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Metals Industry in Latin America and
Possibilities for Complementarity*

Córdoba, Argentina
27-30 March 1989

THE DEVELOPMENT OF NON-FERROUS METALS
IN SOUTH AMERICA AND THE
POSSIBILITIES FOR COMPLEMENTARITY**

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* This meeting was organized by UNIDO together with the Government of Argentina.

** Primarily analyses concentrates and refined metals. The views and opinions expressed in this document are those of the author and do not necessarily reflect the views of the UNIDO Secretariat. Mention of firm names and commercial products does not imply the endorsement of the United Nations Industrial Development Organization. This document has been translated from an unedited original.

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1. INTRODUCTION

The present study was carried out in fulfilment of one of the recommendations made to UNIDO during the First Consultation on the Non-Ferrous Metals Industry which was held in Budapest, Hungary, from 30 November to 4 December 1987.

The immediate objective of the present study is to attempt to identify specific possibilities of complementarity between the aluminium, copper and tin industries of Argentina, Bolivia, Brazil, Chile, Peru and Venezuela.

It is understood that the results of this study will serve as an information base for a meeting which will be held subsequently in Argentina in order to analyse the inherent possibilities for complementarity and to make recommendations to governments, national and international institutions and public and private companies concerning policy and action guidelines for achieving complementarity as a route towards industrial development in the South American region.

2. CONCLUSIONS AND RECOMMENDATIONS

There are clear possibilities for complementarity between the Countries covered by the study both at the level of concentrates, processed and refined products and also at the level of finished and semi-finished goods.

In this report the conclusions and recommendations are limited to complementarity in respect of the metals covered by the study up to the level of smelting and refining.

Complementarity between the Aluminium, Copper and Tin Industries in the six countries studied is of special relevance because the Aluminium Industries in Venezuela and Brazil produce 6,500,000 tonnes of Bauxite, 2,600,000 tonnes of Alumina and 1,275,000 tonnes of Aluminium, these figures being equivalent to 7.2%, 7.6% and 7.6% respectively of world production.

The Copper Industries of Peru and Chile produce 1,750,000 tonnes of Copper contained in concentrates and 1,400,000 tonnes of Refined Copper, representing 21.3% and 16.2% respectively of world production.

The Tin Industries of Bolivia and Brazil produce 34,000 tonnes of Tin contained in concentrates and 31,500 tonnes of Refined Tin, representing 19.8% and 16.3% respectively of world production.

The possibilities for complementarity in the Aluminium Industry are for Brazilian Bauxite to be processed in Venezuela, Venezuelan Alumina in Argentina and, finally, both the converting of Venezuelan and Brazilian Refined Aluminium in the industrial plants in Bolivia, Peru, Argentina and Chile. The specific possibilities for complementarity in the Aluminium Industry are described in Chapter 13.

Possibilities for complementarity in the Copper Industry include smelting Peruvian and Chilean concentrates in the Fundición de Caraiba de Metales (Caraiba Metal Smelting Works) in Brazil, refining Peruvian and Chilean Blister Copper in the Refinería de Caraiba (Caraiba Refinery) in Brazil and of Peruvian and Chilean Copper Cathodes in the Planta de Colada Continua (Continuous Casting Plant) which is also in Caraiba in Brazil. Finally the converting of Peruvian and Chilean Refined Copper to semi-finished and finished products could be carried out in converting installations in Argentina, Brazil, Chile and Venezuela. Chapter 13 of the present report also sets out in detail the specific possibilities for complementarity which have been identified in this study.

In the Tin Industry there are smelting and refining installations in Bolivia with unused capacities, but the surplus Tin concentrates produced in Brazil cannot be processed in them for two main reasons; firstly there is the cost of transport between the mining areas in Brazil and the Bolivian refineries which is much higher than the cost of constructing new smelting and refining capacities in Brazil itself. Secondly there are the production limits which the World Tin Association imposes on each one of its member Countries: Brazil is already operating at the maximum permitted limit.

On the other hand the possibility of complementarity with other countries in respect of Tin produced in Bolivia and Brazil is practically nil, due to the fact that the consumption in these other countries is very small and also to

the fact that they have practically no semi-finished or finished tin products which could then be converted in these other countries for re-exporting.

However, possibilities for complementarity were identified during the study in regard to other metals, specifically Lead and Zinc concentrates, and these are described in Chapter 13 of the present report.

Although falling outside the scope of the present study it was found that the Refined Metal Converting Industries producing semi-finished and finished products in practically all the countries in the study were operating far below their installed capacity, so ensuring that there are many possibilities for complementarity between these countries in regard to the metals involved.

A major limitation on complementarity at the level of semi-finished and finished products is the matter of supplying these products to the final markets, especially in the developed countries with which they have to compete, since industry in these countries is orientated towards buying raw materials for converting into semi-finished and finished products for domestic consumption and/or export and with a high value added.

In order to overcome this limitation countries such as Chile and Venezuela are buying or installing processing plants outside their territories for converting their products, especially in countries which are consumers of the finished products. This is the case with the Copper Wire factories which CODELCO has in West Germany and the Copper Tube Plant which has been installed in Mainland China. Similarly Venezuela has purchased, through the CVG, Aluminium processing plants in Costa Rica and Belgium.

Another limitation on complementarity which was identified in respect of semi-finished and finished products is the lack of marketing mechanisms with the knowledge and capability which our countries have in selling raw materials.

Organisations exist for marketing raw materials, whether these are concentrates, alumina or refined metals, such as CODELCO in Chile, CVG International in Venezuela or Minero Perú Comercial in Peru; these have not only their expert knowledge but also great capability in negotiation for the volumes which they market, thus achieving a high level of efficiency in carrying out their tasks.

This is not the case with marketing semi-finished and finished products since practically every smelter, factory or workshop for the processing and production of semi-finished and finished products markets its own products individually, on both the domestic and export markets. To overcome this limitation it would be necessary to form national or inter-regional Trading organisations to integrate the production of these goods for their competitive marketing at world level.

Another limitation on any complementarity or integration project is the almost universal feeling of frustration arising from the failure of former efforts of this type. This is clearest in the case of Bolivia, a country which was granted preferences as a country of relatively lower development and which constructed factories to produce a variety of products which could then be allowed entry into other countries in the region: however because of the inefficient allocation of projects and the vested interests of other countries practically all these industries, which had been established in the expectation of integration with the other countries in the region, were finally closed down.

A similar limitation arises from the feelings of the majority of the industrialists interviewed in regard to the role and efficacy of the projects promoted by international bodies.

On the other hand it has been observed that countries with liberal economic policies, such as Venezuela, Brazil and Chile, have very little interest in complementarity and Integration with countries in the region unless the benefits will be very clear, tangible and short-term. For this reason schemes for complementarity need to be very pragmatic and easily applied, and must represent very clear benefits for all parties involved.

The complementarity which could exist between the countries studied needs to be supported by schemes which permit financing of the transactions involved, the formation of mixed companies and the elimination of the tariff barriers that still exist in the region.

Integration is still further limited by the restrictions imposed by certain countries on the free entry of nationals from other countries. One industrialist who was interviewed said that since it was sometimes practically impossible for individuals to enter certain countries it was obviously even more difficult for companies and their products. For this reason industrial integration schemes must envisage, as a basic condition, the free movement of individuals between the countries of the region.

3. THE SCOPE OF THE STUDY

The process for producing the metals Aluminium, Copper and Tin starts with the extraction from the earth's crust of those ores which contain them, and ends with the integration of these metals, in their pure or alloyed states or as chemical products, in semi-finished or finished products.

The present study is concerned with finding and identifying the possibilities for complementarity in the aluminium, copper and tin industries, from the production of the ore and its processing to give concentrates in the case of copper and tin or alumina in the case of aluminium, up to the stages of smelting and refining to give the pure metal.

Finding and identifying complementarity in the processing of the refined metals to give semi-finished and finished products will be the subject of a further study to follow the present one.

From the geographical standpoint the present study will be limited to six South American countries, Argentina, Bolivia, Brazil, Chile, Peru and Venezuela.

The extension of the possibilities for complementarity to other South and Central American countries, such as the Caribbean and other regions with developing countries will be the subject of parallel studies to be carried out by UNIDO in fulfilment of the mandate received at the First Consultation on the Non-Ferrous Metals Industry.

4. METHODOLOGY AND PRESENTATION

In order to carry out the present study, and in addition to desk research and the collection and analysis of information on production, processing capacity, etc., brief visits were made to the six countries covered by the study in order to interview persons involved in the aluminium, copper and tin industries including government officials, trade associations and mining and metallurgical companies.

The object of these visits was to supplement the collection of information, to verify the coherence of the various sources of information and to obtain the opinions of the persons responsible for the industry on the possibilities for complementarity from both the technical and policy standpoints.

The study is presented on the basis that its results can serve to establish a common communication and information basis for all those who will take part in a meeting to be held in Argentina within the UNIDO programme of consultations.

It presents, first of all, the definition which is given in this study to the concept of Complementarity, establishing the limits of this in respect of processing in each of the industries dealing with these metals.

Then a brief description is given of the process for producing each of the metals, with the volumes of production and usage and the principal uses.

After this an analysis is provided of the principal trading flows, at global and regional level, of the metals covered by the study.

After a very brief survey is given of some economic indicators for the countries covered by the study the structure of production and consumption of the metals in the countries of the region is set out.

This is followed by a listing of the various companies producing each metal, at the various processing levels, in each country.

An analysis has been made of the principal limitations and facilities which exist for the products in each country with a list of international agreements, which have been drawn up to facilitate trading, as they have been identified in each country.

Details are also given of the customs classification in use in the countries covered by the study on the products and sub-products of aluminium, copper and tin.

Finally a suggestion is made as to the form in which complementarity could be achieved in the countries covered by the study at the levels of ores, concentrates, alumina and refined aluminium, copper and tin.

In the case of the statistical information the fact that more than one source has been utilised had led to discrepancies in some cases: the figures are presented without correction, citing the source used.

5. COMPLEMENTARITY

5.1. Conceptual definition

For the purposes of this study complementarity is understood as being Vertical Integration, making it possible to make the greatest use of the productive resources, to obtain the benefits from scale economies and to increase bilateral trade between those countries between which there exists complementarity.

Complementarity exists between a pair of countries when a resource is produced in one of them up to a certain level of processing and installations exist in the other country which are able to take the said resource on to more advanced levels in the overall process of transformation.

Complementarity has existed since the beginning of transactions between human beings who have used bartering to satisfy their needs. Throughout the passage of time the application of complementarity, without any idea of development and progress for both parties, has generated the division between developed and under-developed countries. That is to say those countries which had the capacity for processing inputs, from those countries which had the resources, progressed rapidly, retaining for themselves the technology, markets and value added, whilst limiting those countries endowed with the resources to the status of producers of raw materials without any great degree of subsequent processing.

In respect of the countries covered by this study two groups of countries can be identified in which, whilst the pattern of trade described in the previous paragraph is not basically modified, the process of development continues in a divergent form so as to create within the South American region a division between developed and under-developed countries. Amongst the former are Argentina and Brazil, whilst Peru and Bolivia are amongst the latter: Chile and Venezuela find themselves in an intermediate position.

Once complementarity has been identified it can serve to create the parallel development of both parties. What is needed to achieve this is the political will and decision of both countries and the establishment by them of mechanisms for trading, financing, the interchange of technology, etc., so that they can make use of this condition of complementarity.

5.2. Complementarity at the level of Ores, Concentrates and Refined Products

Ores, with their low value at primary mining level and the large volumes handled, cannot profit from the advantages offered by complementarity because of the distances between the countries covered by the present study, unless they undergo significant modifications to increase their value or to reduce their volume.

In the case of Aluminium the first process to which the raw materials is subjected is the drying of the bauxite. In certain cases this process can reduce its weight by up to fifty percent, and for this reason drying operations must be carried out in the country of origin. Thus complementarity in the case of aluminium can start with the production of alumina from bauxite in installations in the receiving country. Then it is clear that there is the possibility of processing the alumina produced in the country of origin in smelting works or refineries in a complementary country.

Finally if there are aluminium refining plants in the country of origin then complementarity can exist in the manufacture of semi-finished or finished products in the complementary country.

In the case of copper complementarity can involve converting a concentrate to copper matte (in smelters), the matte to blister copper (in converters), from blister to cathodes (in electrolytic refineries) and, finally, from refined copper to semi-finished and finished products (in continuous casting plants and converting factories).

Finally in the case of Tin complementarity can start with converting concentrates or ores of high metal content to primary Tin (in smelters and refineries) and then to semi-finished and finished products, although in the case of tin the production of semi-finished and finished tin products is minimal, this metal being almost exclusively used as a component in solders, alloys and coatings. For this reason the possibilities for complementarity at this level in the tin industry are also minimal.

COUNTRY OF ORIGIN

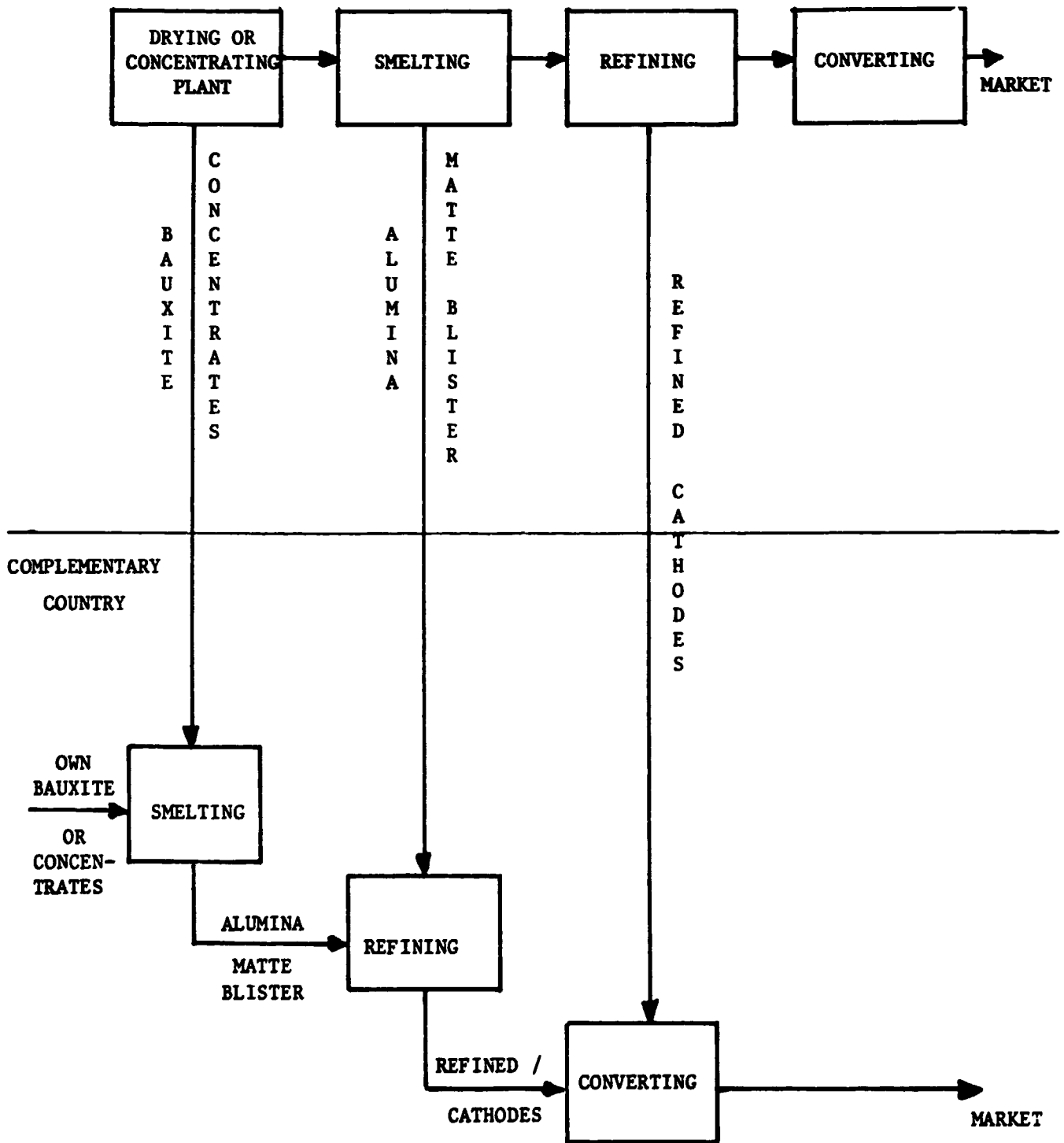


Diagram No.1 - COMPLEMENTARITY IN ORES

6. THE ALUMINIUM, COPPER AND TIN INDUSTRIES

6.1. The Aluminium Industry

6.1.1. Introduction

Aluminium is a light metal with a density one third of that of copper or steel; it is malleable, ductile and easy to machine or cast. It has high corrosion resistance and a long working life.

Consumption is very high, being second only to iron; this makes it very important in all segments of the world economy.

The world aluminium industry is concentrated in six major companies and about fifty smaller state companies.

6.1.2. Reserves

Bauxite is the principal source of alumina; chemically it is a hydrated oxide of aluminium, formed by a natural process of modification of certain types of rocks (with a low silica content), giving rise to the so-called lateritic soils which can reach considerable thicknesses.

The total global reserves of bauxite are 21,000m tonnes, and at the present annual rate of production this represents supplies for 230 years. The principal deposits are located in Guinea (27%), Australia (21%), Jamaica (10%) and Brazil (10%).

6.1.3. Mining

Bauxite mining operations are almost exclusively of the opencast type, using highly mechanised equipment of a high level of production and productivity, involving very heavy capital investments but low operating costs.

In certain European countries mining is carried out underground because of the geological conditions and the depth of the deposits, resulting in low production levels and higher costs.

World bauxite production is 91m tonnes, the principal producers being Australia (35%), Guinea (16%) and Jamaica (8%).

6.1.4. Processing

In order to obtain metallic aluminium it is necessary to convert the bauxite into alumina, and this is done using a solution of sodium hydroxide in an autoclave (Bayer process). Finally the alumina is refined in electrolytic cells to produce aluminium in ingots. It is important to point out that the refining of alumina requires a very large quantity of electrical energy, 16 MWh for every tonne produced, which is eight times more than is needed in the case of copper.

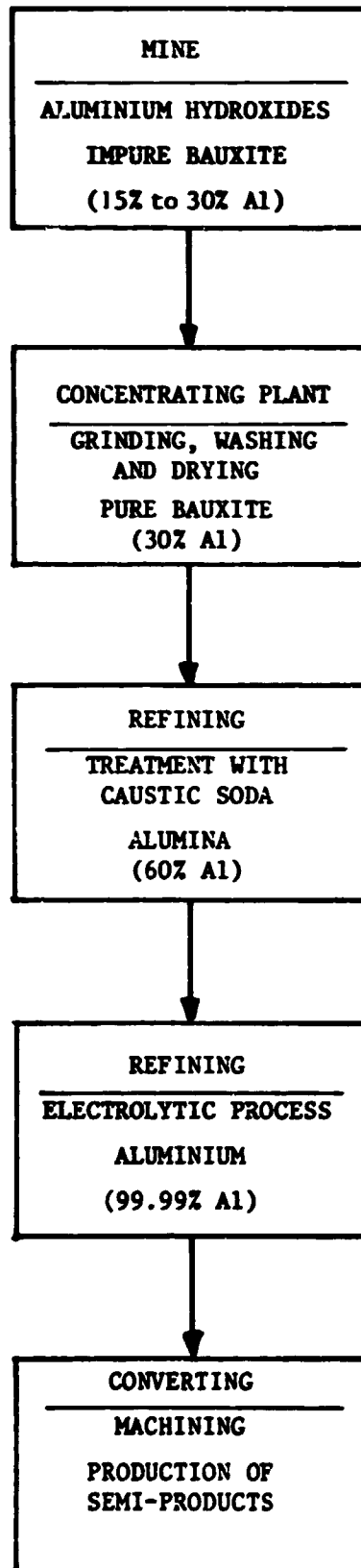


Diagram No.2 - PROCESS OF OBTAINING ALUMINIUM

The total quantity of aluminium metal produced in the world is 15.5m tonnes, the principal producers being the United States (20%), the Soviet Union (15%) and Canada (9%).

6.1.5. Consumption and uses

In 1986 world consumption of aluminium reached 16.4m tonnes, the mean annual increase in recent years being 2.1%. The countries with the largest consumptions were the United States (26.4%), the Soviet Union (11.5%), Japan (9.9%) and Federal Germany (7.3%).

Aluminium metal, alumina and bauxite are used for a wide variety of purposes.

Aluminium metal is used in :

- Domestic utensils
- The building industry
- The aeronautic industry
- The packaging industry
- Machinery and equipment generally
- Military applications.

Alumina and bauxite are used in :

- Refractories
- Chemical products
- Abrasives.

6.2. The Copper Industry

6.2.1. Introduction

Man has made great use of copper over the last 6000 years, and it has contributed to the growth of civilisation.

Its first use was probably in the manufacture of tools, weapons and adornments. The well known alloy bronze is produced from copper and tin, whilst brass, another widely used alloy, is produced by mixing copper and zinc. However the growth of the copper industry is today closely linked with electrical applications.

6.2.2. Reserves

Chalcopyrite and other copper sulphides are the principal sources of copper.

The total global resources are 340m tonnes of copper content, and at the present rate of production this represents 35 years supply. The principal deposits are found in Chile (23%), the United States (17%), Zambia (9%) and Zaire (8%).

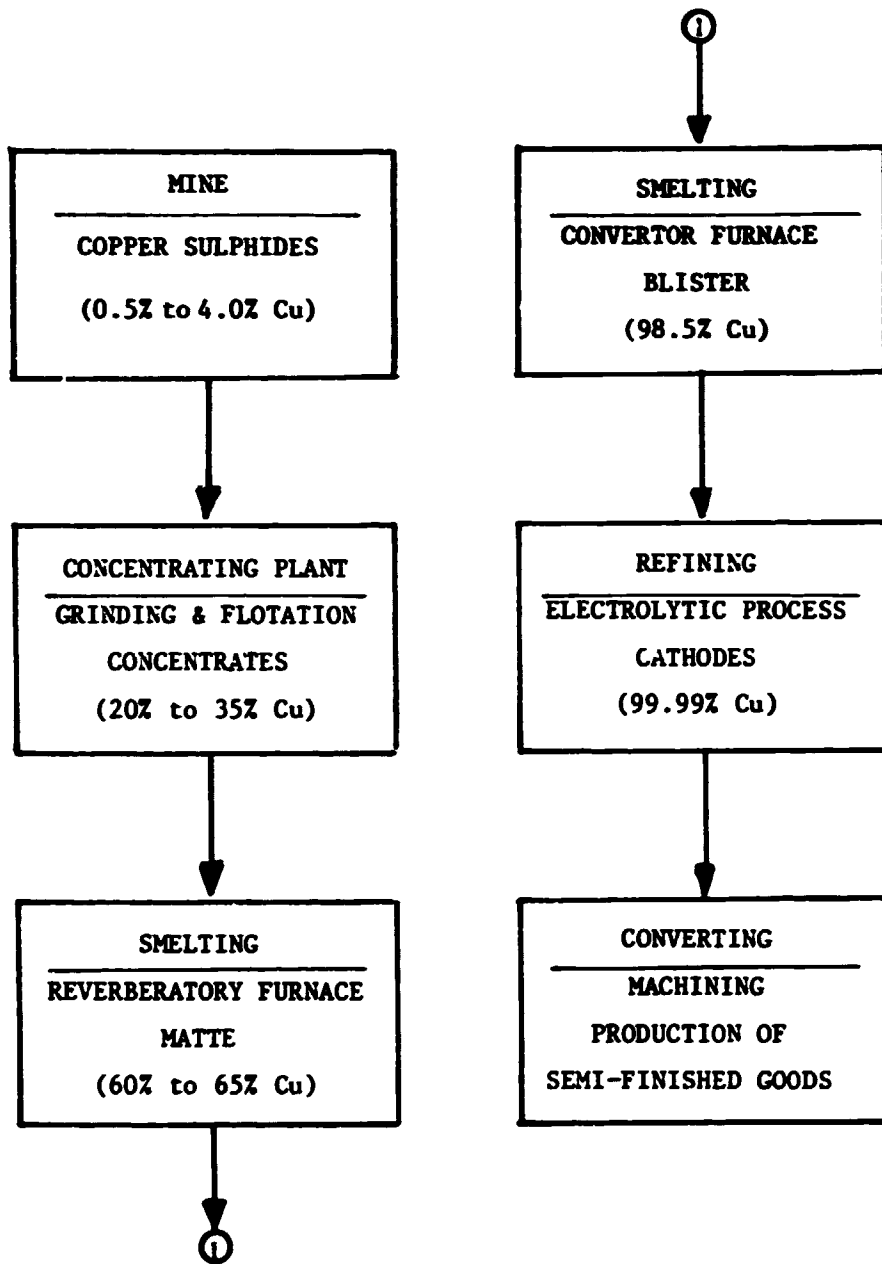


Diagram No.3 - PROCESS OF OBTAINING COPPER

6.2.3. Mining

The largest mines in the world use opencast mining and are intensely mechanised involving high capital investments. The deeper deposits use underground methods, but generally the ores extracted from these mines contain not only copper but also silver, lead, zinc, nickel and gold.

The world production of ore is 8.4m tonnes copper content, the principal producers being Chile (17%), the United States (14%), the Soviet Union (12%) and Canada (8%).

6.2.4. Processing

The production of metallic copper from the raw materials from the mining industry includes the processes for concentrating the ores and the metallurgical industry, with the object of producing copper of high (99.99%) purity.

World production of refined copper is 9.8m tonnes, the principal producers being the United States (15%), the Soviet Union (12%), Japan (10%) and Chile (10%).

6.2.5. Consumption and uses

World consumption of copper in 1936 reached 10.1m tonnes, showing a mean annual rate of increase of 0.6% in recent years. The principal consumer countries were the United States (21%), the Soviet Union (13%), Japan (12%) and Federal Germany (8%).

Copper is used principally in electrical and electronic applications, such as motors, generators, power distribution systems, communications equipment and electrical cables.

It is also used for roofing, piping, ornaments, heat exchangers, domestic utensils, jewellery and the minting of coins.

6.3. The Tin Industry

6.3.1. Introduction

Tin is one of the essential metals for any industrialised society, and for some of its uses there are no substitutes. This metal has been known and used for 3000 years in the production of bronze alloys.

The value of tin lies in the fact that it improves and extends the potential for use of other metals. It is characterised by its malleability, ductility, low melting point and limited strength.

6.3.2. Reserves

The main source of tin is cassiterite, a high density tin oxide.

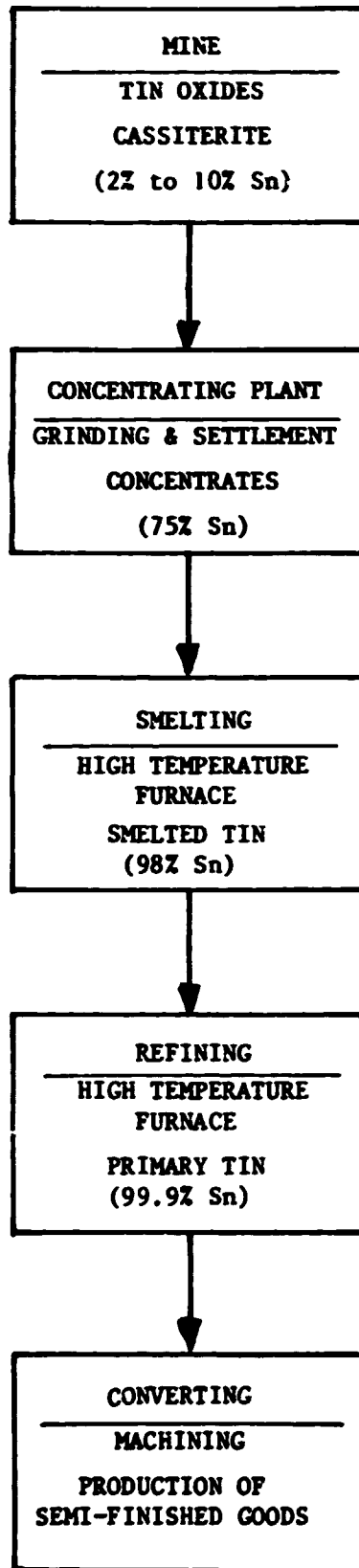


Diagram No.4 - PROCESS OF OBTAINING TIN

Total world reserves are 3.3m tonnes tin content, and at the present rate of production this represents supplies for 20 years. The principal deposits are located in Malaysia (33%), Indonesia (20%), Brazil (9%) and Thailand (8%).

6.3.3. Mining

The most widely used method is opencast mining, using hydraulic equipment such as dredgers, pumps and water-jets. However deeper deposits are mined using conventional underground methods.

World mining production is 180,000 tonnes metal content, the principal producers being Malaysia (16%), Indonesia (14%), Brazil (14%), China (12%) and the Soviet Union (8%).

6.3.4. Processing

Due to its high density cassiterite is concentrated using gravimetric processes, leading to a product with a tin content of 75% by weight. Subsequent treatment is carried out in smelting ovens to obtain ingots of metallic tin.

World production of metallic tin is 200,000 tonnes, the principal producers being Malaysia (22%), Brazil (13%), Indonesia (11%), the Soviet Union (11%) and China (10%).

6.3.5. Consumption and uses

World consumption of tin reached 226,000 tonnes in 1986, showing a mean annual increase of 1.2% in recent years. The countries with the largest consumption were the United States (19.3%), Japan (13.9%), the Soviet Union (11.5%) and Federal Germany (7.7%).

The greater part of the tin produced by the mining industry is used for tinning (tin-coating) steel or copper articles to prevent corrosion.

It is also used in the production of electric cables and thin laminates for wrapping foodstuffs.

Tin is used alloyed with lead in the production of solders, with copper and zinc in the production of bronzes and with copper, bismuth and antimony to produce fusible alloys and anti-friction metals.

6.4. International Trading in Aluminium, Copper and Tin

6.4.1. Exports of Aluminium

Total world exports of Bauxite in 1986 were 35m tonnes, Oceania, Africa, South America and the Caribbean being the exporting areas, the main importing areas being North America, Europe and Japan.

The principal countries exporting Bauxite are Guinea (13m tonnes), Australia (10m tonnes), Jamaica (4.5m tonnes) and Brazil (3.5m tonnes).

Exports of Alumina in 1986 totalled 9.5m tonnes, the exporting areas being Oceania, South America and the Caribbean and the principal importing areas North America and Europe.

The principal countries exporting Alumina were Australia (6m tonnes), Jamaica (1.5m tonnes) and Surinam (1m tonnes).

Exports of Aluminium in 1986 totalled 5.8m tonnes, the principal exporting regions being Europe, North America, Oceania and South America and the principal importing areas were Europe, Asia and North America.

The principal exporting countries for Aluminium were Canada (19.8%), Norway (11%), Australia (9.8%) and Brazil (5.5%).

