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wind driven water pumps
final report

OPPORTUNITY STUDY FOR THE ESTABLISHMENT
OF A PRODUCTION CAPACITY FOR WIND
DRIVEN WATERPUMPS IN ANGOLA
US/ANG/87/075
FINAL REPORT

12

(2+2)

UNITED NATIONS INDUSTRIAL
DEVELOPMENT ORGANIZATION
UNIDO - VIENNA

OPPORTUNITY STUDY FOR THE ESTABLISHMENT
OF A PRODUCTION CAPACITY FOR WIND
DRIVEN WATERPUMPS IN ANGOLA

US/ANG/87/075

FINAL REPORT

12

(2,7)

Prepared by the United Nations Industrial
Development Organisation for the
Government of the People's Republic of Angola

February 1989

All information, statistics, and back-up data upon this report is based, were gathered through discussions and interviews with DNFRE, Ministry of Industry, other Provincial and Governmental officials and through questionnaires.

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Abbreviations

1. COMFAR Computer model for feasibility analysis and reporting
2. DNFRE Department of renewable and new energy sources of the Ministry of energy and petroleum
3. EIC Energy and Industry Consultants Nederland B.V.
4. GDP Gross domestic product
5. GEPI Department of study and planning of the ministry of industry
6. GNP Gross national product
7. I.R.R. Internal rate of return
8. MEP Ministry of energy and petroleum
9. UNICEF United Nations Children's Fund
10. UNIDO United Nations Industrial Development Organisation, Vienna

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1. SUMMARY, CONCLUSIONS AND RECOMMENDATIONS

1.1 Summary on the establishment of an integrated windpumps production unit in Metafus-workshop, Lubango

An opportunity study has been made for the establishment of a production capacity for the manufacture of windpumps within the fifth region of Angola. It was found that manufacturing of windpumps in Angola is viable.

The analysis of the study were based on:

- An inquiry regarding the state of existing windpumps in the fifth region.

A survey made in 1988 resulted in some 90 existing windpumps in the 5th region, 28 of them have been visited during the first and second mission. Two of the visited windpumps were still in operation. About 12 of the 28 windpumps could be rehabilitated.

- A preliminary inquiry on windregimes.

In Huila the windregime appears to be less favourable than in Namibe. The average windspeed is estimated on 4.5 m/s for Namibe and 3.5 m/s for Huila. However the basis of these estimations is too small.

Windmeasurements are needed for a longer period of time as a continuation of the measurements, made with help of the 4 wind data loggers, which were installed during the mission.

- An investigation of metal workshops within the fifth region.

Presently only Metafus has the capacity to start windpump production. For the implementation some investments are needed.

- A market survey indicating three segments:

- a - human drinking water
- b - livestock watering
- c - irrigation

The total demand on windpumps is estimated of the segments a + b.
Windpumps for irrigation purposes can only be considered for the long term.

- A preliminary analysis of type and specification of a suitable windpump.

A 14 feet geared windpump appears to be the best suitable machine.

- An analysis of financial parameters, when considering an estimated selling-price of USD 6,000.—.

The I.R.R. (without considering taxes) is 22% for an isolated plant.
For an existing workshop the I.R.R. is 32%.

- A comparison of the total expenses in foreign currencies of imported windpumps and locally produced windpumps, if manufactured by a new (isolated) plant as well as manufactured by an existing metal workshop.

Except from social benefits (watersupply) during the accounting period of 15 years approx. USD 4,000,000.— could be saved on foreign currency.

The study shows the viability of establishment of production of 100 classic geared windpumps of 14 - 25 feet per year in Angola and recommends the integration of their production in the existing workshop Metafus at Lubango which represents the most effective solution.

1.2 Conclusions

1. Considering different ways of water supply it appears that about 50% of the existing and new tube wells can be equipped successfully with a windpump. Windpumps are competitive with other water lifting devices, even in areas with a modest windregime.
2. In first instance a 14 feet windpump is best suited for the local condition within the fifth region. After the third production year a bigger windpump (25 feet) could be introduced for use in regions with a modest windregime and/or a high waterdemand.
3. Based on qualitative and quantitative analysis of all relevant aspects made in the opportunity study, the set-up in the fifth region of Angola of a production capacity for windpumps is viable.
4. According to a preliminary techno-economic evaluation an optimum plant should have a production capacity of 100 windpumps per year to be achieved in the fourth production year.
5. The potential short term demand for windpumps is 600 units. The real market depend on the number of tubewell available for the installation of a windpump and is estimated to be 35 in 1991, 50 in 1992, 70 in 1993 and 100 in 1994. Those numbers are based on the expectation that:
 - a) the well rehabilitation and drilling capacity in the fifth region is sufficient.
 - b) the goverment of Angola is willing to purchase windpumps (eventually with financial support from donor countries) as being part of the policy to satisfy rural water needs.

The total demand for windpumps to cover present rural drinking water needs for lifestock and human beings is 1200 units.

6. The production should be based on a proven classic windpump design. During the first 2 years more complicated components have to be imported but may gradually be substituted by locally engineered and manufactured ones.
7. In this respect implementation in the Metafus factory at Lubango leads to the best solution for the short term. Implementation within the Emel factory at Lubango could be an alternative after 1 or 2 years, if this factory has been extended according to the existing plans.

Preliminary calculations show an internal rate of return for Metafus and Emel to be comparable (32%). The IRR for a completely new, isolated plant is 22,71%.
8. The more components are produced locally the better a technological and economical basis for the long term production is created.
9. The unit costs (fifth year) are US\$ 3370 for a production within Metafus or Emel when the unit costs for an isolated plant are US\$ 4090.
10. The implementation of a production unit will lead to the employment of 19 persons and a saving of foreign currency of approx. USD 4,000,000 in an accounting period of 15 years. Within this period 1350 units can be produced meeting the governmental objective to provide drinking water for rural areas.

1.3 Recommendations

A) Recommendations related to the production of windpumps

Following the findings/results of the study it is recommended to start with preparatory activities in order to establish windpump production within Metafus:

1. (Technical) pre-investment activities, implying the evaluation of the workshop concerning:
 - plant organisation
 - civil structure
 - machines and equipment
 - human resources
 - procurement procedures

The results of these activities are a set of specifications for machines, civil structures, raw materials and components.

2. Engineering of the first units to be produced. Preparation of a call for tender. Recommendations for procurement and/or cooperation with foreign manufacturers based on an evaluation of tenders.
3. Detailed analysis of sales prices.
4. Detailed financial and economic evaluation of the workshop.
5. Determination of conditions and schedule of financement of the project.
 - In order to accomodate a technological basis training of local staff should start immediately after or during the pre-investment activities. Foreign experts should be recruited for technical as well as administrative support. During the pre-investment phase job descriptions should be prepared.

The activities 1 to 5 are estimated to take up 6 months.

B) General recommendations related to the project

1. Winddata

The output of a windpump highly depends on the average windspeed and the matching between pumpdiameter and rotordiameter. It is recommended that a windmeasurement programme is executed as a follow-up of the installation of 4 winddataloggers which has taken place during the present opportunity study.

2. Installation and maintenance

An institution for site selection, installation and maintenance has to be created and integrated within existing structures and plans.

3. Rehabilitation of existing windpumps

A minor part of the existing 90 windpumps could be rehabilitated. This should preferably be realised in conjunction with the effectuation of local manufacture of windpumps.

4. It is necessary that the drilling capacity for boreholes and the construction capacity for storage tanks increases. The government should consider this in order to solve the urge for water need in a proper way.

2. PROJECT BACKGROUND AND GENERAL DATA ON ANGOLA

2.1 Project background

The State Secretariat of co-operation of Angola requested the United Nations Industrial Development Organisation (UNIDO) by means of a letter dated July 22, 1986 to execute an opportunity study concerning the possibility for the establishment of a production capacity for wind-driven waterpumps (windpumps) in Angola.

The project fits into the priorities, set by the Government concerning the development of the industry and providing for the basic needs of the rural population in the southern provinces Huila, Cunene and Namibe. The UNIDO has contracted a team of dutch consultants from E.I.C. Nederland B.V to conduct the study.

Two missions have been executed to Angola. A first mission from June 8, 1988 until July 8, 1988 by

C.J.A. Versteegh, experts windpumps/team leader
F.J. Föllings, energy expert
T. Henssen, agro economist

A second mission from October 9, 1988 until November 4, 1988 by:

C.J.A. Versteegh, expert windpumps/team leader
H.P. Stekelenburg, industrial economist
M. Kuitert, electrotechnical mechanic.

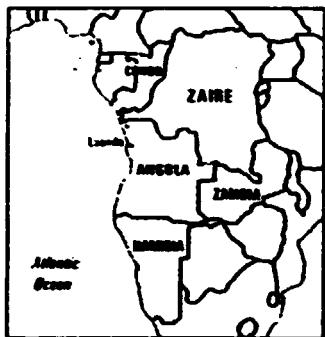
During the second missing 4 wind data loggers have been installed. The department of new and renewable sources of energy of the Ministry of Energy and Petroleum (DNFRE-MEP) has guided the missions.

To meet the objective of the study, a technical, economic and financial analysis has been made, based on:

- An inquiry regarding the state of existing windpumps in the fifth region.
- A preliminary inquiry on windregimes.
- An investigation of existing metal workshops.
- A market survey.
- A preliminary analysis of type and specification of a suitable windpump.
- An analysis of commercial prices offered by windpump manufacturers.
- A comparison between manufacturing windpumps in an existing metal workshop and an isolated plant.

The draft final report has been presented and discussed in Angola during a visit from 20-24 February by Mr. C.J.A. Versteegh (EIC) and Mr. V. Klykov (UNIDO). Minutes of the final meeting are presented in annex 10.

2.2 General data on the People's Republic of Angola



The situation of Angola in Africa is illustrated in the figure alongside.

The basic facts indicated below were derived from reference 1

Basic facts (June '87)

Area : 1,246,700 sq. km.

Climate : tropical to subtropical

Population : 9.1 Mn. (see details on page 5)

<u>Ethnic groups</u>	Ovimbundu	: 37%	Haneca and Humbe	: 3%
	Kimbundu	: 25%	Ovambo	: 2%
	Bakongo	: 15%	Mestico and European	: 2%
	Lunda Chokwe	: 8%	Other	: 2%
	Nganguela	: 6%		

Capital : Luanda

Language : Portugese

Workforce : Agriculture - 75%

Agriculture : (42% of GNP)

Products : cassava, maize, plantains, sweet potatoes, milk, millet, citrus, beans, potatoes, sugar, beef, palm oil, sisal, coffee.

Industry : (28% of GNP)

Types : petroleum, mining, food processing, beer, tires, textiles.

Natural resources : petroleum, diamonds, iron, phosphate, copper, feldspar, gold, bauxite, uranium.

Form of government : Marxist People's Republic.

Political Party: Popular Movement for the Liberation of Angola - Labor Party.

President: José Eduardo dos Santos.

Administrative subdivision : 18 provinces.

General economic data

Economic characteristics

Official conversion rate of kwanza.

	1983	1984	1985	1986
kw./1\$	29,6	29,6	29,6	29,92

Table 2.1 is based on references 2 and 3.

Table 2.1

Macro economic indicators	1983	1984	1985	1986	1987
GDP at market prices Kz bn.	126,3	141,6	144,9 ^a		
Rate of increase		0,12	0,02		
Population ^b mn.	8,2	8,4	8,7	8,9	9,1
GDP per capita (1000 Kz)	1,54	1,68	1,66		
Exports fob ^c \$ mn.	1,587	1,960	1,976	1,278	2,300 ^b
Imports fob ^c \$ mn.	993	1,265	1,384	1,062	1,275 ^d
Trade balance \$ mn.	+ 594	+ 695	+ 592	+ 216	+1025
Overall balance \$ mn.	- 34	- 57	- 236	- 447	
Gross Foreign Exchange reserves					
Total (\$ mn.)	112	173	205		
Total external debt outstanding (\$ mn.)	2358	2442	2700	3071	
Debt service ratio ^e	20,4	18,1	17,2	31,1 ^f	

Table 2.1 Macro economic indicators.

footnotes on next page.

Economic System and Policy

Angola has a socialistic society, with a centrally planned economy. The key sectors of the Angolan industry as well as the large-scale agriculture are based on state-enterprises. Besides these enterprises, private ones exist as well. Wages and prices are set by the government.

The three year economic and financial reconstruction program, "SEF", which tries to create a more attractive climate to foreign investments in Angola has started in 1988. The program aims at more autonomy for the management of state-enterprises, and will stimulate the private initiative.

It is expected that this law will lead to changes in monetary-, pricing- and exchange-rate-policies.

The Angolan government conveys a very careful financial policy. It aims to keep the foreign debt as low as possible. As a result of this policy Angola was able to pay its debt services until 1985.

This situation changed in 1986, when the decrease in oil-earnings, led to an increase in debts. In 1988 however it is expected that the oil-output will be twice as high as in 1986.

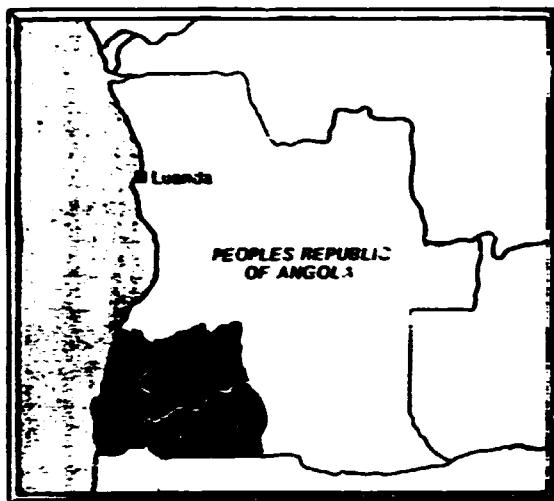
Also part of this policy is the attempt to spend as few foreign currencies as possible. For this reason imports are restricted to the most necessary.

Imports of consumption goods are charged with a tax of 20 per cent, but production goods are free of charges.

Footnotes for table 2.1

- a) Provisional
- b) Estimated
- c) From balance of payments data
- d) Official forecast
- e) Long term debt service % total current accounts receipt
- f) Including unrescheduled debt service not paid; excluding these arrears the ratio was 16.4 per cent

2.3 Basic facts on the provinces Namibe, Huila and Cunene



The situation of the provinces Namibe, Huila and Cunene in Angola is illustrated in the figure alongside.

The basic facts indicated below were derived from references 3 and 4.

Basic facts

	Namibe	Huila	Cunene	Total
<u>Area</u>	57.090	78.992	78.956	215.038 (17% of total pop.)
<u>Climate</u>	tropical			
<u>Population</u> (1000) 1986	84	917	310	1108
<u>Population per</u> <u>sq km</u>	1,3	10,1	3,1	
<u>Ethnic groups</u> (rough division)	Herero	Nyaneka-Humbe	Ambo	
<u>Capital</u>	Namibe	Lubango	Ngiva	

3 RELEVANT ASPECTS OF THE SITUATION IN THE FIFTH REGION

3.1 Geographic situation

The fifth region, situated in the far southwest of Angola between the latitudes of 13 and 17 degrees south and the longitudes 12 and 17 degrees east is composed of the provinces of Namibe, Huila and Cunene and covers an area of some 220.000 square kilometres.

Travelling west from the coast to the interior of the country, crossing the city of Namibe, one meets a succession of progressively higher plains where rocky hills exist.

At 150 kilometer from the coast the altitude is risen to 900 m reaching the escarpment marking the main plateau. This is the Serra da Chela which has its highest point at 2300 m. at Bimbe. In the Northern part of the region the plateau has an altitude between 1600 and 2000 metres. Towards the south the altitude declines steadily to reach 1100 metres on the frontier with Namibia.

In general three ethnic groups inhabit the fifth region. The Nganeka-Humbe in Huil , the Ambo in Cunene and the Herero in Namibe.

For an extensive description see reference 4.

3.2 Rural population and means of subsistence

The extend of the rural population is difficult to estimate. According to reference 1 the rural population in the three provinces should be 695.000 in Huila, 39.000 in Namibe and 290.000 in Cunene. The department of planning estimates the rural population on 700.000 for Huila and 115.000 for Namibe. Because of the war situation the number of inhabitants in Cunene cannot be estimated.

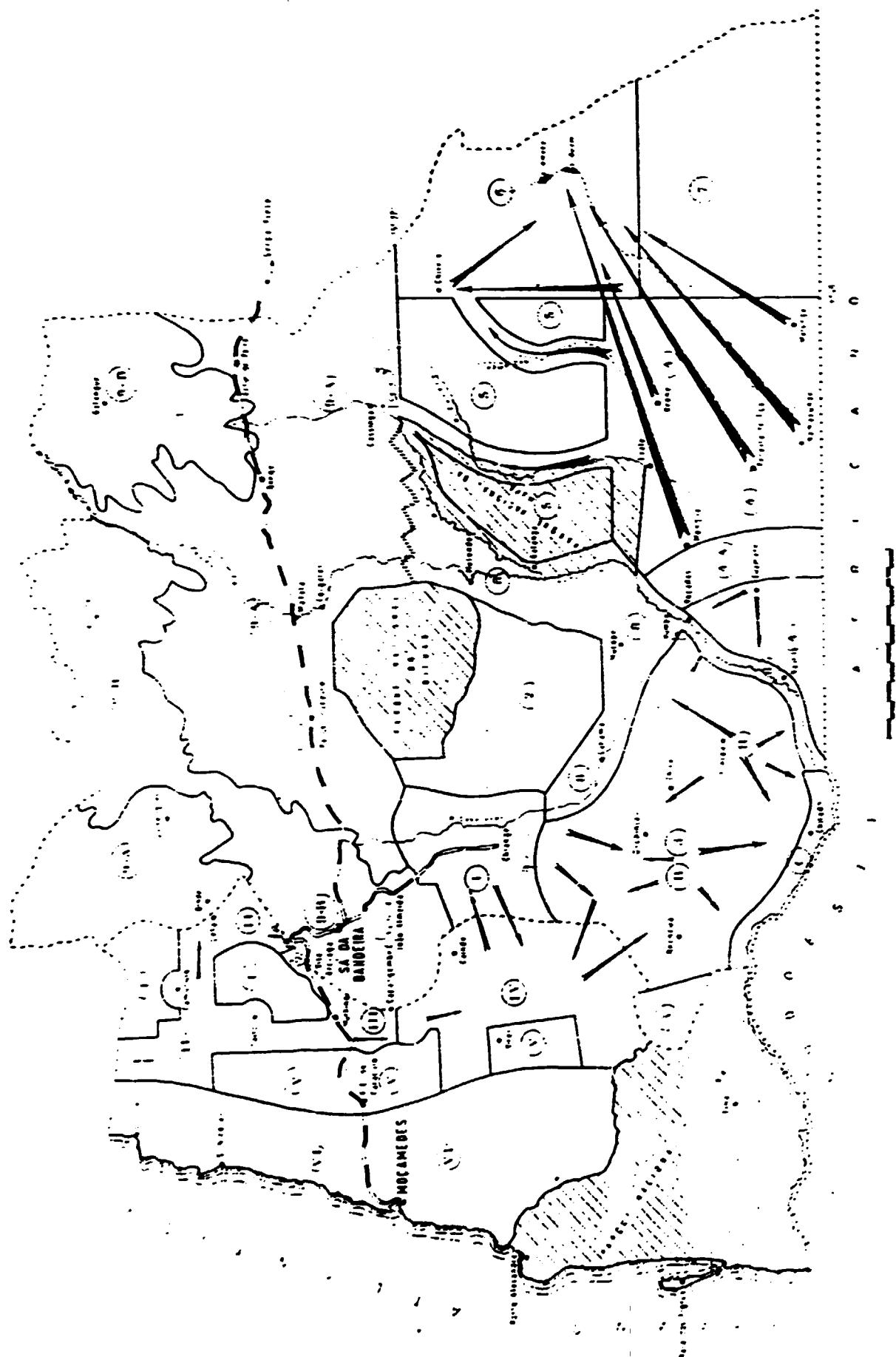
In the north of Huila rainfed agriculture is well developed. Traditional farmers with about 10 ha of land produce 70-80% of the total production, mainly consisting of maize (55%), wheat and potatoes.

Some 5000 ha (4% of the total cultivated area) is irrigated with surface water by gravity or motorpumps.

Most of the traditional substantive farmers in this area also own some livestock. In the south of the fifth region extensive cattle raising is the main source of income.

One of the main problems is a lack of good drinking water for both human and cattle. Namibe, the southern part of Huila and the western part of Cunene traditionally has a nomadic population whose grazing territories are given in fig 3.1. Water needs are fulfilled by means of the so-called chimpacas and cacimbas. A chimpaca is a hole in the ground, used as a reservoir for rainwater while a cacimba can be compared to a shallow well.

A properly constructed and maintained chimpaca (fig. 3.2) can supply good drinking water if cattle do not enter the water. Between 1947 and 1973 some 1200 boreholes were drilled and for a great deal equipped with handpumps and windmills by the colonial government. The water was for free for traditional peasants.



After independence in 1975 maintenance of water sources stopped leading to diminishment of quantity and quality of water. If handpumps and windmills stop functioning, people will drink from polluted chimpacas. It is estimated by the Ministry of Agriculture that 80% of the original water supply infrastructure is out of order. This percentage is increasing. Due to the war a lack of all kinds of goods in adequate quantities exist, regular trade channels do not function. As a result the number of cattle is increasing, thus causing local overgrazing near watersources. As an average, families have 40 - 60 cows while they can make a living out of 20 cows.

In tabel 3.1 the amount of live stock is given, based on data from reference 4 and estimations from the Ministry of Agriculture.

	cows	sheep	goats	pigs
Cunene and Huila	2.500.000	42.000	467.000	120.000
Namibe	300.000	40.000	570.000	17.000

Table 3.1 Live stock

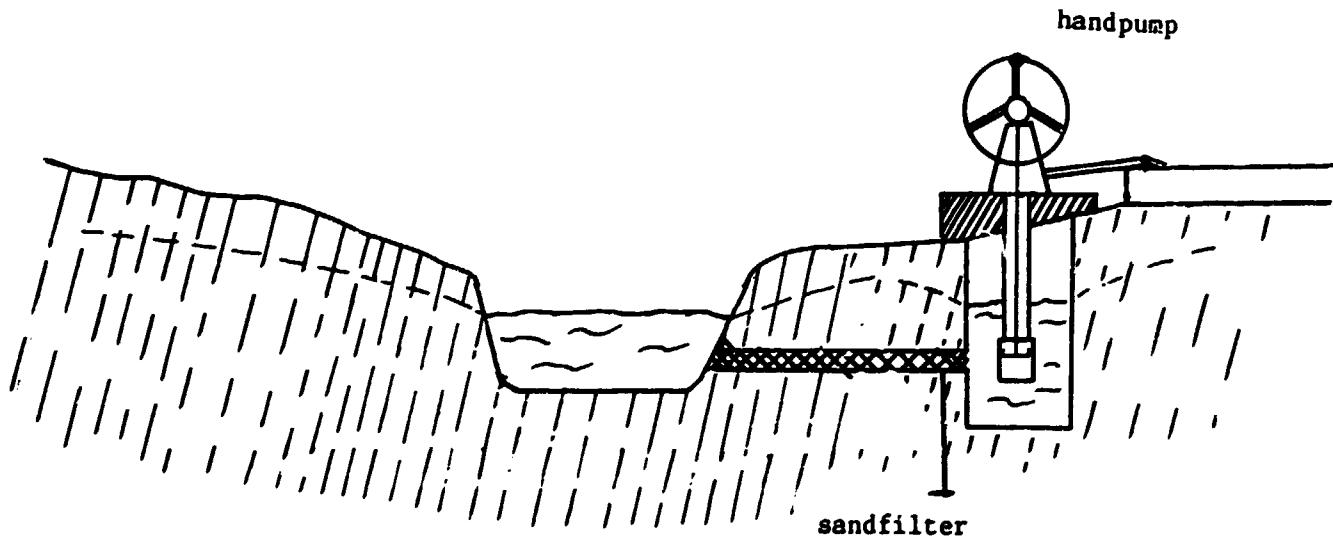


Fig. 3.2 A chimpaca or extraction ditch with handpump.

3.3 Existing metal workshops

Before independence industry in the fifth region was developed close to the cities Namibe and Lubango (concentrated in their respective industrial estates). After independence most industry was nationalized and functioned directly under administration of the Ministry of Industry. Activities of private companies have been incorporated within the national programs, which have been set up by the Ministry of Industry. Changes and difficulties facing the country after independence have resulted in operational problems for industry. Little investment has occurred in the last decade. Failure of equipment and shortage of supplies have resulted in a very low utilisation of installed capacity.

All relevant workshops in the region have been visited, as well as some in Luanda. Visited are Metalvi, EMIN, FATA/METANG and ALFAG in Luanda, Metafus, EMEL and CFM in Lubango and Ermanal and Metalomecanica in Namibe. In appendix A1 a brief description and analysis of these workshops is given.

From the companies in Lubango and Namibe currently only Metafus has in some degree an industrial production. Metafus is willing to produce windpumps or parts of it and possesses most of the necessary machinery and has foundry facilities. The company constructs its own buildings and the productivity is stimulated by offering good working conditions to the labourers e.g. free food. They also develop their own products or improve and build existing machinery e.g. handpumps. At the moment they are analyzing a windpump in order to build one but progress is slow due to a lack of engineers. One of the two directors is responsible for all technical matters, including civil constructions.

The Ministry of Industry is effectuating a development plan for the EMEL workshop resulting in an industrial production facility after 1990 for agricultural machinery.

At the moment EMEL is a sheet metal workshop with elementairy tools, not suited for windpumps. The navy work for the new buildings has started but it is doubtfull whether 1990 will be the first year of production. The project foresees in training and education of technicians and craftsman by foreign staff. According to the Ministry of Industry windpumps could be one of the products produced. EMEL will not have foundry facilities but contracts Metafus or C.F.M.

The supply of raw materials for windpump production by Angolan companies is very limited. Only FATA could supply galvanised tubes, but only of limited dimensions. FATA also produces corrugated iron of imported steel sheets. Thickness of these sheets allows limited use in windpump constructions.

From the 8 companies / metal workshops within the region only the partially private owned company Metafus has at present a minimum required level of workmanship and equipment to develope an adequate (integrated) production facility of windpumps.

According to the development and investment plans for the state owned company Emel, this company should be in a position after 1990 to implement the production of windpumps, but as stated allready considerable efford and time will be needed to achieve this.

According to the investment plan Emel should have the disposal of all relevant machinery and equipment necessary for the production of windpumps. Metafus has 70% of the necesarry machinery, 30% of the machinery, for the production of windpumps (about \$ 50.000,--) should be bought.

Both workshops will be analysed for the integration of windpump production.

3.4 Existing windpumps

In the colonial times a large amount of windmills were imported and installed especially in Namibe.

A survey done by Hidromina in March 1988 shows an actual situation with 90 windpumps (3 in Huila, 7 in Cunene and 81 in Namibe). As to our own observation the data on the brand (fabricante) and the condition (estado) are not quite reliable (appendix A2). Most of the windmills were installed in the fifties and sixties on new drilled wells. Encountered marks are Climax, Adler, Southern Cross and Springbok, the latter being manufactured in South Africa. Two Bornays from Spain were recently installed by DNFRE. The pumped water in general is used as drinking water for both cattle as human. Storage tanks with a capacity between 40 and 160 m³ are in use.

During the missions 28 locations were visited in Namibe and 13 in Huila. For safety reasons Cunene could not be visited. In appendix A3 a review is given of the visited sites. Of the windmills, installed before 1975 seventeen have been visited. Two of them were still in operation, but in very bad condition. It is estimated that about 50% of the visited windmills can be rehabilitated. In Namibe most of the locations are favourable for windenergy. In Huila and Cunene this will be less but it is estimated at least 50% of the total number of wells can be equipped with windpumps.

Officials estimate that in the past 250 windmills have been installed in Namibe. The rotordiameters vary from 10 feet to 14 feet (3 - 4,20 m.) and all are of the double geared type, using reciprocating pumps.

In colonial times maintenance and repair was done by the owner/user. The nearby communities' blacksmiths or metal workshops could give assistance. After the departure of the Portuguese, maintenance ceased and windmills as well as handpumps stopped functioning.

Apart from drilling wells the department of subterranean water resources Hidromina has the task to install and maintain waterlifting equipment. At the moment Hidromina has one maintenance team operational which is due to vehicle problems, not very effective. Hidromina confirmed that during the last 8 years practically no maintenance or repair has taken place, due to lack of skilled personnel, money, equipment and spareparts.

Repairs to be made in order to put existing windmills in operation again are:

- Lifting of the pump and replacement of worn or corroded parts, such as pump cups, valves and pumprods.
- Check of the tower, mounting of missing girts and braces, mounting of a new wooden tower platform.
- Repair, cleaning, adjustment and lubrication of the furling and yawing mechanism.
- It depends on the state of the transmission if a complete overhaul is necessary or not. If the crankcase (head) still contains oil, bearings and gearwheels probably are in a resonable state. Cleaning of the mechanism and replacement of the seals will do in that case.

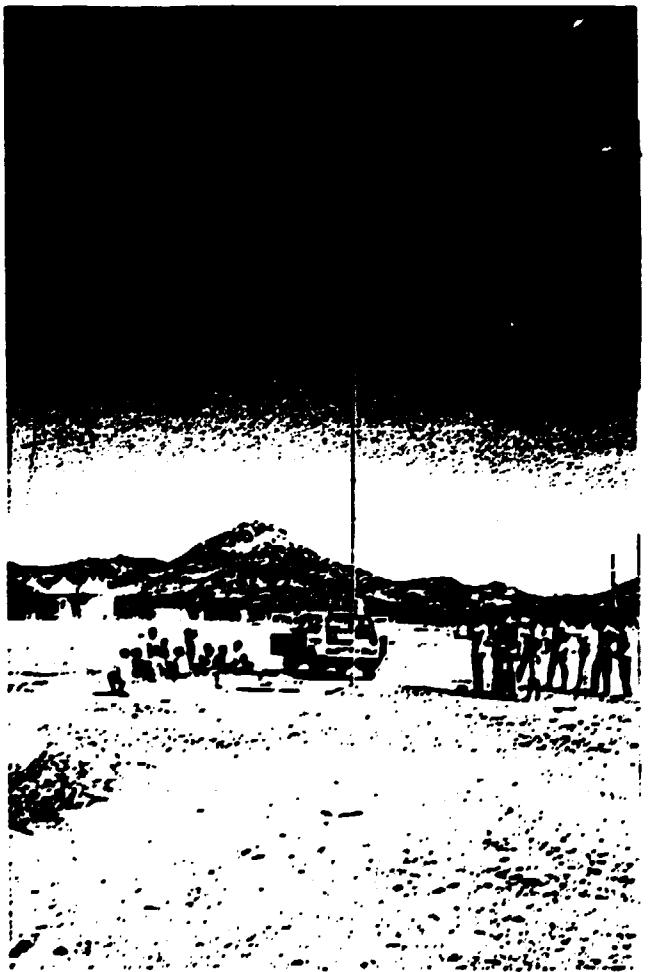
Generally the condition of the windmills was reasonable, taking into account an operational life of 15to 30 years. All steel parts are hot dip galvanised and the cast iron parts are coated.

Altough rust occurs, repaired windmills don't need further anti corrosion treatments to function at least another 10 to 20 years. If windmills are dismantled and re-installed an anti-corrosion treatment is advised.

A 14 feet Climax of unknown age. The windmill is reinstalled in 1981 in Mungolo, Humpata municipality in the province of Huila.



One of the wind data loggers, supplied and installed within the scope of the present opportunity study (community of Virei in the province of Namibe).



4. WATER AND WIND RESOURCES

4.1 Wind conditions

The quantity of water lifted by a windpump highly depends on the local wind regime.

A key-parameter to characterize the wind regime in the mean wind speed is elaborated in appendix A 5.

In the provinces Huila, Cunene and Namibe there are only two meteorological stations, one in Lubango and one in Namibe.

The stations measure the momentary (in stead of the average) wind speed and wind directions two times a day at 9.00 a.m. and 15.00 p.m.

For wind energy purposes these data are inadequate. However by lack of better, the measurements of recent years have been used to get some indication of the wind regime.

In Appendix A 5 the wind speed and wind direction of Lubango and Namibe are given from 1983 till 1988 for Namibe and from 1984 till 1988 for Lubango.

The data from Lubango in the first month's of 1984 appear to be very low and in the rest of the year very high. The latter is also the case for a large part of 1985 (see figure 4.1 and 4.2).

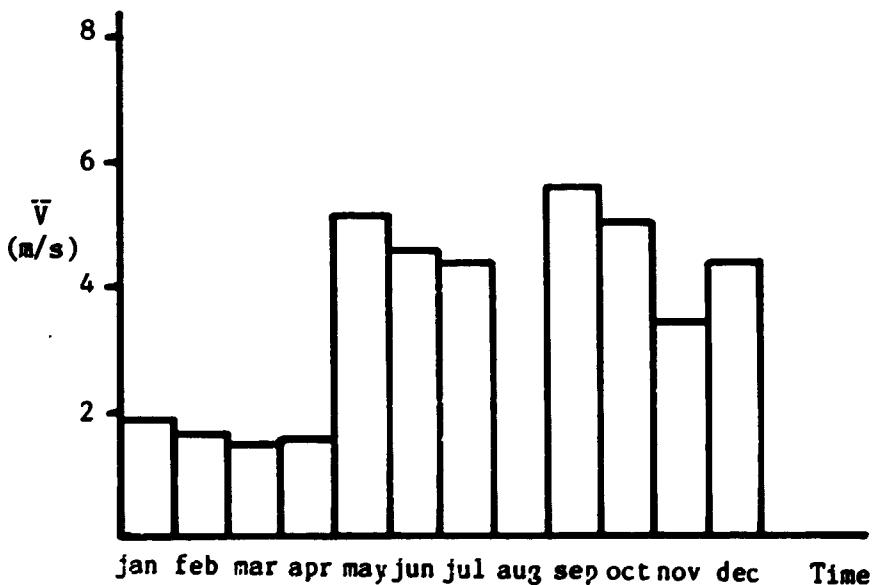
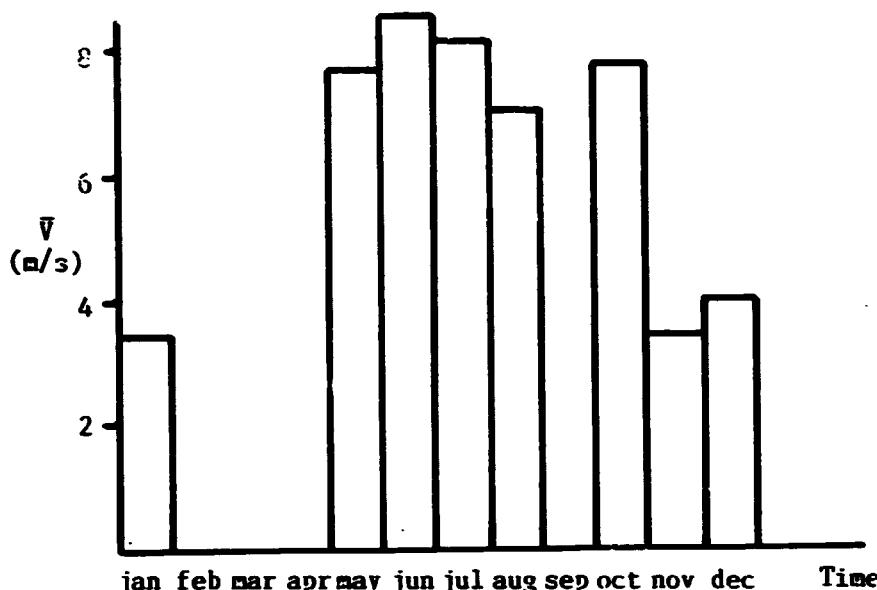


Fig. 4.1 Mean wind speed Lubango
1984 (m/s)



These relatively low and high values could not be explained by the used unity nor any other way. So finally for Lubango only the data of 1986 and 1987 have been used.

The distribution of the wind speed in seven classis (according to WMO-recommandations) is given in figure 4.3 and 4.4.

With special Weibull sheets the shape factor of the distribution can be determined as shown in Appendix A 5.

For Lubango the shape factor is about 2.0 and for Namibe 2.4.

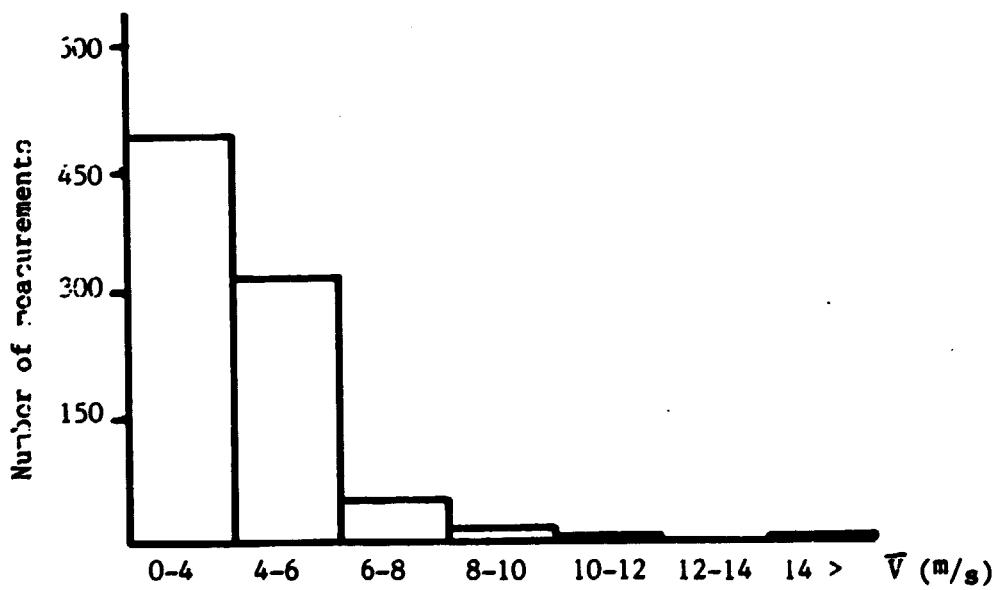
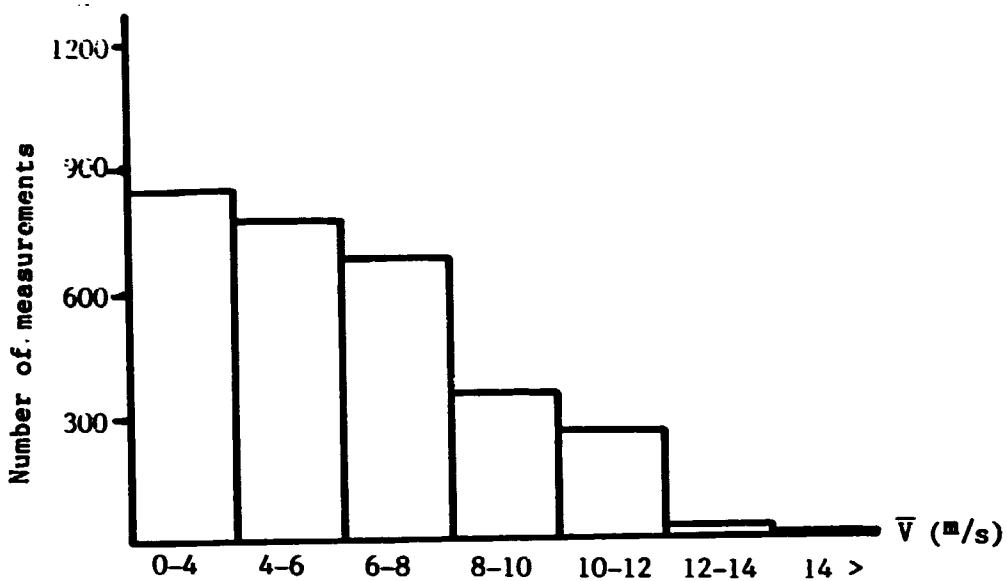


Fig. 4.3 Wind speed distribution
Lubango 1986 t/m 1987



**Fig. 4.4 Wind speed distribution
Namibe 1983 t/m 1987**

In Namibe as well as in Lubango seasonal variation in the mean wind speed can be appointed as can be seen in figure 4.5 and 4.6.

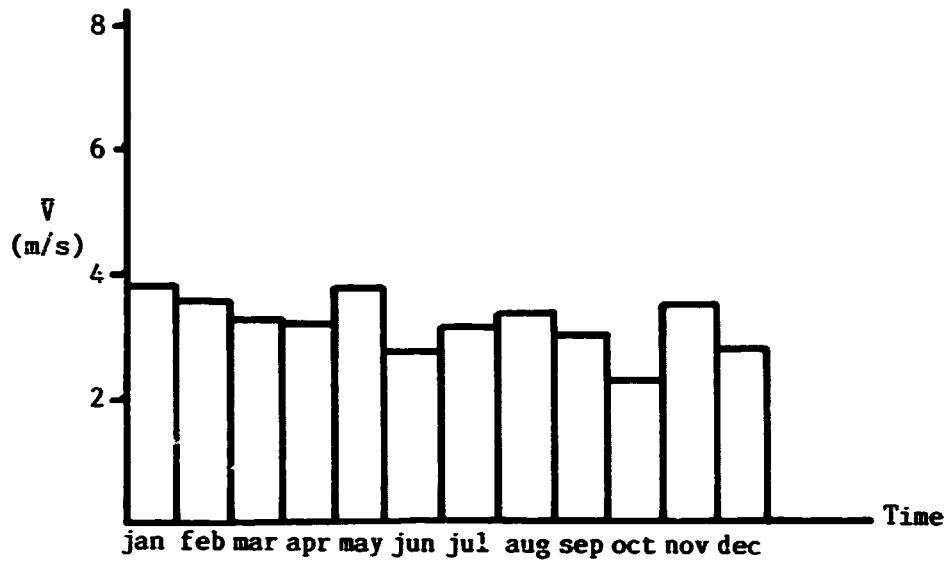


Fig. 4.5 Mean monthly wind speed during
1986 - 1987 in Lubango

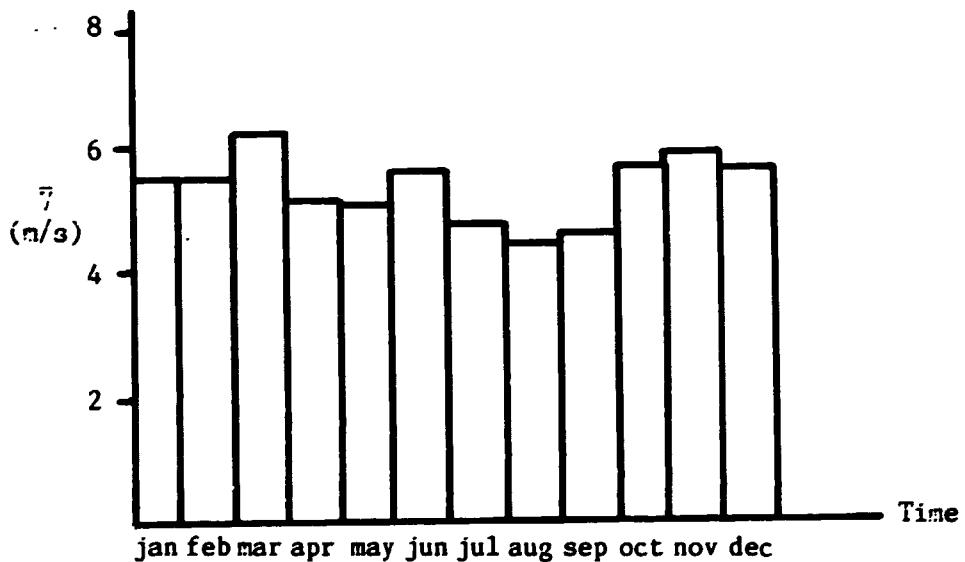


Fig. 6 Mean monthly wind speed during
1983 - 1987 in Namibe

In Namibe the annual average wind speed lies between 5.2 and 5.8 and in Lubango between 3.3 and 3.9 (see figure 4.7 and 4.8).

The cup-anemometer in Namibe is standing on the roof of the (approximate height 10 metre) on a mast of about 5 metre.

The surrounding of the airfield is very flat (desert) and the airfield is situated about 2.5 kilometre from the coast.

During the visit at the station it appeared that the anemometre had an off set of 1 m/s. Thus the measured wind speed has to be reduced with 1 m/s to obtain the real value.

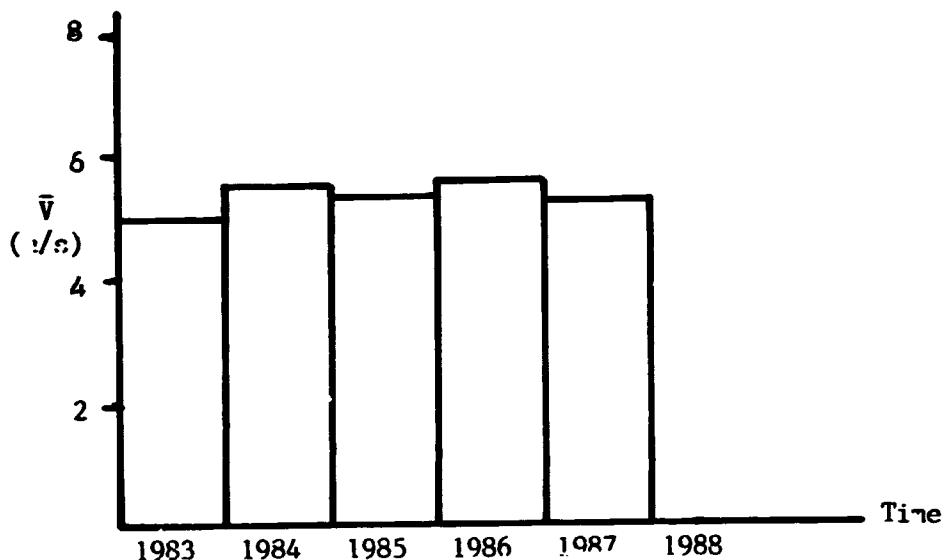


Fig. 4.7 Mean wind speed Namibe
(average 1983-1987 : 5,5 m/s)

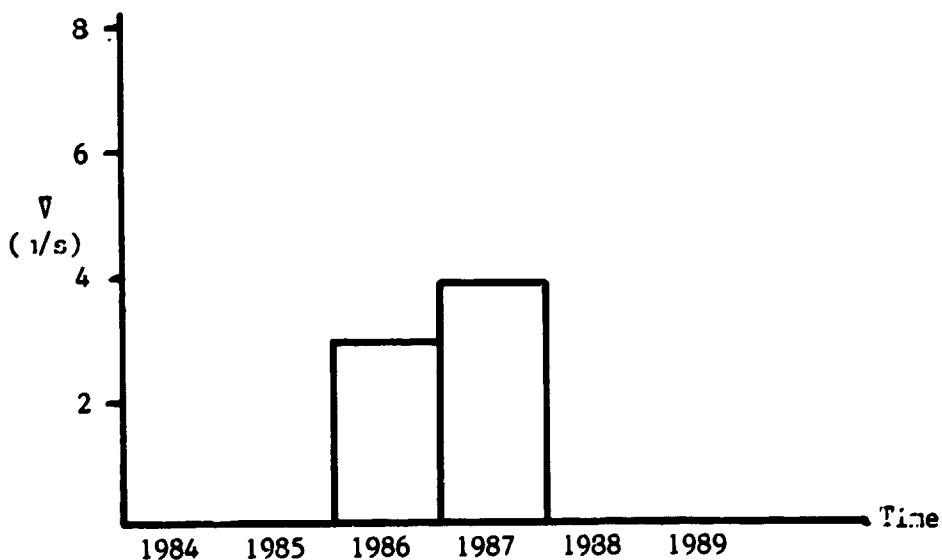


Fig. 4.8 Mean wind speed Lubango
(average 1986 : 3,3 m/s)

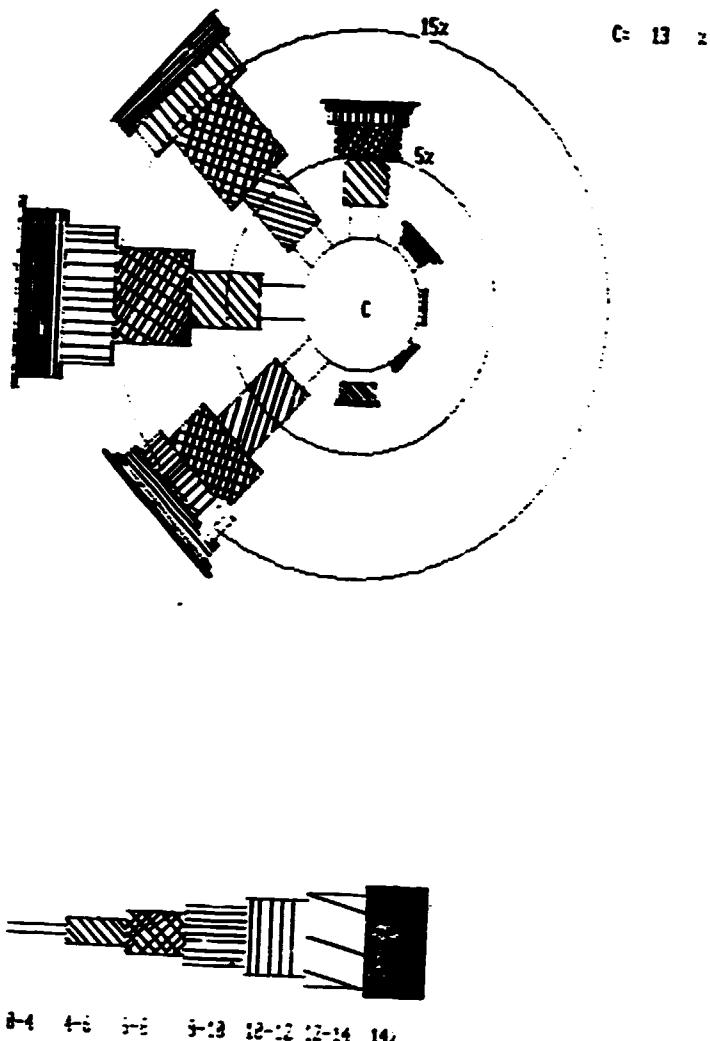


Fig. 4.9 Wind rose Namibe

The mean wind speed direction is from the West (coast) as shown by figure 4.9.

