



OCCASION

This publication has been made available to the public on the occasion of the 50th anniversary of the United Nations Industrial Development Organisation.



DISCLAIMER

This document has been produced without formal United Nations editing. The designations employed and the presentation of the material in this document do not imply the expression of any opinion whatsoever on the part of the Secretariat of the United Nations Industrial Development Organization (UNIDO) concerning the legal status of any country, territory, city or area or of its authorities, or concerning the delimitation of its frontiers or boundaries, or its economic system or degree of development. Designations such as "developed", "industrialized" and "developing" are intended for statistical convenience and do not necessarily express a judgment about the stage reached by a particular country or area in the development process. Mention of firm names or commercial products does not constitute an endorsement by UNIDO.

FAIR USE POLICY

Any part of this publication may be quoted and referenced for educational and research purposes without additional permission from UNIDO. However, those who make use of quoting and referencing this publication are requested to follow the Fair Use Policy of giving due credit to UNIDO.

CONTACT

Please contact <u>publications@unido.org</u> for further information concerning UNIDO publications.

For more information about UNIDO, please visit us at www.unido.org

DP/ID/SER.A/872 10 July 1987 EMGLISH

RESTRICTED

16404

ASSISTANCE TO THE FURNITURE AND JOINERY INDUSTRY SI/TON/86/873

KINCOOM OF TONGA

Technical report: Assistance in furniture design *

Prepared for the Government of the Kingdom of Tongs by the United Metions Industrial Development Organization, acting as executing agency for the United Metions Development Programme

Besed on the work of Timo Tepiovaera, expert in furniture design

Beckstopping officer: Antoine V. Bassilı, Agro-based Industries Branch

United Metions Industrial Development Organization
Vicana

^{*} This document has been reproduced without formal editing.

IMPLE_ME_COMIENIS

	tees
INTRODUCTION	. 2
Main duties of the Furniture Design Expert	3
Findings	3
Activities	7
Conclusions and recommendations	11
OMMETES.	
AMEX 1	15
AMEX 2	16
AMEX 3	17
AMEX4	10
AMEX 5	19
AMMEX .	20
AMMEX 7	21
AMMEX \$	22
AMEX 9	23
AMMEX 10	24
AMMEX 11	25
AMMEX 12	26
AMEX 13	27
AMEX 14	28
AMEX 15	29 30
AMEX 16	31
PHOTOGRAPHS	32
	33 34

Timo Tapiovaara, Expert in Furniture Design, undertook a two month assignment in Tonga under project SI/TON/86/873 to give assistance in Furniture Design to the Kingdon's Furniture and Joinery Industry. He visited the Kingdon of Tonga from 16th February to 1st April 1987.

The main purpose of the Project was to up-grade the furniture industry through the use of improved designs and to investigate the possibilities of establishing aluminium joinery and ratten furniture manufacturing.

The design of the furniture is at a very low level. As there is no tradition in furniture manufacturing, the only way of getting "new designs" is to use old imported furniture (which apparently dates back to the 50's) as models. It is therefore obvious that this type of furniture cannot be exported, even if the level of quality sould be raised to meet the international standard.

The expert sees no reason to manufacture furniture of aluminium, which is an expensive imported material and alien to Tongan culture.

The expert recemends the Ministry of Labour, Connerce and Industries to encourage the furniture industry to use cocanut wood for production of furniture by giving them assistance in order to overcome certain technical difficulties that exist at present and restrain its use, such as the use of out-dated (slow rotating) machines and cutting blades node of metal that is not hard enough. It is important to encourage and support financially the purchase of modern machinery and provide advice on the correct working methods.

Finally, the expert recommends that the Government of Tonga should be given assistance in furniture design in order to create a complete new range of furniture for production by the Tongan furniture industry.

I.U.I.B.Q.D.U.C.I.I.Q.U

The expert arrived in Muku'alofa on the 16th of February 1987 and net with the Tean Leader, Earl Fuchs. He was introduced to the Ministry of Labour, Connerce and Industries the following day and briefed by the Tean Leader, who had been in Tenga for four weeks. In co-operation with the Tean Leader, the expert prepared a work-plan (Annex 1) which was principally carried out. The only major change was to spend a longer period of time (4 days) in Vava'u at the request of the Ministry, because they considered the factory visited (V J M & Sons, Minkapu) to be one of the most important ones in Tenga. The expert left Tenga on the 1st of April for de-briefing in Suva, Fiji and Vienna, Austria.

The main objectives of his activity were to give design assistance to the furniture industry, primarily by improving existing designs and not to provide the industry with new designs alien to their culture. The expert was also requested to give a short (two to three day) course to the factory owners on correct approaches. These activities were principally carried out by providing factories with revised drawings of existing designs (Annex 2) or (in most cases) giving a factory ad_becadvice in dimensioning, detailing and finishing. However, in some cases, when a factory was only starting production, some new designs were produced. These designs strived to form a "South Pacific Style" rather than a "European Style".

Lectures were given by the expert as follows:

26 February - 2 March Factory 2

4 Merch - 13 Merch Ministry of Works Training Centre

3 March The Dateline Motel

The use of aluminium for furniture production was studied but rejected, because the material is expensive, imported and alien to the Tengan culture. One company (Jones Industries) has made an experimental series of side-tables of aluminium tube, but with no commercial success.

Most of the time and effort was put to study the possibilities to use excent wood for furniture production, especially because it is the only local timber available. There are no actual reasons to avoid the use of coconut wood if the factories are sufficiently advised on the special technical processing parameters that should be observed.

During the duration of the visit to Tenga, the teau, -with the co-speration of several factories- produced eight furniture prototypes to set a standard for design and quality.

MAIN_DVIIES_OF_INE_ENGUITURE_RESIGN_EXPERT

The expert was assigned to the Industry Division of the Himistry of Labour. Connerce and Industries in Muku'alofa, Tongatapu. Ht and the Tean Leader were given a work-room in the Himistry. The expert was expected to give assistance in design to the local furniture industry.

Specifically he was expected to:

- Conduct a survey on the existing designs and range of products, available raw materials, hardware and other inputs.
- Bevelop improved designs with a view to replacing imports and entering regional export markets.
- Prepare material specifications for the new designs bearing in mind the availability of coconst wood.
- 4. Assist the producers in the production of prototypes of new designs and give ad bac advice to improve existing designs.

ELLUDIUS.S

The Resigns:

As there is no tradition in furniture neodecturing, all the designs are imported. The imported furniture actually sells in small numbers and in a class of its oun, because of its high cost. (A sofa-set comprising a 3-sector sefa and 2 easy chairs cost T\$ 1,500 to 2,000 1/ which means an average Tengan salary of two to three years.

The imports are from New Zealand and Australia and could be described as lower-class mid-European-style of the 60's. According to the Sales Nanager of the Jones Industries furniture shourcom, the design of the furniture plays little or no port in the decision making process in buying furniture. Price compared to quality (the type of upholstery fabric, the finishing), is the asin factor. This explains why the local producers are able to sell their products even at a considerably lower price. Imported furniture functions as a yarding stick for quality and design. These models are openly capied without even trying to change details, etc.

^{1/} At the time of the mission US1 : TB 1.52

The local manufacturers obtain their designs in two ways, first, as mentioned, by copying imported furniture and second, by trying to copy the design from a sales catalogue (often European, e.g. IKEA). The difficulty they face is in dimensioning and in estimating the correct angles of the sout and back. Also technical details do not show in the pictures, and even if they did, would often be hard to produce with defective machinery and poor workmanship. The design often appears to be "third or fourth generation" i.e. a copy of a copy of a copy and at every stage it has the tendency to get worse both technically (joints) and designowise.

