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ENGLISH June 1989

DESIGN OF STEAM INJECTION IN THE VISCOUS OIL FIELDS IN ALBANIA

SI/ALB/88/801/11-02

PEOPLE'S SOCIALIST REPUBLIC OF ALBANIA

Technical Report*

Prepared for the Government of the People's Socialist Republic of Albania by the United Nations Industrial Development Organization, acting as executing agency for the United Nations Development Programme

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ABSTRACT

Albania produces about 1.5 x 10^6 tons of oil a year, of which 60% come from heavy oil fields in Qylet Stalin and Patos.

It has produced oil with cyclic steam injection in Q. Stalin since 1983. Steam soak of this field has started this year in this field. It is extending cyclic injection in Patos. However, because of deeper layers (i.e. 900 meters v.s. 500 meters) problems experienced since 1983 such as packer seal leaks, clay swelling, etc. need urgent solutions for a successful recovery in Patos.

This paper reviews some of the problems and some of the solutions proposed for increased OSR and for better handling of operational problems.

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COUNTRY BACKGROUND AND STATISTICS

GEOGRAPHY

Being one of the smallest nations in Europe, Albania covers an area of 28,500 km^2 . It is bordered on the west by a 362-kilometer (225-mile) coastline on the Adriatic Sea, on the north and east by Yugoslavia, and on the south end east by Greece.

About 20% of Albania is flat to rolling coastal plain, poorly drained in places, thus creating marshes. However, Albanians are reclaiming most of the marshes for agriculture by a system of dikes. Most of the country consists of hills and mountains, often covered with scrub forest. Major cities are located in the coastal plain or in the larger upland valleys. Primary rivers are not large and flow generally east to west. The Buene (Bojana) River, which forms the outlet for Lake Scutari along the Yugoslav border to the north, is the only navigable river.

Along the coast, Albania has mi'd, wet winters with a January low of $5.5^{\circ}C$ (42°F) and dry, hot summers with a July high of 28°C (83°F). The interior is cooler and rainy.

In winter, the mountain peaks are covered with snow.

So far, Albania has not invested in tourism. Its coastline with its clearwater seashores and untouched beaches, its mountain slopes covered with snow, its canyons with numerous springwater falls as well as its numerous and rich archeological sites remain sources of revenue that have not yet been tapped.

PEOPLE

Ninety-six percent of the people are ethnically Albanian, comprising two groups: the Gegs to the north of the Shkumbin River and the Tosks to the south. Their differences in physical traits, dialects, religions, and social customs are distinguishable but not pronounced. Albania has achieved a degree of homogeneity uncommon elsewhere in Eastern Europe. The only significant minority in Albania is ethnic Greek.

More than 1.7 million people of Albanian extraction reside in Yugoslavia (mostly in the autonomous province of Kosovo), and Italy and Greece have large Albanian communities. Most Albanians (70%) were Muslim, a legacy deriving from 500 years of Turkish rule. A Christian minority of Orthodox (20%) and Roman Catholics (10%) traces its origins to the missionary activity of the apostles in the first century A.D All religious organizations and activities are specifically prohibited by the present constitution and by government policy. However, many older Albanians continue to practice their religion privately, and the state has preserved religious buildings (churches and mosques) and relics by restoring and turning these institutions into national museums.

The state has devoted considerable attention to raising the people's educational level. Literacy has been raised from about 20% in 1945 to an

estimated 90% in recent years. The national language of the country is Albanian, an Indo-European language thought to stem from the ancient Illyrian. People are extremely warm and friendly to foreigners and seem eager to assist foreigners in learning about their history, culture and background.

HISTORY

Police checkpoints, army patrols, manned anti-aircraft guns, thousands of small "bunker" houses throughout the country, and guns pointed at seashores may seem odd to a foreigner visiting the country. The semi "state of vigilance" that one can observe can only be understood, if one considers that Albanian in historical times, until recently has been subjected to foreign domination. Albanians are proud of their independance and are ready to defend it.

The remains of the several foreign countries that dominated Albania can be found throughout the country: In Durras where in 1966 a completely preserved coliseum of 15,000 spectators was unearthed, in Buthrotem, where several civilizations built walls upon walls, castles on castles, baths on baths - Greeks, Romans, Christians, etc.

Its national hero, Skanderbeg, achieved fame by overcoming superior Turkish forces to establish an independent Albania which lasted from 1443 until 1478 (10 years after his death). This was the only period until the 20th century in which Albania was completely independent. Until then, for four and one-half centuries, Albania was ruled by the Ottoman Turks. Western influence did not begin to penetrate until independence in 1912.

In November 1912, at the height of the First Balkan War, a provisional government was established, and Albania declared its independence from Turkey. Despite the intentions of certain Allied Powers during World War I to dismember the country, Albania was re-established as an independent state by the Paris Peace Conference. In 1920, Albania was admitted to the League of Nations and remained a member until Mussolini's invasion of the country in 1939.

Following Italy's surrender in 1943, German troops occupied the country. Germany retreated from the Balkans in 1944, by which time the communist-led National Liberation Front (NLF) took control of the country on 29 November 1944, establishing the regime which has ruled ever since.

Albania professes a strict Marxist-Leninist doctrine, and as a consequence has isolated itself even from the USSR and China, when these countries seemed to deviate from the doctrines' principles.

However, recently Albania's leadership, seeking to improve its industrial output, has embarked on a business-like approach, and is seeking "rapprochement" with other countries. It has recently opened several embassies in foreign countries, and tourists are becoming more visible in Albania's hotels and resorts.

GOVERNMENT

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Albania adopted a new constitution in 1976. Nominally, the supreme organ of government is the 250-member People's Assembly, the unicameral legislative body. In practice, the assembly meets only a few days each year to ratify actions taken in its name by the presidium of the assembly, the chairman of which is the chief of state.

The Council of Ministers is the top executive organ of the government; its chairman is the head of government. The AWP, the communist party, controls all government functions.

The judiciary consists of a Supreme Court and regional and district courts. Administratively, Albania is divided into 27 districts. Authority is vested in People's Councils, which meet several times a year. Actual power rests with the Council's executive committees, which are in continuous session.

ECONOMY

Reliable figures on the Albanian economy are difficult to obtain. Up to now, the Albanian Government has published only percentage indicators of economic growth and plan fulfillment. According to official statistics, national income during the 1960s and 1970s has grown at a rate averaging 7% annually while the annual rise in per capita income was about 4.5%. In the early 1980s, however, the GNP growth appears to have slowed to about 4.5% with the rise in per capita income remaining about the same.

Historically, the Albania reputedly has been the poorest country in Europe. At the outbreak of World War II, more than 80% of Albanians derived their living from agriculture, the highest proportion of any European country.

