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STRENGTHENING OF THE CAPACITY OF AFRICAN COUNTRIES FOR THE DEVELOPMENT AND MORE EFFECTIVE UTILIZATION OF SCIENCE AND TECHNOLOGY FOR INDUSTRIAL DEVELOPMENT 1/

Prepared by the UNIDO Secretariat

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STRENGTHENING OF THE CAPACITY OF AFRICAN COUNTRIES FOR THE DEVELOPMENT AND MORE EFFECTIVE UTILIZATION OF SCIENCE AND TECHNOLOGY FOR INDUSTRIAL DEVELOPMENT

EXECUTIVE SUMMARY

- 1. The African Heads of State and Government, in adopting the lagos Plan of Action for Economic Development, were unequivocal in agreeing upon measures to ensure the development of an adequate science and technology base and the appropriate application of science and technology in spearheading development in agriculture; transport and communications; industry, including agro-allied industries; education and manpower development, etc. The rationale for such a move was quite evident in that, faced with a crisis situation, the preoccupation as to why a continent so well-endowed with natural resources continued to be the least developed region and more susceptable to changes in external and global economic environment, became more pronounced and urgent.
- 2. The Lagos Plan of Action therefore emphasized the paramount importance of systematic and integrated development and the use of science and technology by the countries and peoples of Africa in order to accelerate their self-reliant development process with a view to removing the above paradox and to making the standard of living complementary with the resource endowments of the continent. In the contemporar society, the level of development of science and technology is commensurate with its level of industrialization. The underdevelopment of the African continent therefore reflects the underdevelopment of its science and technology base and, subsequently, its level of industrialization.
- 3. An important outcome of this historic conference, therefore, would be to advance and recommend actions on the most appropriate manner in which the chapter on science and technology in the Lagos Plan of Action could be translated into practical measures and programmes. In order to assist the conference in this task, UNIDO has prepared, for its consideration, this paper on "Strengthening of the Capacity of African Countries for the Development and More Effective Utilization of Science and Technology for Industrial Development". The paper is in five chapters, namely: introduction; the Industrial Development Decade for Africa; development and utilization of science and technology for industrial development in Africa; proposed framework of action for strengthening the capacities of African countries for the development and more effective utilization of science and technology for industrial development; and conclusion

Major declarations adopted by the African Heads of State and Government on Africa's economic and social development

4. In the introduction, a brief description is provided of the present economic situation and the various factors which, over the past twenty-five years, have contributed to the present socio-economic backwardness of the African continent. On the basis of the above scenario, the paper goes on to give a detailed analysis of the major declarations adopted by African Heads of State and Government on economic and social development matters. The main declarations considered are:

- (a) The Lagos Plan of Action and the Final Act of Lagos: These declarations propagate for an inward-looking economic development through the concept of self-reliant and self-sustaining development. The timeframe of this plan of action is to the year 2000 and, at that period, the expectation is an Africa that is socio-economically integrated with a high level of intra-African trade in African manufactures, services and technologies and contributing at least 2 per cent of the world industrial output. They also advocate self-sufficiency in food and ultimately the establishment of an African Economic Community and Common Market by the year 2000.
- (b) Africa's Priority Programme for Economic Recovery (1986-1990): This programme appreciates the fact that for reasons both internal and external to Africa, the objectives of the Lagos Plan of Action and the timeframe were slipping and Africa was moving deeper and deeper into the economic doldrums. Whilst according highest priority to the attainment of food self-sufficiency and agricultural development as well as to the alleviation of the external debt burden of the continent, the programme underlines the pivotal role of industry and other supporting sectors such as science and technology in the attainment of those priorities and in solving of the problems that have become a "thorn in the flesh" of the African continent. The timeframe adopted for this programme is 1986-1990. This coincides with the remaining period of the programme for the Industrial Development Decade for Africa.
- (c) The United Nations Programme of Action for African Economic Recovery and Development (1986-1990): This programme is complementary both in spirit and content to Africa's Priority Programme for Economic Recovery. It underlines the role of the international community in supporting the development efforts of the African continent and establishes priorities for Africa that are similar to those of APPER. The pivotal role of industry in the socio-economic recovery of the continent, particularly its linkage with food self-sufficiency and agricultural development, is again underscored. The timeframe is the same as that for APPER.
- 5. In essence, all these declarations attempt to redress Atrica's economic situation. The factors such as adverse terms of trade, collapse in commodity prices, decline in real terms of ODA, and other serious external and internal constraints that aggravated the economic crisis in Africa are analyzed and measures for immediate and long-term solutions proposed.

Industrial Development Decade for Africa (IDDA)

- 6. This special programme treated in the second chapter of the paper was conceived with a view to bringing into sharper focus and to create a greater awareness both within Africa and without of the pivotal role of industry in the socio-economic development. Covering the period 1980-1990, the IDDA is designed to take urgent action towards the accelerated industrialization of the continent and, secondly, to mobilize greater international, technical and financial support for the African countries in their industrialization endeavours.
- 7. With the proclamation by African Heads of State and Government and the United Nations General Assembly of the 1980s as the IDDA, a programme for the

Decade was prepared. In this programme, the Decade is divided into two indicative planning phases: a preparatory phase (1982-1984) and the implementation phase (1985-1990). Various plans and activities have been developed to ensure the most appropriate implementation and adequate monitoring of the programme. Institutional arrangements ranging from National Co-ordinating Committees through a Joint OAU/ECA/UNIDO Intersecretariat Committee to the policy-making bodies, especially the Conference of African Ministers of Industry have been established for directing and monitoring efforts in the implementation of that programme.

8. During the preparatory phase of the programme, a number of activities were carried out at all levels in preparation for the implementation phase. On the basis of those activities, it is envisaged that activities during the implementation phase will focus on the establishment of priority core industries and related industrial manpower and technological capabilities, support institutional machinery, raw material base. Particular attention would be paid to the mobilization of financial resources and the promotion of greater intra-African co-operation in all the facets of industrial development.

Development and utilization of science and technology for industrial development in Africa

- 9. The main thrust of the paper is on the development and utilization of science and technology for industrial development in Africa. In Africa the significant role of science and technology in economic and industrial development had always not been fully emphasized. In this section of the paper, the role of science and technology as the vehicle for economic and industrial development is comprehensively analyzed. In precise terms, the application of science and technology for industrial development is appreciated as a means to an end, the end being the attainment of the development goals of each country. In Africa, therefore, the application of science and technology would have to combine access to and the application of modern and foreign technologies with the use of indigenous technologies, especially those more suited to the small- and medium-scale industrial sector.
- 10. It is only with the above reoriented pattern that science and technology can make a meaniningful contribution to accelerated industrial growth consistent with the overall development goals and the attainment of the Lima target of at least 2 per cent of the contribution by African countries to world industrial production by the year 2000. There is thus a vital need for integrating science and technology in economic and social development through linkages with development goals as well as the development of effective mechanisms to promote the development and utilization of science and technology.
- 11. Because of its low level of development and inadequacy of the requisite infrastructure, particularly human resources, the development and application of science and technology for socio-economic development has encountered numerous problems in African countries. The most important of such problems include: the lack of a well-developed industrial environment; lack of well-defined national technology policies and plans; underdeveloped national machineries and institutions for industrial and technological research and development and for the selection, acquisition and transfer of industrial technology; inadequate financial resources; underdeveloped technological manpower; and lack of suitable industrial and technological information.

Proposed framework of action for strengthening the capabilities of African countries for the development and more effective utilization of science and technology for industrial development

- 12. This chapter of the paper advances proposals for a framework of action for the effective uitlization of science and technology for industrial development. At the national level, such a framework is aimed at enhancing the ability of the country to exercise a greater control over its industrial and economic development through the development of sound indigenous scientific and technological capacities and capabilities relating, in particular, to the development, acquisition, absorption and diffusion of technology. It is considered desirable and indeed very urgent for each African country to elaborate a science and technology action plan not only at the national level, but also at the subregional and regional levels within the spirit of intra-African co-operation. The framework of action also underlines the fundamental importance of the contribution from the international community in its implementation.
- 13. It is expected that the full implementation of the programme of action would greatly contribute towards increasing the efficiency of the African economy; accelerating the pace of industrialization on the continent, thereby increasing its share in world manufactured products; cutting down on dependence of individual countries on foreign technologies; optimizing the utilization of funds invested in science and technology programmes; and to reducing the enormous amount of the foreign debt of African countries.
- 14. With reference to the role of the international community in assisting the African countries in the implementation of the programme of action, the organizations of the United Nations system, especially, UNIDO, UNESCO, UNCTAD and ILO, have vital roles to play. On the part of UNIDO, based on various mandates and responsibilities assigned to it through its legislative authorities, UNIDO has a well-defined programme in support of the efforts of the African countries in the development and utilization of science and technology for industrial development. Such mandates have been further enhanced with the declaration of the Industrial Development Decade fcr Africa which gave UNIDO the prime responsibility for monitoring and providing technical assistance to the African countries in this programme.
- 15. The UNIDO co-operative programme of action on appropriate industrial technology also provides an important contribution to the African countries in developing capabilities and capacities in the various subsectors of industrial technology. The important objective of the UNIDO programme, apart from implementing specific programmes, is the consolidation of efforts in this field and the mobilization of interest on a worldwide scale in support of the endeavours of African countries and organizations.
- 16. The major activities of UNIDO relating to the development and utilization of science and technology encompass assistance to African countries in areas such as: formulation and implementation of technology policies, plans and programmes; strengthening of existing and establishment of new technological institutions and centres of excellence at all levels; provision of technology information relating, in particular, to the selection, acquisition and adaptation of industrial technology and to the development and

commercialization of indigenous technologies for practical application in industrial development; development of technological capabilities; and promotion of technological co-operation not only among African countries but also between them and the developed as well as other developing countries.

17. An issue of critical importance, treated in this chapter of the paper pertains to the strategy for the implementation of the framework of action. In this connection, a very pragmatic and realistic approach based on a careful assessment and selection of priority actions to be carried out on the short, medium— and long-term basis is proposed along with concrete suggestions for mobilizing financial resources for its implementation. Whilst urgency in addressing the problems of science and technology and its application to economic development in Africa is underlined, the proposed framework of action as well as the strategy for its implementation should pave the way and lay a solid foundation for the effective development and utilization of science and technology for attaining the objectives of self-reliant and self-sustained development.

Conclusion

18. In the concluding chapter, it is appreciated that the task facing the African countries in the development and effective utilization of science and technology for industrial development is tremendous. African countries and organizations are called upon to accord an appropriate amount of resources, both financial and human, to this sector. At the subregional and regional levels, there is an urgent need to pool resources together and to translate, in practical terms, the spirit of solidarity emphasized in the various declarations and resolutions adopted by African leaders on the economic and social development of the continent. There is a need to intensify industrial and technological co-operation among Member States as well as with other developing countries and at the global level. The role of the international community and organizations in assisting the African countries to develop their science and technology base and in applying it to industrial and other economic sectors need to be intensified. In this regard, the special critical role of UNIDO in assisting African countries and organizations in this important field is emphasized.

I. INTRODUCTION

Basic considerations

- 1. The question being posed repeatedly is why a continent that is so highly endowed with all the ingredients necessary for socio-economic development should be so under-developed. This question is a simple one but the answer is very complex. At the African level, it took up to 20 years of post-independence trial and many fora to identify the fundamental problems and to come up with a prescription for a remedy. One would have to go back to the scramble for Africa and the partition of the continent! This process divided Africa into innumerable fragments, the majority of resulting countries economically unviable with populations of less than 1 million. The economies of most countries are typified, inter alia, by vicious poverty and low levels of production in an environment marked by serious deficiencies in basic socio-economic infrastructure, most especially by a lack of physical capital, research capabilities, technological and human resources development that are indispensable to an integrated and dynamic community.
- 2. Despite some 25 years of independence during which Africa should, at least in principle, have been master of its own destiny, the present economic picture is still gloomy. As pointed out in the preamble to the Lagos Plan of Action (LPA), "Africa is unable to point to any significant growth rate. Whatever socio-economic indicator is used be it per capita income, the share of primary activities in total production, school enrolment ratios, access to safe water, mortality or health most African countries can be seen to be lagging behind other developing countries". The number of African countries listed as "least developed" by the United Nations recently increased to 27 out of a world total of 40, while 21 out of 34 countries classified by the World Bank as "low-income" developing countries are located in Africa.
- 3. Progress towards the achievement of the quantitative targets of the Lima Declaration has fallen short of expectation. The average annual growth of manufacturing value added for developing Africa has remained about the same as the average of 6 per cent obtained during the period 1970-77. Although reasonable where internal problems of some countries and recent trends in world economic conditions are concerned, this rate is, nevertheless, well below the 8 per cent target set in the International Development Strategy and even less satisfactory when the requirements for achieving the regional contribution to the Lima target are considered. Africa's share in world production of manufactures has remained little changed since 1978 at less than 1.0 per cent of the total (in 1975 prices). This compares to a continued slight increase in the share of other developing regions which rose to about 9 per cent of the total, thus indicating a declining African production relative to other developing regions.
- 4. Although most African countries are increasingly placing high priority on industrial development in order to facilitate the achievement of their social and economic goals, the existing industrial structure in most African countries, however, poses issues of considerable concern. The rate of growth of industry in African countries has been very slow, with industry accounting for only a small percentage of the Gross National Product. The process of industrialization which involves managerial, technological, economic, social and political considerations and parameters, dynamically composed,

orchestrated and performed by a changing cast of players, participants and decision-makers is also becoming more complex. This involves the building and management of enterprises which harmonize and integrate resources, technology and human effort for productive purposes.