6.4.2. Imports of Aluminium

In 1986 the principal countries importing Bauxite were the United States (7.2m tonnes), Federal Germany (3.5m tonnes), Canada (2.5m tonnes), Japan (2m tonnes) and Venezuela (2m tonnes).

The principal countries importing Alumina in 1986 were the United States (3m tonnes) and Canada (2m tonnes).

The principal countries importing Aluminium in 1986 were Japan (21.2%), the United States (20.8%), Federal Germany (12.2%) and France (6.6%), the total amount being 6.5m tonnes.

6.4.3. Exports of Copper

In 1986 exports of Copper Ores and Concentrates reached 1.5m tonnes fine content, and this figure had been maintained over the previous five years. The regions of origin of these raw materials are North America and South America, which together account for more than 50% of the world total, followed in importance by Oceania and Asia. The principal destinations are Asia and Europe (Table 6.2.6).

The principal countries exporting Ores and Concentrates in 1986 were Canada (22.1%), Chile (17.5%), Papua New Guinea (11.6%), the United States (11.3%), Indonesia (6.9%) and Mexico (6.4%).

In 1986 exports of Blister and Anodic copper reached 0.7m tonnes, showing a falling trend averaging -3.2% over the previous five years. The regions of origin were Africa and South America (Table 6.2.8).

The principal countries exporting Blister and Anodic copper in 1986 were Zaire (37.3%), Chile (27.0%), Peru (12.8%), Namibia (5.9%) and South Africa (4.0%).

In 1986 exports of Refined copper reached 2.96m tonnes, this figure having been maintained over the previous five years. The regions of origin were South America, which produces more

than a third of the world total, Africa and Europe (Table 6.2.10).

The principal countries exporting Refined copper in 1986 were Chile (30.3%), Zambia (15.8%), Canada (10.3%), Belgium (7.9%), Zaire (7.5%) and Peru (6.5%).

6.4.4. Imports of Copper

In 1986 imports of Copper Ores and Concentrates reached 1.5m tonnes fine content, the trend being steady over the previous five years. The principal importing regions were Asia and Europe, accounting for 90% of the total (Table 6.2.7).

The principal countries importing Ores and Concentrates in 1986 were Japan (56.6%), Federal Germany (10.4%), South Korea (7.8%), Canada (4.7%), Brazil (4.3%) and Spain (4.3%).

Imports of Blister and Anodic copper in 1986 reached 0.6m tonnes, with an alternating trend of highs and lows varying at average rates of +9.0% and -10.6% respectively over the previous five years. The principal region of destination is Europe, accounting for more than 75% of the total, followed by Africa with 10% (Table 6.2.9).

The principal countries importing Blister and Anodic copper in 1986 were Belgium (39.9%), the United Kingdom (13.2%), Federal Germany (11.6%), the United States (8.1%) and South Korea (5.8%).

Imports of Refined copper in 1986 reached 3.2m tonnes, with a steady trend over the previous five years. The principal regions of destination are Europe, Asia and North America (Table 6.2.11).

The principal countries importing Refined copper in 1986 were the United States (15.6%), Federal Germany (14.2%), Italy (11.1%), France (10.6%) and Japan (8.6%).

6.4.5. Exports of Tin

In 1986 exports of Tin Ores and Concentrates reached 45,000 tonnes fine content, this figure having risen over the previous five years due to large exports to China and Brazil. The regions of origin were Asia, Oceania and South America.

The principal countries exporting Ores and Concentrates in 1986 were Thailand (37.6%), Bolivia (20.9%) and Australia (17.7%).

In 1986 exports of Refined tin reached 164,000 tonnes with a clearly falling trend averaging -3.0% except in 1985 which showed a jump of +14.0% over the previous year due to trading with Brazil and China (Table 6.3.5).

The principal countries exporting Refined tin in 1986 were Malaysia (24.7%), Singapore (18.2%) and Brazil (11.7%).

6.4.6. Imports of Tin

In 1986 imports of Tin Ores and Concentrates reached 30,000 tonnes fine content, the trend being downwards up to 1985 and then changing to upwards. The principal importing regions were Asia, Europe and North America.

The principal countries importing Ores and Concentrates in 1986 were Malaysia (40%), the United Kingdom (35%) and the United States (15%).

Imports of Refined tin in 1986 reached 142,000 tonnes, with a rising trend averaging 5% over the previous five years. The principal regions of destination were Asia, Europe and North America (Table 6.3.6).

The principal countries importing Refined tin in 1986 were the United States (25.2%), Japan (22.4%), Federal Germany (12.4%), France (5.6%) and Italy (4.0%).

6.5. International Prices of Aluminium, Copper and Tin

6.5.1. Aluminium (Table 6.1.8)

At current prices aluminium has shown a rising trend over the last 30 years but with a sudden fall from 77.7¢/lb in 1983 to 48.8¢/lb in 1985. Over the last three years prices have recovered, reaching 72.4¢/lb in 1987.

At constant 1987 prices aluminium has shown a marked fall over the last 30 years from 100¢/lb in the Sixties, 80¢/lb in the Seventies and finally 70¢/lb in the Eighties. The lowest price recorded was 51.7¢/lb in 1985, the highest 102.7¢/lb in 1977.

6.5.2. Copper (Table 6.2.12)

At current prices copper showed a rising trend up to 1980 when it reached the highest recorded price of 101.4¢/lb; from then until 1986 the trend has been downwards; in that year the price was 64.7¢/lb. In 1987 copper was quoted at 81.0¢/lb.

At constant 1987 prices copper has shown a 10-year cyclic trend of highs and lows over the last 30 years. However in the Eighties there has been a clearly marked falling trend in prices; the lowest price recorded was 67.2¢/lb in 1986.

6.5.3. Tin (Table 6.3.7)

At current prices tin has shown a rising trend up to 1980 when it reached its highest recorded price of 846¢/lb; that year the trend was downwards until 1986 and the minimum recorded price of 294.1¢/lb. In 1987 prices recovered slightly to 308.8¢/lb.

At constant 1987 prices tin has shown a trend towards highs and lows with a 12-year cycle over the last 36 years: the highest price recorded was 1236.4¢/lb in 1979 and the lowest was 305.9¢/lb in 1986.

7. COUNTRIES COVERED BY THE STUDY

This work consists of a study of the economic complementarity of the following countries : Argentina, Bolivia, Brazil, Chile, Peru and Venezuela, in respect of the following non-ferrous metals : aluminium, copper and tin.

7.1. Principal Economic Indicators (Table 7.1)

7.1.1. Gross Domestic Product

The total value of the GDP of the countries being studied was \$531 billion in 1986: Brazil and Argentina had the highest GDPs in the region whilst Peru and Bolivia had the lowest.

7.1.2. Population

The total number of inhabitants in the countries under study is 226 million: Brazil and Argentina have the largest populations, but it is Venezuela which has the highest population density of 20 inhabitants/km². The countries with the smallest populations are Chile and Bolivia, whilst Bolivia has the lowest population density of 6 inhabitants/km².

7.1.3. Exports and Imports

In 1986 the total exports from the region amounted to \$47 billion: Brazil (50%), Venezuela (20%) and Argentina (15%) were the countries with the largest exports.

Imports into the region in 1986 totalled \$34 billion: Brazil (41%), Venezuela (27%) and Argentina (13%) accounted for the greater part of the imports.

Brazil has the largest trading balance with a surplus of \$8500m, followed by Argentina with \$2600m. The trading balances of Peru and Bolivia show deficits of \$320m and \$166m respectively.

7.2. Production and Consumption of Aluminium, Copper and Tin

7.2.1. Argentina (Tables 7.2. and 7.2.1.)

Argentina does not produce Bauxite and imports approximately 350,000 tonnes of Alumina annually from Australia, refining the Alumina to Primary Aluminium. 1987 production of Primary Aluminium was 155,000 tonnes, with an upward trend of approximately 4% per year over the last 8 years. In addition

Argentina recycles an average of 6,000 tonnes of Aluminium annually.

The apparent consumption of Primary Aluminium in 1987 was 142,000 tonnes, with an average upward trend of 20% over the last 8 years.

The real consumption of Primary Aluminium was 45,000 tonnes on the basis of the balance between the apparent consumption in the manufacture of finished and semi-finished products for export.

The potential consumption of Primary Aluminium is 825,000 tonnes, with a per capita consumption of 1.20 kg/inhabitant.

The production of Copper in Argentina does not exceed 400 tonnes per year, but there is now a policy designed to identify and evaluate this mineral resource.

In 1986 the consumption of Refined Copper was 45,000 tonnes, with an average downward trend of -15% annually over the last 8 years but with a recovery in 1986.

The potential consumption of Refined Copper is 273,000 tonnes, giving a per capita consumption of 1.45 kg/inhabitant.

The production of Primary Tin was 400 tonnes in 1987, showing a rising trend over the last 8 years.

The consumption of Primary Tin was 1200 tonnes in 1987, showing an oscillating tendency over the last 8 years.

The potential consumption of Tin is 7800 tonnes and the per capita consumption is 0.05 kg/inhabitant.

7.2.2. Bolivia (Tables 7.2. and 7.2.2.)

This country does not produce Aluminium and imports finished products for its consumer needs; in 1983 these reached a total of 2500 tonnes, but the present demand is considered to be of the order of 1000 tonnes.

The consumption of Copper Ores and Concentrates has fallen progressively from 2600 tonnes fine content in 1981 to less than 300 tonnes in 1986. No information is available on Copper refineries or smelting works in Bolivia.

The consumption of Copper is very small, being less than 500 tonnes a year; this figure represents a per capita consumption of 0.07 kg/inhabitant, giving Bolivia a potential annual consumption of 58,000 tonnes.

The production of Tin Ores and Concentrates has fallen progressively from 30,000 tonnes fine content in 1981 to less than 9,000 tonnes in 1987; this trend has become more accentuated over the last 5 years with a mean annual decrease of -20%.

The production of Primary Tin has also fallen progressively in recent years from 20,000 tonnes in 1981 to less than 2,000 tonnes in 1987; the fall was very much greater from

1985 to 1987 with figures of -50% and -70% respectively for those two years.

The consumption of Primary Tin showed a rising trend between 1980 and 1983, increasing from 1000 tonnes to 2400 tonnes, but then fell to 1100 tonnes in 1986.

The per capita consumption of Tin is 0.17 kg/inhabitant with a potential annual consumption of 1600 tonnes.

7.2.3. Brazil (Tables 7.2., 7.2.3., 7.2.4. and 7.2.5.)

The production of Bauxite in Brazil reached 6.5 million tonnes in 1987, showing a rising trend of 15% annually over the last 5 years; according to future forecasts the Brazilians will sustain this increase over the next 10 years.

The production of Alumina reached a figure of 1.3 million tonnes in 1987, a rising trend with an average annual rise of 20% over the last 5 years; as in the case of Bauxite this trend will be sustained over the next 10 years.

The production of Primary Aluminium reached 850,000 tonnes in 1987, giving an average annual increase of 20% over the last 5 years; as in the previous cases this growth will continue over the next 10 years.

The consumption of Primary Aluminium was 425,000 tonnes in 1987, showing a rising trend over the last 5 years with an average annual increase of 15%. It is hoped that this increase will be maintained over the next 10 years, but with a lower rate of growth with larger quantities going for export and because of the slower rate of growth of the converting industry.

Brazil has a potential consumption of 3.6m tonnes and a per capita consumption of 3.07 kg/inhabitant.

The production of Copper Ores and Concentrates rose to 40,000 tonnes fine content in 1987, with a rising trend from 11,000 tonnes in 1981 to 70,000 tonnes in 1985, then falling to the present level.

The production of Blister Copper was 120,000 tonnes in 1987 with a rising trend of an average of 20% per year over the last 5 years. Production on a large scale began in 1983 with about 60,000 tonnes.

Production of Refined Copper began in 1982 with 57,000 tonnes; this remained constant until 1984 after which it increased progressively at an average rate of 30% over the last 3 years; production was 177,000 tonnes in 1987. It is hoped that this trend will be maintained over the next 10 years but without any greater production of ores, so that Brazil will have to receive major quantities of imported concentrates.

The consumption of Refined Copper was 260,000 tonnes in 1987; this represented a rising trend since 1983 with an average increase of 10%. The potential consumption in Brazil is 1.2 million tonnes and the per capita consumption is 2.3 kg/inhabitant.

The 1987 production of Tin Concentrates was 29,000 tonnes fine content, with a rising trend since 1980 and an annual rate of increase of 20% over the last 8 years.

The production of Primary Tin in 1987 was 28.8,000 tonnes with a rising trend since 1981 and an annual rate of increase of 25%.

In 1987 the consumption of Primary Tin was 8.2,000 tonnes showing a rising trend of 15% per year since 1981. The potential consumption of the country is 34.5,000 tonnes and its per capita consumption is 0.04 kg/inhabitant.

7.2.4. Chile (Tables 7.2. and 7.2.6.)

Chile produces neither Bauxite nor Alumina and imports all the Aluminium it consumes in the form of ingots, finished or semi-finished products.

The consumption of Primary Aluminium in 1986 was 4,500 tonnes, showing a fluctuating trend with a fall from 6,430 tonnes in 1981 to 3,660 tonnes in 1983 and then rising to 4,500 tonnes in 1986. The potential consumption of this metal is 326,000 tonnes and its per capita consumption is 0.37 kg/inhabitant.

The 1987 production of Copper Ores and Concentrates was 1.4 million tonnes fine content, showing a rising trend over the last 8 years with a mean annual rate of increase of 4.7%. Due to the discovery of new deposits, the expansion of production from the existing mines and the policy for the mining sector which Chile has pursued over the last 30 years, the rising trend in production will be maintained over the next decade with a higher annual increase than that quoted above.

The production of Blister Copper was 1.1 million tonnes in 1987, maintaining the rising trend of the last 8 years with an annual rate of increase of 2.1%. In the same way as for Copper Ores and Concentrates the trend will be maintained over the next decade with an even higher rate, due to the projects for expanding the smelting works and refineries.

The 1987 production of Refined Copper was 0.96 million tonnes, showing a rising trend over the last 8 years with a mean annual increase of 2.6%. It is considered that this rising trend in production will be maintained at an even higher rate over the next decade for the reasons set out above.

The 1987 consumption of Refined Copper was 48,000 tonnes: the observable trend shows a fall from 43,000 tonnes in 1980 to 24,000 tonnes in 1983, then a recovery in subsequent years at a much higher mean rate of 6% per year. The potential consumption of Copper in Chile is 108,000 tonnes and the per capita consumption is 2.93 kg/inhabitant.

Chile does not produce Tin but imports ingots, finished and semi-finished products to meet its consumer needs. These represented a total of 250 tonnes in 1986, an average annual rise of 25% over the last 4 years.

The potential consumption of Tin is 3,000 tonnes with a per capita consumption of 0.02 kg/inhabitant.

7.2.5. Peru (Tables 7.2., 7.2.7. and 7.2.8.)

Peru produces neither Bauxite nor Alumina; it imports Aluminium in the form of ingots, sheets, finished and semi-finished products.

The 1987 consumption of Aluminium was 5000 tonnes; consumption has risen at an increasing rate over the last 5 years from 3000 tonnes in 1983 to the present levels. Due to the economic situation affecting the country it is considered that consumption will experience a reduction, falling to the levels of previous years.

The potential consumption of Aluminium is 535,000 tonnes and the per capita consumption 0.25 kg/inhabitant.

The production of Copper Ores and Concentrates was 394,790 tonnes in 1987, showing a slightly rising tendency with a mean annual rate of 1.3% over the last 8 years: it should be pointed out that this increase is due to the commissioning of the Tintaya mine in 1985. It is expected that production will not experience any substantial variations during the next decade due to the expansion projects at Toquepala and Cuajone.

Production of Blister Copper was 286,575 tonnes in 1987 with a variable tendency in recent years of highs and lows, rising to a maximum in 1987. As in the case of the Concentrates this rhythm of production will be maintained over the next decade for the reasons which have already been explained.

The production of Refined Copper was 218,365 tonnes in 1987; over the last 10 years production had oscillated with highs and lows in a 3-year cycle. The maximum was 250,400 tonnes in 1981 and the minimum 194,750 tonnes in 1983. It is of interest to mention that whilst there is a direct relationship between the trends in Concentrates and Blister Copper there is no such relationship with the variations in the production of Refined Copper.

In 1987 the consumption of Refined Copper was 35,000 tonnes; a rising trend can be observed over the last 8 years with an annual rate of 20%, but it is however considered that these changes will be stabilised or will fall over the next decade due to the economic recession in the country. The potential annual consumption of Copper is 177,000 tonnes and the per capita consumption is 1.93 kg/inhabitant.

The production of Tin Ores and Concentrates reached 5,263 tonnes fine content in 1987; a rising variation in production can be observed from 1100 tonnes in 1980 to the present levels, the mean annual rate of increase being greater than 100%. It is considered that the growth of production will be lower in the coming years due to the fact that the investments in this sector will be directed towards metallurgical processes rather than towards opening up or extending mines.

Peru does not produce Primary Tin but exports all its Concentrates. There is a project for building a Tin smelter with a capacity of about 6,000 tonnes a year, so absorbing the national production of Concentrates and possibly also taking this raw material from Bolivia. It is hoped to complete the execution of this project in the region of Pisco, in the south of Peru, by the end of 1989.

The consumption of Primary Tin reached 500 tonnes in 1987, showing a rising trend over the last 5 years: a reduction in consumption is expected due to the economic situation in Peru. The potential annual consumption is 5,000 tonnes and the per capita consumption is 0.02 kg/inhabitant.

7.2.6. Venezuela (Tables 7.2. and 7.2.9.)

The production of Bauxite reached the total of 131,000 tonnes in 1987, with the start of the extraction of this raw material in the country by the opening up of the Los Pijiguaos in Estado Bolivar. Before 1987 Bauxite was imported from Guyana, Jamaica and Brazil for the production of aluminium. It is hoped that in 1988 the production from Los Pijiguaos will reach a million tonnes, its design capacity being 3 million tonnes: however the processing plant is designed to handle 6 million tonnes which is the projected production in the year 2000, intended to provide both for the domestic production of Aluminium and also for the exporting of Bauxite.

Production of Alumina began in 1983 with 560,000 tonnes, rising by 1987 to 1.36 million tonnes, this increase being achieved with a mean annual rate of growth of 20%. It is hoped that the rising trend will be sustained during the coming years with the Venezuelan plans for expanding this sector.

The production of Primary Aluminium was 440,000 tonnes in 1987, showing a rising trend over the last 8 years from 327,000 tonnes in 1980 and reaching the present levels at a mean annual rate of increase of 15%. It is considered that this trend will be sustained during the next decade, reaching 1m tonnes before 1995.

The apparent consumption of Primary Aluminium was 145,000 tonnes in 1987, an annual rate of increase of 10%. The real consumption is evaluated at 46,500 tonnes, the balance of the apparent consumption going to the production of finished and semi-finished products, most of which are intended for export. The potential consumption of Aluminium is 476,000 tonnes with a per capita consumption of 2.5 kg/inhabitant. It is important to point out that Venezuela has the highest index of per capita consumption in South America, and it is thought that this trend will increase over the coming years.

Venezuela does not produce Copper in any of its forms, importing it to meet its consumer needs: in 1987 this figure was 21,000 tonnes, increasing at a mean annual rate of 100%. It is expected that this trend will be maintained in the coming years, but at a much more moderate rate. The

potential consumption is 157,000 tonnes and the per capita consumption is 0.61 kg/inhabitant.

Venezuela does not produce Tin in any of its forms, importing it to meet its consumer needs; these were 1,000 tonnes in 1987 having increased rapidly from 300 tonnes in 1983 to 1000 tonnes in 1985, at which figure it stabilised in recent years. The potential consumption of Tin is 4500 tonnes and the per capita consumption is 0.04 kg/inhabitant.

7.3. Trading between the countries covered by the study

The total FOB value of Intraregional Exports in 1987 was \$4,460 million with Brazil (42.2%) being the largest exporter, followed by Argentina 21.8%, Chile 16.3%, Bolivia 7.2%, Venezuela 6.7% and Peru 5.8%. The total FOB value of these exports in 1986 was \$4,292m with the following percentages of the total : Brazil 26.8%, Argentina 24.4%, Chile 14.8%, Peru 12.4%, Bolivia 11.5% and Venezuela 10.2%. Brazil exports principally to Argentina, Chile and Venezuela. The remaining countries send a high percentage of their exports to Brazil (Tables 7.3.1. and 7.3.3.).

The total CIF value of Intraregional Imports was \$4,316m in 1987 and \$4,298m in 1986. In 1987 the distribution of these imports was as follows : Argentina 30.9%, Brazil 21.8%, Chile 16.7%, Venezuela 12.0%, Peru 11.7% and Bolivia 7.0%. In 1986 this distribution was : Brazil 36.0%, Argentina 27.9%, Chile 13.7%, Bolivia 9.0%, Venezuela 7.2% and Peru 6.2%. Brazil imports principally from Argentina and Venezuela: the remaining countries import principally from Brazil. (Tables 7.3.2. and 7.3.4.).

It may be seen from these figures that the destinations and origins of the products traded by Brazil, Argentina and Chile have remained largely unaltered over the last two years, but that this is not the position with Bolivia, Peru and Venezuela.

7.3.1. Aluminium (Tables 7.4.1., 7.4.2. and 7.4.3.)

In 1986 Brazil exported 1.62 million tonnes of Bauxite to Venezuela, these exports having shown a rising trend in recent years; however with the entry into production of the Los Pijiguaos mine in Venezuela the trend will be towards much smaller quantities in the coming years. Exports of Brazilian Bauxite to the other countries in the region are minimal.

Total Intraregional Trading in Crude Aluminium was 20,700 tonnes in 1986, Argentina being the largest importer with 52.6%, whilst Brazil and Venezuela were the largest exporters with 69.8% and 28.4% respectively.

In 1986 the International Exports from the countries covered by the study totalled 574,156 tonnes, the principal exporters being Venezuela (47.2%) and Brazil (43.8%). The principal regions to which these exports went were : Asia (46.5%), North America (43.7%) and Europe (16.3%).

The total International Imports into the countries covered by the study were 17,403 tonnes, the principal importers being Argentina (40.7%), Peru (19.6%) and Chile (16.7%). The

principal regions from which these imports came were : South America (65.9%), North America (33.4%) and Europe (11.8%).

7.3.2. Copper (Tables 7.5.1., 7.5.2. and 7.5.3.)

Chile exported 50,700 tonnes of Ores and Concentrates (fine content) and 18,000 tonnes of Blister Copper to Brazil.

In 1986 the total Intraregional Trading in Refined Copper was 153,267 tonnes, the principal exporters being Chile (89.6%) and Peru (10.1%) whilst Brazil (61.4%), Argentina (33.2%) and Venezuela (5.3%) were the principal importers.

Total international exports of Copper Concentrates were 316,900 tonnes (fine content), the only exporters being Chile (85.4%) and Peru (14.6%). The importing regions were : Asia (48.4%), Europe (26.8%) and South America (16.0%).

Total international exports of Blister Copper were 294,103 tonnes with Chile (67.8%) and Peru (32.2%) being the only exporters, the importing regions being Europe (64.2%), Asia (18.4%), North America (10.4%) and South America (6.1%).

Total exports of Refined Copper were 1.1 million tonnes , the only exporters being Chile (80.7%), Peru (17.6%) and Brazil (1.7%): the importing regions were Europe (54.9%), North America (16.0%), South America (14.9%) and Asia (13.8%).

Imports of Copper Concentrates and Blister Copper into the countries covered by the study come mostly from the same region, and have already been described.

International imports of Refined Copper totalled 178,203 in 1986, the only importers being Brazil (65.1%), Argentina (28.6%) and Venezuela (6.3%), the originating regions being South America (89.3%), Africa (5.0%) and North America (3.3%).

7.3.3. Tin (Tables 7.6.1., 7.6.2. and 7.6.3.)

We have no knowledge of any trade in Tin Ores and Concentrates between the countries covered by the study.

Trading in Primary Tin within the region totalled 1,731 tonnes in 1986, Brazil (72.7%) being the principal exporter, followed by Bolivia (27.3%). The largest importer was Argentina (75.8%), followed by Chile (11.6%), Peru (11.4%) and Venezuela (1.2%).

Exports of Tin Concentrates on the international market were 12,000 tonnes in 1986, the only exporters being Bolivia (62.5%) and Peru (37.5%): the importing regions were Europe (55.1%) and North America (44.9%).

Exports of Primary Tin on the international market were 26,190 tonnes, the originating countries being Brazil (67.1%) and Bolivia (32.9%) whilst the importing regions were Europe (54.4%) and North America (40.5%).

The region covered by the study does not import any Tin Concentrates through the international market.

Imports of Primary Tin through the international market were 2,476 tonnes in 1986, the principal importers being Argentina (50.8%), Venezuela (31.9%), Chile (8.1%) and Peru (8.0%); the exporting regions were South America (67.7%) and North America (30.3%).

**8. THE STRUCTURE OF PRODUCTION AND PROCESSING
PLANTS FOR ALUMINIUM, COPPER AND TIN IN
THE COUNTRIES COVERED BY THE STUDY**

8.1. The structure of the production of Aluminium, Copper and Tin

8.1.1. Argentina

Argentina imports 350,000 tonnes of Alumina from Australia, processing it in the refineries of ALUMINIOS ARGENTINOS S.A. (ALUAR), which are located in Puerto Madryn, Chubut, in the south of the country. In 1987 the production of this company was 145,000 tonnes.

The extraction of Copper is very limited; exploratory work is being carried out on the Capillitas deposit, in the Catamarca province to the east of the country with the participation of Japan, the Federal Republic of Germany and national bodies.

Production of Tin is also very limited with ESTANOS ARGENTINOS S.A. (ESTANSA), a company within the Pirquitas Group, having produced 360 tonnes in 1986 from its mine and smelting works near Palpala, Jujuy, in the east of the country. New deposits are being explored in Catamarca, but the present market conditions do not justify their development.

8.1.2. Bolivia (Tables 8.0.1. and 3.0.2.)

Bolivia does not produce Aluminium in any form, importing all its requirements.

The production of Copper is very limited; in 1985 it was 300 tonnes (fine content), the principal producers being the CORPORACION MINERA DE BOLIVIA (COMIBOL), the largest Bolivian state mining company, and companies in the private sector.

In 1986 the production of Tin Ores and Concentrates was 10,550 tonnes (fine content); this fell to 8,100 tonnes in 1987. The distribution of this by companies is as follows : COMIBOL (60%), Mediana Minería (24%) and Pequeña Minería (16%).

Tin Smelting is carried out solely by the EMPRESA NACIONAL DE FUNDICIONES (ENAF), a state company which has been integrated with COMIBOL under the present economic reorganisation policy. Production in 1986 was 6500 tonnes at the Vinto smelter, near Oruro. Projects exist for improving the economic efficiency whilst reducing the production capacity. The production capacity of Vinto is 30,000 tonnes, and a reduction to 7000 tonnes a year is envisaged: the study on this plant was carried out by the Klockner company of the Federal Republic of Germany.

8.1.3. Brazil (Tables 8.1.1., 8.1.2. and 8.1.3.)

In 1986 the production of Bauxite was 6.5 million tonnes: the principal producer was MINERACAO RIO DO NORTE S.A. (71%), followed by COMPANHIA BRASILEIRA DE ALUMINIO (13%), ALCOA S.A. (8%) and ALCAN ALUMINIO DO BRASIL S.A. (7%).

In 1986 the production of Alumina was 1.2 million tonnes, the principal producer being ALCOA S.A. (49%), followed by COMPANHIA BRASILEIRA DE ALUMINIO (27%), ALCAN ALUMINIO DO BRASIL S.A. (13%) and BILLITON METAIS S.A. (12%).

The production of Primary Aluminium was 0.76 million tonnes in 1986, the principal producers being ALCOA S.A. (30%), COMPANHIA BRASILEIRA DE ALUMINIO (21%), ALUMINIO BRASILEIRO ALBRAS S.A. (13%) and VALESUL ALUMINIO S.A. (12%).

The production of Secondary Aluminium in 1986 was 48,000 tonnes, the principal producers being TONOLLI DO BRASIL S.A. (46%) and METALUR Ltda (19%).

It should be noted that the majority of the companies cited in the above paragraphs have undergone very considerable expansion in recent years, with annual average increases in excess of 65%.

The production of Copper Ores and Concentrates and of Refined and Blister Copper is carried out by CARAIBA METAIS S.A. Production in 1987 was 28,732 tonnes of fine copper as Concentrates, 119,600 tonnes of Blister Copper and 146,969 tonnes of Refined Copper.

The 1987 production of Tin Ores and Concentrates was 28,523 tonnes (fine content), the principal producers being MAIORE of the PARAMAPANEMA Group (68%), CESBRA of the BRN Group (10.5%) and BERA DO BRASIL of the BRUMADINHO Group (5%).

In 1987 the production of Smelted Tin was 29,046 tonnes, the principal producers being MAIORE of the PARAMAPANEMA Group (70%), CESBRA of the BRN Group (11%) and BERA DO BRASIL of the BRUMADINHO Group (5%).

Increases in the production of Tin have been very considerable; in the case of MAIORE and CANOPUS an average annual rate of increase can be observed, whilst other companies are also expanding but at a slower rate.

8.1.4. Chile (Table 8.2.1. and 8.2.2.)

Chile has no companies producing Aluminium or Tin, all consumer needs being imported.

Production of Copper Ores and Concentrates has reached 1.4 million tonnes (fine content), the principal producers being CORPORACION DEL COBRE DE CHILE (CODELCO) (79%), EMPRESA NACIONAL DE MINERIA (ENAMI) (10%), DISPUTADA (5%) and MANTOS BLANCOS (4%).

The production of Blister Copper amounts to 1.1 million tonnes, the principal producers being CODELCO (79%), ENAMI (15%), DISPUTADA (4%) and MANTOS BLANCOS (3%).

The production of Refined Copper amounts to 0.95 million tonnes, the principal producers being CODELCO (77%), ENAMI (18%) and SANTOS BLANCOS (3%).

The principal Chilean producers have a mixed ownership structure with State holdings of 40-70%, 30-40% of foreign private capital and 10-20% national private capital.

8.1.5. Peru (Tables 8.3.1. and 8.3.2.)

There are no Aluminium producing companies in the country; ingots, sheets and profiles are imported to meet consumer needs.

In 1987 the production of Copper Ores and Concentrates was 395,000 tonnes (fine content), the principal producers being SOUTHERN PERU COPPER CORPORATION (63%), EMPRESA MINERA ESPECIAL TINTAYA S.A. (14%), CENTROMIN PERU (10%), MINERO PERU (7%) and other producers in the MEDIANA & PEQUEÑA MINERIA (6%).

The production of Blister Copper in 1987 was 286,000 tonnes, produced by SOUTHERN PERU (33%) at the Ilo smelting works and by CENTROMIN (17%) at the La Oroya smelting works.