The use of plastic laminate (Formica) is very common, not only on table tops but on all sides of cabinets and cupboards. The pattern is often large or an imitation "! wood or morble. Glossy finishes are popular. Counter-laminate 1/ is unknown and solid wood edges solden used. Mirrors are used as a decorative element. Paint is not used as a finishing method, probably because of the lack or proper spraying equipment. Hails or screws are frequently used to "strengthen" badly made joints. Hail heads are never filled before finishing.

Upholstering by using belts on a frace and sheets of plastic foam, with an inner cover is very basic. The fabrics used are of the cheapest quality, which most likely do not last long. In general, they match the design and quality.

Basse_of_Products:

A normal Tongan furniture factory does not make furniture for stock the only exception being 0.6. Sanft who has its own shoureen. Generally the furniture is node to order which means short series (one sefa-settee, six dining chairs, etc.). This node it difficult for the expert to give ad hoc advice to improve existing designs as there usually was only one or two nodels in production per factory visited. Had the factories had samples of the full range of their products it would have been easier for the expert to study the faults in the design together with the factory's personnel.

Dining-room tables and chairs, sideboards, chests of drawers and bods are the most asked for items.

In the expert's opinion there is a need for a range of really low-cost but still good quality simple basic furniture.

^{1/} Laminating the opposite side of the panel to provent warping.

Say_Boterials:

All raw materials used to make furniture are imported thus fairly expensive. Pine is most popular because of its relatively low price. However, in most cases it is used incorrectly to replace hordwood. (For instance if a chair was originally designed to be made of hordwood and is later produced in softwood with the same dimensioning and joints it cannot be strong enough for use).

There seemed to be a good stock of imported blockboard, particle board and plywood.

A limited stock of plastic laminates was available. It was (by European standards) old fashioned. It may well be possible that factories sell their out-dated stocks to Tonga. The colors are often strong (like purple) and the patterns large and striking.

Coccent_wood:

Coconut wood is the only local timber, but it is not used for making furniture because of the following reasons:

- i. There is some difficulty in selecting the right parts of the log for furniture production. The outer part especially near the ground, is very hard, the inner part and the top near the crown too soft; only the middle part is suitable. The samples should select the right pieces during the saming process in order to provide the furniture industry with an even quality raw material.
- ii. One cannot work on coconut wood with old (slow rotating) machines using standard steel blades. With modern wachinery and Tunsten Carbide tipped blades there is no difficulty in sawing and machining coconut wood..
- iii. The finishing of coconut wood tends to take more time than traditional timbers because of its special (long) grain structure. This problem can also be overcome with the use of modern machinery.
- iv. Seasoning is done to some extent in the samples, but only for constructional purposes. The furniture industry does not season the timber it receives. It is likely that this is partly compensated by the long time it takes to bring the imported timber from the country of origin to the factory. Coconut wood, when use for making furniture, is taken from samples practically unseesaned and used innediately for production, when it should be especially well seesoned by the furniture factory because of its grain structure and hardness. It is likely that negligence in this respect gives coconut wood a bad reputation as a raw material for furniture production.

Coconut wood is particularly suitable for making solid-wood table tops to replace the imported particle board and plastic laminate combination. Coconut wood is slightly oily and could be used for uses similar to those for which took wood is usually used. It notes a practical and lasting table top material especially for furniture which is likely to come in contact with water (hitchen, bathroom). See drawing in Annex 5.

Coconut wood combined with tapa-cloth, for instance a closet door frame or a table top with tapa surface and coconut edges, would make an attractive and original Tongan product, especially for expert.

Inco_Cleth:

Tape is made from the bark of a Mulberry tree known as "hispe". The bark is stripped off and the soft white inner bark is hung to dry in the sun. It is then seaked overnight before it is ready to be beaten the following day. Each woman boots out separate pieces which are then stuck together using an arrowroot-based adhesive. The cloth is then ready for the design.

A relief of the pattern is made before the cloth is placed over the relief (or "kupesi") and a dye of raw "koka" is rubbed on leaving a brown/impression of the pattern. The usuan then finishes pointing the traditional patterns using brushes. They only use different shades of black and brown.

Tape could be used as such (see above) or it can be laminated by glueing two to three layers of tape together to make strong and very original material. It can be used for seets and backs like canvas. (See Annex 11). Neuver, this techniques have not previously been used in Tonga and the Toun had requested Hr. Tsuton Makao of Matthews & Associates Ltd. to experiment in this field. The results of these experiments were not yet available at the time of the Toun's departure from Toung.

0_C_I_I_Y_I_I_I_E_\$

Wethedeless:

After conducting a survey of the designs, the range of products and availability of raw materials, the expert gave assistance in design according to the following principles:

- i. The size of the factories (workshops) range from 1 to 27 employees. Therefore, bearing in mind the short duration of his assignment, the expert used his time favouring the largest and most active enterprises.
- ii. Although all the designs and all the factories were poor and outdeted, the expert tried to follow his brinfing instructions and, whenever possible, correct or revise the existing models. (See Annexes 7, 8, 10 and 13).

Newever, seen new designs were also made (see Annexes 6, 9, 11, 12 and 14) at the specific request of the factories. It was also essential to design one piece of furniture of coconut wood to show its suitability for furniture production.

iii. The Design Expert contributed to the Technical Expert's workshops by giving lectures in his field of specialization.

The Besign Expert's time was equally divided between visits to the workshops and preparation of the work drawings.

Because of the shortness of the mission, it was not possible to check in all cases, if that advice given was appropriate, because a revised model was not always produced. The expert underlines therefore, that the only way to get permanent factual results is to have the prototypes or revised models made.

Prototypes:

Five of the eleven working drawings (indicated by an asterisk) of the new or revised designs made by the expert were produced.

- Prawing No. 1º: A dining table with plastic leginate top, hardwood edges. (Consudities Board, Construction Division).
 (Annex 6).
- Brawing No. 24: Novision of a doraitory-type bod (Talakai Enterprises).
 (Annex 7).
- Drawing No. 30: Nevision of a traditional chair (Commodities Board, Construction Division). (Annex 8).
- Prawing No. 4º: Merdrebe of coconut wood and tape. (Only door completed) (Notthous and Associates). (Annex 9).

- Brawing No. 5: Nevision of a tubular metal chair with a plywood seat and back (not followed-up) (Oceanic Enterprises). (Annex 10).
- Brawing No. 6º: Chair of coconut wood and tapa cloth (Metthews and Associates). (Annex 11).
- Prawing No. 7: Easy chair, coconut wood or softwood, fabric upholstered, loose pillous. (0/6/Senft Industries). (Annex 12).
- Drawing No. 8: Nevision of a table with metal lega. Formica top. (Original model by Talakai Enterprises). (Annex 13).
- Drawing No. 7: Light easy chair, coceant mood and canves. (Ninistry of Norks Ferniture Norkshop). (Annex 14).
- Brawing No.10: Modular kitchen unit system. (V.J.M. & Sons). (Annex 15).
- Drawing No.11: Modular kitchen unit system, cupbeard details (V.J.M. & Sons). (Annex 16).

Prototypes of the designs 5, 7, 8, 9 and 10 were not completed during the expert's stay in Tonga. Full size (A3) copies of all 11 drawings and 2 ergonomics drawings (Annexes 3 and 4) were made by the Ministry and distributed to all the companies who took part in the Workshops.