After coming to power in 1944, the Communist regime devoted its efforts to building an industrial base as quickly as possible. The economic model employed was that of the Soviet Union under Stalin, and impressive gains in industrial output were achieved. The extremely low starting point is reflected in the fact that even in 1970, about 60% of the workforce was engaged in agriculture. Recently, the Government has shown greater awareness of the need to improve productivity and quality of output.

Albania claimed that self-sufficiency in breadgrains was achieved in 1976 and that in 1977 needs were fully covered despite a damaging drought.

Albania purennially ran a substantial foreign-trade deficit as long ~3 it obtained credits from various benefactors. Since it now ties imports to exports, the deficit seems to have been substantially reduced, if not eliminated. Several countries have given Albania short-term commercial credits to expedite trade. Albania's annual total trade turnover is believed to be under US\$ 500 million. Most of this turnover is with noncommunist countries. Trade with Eastern Europe has hovered around 35% during the 1970s. Albania's largest trade partners are Yugoslavia, Czechoslovakia, Italy and Greece.

SOME ECONOMIC INDICATORS

<u>Individuals</u>

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Salaries	450	- 1200 Lekes (I	IS\$ 1 = 7.00 Lekes)	
Rents	25	- 35 Lekes	•	
Bicycle	700	Lekes		
Oven	800	Lekes		
TV	3,5	00 Lekes		
Income Tax	Zer	0		
Interest on Savin	ngs	3-5 x		
Interest on Perso	onal Lo	ans Zero		
Zerb				
KWI	0.3	Lekes		
Meat kg	9 -	15 Lekes		
Fish kg	2 -	7 Lekes		
Bread Kg	2 L	ekes		
Milk ltr	2 L	ekes		
Vegetables kg	2.5	- 3 Lekes		
Kerosene ltr	0.7	Lekes		
Expenditure for a approx. 300/350 1	family (of 5 (food, rent	, electricity, water, keroser	ne):
Men's suit	350	- 800 Lekes		
Women's dress	50 ·	- 150 Lekes		
Men's slacks	60 ·	- 100 Lekes		
Shoes	50 -	- 100 Lekes		
Shirt	15 -	- 30 Lekes		
City bus ticket	0.3	Lekes		
Restaurant meal	7 -	10 Lekes		
Train (Tirana - 1	Fier) 10	0.50 Lekes		
State				
<u>VEBEE</u>				
Income in million	Lekes	1987	Expenditure in million Leke	s 1987
Centralized state	e incom	2,934	Investments	4.452
Income from enter	prises	1.864	Social-Cultural	2 635
Social insurance	-	863	Defense	1 011
Other		1.823	Administration	145
		-,	Other	235
1	TOTAL.	8.484	TOTAL	<u> </u>
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<u>Investments</u> (in million Lekes 1987)

Industry	1,997
Agriculture	1,340
Transport and	
Communications	239
Education	124
Housing	235
Other	416

Exports (1987) in percentages of total 100 - exact figures not available

Fuel	11.0
Blectricity	13.1
Metals	29.3
Chemicals	1.2
Constr. Materials	1.3
Proc. food stuffs	9.8
Unpr. food stuffs	8.2

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<u>Imports</u> (1987) in percentages of total 100 - exact figures not available

Machinery & equipment	26.2
Spare parts	6.7
Fuels, minerals & metals	28.2
Chemical & rubber products	14.2
Food stuffs	5.4
Consumer goods	6.5

Exports by Country 1987 in percentages of total - exact figures not available

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Czechoslovakia	12.4
Yugoslavia	11.1
Romania	9.3
Bulgaria	7.5
East Germany	6.8
China	6.1
Poland	6.0
Greece	5.5
Italy	4.4
Switzerland	4.3
West Germany	4.0
Austria	3.5
Other Communist countries	1.0
Other Non-Communist countries	8.4

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SUPPARY AND RECOMMENDATIONS

1. <u>General Comments</u>

To increase the exposure of Albanian engineers and operators to equipment development in enhanced recoverey methods, it is recommended that <u>the</u> <u>Institute of Technology for Gas and Oil (ITGN) take the following actions</u>:

- Increase informal channels of communication with other institutes (e.g. IAP, IFP, IMP, INTERVEP, etc.), or other institutions (e.g. Alberta Research Council).
- Establish engineering exchange programs with these institutes.
- Establish study tours, on a routing basis, to visit other operators and to exchange information, and at the same time invite other operators to visit Albanian fields and facilities.
- Establish an engineering library equipped with complete sets of international codes and standards, such as ASTM, ASME, DIN, AFN, API, etc., and manufacturer's catalogue and data sheets for equipment.
- Before purchase, send engineers to visit specific manufacturers, facilities, and later witness testing of purchased items.
- Invite specialists to give seminars in Albania, on subjects of concern to Albanian operators.
- Eventually establish design manuals and engineering design standards (i.e. typical curves for heat losses, pressure losses, typical foundations, etc.).
- Propose that annual meetings for EOR specialists and institutions be held in Albania.
- Establish a budget for the above activities and follow-up with scheduled activities.

2. Ovlet Stalin Field

- 2.1. The oil-to-steam ratio, OSR, is small due to the inherent characteristics of the reservoir. To increase the productivity, the operator will have to review the reservoir characteristics and to test in a laboratory various parameters and various chemicals to see if these can affect productivity. To this end the Patos laboratory should equipped with the following:
 - Steam generator: 150 bars, 90% quality steam and Q = 0.5 t/h.
 - Cells: 50 cm long with 40 mm diameter equipped with thermocouples at different levels.
 - Thermostatic cabinet and a small computer.

However, it is to be noted that the cyclic steam stimulation of Q. Stalin field was carried out successfully by operators and engineers who had no previous experience in steam stimulation.

- 2.2 There are some equipment and various operating problems such as:
 - Erratic steam flow measurements due to damage by frost of flowmeter cells. The operator should prepare a specification and go out for bids for selection of suitable flowmeters.
 - Lock-out of the steam generator after a water feed pump shut-down.
 The operator should install a by-pass line with a check and a set roid operated values and a time delay control system, to allow stand-by pump motor to come up to speed.
 - Hunting of the air-blower motor due to erratic signals from the steam generator electronic controllers. The operator should purchase from the electric controller manufacturer the testing and calibrating instruments needed to bring the instrument signals within proper operating ranges.
 - Vibrating of control panels and corrosion of various components especially the relay contacts due to heat and presence of gaseous or chemical vapors. The operator should install forced draft rans with fresh air intake in the control panels.
 - The packers have been removed from the wells due to leakage and swabbing of their seals. The operator has abandoned the idea of using packers for cyclic steam stimulation. The operator should investigate other packers' brands with emphasis on garantee and follow-up in the field by the manufacturer, especially for the continuous steam injection programme.
 - Lack of temperature and pressure measurement devices dowhole. The writer will send out to the operator documentation and manufacturer's catalogue information.

3. <u>Patos - Pilot</u>

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3.1 The generator size was based on standard design parameters used in the industry (i.e. tons of steam/meter thickness of pay zone, etc.).