- 5. The share of manufacturing in the region's gross domestic product (GDP) is still appreciably lower than the comparable average for all other developing countries, while agricultural performance has dropped rapidly. The economic activities in most countries of the region continue to be concentrated on the production of primary commodities for export to markets and at prices over which they have no control. The basic factor inputs for the production of those commodities are imported and paid for in much needed foreign exchange which exceeds by far their earnings from the exports. This has brought about another fundamental feature of Africa's sad economic condition, its high level of external debt. As a result of the worldwide economic crisis whose effect on Africa has been further compounded by natural disasters, several African countries are unable to service their external debt.
- 6. There is thus a growing disenchantment in several African countries with the present pattern of industrial growth and of development in general. While significant results have been achieved in some countries, the total impact of the industrialization process and science and technology has falien considerably short of the socio-economic needs in most African countries. economic benefits of industrial development have not seeped down to the poorer segments in these countries, which reside mostly in rural areas and which have remained largely unaffected by industrial development concentrated largely in urban areas. Industrial growth based on traditional western production and consumption patterns have not been oriented to meet the legitimate needs and aspirations of the larger rural community in the majority of African countries in terms of employment, income and basic socio-economic needs. Poverty and unemployment have, in fact, become intensified, not only in rural areas but also in the urban sector. Income disparities have tended to grow instead of being reduced and, above all, certain basic needs of the community, especially food security, remain unfulfilled, creating and accentuating a critical dichotomy in the development process.

The Lagos Plan of Action (LPA) and the Final Act of Lagos (FAL)

- 7. It was against the above gloomy economic background that the African policy-makers resolved that, unless the fundamental factors underlying their economic and social crises are attacked at the root through durable and long-term structural transformation, Africa will perforce remain the sick child of the international community. This decision led to the convening of an extraordinary session of the OAU Summit in Lagos (Nigeria) in April 1980 devoted to the economic situation of the continent. At that meeting, they undertook a critical examination of the economic situation in their countries and the region as a whole, and adopted the Lagos Plan of Action for the economic development of the region for the period 1980-2000. The Plan deals with all sectors of African development and aims at promoting the development of indigenous African capabilities necessary for the achievement of the twin goals of collective self-reliance and self-sustained development.
- 8. In recognition of the pervasive and pivotal role which industry plays in economic development of the African countries, the OAU Heads of State and Government ranked industrialization second among the priorities in the African

strategy for the Lagos Plan of Action, first priority being accorded to self-sufficiency in food production. This high priority accorded to industrial development is fully reflected in the Lagos Plan of Action. Thus, paragraph 56 of the Plan asserts that "the industrialization of Africa in general, and of each individual Member State in particular, constitutes a fundamental option in the total range of activities aimed at freeing Africa from underdevelopment and economic dependence. The integrated economic and social development of Africa demands the creation, in each Member State, of an industrial base designed to meet the interests of the country and strengthened by complementary activities at the subregional and regional levels". Furthermore, in the Final Act of Lagos, industry was selected as one of the priority sectors for continental integration during the 1980s.

9. The long-term objectives for the industrial sector set for the region in the Lagos Plan of Action ca'll for an increase to at least 2 per cent in the region's contribution to world industrial production by the year 2000, the corresponding share being 1.4 per cent by the end of the Decade. African countries are urged to do everything in their power to achieve self-sufficiency by 1990 in the food, building materials, clothing and energy sectors, while during the first half of the Decade the foundation will be laid for the phased development of the following basic industries essential to the achievement of self-reliance: food and agro-industries, building industries, metallurgical industries, mechanical industries, electrical and electronic industries, chemical industries, forest industries and energy industry.

Africa's Priority Programme for Economic Recovery (1986-1990) (APPER)

- 10. In view of the persistent deterioration of the economic crisis in Africa resulting in untold misery to the peoples of the continent, the OAU Heads of State and Government, during their Twenty-first Ordinary Session at Addis Ababa (Ethiopia) in July 1985, decided to adopt Africa's Priority Programme for Economic Recovery (1986-1990) to cope with the emergency and to lay the foundation for absorbing the shock of future emergencies. The Programme provides a framework for translating the broad principles and objectives of the Lagos Plan of Action and for the structural transformacion of the African economies into a sharply focused series of operational activities to be implemented over the next five years (1986-90). It is designed to pave the way towards the attainment of a lasting and durable structural change and an improved general level of productivity.
- ll. The Programme acknowledges the shortcomings in the current development policies of the African countries and represents an unambiguous statement of full commitment on the part of the African leaders to undertake a number of measures to remedy those shortcomings. Its implementation would help to bring about a radical change in the patterns of production and consumption, social and economic structural transformation, accelerated economic growth and development, as well as the economic integration of the region.

The United Nations Programme of Action for African Economic Recovery and Development (1986-1990)

12. The African Governments, in adopting the various measures to redress Africa's economic situation, have often appreciated the fact that they cannot develop or implement those measures and the programmes they adopt in isolation since some of the constraints being encountered are exogenous to Africa. The

international recession, the collapse in commodity prices, the adverse terms of trade, the decline in real terms in Official Development Assistance (ODA), increased protectionism, high interest rates and the heavy debt burden and debt servicing obligations of African countries are, for example, among the more serious external constraints that aggravate the economic crisis in Africa.

13. It was against the above background that the African leaders requested for a special session of the United Nations General Assembly on the critical economic situation in Africa with a view to mobilizing international support for their efforts in abetting that situation. That special session adopted the United Nations Programme of Action for African Economic Recovery and Development (1986-1990) which is similar in content and spirit to Africa's Priority Programme for Economic Recovery (1986-1990). It calls upon the international community at various levels to lend support to the African countries, especially in mobilizing the \$40 billion estimated to be generated by the international community to finance the various economic recove y and development programmes and projects in Africa.

II. INDUSTRIAL DEVELOPMENT DECADE FOR AFRICA (IDDA)

14. Although food and agricultural production is accorded the highest priority in the various political declarations adopted by the African countries and the international community on the economic situation in Africa, particular emphasis has always been given to other sectors that support agricultural and food production, especially the industrial sector. In this regard, it acknowledges and underscores the pivotal role which industry has to play in the overall socio-economic emancipation of Africa. It also underlines the fact that if Africa's agricultural resources are to be efficiently exploited, the linkages between agriculture and other sectors, notably industry, have to be strengthened. Accordingly, the programme envisages the establishment of strong structural linkages between agriculture and industry through the provision of, inter alia, agricultural implements and tools, fertilizers and pesticides as well as the processing of food and other agricultural products. Furthermore, a permanent solution to the external debt crisis on the continent would depend on the local production of industrial goods and services whose importation currently accounts for most of Africa's external debt and foreign exchange expenditures. The above substantiates the view advocated by UNIDO, and increasingly being accepted internationally, that a lasting solution to the food, agricultural, debt and, indeed, the economic crises in Africa lies in the accelerated development of the industrial sector.

Proclamation of the Decade

15. In the light of the above and in order to accelerate and facilitate the implementation of the industry chapter of the Lagos Plan of Action, the OAU Heads of State and Government proclaimed the 1980s as the Industrial Development Decade for Africa (IDDA). The Decade was designed, firstly, to generate greater awareness in the African countries of the need to take urgent action towards the accelerated industrialization of the continent and, secondly, to mobilize greater international technical and financial support for the African countries in their industrialization endeavours. This proclamation subsequently received neral Assembly, on the recommendation of the Third General Conference of UNIDO, adopted resolution A/RES/35/60(B) proclaiming the Decade.

l6. By the proclamation of the Decade, the African Governments reaffirmed their decision to accord, in their development plans, a major role to industrialization with a view to enhancing its impact on meeting the basic needs of the population, ensuring the integration of the economy and the modernization of society as well as to achieving a greater share of world industrial production. They were also fully aware that such a proclamation will confer certain obligations on those who work for it and thus undertook a commitment to take all necessary steps and to make an appropriate contribution to the efforts required to ensure its success.

Programme for the Decade

- 17. Following the proclamation of the Decade, the OAU, Economic Commission for Africa (ECA) and UNIDO jointly formulated proposals for the programme for the Decade which were adopted by the Sixth Conference of African Ministers of Industry in 1981 at Addis Ababa (Ethiopia). Those proposals (reproduced in document ID/287) were subsequently endorsed by the OAU Heads of State and Government and by the United Nations General Assembly. They provide a framework for the formulation and implementation of the programme for the Decade at the national, regional and international levels.
- 18. The programme for the Decade is based upon the broad guidelines, orientation, quantitative targets and subsectoral priorities provided in the Lagos Plan of Action. Its ultimate objective is to contribute to the attainment of self-sufficiency in food production in Africa. It is also directed towards the development and provision of a wide range of industrial inputs and services required for the development of the other sectors, especially agriculture, transport and communications and energy, as well as important factor inputs to the industrialization process, particularly manpower, technology, energy, raw materials, institutional infrastructure and financial resources. Implementation of the programme was divided into two indicative planning phases: a preparatory phase (1982-1984) and the implementation phase (1985-1990). Guidelines (document ID/310), outlining the priority activities to be carried out during the preparatory phase of the programme, were subsequently drawn up by the three secretariats and endorsed by the African Ministers of Industry.

Implementation of the Decade programme

19. During the preparatory phase of the programme a number of countries took steps in preparation for the implementation of the programme for the becade. Many countries established national co-ordination committees and operational focal points and others incorporated in their national industrial development plans and programmes the principles and ideas contained in the programme for the Decade. At the subregional level, steps were taken to strengthen subregional industrial co-operation. At the international level, assistance was provided, largely by UNIDO, to African countries and international organizations in the formulation and implementation of their programmes for the Decade. Special efforts were also made to popularize the Decade both within Africa and without. Investment promotion activities, including investment forums and solidarity meetings, were organized as a means of assisting African countries to mobilize financial resources for their Decade programmes and projects.

- 20. On the basis of the activities carried out during the preparatory phase of the Decade, it is envisaged that activities during the implementation phase will focus on the establishment of priority core industries and related industrial manpower and technological capabilities, support institutional machinery, raw materials base and financial resources. Special emphasis is also being accorded to the promotion and realization of intra-African industrial co-operation.
- 21. The role of the industrial sector in Africa's economic recovery has been clearly emphasized in the policy documents identified earlier, notably the Africa's Priority Programme for Economic Recovery (1986-1990) and the United Nations Programme of Action for African Economic Recovery and Development (1986-1990). Although the implementation of the Decade programme has been slow, it has now been recognized, more than ever before, that it has a decisive role to play in the attainment of a long-term solution to the economic crisis affecting the African region. The African countries, international organizations, especially UNIDO, and the entire international community have therefore been called upon to take all necessary measures to ensure its successful implementation of the Decade programme. The African Ministers of Industry, meeting at their eighth Conference in Bujumbura (Burundi), therefore decided to recommend the proclamation of a second Decade. Future efforts towards the accelerated implementation of the programme for the Decade should, first and foremost, aim at ensuring a greater flow of resources into Africa for the implementation of industrial projects. The mobilization of financial resources from sources of financing such as UNDP, development banks, multi-lateral and bilateral funding agencies and investment institutions will thus continue to be a priority action, including a more effective utilization of the limited locally available resources. A priority action in this regard is the preparation of sound investment projects for promotion among potential investors and financing institutions.
- 22. There would also be a need to undertake greater policy reforms and more measures for a better management of the industrial sector, both at the national and subregional levels. In this connection, the adjustment and implementation of industrial policies and strategies, including the preparation of industrial masterplans, should receive special attention. Subsectoral studies at the subregional and regional levels in such areas as iron and steel, fertilizers and agricultural machinery would also need to be carried out leading to the eventual elaboration of subsectoral masterplans at the subregional level.
- 23. The need for a carefully planned industrial infrastructure still contrasts sharply with the current situation in the region where there are a number of institutions with overlapping functions not only at the national but also at the subregional level. There would therefore be a need to strengthening existing subregional organizations and mechanisms for the more effective monitoring of subregional industrialization programmes and projects. Emphasis should also be placed on the organization of a sound industrial and technological information/data base; the establishment of industrial consultancy and extension services networks, especially for project preparation, industrial rehabilitation, management and maintenance, as well as standardization and quality control.
- 24. In the United Nations and the OAU Programmes for Africa and the IDDA, the need for a more effective development and utilization of human resources and

for ensuring a greater participation of the population in the development process, is stressed. It would therefore be necessary to intensify measures for the development of human resources and technological capabilities with emphasis on the selection of national and regional/subregional training centres and institutions with a view to strengthening their capabilities for providing industrial training at the regional or subregional level. Intra-African co-operation in the area of human resources development also needs to be intensified through the elaboration of subregional training programmes with country specialization for promotion among potential donors. Emphasis also needs to be accorded to the organization of training seminars in such areas as project preparation and evaluation and technology acquisition as well as in-plant group training programmes in Africa in selected industrial branches such as metal working, cement production, maintenance of agricultural machinery, etc.