Probably heating up of the desert during the day draws air from the cool Atlantic Ocean (Benguela current)

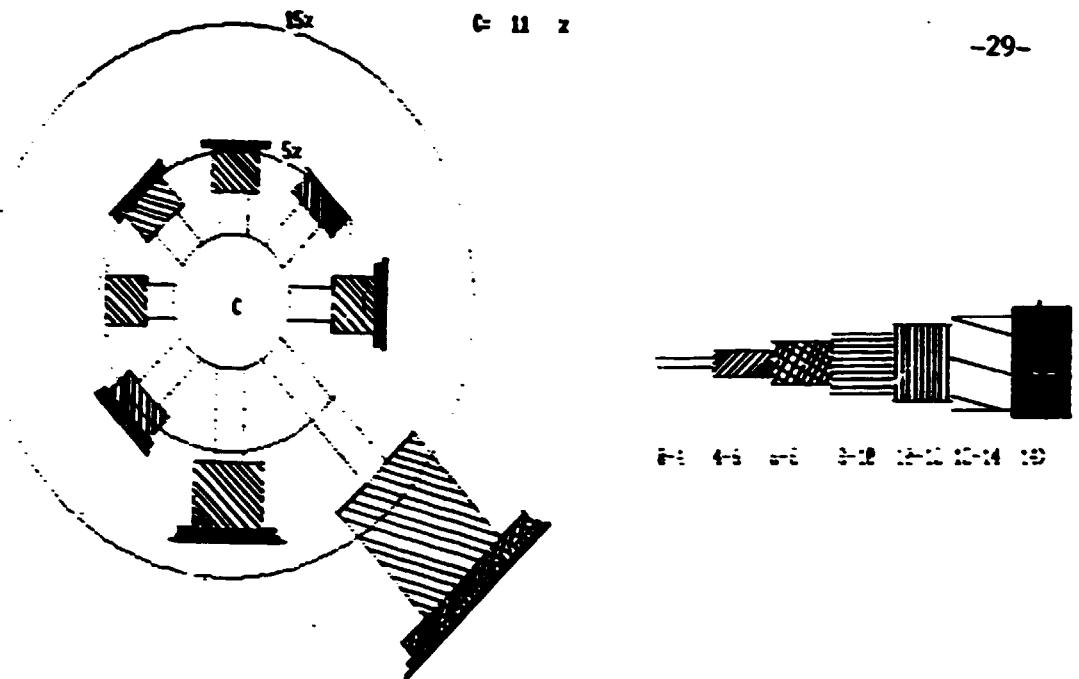


Fig. 4.10 Wind rose Lubango

In Lubango the dominant direction of the wind is South-East as shown by figure 4.10.

Probably this is a result of the "Hadley-circulation" see figure 4.11.

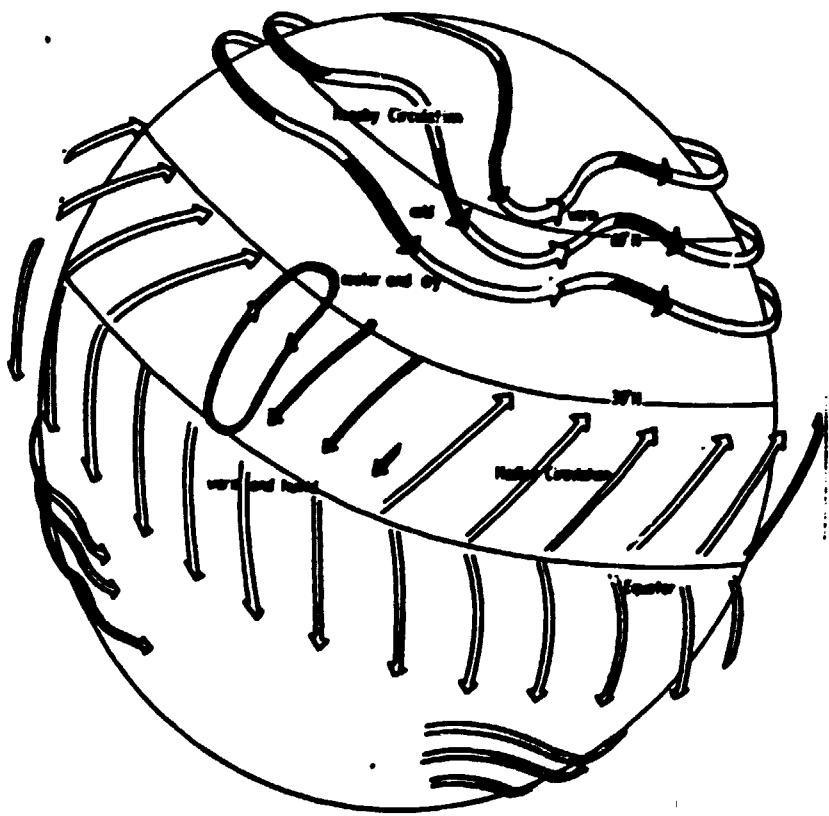


Fig. 4.11 Schematic representation of principal winds.

4.2 Water resources

A brief survey of the water availability in the fifth region is given in reference 1. Most important facts are:

- Of 1300 tubewells, drilled by 1976, 50% were not functioning anymore by 1982.
- Of 600 not working ones, only 290 are considered to be capable of being used after the installation of pumps. The remainder requires extensive reparation work.
- In Curene only 2 out of 153 wells were considered to be operational.
- According to a UNESCO/UNDRO mission of March 1982 in Huila 460 wells were functioning in areas, not affected by the war.
- Aquifers vary between 40 and 150 m. and resources should be sufficient for small scale irrigation purposes (reference 1).

Hidromina, resorting under the Ministry of Industry, meets a lack of means, materials and skilled personnel. Presently Hidromina is executing a program to drill 180 wells (UNICEF project). In 1987 19 wells have been drilled but the productivity has to increase to solve drinking water problems.

Drilling a well costs 1.500.000 kwz (USD 50.000) and cleaning a well 300.000 kwz (USD 10.000), as stated by Hidromina.

The maintenance of pumps is an acivity of Hidromina. The province has to aprove and pay for these activities, which have to be requested upon by companies, farmers or municipalties. Due to a lack of money, parts, means and skilled personnel Hidromina is unable to fulfill these tasks. The result is an increasing number of non-operating wells and pumps. Project proposals have been made for the aquisition of drilling equipment and technical assistance in order to strengthen Hidromina (UNCTD-Samilenko proposal).

Besides the UNICEF project an Italian project will start to rehabilitate 200 wells. Both projects have to be completed by the end of 1992.

Furthermore the drilling of 80 wells in Cunene is proposed within the framework of the Food for Work Programme, but no timeschedule is known.

In reference i it is proposed that an inventory of existing wells in the fifth region should be executed, as well as an evaluation of the present pumps.

Some activities in this area have been carried out and are mentioned below.

- A survey on the condition of wells, equipped with windpumps executed by Hidromina in March 1988 (Appendix A 2).
No conclusions can be drawn about the state of the wells.
- A survey made by the commissioner of the municipality of Gambos where 95 wells are situated, of which 31 equipped with a handpump, urgently needing repair costing 62 million kwz. At the moment 4 wells are operational.
- In Chibia a survey has been executed on existing wells (phase II project pilote Chibia FAO TCP/ANG/4504).
There is a total of 59 wells of which 7 working, 8 equipped with a motorpump, 32 with a handpump, 2 with a windpump and 17 without a pump.
Probably 7 pumps are working but the study is not clear on this subject.

Hidromina supplied data of about 1200 wells (Appendix A4). However a lot of wells are non-operational, the data are considered to be representative for future drilled wells in the same area and for pump-tests done on repaired or cleaned wells. The average of those data is given in table 4.1. For Namibe for a few wells only the static level was given. The dynamic level has been extrapolated from data of the other two provinces.

Province	Nº	Dynamic level	yield
Huila	345	34,6 m.	7236 l/h
Cunene	303	33,8 m.	6659 l/h
Namibe	414	21,8 m.	6650 l/h

Table 4.1 Average data of tube wells in the fifth region.

It can be concluded that on short term the following number of tubewells will become available up to the end of 1992 (conservative estimation)

New wells (Unicef)	180
Others	30
Rehabilitated wells	200 +
Total	410

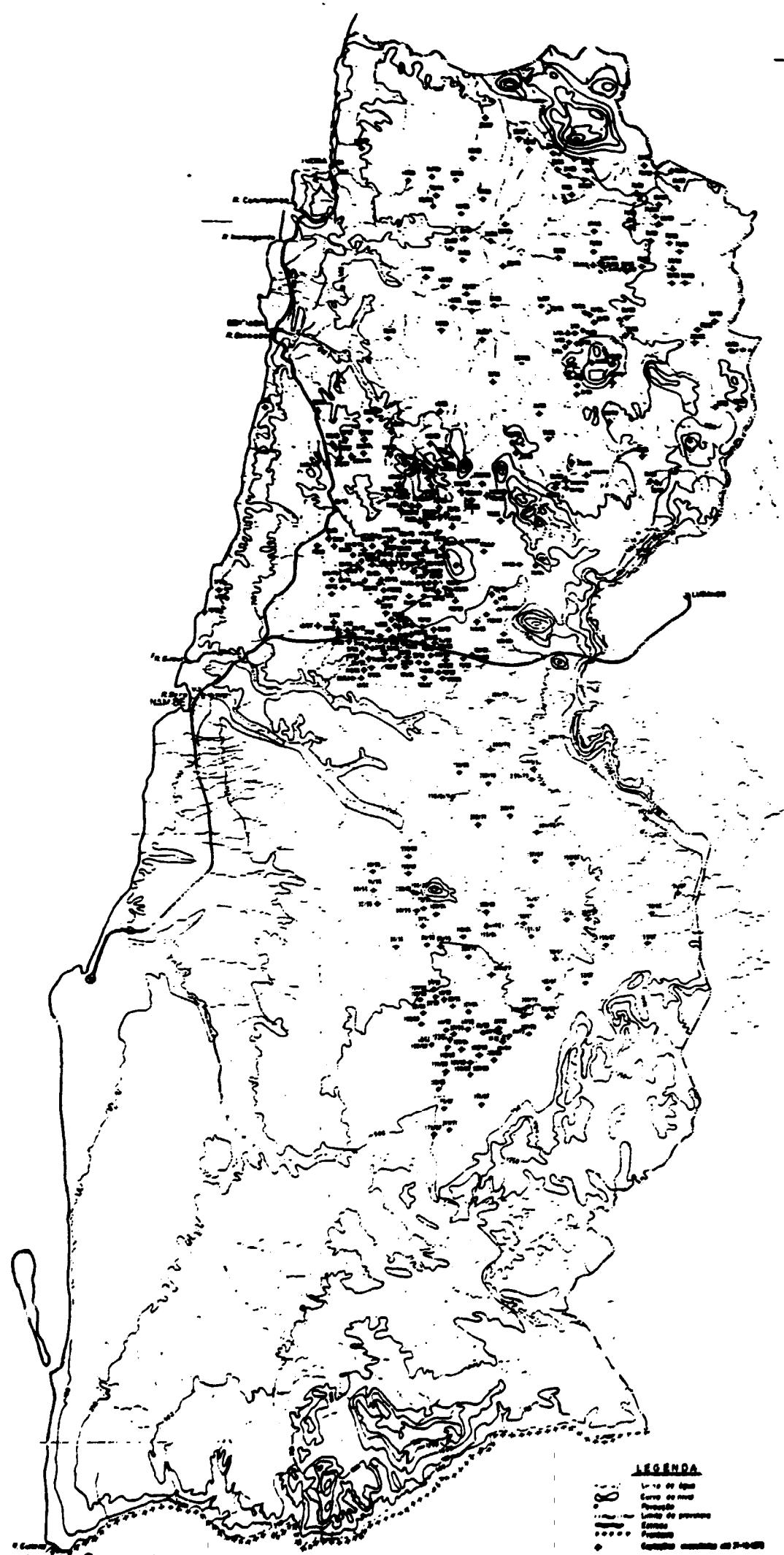


Fig. 4.12 Captacions in the province of Namibe

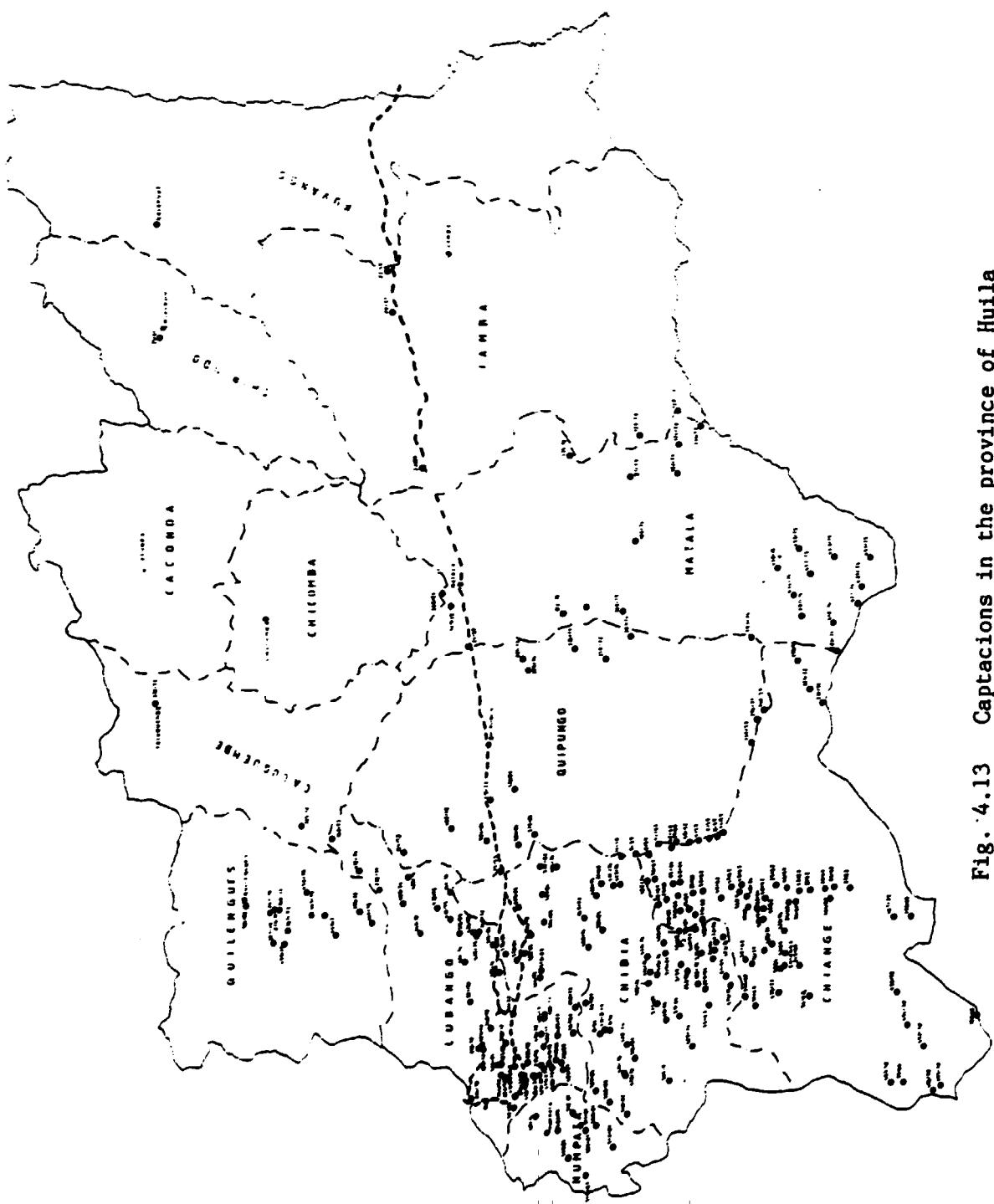


Fig. 4.13 Captacions in the province of Huila

5. WATER LIFTING EQUIPMENT

5.1 General

Water lifting devices exist in a large variety. Options which can be thought of are:

- handpumps
- windpumps
- solarpumps
- diesel- or kerosene pumps

Water lifting methods, based on animal- or human traction (except for handpumps) are not of interest for the considered region, nor exist a tradition in its use except for surface water lifting.

In this chapter the four mentioned options will be compared, focusing on the windpump.

5.2 Water lifting equipment

5.2.1 Handpumps

Generally waterpumping by means of handpumps is used for drinking water-purposes only, due to the limited pumping capacity.

Handpumps are widely spread in the fifth region, but meet a lack of maintenance which has put many of them out of order.

Handpumps basically use the same pumptype as windpumps; a reciprocating pistonpump.

In fact, most of the windpumps are designed in such a way that in case of no wind, a pump lever can be linked, thus using the pump as a handpump. This option however is only interesting for private owners who have the knowledge and tools to do so.

On less windy spots with delivery heights of less than 20 - 30 m., a handpump is a good alternative for a windpump and can be made locally as well. However, in the case water has to be pumped for cattle as well, the capacity is not sufficient. For example, if a shepherd has to pump water for twenty cows from a depth of 20 m., he has to pump half an hour continuously.

The costs of water pumped with a handpump for more than 90% are wellcost in case of a tubewell. Waterprices will vary between USD 1,50 - 2,00 per cubic meter.

5.2.2 Diesel and kerosene pumps

The costs of motor pumps highly depends on fuel prices. At the moment however the biggest problems are the availability of spare parts and the supply of fuel. In nomad regions water pumps requiring an operator are not feasible as there is no tradition in using them by the local people. Maintenance intervals are short what is considered to be a disadvantage in remote areas. Furthermore there is no fuel supply in these regions.

For agricultural purposes motor pumps could be more feasible as more knowledge and means will be available. If the cost of storage tanks, piping and taps are included tube well cost stipulate 10% of the total costs. Waterprices will vary between USD 0,30 - 0,40 per cubic meter (1 liter of diesel = 12 kusanzas ~ USD 0,40).

5.2.3 Solar pumps

In areas with a relatively high yearly average of solar radiation, solar water pumping can be competitive with conventional pumping systems.

Two systems can be distinguished:

- Thermal solar pumps.
- Photovoltaic pump systems.

In case of a thermal solar pump solar energy is converted into mechanical energy by means of a closed thermal cycle. In reference 5 it is stated the techno-economics of mass-produced thermal solar pumps are comparable with conventional systems. The reliability however is judged not to be sufficient.

Photovoltaic pumps in Angola are operational and judged to be more reliable. In reference 5 a cost estimate is given of \$ 0,40/m³ for villages ranging in size from 1000 to 2000 persons. Most of the system has to be imported as sophisticated manufacture technics are needed. Besides civil works as storage tanks and supports only the frames for the solairpanels could be made local.

5.2.4 Windpumps

The price of water pumped by means of windenergy highly depend on the average annual windspeed. With a daily production of 30 m³ and a lifting head of 40 m in areas with an average windspeed at 3 m/s water cost will be approximately USD 0,70 per m³. For average windspeeds of 4 m/s with the same required production a smaller mill can be used and watercost lower to USD 0,45 per m³.

5.2.5 Conclusions

Tube wells are expensive and if the well capacity can be met by a waterlifting device the lowest proces per cubic meter can be achieved. In regions with reasonable windspeeds and/or sufficient solar radiation, solar- and windpumps can compete with dieselpumps at waterprices of ca USD 0,40 per cubic meter. In most of the fifth region dieselpumps are no alternative as spares and fuel not available.

The government tries to encourage the use of solar and windenergy in remote areas as setting up a distribution grid is very expensive. In order to save foreign currency local production is preferable. Furthermore the availability of spareparts will be better and the out of operation periods shorter.

5.3 Windpumps

5.3.1 General description

Waterpumping by means of windenergy can be done in many different ways. Mentioned are electrical centrifugal deepwell pumps driven by a modern wind turbine; eje or type pumps using a compressor, directly coupled to the windrotor and a reciprocating piston pump directly driven by the windmill.

The latter, also called windpump, exists in a wide variety of designs and constructions. There are low cost designs, locally built with cheap materials as wood and cloth for the sails. Maintenance and repair is done by the owner or user, a farmer who generally uses the mill for irrigation.

In Angola windpumps are and will be installed in remote areas and will be used for drinking water purposes. For this application a reliable more expensive design is needed, with a minimum of maintenance and repair.

- The type of windpump which meets these demands is the multibladed windpump as has been designed some eighty years ago and has changed little since. The rotor has numerous blades and thus generates a high torque compared to a fast running rotor with two or three blades.

Windpumps of this design (fig. 5.1) can be divided in direct acting mills and geared mills. In case of the former, the pump is directly coupled to the crank of the rotor. The latter type uses a reduction in order to limit the number of strokes of the piston. In general this is necessary for small rotor diameters as the optimal speed of the blade tips is independent of the rotor diameter.

Double geared mills are manufactured up to rotor diameters of 16 feet (4.9 m.). Bigger wind pumps (up to 30 feet - 9.1 m.) are direct acting. For rotor diameters above 30 feet mechanical and physical restrictions become too big and electricity generating wind turbines could be used.

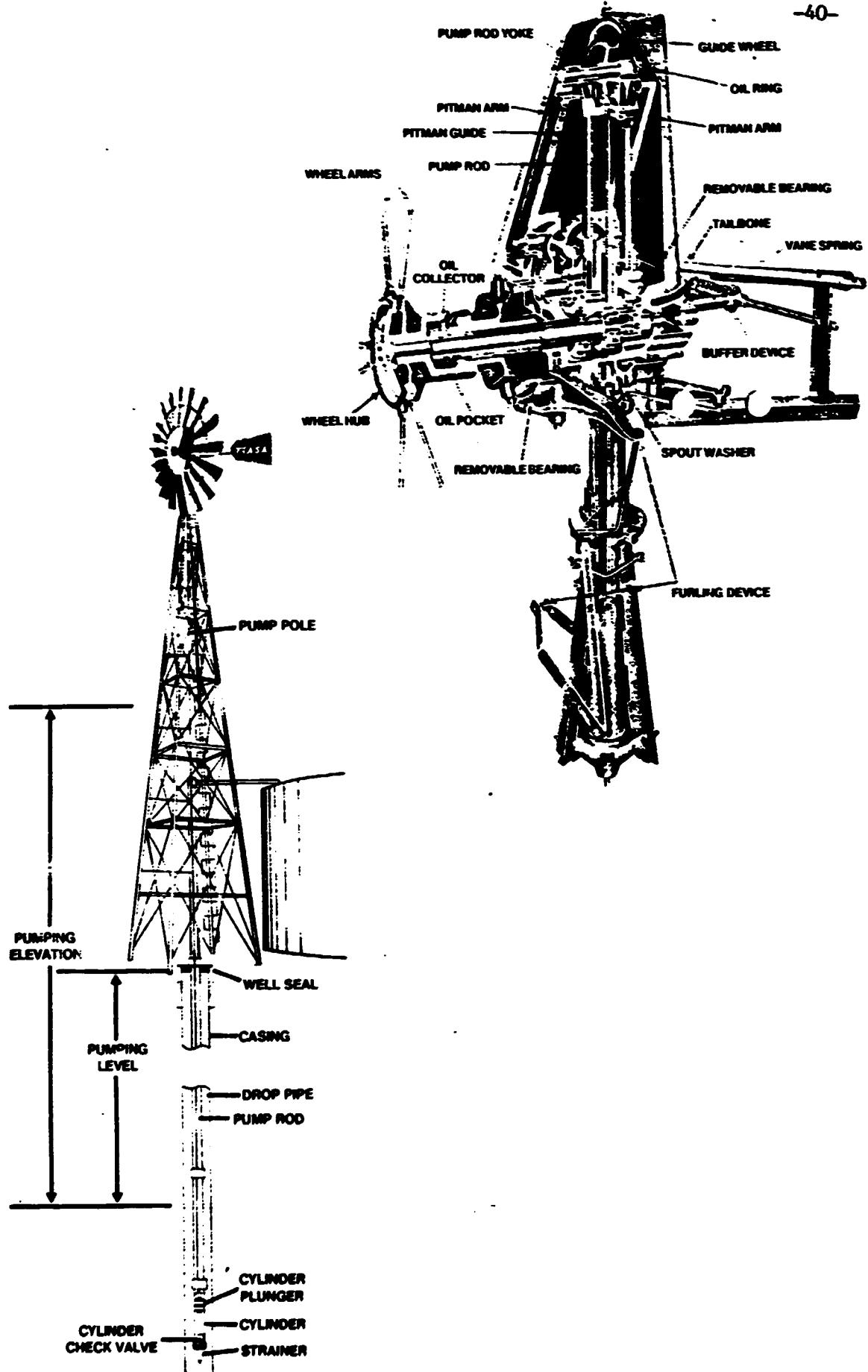


Fig. 5.1 Classic geared windpump

The meteorological station of Lubango uses a cup-anemometer on a 10 metre high mast.

The station is situated on a hill next to the local prison.

The surrounding is very rough. At 20 metres from the anemometer there is standing a 2 m. high wall in the dominant wind direction, behind this wall lies the prison.

The wind regimes in Lubango and Namibe are not related, as indicated by the difference in dominant wind directions. It is likely that the abrupt leap in altitude between both provinces is (one of) the causes of this uncoupling.

The altitude and distance to the coast of Cunene are comparable with those of Huila.

Therefore for the time being it is assumed that the average wind speed in Cunene has the same order of magnitude as in Lubango.

To obtain more suitable wind data it is necessary to monitor the wind speed on several locations in the mentioned provinces. The best way is recording the wind speed distribution.

Suitable locations have a flat surrounding with few obstacles and with wells in the neighbourhood. In Caraculo and Virei in Namibe and Chiange and Lufinda in Huila, windrunmeters have been installed. For safety reasons locations north and east of Lubango as well as Cunene could not be visited but also in these regions, on suitable locations anenometers should be installed.

The rotor rotational speed and axial thrust force on the rotor are limited and regulated by turning the rotor side ways to be achieved by means of a hinged vane. The regulations and safety systems are based on a balance between the yawing moment caused by the axial force on the rotor and an opposite moment provided by the inclined hinge- or spring loaded vane.

The mill can be closed down by means of a furling mechanism to be activated on ground level.

Based on the same design concept last decades lighter-weight and cheaper windpumps have been developed (fig. 5.2 and 5.3). These windpumps are simpler to manufacture and assemble and claim to have a better performance than the classic designs. Cast iron parts are avoided and grease lubricated roller bearings are used instead of oil-bath lubricated sleeve bearings.

Some designs have the reduction eliminated by allowing a higher rotational speed. The higher pumprod forces have to be limited by using air chambers. For use in boreholes physical restrictions make it difficult to apply airchambers and thus the use of this design.

Of these "cost-effective" designs it is known that they are not as proven and reliable as the classic designs what means shorter maintenance intervals and higher maintenance and repair costs.

The pump is of a simple design, usually equipped with flat valves and leather piston cups. The materials used are bronze, cast iron, galvanised steel or stainless steel.

The I.T. Windpump

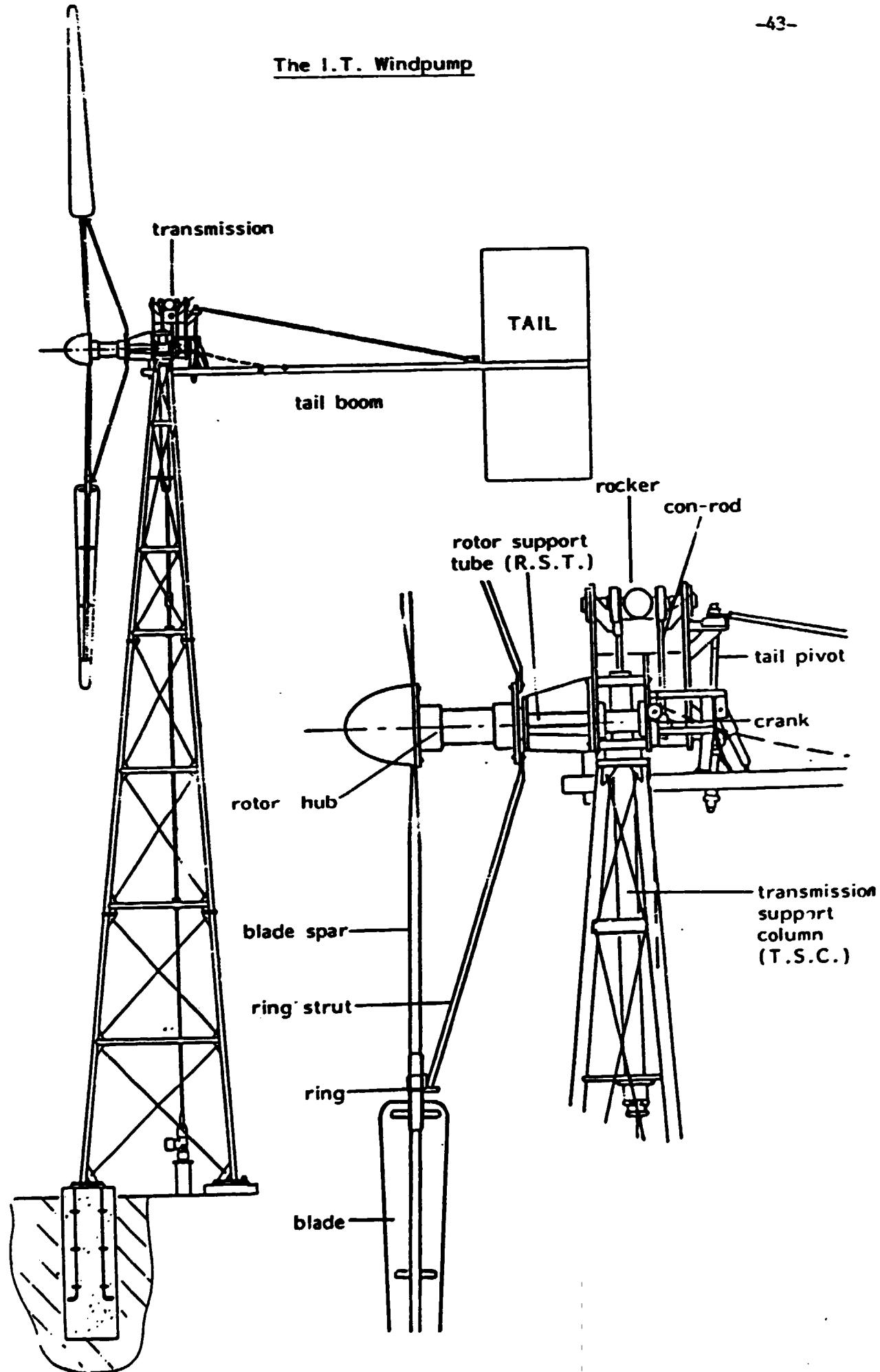
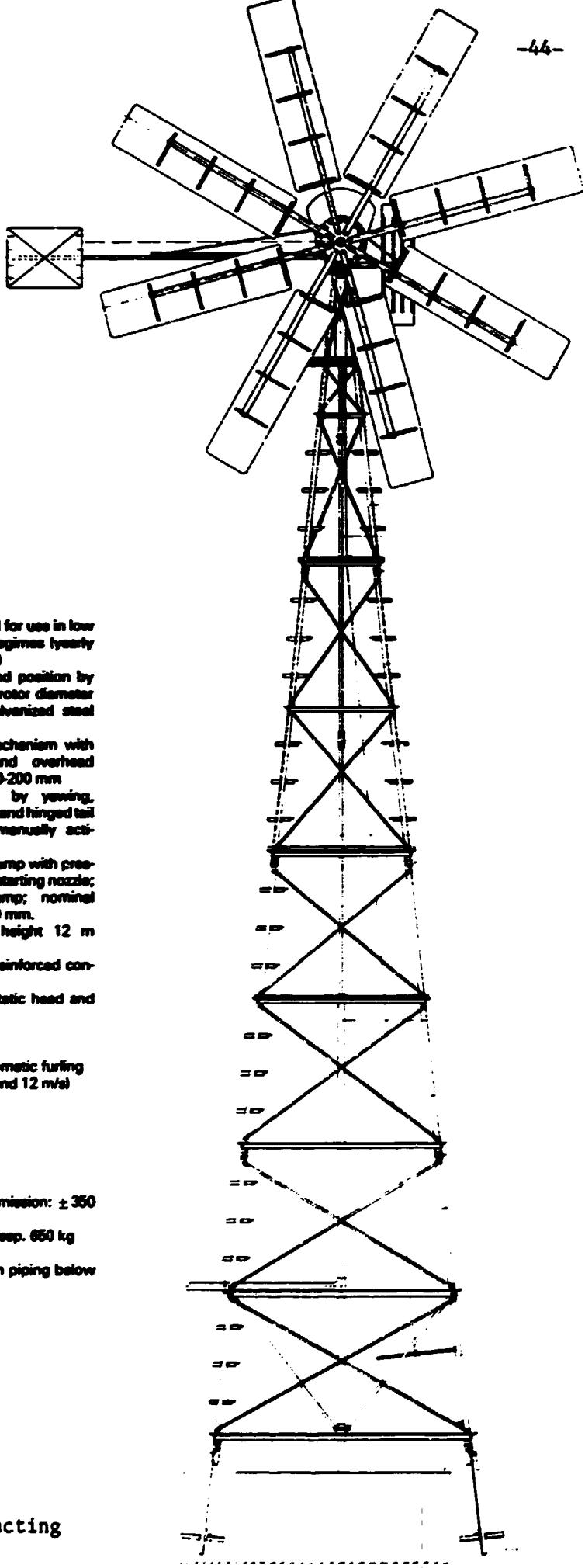


Fig. 5.2 Modern direct acting windpump (6 en 7,5 m. diameter).



CWD 5000 LW

PURPOSE	: water lifting; designed for use in low and moderate wind regimes (yearly averages below 6 m/s)
ROTOR	: horizontal axis; upwind position by means of a tail vane; rotor diameter 5 m, 8 blades of galvanized steel sheet; fixed pitch
TRANSMISSION	: direct drive crank mechanism with adjustable stroke and overhead swing arm; stroke: 80-200 mm
CONTROL SYSTEMS	: over speed control by yawing, activated by side vane and hinged tail vane system; with manually activated furling device
PUMP SYSTEM	: single acting piston pump with pressure air chamber and starting nozzle; galvanized steel pump; nominal pump diameter of 150 mm.
TOWER	: lattice steel tower; height 12 m (alternative 9 m)
FOUNDATION	: requires about 1 m ³ reinforced concrete per leg.
CAPACITY	: 50 m ³ /day at 20 m static head and 4.5 m/s wind speed.
OPERATING WIND SPEEDS	: -cut-in : 4 m/s -rated : 9 m/s -cut-out : 12 m/s (automatic furling between 8 and 12 m/s) -survival: 50 m/s
AERODYNAMIC PROPERTIES	: - λ (design): 2 -C _p (max): 0.35 -solidity: 0.36 -typical design wind speed: 4.5 m/s
WEIGHTS	: -rotor, head and transmission: ± 350 kg; -tower: 450 kg (9 m) resp. 650 kg (12 m) -pump including 25 m piping below ground level 280 kg

Fig. 5.3 Modern direct acting windpump

5.5.2 Main components

Below follows a brief description of the main components of a windpump.

The rotor

In fig. 5.1 and 5.2 some examples of rotors are given, which all have in common curved steel plate blades mounted on a structure of galvanised pipes or rolled angle iron rings. The hub of this structure is bolted or keyed to the rotorshaft.

The classic design uses cast hubs, while modern designs use welded hubs from steel plate or tube.

Machine operations are cutting, rolling, bending and drilling what can be done on universal machines.

The head construction and transmission

The main body of a windpump is the head frame, normally an iron casting which needs some machining to fairly narrow tolerance, especially for the rotorshaft line up. Where the classic design uses oil-bath lubrication for transmission and bearings, the modern design uses a welded support from angle iron or tubes, carrying bearing blocks (for a detailed parts list see annex 8).

As a result, all modern designs are of the direct drive type as gears are difficult to integrate in such a head construction.

The crank case of a classic design is a rather complicated part to cast. A welded one of steel plates can be an alternative.

Machining can be done in universal lathes and simple milling machines.

Manufacture operations such as drilling and threads production could be carried out with a simple pillar drilling machine and hand tools.

As foundry facilities are available simple parts could be cast such as connecting rods, gearwheels and other small parts.

As no special steel qualities are required, normal carbon steel will meet the specifications.

Yawing and furling mechanism

The yawing and furling mechanism consists of the vane assembly, a lever mechanism to swing the vane over 90 degrees and an operating mechanism consisting of a hand winch or wooden lever and a steel wire chain or cable with guides. Main materials are sheet, angle and strip iron. Principle machine operations are cutting, welding, drilling and bending. The yaw bearing assembly varies from bronze sleeve-bearings to balls or rollers in cast iron housings. The bearing parts can be machined on a universal lathe and a high accuracy is not required.

The tower

The tower usually is a 3 or 4 legged lattice tower of angle iron bolted together. The girts are also of angle iron when the braces are of angle iron for the bigger mills and strip or wire for the smaller ones. A tower can be produced by relatively low skilled mechanics.

The pump

Commercial available pumps are cast, some all bronze, others with cast iron cylinders and bronze linings. Pumps of this type, have a proven reliability and the lifetime of the leather cups is good. The pumprods are of round galvanised mildsteel. Parts can be machined on a universal lathe.

Modern designs try to avoid foundry technics and use appropriate technologies or imported parts such as stainless steel or bronze cylinders. As foundry facilities are available the classic design could be used.

5.5.3 Manufacture

Although a windmill seems to be a relatively simple piece of machinery, especially the production of the head, the transmission and the pump needs a good level of skill to guarantee reliability and a sufficient long lifetime, as well as the interchangeability of parts.

Regarding the type of the end-use of the windpumps, the production should be based on a fully developed, reliable, windpump design rather than a newly developed one.

Main components such as rotor, yawing and furling mechanism, tower and parts such as pump rods can be made locally. During the first two years of the production it will be necessary to purchase parts from a foreign windpump manufacturer according to table 7.1 in order to build up the local production of these parts gradually. On this basis skill and capability of the metal workshop can expand gradually while a fast start-up of the windpump production is achieved.

The development and implementation of adequate manufacturing technologies regarding the gradual substitution of imported components and parts requires foreign technical expertise. Within the scope of this development one has to decide if components like crank case and wheel hub should be welded or casted.

Initially the production will be based on a 14 feet (4.2 m) geared windpump. On the longer term there is a need for different rotor sizes. The bigger types with rotor diameters above 5 m. are not more complicated but due to the dimensions more difficult to handle. A comparison between the classic design and modern direct acting mills show a 50% weight reduction for the latter. For the manufacture of a bigger type it is advised also to consider the use of a modern design.

6 MARKET AND PLANT CAPACITY

6.1 Product specifications

Windpumps are and will be used in remote areas, where service and maintenance intervals have to be large in order to limit exploitation costs and out operation periods. A high reliability of the windpump is the main selection criterium.

For this reason the windpumps under consideration are of the classic type, with a minimum of frequently changing parts and a minimum of operational failures. The only parts to be replaced with some frequency are the pumpcups.

The maintenance interval is determinated by the yearly oiling interval. The lifetime of the pumpcups is variable but one year is considered to be the minimum. As an illustration: some windpumps in Angola have been pumping for ten years with the same pumpcups without any maintenance.

In appendix A 7 an analysis has been made of the required rotorsizes in relation to the ground water resources. In order to match the windpump diameter to the well capacity, a range of windpumps with different rotorsizes should be available.

To reduce the number of different rotorsizes to manufacture, taken into account the water needs and the different windregimes the 14 and 25 feet windpumps are most indicated.

6.2 Applications

The average capacity of a 14 feet and 25 feet windpump is given in fig. 6.1 and table 6.1. Main parameters herein are the average windspeed and the rotordiameter. The output prediction is based on the average pumping height as given in chapter 4.

For drinking water applications it is assumed that human beings consume 25 liters per day if the water has to be carried home (reference 6).

For live stock the water needs are given in tabel 6.2.

For agriculture purposes an average water need of 60 m³/day is assumed to irrigate 1 ha (ref. 7).

In Huila and Cunene this demand can be fulfilled with big windmills (up to 25 feet). In Namibe the same windmill seize can irrigate 2,4 ha. due to better windconditions.

Other applications such as traction of small agricultural machines are possible but only known as private initiatives. In this area no commercial activities are known. The bottleneck is the available shaft power (range 120 - 340 Watt as an equivalent of the average water output) which is relatively low and not constant. Except for waterlifting no other applications will be considered.

Resuming, three main categories of windmill applications can be identified:

1. Windpumps for human drinking water in the rural, sprawling settlements and nomads areas.
2. Windpumps for sedentary farmers in behalf of irrigated agriculture and live stock watering.
3. Windpumps for nomads in behalf of live stock watering.

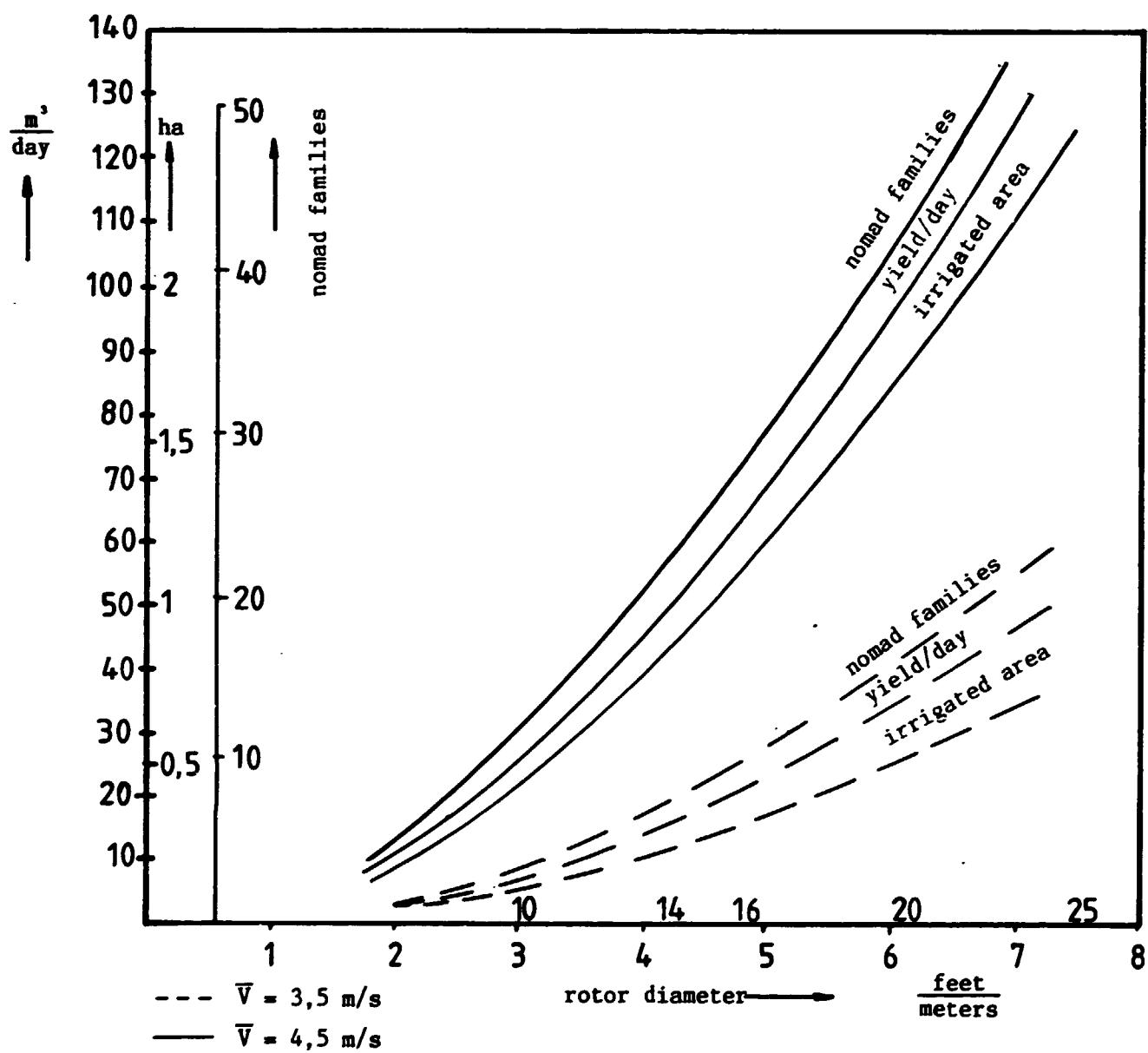


Fig. 6.1 Production as a function of the
rotordiameter for the windregime of
Huila (---) and Namibe (—)

	Pump A (14 feet)		Pump B (25 feet)	
	Namibe	Huila/Cunene	Namibe	Huila/Cunene
Daily yield	50 m ³ /day	16 m ³ /day	132m ³ /day	50 m ³ /day
Irrigateable area	0,76 ha	0,23 ha	2,20 ha	0,76 ha
Livestock cows 40 l/day	1150	350	3300	1150
Families 5 persons 125 l	368	112	1060	368
Nomadic families livestock and human beings	22	7	63	22

Table 6.1 Applications of windpumps

Species	Liter of water/day
Horses	30 - 40
Cows	20 - 40
Milk-cow in production	70 - 100
Sheep and goats	1 - 5
Swine	3 - 5
Lactating sow	25
Poultry	0,2 - 0,3

Table 6.2 Water need for livestock

6.3 Demand present and future

Obviously a potential demand for waterlifting equipment exists which cannot be fulfilled at the moment, due to a lack of imports and production.

The demand on short term is concentrated on the main categories 1 and 3 (human drinking water and live stock watering). At the moment no small scale waterpumps are used for irrigation. There also is no tradition with it. There is an urgent need for the reconstruction of the infrastructure in relation with the rehabilitation of about 1200 boreholes made before independence and equipping these with pumps in order to meet the present water need. This has been recognised by the central and local authorities to be a top priority.

Fieldtrips and study of the windclimate show that about 50% of the present boreholes can be equipped with windpumps (chapter 3.4). This leads to the following number of windpumps to be installed: Namibe 320, Huila 170 and Cunene 110, totally 600 windpumps.

It is stated by the Ministry of Agriculture that in nomad areas urgent lifestock water needs could be supplied by installing windpumps at distances of 15 km.

Not taking into account the national parks, it is estimated that one third of the fifth region is used by nomads. This also leads to a total demand of approximately 600 windpumps, what should be needed on short term to meet priorities set by the government.

The short term demand for windpumps can be fulfilled according to the progress of the restoration of the infrastructure (reparation of water tanks, cleaning of tubewells etc.).

When production of windmills starts, first locations could be available to start installation.

According to the water consumption data of par. 6.2 and the population and livestock data of par. 3.2 the total demand for windpumps is estimated to be 1200 windpumps. In this case drinking water needs for livestock and human beings in remote areas is fulfilled by means of windenergy. In Huila and Cunene the introduction of bigger windmills (25 feet) will be necessary due to less favourable windconditions.

The development of irrigated agriculture can cause a demand for windpumps on the long term.

A priority set by the Government is the reduction of the present level of food imports. For this purpose a reconstruction programme has been proposed, aiming at:

1. the production of maize, being the staple diet of the local population.
2. the achievement of production volumes that generate surplus of subsistence needs in order to feed the expanding urban populations.
3. the providing of the necessary support and infrastructure for resettlement of farmers.

In this respect the development of rainfed agriculture has short-term priority because of its substantial potentials. New irrigation developments with national resources is considered a long-term priority. It takes a long time to create a tradition of irrigated farming, which could contribute to the mitigation of the crises concerning local rural food supply and the commercial exploitation of high value crops. Some preparatory projects for the development of irrigated agriculture have been planned.

North of the 15° parallel rainfall is sufficiently reliable for the cultivation of crops like maize and potatoes. Irrigation should in the first instance be focused on the area south of the 15° parallel where rainfed cultivation, besides some fast maturing crops like millet, pulses or sorghum, is not possible.