The production of Refined Copper in 1987 was 218,000 tonnes, divided between MINERO PERU (79%) at the Ilo refinery and CENTROMIN (21%) at the La Oroya refinery.

SOUTHERN PERU is privately owned, with foreign capital, whereas the others are State companies.

Production of Tin Ores and Concentrates was 5,300 tonnes (fine content) in 1987, the only producer being the MINSUR company; its deposits are in the Puno region, near the Bolivian frontier.

At the present time there are no Tin smelting works in Peru and all its production of concentrates is exported. It is expected that the Pisco smelter, in the south of Peru, will be in production in 1989; this belongs to MINSUR and with its annual capacity of 6000 tonnes it will process all the production of the mine and possibly also concentrates from Bolivia.

8.1.6. Venezuela (Tables 8.4.1. and 8.4.2.)

Production of Bauxite in 1987 was 130,000 tonnes; BAUXIVEN is the only producer, and it is hoped that in the coming years the production will rise to 1.4 million tonnes.

Production of Alumina in 1987 was 1.36 million tonnes, the only producer being INTERALUMINA.

The production of Primary Aluminium was 423,000 tonnes in 1986, and the 1987 production is estimated to be 440,000 tonnes; the producing companies are ALCASA (31%) and VENALUM (69%).

These companies are State owned but operate with French and Swiss technological participation.

Venezuela produces neither Copper nor Tin, importing ingots, wire, sheets, etc. to meet its consumer needs.

8.2. Capacities for Processing Aluminium, Copper and Tin in the Countries covered by the Study

8.2.1. Argentina

There is only the ALUAR plant for converting Alumina to Aluminium; this has an installed capacity of 150,000 tonnes.

The installed capacity for producing finished or semi-finished Aluminium products is estimated to be approximately 220,000 tonnes, but only some 140,000 tonnes of this are being used, so that there is an annual surplus capacity of about 80,000 tonnes.

There are no smelters for processing Copper Concentrates: the annual capacity for processing Blister Copper is estimated to be approximately 12,000 tonnes, whilst the capacity for converting Refined Copper into finished and semi-finished products is estimated to be 80,000 tonnes of which only 30,000-40,000 tonnes are being used: there is thus a surplus manufacturing capacity of approximately 40,000-50,000 tonnes. There are no smelting works to process Tin Concentrates, so that the small production is exported; the total is not more than 1,000 tonnes annually.

8.2.2. Bolivia

There are no installations for processing either Bauxite or Alumina and only one plant for converting Aluminium bars with an installed and completely surplus annual capacity of 4,000-6,000 tonnes.

There is however a smelter for processing Copper Concentrates. The consumption of Refined Copper is minimal, this product being imported in the form of finished products.

The situation is different in the case of tin where Bolivia has an installed capacity for producing up to 30,000 tonnes of Refined Tin from concentrates and ores. All this installed capacity belongs to the Vinto refinery, but this is at the present time operating at a level of only 8,000-10,000 tonnes annually, so that there is a surplus capacity in Bolivia for handling 20,000-22,000 tonnes of refined Tin.

Substantially all the Refined Tin produced in Bolivia is exported in this form, since there is practically no installed capacity for converting Refined Tin into finished or semi-finished products.

8.2.3. Brazil

Brazil produces a surplus of Bauxite which is exported, inter alia, to Venezuela for converting into Alumina and Aluminium. This indicates that there is no surplus domestic capacity for processing Bauxite.

On the other hand Brazil imports approximately 285,000 tonnes of Alumina to satisfy the growing demand which by 1986 had reached 1,545,000 tonnes, mainly for the production of Refined Aluminium.

In regard to the capacity for converting Refined Aluminium into manufactured and semi-finished products it is estimated that the total capacity installed in the whole of the country is approximately 550,000 tonnes, of which about 430,000 tonnes are in use: there is thus a surplus capacity of approximately 120,000 tonnes at this level.

In the case of Copper there is the Caraiba metals smelter and refinery which has an annual processing capacity of about 450,000 tonnes: local supplies account for approximately 120,000 tonnes, so that there is a surplus processing capacity for concentrates from other countries of approximately 330,000 tonnes.

The annual capacity for converting Refined Copper to manufactured and semi-finished products is estimated to be 430,000 tonnes, but only about 270,000 tonnes of this are being used, leaving an available capacity of approximately 200,000 to 210,000 tonnes.

In the Tin sector Brazil has the capacity to process all the approximately 30,000 tonnes of Tin contained in the concentrates which it produces. All the exports are in the form of the metal, the exporting of concentrates not being permitted.

8.2.4. Chile

There are no plants in Chile for processing either Bauxite or Aluminium, Chile importing all its Aluminium requirements in the form of bars, profiles, etc.

Imports of Aluminium are estimated to be approximately 6,000 to 8,000 tonnes annually, so there is an available converting capacity of approximately 50%, given that the installed converting capacity in Chile is of the order of 15,000 tonnes per year.

There are however installations for processing Tin Concentrates but all the Refined Tin is imported at a level of about 300-400 tonnes per year.

In regard to Copper Chile exports 270,000 tonnes of Copper in the form of concentrates since it has a production of these which is greater than can be processed in its smelters and refineries; there is therefore no surplus capacity at this level. There is however unused capacity for processing

Blister Copper to Refined Copper since approximately 200,000 tonnes of this are exported annually.

It is estimated that the annual capacity for processing Refined Copper into finished and semi-finished products is 120,000 tonnes; of this only 60,000 tonnes are utilised, leaving a surplus capacity of 60,000 tonnes: this is not used because there is no market for the finished and semi-finished products which could be produced.

8.2.5. Peru

Although Peru has installations for processing Bauxite and Alumina all the Peruvian requirements for Aluminium are covered by annual imports of 5,000 to 6,000 tonnes of Refined Aluminium in various forms. It is estimated that the installed converting capacity is some 13,000 tonnes per year, leaving a surplus capacity of some 6,000 to 7,000 tonnes for the possible converting of finished and semi-finished Aluminium products.

In the case of Tin a smelting works and refinery is under construction; in principle this will process the production from the MINSUR company and possibly also Bolivian concentrates.

As in the case of Chile approximately 46,000 tonnes of Copper contained in concentrates are exported by Peru as a consequence of having a production which is greater than its smelting and refining capacities. It also exports 95,000 tonnes of Blister Copper which cannot be refined in the country because of a shortage of capacity.

In regard to the converting of Refined Copper into finished and semi-finished products it is estimated that the total capacity is 80,000 tonnes, of which only approximately 40,000 tonnes is used.

8.2.6. Venezuela

At the present time there is a shortfall in the production of Bauxite to produce Alumina and Aluminium. The Interalumina plants can process approximately 3,200,000 tonnes of Bauxite, all of which was imported up to 1986. It is however hoped that the Bauxite from Pijiguaros will make Venezuela self-sufficient from 1990 onwards.

The capacity for processing Alumina to Aluminium is fully utilised, the surplus being exported.

Finally the capacity for converting Aluminium into finished and semi-finished products is estimated to be 140,000 tonnes.

There are no smelters in Venezuela for processing Copper Concentrates: there is however capacity for converting Blister to Refined Copper and for converting Refined Copper to finished and semi-finished products; the under-utilisation of the installations at this level is only of the order of 20%.

There are no refineries in Venezuela for processing Tin Concentrates. There is some small-scale recuperation of tin from scrap to produce solders. The apparent total annual consumption of Tin in Venezuela is approximately 800 tonnes with an additional potential usage of 350 to 400 tonnes per year.

9. TRADE IN THE COUNTRIES COVERED BY THE STUDY

9.1. Argentina

9.1.1. The General Situation

Argentina is a country with immense natural resources, principally of the agricultural and agro-industrial type, followed by petroleum and its derivatives. Mining production in Argentina is small, being limited to the mines located near the border with Chile on the eastern slopes of the Andes. No commercial deposits of aluminium, copper or tin are known. It should be noted that Mining and Quarries contributed only 2.6% to the Gross National Product in 1986.

The national production of ingots of aluminium, estimated at 150,000 tonnes in 1986, was directed towards the national converting industry which consumes approximately 80,000 tonnes, leaving an exportable supply estimated at 70,000 tonnes.

It is the policy of the Argentinian Government to increase exports with the highest possible value added, with an exporting drawback of the order of 15%, largely corresponding to the taxes on fuels and ultimately to the electricity utilised.

It is considered that the complementation agreements with Brazil constitute a fundamental step towards supporting the exporting policies of the converting companies but not those simply exporting metal ingots.

ALUAR signed an agreement in 1986 with the Secretaría de Industria y Comercio Exterior (SICE) to arrive at more appropriate prices for the industries exporting finished aluminium products.

The production of copper is insufficient to meet the needs of industry, and this is why Argentina imports, without any great restrictions, ingots and wire bars, principally from Chile, as inputs for its own copper converting industries.

Argentina also imports, again without restrictions, tin ore and metal ingots for converting in the Argentinian Republic.

In all three cases the importing of the materials covered by the study requires the prior permission of SICE. Items negotiated under ALADI do not require Prior Permission (List II). Law 22095 covering Mining Promotion offers national or foreign investors in the exploration, mining and refining of metal ores a wide range of ancillary benefits including customs reductions and exoneration from Value Added Tax (VAT) during the first seven years of operation.

There are no installations in Argentina for concentrating or refining copper and tin, so that there is no possibility of complementarity at this level. In the case of aluminium there is a clear possibility of processing Venezuelan alumina

as a replacement of that which is at present obtained from Australia.

Limitations here would involve the quality of the alumina, which needs to be suitable for the ALUAR installations, and the problem of a lack of confidence in regard to the continuity of supplies of alumina from this country.

9.1.2. Limitations on Trading

There are no significant limitations on the importing of the metals and ores covered by the present study, since Argentina is not a major producer of any of them. However limitations do exist in the form of the Prior Import Licence for derived products which requires a Finding of Non-Competence on the part of the national industry. This requirement does not apply in the case of products negotiated under ALADI.

Customs duties are at a low level and there are no obstacles in the way of importing essential inputs such as the metals and ores which Argentina does not produce.

9.1.3. International Agreements

The general customs reductions, from which intra-ALADI trading in copper ores benefits (Customs Heading 74.01), fall within the scope of the 1980 Montevideo Treaty, which created ALADI (Asociación Latino-Americana de Integración) as a part of the ALALC Patrimonio Histórico.

Tin ores of Bolivian origin enjoy free entry to Argentinian territory, as do also electrolytic copper and copper wire (NALADI : 74.01.31.01 and 74.01.3.03) of Peruvian origin.

Argentina has granted free entry to its territory of aluminium ingots with a minimum purity of 99.5% and of Venezuelan and Brazilian origin (76.01.1.01) together with tin ingots (80.01.1.01) produced in Bolivia.

By virtue of the Commercial Integration Agreement (Acuerdo de Integración Comercial) No.1 between Brazil and Argentina free entry to Argentinian territory is granted to bauxite and metallic aluminium of high purity originating in Brazil.

However all the alumina used by ALUAR is imported from Australia by way of a long-term contract which terminates in 1994.

In a similar manner electrolytic copper and copper wire originating in Mexico and Peru can enter without payment of duty.

Tin metal of Bolivian origin can enter Argentina free of duty.

On 11 March of this year Argentina signed an Economic Complementation agreement with the objectives, inter alia, of strengthening the economic and commercial relationships between the signatory countries of the 1980 Montevideo Treaty, of diversifying reciprocal trade, of facilitating compensatory interchanges and other trading modalities and of developing

the economic integration and complementation between the regions of the signatory countries.

9.2. Bolivia

9.2.1. The General Situation

For the last two years practically all trading in Bolivian ores and metals has been through COMIBOL (Corporación Minera de Bolivia) and the Banco Minero.

Now, as a result of profound changes in the management of the Bolivian economy, trading has been liberalised and private companies, both national and foreign, are starting to operate in this field, exporting the production of mines and centred on tin, silver, lead, zinc and small volumes of antimony, bismuth, copper and cadmium.

It should be noted that the considerable fall in prices of metals in recent years have made the working of most of the Bolivian tin mines uneconomic, resulting in the enforced closing down of the only tin refinery in the country; this has now however recommenced the production of refined tin.

Bolivia exports part of its production of concentrates, principally casiterite (SnO₂) to Brazil and Peru.

Bolivian customs tariffs are 15% ad valorem CIF for all products.

Bolivia's foreign trade in 1986 was reduced to 700 tonnes of copper ores of which 521 tonnes went to Chile, and 23,600 tonnes of tin ores of which 200 tonnes went to Argentina and 350 tonnes went to Chile: the principal buyer was the European Economic Community with 17,400 tonnes.

Bolivia, as one of the least developed of the countries covered by this study, has benefitted from the inter-regional agreements which have existed and which still exist (ALALC, GRAN, ALADI etc.). However there is much scepticism amongst its entrepreneurs in regard to the implementation of these agreements. Expressions such as "Everything works on paper, nothing works in practice" or that Bolivia is a "Cemetery of bankrupts" as a result of the failure by other countries to comply with the agreements for industrial allocations (compressors, oil-drilling rigs, ALUBOL, etc.) were commonly heard during the interviews which were held.

9.2.2. Limitations on Trading

Because of its situation of isolation from the Pacific Bolivia is faced with very high transport costs for its products. The location of the Oruro Refinery, at 3500 metres above sea level, means high land transport costs for carrying its products to their point of use.

Coupled with a relatively inefficient operation this means high costs for the metal which therefore has difficulty in

competing with the production from the most modern refineries in Malaysia, Thailand, China and Brazil.

Some ALADI countries have granted customs concessions for tin concentrates and all of them for metal of Bolivian origin.

9.2.3. International Agreements

Tin in metallic form, under Heading 80.01, is completely free of customs duties in Peru and Venezuela as a result of the Special Treatment of Bolivia within the Cartagena Agreement.

Argentina, Brazil and Chile, by virtue of their programmes of aid to Bolivia, allow free entry of tin metal of Bolivian origin.

9.3. Brazil

9.3.1. The General Situation

At the present time Brazil imports copper in the form of ores and ingots: it exports ores and ingots of aluminium and tin. It should be noted that according to the Banco do Brasil the total value of imports into Brazil of non-ferrous metals accounts for 5% of all imports.

There are price controls on domestic prices which primarily affect minor trading.

Import controls are effected by means of currency quotas which are valid for one year: however in the case of copper and other metals a licence is required (guia de importação) for each delivery. The licences are issued by the Cartera de Comercio Exterior (CACEX) which is the Export Trade Department of the Banco do Brasil, responsible for accommodating the requests of individual companies within the overall plan for External Trading which is revised annually. These licences have to be obtained before the embarkation of the merchandise and are valid for 90 or 180 days for ores and metals.

The Comisión Arancelaria is authorised to fix import quotas in cases where Brazilian production is lacking. A recent example (January 1988) is the reduction of the customs tariff for item 74.01.03.00 "Refined copper in bulk form" from 15% to 0% for a quota of up to 20,000 tonnes.

There are Free Zones, especially that at Manaus, which permit the free entry of industrial, agricultural, fish and other inputs which are to be used within the Free Zone. It should however be noted that the remoteness of Manaus from São Paulo and the south of Brazil results in high freight costs which frequently cancel out the customs' advantages of the Free Zone.

Brazil has an active policy for the development of exports, there being no obstacles at all to the exporting of aluminium ingots, these being the principal exportable product falling

within the scope of the present study. The State also encourages the export of aluminium products of high value added by way of benefits of a fiscal character and the Befiex (Decree 1219 of June 1972) consists of tariff rebates, free temporary importing and drawback arrangements.

Exporting companies or traders can be granted exemption from Sales and Income Taxes. There is also the FINEP system for financing exports.

A special system applies to exports of the so-called "abundant ores" (e.g. Bauxite and alumina) where the existing reserves cover the expected national demand over the next 25 years.

The attitude of entrepreneurs and officials of professional institutions is not very receptive towards complementarity with other Latin-American countries where aluminium and tin are involved. They regard their industries as self-sufficient, and in any case look more towards European, American or Asian markets as being better alternatives. Only in the case of copper, where there is a deficit, is there a receptive attitude towards the idea of complementarity with Peru or Chile. However the sale of Caraiba Metais to private interests will harden this attitude.

9.3.2. Limitations on Trading

The only significant limitations on trading with Brazil are the already cited requirements for import licences.

From the logistic standpoint it should be noted that the development policy for North and North-East Brazil has resulted in the installation of plants such as Aluminio do Brasil, Valenorte Aluminio, Caraiba Metais, Industrial Amazonense and others in the departments of Bahia, Par  and Amazonas which are very distant from the principal metallurgical centres, located more than 2000 km away in the neighbourhood of S o Paulo. This means that in some cases the internal freight costs for metal products, of low unit value, are quite a lot higher than the costs of importing from overseas; in such cases the CACEX requirement to utilise the national product with its high freight cost distorts the cost structure of products for export.

Brazil has excellent roads, good sea routes and good international railways together with river transport to Colombia, Peru, Paraguay, Bolivia and Argentina, all this favouring international trade.

Customs tariffs are moderate, as in the following cases :

| | |
|-------------------|-------------|
| * Aluminium ore | 15% and 0% |
| Copper ore | 0% |
| Tin ore | 0% |
| * Aluminium metal | 3% |
| Copper metal | 15% |
| Tin metal | 15% and 30% |

By the Acuerdo de Alcance Parcial No.12 between Brazil and Peru, Brazil grants a 67% preference on its national tariff

for imports under headings 74.01.3.01 "Electrolytic Copper" and 74.01.3.03 "Copper Wire".

By the mechanism of the Opening of Markets to Bolivia Brazil allows free entry to an annual quota of Tin Bars (80.02.1.01) to the value of US\$ 250,000.

9.3.3. International Agreements

1980 Montevideo Treaty - ALADI

Within the framework of ALADI, the Asociación Latinoamericana de Integración, Brazil has not registered any concessions granted for copper and tin ores, for which its national tariff is zero, or for aluminium ore since it is a major producer of this.

Venezuela is a major importer of 26.01.04.02 "Non-calcined Bauxite", to an FOB value of US\$ 38.7 million in 1986. Preferential treatment is granted by Venezuela to Brazilian ore.

Brazil does not export copper or ingots, but in 1986 it exported aluminium ingots to Peru to an FOB value of US\$ 422,000, and to Ecuador to an FOB value of US\$ 682,000. In the same year Uruguay received aluminium in ingots to an FOB value of US\$ 1.0 million.

In all three cases there was preferential treatment for the Brazilian aluminium.

Brazil has granted a 75% concession to Chile for item 74.01.3.03 "Copper Wire".

9.4. Chile

9.4.1. The General Situation

A system of free trading is in force in Chile for aluminium and tin ores and ingots, these requiring approval by the Banco de Chile. Law 18687 of 4 January 1988 lowered the existing tariff from 20% to 15% ad valorem CIF, with effect from 5 January 1988, and this applies to materials covered by this study with the exception of copper ores and ingots: in the case of these products Resolution 462 of the Comisión Chilena del Cobre, dated 17.12.87 and published in the Diario Oficial No.32952 of 23.12.87, lays down administrative and procedural rules for copper and its sub-products with effect from 1 January 1988.

Sales of copper produced in Chile - in the words of President Frei "Chile's income" - have been developed very actively by the State by way of CODELCO, CORFO and PRO-CHILE, with the emphasis on the sales of copper products with a high local value added. This has led CODELCO to acquire a copper wire factory in Germany and one for copper tubes in Mainland China to ensure captive markets for their metal.

It can be said that, in general, the sales of Chilean copper are, directly or indirectly, a monopoly of State bodies operated with managerial intelligence and efficiency.

9.4.2. Limitations on Trading

There are no limitations on trading with Chile with its extensive sea coast, served by excellent roads and good coastal services. There are good rail, maritime and road links with Argentina.

Certain restrictions of a political nature should be mentioned, such as the lack of diplomatic relations with Mexico which makes trade difficult between the two countries, and the Beagle Channel incident with Argentina which has resulted in a reduction of reciprocal trading.

However Chile is very active in international negotiations, with the emphasis on finished products and non-traditional exports rather than on the products covered by the present study.

9.4.3. International Agreements

Chile is a participant in ALADI (Asociación Latinoamericana de Integración), having withdrawn from the Cartagena Agreement by effect of Decision 102, dated 30 October 1976.

Chile has concluded Alcance Parcial agreements under ALADI with all the signatory countries of the 1980 Montevideo Treaty, including the following tariff preferences for the products covered by the present study :

Ores of :

* Aluminium (Bauxite) :

Preference of 45% granted on the tariffs for Argentina, Brazil, Mexico, Paraguay and Uruguay.

* Copper :

No concessions granted or received.

* Tin :

There are no special concessions since there are no tin refineries.

Metals :

* Aluminium :

Chile has granted Venezuela a 70% tariff preference on Aluminium Ingots (76.01.0.01).

* Copper :

Venezuela and Brazil have granted concessions of 80% and 75% respectively on their national tariffs for Chilean Ingots and Wire bars.

* Tin :

Chile has granted Bolivia a tariff concession of 50% on imports of Tin Ingots and Tin Bars with a purity of more than 99%.

It should be noted that, since Chile operates a general tariff system of 15% ad valorem, the concessions granted by Chile for imports are of little importance in absolute terms.

9.5. Peru

9.5.1. The General Situation

The export of ores produced by State companies is reserved for Minero Perú Comercial, the State Trading Company. Approximately 80,000 tonnes of refined copper are marketed through this company. The largest copper producer, the Southern Perú Copper Corporation, exports blister and cathodic copper either directly or through agency contracts with the State Trading Company, basically to countries outside the region.

Peru does not produce aluminium, and the tin it produces has been exported in the form of concentrates to countries outside the region. There is however a project in hand for refining tin in the country.

At the present time Peru is experiencing a very serious crisis in regard to a lack of foreign currencies, so it is very interested in complementarity schemes and other forms of trading which would minimise the usage of foreign currency which this country needs for importing food and inputs for its industry which is highly dependent on imported components. For this reason, and in the same way as all the other countries studied, it favours complementarity schemes only to the extent that they save foreign currencies in respect of imports but increase their foreign currency income in respect of exports.

Imports of ores and metals, like all other products, require a licence issued by the Instituto de Comercio Exterior with subsequent authorisation for payment by the Banco Central de Reserva. Obtaining the Import Licence does not guarantee that the Payment Licence will be obtained. Due to the present acute shortage of foreign currency the BCR frequently

cannot meet requests for foreign currency needed to cover all the Import Licences approved by the Instituto.

In 1986 imports into Peru of the materials covered by the study were as follows :

Ores : No copper ores were imported. A total of 283 tonnes of aluminium ore (26.01.04.00) were imported, mostly from Guyana, for the production of aluminium sulphate. None was imported from the countries covered by the present analysis.

Metals : There were no significant imports of copper, and none from the ALADI countries. Imports of Aluminium correspond to the Heading 76.01.01.89 "Raw Aluminium" :

| | <u>Tonnes</u> | <u>US\$/CIF</u> |
|-------------------|---------------|------------------|
| * Argentina | 79 | 114,218 |
| * Brazil | 321 | 443,863 |
| * Venezuela | <u>3,400</u> | <u>6,656,136</u> |
| | 3,800 | 7,421,217 |
| * Other countries | <u>1,487</u> | <u>1,170,876</u> |
| <u>TOTAL</u> | <u>5,287</u> | <u>8,592,093</u> |

9.5.2. Limitations on Trading

The limitations on trading derive from the foreign trade policy of the country and also from the foreign exchange and monetary policies.

In regard to exports of ores an aggressive policy for promoting exports and seeking new markets is lacking, but fundamentally there is a lack of an adequate mining policy.

As a result of the difficult foreign currency situation there is a shortage of imported mining inputs of all types, from reagents for flotation and mining equipment and spares down to tyres.

There are limitations on maritime transport, the very small national merchant fleet is reserved for carrying Peruvian ores: pooling arrangements have been arrived at to allow their transport by vessels under other flags. Maritime services to Brazil and with Venezuela are unsatisfactory because of the slowness of the voyages and their infrequency (a maximum of one vessel a month) between Peru and the Atlantic Coast.

There are regular services with Chile and with Argentina and good land services with Bolivia, Chile, Ecuador and Colombia.

9.5.3. International Agreements

9.5.3.1. ALADI - Peru is a signatory to the 1980 Montevideo Treaty and has Alcance Parcial agreements with Argentina, Brazil and Chile which include the following tariff preferences:

* Argentina - Peru grants a 60% preference on "Raw Aluminium of 99.5% purity in ingots", 76.01.0.01.

* Brazil - No tariff concessions have been granted by Peru to Brazil for the materials covered by this study.

* Chile - The Alcance Parcial agreement No.28 between Peru and Chile is in force; this does not include any mutual concessions in regard to the products covered by the present study.

9.5.3.2. Cartagena Agreement

Bolivia - Peru does not regard tin ingots as falling within the mechanism of Opening Markets in favour of Bolivia, but does include tin bars and rods under heading 30.02.1.01.

Venezuela - Peru has signed a Commercial Exchange Agreement with Venezuela which operates sixty days after the entry into effect of the Quito Protocol, that is to say sixty days as from 27 May 1988, fixing a preference consisting in a reduction of the import surcharge from 12% to 1% for the following products originating in Venezuela :

76.01.01.01 - Raw Aluminium, alloyed with not less than 10% of silicon.

76.01.01.99 - The same as ingots of aluminium.

9.5.3.3. Economic Complementation Agreement with Argentina

Described under section 9.1.3.

9.6. Venezuela

9.6.1. The General Situation

At the present time there is total freedom. All imports into Venezuela are subject to the approval of RECADI (Oficina del Régimen de Cambios Diferenciales).

There are incentives for non-traditional exports but these are not applicable to non-processed bauxite, although exports of refined aluminium in ingots do benefit from them. There are various funds for financing exports. Export sales of the products covered by the present study are, in general, made directly from the exporter to the buyer.

Decree No.255 of 1968 permits Venezuelan importing industries to obtain total or partial exoneration from customs duties when there is no production in the country or when it can be proved that production fails to meet the demand.

The Concejo Venezolano de la Industria, together with FEDECAIASAS (Federación de Cámaras) can intervene in obtaining the above cited exoneration.

9.6.2. Limitations on Trading

Venezuela is in a privileged position for trading with the East Coast of the United States and with Europe because of the short maritime routes which connect it with the major exporting ports of the United States and Europe. For this reason there has not been any major development in trading relationships with the Latin-American countries apart from Mexico and Brazil where there are maritime services which can compete in freight costs with those of the East Coast of the US and with Europe.

By contrast freight facilities to Argentina and Chile and to the Pacific coast are scarce and the rates are high. Trading relations with Colombia are carried out by land and by coastal vessels, with good routes to Cúcuta, the main link with Colombia.

Venezuela has no high level customs tariffs nor any non-customs restrictions for the ores and metals covered by the present analysis.

9.6.3. International Agreements

- 9.6.3.1. ALADI - The only preference granted by Venezuela within the ALADI Bilateral Agreements has been for Non-calcined Bauxite (26.01.04.02) originating in Brazil, with imports in 1985 reaching 1,620,032 tonnes to a CIF value of US\$ 48.0m.

Venezuela has granted Chile a tariff preference of 80% on Copper Wire (74.01.3.03).

- 9.6.3.2. Cartagena Agreement

Venezuela has offered to come up to the level of the Andean Common External Tariff in regard to third party countries, maintaining for Peru a zero tariff for :

74.01.03.01 Electrolytic Copper

74.01.04.00 Alloyed Copper

It should be noted that Article 9 of the Agreement in force between Peru and Venezuela establishes that the same terminates 60 days after the entry into effect of the Quito Protocol, which modifies the Cartagena Agreement. The date of entry into effect was 25 May 1985, so that the former agreement would have terminated on 25 July 1985.

10. TARIFF CLASSIFICATION

10.1. NALADI - NABANDINA

The Study covers ALUMINIUM, COPPER and TIN in Argentina, Bolivia, Brazil, Chile, Peru and Venezuela.

The specific products covered are the metals and their principal commercial ores: the tariff classifications for these according to NALADI and NABANDINA are set out below.

It should be noted that the NABANDINA nomenclature, which is used in Bolivia, Peru and Venezuela, is less explicit in the case of the ores.

METALS : THE NALADI AND NABANDINA CLASSIFICATIONS COMPARED

| | <u>NALADI</u> | <u>Product</u> | <u>NABANDINA</u> |
|------------------------|---------------|---------------------|------------------|
| <u>Aluminium metal</u> | 76.01.1.01 | Raw aluminium | 76.01.01.00 |
| | 76.01.1.02 | Waste and offcuts | 76.01.02.00 |
| <u>Copper metal</u> | 74.01.1.01 | Copper matte | 74.01.01.00 |
| | 74.01.1.02 | Cementation copper | |
| | 74.01.2.01 | Blister copper | 74.01.02.00 |
| | 74.01.2.02 | Black copper | |
| | 74.01.3.01 | Electrolytic copper | 74.01.03.00 |
| | 74.01.3.02 | Fire-refined copper | |
| | 74.01.3.03 | Wire bar | 74.01.03.99 |
| | 74.01.3.04 | Granulated copper | |
| | 74.01.4.01 | Alloyed | 74.01.04.00 |
| | 74.01.9.01 | Waste and offcuts | 74.01.05.00 |
| <u>Tin metal</u> | 80.01.1.01 | Ingots | 80.01.01.01 |
| | 80.01.1.02 | Ingots (alloyed) | 80.01.01.02 |
| | 80.01.1.99 | Other | -.- |
| | 80.02.01 | Scrap | 80.01.03.00 |

ORES : THE NALADI AND NABANDINA CLASSIFICATIONS COMPARED

| | <u>NALADI</u> | <u>Product</u> | <u>NABANDINA</u> |
|-----------------------|---------------|---------------------------------|------------------|
| <u>Aluminium ores</u> | | | 26.01.04.00 |
| | 26.01.6.01 | Bauxite (aluminium oxide) | |
| | 26.01.6.02 | Calcined bauxite | |
| | 26.01.6.99 | Other | |
| <u>Copper ores</u> | | | 26.01.02.00 |
| | 26.01.4.01 | Atacamite (basic chloride) | |
| | 26.01.4.02 | Azurite (basic carbonate) | |
| | 26.01.4.03 | Bornite (Fe + Cu sulphide) | |
| | 26.01.4.04 | Chalcocite (sulphide) | |
| | 26.01.4.05 | Chalcopyrite (Fe + Cu sulphide) | |
| | 26.01.4.06 | Cuprite (cuprous oxide) | |
| | 26.01.4.07 | Malachite (basic carbonate) | |
| | 26.01.4.08 | Tenorite (cupric oxide) | |
| | 26.01.4.99 | Other | |
| <u>Tin ores</u> | | | 26.01.07.00 |
| | 26.01.9.01 | Cassiterite (oxide) | |
| | 26.01.9.02 | Stannite (Sn/Cu/Fe sulphide) | |
| | 26.01.9.09 | Other tin ores | |

In regard to the Andean Group or the Cartagena Agreement it may be pertinent to point out that the following figure in the ALADI Common List as being free of duties into the Andean Countries :

Copper ores :

- . Atacamite
- . Azurite
- . Bornite
- . Chalcocite
- . Chalcopyrite
- . Cuprite
- . Malachite
- . Tenorite
- . Other ores.