Lectures:

The lectures given on 26 February and 3 March were originally meant to be given to factory owners and/or Managers. Managers, the audience was almost entirely composed of foremen and senior craftsmen. Because of this, the contents of the lectures had to be modified at the last minute to correlate better with the level of the audience. Some headlines of the lectures were:

- -Introduction in furniture design
- -The designing process
- -Copying designs and ethics
- -furniture design in a developing country
- -Practicel hints to improve furniture design when professional help is not available (This part was emphasized).

The lectures given on 4 and 13 Merch at the Hinistry of Works Training Centre were given to weedworking students. Sees of the headlines mentioned above were used in the first lecture bearing in aind the professional level of the trainees. The second lecture covered: "Now to read work drawings and international standards and symbols in drawings".

Background Information and comments on the models:

One of the project's main aims was to study the possibilities of using coconut wood. Hr. Tsuton Makao, as newconer in the furniture nanufacturing business, was willing to make this experiment. He also promised to study the use of Tapa on the seat as he is familiar with the product in his other factories. The choice to make a dining chair was Mr. Makao's. The chair given in Annex 11 was designed and prototypes constructed.

The design aims at simplicity (even primitivity), partly because the machinery in the factory is not suitable for making curved shapes, partly to use the cocmut wood with an joints as in the construction of "fale's" (Tongan huts). The finished products proved that cocmut wood is suitable for furniture production.

The chair in Annex 8 is in production at the Commodities Board. It is presumably a second or even third generation copy of a hardwood dining chair new produced of pine wood. The dimensioning is quite correct, but the back is too upright and the design is rugged and uply. Technical details (use of screws, bad joints) and seat made of particle board were unacceptable. The chair constructed would have not resisted a 180 kg. Tongan.

The revised design aimed at preserving (or restoring) the original design but at the same time make it more elegant. The joints were made in the traditional way and the seat was of 12 am plywood. (Solid wood could not be used because the necessary machinery for planeing and glueing solid wood pirces to produce the seat were not available). It was also suggested that, whenever possible, the chair should be made of hardwood.

The Connodities Board had at the time it was first visited, an order for a number of dining tables (main dimensions given, table top of Formica). The existing model was not worth correcting, so the team decided to make a new design.

The legs and frame are made of softwood hence the relatively massive dimensioning. The well finished hardwood edge with the Formica gives it an attractive overall separance.

The doraitory-type bed (Annex 7) is a good selling product for Talakai Enterprises. For ease in transportation it is collapsible. Since doraitary-beds are often used for sitting, it was too high (600 am). The construction was unnecessarily heavy.

The dimensioning was corrected, the construction lightened with some finishing details and the ends were closed for better appearance. A bright color-scheme was recommended.

Another Yulakai Enterprises product, a dining table (Annex 13), had legs nade of 25 x 25 ms. steel tube. Diagonal steel supports were added to stabilize the construction which was nade from {the only available size at the moment of the mission). This size was not stable enough without any additional reinforcement. Wooden pieces were added on both sides of the legs to make the legs look more massive in relation to the tabletop. The height was reduced from 05 to 75 cm. the original dimensions were 190 x 196 cm., while the prototype's dimensions were 123 x 93 cm.

O. G. Sanft had previously made some easy-chairs using an IREA catalogue as their design Rodel handbook. They have had difficulties in dimensioning. No examples were available to be studied. The expert made several sketches according to the producers' description and bearing in mind the limited possibilities of production. Of these, the drawing given in Annex 12 was chosen by the producer. The model is meant to compete with the imported models (in a considerably lower price range) this also influenced the design.

Easy-chair II (Annex 16 was designed for the Ministry of Works. Its origin lies in a series of easy chairs produced to order before. The model was as simple as possible because the technical level of the students is not yet high enough for anything more complicated. An open tenon joint was used, because it is easy to make, even with handtools.

V. J. H. & Sons (Vava'u) was interested in making a modular system-based kitchen cupbeard. A system, shown in Annex 15 (drawings 10 and 11) was designed). As the production series are small and the demand for precision not so high, the system was based on two plus three units (500 and 800 an wide) only. Two width well unit with shelves, two width cupbeard unit with shelves and a 500 an wide drawer unit.

Two well waits with shelves (500 and 000 as wide) and two cupbeard units with shelves (500 and 800 as), one one cupbeard unit with drawers (500 as wide), i.e. two well units plus three cupbeard units. With these units a range of combinations of various lengths can be made: for example 150, 160, 180, 200 cm. etc.

The wardrobe made by Matthews & Associates (see Annex 5) was based on the idea of using ceconut wood and tapa-cloth combined. Because of lack of time only a door was completed to serve as an example.

CONCLUSIONS AND DECONNENDATIONS

The traditional Tangan culture does not know furniture, as a matter of fact a large number of people still today out and sleep on pandanus nots, which, combined with tope-cloth on the walls make a harmonious surrounding. Bringing in western-style furniture is, in the expert's opinion troublesome. However, this is what is happening today in Tonga. The people respect and fester the traditions and, at the same time want to adopt modern ways of life, partly by purchasing new furniture. Because Tonga has few natural row-materials, which usually give a country (or largely a culture) a certain base (a tradition to build upon), it is trying to find its way amongst a multitude of influences from different cultures. This, and the fact that almost anything fit for making furniture is also used, combining different materials and colors at random, makes the general expression tangled and to the expert's eyes, unappealing.

In short, the furniture industry is in its infancy both technically and designuise. There is no "Tongan style" or "typical Tongan" furniture. At this stage the industry feels a little helpless and is open to any new influences and ideas. A gentle guidance in the right direction new, could give the furniture industry in Tonga a sound base to build on in the future.

Pessible Introduction of Battan

Although rattan is normally found in natural tropical forests, work is proceeding in the Forest Research Institute, Kepong. Malaysia for its cultivation. Once results have been achieved, attempts could be made to transfer the technology to Tonga. Therefore the expert strongly advises the Ministry of Labour, Commerce and Industries in cooperation with the Ministry of Agriculture, Fisheries and Forestry to investigate, once the results of the tests in Malaysia are premising, the possibilities of cultivating rattan in Tonga as a raw-material for the furniture industry. At that point in time there would be a need to use the services of a furniture designer to study the possibility of making knock-down rattan furniture for the expert market in order to lower transportation costs.

Was_of_Cocsoul_Wood:

For the reasons mentioned earlier in this report, coconut used is not used by the furniture industry. Neuver, with the right processing and information coconut used could become a major timber raw-material for the industry. The expert therefore recommends that the Ninistry of Labour, Commerce and Industries should take the following steps to encourage the industry in using coconut used:

- i. Infore the samills on how to select the right part of the log to be used especially for furniture and how to season the timber properly.
- ii. Inform the industry on the right kind of machinery and working methods (material and chape of blades, cutting and feed speeds, etc.) and also the correct techniques for surface finishing coconut wood.
- iii. Inform the industry on the positive characteristics of this raw-material (price, availability, appearance, etc.).

This could be done by printing an information booklet which would record the information and advice given by the experts during the workshops within the project. The proposed table of contents of this information booklet is:

- 1. Seasoning of cocoast wood.
- 2. Selection of coconut wood for use by the furniture industry.
- 3. Nachinery: types of machines to be used in producing furniture of coconut wood, giving minimum requirements (cutting spends, feed speeds, special blades, Sand-paper grades, maintenance, etc.).
- 4. Working methods: special characteristics of coconut wood, finishing techniques.

This booklet should be entirely technical and therefore it should be made by a person who is an expert in machinery and woodworking techniques. Its presentation might call for the services of an expert for four to siz weeks.

Co-coerciive_Wait:

The Industry is so small -actually only a group of workshops- that they should form a co-operative unit in order to rationalise their production and marketing. Each factory could -in addition to its normal production based on individual orders- have a special line of production for the Unit, for instance:

- i. metal frames
- ii. tabletops and laminated panels
- iii. solid wood parts
- iv. seats and upholstery, etc.