Within the total investments, needed for irrigation of 1 ha., pumped from a borehole the windpump is not a dominating part, as is showed in fig. 6.2.

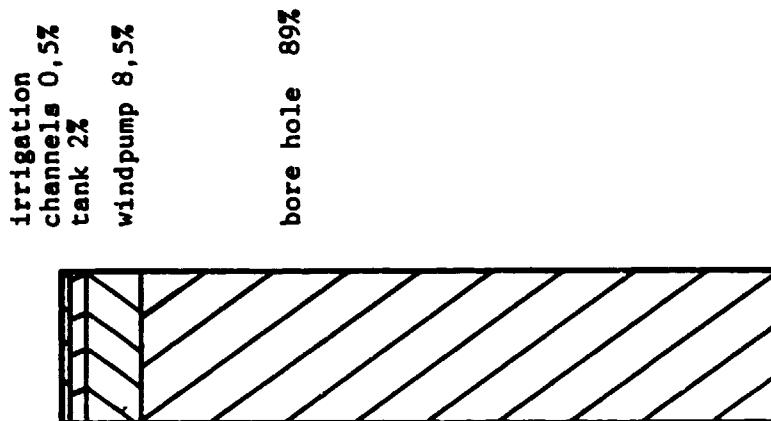


Fig. 6.2 Investments, needed for the irrigation of 1 ha.

Boreholes with good capacities should be equipped with pumps of sufficient capacity to attain an economic exploitation. From the present wells in Namibe 51%, in Huila 36% and in Cunene 27% have a capacity meeting the maximum pumping capacity of a windmill.

Some remarks are:

- In an economic evaluation motorpumps have to be considered as an alternative as more infrastructure will be needed in case of irrigation than for cattle raising.
- Near rivers irrigated agriculture always will be more feasible compared to drier areas where boreholes are needed.
In a situation of high pumping rates and low delivery heads windpumps are not recommended, taking into account the average windspeeds.
- Irrigation projects on a small scale (1 ha) don't have a high priority as food supply is the first priority.

Based on these findings it is concluded that there is no obvious windpump market for irrigation purposes on the short term. On the longer term small scale irrigation could be developed and could form a market. This market, which could develop end 1990's is difficult to quantify at this stage.

6.4 Market volume

Based on the analysis made in par. 6.3 one arrives at a potential market volume within the fifth region of:

- 600 windpumps on the short term
- 1200 windpumps as the total demand based on present needs.

As sales should start in 1990 a certain arrear market should have a positive influence on the sales. The estimated lifetime of a windpump is 15-20 years. Taking into account the total demand and the replacement demand the average sales can be 100 windpumps a year.

The real market volume depends on the actual number of boreholes, which is available for installing windpumps.

According to the expected number of operational tubewells of par. 4.2 one arrives at estimations of attainable sales volumes of Table 6.3. The demand for windpumps is based on the assumption that 50% of the wells are situated at windy locations (par. 3.2). Sales can equal the demand in order to meet the governmental goal to fulfill water needs.

	1987	1988	1989	1990	1991	1992	Total
New wells	9	31	60	70	100	140	410
Total demand for windpumps	4	15	30	35	53	70	207
Sales	-	-	-	35	53	70	158

Table 6.3 Sales forecast

6.5 Prices of windpumps

Prices vary according to capacity rating and to the brand. Also the quantity of purchases is of influence. Some of the most common brands are Comet and Southern Cross (Australia), Fiasa (Argentina), Climax (Zimbabwe) and Fortuna (Brazil).

In ref. 8 an analysis is given of manufacturers and products (data 1982). One arrives at the conclusions that the cost per square meter of rotor is relatively independent of machine size (or diameter). A price range of 150 - 600 USD/m² is given. American and European windmills are more expensive, compared to the Australian and Asian ones. Two leading American factories (Dempster and Aermotor) have been closed a few years ago as they were not able to compete with other manufacturers.

Windpumps at low prices often have a short lifetime and a short maintenance interval (e.g. lubrication intervals). Often the private owner does the maintenance and (small) repays himself. It is judged these windpumps do not meet the specifications required. Based on ref. 8 and an analysis made of f.o.b. prices, i.e. offered by Southern Cross and Fiasa showed a price range of 250 - 350 USD/m², for rotorsizes from 8 up to 25 feet.

This results in a price range as follows:

Rotorsize	Prices f.o.b.		Prices c.i.f.	
	Max	Min	Max	Min
14 feet	5.000	3.575	6.000	4.200
25 feet	16.000	11.400	19.000	13.100

Table 6.4 Sales prices (USD) per unit

In annex 11 Sothern Cross offers a 14 feet windpump with a 9 m tower for USD 6,000--. This price will be used for the financial evaluation.

6.6 Production programme

As a result of the analysis of wind conditions, water resources, water demand and windpump parameters (paragraph's 4 and 6.2) it is concluded that at least two sizes of windpumps should be produced: a 14 feet rotordiameter and a 25 feet rotordiameter windpump.

As a 14 feet windpump appears to be applicable in most situations for the short term demand, it is recommended to start with the development of the manufacture of this type. After 3 to 4 years the introduction of a 25 feet windpump can be realised based on thorough design evaluation and detail engineering.

Three options will be considered: the production of the windpumps by EMEL, by Metafus and as a base case in an isolated plant. For production of the windpumps the choice of Emel and Metafus from all existing metalworking workshops in the fifth region of Angola has been justified in par. 3.3.

Actual production by the Metafus factory can start in 1990 after a certain preparatory period. If an isolated production facility has to be set up the total preparatory period will be one year longer due to the construction of the workshop. Production by the new factory of Emel could start in 1990 according to the planning of the EMEL project but, as the start up of such a plant is time consuming the total preparatory period will be the same as for the isolated production facility.

The production of windpumps is based on a gradual increasement of local produced components. During the first year(s) more complicated parts will be imported. End assembly (tower, rotor and mainvane) is realised at the site. In the fourth production year full capacity can be achieved (100 units as stated in par. 6.4).

Year of project implementation		1	2	3	4	5 - 15
1. Isolated plant	prep. period	-	35	53	70	100
2. Production by Emel		-	35	53	70	100
3. Production by Metafus		35	53	70	100	100

Table 6.5 Estimated production

7. MATERIALS AND INPUTS

7.1 Materials and components

It is assumed as a start most of the head assembly will be imported at an estimated cost of USD 800,— per unit. If more complicated parts (head-frame and hub) are casted locally, labour will increase as well as the quantity of imported semiprocessed materials.

In table 7.1 and 7.2 a list of the main parts and materials to be purchased is given in the first and fourth year of production. By making more components locally, material cost will be USD 400 lower. Most of the raw materials are imported, however not necessarily by the production unit itself. As most of the raw materials are common construction items, the existing import channels could be used. It is assumed that prices are equal the world market prices c.i.f. Angola.

On the local market only corrugated sheets and tubes are available but production is not regular and products are of limited dimensions.

For locally made castings scrap iron and bronze is used at transport costs. If other materials or parts of good quality such as paint or bolts and nuts from local manufacturers will become regularly obtainable imports could decrease more. Due to communication difficulties and long transportlines it is advisable to have a minimum stock of a half of the year production.

7.2 Utilities

The production of windmills requires utilities such as electricity, water, fuel and compressed air, but not beyond normal workshop requirements.

The cost of utilities is expected to amount USD 2000 in the first production year and USD 3000 at full capacity.

	Imports	Unit price (USD)	Locally produced
Components	Wheel hub	100	Blades
	Main shaft assy	150	Wheel arms
	Pitman assy	200	Main vane
	Crank case	250	Vane structure
	Buffer device		Tower
	Bolts and nuts	60	Pumprod
	Springs		Drop pipe
	Pump cups	40	Pump barrel
	Paint		Piston and valves
	Bearings	— + 800	
Semi processed materials	Sheet (> 0,5 mm thickness)	250kg à 1,50	Scrap iron
	Shaft (various)	50kg à 2	Wood
	Strip (various)	100kg à 1	Bronze
	Angle iron (various)	500kg à 1	Tubes (< 1 inch diam.)
	Tubes (inch thickness)	150kg à 2	Sheet (< 0,5 mm thickn.)
	Welding electrodes	3kg à 30 — + 1.400	
Total costs imported materials		USD 2,200	

Table 7.1 Parts/components for windpump manufacture at the start
of the project and material cost/unit

Imports		Locally produced
Components	Springs Bolts and nuts Paint Bearings	Blades Wheel arms Wheel hub Mainshaft assy
Total value	USD 200	Crante case Buffer device Pitman assy Main vane Vane structure Tower Pumprod Drop pipe Pump barrel Piston and values Pumps cups
Semi processed materials	Sheet (> 0,5 mm) Shaft Strip Angle iron Tubes (> inch) Welding electrodes	Scrap iron Wood Bronze Tubes (< 1 inch) Sheet (< 0,5 mm)
Total value	USD 1,600	
Total costs imported materials	USD 1,800	

Table 7.2 Parts/components for windpumps manufacture after 4 years of operation and material cost/unit

7.3 Spareparts

The value of spareparts at full production capacity is estimated to be USD 3000 a year (ca. 2% of the investment in machines and vehicles). This is an average value as vehicles relatively will need more spares than production machines. It is advised to procure spareparts once a year.

7.4 Variable cost

Variable costs are given for the first 3 years of production in table 7.3. However the value of imported materials decreases, labour cost increase. Direct labour varies from 150 hours in the first year to 250 hours per windmill in the third year at an average hourly wage of USD 2,--. Wages vary from USD 1.50 for an apprentice to USD 2,50 for a skilled labourer.

Item	Year of production		
	1	2	3 - 15
Components (imported)	800	400	200
Foreign raw mat. (imported)	1400	1500	1600
Local raw mat.	50	75	100
Direct labour	300	400	500
Total	2550	2375	2400

Table 7.3 Variable cost in USD/unit

8. LOCATION AND SITE

The fifth region consists of three provinces each with their own autonomy. In Lubango, the capital of Huila, projects concerning the fifth region are coordinated. Furthermore in Lubango the best metal workshops of the region are settled.

It is concluded the production unit should be situated in Lubango. The cost of land and infrastructure such as roads has not been taken into account as building sites can be provided by the government.

9. PROJECT ENGINEERING

9.1 Production process

The manufacture of windpumps has the following sequence:

1. Inspection and storage of incoming materials, parts and components according to table 7.1.
2. Production of parts and components
3. Coating
4. Subassembly of e.g. head, furling mechanism
5. Storage of finished subassemblies and parts

The flow of materials and components is given in fig. 9.1.

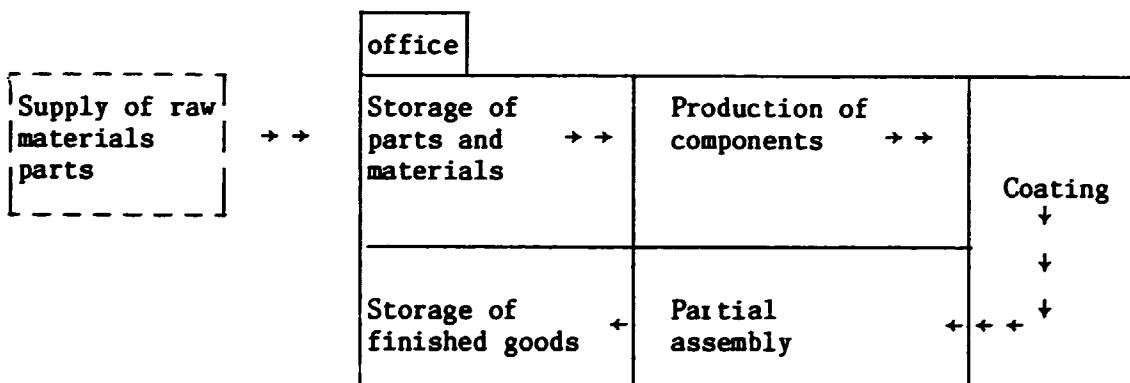


Fig. 9.1 Plant lay-out

9.2 Equipment and machinery

For the production process machinery and equipment is needed according to table 9.1. All items have to be imported and are average world market prices.

Vehicles	USD	55.000
Hacksaw	USD	3.500
Drilling machine	USD	5.000
Universal lathe	USD	25.000
Milling machine	USD	25.000
Welding and cutting equipment	USD	15.000
Compressor with accessories	USD	10.000
Sheet metal bender and -roller	USD	21.500
Hand tools of various types	USD	5.000 +
Total costs machinery and equipment	USD	175.000

Table 9.1 Costs of equipment and machinery for an isolated plant

If production is integrated within the existing workshop Metafus investments in hacksaw, universal lathe, milling machine, welding equipment and cutting equipment can be omitted. The allocated costs for equipment and machinery for the production by Metafus is given in table 9.2.

Truck	USD	40.000
Drilling machine	USD	5.000
Compressor with accessoires	USD	10.000
Sheet metal bender and -roller	USD	21.500
Handtools	USD	5.000
Existing machinery	USD	58.500
		+
Total	USD	140.000

Table 9.2 Cost of equipment and machinery production by Metafus/EMEL

If production takes place within EMEL part of the investments have to be allocated to windpumpproduction. It is expected investment in machines and equipment is comparable with the data from table 9.2.

The average annual depreciation rate of machines and equipment is 12,5% and for vehicles 25%.

9.3 Civil works

The civil works for an isolated plant consists of site preparation and the construction of a production building of ca. 2000 m².

The costs of the civil works for a building including provisions for electricity, water and compressed air have been stipulated to USD 250.000 with a depreciation percentage of 4%.

If production is integrated within the Metafus workshop, adaptations of the building are necessary. The costs of these adaptations including the allocated costs of the present building are estimated on USD 150.000.

In case of the production integrated within EMEL building cost are comparable with those of the isolated plant (USD 200.000).

9.4 Human resources

Though Metafus is relatively well equipped, one has no actual experience working with construction drawings. In behalf of the development of the production of more complicated parts and the development of a certain level of quality control and skills it is necessary having a drawing cabinete. Training of local draftsman and engineers by a foreign expert is of vital importance to create a technological basis for the continuation of the production on the long term.

The allocated manpower for the production of windpumps by Metafus is given in table 9.3. For production of windpumps by EMEL the same manpower will be required as for Metafus. For an isolated plant the estimated manpower also is given in table 9.3.

The contribution of the foreign experts is given in table 9.5. The existing workshops will need less support than an isolated plant, specially administrative assistance. Besides activities related to the production of windpumps the experts shall have to assist in related activities e.g. site selection (chapter 11 and 12).

Production unit	isolated	EMEL/Metafus
a - Director	1	0,5
b - Mechanical engineer	1	0,5
c - Draftsman	1	0,5
d - Chief workshop	1	0,5
e - Machinist (skilled)	1	1
f - Welder/Caster (skilled)	2	2
g - Sheet metal worker (skilled)	2	2
h - Mechanic (skilled)	1	1
i - Apprentices	7	7
j - Painter	1	1
k - Bookkeeper	0,5	0,5
l - Secretary	0,5	0,5
m - Driver	1	0,5
n - Guard/cleaner	2	1
Total	22	19

**Table 9.3 Estimation of allocated manpower
(production capacity 100 windpumps/year)**

The salaries of manpower under a, k, l, m and n are administration labour cost and under b, c and d factory overheads. In table 9.4 the indirect labour cost is given based on monthly salaries at an exchange rate of 1 USD = 30 kwanzas. E up to j are direct cost and mentioned under chapter 7.3.

Factory overheads (USD)	Isolated	EMEL/Metafus
Mechanical Engineer	10.000	5.000
Draftsman	6.000	6.000
Chief workshop	<u>8.000</u>	<u>4.000</u>
Total	24.000	15.000
Administration cost		
Director	11.000	6.000
Bookkeeper	2.500	2.500
Secretary	2.500	2.500
Driver	4.000	2.000
Guard/cleaner	<u>2.000</u>	<u>1.000</u>
Total	22.000	14.000

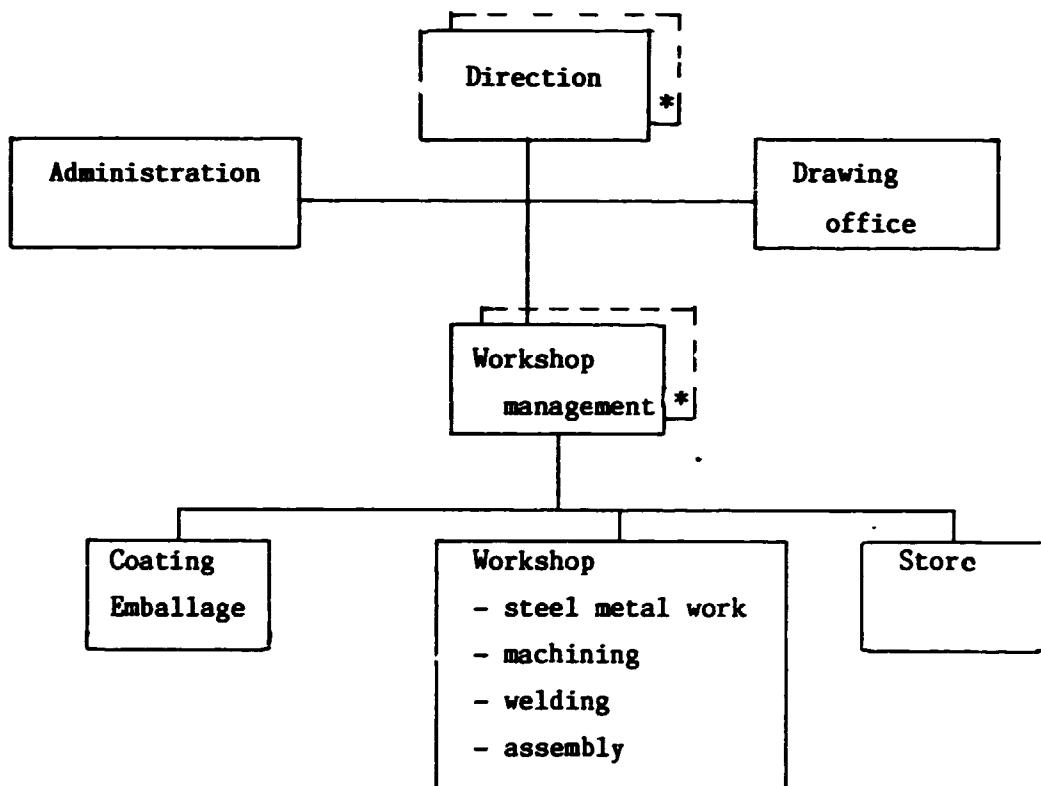
Tabel 9.4 Indirect labour cost

<u>Isolated plant</u>	year of production					
	1	2	3	4	5	6 - 15
Technical (factory overheads)						
% of time cost	100	100	100	50	25	0
	100.000	100.000	100.000	50.000	25.000	0
Administrative						
% of time cost	100	75	50	25	0	0
	100.000	75.000	50.000	25.000	0	0
EMEL/Metafus						
Technical	*					
% of time cost	100	75	50	25	0	0
	100.000	75.000	50.000	25.000	0	0
Administrative						
% of time cost	50	25	10	10	0	0
	50.000	25.000	10.000	10.000	0	0

Table 9.5 Contribution of foreign experts
 cost are according to UNDP proforma-costs
 (cost in USD)

10. PLANT ORGANIZATION

An organigram of an isolated plant is given in fig. 10.1. On the level of field supervision and workshop management foreign (or local) experts should be employed during the first years. Transfer of knowhow by means of on the job training and courses is an important aspect of the experts tasks.



* Foreign expert

Fig. 10.1 Organigram of the plant

The organigram of both EMEL and Metafus is given in appendix 1. The organisation of windproduction fits within the planned organisation of the EMEL plant. For the existing Metafus plant a drawing office should be added.

11. FINANCIAL AND ECONOMIC EVALUATION

11.1 Economic and financial data

The three analysed options are:

- isolated plant
- production within Metafus
- production within Emel

For Metafus analyses have been made. One without taxes to take into consideration (as for Emel and the isolated plant), and one taking into account a tax rate of 50% considering tax payments to start when an accumulated net cashflow has been achieved (carry forward losses).

Main financial parameters:

Regarding the sources of funds it is assumed that 33% of the total investment is local equity. The other 67% is a foreign loan at an interest rate of 10% (being a conservative assumption as in 1988 the National Bank of Angola accounted 8,5%).

The considered grace period is ten years while disbursements start in the third year of production.

Inflation in Angola is officially 0%, but imported materials and goods do suffer inflation. Inflation in the present financial and economic analysis however is 0%.

The working capital is a result of the minimum stock of spareparts and materials as described in chapter 7.

The working capital is given in table "Net Working Capital" of appendix 9 for each case.

The initial fixed investment is given in chapter 9.2 and 9.3 ((costs of equipment & machinery) & (civil works)) and in table "Total Initial Investments" of the three cases in appendix 9. The preproduction capital expenditures in this table is the interest to be paid over the first year of investment.

The total current investments are rare except for the reinvestments made in vehicles and machines when the depreciation period has been finished. If vehicles and machines still are used afterwards those investments could be lower. This has a positive influence on the results.

Sales forecast and salesprices have been given in chapter 6. In chapter 7 the variable cost are given and in chapter 9.4 the indirect labour cost, split into factory overheads and administrative overheads. In the tables "total production costs" of the three cases in appendix 9 these data is given.

11.2 Financial evaluation

The financial evaluation was done for the following 3 alternatives:
Isolated plant, Emel, Metafus.

In appendix 8 the results of the calculations made with help of the computer program COMFAR are presented in detail. The main results are presented in the summary sheets. The main financial data are summarized in table 11.1.

Case	Isolated plant	EMEL	Metafus
Initial investment cost total of which foreign	440.400 315.000	385.500 260.200	300.000 200.000
Production cost in fifth year. Total of which foreign	409.050 290.400	343.025 236.700	337.000 234.900
Total production, fifth year	100	100	100
Total sales fifth year	600.000	600.000	600.000
Net profit fifth year	190.950	256.975	365.100
Pay-back period			
I.R.R.	22,7%	32,5%	36,8%
Sales price/unit	6.000	6.000	6.000
Cost/unit fifth year	4.090	3.430	3.370

Table 11.1 Main results in USD

* Isolated plant taken as a base case

Initial investment cost are lower if the production unit is integrated within an existing workshop. For the project financing 66% was considered to be a foreign loan as a preliminary assumption.

Cash-flow analyses show a cummulated net result in the sixth production year for the base case and one year earlier for Emei and Metafus. Net cash flow is positive allready in the third, resp. second production year.

The most important parameter for financial evaluation is the internal rate of return. For Emel and Metafus the IRR is comparable but give an optimistic figure as the complete range of products was not considered within the limited scope of the present opportunity study. An analysis of the companies as a whole should be made as part of the pre-investment activities. If taxes payed according Angolean rates the IRR of the base case is 16,8%. A sensitivity analysis is given in par. 11.4. Based on analysis it can be concluded that the production of windpumps in Angola is feasible. The integration within an existing workshop gives better results than the isolated plant. Metafus should be prefered as there already exists production practice. The manufacture of windpumps can approximately start one year earlier as in the case of EMEL, after the EMEL factory has been extended according to the existing planning.

11.3 Sensitivity analysis

In the figures 11.1 to 11.5 a sensitivity analysis is presented. It can be concluded that (without taxes) at relative low sales prices (-20% = USD 4.800 with an I.R.R. of 11%) the IRR is higher than the interest rate of 10%.

As the sales price is of importance on the results, it should be studied at what price the windpump could be sold in Angola. A sales price under USD 6,000.— could be considered.

The IRR is not very sensitive for variations of the fixed investments. If fixed investments are 20% higher, the I.R.R. is ca. 2% less.

The influence on the break even point of the sales price is bigger than variations of variable cost and fixed cost. The break even point is achieved on 35 % of the production (ca. 500 windpumps).



----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

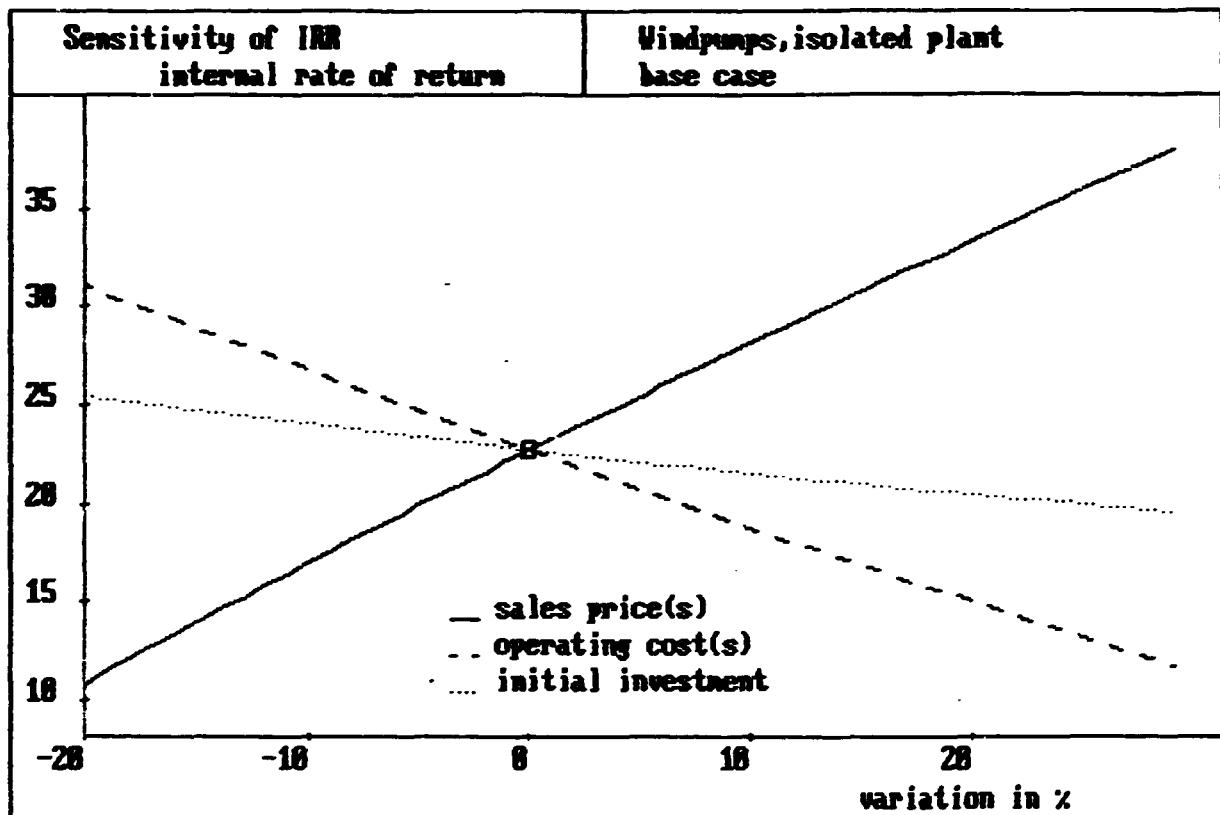


Fig. 11.1 Influence of sales price, operating cost and initial investment on the I.R.R.



----- COMFAR Z.I. - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

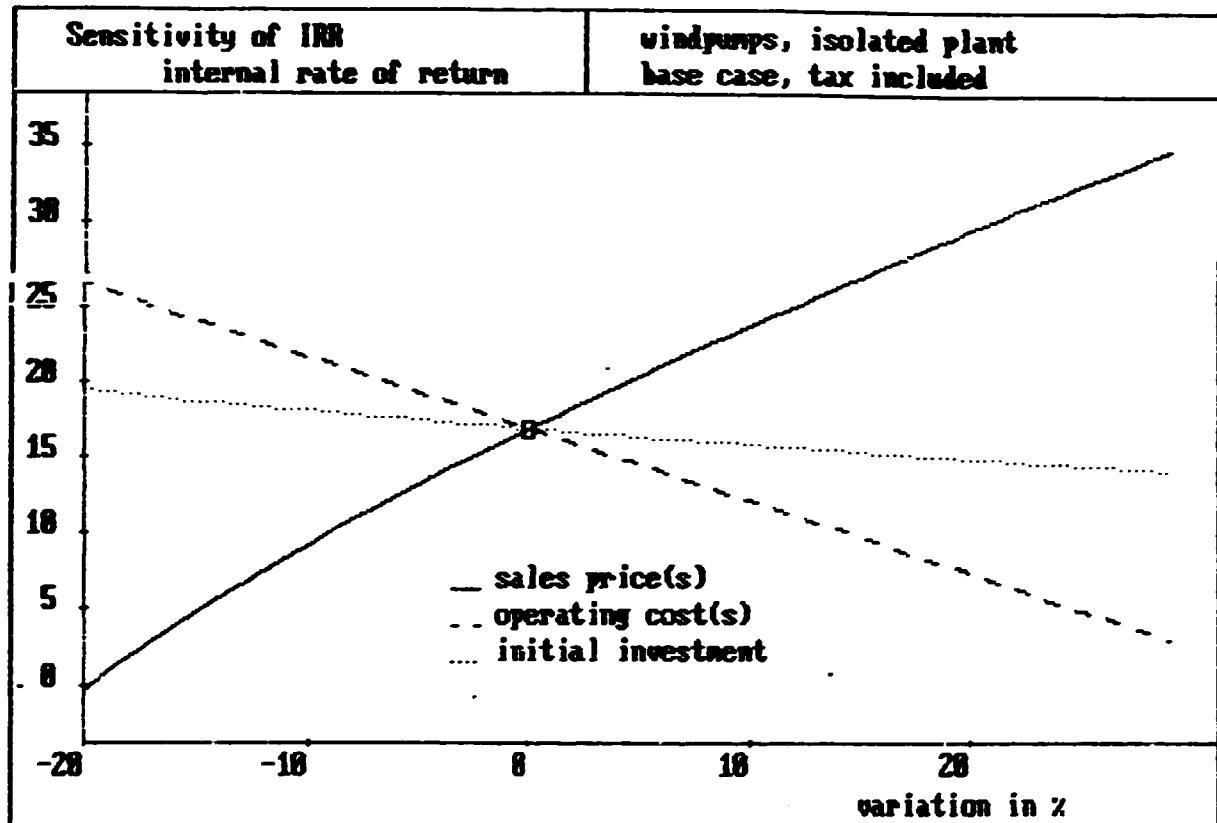


Fig. 11.2 Influence of the sales price, operating cost and initial investment on the I.R.R.

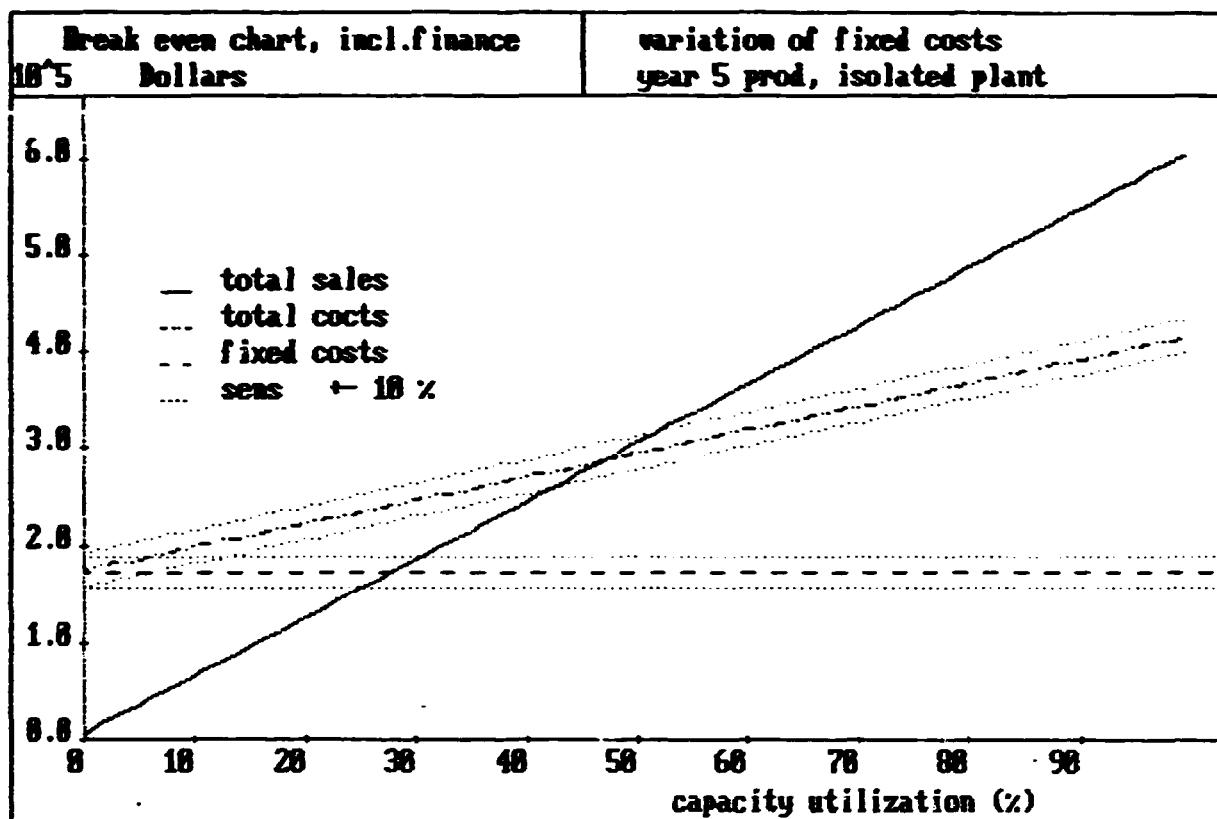


Fig. 11.3 Sensitivity of the break even point to the fixed costs
variational



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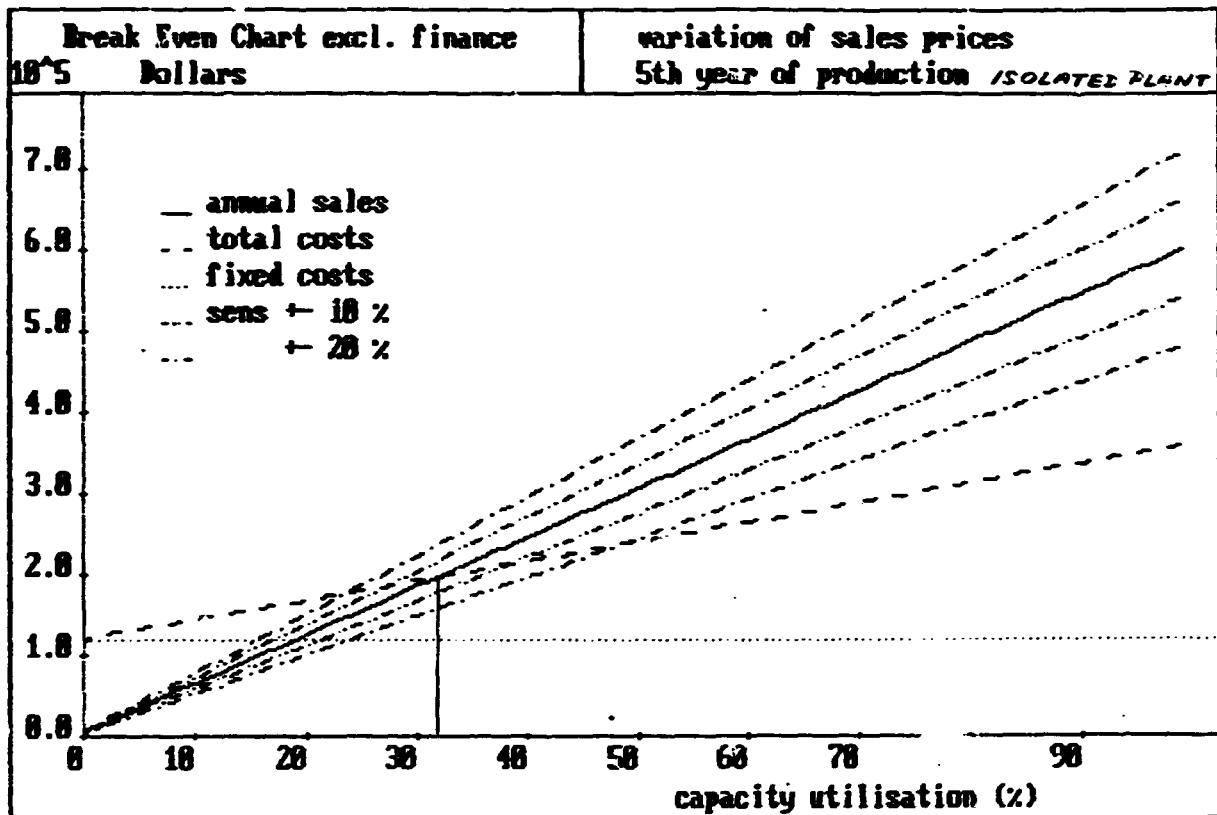


Fig. 11.4 Sensitivity of the sales price on the break even point



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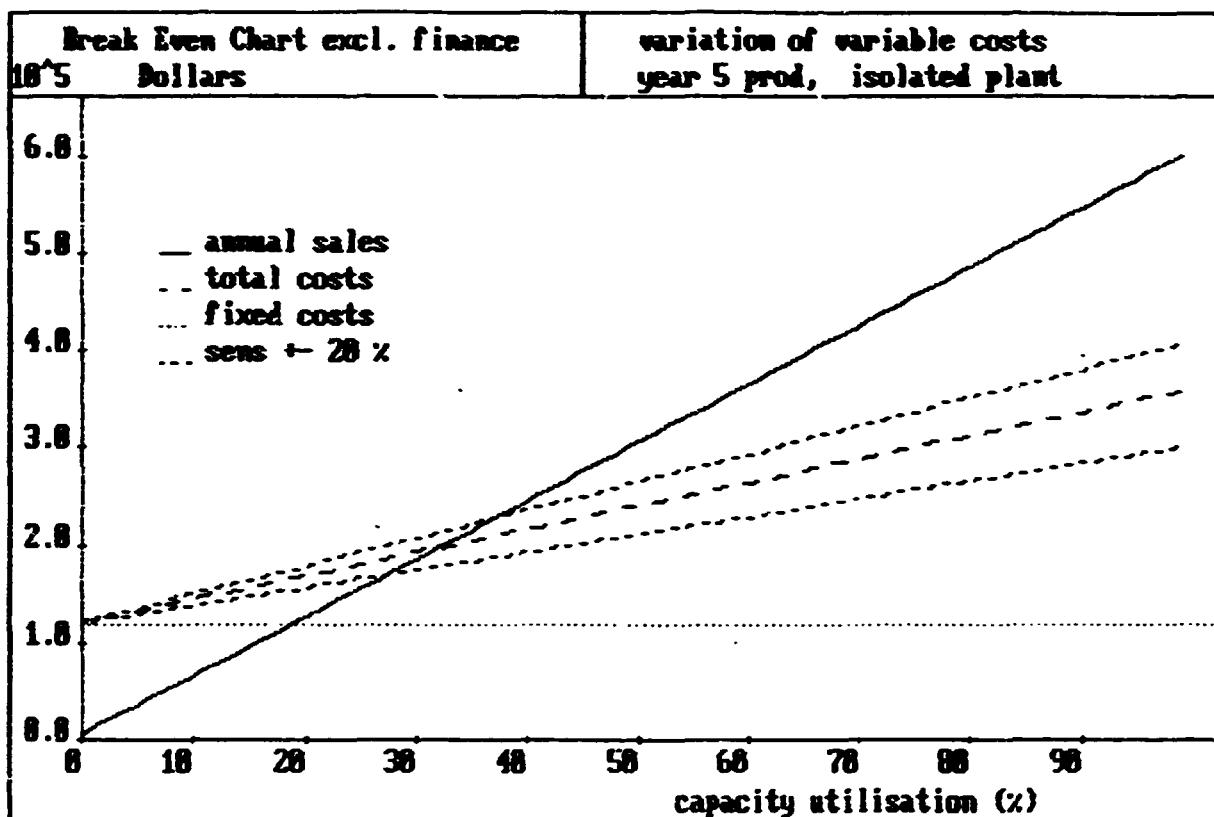


Fig. 11.5 Sensitivity on the break even point of the variable costs

11.4 National economic and social benefits

National benefits are determinated by considering the following aspects:

1. Savings on foreign currency
2. Employment
3. Water supply in rural areas

ad 1 The total production will be 1358 units in the accounting period (15 year). With a salesprice of USD 6.000 the total cash inflow is USD 8.148.000

The cash outflow in foreign cost is USD 4.111.000 resulting in savings on foreign currency of USD 4.037.000.

- ad 2 The difference in employment for the three cases is relative small.
Isolated unit: employees 22, total wages paid USD 1.080.000.
Integrated unit: employees 19, total wages paid USD 1.035.000.
Related activities will have a positive influence on the employment.
- ad 3 The total demand to solve present drinking-water needs has been stipulated to be 1200 pumps. In the accounted period this quantity is produced and herewith can meet the priorities set by the government.

The savings in foreign currency by making as many parts locally as possible reach USD 400/unit. For the accounting period this leads to USD 540.000.-. Besides this economic benefit, there is the technological aspect of being less dependent on foreign suppliers and knowledge.

The results of this chapter may be finalized as follows:
The financial and economic evaluation show the viability of the project (of all 3 alternatives) from the financial and national (social and economic) point of view. The best version is Metafus.

12. IMPLEMENTATION SCHEDULING OF THE WIND-PUMP PRODUCTION PROJECT

As pointed out in chapter 6.5 a preparation period will be needed in order to be able to start the production of windpumps. For the establishment of the production unit within the existing workshop Metafus a time preliminary schedule has been made (fig. 12.1). The (only) difference between an establishment within the new EMEL plant or the Metafus plant is a longer construction period for EMEL. Compared with an isolated plant the construction period is shorter as well as the acquired presence of the foreign experts (par. 9.4). The activities during the preparatory period are:

I Pre-investment activities (6 months)

- Evaluation of existing machines and equipment.
- Evaluation of the present human resources.
- Evaluation of present plant organisation.
- Engineering of civil structures.
- Engineering of a first series of windpumps, including specifications of parts, raw materials and machines, to be imported and locally manufactured.
- Drafting a call for tenders.
- Evaluation of tenders.
- Recommendation for procurement and/or cooperation with foreign manufacturers.
- Detailed analysis of the sales prices for windpumps.
- Financial and economic evaluation of the workshop.
- Determination of the conditions of financing the project.
- (First phase of) local personnel training.

II Investment activities

1. Procurements; the purchase of the machines and first materials. Every half year a shipment of materials will arrive.
2. Recrutement and installation of foreign experts. It is foreseen 2 persons will be needed, for both technical and administrative tasks.
3. Start up of the workshop, installation of the machines etc.
4. Continuation of training of local staff including the set up of an engineering/drawing office. This should start direct after the preinvestment activities and can be done by training on the job, fellowships, and courses or studies.

III Operational phase of the workshop

5. Production of first series of windpumps as a try out with emphasis on training of the craftsman.
6. Design/engineering in behalf of the local production of more complicated parts. Adaptons of the windpump construction, evaluating the production technologies to be used (welding instead of casting etc.).
7. Installation and monitoring of the first series. This activity has to produce insight in the efficiency and quality of the windpump as well as the procedures for site selection and installation.

IV Related activities

8. Wind data collection as a continuation of the measurements started during the opportunity study.
9. Organisation, set up and implementation of site selection, installation and maintenance activities.

Item 1 to 6 concern the project and only can start if sources of finance have been found. However it should not delay the training of local staff. The items 7, 8 and 9 concerns related activities which will benefit from the presence of the foreign experts. The factory should be able to give advice on these activities.

	Pre-investment & investment period	Production period				
Time (years)	1	2	3	4	5 - 16	
Production year		1	2	3	4	4 - 15
Production capacity						
1. Pre-investment activities						
Evaluation of tenders						
2. Procurements						
3. Foreign staff incl. recruitment						
Technical						
Administrative						
4. Workshop Start up						
5. Training of local staff						
6. Production start						
7. Constructive adaptations						
8. Installation and monitoring of first windpumps						
9. Winddata collection						
10. Site selections, installation and maintenance						

Figure 12.1 Time schedule of the project implementation of an establishment of a production unit within Metafus and production of the wind-pumps.

13. PROJECT RELATED ACTIVITIES

The main project related activities are:

- winddata analysis
- site selection
- installation and maintenance

These activities should be done in order to have windpumps properly used and to adrive a cost per cubic meter water as low as possible in the given circumstances. Beside the economic aspect it is important to have a reliable water supply. The best way to achieve a general acceptance of windenergy is to prove it in practice.

The above specified related activities could be executed by the provincial departments DNFRE, which are being created. Within the UNDP-reconstruction programme for the fifth region (ref. 4) one of the high priority projects is setting up municipality polyvalent workshops.

Fitting in existing structures the organigramme could be as shown in figure 13.1. It is not advisable to have installation and maintenance done by Hidromina (par. 3.4) as in the framework of reconstruction programme a reorganisation of Hidromina and the water management is foreseen.

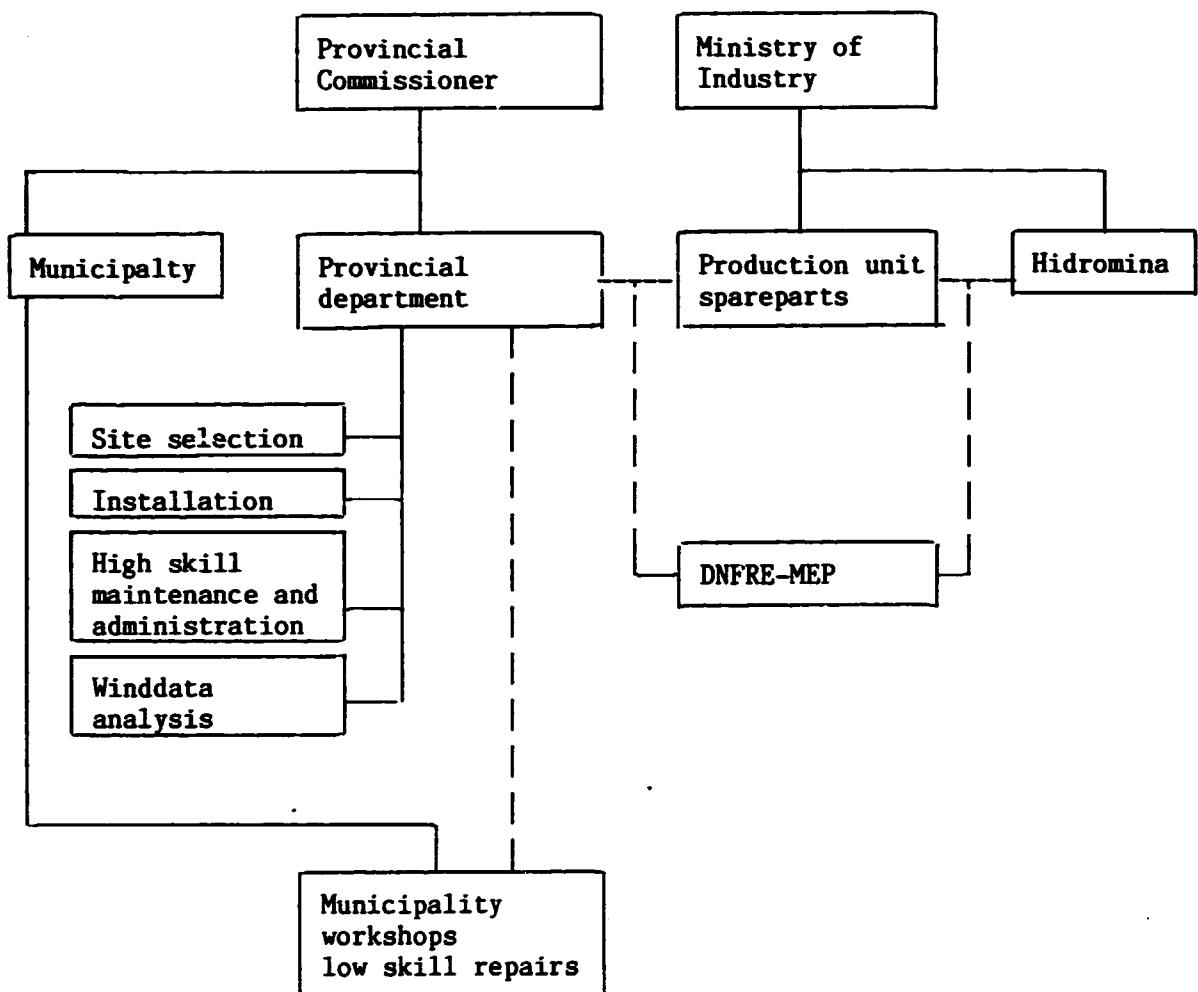


Fig. 13.1 Organisation of project related activities within existing structures

----- support (administrative, technical and financial)

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Maria José	Min. of Planning
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Emilio Antunes	C.F.M.
Morel Costa	C.F.M.