This opens up possibilities for exporting these ores to the other Countries of the Andean Group.

The following also figure in the Common List :

- . Copper-containing mattes
- . Blister copper
- . Black copper
- . Cementation copper
- . Electrolytic copper
- . Fire-refined copper
- . Copper wire.

All these can thus be exported free from duties between the Andean Countries.

With effect from 27 May the five Signatory Countries (Bolivia, Colombia, Ecuador, Peru and Venezuela) have ratified the Quito Protocol which modifies the Cartagena Agreement.

It should be noted that the Bilateral Agreements signed between the Andean Countries, such as that between Peru and Colombia, will be affected by the Quito Protocol in the following manner :

- | | |
|------------------|---|
| . Peru-Bolivia | - Not affected |
| . Peru-Colombia | - To be adapted to the Quito Protocol |
| . Peru-Ecuador | - To be adapted to the Quito Protocol |
| . Peru-Venezuela | - Terminates 60 days after Protocol comes into operation. |

10.2. Harmonized System

In 1959 the Brussels Classification (ISIC) prepared by the Council for Customs Cooperation came into force, and the Harmonized System, unifying the systems of the United States, the European Economic Community, Japan, ALADI (including the Andean Group) and other countries should come into effect in 1988. Some countries have already adopted the Harmonized System whilst others, including the ALADI countries, will put it into effect by 1 June 1989 at the latest.

The basic Harmonized System, as it affects the products covered by the present study, is given on the following page for information.

NOMENCLATURE OF THE HARMONIZED SYSTEM

Metals - Aluminium

| | |
|-------|--------------------------------|
| 76.01 | Unworked aluminium |
| 76.02 | Aluminium scrap |
| 76.03 | Aluminium powder and particles |

Metals - Copper

| | |
|-------|---|
| 74.01 | Copper matte and cementation copper |
| 74.02 | Copper anodes for refining |
| 74.03 | Unworked refined copper and copper alloys |
| 74.04 | Copper scrap |

Metals - Tin

| | |
|-------|--------------|
| 80.01 | Unworked tin |
| 80.02 | Tin scrap |

Ores - Aluminium

| | |
|-------|---------------------------------------|
| 26.06 | Aluminium ores and their concentrates |
|-------|---------------------------------------|

Ores - Copper

| | |
|-------|------------------------------------|
| 26.03 | Copper ores and their concentrates |
|-------|------------------------------------|

Ores - Tin

| | |
|-------|----------------------------------|
| 26.09 | Tin ores and their concentrates. |
|-------|----------------------------------|

11. FORMS OF MARKETING AND FINANCING

11.1 Antecedents

All the Latin-American Countries, with the possible exception of Colombia, have suffered from the ravages of severe financial crises with very deep roots, reflected in :

- * Mounting balance of payments deficits.
- * Massive external debts.
- * Devaluation of monetary units.
- * High levels of unemployment.
- * Reductions in the unit values of exports, with deteriorating terms of trade.
- * Low efficiency of the productive apparatus in the agricultural, mining and manufacturing sectors.
- * Major fiscal deficits in the National Budgets.

These problems, the solutions to which are both difficult and lengthy, are the cause of ongoing economic imbalances in each of the countries and a prolific source of social unrest and problems. Coupled with the specific threat posed by the traffic in drugs, and its consequences in Bolivia, Colombia and Peru in particular, they present a real threat to the very existence of a democratic system of government.

It is for these reasons that the countries find it imperative to adopt every possible measure to reduce the social effects of the ills briefly indicated above. One of the aspects of this complex reality is the need to increase the real incomes of the countries, that is to increase the entry of foreign currencies by exporting or to reduce outgoings by replacing imports.

It is of interest to note that the Board of the Cartagena Agreement is preparing an inventory of the various mechanisms for financing trade between the Andean countries.

11.2. New Forms of Trading

The scope of the present Study includes an investigation of various forms of trading in Latin America for reducing the need for using strong currencies, for contributing by new forms of investment to the raising of the level of value added on exports and for reducing freight costs by the logistical rationalisation of ore transport and by complementation mechanisms in the utilisation of ores and the existing installations in the Aluminium, Copper and Tin sectors.

The first non-conventional scheme was operated by Peru in 1974 when agreement was reached to pay US\$ 300 million in oil to cover debts to the Japanese investors who had financed the North-Eastern oil pipeline.

11.2.1. Exchange

Compensated Trading is, in essence, the bartering of one product for another. The application of sophisticated commercial and banking techniques makes it possible to distinguish between the various forms which are operated in Latin America today, especially in the external trading of Brazil.

. Simple Barter - This is a type which is only operated between the controlled economy countries of Europe and Asia.

. Swap - This is generally a "package" put together by a trader who collects together various products from one or more countries to be exchanged for those of a similar total value from other countries. This requires sophisticated mechanisms for negotiation and the experience of the trader who receives a percentage of the total value of the operation for his services.

. Simple Compensated Trading - Consists of exporting goods to a country against imports of other goods from the contracting country, with cancellation of the effectively shared values.

. Triangular Counter-Purchasing - This takes place when country "A" exports to another country "B" which pays for the operation by means of exports to country "C" which in turn makes compensation to country "A", either by means of exports or by payment in currency. Since the negotiations in such a case are complicated there are few such operations which have been brought to completion.

. Counter-Purchasing - This is the utilisation by one country of its purchasing power in order to sell to another country. Country "A" makes its purchases from country "B" conditional on the purchasing by country "B" of goods originating in country "A". This is, in other words, the concept of equilibrating the balance of payments between pairs of countries, quite often operated between the Andean Countries. Such a concept is today the cause of a conflict between Japan and the United States.

. Purchasing of Production (or Offtake) - This occurs when a country contracts to purchase textile machinery for which it will pay, in whole or in part, by means of the goods produced on it. This offers the purchaser two major advantages: a secure market for his goods and a guarantee of the quality of the goods to be manufactured.

This method is well adapted to the acquisition of metallurgical plants, where part payment may be made by means of finished or semi-finished products.

11.2.2. Financing

A considerable variety of forms of financing have been devised for trade between Latin-American countries, and amongst those which have been observed are the following :

Clearing - This has been practised for many years within the ALALC/ALADI countries, on the basis of the Santo Domingo Agreement on Payments, under which exports from ALADI countries are credited to their accounts, centralised in the Peruvian Central Reserve Bank, whilst the respective total imports into ALADI are set against these, or used to liquidate them, every four months.

In 1987 the balances still to be paid represented only 17% of the total movements, that is to say a total of US\$6 could be mobilised for every US\$1 actually disbursed. This system is based on the correct and punctual payment of the balances; in practice there have been problems due to delayed settlements by some countries.

It should be noted that the Quito Protocol, ratified by the Andean Countries on 25 May 1983, envisaged in its Article 89 the establishment of an Andean financing system for trade between the Member States and those in the Andean sub-region, coordinated with the Andean Development Corporation and the Andean Reserve Fund for such proposals.

Clearing with Traders - A variant of clearing is that operated by some export companies (traders) with major resources and contacts: they receive goods from some countries against their purchases from other countries, all operating through the trader.

Acquisitions - As seen in paragraph 11.2.1. exports may be used under the offtake system to finance all or part of the acquisition of machinery or shares in companies in the importing country.

This is particularly valuable when the government of the importing country wishes to privatise companies and to receive goods in exchange for shares in such companies. Chile has initiated processes of this type in order to privatise some companies which are thus converted into Joint Ventures.

On other occasions the credits earned by raw material producing countries can be exchanged for shares in the debtor countries.

Payment in Services - Another method which has been practised in one or other form is that of services against products: a clear example of this would be the payment of maritime freight charges by means of concentrates or ingots. Technical services, studies and consultants can however be paid for in currency.

Multinational Companies - This heading is to be regarded as covering the formation and operation of Latin-American or Andean multinationals with the participation of foreign capital and which are to be involved in the function of trading in mining, metallurgical and metal engineering products. Such companies would operate in various member

countries and could employ one or more of the forms of payment indicated in the paragraphs above.

Projects for Andean Industrial Integration - Provisions are made in Article 40 of the Quito Protocol for the exploitation of an industrial range or family of products from various origins; these can be of short or medium duration for the manufacture of an entire range of mining products, such as the salts and other derivatives of aluminium, copper and tin, with great advantages for the processing plants for these products.

Customs duties - Although tariffs on the products covered by this study are relatively low (see sections on the individual countries) a rationalisation of trading which would permit their total removal would facilitate agreements between the ALADI countries in the mining, concentrating and refining sectors, and could then be extended to the derived products manufactured by one or more ALADI multinational companies.

Free Zones - Brazil, Chile and Venezuela have been pioneers in operating the concept of the Free Zone, and this has been extended to other ALADI countries with a favourable effect on trading in finished products.

Maritime Transport - As has already been seen one of the obstacles preventing efficient marketing of the products covered by this study, which are by their very nature of high volume and/or weight and which are of relatively low unit value, is the lack of suitable means of transport, whether coastal, trans-oceanic or on land.

Any actions which can be taken to improve and integrate this important factor in production can only have beneficial effects on the sector under study.

Use of the External Debt - A number of countries have implemented marketing practices, designed to develop their foreign trade, on the basis of payment of their External Debt. In such cases it is the government of the exporting country which pays the manufacturers for the exported goods, against a total or part credit for the importer, on behalf of the External Debt. The exports can be paid for, in whole or in part, with External Debt promissary notes, with the exporter profiting from the discount corresponding to the value of the goods in the Promissary Note.

Special Regional Programmes - Mention should be made of the regional and subregional bodies which promote schemes for developing exports throughout the whole of Latin America. Amongst these are BLADDEX, CAF, CARICOM, JUNAC, SIECA and others; their support should be sought in regard to the development of trade in this Sector.

12. CONTRACT OR 'TOLL' AGREEMENTS

A contractual system called 'Toll' operates within the mining industry: this involves one of the parties using the installations of the other, when capacity is available on either a specified or ad hoc basis, and against payment for the facilities provided. The duly processed product is returned to its original owner for marketing or for subsequent utilisation.

Such contractual processing can be involved at any stage between the processing of raw materials into concentrates up to the converting of refined metals to semi-finished products. An example of this would be the processing of copper cathodes to produce wire which, after being returned, is then marketed by the owner of the cathodes.

The system can be operated whenever the owner of the raw material finds himself in one of the following situations :

- The producer does not own processing plants whereas the contractor has available capacity in plants which he has built for specific or other reasons.
- The producer has excess production which he cannot process in his own installations, and another processor has excess capacity which he can provide against payment for the service.
- The producer does not possess the economic or financial capacity for building or extending his processing installations, and so utilises the available capacity of the processor who has invested in his plant and who now benefits from the usage of his excess capacity, receiving an income which at least covers his variable costs.

This contractual or toll system, as described above, is widely used in the mining industry, both inside the country of the producer and also at international level. However whenever a country producing ores operates a toll agreement this is almost always operated within a developed country, and the processed products may be retained in that country or sent on to other developed countries.

In the countries covered by the study there is production which could be processed in this way, together with installations which could provide such a service. This is the case with the excess Peruvian and Chilean copper concentrates which could be processed in the Caraiba smelting works in Brazil; the refined copper is then returned to the ownership of the Peruvian or Chilean exporter for sale on the Brazilian market or re-exported to Peruvian or Chilean markets.

Similarly Brazilian Bauxite could be processed into Alumina and Aluminium in Venezuelan or Argentinian refineries, which obtain their supplies of this product from countries outside the region and even countries outside the continent.

The great advantage of this toll system is that the amount of money which is transferred from one company to another is only the payment for the service and not the total value of the metals involved.

The system eliminates the need for one country to buy from another, using scarce currency, those products which it needs to process in its installations which, for structural or economic reasons, have excess

processing capacity.

In countries such as Argentina and Brazil, with enormous processing capacities for both concentrates and also intermediate and refined products which are reduced at the present time to almost half their output, the alternative of having toll agreements with producer countries such as Peru and Chile would make it possible to use the present under-utilised capacities of their installations, and without having to pay out in foreign currency the full value of the materials involved.

Whilst the advantages of the toll system may seem to be greater for the producer countries, since they utilise their capacities and hence their investments, the servicing countries obtain considerable benefit from reversing the flow of currency needed for utilising their plants in such a way that, instead of having to pay for the products to be converted in their countries they receive foreign currency to the value of the service given, so becoming receivers instead of exporters of currency.

As has already been pointed out the concept of contract or toll operation can be employed at any point from the initial stages of the mining operation up to the converting of refined products into semi-manufactured goods, and may even be extended to cover finished products.

Semi-refined or finished products can be returned to the country of origin for the domestic market, can be marketed in the country of processing, or can be re-exported, on behalf of the original country, to a third country.

One limitation on this last alternative is the fact that the utilisation of finished products in countries or zones outside the region encounter restrictions on the importing of manufactured goods, given that these exports compete with those other products which have been converted in the developed countries from the same raw materials which they purchase from us at the present time with very little or no converting having been carried out on them.

This problem will be analysed in the study on complementarity at the level of semi-finished and finished goods, and for each specific case.

13. SPECIFIC POSSIBILITIES FOR COMPLEMENTARITY

It has been possible to identify some specific possibilities of complementarity in between the countries covered by the Study and in respect of the metals Aluminium and Copper.

13.1. Contract Processing of Copper Concentrates in Brazil

The Caraiba Smelting Works in Brazil needs annually some 450,000 tonnes of Copper Concentrates for its operation: of these only 120,000 tonnes are produced locally. The remaining quantity has to be imported, either from Peru and Chile or from countries outside the region such as Canada and Africa.

In order to pay for these imports Brazil uses foreign currency which could be saved if contract or toll agreements were established for the processing of Peruvian and Chilean concentrates.

The Caraiba smelter has recently been sold by the Brazilian Government to private interests, and it is to be hoped that the new administration will review the contracts for supplies of concentrates, and this would be an opportune time to examine the necessary mechanisms and facilities which would allow the contract processing of concentrates from Peru and Chile.

13.2. Contract Processing of Copper Cathodes in Brazil

The Continuous Casting plant at Caraiba Metais has a capacity for processing which is greater than the production of the refinery, leaving a capacity of approximately 70,000 tonnes available for the production of Copper Wire from imported cathodes. Peruvian and Chilean producers of cathodes could, instead of selling their cathodes as such or having them processed in German or Chinese plants, have them processed in the Caraiba plant for distribution either on the Brazilian market or for re-export to their own markets for wire.

13.3. Contract Processing of Copper Concentrates and Blister and Refined Copper between Peru and Chile

There are apparently no possibilities for complementarity between the Copper industries of Peru and Chile, since both appear to be mutually competitive. However, and for existing economic reasons, opportunities are available in which copper concentrates and blister or refined copper from Peru or Chile could be processed to more sophisticated products by using available capacities in the plants of the other country. These opportunities come about as the result of situations such as shut-downs due to strikes or climatic factors which affect transport and processing in the country of origin, or because of the advantages offered by the technical characteristics of any particular plant or smelter when processing a certain type of raw material.

The identification and location of these possibilities for complementarity require, more than a technical analysis, the goodwill of the parties.

13.4. Contract Processing of Brazilian Bauxite in Venezuela

The aluminium industries in Venezuela and Brazil have shown reverse patterns of development. Whilst Venezuela has rapidly become a producer of refined aluminium, importing the raw materials from Guyana, Jamaica and other countries, the Brazilian industry has developed from the production of bauxite to the production of refined aluminium, there being at the present time excess quantities of bauxite which cannot be processed in the Brazilian refineries.

Venezuela has already started working bauxite in the los Pijiguas deposit which will produce sufficient ore to supply its smelters and so eliminate the need to import bauxite from other countries. However, and until it reaches this level of self-sufficiency, Venezuela could process in its own alumina and aluminium refineries the excess bauxite produced by Brazil.

13.5. Contract Processing of Venezuelan Alumina in Argentina

ALUAR, Aluminios Argentinos, imports about 350,000 tonnes of alumina from Australia at the present time to supply its Aluminium Refinery at Puerto Madryn, where it produces about 150,000 tonnes of refined aluminium.

This situation has arisen from the fact that, when the plant was constructed and sources of alumina were being sought for it, there were no safe supplies in Latin America, so ALUAR signed a long-term agreement with Australia for its supplies.

This contract expires in 1994; from this time, and given the progress of the Aluminium industry in Brazil and Venezuela, the ALUAR plant could receive its supplies of alumina through contract processing agreements with these countries.

Although not included in the terms of reference of this study various specific possibilities for complementarity in the area of Zinc and Lead concentrates and the converting of aluminium were nevertheless identified during the production of the study. These are as follows :

13.6. Contract Processing of Zinc Concentrates in Brazil

A possibility for complementarity exists in the contract processing of Peruvian, Bolivian and/or Argentinian Zinc concentrates in the Paraibuna Metals Refinery in Brazil.

At the present time this refinery imports about 100,000 tonnes of Zinc concentrates principally by purchase from Peru and also from outside the region. The possibility of Peruvian producers having their concentrates processed under contract in this Refinery would limit the need for Brazil to pay in foreign currency for the value of the same, so opening up the immense Brazilian market for Zinc to the Peruvian producers.

13.7 Contract Processing of Lead Concentrates in Bolivia

The Fundición de Plomo at Karachipampa in Bolivia has the capacity for processing approximately 50,000 tonnes of lead concentrates; this is totally shut down, having never started production because no concentrates were available to supply it.

Without making any observations on the circumstances under which this refinery was constructed the possibility exists of using its installations for processing Peruvian or Argentinian lead concentrates in order to provide its supplies. At the present time these concentrates are exported to North America, Europe or Japan, and the requirements of the smelters could be supplemented with the incipient production of lead concentrates in Bolivia.

The possibility of operating this plant is further improved by the fact that Bolivia supplies Argentina with natural gas, and at the present time Argentina is experiencing problems in paying Bolivia for this whilst, on the other hand, Argentina supplies Peru with grain, beef, etc., with a favourable trading balance, so that a triangular trading operation could be established which would allow the use of the Karachipampa installations in such a way as to simultaneously solve the problem of the payment of debts between Argentina and Bolivia and those between Peru and Argentina.

13.8. Converting of Aluminium in the ALUBOL plant in Bolivia

There is a plant in Bolivia with a capacity for processing between 4000 to 6000 tonnes of aluminium into bars, and this plant is totally paralysed. The plant, which includes units for smelting, extrusion, anodising, etc., was constructed with assistance under the ALALC agreements with the object of supplying the Peruvian and Chilean markets. However, conflicts of interests in both countries blocked the entry of Bolivian aluminium products and forced the plant to close down.

At the present time the installations at the plant are well maintained and could be put back into operation immediately if any of the countries in the region which produce aluminium were to decide to use the vacant capacity of this plant to convert the metal into semi-finished or finished goods.

Each and every one of these possibilities for complementarity necessitates further analysis to determine their feasibility. Within the limitations under which this study was carried out it was not possible to do this. In addition it will be necessary to break down the resistance of individuals, institutions and countries to new schemes which could, in some cases, affect the interests of the companies or countries involved.

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GLOSSARY OF SOME ACRONYMS USED IN THE STUDY
with English translations and
corresponding English acronyms
where these are available

| | |
|------------------------------|---|
| AILA | Asociación de Industriales Latinoamericanos Association of Latin American Industrialists |
| ALADI | Asociación Latinoamericana de Integración Latin American Integration Association |
| ALALC LAFTA | Asociación Latinoamericana de Libre Comercio Latin American Free Trade Association |
| LIDE | Asociación Latinoamericana de Instituciones Financieras de Desarrollo Latin American Association of Development Financing Institutions |
| ALUAR | Aluminios Argentinos SA |
| BCIE CABEI | Banco Centroamericano de Integración Económica Central American Bank for Economic Integration |
| BID IBD | Banco Interamericano de Desarrollo Inter-American Development Bank |
| BLADEX | Banco Latinoamericano de Exportación Latin American Export Bank |
| BM WB | Banco Mundial World Bank |
| CACEX | Cartera de Comercio Exterior Export Trade Department of Banco do Brasil, SA |
| CAF ADC | Corporación Andina de Fomento Andean Development Corporation |
| CARICOM | Comunidad del Caribe Caribbean Community |
| CCA | Consejo de Cooperación Aduanera Customs Cooperation Council |
| CEMSLA | Centro de Estudios Monetarios Latino-americanos Centre for Latin American Monetary Studies |

| | |
|----------------|--|
| CEPAL ECLAC | Comisión Económica para América Latina Economic Commission for Latin America and the Caribbean |
| CODELCO | Corporación del Cobre |
| COMIBOL | Corporación Minera de Bolivia |
| CORFO | Corporación de Fomento de la Producción Production Development Corporation |
| CVG | Corporación Venezolana de Guayana |
| CCE EEC | Comunidad Económica Europea European Economic Community |
| ENAF | Empresa Nacional de Fundiciones |
| ENAMI | Empresa Nacional de Minera |
| ESTANSA | Estafios Argentinos SA |
| FAR ARF | Fondo Andino de Reservas Andean Reserve Fund |
| FELABAN | Federación Latinoamericana de Bancos Latin American Banking Federation |
| FINEP | Financiadora de Estudios e Proyectos Agency for the Financing of Studies and Projects |
| FMI IMF | Fondo Monetario Internacional International Monetary Fund |
| INTAL | Instituto para la Integración de América Latina Institute for Latin American Integration |
| JUNAC | Junta del Acuerdo de Cartagena Board of the Cartagena Agreement |
| PROCHILE | Instituto de Promoción de Exportaciones de Chile Export Promotion Institute of Chile |
| RECADI | Oficina del Régimen de Cambios Diferenciales |
| SELA | Sistema Económico Latinoamericano Latin American Economic System |
| SICE | Secretaría de Industria y Comercio Exterior |
| SIECA | Secretaría Permanente del Tratado General de Integración Económica Centroamericana Permanent Secretariat of the General Treaty on Central American Economic Integration |

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T A B L E S

Table 6.1.1. ALUMINIUM World reserves of Bauxite, 1985

| | Millions tonnes | Percentages |
|--|-----------------|----------------|
| SOUTH AMERICA | 3760 | 17.905% |
| Brazil | 2250 | 10.714% |
| Guyana | 700 | 3.333% |
| Surinam | 575 | 2.738% |
| Venezuela | 235 | 1.119% |
| CENTRAL AMERICA & CARIBBEAN | 2040 | 9.714% |
| Dominican Republic | 30 | 0.143% |
| Haiti | 10 | 0.048% |
| Jamaica | 2000 | 9.524% |
| NORTH AMERICA | 38 | 0.181% |
| United States | 38 | 0.181% |
| EUROPE (1) | 1642 | 7.819% |
| France | 30 | 0.143% |
| Federal Germany | 2 | 0.010% |
| Greece | 600 | 2.857% |
| Hungary | 300 | 1.429% |
| Italy | 5 | 0.024% |
| Romania | 50 | 0.238% |
| Spain | 5 | 0.024% |
| Soviet Union | 300 | 1.429% |
| Yugoslavia | 350 | 1.667% |
| ASIA (1) | 1960 | 9.333% |
| Popular Republic of China | 150 | 0.714% |
| India | 1000 | 4.762% |
| Indonesia | 750 | 3.571% |
| Malaysia | 15 | 0.071% |
| Pakistan | 4 | 0.095% |
| Turkey | 25 | 0.119% |
| AFRICA | 6874 | 32.733% |
| Cameroon | 680 | 3.238% |
| Ghana | 450 | 2.143% |
| Guinea | 5600 | 26.667% |
| Mozambique | 2 | 0.010% |
| Sierra Leone | 140 | 0.667% |
| Zimbabwe | 2 | 0.010% |
| OCEANIA | 4440 | 21.143% |
| Australia | 4440 | 21.143% |
| OTHER COUNTRIES | 200 | 0.952% |
| WORLD TOTAL | 21000 | 100.00% |

(1) Includes centrally planned economy countries

Source : Mineral Facts and Problems, Bureau of Mines, USA

Table 6.1.2. ALUMINIUM World production of Bauxite (Thousands tonnes)

| COUNTRY/YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|--|---------|---------|---------|---------|---------|--------|---------|
| SOUTH AMERICA | 9029.6 | 10265.8 | 12843.6 | 11737.9 | 12250.8 | 13.4% | 11320.2 |
| Brazil | 4186.5 | 5238.7 | 6433.1 | 5846.0 | 6446.3 | 7.1% | 6446.3 |
| Surinam | 3060.0 | 2793.0 | 3374.9 | 3738.3 | 3730.6 | 4.1% | 2800.0 |
| Guyana | 1783.1 | 2234.1 | 3035.6 | 2153.6 | 2073.9 | 2.3% | 2073.9 |
| CENTRAL AMERICA & CARIBBEAN | 8687.0 | 7681.9 | 8734.9 | 6239.3 | 6963.9 | 7.6% | 7996.5 |
| Jamaica | 8157.7 | 7681.9 | 8734.9 | 6239.3 | 6963.9 | 7.6% | 7659.9 |
| Other | 529.3 | - | - | - | - | 0.0% | 336.6 |
| NORTH AMERICA | 732.0 | 679.0 | 856.0 | 674.0 | 510.0 | 0.6% | 581.0 |
| United States | 732.0 | 679.0 | 856.0 | 674.0 | 510.0 | 0.6% | 581.0 |
| EUROPE (1) | 17689.5 | 17205.8 | 16834.0 | 17198.8 | 16863.3 | 18.5% | nd |
| Soviet Union | 6400.0 | 6300.0 | 6200.0 | 6400.0 | 6275.0 | 6.9% | nd |
| Yugoslavia | 3668.8 | 3500.0 | 3347.0 | 3538.0 | 3459.0 | 3.8% | 3394.0 |
| Greece | 2845.5 | 2455.2 | 2296.2 | 2453.8 | 2225.0 | 2.4% | 2457.8 |
| Hungary | 2627.0 | 2917.0 | 2994.0 | 2815.0 | 3022.3 | 3.3% | 3101.1 |
| France | 1737.0 | 1595.3 | 1529.5 | 1529.6 | 1379.0 | 1.5% | 1271.1 |
| Other | 411.2 | 438.3 | 467.3 | 462.4 | 503.0 | 0.6% | nd |
| ASIA (1) | 5602.0 | 5462.2 | 5893.1 | 5904.2 | 6044.8 | 6.6% | nd |
| India | 1854.0 | 1976.1 | 2078.0 | 2268.0 | 2338.0 | 2.6% | 2916.0 |
| Popular Republic of China | 1950.0 | 1900.0 | 2000.0 | 2100.0 | 2200.0 | 2.4% | nd |
| Others | 1798.0 | 1586.1 | 1815.1 | 1536.2 | 1506.8 | 1.7% | 1393.6 |
| AFRICA | 12531.4 | 13864.7 | 15850.9 | 15331.5 | 16126.3 | 17.7% | 16148.7 |
| Guinea | 11827.4 | 12986.0 | 14738.0 | 13956.0 | 14656.0 | 16.1% | 14656.0 |
| Other | 704.0 | 878.7 | 1112.9 | 1375.5 | 1470.3 | 1.6% | 1492.7 |
| OCEANIA | 23625.0 | 24372.3 | 31537.0 | 31839.0 | 32432.0 | 35.6% | 34000.0 |
| Australia | 23625.0 | 24372.3 | 31537.0 | 31839.0 | 32432.0 | 35.6% | 34000.0 |
| WORLD TOTAL | 77896.0 | 79531.7 | 92549.5 | 88924.3 | 91191.1 | 100.0% | nd |

(1) Includes centrally planned economy countries

NOTE : The percentage figures refer to 1986.

Source : World Metal Statistics, USA, 1988.

Table 6.1.3. ALUMINUM World production of Alumina (Thousands tonnes)

| COUNTRY/YEAR | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|--|-------|-------|-------|-------|--------|-------|
| SOUTH AMERICA | 2343 | 3258 | 3473 | 3937 | 12.0% | 3996 |
| Surinam | 1154 | 1237 | 1242 | 1471 | 4.5% | 1363 |
| Brazil | 629 | 882 | 1096 | 1197 | 3.7% | 1273 |
| Venezuela | 560 | 1139 | 1135 | 1269 | 3.9% | 1360 |
| CENTRAL AMERICA & CARIBBEAN | 1907 | 1713 | 1622 | 1586 | 4.8% | 1572 |
| Jamaica | 1907 | 1713 | 1622 | 1586 | 4.8% | 1572 |
| NORTH AMERICA | 5336 | 5846 | 4744 | 4335 | 13.2% | 5000 |
| United States | 4220 | 4720 | 3725 | 3320 | 10.1% | 3950 |
| Canada | 1116 | 1126 | 1019 | 1015 | 3.1% | 1050 |
| EUROPE (1) | 5406 | 6472 | 6023 | 6178 | 18.8% | 6203 |
| Federal Germany | 1580 | 1701 | 1657 | 1560 | 4.8% | 1313 |
| Yugoslavia | 1010 | 1135 | 1138 | 1117 | 3.4% | 1097 |
| France | 1009 | 1031 | 877 | 884 | 2.7% | 866 |
| Other | 1807 | 2605 | 2351 | 2617 | 8.0% | 2927 |
| ASIA (1) | 1915 | 2132 | 2020 | 1684 | 5.1% | 1461 |
| Japan | 1378 | 1488 | 1336 | 956 | 2.9% | 711 |
| Other | 537 | 644 | 684 | 728 | 2.2% | 750 |
| AFRICA | 564 | 535 | 565 | 572 | 1.7% | 543 |
| Guinea | 564 | 535 | 565 | 572 | 1.7% | 543 |
| OCEANIA | 7231 | 8781 | 8792 | 9423 | 28.7% | 10105 |
| Australia | 7231 | 8781 | 8792 | 9423 | 28.7% | 10105 |
| TOTAL (1) | 24702 | 28737 | 27239 | 27715 | 84.6% | 28880 |
| CPEC (2) | 3667 | 4595 | 4156 | 5061 | 15.4% | 5106 |
| WORLD TOTAL = (1) + (2) | 28369 | 33332 | 31395 | 32776 | 100.0% | 33986 |

(1) Does not include centrally planned economy countries

(2) Centrally Planned Economy Countries

NOTE : The percentage figures refer to 1987.

Source : Metallstatistik 1983-1987. Metallgesellschaft, Germany.