This Unit could have a common assembly and sales service (maybe even a shourcom). If export is to be considered in the future, this is the only way to reach large enough series to attain economic production.

Pessibilities_fer_Expert:

- It is natural that the expert market (especially New Zealand) interests the Tongan furniture industry. Newver the expert sees no possibilities to achieve this at present due to the following reasons:
 - i. Design: There are no original designs in furniture. All existing models are copies of imported furniture (some copies from photographs). While these can be sold on the local market, it would be absurd to export them, especially to the country of origin.

- ii. Quality: As mentioned before it is low. The difference between imported and locally node furniture is striking. Low-quality furniture can secotions be successfully exported, but it nost attain a minimum standard of quality and the price oust be really low.
- iii. Price: The price structure of the Tengen-made export furniture would consist mostly of imported material and transportation. Unless these major expense items can be reduced. Tengen furniture cannot be competitive. Low cost of labour will not suffice to overcome these high costs.

To enter successfully the export market in the future consideration should be given to the following aspects:

i. Design: Before embarking on designing products for export, research on the furniture markets of potential countries in the region should be made to find out the local "taste". This can also be done by interviewing visiting businessmen who could be potential dealers of furniture abroad.

The design should specifically be made for the export market. It means that it should at least be stackable but preferably be a knock-down type of furniture. Coconut wood and Tapa cloth should be used because of their local character and availability. The utilization of traditional wood carving techniques should be further investigated. Mandcarved wooden furniture will become more and more desirable in the industrialised world.

- ii. Price: Products should be competitive in the medium to high price range. Low-cost furniture involves automatic machinery and large production series and is thus not suitable for the Tongan production potential.
- iii. Quality: There is no excuse for bad quality, bad quality does not sell in the export market. This is partly a technical problem; the industry needs badly now machinery but it is also a matter of attitude. One must learn to strive for good quality and be proud of it.

Estanded Assistance in Euroiture Design:

The Tangan furniture industry should have a whole new range of design for:

- i. schools and institutions
- ii. been furniture
- iii. expert

To give the industry a besic range of models specially designed for their needs and (technical) possibilities in production, the expert recessors that the Eingdon of Tongo should be given for their assistance in formiture design.

During this extended period the Designer should:

- i. Follow up the design practices given within this project and report on the results.
- ii. Train one or two draughtsoen to give assistance in the future to the furniture industry in making working drawings.
- iii. Prepare a "Tailor-made" range of furniture models for each of the factories selected geared at the use of coconut wood.
- iv. Give the industry advice in producing pretotypes of the above to set a new standard for design and quality.

This assistance should total écenths, (split missions, over a two year period).

It is the expert's opinion that this technical assistance should not start before there is an improvement in the number and quality of woodworking machinery installed.

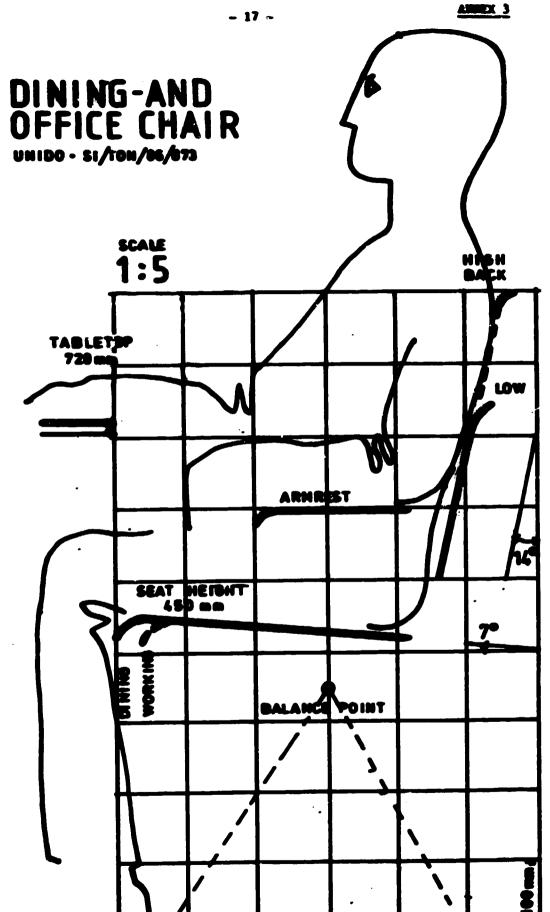
The assistance in design should be a continuous process. In order to assure the continuity of this process the expert recommends that the Government of Tenga should consider sending artistically gifted students abroad to be trained as designers for the industry.

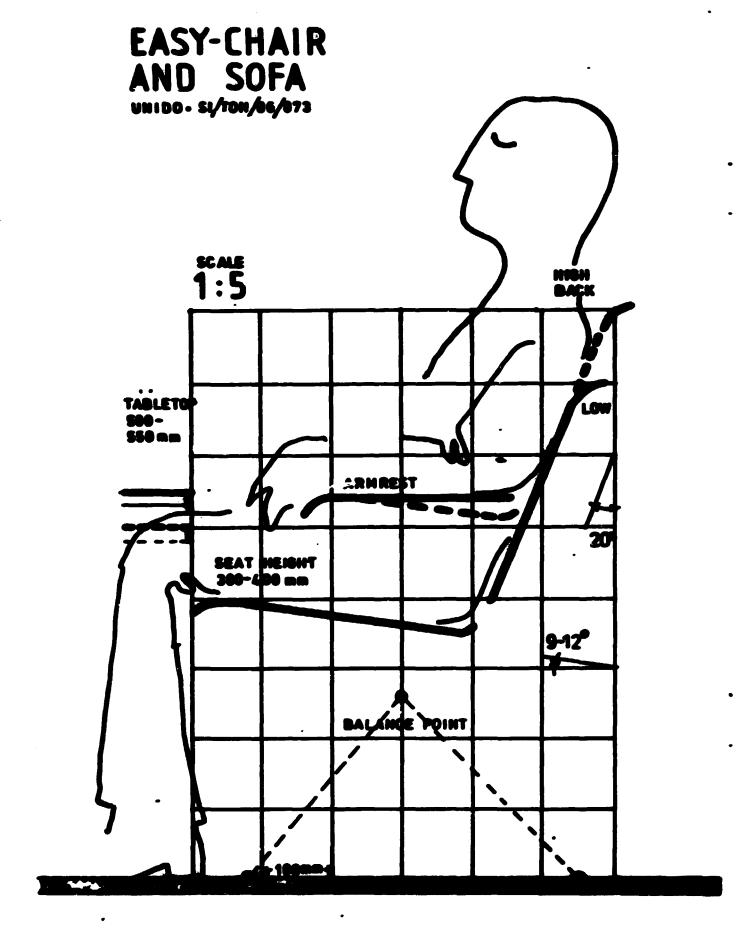
In this way, Tonga could gradually become self-sufficient in the design of furniture.