To avoid operational problems with the equipment, it is recommended that:

- The control panels and the electrical distribution boards be located in a separate skid-mounted control room to avoid vibration, heat and corrosion problems.
- The feed water pumps skid be mounted on its own foundation.
- The testing and calibration instruments should be purchased at the same time as the steam generator.
- 3.2 The operator remains very sceptical as to the proper selection of a packer who will have to operate in severe temperature and differential pressure conditions. It is recommended that the operator go out for bids internationally for these packers. We recommend also that Albanian operators and engineers visit the facilities of packer manufacturers while on their forthcoming study tour. To this end we recommend that their study tour be extended beyond three weeks.

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- 3.3 Here again, Patos test laboratory should have the proper equipment to simulate reservoir conditions and test different pressures, flows and different chemicals for solution of problems such as: clay swelling, emulsions, etc.
- 3.4 The operator is also concerned with the proper design of the well casing. Either the engineering formulas should be made available to him or a well design engineer should be dispatched by UNIDO to Patos for a week.

4. <u>Operator's Concerns</u>

- 4.1 According to the programme established between UNIDO and ITGN (as defined by Albanian operators and engineers to the writer), even after the visit of two experts, the following items have not been resolved:
 - Solutions to packer problems;
 - Casing design under the temperature and pressure conditions in Patos pilot;
 - Mathematical modeling and predictive methods under continuous injection conditions for Q. Stalin. The Operator has used a mathematical model but would like to know if other techniques or models exist in the industry;
 - The assistance provided by UNIDO is slow in getting enacted and is delaying the implementation of the Patos pilot programme, thereby causing losses in revenues for Albania;
 - Technical literature promised earlier to ITGN has not been delivered yet and recommendations made by previous expert have not been acted on.

To alleviate some of these concerns, it is recommended that the following actions be taken by UNIDO:

- As recommended previously, the programme for the study tour should be amended to include visits of packers manufacturer's plants (Baker, OTIS, etc.). The study tour should be extended as needed to include such visits.
- Provide a well design specialist for high temperature encountered in steam stimulation. The specialist should explicitly review all design calculations with the Albanian engineers. He should also be familiar with downhole equipment problems and give suggestions to solving problems of: packer materials for high temperature, high differential pressure and corrosive conditions; downhole pump gas lock-out; simultaneous steam injection at different levels.
- Contact institutions such as the Alberta Research Council, IFP, INTERVEP, etc., for a programme of development of a mathematical mode! for Q. Stalin field continuous injection, unless such models already exist.

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- Purchase copies of technical literature recommended previously by expert under contract 11-01.
- Purchase test laboratory equipment as recommended previously by expart under contract 11-01.
- Expedite the Albanian engineers study tour. The budget allocated for this programme should be reviewed and readjusted if necessary at the earliest date. Sums for oil sample testing should be allocated to some of the recommended items listed above. Patos laboratory is well equipped for this testing.
- A detailed schedule (acceptable to the ITGN) should be established for the implementation of the above listed recommendations. Follow-up of the schedule should be by both ITGN and UNIDO.

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I. <u>O. STALIN FIELD</u>

1. Field Data/Characteristics

Qylet Stalin field, in Stalin city, is located about 30 km north-west of Fier, a city of 50,000 inhabitants. Fier itself is located 40 km north of Vlore, a major city. Major oil reservoirs of Albania are centered around Fier, in a radius extending 40 km from Fier. Albania produces about 1,500,000 tons of oil each year, of which 60% come from heavy oil reservoirs.

Number of layers	20
Thickness	3 - 10 m
Formation Temperature	28 - 30°C
Viscosity	30ù - 10,000 cp
Permeability	70 – 500 md
Clay content %	25 30
Oil saturation	50 - 80 %
Associated Gases	0
Depth of layers	600 - 700 m
Angle of inclination	15 – 20 ⁰
Reservoir pressure	30 - 35 bars
Residual oil	80%
Density at 28°C	0.940 - 1.006 gr/cm ³

2. Field experience and field problems with cyclic injection

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2.1 Steam injection started in 1980 at a pressure of 25 bars in three wells, with steam generated by a near-by power plant, and piped to the field. Following the good results obtained, data collected and laboratory work, it was decided to go ahead with the full-scale project in 1983. A 9 t/h, 105 Bar, 320°C, Austrian made BERTSH generator was installed. Steam quality was 98%. Cyclic steam injection started in a pilot with 12 wells. The wells were set 100 meters apart. This resulted in a dramatic increase in production from 400 to 1,000%. Since then the project was extended to 60 wells, in a 60 ha area. Fig. shows plan of field. The number of cycles per well was an average of 2 with 7 to 12 days injection, 2 to 3 days soak, 4 to 8 months production and 400 to 500 t of steam injected into each well, for the first year. Thereafter, an additional 20 - 30 % of steam was injected each year. The ratio of steam injected to oil recuperated was approximately 4.5.

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- 2.2 Injection was first started with a packer. Due to packer problems (leakage and swelling) the packer was removed in 1983. Production continued without a packer. To compensate for the additional heat losses, injection time was increased. The tubing was fixed at the well head and was allowed to move inside the well. The casing was cemented all the way.
- 2.3 Insulation of the lines from the generator to the wells consisted of layers of mineral cotton, asbestos, sand-cement mixture, and a tar enamel tape for a maximum temperature loss of 10°C. The piping from the generator to the wells consisted of 3 1/2" main lines and 2.3/8" branch lines for a maximum pressure drop of 5 bars from the generator to the well-head.
- 2.4 Production experienced sand problems. Screens were installed on the surface.
- 2.5 Clay swelling problems were not addressed.
- 2.6 Metering consisting of orifice type flowmeters, temperature and pressure indicators at each well. Pressure and flow were regulated by a manually operated valve on each branch line to each well.
- 2.7 Major problems still unresolven are due to:

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- Lack of calibrating instruments for the steam generator electronic controllers resulting in "hunting" of some equipment (i.e. fuel air blower);
- Lack of spare parts for the flow meter (i.e. freezing in winter of orifices lines caused deformation of flowmeter cells). Operator suspects also that meters used were not suitable for steam injection (i.e. they were direct purchase by barter).
- On shutdown of one of the water feed pumps, tentative manual restart of the standby pump was impossible due to overload of electric motor at start-up.
- Corrosion of relay contacts in the control panels due to heat generated by the steam generator and fumes by near-by fuel system. Corrosion also of control panels in water treatment cubicle.
- Vibration caused by skid-mounted water feed pumps have resulted in removal of pressure gages in suction and discharge lines of the pumps.
- Malfunction caused by the packers resulted in extreme dows, ime of wells.

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- Lack of instrumentation to measure pressure and temperature at bottom of well.