- 25. There is an urgent need to intensify measures for strengthening the technological capabilities of African countries. This should include strengthening co-operation between national Offices of Technology, through assistance to ARCT in the acquisition of technology as well as the intensification of linkages between such international information systems as the UNIDO operated INTIB and ARCT and national technological information services in the provison of technological information and advisory services to African industrial enterprises and entrepreneurs.
- 26. In connection with technological capabilities development, there would be a need to establish more pilot and demonstration plants in order to contribute to the commercialization of local and adaptation of imported technologies in those priority industrial subsectors and branches of particular significance to the implementation of the OAU and United Nations Programmes for Africa such as food production and processing, agricultural machinery and implements, pharmaceutical industry, mini-fertilizer and iron and steel plants, building materials and energy. The multiplier effect of these pilot and demonstration plants should be enhanced through the organization of study tours, especially for those countries where their results could lead to complementary production. The development of pilot plants would also have a direct effect in the development of core industries and the optimum utilization of local natural resources.
- 27. As indicated earlier, high priority is accorded to intra-African industrial co-operation in the IDDA programme as well as in the United Nations and OAU Programmes for Africa. A priority action in this regard is the organization of subregional meetings focussing on a limited number of areas of common interest to the countries of the subregion, such as industrial training, consultancy, entrepreneurial development as well as on the mechanism of co-operation to facilitate the effective implementation of subregional industrial projects. In addition, and in support of this activity, the holding of investment promotion meetings at the national and/or subregional level and eventually on a sectoral basis also needs to be intensified. In order to enhance interregional industrial co-operation, the holding of Solidarity meetings within the framework of ECDC would need to be intensified and greater co-operation between African and other developing countries also promoted through the organization of interregional co-operation meetings.
- 28. The IDDA programme calls for the preparation of an Industrial Map of Africa which would contribute to gathering and synthesizing the scarce data

available on the region's industrial raw materials, industrial production facilities, manpower, distribution and suitable training capacites. Various subregional meetings organized in Africa within the framework of the IDDA have also called for the preparation of subsectoral studies which would enable the effective integration of the subregional projects. It would therefore be essential to expand the scope of the studies initiated thus far to include other selected subsectors such as fertilizers, agricultural machinery and building materials. A start should be made to synthesize the information so far gathered in an intital attempt to produce the industrial map for Africa.

III. DEVELOPMENT AND UTILIZATION OF SCIENCE AND TECHNOLOGY FOR INDUSTRIAL DEVELOPMENT IN AFRICA

Role of science and technology in economic and industrial development

- 29. The application of science and technology for industrial development is a means to an end, the end being the development goals of each country and, in particular, the acceleration of economic development. This is emphasized in the Lagos Plan of Action, the programme for the Industrial Development Decade for Africa, Africa's Priority Programme for Economic Recovery (1985-1990) and the United Nations Programme of Action for African Economic Recovery and Development (1986-1990). All these programmes highlight the fact that to achieve over-all development goals, the pattern of industrial growth in African countries would have to combine a rapidly growing modern industrial sector, side by side with a sound and efficient decentralized industrial sector. Concomitantly, the application of science and technology would have to combine the access to and the application of modern and large-scale technologies, with the use (after upgrading, if need be) of technologies more suited to the requirements of the decentralized industrial sector. Only with such a reoriented pattern can science and technology make a meaningful contribution to the accelerated industrial growth consistent with over-all development goals and the achievement of the Lima traget of at least 2 per cent world industrial growth to be attained by the African countries by the year 2000.
- 30. Thus the vital need for integrating science and technology in economic and social development through linkages with development goals is, in a sense, more important and fundamental than the mere consideration of mechanisms to be employed to promote development of science and technology. A key element in the process of integrating science and technology with industrial development is the stimulation of interest and the sensitization of all partners and decision-makers in the process of industrial development. It is only through such integration, both conceptually and in parctical terms, that the application of science and technology can make the most effective contribution to industrial and economic development.
- 31. The application of science and technology for development is not only to be derived from national development goals but also has to be matched with the resources endowments of the country. Science and technology is in fact not applied in isolation but as part of the performance of an economic activity that contributes to development. In such an activity, say industrial development, science and technology are again applied not alone but matching with investment, skills, resources and other related factors. In other words, the application of science and technology cannot be divorced from the total process of industrial development.

Inter-relationship between science and technological industry

- 32. Perhaps no other single branch of economic activity influences or gets influenced by science and technology more than industry. Industrial development often paves the way for the inital scientific and technological development of a country and thus contributes to the development of scientific and technological skills. Furthermore, the application of science and technology in other sectors often requires the manufacture of products on an industrial scale and may determine the technology to be adopted for such manufacture. It also affects the pattern of industrial development, the centre piece of the development process, hence, the pattern of overall social and economic development.
- 33. It is only within the framework of the above basic considerations that science and technology can be applied realistically and effectively. To promote such application three major elements are therefore of particular importance for national and international action. First, the linkage of science and technology to industrial development, and through industrial development to over-all development goals, will be successful only in the context of the formulation of relevant policy measures by the national Governments; science and technology policy and planning therefore become important factors. Second, the development of scientific and technological capabilities in each country is a prerequisite for the selection, acquisition, adaptation, absorption or development of technology. This involves, among other things, the building up of technological institutions and the training of industrial and technological manpower. The third element is the appropriate choice of technology, since inappropriate choice will not only be expensive but will also distort the pattern of development.
- 34. Industrialization and the development and acquisition of technology is increasingly proceeding at a faster pace, but mostly through foreign collaboration, involving importation of know-how and turn-key projects; thus control, direction and application of technology has remained largely with the sources of supply. Viewed historically, the problems of technology acquisition have remained, in essence, the same as during the past decades, when the African countries embarked on the process of industrialization. Such attempts have not generated satisfactory results due largely to the gross shortage of indigenous technological capabilities and productive capacities.
- 35. The developed countries, on the other hand, control the finance and the technology needed by the African countries as well as the access of the products of such countries to their markets. Furthermore, their technologies were developed essentially for their own use and are therefore not always relevant to the situation in African countries. It has therefore been recognized that the pattern of industrialization in the African countries could not simply be an imitation of that of the developed countries but a total readjustment to their needs and priorities while preserving the cultural identity of their societies.
- 36. While it is impracticable to adopt a uniform model of industrial development for all African countries, since great diversity exists among them not only in their stage of development but also in their natural and human resource endowments, a pattern of industrial growth needs to be conceived along with appropriate lines of technological development that could be adapted to the specific needs of individual countries. Emphasis needs to be

placed on long-term measures and, in particular, on science education and the development of human resources. Political commitments are needed on the part of Governments. The developing countries could benefit considerably through collective self-reliance and global co-operation. Multilateral aid, in particular from the United Nations system, could be an important means of helping the developing countries.

Problems encountered in African countries in the development and utilization of science and technology for industrial development

37. The major problems currently being experienced by the African countries in the development and effective utilization of science and technology for industrial development relace mainly to the lack of a well developed industrial environment; lack of well defined national technology policies and plans; underdeveloped national machineries and institutions for industrial and technological research and development; underdeveloped national machineries and institutions for the selection, evaluation, acquisition and transfer of industrial technology; inadequate allocation of funds; underdeveloped technological manpower, and lack of suitable industrial and technological information.

Lack of a well developed industrial environment

38. In most African countries, industrial development is still part of an imported culture. The local business community still needs to be fundamentally oriented with the particularities of such a culture. The industrial environment is therefore generally still at an embryonic stage without sufficient facilities such as fiscal and tax incentives, energy and physical infrastructure, qualified technical manpower and technological information, to encourage investment by entrepreneurs. In most African countries, therefore, the establishment of industries has largely been in the hands of foreigners who generally have set up industries employing their own technologies and managers.

Lack of well defined national science and technology policies and plans

39. If science and technology is to play a significant role in the industrial and economic development of a country, it must be integrated within the country's planning policy. Science and technology planning must be closely tied to the overall economic planning of the country. A viable correlation must be instituted between development planning and science and technology. There is generally a lack of clearly defined and adequate national policies and legislation covering all aspects of science and technology development and acquisition. Although a number of African countries have attempted to develop national science and technology policies, only very few have achieved success in their implementation. This is largely due to the fact that very little attention has so far been paid to the preparation of science and technology plans and programmes as well as the development of the required technological capabilities. The absence of such plans and programmes poses great difficulties in the development or acquisition of appropriate technologies required for industrial and economic development.

Inadequate regulation of technology flows

40. Inspite of recent recognition in a number of African countries of the need to introduce governmental regulation in respect of the inflow of foreign

technology in their countries, the situation is, in general, still very week. Regulation of technology contracts is practised only in a few developing countries, mainly where a significant level of industrialization has been achieved. The usual approach has been to entrust this responsibility to an agency within one of the governmental departments. In some cases, the agency responsible for screening technology agreement is also scrutinized by foreign investment proposals, while in a few other countries National Registries for Technology or similar screening and registering agencies have been set up separately for this purpose. The majority of African countries do not have much of these regulatory machineries. Even where they exist, such regulation has, be and large, tended to be exercised only in relatively limited aspects in most of the countries where it has been introduced. In practically all cases there is hardly any relationship between the national agencies dealing with scientific and technolog_cal development.

Underdeveloped national machineries and institutions for industrial and technological research and development

- 41. Interwoven with the problems arising from the lack of well defined national science and technology policies and plans is the lack of a suitable national institutional machinery to ensure the proper co-ordination and effective development use of local scientists and technological capabilities in industrial and economic development. This has given rise to a great deal of duplication of national resources such as the establishment of new scientific and technological institutions to undertake tasks already accorded to existing ones.
- 42. Also related to this problem is the lack of a national mechanism in practically all African countries for the commercialization of scientific and technological research and development results. Such a mechanism should include appropriate institutional arrangements for the development and commercialization of local technologies, as well as the creation of the required capabilities for the diffusion, absorption and upgrading of not only locally developed technologies but also of imported ones.
- 43. In connection with the above, it may be noted that scientific and technological institutions in most African countries have emerged, with some exceptions, only within the last few decades. These institutions cover a wide variety of areas such as multipurpose and specialized technological research, standardization and quality control, industrial information, engineering design, patents, regulation of imported technology; industrial management; and consultancy and training. While some of these institutions fulfil important functions, in most African countries, where they exist, their contribution to industrial and economic development is still limited. This is because the establishment of scientific and technological institutions in most African countries has not always been planned to respond to national needs identified within the context of national policies and plans. In some countries they were established initially as subsidiaries or departments of larger institutions to respond to specific needs of foreign countries and their organizations. With the advent of independence and with the reorientation of scientific and industrial activities towards reaching national goals, it has been found difficult to put some of these institutions into meaningful use, even to change, combine or even phase out some of them, especially those whose establishment was politically motivated.

44. Most of the difficulties which existing science and cechnological institutions face relate to problems of organization, management, recruitment of competent staff and marketing of their services. They have often not been accorded the financial and operational autonomy necessary to facilitate their work. Several of them are operated as, or like, departments of Government ministries. As a result, there is generally a great inder-utilization of the existing scientific and technological institutions, especially by the Government, the business community and industry. This problem is essentially caused by a lack of confidence in those institutions whose involvement in industrial and economic activities is generally based on their "track record" and the level of their past success, thereby not providing them a fair chance to prove their worth on important projects.