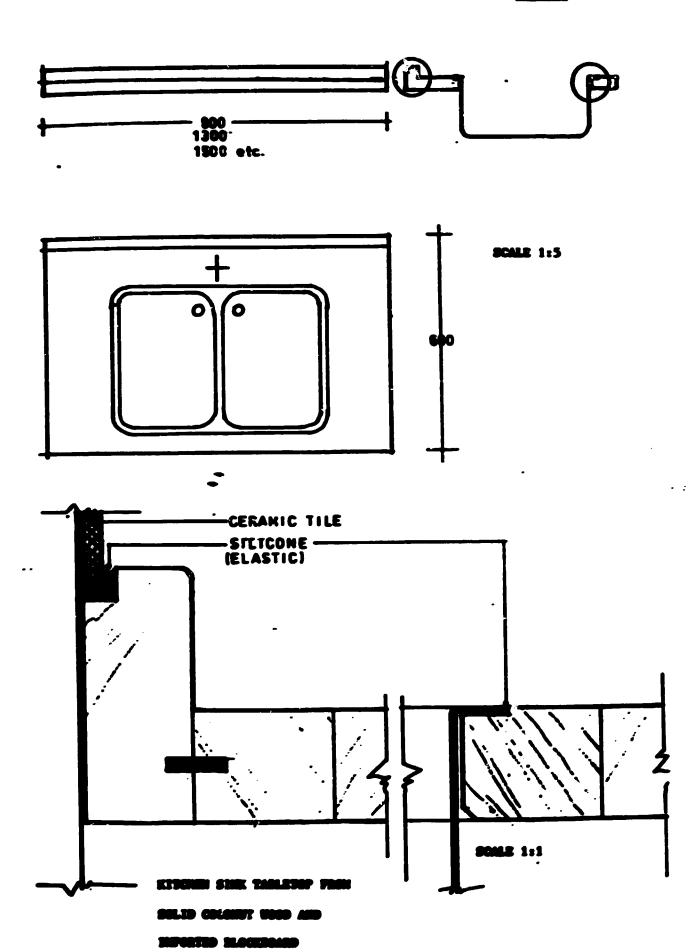
	Par Treo	
	PRINCE SO TOWN BY OFS - MELIONIN	
ACTIVITIES	February -67 November 67	A0181-07
And the party of the state of t	1555	
THE PROPERTY OF THE PARTY OF TH		
Company of the fact of the control o		
Section of the sectio		
Superior Southern Persons/		
The state of the same		
Section 1 The Party of the Part		
Company of the state of the sta		
The Manager of the Spirite)		

EMBRITABE FOCTORIES OND ROSESBASS ATRICES OF THE EMBATIANE DESIGN ERSERT ITAN TOTANGO TA TARRE

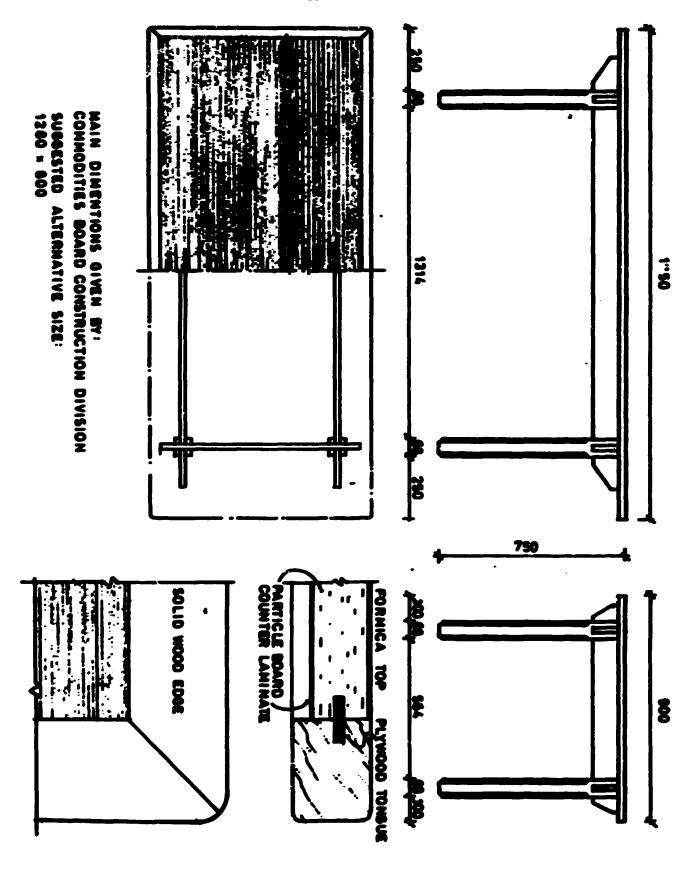
1.	Cosmodities Board, Construction Division	Solid wood chairs, church benches, tables, etc.
2.	Mettheus and Associates	Previously toys, starting furniture production.
3.	Talaki Tu'ipulotu Enterprises	Metal furniture.
4.	Ministry of Works Furniture Workshop	Mooden chairs, tables, cabinets.
5.	T & T Builders	Not started production.
6.	Jenes Industries	Plastic laminated particle- board products, also alumi- nium joinery.
7.	Oceanic Industrial Enterprises	Contract furniture, metal chairs.
€.	O. G. Sanft Industries	Cabinets, beds, uphelstered furniture (also shourees).
9.	Metaliku Saumill (MAFF)	Sammill (coconut wood).
10.	Pacific Construction	Cabinets, tables.
11.	V. J. H. & Sens (Vava'u)	Sofa setoes, cabinets. (Also building elements).