RECOMMENDATIONS

- Purchase of electronic calibrating instruments from the electronic controller's supplier: especially a milliamp generator.
 A temporary solution consits in installing an electronic filter cell at the output of the controller to smooth out output current.
- Purchase new flows 'rs suitable for steam injection. Insulate the lines from the orifice to the meter and install a small heater in each meter cabin to prevent freezing during winter when temperature drops to -10°C.
- Install an on off by-pass valve with a chech valve around each feedwater pump. The by-pass will open automatically to allow the motor to come up to speed without being overloaded. An automatic control scheme should be installed to start the stand-by pump as soon as pressure drop is sensed (i.e. 3 - 4 bars). Timing should be such that he generator tube sections should not sense any significant drop flow.
- A solution to the corrosion and the heat problems would be to remove all panels from their present locations and place them in a separate control room. A partial solution would be to install small fans inside the panels with a fresh air intake.
- As the feedwater pump skid is seated directly on the steel floor of a portable type building (with a vibration dampener in between), install additional vibration pads between pump-motor frame and the skid. A better solution would be to install the skid on its own foundation through the cabin floor.
- Operators have had experience with only one manufacturer of packers. Manufacturer representative was unable to resolve the problem of the packer when he visited the site. The Operator should issue specifications and tender documents to survey manufacturers and materials used in packers for the proper selection and installation of new packers. There have been several improvements in sealing components (i.e. elastomer and thermoplastic materials) in the last 10 years. Manufacturers should give laboratory results for the material they use and list applications. The Operator should then contact other operators for experience with the packers used. The Operator has ruled out the use of packers for cyclic injection in Q. Field: it is more expensive to use the packers. However, they still would like to install a suitable packer for continuous injection at Q. Field.
- Contact manufacturers of instrumentation to get detail data on instrumentation available today and permanent methods of installation of temperature and pressure sensing devices at the bottom of the well.

3. Comparison of O. Field Cyclic Injection with other Fields

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3.1 Performance criteria; design criteria.

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An index frequently used in cyclic stema stimulation evaluation in the steam-oil ratio (or the inverse). This is defined as the volume of steam (STB water equivalent) per STB of oil recovered. One barrel of oil can evaporate 15 barrels of water, burned under 100% thermal efficiency; thus, a steam-oil ratio of 15 is the upper limit.

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3.2 Comparison with other fields/Design criteria

The following comments should be considered as observations and not as conclusions. Field parameters fall within design criteria established in table 1. However, recovery is low as compared to other successful fields. Recovery by cyclic steam in Q. Stalin has been estimated to begin at 2.5% to finally reach 5%. The OSR is also very low.

For other fields, this project would have been considered uneconomical. However, only a portion of the field has been covered and different characteristics of the field and methods used should be analyzed to determine, if a higher OSR can be obtained (i.e. use of adequate chemicals to offset the effects of clay swelling, steam quality, etc.). This requires an investment in laboratory equipment and chemical samples.

4. Continuous Injection at 0. Stalin

Continuous injection started in February 1989 in a 7-wel! pattern, with one injector and seven producers wells, at 73 bars and 1 ton/hour of steam, at temperature 220°C to 240°C. Cycle will be: started 15 February - start producing 3 months after in 3 wells (15 May), and other wells 15 June. Cycle will last total of 18 months for this seven-spot pattern. Results will then be evaluated to extend steam soak for part of or the total field. Steam soak distribution presently is not uniform. On 13 June one producing well was shut because of water production.

It is too early at this stage to make any meaningful remarks. However, characteristics of soak fall within the design parameters established in table 1 and compare well with other fields.

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TABLE 1

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Stimulation and steam flood/Design criteria/1

	<u>Cyclic</u>	<u>Steam flood</u>
Formation thickness (ft)	20	30
Depth (ft)	3,000	3,000
Porosity	30	30
Permeability (md)	1000-2000	1000
Oil saturation (bbl/ac-{t)	1200	1200-1700
API gravity	15 ⁰	12-25°
Oil viscosity (Cp, at Res. Temp)	4000	up to 1050
Primary recovery (% OIP)	10	-
Steam quality (%)	8085%	80-85%
Steam pressure (psi)	1400	2500
Spacing acres*	-	2,8
Steam injection/cyclic (bbl)	7000	-
Soak time (days)	1-4	-
Injection time (days)	14-21	-
Number of cycles	3–5	-
Cycle length (months)	6	-

* 1,5 acres in California, 2 acres in Alberta

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TABLE 2

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Q. FIELD

_ <u>P</u> _ - bars	- ₋₀ ^T C	Year	No. of gen. work. days	Steam quality	Total steam injected	Oil/ steam ratio	Fuel (tons)	0u t/day	tput Total	Nb of wells	Total Nb of cycles	Production costs Leke/ton produced
105 107	312 318	1983 1984	117 144	44 75	1,820	0.357	982 2,832	43.5 142.5	5,096 20,503	8 17	20 48	1611,2 1025.8
106 105	312 312	1985 1986	231 264	86 92	9,444 10,442	0.234	3,399 2,820	174.6	40,326 40,202	32 48	52 57	773.6 707.6
96 94	308 305	1987 1988	225 120	98.2 98,9	9,832 5,196	0.261 0.338	2,950 1,430	167.6 128.1	37,657 15,376	56 60	58 40	700.9 776.0

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Mineral/Oil/Gas Resources

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Oil Reservoirs are all within 40 km from Fier

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II. PILOT CYCLIC INJECTICE AT PATOS

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Fatos field was the last discovered field, and is located about 15 km west of the city of Fier.

1. <u>Field characteristics</u>

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Area	65 ha for Pilot	
Nr. of layers	4	
Thickness	8 - 16 meters	
Pormation temperature	28 - 30°C	
Specific gravity	$0.991 - 1.002 \text{ g/cm}^3$	
Viscosity	15,000 - 33,000 cp	
Permeability	200-1200-2400 md	
Clay content/layers	Oil layers located within clay layers. Also clayers between 0.5 to 3 m inside oil layers.	ay
Oil saturation	70 - 80%	
Asphaltenes %	10 - 25	
Resins %	10 - 31	
011 7	25 - 45	
Associated fases	$CO_2 + H_2S - 9 - 20\%$	
Depth of layers	900 - 1000 m	
Angle of inclination	10 - 15 %	
Sulphur X	2.5 - 6, increasing w. dep	th

2. <u>Pilot Site Selection</u>

The pilot site selection was influenced by the following factors:

- There are old wells whose casing is cemented all the way.
- There is room where new wells can be drilled.
- Terrain accessibility.
- Be as far away as possible form area where in-situ injection is being carried out (i.e. south of the field).

The steam generator will be on a hill overlooking the first area (to the North) that will be steam injected; it overlooks also we area that will be injected (south slope) later.

Directional drilling is not considered at this time, but for other well sites located on a hill opposite of the selected generator hill, this may be possible at a later date.

The first phase will consist of injection into 3 old wells and 12 new wells.

