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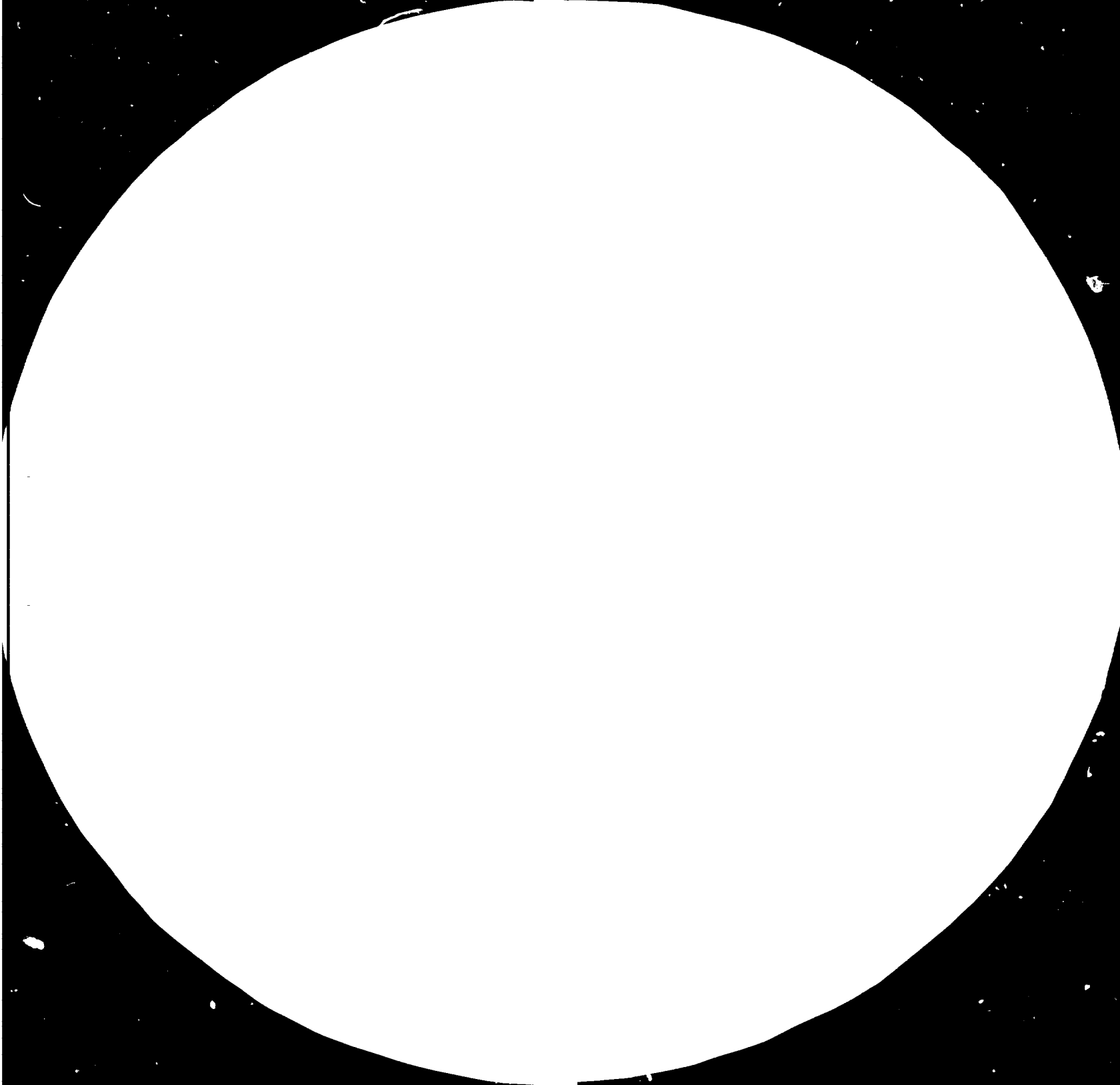
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25 July, 1984

English

RESTRICTED

Turkey

ADVISORY SERVICES TO STATE PLANNING ORGANISATION.]