Underdeveloped national machineries and institutions for the selection evaluation, acquisition and transfer of industrial technology

- 45. In their efforts to industrialize, African countries will continue to rely heavily on imports of technology, almost wholly, from developed countries. The implications of such imports extend far beyond those of the discrete individual transactions that occur between the enterprises concerned. It is estimated that technology imports by the developing countries, in terms of fees, royalities and other payments for technical know-how and specialized services, increased from around \$1,000 million in 1975 to over \$6,000 million by 1985. This would constitute about 15 per cent of the total trade in technology, which is likely to be of the order of \$40,000 million by 1985, if the growth in the volume of such trade during 1975-1985 is maintained at the same level it took place during the decade 1965-1975.
- To. In spite of their dependence on foreign technologies for their industrial and economic development, the African countries, on the whole, lack the machinery and institutions for the selection, evaluation and acquisition of industrial technology. They are therefore generally in a weak negotiating position due mainly to their lack of sufficent and precise information on various aspects of technology transfer such as: sources of available and alternative technologies; available indigenous technologies; level of research and development of those technologies; comparable information on financial, legal and technical conditions of transfer of technology agreements; information on foreign companies and donors of the technologies, particularly the multinationals; and information on recent developments in international licensing, patents and trade-mark laws, compulsory licensing, etc. This has, in most instances, resulted in excessive payments, restrictive and tie-in clauses, and grant back provisions, just to mention a few of the unfavourable terms.
- 47. The African countries are particularly defficient in the machinery for the development of capacities and capabilities for the absorption and upgrading of the technology related to large turn-key projects which essentially involve the purchase of off-the-shelf technology and know-how. This involves the selection and proper use of technology from the existing "technology shelf", an act which requires technological capacity of the same general order as the act of creating new technology. To negotiate with machinery salesmen and select the most economical and advantageous equipment, to purchase process technology on equitable terms and conditions; to examine tenders for development project; to enter into various licensing arrangements;

to evaluate project proposals associated with a given technology; to negotiate effectively with foreign investors; or to be familiar with the various aspects of industrial property - these are but some of the complex acts involved in selecting technology from existing processes which require a high degree of national technological capacity usually not available in developing countries in sufficient quantity.

Inadequate allocation and utilization of financial resources

- 48. It has been observed that while African countries have invested significant amount of funds, from both local and external sources in the establishment of investment projects, especially in the industrial sector, only very smail, almost insignificant, funds have been allocated for the development of the necessary national scientific and technological capacities, manpower and institutions, to ensure not only a smooth operation of those projects but also their backward integration for economic development. The problems of financing science and technolgy activities is directly and mostly related to the financing of scientific and technological institutions. In this regard, it is generally known that once the initial funds have been allocated for the establishment of these institutions, they generally run into financial problems, after the initial period of their establishment. These problems are closely related to the degree of unilization of their services, especially vis-a-vis those provided by foreign institutions. In this connection, it is to be noted that the long-term investment required for the development of science and technology although recognized by decision-makers in African countries has not been reflected in the national budgetary allocations in the magnitude that is compatible with the role its results are expected to play on the development of the national economy.
- 49. While many African Governments are increasingly allocating more funds from their national budgets for the development of science and technology, it has, however, been noted that in spite of these investments, the returns have often not been commensurate with the needs and requirements of the countries. A closer examination of the reasons for this reveals, among other factors, that there has been an imbalance in the allocation of financial resources among the major components of science and technology development programmes. In most countries, such financing has concentrated largely on the development of the physical infrastructure, e.g. buildings for various institutions. Only a small proportion of the resources has been allocated to the development of science and technology education and training programmes, training of instructors, fellowships, laboratory equipment and instruments, acquisition or development of training/learning facilities and aids; and student welfare.
- 50. The subject of financial resources for the development of science and technology needs to be seen from the point of view of real investment (teachers and instructors, teaching/learning aids, equipment, educational materials, buildings). A cursory examination of the number of nationals of African countries who are likely to need education and training in general, and in some specific sectors in particular, reveals the fact that only a small percentage of them have the opportunity to be educated and trained in developed countries. This is due to the limited capacity in the developed countries, especially when account is taken of their own needs. Furthermore, the curricula of training institutions in developed countries are increasingly becoming inappropriate for the current needs of African countries since these curricula are being adjusted to developments in new and advanced technologies.

- 51. The cost of science and technology education and training in the developed countries, especially of non-nationals, is rapidly mounting. Even if, in some way, the capacity limitation were to be avoided, the cost factor could not be overcome. There is also the problem of 'brain drain' from the African countries since highly qualified graduates and trainees opt to remain in the developed countries. The rapid development of capital/labour substituting technologies in the developed countries has necessitated the replacement of certain categories of human industrial skills by machines. This has brought about a major adjustment in the structure and content of education programmes in the developed countries, making them less relevant to the needs of African countries. Furthermore, there is an increasing reluctance by industry in developed countries to take in trainees in specialized fields from abroad due to the need to protect confidential information.
- 52. Finally, it should be noted that only a very small proportion of the working population in each African country can be trained abroad. Their impact will thus depend on the ways in which they are selected and the ways in which they are deployed. These considerations lead to the conclusion that if the needs of the African countries, in respect of science and technology development, are to be met, the bulk of science and technology education and training, especially for engineers, technologists, industrial managers, floor supervisors and workshop operators, will have to be carried out in the African countries themselves. They have no alternative but to consider how this can be done very rapidly and at a low cost. Furthermore, past experience clearly shows that the people trained abroad tend to find it difficult to fit into the local environment on their return. Even where such foreign training is envisaged, the priority areas of training have to be determined and the countries chosen should have competence in those areas for training. Otherwise, the mismatch between foreign training and local needs would continue, leading to further 'brain drain'.

Underdeveloped scientific and technological capabilicies

- 53. The most critical constraint in African countries to the development and effective utilization of science and technology for economic and industrial development is the gross shortage of scientific and technolog cal capabilities not only in terms of quantity but also in terms of diversity and level of competence. There are shortages of persons who combine engineering and agricultural expertise with managerial skills, industrial designers, production and process engineers, engineering draughtsmen, food technologists, quality control personnel, management accountants to name only a few cadres.
- 54. The establishment of training programmes for personnel engaged in scientific and technological activities in most African countries has been grossly insufficient in terms of number and variety to adequately meet the wide range of national requirements. The present educational systems do not provide for a suitable development for technologists. In the area of high-level professional personnel, for example, training programmes in engineering have adhered to the tradition of producing civil, mechanical and electrical engineers. Universities have not taken practical measures to diversify their course options so as to reflect the actual needs of the economy. With regard to the training of technicians, many African countries do not have adequate training facilities. This has resulted in shortages of technical personnel, who are required especially for industrial production,

quality control and for the installation, smooth operation and maintenance of industrial machinery and equipment.

55. In many countries officials who do not possess suitable qualifications have been placed in positions where they make policy decisions which have far-reaching repercussions on the attainment of national programmes for the development of science and technology capacity. This has contributed to the problems related to the low social status, salary and compensation schemes accorded to personnel engaged in scientific and technological activities. While some steps have been taken in a number of African countries to remedy the situation, only very few have achieved any degree of success. The limited number of technological personnel, especially the high-level ones, therefore, continue to migrate, either to the industrial and the business communities, or worse still, to other countries, particularly industrialized ones, where better conditions exist.

Lack of suitable science and technology information systems

- 56. The effective utilization of science and technology for development essentially involves the collection and processing of scientific and technological data from various sources and combining them to produce the desired technological input for the implementation of national industrial and economic development projects. Many African countries lack an appropriate institutional framework, such as a national technological information network with a well defined focal point. While a great deal of effort has been expended worldwide in developing information systems and services aimed at meeting the needs of scientific personnel, concrete and meaningful results have yet to be achieved.
- 57. In most African countries there is a general lack of scientifc and technological information, data and statistics, without which planning and forecasting the development of relevant sectoral and national targets are impossible. There is also a lack of technological and other information, which is required for a continuing analysis of market and technological trends; identification of new opportunities stemming from market changes and new technologies; identification of changes stemming from revised national and sectoral plans; and assessments of the short- and long-range industrial and economic trends of the country and its changing needs. To a great extent, the weakness in most African countries in the area of science and technology policy formulation, planning, programming and institutional development is a reflection of the weakness of the development and technological information structure and expertise.
- 58. The problem of industrial and technological information is particularly acute with regard to knowledge and information on alternative sources of technology; the existence of alternative technologies in various fields; alternative modes, terms and conditions associated with the acquisition of technology; and on the consequences of importing technology. At the national level, there is no organized information as to the existing technological capability, in terms of both manpower and institution, while at the subregional and regional levels, there is a lack of proper channels for exchange of information among countries on experiences in science and technology and especially in the acquisition of foreign technology. Science and technology information is a specialized field requiring specialists who generally are grossly lacking in Africa. Information acquired from external

sources which is often in a from which users at the domestic level cannot understand, necessitates the servcies of a "decoding" agency. Even in cases where the information is easily comprehensible, it may relate to the production of goods which are either too sophisticated for the domestic market, or involve technological processes out of the range of the domestic investor, thereby requiring adaptation. The medium of exchange of the information may often be inappropriate in the sense that it may require the user to learn new skills or incure greater costs in order to have access to the system as, for example, is the case with most electronic data systems.

IV. PROPOSED FRAMEWORK OF ACTION FOR STRENGTHENING THE CAPACITY OF AFRICAN COUNTRIES FOR THE DEVELOPMENT AND MORE EFFECTIVE UTILIZATION OF SCIENCE AND TECHNOLOGY FOR INDUSTRIAL DEVELOPMENT

Objective

- 59. The overall objective of any national programme of action for a more effective utilization of science and technology for industrial development would be to enable each country to exercise a greater control over its industrial and economic development by developing a sound indigenous scientific and technological capacity and capability for the development or acquisition, adaptation, absorption and diffusion of technology. This would involve increased use of existing and future indigenous scientific and technological capabilities and institutions in the total spectrum of the industrialization and economic development process.
- 60. In the absence of an indigenous scientific and technological capability, the development of science and technology would be like a house built on sind. It is therefore desirable and indeed very urgent for African countries to elaborate a Science and Technology Action Plan not only at the national but also at the subregional/regional level. The implementation of these programmes would require significant contribution from the international community. It is expected that the achievement of the objectives of a programme of action would contribute towards increasing the production and improving the African economy through accelerated industrialization, increasing their share in world manufactured products; cutting down on the dependence of individual countries on foreign technologies; optimizing the utilization of funds invested in science and technology programmes, especially in the acquisition, adaptation and absorption of foreign technologies and/or development and commercialization of local ones; and consequently to reduce the enormous amount of foreign exchange being currently used.

A. Elaboration and implementation of the framework of action by African countries

- 61. In the elaboration and implementation of a national science and technology action plan, the following important aspects need to be considered:
- Development and implementation of national science and technology policies and plans;
- The establishment of appropriate and effective national machineries, programmes and institutional frameworks for the development of science and indigenous technologies, as well as for the acquisition of technology;

- The development and implementation of training programmes for various levels of personnel involved in science and technology development and acquisition activities not only in technological institutions but also in industrial enterprises and relevant Government agencies;
- Development of approrpiate and effective national systems (networks) for the acquisition, processing and storage of scientific and technological information (including economic data) and its dissemination to users in technological institutions, the Government, investors and industrial enterprises not only for the development and/or acquisition of industrial technology but also for planning, implementing, monitoring and evaluating industrial plans, programmes, projects and related activities;
- Development of effective and viable working arrangements and linkages not only among the national technological institutions but also between science and technology institutions, and other relevant institutions, Government agencies and business and industrial enterprises; as well as development of international co-operation in science and technology.

National science and technology policies and plans

- 62. Each African country needs to take action not only to develop such policies, plans and programmes, where they do not exist, but also to re-assess existing ones and streamline them to be consonant with national objectives. The adoption of science and technology policies, legislative measures, plans and programmes is essential to ensure a systematic and co-ordinated approach for the development and effective utilization of national scientific and technological capacities and capabilities.
- 63. Concerning national policies, in particular, they should indicate more clearly the degree of science and technology capacity development needed; the extent of involvement of various local scientific and technological institutions; the mechanism and mode for acquiring technology; and the extent of utilization of foreign sources of expertise. The policies should also provide clear guidelines on such aspects as financing of scientific and technological activities; development of scientific and technological capacities, capabilities and skills; measures for the promotion of scientific and technological activities, especially for the commercialization of research and development results.
- 64. National policies also need to be developed, or existing ones improved, for the selection, acquisition, adaptation and regulation of imported technologies. It is equally necessary to emphasize that such policies should also allow for the horizontal transfer of technologies within each country since this would in turn require the improvement of existing technologies, in particular, the traditional ones.
- 65. Science and technology planning and programming are rapidly emerging as new areas of activities for which special capabilities need to be developed in the African countries for co-ordinating the preparation and implementation of national plans and programmes, with international assistance, as required. Not until such programmes, prepared on the basis of well defined science and technology policies are available, will scientific technological activities related to the design, development, acquisition, absorption and diffusion of technology be properly guided and directed towards well defined objectives to produce the expected results.