Appendices

Appendix A1

Existing metal workshops

During the mission all relevant metal workshops within the fifth region were visited. In the following a brief description is given of these workshops being:

- Metafus
- Emel
- Caminha de ferro Mocamedes
- Ermanal
- Metalomecanica
- Alfag
- Metalvi
- Emain
- Sometal

Name : Metafus

Place : Lubango

Organisation : Private Company (see organigramme)

Personnel : About 120
No graduated labourers but experienced people available. Alfabetisation courses are given.

Origine : Foundry, metal workshop

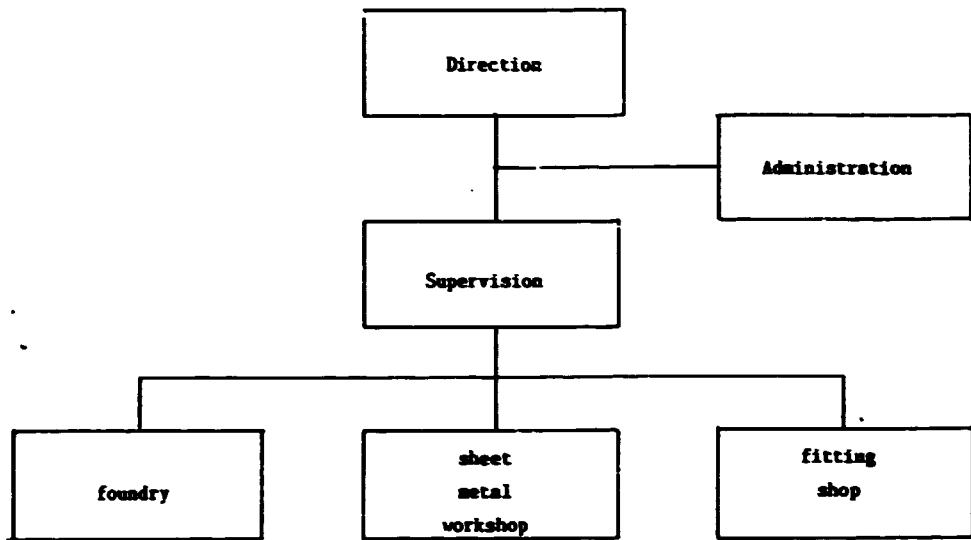
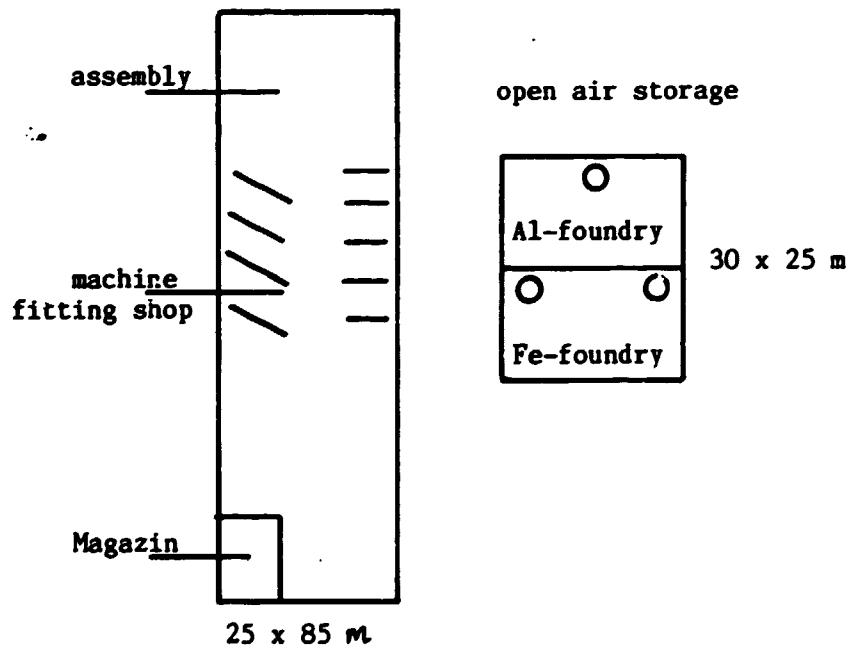
Typical products : Al cast pressure cookers
Iron cast parts for agricultural machines
Domestic articles
Metal sheet cabines
On request all kinds of products a.o. handpumps for Unicef

Machines : Foundry ovens (1500 kg) charcoal and diesel heated
Universal lathe (5)
Milling machine
Planing machine (small)
Hack saw
Welding equipment
Guilotine
Bending machines

Supply of materials : Import of special products; bearings
Raw materials a.o. cast al
Scrap iron is used for casting

Comments : A good managed company
Have experience with fabrication of series
Not working from drawings but are very inventive
Problems with supply of materials due to transport and importrestrictions
Modern machines

Development : EEG project to buy two electro-ovens and an sandblasting equipment is ongoing.
Company builds its own workshop and offices

OrganigramGlobal plant lay-outMetafus

M E T A F U S
P E T R O L E O M E P U N D I C Ó E D O C U , L D A

SEDE E FÁBRICA

ZONA INDUSTRIAL PESADA C.P. 1050

TELEFS: 22170/2111°

DELEGAÇÃO DA VENDA

R/ENILIC 1111 I NOVO

TELEFS: 22177/322877

TELEX 3246 - PANTAN

CAPITAL SOCIAL: 10.000.000,00

MINISTÉRIO DE TUTELA: INDÚSTRIA

EM COLABORAÇÃO COM O MINISTÉRIO DA INDÚSTRIA E DO COMISSÁRIO DO MUNICÍPIO DA HUILA E CONSO RESPOSTA ADÉQUADA AS EXIGÊNCIAS DE DESENVOLVIMENTO ACTUAIS E FUTURAS, ENCONTRA-SE ESTA EMPRESA EM REESTRUTURAÇÃO, REMODELAÇÃO E MODIFICAÇÃO DE INSTALAÇÕES E A CONSEQUENTE MODERNIZAÇÃO DOS MEIOS DE PRODUÇÃO E TÉCNICOS MEDIANTE UM INVESTIMENTO EM CURSO DE USD. 1.500.000,00 ANUNCIA, EM VIGÉSCA DO SEU 14º ANIVERSÁRIO, O FÁTICO E COMERCIALIZAÇÃO DE BOMBAS MANUAIS PARA EXTRAÇÃO DE ÁGUA EM POÇOS ARTÍFICEIS E OUTROS, PARA SERVIR AS NECESSIDADES DAS POPULAÇÕES RURAIS.



INSTALAÇÕES FÁBRICAS:

ÁREA TOTAL 13.382 m²ÁREA COBERTA 4.266 m²ÁREA LIVRE 9.116 m²

PRIMEIRO E ÚNICO FABRICANTE NACIONAL DE PANTAS DE PRESSÃO

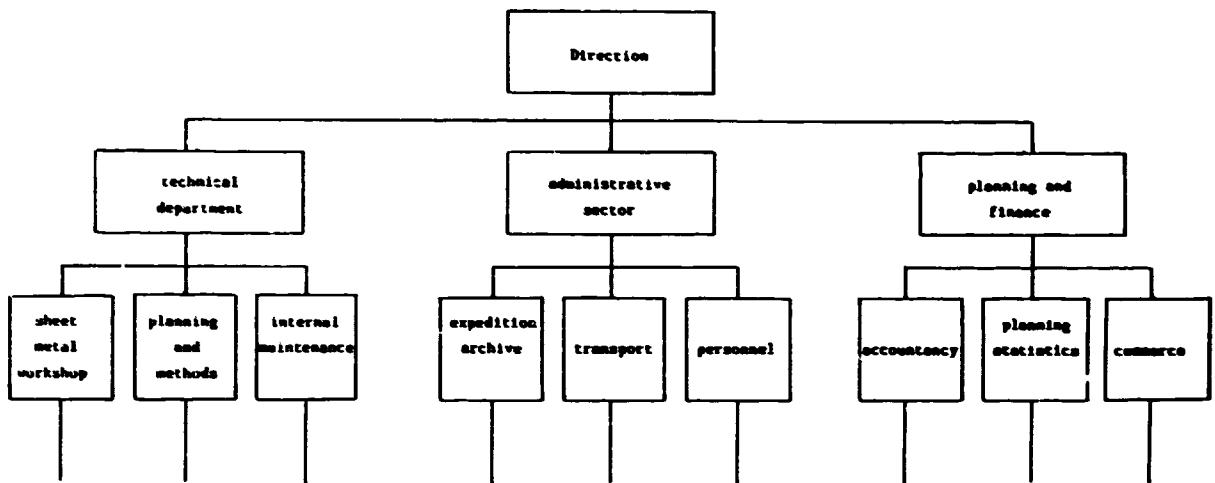
A ADMINISTRAÇÃO

JOAQUIM MARIA MESQUITA

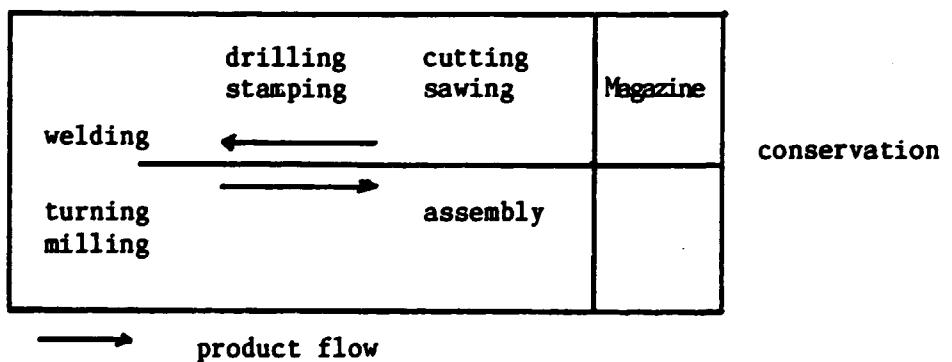
EDUARDO DE CAUTOS MUNDES

*Report "Implantação duma fabrica metalo-mecanica" Prof. Dr. Matos

Organigram



Global plant lay-out



EMEL

Name : CFM (Caminha de ferro Moçamedes)

Place : Lubango

Organisation : State company

Personnel : About 260 of which 50 experienced

Origine : Maintenance workshop for the railroad, foundry

Typical products : Repair and maintenance of wagons and locomotives. Work upon request.

Machines : Lathes of various sizes; vertical lathe
Milling machine
Welding and cutting equipment
Compressor
780 kVa back-up generator
1800 kg electro-oven

Supply of materials : Poor, scrap iron

Comments : A very good equipped workshop but machines are dated and lack maintenance. There is a complete foundry laboratory which is closed due to lack of qualified personnel. More than half of the personnel is 40 years or older. Young trained people are requested upon by the army. There is no practice of working from drawings. There are 35 Cuban cooperants
Lack materials and spareparts.

Development : No present projects but the need of rehabilitating the workshop is acknowledged. Proposals have been made within the frame work of the reconstruction program for the fifth region by the UNDP.

Name : Ermanal

Place : Namibe

Organisation : State company

Personnel : about 15

Origine : Repairworkshop for the fishery

Typical products : Repair of boats

Machines : Lathes
Bending machines
Hack saw

Supply of material : Poor. Who wants something repaired has to deliver the materials.

Comments : Poor management
Worn out machines
No skilled personnel

Developement : Non

Name : Metalomecanica

Place : Namibe

Organisation : State company

Personnel : About 10

Origine : Sheet metal workshop

Typical products : Doors, fences

Machines : 4 Lathes
Welding equipment

Supply of materials : Poor

Comments : Worn out machines (only one lathe could work)
Poor management
No skilled personnel

Development : Non

Name : ALFAG

Place : Luanda

Organisation : State company

Personnel :

Origine : Sheet metal workshop

Typical products : Agricultural machines

Machines : Lathe
Welding and cutting equipment
Hack saw
etc.

Supply of materials : Imported

Comments : Works in close cooperation with EMEL and is producing small agricultural machines using some imported parts.

Development : ALFAG in Luanda and Emel in Lubango are cooperating companies making both simular products. The development of these companies is an activity of the Ministry of Industry.

Name : Metalvi

Place : Luanda

Organisation : Private company

Personnel : About 100

Origine : Foundry of fittings

Typical products : Wheel barrows

Machines : Thread cutting machines for fittings
Lathes
Milling machine
Welding and cutting equipment
Bending machine
2 electro ovens

Supply of materials : Imported

Comments : Metalvi is a very complete foundry and workshop but without graduated personnel. The company is operational on low level
The ovens do not work only a small one for Aluminium casting

Development : Preparation for a project is started, to rehabilitate the foundry. Due to financial restrictions progress is slow.

Name : EMIN

Place : Luanda

Organisation : State company

Personnel : About 100

Origine : Repair workshop for industrial machines

Typical products : On request machine parts

Machines : Lathes, milling machines, bench workmachines

Supply of materials : Imported. Supplied by the customer

Comments : Good managed workshop
Make complicated parts from drawings and
achieve these
Lack of graduated personnel

Development : An UNIDO project for the supply and installation
of machines including training of personnel
has ended.
The project will be continued a.o. to set up
a better administration.

Name : Sometal
Place : Luanda
Organisation : Private company
Personnel : about 10, no graduated personnel
Origine : Sheet metal workshop and foundry
Typical products : Watertanks
Machines : Welding equipment, old machinery
Supply of materials : Imported
Comments : Sometal once has been a good equipped and complete company
At the moment practically no machine is operational except for welding equipment
Developments : Non

Appendix A2

Survey of existing wells equiped with windpumps

In the following a survey is given of existing wells equiped with windpumps. The survey was made by Hidromina in march 1988.

RELATÓRIO DAS CAPTAÇÕES E CÍPAS DAS CG. HÓMENS AEROMOTORIAS

PROVÍNCIA DA NIULÁ

TIPO	FABRICANTE	PROVÍNCIA	MUNICÍPIO	CAPTAÇÃO	ESTADO
AEROMOTOR	PORTUGAL	NIULÁ	CHIBIA	60/64	
AEROMOTOR	"	"	GAMBOS	139/66	OPERANTE *
AEROMOTOR	"	"	MUNIPATÁ	514/61	"
		<u>PROVÍNCIA-CUNENE</u>			
AEROMOTOR	PORTUGAL	CUNENE	CUROCA	80/65	OPERANTE
"	"	"	"	90/65	"
"	"	"	"	99/65	INOPERANTE
"	"	"	CUMATATO	105/65	OPERANTE
"	"	"	CUROCA	202/68	"
"	"	"	"	146/66	"
"	"	"	"	165/63	"
		<u>PROVÍNCIA-NAMIBA</u>			
AEROMOTOR	PORTUGAL	NAMIBA	CARACULC	6/49	OPERANTE *
"	"	NAMIBA	"	8/49	"
"	"	"	MUNHINO	9/50	"
"	"	"	"	10/50	"
"	"	"	CARACULC	12/50	"
"	"	"	"	14/50	"
"	"	"	MUNHINO	18/50	"
"	"	"	BIBALA	19/50	"
"	"	"	"	23/52	"

TIPO	FABRICANTE	PROVÍNCIA	MUNICÍPIO	CAPTAÇÃO	ESTADO
AEROMOTOR	PORTUGAL	NAMIBA	CARACULC	25/51	OPERANTE
"	"	"	MUNHINO	27/51	"
"	"	"	"	29/51	"
"	"	"	CARACULC	30/51	"
"	"	"	"	37/52	"
"	"	"	MUNHINO	40/57	"
"	"	"	"	43/52	"
"	"	"	CARACULC	44/52	SITUAÇÃO DESCONHEC.
"	"	"	"	47/57	"
"	"	"	VIREI	51/53	OPERANTE
"	"	"	CARACULC	56/53	SITUAÇÃO DESCONHEC.
"	"	"	VIREI	57/53	"
"	"	"	CARACULC	61/53	OPERANTE
"	"	"	CARACULC	69/53	SITUAÇÃO DESCONHEC.
"	"	"	CARACULC	82/55	"
"	"	"	BIBALA	91/55	"
"	"	"	MUNHINO	95/55	"
"	"	"	BIBALA	96/56	"
"	"	"	MUNHINO	96-A/72	"
"	"	"	CARACULC	98/56	"
"	"	"	MUNHINO	100/56	"

TIPO	FABRICANTE	PROVÍNCIA	MUNICÍPIO	CAPTAÇÃO	ESTADO
AEROMOTOR	PORtUGAL	NAMIBE	MUNHINO	101/56	OPERANTE
"	"	"	"	102/57	"
"	"	"	CAMUCU. O	105/58	"
"	"	"	MUNHINO	107/58	"
"	"	"	CURACA-NORTE	165/67	"
"	"	"	BIBALA	169/67	"
"	"	"	"	171/67	"
"	"	"	"	172/67	"
"	"	"	"	173/67	SITUAÇÃO DESCONHEC.
"	"	"	"	177/68	"
"	"	"	"	180/68	OPERANTE
"	"	"	"	185/68	"
"	"	"	"	199/68	"
"	"	"	"	202/70	"
"	"	"	"	147/66	SITUAÇÃO DESCONHEC.
"	"	"	"	151/67	"
"	"	"	CARACULO	124/64	OPERANTE
"	"	"	BIBALA	219/72	"
"	"	"	NAMIBE	223/73	"
"	"	"	"	228/73	SITUAÇÃO DESCONHEC.
"	"	"	CARACULO	1/53	"
"	"	"	"	2/53	SITUAÇÃO DESCONHEC.
"	"	"	"	3/54	" OPERANTE
"	"	"	"	4/54	" INOPERANTE
"	"	"	"	5/54	"
"	"	"	"	6/54	"
"	"	"	SEDE	36/66	SITUAÇÃO DESCONHEC.
"	"	"	BIBALA	51/66	"
"	"	"	"	53/66	"
"	"	"	"	55/67	OPERANTE
"	"	"	"	67/67	"
"	"	"	"	58/67	SITUAÇÃO DESCONHEC.
"	"	"	"	64/68	" operante
"	"	"	"	86/69	"

TIPO	FABRICANTE	PROVÍNCIA	MUNICÍPIO	CAPTAÇÃO	ESTADO
AEROMOTOR	PORtUGAL	NAMIBE	BIBALA	87/69	OPERANTE
"	"	"	"	90/70	"
"	"	"	"	52/70	"
"	"	"	"	53/70	0
"	"	"	"	54/70	"

SECÇÃO DE ESTATÍSTICA , no Conjunto, aos 18 de Março de 1988.

Appendix 3

Visited locations during the missions

Prov.	Municipality	Captation no.	equipment	favourable wind conditions	remarks
Huila	Gambos	58/64	motorpump	y	watersupply
Huila	Chibia		windpump	r	in operation
Huila	Gambos	555/83	handpump	n	needs repair
Huila	Gambos	52/63	handpump	y	needs repair
Huila	Gambos	33/62	non	n	well obstructed
Huila	Gambos	51/63	handpump	r	needs repair
Huila	Gambos	Mpata	non	y	-
Huila	Humpata	514/81	windpump	r	needs repair
Huila	Gambos	41/63	non	r	-
Huila	Chibia	638/88	non	r	new well
Huila	Lubango	open well	windpump	r	needs repair
Namibe	Caraculo	172/67 C	windpump	y	in operation
Namibe	Caraculo	8/49 C	windpump	y	needs repair
Namibe	Bibala	2 a/73 C	windpump	y	in operation/ needs repair
Namibe	Bibala	8/49 C	non	y	well to be cleaned
Namibe	Bibala	7/49	non	y	well to be cleaned
Namibe	Bibala	69/72	windpump	y	needs repair
Namibe	Bibala	217/72	handpump	r	needs repair
Namibe	Bibala	98/56	windpump	y	to be dismantled
Namibe	Bibala	-	windpump	y	to be dismantled
Namibe	Bibala	26/62	windpump	y	needs repair
Namibe	Bibala	-	motorpump	r	under repair
Namibe	Bibala	213/71 C	non	r	well obstructed
Namibe	Bentiaba	2 open wells	motorpump	r	irrigation Ben- tiaba
Namibe	Bentiaba	open well	windpump	y	needs repair
Namibe	Virei	202/70 C	windpump	y	needs repair
Namibe	Virei	160/57 C	handpump	y	needs repair
Namibe	Virei	264/67 A	windpump	y	in operation/ needs repair
Namibe	Bibala	103/57 C	windpump	y	destroyed/well obstructed
Namibe	Bibala	24/51	windpump	y	to be dismantled/ well obstructed
Namibe	Namibe	open well	windpump	r	needs repair
Namibe	Namibe	open well	windpump	r	monument
Namibe	Namibe	open well	windpump	r	to be dismantled

Appendix 4

Data of existing wells in the fifth region

In the following data on existing wells in the fifth region are given. These data have been collected from different sources, mainly being maps of parts of the region indicating locations of wells. The data have been processed and implemented into an EIC computer data base.

Number	Localization	Depth	Diameter	Static waterlevel		Dynamic waterlevel (a)	Pumping rate (l/h)	Municipality	Observations and cap number	Number	Localization	Depth	Diameter	Static waterlevel		Dynamic waterlevel (a)	Pumping rate (l/h)	Municipality	Observations and cap number
				(m)	(inch)									(m)	(inch)				
400/75-AC	CANGALO	34,00	5"0	33,33	31,00	840	CHIQUIA	356		301/72-AC	SIMONE DE ADREU	52,00	6"0	10,60	49,00	8,300	LUBANGO	335	
470/76-AC	MICHA FAZ.DIAS	26,00	6"0	4,05	21,70	9,200	CHIQUIA	356		302/72-AC	SOFRIO	27,50	6"0	2,50	24,50	7,500	LUBANGO	335	
471/76-AC	MICHA -ESCOLA	34,00	4"0	3,33	32,00	2,100	CHIQUIA	356		322/72-AC	SENRIO DO MONTE	105,30	6"0	44,50	49,00	33,600	LUBANGO	335	
472/76-AC	FAFA	16,00	6"0	7,73	14,00	4,000	CHIQUIA	377		323/72-AC	VILA PAULA	46,50	6"0	13,80	45,00	7,500	LUBANGO	336	
474/77-AC	CARREAL	31,00	7,3"0	15,00	15,70	14,940	CHIQUIA	377		327/72-AC	TOCO	46,00	6"0	7,00	43,00	2,300	LUBANGO	336	
482/77-AC	BISCHO DA GUINHITA	27,00	3"0	15,00	10,50	7,540	CHIQUIA	356		328/72-AC	ARYORE REDONDA I	47,00	6"0	27,70	45,00	3,100	LUBANGO	336	
535/81-AC	MINAS	29,00	6"0	3,15	9,75	12,184	CHIQUIA	356		329/72-AC	CHARACA	36,00	6"0	12,20	32,40	6,900	LUBANGO	336	
546/81-AC	BATAMP	21,00	6"0	8,20	20,20	2,514	CHIQUIA	356		330/72-AC	ARYORE REDONDA I	20,00	6"0	2,75	18,00	4,800	LUBANGO	336	
548/81-AC	MINIALBLA	29,00	6"0	17,45	25,00	1,427	CHIQUIA	357		332/72-AC	CAPITAO	30,50	6"0	18,75	35,00	3,600	LUBANGO	336	
519/81-AC	MINIBUNHO	27,70	8"0	12,20	18,24	7,764	CHIQUIA	356		333/72-AC	CERAMICA	79,00	6"0	5,55	26,47	2,364	LUBANGO	336	
521/81-AC	CARNEIA	26,50	8"0	10,00	12,00	10,360	CHIQUIA	356		334/72-AC	GUILENDA	31,75	6"0	12,35	29,50	3,800	LUBANGO	335/6	
533/82-AC	CHINHEIRAS	70,00	7 1/2"0	21,70	29,70	18,418	CHIQUIA	356		335/72-AC	ARIHUA	31,50	6"0	10,20	29,00	3,850	LUBANGO	336	
500/82-AC	CHINHEIRAS	24,00	6 1/2"0	2,00	22,00	3,000	CHIQUIA	355		337/72-AC	CHIODO-NOVO	25,50	6"0	1,70	22,50	3,950	LUBANGO	336	
540/82-AC	FAZENDA CALOTIA	71,00	6 1/2"0	12,00	24,72	13,700	CHIQUIA	356		338/72-AC	EVENTAL	21,00	6"0	9,00	18,00	1,000	LUBANGO	336	
556/83-AC	MINIGUA	34,00	6 1/2"0	0,00	20,00	4,000	CHIQUIA	356		340/72-AC	GAVIÃO	40,00	6"0	20,62	38,60	1,400	LUBANGO	336	
557/83-AC	LUMBI	46,00	6 1/2"0	1,00	8,00	16,500	CHIQUIA	356		342/72-AC	QUARTEIS	21,00	6"0	7,50	14,10	2,700	LUBANGO	336	
561/83-AC	CHACACA	34,00	6 1/2"0	5,45	16,51	7,900	CHIQUIA	356		344/72-AC	MUTUNDO	17,00	6"0	2,50	14,00	2,000	LUBANGO	336	
543/83-AC	WANHE	40,00	6 1/2"0	8,25	37,00	4,600	CHIQUIA	356		345/72-AC	CHIODO-NOVO	37,00	6"0	8,50	26,00	1,200	LUBANGO	336	
567/83-AC	TEMBINGABE	34,70	6 1/2"0	3,20	32,24	1,730	CHIQUIA	356		346/72-AC	QUARTEIS	25,00	6"0	2,50	23,50	3,000	LUBANGO	336	
570/83-AC	CAINHA	29,00	7,1/2"0	3,10	26,82	2,329	CHIQUIA	357		347/72-AC	SENRIO DO MONTE	123,00	6"0	54,20	55,79	27,000	LUBANGO	335	
573/83-AC	SECTOR-CANGALO	34,00	8 1/2"0	7,75	20,25	10,150	CHIQUIA	356		348/72-AC	HATETA	25,00	6"0	1,00	23,00	9,900	LUBANGO	336	
584/84-AC	CHACONA	28,00	6 1/2"0	1,70	24,35	4,000	CHIQUIA	355		349/72-AC	VIANDA	36,00	6"0	15,80	35,00	900	LUBANGO	336	
579/85-AC	TERRANEMI	32,00	8"0	1,70	27,00	1,000	CHIQUIA	357		351/72-AC	CACULUVAR	26,00	6"0	12,80	23,50	8,800	LUBANGO	336	
578/84-AC	WIFELLELE	43,50	8"1/20	9,85	39,20	9,000	CHIQUIA	356		352/72-AC	QUARTEIS	33,50	6"0	4,50	31,50	3,100	LUBANGO	336	
580/84-AC	WIFELLELE	49,00	8"1/20	3,15	20,70	13,200	CHIQUIA	356		355/73-AC	QUARTEIS	37,00	6"0	6,70	35,00	16,100	LUBANGO	336	
583/84-AC	VIAMONDI	29,00	8"0	4,00	18,99	4,400				356/73-AC	FIGUETRA DA MUCANCA	28,00	6"0	13,12	29,00	4,400	LUBANGO	336	
594/85-AC	VIAMONDI	32,00	8"0	1,70	27,00	1,000				357/73-AC	QUARTEIS	35,50	6"0	3,70	31,50	9,600	LUBANGO	336	
578/85-AC	CAHLA	37,00	11,00	36,70	8,000					358/73-AC	BANHA	25,50	6"0	10,65	23,50	2,600	LUBANGO	336	
599/85-AC	MINA-MINA	48,00	15,00	67,00	15,040					359/73-AC	VINI	27,00	6"0	10,15	17,76	2,828	LUBANGO	335	
605/85-AC	TONHEIRAS-URANO	37,00	13,00	24,00	2,770					361/73-AC	LAPLACE	11,00	6"0	1,00	6,30	9,100	LUBANGO	336	
607/84-AC	FAZ.GIRAO	37,50	8"2"0	4,25	13,00	12,370				364/73-AC	CAVORO	44,60	6"0	28,60	42,00	3,750	LUBANGO	337	
32/62-AC	RE PINDA TV-16	55,00	6"0	15,75	45,00	7,200	LUBANGO	356		375/73-AC	AEROPORIO	54,00	6"0	1,60	52,00	4,400	LUBANGO	336	
122/64-AC	CHACO	41,70	6"0	4,50	41,20	3,700	LUBANGO	356		376/73-AC	BARRACDES	17,00	6"0	4,30	13,50	1,300	LUBANGO	336	
105/68-AC	ARYORE REDONDA	34,50	6"0	26,00	34,00	2,200	LUBANGO	356		383/73-AC	CAPITAO	44,00	6"0	12,00	41,00	8,800	LUBANGO	336	
209/69-AC	CASA DOS RAPAZES	49,00	6"0	5,45	43,00	2,300	LUBANGO	355		385/74-AC	CERVEJA	34,00	7"0	5,70	17,50	10,000	LUBANGO	335	
216/69-AC	CONJUNJE	23,00	6"0	19,75	22,00	3,000	LUBANGO	356		386/74-AC	CERVEJA	47,00	6"0	4,70	23,20	4,450	LUBANGO	335	
229/70-AC	INGENHE	72,00	6"0	53,50	66,00	9,900	LUBANGO	359		389/74-AC	SENRIO DO MONTE	119,50	9"1/2,6"0	71,30	72,68	26,200	LUBANGO	335	
235/70-AC	RIO GANHE	30,00	6"0	7,20	20,50	5,300	LUBANGO	356		391/74-AC	SENRIO DO MONTE	119,00	12,0 + 6"0	52,10	58,50	34,600	LUBANGO	335	
241/70-AC	CHAC-CHAC	44,50	6"0	4,65	43,50	3,450	LUBANGO	357		392/74-AC	BARRACDES	36,00	6"0	3,50	33,00	6,900	LUBANGO	336	
250/70-AC	STRAL	27,00	6"0	5,90	21,00	2,000	LUBANGO	355											

No. Captacao	Nome do local	Profund (m)	Diámetr (m)	Nível Est. (m)	Nível Bás. (m)	Caudal (l/h)	Município	Carta		No. Captacao	Nome do local	Profund (m)	Diámetr (m)	Nível Est. (m)	Nível Bás. (m)	Caudal (l/h)	Município	Carta
1/38	Calavango Chico	27,20	6'0	8,50	7,50	4.000	Cahaa	421		97/65	Faqenda 1 - P.1	16,00	6'0	7,50	6,65	50.000	Cahaa	403
2/39	Calavango Borges	63,40	6'0	83,15	35,40	230	Cahaa	421		93/65	Faqenda 10 - P.1	21,50	6'0	5,70	21,00	6.000	Cahaa	420
7/39	Belo Calavango	50,00	6'0	15,20	36,75	7.500	Sede Cahaa	421		94/65	Faqenda 12 - P.2	25,00	6'0	6,70	12,00	2.050	Cahaa	403
10/39	Chapéu	65,45	6'0	80,00	31,71	1.000	Cahaa	421		95/65	Faqenda 10 - P.2	20,00	6'0	4,90	7,60	33.000	Cahaa	403
12/39	Vicente-Costa	94,00	6'0	32,00	39,25	1.100	Cahaa	399		96/65	Faqenda 11 - P.1	27,50	6'0	19,10	20,50	16.500	Cahaa	400
13/39	Vicente-Costa	65,00	6'0	31,30	54,00	770	Cahaa	399		97/65	Faqenda 10 - P.1	16,50	6'0	6,30	14,00	1.300	Cahaa	403
14/40	Pov. da Cahaa	105,00	6'0	35,50	43,50	2.000	Cahaa	399		99/65	Faqenda 11 - P.2	31,00	6'0	20,20	30,00	1.650	Cahaa	400
20/40	Ichacuense-Lendo	64,00	6'0	32,40	46,00	670	Cahaa	399		100/65	Reserva 5	23,00	6'0	3,70	22,40	2.000	Cahaa	403
21/40	Boca	65,00	6'0	31,05	43,00	550	Cahaa	399		100/65	Faqenda 15 - P.1	32,00	6'0	12,70	31,10	2.000	Cahaa	400
20/41	Ichacuense-Lendo (Boca)	73,00	6'0	44,00	44,30	12.000	Cahaa	399		101/65	Carabona	11,00	6'0	1,50	10,20	2.000	Cahaa	403
27/41	Ichacuense-Lendo (Boca)	100,00	6'0	75,00	85,00	6.000	Cahaa	399		102/65	Reserva s-Lavango	40,00	6'0	13,70	34,00	2.000	Cahaa	400
28/41	Caravelas	50,30	6'0	31,00	45,00	5.000	Cahaa	399		103/65	Faqenda 15 - P.2	46,50	6'0	29,00	46,00	6.000	Cahaa	400
29/41	Tchaa	77,00	6'0	76,00	90,00	6.500	Cahaa	400		104/65	Faqenda 12 - P.2	30,00	6'0	13,00	16,45	19.000	Cahaa	403
30/41	Ichacuense-Lendo (Tchaa)	77,00	6'0	83,70	93,00	3.300	Cahaa	400		105/65	Faqenda 1 - P.3	17,00	6'0	9,00	16,50	6.300	Cahaa	403
31/42	Ichacuense	114,20	6'0	70,00	100,00	2.000	Cahaa	399		106/65	Reserva 5 - P.1	24,00	6'0	16,50	19,65	15.500	Cahaa	400
45/44	Manquibá II	31,50	7'0	13,50	27,00	8.300	Cahaa	421		107/65	Reserva 7 - P.2	31,00	6'0	12,30	30,50	7.200	Cahaa	400
47/44	Jacobinares	26,00	7'0	8,45	25,00	3.200	Cahaa	421		108/65	Paucucumare	45,00	6'0	33,00	44,00	1.500	Cahaa	399
49/44	Eduva	33,00	6'0	21,00	31,00	5.300	Cahaa	399		109/65	Faqenda 17 - P.1	57,00	6'0	35,00	50,00	2.750	Cahaa	400
70/44	Ichacuense	50,00	6'0	29,00	46,00	7.000	Cahaa	421		110/65	Faqenda 13 - P.2	30,00	6'0	20,40	25,00	200	Cahaa	400
71/43	Boca e Borges	60,00	6'0	22,20	27,50	13.200	Cahaa	399		111/65	Faqenda 9 - P.2	36,00	6'0	26,00	28,50	400	Cahaa	400
72/43	Boca e Borges	60,00	6'0	22,20	34,00	1.200	Cahaa	399		112/65	Reserva 7 -	24,50	6'0	14,50	19,60	15.000	Cahaa	400
73/43	Arango do Sul	10,00	6'0	2,05	6,20	12.000	Cahaa	443		113/65	Faqenda 9 - P.1	26,00	6'0	17,50	24,00	3.100	Cahaa	400
74/43	Chata do	20,00	6'0	4,50	17,00	7.000	Cahaa	443		114/65	Calavango	41,00	6'0	21,70	35,00	1.900	Cahaa	399
75/43	F. 3 - I	12,50	6'0	4,70	6,20	15.000	Cahaa	443		115/65	Paucucumare	41,00	6'0	33,00	40,50	1.015	Cahaa	399
76/43	Boca e Borges Médival	25,00	6'0	16,00	18,50	12.200	Cahaa	399		116/65	Manquibá II	29,00	6'0	15,70	22,50	16.000	Cahaa	421
77/43	F. 3 - I	22,30	6'0	14,50	19,50	1.000	Cahaa	443		117/65	Pov. Teclujas	16,50	6'0	8,60	19,00	10.500	Cahaa	421
78/43	Irango (II-1)	19,50	6'0	5,70	16,50	3.000	Cahaa	444		120/66	Luala	27,00	6'0	11,70	22,00	6.000	Cahaa	399
79/43	Faqenda 4 - P.2	19,50	6'0	7,00	10,00	22.000	Cahaa	443		121/66	Oriungs	16,00	6'0	9,20	12,50	3.300	Cahaa	399
80/43	Faqenda 4 - P.1	17,00	6'0	3,50	7,31	31.000	Cahaa	443		123/66	Luala	20,00	6'0	11,70	22,00	6.000	Cahaa	399
81/43	Faqenda 5 - P.2	29,00	6'0	21,70	25,50	1.400	Cahaa	444		124/66	Onge	26,50	6'0	16,20	17,60	500	Cahaa	399
82/43	Londavira	32,00	6'0	24,70	20,00	3.450	Cahaa	399		125/66	Otchinjau	10,00	6'0	4,00	8,50	3.000	Cahaa	420
83/43	Faqenda 2 - P.2	22,00	6'0	10,30	20,00	14.000	Cahaa	443		126/66	Munua	25,00	6'0	14,70	23,00	1.900	Cahaa	399
84/43	Faqenda 1 - P.2	13,00	6'0	6,70	10,00	8.000	Cahaa	443		127/66	Christo II	36,00	6'0	15,65	26,00	6.000	Cahaa	399
85/43	Reserva 4 - P.1	30,50	6'0	17,50	25,00	5.000	Cahaa	443		128/66	Lucode	27,00	6'0	10,50	24,50	3.000	Cahaa	399
86/43	Reserva 4 - P.2	24,50	6'0	13,70	14,60	20.000	Cahaa	443		129/66	Manja	25,00	6'0	10,70	24,50	7.200	Cahaa	399
87/43	Leando	21,00	6'0	5,10	14,70	13.000	Cahaa	421		130/66	Iongava	29,00	6'0	16,50	23,00	5.500	Cahaa	399
88/43	Bumba (II - 3)	26,00	6'0	10,75	13,30	22.000	Cahaa	443		131/66	Candova	29,00	6'0	14,60	20,50	2.000	Cahaa	399
89/43	Faqenda 16 - P.1	30,00	6'0	11,10	21,00	1.000	Cahaa	419/442		132/66	Efus	20,00	6'0	11,30	18,00	5.500	Cahaa	399
90/43	Faqenda 2 - P.1	23,00	6'0	12,70	14,00	16.500	Cahaa	443		134/66	Cangade	26,00	6'0	9,30	10,20	13.200	Cahaa	399
91/43	Faqenda 14 - P.2	35,00	6'0	14,20	23,00	7.200	Cahaa	443		135/66	Iongava	29,00	5'9	20,65	24,00	5.300	Cahaa	399

No.	Nome do Capítulo	Profissão	Residir (lo)	Est. (lo)	Nível	Ens. (lo)	Cidade	Município	Corte	No. de Capítulo	Nome do local	Profissão	Residir (lo)	Est. (lo)	Nível	Ens. (lo)	Cidade	Município	Corte
306/72	Banda	46,49	26,29	7,39	21,69	5,39	Cariacica	421	114	41/33	Posto Fiscal No. 4	30,40	15,29	15,29	6,75	0,75	U. Bento	Itararé	175
311/72	Cabeleireiro	32,49	34,49	5,39	32,59	5,49	Cariacica	414	35	7/53	Posto Fiscal No. 5	20,00	16,59	14,80	1,30	0,30	U. Bento	Itararé	407
312/72	Ciclista	42,49	16,69	7,99	7,99	7,99	Cariacica	414	40	9/53	V. Ferreira Braga	16,59	1,30	1,30	0,30	0,30	Cariacica	Itararé	407
313/72	Cofreiro	26,49	8,39	16,49	4,49	4,49	Cariacica	421	40	10/53	V. Ferreira Braga	19,00	10,90	10,90	1,30	1,30	Cariacica	Itararé	407
314/72	Ladão	26,49	12,69	22,29	17,69	17,69	Cariacica	421	40	11/53	Demanda	12,69	10,90	12,69	1,30	1,30	Cariacica	Itararé	407
315/72	Techinha 111	34,39	12,69	6,49	16,49	3,49	Cariacica	421	40	12/53	Demanda	17,00	5,19	6,00	1,30	1,30	Cariacica	Itararé	407
316/72	Mulher 1	26,49	6,49	16,49	5,09	5,09	Cariacica	421	40	13/53	Demanda	17,00	5,19	6,00	1,30	1,30	Cariacica	Itararé	407
317/72	Techinha 15	32,49	16,39	41,49	5,09	5,09	Cariacica	421	40	14/53	Hipoteca	20,00	9,50	9,50	2,00	2,00	U. Bento	Itararé	407
318/72	Ladão 1	31,39	21,49	46,39	5,49	5,49	Cariacica	421	40	15/53	Cháde	28,00	11,49	15,00	2,40	2,40	Cariacica	Itararé	407
319/72	Alimentista	32,49	36,45	41,49	2,99	2,99	Cariacica	421	40	16/53	Cháde	75,39	4,79	10,70	2,00	2,00	Cariacica	Itararé	407
320/72	Reservista	26,49	12,19	18,49	9,99	9,99	Cariacica	421	40	17/53	Cháde	23,50	6,79	5,20	2,00	2,00	Cariacica	Itararé	407
321/72	Techinha 1	32,49	8,39	21,49	1,39	1,39	Cariacica	421	40	18/54	Reservista	19,00	8,79	9,70	1,30	1,30	U. Bento	Itararé	407
322/72	Caloura 11	31,39	17,69	4,39	16,49	11,39	Cariacica	421	40	19/54	Reservista	23,00	6,79	7,50	2,00	2,00	U. Bento	Itararé	407
323/72	Reservista 11	37,49	15,49	21,49	8,99	8,99	Cariacica	421	40	20/54	Reservista	21,49	6,35	6,35	1,70	1,70	U. Bento	Itararé	407
324/72	Techinha Posto A. Braga	116,49	81,29	112,39	4,89	4,89	Cariacica	399	112	19/54	Reservista	26,25	6,79	15,70	2,00	2,00	U. Bento	Itararé	407
325/72	Techinha Posto A. São Paulo	116,49	53,79	115,29	1,79	1,79	Cariacica	420	21	20/54	Reservista	26,49	6,79	10,30	2,00	2,00	U. Bento	Itararé	407
326/72	Posto 11	23,49	13,49	26,39	2,99	2,99	Cariacica	420	21	21/54	Reservista	28,49	6,79	13,49	2,00	2,00	U. Bento	Itararé	407
327/72	Coz	17,49	19,49	14,39	5,29	5,29	Cariacica	420	21	22/54	Posto 11	32,75	6,79	26,70	0,76	0,76	U. Bento	Itararé	407
328/72	Reservista 11	37,49	15,49	21,49	8,99	8,99	Cariacica	420	21	23/54	Posto 11	23,00	6,79	7,50	2,00	2,00	U. Bento	Itararé	407
329/72	Posto 11	37,49	15,49	21,49	8,99	8,99	Cariacica	420	21	24/54	Posto 11	21,49	6,35	6,35	1,70	1,70	U. Bento	Itararé	407
330/72	Reservista Posto A. São Paulo	116,49	81,29	112,39	4,89	4,89	Cariacica	399	112	25/54	Posto 11	31,00	4,79	13,20	0,76	0,76	U. Bento	Itararé	407
331/72	Reservista Posto A. São Paulo	116,49	53,79	115,29	1,79	1,79	Cariacica	420	21	26/54	Posto 11	45,20	ch40 (lo)	31,00	2,00	2,00	U. Bento	Itararé	407
332/72	Posto 11	17,49	19,49	14,39	5,29	5,29	Cariacica	420	21	27/54	Posto 11	37,00	ch40 (lo)	17,10	0,76	0,76	U. Bento	Itararé	407
333/72	Posto 11	18,49	22,49	13,39	3,39	3,39	Cariacica	420	21	28/54	Posto 11	32,75	6,79	26,70	0,76	0,76	U. Bento	Itararé	407
334/72	Posto 11	126,49	45,49	116,49	5,29	5,29	Cariacica	409	100	29/54	Posto 11	15,49	8,03	8,03	1,70	1,70	U. Bento	Itararé	407
335/72	Posto 11	161,49	92,49	102,49	12,19	12,19	Cariacica	409	100	30/54	Posto 11	33,20	6,79	26,70	1,30	1,30	U. Bento	Itararé	407
336/72	Sai	113,39	76,49	76,49	13,29	13,29	Cariacica	399	112	31/54	Posto 11	47,40	4,79	4,79	1,70	1,70	U. Bento	Itararé	407
337/72	Reservista	167,39	26,39	26,39	67,49	67,49	Cariacica	409	100	32/54	Posto 11	37,00	ch40 (lo)	37,00	2,00	2,00	U. Bento	Itararé	407
338/72	Reservista	323,73	45,49	26,39	45,49	4,09	Cariacica	411	40	33/55	Reservista	45,49	12,50	12,50	2,00	2,00	U. Bento	Itararé	407
339/72	Posto A. São Paulo	52,49	47,49	70,39	70,39	70,39	Cariacica	411	40	34/55	Reservista	35,65	36,65 + 6,79	1,50	1,50	1,50	U. Bento	Itararé	407
340/72	Posto A. São Paulo	116,49	72,49	94,49	3,49	3,49	Cariacica	379	112	35/55	Reservista	42,80	36,65 + 6,79	16,50	16,50	16,50	U. Bento	Itararé	407
341/72	Reservista	97,49	46,49	97,49	72,49	72,49	Cariacica	379	112	36/55	Reservista	30,10	36,65 + 6,79	16,50	16,50	16,50	U. Bento	Itararé	407
342/72	Reservista	163,49	97,49	97,49	97,49	97,49	Cariacica	379	112	37/55	Reservista	39,75	5,70	26,70	1,30	1,30	U. Bento	Itararé	407
343/72	Reservista	91,49	32,39	86,49	86,49	86,49	Cariacica	409	100	38/55	Reservista	39,00	7,39	7,39	1,30	1,30	U. Bento	Itararé	407
344/72	Centelha	34,39	34,39	34,39	34,39	34,39	Cariacica	411	40	39/55	Reservista de Acidente	49,49	11,40	11,40	1,50	1,50	U. Bento	Itararé	407
345/72	Reserva	17,43	17,43	17,43	17,43	17,43	Cariacica	411	40	40/55	Reservista de Acidente	35,39	35,39	35,39	1,50	1,50	U. Bento	Itararé	407
346/72	Reservista	47,49	47,49	47,49	47,49	47,49	Cariacica	399	112	41/55	Reservista de Acidente	41,00	4,50	4,50	0,80	0,80	U. Bento	Itararé	407
347/72	Reservista	97,49	46,49	46,49	46,49	46,49	Cariacica	399	112	42/55	Reservista de Acidente	26,00	2,00	2,00	2,00	2,00	U. Bento	Itararé	407
348/72	Reservista	163,49	97,49	97,49	97,49	97,49	Cariacica	399	112	43/55	Reservista de Acidente	32,00	7,39	7,39	1,30	1,30	U. Bento	Itararé	407
349/72	Reservista	91,49	32,39	86,49	86,49	86,49	Cariacica	409	100	44/55	Reservista de Acidente	41,00	1,50	1,50	1,50	1,50	U. Bento	Itararé	407
350/72	Reservista	17,43	17,43	17,43	17,43	17,43	Cariacica	411	40	45/55	Reservista de Acidente	41,00	1,50	1,50	1,50	1,50	U. Bento	Itararé	407
351/72	Reservista	47,49	47,49	47,49	47,49	47,49	Cariacica	399	112	46/55	Reservista de Acidente	41,00	4,50	4,50	0,80	0,80	U. Bento	Itararé	407
352/72	Reservista	97,49	46,49	46,49	46,49	46,49	Cariacica	399	112	47/55	Reservista de Acidente	26,00	2,00	2,00	2,00	2,00	U. Bento	Itararé	407
353/72	Reservista	163,49	97,49	97,49	97,49	97,49	Cariacica	399	112	48/55	Reservista de Acidente	32,00	7,39	7,39	1,30	1,30	U. Bento	Itararé	407
354/72	Reservista	91,49	32,39	86,49	86,49	86,49	Cariacica	409	100	49/55	Reservista de Acidente	41,00	1,50	1,50	1,50	1,50	U. Bento	Itararé	407
355/72	Reservista	17,43	17,43	17,43	17,43	17,43	Cariacica	411	40	50/55	Reservista de Acidente	41,00	1,50	1,50	1,50	1,50	U. Bento	Itararé	407
356/72	Reservista	47,49	47,49	47,49	47,49	47,49	Cariacica	399	112	51/55	Reservista de Acidente	41,00	4,50	4,50	0,80	0,80	U. Bento	Itararé	407
357/72	Reservista	97,49	46,49	46,49	46,49	46,49	Cariacica	399	112	52/55	Reservista de Acidente	26,00	2,00	2,00	2,00	2,00	U. Bento	Itararé	407
358/72	Reservista	163,49	97,49	97,49	97,49	97,49	Cariacica	399	112	53/55	Reservista de Acidente	32,00	7,39	7,39	1,30	1,30	U. Bento	Itararé	407
359/72	Reservista	91,49	32,39	86,49	86,49	86,49	Cariacica	409	100	54/55	Reservista de Acidente	41,00	1,50	1,50	1,50	1,50	U. Bento	Itararé	407
360/72	Reservista	17,43	17,43	17,43	17,43	17,43	Cariacica	411	40	55/55	Reservista de Acidente	41,00	1,50	1,50	1,50	1,50	U. Bento	Itararé	407
361/72	Reservista	47,49	47,49	47,49	47,49	47,49	Cariacica	399	112	56/55	Reservista de Acidente	26,00	2,00	2,00	2,00	2,00	U. Bento	Itararé	407
362/72	Reservista	97,49	46,49	46,49	46,49	46,49	Cariacica	399	112	57/55	Reservista de Acidente	32,00	7,39	7,39	1,30	1,30	U. Bento	Itararé	407
363/72	Reservista	163,49	97,49	97,49	97,49	97,49	Cariacica	399	112	58/55	Reservista de Acidente	41,00	1,50	1,50	1,50	1,50	U. Bento	Itararé	407
364/72	Reservista	91,49	32,39	86,49	86,49	86,49	Cariacica	409	100	59/55	Reservista de Acidente	41,00	4,50	4,50	0,80	0,80	U. Bento	Itararé	407
365/72	Reservista	17,43	17,43	17,43	17,43	17,43	Cariacica	411	40	60/55	Reservista de Acidente	41,00	1,50	1,50	1,50	1,50	U. Bento	Itararé	407
366/72	Reservista	47,49	47,49	47,49	47,49	47,49	Cariacica	399	112	61/55	Reservista de Acidente	26,00	2,00	2,00	2,00	2,00	U. Bento	Itararé	407
367/72	Reservista	97,49	46,49	46,49	46,49	46,49	Cariacica	399	112	62/55	Reservista de Acidente	32,00	7,39	7,39	1,30	1,30	U. Bento	Itararé	407
368/72	Reservista	163,49	97,49																