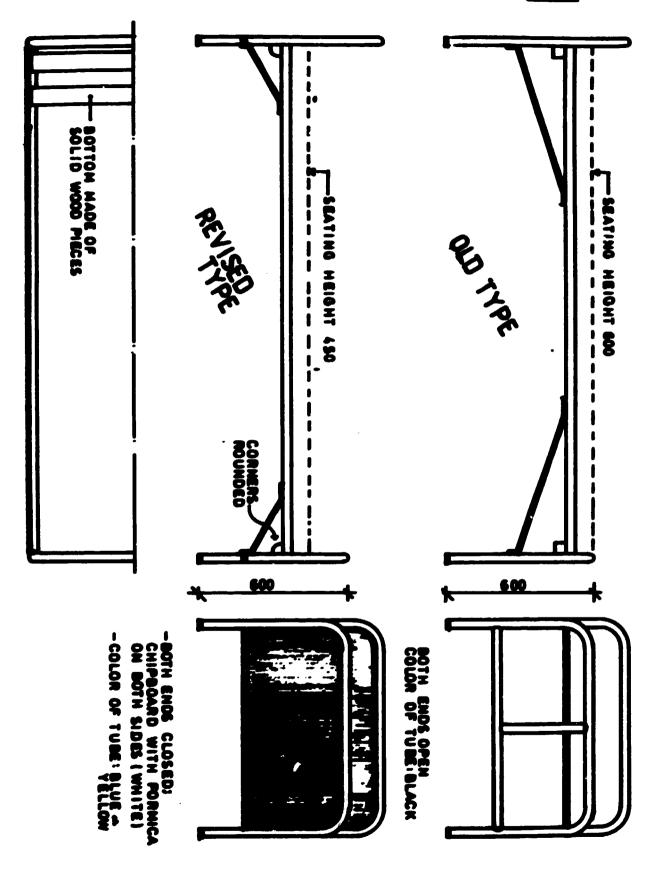




12







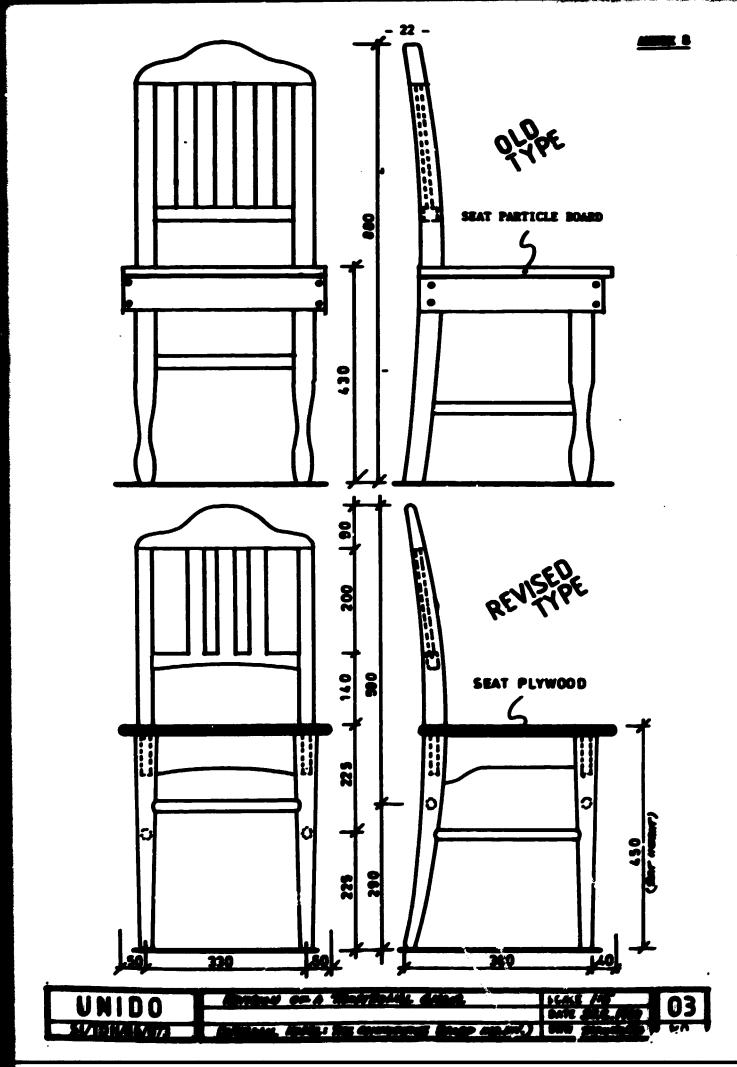
UNIDO

(257242) FRAN A WINGL SY

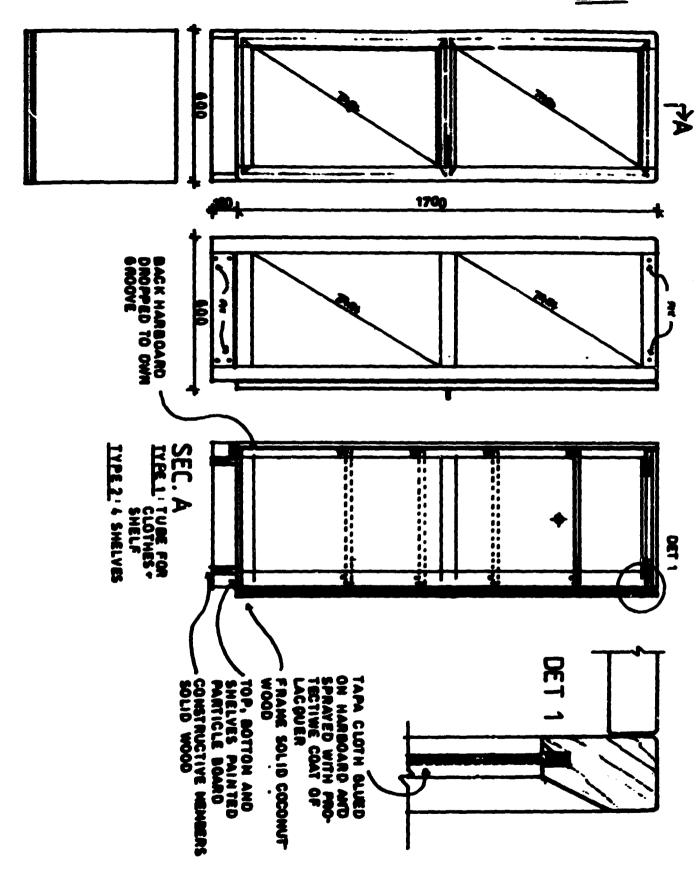
HOR. SY THE ARE

Supe

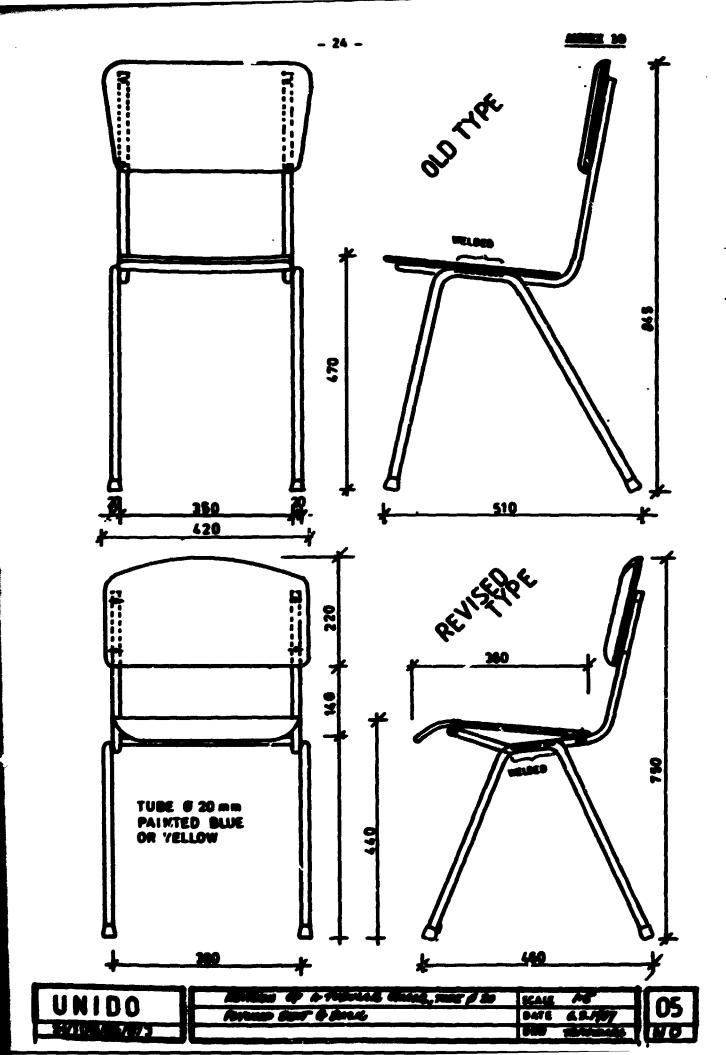
02

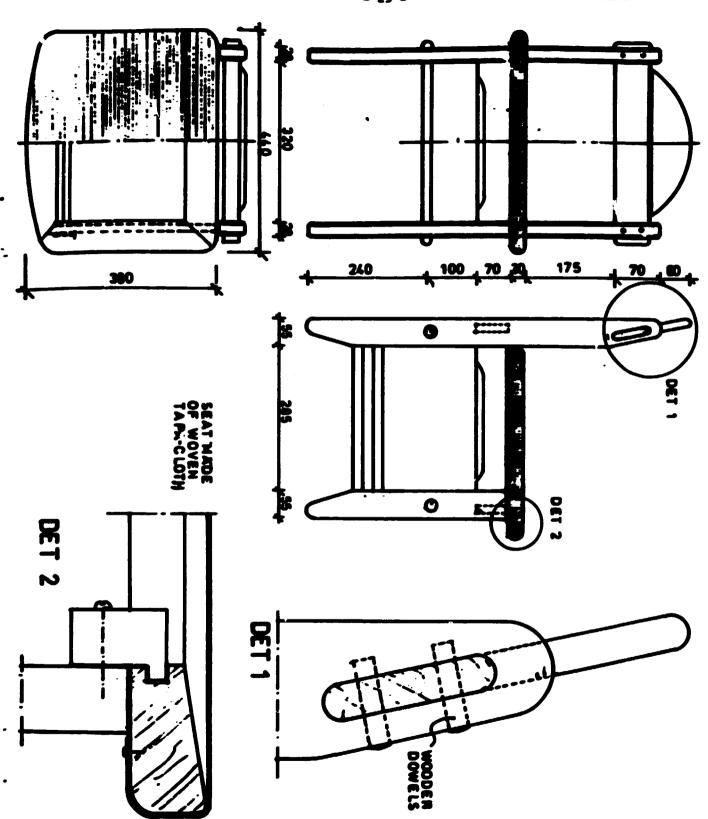