DP/TUR/84/002

TERMINAL REPORT

Prepared for the Government of Turkey  
by the United Nations Industrial Development Organisation,  
executing agency for the United Nations Development Programme

Based on the work

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This report has not been cleared with the United Nations Industrial Development Organisation which does not, therefore, necessarily share the view presented.

## 1. PROJECT OBJECTIVES

1.1. The objective was to assist the Turkish State Planning Organisation (S.P.O.) in the preparation of the narrative for the industry sector of the sixth plan.

## 2. BACKGROUND

2.1. Since September 1979, Mr. M.M.Luther had served as Chief Technical Adviser of the project DP/TUR/76/034 "Programming of the Development of the Capital Goods Industry" executed by UNIDO with the State Planning Organisation as Government Implementing Agency. That project terminated in December 1983. A core group of engineers was set up in the S.P.O. and trained for the purpose to carry on the work of capital goods planning which is in the nature of a continuing exercise. Upon the termination of the above project, the State Planning Organisation requested the retention of Mr. M.M.Luther's services for 9 months to assist in the areas mentioned below.

" To assist State Planning Organisation in the following :

- (i) Planning exports of machinery and equipment as part of the export of contracting services.
- (ii) Developing model investment profiles to attract foreign capital.
- (iii) Planning of Industry sector for the Fifth Development Plan and carrying out preparatory studies for the Sixth Plan.
- (iv) Designing an information system in S.P.O. dealing with State Economic Enterprises.
- (v) Studying in depth the machinery manufacture in the State Economic Enterprises. "

## 3. OUTPUTS

3.1 In addition to advising the officials of State Planning Organisation, particularly in its Sectoral Planning Division, the following reports were presented to the Government of Turkey

3.1.1. Complete write-ups for different areas of the Capital Goods Sector considered as having good potential for foreign investment for guidance of foreign investors. These were :

- Earth-moving machinery
- Electromechanical equipment
- Diesel Engines
- Heavy Steel fabrication

3.1.2. A report on Management Information System and Industry Data Bank. The MIS report covered procedures and formats for a computerised system and took into account the needs of different levels of decision making from the individual enterprise management

to the topmost echelons of the Government. The industry data bank portion outlines the data to be collected and collated in respect of both SEE's and private sector organisations

#### 4. UTILISATION OF OUTPUTS

4.1. The write-ups for foreign investment in Capital Goods have been approved by S.P.O. for inclusion in the brochures to be specially printed for world-wide distribution by the Government. Printing will be taken up after the approval of a law concerning foreign investment, the text of which is to be included in the brochures.

4.2. The Acting Under Secretary of S.P.O. had decided to circulate the reports of MIS and Industry Data Bank to State Ministers and SEE's. This however could not be done before he relinquished his post. It is hoped that this will be done, comments obtained and the system introduced with modifications, if any, at an early date. Availability of timely and accurate data, particularly on non-availability of decisions adversely affecting performance to targets, is considered crucial for the Government to be able to meet its goals and objectives of industrial development and facilities such as mass housing.

#### 5. RECOMMENDATIONS

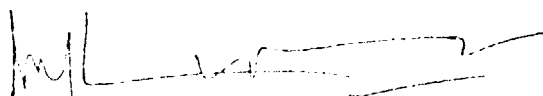
5.1. Brochures containing investment profiles for foreign investments in Capital Goods be printed and widely distributed through Turkish Embassies and Trade Offices in other countries.

5.2. A small compact section be set up in S.P.O. for project development which will include

- Project evaluation
- Analysis of feasibility studies
- Technology collaboration agreements
- Technical assistance in finalising contracts with foreign partners and agencies
- and monitoring of important projects based on exception reporting.

5.3. The MIS and Industry Data Bank report be urgently circulated to State Ministers, SEE's and Chambers of Commerce and Industry to elicit their views.

5.4. A time bound programme be drawn up for introduction of the MIS and Industry Data Bank with modifications, if any, based on comments received from relevant officials and organisations, (This will include DISCONTINUATION of such existing reports as will become redundant after introduction of the proposed MIS - which incidentally should REDUCE the work load on reporting organisations and those who collate and analyse them.

  
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19.7.84