Table 6.1.4. ALUMINIUM World production of Primary Aluminium
(Thousands tonnes)

| COUNTRY/YEAR | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|--|---------|---------|---------|---------|--------|--------|
| SOUTH AMERICA | 901.2 | 1001.8 | 1121.0 | 1359.8 | 8.8% | 1430.8 |
| Brazil | 400.7 | 455.0 | 549.2 | 757.4 | 4.9% | 843.5 |
| Venezuela | 335.2 | 386.0 | 403.1 | 423.0 | 2.7% | 430.8 |
| Argentina | 136.4 | 137.8 | 139.9 | 150.7 | 1.0% | 155.1 |
| Surinam | 28.9 | 23.0 | 28.8 | 28.7 | 0.2% | 1.4 |
| CENTRAL AMERICA & CARIBBEAN | 39.7 | 44.0 | 42.7 | 37.0 | 0.2% | 75.7 |
| Mexico | 39.7 | 44.0 | 42.7 | 37.0 | 0.2% | 75.7 |
| NORTH AMERICA | 4444.4 | 5321.0 | 4782.0 | 4391.7 | 28.3% | 4891.0 |
| United States | 3353.2 | 4099.0 | 3499.7 | 3036.5 | 19.6% | 3342.9 |
| Canada | 1091.2 | 1222.0 | 1282.3 | 1355.2 | 8.7% | 1548.1 |
| EUROPE (1) | 6413.8 | 6523.4 | 6375.5 | 6498.0 | 41.9% | nd |
| Soviet Union | 2400.0 | 2300.0 | 2300.0 | 2350.0 | 15.2% | nd |
| Norway | 710.6 | 760.8 | 724.1 | 729.1 | 4.7% | 798.8 |
| Federal Germany | 743.4 | 777.2 | 745.4 | 763.7 | 4.9% | 737.7 |
| France | 360.8 | 341.5 | 293.2 | 321.8 | 2.1% | 322.5 |
| Other | 2199.0 | 2343.9 | 2312.8 | 2333.4 | 15.0% | nd |
| ASIA (1) | 1393.5 | 1620.1 | 1587.1 | 1556.1 | 10.0% | nd |
| Popular Republic of China | 410.0 | 435.0 | 435.0 | 490.0 | 3.2% | nd |
| Japan | 255.9 | 286.7 | 226.5 | 140.2 | 0.9% | 40.7 |
| India | 207.7 | 268.5 | 266.2 | 257.1 | 1.7% | 253.4 |
| Other | 519.9 | 1333.4 | 1360.6 | 1415.9 | 9.1% | nd |
| AFRICA | 421.4 | 413.0 | 473.2 | 552.2 | 3.6% | 572.0 |
| South Africa | 161.3 | 167.4 | 164.6 | 169.6 | 1.1% | 172.2 |
| Egypt | 140.2 | 172.5 | 178.5 | 176.9 | 1.1% | 179.4 |
| Other | 119.9 | 73.1 | 130.1 | 205.7 | 1.3% | 220.4 |
| OCEANIA | 695.2 | 997.7 | 1095.2 | 1111.2 | 7.2% | 1273.2 |
| Australia | 475.1 | 754.8 | 851.9 | 875.0 | 5.6% | 1024.2 |
| New Zealand | 220.1 | 242.9 | 243.5 | 236.2 | 1.5% | 249.0 |
| WORLD TOTAL | 14309.2 | 15921.0 | 15476.7 | 15506.3 | 100.0% | nd |

(1) Includes centrally planned economy countries

NOTE : The percentage figures refer to 1986.

Source : World Bureau of Metal Statistics, USA, 1988.

Table 6.1.5. ALUMINIUM World consumption of Aluminium
(Thousands tonnes)

| COUNTRY/YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|--|---------|---------|---------|---------|---------|--------|--------|
| SOUTH AMERICA | 410.9 | 474.9 | 562.3 | 615.4 | 732.0 | 4.5% | 760.8 |
| Brazil | 281.9 | 270.6 | 294.8 | 347.5 | 423.7 | 2.6% | 431.8 |
| Venezuela | 47.9 | 89.0 | 130.3 | 147.0 | 135.0 | 0.8% | 135.0 |
| Argentina | 62.9 | 80.4 | 101.2 | 80.9 | 121.3 | 0.7% | 142.0 |
| Other | 18.2 | 34.9 | 36.0 | 40.0 | 52.0 | 0.3% | 52.0 |
| CENTRAL AMERICA & CARIBBEAN | 65.9 | 57.7 | 73.0 | 78.5 | 54.5 | 0.3% | nd |
| Mexico | 64.4 | 55.9 | 71.0 | 76.0 | 52.0 | 0.3% | 52.0 |
| Other | 1.5 | 1.8 | 2.0 | 2.5 | 2.5 | 0.0% | nd |
| NORTH AMERICA | 3878.0 | 4469.0 | 4793.0 | 4628.0 | 4638.4 | 28.4% | 4858.4 |
| United States | 3581.0 | 4221.0 | 4457.0 | 4282.0 | 4316.0 | 26.4% | 4536.0 |
| Canada | 297.0 | 248.0 | 336.0 | 346.0 | 322.4 | 2.0% | 322.4 |
| EUROPE (1) | 6368.8 | 6498.4 | 6567.6 | 6647.6 | 6916.8 | 42.3% | nd |
| Soviet Union | 1880.0 | 1850.0 | 1800.0 | 1850.0 | 1885.0 | 11.5% | nd |
| Federal Germany | 1000.2 | 1085.0 | 1151.6 | 1160.9 | 1186.7 | 7.3% | 1185.7 |
| France | 578.4 | 613.4 | 579.3 | 586.1 | 592.6 | 3.6% | 602.2 |
| Italy | 420.0 | 430.0 | 448.0 | 470.0 | 510.0 | 3.1% | 465.6 |
| United Kingdom | 326.3 | 323.4 | 369.5 | 350.4 | 389.1 | 2.4% | 372.6 |
| Other | 2163.9 | 2196.6 | 2219.2 | 2230.2 | 2353.4 | 14.4% | nd |
| ASIA (1) | 3028.2 | 3432.2 | 3140.1 | 3480.2 | 3516.6 | 21.5% | nd |
| Japan | 1654.2 | 1820.8 | 1572.0 | 1694.8 | 1624.2 | 9.9% | 1696.9 |
| Popular Republic of China | 580.0 | 620.0 | 630.0 | 700.0 | 750.0 | 4.6% | nd |
| India | 219.7 | 218.5 | 310.0 | 297.6 | 310.0 | 1.9% | 310.0 |
| Other | 574.3 | 772.9 | 628.1 | 787.8 | 832.4 | 5.1% | nd |
| AFRICA | 171.4 | 177.6 | 191.4 | 212.6 | 179.1 | 1.1% | 189.7 |
| South Africa | 69.3 | 62.8 | 76.8 | 77.0 | 75.4 | 0.5% | 89.7 |
| Egypt | 58.0 | 67.0 | 70.0 | 62.9 | 58.0 | 0.4% | 58.0 |
| Other | 44.1 | 47.8 | 44.6 | 72.7 | 45.7 | 0.3% | 42.0 |
| OCEANIA | 236.0 | 268.3 | 297.4 | 318.2 | 323.3 | 2.0% | 352.5 |
| Australia | 212.2 | 242.2 | 265.4 | 283.5 | 293.6 | 1.8% | 318.7 |
| New Zealand | 24.0 | 26.1 | 32.0 | 34.7 | 29.7 | 0.2% | 33.8 |
| WORLD TOTAL | 14154.0 | 15378.1 | 15624.8 | 15980.5 | 16360.7 | 100.0% | nd |

(1) Includes centrally planned economy countries

NOTE : The percentage figures refer to 1986.

Sources : World Bureau of Metal Statistics, USA, 1988.
Metallstatistik 1983-1987. Metallgesellschaft, Germany.

Table 6.1.6. ALUMINIUM International trade - Exports of Refined Metal
(Thousands tonnes)

| COUNTRY/YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|--|--------|--------|--------|--------|--------|--------|--------|
| SOUTH AMERICA | 343.2 | 504.5 | 379.3 | 661.2 | 661.0 | 11.2% | 748.9 |
| Venezuela | 208.6 | 292.2 | 179.1 | 382.9 | 275.5 | 4.7% | 302.8 |
| Argentina | 67.6 | 57.0 | 30.1 | 70.8 | 34.8 | 0.6% | 12.0 |
| Surinam | 60.3 | 38.9 | 22.2 | 28.4 | 27.2 | 0.5% | 3.2 |
| Brazil | 6.7 | 116.4 | 147.9 | 179.1 | 323.5 | 5.5% | 430.9 |
| CENTRAL AMERICA & CARIBBEAN | 0.2 | 0.6 | 0.8 | 0.2 | 2.7 | 0.0% | nd |
| Mexico | 0.2 | 0.6 | 0.8 | 0.2 | 2.7 | 0.0% | nd |
| NORTH AMERICA | 1260.5 | 1286.1 | 1092.5 | 1425.7 | 1374.8 | 23.4% | 1460.1 |
| United States | 364.1 | 360.7 | 259.6 | 374.9 | 211.1 | 3.6% | 288.3 |
| Canada | 896.4 | 925.4 | 832.9 | 1050.8 | 1163.7 | 19.8% | 1171.8 |
| EUROPE | 2018.4 | 2361.7 | 2184.3 | 2154.6 | 2136.9 | 36.3% | 2299.6 |
| Norway | 545.4 | 637.4 | 638.7 | 643.8 | 646.5 | 11.0% | 754.2 |
| Holland | 350.8 | 433.3 | 279.0 | 296.8 | 301.3 | 5.1% | 314.4 |
| Federal Germany | 255.4 | 321.1 | 293.9 | 281.7 | 301.7 | 5.1% | 333.6 |
| France | 182.7 | 160.7 | 146.6 | 115.4 | 143.3 | 2.4% | 119.3 |
| Spain | 145.3 | 165.9 | 232.8 | 208.4 | 146.4 | 2.5% | 106.9 |
| Other | 538.8 | 643.3 | 593.3 | 608.5 | 597.7 | 10.2% | 671.2 |
| ASIA | 360.4 | 495.6 | 432.3 | 528.2 | 519.1 | 6.8% | 535.8 |
| Bahrain | 157.0 | 191.6 | 109.8 | 74.3 | 136.8 | 2.3% | 146.1 |
| United Arab Emirates | 125.3 | 147.3 | 143.8 | 150.7 | 155.6 | 2.6% | 146.0 |
| Indonesia | 16.0 | 113.4 | 142.0 | 238.7 | 179.7 | 3.1% | 179.7 |
| Other | 62.1 | 43.3 | 36.7 | 64.5 | 47.0 | 0.8% | 64.0 |
| AFRICA | 330.2 | 315.1 | 281.1 | 218.9 | 365.4 | 6.2% | nd |
| Ghana | 174.2 | 82.3 | 44.2 | 20.6 | 104.4 | 1.8% | nd |
| Egypt | 84.6 | 69.6 | 99.9 | 55.9 | 115.6 | 2.0% | nd |
| Other | 71.4 | 163.2 | 137.0 | 142.4 | 145.4 | 2.5% | nd |
| OCEANIA | 325.9 | 413.2 | 536.7 | 785.8 | 763.3 | 13.0% | 942.3 |
| Australia | 185.6 | 221.0 | 326.0 | 563.7 | 579.5 | 9.8% | 707.3 |
| New Zealand | 140.3 | 192.2 | 210.7 | 222.1 | 183.8 | 3.1% | 235.0 |
| WORLD TOTAL | 4687.2 | 5435.5 | 4978.3 | 5798.1 | 5884.4 | 100.0% | nd |

NOTE : The percentage figures refer to 1986.

Source : World Bureau of Metal Statistics, USA, 1988.

Table 6.1.7. ALUMINIUM International trade - Imports of Refined Metal
(Thousands tonnes)

| COUNTRY/YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|--|--------|--------|--------|--------|--------|--------|--------|
| SOUTH AMERICA | ERR | 3.6 | 5.9 | ERR | ERR | ERR | nd |
| Brazil | 10.8 | 3.0 | 4.6 | 2.6 | 1.1 | 0.0% | 2.3 |
| Venezuela | 1.3 | 0.3 | 0.3 | 0.4 | 2.6 | 0.0% | nd |
| Argentina | - | 0.3 | 1.0 | - | - | ERR | nd |
| CENTRAL AMERICA & CARIBBEAN | 28.3 | 10.7 | 25.1 | 29.7 | 3.6 | 0.1% | 6.0 |
| Mexico | 28.3 | 10.7 | 25.1 | 29.7 | 3.6 | 0.1% | 6.0 |
| NORTH AMERICA | 638.9 | 772.6 | 922.9 | 927.5 | 1409.0 | 21.8% | 1294.9 |
| United States | 614.5 | 742.0 | 879.3 | 867.7 | 1344.5 | 20.8% | 1241.5 |
| Canada | 24.4 | 30.6 | 43.6 | 59.8 | 64.5 | 1.0% | 53.4 |
| EUROPE | 2055.8 | 2288.9 | 2346.7 | 2407.2 | 2633.3 | 40.8% | 2528.9 |
| Federal Germany | 565.3 | 592.1 | 722.8 | 721.6 | 783.7 | 12.2% | 734.0 |
| France | 352.0 | 394.6 | 365.0 | 395.9 | 428.0 | 6.6% | 407.1 |
| Belgium | 267.4 | 289.0 | 311.0 | 307.9 | 307.4 | 4.8% | 315.5 |
| Italy | 211.2 | 254.5 | 291.8 | 319.9 | 347.7 | 5.4% | 376.9 |
| Holland | 195.5 | 284.6 | 133.0 | 135.2 | 151.1 | 2.3% | 145.5 |
| United Kingdom | 154.2 | 163.6 | 172.1 | 147.4 | 182.2 | 2.8% | 175.8 |
| Other | 310.2 | 310.5 | 351.0 | 379.3 | 433.2 | 6.7% | 374.1 |
| ASIA | 2016.5 | 2605.5 | 2092.6 | 2604.3 | 2193.2 | 34.0% | 2615.6 |
| Japan | 1446.6 | 1603.7 | 1347.8 | 1575.5 | 1366.0 | 21.2% | 1835.3 |
| Popular Republic of China | 169.6 | 283.8 | 252.7 | 487.9 | 266.2 | 4.1% | 148.1 |
| South Korea | 105.2 | 333.8 | 142.4 | 160.2 | 184.5 | 2.9% | 200.2 |
| Other | 295.1 | 384.2 | 349.7 | 380.7 | 376.5 | 5.8% | 432.0 |
| AFRICA | 0.8 | 0.9 | 0.8 | 0.3 | 0.4 | 0.0% | nd |
| South Africa | 0.8 | 0.9 | 0.8 | 0.3 | 0.4 | 0.0% | nd |
| OCEANIA | 13.9 | 5.2 | 0.7 | 1.1 | 0.8 | 0.0% | 0.5 |
| Australia | 13.9 | 5.2 | 0.7 | 1.1 | 0.8 | 0.0% | 0.5 |
| WORLD TOTAL | 4903.4 | 5850.4 | 5558.0 | 6138.4 | 6448.9 | 100.0% | nd |

NOTE : The percentage figures refer to 1986.

Source : World Bureau of Metal Statistics, USA, 1988.

Table 6.1.8. ALUMINIUM International Prices (US\$/lb)

| YEAR | CURRENT PRICES (1) | CONSTANT 1987 PRICES (2) |
|------|--------------------|--------------------------|
| 1950 | 17.713 | 111.769 |
| 1951 | 19.000 | 105.830 |
| 1952 | 19.410 | 108.114 |
| 1953 | 20.931 | 116.586 |
| 1954 | 21.784 | 99.989 |
| 1955 | 23.668 | 107.689 |
| 1956 | 24.032 | 105.981 |
| 1957 | 25.416 | 109.797 |
| 1958 | 24.790 | 104.862 |
| 1959 | 24.738 | 104.642 |
| 1960 | 26.000 | 109.980 |
| 1961 | 25.428 | 107.560 |
| 1962 | 23.875 | 100.036 |
| 1963 | 22.623 | 93.659 |
| 1964 | 23.741 | 96.863 |
| 1965 | 24.507 | 98.273 |
| 1966 | 24.500 | 95.550 |
| 1967 | 24.978 | 94.417 |
| 1968 | 25.583 | 92.866 |
| 1969 | 27.176 | 93.214 |
| 1970 | 28.716 | 92.753 |
| 1971 | 29.000 | 89.610 |
| 1972 | 26.409 | 73.945 |
| 1973 | 25.000 | 62.250 |
| 1974 | 34.133 | 84.991 |
| 1975 | 39.786 | 90.314 |
| 1976 | 44.341 | 94.890 |
| 1977 | 51.339 | 102.678 |
| 1978 | 53.075 | 97.658 |
| 1979 | 59.395 | 97.408 |
| 1980 | 69.566 | 98.784 |
| 1981 | 76.000 | 96.520 |
| 1982 | 76.000 | 90.440 |
| 1983 | 77.667 | 89.317 |
| 1984 | 61.054 | 67.770 |
| 1985 | 48.806 | 51.734 |
| 1986 | 55.869 | 58.104 |
| 1987 | 72.445 | 72.445 |

(1) Metals Week US Market

(2) Obtained by applying a correction for inflation in the United States

Source : Engineering and Mining Journal, 1988

Table 6.2.1. COPPER World reserves of Copper, 1985

| | Millions tonnes | Percentages |
|--|-----------------|-------------|
| SOUTH AMERICA | 94 | 27.64% |
| Chile | 79 | 23.23% |
| Peru | 12 | 3.52% |
| Other | 3 | 0.88% |
| CENTRAL AMERICA & CARIBBEAN | 18 | 5.29% |
| Mexico | 17 | 5.00% |
| Other | 1 | 0.29% |
| NORTH AMERICA | 74 | 21.76% |
| Canada | 17 | 5.00% |
| United States | 57 | 16.76% |
| EUROPE (1) | 50 | 14.70% |
| ASIA (1) | 26 | 7.64% |
| Philippines | 12 | 3.52% |
| Other | 14 | 4.11% |
| AFRICA | 60 | 17.64% |
| Zaire | 26 | 7.64% |
| Zambia | 30 | 8.82% |
| Other | 4 | 1.17% |
| OCEANIA | 15 | 4.41% |
| Australia | 8 | 2.35% |
| Papua New Guinea | 6 | 1.76% |
| Other | 1 | 0.29% |
| WORLD TOTAL | 340 | 100.00% |

(1) Includes centrally planned economy countries

Source : Mineral Facts and Problems, Bureau of Mines, USA

Table 6.2.2. COPPER World mining production
(Thousands tonnes, finished metal)

| COUNTRY/YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|--|--------|--------|--------|--------|--------|--------|--------|
| SOUTH AMERICA | 1625.6 | 1614.2 | 1692.6 | 1791.1 | 1832.0 | 21.8% | 1803.0 |
| Chile | 1242.2 | 1257.5 | 1290.7 | 1356.4 | 1399.8 | 16.6% | 1375.0 |
| Peru | 356.3 | 322.2 | 364.7 | 391.4 | 397.4 | 4.7% | 392.3 |
| Brazil | 24.4 | 32.1 | 35.2 | 41.0 | 34.0 | 0.4% | 35.7 |
| Other | 2.7 | 2.4 | 2.0 | 2.3 | 0.8 | 0.0% | 0.0 |
| CENTRAL AMERICA & CARIBBEAN | 241.7 | 208.8 | 182.7 | 182.0 | 185.5 | 2.2% | nd |
| Mexico | 239.1 | 206.1 | 180.0 | 178.9 | 181.9 | 2.2% | 206.3 |
| Other (1) | 2.6 | 2.7 | 2.7 | 3.1 | 3.6 | 0.0% | nd |
| NORTH AMERICA | 1759.5 | 1691.1 | 1824.4 | 1844.4 | 1845.8 | 21.9% | 1994.6 |
| United States | 1147.0 | 1038.1 | 1102.6 | 1105.8 | 1147.3 | 13.6% | 1274.7 |
| Canada | 612.5 | 653.0 | 721.8 | 738.6 | 698.5 | 8.3% | 719.9 |
| EUROPE (1) | 1809.9 | 1877.2 | 1914.9 | 1926.0 | 1913.1 | 22.7% | nd |
| Soviet Union | 1010.0 | 1020.0 | 1020.0 | 1030.0 | 1030.0 | 12.2% | nd |
| Poland | 376.0 | 402.3 | 431.0 | 432.0 | 435.0 | 5.2% | nd |
| Yugoslavia | 119.3 | 129.5 | 116.2 | 116.7 | 116.7 | 1.4% | 111.0 |
| Sweden | 55.4 | 74.6 | 85.8 | 91.8 | 87.4 | 1.0% | 90.3 |
| Other | 249.2 | 250.8 | 261.9 | 255.5 | 244.0 | 2.9% | nd |
| ASIA (1) | 836.5 | 850.6 | 855.9 | 872.8 | 883.2 | 10.5% | nd |
| Philippines | 292.2 | 271.4 | 233.6 | 222.2 | 217.0 | 2.6% | 215.0 |
| Popular Republic of China | 187.0 | 185.0 | 190.0 | 200.0 | 210.0 | 2.5% | nd |
| Other | 357.3 | 394.2 | 432.3 | 450.6 | 456.2 | 5.4% | nd |
| AFRICA | 1354.0 | 1425.9 | 1404.4 | 1340.2 | 1326.7 | 15.8% | 1261.8 |
| Zambia | 529.6 | 591.3 | 576.0 | 510.8 | 512.9 | 6.1% | 508.9 |
| Zaire | 502.8 | 502.2 | 500.7 | 502.1 | 502.6 | 6.0% | 473.2 |
| South Africa | 207.1 | 211.8 | 212.0 | 203.9 | 203.2 | 2.4% | 192.7 |
| Other | 114.5 | 120.6 | 115.7 | 123.4 | 108.0 | 1.3% | 87.0 |
| OCEANIA | 415.3 | 444.7 | 400.1 | 434.8 | 427.0 | 5.1% | 414.6 |
| Australia | 245.3 | 261.5 | 235.7 | 259.8 | 248.4 | 3.0% | 223.0 |
| Papua New Guinea | 170.0 | 183.2 | 164.4 | 175.0 | 178.6 | 2.1% | 191.6 |
| WORLD TOTAL | 8042.5 | 8112.5 | 8275.0 | 8391.3 | 8413.3 | 100.0% | nd |

(1) Includes centrally planned economy countries

NOTE : The percentage figures refer to 1986.

Source : World Bureau of Metal Statistics, USA, 1988.

Table 6.2.3. COPPER World production of smelted Copper (1)
(Thousands tonnes, finished metal)

| COUNTRY/YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|--|--------|--------|--------|--------|--------|--------|--------|
| SOUTH AMERICA | 1379.6 | 1413.5 | 1476.7 | 1523.1 | 1560.1 | 17.3% | 1533.0 |
| Chile | 1046.8 | 1058.9 | 1098.3 | 1088.5 | 1124.1 | 12.5% | 1100.1 |
| Peru | 323.2 | 295.9 | 331.1 | 354.0 | 335.0 | 3.7% | 313.3 |
| Brazil | 9.6 | 58.7 | 47.3 | 80.6 | 101.0 | 1.1% | 119.6 |
| CENTRAL AMERICA & CARIBBEAN | 61.7 | 69.9 | 70.4 | 71.1 | 58.9 | 0.7% | 101.4 |
| Mexico | 61.7 | 69.9 | 70.4 | 71.1 | 58.9 | 0.7% | 101.4 |
| NORTH AMERICA | 1433.2 | 1393.4 | 1623.4 | 1673.3 | 1668.6 | 18.6% | 1729.3 |
| United States | 1020.8 | 987.0 | 1183.4 | 1193.3 | 1195.9 | 13.3% | 1265.8 |
| Canada | 412.4 | 406.4 | 440.0 | 480.0 | 472.7 | 5.3% | 463.5 |
| EUROPE (2) | 2415.9 | 2415.4 | 2437.4 | 2518.7 | 2534.7 | 28.2% | nd |
| Soviet Union | 1130.0 | 1120.0 | 1120.0 | 1140.0 | 1155.0 | 12.8% | nd |
| Poland | 360.0 | 357.0 | 365.0 | 380.0 | 370.0 | 4.1% | nd |
| Federal Germany | 240.0 | 253.6 | 225.5 | 248.0 | 238.6 | 2.7% | 240.0 |
| Spain | 135.0 | 118.0 | 127.2 | 120.5 | 135.2 | 1.5% | 138.7 |
| Yugoslavia | 100.0 | 119.3 | 126.1 | 127.8 | 127.2 | 1.4% | 140.0 |
| Other | 44.9 | 447.5 | 473.6 | 502.4 | 508.7 | 5.7% | nd |
| ASIA (2) | 1524.2 | 1577.0 | 1584.8 | 1641.0 | 1747.8 | 19.4% | nd |
| Japan | 1046.3 | 1061.9 | 929.0 | 932.6 | 962.1 | 10.7% | 968.7 |
| Popular Republic of China | 235.0 | 225.0 | 245.0 | 275.0 | 330.0 | 3.7% | nd |
| South Korea | 119.4 | 124.0 | 100.2 | 112.7 | 123.2 | 1.4% | 132.9 |
| Other | 123.5 | 166.1 | 310.6 | 320.7 | 332.5 | 3.7% | nd |
| AFRICA | 1319.2 | 1305.9 | 1248.8 | 1251.8 | 1246.2 | 13.9% | 1210.5 |
| Zambia | 580.7 | 562.7 | 531.9 | 544.2 | 514.1 | 5.7% | 523.2 |
| Zaire | 466.4 | 465.5 | 465.5 | 471.5 | 472.9 | 5.3% | 449.1 |
| South Africa | 191.8 | 192.3 | 180.8 | 168.4 | 184.0 | 2.0% | 172.7 |
| Other | 80.3 | 85.4 | 70.6 | 67.7 | 75.2 | 0.8% | 65.5 |
| OCEANIA | 180.3 | 181.8 | 188.0 | 175.4 | 177.6 | 2.0% | 171.5 |
| Australia | 180.3 | 181.8 | 188.0 | 175.4 | 177.6 | 2.0% | 171.5 |
| WORLD TOTAL | 8314.1 | 8356.9 | 8629.5 | 8854.4 | 8993.9 | 100.0% | nd |

NOTE : The percentage figures refer to 1986.

- (1) Metal produced as anodes or blister copper
(2) Including centrally planned economy countries

Source : World Bureau of Metal Statistics, USA, 1988.

Table 6.2.4. COPPER

World production of Refined Copper (1)
(Thousands tonnes, finished metal)

| COUNTRY/YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|--|--------|--------|--------|--------|--------|--------|--------|
| SOUTH AMERICA | 1122.3 | 1117.5 | 1184.9 | 1231.9 | 1315.0 | 13.4% | 1341.3 |
| Chile | 852.5 | 834.3 | 879.7 | 884.3 | 942.5 | 9.6% | 957.7 |
| Peru | 224.5 | 194.7 | 219.0 | 226.8 | 225.6 | 2.3% | 225.7 |
| Brazil | 45.3 | 88.5 | 86.2 | 120.8 | 146.9 | 1.5% | 157.9 |
| CENTRAL AMERICA & CARIBBEAN | 77.7 | 76.0 | 83.7 | 115.5 | 81.5 | 0.8% | 120.4 |
| Mexico | 77.7 | 76.0 | 83.7 | 115.5 | 81.5 | 0.8% | 120.4 |
| NORTH AMERICA | 2032.1 | 2048.1 | 1993.8 | 1935.9 | 1972.8 | 20.0% | 2051.8 |
| United States | 1694.3 | 1583.8 | 1489.5 | 1436.3 | 1479.4 | 15.0% | 1560.6 |
| Canada | 337.8 | 464.3 | 504.3 | 499.6 | 493.4 | 5.0% | 491.2 |
| EUROPE (2) | 3446.7 | 3510.1 | 3476.8 | 3575.8 | 3617.7 | 36.8% | nd |
| Soviet Union | 1350.0 | 1400.0 | 1380.0 | 1400.0 | 1400.0 | 14.2% | nd |
| Belgium | 457.8 | 404.5 | 396.3 | 412.6 | 414.2 | 4.2% | 407.5 |
| Federal Germany | 393.6 | 420.3 | 378.8 | 414.4 | 421.9 | 4.3% | 399.9 |
| Poland | 348.0 | 360.1 | 372.3 | 387.0 | 388.0 | 3.9% | 390.0 |
| Spain | 171.9 | 158.6 | 156.4 | 151.7 | 155.1 | 1.6% | 150.8 |
| Other | 725.4 | 766.6 | 793.0 | 810.1 | 838.5 | 8.5% | nd |
| ASIA (2) | 1630.9 | 1725.3 | 1682.0 | 1735.9 | 1793.0 | 18.2% | nd |
| Japan | 1075.0 | 1091.9 | 935.2 | 936.0 | 943.0 | 9.6% | 921.3 |
| Popular Republic of China | 330.0 | 342.0 | 355.0 | 358.0 | 360.0 | 3.7% | nd |
| South Korea | 115.8 | 134.8 | 146.6 | 150.0 | 165.0 | 1.7% | 162.6 |
| Other | 110.1 | 156.6 | 251.2 | 291.9 | 325.0 | 3.3% | nd |
| AFRICA | 932.6 | 985.9 | 920.7 | 907.1 | 877.2 | 8.9% | 882.9 |
| Zambia | 587.0 | 573.5 | 521.9 | 510.0 | 487.3 | 5.0% | 506.0 |
| Zaire | 175.0 | 225.9 | 225.2 | 226.8 | 218.4 | 2.2% | 209.5 |
| South Africa | 142.5 | 157.7 | 148.4 | 145.5 | 143.2 | 1.5% | 140.4 |
| Other | 28.1 | 27.8 | 25.2 | 24.8 | 28.3 | 0.3% | 27.0 |
| OCEANIA | 178.1 | 202.6 | 197.2 | 194.3 | 185.0 | 1.9% | 189.3 |
| Australia | 178.1 | 202.6 | 197.2 | 194.3 | 185.0 | 1.9% | 189.3 |
| WORLD TOTAL | 9420.4 | 9665.4 | 9539.1 | 9696.4 | 9842.7 | 100.0% | nd |

NOTE : The percentage figures refer to 1986.

(1) Metal refined electrolytically or by smelting, etc.

(2) Including centrally planned economy countries

Source : World Bureau of Metal Statistics, USA, 1988.

Table 6.2.5.