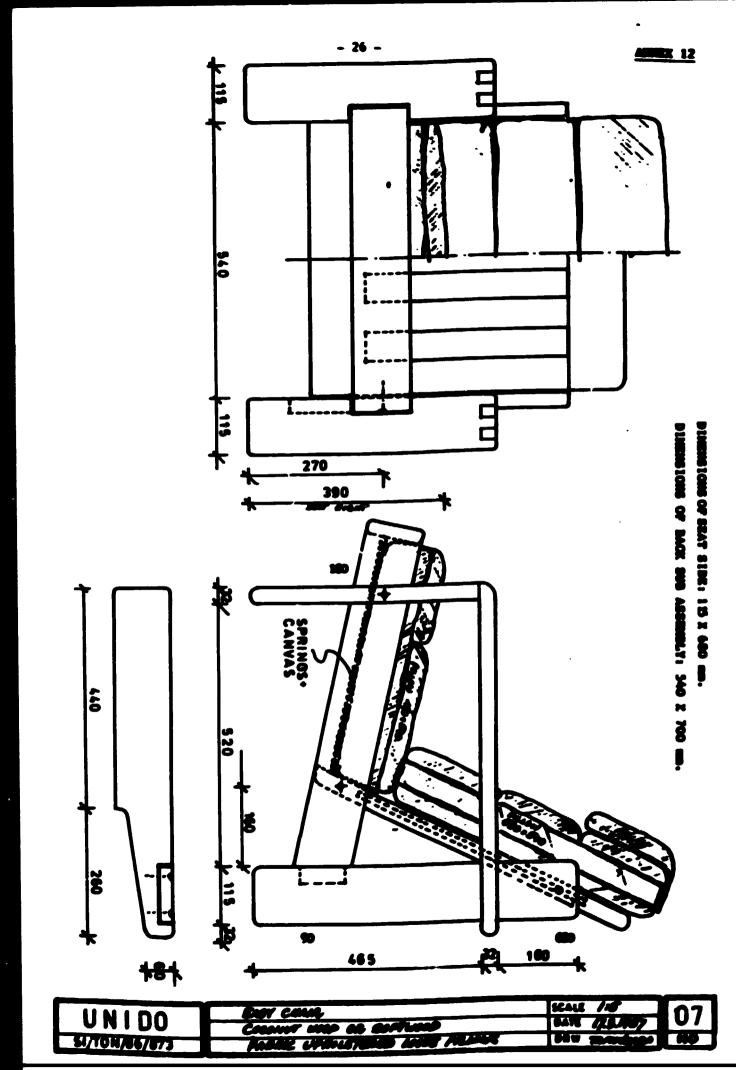


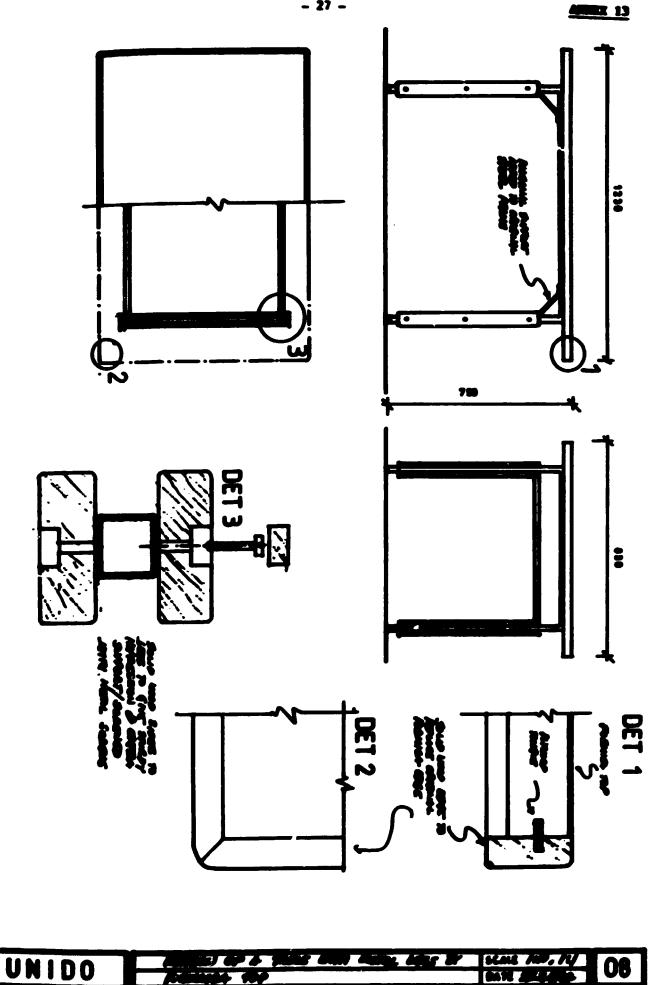


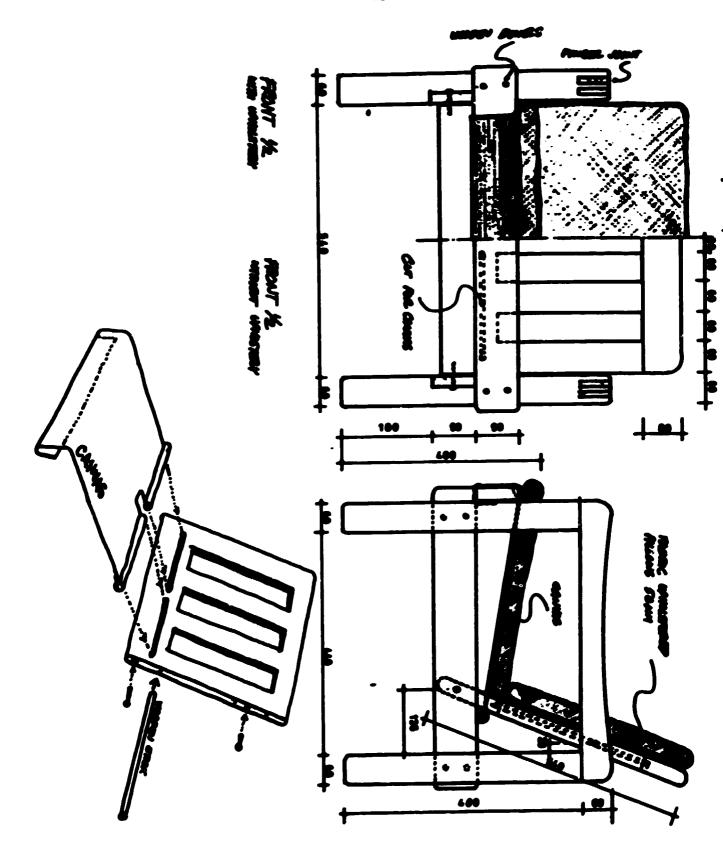
INIDO	SCALE MO. (1)	04
UNIDO Maria de la contractiona d	mate \$51/07	04
14/10/10/07/5 Aut 7/10/-540/07	District Street	NO