The spacing between the wells will be between 80 to 140 meters. The injection rate will be between 60 to 80 t/meter/cycle. The injection period will be between 10 and 15 days, depending on the thickness of the layer. The soak period will be 3 days for a total cycle of 12 months. the second phase will last approximately 5.3 years.

Cycles will be reconsidered after results of the first phase have been evaluated. It has been estimated that 7 to 9 % of reserves will be recuperated.

3. Generator selection

Based on reservoir pressure (30-35 bars), and allowable pressure drops in piping, a 150 bar steam generator will be selected with 80% quality steam and flow at 5 or 8 t/hour of steam. The 5 t/hour generator will be for injection into 2 wells simultaneously, while the 8 t/h one will be for simultaneous injection into three wells. The generator will be skid-mounted and movable. Output temperature will be 340.6°C. The main line will be 3 1/2" and the branchlines will be 2.318". Piping will be insulated for a maximum temperature loss of 10°C (i.e. 10 cm for the main line and 7 cm for the branch lines). Each wellhead line will be equipped with a manual shutoff valve, an orifice flowmeter and pressure and temperature indicators at the wellhead.

4. <u>Costs</u>

 Costs have been established as follows:

 - Drilling
 30 x 10⁶ leke

 - Generator (incl. water and steam treatment)
 4.8 x 10⁶ leke

 - Surface Eqt. (incl. piping, wellhead, insulation, motors, etc.)
 5.1 x 10⁶ leke

 - Downhole Eqt. (tubing, rods, pumps)
 4.1 x 10⁶ leke

 - TOTAL
 44.0 x 10⁶ leke

Operating expenses will be between 42 and 53 x 10^6 leke/year. Production of 1 ton of oil will be approximately 680 leke (i.e. 9.7 US\$).

5. <u>Comparison with other fields/0. Field and recommendations</u>

To avoid certain problems experienced in Q. Stalin, it is recommended that for the steam generator:

- All control panels and electrical distribution equipment be located in a separate skid-mounted control house with proper heating and ventilation.
- The water-fed pumps be mounted on one skid, and that the skia be mounted on a separate foundation to avoid transmission of vibrations to other equipment or piping.
- The test and calibrating instruments be purchased at the same time as the generator.
- The fuel control and fuel distribution and on fuel treatment equipment be mounted on a separate skid or with water treating package.

Again here the selection of the steam generator was based on design standards as practiced in the industry (i.e. tons/meter thickness to be injected per table 1).

Piping design is well within allowable standard practices.

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The site location of the steam generator is well suited for this application (i.e. power supply at 50 meters, access road existing (however needs grading), fuel gas line approximately 300 meters away, water supply tanks approximately 300 meters away and will feed generator feed pumps by gravity, generator situated in middle and overlooking pilot field to reduce heat losses and pressure losses in piping).

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6. <u>Operator concerns</u>

The following items remain a concern to the Operator:

- 6.1 Packer design and selection
- 6.2 Casing design
- 6.3 Clay swelling problems
- 6.1. There are several packer manufacturers who have developed designs for severe temperature and corrosive conditions, and have developed materials for high temperature and differential pressures applications: elastomers and thermoplastics (i.e. Baker, OTS, Brown, Guiberson, Canco, Hughes Oil Tools, etc.). However, the Operator remains skeptical as to correct functioning in Patos, since the failure of the packers used in Q. Stalin. The use of packers in Patos is essential and the Operator is rightfully concerned that without it the steam injection will become a hot water injection.

Recommendations

- Beyond steps to be taken in selecting the best packer available in the industry as explained in previous sections (i.e. international bidding, inquiries with operators that have used the same packers) it is recommended that the operators engineers be allowed to visit manufacturers' plants and manufacturers' laboratories where these packers were developed and tested. Bid documents for the packers should have a section on testing of packers at the factory under similar field conditions (i.e. high temperature and high differential pressure).
- Some operators to prevent leakage of packers have used gases, at high pressures, in the annulus to reduce differential pressure across the packer. Patos operators might have to revert to this procedure.
- Patos operators might also have to consider the use of double wall insulated tubing which reduces to more than 5 times the temperature loss in a normal tubing.
- 6.2 Due to high temperature and depth, the operator is concerned with the design of the casing (i.e. buckling, cork-screwing). Well designers normally recommend the use of a N-80 casing with "Buttress" connections above 450°F, fully cemented. Patos operators are not familiar with the engineering calculations for stresses developed under these severed conditions.

Recommendations

UNIDO should be made available to Patos operators a specialist in well design under high temperature, high differential pressure conditions for one week. The specialist should be prepared to review in detail engineering computations. He should also be familiar with design of downhole equipment. 6.3 Clay content is high both in Q. Stalin and Patos field.

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Clay consists mainly of MONTMORILONITE AND KAOLIN, which increases by 50% in volume in the presence of water. Patos laboratory tests at atmosphere conditions have shown that the swelling of the clay was reduced to 30-40% range with additives such as $GaCl_2$ and or KCl (with 2 to 4\% per volume).

The Operator intends to inject slugs of KCl. No chemicals were injected in Q. Stalin. Other operators have injected slugs of KCl and have added a dilution of KCl to the generator feedwater. These operators claim success.

However, nothing is known of the stability of these products at high temperature conditions as they exist in Patos.

Recommendations

There are other chemicals in the open market for treating clay swelling (see Annex). Here again, Patos operators need to have the necessary laboratory equipment to test, under reservoir conditions, these various products, and to select the proper chemical for their reservoir.

TABLE 3

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HEAT LOSSES IN PATOS CYCII: STEAM INJECTION

Fuel Ener- gy Lurning in-Boiler	Hea	t loss in boiler	Variant	Wells in- jected at same time	Heat lo surfact	ss in lines	Bore	Borehole heat losses Heat losses at bottom and top of payzone		Heat losses at bottom and top of payzone		Overal lo	l heat ss	
Kcalgx 10	Kcalgx 10	%			Kcalgx 10	%	with pack Kcal x 10	n ker %	witho packe Kcalx 10	out er %	Kcal x 10	%	with packer %	without packer %
2.3	0.67	28.1	5 t/h	2	0.002	0.1	0.147	8.8	0.295	18	0.115	7	43.3	53
		2011	8 t/h	3	0.002	0.1	0,15	9	0.3	14.3	0.117	7.2	45.3	53.2

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OTHER OPERATIONAL PROBLEMS

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ADDITIONAL OUESTIONS raised by operators

1. At each surface producing well pump-motor set, can we ground the motor to the casting? Question was raised especially for areas where pump-motor set are in a rocky area where ground resistivity is high.

<u>Answer</u>: The well casing is the best ground well one can hope to have. However, due to env potential between copper ground wire and carbon steel, there will be corrosion problems with the casing. It is best to drill a well and add bentonite to achieve lower resistivity of the ground.