National machineries and institutions for the development, selection, acquisition and regulation of technology

66. An important approach to the development of national scientific and technological capacity is to involve local indigenous scientific and technological personnel and institutions in the entire industrial and economic development process. A national system and machinery needs to be developed to ensure the proper co-ordination, regulation and effective use of local scientific and technological expertise in national development. An important aspect of such a national system and machinery is the establishment of scientific technological institutions, where these do not exist, and/or the strengthening of existing ones to cater for the inputs of science and technology at each point of the industrialization and economic development process. Prior to the establishment of new institutions, there is need to exhaustively review, with international assistance, as need be, the existing institutional set-up to ensure that the tasks to be accorded to the new institution cannot be undertaken by an existing one in its present or modified form. Action with respect of this aspect of national efforts in technology acquisition might be more appropriately channelled in four directions; development and commercialization of indigenous industrial technology; appropriate choice of industrial technology; acquisition of appropriate foreign technology; and transfer of technology.

Development and commercialization of indigenous industrial technology

- 67. Over 95 per cent of the world's research and development is carried out in developed countries. This research, with minor exceptions, is meant primarily for application in the developed countries and, as such, is limited in relevance to the African countries. On the other hand, the small amount of research conducted in the African countries suffers from its own draw-backs. From the African countries' point of view, what is needed is more research, more relevant research and the application of research results.
- 68. The capability for adapting and improving existing technologies and developing indigenous technologies suitable to individual country conditions is a major step towards reducing technological dependence and as such requires priority action. A strategy for this purpose if properly applied could release the innovative capacities in the African countries and benefit in particular the rural economy. A primary action, found wanting in most African countries is the systematic identification and improvement of technologies already used in a country. Particular attention needs to be given to measures directed at a reorientation of existing research in African countries, the commercialization of the results of such research and the involvement of industry. The capacity for detailed engineering design has to be built up. Though there are several reasons for lack of research and development work by private companies, measures have to be initated by which there is increasing involvement of the private companies in indigenous research. These measures again require a set of Government policies and hence an examination of existing policies becomes a matter for national action.
- 69. An important aspect in the development of science and technology is the establishment of an effective machinery, where this does not exist, for carrying out industrial and technological research and development work and the selection and adaptation of foreign technologies. Such a machinery should include appropriate institutional arrangements for the development of

indigenous technologies in private or Government institutions, as well as in universities and research and development departments of industry, as appropriate. In the context of such a machinery, new technological institutions may need to be established and existing ones strengthened. In the establishment of new and the expansion of existing institutions care needs to be taken to relate them to national industrial objectives and to align their programmes to the priority industrial and economic sectors identified in the national industrial and economic development and technology plans. The action required should aim at improving the existing national machinery, re-orienting national programmes towards the needs of the country.

- 70. In connection with the existing technological institutions, action needs to be undertaken, with international assistance, if required, to review their structure, programmes and modes of operation in order to realign them to the current needs of the country and in accordance with national technological policies, plans and programmes, if these exist. Such a review would also be expected to provide recommendations for effective ways of financing and managing technological institutions as well as for acquiring and retaining competent staff at the institutions. Action would also be required for the economic utilization of funds for setting up buildings, equipment and facilities which could easily be adapted to meet the changing needs of the institutions in response to the requirements of the industrial and business community.
- 71. Of particular relevance to this subject is the need to develop suitable mechanisms for financing the commercialization of successful locally developed technologies and/or the financing of the absorption and diffusion of imported technologies. While some African countries have initiated action towards developing a workable arrangement on this matter, the majority of them has yet to make a start. This is an area for which action at the national and international levels is extremely essential, since it has significant implications on the development of the national capacity for industrial technology.
- 72. In several African countries, as in other developing countries, traditional indigenous technologies are being discarded without any examination. The application of modern science and technology to upgrade such indigenous technologies could be a major factor in the betterment of rural population. The attitudes of the local technologists and decision makers need to be changed so that the industrial and technological development programmes and the methods of drawing them up are reoriented towards national needs. More information on the technologies available from the developing countries has to be obtained and disseminated. Innovative capacities in the African countries need to be encouraged.

Selection of appropriate industrial technology

73. Action to improve the choice of technology should focus on the decision-making, the stage at which the decisions are made, and the support that is needed to make them. Decision-makers in enterprises, Government agencies, and financing institutions have a role to play in the choice of technology. There is often inadequate awareness at the stage of decision-making of the implications of the choice of one technology rather than the other. All too often, the alternatives are not known, let alone considered.

- 74. The primary task is therefore to sensitize the decision-makers to the problems of choice of technology and to provide them the tools to facilitate such choice. The process of sensitization could be carried out through meetings and training programmes and by case studies conducted preferably within the country itself. The decision-makers have to be further supported by the supply of methodologies for evaluation of technology, and by information on alternative technologies. The role of consultants is important in major industries. The growth of indigenous consultancy services and the association of such services with foreign consultancy services where the latter have to be necessarily employed, are therefore matters on which action is needed.
- 75. The choice of technology occurs as part of the establishment of a factory or a production programme within a factory. Technological choices are made, some times explicitly and often implicitly, as a part of other decision. The stage of feasibility study is a cruical stage for technology choice. The choice can however get modified by the foreign investors, the views of financing agencies and the requirements for governmental approvals. The identification of the stage of actual technology choice is linked to the larger issue of the influence of Government policies on technology choice. Industrial, trade, fiscal and monetary policies influence technology choice considerably. Besides, social objectives vary from private considerations of profit. Hence an examination of the effect of the Government policies and the evolution of a consistent set of policies is basic to the improvement of the choice of technology.

Acquisition of foreign industrial technology

- 76. Each African country needs to develop a national system and an appropriate institution, where these do not exist, for the acquisition of technology. The terms of reference of such an institution should allow it to work closely with the national technological institutions and be treated as an independent entity with the private sector for the purpose of negotiating terms and conditions of the acquisition of foreign technologies and for promoting and facilitating their inflow and utilization. The national plan of action should aim at developing the capability, machinery and institutional framework on various aspects related to the acquisition of foreign technologies, such as, sources of available and alternative technologies; comparison with indigenous technologies, where applicable; technological research and development activities in the country necessary to diffuse and up-date the technology; comparable information on economic, financial, legal and technological conditions of transfer of technology agreements; information on foreign companies, donors of the technologies, particularly the multi-nationals; and information on recent developments in international licensing, patents and trade mark laws and compulsory licensing.
- 77. As the manufacturing activities of the developing countries grow and diversify, the inflow of foreign technology is bound to increase rather than decrease, at least in the short run, with a progressive shift to more sophisticated technologies. Hence, the acquisition of foreign technology is a problem for immediate and practical action. The major objective of action in this field will be to strengthen the bargaining position of each African country, so that the right technology may be chosen on equitable terms and conditions, and the transferrer performs his due obligations. Here again, the question is one of sensitizing the decision-makers both at the enterprise and

Government levels, and or providing them the necessary tools and training for the negotiating and drafting of technology contracts. At the enterprise level guidelines for the acquisition of technology need to be provided and the entrepreneurs helped by the provision of model contracts as well as by the supply of information on sources of technology. At the level of the Government, where regulatory mechanisms for industrial approvals and/or for technology acquisition exist, the Government officials concerned have to be trained to examine the issues of technology acquisition. Guidelines for screening and evaluation of technology contracts would need to be evolved and applied as individual country conditions would require.

78. In the acquisition of technology the private and national considerations may not often coincide. Each country has therefore to examine the need for adopting a policy for technology acquisition and for setting up regulatory mechanisms as appropriate. Broad policy guidelines should be established on the terms and conditions in which technology inflow would help both the buyer of technology as well as its seller. Over a period such policies and mechanisms, properly applied, would help rather than hinder the flow of technology.

Transfer of industrial technology

- 79. Whether the technology is locally developed or acquired from foreign sources, the national technological machinery should facilitate its absorption, diffusion and updating in other words, to carry out its effective total transfer. The technological assessment of foreign technologies, licensing arrangements, etc. can be an important role for technological institutions keeping in mind the need to develop a local technological capacity. It is to be recognized that such action is extremely time sensitive and the institutions must also be sensitive to this need. An important aspect of the work would be the development of the capability to analyse key technologies being brought into the country and the status of raw materials needed in processing and production. Each country also needs to develop the capacity and capability for the appropriate indigenous absorption of the imported technology and its rapid diffusion to other situations and industries.
- 80. With regard to the absorption and diffusion of industrial technology, complementary action by the suppliers of technology is essential, if not obligatory; and training and skilled manpower are prerequisites. The total absorption and diffusion of industrial technology requires research and development capabilities. For a number of reasons, including the size of enterprises and the lack of compelling circumstances, enterprises in African countries have not established research and development units of their own. For this reason, as well as with a view to utilizing indigenous raw materials, African countries have attached particular importance to the establishment of industrial research institutes. The problem is however how to make the institutes active and effective participants in the process of transfer of technology. In particular, the links between industry and the institutes have to be strengthened and a close relationship established between the needs of industry and programmes of research. In most countries, the institutes are not associated in any way with the process of import of technology.

Regulation of technology flows

81. In order to promote a greater flow of foreign technology and to excercise full control over such flows, there is a need for each African country to

establish some sort of a national machinery of agency for this purpose. Experience of the functioning of such regulatory bodies indicates that a fairly similar pattern has generally evolved. Most of them have hitherto primarily viewed the question of foreign technology in relation to specific contractual terms and conditions under which such technology is imported by enterprises operating within a country. Considerable literature has emerged in recent years on various restrictive conditions often imposed by licensors and technology suppliers and the need for strengthening the weak bargaining position of domestic enterprises, and regulatory agencies have largely tended to ensure such restrictive conditions with certain broad national objectives. The degree to which such regulation can be effectively exercised without unduly affecting the inflow of required foreign technology inevitably depends on various factors, including the level of industrial development, the capacity of domestic enterprises, and policies on foreign investment with which technology inflow is often closely linked, particularly in earlier stages of industrial growth. Considerable knowledge and awareness has, however, undoubtedly developed in respect of the intricacies of technology contracting in countries where such regulation has been introduced, together with the implications and constraints of such regulation in the context of particular country situations.

- 82. The impact and experience of foreign technology regulation in the African countries, where such regulation has been introduced, has been fairly positive and has, in fact, nighlighted the essential need for such regulation. In most such countries, technology regulation has resulted in significant improvement in the terms and conditions of specific agreements for import of foreign technology and know-how, together with technological services. Apart from considerable savings in the direct costs of foreign technology agreements, various restrictive conditions sought to be imposed by technology suppliers have been excluded or minimized, placing domestic enterprises in a much stronger position to adequately absorb and adapt foreign technology for their effective growth. In some countries, such regulation has also greatly assisted the growth of technological service capacity. In some countries, technology regulation has also focused attention on the close relationship between foreign investment and technology and the technological implications in respect of enterprises having significant foreign capital participation, including foreign-controlled subsidiaries and affiliates.
- 83. The issues and considerations relating to technology regulation in African countries must, however, necessarily be viewed in the context of overall industrial strategy and policies relating to a country's industrial and technological development. The regulation of foreign technology constitutes an integral part of the overall framework of national technological development and it is necessary to relate the various issues and implications of technological development with the more detailed consideration of selection, evaluation and acquisition of technology, be it locally developed or imported.

Industrial and technological manpower development

84. Any national action plan for the development of national capacity and capability for a more effective utilization of science and technology for development needs to place heavy emphasis on the development of human resources and skills. This would necessitate long-term programmes of a comprehensive nature ranging from the provision of sound educational

facilities and reorientation of curricula to vocational training, the creation of specialized cadres of technicians, scientists and managers and specific training related to the selection, acquisition, adaptation and development of technology. Such programmes should, in addition, take note of the requirements of the decentralized sector and of the need for engaging women in household in productive work. The human being is indeed the centre of the innovation process. Experience has shown that innovations often sprang from groups of individuals, working closely together and developing skills and experience in a specialized area.