Number	Localization	Depth	Buoys	Static	Dynamic	Profiling	Municipality	Observations	and gap number	Captions local		Nº.	Name do	Profund.	Nível	Central	Carto
										local	local						
1/3/4-C	MATUAMA	26,00	1,40	22,00	1,450	CAPELINHA	CAPELINHA	1/3/4-C	1,450	Matuama	Matuama	1/NU/07	Matuama II	31,00	5,23	1,457	355
13/3/4-C	ROSE-PIRACICABA	15,00	1,40	27,00	1,800	CAPELINHA	CAPELINHA	13/3/4-C	1,800	Rose-Piracicaba	Rose-Piracicaba	2/NU/07	Capeada I	40,50	12,10	2,370	355
34/3/4-C	CAJAMBA	31,00	1,40	1,102	1,102	CAPELINHA	CAPELINHA	34/3/4-C	1,102	Cajamba	Cajamba	1/NU/07	Capeada II	10,00	8,75	1,300	355
35/3/4-C	CAJAMBA	30,00	1,40	2,300	2,300	CAPELINHA	CAPELINHA	35/3/4-C	2,300	Cajamba	Cajamba	4/NU/07	Recolto	30,00	4,80	5,700	355
36/3/4-C	CAJAMBA	31,00	1,40	15,400	15,400	MILLENES	MILLENES	36/3/4-C	15,400	Cajamba	Cajamba	5/NU/07	Recolto II	10,70	9,90	1,000	355
23/2/4-C	CAJAMBA	28,00	1,40	2,400	2,400	MILLENES	MILLENES	23/2/4-C	2,400	Cajamba	Cajamba	6/NU/07	Murano	77,00	30,40	1,20	355
23/3/4-C	ASSESSOR	31,00	1,40	2,400	2,400	MILLENES	MILLENES	23/3/4-C	2,400	Assessor	Assessor	7/NU/07	Recolto	21,00	22,420	1,40	355
34/2/4-C	ASSESSOR	31,00	1,40	7,900	7,900	MILLENES	MILLENES	34/2/4-C	7,900	Assessor	Assessor	8/NU/07	Sao-Berl II	10,45	2,41	6,317	355
34/3/4-C	ASSESSOR	31,00	1,40	2,350	2,350	MILLENES	MILLENES	34/3/4-C	2,350	Assessor	Assessor	9/NU/07	Sao-Ber. I	10,00	2,60	21,405	355
34/2/4-C	ASSESSOR	31,00	1,40	6,100	6,100	MILLENES	MILLENES	34/2/4-C	6,100	Assessor	Assessor	10/NU/07	Sao-Ber I	21,90	3,20	5,30	355
34/1/4-C	VILA-TRINCOMAL	36,00	1,40	3,750	3,750	MILLENES	MILLENES	34/1/4-C	3,750	Vila-Trincomal	Vila-Trincomal	11/NU/07	Recolto	12,40	3,90	8,20	355
44/1/4-C	CACHOEIRA	31,00	1,40	7,900	7,900	MILLENES	MILLENES	44/1/4-C	7,900	Cachoeira	Cachoeira	12/NU/07	Lestira I	10,00	4,00	1,000	355
45/2/4-C	CACHOEIRA	31,00	1,40	41,30	41,30	MILLENES	MILLENES	45/2/4-C	41,30	Cachoeira	Cachoeira	13/NU/07	Lestira	7,40	2,60	4,400	355
46/2/4-C	CACHOEIRA	31,00	1,40	10,40	10,40	MILLENES	MILLENES	46/2/4-C	10,40	Cachoeira	Cachoeira	14/NU/07	Tumalunda I	20,00	5,70	4,400	355
46/3/4-C	CACHOEIRA	31,00	1,40	7,90	7,90	MILLENES	MILLENES	46/3/4-C	7,90	Cachoeira	Cachoeira	15/NU/07	Tumalunda II	15,00	2,75	1,200	355
46/4/4-C	CACHOEIRA	31,00	1,40	2,10	2,10	MILLENES	MILLENES	46/4/4-C	2,10	Cachoeira	Cachoeira	16/NU/07	Carneiros I	22,80	4,55	11,455	355
46/5/4-C	CACHOEIRA	31,00	1,40	2,20	2,20	MILLENES	MILLENES	46/5/4-C	2,20	Cachoeira	Cachoeira	17/NU/07	Indaiatuba I	33,40	6,15	6,400	355
46/6/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/6/4-C	11,60	Cachoeira	Cachoeira	18/NU/07	Indaiatuba II	20,00	2,60	4,450	355
46/7/4-C	CACHOEIRA	31,00	1,40	10,40	10,40	MILLENES	MILLENES	46/7/4-C	10,40	Cachoeira	Cachoeira	19/NU/07	Indaiatuba III	20,00	5,70	4,400	355
46/8/4-C	CACHOEIRA	31,00	1,40	7,90	7,90	MILLENES	MILLENES	46/8/4-C	7,90	Cachoeira	Cachoeira	20/NU/07	Indaiatuba IV	15,00	2,75	1,200	355
46/9/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/9/4-C	11,60	Cachoeira	Cachoeira	21/NU/07	Eucaliptos I	20,00	4,55	15,80	355
46/10/4-C	CACHOEIRA	31,00	1,40	2,20	2,20	MILLENES	MILLENES	46/10/4-C	2,20	Cachoeira	Cachoeira	22/NU/07	Eucaliptos II	12,00	3,00	6,560	355
46/11/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/11/4-C	11,60	Cachoeira	Cachoeira	23/NU/07	Indaiatuba II	20,00	7,40	10,285	355
46/12/4-C	CACHOEIRA	31,00	1,40	7,90	7,90	MILLENES	MILLENES	46/12/4-C	7,90	Cachoeira	Cachoeira	19/NU/07	Carneiros II	20,00	4,40	14,90	355
46/13/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/13/4-C	11,60	Cachoeira	Cachoeira	20/NU/07	Carneiros III	20,00	5,70	11,35	355
46/14/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/14/4-C	11,60	Cachoeira	Cachoeira	21/NU/07	Carneiros IV	20,00	4,55	15,80	355
46/15/4-C	CACHOEIRA	31,00	1,40	2,20	2,20	MILLENES	MILLENES	46/15/4-C	2,20	Cachoeira	Cachoeira	22/NU/07	Indaiatuba I	12,00	3,00	6,400	355
46/16/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/16/4-C	11,60	Cachoeira	Cachoeira	23/NU/07	Indaiatuba II	12,00	1,10	12,181	355
46/17/4-C	CACHOEIRA	31,00	1,40	7,90	7,90	MILLENES	MILLENES	46/17/4-C	7,90	Cachoeira	Cachoeira	19/NU/07	Indaiatuba III	20,00	4,40	1,40	355
46/18/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/18/4-C	11,60	Cachoeira	Cachoeira	20/NU/07	Indaiatuba IV	15,00	2,75	1,200	355
46/19/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/19/4-C	11,60	Cachoeira	Cachoeira	21/NU/07	Indaiatuba V	20,00	4,55	15,80	355
46/20/4-C	CACHOEIRA	31,00	1,40	7,90	7,90	MILLENES	MILLENES	46/20/4-C	7,90	Cachoeira	Cachoeira	22/NU/07	Indaiatuba VI	15,00	2,75	1,200	355
46/21/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/21/4-C	11,60	Cachoeira	Cachoeira	23/NU/07	Indaiatuba VII	20,00	4,55	15,80	355
46/22/4-C	CACHOEIRA	31,00	1,40	7,90	7,90	MILLENES	MILLENES	46/22/4-C	7,90	Cachoeira	Cachoeira	19/NU/07	Indaiatuba VIII	20,00	4,40	1,40	355
46/23/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/23/4-C	11,60	Cachoeira	Cachoeira	20/NU/07	Indaiatuba IX	20,00	5,70	1,200	355
46/24/4-C	CACHOEIRA	31,00	1,40	7,90	7,90	MILLENES	MILLENES	46/24/4-C	7,90	Cachoeira	Cachoeira	21/NU/07	Indaiatuba X	20,00	4,40	1,40	355
46/25/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/25/4-C	11,60	Cachoeira	Cachoeira	22/NU/07	Indaiatuba XI	20,00	5,70	1,200	355
46/26/4-C	CACHOEIRA	31,00	1,40	7,90	7,90	MILLENES	MILLENES	46/26/4-C	7,90	Cachoeira	Cachoeira	23/NU/07	Indaiatuba XII	20,00	4,40	1,40	355
46/27/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/27/4-C	11,60	Cachoeira	Cachoeira	19/NU/07	Indaiatuba XIII	20,00	5,70	1,200	355
46/28/4-C	CACHOEIRA	31,00	1,40	7,90	7,90	MILLENES	MILLENES	46/28/4-C	7,90	Cachoeira	Cachoeira	20/NU/07	Indaiatuba XIV	20,00	4,40	1,40	355
46/29/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/29/4-C	11,60	Cachoeira	Cachoeira	21/NU/07	Indaiatuba XV	20,00	5,70	1,200	355
46/30/4-C	CACHOEIRA	31,00	1,40	7,90	7,90	MILLENES	MILLENES	46/30/4-C	7,90	Cachoeira	Cachoeira	22/NU/07	Indaiatuba XVI	20,00	4,40	1,40	355
46/31/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/31/4-C	11,60	Cachoeira	Cachoeira	23/NU/07	Indaiatuba XVII	20,00	5,70	1,200	355
46/32/4-C	CACHOEIRA	31,00	1,40	7,90	7,90	MILLENES	MILLENES	46/32/4-C	7,90	Cachoeira	Cachoeira	19/NU/07	Indaiatuba XVIII	20,00	4,40	1,40	355
46/33/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/33/4-C	11,60	Cachoeira	Cachoeira	20/NU/07	Indaiatuba XIX	20,00	5,70	1,200	355
46/34/4-C	CACHOEIRA	31,00	1,40	7,90	7,90	MILLENES	MILLENES	46/34/4-C	7,90	Cachoeira	Cachoeira	21/NU/07	Indaiatuba XX	20,00	4,40	1,40	355
46/35/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/35/4-C	11,60	Cachoeira	Cachoeira	22/NU/07	Indaiatuba XXI	20,00	5,70	1,200	355
46/36/4-C	CACHOEIRA	31,00	1,40	7,90	7,90	MILLENES	MILLENES	46/36/4-C	7,90	Cachoeira	Cachoeira	19/NU/07	Indaiatuba XXII	20,00	4,40	1,40	355
46/37/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/37/4-C	11,60	Cachoeira	Cachoeira	20/NU/07	Indaiatuba XXIII	20,00	5,70	1,200	355
46/38/4-C	CACHOEIRA	31,00	1,40	7,90	7,90	MILLENES	MILLENES	46/38/4-C	7,90	Cachoeira	Cachoeira	21/NU/07	Indaiatuba XXIV	20,00	4,40	1,40	355
46/39/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/39/4-C	11,60	Cachoeira	Cachoeira	22/NU/07	Indaiatuba XXV	20,00	5,70	1,200	355
46/40/4-C	CACHOEIRA	31,00	1,40	7,90	7,90	MILLENES	MILLENES	46/40/4-C	7,90	Cachoeira	Cachoeira	19/NU/07	Indaiatuba XXVI	20,00	4,40	1,40	355
46/41/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/41/4-C	11,60	Cachoeira	Cachoeira	20/NU/07	Indaiatuba XXVII	20,00	5,70	1,200	355
46/42/4-C	CACHOEIRA	31,00	1,40	7,90	7,90	MILLENES	MILLENES	46/42/4-C	7,90	Cachoeira	Cachoeira	21/NU/07	Indaiatuba XXVIII	20,00	4,40	1,40	355
46/43/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/43/4-C	11,60	Cachoeira	Cachoeira	22/NU/07	Indaiatuba XXIX	20,00	5,70	1,200	355
46/44/4-C	CACHOEIRA	31,00	1,40	7,90	7,90	MILLENES	MILLENES	46/44/4-C	7,90	Cachoeira	Cachoeira	19/NU/07	Indaiatuba XXX	20,00	4,40	1,40	355
46/45/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/45/4-C	11,60	Cachoeira	Cachoeira	20/NU/07	Indaiatuba XXXI	20,00	5,70	1,200	355
46/46/4-C	CACHOEIRA	31,00	1,40	7,90	7,90	MILLENES	MILLENES	46/46/4-C	7,90	Cachoeira	Cachoeira	21/NU/07	Indaiatuba XXXII	20,00	4,40	1,40	355
46/47/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/47/4-C	11,60	Cachoeira	Cachoeira	22/NU/07	Indaiatuba XXXIII	20,00	5,70	1,200	355
46/48/4-C	CACHOEIRA	31,00	1,40	7,90	7,90	MILLENES	MILLENES	46/48/4-C	7,90	Cachoeira	Cachoeira	19/NU/07	Indaiatuba XXXIV	20,00	4,40	1,40	355
46/49/4-C	CACHOEIRA	31,00	1,40	11,60	11,60	MILLENES	MILLENES	46/49/4-C	11,60	Cachoeira	Cachoeira	20/NU/07	Indaiatuba XXXV	20,00	5,70		

Appendix A5**Wind conditions**

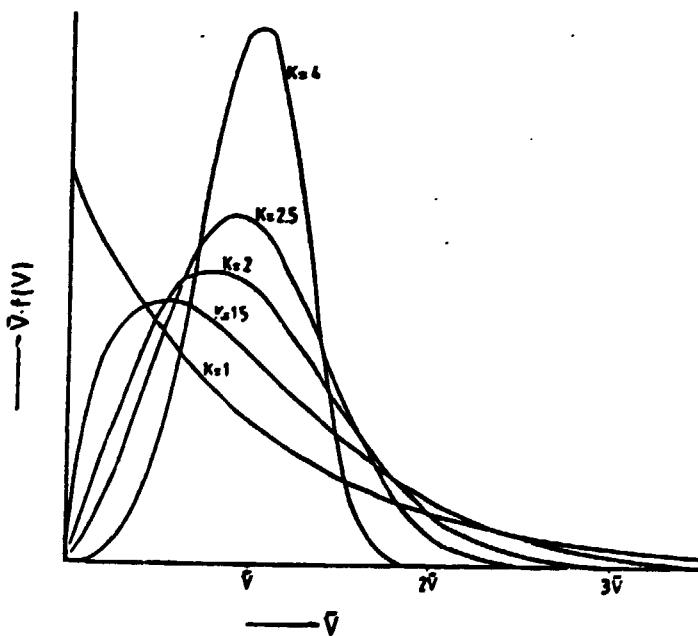
The energy output of wind mill is defined by the probability density function of the wind speed $f(V)$ and the power wind speed curve $P(V)$ of the wind mill. The latter gives the power output as a function of the wind speed V ; the probability density function $f(V) * \Delta V$ the fraction of the time the considered wind speed occurs. The output E in a period T is given by the integral:

$$E = T \int P(V) * f(V) dV$$

The probability density function is characterized by two parameters, the shape parameter k (dimensionless) and the scale parameter c (m/s), in case a Weibull function is used:

$$f(V) = \frac{k}{c} \left(\frac{v}{c}\right)^{k-1} \exp\left(-\frac{v}{c}\right)^k$$

Graphs of $f(V)$ are shown in the figure below:



Probability density function

The scale parameter can be written as:

$$c = \frac{\bar{v}}{\sqrt{(1 + \frac{1}{k})}}$$

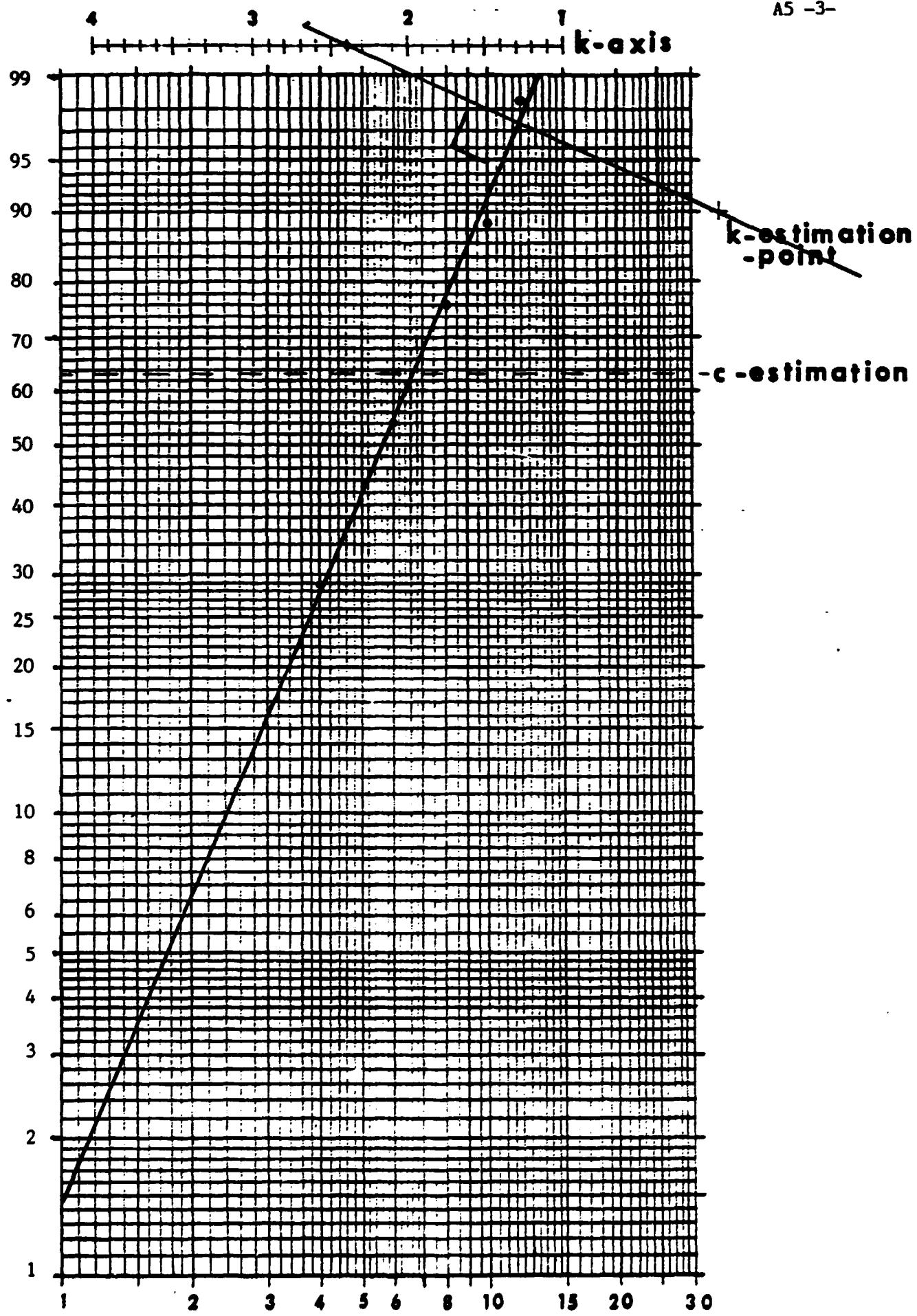
with: \bar{v} = mean annual wind speed

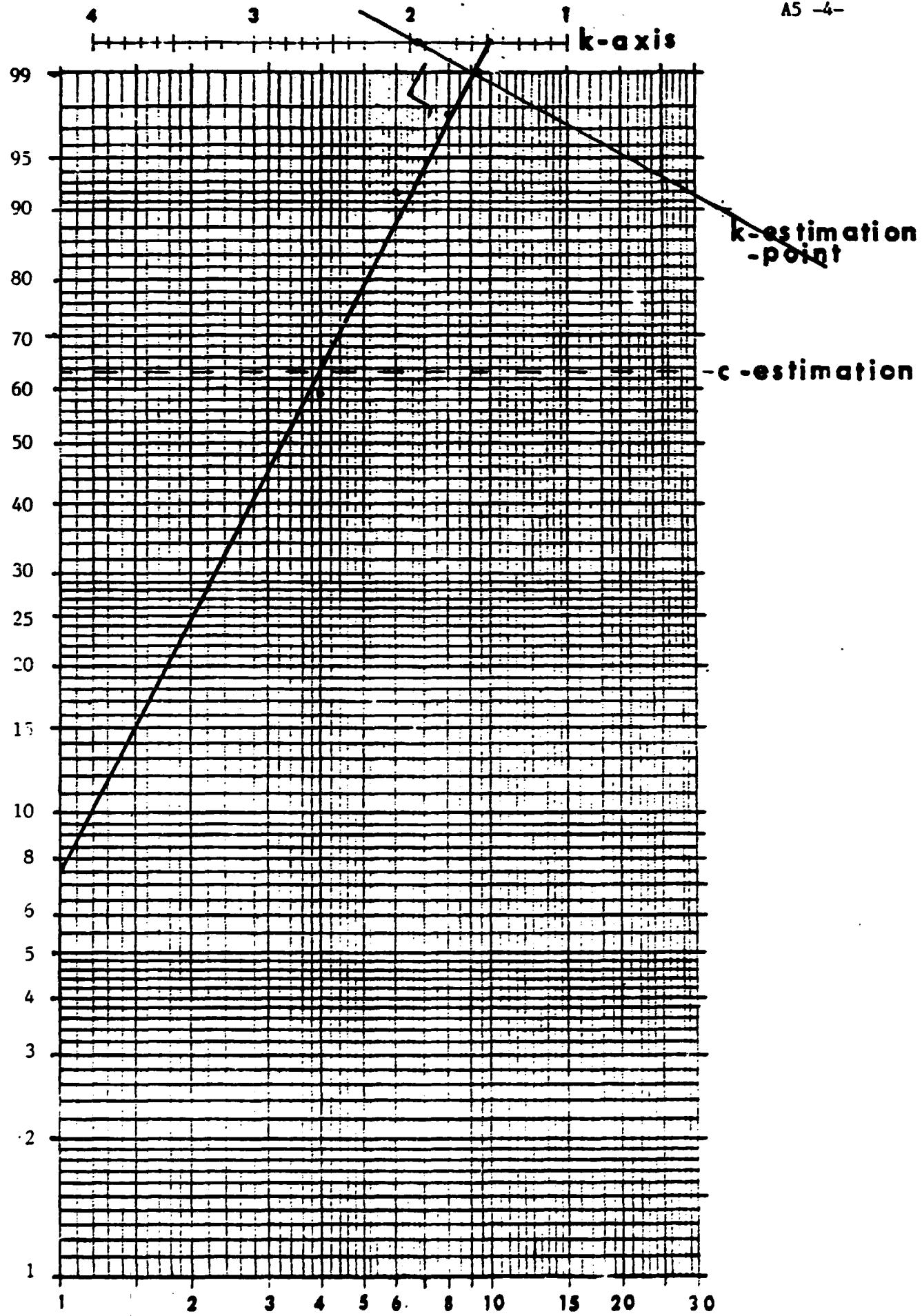
and : $\sqrt{(1 + \frac{1}{k})} = \left\{ \begin{array}{l} \infty \\ \frac{1}{x^k_e - x_{dx}} \\ 0 \end{array} \right.$

As can be seen the scale parameter is determined by the shape factor k and the annual mean wind speed \bar{v} . The former mainly depends on the climate and not so much on the site. So the key parameter that determines the potential energy in the wind is the mean annual wind speed.

The shape factor k is about 2.0 and 2.4 for Lubango respectively Namibe as can be seen from figure .

The tables in this appendix give the momentary wind speeds and directions from Lubango and Namibe as measured two times a day.





Lubango													
	1983 January	1983 February	1983 March	1983 April	1983 May	1983 June		1983 July	1983 August	1983 September	1983 October	1983 November	1983 December
1	MM 10, MM 25	MM 10, M 22	MM 10, MM 33	S 14, MM 10	S 7, M 36	M 22, MM 22	1	M 12, M 15	MM 10, M 14	M 24, M 14	MM 25, M 25	MM 30, MM 22	M 14, M 20
2	M 12, M 25	M 10, MM 29	MM 22, C	MM 12, MM 36	MM 22, M 25	M 29, NE 10	2	ME 10, M 24	MM 14, M 20	MM 20, MM 18	M 10, M 20	MM 25, C	M 15, M 32
3	MM 22, C	M 11, MM 22	M 11, M 22	M 24, C	MM 26, M 11	M 22, C	3	M 23, C	M 14, C	M 22, M 14	M 16, MM 14	MM 23, MM 29	M 10, M 29
4	MM 11, MM 23	M 10, M 32	M 15, M 25	S 12, M 20	MM 25, C	M 30, E 14	4	M 14, M 20	M 7, M 12	M 14, MM 25	M 10, MM 14	MM 13, M 34	M 7, M 10
5	M 11, MM 16	M 10, MM 22	M 11, M 22	M 16, M 25	M 22, MM 11	SE 15, M 20	5	S 10, MM 10	M 11, M 20	MM 20, C	MM 15, MM 22	MM 10, M 29	MM 22, M 25
6	MM 12, MM 11	M 20, C	M 11, M 30	M 14, M 24	M 12, MM 22	NE 7, MM 20	6	ME 12, MM 22	M 15, M 22	M 20, M 25	M 11, M 25	MM 14, F	M 24, M 25
7	M 10, MM 32	M 15, M 15	M 16, M 32	M 12, MM 25	M 10, MM 10	M 10, M 14	7	M 20, MM 10	MM 10, M 25	M 14, M 22	MM 14, M 10	M 20, M 22	M 32, C
8	MM 10, MM 10	MM 11, MM 12	M 11, MM 22	M 12, M 32	M 14, M 20	S 15, MM 27	8	MM 23, C	M 10, MM 12	MM 12, M 22	M 12, MM 32	MM 15, MM 10	M 25, M 12
9	SE 22, M 34	MM 10, C	M 11, M 15	M 10, M 25	S 25, M 32	S 11, MM 22	9	M 10, MM 12	MM 10, M 11	M 29, M 11	M 18, MM 25	M 14, MM 32	M 14, MM 36
10	ME 11, MM 22	M 10, M 25	C 6, M 25	MM 10, M 32	S 14, M 22	MM 10, M 30	10	MM 23, C	S 10, MM 25	S 7, MM 10	MM 12, MM 32	M 22, C	MM 22, MM 36
11	M 21, MM 10	MM 10, M 25	MM 22, C	MM 10, M 20	M 20, ME 12	MM 10, M 36	11	M 20, MM 11	M 10, M 12	M 20, M 22	M 23, MM 16	MM 10, C	
12	M 12, M 30	S 7, MM 23	MM 25, NE 14	M 36, C	MM 12, MM 25	S 20, MM 25	12	M 14, S 10	MM 7, MM 22	M 14, M 26	M 10, MM 25	M 22, MM 11	M 32, M 12
13	M 14, M 29	M 14, M 26	MM 29, C	MM 10, M 36	S 32, M 22	S 10, MM 10	13	M 10, MM 10	M 12, M 22	M 22, MM 11	M 22, C	MM 16, MM 25	
14	M 12, M 25	M 10, M 29	MM 10, MM 25	M 14, M 32	MM 32, M 36	S 10, M 15	14	M 12, MM 15	M 16, M 20	MM 12, MM 10	MM 10, M 29	M 10, MM 25	
15	MM 25, C	MM 25	M 11, M 10	M 22, C	M 36, C	M 22, M 20	15	M 16, M 18	M 14, MM 18	S 11, M 29	MM 10, M 22	MM 11, MM 22	
16	M 12, M 29	S 11, MM 20	M 36, C	MM 25, M 32	MM 10, M 25	S 16, M 32	16	SE 10, MM 16	MM 14, MM 25	MM 17, MM 10	MM 10, M 17	M 16, M 22	
17	MM 25, C	M 12, M 30	MM 25, MM 25	MM 12, M 32	MM 10, MM 10	M 10, E 10	17	M 22, M 11	MM 14, MM 20	M 20, M 24	M 25, MM 31	M 18, C	M 10, M 29
18	M 12, M 25	S 10, M 10	M 20, MM 23	M 10, M 27	M 8, M 20	M 22, C	18	M 12, MM 20	V 7, MM 22	M 22, M 24	M 14, MM 25	M 32, MM 10	
19	M 25, C	M 10, M 34	M 16, M 32	M 11, M 27	MM 10, M 27	M 10, MM 11	19	M 20, MM 14	MM 16, MM 24	M 20, M 16	M 12, MM 25	MM 22, M 36	
20	E 12, M 29	M 12, MM 22	MM 20, M 36	M 25, M 32	M 10, M 20	M 12, MM 22	20	S 10, MM 18	MM 14, M 20	MM 12, MM 10	MM 10, M 29	M 20, M 22	
21	M 10, C	M 21	M 10, M 38	M 10, M 22	SE 11, M 36	MM 10, M 24	21	M 12, MM 11	M 12, M 23	M 14, M 22	M 12, MM 24	M 22, MM 26	
22	ME 11, MM 27	MM 14, MM 30	M 15, M 22	MM 11, MM 10	M 32, E 22	MM 22, M 32	22	M 24, E 7	MM 10, MM 10	M 25, M 10	M 10, MM 14	M 11, M 32	
23	MM 25, C	MM 30, M 36	MM 22, M 39	M 20, M 14	M 16, M 23	M 25, M 10	23	M 10, M 14	M 16, MM 22	M 10, M 22	M 22, C	M 10, M 25	
24	M 11, M 25	M 11, MM 18	M 10, M 36	M 22, M 10	M 14, ME 10	MM 10, C	24	M 22, SE 12	M 14, M 14	M 10, M 24	M 36, MM 14	M 11, MM 32	
25	M 10, M 31	S 11, M 12	MM 22, M 25	M 22, M 7	S 10, M 20	E 14, MM 10	25	M 10, E 12	M 12, MM 12	MM 25, M 30	MM 15, MM 24	M 22, MM 11	
26	M 10, M 25	M 10, M 12	MM 14, MM 25	M 16, MM 20	MM 10, M 10	M 24, C	26	MM 20, MM 25	S 16, MM 10	M 22, C	M 10, MM 30		
27	M 29, ME 22	M 14, M 32	MM 20, M 29	M 25, C	M 22, M 10	M 22, NE 19	27	MM 16, MM 20	M 14, MM 25	M 20, MM 22	M 20, MM 25	MM 14, MM 20	MM 10, M 37
28	M 29, ME 16	M 11, M 10	MM 29, C	S 14, MM 22	ME 14, M 25	M 12, M 22	28	M 15, M 10	M 11, MM 25	M 14, M 10	MM 10, M 36	MM 32, M 32	MM 27, M 39
29	M 10, M 23	M 11, M 25	M 17, M 18	M 20, M 14	M 12, M 20	E 14, MM 22	29	M 22, M 12	M 12, M 22	M 10, MM 16	M 10, M 23	MM 15, M 22	M 10, M 25
30	E 14, MM 29	M 10, MM 32	M 10, M 10	M 32, ME 8	E 14, MM 22		30	M 10, M 15	M 11, M 22	MM 19, M 10	M 28, MM 10	M 11, M 32	M 10, C
							31	M 10, MM 12	M 16, MM 24			M 16, MM 10	

1 km/h = 3,6 m/s

1 km/h = 3,6 m/s

Labango											
	1984	1984	1984	1984	1984	1984	1984	1984	1984	1984	1984
	January	February	March	April	May	June	July	August	September	October	November
1	SH 22, H 20	SH 12, SH 25	S 15, H 19	H 27, SH 32	SE 45, HH 34		1	E 42	HE 16	H 32	SH 32, H 41
2	H 12, H 23	SH 23, H 10	S 12, H 40	SH 27, H 27	SH 10, H 41		2	E 30, H 36	SH 22, HH 36	H 27, C	SH 10, HH 19
3	SH 15, H 32	SH 14, H 20	SH 10, H 37	SH 17, H 46	H 24		3	H 22, C	HE 36	H 25	SH 10, HH 19
4	SH 15, HH 27	S 15, H 27	SH 20, H 30	SH 29, C	H 12, H 30		4	SH 10, H 44	H 36	H 10	H 20, HH 36
5	HH 34, C	H 29, C	H 36, C	SH 16, H 41	H 46, C		5	SH 34	H 18, H 20	H 11, C	H 24, C
6	HH 30, C	SH 22, H 20	HE 10, H 40	SH 36, H 14	H 41, HH 15		6	SH 32, H 41	H 19	SE 10, HH 19	SH 16, H 47
7	H 32, E 10	SH 15, H 37	H 32, SH 10	SH 16, HH 26	SE 35, HH 31		7	SH 25	H 15, C 0	H 10, C	SH 10, HH 22
8	H 22, HH 10	SH 10, H 37	SH 30, C	SH 10, C	H 22, C		8	SH 10	H 32, C 0	C, C	H 35, C
9	H 47, H 29	SH 35, C	SH 22, H 22	H 16, C	H 11		9	SH 27	SH 17, HH 16	C, C	H 16, H 41
10	SH 10, H 41	HH 27, C	S 20, HH 37	H 31, HH 10	HH 10, C		10	SH 10	SH 10, HH 22	SH 10, H 32	H 14, HH 35
11	SH 10, H 46	H 40, C	S 34, H 40	SH 12, SH 35	H 17, H 10		11	SH 20, SH 10	H 15	SH 16, H 20	SH 10, H 20
12	HH 29	H 15, H 30	SH 10, H 40	SH 20, H 36	H 40, C		12	SH 24	H 20	SH 27, SH 17	SH 10, HH 30
13	H 34, H 10	H 10, H 32	H 17, H 10	H 09, HH 10	S 15, H 37		13	SH 34, C	HH 19, C 0	H 22, C	H 12, H 10
14	C, C	S 15, H 34	S 15, H 37	H 25, HH 24	SH 10, H 20		14	SH 10, C	H 24, H 31	SH 10, HH 23	H 15, H 32
15	H 20, C	H 14, H 27, C	H 26, E 15	H 20, SH 13	S 4, H 27		15	E 46, H 27	H 17, SE 15	SE 24	SH 10, H 40
16	H 15, HH 27	H 14, H 42	H 24, C	H 12, SH 14	C, C		16	SH 26, HH 35	HE 16, HH 24	H 32	H 15, C
17	HH 32, C	H 27, C	SH 10, SH 42	H 12, SH 22	H 27, C		17	SH 27, C	H 21, H 19	SH 31, HH 20	H 27
18	HH 15, HH 24	HH 30, C	SH10, SH42,	SH 27, H 33	SH 10, H 23		18	H 37, H 15	H 20	SE 14, HH 17	SH 25, HH 17
			H 34, C								SH 30, SH 20
19	SH 14, H 20	SH 10, HH 42	E 13, H 38	C, F	SH 22, C		19	HH 10, C	C, C	H 20	SH 22, HH 27
20	H 20, HH 17	SH 1, H 46	HH 34, C	H 21, L	C, C		20	SH 37, C	SH 23, HH 27	H 0, HH 12	H 32
21	H 17, L	S 21, H 40	H 38, C	SH 10, H 24	H 13, H 27		21	E 12	HH 33, C 0	HH 15	SH 23, H 37
22	SH 13, H 22	H 27, C	H 34, C	S 17, S 46	H 30, C		22	SH 25, C	H 12, C 0	H 19, H 34	H 10, H 35
23	HH 12, C	H 11, C	SH 24, H 38	H 12, F	H 10		23	SH 11, HH 10	H 34, C 0	HH 20	SH 35, C
24	H 34, C	H 32, C	H 37, F	SH 20, H 22	H 32, C		24	H 30, C	HH 13, C 0	H 19, C	H 10, SH 27
25	H 32, C	H 15, HH 37	SH 27, H 45	H 27, C	H 27		25	H 33, C	C 0	HH 19, H 25	C, C
26	HH 27, C	SH 34, H 46	H 54, C	H 37, F	SH 10, H 26		26	SH 15, C	H 34	SH 20	SH 34, C
27	SH 10, H 40	H 34	SH 31, HH 10	H 36, F	HH 27, C		27	H 41, C	H 15, HH 27	H 15	SH 20, H 10
28	HH 37, C	SH 15, H 23	H 38, C	H 26, HH 12	H 10, H 22		28	SH 12, SH 10	SH 22, C 0	H 32	H 07, HH 29
							29	E 15, H 32	H 15	H 27	H 10, H 32
29	SH 10, H 30	HH 17, C	H 10, H 32	H 30, C	H 10, C		30	H 23, C	H 20, HH 23	SH 15	HH 10, C
30	SH 13, H 20	SH 30, C	C, F	C, F	H 24, C		31	H 21, SH 35	SH 20, C 0	SH 32, HH 36	HH 43, HH 37
31	HH 37, C	S 10, H 17		SH 64, HH 29							H 24, HH 10

1 km/h = 3,6 m/s

1 km/h = 3,6 m/s

Lubango						Lubango					
1985	1985	1985	1985	1985	1985	1985	1985	1985	1985	1985	1985
January	February	March	April	May	June	July	August	September	October	November	December
1	W 19, W 26	S 19, S 29	SW 10, SW 30	SW 10, W 34	W 16	W 37, SW 10	W 8, W 6	W 24	WW 29, C	SW 35, W 20	
2		W 12	WW 10	SW 22	SW 37	WW 2, C	WW 23, C	WW 27	W 10, C	W 20, WW 10	W 10
3	W 20	W 37	WW 30	WW 24, C	SW 15, SW 40	W 10, W 10	SW 23, WW 19	NE 27	WW 10, WW 21	WW 10	W 10
4	W 19, C	C, C	C, C	W 12, C	SW 24, W 34	W 17, C	WW 15, WW 10	SW 37	W 28, W 34	W 16, W 34	W 10
5	W 8, W 24	W 15, W 40	WW 20, C	W 34	SW 30, W 37	WW 13, C	W 10, C	SW 20, W 37	W 10, W 10	W 10, W 41	
6	W 23, WW 34	WW 20, C	W 40	SW 10	W 12, W 26	NE 16, WW 24	W 10	W 12, WW 28	W 10	WW 24, WW 10	
7	W 15, WW 10	W 24, W 29	C, C	W 24	SE 13, SW 24	W 10, C	W 10	W 10, WW 25	C, C	W 16	
8	WW 10, WW 37	W 15, W 40	WW 30, C	S 13, WW 23	W 18	W 10, WW 24	W 10, C	W 27, C	WW 22	W 23	W 14
9	SW 10, W 37	SW 10	E 23, W 45	W 24, C	SW 10, W 20	SW 13	W 20, WW 21	WW 20, C	SW 22, W 37	S 21, W 32	SW 12, SW 20
10	SW 10, W 24	WW 27	W 10, W 37	W 10, W 34	SW 10, WW 15	W 27	SW 17, SW 34	WW 12, WW 23	W 20, C	W 23, WW 25	W 16
11	W 34, C	SW 10	SW 10, W 27	W 32, C	W 27	SW 34	WW 16, C	W 27	SW 24, W 37	WW 18, WW 30	W 22
12	W 37, C	SW 10, W 34	SW 34, W 12	W 15, WW 30	S 24, W 10		WW 32, C	W 10, W 22	W 10, C	WW 30, C	W 15
13	SW 12, WW 16	S 30, SW 41	SW 20, C	WW 26, C	NE 26, WW 10	W 37, C	SE 11, WW 37	S 15, W 35	S 10, SW 30	W 32	W 10, W 20
14	WW 18, W 32	SW 22, SW 42	SW 10, W 30	S 17, W 27	SW 10	W 17, C	WW 18	WW 20, C	C, C	WW 27, C	W 10, W 24
15	WW 35, C	SW 10, W 42	S 13, W 34	SW 14, C	WW 13	SW 19	W 40, C	NE 22, WW 22	SW 32	W 10, W 34	SW 10, WW 31
16		W 11	W 10	W 26, C	S 13, W 20	W 15	WW 34, C	W 10, C	W 10	WW 15, WW 20	SW 10, W 34
17	SW 25	WW 35	W 26	W 13, W 38	SW 22, W 34	SW 10, WW 24	WW 15, WW 24	SW 24, C	SW 19, WW 24	W 41, C	W 19, W 41
18	WW 26, C	W 26, C	W 15, W 27	SW 27, SW 39	SW 27	SW 16, C	WW 20, C	W 22	W 10, W 30	SW 24, C	W 29
19	C, C	WW 36, C	WW 15, W 16	SW 17, WW 39	SW 23, SW 21	SW 22, NE 16	WW 13, WW 27	W 23, W 13	S 37, SW 50	SW 28, C	WW 35
20	W 10, W 35	SW 35, C	W 30, C	W 47, WW 17	SW 35, SW 64	S 10, WW 34	W 10	W 75	W 34, NE 34	W 19	W 10, WW 34
21	W 35, W 29	SW 10, W 36	W 17, W 34	SW 30	SW 37, SW 56	SW 32, WW 46	SW 10	SW 26, W 20	C, C	W 19	W 27, W 44
22	W 18	SW 10, W 26,	SW 15, SW 24	C, C	SW 20	S 10, WW 10	WW 10, C	W 15, W 27	W 32	WW 25, C	WW 33, C
		WW 30, C								WW 18, W 30	
23	SW 10, W 11	W 12	C, C	W 27, C	SW 22, W 22	W 24	SW 16	WW 24, C	W 10	W 25, WW 16	WW 10, WW 20
24		W 30	W 32	WW 16, C	SW 10		NE 17, WW 10	C, C	W 27, W 37	W 10, W 25	SW 26, WW 35
25		W 17, W 27	C, C	WW 30, C	S 17	WW 10	W 24, WW 20	W 22	WW 16, C	W 34, WW 18	W 34, WW 19
26		S 10, WW 37	WW 19, C	SW 22, W 12	SW 47	SW 27	S 15, WW 10	NE 14, W 10	W 34	WW 10	W 10, W 24
27	SW 10, W 19	W 34, C	W 13	W 17, C	SW 12, SW 36	SW 10, SW 42	NE 35, WW 23	WW 25, C	W 22, WW 38	W 34	SW 24, W 20
28	W 37, C	W 34	SW 15, W 17	WW 17, C	NE 23, SW 41	W 34, NE 15	W 10, C	W 23, C	W 12	WW 20, W 34	WW 34, C
29	C, C		W 24, C	NE 10, WW 10	W 37, W 10	SW 27	W 10, C	W 36, C	W 22	W 10, W 43	W 29, W 10, W 37, WW 31, C
30	W 20		W 19, W 19	W 12, W 10	SW 10, W 26	SW 17, SW 21	N 23, N 37	SW 14, W 32	W 10, WW 24	W 10, W 32	WW 19, W 22
31								W 10		W 20, WW 20	WW 18, WW 39

1 km/h = 3,6 m/s

1 km/h = 3,6 m/s

$$1 \text{ km/h} = 3,6 \text{ m/s}$$

$$1 \text{ km/h} = 3,6 \text{ m/s}$$

Lubango						Lubango					
1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987	1987
January	February	March	April	May	June	July	August	September	October	November	December
1						SE 24, NW 24	NW 36, C	N 10, NW 18	C, C	NW 13, NW 23	N 22, N 22
2	NW 28, SW 28	NW 19, NW 33	N 27, N 36	N 26, NW 15	NW 19, C	NW 20, C	F, F	N 15, NW 16	NW 26, NW 30	NW 36, NW 36	NW 20
3	N 10, N 37	N 42, C	N 26, NW 31	NW 09, C	NW 27, C	NW 10, C	NW 22, NW 24	S 19, NW 22	N 36, C	NW 13, NW 37	N 30, C
4	N 38	NW 26	SE 9, SW 32	N 38, N 38	N 26, NW 19	N 36, C	N 10, NW 13	N 33, C	N 14, NW 15	NW 26, NW 26	N 14, N 40
5	N 14, NW 24	C, C	C, F	N 12, N 17	NW 27, C	N 28, NW 13	NW 20, F	N 14, NW 15	NW 22, NW 34	N 47, NW 43	N 38, C
6	NW 13, NW 37	NE 13, NW 34	SE 52, SW 43	NW 15, F	NW 15, NW 15	NW 13, NW 15	N 10, NW 14	S 13, NW 32	NW 26, NW 31	N 26, N 34	NW 42, F
7	N 15, N 36	NW 22	NW 18, NW 37	NW 24, SW 44	NW 22, C	NW 26, NW 22	NW 15, NW 24	NW 25, C	NW 18, NW 43	NW 20, NW 18	N 10, NW 10
8	NW 23, C	NW 26, NW 41	N 10, F	NW 15, SW 38	S 10, N 28	NW 19	S 24, NW 22	NW 27, F	NW 15	N 10	N 24
9	NW 28, C	N 10, NW 34	NW 47, N 10	N 35, C	NW 17, NW 19	N 20, C	N 10, NE 10	N 13, NW 22	NW 19	N 11, N 26	NW 27
10	C, C	N 10, N 18	NW 32, C	NW 28, N 41	N 22	N 22, C	NW 35, NW 37	S 14, C	N 19, NW 28	N 10, N 27	NW 26, C
11	NE 12, NW 22	NW 01, C	S 19, NW 38	NW 22, F	NW 18, NW 26	NW 20	C, F	NW 20, NW 34	NW 18, C	N 37, C	N 30, C
12	N 10, N 39	NW 34, C	NW 10, N 29	N 36, C	NW 25, C	NW 20, NW 20	NW 16, NW 15	NE 27, NW 24	NE 9, N 38	N 30, NW 13	N 16
13	NW 28, C	S 12, NW 34	NW 28, N 19	NW 18, SW 40	NW 32, N 24	N 18, NE 15	N 17, C	N 34, C	N 30, NW 26	N 10, C	N 44, C, F
14	NW 34, C	N 10	NW 22, N 26	N 10	NW 13, C	NE 27, NW 13	NW 11, NW 20	NW 14, NW 41	NW 24, NW 23	C, C	N 36
15	N 17, NW 37	N 41	NW 27, N 18	NW 12	NW 09, NW 10	NW 16, C	S 14, N 18	NW 10, NW 44	NW 26, NW 30	N 24	N 13, NW 44
16	NW 34, C	NW 30, N 10	NW 35, N 10	NW 27, NW 10	NW 13, N 10	NW 32, C	S 18, NW 9	F, F	N 10, NW 24	NW 10, NW 27	NW 10, NW 26
17	NW 19, NW 36	NW 26, C	NW 10, N 20	NW 10, NW 20	N 11, C	N 18, C	N 10, C	N 22, C	C, C	NW 00	N 34
18	NW 39, C	NW 14, N 34	NW 34, N 8	NW 28, C	NW 34, C	N 23, N 20	NW 10, N 27	NW 15, NW 14	N 17, N 24	NE 20, NW 29	N 10, NW 27
19	NW 23, NW 18	NW 32, NW 24	NW 10, N 23	NW 13, NW 10	N 11, N 03	N 27, C	F, F	NW 22, C	NW 24, NW 21	NE 10, NW 30	NW 20, NW 39
20	NW 18, NW 27	NW 42, I	NW 20, NW 27	N 22	N 14, NW 13	C, F	N 11, F	S 12	NW 30, C	NW 00, NW 26	N 40, C, F
21	NW 19, NW 35	N 27, C	NW 18, N 41	NW 55	NW 26, C	N 10, N 27	E 17, N 27	S 12, NW 30	NW 22, N 22	NW 36, C	NW 20, NW 20
22	N 20, C	N 41, C	NW 36, N 28	S 24, N 30	NW 18, N 27	N 28, C	S 20, C, F	NW 12, F	NW 34, C	N 37, C	N 27, NW 46
23	NW 19, NW 20	NW 10, SW 33	NW 10, NW 27	NW 14, NW 18	NW 22, NW 28	N 22, F	NW 15, NW 18	N 15, F	N 50, NW 26	NW 18, NW 34	NE 24, NW 39
24	N 17	NW 10, NW 10	NW 33, C	N 10	NW 19, SW 38	N 34, C	NW 15, C	NW 26, C	N 10, N 18	N 13, N 28	N 26, N 34
25	NW 27	NW 24, C	NW 12, SW 55	NW 30, C	NW 25, N 27	NW 39, C	C, F	C, F	NW 14, NW 24	NW 22	N 43, NW 34
26	N 22, NW 26	NW 19, N 37	NW 10, N 36	N 22, C	NW 27, N 13	N 15, NW 24					NW 12, F
27	N 17, N 35	NW 18, N 22	NW 24, NW 30	NW 17, SW 33	NW 28, C	N 43, C					
28	NW 21, NW 20	N 20, C	N 11, NW 36	N 20, C	NE 17, NW 30	NW 10, NW 26					
29	C, C	NW 29, F	NW 10, NW 20	N 27, NW 20	NW 18, C						
30	NW 34, NW 20	S 14, NW 34	C, F	NW 20, C	NW 10, SW 38						
31	S 15, NW 34	NW 09, NW 26		NW 10, NW 27							
						31	C, C				