2. There have been cases of explosion on the surface of wells because of static electricity build-up by friction between the well rod and the casing, and the presence of gas above the casing.

Answer: Ground the well rod.

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3. On electrical transmission lines and distribution lines to various well pump-motors the breaker of the transmission line trips (thereby deenergizing the whole field and shutting down all pump motors) before a motor circuit-breaker trips in case of a short-circuit or an overload at the motor. This is undesirable.

<u>Answer</u>: The motor-starter should be equipped with an overload relay to allow for motor start-up (i.e. start-up current about 5 to 6 times normal running current) and an instantaneous (magnetic) relay to sense motor stalling or a short-circuit to deenergize the motor circuit to prevent damages. The transmission line protective device setting should be set at higher currents for tripping, in case of malfunction of the motor protective devices.

4. The Power factor at the motor in a production field covering several well pump-motor sets varies between 0.3 and 0.8. Is it best to install capacitors at a central point for the whole field?

<u>Answer</u>: This is not a technical problem but a cost evaluation problem. Costs of centralized location v.s. individual capacitor sets at the motor should be compared for the selection of the system. However, for practical purposes it is best to have each motor equipped with its own capacitor sets, thus allowing interchangeability, and standardized spare parts.

5. Is it necessary to install a by-pass around each flow-meter set in a line to each injection well?

<u>Answer</u>: If line is equipped with shut-off valves (i.e. at branch line and at the well) it is not necessary (not desirable) to have a by-pass line around an orifice meter set, since inspection and servicing of orifice happens rarely.

6. What is the optimum point for insulating of lines (thickness of insulation)?

<u>Answer</u>: Once desired temperature at wellhead has been determined, insulation should be sized for DT between steam generator output

temperature and temperature at wellhead. Within practical limits of insulation thickness, the optimum will be determined by comparing steam generator costs per unit centigrade v.s. costs of insulation costs per unit centrigrade gain.

7. What are "bid documents" or "Appel d'offres international"?

<u>Answer</u>: We will prepare an international bid package for the steam generator. A bid document consists of technical specifications, commercial terms and conditions including: payments, deliveries, garanties, etc.

It is necessary to advertize in international newspapers as well as in local papers, to have interested suppliers pick-up the bid package.

8. Is it necessary to have automatic control of injection pressure and automatic control of flow on the branch lines to the wellhead with an override controller to select either pressure or flow?

<u>Answer</u>: Manual valve is sufficient to control flow of steam into well. Pressure at the wellhead can be precalculated based on steam generator pressure output and pressure drops in piping and valving. Temperature and pressure indicator with flow measurement and manual control valves are sufficient for the application.

9. How is a project carried out?

11.1

<u>Answer</u>: Once the basic parameters are assembled, a project team is established to carry out the project for engineering, procurement, construction and start-up.

The project team will establish budgets, costs estimates, design specifications, equipment and materials specifications, design drawings and construction drawings. Schedules are established with the assistance of the project control team. The team is lead by a project manager assisted by project control manager (responsible for the design phase), a project control manager (responsible for the project costs and schedules), a procurement manager (responsible for purchase of equipment and materials, and for expediting of manufacturers at plants), a construction manager (responsible for the construction of the facilities).

Each group (or manager) will have the needed engineers and specialists to carry out the work load, and will be accountable for the quality of work, the budget allocated to them and the delays in the overall schedule. A separate group (distinct from the project team) carries out audits to verify the quality of design and work, and the compliance with the approved budgets and schedule. ANNEX I