- 85. The establishment and operation of training programmes for the development of the wide variety of competencies required for the development, acquisition, adaptation, absorption and diffusion of industrial technology is therefore very basic if the African countries are to make a breakthrough in the effective utilization of industrial technology for their social and economic development. Actions required in the area of training would need to be directed towards the development of personnel in technological institutions, personnel in other institutions whose activities either have a direct influence or relationship with those of technological institutions, and technological staff of relevant departments of industrial enterpises. In each of these categories various levels of personnel, ranging from top management to the technical level have to be developed. In this connection, it may be noted that the management of technological institutions has been widely recognized as a profession for which special competence needs to be developed.
- 86. In view of the present situation, in which Governments are already allocating large proportions of their budgets to education and training, it is necessary to explore better ways of utilizing these resources in order to produce the right types of skilled personnel needed for the African economies. In order to achieve this, Governments have to take measures to involve industry actively in all forms of training and resolve the problem of shortages and imbalances in manpower. In addition, the process of importing technical skills should be viewed in a much larger perspective than at present.
- 87. The actions required for developing appropriate personnel for industrial technology need to start at the fundamental stages. The industrial and business communities need to be fundamentally oriented with the particularities of industrial development. Intensive action, initially at the national level and internationally assisted, needs to be undertaken in reforming the educational programmes at the university and pre-university educational institutions in the technical fields in order to imbed in potential technologists, at an early age, a fundamental appreciation of technology.
- 88. The establishment of special training institutions, on a multi- or mono-sectoral basis, might be considered in some African countries. Such centres could be developed to provide services to other countries of the region. In addition to the formal training programmes which need to be developed to meet specific needs, there is also a need to establish a systematic approach for in-service training.
- 89. Intimately linked with the programme for the development of national personnel for technological activities is the need to establish the status as well as appropriate salary and compensation schemes to encourage a greater proportion of the business community to take up technological activities.

Industrial and technological information

- 90. The development and acquisition of appropriate technology essentially involves the collection and processing of technological data from various sources and combining them to produce a new indigenous technology. An appropriate framework for this would involve the establishment of a national technological information network with a well defined focal point. While a great deal of effort has been expended worldwide in developing information systems and services geared to meeting the needs of scientific personnel, the lack of adequate "industrial" and "engineering" information and the inability to effectively utilize the available information are problems encountered in many of these systems. Improvement in the use of scarce research and development resources is possible only when the capacity to collect, store, retrieve, interpret and use the available knowledge through information on the type needed by the engineers and technologists in the industry, the content of which is more than the type of information needed by pure researchers or scientists has been created.
- 91. The supply of information is a vital prerequisite for the development, choice, acquisition and transfer of industrial technology. Such information has to be furnished to the decision-makers by national information institutions which may themselves require establishment or strengthening. Information has to be evaluated and packaged suitably if it is to be of use to the decision-makers. Since technology is available on a world-wide scale, national institutions require a constant flow of outside information and support.
- 92. Any action programme for the development of a sound technological information and data base in the African countries will have to be undertaken in the context of international action, such as the UNIDO Industrial and Technological Information Data Bank. It may, however, be noted that a significant amount of work will still need to be done in determining the actual requirements of the various uses of technological information in each country and to develop a system or network linked with foreign sources in order to provide information required at each phase of the industrialization process in an efficient manner and at the time required. This is also an area which lends itself to international co-operation, particularly through inter-institutional linkages.

Establishment of technological institutional linkages

93. The development and effective utilization of science and technology for industrial development requires the establishment of a sound institutional infrastructure. Although the titles of the individual institutions may differ, they can be broadly classified into general purpose institutions and specialized institutions. The former provide a set of specialized services to all industries in various areas such as testing and analysis; standardization, quality control and meterology; product development; and general advisory and information services. The latter are institutions specialized in areas such as iron and steel, leather, textiles, cements, building materials and petrochemicals. They help in sustaining the technical capacities of the specific industries they serve. In many African countries, these institutions constitute the major elements of the industrial and technological infrastructure.

94. Technology development and application is a multi-disciplinary activity requiring inputs from various institutions, disciplines, sectors and activities of the economy. In their central function of providing technological inputs for industrial and economic development, technological institutions need to develop a network of linkages if their contributions are to be accepted and effective. The linkages which technological institutions need to develop consist of linkages with national industrial and economic planners; industrial enterprises and the business community, other relevant institutions in the country; and linkages with technological institutions in other countries.

Linkage with Governmental planning machinery

95. In their planning functions, national industrial planners require technological inputs generally provided by institutions from more advanced countries. A close working relationship with the national industrial planning machinery is essential in order to provide an opportunity for the indigenous technological institutions to contribute by providing these required technological inputs. Where the technological institution has not acquired the level of competence to make an effective contribution, a natural approach would be for such an institution to link with an appropriate more advanced one. Decision-makers and national industrial and economic planners also need to encourage indigenous technological institutions, where these already exist, by making greater utilization of their services in the full spectrum of industrial and economic development.

Linkages with the industrial and business communities

96. Although several efforts have been made at the national and international levels to close the gap that exists between technological institutions and industrial and business enterprises, the degree of success so far achieved is on the whole less than desirable. Conserted efforts at the national level, with international assistance, if need be, would be required to develop suitable approaches to promote a greater utilization of the services of technological institutions by the industrial and the business community.

Linkages with other national institutions

97. Linkages with other relevant national institutions are directly related to the development of a national machinery and programme for industrial technology. With a suitable policy framework and national machinery which clearly defines the functions of each institution, linkages between the various technological institutions in a country, particularly between multi-purpose and specialized institutions, would be easier to establish and implement. An action programme in this area would necessarily have to be within the framework of a programme for the establishment of a national policy, plan, programme, machinery and institutional framework for industrial technology. However, there would be certain specific situations where action would be required to develop working arrangements between institutions, either on joint projects or for complementing and supplementing each other's activities. The action to be undertaken in this connection would also help to develop a project management system to ensure smooth implementation.

Linkages with institutions outside the country

98. With the rapid pace at which science and technology is changing and with the rapid rate of industrial development taking place in various countries,

the establishment of close contact among organizations devoted to technological activities would need to break national boundaries and establish viable and dynamic international linkages. Such linkages would exist between institutions not only within the developing countries themselves but also between developed and developing countries.

99. Linkages between technological institutions in developing countries and more advanced foreign ones would help to build more confidence in the local institution since it gains experience by working with the more experienced one. The linkages, if they involve consultants and/or technological institutions which already enjoy international recognition, would also help in the efforts of technological institutions in developing countries to win the confidence of their clients.

B. International co-operation in support of the framework of action for a more effective development and utilization of science and technology for industrial development in African countries

100. The continuing technological cap between developed and African countries and the rapidly-growing needs of the latter in respect of industrial technology necessitates significant enlargement of the scope and content of technological co-operation between African and more advanced countries.

Technological co-operation among the developing countries

101. Increased co-operation between African and other developing countries is necessary because of the considerable similarity in the problems and issues of technological development facing many of these countries. Closer direct relationships between enterprises in African and other developing countries would be particularly advantageous in the exchange of information on the terms and conditions for the commercial acquisition of industrial technology from enterprises in developed countries. In addition, technological services capability, including consultancy and engineering services, has also grown considerably in many developing countries, which can be suitably extended to African countries. The arrangements for commercial transfer of industrial technology from enterprises in other developing countries to African countries should, however, ensure that technology supply is made in a manner and on terms and conditions which are suitable and appropriate for African countries.

102. Specific areas for consideration in the promotion of technological co-operation between African and other developing countries would include the following:

- enhancement and development of African capabilities, particularly engineering and consultancy services, in the identification, evaluation and selection of foreign industrial technology;
- rationalization and monitoring of industrial technology flows into African economies with emphasis on the regulatory and promotional functions of technology regulatory agencies and the exchange of information as well as the techniques and guidelines used in this regard;
- strengthening of the negotiating capabilities of governmental institutions and industrial enterprises in African countries for the

acquisition of industrial technology, including exchange of experience and information on the terms and conditions of technology acquisition contracts;

- assistance to African countries in the formulation of policies and programmes for the development and application of industrial technology, including the development of joint programmes for research and development in specific industrial sub-sectors and branches; and
- development and promotion of African indigenous technological capabilities, including the development of technological institutions engaged in industrial and technological research and development activities; the up-grading of appropriate indigenous processes and techniques; and the provision of technological service capability;

Industrial and technological information

103. The exchange of information and experience between African and other developing countries regarding the terms and conditions of technology contracts would greatly strengthen the bargaining position of African countries because of the greater information put at their disposal. There is generally a tacit understanding between licensors and licensees that the terms of technology agreements should be kept confidential even among technology regulatory agencies also. Technology contracts, however, are purely commercial arrangements and so long as proprietory or confidential technical information is not divulged, there is no legitimate objection to the sharing of information among national cechnology regulatory institutions. The claim of licensors that special provisions are being made for particular countries, which is often quoted as the justification for keeping the terms confidential, should be able to stand the test whether this is actually so. The disclosure of commercial terms by one national technology regulatory agency to another would not normally injure the interests of licensors or licensees but would rather enable the technology regulatory agencies in African countries to take decisions in the light of the wider experience available in other developing countries.

104. There is also a need to promote an exchange of information in respect of legislative or administrative measures introduced in other developing countries; guidelines for technology evaluation being compiled; and information on indigenous technologies and services which could be utilized by African countries. In this connection and in order to facilitate such exchange of information and to enable effective analysis and dissemination among African countries, UNIDO could undertake the responsibility of receiving, processing, analysing and distributing the information which would be supplied by developing countries.

105. In view of the historical preference for the acquisition of industrial technology from the enterprises in developed countries, particularly from Trans National Corporations, it would be desirable for technology regulatory agencies in other developing countries to specifically encourage enterprises in their respective countries to make available to African countries their available technologies and know-how, where this may be applicable. This would be particularly relevant in sectors where conditions in respect of raw materials, local skills, plant size, etc. are similar. Unless positive measures are taken to encourage the flow of technology and know-how from other

developing countries, enterprises in African countries would continue to be limited, in their search for technology, to industrialized countries even in sectors where adapted technology from other developing countries may be more suitable and appropriate.

106. The development of appropriate technologies is an area in which African countries could obtain great benefit from the work already carried out by other developing countries. The exchange of information on available indigenous technologies and on the research and development programmes of their institutions can help to maximize the utilization of scarce resources and to promote the pooling together of experience. Joint research possibilities could be identified and promoted.

Sharing of technological services and institutions

107. In a number of developing countries there has been a considerable development of industrial consultancy and engineering services capabilities. Since the growth of such capabilities has taken place in the context of local requirements and skill endowments in the developing countries, these may prove more adaptable to conditions in African countries. This would be particularly suitable in the production of light consumer goods and intermediates, certain categories of capital goods and equipment, and a wide range of small-scale industrial products. While there has been some exchange of technological services between some developing and African countries, only a beginning has so far been made and there is considerable scope for the expansion of such co-operation.

108. In order to enhance the development of technological services capability, the African countries need to set up certain national facilities, an endeavour which undoubtably would provide for very fruitful co-operation between African and other developing countries, not only in strengthening existing facilities, but also in setting up new ones, where they do not exist. Some linkages have already been established in this direction primarily at enterprise level between African country licensees and foreign parent organizations and technology licensors from industrialized nations. Such linkages need to be extended to similar institutions in other developing countries.

109. The potential for greater co-operation between African and other developing countries is particularly relevant in respect of industrial consultancy services and detailed engineering facilities. There is considerable scope for setting up joint industrial consultancy and engineering services, either on a regional basis or between groups of countries at a similar stage of industrial growth. The first step in this direction is the greater use by African countries of industrial consultancy and engineering services available in certain developing countries, followed by the creation of appropriate consultancy services in Africa on a national, subregional, regional or sub-sectoral level.

110. A number of institutions engaged in various types of R and D, including multi-disciplinary research, have been set up in several developing countries. There appears to be a pressing need and considerable possibility of greater co-operation in joint R and D activities between such institutions and those in Africa. New fields of technological break-through such as electronics and biotechnology/genetic engineering, represent important areas of research, in addition to the traditional areas of basic interest to a

number of African countries such as pro- and agro-related industries, chemical, metallurgical and bulding materials industries and energy.

Negotiation of technology agreements

- 111. While commercial transfer of technology and know-how and of technological services should take place to a greater extent between African and other developing countries, it would perhaps be both appropriate and necessary that new norms of conduct in respect of such technology supply arrangements, which would be followed by technology-supply agencies from those developing countries, should be elaborated and agreed upon. The determination of a new set of guidelines and norms in respect of such arrangments between enterprises in Africa and those in other developing countries would greatly facilitate technology flow. Licensor enterprises from those developing countries should not adopt the same role as is often assumed by technology licensors from developed countries who impose unduly harsh and restrictive contractual conditions on African countries licensees.
- 112. On all critical negotiable issues such as extent of foreign holding, duration of agreement, technology remuneration, technical service support and other contractual conditions, new standards and principles should be set and agreed upon, based on a maximum degree of co-operative partnership. A model set of guidelines should be prepared, which should be considered and adopted by Governments in the African countries and those to the co-operating developing countries, which should ensure the application of such guidelines by licensor-licensee enterprises from their respective countries. With the greater degree of regulatory control exercised by governmental agencies in African countries over the productive sector, it should be feasible and practicable that such guidelines and principles, as are agreed upon at intergovernmental level, will be universally applied in technology and investment-cum-technology transactions between enterprises in the countries.
- 113. While the adoption of a uniform code of conduct in respect of technology supply arrangements would ensure greater uniformity in contractual arrangements, African countries need to ensure that technology suppliers, particularly transational corporations, do not create a competitive situation between two or more developing countries in respect of specific projects and technology supply arrangements. This is especially relevant in different regions in respect of projects of fairly large magnitude. It would be desirable that a system of information and consultation is developed among the developing countries concerned to ensure that no undue advantage is taken on this account. In this respect, it would appear useful to adopt uniform policy guidelines covering the inflow of foreign technology in certain sectors among certain groups of developing countries so that undue competition among the countries themselves can be minimized.