COPPER

World consumption of Refined Copper
(Thousands tonnes, finished metal)

| COUNTRY/YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|--|--------|--------|--------|--------|---------|--------|--------|
| SOUTH AMERICA | 360.4 | 245.4 | 314.0 | 309.0 | 386.5 | 3.8% | 404.8 |
| Brazil | 249.3 | 148.4 | 189.4 | 197.1 | 254.9 | 2.5% | 258.7 |
| Argentina | 50.8 | 43.8 | 45.0 | 39.3 | 45.0 | 0.4% | 48.0 |
| Chile | 32.8 | 24.3 | 35.3 | 25.7 | 36.4 | 0.4% | 48.1 |
| Peru | 21.0 | 18.3 | 24.1 | 36.5 | 38.8 | 0.4% | 38.0 |
| Other | 6.5 | 10.6 | 20.2 | 10.4 | 11.4 | 0.1% | 12.0 |
| CENTRAL AMERICA & CARIBBEAN | 89.0 | 88.1 | 89.3 | 120.0 | 77.8 | 0.8% | nd |
| Mexico | 87.5 | 86.1 | 87.3 | 117.5 | 75.3 | 0.7% | 96.0 |
| Other (1) | 1.5 | 2.0 | 2.0 | 2.5 | 2.5 | 0.0% | nd |
| NORTH AMERICA | 1816.7 | 1998.9 | 2353.7 | 2197.5 | 2327.1 | 23.1% | 2405.3 |
| United States | 1658.1 | 1803.9 | 2122.7 | 1975.0 | 2101.5 | 20.9% | 2173.0 |
| Canada | 158.6 | 195.0 | 231.0 | 222.5 | 225.6 | 2.2% | 232.3 |
| EUROPE (1) | 4525.6 | 4471.6 | 4623.3 | 4621.1 | 4649.9 | 46.2% | nd |
| Soviet Union | 1320.0 | 1300.0 | 1280.0 | 1305.0 | 1300.0 | 12.9% | nd |
| Federal Germany | 730.8 | 737.0 | 791.7 | 753.8 | 770.7 | 7.7% | 782.9 |
| France | 419.0 | 390.0 | 411.5 | 397.8 | 401.1 | 4.0% | 413.0 |
| United Kingdom | 355.4 | 358.0 | 352.9 | 346.5 | 339.6 | 3.4% | 329.5 |
| Italy | 342.0 | 325.0 | 348.0 | 362.0 | 394.7 | 3.9% | 404.0 |
| Other | 1358.4 | 1361.6 | 1439.2 | 1456.0 | 1443.8 | 14.3% | nd |
| ASIA (1) | 2005.6 | 2077.4 | 2320.5 | 2240.6 | 2406.9 | 23.9% | nd |
| Japan | 1243.0 | 1216.3 | 1368.4 | 1230.8 | 1219.3 | 12.1% | 1284.2 |
| Popular Republic of China | 398.0 | 398.0 | 409.0 | 446.0 | 471.0 | 4.7% | nd |
| South Korea | 131.9 | 152.3 | 188.0 | 206.6 | 262.3 | 2.6% | 262.0 |
| Other | 232.7 | 310.8 | 355.1 | 357.2 | 454.3 | 4.5% | nd |
| AFRICA | 102.6 | 96.3 | 103.3 | 87.4 | 105.8 | 1.1% | 91.5 |
| South Africa | 80.8 | 73.6 | 85.0 | 69.5 | 77.0 | 0.8% | 73.1 |
| Other | 21.8 | 22.7 | 18.3 | 17.9 | 28.8 | 0.3% | 18.4 |
| OCEANIA | 132.1 | 127.6 | 120.8 | 128.0 | 118.6 | 1.2% | 125.8 |
| Australia | 131.4 | 127.2 | 118.1 | 125.9 | 116.6 | 1.2% | 123.4 |
| Others | 0.7 | 0.4 | 2.7 | 2.1 | 2.0 | 0.0% | 2.4 |
| WORLD TOTAL | 9032.0 | 9105.3 | 9924.9 | 9704.6 | 10072.6 | 100.0% | nd |

NOTE : The percentage figures refer to 1986.

(1) Including centrally planned economy countries

Source : World Bureau of Metal Statistics, USA, 1988.

Table 6.2.6. COPPER International Trade - Exports of Ores and Concentrates
(Thousands tonnes, finished metal)

| COUNTRY/YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|--|--------|--------|--------|--------|--------|--------|-------|
| SOUTH AMERICA | 243.6 | 239.4 | 208.6 | 308.2 | 317.2 | 20.6% | 310.8 |
| Chile | 203.1 | 196.5 | 178.3 | 265.5 | 270.7 | 17.5% | 256.0 |
| Peru | 38.4 | 41.0 | 29.0 | 41.5 | 45.9 | 3.0% | 54.8 |
| Other | 2.1 | 1.9 | 1.3 | 1.2 | 0.6 | 0.0% | - |
| CENTRAL AMERICA & CARIBBEAN | 132.0 | 195.1 | 106.5 | 109.4 | 98.6 | 6.4% | 81.1 |
| Mexico | 132.0 | 195.1 | 106.5 | 109.4 | 98.6 | 6.4% | 81.1 |
| NORTH AMERICA | 453.2 | 356.5 | 400.5 | 436.9 | 515.7 | 33.4% | 505.9 |
| United States | 195.3 | 42.7 | 61.4 | 116.3 | 174.3 | 11.3% | 124.8 |
| Canada | 257.9 | 313.8 | 339.1 | 320.6 | 341.4 | 22.1% | 381.1 |
| EUROPE | 32.7 | 29.8 | 34.5 | 44.6 | 47.4 | 0.0% | 42.5 |
| Norway | 19.5 | 21.3 | 16.7 | 17.4 | 26.5 | 1.7% | 24.3 |
| Sweden | 11.3 | 8.4 | 17.8 | 27.2 | 20.9 | 1.4% | 18.2 |
| Other | 1.9 | 0.1 | - | - | - | 0.0% | - |
| ASIA | 387.8 | 317.7 | 230.5 | 204.9 | 228.2 | 14.8% | nd |
| Philippines | 280.0 | 211.7 | 124.3 | 87.4 | 93.3 | 6.0% | 58.5 |
| Indonesia | 76.9 | 76.9 | 78.0 | 87.1 | 106.6 | 6.9% | 53.6 |
| Malaysia | 30.9 | 29.1 | 28.2 | 30.4 | 28.3 | 1.8% | nd |
| AFRICA | 90.4 | 93.1 | 95.0 | 100.4 | 84.1 | 5.5% | nd |
| Zaire | 36.0 | 35.7 | 35.0 | 36.0 | 29.7 | 1.9% | 23.0 |
| Morocco | 20.6 | 22.0 | 22.4 | 24.0 | 20.0 | 1.3% | nd |
| South Africa | 14.5 | 15.2 | 16.2 | 21.0 | 17.0 | 1.1% | nd |
| Other | 19.3 | 20.2 | 21.4 | 19.4 | 17.4 | 1.1% | 21.2 |
| OCEANIA | 236.6 | 254.4 | 232.0 | 253.3 | 251.7 | 16.3% | 185.3 |
| Australia | 63.3 | 71.9 | 64.9 | 84.6 | 72.9 | 4.7% | 38.8 |
| Papua New Guinea | 173.3 | 182.5 | 167.1 | 168.7 | 178.8 | 11.6% | 146.5 |
| WORLD TOTAL | 1577.1 | 1487.1 | 1308.9 | 1458.7 | 1542.9 | 100.0% | nd |

NOTE : The percentage figures refer to 1986.

Source : World Bureau of Metal Statistics, USA, 1988.

Table 6.2.7. COPPER International Trade - Imports of Ores and Concentrates
(Thousands tonnes, finished metal)

| COUNTRY/YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|----------------------|--------|--------|--------|--------|--------|--------|--------|
| SOUTH AMERICA | 2.6 | 22.3 | 21.9 | 41.0 | 65.3 | 4.3% | 85.1 |
| Brazil | 2.6 | 22.3 | 21.9 | 41.0 | 65.3 | 4.3% | 85.1 |
| NORTH AMERICA | 122.7 | 133.7 | 74.6 | 94.1 | 76.1 | 5.1% | 68.0 |
| United States | 110.7 | 109.2 | 36.1 | 17.9 | 5.4 | 0.4% | 11.6 |
| Canada | 12.0 | 24.5 | 38.5 | 76.2 | 70.7 | 4.7% | 56.4 |
| EUROPE | 280.0 | 276.7 | 285.5 | 281.3 | 323.4 | 21.5% | 302.5 |
| Federal Germany | 150.3 | 139.6 | 150.7 | 151.8 | 156.6 | 10.4% | 123.7 |
| Spain | 63.0 | 58.3 | 53.6 | 41.9 | 65.3 | 4.3% | 107.5 |
| Sweden | 28.5 | 26.4 | 12.5 | 24.7 | 12.3 | 0.8% | 16.6 |
| Other | 38.2 | 52.4 | 68.7 | 62.9 | 89.2 | 5.9% | 54.7 |
| ASIA | 1119.2 | 1037.3 | 1037.5 | 1030.9 | 1013.3 | 67.3% | 1017.0 |
| Japan | 979.5 | 892.4 | 887.6 | 877.6 | 851.7 | 56.6% | 804.9 |
| South Korea | 118.3 | 111.4 | 96.7 | 106.6 | 116.7 | 7.8% | 166.1 |
| Taiwan | 21.4 | 33.5 | 53.2 | 46.7 | 44.9 | 3.0% | 46.0 |
| AFRICA | - | - | - | 30.5 | 29.7 | 2.0% | 23.0 |
| Zambia | - | - | - | 30.5 | 29.7 | 2.0% | 23.0 |
| WORLD TOTAL | 1524.5 | 1470.0 | 1419.5 | 1477.8 | 1505.8 | 100.0% | 1590.9 |

NOTE : (1) The percentage figures refer to 1986.
(2) Regions not included in the table import only small volumes.

Sources : World Bureau of Metal Statistics, USA, 1988.
CONSIDER, Anuario Estadístico, 1988. Brazil

Table 6.2.8. COPPER

International Trade -
Exports of Blister and Anodic Copper
(Thousands tonnes, finished metal)

| COUNTRY/YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|--|-------|-------|-------|-------|-------|--------|-------|
| SOUTH AMERICA | 295.8 | 317.0 | 307.3 | 316.8 | 294.1 | 39.8% | 209.4 |
| Chile | 198.7 | 224.3 | 210.5 | 190.1 | 199.4 | 27.0% | 122.4 |
| Peru | 97.1 | 92.7 | 96.8 | 126.7 | 94.7 | 12.8% | 87.0 |
| CENTRAL AMERICA & CARIBBEAN | 9.5 | 11.9 | 15.1 | - | 19.0 | 2.6% | nd |
| Mexico | 9.5 | 11.9 | 15.1 | - | 19.0 | 2.6% | nd |
| NORTH AMERICA | 2.0 | 7.5 | 8.4 | 18.0 | 16.0 | 2.2% | 12.3 |
| United States | 2.0 | 7.5 | 8.4 | 18.0 | 16.0 | 2.2% | 12.3 |
| EUROPE | 80.7 | 97.5 | 86.8 | 78.4 | 61.4 | 8.3% | 49.1 |
| Sweden | 25.7 | 40.2 | 37.9 | 36.6 | 18.5 | 2.5% | 13.1 |
| Federal Germany | 18.8 | 17.0 | 22.3 | 18.5 | 14.0 | 1.9% | 5.1 |
| Finland | 13.8 | 15.0 | 17.7 | 7.8 | 15.7 | 2.1% | 20.9 |
| Belgium | 11.9 | 11.3 | - | - | - | 0.0% | - |
| Other | 10.5 | 14.0 | 8.9 | 13.5 | 13.2 | 1.8% | 10.0 |
| AFRICA | 429.5 | 338.2 | 336.8 | 324.0 | 360.3 | 48.8 | nd |
| Zaire | 323.3 | 231.8 | 241.6 | 236.3 | 275.7 | 37.3% | 254.3 |
| Namibia | 44.4 | 46.8 | 46.1 | 49.3 | 43.4 | 5.9% | nd |
| South Africa | 39.1 | 34.7 | 28.8 | 21.3 | 29.2 | 4.0% | nd |
| Zimbabwe | 22.7 | 24.9 | 20.3 | 17.1 | 12.0 | 1.6% | 12.2 |
| OCEANIA | 7.2 | 8.4 | 5.4 | - | - | 0.0% | 3.5 |
| Australia | 7.2 | 8.4 | 5.4 | - | - | 0.0% | 3.5 |
| WORLD TOTAL | 824.7 | 780.5 | 759.8 | 732.2 | 738.8 | 100.0% | nd |

NOTE : (1) The percentage figures refer to 1986.
(2) Regions not included in the table import only small volumes.

Source : World Bureau of Metal Statistics, USA, 1988.

Table 6.2.9. COPPER

International Trade -

Imports of Blister and Anodic Copper
(Thousands tonnes, finished metal)

| COUNTRY/YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|----------------------|-------|-------|-------|-------|-------|--------|-------|
| SOUTH AMERICA | 2.0 | 2.2 | 11.4 | 19.2 | 18.0 | 3.0% | 11.1 |
| Brazil | 2.0 | 2.2 | 11.4 | 19.2 | 18.0 | 3.0% | 11.1 |
| NORTH AMERICA | 106.2 | 82.1 | 60.7 | 29.0 | 48.9 | 8.1% | 43.5 |
| United States | 106.2 | 82.1 | 60.7 | 29.0 | 48.9 | 8.1% | 43.5 |
| EUROPE | 440.8 | 410.4 | 477.6 | 458.3 | 471.5 | 78.5% | 361.9 |
| Belgium | 213.8 | 194.3 | 214.0 | 215.5 | 240.0 | 39.9% | 179.0 |
| Federal Germany | 81.2 | 68.9 | 85.5 | 78.0 | 69.8 | 11.6% | 49.0 |
| United Kingdom | 68.1 | 83.7 | 88.4 | 65.4 | 79.5 | 13.2% | 72.6 |
| France | 22.5 | 14.4 | 17.7 | 21.3 | 22.3 | 3.7% | 19.0 |
| Spain | 22.0 | 17.9 | 20.9 | 23.6 | 16.5 | 2.7% | 2.3 |
| Other | 33.2 | 31.2 | 51.1 | 54.5 | 43.4 | 7.2% | 40.0 |
| ASIA | 86.4 | 73.9 | 94.3 | 67.6 | 62.4 | 10.4% | 50.4 |
| Japan | 77.9 | 55.5 | 65.4 | 34.4 | 27.8 | 4.6% | 27.9 |
| South Korea | 8.5 | 18.4 | 28.9 | 33.2 | 34.6 | 5.8% | 22.5 |
| WORLD TOTAL | 635.4 | 568.6 | 644.0 | 574.1 | 600.8 | 100.0% | 466.9 |

NOTE : (1) The percentage figures refer to 1986.
(2) Regions not included in the table import only small volumes.

Source : World Bureau of Metal Statistics, USA, 1988.

Table 6.2.10. COPPER International Trade - Exports of Refined Copper
(Thousands tonnes, finished metal)

| COUNTRY/YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|----------------------|--------|--------|--------|--------|--------|--------|--------|
| SOUTH AMERICA | 1013.2 | 992.4 | 1005.1 | 1074.5 | 1088.7 | 36.8% | 1109.8 |
| Chile | 809.1 | 830.6 | 830.4 | 891.9 | 895.7 | 30.3% | 930.0 |
| Peru | 204.1 | 161.8 | 174.7 | 182.6 | 193.0 | 6.5% | 179.8 |
| NORTH AMERICA | 264.2 | 380.5 | 438.3 | 329.9 | 317.3 | 10.7% | 307.3 |
| Canada | 232.6 | 298.5 | 346.0 | 277.1 | 304.8 | 10.3% | 289.4 |
| United States | 31.6 | 82.0 | 92.3 | 52.8 | 12.5 | 0.4% | 17.9 |
| EUROPE | 521.7 | 513.3 | 467.3 | 457.4 | 516.1 | 17.4% | 546.5 |
| Belgium | 287.9 | 221.2 | 210.2 | 207.2 | 232.5 | 7.9% | 252.5 |
| Federal Germany | 65.8 | 90.0 | 67.7 | 67.6 | 67.8 | 2.3% | 92.9 |
| Spain | 68.0 | 71.5 | 66.4 | 69.4 | 62.3 | 2.1% | 40.9 |
| Sweden | 28.4 | 23.1 | 22.9 | 12.2 | 37.9 | 1.3% | 40.2 |
| Other | 71.6 | 107.5 | 100.1 | 101.0 | 115.6 | 3.9% | 120.0 |
| ASIA | 44.6 | 215.6 | 132.3 | 199.5 | 210.0 | 7.1% | 205.0 |
| Japan | 44.6 | 177.5 | 18.4 | 51.0 | 60.8 | 2.1% | 52.4 |
| Philippines | - | 25.3 | 91.1 | 130.5 | 124.6 | 4.2% | 115.0 |
| Other | - | 12.8 | 22.8 | 18.0 | 24.6 | 0.8% | 37.6 |
| AFRICA | 825.0 | 880.6 | 819.0 | 806.4 | 761.5 | 25.7% | 773.2 |
| Zambia | 602.6 | 570.5 | 530.1 | 505.0 | 466.3 | 15.8% | 499.4 |
| Zaire | 156.0 | 218.5 | 221.7 | 226.4 | 222.8 | 7.5% | 204.9 |
| South Africa | 66.4 | 91.6 | 67.2 | 75.0 | 72.4 | 2.4% | 68.9 |
| OCEANIA | 7.2 | 8.4 | 5.4 | - | - | 0.0% | 3.5 |
| Australia | 44.3 | 79.3 | 75.5 | 71.5 | 66.8 | 2.3% | 81.6 |
| WORLD TOTAL | 2713.0 | 3061.7 | 2937.5 | 2939.2 | 2960.4 | 100.0% | 2881.7 |

NOTE :
 (1) The percentage figures refer to 1986.
 (2) Regions not included in the table import only small volumes.

Source : World Bureau of Metal Statistics, USA, 1988.

Table 6.2.11. COPPER

International Trade - Imports of Refined Copper
(Thousands tonnes, finished metal)

| COUNTRY/YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|
| SOUTH AMERICA | 207.2 | 58.4 | 112.8 | 83.9 | 118.5 | 3.8% | 150.2 |
| Brazil | 204.7 | 56.4 | 107.2 | 77.5 | 107.8 | 3.4% | 125.4 |
| Venezuela | 2.5 | 2.0 | 5.6 | 6.4 | 10.7 | 0.3% | 24.8 |
| NORTH AMERICA | 312.8 | 507.6 | 530.0 | 400.2 | 512.6 | 16.2% | 521.7 |
| United States | 284.8 | 483.0 | 504.4 | 381.1 | 491.7 | 15.6% | 505.3 |
| Canada | 28.0 | 24.6 | 25.6 | 19.1 | 20.9 | 0.7% | 16.4 |
| EUROPE | 1810.5 | 1576.1 | 1746.5 | 1738.7 | 1816.9 | 57.6% | 1741.7 |
| Federal Germany | 423.2 | 403.8 | 465.6 | 442.1 | 447.9 | 14.2% | 396.0 |
| France | 367.9 | 339.0 | 342.9 | 325.4 | 334.5 | 10.6% | 353.5 |
| Italy | 318.9 | 297.2 | 311.9 | 332.8 | 349.1 | 11.1% | 371.8 |
| United Kingdom | 255.4 | 200.7 | 225.9 | 247.7 | 263.5 | 8.4% | 238.8 |
| Belgium | 255.3 | 141.7 | 180.9 | 199.5 | 215.2 | 6.8% | 208.4 |
| Other | 189.8 | 193.7 | 219.3 | 191.2 | 206.7 | 6.6% | 173.2 |
| ASIA | 520.0 | 834.5 | 912.4 | 887.0 | 707.3 | 22.4% | 764.0 |
| Japan | 295.8 | 190.4 | 470.2 | 356.1 | 272.4 | 8.6% | 347.7 |
| Popular Republic of China | 110.9 | 485.9 | 254.0 | 355.7 | 171.1 | 5.4% | 75.5 |
| India | 56.7 | 61.3 | 48.6 | 69.5 | 74.3 | 2.4% | 74.0 |
| South Korea | 30.1 | 35.1 | 51.0 | 59.9 | 83.9 | 2.7% | 106.8 |
| Taiwan | 26.5 | 61.8 | 88.6 | 45.8 | 105.6 | 3.3% | 160.0 |
| WORLD TOTAL | 2851.3 | 2976.8 | 3302.0 | 3109.8 | 3155.5 | 100.0% | 3083.2 |

NOTE :

- (1) The percentage figures refer to 1986.
- (2) Regions not included in the table import only small volumes.

Table 6.2.i2. COPPER International Prices (US\$/lb)

| YEAR | CURRENT PRICES (1) | CONSTANT 1987 PRICES (2) |
|------|--------------------|--------------------------|
| 1950 | 21.235 | 133.993 |
| 1951 | 24.200 | 134.794 |
| 1952 | 24.200 | 134.794 |
| 1953 | 28.798 | 160.405 |
| 1954 | 29.694 | 136.295 |
| 1955 | 37.491 | 170.584 |
| 1956 | 41.818 | 184.417 |
| 1957 | 29.576 | 127.768 |
| 1958 | 25.764 | 108.982 |
| 1959 | 31.182 | 131.900 |
| 1960 | 32.053 | 135.584 |
| 1961 | 29.921 | 126.566 |
| 1962 | 30.600 | 128.214 |
| 1963 | 30.600 | 126.684 |
| 1964 | 31.960 | 130.397 |
| 1965 | 35.017 | 140.418 |
| 1966 | 36.170 | 141.063 |
| 1967 | 38.226 | 144.494 |
| 1968 | 41.847 | 151.905 |
| 1969 | 47.534 | 163.042 |
| 1970 | 57.700 | 186.371 |
| 1971 | 51.433 | 158.928 |
| 1972 | 50.617 | 141.728 |
| 1973 | 58.852 | 146.541 |
| 1974 | 76.649 | 190.856 |
| 1975 | 63.535 | 144.224 |
| 1976 | 68.824 | 147.283 |
| 1977 | 65.808 | 131.616 |
| 1978 | 65.510 | 120.538 |
| 1979 | 92.334 | 151.428 |
| 1980 | 101.416 | 144.011 |
| 1981 | 83.744 | 106.355 |
| 1982 | 72.909 | 86.762 |
| 1983 | 77.861 | 89.540 |
| 1984 | 66.757 | 74.100 |
| 1985 | 65.566 | 69.500 |
| 1986 | 64.652 | 67.238 |
| 1987 | 81.037 | 81.037 |

(1) Metals Week US Producer Refinery

(2) Obtained by applying a correction for inflation in the United States

Source : Engineering and Mining Journal, 1988

Table 6.3.1. TIN World reserves of Tin, 1985

| | Thousands tonnes | Percentages |
|--|------------------|-----------------|
| SOUTH AMERICA | 480 | 14.590% |
| Bolivia | 140 | 4.255% |
| Brazil | 300 | 9.119% |
| Other | 40 | 1.216% |
| CENTRAL AMERICA & CARIBBEAN | 10 | 0.304% |
| Mexico | 10 | 0.304% |
| NORTH AMERICA | 80 | 2.432% |
| Canada | 60 | 1.824% |
| United States | 20 | 0.608% |
| EUROPE | 210 | 6.383% |
| United Kingdom | 90 | 2.736% |
| Soviet Union | 80 | 2.432% |
| Other | 40 | 1.216% |
| ASIA (1) | 2250 | 68.389% |
| Burma | 10 | 0.304% |
| Popular Republic of China | 80 | 2.432% |
| Indonesia | 680 | 20.669% |
| Japan | 10 | 0.304% |
| Malaysia | 1100 | 33.435% |
| Thailand | 270 | 8.207% |
| Other | 100 | 3.040% |
| AFRICA | 160 | 4.863% |
| Namibia | 60 | 1.824% |
| Nigeria | 20 | 0.608% |
| South Africa | 30 | 0.912% |
| Zaire | 20 | 0.608% |
| Zimbabwe | 20 | 0.608% |
| Other | 10 | 0.304% |
| OCEANIA | 180 | 5.471% |
| Australia | 180 | 5.471% |
| WORLD TOTAL | 3290 | 100.000% |

(1) Includes centrally planned economy countries

Sources : Mineral Facts and Problems, Bureau of Mines, USA
Mining Annual Review 1987. Mining Journal, London

Table 6.3.2. TIN World mining production
(Thousands tonnes, finished metal)

| COUNTRY/YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|--|-------|-------|-------|-------|-------|--------|------|
| SOUTH AMERICA | 36.9 | 41.3 | 42.4 | 46.9 | 41.0 | 22.7% | 39.1 |
| Bolivia | 26.7 | 25.3 | 19.9 | 16.1 | 10.5 | 5.8% | 8.1 |
| Brazil | 8.2 | 13.3 | 20.0 | 26.5 | 25.4 | 14.0% | 26.0 |
| Peru | 1.7 | 2.4 | 2.2 | 3.8 | 4.8 | 2.7% | 4.8 |
| Argentina | 0.3 | 0.3 | 0.3 | 0.5 | 0.3 | 0.2% | 0.2 |
| CENTRAL AMERICA & CARIBBEAN | - | - | 0.1 | 0.4 | 0.6 | 0.3% | 0.3 |
| Mexico | - | - | 0.1 | 0.4 | 0.6 | 0.3% | 0.3 |
| NORTH AMERICA | 0.2 | 0.2 | 0.3 | 0.2 | 2.2 | 1.2% | 3.5 |
| United States | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1% | 0.1 |
| Canada | 0.1 | 0.1 | 0.2 | 0.1 | 2.1 | 1.2% | 3.4 |
| EUROPE (1) | 23.0 | 23.8 | 25.4 | 24.9 | 23.8 | 13.2% | nd |
| Soviet Union | 16.0 | 17.0 | 17.0 | 16.0 | 16.0 | 8.8% | nd |
| United Kingdom | 4.2 | 4.1 | 5.0 | 5.2 | 4.3 | 2.4% | 3.6 |
| German Democratic Republic | 1.7 | 1.8 | 2.5 | 2.8 | 2.8 | 1.5% | nd |
| Other | 1.1 | 0.9 | 0.9 | 0.9 | 0.7 | 0.4% | nd |
| ASIA (1) | 141.4 | 125.8 | 119.5 | 108.6 | 98.8 | 54.6% | nd |
| Malaysia | 52.3 | 41.4 | 41.3 | 36.9 | 29.1 | 16.1% | 30.4 |
| Indonesia | 33.8 | 26.6 | 23.2 | 21.8 | 24.6 | 13.6% | 26.2 |
| Thailand | 26.2 | 19.9 | 21.6 | 16.6 | 16.8 | 9.3% | 14.8 |
| Popular Republic of China | 16.0 | 17.0 | 17.5 | 18.0 | 22.0 | 12.2% | nd |
| Other | 13.1 | 20.9 | 15.9 | 15.3 | 6.3 | 3.5% | nd |
| AFRICA | 10.4 | 9.6 | 10.2 | 8.1 | 6.0 | 3.3% | 5.7 |
| South Africa | 3.0 | 2.7 | 2.3 | 2.2 | 2.1 | 1.2% | 1.4 |
| Zaire | 2.2 | 2.1 | 2.9 | 2.2 | 1.9 | 1.1% | 1.9 |
| Other | 5.2 | 4.8 | 5.0 | 3.7 | 2.0 | 1.1% | 2.4 |
| OCEANIA | 12.6 | 9.6 | 7.9 | 6.4 | 8.5 | 4.7% | 7.7 |
| Australia | 12.6 | 9.6 | 7.9 | 6.4 | 8.5 | 4.7% | 7.7 |
| WORLD TOTAL | 224.5 | 210.3 | 205.8 | 195.5 | 180.9 | 100.0% | nd |

NOTE : The percentage figures refer to 1986.

(1) Includes centrally planned economy countries

Source : World Bureau of Metal Statistics, USA, 1988.

Table 6.3.3. TIN World production of Refined Tin
(Thousands tonnes, refined metal)

| COUNTRY/YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|--|-------|-------|-------|-------|-------|-------|------|
| SOUTH AMERICA | 28.5 | 27.7 | 35.0 | 38.0 | 33.2 | 16.6% | 31.8 |
| Bolivia | 19.0 | 14.2 | 15.8 | 12.9 | 7.7 | 3.8% | 2.6 |
| Brazil | 9.3 | 13.2 | 18.9 | 24.7 | 25.1 | 12.5% | 28.8 |
| Argentina | 0.2 | 0.3 | 0.3 | 0.4 | 0.4 | 0.2% | 0.4 |
| CENTRAL AMERICA & CARIBBEAN | 1.0 | 1.2 | 1.5 | 0.3 | 2.2 | 1.1% | 2.2 |
| Mexico | 1.0 | 1.2 | 1.5 | 0.3 | 2.2 | 1.1% | 2.2 |
| NORTH AMERICA | 5.3 | 3.9 | 5.3 | 4.5 | 4.5 | 2.2% | 4.9 |
| United States | 5.1 | 3.7 | 5.1 | 4.3 | 4.3 | 2.1% | 4.7 |
| Canada | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 0.1% | 0.2 |
| EUROPE (1) | 41.6 | 44.7 | 47.8 | 47.7 | 45.1 | 22.5% | nd |
| Soviet Union | 17.0 | 18.0 | 18.5 | 18.2 | 18.0 | 9.0% | nd |
| United Kingdom | 13.6 | 13.3 | 13.8 | 14.8 | 14.9 | 7.4% | 17.3 |
| Spain | 3.7 | 3.7 | 4.4 | 3.5 | 2.0 | 1.0% | 2.0 |
| Holland | 2.9 | 5.6 | 6.4 | 5.5 | 5.3 | 2.6% | 4.0 |
| Federal Germany | 2.0 | 2.0 | 3.0 | 3.3 | 3.3 | 1.6% | nd |
| Other | 2.4 | 2.1 | 1.7 | 2.4 | 1.6 | 0.8% | nd |
| ASIA (1) | 140.1 | 121.3 | 113.5 | 111.0 | 110.5 | 55.1% | nd |
| Malaysia | 62.8 | 53.3 | 46.9 | 45.5 | 43.8 | 21.9% | 44.1 |
| Indonesia | 29.8 | 28.4 | 22.5 | 20.4 | 22.1 | 11.0% | 27.2 |
| Popular Republic of China | 16.5 | 16.5 | 17.0 | 19.0 | 20.0 | 10.0% | nd |
| Singapore | 4.0 | 1.8 | 3.5 | 4.0 | 0.5 | 0.2% | 1.0 |
| Other | 27.0 | 21.3 | 23.6 | 22.1 | 24.1 | 12.0% | nd |
| AFRICA | 6.5 | 5.8 | 5.8 | 5.3 | 3.2 | 1.6% | 3.3 |
| South Africa | 2.2 | 2.2 | 2.2 | 2.1 | 1.9 | 0.9% | 1.5 |
| Nigeria | 1.8 | 1.2 | 1.3 | 1.0 | 0.1 | 0.0% | 0.6 |
| Other | 2.5 | 2.4 | 2.3 | 2.2 | 1.2 | 0.6% | 1.2 |
| OCEANIA | 3.6 | 3.4 | 3.3 | 3.1 | 1.7 | 0.8% | 0.9 |
| Australia | 3.6 | 3.4 | 3.3 | 3.1 | 1.7 | 0.8% | 0.9 |
| WORLD TOTAL | 226.6 | 208.0 | 212.2 | 209.9 | 200.4 | 100.0 | nd |

NOTE : The percentage figures refer to 1986

(1) Includes centrally planned economy countries

Source : World Bureau of Metal Statistics, USA, 1988.

Table 6.3.4.