EOR CHEMICALS

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EOR Chemicals

	Caseric name			j
Cyanatrol 700	Ampnic, hydrolyced	Paul	for polymer-sugmented waterfloods.	Cyanamid
Annual 1900	poyacrycomics Anionic, hydrolyzed		ignery or morives aromany. Polymer-asymetrical Booding. Four grades in	Cyanamid
	polyacrylamides		increasing and with	
Fibration 40000	Biopolymer (zanthan)	Ĩ	Viscosifier and gelling agent for use in polymer, micellar polymer, and alkaline floods; permeability miderine analie modification	Picer
Flacon 4800C	Biopolymer (zantkan)		Sanitar to Flocon 4000. Higher xanthan pancentration.	Piger
K-Indonvice	Law-viscosity monomer	Ĩ	Reacts in reservoir to form high-viscosity polymer for molite control.	Halliburton
Ideraficod	Petrolovin sulipades		Nicelly solutions for EOR using the Interallood process.	Marathon
	Anianie capelymers	Gelled log	Nobility control on all alive and surfactant-type hoods. Various and urts.	Hercules
H-Humon HEC	Resistive Systems	1	Nobility control. High brine and disclosed ion	Hercules
IML-FL0 3827	Aniquit atty life	Fi.	habiliy control.	Nalco Chemical
	acrytanide capolymer Jainei: acrytate		Nobility control. Higher and within NAL-FLO 3027	Nalco Chemical
	acylamide copolymer			•
HAL-FL0 3857	Anionic acrylule- acrylanide copolymer		Nobility control. Very high mol wt.	Nalco Chemical
Nartex-RP-1	Acrylamide capolymer	Water-soluble emulsion	Mobility control.	National Starch
Nantex-RP-2	Acrytamide copolymer	Emulsion	Mobility control. Similar to Nartex-RP-1 with a surfactant system.	National Starch
Harley-RS-1	High malacular weight ethonytate	لتهيينا	Facilitate inversion of Norlex-HV-1 and -2 into hard or briny valers.	National Starch
Nates-RS-2	High molecular weight ethonylate	Liquid	Higher degree of ethoxylation than Narlex-RS-1 for wrosouby contaminated injection water.	National Starch
OFC IF-4801	Cland of experiments	Liquid	Interface improver in steam Rooding.	Chemint
OFC WT-6230	Propietary polymer	Liquid	Water-blocking polymer for profile modification.	Chemink
OFC WX-9712	Crossfinker: proprietary blend	Liquid	Crossinking agent for OFC WT-6230 polymer.	Chemiink
Petrostep 100	Synthetic sodium suffortate	Liquid	Interfacial tension reducing agent for micellar polymer, and polymer, and	Stepan
	•		hot water, low tension flooding. Medium mol wt.	
Putrostep 105	Anionic		Same as Petrostep 100, High mol wi.	Slepan
Persona 110	Symmetric sources settimeter		Same as Petrostep ivv. myn mor wi. Same as Petrosten 100 our moi wi	Sienan
Patronaliza 420	Natural solium suffonate	Liquid	Same as Petrostep 100. Medium mol wt.	Stepan
Petrodap 465	Natural socium suffonate	Liquid	Same as Petrostep 100. High mol wt.	Slepan
Petroclup HMW	Natural sodium suffonate	Liquid	Same as Petrostep 100. High mol wt.	Siepan
Putrotup MM/W	Natural sodium sullovate	Ĩ	Same as Petrockep 100. Medium mol wt.	Skepan
	Partially hydrolyzod polyzcrytamide	Liquid	Nobility buffer for Maraflood projects.	Naramon and Dow Chemical
PulyRood	Polyacrytamide polymer	Liquid	Custom-designed service for particular reservoir conditions: Anionic or nonionic in any molecular weight.	Halliburton Services
Pusher 50 Inversion Surfactant	Surfactant	Liquid	Mobility control in conjunction with emulsion polymers.	Dow Chemical
Putter 75	Serfactant	Liquid	Same as Pusher 50.	Dow Chemical
Pusher SOCE	Acrytamide polymer	Emutsion	Mobility control in polymer-augmented waterflood or	Dow Chemical
			in causic or surfactant chemical flood.	Dow Chomical
Puchar 7005	Acryanias paymen Acryanias adamen	Emukon	Same as Pusher 5006	Dow Chemcial
Pusher 700F	Acrylamide polymer	Flate	Same as Pusher 5002.	Dow Chemical
Pusher 1000E	Acrylamide polymer	Emulsion	Same as Pusher 500E.	Dow Chemical
Pucher CO ₂ Diverter	Surfactant	Liquid	Fearn diverter for CO ₂	Dow Chemical
Pucher Mobility	Acrylamide	Liquid	On-site polymerization for mobility control in antemat-summerial waterfloods and caustic or	Dow Chemical
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Stepantho 80	Stepanilo 60	Siepanilo 50	Siepantio 30	Siepanio Zu		Pusher Sleam Dwener	Суанарети	Cjanagel	Canenal	Chevron Chaser XP100	Chevron Chaster S01000	Brand	Abarbood 2315L	Alcolloged 2315	Alcollood 1255L	Alcoffood 1255	Abarhand 1175L	Alcoffood 1175	Alcoffood 11351	Alcollood 1135		Alcofined 11151	Alcollood \$55L	Acaillood \$35L	Alcollood 935	Their sume
Synthetic sodium sultionate	Betame	NH ₄ ether sultate	Sodium alpha olefin suffonate	Sodium alpha olefini sultonale	Sodum alpha olefin Sullonale	Surfactant	Pulymers	Polymers	Surfactant	Alleyi tabarne suffancte	Nyha elefin sullonate dimer	Surfactant	Cationic polyacrytamide	Cationic polyacrylamide	Anienic połyczyłamide	Anionic połyczytamie	Anionic polyacrytamide	Anionic polyacrylamide	Anianic polyacrytemide	Anionic polyacrytamide		Animic solutionide	Anionic polyacrytamide	Anionic polyacrytamide	Anionic polyacrytamide	Generic name
Liquid	Lıquid	Liquid	Liqued x	Liquid	Lintund X	Liquid	Ĩ		Ĩ	F. ×	Ĩ	Ĩ	50% active dispersion	Microheads	50% active dispersion	Microbeads	50% active dispersion	Microbeads	SO% active dispersion	Microbeads		SITS active discontinu	50% active dispersion	50% active dispersion	Microbeads	
Mobility control for steam foam flooding (550-600 F). Low brine tolerance	Mobility control for steam (500 F) and toam flooding	Mobility control for foam flooding	Mobility control for steam foam, 450 F. High mol wt	Same as Stepantio 10 except for 350 F. Higher mol wl.	Mobility control for steam (300 F) and foam flooding Brine toterant.	Foam dwerter for steam.	Profile improvement using the aluminum citrate process.	Treatment of high-permeability zones with the Chromium-Redux get process	Cosurfactant tailoring for surfactant floods. Flow-back improvement after stearning cycle.	Steam chemical for cyclic stimulation.	Steam diversion, foam blocking.	Cosurfactant tailoring for surfactant floods. Now-back improvement after steaming cycle.	Same as Alcohood 2315.	Cressiniting for profile control and wax's shut-off.	Same as Alcoffood 1255.	Hobility control, polymer flooding with fresh weter.	Same as Alcohood 11152.	Same as Alcollood 1115L.	Same as Alcohood 1115L.	Same as Alcohood 1115L.	control.	General analyzings for nohener function and article	Same as Alcohood 955.	Same as Alcohood 905.	Polymer flooding in high salinity reservoirs, profile control, and water shut-off.	Application
Slepan	Stenan	Sienan	Stepan	Siepan	Siepan	Dow Chemical	Cyanamid	Cyanamid	Econon Chemical	Chevron Chemics	Chevron Chemica	Econom Chemical	Allied Costadds	Allied Calcrids	Allind Colloids	Allined Colligits	Allied Colloids	Allied Colloids	Allied Colloids	Allied Calloids		Allier Collocts	Allied Collocts	Allied Collocts	Allied Calluids	

EOR Chemical Suppliers

Chevron Chemical Co P.O. Box 7144 San Francisco, CA 94120-7144

National Starch and Chemical Co. P.O. Box 6500 Bridgewater, NJ 06007

Marathon OH Co 539 S. Main St. Findlay, OH 45840

Naico Chemical Co P.O. Box 87 Sugarland, TX 77487-0087

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Plizer Oil Field Products Group 235 E. 42nd St. New York, NY 10017

Allied Colloids Inc. P.O. Box 820 Suffolt, VA 23434

Allied Colloids Ltd. P.O. Box 38 Clectineaton Rd., Low Moor Bradford, Yorkshire, England BD12 (1,12

Halliburton Services Duncan, OK 73536

Econ Chemicals Americas P.O. Box 3272 Houston, TX 77253-3272

Dow Chennical U.S.A. P.O. Box 3387 Houston, TX 77253-3387

Chemink Oil Field Chemicals Division P.O. Box 370 Sand Springs, OK 74063

Stepan Chemical Co. Northfield, IL 60093

Hercules Inc. Hercules Piaza Vidmington, DE 19894

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ANNEX II

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TECHNICAL SPECIFICATION

FOR

STEAM CEMERATOR FOR OIL RECOVERY

PROJECT NUMBER: *

MAKINA IMPORT 4 Rue Shkurti Tirana, ALBANIA

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I. GENERAL

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1. The steam generator, complete with controls, feedwater treatment skid, fuel skid and feedpumps will be installed in a heavy oil recovery field in Albania.