Joint acquisition of industrial technology

114. Though seemingly difficult, the joint acquisition of technology and know-how for use in more than one project could hold out considerable possibility in the future. There is considerable commonality in industrial programming in countries at comparable stages of development and projects in the same field may be undertaken in more than one developing country at around the same time. Such projects can range from large-scale industries such as iron and steel, petro-chemicals, fertilizers, chemicals and machine tool

complexes and the like to medium-size plants for textiles, sugar, cement and agro-industries to small-scale units covering a wide range of intermediate and consumer products. In a number of these cases, the acquisition of foreign know-how on a collective basis for more than one project, could be considered. This would enable more detailed evaluation and consideration of technological alternatives by African countries and would reduce technology costs, apart from securing better contractual terms.

115. Such an approach towards collective bargaining would have particular significance in countries geographically contiguous to one another, as in the case of the Andean group or regional country-groups in Asia and Africa. Significant collective action has so far not been initiated in the acquisition of technology primarily because this issue has been viewed in national terms and left to the initiative of individual enterprises. With the growing realization of the inter-relationships in technological growth, a joint or collective approach in technology acquisition has dynamic possibilities for co-operation between African and other developing countries in the future.

116. The institutional arrangements for joint acquisition of technology also need to be considered. These could either take the form of joint negotiations for identified industrial sub-sectors and branches in which African and other developing countries are interested or the establishment of an international mechanism through which technology can be acquired and transferred to projects in more than one African country. The former approach necessitates close collaboration and co-ordination between African and other concerned developing countries and the identification of common technological needs in specific industrial sub-sectors and branches after which an appropriate mechanism could be set-up for evaluating, negotiating and acquiring selected technologies in the identified fields. The second alternative requires the creation of an appropriate mechanism through which such joint technology transactions could be channelled.

Development of technological capabililities and skills

117. One of the most important areas of co-operation between African and other developing countries is in the development of technological capabilities and skills. To some extent, training of experts from African countries is already being carried out in a number of developing countries. This, however, has so far been a very limited programme since such training has normally been linked with the overall technology supply arrangements entered into with licensors and suppliers from industrialized economies. It would be desirable to develop training programmes for African experts in a number of selected industrial sub-sectors and areas which could be jointly undertaken in enterprises in one or more developing countries.

Technological co-operation with developed countries

118. While there is a great need and potential for technological collaboration between African and other developing countries, it must be emphasized that such co-operation does not preclude co-operation with developed countries. For quite some time to come, enterprises and institutions in industrialized nations will continue to be the major sources of industrial technology to African countries. There is an increasing recognition in the developed countries of the necessity for more rapid technological growth in the African countries as a pre-requisite for global industrial restructuring of industry.

This needs to be translated in terms of a more sympathetic appreciation of the genuine problems and difficulties in the African countries requiring concrete action programmes by enterprises and governments in the developed countries to achieve more effective technological co-operation.

1. Liberalization of technological negotiations and transfer at enterprise level

119. Except for the centrally-planned economies, ownership and knowledge relating to industrial technology in developed countries largely rests with individual enterprises or industrial groups. Technology flow into Africa takes place through various mechanisms, ranging from supply of capital goods and licensing arrangements to joint ventures and foreign affiliates with varying degrees of foreign ownership. In almost all cases, technology transfer takes place through contractual arrangements between enterprises in these countries and those in the African countries. There is, however, an increasing recognition by African Governments to exercise greater control over such technology flows. A number of African countries have therefore put into operation elaborate screening procedures with a view to eliminating the restrictive and unreasonable provisions which have hitherto been part and parcel of technology contracts. It would thus be desirable for representative bodies of technology suppliers and licensors in developed economies to alopt such new approaches and guidelines in technology supply and contracting consistent with the requirements of the African countries. Governments in those countries also need to readjust existing and adopt new policy measures not only to promote but also to control the flow of technology from enterprises in their countries to those in Africa at more for urable terms and conditions. It is only then that the present trend towards nfrontation would be more effectively resolved and a more appropriate climate created for investment-cum-technological collaboration at enterprise level.

2. Increased flow of technology to the African countries

120. Hitherto, investment-cum-technological collaboration with African country enterprises has largely been concentrated in the hands of relatively few transnational corporations having close trade or industrial links with a number of African countries. Technological knowledge and capability in various industrial sub-sectors and branches is, however, available with a much larger number of enterprises in industrialized countries, particularly medium-sized manufacturing units. The field of technological choice would be considerably widened if such enterprises were also brought within the ambit of technological collaboration with enterprises in African countries.

121. In order to facilitate a greater flow of technology from the developed to the African countries, it would be worthwile considering, tirstly, to establish appropriate mechanisms at both the international level and in individual developed countries to ensure that technology-supplying enterprises from these countries comply with guidelines for technical collaboration or investment-cum-technological collaboration with enterprises in African countries. Secondly, greater incentives should be given to enterprises exporting technology to African countries. These could take the form of tax relief or subsidies in respect of incomes accruing from supply of technology or technical services to these countries. Thirdly, greater technological co-operation should be ensured through governmental and semi-governmental institutions dealing directly or indirectly with R and D in various production branches with corresponding institutions and enterprises in African countries.

122. For thermore, it is necessary for the developed countries to participate financially to ensure a greater flow of technology to African countries. Even if a small percentage of the income generated from external technology supply could be set apart by these countries to financially assist the flow of industrial technology to African countries, a significant beginning would have been made in generating adequate resources to ensure a substantial increase in the supply of technology and expertise to African countries. Such resources could be channelled through an international mechanism, such as UNIDO, which would represent a practical and tangible expression of greater international technological co-operation.

3. International mechanism for technology acquisition

123. The mechanisms suggested above to accelerate and increase the flow of technology to the African countries could be considered in the form of an "International Technology Bank for Africa". The functions of such a bank could be to:

- (i) assist in identifying technological needs of African countries, particularly the specific technical needs in priority industrial sub-sectors and manufacture enterprises;
- (ii) assist enterprises, institutions and other bodies in African countries in identifying technological alternatives, evaluating such alternatives and in negotiating for the acquisition of industrial technologies on equitable terms and conditions, for production/manufacturing activities;
- (iii) acquire licensing rights for technological processes, production techniques, trade secrets and know-how, both patented and unpatented, for selected industrial production branches and products, for the purpose of transferring such technology and know-how to enterprises in the African countries, other than wholly-owned or majority-owned foreign subsidiaries and affiliates, on appropriate terms and conditions, for production/manufacturing activities;
- (iv) assist enterprises in the African countries in the initial financing of the cost of technology acquisition for selected industrial production branches and products, either wholly or partially, principally by way of a loan on such terms as may be agreed upon; such financing could also be extended to cover the cost of technological services, but not that of machinery and equipment;
- (v) provide other assistance to enterprises in the African countries on other matters agreed upon between the International Technology Bank for Africa and the enterprises concerned.

124. It should, however, be emphasized that such an institution would only supplement and not supplant enterprise-to-enterprise transactions in technology. Technological exchange will continue to take place to the extent practicable and within existing constraints. At the same time, an institution of this nature could well emerge as significant new channel of technology transfer to African countries over a period of time. Such an institution would also be very useful for a large number of medium-sized enterprises in

industrialized countries, which possess processes and techniques of great value and utility to African countries but which may, otherwise, be unable or hesitant to enter the field of technological collaboration with enterprises in the African countries.

C. Mobilization and optimum utilization of financial resources for science and technology

Mobilization of financial resources

- 125. At present the most common forms of financing science and technology programmes in African countries are budgetary: provisions for science and technology education in secondary and trade schools, polytechnics and universities, accompanied by scholarships and bursaries. In some countries, Governments may also reimburse the costs of training by industrial enterprises and allow tax exemptions on expenditures by those companies on science and technology development. In connection with direct Government support to science and technology, it may be recalled that the Lagos Plan of Action and Africa's Priority Programme for Economic Recovery (1986-1990) calls on each African Government to consider allocating at least 1 per cent of its GDP to the development of science and technology.
- 126. Several African Governments have financed the development of science and technology education and training facilities through gifts and technical assistance from abroad and soft loans. In a number of countries, non-governmental organizations have made substantial contributions, and so have 'better off' nationals assume greater responsibility for the training of their children and relatives. In recent times, some African Governments have begun to set up, as in other developing countries, Science and Technology Councils and special funds for science and technology development. They are increasingly calling for the inclusion of training provisions in technology transfer and investment contracts.
- 127. Several observations can be made about this mixture of methods and means of financing science and tecnology development. First, it is not easy to calculate the total volume of expenditures involved. Secondly, there is no way of knowing the distribution of these expenditures by area of specialization, nor has an easy means been found to bring private voluntary fellowship grants into balance with projected science and technology demands, though several Governments now insist that fellowship awards by non-governmental agencies should be made through a central pool in which specialization is determined.
- 128. It has become apparent that priorities for the financing of science and technology have to be seen not merely in terms of the physical cash involved but also in terms of the foreign exchange requirements for the building-up, within the country itself, of possibilities for science education. Indeed, this challenge requires that efforts be made to rationalize and upgrade many of the methods and sources of financing national programmes to accelerate the development of scientific and technological capabilities which, themselves, also have to be given high priority. Without such integration and rationalization, it would be difficult to decide on how to optimize the use of local funds, especially the foreign exchange resources (expert earnings, aids, loans, technical assistance) so as to build up those local coabilities.

- 129. In order to abate the increasing trend whereby some sources of funds are shrinking and to improve the terms by which funds can be obtained from other sources, a decision on which sources of funds needs to be enlarged to compensate for the decline of others; which ought to be redirected to science and technology education abroad; and on the means to adopt in obtaining external financing for the establishment, improvement or expansion of local training facilities, bearing in mind the mounting costs of importing teachers, instructors, materials, equipment, building components, etc.
- 130. The potential of increased contribution from industry and the business community has not been fully exploited. Much remains to be done, notably by commercial banks and credit institutions whose prime objective is to finance the sale of industrial plants and equipment without according appropriate attention to the training requirements. Yet, an important criterion for financing the importation of industrial plants and equipment is the existence of trained managers, engineers, scientists and technicians. This vicious circle needs to be broken. Financial institutions, when they study projects, need to accord high priority to the training of local skills since it is only on the availability of competent manpower that viable projects can be identified and successfully implemented. In connection with the above, the training of manpower should be considered as an essential part of project financing rather than as a mere adjunct to a project contract. Consideration should also be given to the provision of training and related training material on concessionary terms and in greater volume by equipment suppliers.
- 131. In addition, special mixed credit arrangements should be considered. Commercial and investment banks should be encouraged to consider granting special loans for science and technology education which could greatly assist small— and medium—sized enterprises in meeting their training needs. Additionally, consideration should be given to the establishment of an industrial training fund whose revenue could, initially, come from special taxation on industrial products and raw materials as well as on industrial and technology contracts.

Optimum utilization of tinancial resources

- 132. It has been recognized that investment in science and technology development is indeed investment in real terms for capital formation and for industrial and economic development. In this regard, it is essential for the African countries to establish appropriate priorities among the various components of science and technology programmes. Thus, rather than perpetuating the existing situation whereby a larger proportion of resources is allocated to the financing of buildings and infrastructure, more emphasis should be given to the financing of science and technology education and training programmes, especially those related to the development of instructors and new training processes, methods and aids, student programmes including fellowships, R & D; training facilities and equipment, especially those possessing a demonstration effect, as well as programmes in favour of the rural masses.
- 133. The question of finance lead, in turn, to consideration of the extent to which local production capacities, education and training materials can be built up in substitution for imports. This itself would depend on the extent to which foreign exchange resources (including foreign aid and technical assistance) are deliberately allocated to building up local education and

training capacities on a national, subregional or even regional basis. For such allocation to be made, there should exist some quantified calculation of requirements, however rough, in order to provide a more realistic basis for planning and programming. Definite efforts must be made for the local production of books, films, materials and other equipment for science and technology education and training in order to reduce the burden on national budgets arising from the high cost of sending large numbers of students and trainees to developed countries.