TIN

World consumption of Refined Tin
(Thousands tonnes, refined metal)

| COUNTRY/YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|--|-------|-------|-------|-------|-------|--------|------|
| SOUTH AMERICA | 9.5 | 8.8 | 9.7 | 10.1 | 11.9 | 5.3% | 12.8 |
| Brazil | 4.9 | 4.3 | 4.3 | 4.6 | 6.2 | 2.7% | 6.7 |
| Argentina | 1.3 | 1.2 | 1.2 | 0.8 | 1.6 | 0.7% | 1.6 |
| Bolivia | 1.0 | 1.0 | 1.8 | 1.8 | 1.1 | 0.5% | 1.2 |
| Chile | 0.7 | 0.7 | 0.7 | 0.7 | 1.0 | 0.4% | 1.2 |
| Venezuela | 0.3 | 0.3 | 0.7 | 1.0 | 0.8 | 0.4% | 0.8 |
| Other | 1.3 | 1.3 | 1.0 | 1.2 | 1.2 | 0.5% | 1.3 |
| CENTRAL AMERICA & CARIBBEAN | 1.0 | 1.4 | 1.6 | 1.0 | 1.2 | 0.5% | 1.2 |
| Mexico | 1.0 | 1.4 | 1.6 | 1.0 | 1.2 | 0.5% | 1.2 |
| NORTH AMERICA | 50.0 | 49.6 | 53.5 | 55.4 | 47.3 | 20.9% | 56.7 |
| United States | 46.3 | 45.5 | 49.4 | 51.5 | 43.5 | 19.3% | 53.1 |
| Canada | 3.7 | 4.1 | 4.1 | 3.9 | 3.8 | 1.7% | 3.6 |
| EUROPE (1) | 95.5 | 93.3 | 97.7 | 95.8 | 97.4 | 43.1% | nd |
| Soviet Union | 27.0 | 29.0 | 30.0 | 30.0 | 26.0 | 11.5% | nd |
| Federal Germany | 13.8 | 14.2 | 15.6 | 15.7 | 17.4 | 7.7% | 17.3 |
| United Kingdom | 10.4 | 10.2 | 10.0 | 9.4 | 9.7 | 4.3% | 9.8 |
| France | 8.2 | 7.6 | 7.8 | 6.9 | 7.6 | 3.4% | 7.4 |
| Poland | 4.6 | 4.5 | 3.6 | 3.0 | 3.6 | 1.6% | nd |
| Italy | 4.2 | 4.1 | 4.4 | 5.0 | 5.6 | 2.5% | 5.0 |
| Other | 27.3 | 23.7 | 26.3 | 25.8 | 27.5 | 12.2% | nd |
| ASIA (1) | 52.9 | 55.9 | 62.7 | 57.7 | 62.3 | 27.6% | nd |
| Japan | 28.7 | 30.4 | 33.3 | 31.6 | 31.5 | 13.9% | 31.5 |
| Popular Republic of China | 12.5 | 13.0 | 14.0 | 11.0 | 11.5 | 5.1% | nd |
| India | 2.1 | 2.3 | 2.3 | 2.3 | 2.9 | 1.3% | 2.8 |
| South Korea | 2.1 | 2.6 | 3.5 | 2.6 | 4.4 | 1.9% | 4.0 |
| Other | 7.5 | 7.6 | 9.6 | 10.2 | 12.0 | 5.3% | nd |
| AFRICA | 3.5 | 3.3 | 3.7 | 3.1 | 3.4 | 1.5% | 3.5 |
| South Africa | 2.0 | 1.9 | 1.6 | 1.6 | 1.9 | 0.8% | 1.9 |
| Other | 1.5 | 1.4 | 2.1 | 1.5 | 1.5 | 0.7% | 1.6 |
| OCEANIA | 3.4 | 3.2 | 3.1 | 3.2 | 2.9 | 1.3% | 2.5 |
| Australia | 3.2 | 3.0 | 3.0 | 3.1 | 2.8 | 1.2% | 2.4 |
| New Zealand | 0.2 | 0.2 | 0.1 | 0.1 | 0.1 | 0.0% | 0.1 |
| WORLD TOTAL | 215.8 | 215.5 | 232.0 | 226.3 | 225.9 | 100.0% | nd |

NOTE : The percentage figures refer to 1986.

(1) Includes centrally planned economy countries

Source : World Bureau of Metal Statistics, USA, 1988.

Table 6.3.5. **TIN** International Trade - Exports of Refined Metal
(Thousands tonnes, refined metal)

| COUNTRY/YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|---------------------------|-------|-------|-------|-------|-------|--------|-------|
| SOUTH AMERICA | 21.5 | 20.4 | 28.2 | 31.8 | 26.2 | 15.9% | 22.8 |
| Bolivia | 17.1 | 11.6 | 13.6 | 11.7 | 7.0 | 4.3% | 1.8 |
| Brazil | 4.4 | 8.8 | 14.6 | 20.1 | 19.2 | 11.7% | 21.0 |
| NORTH AMERICA | 9.4 | 3.5 | 3.2 | 2.9 | 3.2 | 1.9% | 1.9 |
| United States | 9.4 | 3.5 | 3.2 | 2.9 | 3.2 | 1.9% | 1.9 |
| EUROPE | 8.6 | 4.5 | 16.1 | 10.0 | 20.2 | 12.3% | 19.1 |
| United Kingdom | 5.4 | 1.0 | 11.1 | 7.3 | 13.6 | 8.3% | 14.8 |
| Federal Germany | 2.0 | 1.4 | 1.4 | 1.1 | 1.3 | 0.8% | 0.5 |
| Other | 1.2 | 2.1 | 3.6 | 1.6 | 5.3 | 3.2% | 3.8 |
| ASIA | 113.2 | 120.2 | 97.3 | 124.8 | 114.4 | 69.6% | 128.9 |
| Malaysia | 48.6 | 57.1 | 35.2 | 57.4 | 40.5 | 24.7% | 49.6 |
| Indonesia | 28.6 | 21.3 | 23.0 | 21.9 | 23.8 | 14.5% | 20.1 |
| Singapore | 17.9 | 20.8 | 17.9 | 20.3 | 29.9 | 18.2% | 29.8 |
| Thailand | 15.0 | 17.7 | 18.5 | 18.0 | 14.8 | 9.0% | 13.5 |
| Popular Republic of China | 3.1 | 3.3 | 2.7 | 7.2 | 5.4 | 3.3% | 15.9 |
| AFRICA | 2.1 | 1.2 | 1.5 | 0.9 | 0.2 | 0.1% | 0.6 |
| Nigeria | 1.9 | 1.1 | 1.3 | 0.9 | 0.2 | 0.1% | 0.6 |
| Other | 0.2 | 0.1 | 0.2 | - | - | 0.0% | - |
| OCEANIA | 0.7 | 0.5 | 0.4 | 0.4 | 0.1 | 0.1% | 0.2 |
| Australia | 0.7 | 0.5 | 0.4 | 0.4 | 0.1 | 0.1% | 0.2 |
| WORLD TOTAL | 155.5 | 150.3 | 147.6 | 171.8 | 164.3 | 100.0% | 173.4 |

NOTE : (1) The percentage figures refer to 1986.
(2) Regions not included in the table import only small volumes.

Source : World Bureau of Metal Statistics, USA, 1988.

Table 6.3.6. TIN International Trade - Imports of Refined Metal
(Thousands tonnes, refined metal)

| COUNTRY/YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | o/o | 1987 |
|----------------------|-------|-------|-------|-------|-------|--------|-------|
| SOUTH AMERICA | 2.0 | 1.7 | 1.9 | 1.9 | 2.2 | 1.6% | 2.3 |
| Argentina | 1.1 | 0.9 | 0.9 | 0.4 | 1.2 | 0.8% | 0.8 |
| Peru | 0.2 | 0.3 | 0.2 | 0.5 | 0.2 | 0.1% | 0.5 |
| Venezuela | 0.7 | 0.5 | 0.8 | 1.0 | 0.8 | 0.6% | 1.0 |
| NORTH AMERICA | 31.1 | 37.7 | 45.3 | 37.5 | 39.6 | 27.9% | 45.3 |
| United States | 27.9 | 34.0 | 41.2 | 33.8 | 35.8 | 25.2% | 41.6 |
| Canada | 3.2 | 3.7 | 4.1 | 3.7 | 3.8 | 2.7% | 3.7 |
| EUROPE | 40.7 | 39.6 | 39.7 | 38.1 | 40.7 | 28.7% | 40.0 |
| Federal Germany | 15.0 | 16.4 | 16.7 | 17.3 | 17.6 | 12.4% | 17.9 |
| France | 8.4 | 7.9 | 8.0 | 6.6 | 7.9 | 5.6% | 7.3 |
| United Kingdom | 5.2 | 4.8 | 4.5 | 3.9 | 4.2 | 3.0% | 2.9 |
| Italy | 4.7 | 5.4 | 5.6 | 5.1 | 5.7 | 4.0% | 6.1 |
| Holland | 3.8 | 2.0 | 1.7 | 2.3 | 1.3 | 0.9% | 2.5 |
| Belgium | 2.2 | 2.0 | 2.0 | 1.6 | 2.0 | 1.4% | 1.9 |
| Other | 1.4 | 1.1 | 1.2 | 1.3 | 2.0 | 1.4% | 1.4 |
| ASIA | 33.4 | 37.0 | 40.5 | 39.1 | 59.1 | 41.7% | 57.6 |
| Japan | 26.2 | 28.6 | 30.5 | 28.3 | 31.8 | 22.4% | 32.0 |
| South Korea | 2.0 | 2.0 | 2.2 | 1.3 | 3.7 | 2.6% | 3.6 |
| India | 1.9 | 2.1 | 2.3 | 3.3 | 3.1 | 2.2% | 1.8 |
| Hong Kong | 1.5 | 1.8 | 1.6 | 3.9 | 3.6 | 2.5% | 5.5 |
| Other | 1.8 | 2.5 | 3.9 | 2.3 | 16.9 | 11.9% | 14.7 |
| OCEANIA | 0.2 | 0.1 | 0.1 | 0.2 | 0.2 | 0.1% | 0.2 |
| New Zealand | 0.2 | 0.1 | 0.1 | 0.2 | 0.2 | 0.1% | 0.2 |
| WORLD TOTAL | 107.4 | 116.1 | 127.5 | 116.8 | 141.8 | 100.0% | 145.4 |

NOTE : (1) The percentage figures refer to 1986.
(2) Regions not included in the table import only small volumes.

Source : World Bureau of Metal Statistics, USA, 1988.

Table 6.3.7. TIN International Prices (US\$/lb)

| YEAR | CURRENT PRICES (1) | CONSTANT 1987 PRICES (2) |
|------|--------------------|--------------------------|
| 1950 | 95.539 | 602.851 |
| 1951 | 127.077 | 707.819 |
| 1952 | 120.473 | 671.035 |
| 1953 | 95.845 | 533.857 |
| 1954 | 91.838 | 421.536 |
| 1955 | 94.735 | 431.044 |
| 1956 | 101.409 | 447.214 |
| 1957 | 96.261 | 415.848 |
| 1958 | 95.127 | 402.387 |
| 1959 | 102.053 | 431.684 |
| 1960 | 101.438 | 429.083 |
| 1961 | 113.311 | 479.306 |
| 1962 | 114.652 | 480.392 |
| 1963 | 116.652 | 482.939 |
| 1964 | 157.595 | 642.988 |
| 1965 | 178.202 | 714.590 |
| 1966 | 164.070 | 639.873 |
| 1967 | 153.434 | 579.981 |
| 1968 | 148.151 | 537.788 |
| 1969 | 164.498 | 564.228 |
| 1970 | 174.205 | 562.682 |
| 1971 | 167.348 | 517.105 |
| 1972 | 177.474 | 496.927 |
| 1973 | 227.558 | 566.619 |
| 1974 | 396.266 | 986.702 |
| 1975 | 339.818 | 771.387 |
| 1976 | 379.815 | 812.804 |
| 1977 | 534.595 | 1069.190 |
| 1978 | 629.579 | 1158.425 |
| 1979 | 753.889 | 1236.378 |
| 1980 | 846.001 | 1201.321 |
| 1981 | 733.046 | 930.968 |
| 1982 | 653.916 | 778.160 |
| 1983 | 654.778 | 752.995 |
| 1984 | 567.795 | 630.252 |
| 1985 | 525.896 | 557.450 |
| 1986 | 294.117 | 305.882 |
| 1987 | 308.835 | 308.835 |

(1)

Metals Week New York Dealer

(2)

Obtained by applying a correction for inflation in the United States

Source :

Engineering and Mining Journal, 1988.

Table 7.1. PRINCIPAL ECONOMIC INDICATORS FOR THE COUNTRIES COVERED BY THE STUDY

| | ARGENTINA | BOLIVIA | BRAZIL | CHILE | PERU | VENZUELA | TOTAL |
|---|------------|-----------|-------------|------------|------------|------------|-------------|
| GDP (US\$m) | 73,261 | 6,119 | 348,407 | 28,296 | 25,252 | 49,473 | 530,808 |
| Population (persons) | 31,030,000 | 6,611,000 | 137,987,000 | 12,271,000 | 20,207,000 | 17,914,000 | 226,020,000 |
| Per capita GDP (US\$) | 2,361 | 926 | 2,525 | 2,306 | 1,250 | 2,762 | (*) 2,349 |
| Geographical area (km ²) | 3,761,274 | 1,098,581 | 8,511,965 | 756,626 | 1,285,215 | 912,050 | 16,325,711 |
| Density of populations (inh/km ²) | 8 | 6 | 16 | 16 | 16 | 20 | 14 |
| Imports (US\$m) | 4,574 | 723 | 13,897 | 2,914 | 2,829 | 9,235 | 34,172 |
| Exports (US\$m) | 7,169 | 557 | 22,393 | 4,222 | 2,509 | 9,734 | 46,584 |

NOTE : Imports are quoted in CIF values, exports in FOB values.

All figures relate to the base year 1986.

(*) This figure represents the mean per capita GDP for the region.

Sources : Economic and Social Progress in Latin America, 1987
Inter-American Development Bank
Estados Financieros Internacionales, IMF

Table 7.2. PRODUCTION AND CONSUMPTION OF ALUMINIUM, COPPER AND TIN
IN THE COUNTRIES COVERED BY THE STUDY

| | ARGENTINA | BOLIVIA | BRAZIL | CHILE | PERU | VENEZUELA | TOTAL |
|--|-----------|---------|-----------|-----------|---------|-----------|-----------|
| <u>ALUMINIUM</u> | | | | | | | |
| Production (tonnes metal) | 155,000 | n.p. | 845,000 | n.p. | n.p. | 400,000 | 1,400,000 |
| Consumption (tonnes metal) | 38,000 | 1,320 | 423,600 | 4,500 | 5,050 | 46,500 | 518,970 |
| Consumption (kg/inh.) | 1.20 | 0.20 | 3.07 | 0.37 | 0.25 | 2.50 | |
| Potential consumption (kg/inh.) | 26.60 | 26.60 | 26.60 | 26.60 | 26.60 | 26.60 | |
| Potential consumption (tonnes metal) | 825,398 | 175,853 | 3,670,454 | 326,409 | 537,506 | 476,512 | 6,012,132 |
| <u>COPPER</u> | | | | | | | |
| Production (tonnes metal) | 300 | 300 | 147,000 | 1,400,000 | 400,000 | n.p. | 1,947,600 |
| Consumption (tonnes metal) | 45,000 | 460 | 317,370 | 36,000 | 39,000 | 11,000 | 448,830 |
| Consumption (kg/inh.) | 1.45 | 0.07 | 2.30 | 2.93 | 1.93 | 0.61 | |
| Potential consumption (kg/inh.) | 8.80 | 8.80 | 8.80 | 8.80 | 8.80 | 8.80 | |
| Potential consumption (tonnes metal) | 273,064 | 58,177 | 1,214,286 | 107,985 | 177,822 | 157,643 | 1,988,976 |
| <u>TIN</u> | | | | | | | |
| Production (tonnes metal) | 400 | 10,500 | 25,200 | n.p. | 4,817 | n.p. | 40,917 |
| Consumption (tonnes metal) | 1,550 | 1,100 | 5,500 | 250 | 400 | 720 | 9,520 |
| Consumption (kg/inh.) | 0.05 | 0.17 | 0.04 | 0.02 | 0.02 | 0.04 | |
| Potential consumption (kg/inh.) | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | |
| Potential consumption (tonnes metal) | 7,758 | 1,653 | 34,497 | 3,068 | 5,052 | 4,479 | 56,505 |

NOTE : Potential consumption (kg/inhabitant) = US Consumption/US Population.
 Potential consumption (tonnes metal) = Potential cons. (kg/inh.) * population of country
 All data refer to the base year 1986. n.p. = no production.

Source : Metallstatistik 1983-1987. Metallgesellschaft, Germany.

Table 7.2.1. ARGENTINA - Aluminium, Copper and Tin
Production and Consumption (tonnes)

| YEAR | PRODUCTION | | | | | | CONSUMPTION | | |
|------|------------|-----------|-------------------|---------|-------------------|---------|-------------|---------|---------|
| | ALUMINIUM | | COPPER | | TIN | | ALUMINIUM | COPPER | TIN |
| | Primary | Secondary | Concen- trates | Refined | Concen- trates | Primary | Primary | Refined | Primary |
| 1980 | 147,000 | nd | nd | nd | 400 | 200 | nd | nd | 1,200 |
| 1981 | 133,900 | 5,000 | 80 | 100 | 400 | 600 | 52,500 | 50,380 | 900 |
| 1982 | 137,500 | 6,000 | 38 | 100 | 300 | 200 | 62,900 | 49,100 | 1,300 |
| 1983 | 132,800 | 7,000 | 318 | 300 | 300 | 300 | 80,400 | 43,800 | 1,200 |
| 1984 | 137,800 | 7,000 | 323 | 200 | 300 | 300 | 101,200 | 45,000 | 1,200 |
| 1985 | 139,900 | 6,000 | 320 | 400 | 500 | 400 | 80,900 | 39,300 | 800 |
| 1986 | 150,600 | nd | nd | 300 | 300 | 400 | 121,300 | 45,000 | 1,600 |
| 1987 | 155,000 | nd | nd | nd | 400 | 400 | 142,000 | nd | 1,200 |

Sources : Metallstatistik 1983-1987, Metallgesellschaft, Germany.
Minemet Annuaire 1984, 1985, 1986. Penarroya, France

Table 7.2.2. BOLIVIA - Aluminium, Copper and Tin
Production and Consumption (tonnes)

| YEAR | PRODUCTION | | | CONSUMPTION | |
|------|------------------------|--------------|---------|----------------------|----------------|
| | COPPER CONCENTRATES | TIN | | PRIMARY ALUMINIUM | PRIMARY TIN |
| | | CONCENTRATES | PRIMARY | | |
| 1980 | 1,884 | 27,367 | 17,648 | nd | 1,000 |
| 1981 | 2,637 | 29,830 | 20,005 | 1,006 | 1,000 |
| 1982 | 2,270 | 26,773 | 19,032 | 389 | 1,500 |
| 1983 | 1,902 | 25,278 | 14,164 | 2,544 | 2,400 |
| 1984 | 1,610 | 19,911 | 15,842 | nd | 1,800 |
| 1985 | 1,665 | 16,136 | 14,205 | nd | 1,800 |
| 1986 | 300 | 10,500 | 7,700 | nd | 1,100 |
| 1987 | nd | 8,300 | 1,800 | nd | nd |

Source : Bolivian Ministry for Mining and Metallurgy, 1987

Table 7.2.3. BRAZIL · Aluminium
Production and Consumption (tonnes)

| YEAR | PRODUCTION | | | | CONSUMPTION |
|------|------------|-----------|---------|-----------|-------------------|
| | BAUXITE | ALUMINA | PRIMARY | SECONDARY | PRIMARY ALUMINIUM |
| 1980 | - | - | 260,611 | 50,100 | 296,400 |
| 1981 | 4,662,600 | 496,639 | 256,418 | 36,040 | 261,700 |
| 1982 | 4,186,500 | 606,177 | 299,054 | 46,250 | 281,900 |
| 1983 | 5,238,700 | 786,648 | 400,744 | 43,016 | 270,600 |
| 1984 | 6,433,100 | 891,300 | 454,999 | 48,946 | 294,800 |
| 1985 | 6,433,200 | 891,000 | 549,171 | 44,828 | 347,500 |
| 1986 | 6,446,300 | 1,196,800 | 757,584 | 47,971 | 423,700 |
| 1987 | 6,565,000 | 1,273,000 | 345,000 | nd | 425,000 |

Sources : Anuario Estadístico del Setor Metalúrgico (MIC), Brazil 1987.
Metallstatistik 1983-1987, Metallgesellschaft, Germany
Minimet Annuaire 1986, Penarroya, France.

Table 7.2.4. BRAZIL - Copper
Production and Consumption (tonnes, finished metal)

| YEAR | PRODUCTION | | CONSUMPTION |
|------|--------------|---------|-------------|
| | CONCENTRATES | REFINED | REFINED |
| 1980 | - | - | 246,000 |
| 1981 | 11,777 | - | 179,000 |
| 1982 | 24,482 | 57,000 | 249,300 |
| 1983 | 39,082 | 63,083 | 148,400 |
| 1984 | 58,500 | 61,334 | 189,200 |
| 1985 | 70,000 | 93,880 | 196,100 |
| 1986 | 35,000 | 155,990 | 254,900 |
| 1987 | 40,000 | 177,000 | 260,000 |

Sources : Anuario Estatístico del Setor Metalúrgico (MIC), Brazil 1987.
Metallstatistik 1983-1987, Metallgesellschaft, Germany

Table 7.2.5. BRAZIL - Tin
Production and Consumption (tonnes, finished metal)

| YEAR | P R O D U C T I O N | | CONSUMPTION |
|------|---------------------|---------|-------------|
| | CONCENTRATES | PRIMARY | PRIMARY |
| 1980 | 6,930 | 10,132 | 5,962 |
| 1981 | 8,297 | 7,789 | 2,965 |
| 1982 | 9,500 | 9,298 | 4,870 |
| 1983 | 13,300 | 12,950 | 4,089 |
| 1984 | 20,000 | 18,877 | 4,203 |
| 1985 | 26,500 | 24,701 | 4,659 |
| 1986 | 25,400 | 25,104 | 5,700 |
| 1987 | 28,900 | 28,800 | 8,200 |

Sources : Anuario Estatístico del Setor Metalúrgico (MIC), Brazil 1987.
Metallstatistik 1983-1987, Metallgesellschaft, Germany

Table 7.2.6. CHILE - Copper
Production and Consumption (tonnes, finished metal)

| YEAR | P R O D U C T I O N | | | CONSUMPTION |
|------|---------------------|-----------|---------|-------------|
| | CONCEN- TRATES | BLISTER | REFINED | REFINED |
| 1980 | 1,067,700 | 953,100 | 810,700 | 42,900 |
| 1981 | 1,080,800 | 953,900 | 775,600 | 39,000 |
| 1982 | 1,242,200 | 1,046,800 | 852,500 | 32,800 |
| 1983 | 1,257,500 | 1,058,900 | 834,200 | 24,400 |
| 1984 | 1,290,700 | 1,098,500 | 879,700 | 35,300 |
| 1985 | 1,356,400 | 1,088,500 | 884,300 | 25,700 |
| 1986 | 1,399,800 | 1,124,100 | 942,500 | 36,400 |
| 1987 | 1,418,000 | 1,100,100 | 960,000 | 48,000 |

Sources : Minimet Annuaire 1986. Penarroya, France
World Bureau of Metal Statistics, USA, 1988.

Table 7.2.7. PERU - Copper
Production and Consumption (tonnes, finished metal)

| YEAR | P R O D U C T I O N | | | C O N S U M P T I O N | | |
|------|------------------------------|---------------|---------------|-----------------------|---------|-----------|
| | C O N C E N - T R A T E S | B L I S T E R | R E F I N E D | R E F I N E D | W I R E | T O T A L |
| 1980 | 366,700 | 348,600 | 223,500 | 2,184 | 9,673 | 11,857 |
| 1981 | 327,600 | 302,300 | 250,400 | 2,053 | 16,920 | 18,973 |
| 1982 | 356,300 | 323,200 | 224,500 | 1,645 | 19,436 | 21,081 |
| 1983 | 322,200 | 295,900 | 194,750 | 658 | 19,671 | 20,319 |
| 1984 | 364,100 | 334,400 | 219,000 | 2,765 | 23,612 | 26,377 |
| 1985 | 400,850 | 354,000 | 226,800 | 3,351 | 29,960 | 33,311 |
| 1986 | 397,400 | 290,300 | 225,900 | 4,340 | 34,460 | 38,800 |
| 1987 | 394,790 | 286,575 | 218,365 | 4,500 | 31,500 | 35,000 |

Sources : Peruvian Ministry for Energy and Mining, 1987
Metallstatistik 1983-1987, Metallgesellschaft, Germany

Table 7.2.8. PERU - Tin: Production and Consumption
Aluminium: Consumption (tonnes, finished metal)

| YEAR | PRODUCTION | CONSUMPTION | |
|------|------------------|-------------|-------------------|
| | TIN CONCENTRATES | PRIMARY TIN | PRIMARY ALUMINIUM |
| 1980 | 1,196 | nd | nd |
| 1981 | 1,461 | nd | nd |
| 1982 | 1,672 | nd | nd |
| 1983 | 2,487 | 400 | 3,000 |
| 1984 | 3,259 | 300 | 3,000 |
| 1985 | 3,779 | 600 | 4,000 |
| 1986 | 4,817 | 500 | 5,000 |
| 1987 | 2,528 (1) | 500 (2) | 5,000 |

(1) Figures for January-June

(2) Estimate for 1987

Sources : Anuario de la Minería en el Perú, 1983-1987
Metallstatistik 1983-1987, Metallgesellschaft, Germany

Table 7.2.9. VENEZUELA - Aluminium: Production and Consumption
Copper and Tin: Consumption (tonnes)

| YEAR | PRODUCTION | | | CONSUMPTION | | |
|------|------------|-----------|---------|-------------|------------|------------|
| | BAUXITE | ALUMINA | PRIMARY | PRIMARY Al. | REFINED Cu | PRIMARY Sn |
| 1980 | - | - | 327,901 | nd | nd | nd |
| 1981 | - | - | 313,523 | nd | nd | nd |
| 1982 | - | - | 273,633 | nd | nd | nd |
| 1983 | - | 560,000 | 335,304 | 89,000 | 2,000 | 300 |
| 1984 | - | 1,139,000 | 285,158 | 130,000 | 5,000 | 600 |
| 1985 | - | 1,135,000 | 402,835 | 139,000 | 6,000 | 1,000 |
| 1986 | - | 1,269,000 | 421,350 | 135,000 | 11,000 | 800 |
| 1987 | 131,000 | 1,360,000 | 440,000 | 145,000 | 21,000 | 1,000 |

Sources : Boletín Informativo de la Industria del Aluminio, 1985
Anuario Estadístico Minero de Venezuela, 1986
Metallstatistik 1983-1987, Metallgesellschaft, Germany

Table 7.3.1. COMMERCIAL TRADING, 1987
 Intraregional trade between the countries covered by the study:
 Exports, FOB, in US\$ thousands

| DESTINATION | EXPORTING COUNTRY | | | | | |
|-------------|-------------------|---------|-----------|---------|---------|-----------|
| | ARGENTINA | BOLIVIA | BRAZIL | CHILE | PERU | VENEZUELA |
| ARGENTINA | - | 259,886 | 611,820 | 174,782 | 38,481 | 7,361 |
| BOLIVIA | 90,663 | - | 232,333 | 44,985 | 11,777 | 1,227 |
| BRAZIL | 539,344 | 19,478 | - | 350,492 | 112,319 | 117,784 |
| CHILE | 145,961 | 16,640 | 409,912 | - | 32,327 | 128,826 |
| PERU | 139,090 | 24,036 | 219,933 | 85,628 | - | 45,396 |
| VENEZUELA | 56,816 | 260 | 409,515 | 71,236 | 61,635 | - |
| TOTAL | 971,874 | 320,300 | 1,883,513 | 727,123 | 256,539 | 300,594 |
| BREAKDOWN | 21.8% | 7.2% | 42.2% | 16.3% | 5.8% | 6.7% |

NOTE : Breakdown = Country total/Sum of totals x 100%

Source : ALADI

Table 7.3.2. COMMERCIAL TRADING, 1987
 Intraregional trade between the countries covered by the study:
 Imports, CIF, in US\$ thousands

| ORIGIN | IMPORTING COUNTRY | | | | | |
|-----------|-------------------|---------|---------|---------|---------|-----------|
| | ARGENTINA | BOLIVIA | BRAZIL | CHILE | PERU | VENEZUELA |
| ARGENTINA | - | 92,265 | 612,214 | 159,022 | 174,065 | 47,300 |
| BOLIVIA | 304,763 | - | 14,567 | 8,360 | 7,385 | 0 |
| BRAZIL | 819,295 | 150,537 | - | 380,016 | 185,250 | 365,200 |
| CHILE | 152,409 | 41,276 | 20,374 | - | 85,116 | 44,000 |
| PERU | 46,203 | 18,210 | 120,092 | 27,926 | - | 60,500 |
| VENEZUELA | 12,609 | 1,214 | 172,303 | 143,732 | 51,558 | - |
| TOTAL | 1,335,279 | 303,502 | 939,550 | 719,056 | 503,374 | 517,000 |
| BREAKDOWN | 30.9% | 7.0% | 21.8% | 16.7% | 11.7% | 12.0% |

NOTE : Breakdown = Country total/Sum of totals x 100%

Source : ALADI

Table 7.3.3. COMMERCIAL TRADING, 1986
 Intraregional trade between the countries covered by the study:
 Exports, FOB, in US\$ thousands

| DESTINATION | EXPORTING COUNTRY | | | | | |
|-------------|-------------------|---------|-----------|---------|---------|-----------|
| | ARGENTINA | BOLIVIA | BRAZIL | CHILE | PERU | VENEZUELA |
| ARGENTINA | - | 61,000 | 698,000 | 137,000 | 189,000 | 45,000 |
| BOLIVIA | 341,000 | - | 26,000 | 20,000 | 22,000 | 0 |
| BRAZIL | 507,000 | 387,000 | - | 318,000 | 217,000 | 307,000 |
| CHILE | 161,000 | 30,000 | 274,000 | - | 66,000 | 41,000 |
| PERU | 34,000 | 14,000 | 55,000 | 54,000 | - | 43,000 |
| VENEZUELA | 6,000 | 1,000 | 96,000 | 105,000 | 37,000 | - |
| TOTAL | 1,049,000 | 493,000 | 1,149,000 | 634,000 | 531,000 | 436,000 |
| BREAKDOWN | 24.4% | 11.5% | 26.8% | 14.8% | 12.4% | 10.2% |