2.	Climatic co	onditions:	<u>Vi</u> Max.	<u>nter</u> Min.	<u>Sum</u> Max.	<u>mer</u> Min.		
	Temperature	•	3°C	-8°C	42°C	12°C		
	Rain Fall (()	8	50				
3.	Fuel charac	teristics						
	<u>GAS</u>					DIESEL FUEL		
	H ₂ S	4%				*		
	cō ₂	7.95%						
	H ₂	0.38%						
	CH48	82.15%						
	C _{2^H6}	3,84%						
_	C ₃ H ₈	1.35%						
1	C ₄ H ₁₀	0.27%						
n	C4H10	0.25%						
e	C5H12	0.25%						
De Ca 4.	nsity = 0.7(1. Value = { Feedwater (09 g/cm ³ 3.400 Kcal/N.m ³ characteristics						
	Water is ri	ver water store	ed at t	he site ar	nd has tl	he following		
	characterii		_		/1+-			
				1	<u>K. CO./</u>	<u>ttr.</u>		
	Ca ⁺²				2			
	Na ⁺ K ⁺				2.81			
	Mg ⁺²	.			4.75			
	Fe ²⁺ and Fe	,J†			6.7			
	HCO3				35.5			
	61 60 - 2				36.48			
	304- Ph				- • 5			
	Drag matter	fs 118°C		1	0.5			
	Hardness				3.3			
	Carbonate 1	ardness			9.24			
	Non-carbona	te hardness			6.65			
	Total miner	alization			0.45			
	The water w	vill be supplied	l to th	e feedwate	r pumps	at * bars.		

5. <u>Electrical supply</u>: 380 volts, 3 phases, 50 Hz

The manufacturer will provide power distribution boards for electric motors and electric devices.

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II. STEAM GENERATOR: GENERAL CHARACTERISTICS

- 1. The manufacturer will propose a complete package consisting of water treatment, steam generator, fuel treatment, feedwater pumps and control system for local operation of the system.
- 2. The manufacturer will propose the best combination of skid-mounted equipment for transport and transfer to already established foundations considering the following:
 - Transport by trailer: max. weight 30 tons
 - Trailer: width * m, length * m
 - Asphalt road max. allowable load: 0.8 to 1 kg/cm²
 - Total height: trailer + equipment = *
 - Ease of hook-up: Pipe spools between skids, centralized power hook-up, centralized instrumentation loop hook-up.
- 3. Skid or skids will be enclosed in weather proof enclosures designed for field conditions.
- 4. Harzardous material or equipment shall be segregated from rest of equipment, such as fuel scrubber, fuel feed pumps, fuel reservoir or fuel pressure regulating stations.
- 5. All skids will be movable and transferable to other sites.
- 6. All control panels and electric distribution boards will be mounted separately on a skid-mounted control house. The control house will be equipped with heaters and fans to keep dust from the electronic electric devices.
- 7. The manufacturer will list and quote on an item per item basis all test and calibration devices for electronic and air controllers.

III. STEAM GENERATOR OUTPUT

- The manufacturer will make 2 propositions: one for a 5 t/h output and one for 8 t/h output. Output pressure at 150 atm, temperature at 340.56°C, steam quality at 80%, min. pressure output will be *.
- 2. The manufacturer will propose the best design for trouble free operation, ease of maintenance and minimum down-time for dismanteling of piping, electrical and control connections, transport, reset on other foundations, and hook-up of piping, electrical and control connections.

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3. Steam characteristics: *

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IV. SPECIFICATIONS

- 1. The manufacturer will provide details and design characteristics of the following:
 - Steam generator
 - Piping at generator output
 - Water system
 - Fuel system
 - Pre-heater and water de-aerator
 - Air system
 - Water filtration system
 - Water treatment system
 - Watherproofing
 - Painting
 - Control systems
 - Alarm and shutdown system
 - Instrumentation type and manufacture
 - Electrical distribution and protection system
- 2. The manufacturer will provide data sheets for components of each system.

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- 3. The manufacturer will provide heat balance sheets.
- 4. The manufacturer will provide:
 - Fuel consumption data
 - Water consumption data

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- Chemical consumption data
- Electrical power consumption data.

COMMERCIAL CONDITIONS

FOR

STEAM GENERATOR FOR OIL RECOVERY

PROJECT NUMBER: *

MAKINA IMPORT 4 rue Shkurti 6 Tirana, ALBANIA

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* To be filled by ITNG

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I. <u>GENERAL</u>

- The steam generator, complete with controls, feedwater treatment equipment, fuel regulating and treatment equipment, feedwater pumps mounted on skid(s) will be installed on foundation footings in a heavy oil recovery field in Albania.
- 2. The manufacturer will propose the best combination of skids and equipment segregation for safe, trouble-free, maintenance-free operation and ease of hook-up between skids and ease of transport and relocation in another site. All skids will be transportable from one site to another in the oil field.
- 3. Technical characteristics of the total package are described in the technical specification document.
- 4. Delivery port will be: DOURRES, Albania. Manufactuer will quote prices for delivery to Dourres, including freight and insurance cost.

II. TERMS AND CONDITIONS

- 1. Manufacturer will quote best prices and best delivery.
- 2. Manufacturer will garantee equipment will meet operating conditions for the life of the steam generator.
- 3. Garantee will extend to one year after installation and commissioning. Ten percent of the total equipment cost will be retained for one year.
- 4. The manufacturer will list and quote spare parts for two-year operation. Manufacturer will garantee (and supply) spare parts for the life of the equipment.
- 5. Manufacturer will supply also:
 - Operating manuals for start-up, normal operation, and emergency shutdown of systems.
 - Detailed maintenance manuals of all equipment, controls, electric devices, measuring instruments, etc. with detailed parts lists and exploded drawings showing details of devices on equipment.
- 6. Manufacturer will quote separately:
 - Prices for commissioning and start-up assistance.
 - Prices for assistance (daily rates) for assistance after garantee expiration.

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7. Manufacturer will provide access to manufacturer's facilities to buyer's representative for:

- Inspection of equipment.

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- Review of progress in manufacture.
- ~ Pre-commissioning of systems before packing for sea and road transport.
- 8. Manufacturer will provide:
 - Welding records.
 - Hydrotesting tests records.
- 9. Manufacturer will list and quote prices for tools and special instruments for the maintenance of the equipment and systems he will propose.
- 10. Equipment, systems, packages cannot be delivered without release by buyers' representative.
- 11. Manufacturer will have "dry runs" in factory to simulate operating conditions at site in Albania
- 12. Manufacturer will quote separately prices for training of buyers' operators, at site, on equipment use and operation under normal and emergency conditions.
- 13. Manufacturer will list the standards and norms applicable to his equipment. He will list any exceptions to the norms/standards listed in the technical specifications.
- 14. Sanufacturer will list his progress payments against schedule progress points (and inspection of progress points). Payment will be made after verification of progress. To this end the manufacturer will provide a detailed schedule of manufacturers and sub-suppliers for his manufacture.
- 15. Manufacturer will provide:
 - Detailed drawings for buyer's hook-up
 - Detailed drawings for anchoring
 - Drawings of components and systems.

Manufacturer cannot proceed with manufacture without buyer's approval of drawings. A one-month delay will be included between sending and receiving of approved drawings by manufacturer.

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16. Quotations by manufacturer will be valid, with no price escalation, for 4 months from date of submission.

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ANNEX III

EOR UPDATE

TECHNICAL ARTICLES

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- 5. Sand Control
- 6. Foams
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- 8. Measurements, Instrumentation

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9. Costs