1 km/h = 3,6 m/s

1 km/h = 3,6 m/s

Namibe						Namibe					
1984	1984	1984	1984	1984	1984	1984	1984	1984	1984	1984	1984
January	February	March	April	May	June	July	August	September	October	November	December
1 S 6, SW 10	N 4, C		C, C	SE 14, C	SE 36, SE 34	1 SE 22, NW 29	SE 14, S 14	SE 22, SW 14	SW 29, C		
2 N 8, SW 5	N 4, C	N 4, C	NW 4, NW 6, C	SE 14, C	SE 32, SE 36	2 SE 29, NW 2	SE 14, SE 36	SE 22, C	C 22, C	S 14, C	SW 22
3 N 4, NE 4, C	N 10, C	SE 6, SE 10	NW 4, C	SE 14, C	SE 22, SE 36	3 NW 36, NW 2					
4 N 10, C, C	NE 5, C	NE 6, S 4	S 5, C	NW 14, C	SE 36, C	4 NE 22, NE 29	SE 14, S 29	SE 22, C	NW 14, SW 36	SW 11, SW 14	
5 C	N 3, N 6	NE 5, S 3	NW 6, N 4	SE 22, C	SE 29, C	5 SE 22, SE 29	SE 22, C	N 36, C	SW 36, C	SW 10	
6 NE 4, C	N 6, C	N 4, SE 6	C, C	N 29, S 14	SE 14, SE 14	6 SW 29, SW 14	SE 29, SE 14	SE 25, SE 14	C 14, SW 43	C, C	SW 10
7 S 10, C	N 4, C	N 4, NW 4	SE 4, C	SE 29, SE 29	C, C	7 SW 29, SW 29	SE 29, S 29	SE 29, S 29	SE 36, S 36	C, C	SW 14, SW 11
8 N 3, C	NS, NW 4	N 3, C	N 4, C	SE 22, S 32	C, C	8 SE 7, C	SE 36, SE 36	SE 36, SE 29	SE 29, C	SW 10	
9 S 10, C, C	N 3, E 4	NW 6, C	S 3, NW 3	SE 29, SE 22	C, C	9 SE 14, C	SE 36, S 29	E 14, SE 29	SW 29, C	SW 11	
10 C, C			S 4, S 3	SE 22, SE 22	C, C	10 SE 14, C	SE 29, SE 36	SE 29, C	SW 20, C		
11 N 4, S 4	E 5, C	E 4, C	C, C	C, C	N 22, C	11 NE 22, C	SE 36, SE 36	SE 43, SE 14	SW 14, SW 23		
12 SE 4, C	SE 6, C	SE 4, C	C, C	SE 29, C	SE 29, SE 36	12 SW 52, C	C, C	SE 34, SE 14	E 14, SW 29	SW 11	
13 C, C	SE 3, C	SE 4, C	S 2, C	SE 14, SE 22	SE 36, C	13 NW 29, NW 14	SE 50, S 14	E 29, C	SW 29, SW 43		
14 SE 10, W 4	SE 3, SE 6		SE 4, C	SE 22, SE 29	SE 36, SE 36	14 SE 14, NW 22	SW 14, C	SE 14, C	SW 23, SW 50		
15 SE 6, S 12	SE 0, S 0	NE 0, SE 4	N 3, W 6	C, C	SE 79, SE 43	15 SE 36, SE 14	E 43, SE 14	S 22, C	SW 22, SW 25	SE 10	
16 N 5, N 10	SE 10, C	NW 4, C	S 3, S 3	SE 22, SE 27	SE 29, S 36	16 SE 29, SE 14	SE 29, SE 36	SE 14, S 45	SW 22, C	SE 14	
17 NE 4, S 7	SE 6, C	SE 4, C	S 0, S 4	SE 14, S 22	SE 29, C	17 SE 14, C	SE 49, C	S 29, C	SW 14, SW 36		
18 E 4, NW 4	SW 5, C		SE 5, SE 9	SE 29, SE 29	SE 36, SW 21	18 C, C	SE 22, S 36	SW 43, SW 14	SW 22, C	SE 14	
19 C, C	SE 0, NW 4	SE 12, SE 6	SE 29, SE 29	SE 36, C		19 SE 14, C	SE 29, C	SW 22, C	SW 14, C	SE 10	
20 SE 5, S 6	NE 4, SW 2	NW 4, C	SE 5, SE 5	SE 7, SE 22	SE 22, C	20 E 14, SE 14	SE 14, SE 14	C, C	C, C	S 22	
21 E 10, C	NW 12, C	NE 2, SW 5	SE 6, C	SE 14, SE 45	SE 29, C	21 SE 14	SE 36, SE 14	SW 94, C	C, C	SW 22, SE 22	
22 E 6, C	SE 2, C		SE 5, SE 4	SE 29, SE 29	SE 14, C	22 SE 29, SE 29	SE 30, C	C, C	SW 14, C	SW 11	
23 E 5, SE 4	N 5, NE 6	SE 3, C	SE 5, S 5	SE 29, E 7	SE 29, SE 22	23 SE 22, S 14	SE 22, C	SW 29, C	SW 14, SW 22	SE 10	
24 NW 10, C	NE 10, NW 6		S 4, C	SE 22, C	SE 36, SE 14	24 C, C	C, C	C, C	C, C	SE 10, SE 14	
25 E 4, C	NE 6, C	SW 6, SW 6	C, C	SE 29, S 14	SE 14, SE 14	25 C, C	E 50, SE 22	SW 14, SW 29	C, C	SE 11	
26 SW 3, C	S 2, C	SE 6, SE 5	SE 22, SE 29	SE 22, SE 22		26 SE 14, C	E 29, C	SW 22, SW 14	SW 36, C	SE 10, SE 11	
27 N 6, C	SW 6, C	S 4, C	SE 5, SE 4	SE 14, SE 40	C, C	27 C, C	E 22, C	S 29, C	SW 14, C	SE 11, SE 25	
28 N 6, E 3	SE 4, SE 5		SE 5, SE 6	SE 7, NW 14	NW 14, C	28 SE 29, C	S 36, C	SW 45, C	SW 14, SW 29	SE 10, SE 25	
29 N 6, N 5	C, C		SE 3, SE 3	E 29, SE 14	W 36, C	29 SE 29, SE 14	W 36, L	SW 22, SW 29	SW 29, C	SE 11, SE 29	
30 NE 4, S 4		NE 2	C, C	SE 32, SE 40	SW 36, C	30 SE 43, SE 43	ME 14, C	SW 22, SW 22	SW 29, C		
31 N 4, NE 4		C		SE 32, SE 22	E 14, C	31	S 14, SW 22			SE 22, SE 22	

1 knot = 0,51 m/s

1 km/h = 3,6 m/s

1 km/h = 3,6 m/s

	Namibe					
	1985 January	1985 February	1985 March	1985 April	1985 May	1985 June
1	SE 22, C					
2	C, C					
3	SE 14, C					
4	C, C					
5	SE 10, C					
6	SE 10, C					
7	C, C					
8	NN 14, C					
9	NN 11, C					
10	C, C					
11	C, C					
12	C, C					
13	C, C					
14	NN 10, C					
15	NN 50, NN 22					
16	NN 47, NN 22					
17	NN 22, C					
18	E 22, NN 22					
19	SE 40, C					
20	NN 11, C					
21	S 36, C					
22	NN 25, C					
23	S 47, NN 25					
24	NN 14, C					
25	NN 36, NN 22					
26	S 22, NN 25					
27	NN 10, NN 10					
28	NN 36, NN 25					
29	NN 43, NN 25					
30	NN 14, C					
31	NN 10, C					

1 km/h = 3,6 m/s

	Namibe					
	1985 July	1985 August	1985 September	1985 October	1985 November	1985 December
1	E 22, SE 29					
2	NN 14, E 14					
3	E 14					
4	E 29, NN 14					
5	S 14					
6	NN 29, NN 43					
7	NN 22					
8	NN 14					
9	NN 14, E 22					
10	NN 22, S 22					
11	NN 22, S 43					
12	SE 50, S 36					
13	E 43, SE 36					
14	E 29					
15	SE 90					
16	N 36					
17	E 14, N 22					
18	N 29, N 22					
19	N 29, NN 14					
20	N 29, SE 29					
21	SE 29					
22	E 14, SE 29					
23	E 36, SE 29					
24	NN 45, NN 45					
25	E 29, E 29					
26	E 36, SE 29					
27	E 29					
28	NN 22, E 14					
29	E 22, S 43					
30	E 86, E 14					
31	E 29, E 36					

1 km/h = 3,6 m/s

1 km/h = 3,6 m/s

1 km/h = 3,6 m/s

1 knot = 0,51 m/s

1 knot = 0,51 m/s

$$1 \text{ knot} = 0,51 \text{ m/s}$$

1 knot = 0,51 m/s

Appendix A6**Windpump parameters**

A windstream that passes a given area A with a velocity "v" represents a kinetic power of

$$P_k = \frac{1}{2} \rho_A V^3 \frac{\pi}{4} D^2 (W)$$

Where ρ_A = air density (kg/m³)

D = rotor diameter (m)

V = undisturbed wind velocity (m/s)

The rotor converts windpower into mechanical power with a certain efficiency (C_p) which has a theoretical maximum of 59,3%, the so called Betz-maximum (ref 5.1).

$$P = P_k \cdot C_p (W)$$

Where P = mechanical power (W)

The power extracted from the wind is a function from the rotational speed of the rotor (fig.1).

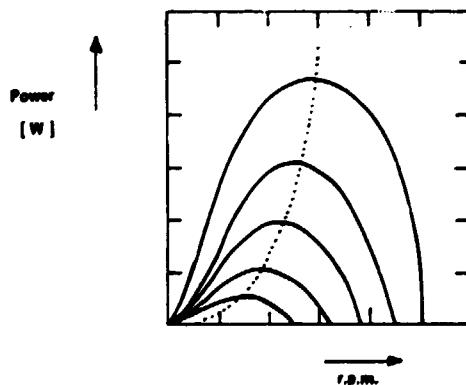


Fig. 1 Power versus rotational speed of a windrotor.

The torque of the rotor, of special interest when coupled to a piston-pump can be written as

$$\Phi = \frac{\rho}{\Omega} \quad (\text{Nm})$$

were Φ = the rotortorque (Nm)

Ω = the angular rotorspeed (rad/s)

In fig. 1 the torque as a function of the rotorspeed is given for different windspeeds.

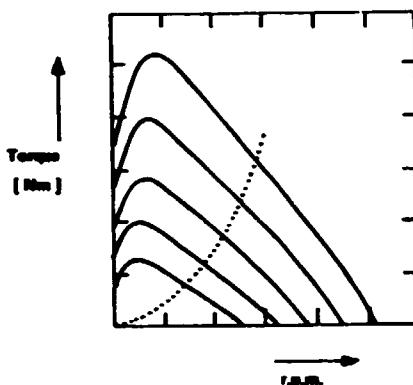


Fig. 2 Torque versus rotational speed of wind rotor.

The average power required by a piston pump (fig. 5.2) can be written as

$$P = \frac{q \cdot \rho_w \cdot g \cdot H}{\eta_m}$$

were q = yield of water (m^3/s)

ρ_w = water density (kg/m^3)

g = acceleration of gravity (m/s^2)

H = delivery head (m)

η_m = mechanical pump efficiency

The yield q can be written as

$$q = \frac{1}{8} \eta_v D_p^2 \cdot S_p \cdot \Omega \cdot i$$

were η_v = volumetric pump efficiency (-)

D_p = pump diameter (m)

S_p = pump stroke (m)

i = transmission reduction factor (-)

For a pump coupled to a windrotor one can compile to determine the rotordiameter, given a windspeed, delivery head and possible or necessary yield.

$$D = \sqrt{\frac{q \cdot \rho_w \cdot g \cdot H \cdot 8}{C_p \cdot \rho_A \cdot V^3 \cdot \pi \cdot \eta_m}} \quad (\text{m})$$

The windspeed at which the overall efficiency reaches its maximum is called the design windspeed. As the pump efficiencies vary little in practice the design windspeed is the windspeed where the rotor efficiency C_p has its maximum.

For this study the average windspeed is considered to be the design wind speed.

The design wind speed can be changed by choosing a different stroke or pump diameter.

For each site an analysis has to be made in order to match pump and windmill in such a way to meet the demand for water, taken into account the local windregime and the ground water resources.

As a general rule can be used: $P_{hydr} = 0,1 V^3 A$

P_{hydr} = average hydraulic output (W)

V = average wind speed (m/s)

A = rotor swept area (m^2)

In fig. 3 a graph is given based on the here presented formules. For a given average windspeed and rotordiameter the water output can be estimated for a given lifting head.

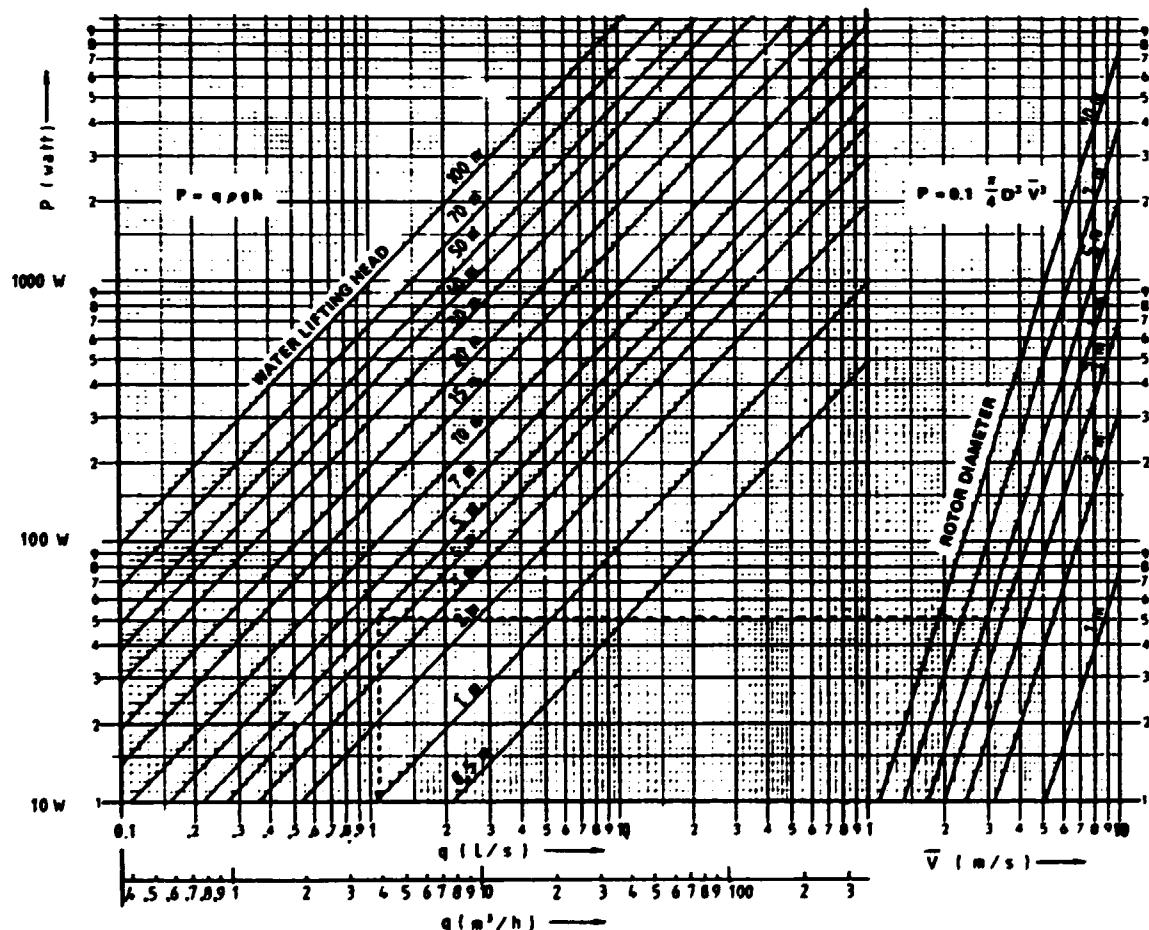


Fig. 5.4 Water output as a function of windspeed, rotordiameter and delivery head.

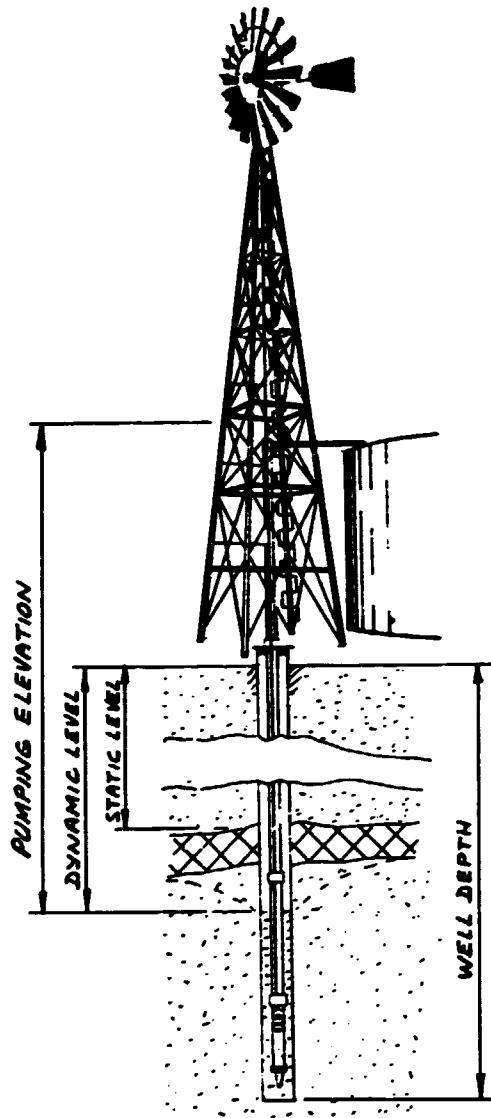
(Source: Introduction to Wind Energy by E.M. Lysen)

CWD 82 - 1 May 1983

Appendix A7

Analysis of rotordiameters in relation to the groundwaterresources

Well characteristics of importance for the installation of a pump are the depth, the pumping rate and the dynamic level (fig. 1). Latter data is achieved by executing a pump test in such a way that in a certain time interval with a constant pumping rate the dynamic water level stays constant. Time intervals can be one hour up to 24 hours. The given pumping rate is considered to be the maximum capacity of the well.



The pump of a windmill at least has to be mounted under the dynamic water level. The delivery height is given by the dynamic water level and together with the pumping rate the maximum power to instal is known.

In tabel 1 characteristies of commercial available windpumps are given. The data is given by Fiasa and Southern Cross however for other brands slight differences can be found. Due to the regulation system of the windpump at a certain windspeed (V-rated), the maximum output is achieved which stays constant at increasing windspeeds.

A medium value for the rated windspeed is 9 m/s (this is independent of the wind regime).

In fig. 2 the required rotor diameters for the wells in the three provinces are plotted. It occurs a 5 m. diameter windpump will reach the capacity of about 70% of the wells. The same analysis done for the average windspeed lead to rotorsizes which are given in fig. 3. In this case 25% of the wells could be equipped with a 5 m. diameter windpump of which most in Namibe due to a higher average windspeed.

It is judged for a good matching of well and windpump at least two different sizes should be provided. Chosen are a 14 feet and a 25 feet rotordiameter. The 14 feet geared windmill can be used on many wells as has been showed, and for drinking water purposes the output can meet the demand. The 25 feet mill is more expensive and will be of use on wells with a high capacity or delivery height. For sites with low average wind speeds if still could meet the demand where a 14 feet mill cannot. This analysis only gives an indication of the most suitable rotorsize. Other important aspects in this matter are the water demand and the storage capacity.

Table 1 Windpump characteristics

Diameter		Maximum n°. of strokes (strokes/min)	Stroke length (mm)
(feet)	(m)		
6	1,83	32	95
8	2,44	32	140
10	3,05	26	184
12	3,66	21	210
14	4,27	18	248
* 17	5,18	33	178
* 21	6,40	27	210
* 25	7,62	23	219
* 30	9,14	18,8	245

Maximum n° of strokes achieved at 9 m/s.

* Direct acting windpumps.

Rated Power

Average Power

HUILA

INTERVAL	NUMBER	PUMPING RATE (L/MIN)	DYN. WEIGHT (KG)	MOTOR DIAMETER (IN)	SELECTION VARIABLE ROTORDIAMETER
(-)	(-)				
0	8	415.0	18.41	.6974	0
1	42	1821.	22.22	1.398	1
2	73	3458.	25.41	2.048	2
3	74	6766.	26.14	3.301	3
4	51	8144.	35.33	4.499	4
5	41	9332.	41.62	5.426	5
6	14	10932.	49.79	6.493	6
7	17	10620	62.21	7.391	7
8	7	9975.	78.76	8.380	8
9	3	14833	65.64	9.386	9
10	15	27827	71.1	12.72	10

HUILA

INTERVAL	NUMBER	PUMPING RATE (L/MIN)	DYN. WEIGHT (KG)	MOTOR DIAMETER (IN)	SELECTION VARIABLE ROTORDIAMETER
(-)	(-)				
0	4	444.9	18.85	1.387	0
1	12	849.7	19.78	3.229	2
2	39	2029.	23.75	5.046	4
3	49	3130.	24.77	6.894	6
4	53	6178.	23.75	8.990	8
5	65	6612.	29.23	11.63	10
6	36	7452.	39.61	12.97	12
7	31	9235.	38.65	14.88	14
8	21	10487	38.33	16.53	16
9	11	9849.	54.50	18.78	18
10	44	16450	64.88	27.86	20

NAMIBE

INTERVAL	NUMBER	PUMPING RATE (L/MIN)	DYN. WEIGHT (KG)	MOTOR DIAMETER (IN)	SELECTION VARIABLE ROTORDIAMETER
(-)	(-)				
0	27	423.7	23.34	.8144	0
1	122	1470.	21.35	1.351	1
2	112	4091.	20.76	2.085	2
3	73	8327.	19.75	3.324	3
4	44	11528.	21.24	4.491	4
5	22	14115.	24.61	5.346	5
6	3	14046.	34.37	6.310	6
7	3	21333	60	7.705	7
8	1	30300	27.75	8.976	8
9	6	6	0	0	9
10	7	77428	40.07	13.17	10

NAMIBE

INTERVAL	NUMBER	PUMPING RATE (L/MIN)	DYN. WEIGHT (KG)	MOTOR DIAMETER (IN)	SELECTION VARIABLE ROTORDIAMETER
(-)	(-)				
0	0	0	0	0	0
1	27	423.7	23.34	1.428	1
2	51	1063.	19.75	2.528	2
3	71	1763.	22.06	3.550	3
4	64	3365.	20.79	4.529	4
5	48	5059.	20.71	5.558	5
6	28	6860.	20.38	6.369	6
7	45	9239.	19.36	7.458	7
8	19	9838.	23.00	8.320	8
9	25	12984.	19.90	9.471	9
10	36	27471	29.92	13.26	10

CUNENE

INTERVAL	NUMBER	PUMPING RATE (L/MIN)	DYN. WEIGHT (KG)	MOTOR DIAMETER (IN)	SELECTION VARIABLE ROTORDIAMETER
(-)	(-)				
0	15	367.3	16.35	.7011	0
1	52	1633.	21.23	1.500	1
2	70	3628.	23.21	2.446	2
3	55	7576.	25.08	3.406	3
4	33	10735.	29.76	4.455	4
5	32	13361.	40.99	5.492	5
6	26	6550.	77.43	6.370	6
7	6	8237.	82.13	7.367	7
8	3	9866.	77.7	8.500	8
9	2	40449.	49.75	9.563	9
10	7	17364	65.73	10.80	10

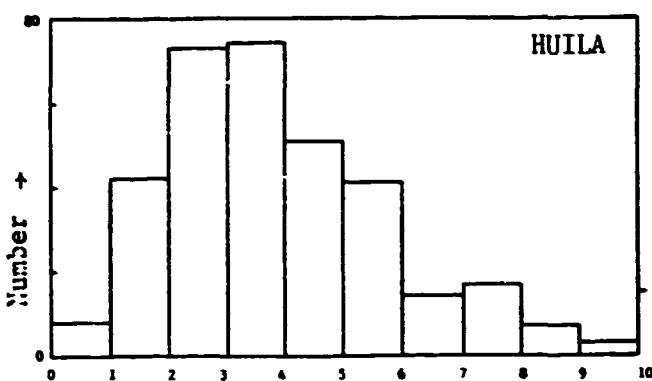
CUNENE

INTERVAL	NUMBER	PUMPING RATE (L/MIN)	DYN. WEIGHT (KG)	MOTOR DIAMETER (IN)	SELECTION VARIABLE ROTORDIAMETER
(-)	(-)				
0	7	290.1	12.07	1.533	0
1	21	845.2	18.25	3.218	2
2	44	1863.	22.51	5.059	4
3	50	3421.	23.76	6.915	6
4	38	6716.	21.11	8.082	8
5	42	7913.	27.26	11.04	10
6	17	10249.	30.31	13.17	12
7	23	11361.	42.15	15.10	14
8	16	16270.	39.43	16.81	16
9	24	6583.	77.89	19.18	18
10	21	14459.	79.68	26.07	20

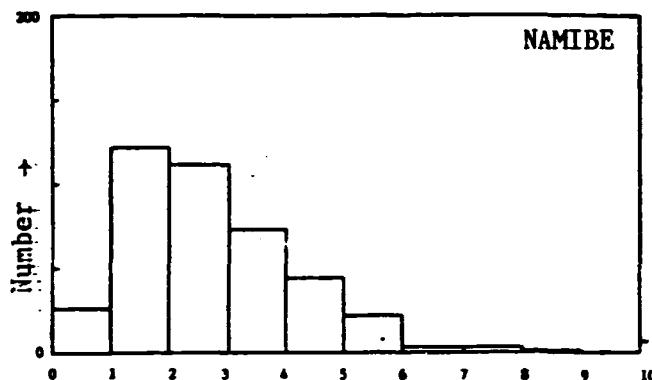
Table 2 Selection of rotor diameters with the rated power and average power as parameters

Rated Power

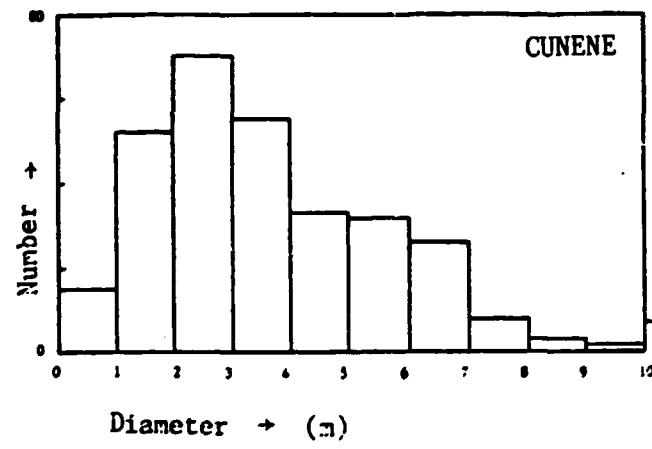
Average Power



HUILA

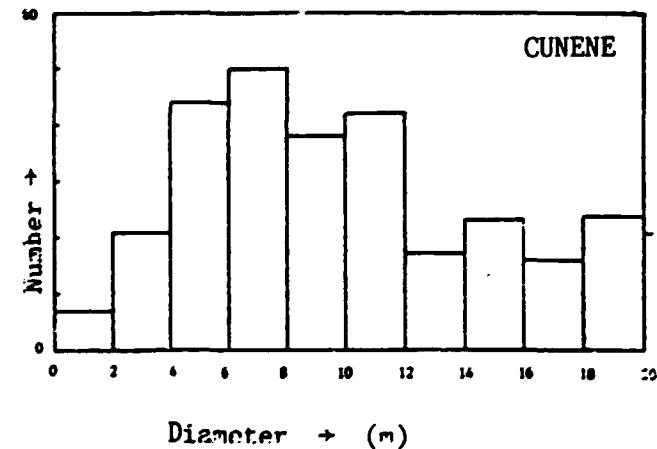


NAMIBE



CUNENE

Diameter → (m)



CUNENE

Diameter → (m)

Figure 2 Distribution of the rotorsizes if rated power has to meet the well capacity

Figure 3 Distribution of the rotorsizes if average power has to meet the well capacity

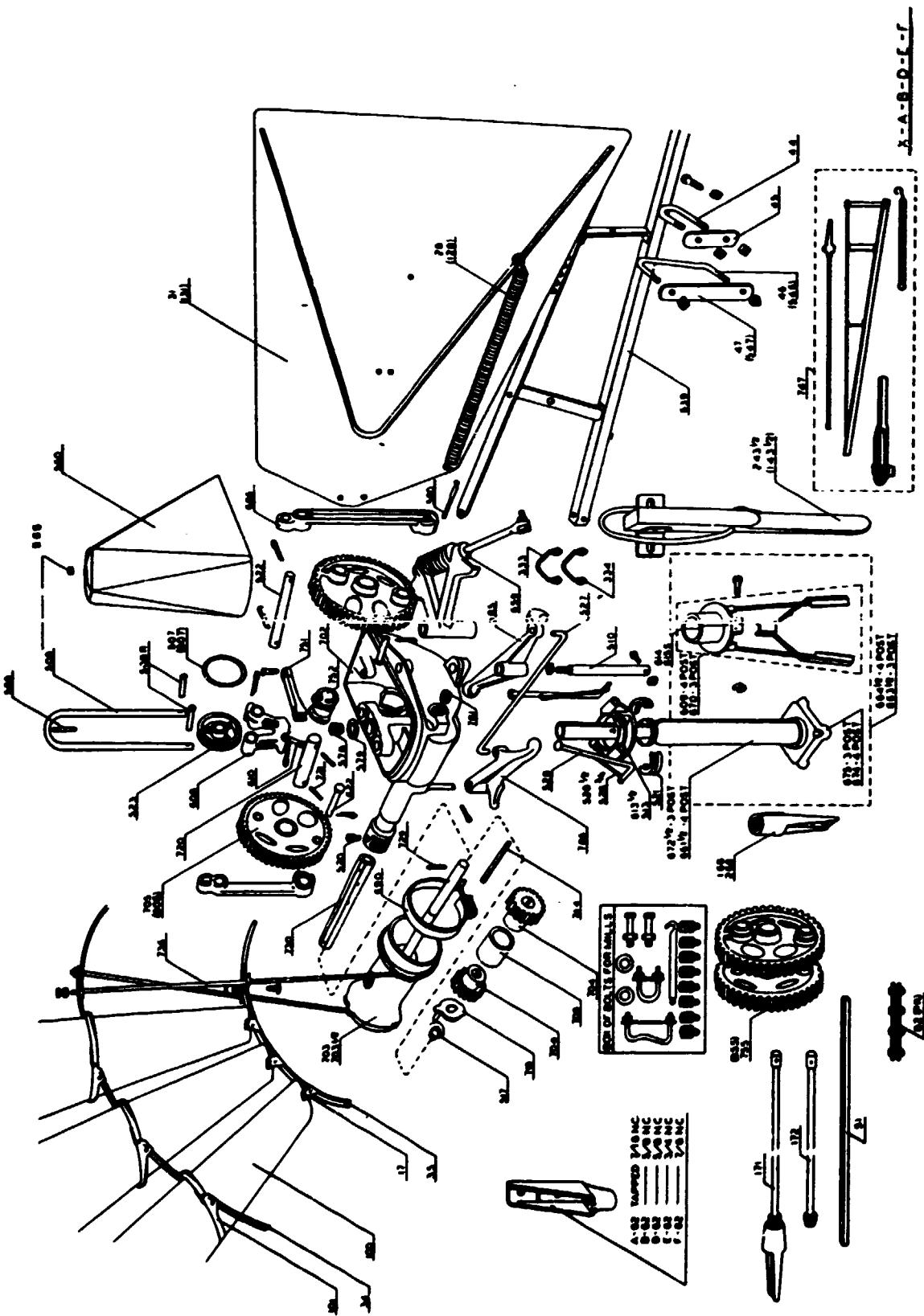
Appendix A8

Windpump transmission parts

PART NO.	DESCRIPTION
17	Sail Tie
28	Vane Spring
31	Vane (Also 131)
34	Outer Band Of Wheel
35	Inner Band Of Wheel
44	Narrow U-Bolt and Washer
45	Washer For 44
46	Wide U-Bolt and Washer
47	Washer For 46
51	Wood Pump Pole — 14' Long
62	Connection, Pump Pole To Well Rod
82	Pair Splice Straps With Bolts
100	Sail With No. 17 Riveted On
100 1/2 MIL	Section of 3 Sails 3 No. 100, 3 No. 101, 1 No. 34 1 No. 35, 10 Bolts, 10 Locknuts
101	Sail Rib
101N	Locknut for 101
128	Vane Spring
131	Vane
143 1/2	Furl Handle
168	Swivel Casting For Pump Rod
171	Pump Rod w/Swivel Casting (complete)
172	Pump Rod w/Swivel Nut Only
243 1/2	Furl Handle
268	Swivel Casting For Pump Rod
333	V-Bolt For Connecting Furl Handle Tower Corner Post
334	V-Bolt For Connecting Furl Handle Tower
507	Oil Ring
508	Pitman Guide With 588 Stud
510	Pivot Bolt For Tailbone
513PP	Split Upper Furl Ring
517	Spring For Spout Washer
520	Oil Collector in Hub
521	Split Washer
522	Shaft For Guide Wheel And Yoke
523	Guide Wheel (for Pitman and Yoke)
527	Furl Link
528	Furl Arm
528 1/2	Furl Arm, Long For Repair (Takes Up Wear On Brake)
528 1/2	Furl Arm, Extra Long For Repairs (Takes Up Wear On Brake)
546	Wide U-Bolt and Washer
547	Washer for 546
580	Helmet
585	Nut For 588

PART NO.	DESCRIPTION
570	Steel Washer For Turntable
578	Locknut For Top Of Pipe
579	Lockwasher For Top Of Pipe
580	Vane Spring Holder
582	Furl Wire — 25' Long
585	Tailbone Casting
588	Stud For Pitman Guide
608	Pump Rod Yoke
609	Furl Lever Complete — 4 Post
610	Pin For 608 Yoke
613 1/2-O	Upper Furl Ring Without Furl Arms, Solid
614	Split Furl Ring — 4 Post
615-S	Split Furl Ring — 3 Post
622	Bolt With Cotter
639	Tailbone With 510 Pivot
658	Buffer Device — Complete
661 1/2	Pipe With Base — 4 Post
663 1/2	Pipe With Base, Furl Lever — 3 Post
664 1/2	Pipe With Base, Furl Lever — 4 Post
670	Furl Lever Complete — 3 Post
672 1/2	Pipe With Base — 3 Post
674	Pipe Base Only — 4 Post
675	Pipe Base Only — 3 Post
686	Pitman Arm — Adjustable Stroke
690	Brake — Complete
702-0	Main Frame
703-O	Hub and Shaft
703 1/2-O	Hub and Shaft
704	Small Gear
705	Large Gear
708	Replaceable Babbitt Bearing
718	Spout Washer
720	Shaft For 705 or 805
721	Pin For Large Gear
729	Pin For Shaft On Hub
730	Replaceable Sleeve Bearing
736	Wheel Arm
744	Key
747	Tailbone Bundle
751	Bearing Bar
752	Bearing For Large Gears
755	Large Gear and Bearing Assembly 2 — 705 Gears, 1 — 720 Shaft 1 — 752 Bearing, 2 — 721 Pin
781	Countersunk Plug
786	Brake Lever
799	Sails, Ribs, Wheel Arms, Bands and Bolts for Complete Wheel, and Furl Wire

WINDMILL REPAIRS AND REPLACEMENTS



Appendix A9**Comfar output data**

In the following the output data are given regarding financial analysis made with help of the computer program "Comfar" concerning 4 different situations:

1. Isolated plant page A9- 2 to page A9-21
2. Isolated plant, tax included page A9-22 to page A9-30
3. Integration with EMEL page A9-31 to page A9-50
4. Integration with Metafus page A9-51 to page A9-70



----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Production Unit for Windpumps

10-02-1989

Isolated plant

1 year(s) of construction, 15 years of production

currency conversion rates:

foreign currency 1 unit = 1.0000 units accounting currency

local currency 1 unit = 1.0000 units accounting currency

accounting currency: Dollars

Total initial investment during construction phase

fixed assets:	440400.00	71.617 % foreign
current assets:	0.00	0.000 % foreign
total assets:	440400.00	71.617 % foreign

Source of funds during construction phase

equity & grants:	154000.00	0.000 % foreign
foreign loans :	308000.00	
local loans :	0.00	
total funds :	462000.00	66.667 % foreign

Cashflow from operations

Year:	1	3	4
operating costs:	336250.00	370000.00	367000.00
depreciation :	41250.00	41250.00	41250.00
interest :	37800.00	50800.00	50800.00
-----	-----	-----	-----
production costs	415300.00	462050.00	459050.00
thereof foreign	86.15 %	78.95 %	74.89 %
total sales :	210000.00	420000.00	600000.00
-----	-----	-----	-----
gross income :	-205300.00	-42050.00	140950.00
net income :	-205300.00	-42050.00	140950.00
cash balance :	-14740.97	-9402.69	111747.20
net cashflow :	-176941.00	41397.31	162547.20

Net Present Value at: 10.00 % = 817557.10

Internal Rate of Return: 22.71 %

Return on equity1: 21.27 %

Return on equity2: 32.34 %

Index of Schedules produced by COMFAR

Total initial investment

Cashflow Tables

Total investment during production

Projected Balance

Total production costs

Net income statement

Working Capital requirements

Source of finance



----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Total Initial Investment in Dollars

Year	1990
Fixed investment costs	
Land, site preparation, development	0.000
Buildings and civil works	250000.000
Auxiliary and service facilities .	55000.000
Incorporated fixed assets	0.000
Plant machinery and equipment . . .	120000.000
Total fixed investment costs	425000.000
Pre-production capital expenditures.	15400.000
Net working capital	0.000
Total initial investment costs . . .	440400.000
If it foreign, in %	71.617

Production Unit for Windpumps --- 10-02-1989



COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Total Current Investment in Dollars

Year	1991	1992	1993	1994	1995
Fixed investment costs					
Land, site preparation, development	0.000	0.000	0.000	0.000	0.000
Buildings and civil works	0.000	0.000	0.000	0.000	0.000
Auxiliary and service facilities .	0.000	0.000	0.000	55000.000	0.000
Incorporated fixed assets	0.000	0.000	0.000	0.000	0.000
Plant, machinery and equipment ..	0.000	0.000	0.000	0.000	0.000
Total fixed investment costs	0.000	0.000	0.000	55000.000	0.000
reproduction capitals expenditures.	0.000	0.000	0.000	0.000	0.000
Working capital	50690.979	5020.209	8602.702	15452.770	-3680.539
Total current investment costs	50690.970	5020.209	8602.702	15452.770	-3680.539
If it foreign, %	88.609	73.060	72.574	97.634	0.000

Production Unit for Windpumps --- 10-02-1989

COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Total Current Investment in Dollars

Year	1996	1997	1998	1999-2002	2003
Fixed investment costs					
Land, site preparation, development	0.000	0.000	0.000	0.000	0.000
Buildings and civil works	0.000	0.000	0.000	0.000	0.000
Auxiliary and service facilities .	0.000	0.000	55000.000	0.000	55000.000
Incorporated fixed assets	0.000	0.000	0.000	0.000	0.000
Plant, machinery and equipment ..	0.000	0.000	120000.000	0.000	0.000
Total fixed investment costs	0.000	0.000	175000.000	0.000	55000.000
reproduction capitals expenditures.	0.000	0.000	0.000	0.000	0.000
Working capital	-833.336	0.000	0.000	0.000	0.000
Total current investment costs	-833.336	0.000	175000.000	0.000	55000.000
If it foreign, %	0.000	0.000	100.000	0.000	100.000

Production Unit for Windpumps --- 10-02-1989

----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Total Production Costs in Dollars

Year	1991	1992	1993	1994	1995
of nom. capacity (single product).	35.000	53.000	70.000	100.000	100.000
raw material I	56750.000	83474.990	119000.000	170000.000	170000.000
ther raw materials	28000.000	21200.000	14000.000	20000.000	20000.000
utilities	2000.000	2500.000	3000.000	3000.000	3000.000
energy	0.000	0.000	0.000	0.000	0.000
labour, direct	10500.000	21200.000	35000.000	50000.000	50000.000
repair, maintenance	0.000	0.000	0.000	0.000	0.000
spares	2000.000	2500.000	3000.000	3000.000	3000.000
factory overheads	115000.000	115000.000	124000.000	74000.000	49000.000
factory costs	214250.000	245875.000	298000.000	320000.000	295000.000
administrative overheads	122000.000	97000.000	72000.000	47000.000	22000.000
ad. costs, sales and distribution	0.000	0.000	0.000	0.000	0.000
irect costs, sales and distribution	0.000	0.000	0.000	0.000	0.000
Depreciation	41250.000	41250.000	41250.000	41250.000	41250.000
Financial costs	37800.000	47800.000	50800.000	50800.000	50800.000
otal production costs	415300.000	431925.000	462050.000	459050.000	439050.000
Costs per unit (single product) .	11865.710	8149.528	6606.714	4590.500	4090.500
If it foreign, I	86.155	83.579	78.952	74.894	71.825
If it variable, I	20.226	29.450	36.360	52.282	58.673
otal labour	132500.000	118200.000	107000.000	97000.000	72000.000

Production Unit for Windpumps --- 10-02-1989

Total Production Costs in Dollars

Year	1996	1997	1998	1999	2000
Z of nom. capacity (single product).	100.000	100.000	100.000	100.000	100.000
Raw material 1	170000.000	170000.000	170000.000	170000.000	170000.000
Other raw materials	20000.000	20000.000	20000.000	20000.000	20000.000
Utilities	3000.000	3000.000	3000.000	3000.000	3000.000
Energy	0.000	0.000	0.000	0.000	0.000
Labour, direct	50000.000	50000.000	50000.000	50000.000	50000.000
Repair, maintenance	0.000	0.000	0.000	0.000	0.000
Spares	3000.000	3000.000	3000.000	3000.000	3000.000
Factory overheads	24000.000	24000.000	24000.000	24000.000	24000.000
	=====	=====	=====	=====	=====
Factory costs	270000.000	270000.000	270000.000	270000.000	270000.000
Administrative overheads	22000.000	22000.000	22000.000	22000.000	22000.000
Indir. costs, sales and distribution	0.000	0.000	0.000	0.000	0.000
Direct costs, sales and distribution	0.000	0.000	0.000	0.000	0.000
Depreciation	41250.000	41250.000	41250.000	41250.000	41250.000
Financial costs	45720.000	40640.000	35560.000	30480.000	25400.000
	=====	=====	=====	=====	=====
Total production costs	378970.000	373890.000	368810.000	363730.000	358650.000
	=====	=====	=====	=====	=====
Costs per unit (single product) .	3789.700	3738.900	3688.100	3637.300	3586.500
If it foreign, Z	69.589	69.175	68.751	68.314	67.866
If it variable,Z	63.330	64.190	65.074	65.983	66.918
Total labour	72000.000	72000.000	72000.000	72000.000	72000.000

Production Unit for Windpumps --- 10-02-1989

Total Production Costs in Dollars

Year	2001	2002	2003	2004	2005
% of nom. capacity (single product).	100.000	100.000	100.000	100.000	100.000
Raw material I	170000.000	170000.000	170000.000	170000.000	170000.000
Other raw materials	20000.000	20000.000	20000.000	20000.000	20000.000
Utilities	3000.000	3000.000	3000.000	3000.000	3000.000
Energy	0.000	0.000	0.000	0.000	0.000
Labour, direct	50000.000	50000.000	50000.000	50000.000	50000.000
Repair, maintenance	0.000	0.000	0.000	0.000	0.000
Spares	3000.000	3000.000	3000.000	3000.000	3000.000
Factory overheads	24000.000	24000.000	24000.000	24000.000	24000.000
Factory costs	270000.000	270000.000	270000.000	270000.000	270000.000
Administrative overheads	22000.000	22000.000	22000.000	22000.000	22000.000
Indir. costs, sales and distribution	0.000	0.000	0.000	0.000	0.000
Direct costs, sales and distribution	0.000	0.000	0.000	0.000	0.000
Depreciation	41250.000	41250.000	27500.000	41250.000	41250.000
Financial costs	20320.000	15240.000	10160.000	5080.000	0.000
Total production costs	353570.000	348490.000	329660.000	338330.000	333250.000
Costs per unit (single product) .	3535.700	3484.900	3296.600	3383.300	3332.500
If it foreign, I	67.404	66.929	65.040	65.936	65.416
If it variable,I	67.879	68.869	72.802	70.937	72.018
Total labour	72000.000	72000.000	72000.000	72000.000	72000.000

Production Unit for Windpumps --- 10-02-1989



COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Net Working Capital in Dollars

Year	1991	1992	1993	1994	1995
Coverage	adc	coto			
Current assets &					
Accounts receivable	30	12.0	28020.830	28572.920	30833.330
Inventory and materials	116	3.1	28458.330	34854.160	43916.670
Energy	0	---	0.000	0.000	0.000
Spares	360	1.0	2000.000	2500.000	3000.000
Work in progress	2	166.4	920.139	1157.153	1594.444
Finished products	4	91.6	2215.278	2569.304	3302.778
Cash in hand	10	36.0	6930.556	6547.222	6500.000
Total current assets			68545.140	76200.760	89147.230
Current liabilities and					
Accounts payable	30	12.0	17854.170	20489.580	24833.330
Net working capital			50690.970	55711.170	64313.890
Increase in working capital			50690.970	5020.199	8602.719
Net working capital, local			5774.306	7126.737	9486.111
Net working capital, foreign			44916.670	48384.450	54827.770

Note: adc = minimum days of coverage ; coto = coefficient of turnover .

Production Unit for Windpumps --- 10-02-1989

COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Net Working Capital in Dollars

Year	1996	1997-2005	
Coverage	adc	coto	
Current assets &			
Accounts receivable	30	12.0	24333.330
Inventory and materials	116	3.1	62416.670
Energy	0	---	0.000
Spares	360	1.0	3000.000
Work in progress	2	166.4	1716.667
Finished products	4	91.6	3536.111
Cash in hand	10	36.0	2750.000
Total current assets			97752.770
Current liabilities and			
Accounts payable	30	12.0	22500.000
Net working capital			75252.770
Increase in working capital			-833.333
Net working capital, local			11152.780
Net working capital, foreign			64100.000

Note: adc = minimum days of coverage ; coto = coefficient of turnover .