NOTE : Breakdown = Country total/Sum of totals x 100%

Source : ALADI

Table 7.3.4. COMMERCIAL TRADING, 1986

Intraregional trade between the countries covered by the study:
Imports, CIF, in US\$ thousands

| ORIGIN | IMPORTING COUNTRY | | | | | |
|------------|-------------------|---------|----------|---------|---------|-----------|
| | ARGENTINA | BOLIVIA | BRAZIL | CHILE | PERU | VENEZUELA |
| ARGENTINA | - | 354,000 | 691,000 | 149,000 | 60,000 | 6,000 |
| BOLIVIA | 76,000 | - | 124,000 | 34,000 | 15,000 | 1,000 |
| BRAZIL | 782,000 | 14,000 | - | 300,000 | 81,000 | 107,000 |
| CHILE | 123,000 | 5,000 | 248,000 | - | 56,000 | 148,000 |
| PERU | 177,000 | 12,000 | 152,000 | 65,000 | - | 48,000 |
| VENEZUELA | 43,000 | 0 | 332,000 | 40,000 | 55,000 | - |
| TOTAL | 1,201,000 | 385,000 | 1,57,000 | 588,000 | 267,000 | 310,000 |
| BREAKDOWN: | 27.9% | 9.0% | 36.0% | 13.7% | 6.2% | 7.2% |

NOTE : Breakdown = Country total/Sum of totals x 100%

Source : ALADI

Table 7.4.1. COMMERCIAL TRADING, 1986
 Intraregional trade between the countries covered by the study:
 Exports and Imports of Raw Aluminium in tonnes.

| DESTINATION | EXPORTING COUNTRY | | | | | | TOTAL | BREAKDOWN |
|-------------|-------------------|---------|---------------|-------|------|-----------|--------|-----------|
| | ARGENTINA | BOLIVIA | BRAZIL | CHILE | PERU | VENEZUELA | | |
| ARGENTINA | - | | 10,928 (1) | | | | 10,928 | 52.6% |
| BOLIVIA | | - | | | | | 0 | 0.0% |
| BRAZIL | 367 | | - | | | (3) | 367 | 1.8% |
| CHILE | | | 3,392 | - | | 1,700 | 5,092 | 24.5% |
| PERU | | | | | - | 4,200 | 4,200 | 20.2% |
| VENEZUELA | | | 170 (2) | | | - | 170 | 0.8% |
| TOTAL | 367 | 0 | 14,490 | 0 | 0 | 5,900 | 20,757 | 100.0% |
| BREAKDOWN | 1.8% | 0.0% | 69.8% | 0.0% | 0.0% | 28.4% | 100.0% | |

NOTE : Breakdown = Country total/Sum of totals x 100%

- (1) Exports of Aluminium ores to Argentina = 7,965 tonnes
- (2) Exports of Aluminium ores to Venezuela = 1,620,032 tonnes
- (3) Exports of Aluminium oxides to Brazil = 65,000 tonnes

Sources : Minemet Annuaire 1987, Penarroya, France
 INDEC, Argentina, 1987
 Instituto de Comercio Exterior, Venezuela

Table 7.4.2. COMMERCIAL TRADING, 1986

International trade of the countries covered by the study:

Exports of Raw Aluminium in tonnes.

| DESTINATION | EXPORTING COUNTRY | | | | | | TOTAL | BREAKDOWN |
|-----------------|-------------------|---------|---------|-------|------|-----------|---------|-----------|
| | ARGENTINA | BOLIVIA | BRAZIL | CHILE | PERU | VENEZUELA | | |
| SOUTH AMERICA | 367 | | 27,142 | | | 26,000 | 53,509 | 9.3% |
| CENTRAL AMERICA | | | | | | 2,500 | 2,500 | 0.4% |
| NORTH AMERICA | 31,553 | | 145,562 | | | 73,800 | 250,915 | 43.7% |
| EUROPE | | | 86,274 | | | 7,060 | 93,334 | 16.3% |
| ASIA | 19,727 | | 78,905 | | | 168,600 | 267,232 | 46.5% |
| TOTAL | 51,647 | 0 | 251,609 | 0 | 0 | 270,900 | 574,156 | 100.0% |
| BREAKDOWN | 9.0% | 0.0% | 43.8% | 0.0% | 0.0% | 47.2% | 100.0% | |

NOTE : Breakdown = Country or regional total/Sum of totals x 100%

Sources : Minemet Annuaire 1987, Pefiarroya, France

INDEC, Argentina, 1987

Instituto de Comercio Exterior, Venezuela

Table 7.4.3. COMMERCIAL TRADING, 1986
International trade of the countries covered by the study:
Imports of Raw Aluminium in tonnes.

| ORIGIN | IMPORTING COUNTRY | | | | | | TOTAL | BREAKDOWN |
|-----------------|-------------------|---------|--------|-------|-------|-----------|--------|-----------|
| | ARGENTINA | BOLIVIA | BRAZIL | CHILE | PERU | VENEZUELA | | |
| SOUTH AMERICA | 10,928 | | 367 | 3,392 | 4,200 | 170 | 11,465 | 65.9% |
| CENTRAL AMERICA | | | | | | | | ERR |
| NORTH AMERICA | 17 | | 3,238 | 1,111 | 800 | 2,550 | 5,805 | 33.4% |
| EUROPE | | | 1,049 | | | 1,000 | 2,049 | 11.8% |
| ASIA | | | 133 | | | | 133 | 0.8% |
| OCEANIA | (1) | | | | | | | |
| TOTAL | 10,945 | 0 | 3,738 | 4,503 | 5,000 | 2,720 | 17,403 | 100.0% |
| BREAKDOWN | 40.7% | 0.0% | 13.9% | 16.7% | 18.6% | 10.1% | 100.0% | |

NOTE : Breakdown = Country or regional total/Sum of totals x 100%

(1) Argentina imported 600,000 tonnes of Bauxite from Australia

Sources : Minemet Annuaire 1987, Peñarroya, France

INDEC, Argentina, 1987

Instituto de Comercio Exterior, Venezuela

Table 7.5.1. COMMERCIAL TRADING, 1986

Intraregional trade between the countries covered by the study:
Exports and Imports of Refined Copper in tonnes finished metal.

| DESTINATION | EXPORTING COUNTRY | | | | | | TOTAL | BREAKDOWN |
|-------------|-------------------|---------|--------|-------------------|--------|-----------|---------|-----------|
| | ARGENTINA | BOLIVIA | BRAZIL | CHILE | PERU | VENEZUELA | | |
| ARGENTINA | - | | 223 | 48,200 | 2,461 | | 50,884 | 33.2% |
| BOLIVIA | | - | | | | | 0 | 0.0% |
| BRAZIL | | | - | 87,000 (1) (2) | 7,045 | | 94,045 | 61.4% |
| CHILE | | | 238 | - | | | 238 | 0.2% |
| PERU | | | | | - | | 0 | 0.0% |
| VENEZUELA | | | | 2,100 | 6,000 | - | 8,100 | 5.3% |
| TOTAL | 0 | 0 | 461 | 137,300 | 15,506 | 0 | 153,267 | 100.0% |
| BREAKDOWN | 0.0% | 0.0% | 0.3% | 89.6% | 10.1% | 0.0% | 100.0% | |

NOTE : Breakdown = Country total/Sum of totals x 100%

(1) Exports of Copper concentrates to Brazil = 50,700 tonnes f.m.

(2) Exports of Blister Copper to Brazil = 18,000 tonnes f.m.

Sources : Minemet Annuaire 1987, Pefarroya, France

INDEC, Argentina, 1987

Instituto de Comercio Exterior, Venezuela

Table 7.5.2. COMMERCIAL TRADING, 1986
International trade by the countries covered by the study:
Exports of Copper in tonnes, finished metal.

| DESTINATION | EXPORTING COUNTRY | | | | | | TOTAL |
|------------------------|-------------------|---------|--------|---------|---------|-----------|-----------|
| | ARGENTINA | BOLIVIA | BRAZIL | CHILE | PERU | VENEZUELA | |
| SOUTH AMERICA | | | | | | | |
| - Concentrates | | | | 50,700 | | | 50,700 |
| - Blister | | | | 18,000 | | | 18,000 |
| - Refined | | | 14,702 | 135,200 | 15,506 | | 165,408 |
| CENTRAL AMERICA | | | | | | | |
| - Concentrates | | | | | | | 0 |
| - Blister | | | | 2,600 | | | 2,600 |
| - Refined | | | 437 | 2,800 | 212 | | 3,449 |
| NORTH AMERICA | | | | | | | |
| - Concentrates | | | | 26,700 | 1,300 | | 28,000 |
| - Blister | | | | 29,500 | 1,148 | | 30,648 |
| - Refined | | | 1,567 | 132,200 | 44,276 | | 178,043 |
| EUROPE | | | | | | | |
| - Concentrates | | | | 74,300 | 10,500 | | 84,800 |
| - Blister | | | | 130,900 | 57,800 | | 188,700 |
| - Refined | | | 526 | 498,700 | 110,500 | | 609,726 |
| ASIA | | | | | | | |
| - Concentrates | | | | 119,000 | 34,400 | | 153,400 |
| - Blister | | | | 18,400 | 35,755 | | 54,155 |
| - Refined | | | 1,674 | 126,800 | 24,821 | | 153,295 |
| TOTAL | | | | | | | |
| - Concentrates | 0 | 0 | 0 | 270,700 | 46,200 | 0 | 316,900 |
| - Blister | 0 | 0 | 0 | 199,400 | 94,703 | 0 | 294,103 |
| - Refined | 0 | 0 | 18,906 | 895,700 | 195,315 | 0 | 1,109,921 |
| BREAKDOWN as % | | | | | | | |
| - Concentrates | 0.0 | 0.0 | 0.0 | 85.4 | 14.6 | 0.0 | 100.0 |
| - Blister | 0.0 | 0.0 | 0.0 | 67.8 | 32.2 | 0.0 | 100.0 |
| - Refined | 0.0 | 0.0 | 1.7 | 80.7 | 17.6 | 0.0 | 100.0 |

NOTE : Breakdown = Country or regional total/Sum of totals x 100

Sources :
Minemet Annuaire 1987, Pefarroya, France
INDEC, Argentina, 1987
Instituto de Comercio Exterior, Venezuela

Table 7.5.3. COMMERCIAL TRADING, 1986
International trade of the countries covered by the study:
Exports of Refined Copper in tonnes.

| ORIGIN | IMPORTING COUNTRY | | | | | | TOTAL |
|-----------------|-------------------|---------|--------------------|-------|------|-----------|---------|
| | ARGENTINA | BOLIVIA | BRAZIL | CHILE | PERU | VENEZUELA | |
| SOUTH AMERICA | 50,884 | | 100,123 (1) (2) | | | 8,100 | 159,107 |
| CENTRAL AMERICA | | | | | | | |
| NORTH AMERICA | | | 5,907 | | | 24 | 5,931 |
| EUROPE | | | 1,098 | | | 2,900 | 3,998 |
| ASIA | | | 175 | | | | 175 |
| AFRICA | | | 8,792 | | | 200 | 8,992 |
| TOTAL | 50,884 | 0 | 116,095 | 0 | 0 | 11,224 | 178,203 |
| BREAKDOWN | 28.6% | 0.0% | 65.1% | 0.0% | 0.0% | 6.3% | 100.0% |

NOTE : Breakdown = Country or regional total/Sum of totals x 100

- (1) Brazil imported 50,700 tonnes of Copper concentrates from Chile
 (2) Brazil imported 18,000 tonnes of Blister Copper from Chile

Sources : Minemet Annuaire 1987, Penarroya, France
 INDEC, Argentina, 1987
 Instituto de Comercio Exterior, Venezuela

Table 7.6.1. COMMERCIAL TRADING, 1986
 Intraregional trade between the countries covered by the study:
 Exports and imports of Primary Tin in tonnes, finished metal .

| DESTINATION | EXPORTING COUNTRY | | | | | | TOTAL | BREAKDOWN |
|-------------|-------------------|---------|--------|-------|------|-----------|--------|-----------|
| | ARGENTINA | BOLIVIA | BRAZIL | CHILE | PERU | VENEZUELA | | |
| ARGENTINA | - | 54 | 1,258 | | | | 1,312 | 75.8% |
| BOLIVIA | | - | | | | | 0 | 0.0% |
| BRAZIL | | | - | | | | 0 | 0.0% |
| CHILE | | 201 | | - | | | 201 | 11.6% |
| PERU | | 198 | | | - | | 198 | 11.4% |
| VENEZUELA | | 20 | | | | - | 20 | 1.2% |
| TOTAL | 0 | 473 | 1,258 | 0 | 0 | 0 | 1,731 | 100.0% |
| BREAKDOWN | 0.0% | 27.3% | 72.7% | 0.0% | 0.0% | 0.0% | 100.0% | |

NOTE : Breakdown = Country total/Sum of totals x 100

Sources : Mineset Annuaire 1987, Peñarroya, France
 INDEC, Argentina, 1987
 Instituto de Comercio Exterior, Venezuela

Table 7.6.2. COMERCIAL TRADING, 1986
International trade of the countries covered by the study:
Exports of Tin in tonnes, finished metal .

| DESTINATION | EXPORTING COUNTRY | | | | | | TOTAL | BREAKDOWN |
|---|-------------------|----------------|-------------|------------|-------------|----------------|------------------|------------------|
| | ARGEN- TINA | BOLIVIA | BRAZIL | CHILE | PERU | VENE- ZUELA | | |
| SOUTH AMERICA - Concentrates - Primary | | | 1,258 | | | | 0 1,258 | 0.0% 4.8% |
| NORTH AMERICA - Concentrates - Primary | | 4,890 | 10,599 | | 500 | | 5,390 10,599 | 44.9% 40.5% |
| EUROPE - Concentrates - Primary | | 2,609 8,611 | 5,649 | | 4,000 | | 6,609 14,260 | 55.1% 54.4% |
| ASIA - Concentrates - Primary | | | 73 | | | | 0 73 | 0.0% 0.3% |
| TOTAL - Concentrates - Primary | 0 0 | 7,499 8,611 | 0 17,579 | 0 0 | 4,500 0 | 0 0 | 11,999 26,190 | 100.0% 100.0% |
| BREAKDOWN as % - Concentrates - Primary | 0.0 0.0 | 62.5 32.9 | 0.0 67.1 | 0.0 0.0 | 37.5 0.0 | 0.0 0.0 | 100.0 100.0 | |

NOTE : Breakdown = Country or regional total/Sum of totals x 100

Sources : Minemet Annuaire 1987, Pefiarroya, France
INDEC, Argentina, 1987
Instituto de Comercio Exterior, Venezuela

Table 7.6.3. COMMERCIAL TRADING, 1986
International trade of the countries covered by the study:
Imports of Primary Tin in tonnes.

| ORIGIN | IMPORTING COUNTRY | | | | | | TOTAL | BREAKDOWN |
|---------------|-------------------|---------|--------|-------|------|-----------|--------|-----------|
| | ARGENTINA | BOLIVIA | BRAZIL | CHILE | PERU | VENEZUELA | | |
| SOUTH AMERICA | 1,258 | | | 201 | 198 | 20 | 1,677 | 67.7% |
| NORTH AMERICA | | | | | | 750 | 750 | 30.3% |
| EUROPE | | | 29 | | | | 29 | 1.2% |
| ASIA | | | | | | 20 | 20 | 0.8% |
| TOTAL | 1,258 | 0 | 29 | 201 | 198 | 790 | 2,476 | 100.0% |
| BREAKDOWN | 50.8% | 0.0% | 1.2% | 8.1% | 8.0% | 31.9% | 100.0% | |

NOTE : Breakdown = Country or regional total/Sum of totals x 100

Sources :
Minemet Annuaire 1987, Peñarroya, France
INDEC, Argentina, 1987
Instituto de Comercio Exterior, Venezuela

Table 8.0.1. BOLIVIA
Principal producers of Tin, 1986
(Tonnes, finished metal)

| COMPANIES | CONCENTRATES | SPELTING |
|-----------------------------------|--------------|----------|
| COMIBOL | 6,300 | |
| MEDIANA MINERIA (Medium Mines) | 2,520 | |
| PEQUEÑA MINERIA (Small Mines) | 1,705 | |
| ENAF - VINTO | | 7,700 |
| TOTAL | 10,525 | 7,700 |

Source : Mining Annual Review 1987. Mining Journal, England

Table 8.0.2. BOLIVIA
Structure of the production of Tin, 1986
(Tonnes, finished metal)

| COMPANY / YEAR | 1982 | 1983 | 1984 | 1985 | 1986 | 1987 |
|-------------------------|---------------|---------------|---------------|---------------|---------------|--------------|
| MINES : | | | | | | |
| - COMBOL | 17,910 | 14,500 | 12,530 | 10,030 | 6,300 | 4,800 |
| - MEDIANA MINERIA | 4,000 | 6,250 | 6,190 | 3,710 | 2,550 | 2,100 |
| - PEQUEÑA MINERIA | 2,500 | 2,990 | 5,090 | 2,300 | 1,700 | 1,200 |
| TOTAL - MINES | 24,410 | 23,740 | 23,810 | 16,040 | 10,550 | 8,100 |
| SPELTING : | | | | | | |
| - EWF | 16,000 | 11,700 | 14,100 | 10,700 | 6,500 | 1,800 |
| TOTAL - SPELTING | 16,000 | 11,700 | 14,100 | 10,700 | 6,500 | 1,800 |

Sources : Mining Annual Review 1983-1987. Mining Journal, England
World Bureau of Metal Statistics, USA, 1988
Metallstatistik 1983-1987. Metallgesellschaft, Germany

Table 8.1.1. BRAZIL
Principal companies producing Aluminium metal (Tonnes)

| COMPANY / YEAR | 1980 | 1981 | 1982 | 1983 | 1984 | 1985 | 1986 | 1987 |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| ALBRAS ALUMINIO DO BRASIL SA | - | - | - | - | - | 8,706 | 98,861 | 167,525 |
| ALCAN, ALUMINIO DO BRASIL NORDESTE SA | 27,899 | 27,704 | 37,730 | 45,370 | 58,026 | 58,440 | 58,134 | 50,892 |
| ALCAN, ALUMINIO DO BRASIL SA | 60,031 | 59,461 | 60,796 | 61,748 | 61,569 | 61,681 | 62,103 | 61,763 |
| ALCOA, ALUMINIO DO BRASIL SA | - | - | - | - | 16,048 | 62,093 | 136,669 | 152,866 |
| ALCOA ALUMINIO SA | 89,311 | 88,537 | 89,674 | 90,239 | 89,860 | 90,433 | 90,529 | 90,002 |
| BILLITON METALS SA | - | - | - | - | 10,429 | 41,372 | 61,630 | 62,284 |
| BILLITON METALS SA (RIO) | - | - | - | - | - | - | - | 16,805 |
| COMPANHIA VALE DO RIO DOCE (CVRD) | - | - | - | - | - | - | - | 20,891 |
| CIA BRASILEIRA DE ALUMINIO | 83,370 | 80,536 | 96,636 | 120,265 | 127,916 | 135,675 | 158,826 | 168,982 |
| VALESUL ALUMINIO SA | - | - | 24,218 | 83,122 | 91,151 | 90,771 | 90,832 | 53,013 |
| TOTAL | 260,611 | 256,238 | 299,054 | 400,744 | 454,999 | 549,171 | 757,584 | 845,023 |

Source : Anuario Estadístico del Setor Metalúrgico (MIC) Brazil, 1988

Table 8.1.2. BRAZIL.
Principal producers of Aluminium (Thousands tonnes)

| COMPANY / PRODUCT | BALDOTE | ALUMINA | PRIMARY ALUMINIUM | SECONDARY ALUMINIUM |
|---------------------------------------|--------------|--------------|-------------------|---------------------|
| ALCAN, ALUMINIO DO BRASIL SA | 421 | 150 | 62 | - |
| ALCOA ALUMINIO SA | 513 | 591 | 228 | - |
| BILLITON METALS SA | - | 138 | 61 | - |
| CIA BRASILEIRA DE ALUMINIO (CBA) | 818 | 319 | 159 | - |
| MINERACAO RIO DO NORTE SA (MRN) | 4,549 | - | - | - |
| ALERAS ALUMINIO BRASILEIRO SA | - | - | 99 | - |
| ALCAN ALUMINIO DO BRASIL NORDESTE SA | - | - | 58 | - |
| VALESUL ALUMINIO SA | - | - | 91 | - |
| FAE SA INDUSTRIA E COMERCIO DE METALS | - | - | - | 4 |
| METALUR LTDA | - | - | - | 9 |
| REMESA SA INDUSTRIA E COMERCIO | - | - | - | 4 |
| TONOLLI DO BRASIL SA | - | - | - | 22 |
| OTHERS | 145 | - | - | 9 |
| TOTAL | 6,446 | 1,197 | 758 | 48 |

Sources : Associação Brasileira do Alumínio. Anuario Estatístico, 1986
CONSIDER. Anuario Estatístico, Setor Metalurgico, 1988

Table 8.1.3. BRAZIL - Companies producing Copper
(Tonnes, finished metal)

| COMPANY / YEAR | 1980 | 1981 | 1982 | 1983 | 1984 | 1985 | 1986 | 1987 |
|--------------------------|------|------|--------|--------|--------|--------|---------|---------|
| CARAIBA METALS SA | | | | | | | | |
| - Concentrates | - | - | 24,400 | 29,064 | 31,355 | 28,594 | 30,769 | 28,732 |
| - Blister | - | - | 9,600 | 58,700 | 47,300 | 20,600 | 101,000 | 119,600 |
| - Refined | - | - | 4,812 | 63,083 | 61,334 | 93,880 | 115,990 | 146,969 |

Sources : CONSIDER, Anuario Estatístico, Setor Metalurgico 1988, Brazil
World Bureau of Metal Statistics, USA, 1988

Table 8.1.4. BRAZIL
Principal companies producing Tin metal (tonnes)

| COMPANY / YEAR | 1980 | 1981 | 1982 | 1983 | 1984 | 1985 | 1986 |
|--|---------------|--------------|--------------|---------------|---------------|---------------|---------------|
| BERA DO BRASIL, BEUMADINHO Group | 280 | 487 | 1,922 | 1,638 | 1,763 | 1,942 | 2,051 |
| CESBRA, BRN Group | 4,540 | 2,583 | 2,648 | 2,785 | 3,098 | 3,660 | 3,181 |
| CIA BEST, BEST Group | 2,108 | 565 | 751 | 791 | 894 | 1,187 | 1,062 |
| COMIPA, COMERCIAL DE MINEIRAS DO SUL DO PARANA | - | - | - | - | - | 141 | 565 |
| FLUMINENSE, METALURGICO Group | 848 | 61 | 105 | 155 | 161 | 135 | 135 |
| MINAS BRASIL | 118 | 78 | 82 | 86 | 130 | 139 | 63 |
| MAMORE, PARANAPANEMA Group | 3,088 | 3,765 | 3,790 | 7,176 | 11,848 | 16,217 | 17,068 |
| MEQUIMBRAS, METAL QUIMICA BRASILEIRA | 150 | 150 | - | - | - | - | - |
| CANOPUS, RHODIA SA Group | - | - | - | 110 | 724 | 915 | 609 |
| OTHERS | - | - | - | 209 | 279 | 365 | 389 |
| TOTAL | 10,132 | 7,689 | 9,298 | 12,950 | 18,897 | 24,701 | 25,173 |

Source : Anuario Estadístico del Setor Metalurgico (MIC), Brazil

Table 8.1.5. BRAZIL
Structure of the production of Tin (tonnes, finished metal)

| COMPANY | CONCENTRATES | | SMELTED METAL | |
|--|---------------|---------------|---------------|---------------|
| | 1986 | 1987 | 1986 | 1987 |
| BERA DO BRASIL, BRUMADINHO Group | 1,996 | 1,390 | 2,050 | 1,578 |
| CESERA, BRN Group | 2,844 | 3,000 | 3,181 | 3,230 |
| CIA BEST, BEST Group | 1,008 | 1,367 | 1,063 | 1,392 |
| COMIPA, COMERCIAL DE MINEIRAS DO SUL DO PARANA | 510 | 581 | 595 | 550 |
| METALURGICO Group | - | - | 192 | 155 |
| MAMORE, PARANAPANEMA Group | 19,454 | 19,251 | 17,068 | 20,435 |
| CANOPUS, RHODIA SA Group | 778 | 1,297 | 609 | 1,278 |
| OTHERS | 1,073 | 1,637 | 390 | 429 |
| TOTAL | 27,663 | 28,523 | 25,147 | 29,046 |

Sources : Anuario Estadístico del Setor Metalurgico (MIC), Brazil
Informativo do Setor de Estanho. SNIE Brazil, 1987

Table 8.2.1. CHILE - Principal companies producing Copper
(Tonnes, finished metal)

| COMPANY / YEAR | 1981 | 1982 | 1983 | 1984 | 1985 |
|------------------|----------------|------------------|------------------|------------------|------------------|
| CODELCO : | | | | | |
| - CHUQUICAMATA | 472,404 | 552,830 | 558,840 | 563,000 | 548,700 |
| - EL TENIENTE | 291,926 | 335,924 | 304,890 | 285,400 | 321,300 |
| - ANDINA | 52,739 | 54,345 | 61,370 | 105,100 | 113,400 |
| - EL SALVADOR | 76,542 | 89,821 | 86,960 | 96,300 | 93,600 |
| OTHERS : | | | | | |
| - ENAM | nd | 172,200 | 118,800 | 113,400 | 124,400 |
| - MANTOS BLANCOS | nd | nd | 35,600 | 39,400 | 56,600 |
| - DISPUTADA | nd | 57,400 | 59,400 | 61,300 | 76,700 |
| - PUDAHUEL | nd | nd | 14,900 | 13,000 | 14,000 |
| - EL INDIO | nd | nd | 10,100 | 8,900 | 9,800 |
| TOTAL | 893,611 | 1,262,520 | 1,250,860 | 1,285,800 | 1,358,500 |

nd = no data available

Source : Mining Annual Review 1980-1987. Mining Journal, England

Table 8.2.2. CHILE - Principal producers of Copper, 1986
(Tonnes, finished metal)

| COMPANY | CONCENTRATES | BLISTER | REFINED |
|----------------------|------------------|------------------|----------------|
| CODELCO-CHILE | | | |
| - CHUQUICAMATA | 518,000 | 485,000 | 470,000 |
| - EL TENIENTE | 363,700 | 300,000 | 165,000 |
| - ANDINA | 121,200 | | |
| - EL SALVADOR | 99,200 | 100,000 | 96,000 |
| <hr/> | | | |
| ENAMI | 146,100 | 167,678 | 172,910 |
| MANTOS BLANCOS | 54,200 | 30,000 | 30,000 |
| DISPUTADA | 72,200 | 40,000 | |
| FUERAJUEL | 13,000 | | 14,000 |
| EL INDIO | 10,200 | | |
| OTHERS | 1,600 | | |
| <hr/> | | | |
| TOTAL | 1,399,400 | 1,122,678 | 947,910 |

Source : Mining Annual Review 1980-1987. Mining Journal, England

Table 1. PERU - Principal companies producing Copper
(Thousands tonnes, finished metal)

| COMPANY / YEAR | 1980 | 1981 | 1982 | 1983 | 1984 | 1985 | 1986 | 1987 |
|----------------|-------|-------|-------|-------|-------|-------|-------|-------|
| SOUTHERN PERU | 259.5 | 227.7 | 259.3 | 225.7 | 261.3 | 269.6 | 242.2 | 248.0 |
| TINAYAY | - | - | - | - | - | 21.3 | 52.6 | 57.1 |
| CENTROMIN | 30.0 | 25.8 | 23.1 | 31.9 | 46.7 | 38.3 | 39.9 | 39.3 |
| MINERO PERU | 33.3 | 31.5 | 34.0 | 32.7 | 30.8 | 27.7 | 28.2 | 26.6 |
| PATIVILCA | 5.0 | 4.5 | 5.5 | 5.1 | 5.5 | 5.5 | 5.4 | 5.1 |
| CONDESTABLE | 2.2 | 2.4 | 3.2 | 3.5 | 3.7 | 3.8 | 3.2 | 3.8 |
| PACOOCHA | 1.5 | 1.6 | 1.2 | 0.9 | 1.0 | 2.2 | 2.3 | 2.2 |
| MINSUR | 2.1 | 1.7 | 1.3 | 1.2 | 1.1 | 1.2 | 2.0 | 1.8 |
| ALGAMARCA | 1.5 | 1.8 | 1.9 | 2.1 | 2.4 | 2.1 | 1.9 | 1.7 |
| NOR-PERU | 2.8 | 2.8 | 3.3 | 2.8 | 2.1 | 2.4 | 0.9 | 0.7 |
| KATANGA | 1.5 | 1.3 | 2.8 | 1.2 | 1.5 | 1.0 | 1.1 | 0.8 |
| OTHERS | 27.2 | 26.5 | 20.7 | 15.1 | 8.6 | 7.4 | 7.9 | 7.2 |
| TOTAL | 366.7 | 327.6 | 356.3 | 322.2 | 364.7 | 385.0 | 386.0 | 394.8 |

Source : Ministry of Energy and Mines, Peru, 1988

Table 8.3.2. PERU
Principal producers of copper, 1987

[Table not included in text]

Table 8.4.1. VENEZUELA
Companies producing Aluminium (tonnes)

| COMPANY / YEAR | 1980 | 1981 | 1982 | 1983 | 1984 | 1985 | 1986 | 1987 |
|-------------------------|---------|---------|---------|---------|-----------|-----------|-----------|-----------|
| BAIXITE : | | | | | | | | |
| - BAIXIVEN | - | - | - | - | - | - | - | 130,000 |
| ALUMINA: | | | | | | | | |
| - INTERALUMINA | - | - | - | 560,000 | 1,138,000 | 1,120,000 | 1,269,000 | 1,360,000 |
| ALUMINIUM METAL: | | | | | | | | |
| - ALCASA | 105,832 | 111,298 | 92,545 | 104,524 | 119,848 | 121,171 | nd | nd |
| - VENTALIM | 222,069 | 202,225 | 181,088 | 230,780 | 265,310 | 274,623 | nd | nd |
| - TOTAL | 327,901 | 313,523 | 273,633 | 335,304 | 385,158 | 395,794 | 423,000 | 440,000 |

Sources : Boletin Informativo de la Industria del Aluminio 1985, Venezuela
Metallstatistik 1983-1987. Metallgesellschaft, Germany
Proyecto Bauxiven, Venezuela, 1985

Table 8.4.2. VENEZUELA
Principal producers of Aluminium, 1987 (tonnes)

| COMPANY / PRODUCT | BAUXITE | ALUMINA | PRIMARY ALUMINIUM |
|-------------------|---------|-----------|-------------------|
| BAUXIVEN | 130,000 | - | - |
| INTERALUMINA | - | 1,360,000 | - |
| ALCASA | - | - | 135,000 (e) |
| VENALIM | - | - | 305,000 (e) |

Sources : Boletin Informativo de la Industria del Aluminio 1985, Venezuela
Proyecto Bauxiven, Venezuela, 1985
Minimet Annuaire 1986. Peñarroya, France
Metallstatistik 1983-1987. Metallgesellschaft, Germany