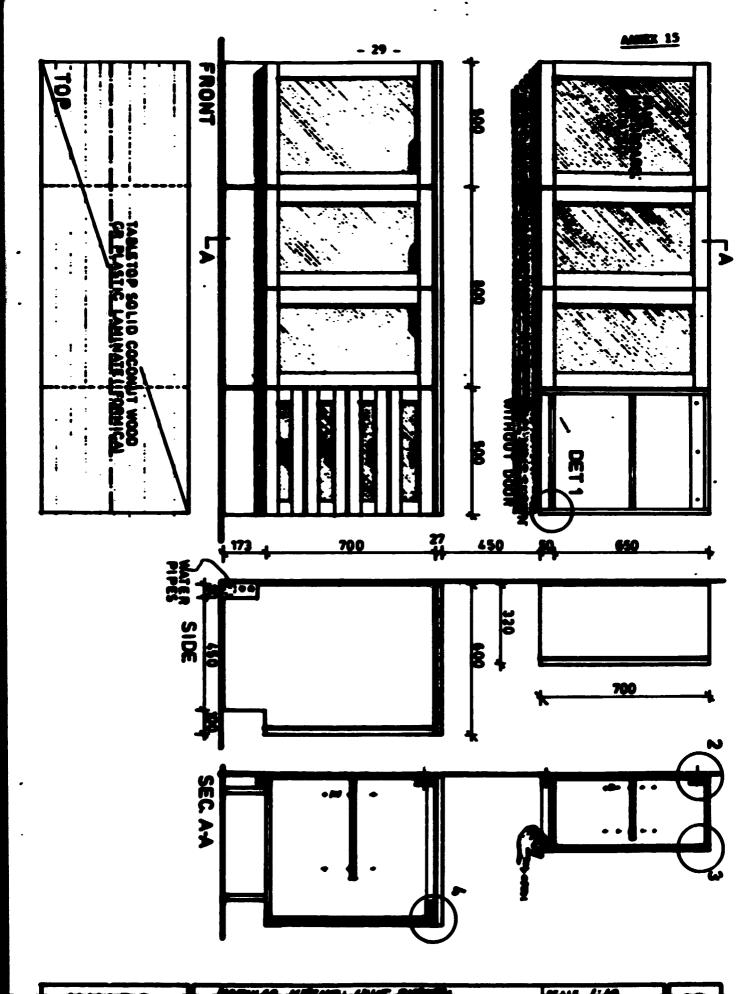


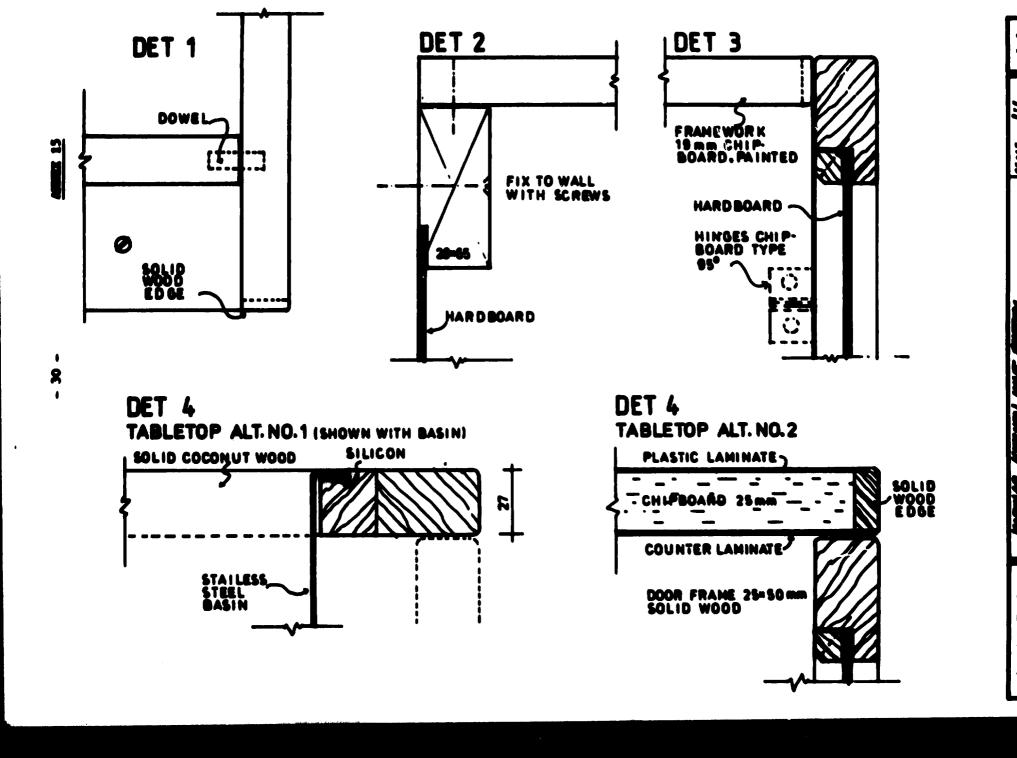












Deta elsebersi



Mississer or Exposio, Continues & Industries Nuce'alora, Tomas.

Good Avenue: Miniah Numu'atana

27th Nerch 1937

Dear Sir,

Subject : 'torkshop on l'otel Perniture Designa Dateline Hetel, 30 March 91987 et lo-m-

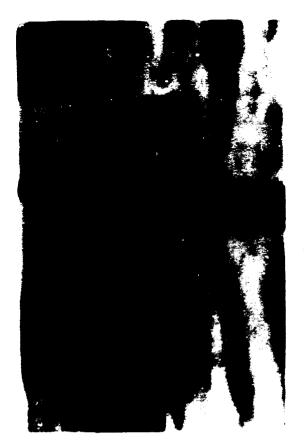
As you are sunre, two UNISO occaultants - Kr PKarl Pachs and Kr Time Tapisvanes have been in Tours for the part few weeks. Some of you have attended the weekshops conducted by them on the production and design appears. A few medal prototypes here been made out of the designs/immeratements suggested by the experts. You are requested to planes while it convenient to attend until pad and view those products on Yi Hards 1937 at 3.00 r.m. in Kalis Lounge Dateline "sets). Please confirm attendance as the the emoleced form. "ith repeats.

Tours sincerely,

(D. 3. Schoe)

for <u>Hedretery for Labour, Commerce</u>
<u>& Industries.</u>

Dal.





SAMPLES OF PROTOTYPES PRODUCED



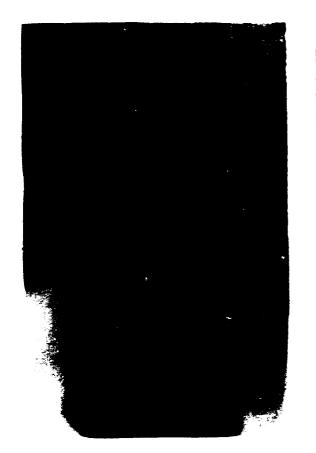


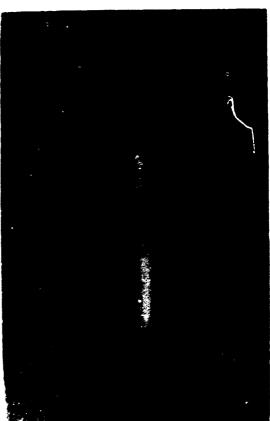




SAMPLES OF PROTOTYPES PROSUCED







SAMPLES OF PROTOTYPES PRODUCED