Production Unit for Windpumps --- 10-02-1989

Source of Finance, construction in Dollars

Year 1990

Equity, ordinary .. 154000.000

Equity, preference. 0.000

Subsidies, grants . 0.000

Loan A, foreign . 308000.000

Loan B, foreign.. 0.000

Loan C, foreign . 0.000

Loan A, local.... 0.000

Loan B, local.... 0.000

Loan C, local.... 0.000

Total loan 308000.000

Current liabilities 0.000

Bank overdraft 0.000

Total funds 467000.000

Production Unit for Windpumps --- 10-02-1989

Source of Finance, production in Dollars

Year	1991	1992	1993	1994	1995-96	1997-2004
Equity, ordinary ..	60000.000	40000.000	0.000	0.000	0.000	0.000
Equity, preference..	0.000	0.000	0.000	0.000	0.000	0.000
Subsidies, grants ..	0.000	0.000	0.000	0.000	0.000	0.000
Loan A, foreign ..	140000.000	60000.000	0.000	0.000	-50800.000	-50800.000
Loan B, foreign..	0.000	0.000	0.000	0.000	0.000	0.000
Loan C, foreign ..	0.000	0.000	0.000	0.000	0.000	0.000
Loan A, local....	0.000	0.000	0.000	0.000	0.000	0.000
Loan B, local....	0.000	0.000	0.000	0.000	0.000	0.000
Loan C, local....	0.000	0.000	0.000	0.000	0.000	0.000
Total loan	140000.000	60000.000	0.000	0.000	-50800.000	-50800.000
Current liabilities	17854.170	2635.417	4343.750	1833.332	-2083.332	0.000
Bank overdraft	0.000	0.000	0.000	0.000	0.000	0.000
Total funds	217854.200	102635.400	4343.750	1833.332	-52883.330	-50800.000

Production Unit for Windmaps --- 10-02-1989



----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Cashflow Tables, construction in Dollars

Year	1990
Total cash inflow ..	462000.000
Financial resources ..	462000.000
Sales, net of tax ..	0.000
Total cash outflow ..	440400.000
Total assets	425000.000
Operating costs	0.000
Cost of finance	15400.000
Repayment	0.000
Corporate tax	0.000
Dividends paid	0.000
Surplus (deficit) ..	21600.000
Cumulated cash balance	21600.000
Inflow, local	154000.000
Outflow, local	125000.000
Surplus (deficit) ..	29000.000
Inflow, foreign	308000.000
Outflow, foreign	315400.000
Surplus (deficit) ..	-7400.000
Net cashflow	-425000.000
Cumulated net cashflow	-425000.000

Production Unit for Windpumps --- 10-02-1989



--- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL ---

Cashflow tables, production in Dollars

Year	1991	1992	1993	1994	1995	1996
Total cash inflow . .	427854.200	420635.400	424343.800	601833.300	600000.000	600000.000
Financial resources .	217854.200	102635.400	4343.750	1833.332	0.000	0.000
Sales, net of tax . .	210000.000	318000.000	420000.000	600000.000	600000.000	600000.000
Total cash outflow . .	442595.100	398330.600	433746.500	490086.100	414919.500	387686.700
Total assets	68545.140	7655.623	12946.460	72286.110	-5763.889	-2916.667
Operating costs . . .	336250.000	342875.000	370000.000	367000.000	317000.000	292000.000
Cost of finance . . .	37800.000	47800.000	50800.000	50800.000	50800.000	45720.000
Repayment	0.000	0.000	0.000	0.000	52883.330	52883.340
Corporate tax	0.000	0.000	0.000	0.000	0.000	0.000
Dividends paid	0.000	0.000	0.000	0.000	0.000	0.000
Surplus (deficit) .	-14740.940	22304.810	-9402.719	111747.200	185080.500	212313.300
Cumulated cash balance	6859.063	29163.880	19761.160	131508.300	316588.900	528902.200
Inflow, local	272437.500	359118.800	422193.800	601500.000	600000.000	600000.000
Outflow, local	59461.800	67146.180	95553.130	112166.700	109000.000	109000.000
Surplus (deficit) .	212975.700	291972.600	326640.600	489333.300	491000.000	491000.000
Inflow, foreign	155416.700	61516.670	2150.000	333.332	0.000	0.000
Outflow, foreign	383133.300	331184.400	338193.300	377919.400	305919.400	278686.700
Surplus (deficit) .	-227716.700	-269667.800	-336043.300	-377586.100	-305919.400	-278686.700
Net cashflow	-176941.000	-29895.210	41397.280	162547.200	286680.500	308833.300
Cumulated net cashflow	-601741.000	-631836.200	-590438.900	-427891.700	-141211.200	167622.200

Production Unit for Windpumps --- 10-02-1989

Cashflow tables, production in Dollars

Year	1997	1998	1999	2000	2001	2002
Total cash inflow . .	600000.000	600000.000	600000.000	600000.000	600000.000	600000.000
Financial resources .	0.000	0.000	0.000	0.000	0.000	0.000
Sales, net of tax . .	600000.000	600000.000	600000.000	600000.000	600000.000	600000.000
Total cash outflow . .	383440.000	553360.000	373280.000	368200.000	363120.000	358040.000
Total assets	0.000	175000.000	0.000	0.000	0.000	0.000
Operating costs . . .	292000.000	292000.000	292000.000	292000.000	292000.000	292000.000
Cost of finance . . .	40640.000	35560.000	30480.000	25400.000	20320.000	15240.000
Repayment	50800.000	50800.000	50800.000	50800.000	50800.000	50800.000
Corporate tax . . .	0.000	0.000	0.000	0.000	0.000	0.000
Dividends paid . . .	0.000	0.000	0.000	0.000	0.000	0.000
Surplus (deficit) .	216560.000	46640.000	226720.000	231800.000	236880.000	241960.000
Cumulated cash balance	745462.200	792102.200	1018822.000	1250622.000	1487502.000	1729462.000
Inflow, local	600000.000	600000.000	600000.000	600000.000	600000.000	600000.000
Outflow, local	109000.000	109000.000	109000.000	109000.000	109000.000	109000.000
Surplus (deficit) .	491000.000	491000.000	491000.000	491000.000	491000.000	491000.000
Inflow, foreign	0.000	0.000	0.000	0.000	0.000	0.000
Outflow, foreign . . .	274440.000	444360.000	264280.000	259200.000	254120.000	249040.000
Surplus (deficit) .	-274440.000	-444360.000	-264280.000	-259200.000	-254120.000	-249040.000
Net cashflow	308000.000	133000.000	308000.000	308000.000	308000.000	308000.000
Cumulated net cashflow	475622.200	608622.200	916622.200	1224622.000	1532622.000	1840622.000

Production Unit for Windpumps --- 10-02-1989

Cashflow tables, production in Dollars

year	2003	2004	2005
total cash inflow . .	600000.000	600000.000	600000.000
Financial resources .	0.000	0.000	0.000
Sales, net of tax . .	600000.000	600000.000	600000.000
total cash outflow . .	407960.000	347880.000	292000.000
Total assets	55000.000	0.000	0.000
Operating costs . . .	292000.000	292000.000	292000.000
Cost of finance . . .	10160.000	5080.000	0.000
Repayment	50800.000	50800.000	0.000
Corporate tax	0.000	0.000	0.000
Dividends paid	0.000	0.000	0.000
Surplus (deficit) .	192040.000	252120.000	308000.000
Cumulated cash balance	1921502.000	2173622.000	2481622.000
Inflow, local	600000.000	600000.000	500000.000
Outflow, local	109000.000	109000.000	109000.000
Surplus (deficit) .	491000.000	491000.000	491000.000
Inflow, foreign	0.000	0.000	0.000
Outflow, foreign	298960.000	238880.000	183000.000
Surplus (deficit) .	-298960.000	-238880.000	-183000.000
Net cashflow	253000.000	308000.000	308000.000
Cumulated net cashflow	2093622.000	2401622.000	2709622.000

Production Unit for Windpumps --- 10-02-1989

Cashflow Discounting:

a) Equity paid versus Net income f'

Net present value 580332.80 at 10.00 %
Internal Rate of Return (IRRE1) .. 21.27 %

b) Net Worth versus Net cash return:

Net present value 771714.10 at 10.00 %
Internal Rate of Return (IRRE2) .. 32.34 %

c) Internal Rate of Return on total investment:

Net present value 817557.10 at 10.00 %
Internal Rate of Return (IRR) .. 22.71 %

Net Worth = Equity paid plus reserves

Production Unit for Windpumps --- 10-02-1989

----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Net Income Statement in Dollars

Year	1991	1992	1993	1994	1995
Total sales, incl. sales tax	210000.000	318000.000	420000.000	600000.000	600000.000
Less: variable costs, incl. sales tax.	84000.000	127200.000	168000.000	240000.000	240000.000
Variable margin	126000.000	190800.000	252000.000	360000.000	360000.000
% of total sales	60.000	60.000	60.000	60.000	60.000
Non-variable costs, incl. depreciation	293500.000	256925.000	243250.000	168250.000	118250.000
Operational margin	-167500.000	-66125.000	8750.000	191750.000	241750.000
% of total sales	-79.762	-20.794	2.083	31.958	40.292
Cost of finance	37800.000	47800.000	50600.000	50800.000	50800.000
Gross profit	-205300.000	-113925.000	-42050.000	140950.000	190950.000
Allowances	0.000	0.000	0.000	0.000	0.000
Taxable profit	-205300.000	-113925.000	-42050.000	140950.000	190950.000
Tax	0.000	0.000	0.000	0.000	0.000
Net profit	-205300.000	-113925.000	-42050.000	140950.000	190950.000
Dividends paid	0.000	0.000	0.000	0.000	0.000
Undistributed profit	-205300.000	-113925.000	-42050.000	140950.000	190950.000
Accumulated undistributed profit	-205300.000	-319225.000	-361275.000	-220325.000	-29375.000
Gross profit, % of total sales	-97.762	-35.825	-10.012	23.492	31.825
Net profit, % of total sales	-97.762	-35.825	-10.012	23.492	31.825
ROE, Net profit, % of equity	-95.935	-44.852	-16.555	55.492	75.177
ROI, Net profit+interest, % of invest.	-35.212	-13.756	1.788	34.255	43.473

Production Unit for Windpumps --- 10-02-1989

Net Income Statement in Dollars

Year	1996	1997	1998	1999	2000
Total sales, incl. sales tax	600000.000	600000.000	600000.000	600000.000	600000.000
Less: variable costs, incl. sales tax.	240000.000	240000.000	240000.000	240000.000	240000.000
Variable margin	360000.000	360000.000	360000.000	360000.000	360000.000
% of total sales	60.000	60.000	60.000	60.000	60.000
Non-variable costs, incl. depreciation	93250.000	93250.000	93250.000	93250.000	93250.000
Operational margin	266750.000	266750.000	266750.000	266750.000	266750.000
% of total sales	44.458	44.458	44.458	44.458	44.458
Cost of finance	45720.000	40640.000	35560.000	30480.000	25400.000
Gross profit	221030.000	226110.000	231190.000	236270.000	241350.000
Allowances	0.000	0.000	0.000	0.000	0.000
Taxable profit	221030.000	226110.000	231190.000	236270.000	241350.000
Tax	0.000	0.000	0.000	0.000	0.000
Net profit	221030.000	226110.000	231190.000	236270.000	241350.000
Dividends paid	0.000	0.000	0.000	0.000	0.000
Undistributed profit	221030.000	226110.000	231190.000	236270.000	241350.000
Accumulated undistributed profit	191655.000	417765.000	648955.000	885225.000	1126575.000
Gross profit, % of total sales	36.838	37.685	38.532	39.378	40.225
Net profit, % of total sales	36.838	37.685	38.532	39.378	40.225
ROE, Net profit, % of equity	87.020	89.020	91.020	93.020	95.020
ROI, Net profit+interest, % of invest.	48.041	48.041	36.528	36.528	36.528

Production Unit for Windpumps --- 10-02-1989

----- COMFAR 2.1 - EINHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Net Income Statement in Dollars

Year	2001	2002	2003	2004	2005
Total sales, incl. sales tax	600000.000	600000.000	600000.000	600000.000	600000.000
Less: variable costs, incl. sales tax.	240000.000	240000.000	240000.000	240000.000	240000.000
Variable margin	360000.000	360000.000	360000.000	360000.000	360000.000
As % of total sales	60.000	60.000	60.000	60.000	60.000
Non-variable costs, incl. depreciation	93250.000	93250.000	79500.000	93250.000	93250.000
Operational margin	266750.000	266750.000	280500.000	266750.000	266750.000
As % of total sales	44.458	44.458	46.750	44.458	44.458
Cost of finance	20320.000	15240.000	10160.000	5080.000	0.000
Gross profit	246430.000	251510.000	270340.000	261670.000	266750.000
Allowances	0.000	0.000	0.000	0.000	0.000
Taxable profit	246430.000	251510.000	270340.000	261670.000	266750.000
Tax	0.000	0.000	0.000	0.000	0.000
Net profit:	246430.000	251510.000	270340.000	261670.000	266750.000
Dividends paid	0.000	0.000	0.000	0.000	0.000
Undistributed profit	246430.000	251510.000	270340.000	261670.000	266750.000
Accumulated undistributed profit	1373005.000	1624515.000	1894855.000	2156525.000	2423275.000
Gross profit, % of total sales	41.072	41.918	45.057	43.612	44.458
Net profit, % of total sales	41.072	41.918	45.057	43.612	44.458
ROE, Net profit, % of equity	97.020	99.020	106.433	103.020	105.020
ROI, Net profit+interest, % of invest.	36.528	36.528	35.721	33.970	33.270

Production Unit for Windpumps --- 10-02-1989

Projected Balance Sheets, construction in Dollars

Year 1990

Total assets 462000.000

Fixed assets, net of depreciation 0.000

Construction in progress 440400.000

Current assets 0.000

Cash, bank 0.000

Bank surplus, finance available . 21600.000

Loss carried forward 0.000

Loss 0.000

Total liabilities 462000.000

Equity capital 154000.000

Reserves, retained profit 0.000

Profit 0.000

Long and medium term debt 308000.000

Current liabilities 0.000

Bank overdraft, finance required. 0.000

Total debt 308000.000

Equity, % of liabilities 33.333

Production Unit for Windpumps --- 10-02-1989



----- CONFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Projected Balance Sheets, Production in Dollars

Year	1991	1992	1993	1994	1995
Total assets	679854.200	782489.600	786833.300	929616.700	926733.300
Fixed assets, net of depreciation	399150.000	357900.000	316650.000	275400.000	289150.000
Construction in progress	0.000	0.000	0.000	55000.060	0.000
Current assets	61614.590	69653.540	82647.220	101600.000	97225.000
Cash, bank	6930.556	6547.222	6500.000	4833.333	3444.445
Cash surplus, finance available ..	6859.063	29163.810	19761.060	131508.300	316588.900
Loss carried forward	0.000	205300.000	319225.000	361275.000	220325.000
Loss	205300.000	113925.000	42050.000	0.000	0.000
 Total liabilities	 679854.200	 782489.600	 786833.300	 929616.700	 926733.300
Equity capital	214000.000	254000.000	254000.000	254000.000	254000.000
Reserves, retained profit	0.000	0.000	0.000	0.000	0.000
Profit:	0.000	0.000	0.000	140950.000	190950.000
Long and medium term debt	448000.000	508000.000	508000.000	508000.000	457200.000
Current liabilities	17854.170	20499.590	24833.340	26666.670	24583.340
Bank overdraft, finance required.	0.000	0.000	0.000	0.000	0.000
Total debt	465854.200	528489.600	532833.300	534666.700	481783.300
Equity, % of liabilities	31.477	32.460	32.281	27.323	27.408

Production Unit for Windpumps --- 10-02-1989

----- CONFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Projected Balance Sheets, Production in Dollars

Year	1996	1997	1998	1999	2000
Total assets	903930.000	1049865.000	1230255.000	1415725.000	1606275.000
Fixed assets, net of depreciation	247900.000	206650.000	165400.000	299150.000	257900.000
Construction in progress	0.000	0.000	175000.000	0.000	0.000
Current assets	95002.770	95002.770	95002.770	95002.770	95002.770
Cash, bank	2750.000	2750.000	2750.000	2750.000	2750.000
Cash surplus, finance available ..	528902.300	745462.300	792102.300	1018822.000	1250622.000
Loss carried forward	29375.600	0.000	0.000	0.000	0.000
Loss	0.000	0.000	0.000	0.000	0.000
 Total liabilities	 903930.000	 1049865.000	 1230255.000	 1415725.000	 1606275.000
Equity capital	254000.000	254000.000	254000.000	254000.000	254000.000
Reserves, retained profit	0.000	191635.000	417765.000	648955.000	885225.000
Profit:	221030.000	226110.000	231190.000	236270.000	241350.000
Long and medium term debt	406400.000	355600.000	304800.000	254000.000	203200.000
Current liabilities	22500.000	22500.000	22500.000	22500.000	22500.000
Bank overdraft, finance required.	0.000	0.000	0.000	0.000	0.000
Total debt	428900.000	378100.000	327300.000	276500.000	225700.000
Equity, % of liabilities	28.100	24.194	20.646	17.941	15.813

Production Unit for Windpumps --- 10-02-1989



COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL

Projected Balance Sheets, Production in Dollars

Year	2001	2002	2003	2004	2005
Total assets	1801905.000	2002615.000	2222155.000	2433025.000	2699775.000
Fixed assets, net of depreciation	216650.000	175400.000	147900.000	161650.000	120400.000
Construction in progress	0.000	0.000	55000.000	0.000	0.000
Current assets	95002.770	95002.770	95002.770	95002.770	95002.770
Cash, bank	2750.000	2750.000	2750.000	2750.000	2750.000
Cash surplus, finance available .	1487502.000	1729462.000	1921502.000	2173622.000	2481622.000
Loss carried forward	0.000	0.000	0.000	0.000	0.000
Loss	0.000	0.000	0.000	0.000	0.000
 Total Liabilities	 1801905.000	 2002615.000	 2222155.000	 2433025.000	 2699775.000
Equity capital	254000.090	254000.000	254000.000	254000.000	254000.000
Reserves, retained profit	1126575.000	1373005.000	1624515.000	1894855.000	2154525.000
Profit	246430.000	251510.000	270340.000	261670.000	266750.000
Long and medium term debt	152400.000	101600.000	50800.000	0.000	0.000
Current liabilities	22500.000	22500.000	22500.000	22500.000	22500.000
Bank overdraft, finance required.	0.000	0.000	0.000	0.000	0.000
 Total debt	 174900.000	 124100.000	 73300.090	 22500.000	 22500.000
Equity, % of liabilities	14.096	12.683	11.430	10.440	9.408

Production Unit for Windpumps --- 10-02-1989



COMFAR
2.1 UNIDO

----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Production Unit for Windpumps

10-02-1989

Isolated plant, tax included

1 year(s) of construction, 15 years of production

currency conversion rates:

foreign currency 1 unit = 1.0000 units accounting currency

local currency 1 unit = 1.0000 units accounting currency

accounting currency: Dollars

Total initial investment during construction phase

fixed assets:	440400.00	71.617 % foreign
current assets:	0.00	0.000 % foreign
total assets:	440400.00	71.617 % foreign

Source of funds during construction phase

equity & grants:	154000.00	0.000 % foreign
foreign loans :	308000.00	
local loans :	0.00	
total funds :	462000.00	66.667 % foreign

Cashflow from operations

Year:	:	2	4
operating costs:	336250.00	342875.00	367000.00
depreciation :	41250.00	41250.00	41250.00
interest :	37800.00	47800.00	50800.00
-----	-----	-----	-----
production costs	415300.00	431925.00	459050.00
thereof foreign	86.15 %	83.58 %	74.89 %
total sales :	210000.00	318000.00	600000.00
-----	-----	-----	-----
gross income :	-205300.00	-113925.00	140950.00
net income :	-205300.00	-113925.00	140950.00
cash balance :	-14780.97	22304.78	111747.20
net cashflow :	-176941.00	-29895.22	162547.20

Net Present Value at: 10.00 % = 346957.40

Internal Rate of Returns: 16.81 %

Return on equity1: 12.86 %

Return on equity2: 22.44 %

Index of Schedules produced by COMFAR

Total initial investment	Cashflow Tables
Total investment during production	Projected Balance
Total production costs	Net income statement
Working Capital requirements	Source of finance



COMFAR
2.1 UNIDO

----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Cashflow Tables, construction in Dollars

Year 1990

Total cash inflow . . . 462000.000

Financial resources . . . 462000.000

Sales, net of tax . . . 0.000

Total cash outflow . . . 440400.000

Total assets 425000.000

Operating costs 0.000

Cost of finance 15400.000

Repayment 0.000

Corporate tax 0.000

Dividends paid 0.000

Surplus (deficit) . . . 21600.000

Cumulated cash balance . . . 21600.000

Inflow, local 154000.000

Outflow, local 125000.000

Surplus (deficit) . . . 29000.000

Inflow, foreign 308000.000

Outflow, foreign 315400.000

Surplus (deficit) . . . -7400.000

Net cashflow -425000.000

Cumulated net cashflow . . . -425000.000

Production Unit for Windpumps --- 10-02-1989



----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Cashflow tables, production in Dollars

Year	1991	1992	1993	1994	1995	1996
Total cash inflow ..	427854.200	420635.400	424343.800	601833.300	600000.000	600000.000
Financial resources ..	217854.200	102635.400	4343.750	1833.332	0.000	0.000
Sales, net of tax ..	210000.000	318000.000	420000.000	600000.000	600000.000	600000.000
Total cash outflow ..	442595.100	398330.600	433746.500	490086.100	432407.000	498201.700
Total assets	68545.140	7655.623	12946.460	72286.110	-5763.889	-2916.667
Operating costs	336250.000	342875.000	370000.000	367000.000	317000.000	292000.000
Cost of finance	37800.000	47800.000	50800.000	50800.000	50800.000	45720.000
Repayment	0.000	0.000	0.000	0.000	52883.330	52883.340
Corporate tax	0.000	0.000	0.000	0.000	17487.500	110515.000
Dividends paid	0.000	0.000	0.000	0.000	0.000	0.000
Surplus (deficit) ..	-14740.940	22304.810	-9402.719	111747.200	167593.000	101798.300
Cumulated cash balance	6859.063	29163.880	19761.160	131508.300	299101.400	400899.700
Inflow, local	272437.500	359118.800	422193.800	601500.000	600000.000	600000.000
Outflow, local	59461.800	67146.180	95553.130	112166.700	126487.500	219515.000
Surplus (deficit) ..	212975.700	291972.600	326640.600	489333.300	473512.500	380485.000
Inflow, foreign	155416.700	61516.670	2150.000	333.332	0.000	0.000
Outflow, foreign	383133.300	331184.400	338193.300	377919.400	305919.400	278686.700
Surplus (deficit) ..	-227716.700	-269667.800	-336043.300	-377586.100	-305919.400	-278686.700
Net cashflow	-176941.000	-29895.210	41397.280	162547.200	269193.000	198318.400
Cumulated net cashflow	-601941.000	-631836.200	-590438.900	-427891.700	-158698.700	39619.700

Production Unit for Windpumps --- 10-02-1989


COMFAR
 2.1 UNIDO

----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Cashflow tables, production in Dollars

Year	1997	1998	1999	2000	2001	2002
Total cash inflow . .	600000.000	600000.000	600000.000	600000.000	600000.000	600000.000
Financial resources .	0.000	0.000	0.000	0.000	0.000	0.000
Sales, net of tax . .	600000.000	600000.000	600000.000	600000.000	600000.000	600000.000
Total cash outflow . .	496495.000	668955.000	491415.000	488875.000	486335.000	483795.000
Total assets	0.000	175000.000	0.000	0.000	0.000	0.000
Operating costs . . .	292000.000	292000.000	292000.000	292000.000	292000.000	292000.000
Cost of finance . . .	40640.000	35560.000	30480.000	25400.000	20320.000	15240.000
Repayment	50800.000	50800.000	50800.000	50800.000	50800.000	50800.000
Corporate tax	113055.000	115595.000	118135.000	120675.000	123215.000	125755.000
Dividends paid	0.000	0.000	0.000	0.000	0.000	0.000
Surplus (deficit) .	103505.000	-68955.000	108585.000	111125.000	113665.000	116205.000
Cumulated cash balance	504404.700	435449.700	544034.700	655159.700	768824.700	885029.700
Inflow, local	600000.000	600000.000	600000.000	600000.000	600000.000	600000.000
Outflow, local	222055.000	224595.000	227135.000	229675.000	232215.000	234755.000
Surplus (deficit) .	377945.000	375405.000	372865.000	370325.000	367785.000	365245.000
Inflow, foreign	0.000	0.000	0.000	0.000	0.000	0.000
Outflow, foreign	274440.000	444360.000	264290.000	259200.000	254120.000	249040.000
Surplus (deficit) .	-274440.000	-444360.000	-264280.000	-259200.000	-254120.000	-249040.000
Net cashflow	194945.000	17405.000	189865.000	187325.000	184785.000	182245.000
Cumulated.net cashflow	234564.700	251969.700	441934.700	629159.700	813944.700	996189.700

Production Unit for Windpumps --- 10-02-1989



----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Cashflow tables, production in Dollars

Year	2003	2004	2005
Total cash inflow . .	600000.000	600000.000	600000.000
Financial resources .	0.000	0.000	0.000
Sales, net of tax . .	600000.000	600000.000	600000.000
Total cash outflow . .	543130.000	478715.000	425375.000
Total assets	55000.000	0.000	0.000
Operating costs . . .	292000.000	292000.000	292000.000
Cost of finance . . .	10160.000	5080.000	0.000
Repayment	50800.000	50800.000	0.000
Corporate tax	135170.000	130835.000	133375.000
Dividends paid	0.000	0.000	0.000
Surplus (deficit) .	56870.000	121285.000	174625.000
Cumulated cash balance	941899.700	1063185.000	1237910.000
Inflow, local	600000.00	600000.000	600000.000
Outflow, local	244170.000	239835.000	242375.000
Surplus (deficit) .	355830.000	360165.000	357625.000
Inflow, foreign	0.000	0.000	0.000
Outflow, foreign	298960.000	238880.000	183000.000
Surplus (deficit) .	-298960.000	-238880.000	-183000.000
Net cashflow	117830.000	177165.000	174625.000
Cumulated net cashflow	1114020.000	1291185.000	1465810.000

Production Unit for Windpumps --- 10-02-1989



----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Cashflow Discounting:**a) Equity paid versus Net income flow:**

Net present value 109733.10 at 10.00 %
Internal Rate of Return (IRRE1) .. 12.86 %

b) Net Worth versus Net cash return:

Net present value 301114.50 at 10.00 %
Internal Rate of Return (IRRE2) .. 22.44 %

c) Internal Rate of Return on total investment:

Net present value 346957.40 at 10.00 %
Internal Rate of Return (IRR) .. 16.81 %

Net Worth = Equity paid plus reserves

----- Production Unit for Windpumps --- 10-02-1989



COMFAR
2.1 UNIDCO

COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL

Net Income Statement in Dollars

Year	1991	1992	1993	1994	1995
Total sales, incl. sales tax	210000.000	318000.000	420000.000	600000.000	600000.000
Less: variable costs, incl. sales tax.	84000.000	127200.000	168000.000	240000.000	240000.000
Variable margin	126000.000	190800.000	252000.000	360000.000	360000.000
% of total sales	60.000	60.000	60.000	60.000	60.000
Non-variable costs, incl. depreciation	293500.000	256925.000	243250.000	168250.000	118250.000
Operational margin	-167500.000	-66125.000	8750.000	191750.000	241750.000
% of total sales	-79.762	-20.794	2.083	31.958	40.292
Cost of finance	37800.000	47800.000	50800.000	50800.000	50800.000
Gross profit	-205300.000	-113925.000	-42050.000	140950.000	190950.000
Allowances	0.000	0.000	0.000	0.000	0.000
taxable profit	-64350.000	0.000	0.000	0.000	34975.000
Tax	0.000	0.000	0.000	0.000	17487.500
Net profit	-205300.000	-113925.000	-42050.000	140950.000	173462.500
Dividends paid	0.000	0.000	0.000	0.000	0.000
Undistributed profit	-205300.000	-113925.000	-42050.000	140950.000	173462.500
Accumulated undistributed profit ...	-205300.000	-319225.000	-361275.000	-220325.000	-46862.500
Gross profit, % of total sales	-97.762	-35.825	-10.012	23.492	31.825
Net profit, % of total sales	-97.762	-35.825	-10.012	23.492	28.910
OE, Net profit, % of equity	-95.935	-44.852	-16.555	55.492	68.292
OII, Net profit+interest, % of invest.	-35.212	-13.756	1.788	34.255	40.329

Production Unit for Windpumps --- 10-02-1989



CONFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL

Net Income Statement in Dollars

Year	1996	1997	1998	1999	2000
Total sales, incl. sales tax	600000.000	600000.000	600000.000	600000.000	600000.000
Less: variable costs, incl. sales tax.	240000.000	240000.000	240000.000	240000.000	240000.000
Variable margin	360000.000	360000.000	360000.000	360000.000	360000.000
% of total sales	60.000	60.000	60.000	60.000	60.000
Non-variable costs, incl. depreciation	93250.000	93250.000	93250.000	93250.000	93250.000
Operational margin	266750.000	266750.000	266750.000	266750.000	266750.000
% of total sales	44.458	44.458	44.458	44.458	44.458
Cost of finance	45720.000	40640.000	35560.000	30480.000	25400.000
Gross profit	221030.000	226110.000	231190.000	236270.000	241350.000
Allowances	0.000	0.000	0.000	0.000	0.000
Taxable profit	221030.000	226110.000	231190.000	236270.000	241350.000
Tax	110515.000	113055.000	115595.000	118135.000	120675.000
Net profit	110515.000	113055.000	115595.000	118135.000	120675.000
Dividends paid	0.000	0.000	0.000	0.000	0.000
Distributed profit	110515.000	113055.000	115595.000	118135.000	120675.000
Accumulated undistributed profit	63652.500	176707.500	292302.500	410437.500	531112.500
Gross profit, % of total sales	36.838	37.685	38.532	39.378	40.225
Net profit, % of total sales	18.419	18.843	19.266	19.689	20.112
ROE, Net profit, % of equity	43.510	44.510	45.510	46.510	47.510
ROI, Net profit+interest, % of invest.	28.138	27.680	20.699	20.351	20.003

Production Unit for Windpumps --- 10-02-1989



COMFAR
2.1 UNIDO

----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Net Income Statement in Dollars

Year	2001	2002	2003	2004	2005
Total sales, incl. sales tax	600000.000	600000.000	600000.000	600000.000	600000.000
Less: variable costs, incl. sales tax.	240000.000	240000.000	240000.000	240000.000	240000.000
Variable margin	360000.000	360000.000	360000.000	360000.000	360000.000
As % of total sales	60.000	60.000	60.000	60.000	60.000
Non-variable costs, incl. depreciation	93250.000	93250.000	79500.000	93250.000	93250.000
Operational margin	266750.000	266750.000	280500.000	266750.000	266750.000
As % of total sales	44.458	44.458	46.750	44.458	44.458
Cost of finance	20320.000	15240.000	10160.000	5080.000	0.000
Gross profit	246430.000	251510.000	270340.000	261670.000	266750.000
Allowances	0.000	0.000	0.000	0.000	0.000
Taxable profit	246430.000	251510.000	270340.000	261670.000	266750.000
Tax	123215.000	125755.000	135170.000	130835.000	133375.000
Net profit	123215.000	125755.000	135170.000	130835.000	133375.000
Dividends paid	0.000	0.000	0.000	0.000	0.000
Undistributed profit	123215.000	125755.000	135170.000	130835.000	133375.000
Accumulated undistributed profit	654327.500	780082.500	915252.500	1046068.000	1179463.000
Gross profit, % of total sales	41.072	41.918	45.057	43.612	44.458
Net profit, % of total sales	20.536	20.959	22.528	21.806	22.229
ROE, Net profit, % of equity	43.510	49.510	53.217	51.510	52.510
ROI, Net profit+interest, % of invest.	19.656	19.308	18.507	17.308	16.985

Production Unit for Windpumps --- 10-02-1989



COMFAR
2.1 UNIDOC

----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Windpumps, ENEL

02-03-1989

ENEL2

1 year(s) of construction, 15 years of production

currency conversion rates:

foreign currency 1 unit =	1.0000 units accounting currency
local currency 1 unit =	1.0000 units accounting currency
accounting currency:	Dollars

Total initial investment during construction phase

fixed assets:	353000.00	71.671 % foreign
current assets:	0.00	0.000 % foreign
total assets:	353000.00	71.671 % foreign

Source of funds during construction phase

equity & grants:	130000.00	0.000 % foreign
foreign loans :	260000.00	
local loans :	0.00	
total funds :	390000.00	66.667 % foreign

Cashflow from operations

Year:	1	2	4
operating costs:	283250.00	264875.00	315000.00
depreciation :	40000.00	40000.00	40000.00
interest :	31000.00	36000.00	36000.00
-----	-----	-----	-----
production costs	354250.00	340875.00	391000.00
thereof foreign	84.97 %	80.44 %	73.91 %
total sales :	210000.00	318000.00	600000.00
gross income :	-144250.00	-22875.00	209000.00
net income :	-144250.00	-22875.00	209000.00
cash balance :	1170.13	12938.13	93866.66
net cashflow :	-117829.90	48938.13	165866.70

Net Present Value at: 10.00 % = 1168160.00

Internal Rate of Return: 32.71 %

Return on equity1: 36.62 %

Return on equity2: 48.09 %

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Total initial investment
 Total investment during production
 Total production costs
 Working Capital requirements

Cashflow Tables
 Projected Balance
 Net income statement
 Source of finance



----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Total Initial Investment in Dollars

Year	1990
Fixed investment costs	
Land, site preparation, development	0.000
Buildings and civil works	200000.000
Auxiliary and service facilities . .	100000.000
Incorporated fixed assets	0.000
Plant machinery and equipment . . .	40000.000
Total fixed investment costs	340000.000
Pre-production capital expenditures.	
Net working capital	13000.000
Total initial investment costs . . .	353000.000
Of it foreign, in %	71.671

Windpumps, ENEL --- 02-03-1989



COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL

Total Current Investment in Dollars

Year	1991	1992	1993	1994	1995
Fixed investment costs					
Land, site preparation, development	0.000	0.000	0.000	0.000	0.000
Buildings and civil works	0.000	0.000	0.000	0.000	0.000
Auxiliary and service facilities .	0.000	0.000	0.000	100000.000	0.000
Incorporated fixed assets	0.000	0.000	0.000	0.000	0.000
Plant, machinery and equipment . .	0.000	0.000	0.000	0.000	0.000
Total fixed investment costs	0.000	0.000	0.000	100000.000	0.000
Preproduction capitals expenditures.	0.000	0.000	0.000	0.000	0.000
Working capital	44579.860	4186.876	8283.262	119133.330	-1972.219
Total current investment costs . . .	44579.860	4186.876	8283.262	119133.300	-1972.219
Of it foreign, %	87.982	67.698	79.062	98.601	0.000

Windpumps, ENEL --- 02-03-1989

COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL

Total Current Investment in Dollars

Year	1996-97	1998	1999-2002	2003
Fixed investment costs				
Land, site preparation, development	0.000	0.000	0.000	0.000
Buildings and civil works	0.000	0.000	0.000	0.000
Auxiliary and service facilities .	0.000	100000.000	0.000	100000.000
Incorporated fixed assets	0.000	0.000	0.000	0.000
Plant, machinery and equipment . .	0.000	40000.000	0.000	0.000
Total fixed investment costs	0.000	140000.000	0.000	100000.000
Preproduction capitals expenditures.	0.000	0.000	0.000	0.000
Working capital	0.000	0.000	0.000	0.000
Total current investment costs . . .	0.000	140000.000	0.000	100000.000
Of it foreign, %	0.000	100.000	0.000	100.000

Windpumps, ENEL --- 02-03-1989



COMFAR
2.1 UNIDO

----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Total Production Costs in Dollars

Year	1991	1992	1993	1994	1995
Z of nom. capacity (single product).	35.000	53.000	78.000	100.000	100.000
Raw material 1	56750.000	83474.990	119000.000	170030.000	170000.000
Other raw materials	28000.000	21200.000	14000.000	20000.000	20000.000
Utilities	2000.000	2500.000	3000.000	3000.000	3000.000
Energy	0.000	0.000	0.000	0.000	0.000
Labour, direct	10500.000	21200.000	35000.000	50000.000	50000.000
Repair, maintenance	0.000	0.000	0.000	0.000	0.000
Spares	2000.000	2500.000	3000.000	3000.000	3000.000
Factory overheads	115000.000	90000.000	65000.000	40000.000	15000.000
	-----	-----	-----	-----	-----
Factory costs	214250.000	220875.000	239000.000	286000.000	261000.000
Administrative overheads	69000.000	44000.000	29000.000	29000.000	19000.000
Indir. costs, sales and distribution	0.000	0.000	0.000	0.000	0.000
Direct costs, sales and distribution	0.000	0.000	0.000	0.000	0.000
Depreciation	40000.000	40000.000	40000.000	40000.000	40000.000
Financial costs	31000.000	36000.000	36000.000	36000.000	32400.000
	-----	-----	-----	-----	-----
Total production costs	354250.000	340875.000	344000.000	391000.000	352400.000
	-----	-----	-----	-----	-----
Costs per unit (single product) .	10121.430	6431.604	4914.286	3910.000	3524.000
Of it foreign, Z	84.968	90.440	75.581	73.913	71.056
Of it variable, Z	23.712	37.316	48.837	61.381	68.104
Total labour	79500.000	65200.000	64000.000	79000.000	69000.000

Mindumps, EMEL --- 02-03-1989



COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL

Total Production Costs in Dollars

Year	1996	1997	1998	1999	2000
% of nom. capacity (single product).	100.000	100.000	100.000	100.000	100.000
Raw material I	170000.000	170000.000	170000.000	170000.000	170000.000
Other raw materials	20000.000	20000.000	20000.000	20000.000	20000.000
Utilities	3000.000	3000.000	3000.000	3000.000	3000.000
Energy	0.000	0.000	0.000	0.000	0.000
Labour, direct	50000.000	50000.000	50000.000	50000.000	50000.000
Repair, maintenance	0.000	0.000	0.000	0.000	0.000
Spares	3000.000	3000.000	3000.000	3000.000	3000.000
Factory overheads	15000.000	15000.000	15000.000	15000.000	15000.000
	-----	-----	-----	-----	-----
Factory costs	261000.000	261000.000	261000.000	261000.000	261000.000
Administrative overheads	19000.000	19000.000	19000.000	19000.000	19000.000
Indir. costs, sales and distribution	0.000	0.000	0.000	0.000	0.000
Direct costs, sales and distribution	0.000	0.000	0.000	0.000	0.000
Depreciation	40000.000	40000.000	40000.000	40000.000	40000.000
Financial costs	28800.000	25200.000	21600.000	18000.000	14400.000
	=====	=====	=====	=====	=====
Total production costs	348800.000	345200.000	341600.000	338000.000	334400.000
	=====	=====	=====	=====	=====
Costs per unit (single product) .	3488.000	3452.000	3416.000	3380.000	3344.000
Of it foreign, %	70.757	70.452	70.141	69.822	69.498
Of it variable, %	68.897	69.525	70.258	71.006	71.770
Total labour	69000.000	69000.000	69000.000	69000.000	69000.000

Windpumps, EMEI --- 02-03-1989



----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Total Production Costs in Dollars

Year	2001	2002	2003	2004- 5
% of nom. capacity (single product).	100.000	100.000	100.000	100.000
Raw material 1	170000.000	170000.000	170000.000	170000.000
Other raw materials	20000.000	20000.000	20000.000	20000.000
Utilities	3000.000	3000.000	3000.000	3000.000
Energy	0.000	0.000	0.000	0.000
Labour, direct	50000.000	50000.000	50000.000	50000.000
Repair, maintenance	0.000	0.000	0.000	0.000
Spares	3000.000	3000.000	3000.000	3000.000
Factory overheads	15000.000	15000.000	15000.000	15000.000
	-----	-----	-----	-----
Factory costs	261000.000	261600.000	261600.000	261600.000
Administrative overheads	19000.000	19000.000	19000.000	19000.000
Indir. costs, sales and distribution	0.000	0.000	0.000	0.000
Direct costs, sales and distribution	0.000	0.000	0.000	0.000
Depreciation	43000.000	40000.000	15000.000	40000.000
Financial costs	10800.000	7200.000	3600.000	0.000
	-----	-----	-----	-----
Total production costs	330800.000	327200.000	298600.000	320000.000
	=====	=====	=====	=====
Costs per unit (single product) .	3308.000	3272.000	2986.000	3200.000
Of it foreign, %	69.166	69.826	65.841	68.125
Of it variable, %	72.551	73.350	80.375	75.000
Total labour	69000.000	69000.000	69000.000	69000.000

Windmills, EMEL --- 02-03-1989



COMFAR
2.1 UNIDCO

----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Net Working Capital in Dollars

Year	1991	1992	1993	1994	1995
Coverage adc coto					
Current assets &					
Accounts receivable . . . 30 12.0	23604.170	22072.920	22333.330	26250.000	23333.330
Inventory and materials . 116 3.1	28458.330	34854.160	43916.670	62416.670	62416.670
Energy 0 ---	0.000	0.000	0.000	0.000	0.000
Spares 360 1.0	2000.000	2500.000	3000.000	3000.000	3000.000
Work in progress 2 170.2	920.139	1087.708	1330.556	1661.111	1591.667
Finished products 4 92.5	1993.056	2277.539	2719.444	3300.000	3202.778
Cash in hand 10 36.0	5458.333	4380.556	3666.667	3388.889	2416.667
Total current assets	62454.030	67172.980	76966.660	100016.700	95961.110
Current liabilities and					
Accounts payable 30 12.0	17854.170	18406.250	19916.670	23833.330	21750.000
Net working capital	44579.860	48766.730	57050.000	76183.340	74211.110
Increase in working capital	44579.860	4186.875	8283.262	19133.340	-1972.227
Net working capital, local	5357.639	6710.069	8444.444	10111.110	10111.110
Net working capital, foreign	39222.220	42054.670	48605.550	66072.220	64100.000

Note: adc = minimum days of coverage ; coto = coefficient of turnover .

Windpumps, EMEL --- 02-03-1989

----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Net Working Capital in Dollars

Year	1996-2005
Coverage adc coto	
Current assets &	
Accounts receivable . . . 30 12.0	23333.330
Inventory and materials . 116 3.1	62416.670
Energy 0 ---	0.000
Spares 360 1.0	3000.000
Work in progress 2 170.2	1591.667
Finished products 4 92.5	3202.778
Cash in hand 10 36.0	2416.667
Total current assets	95961.110
Current liabilities and	
Accounts payable 30 12.0	21750.000
Net working capital	74211.110
Increase in working capital	0.000
Net working capital, local	10111.110
Net working capital, foreign	64100.000



----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Source of Finance, construction in Dollars

Year 1990

Equity, ordinary .. 130000.000

Equity, preference. 0.000

Subsidies, grants . 0.000

Loan A, foreign . 260300.000

Loan B, foreign.. 0.000

Loan C, foreign . 0.000

Loan A, local.... 0.000

Loan B, local.... 0.000

Loan C, local.... 0.000

Total loan 260300.000

Current liabilities 0.000

Bank overdraft 0.000

Total funds 390000.000



COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL ---

Source of Finance, production in Dollars

Year	1991	1992	1993	1994	1995	1996-2003
Equity, ordinary ..	50000.000	0.000	0.000	0.000	0.000	0.000
Equity, preference.	0.000	0.000	0.000	0.000	0.000	0.000
Subsidies, grants .	0.000	0.000	0.000	0.000	0.000	0.000
Loan A, foreign .	100000.000	0.000	0.000	-36000.000	-36000.000	-36000.000
Loan B, foreign..	0.000	0.000	0.000	0.000	0.000	0.000
Loan C, foreign .	0.000	0.000	0.000	0.000	0.000	0.000
Loan A, local....	0.000	0.000	0.000	0.000	0.000	0.000
Loan B, local....	0.000	0.000	0.000	0.000	0.000	0.000
Loan C, local....	0.000	0.000	0.000	0.000	0.000	0.000
Total loan	100000.000	0.000	0.000	-36000.000	-36000.000	-36000.000
Current liabilities	17854.170	552.083	1510.417	3916.667	-2083.334	0.000
Bank overdraft	0.000	0.000	0.000	0.000	0.000	0.000
Total funds	167854.200	552.083	1510.417	-32083.330	-38083.340	-36000.000

Windpumps, ENEL --- 02-03-1989



COMFAR
2.1 UNIDO

----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Cashflow Tables, construction in Dollars

Year 1990

Total cash inflow . . . 390000.000

Financial resources . . . 390000.000

Sales, net of tax . . . 0.000

Total cash outflow . . . 353000.000

Total assets 340000.000

Operating costs 0.000

Cost of finance 13000.000

Repayment 0.000

Corporate tax 0.000

Dividends paid 0.000

Surplus (deficit) . . . 37000.000

Cumulated cash balance . . . 37000.000

Inflow, local 130000.000

Outflow, local 100000.000

Surplus (deficit) . . . 30000.000

Inflow, foreign 260000.000

Outflow, foreign 253000.000

Surplus (deficit) . . . 7000.000

Net cashflow -340000.000

Cumulated net cashflow . . . -340000.000

Windpumps, ENEL --- 02-03-1989



COMFAR
2.1 UNIDO

----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Cashflow tables, production in Dollars

Year	1991	1992	1993	1994	1995	1996
Total cash inflow . .	377854.200	319118.800	421510.400	603916.700	600000.000	600000.000
Financial resources .	167854.200	1118.750	1510.417	3916.667	0.000	0.000
Sales, net of tax . .	210000.000	318000.000	420000.000	600000.000	600000.000	600000.000
Total cash outflow . .	376684.000	306180.600	313793.700	510050.000	346427.800	344800.000
Total assets	62434.030	4738.956	9793.681	123050.000	-4055.555	0.000
Operating costs . . .	283250.000	264875.000	268000.000	315000.000	280000.000	280000.000
Cost of finance . . .	31000.000	36000.000	36000.000	36000.000	32400.000	28800.000
Repayment	0.000	566.667	0.000	36000.000	38083.340	36000.000
Corporate tax	0.000	0.000	0.000	0.000	0.000	0.000
Dividends paid	0.000	0.000	0.000	0.000	0.000	0.000
Surplus (deficit) .	1170.125	12938.130	107716.700	93866.690	253572.200	255200.000
Cumulated cash balance	38170.130	51108.250	158825.000	252691.700	506263.900	761463.900
Inflow, local	262437.500	319118.800	421443.800	601500.000	600000.000	600000.000
Outflow, local	56045.140	64146.180	82178.130	100166.700	97000.000	97000.000
Surplus (deficit) .	206392.400	254972.600	339265.600	501333.300	503000.000	503000.000
Inflow, foreign	115416.700	0.000	66.667	2416.667	0.000	0.000
Outflow, foreign	320638.900	242034.400	231615.600	409883.300	249427.800	247800.000
Surplus (deficit) .	-205222.200	-242034.400	-231548.900	-407466.700	-249427.800	-247800.000
Net cashflow	-117829.900	48938.110	143716.700	165866.700	321972.200	320000.000
Cumulated net cashflow	-457829.900	-408891.800	-265175.000	-99308.330	222663.900	542663.900

Windpumps, EMEL --- 02-03-1989



COMFAR
2.1 UNIDO

----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Cashflow tables, production in Dollars

Year	1997	1998	1999	2000	2001	2002
Total cash inflow . .	600000.000	600000.000	600000.000	600000.000	600000.000	600000.000
Financial resources .	0.000	0.000	0.000	0.000	0.000	0.000
Sales, net of tax . .	600000.000	600000.000	600000.000	600000.000	600000.000	600000.000
Total cash outflow . .	341200.000	477600.000	334000.000	330400.000	326800.000	323200.000
Total assets	0.000	140000.000	0.000	0.000	0.000	0.000
Operating costs . . .	280000.000	280000.000	280000.000	280000.000	280000.000	280000.000
Cost of finance . . .	25200.000	21600.000	18000.000	14400.000	10800.000	7200.000
Repayment	36000.000	36000.000	36000.000	36000.000	36000.000	36000.000
Corporate tax	0.000	0.000	0.000	0.000	0.000	0.000
Dividends paid	0.000	0.000	0.000	0.000	0.000	0.000
Surplus (deficit) .	258800.000	122400.000	266000.000	269600.000	273200.000	276800.000
Cumulated cash balance	1020264.000	1142664.000	1408664.000	1678264.000	1951464.000	2228264.000
Inflow, local	600000.000	600000.000	600000.000	600000.000	600000.000	600000.000
Outflow, local	97000.000	97000.000	97000.000	97000.000	97000.000	97000.000
Surplus ! deficit) .	503000.000	503000.000	503000.000	503000.000	503000.000	503000.000
Inflow, foreign	0.000	0.000	0.000	0.000	0.000	0.000
Outflow, foreign	244200.000	380600.000	237000.000	233400.000	229800.000	226200.000
Surplus (deficit) .	-244200.000	-380600.000	-237000.000	-233400.000	-229800.000	-226200.000
Net cashflow	320000.000	180000.000	320000.000	320000.000	320000.000	320000.000
Cumulated net cashflow	862663.900	1042664.000	1362664.000	1682664.000	2002664.000	2322664.000

Mindpumps, ENEL --- 02-03-1989



CONFAR
2.1 UNIDO

CONFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL

Cashflow tables, production in Dollars

Year	2003	2004	2005
Total cash inflow . .	600000.000	600000.000	600000.000
Financial resources .	0.000	0.000	0.000
Sales, net of tax . .	600000.000	600000.000	600000.000
Total cash outflow . .	419600.000	280000.000	280000.000
Total assets	100000.000	0.000	0.000
Operating costs . . .	280000.000	280000.000	280000.000
Cost of finance . . .	3600.000	0.000	0.000
Repayment	36000.000	0.000	0.000
Corporate tax	0.000	0.000	0.000
Dividends paid	0.000	0.000	0.000
Surplus (deficit) .	180400.000	320000.000	320000.000
Cumulated cash balance	2408664.000	2728664.000	3048664.000
Inflow, local	600000.000	600000.000	600000.000
Outflow, local	97000.000	97000.000	97000.000
Surplus (deficit) .	503000.000	503000.000	503000.000
Inflow, foreign	0.000	0.000	0.000
Outflow, foreign	322600.000	183000.000	183000.000
Surplus (deficit) .	-322600.000	-183000.000	-183000.000
Net cashflow	220000.000	320000.000	320000.000
Cumulated net cashflow	2542664.000	2862664.000	3182664.000

Windpumps, ENEL --- 02-03-1989



COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL --**Cashflow Discounting:****a) Equity paid versus Net income flow:**

Net present value 1044044.00 at 10.00 %
Internal Rate of Return (IRRE1) .. 36.62 %

b) Net Worth versus Net cash return:

Net present value 1113614.00 at 10.00 %
Internal Rate of Return (IRRE2) .. 48.09 %

c) Internal Rate of Return on total investment:

Net present value 1168160.00 at 10.00 %
Internal Rate of Return (IRR) .. 32.71 %

Net Worth = Equity paid plus reserves

Windpumps. ENEL --- 02-03-1989



COMFAR
2.1 UNIDO

----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Net Income Statement in Dollars

Year	1991	1992	1993	1994	1995
Total sales, incl. sales tax	210000.000	318000.000	420000.000	600000.000	600000.000
Less: variable costs, incl. sales tax.	84000.000	127200.000	168000.000	240000.000	240000.000
Variable margin	126000.000	190800.000	252000.000	360000.000	360000.000
As % of total sales	60.000	60.000	60.000	60.000	60.000
Non-variable costs, incl. depreciation	239250.000	177675.000	140000.000	115000.000	80000.000
Operational margin	-113250.000	13125.000	112000.000	245000.000	280000.000
As % of total sales	-53.929	4.127	26.667	40.833	46.667
Cost of finance	31000.000	36000.000	36000.000	36000.000	32400.000
Gross profit	-144250.000	-22875.000	76000.000	209000.000	247600.000
Allowances	0.000	0.000	0.000	0.000	0.000
Taxable profit	-144250.000	-22875.000	76000.000	209000.000	247600.000
Tax	0.000	0.000	0.000	0.000	0.000
Net profit	-144250.000	-22875.000	76000.000	209000.000	247600.000
Dividends paid	0.000	0.000	0.000	0.000	0.000
Undistributed profit	-144250.000	-22875.000	76000.000	209000.000	247600.000
Accumulated undistributed profit . . .	-144250.000	-167125.000	-91125.000	117875.000	365475.000
Gross profit, % of total sales	-68.690	-7.193	18.095	34.833	41.267
Net profit, % of total sales	-68.690	-7.193	18.095	34.833	41.267
ROE, Net profit, % of equity	-80.139	-12.708	42.222	116.111	137.556
ROI, Net profit+interest, % of invest.	-29.446	3.376	28.208	47.464	54.452

Windpumps, ENEL --- 02-03-1989



CONFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Net Income Statement in Dollars

Year	1996	1997	1998	1999	2000
Total sales, incl. sales tax	600000.000	600000.000	600000.000	600000.000	600000.000
Less: variable costs, incl. sales tax.	240000.000	240000.000	240000.000	240000.000	240000.000
Variable margin	360000.000	360000.000	360000.000	360000.000	360000.000
As % of total sales	60.000	49.000	60.000	60.000	60.000
Non-variable costs, incl. depreciation	80000.000	80000.000	80000.000	80000.000	80000.000
Operational margin	280000.000	280000.000	280000.000	280000.000	280000.000
As % of total sales	46.667	46.667	46.667	46.667	46.667
Cost of finance	28000.000	25200.000	21600.000	18000.000	14400.000
Gross profit	251200.000	254800.000	258400.000	262000.000	265600.000
Allowances	0.000	0.000	0.000	0.000	0.000
Taxable profit	251200.000	254800.000	258400.000	262000.000	265600.000
Tax	0.000	0.000	0.000	0.000	0.000
Net profit	251200.000	254800.000	258400.000	262000.000	265600.000
Dividends paid	0.000	0.000	0.000	0.000	0.000
Undistributed profit	251200.000	254800.000	258400.000	262000.000	265600.000
Accumulated undistributed profit	616675.000	871475.000	1129875.000	1391875.000	1657475.000
Gross profit, % of total sales	41.867	42.467	43.067	43.667	44.267
Net profit, % of total sales	41.867	42.467	43.067	43.667	44.267
ROE, Net profit, % of equity	139.556	141.556	143.556	145.556	147.556
ROI, Net profit+interest, % of invest.	54.452	54.452	42.800	42.800	42.800

Windpumpen, EMEL --- 02-03-1989



COMIFAR 2.1 - EINNOVATION & TECHNOLOGY, DEPT. OF I.E., SL

Net Income Statement in Dollars

Year	2001	2002	2003	2004	2005
Total sales, incl. sales tax	600000.000	600000.000	600000.000	600000.000	600000.000
Less: variable costs, incl. sales tax.	240000.000	240000.000	240000.000	240000.000	240000.000
Variable margin	360000.000	360000.000	360000.000	360000.000	360000.000
As % of total sales	60.000	60.000	60.000	60.000	60.000
Non-variable costs, incl. depreciation	80000.000	80000.000	55000.000	80000.000	80000.000
Operational margin	280000.000	280000.000	305000.000	280000.000	280000.000
As % of total sales	46.667	46.667	50.833	46.667	46.667
Cost of finance	10000.000	7200.000	3600.000	0.000	0.000
Gross profit	269200.000	272800.000	301400.000	280000.000	280000.000
Allowances	0.000	0.000	0.000	0.000	0.000
Taxable profit	269200.000	272800.000	301400.000	280000.000	280000.000
Tax	0.000	0.000	0.000	0.000	0.000
Net profit	269200.000	272800.000	301400.000	280000.000	280000.000
Dividends paid	0.000	0.000	0.000	0.000	0.000
Undistributed profit	269200.000	272800.000	301400.000	280000.000	280000.000
Accumulated undistributed profit ...	1926675.000	2199475.000	2500875.000	2780875.000	3060875.000
Gross profit, % of total sales	44.867	45.467	50.233	46.667	46.667
Net profit, % of total sales	44.867	45.467	50.233	46.667	46.667
ROE, Net profit, % of equity	149.556	151.556	167.444	155.556	155.556
ROI, Net profit+interest, % of invest.	42.800	42.800	40.440	37.125	37.125

Windpumps, ENEL --- 02-03-1989



----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Projected Balance Sheets, construction in Dollars

Year 1990

Total assets 390000.000

Fixed assets, net of depreciation	0.000
Construction in progress	353000.000
Current assets	0.000
Cash, bank	0.000
Cash surplus, finance available	37000.000
Loss carried forward	0.000
Loss	0.000

Total liabilities 390000.000

Equity capital	130000.000
Reserves, retained profit	0.000
Profit	0.000
Long and medium term debt	260000.000
Current liabilities	0.000
Bank overdraft, finance required.	0.000

Total debt 260000.000

Equity, % of liabilities 33.333

Windpumps, EMEL --- 02-03-1989



COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL

Projected Balance Sheets, Production in Dollars

Year	1991	1992	1993	1994	1995
Total assets	557854.200	558406.300	635916.700	734833.300	855225.000
Fixed assets, net of depreciation	313000.000	273000.000	233000.000	193000.000	253000.000
Construction in progress	0.000	0.000	0.000	100000.000	0.000
Current assets	56975.700	62792.430	73300.000	96627.770	93544.440
Cash, bank	5458.333	4380.556	3666.667	3388.889	2416.667
Cash surplus, finance available ..	38170.160	51108.250	158825.000	252691.700	506263.900
Loss carried forward	0.000	144250.000	167125.000	91125.000	0.000
Loss	144250.000	22875.000	0.000	0.000	0.000
 Total liabilities	 557854.200	 558406.300	 635916.700	 734833.300	 855225.000
Equity capital	180000.000	180000.000	180000.000	180000.000	180000.000
Reserves, retained profit	0.000	0.000	0.000	0.000	117875.000
Profit	0.000	0.000	76000.000	209000.000	247600.000
Long and medium term debt	360000.000	360000.000	360000.000	324000.000	288000.000
Current liabilities	17854.170	18406.250	19916.670	23833.340	21750.000
Bank overdraft, finance required.	0.000	0.000	0.000	0.000	0.000
Total debt	377854.200	378406.300	379916.700	347833.300	309750.000
Equity, % of liabilities	32.266	32.235	28.306	24.429	21.047

Windpumps, EMEL --- 02-03-1989

COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL

Projected Balance Sheets, Production in Dollars

Year	1996	1997	1998	1999	2000
Total assets	1070425.000	1289225.000	1511625.000	1737625.000	1967225.000
Fixed assets, net of depreciation	213000.000	173000.000	133000.000	233000.000	193000.000
Construction in progress	0.000	0.000	140000.000	0.000	0.000
Current assets	93544.440	93544.440	93544.440	93544.440	93544.440
Cash, bank	2416.667	2416.667	2416.667	2416.667	2416.667
Cash surplus, finance available ..	761463.900	1020264.000	1142664.000	1408664.000	1678264.000
Loss carried forward	0.000	0.000	0.000	0.000	0.000
Loss	0.000	0.000	0.000	0.000	0.000
 Total liabilities	 1070425.000	 1289225.000	 1511625.000	 1737625.000	 1967225.000
Equity capital	180000.000	180000.000	180000.000	180000.000	180000.000
Reserves, retained profit	363473.000	616675.000	871475.000	1129875.000	1391875.000
Profit	251200.000	254800.000	258400.000	262000.000	265600.000
Long and medium term debt	252000.000	216000.000	180000.000	144000.000	108000.000
Current liabilities	21750.000	21750.000	21750.000	21750.000	21750.000
Bank overdraft, finance required.	0.000	0.000	0.000	0.000	0.000
Total debt	273750.000	237750.000	201750.000	165750.000	129750.000
Equity, % of liabilities	36.816	33.962	31.908	20.359	9.130



CONFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL

Projected Balance Sheets, Production in Dollars

Year	2001	2002	2003	2004	2005
Total assets	2200425.000	2437225.000	2702625.000	2982625.000	3262625.000
Fixed assets, net of depreciation	153000.000	113000.000	98000.000	158000.000	118000.000
Construction in progress	0.000	0.000	100000.000	0.000	0.000
Current assets	93544.440	93544.440	93544.440	93544.440	93544.440
Cash, bank	2416.667	2416.667	2416.667	2416.667	2416.667
Cash surplus, finance available .	1951464.000	2228264.000	2408664.000	2728664.000	3048664.000
Loss carried forward	0.000	0.000	0.000	0.000	0.000
Loss	0.000	0.000	0.000	0.000	0.000
 Total liabilities	 2200425.000	 2437225.000	 2702625.000	 2982625.000	 3262625.000
Equity capital	180000.000	180000.000	180000.000	180000.000	180000.000
Reserves, retained profit	1657475.000	1926675.000	2199475.000	2500875.000	2780875.000
Profit	269200.000	272800.000	301400.000	280000.000	280000.000
Long and medium term debt	72000.600	36000.000	0.000	0.000	0.000
Current liabilities	21750.000	21750.000	21750.000	21750.000	21750.000
Bank overdraft, finance required.	0.000	0.000	0.000	0.000	0.000
 Total debt	 93750.000	 57750.000	 21750.000	 21750.000	 21750.000
Equity, % of liabilities	8.180	7.385	6.660	6.035	5.517

Windpumpen, ENEL --- 02-03-1989



COMFAR
2.1 UNIDO

----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Windpumps, NETAFUS

07-03-1989

NETAFUS2

1 year(s) of construction, 15 years of production

currency conversion rates:

foreign currency 1 unit = 1.0000 units accounting currency

local currency 1 unit = 1.0000 units accounting currency

accounting currency: Dollars

Total initial investment during construction phase

fixed assets:	300000.00	75.000 % foreign
current assets:	0.00	0.000 % foreign
total assets:	300000.00	75.000 % foreign

Source of funds during construction phase

equity & grants:	100000.00	0.000 % foreign
foreign loans :	200000.00	
local loans :	0.00	
total funds :	300000.00	66.667 % foreign

Cashflow from operations

Year:	1	2	4
operating costs:	283250.00	264875.00	315000.00
depreciation :	30000.00	30000.00	30000.00
interest :	25000.00	30000.00	30000.00
production costs	338250.00	324875.00	375000.00
thereof foreign	84.63 %	79.86 %	73.13 %
total sales :	210000.00	318000.00	600000.00
gross income :	-128250.00	-6875.00	225000.00
net income :	-128250.00	-6875.00	225000.00
cash balance :	7170.13	18938.13	165866.70
net cashflow :	-117829.90	48938.13	225366.70

Net Present Value at: 10.00 % = 1273800.00

Internal Rate of Returns: 36.81 %

Return on equity1: 43.49 %

Return on equity2: 59.57 %

Index of Schedules produced by COMFAR

- | | |
|------------------------------------|----------------------|
| Total initial investment | Cashflow Tables |
| Total investment during production | Projected Balance |
| Total production costs | Net income statement |
| Working Capital requirements | Source of finance |



----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Total Initial Investment in Dollars

Year 1990

Fixed investment costs

Land, site preparation, development	0.000
Buildings and civil works	150000.000
Auxiliary and service facilities	40000.000
Incorporated fixed assets	0.000
Plant machinery and equipment	100000.000

Total fixed investment costs	290000.000
--	------------

Pre-production capital expenditures.	10000.000
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Net working capital	0.000
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Total initial investment costs	300000.000
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If it foreign, in %	75.000
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Windpumps, METAFUS --- 02-03-1989



COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Total Current Investment in Dollars

Year	1991	1992	1993	1994	1995
Fixed investment costs					
Land, site preparation, development	0.000	0.000	0.000	0.000	0.000
Buildings and civil works	0.000	0.000	0.000	0.000	0.000
Auxiliary and service facilities .	0.000	0.000	0.000	40000.000	0.000
Incorporated fixed assets	0.000	0.000	0.000	0.000	0.000
Plant, machinery and equipment ..	0.000	0.000	0.000	0.000	0.000
Total fixed investment costs . . .	0.000	0.000	0.000	40000.000	0.000
Preproduction capitals expenditures.	0.000	0.000	0.000	0.000	0.000
Working capital	44579.860	4186.876	8283.262	19133.330	-1972.219
Total current investment costs . . .	44579.860	4186.876	8283.262	59133.330	-1972.219
Of it foreign, Z	87.982	67.698	79.062	97.182	0.000

Windpumps, METAFUS --- 02-03-1989

COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Total Current Investment in Dollars

Year	1996-97	1998	1999-2002	2003
Fixed investment costs				
Land, site preparation, development	0.000	0.000	0.000	0.000
Buildings and civil works	0.000	0.000	0.000	0.000
Auxiliary and service facilities .	0.000	40000.000	0.000	40000.000
Incorporated fixed assets	0.000	0.000	0.000	0.000
Plant, machinery and equipment ..	0.000	100000.000	0.000	0.000
Total fixed investment costs . . .	0.000	140000.000	0.000	40000.000
Preproduction capitals expenditures.	0.000	0.000	0.000	0.000
Working capital	0.000	0.000	0.000	0.000
Total current investment costs . . .	0.000	140000.000	0.000	40000.000
Of it foreign, Z	0.000	100.000	0.000	100.000

Windpumps, METAFUS --- 02-03-1989



----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Total Production Costs in Dollars

Year	1991	1992	1993	1994	1995
Cost of nom. capacity (single product)	35.000	53.000	70.000	100.000	100.000
Raw material i	56750.000	83474.990	119000.000	170000.000	170000.000
Other raw materials	28000.000	21200.000	14000.000	20000.000	20000.000
Utilities	2000.000	2500.000	3000.000	3000.000	3000.000
Energy	0.000	0.000	0.000	0.000	0.000
Labour, direct	10500.000	21200.000	35000.000	50000.000	50000.000
Repair, maintenance	0.000	0.000	0.000	0.000	0.000
Spares	2000.000	2500.000	3000.000	3000.000	3000.000
Factory overheads	115000.000	90000.000	65000.000	40000.000	15000.000
	-----	-----	-----	-----	-----
Factory costs	214250.000	220875.000	239000.000	286000.000	261000.000
Administrative overheads	69000.000	44000.000	29000.000	29000.000	19000.000
Indir. costs, sales and distribution	0.000	0.000	0.000	0.000	0.000
Direct costs, sales and distribution	0.000	0.000	0.000	0.000	0.000
Depreciation	30000.000	30060.000	30000.000	30000.000	30000.000
Financial costs	25000.000	30000.000	30000.000	30000.000	27000.000
	-----	-----	-----	-----	-----
Total production costs	338250.000	324875.000	328000.000	375000.000	337000.000
	=====	=====	=====	=====	=====
Costs per unit (single product)	9664.286	6129.717	4685.714	3750.000	3370.000
If it foreign, i	84.627	79.861	74.771	73.133	70.104
If it variable, i	24.834	39.154	51.220	64.000	71.217
Total labour	79500.000	65200.000	64000.000	79000.000	69000.000

Windpumps, METAFUS --- 02-03-1989



----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Total Production Costs in Dollars

Year	1996	1997	1998	1999	2000
Z of nom. capacity (single product).	100.000	100.000	100.000	100.000	100.000
Raw material I	170000.000	170000.000	170000.000	170000.000	170000.000
Other raw materials	20000.000	20000.000	20000.000	20000.000	20000.000
Utilities	3000.000	3000.000	3000.000	3000.000	3000.000
Energy	0.000	0.000	0.000	0.000	0.000
Labour, direct	50000.000	50000.000	50000.000	50000.000	50000.000
Repair, maintenance	0.000	0.000	0.000	0.000	0.000
Spares	3000.000	3000.000	3000.000	3000.000	3000.000
Factory overheads	15000.000	15000.000	15000.000	15000.000	15000.000
	-----	-----	-----	-----	-----
Factory costs	261000.000	261000.000	261000.000	261000.000	261000.000
Administrative overheads	19000.000	19000.000	19000.000	19000.000	19000.000
Indir. costs, sales and distribution	0.000	0.000	0.000	0.000	0.000
Direct costs, sales and distribution	0.000	0.000	0.000	0.000	0.000
Depreciation	30000.000	30000.000	30000.000	30000.000	30000.000
Financial costs	24000.000	21000.000	18000.000	15000.000	12000.000
	-----	-----	-----	-----	-----
Total production costs	334000.000	331000.000	328000.000	325000.000	322000.000
	-----	-----	-----	-----	-----
Costs per unit (single product) .	3340.000	3310.000	3280.000	3250.000	3220.000
Of it foreign, I	69.835	69.562	69.284	69.000	68.711
Of it variable,I	71.856	72.508	73.171	73.846	74.534
Total labour	69000.000	69000.000	69000.000	69000.000	69000.000

Windpumps, METAFUS --- 02-03-1989



----- COMFAR 2.1 - EINDHOVEN UNIT. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Total Production Costs in Dollars

Year	2001	2002	2003	2004- 5
I of nom. capacity (single product).	100.000	100.000	100.000	100.000
Raw material I	170000.000	170000.000	170000.000	170000.000
Other raw materials	20000.000	20000.000	20000.000	20000.000
Utilities	3000.000	3000.000	3000.000	3000.000
Energy	0.000	0.000	0.000	0.000
Labour, direct	50000.000	50000.000	50000.000	50000.000
Repair, maintenance	0.000	0.000	0.000	0.000
Spares	3000.000	3000.000	3000.000	3000.000
Factory overheads	15000.000	15000.000	15000.000	15000.000
	-----	-----	-----	-----
Factory costs	261000.000	261000.000	261000.000	261000.000
Administrative overheads	19000.000	19000.000	19000.000	19000.000
Indir. costs, sales and distribution	0.000	0.000	0.000	0.000
Direct costs, sales and distribution	0.000	0.000	0.000	0.000
Depreciation	30000.000	30000.000	20000.000	30000.000
Financial costs	9000.000	6000.000	3000.000	0.000
	-----	-----	-----	-----
Total production costs	319000.000	316000.000	303000.000	310000.000
	-----	-----	-----	-----
Costs per unit (single product) .	3190.000	3160.000	3030.000	3100.000
Of it foreign, I	68.417	68.117	66.749	67.500
Of it variable,I	75.235	75.949	79.208	77.419
Total labour	69000.000	69000.000	69000.000	69000.000

Windpumps, METAFUS --- 02-03-1989



COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Net Working Capital in Dollars

Year		1991	1992	1993	1994	1995
Coverage	adc coto					
Current assets &						
Accounts receivable . . .	30 12.0	23604.170	22072.920	22333.330	26250.000	23333.330
Inventory and materials .	116 3.1	28458.330	34854.160	43916.670	62416.670	62416.670
Energy	0 ---	0.000	0.000	0.000	0.000	0.000
Spares	360 1.0	2000.000	2500.000	3000.000	3000.000	3000.000
Work in progress	2 170.2	920.139	1087.708	1330.556	1661.111	1591.667
Finished products	4 92.5	1993.056	2277.639	2719.444	3500.000	3202.778
Cash in hand	10 36.0	5458.333	4380.556	3666.667	3388.889	2416.667
Total current assets		62434.030	67172.980	76966.660	100016.700	95961.110
Current liabilities and						
Accounts payable	30 12.0	17854.170	18406.250	19916.670	23833.330	21750.000
Net working capital		44579.860	48766.730	57050.000	76183.340	74211.110
Increase in working capital		44579.860	4186.875	8283.262	19133.340	-1972.227
Net working capital, local		5357.639	6710.069	8444.444	10111.110	10111.110
Net working capital, foreign		39222.220	42056.670	48605.550	66072.220	64100.000

Note: adc = minimum days of coverage ; coto = coefficient of turnover .

Windpumps, METAFUS --- 02-03-1989

COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Net Working Capital in Dollars

Year		1996-2005
Coverage	adc coto	
Current assets &		
Accounts receivable . . .	30 12.0	23333.330
Inventory and materials .	116 3.1	62416.670
Energy	0 ---	0.000
Spares	360 1.0	3000.000
Work in progress	2 170.2	1591.667
Finished products	4 92.5	3202.778
Cash in hand	10 36.0	2416.667
Total current assets		95961.110
Current liabilities and		
Accounts payable	30 12.0	21750.000
Net working capital		74211.110
Increase in working capital		0.000
Net working capital, local		10111.110
Net working capital, foreign		64100.000

Note: adc = minimum days of coverage ; coto = coefficient of turnover .

Windpumps, METAFUS --- 02-03-1989



COMFAR ..1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL

Source of Finance, construction in Dollars

Year 1990

 Equity, ordinary .. 100000.000
 Equity, preference. 0.000
 Subsidies, grants . 0.000

 Loan A, foreign . 200000.000
 Loan B, foreign.. 0.000
 Loan C, foreign . 0.000
 Loan A, local.... 0.000
 Loan B, local.... 0.000
 Loan C, local.... 0.000

Total loan 200000.000

 Current liabilities 0.000
 Bank overdraft 0.000

Total funds 300000.000

Windpaps, METAFUS --- 02-03-1989



COMFAR 2.1 - EINHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Source of Finance, production in Dollars

Year	1991	1992	1993	1994	1995	1996-2003
Equity, ordinary ..	50000.000	0.000	0.000	0.000	0.000	0.000
Equity, preference.	0.000	0.000	0.000	0.000	0.000	0.000
Subsidies, grants .	0.000	0.000	0.000	0.000	0.000	0.000
Loan A, foreign .	100000.000	0.000	0.000	-30000.000	-30000.000	-30000.000
Loan B, foreign..	0.000	0.000	0.000	0.000	0.000	0.000
Loan C, foreign .	0.000	0.000	0.000	0.000	0.000	0.000
Loan A, local....	0.000	0.000	0.000	0.000	0.000	0.000
Loan B, local....	0.000	0.000	0.000	0.000	0.000	0.000
Loan C, local....	0.000	0.000	0.000	0.000	0.000	0.000
Total loan	100000.000	0.000	0.000	-30000.000	-30000.000	-30000.000
Current liabilities	17854.170	552.083	1510.417	3916.667	-2083.334	0.000
Bank overdraft	0.000	0.000	0.000	0.000	0.000	0.000
Total funds	167854.200	552.083	1510.417	-26083.330	-32083.330	-30000.000

Windpumps, METAFUS --- 02-03-1989



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COMFAR
2.1 UNIDO

----- COMFAR 2.1 - EINHOVEN UNIT. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Cashflow Tables, construction in Dollars

Year	1990
Total cash inflow ..	300000.000
Financial resources .	300000.000
Sales, net of tax ..	0.000
Total cash outflow ..	300000.000
Total assets	290000.000
Operating costs	0.000
Cost of finance ...	10000.000
Repayment	0.000
Corporate tax	0.000
Dividends paid ...	0.000
Surplus (deficit) .	0.000
Cumulated cash balance	0.000
Inflow, local	100000.000
Outflow, local	75000.000
Surplus (deficit) .	25000.000
Inflow, foreign ...	200000.000
Outflow, foreign ...	225000.000
Surplus (deficit) .	-25000.000
Net cashflow	-290000.000
Cumulated net cashflow	-290000.000

Windpumps, METAFUS --- 02-03-1989



COMFAR 2.1 - EINHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL

Cashflow tables, production in Dollars

Year	1991	1992	1993	1994	1995	1996
Total cash inflow . .	377334.200	319118.800	421510.400	603916.700	600000.000	600000.000
Financial resources .	167854.200	1118.750	1510.417	3916.667	0.000	0.000
Sales, net of tax . .	210000.000	318000.000	420000.000	600000.000	600000.000	600000.000
Total cash outflow . .	370484.000	300180.600	307793.760	438050.000	335027.800	334000.000
Total assets	62434.030	4738.956	9793.681	63050.000	-4055.555	0.000
Operating costs . . .	283250.000	264875.000	268000.000	315000.000	280000.000	280000.000
Cost of finance . . .	25000.000	30000.000	30000.000	30000.000	27000.000	24000.000
Repayment	0.000	566.667	0.000	30000.000	32083.330	30000.000
Corporate tax . . .	0.000	0.000	0.000	0.000	0.000	0.000
Dividends paid . . .	0.000	0.000	0.000	0.000	0.000	0.000
Surplus (deficit) .	7170.125	18938.130	113716.700	165866.700	264972.200	266000.000
Cumulated cash balance	7170.125	26108.250	139825.000	305691.700	570663.900	836663.900
Inflow, local	262437.500	319118.800	421443.800	601500.000	600000.000	600000.000
Outflow, local	56045.140	64146.180	82178.130	100166.700	97000.000	97000.000
Surplus (deficit) .	206392.400	254972.600	339265.600	501333.300	503000.000	503000.000
Inflow, foreign . . .	115416.700	0.000	66.667	2416.667	0.000	0.000
Outflow, foreign . . .	314638.900	236034.400	225615.600	337883.300	238027.800	237000.000
Surplus (deficit) .	-199222.200	-236034.400	-225548.900	-335466.700	-238027.800	-237000.000
Net cashflow	-117829.900	48938.110	143716.700	225866.700	321972.200	320000.000
Cumulated net cashflow	-407829.900	-350891.800	-215175.000	10691.660	332663.900	652663.900

Windpumps, METAFUS --- 02-03-1989



COMFAR 2.1 - EINHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL

Cashflow tables, production in Dollars

Year	1997	1998	1999	2000	2001	2002
Total cash inflow . .	600000.000	600000.000	600000.000	600000.000	600000.000	600000.000
Financial resources .	0.000	0.000	0.000	0.000	0.000	0.000
Sales, net of tax . .	600000.000	600000.000	600000.000	600000.000	600000.000	600000.000
Total cash outflow . .	331000.000	469000.000	325000.000	322000.000	319000.000	316000.000
Total assets	0.000	140000.000	0.000	0.000	0.000	0.000
Operating costs . . .	280000.000	280000.000	280000.000	280000.000	280000.000	280000.000
Cost of finance . . .	21000.000	18000.000	15000.000	12000.000	9000.000	6000.000
Repayment	30000.000	30000.000	30000.000	30000.000	30000.000	30000.000
Corporate tax . . .	0.000	0.000	0.000	0.000	0.000	0.000
Dividends paid . . .	0.000	0.000	0.000	0.000	0.000	0.000
Surplus (deficit) .	269000.000	132000.000	275000.000	278000.000	281000.000	284000.000
Cumulated cash balance	1105664.000	1237664.000	1512664.000	1790664.000	2071664.000	2355664.000
Inflow, local	600000.000	600000.000	600000.000	600000.000	600000.000	600000.000
Outflow, local	97000.000	97000.000	97000.000	97000.000	97000.000	97000.000
Surplus (deficit) .	503000.000	503000.000	503000.000	503000.000	503000.000	503000.000
Inflow, foreign . . .	0.000	0.000	0.000	0.000	0.000	0.000
Outflow, foreign . . .	234000.000	371000.000	228000.000	225000.000	222000.000	219000.000
Surplus (deficit) .	-234000.000	-371000.000	-228000.000	-225000.000	-222000.000	-219000.000
Net cashflow	320000.000	180000.000	320000.000	320000.000	320000.000	320000.000
Cumulated net cashflow	972663.900	1152664.000	1472664.000	1792664.000	2112664.000	2432664.000

Windpumps, METAFUS --- 02-03-1989



COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL

Cashflow tables, production in Dollars

Year	2003	2004	2005
Total cash inflow ..	600000.000	600000.000	600000.000
Financial resources ..	0.000	0.000	0.000
Sales, net of tax ..	600000.000	600000.000	600000.000
Total cash outflow ..	353000.000	280000.000	280000.000
Total assets	49000.000	0.000	0.000
Operating costs	280000.000	280000.000	280000.000
Cost of finance	3000.000	0.000	0.000
Repayment	30000.000	0.000	0.000
Corporate tax	0.000	0.000	0.000
Dividends paid	0.000	0.000	0.000
Surplus (deficit) ..	247000.000	320000.000	320000.000
Accumulated cash balance	2602664.000	2922664.000	3242664.000
Inflow, local	600000.000	600000.000	600000.000
Outflow, local	97000.000	97000.000	97000.000
Surplus (deficit) ..	503000.000	503000.000	503000.000
Inflow, foreign	0.000	0.000	0.000
Outflow, foreign	256000.000	183000.000	183000.000
Surplus (deficit) ..	-256000.000	-183000.000	-183000.000
Net cashflow	280000.000	320000.000	320000.000
Accumulated net cashflow	2712664.000	3032664.000	3352664.000

Windpumps, METAFUS --- 02-03-1989



----- COMFAR 2.1 - Eindhoven Uni. of Technology, Dept. of I.E., NL -----

Cashflow Discounting:**a) Equity paid versus Net income flow:**

Net present value 1178061.00 at 10.00 %
Internal Rate of Return (IRRE1) .. 43.49 %

b) Net Worth versus Net cash return:

Net present value 1259254.00 at 10.00 %
Internal Rate of Return (IRRE2) .. 59.57 %

c) Internal Rate of Return on total investment:

Net present value 1273800.00 at 10.00 %
Internal Rate of Return (IRR) .. 36.81 %

Net Worth = Equity paid plus reserves

Windpumps, METAFUS --- 02-03-1989



COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL

Net Income Statement in Dollars

Year	1991	1992	1993	1994	1995
Total sales, incl. sales tax	210000.000	318000.000	420000.000	600000.000	600000.000
Less: variable costs, incl. sales tax.	84000.000	127200.000	168000.000	240000.000	240000.000
Variable margin	126000.000	190800.000	252000.000	360000.000	360000.000
As % of total sales	60.000	60.000	60.000	60.000	60.000
Non-variable costs, incl. depreciation	229250.000	167675.000	130000.000	105000.000	70000.000
Operational margin	-103250.000	23125.000	122000.000	255000.000	290000.000
As % of total sales	-49.167	7.272	29.048	42.500	48.333
Cost of finance	25000.000	30000.000	30000.000	30000.000	27000.000
Gross profit	-128250.000	-6875.000	92000.000	225000.000	263000.000
Allowances	0.000	0.000	0.000	0.000	0.000
Taxable profit	-128250.000	-6875.000	92000.000	225000.000	263000.000
Tax	0.000	0.000	0.000	0.000	0.000
Net profit	-128250.000	-6875.000	92000.000	225000.000	263000.000
Dividends paid	0.000	0.000	0.000	0.000	0.000
Undistributed profit	-128250.000	-6875.000	92000.000	225000.000	263000.000
Accumulated undistributed profit	-128250.000	-135125.000	-43125.000	181875.000	444875.000
Gross profit, % of total sales	-61.071	-2.162	21.905	37.500	43.833
Net profit, % of total sales	-61.071	-2.162	21.905	37.500	43.833
ROE, Net profit, % of equity	-85.500	-4.583	61.333	150.000	175.333
ROI, Net profit+interest, % of invest.	-30.860	6.826	35.153	62.780	71.745

Windpumps, METAFUS --- 02-03-1989



COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Net Income Statement in Dollars

Year	1996	1997	1998	1999	2000
Total sales, incl. sales tax	600000.000	600000.000	600000.000	600000.000	600000.000
Less: variable costs, incl. sales tax.	240000.000	240000.000	240000.000	240000.000	240000.000
Variable margin	360000.000	360000.000	360000.000	360000.000	360000.000
% of total sales	60.000	60.000	60.000	60.000	60.000
Non-variable costs, incl. depreciation	70000.000	70000.000	70000.000	70000.000	70000.000
Operational margin	290000.000	290000.000	290000.000	290000.000	290000.000
% of total sales	48.333	48.333	48.333	48.333	48.333
Cost of finance	24000.000	21000.000	18000.000	15000.000	12000.000
Gross profit	266000.000	269000.000	272000.000	275000.000	278000.000
Allowances	0.000	0.000	0.000	0.000	0.000
taxable profit	266000.000	269000.000	272000.000	275000.000	278000.000
Tax	0.000	0.000	0.000	0.000	0.000
Net profit	266000.000	269000.000	272000.000	275000.000	278000.000
Dividends paid	0.000	0.000	0.000	0.000	0.000
Undistributed profit	266000.000	269000.000	272000.000	275000.000	278000.000
Accumulated undistributed profit	710875.000	979875.000	1251875.000	1526875.000	1804875.000
Gross profit, % of total sales	44.333	44.833	45.333	45.833	46.333
Net profit, % of total sales	44.333	44.833	45.333	45.833	46.333
ROE, Net profit, % of equity	177.333	179.333	181.333	183.333	185.333
ROI, Net profit+interest, % of invest.	71.745	71.745	53.288	53.288	53.288

Windpumps, METAFUS --- 02-03-1989



COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Net Income Statement in Dollars

Year	2001	2002	2003	2004	2005
Total sales, incl. sales tax	600000.000	600000.000	600000.000	600000.000	600000.000
Less: variable costs, incl. sales tax.	240000.000	240000.000	240000.000	240000.000	240000.000
Variable margin	360000.000	360000.000	360000.000	360000.000	360000.000
As % of total sales	60.000	60.000	60.000	60.000	60.000
Non-variable costs, incl. depreciation	70000.000	70000.000	60000.000	70000.000	70000.000
Operational margin	290000.000	284000.000	297000.000	290000.000	290000.000
As % of total sales	48.333	47.333	50.000	48.333	48.333
Cost of finance	9000.000	6000.000	3000.000	0.000	0.000
Gross profit	281000.000	284000.000	297000.000	290000.000	290000.000
Allowances	0.000	0.000	0.000	0.000	0.000
Taxable profit	281000.000	284000.000	297000.000	290000.000	290000.000
Tax	0.000	0.000	0.000	0.000	0.000
Net profit	281000.000	284000.000	297000.000	290000.000	290000.000
Dividends paid	0.000	0.000	0.000	0.000	0.000
Undistributed profit	281000.000	284000.000	297000.000	290000.000	290000.000
Accumulated undistributed profit	2085875.000	2369875.000	2666875.000	2956875.000	3246875.000
Gross profit, % of total sales	46.833	47.333	49.500	48.333	48.333
Net profit, % of total sales	46.833	47.333	49.500	48.333	48.333
ROE, Net profit, % of equity	197.333	189.333	198.000	193.333	193.333
ROI, Net profit+interest, % of invest.	53.288	53.288	51.351	49.640	49.640

Windpumps, METAFUS --- 02-03-1989



----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Projected Balance Sheets, construction in Dollars

Year 1990

Total assets 300000.000

Fixed assets, net of depreciation 0.000

Construction in progress 300000.000

Current assets 0.000

Cash, bank 0.000

Gas surplus, finance available 0.000

Loss carried forward 0.000

Loss 0.000

Total liabilities 300000.000

Equity capital 100000.000

Reserves, retained profit 0.000

Profit 0.000

Long and medium term debt 200000.000

Current liabilities 0.000

Bank overdraft, finance required. 0.000

Total debt 200000.000

Equity, % of liabilities 33.333

Windpumps, METAFUS --- 02-03-1989



----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Projected Balance Sheets, Production in Dollars

Year	1991	1992	1993	1994	1995
Total assets	467854.200	468406.300	561916.700	668833.300	856625.000
Fixed assets, net of depreciation	270000.000	240000.000	210000.000	180000.000	190000.000
Construction in progress	0.000	0.000	0.000	40000.000	0.000
Current assets	56975.700	62792.430	73300.000	96627.770	93544.440
Cash, bank	5458.333	4380.556	3666.667	3388.889	2416.667
Cash surplus, finance available ..	7170.125	26108.250	139825.000	305691.700	570663.900
Loss carried forward	0.000	128250.000	135125.000	43125.000	0.000
Loss	128250.000	6875.000	0.000	0.000	0.000
 Total liabilities	 467854.200	 468406.300	 561916.700	 668833.300	 856625.000
Equity capital	150000.000	150000.000	150000.000	150000.000	150000.000
Reserves, retained profit	0.000	0.000	0.000	0.000	181875.000
Profit	0.000	0.000	92000.000	225000.000	263000.000
Long and medium term debt	300000.000	300000.000	300000.000	270000.000	240000.000
Current liabilities	17854.170	18406.250	19916.670	23833.340	21750.000
Bank overdraft, finance required ..	0.000	0.000	0.000	0.000	0.000
Total debt	317854.200	318406.300	319916.700	293833.300	261750.000
Equity, % of liabilities	32.061	32.023	26.694	22.427	17.511

Windpumps, METAFUS --- 02-03-1989

----- COMFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Projected Balance Sheets, Production in Dollars

Year	1996	1997	1998	1999	2000
Total assets	1092625.000	1331625.000	1573625.000	1818625.000	2066625.000
Fixed assets, net of depreciation	160000.000	130000.000	100000.000	210000.000	180000.000
Construction in progress	0.000	0.000	140000.000	0.000	0.000
Current assets	93544.440	93544.440	93544.440	93544.440	93544.440
Cash, bank	2416.667	2416.667	2416.667	2416.667	2416.667
Cash surplus, finance available ..	836663.900	1105664.000	1237664.000	1512664.000	1790664.000
Loss carried forward	0.000	0.000	0.000	0.000	0.000
Loss	0.000	0.000	0.000	0.000	0.000
 Total liabilities	 1092625.000	 1331625.000	 1573625.000	 1818625.000	 2066625.000
Equity capital	150000.000	150000.000	150000.000	150000.000	150000.000
Reserves, retained profit	444875.000	710875.000	979875.000	1251875.000	1526875.000
Profit	266000.000	269000.000	272000.000	275000.000	278000.000
Long and medium term debt	210000.000	180000.000	150000.000	120000.000	90000.000
Current liabilities	21750.000	21750.000	21750.000	21750.000	21750.000
Bank overdraft, finance required ..	0.000	0.000	0.000	0.000	0.000
Total debt	231750.000	201750.000	171750.000	141750.000	111750.000
Equity, % of liabilities	13.728	11.264	9.532	8.248	7.258

Windpumps, METAFUS --- 02-03-1989


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CONFAR 2.1 - EINDHOVEN UNI. OF TECHNOLOGY, DEPT. OF I.E., NL -----

Projected Balance Sheets, Production in Dollars

Year	2001	2002	2003	2004	2005
Total assets	2317625.000	2571625.000	2838625.000	3128625.000	3418625.000
Fixed assets, net of depreciation	150000.000	120000.000	100000.000	110000.000	80000.000
Construction in progress	0.000	0.000	40000.000	0.000	0.000
Current assets	93544.440	93544.440	93544.440	93544.440	93544.440
Cash, bank	2416.667	2416.667	2416.667	2416.667	2416.667
Cash surplus, finance available .	2071664.000	2355664.000	2602664.000	2922664.000	3242664.000
Loss carried forward	0.000	0.000	0.000	0.000	0.000
Loss	0.000	0.000	0.000	0.000	0.000
 Total liabilities	 2317625.000	 2571625.000	 2838625.000	 3128625.000	 3418625.000
Equity capital	150000.000	150000.000	150000.000	150000.000	150000.000
Reserves, retained profit	1804875.000	2085875.000	2369875.000	2666875.000	2956875.000
Profit	281000.000	284000.000	297000.000	290000.000	290000.000
Long and medium term debt	60000.000	30000.000	0.000	0.000	0.000
Current liabilities	21750.000	21750.000	21750.000	21750.000	21750.000
Bank overdraft, finance required.	0.000	0.000	0.000	0.000	0.000
 Total debt	 81750.000	 51750.000	 21750.000	 21750.000	 21750.000
Equity, % of liabilities	6.472	5.833	5.284	4.794	4.388

Windpumps, METAFUS --- 02-03-1989

Appendix A10

Presentation of the draft final report

February 23, 1989

Presentation draft final report

Subject: Opportunity study for the establishment of a production capacity for wind driven waterpumps in Angola.
Presentation of draft final report.

Project nr. US/ANG/87/075

Present :		
	Felix Neto	(DNFRE - MEP)
	C. Botelho	(DNFRE - MEP)
	V. Klykov	(UNIDO - Vienna)
	K. Versteegh	(UNIDO team header, EIC)
	S. Moreira	(UNIDO CTA)
	M. v. Wallenburg	(UNIDO/UNDP - Luanda)
	Mesquita	(Metafus)
	Santos	(Metafus)
	M. Ferreira	(GEPI)
	Amadeu C. Neves	(MEP)

1. Opening of the meeting by Mr. Neto and presentation of the participants.
2. Introduction of the project by Mr. Klykov. The funds for the study have been provided by the Dutch government. The study has been executed by UNIDO which subcontracted EIC and will be presented by Versteegh. The goals of the meeting are :
 - The presentation of the short summary, conclusions and recommendations of the study.
 - To discuss the follow-up of this study.

3. Presentation of the conclusion by Mr. Versteegh.
Before starting the presentation it was explained that the draft report was sent before and was translated and distributed, but was not approved by UNIDO. In the now presented version, the financial analysis was done in a more detailed way (chapter XII). The report now is supported by UNIDO.

Three option of a wind-pump production in Angola have been studied

- an isolated production unit
- an integrated production unit in EMEP project
- an integrated production unit in Metafus workshop.

The study showed that from a technical, financial and economic point of view the production of windpumps by Metafus is most viable.

The details of the study were explained by Mr. Versteegh and Mr. Klykov.

Discussions

After the presentation of the conclusions and recommendations, which have been translated in portuguese and distributed before some questions arised.

Mr. Ferreira : will the windpump design be a patent or the product of a licence agreement? Is there a budget for this?

Answer : the brand of windmill still has to be choosen and different forms of cooperation are possible and the cost of this has to be considered as well. This will be one of the pre-investment activities. Patent rights do not have to be paid as the original design is an old one and all present brands are improved copies.

Mr. Ferreira : Is there foreseen a budget for the engineering of the windmill?

Answer : There is. In the pre-investment phase there will be choosen a brand of which a first serie will be produced as a start of the production. Simple parts will be made locally; the more complicated parts imported. There is foreseen a certain period to adapt parts for local manufacturing with the assistance of expatriates.

Mr. Ferreira : Then you need enginnering capacity. The GEPI does this because there are not enough qualified engineers to have engineering capacity for windpumps only. GEPI want to develop technical knowledge

Mr. Versteegh : What you need, is a craftsman who can make designs. He can be given a course or trained on the job by a foreign expert. This may be a support to the factory as a whole. Further more foreign experts should work with an ANgolan counterpart.

Mr. Botelho : Windmill technics is not unknown in Angola as there are home-made windmill in Namibe. Together with the import of materials and parts we include the transfer of knowledge by means of drawings.

Mr. Ferreira : In Angola there is no practise in design and industrial methodes.

Mr. Versteegh : I am aware of the lack of a qualified human resources. This is not only a matter of money and it can cause delay in the implementation.

4. Presentation of the recommendations by Mr. Klykov. The recommendations have been distributed among those present. Most important recommendations are that the production unit should be integrated within Metafus workshop in Lubango and that follow-up pre-investment activities should start, resulting in specificiations for materials and machines, call for tender and evaluatin of offers and a detailed economic and financial evaluation of the whole plant.

The study made also general recommendations related to the project development and to the following matters :

- Elaboration of winddata
- Installation and maintenance of windpumps in the Southern Region
- Rehabilitation of existing windpumps
- Drilling capacity and construction of storage tanks

Discussions

Mr. Neto stated that there was already a project prepared for the rehabilitation of windpumps. Those activities indeed can be the start of such a department as DNFRE will have in the provinces.

Concerning drilling capacity one should count on Hidrominas and for the construction of tanks on the local authorities.

Mr. Klykov explained that in April the final report will be submitted by UNIDO to the government and UNIDO would expect an official reaction and a request for further activities.

Mr. Ferreira recommended to think about interlinkage with an other project e.g. a galvanization unit which can give the best anti-corrosive treatment and thus assure a longer lifetime of the mills.

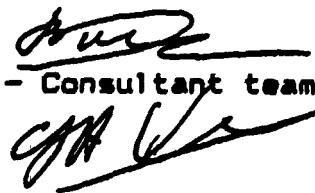
Mr. Klykov mentioned the possibility of consideration of the idea but stated that the windpump production was interlinked with a lot of other problems which may be considered in the follow-up pre-investment activities.

Mr. Ferreira indicated that Metafus could have a lack of space if integrating the windpump production.

5. A meeting was arranged with Metafus and Mr. Versteegh in order to adjust the related data used in the study.

It was agreed to discuss the preliminary comments by UNIDO mission and the Angolan authorities on Friday morning (24/2/89) in order to be integrated in the final report.

For UNIDO
Klykov UNIDO
Versteegh EIC - Consultant team leader



For DNFRE - MEP
Botelho/Neto



Appendix All

Offer of windpumps

SHEET NO: 11/8/2 CANCELLING SHEET NO: 11/8/1 FILE "11" 1 MARCH 1988
 Req Ref No: 4559
EXPORT PRICE LIST

SOUTHERN CROSS "IZ" DOUBLE GEARED WINDMILL

WITH "FA" PATTERN THREE-POST OR "FB" PATTERN FOUR-POST TOWERS

Southern Cross "IZ" series Double Geared Windmills, fully enclosed automatic oiling with Galvanised windwheel and three or four post galvanised steel stub towers.

<u>SERIES</u>	<u>WINDMILL DIAMETER</u>	<u>WINDMILL HEAD ONLY WITH 3 OR 4 POST STUB TOWER</u>
IZ-B	2.5 metres	\$2 212.00
IZ-C	3.0 metres	\$2 429.00
IZ-D	3.7 metres	\$3 860.00
IZ-E	4.3 metres	\$4 225.00

GEARED WINDMILLS WITH "FA" PATTERN THREE-POST TOWERS AND ANCHOR POSTS WITH FOUNDATION PLATES

<u>SERIES</u>	<u>6m</u>	<u>8m</u>	<u>9m</u>	<u>12m</u>	<u>15m</u>
IZB/FAB	\$3 067.00	\$3 409.00	\$3 663.00	\$4 401.00	\$5 247.00
IZC/FAC	\$3 490.00	\$3 819.00	\$4 034.00	\$4 738.00	\$5 557.00
IZD/FAD			\$5 580.00	\$6 356.00	\$7 274.00
IZE/FAE			\$5 847.00	\$6 518.00	\$7 362.00

GEARED WINDMILLS WITH "FB" PATTERN FOUR POST TOWERS AND ANCHOR POSTS WITH FOUNDATION BOLTS

<u>SERIES</u>	<u>6m</u>	<u>8m</u>	<u>9m</u>	<u>12m</u>	<u>15m</u>
IZB/FBB	\$3 338.00	\$3 704.00	\$3 938.00	\$4 721.00	\$5 593.00
IZC/FBB	\$3 555.00	\$4 027.00	\$4 155.00	\$4 938.00	\$5 810.00
IZD/FBD	\$5 092.00		\$5 729.00	\$6 549.00	\$7 460.00
IZE/FBE	\$5 457.00		\$6 094.00	\$6 914.00	\$7 825.00

ROTATING INSPECTION LADDER

SERIES "BAB" for 3.0 3.7 4.3 "IZ" Mills, if required \$42.00

C+F CLOSEST HARBOUR.

SHEET NO: 11/1/2 CANCELLING SHEET NO: 11/1/1 FILE "11" 1 MARCH 1988
Req Ref No: 4558
EXPORT PRICE LIST

SOUTHERN CROSS

SENESCHAL PATTERN DIRECT ACTING WINDMILLS WITH "FR" PATTERN THREE POST TOWER

MARK SOUTHERN CROSS m SENESCHAL PATTERN Direct Acting Windmill Fully enclosed, automatic oiling, with galvanised windwheel and THREE Post Tower Casting, and with "FR" Galvanised Steel Three Post Tower.... m above ground level, and with anchor posts and foundation plates for concrete foundations.

MARK	DIAMETER WINDWHEEL	MILL WITH 13.7m TOWER	MILL WITH 16.7m TOWER
RF	5,2m	\$13 343.00	\$14 310.00
RG	6,3m	\$19 395.00	\$20 365.00
RH	7,5m	\$22 582.00	\$23 043.00

Sufficient oil for the first oiling, sufficient Hardwood Pumprods with guides and fully detailed Erecting Instruction Manual are supplied with the above windmills at no extra charge.

C+F CLOSEST HARBOUR.