134. In their negotiations for foreign aid and technical assistance related to the financing of science and technology programmes, African countries need to give greater priority to the training of trainers and to the redeployment of industrial capacities for the local manufacture (on a national, subregional or regional basis) of books, films and other materials and equipment for science and technology education and training. Consideration should be given to the possibility of setting up new production units or utilizing redeployed ones at the subregional or regional level as training companies, whose principal function would be the replication of teaching and training capabilities. Foreign aid and technical assistance should also be sought for the establishment or strengthening of existing R & D capacities at the national, subregional and regional levels relating, in particular, to the development, commercialization and marketing of educational materials and equipment, especially for science and technology education and training.

135. One of the most effective means of coping with the sheer volume of science and technology education and training needs is the establishment of the teaching companies mentioned above. The teaching company is analogous to a teaching hospital. Whilst engaged in every aspect of production (procurement of raw materials and other factor inputs, processing, marketing, standardization, quality control, R & D, etc.), as well as in providing extension and consultancy services, its main vocation would, however, be the training of technical or managerial skills. International organizations, particularly UNIDO, could assist African Governments in identifying existing modes or production units (e.g. railway engineering and other workshops) which could be upgraded to teaching companies.

136. There is an urgent need for the African countries to undertake the establishment and financing of such teaching companies. The cost/benefit of investment in these companies would justify the need to accord high priority to financing their establishment, taking into account the mounting costs of educating and craining nationals from African countries in developed countries, on the one hand, and their overall socio-economic benefits, on the other hand.

137. An important point to be taken into account by African Governments when considering the financing of science and technology, is the emergence of an international market for training under the auspices of training companies mainly in developed countries. African countries need to take advantage of this recent trend and UNIDO could be requested to prepare a directory of such training companies showing, for example, their organization; the scope of training services they offer; their mode of operation and financing; and the particular strengths of individual ones. Such a directory could be of great assistance to African countries in setting up their own training companies. So vast are the anticipated needs that existing companies need not fear being crowded out of the market. Indeed, they could initiate the establishment of

joint training companies with public or private entrepreneurs in developing countries.

138. The problems related to the optimum utilization of financial resources for science and technology identified above and the steps proposed to deal with them are complementary to measures to be taken on other aspects or areas of science and technology development. In order to ensure optimum utilization of resources. African Governments should take the following measures into consideration when deciding on their financial allocations to the development of science and technology: allocation of a lesser portion of scarce foreign exchange and other resources to buildings and more to measures for the improvement of teachers and instructors; teaching/learning techniques and aids; the acquisition of materials, equipment, programmes for science and technology education; the application of micro-electronics for that purpose; restructuring of subject offerings, especially in universities, to reflect higher priorities for the development of the natural resources/raw material industries and the production of specialists for policy research, planning, management, manufacturing, R & D, marketing; fuller use of existing facilities, especially laboratories; the deliberate introduction of textbook writing, associated with the establishment of national or multinational enterprises for the production of textbooks and other educational literature, films, video cassettes; the active promotion of science and technology libraries and exhibitions, not only in the capital city and few towns but also in rural areas; and expansion of the use of the mass media, especially radio and television programmes for mass education in science and technology.

139. The above proposals are really not new and many of them are already being applied in some African countries. What seems to be required is a concentrated effort on the part of all African countries, not only individually at the national level but also collectively at the subregional/regional level, in ensuring the full implementation of, at least, most of them. International organizations such as UNIDO, UNESCO, ILO and other agencies outside the United Nations system could be of great assistance in this respect.

D. UNIDO's support to the framework of action for the development and utilization of science and technology for industrial development in Africa

UNIDO's mandates in the field of science and technology

140. General Assembly resolution 2152 (XXI) which established UNIDO calls upon UNIDO to undertake operational activities, action-oriented studies and research programmes to promote the industrialization of the developing countries. It further calls upon UNIDO to "play the central role in and be responsible for reviewing and promoting the co-ordinaton of all activities of the United Nations system in the field of industrial development". In view of the fact that science and technology is an integral part of industrial development, the resolution underline. UNIDO's role, inter alia, in "building and strengthening of institutions and administration in the developing countries in the area of industrial technology..." and "dissemination of information on technological innovations originating in various countries and, for the developing countries, assistance in the implementation of existing measures for the application of such information, the adaptation of existing

technology and the physical, social and economic conditions of developing countries through the establishment and improvement, inter alia, of technological research in these countries. Since the adoption of this resolution, activities to promote the development and transfer of industrial technology have been a major component of UNIDO's activities and as such have received particular attention both in operational activities and in discussions in the policy-making organs of UNIDO, viz the Industrial Development Board (IDB), and the General Conference.

141. Both the Lima and New Delhi Declarations and Plans of Action adopted by the Second and Third General Conference of UNIDO envisage that developing countries should reach a share of at least 25 per cent of the world industrial production by the year 2000. Africa's share of that target is 2 per cent. Recognizing that the achievement of this target would imply the development and application of science and technology on a massive scale, UNIDO pays particular attention to the building up of indigenous technological capabilities of the African countries and the measures necessary, at national, subregional/regional and international levels, for the development and acquistion of technology.

142. Endorsing the Lima and New Delhi Declarations and Plans of Action, the United Nations General Assembly also asked UNIDO to establish a system of consultations between developed and developing countries and among developing countries themselves, in order to facilitate the achievement of the goals set forth in the field of industrialization, including the redeployment of certain productive capacities existing in developed countries and the creation of new industrial facilities in developing countries. Since such consultations include the associated technological aspects, UNIDO is specifically called up to accord priority to activities in the field of technological information and operational activities relating to the development, acquisition, adaptation and transfer of appropriate technologies, including exchange of industrial know-how among developing countries.

UNIDO co-operative programme of action on appropriate industrial technology

143. The UNIDO's Co-operative Programme of Action on Appropriate Industrial Technology which has received international acceptance, identifies the following areas of activites to be undertaken not only by UNIDO but also by national Governments as well as by private agencies and regional and international organizations: evaluation and comparison of alternative industrial technologies; promotion of technological research; collection and dissemination of practical experience; application of technology to rural development; technologies for alternative sources of energy; national and international policies and institutional infrastructure for approriate industrial technology; and training programmes in appropriate industrial technology.

144. The important objective, apart from implementing specific programmes, is the consolidation of efforts in this field, and the mobilization of interest on a world-wide scale. The objective would be achieved by stimulating policy and decision-makers, enterprises and research institutes in African countries to promote the application of appropriate industrial technology; stimulating suppliers of technology and equipment in industrialized countries to undertake the necessary adaptation and redesign to suit the needs of African countries; stimulating Governments and donor agencies in industrialized countries to

increase their assistance to African countries in the area of appropriate technology; and mobilizing existing research capacity in developing and industrialized countries, including research organizations, universities, private enterprises, particularly small companies and individual inventors, in support of the efforts being deployed by African countries.

145. For the mobilization of interest, UNIDO organizes a series of meetings at the national, regional and global levels relating to appropriate technology. These meetings which were all attended by policy makers at ministerial level and practitioners as well as interested organizations in the United Nations system and donor and aid agencies provide the opportunity to establish personal contacts and exchange information on the work being done and the problems encountered. A number of African countries have been participating in these meetings.

Major activities of UNIDO related to the development and utilization of science and technology in Africa

146. UNIDO's efforts in assisting African countries in the development and utilization of science and technology for industrial development take the form of operational and supporting activities relating to the following priority areas:

- formulation and implementation of technology policies, plans and programmes, including the identification and implementation of measures for the development, acquisition and transfer of industrial technology;
- strengthening of existing and establishment of new national, subregional and regional technological institutes and centres of excellence, including strengthening technological extension and field services;
- provision of technological information to African countries, including the establishment of technological information modes at the national, subregional and regional levels and their linkage to information centres outside Africa through the Industrial and Technological Information Bank (INTIB) operated by UNIDO;
- selection, acquisition and adaptation of industrial technology to local economic and social conditions in African countries and the development and commercialization of indigenous technologies for practical application in industrial development; evaluation from the technical, economic, commercial and legal point of view of industrial technology transfer agreements and contracts;
- training at national, subregional and regional levels of African technological capabilities in the development, acquisition, adaptation and transfer of technology, including the evaluation and negotiation of technology contracts; and
- promotion of technological co-operation between African countries and the developed as well as other developing countries, including the identification of joint projects that can be implemented with the technical resources of those countries.

Development of industrial technology policies, plans and programmes

147. UNIDO has been urged and is according priority to assistance to the African countries in the formulation of policies and the elaboration of policies and programmes for the development, acquisition and transfer of industrial technology. Towards this end, UNIDO is assisting Governments, at their request, to review, formulate and improve, through the provision of methodologies and mechanisms, their policies in regard to national technology development as well as through comparative studies of national experiences in this field.

148. Common to all the projects is a field survey of the actual conditions in each country concerned, followed by a national workshop with the local policy makers. A major project on similar lines is envisaged in three sets of developing countries: countries with no explicit technology policies or plans; countries which have established mechanisms for regulation of imported technology; and countries which have formulated technology plans.

Development, adaptation, choice and acquisition of industrial technology

149. UNIDO's activities relating to the development, acquisition, adaptation and absorption of technology, whether imported or indigenous, are aimed at ensuring development of indigenous technologies as well as a greater flow and utilization of technological information for the building up of local capabilities, for the evaluation, selection and acquisition of technology and equipment. In the acquisition of technology where the African countries remain unequal partners vis-a-vis the developed countries, UNIDO activities extend beyond training, technical assistance and technical publications to certain new initiatives designed to strengthen the collective bargaining position of the African countries.

Development and adaptation of industrial technology

150. With regard to the development of indigenous technologies, UNIDO has adopted primarily two approaches. One is the better use of existing research capacities, particularly by the stimulation of co-operation among research institutes in the developing countries. Various expert group meetings organized by UNIDO have revealed the possibilities of several types of co-operative action and proposed measures to be taken to promote such co-operation. As a result, UNIDO has identified joint research projects and also, where possible, helping to secure the seed money for stimulating such co-operation. UN'DO is also helping to promote local technologies developed in African countries in areas of common interest to several countries. A typical example of this activity is the project financed by UNIDO to develop a prototype of the gari-processing equipment developed by the Federal Institute of Industrial Research in Nigeria for application in other Af ican countries.

151. Another approach, being adopted by UNIDO is to promote the enlargement of available information on industrial technologies through a systematic identification of technologies, including the traditional ones, available in African countries themselves. With this in view, projects have been initiated in selected African countries to carry out, through national research institutes, systematic surveys of indigenous technologies in selected branches of their food processing and preservation sectors. The surveys are expected to bring out material on the basis of which some of the existing technologies

could be upgraded and some others transferred for adoption by other countries. It will also provide a methodology for systematic action by research institutes in African countries in the elaboration of their research programmes.

- 152. In connection with the above, UNIDO is also establishing a system for the exchange of information among research institutions of African countries for the systematic dissemination of the results of research already done, being carried out, or planned for the future. This system is so devised as to include interaction, at a later stage, with institutions in the African countries carrying out industrial research of relevance to developing countries. With a view to stimulating the interest of researchers in universities, UNIDO is also promoting as a pilot project the promoting linkages among universities, research institutes and industry on the basis of carefully identified projects.
- 153. Attention is also paid to strengthening African capabilities in the judicious selection and application of new technologies in such fields as micro-electronics and biotechnology/genetic engineering. An expert group meeting sponsored by UNIDO in Swaziland in 1984 on this subject advanced conrete proposals for implementation at the national, subregional/regional and international level.

Choice of industrial technology

154. Assistance to the choice of industrial technology forms an important aspect of UNIDO's activities. These activities encompass a series of actions covering the following aspects: comparison and evaluation of alternative industrial technologies; promotion of technological research; collection and dissemination of practical experience; application of technology to rural development; technology for alternative processes and energy; national and international policies related to approriate industrial technology; institutional infrastructrue of approriate industrial technology; and training programmes in appropriate technology.

155. The appropriate choice of industrial technology presupposes the existence of alternative technologies for production and knowledge and information about them. One of the first tasks of UNIDO is to assist African countries to enlarge the flow of available information. With this in view, the evaluation and comparison of alternative industrial technologies are being undertaken in selected branches of industry. The information made available is fed into the Industrial and Technological Information Bank and made available to African countries, upon request. In this connection, UNIDO has also initiated a programme for the preparation and publication of technical publications in selected industrial branches such as sugar processing, fertilizer, pharmaceutical, solar energy, mini-hydro plants etc.

Acquisition of industrial technology

156. UNIDO's efforts in helping the African countries in the acquisition of industrial technology are focussed on raising the capabilities of Government officials and enterprises in the acquisition of technologies. UNIDO has published various documents on this subject, including a new publication entitled "Guidelines for the Evaluation Technology Transfer Agreements". Several training programmes are conducted every year with appreciable results.

157. Complementary to such activities is the provision of short-term advisory services, on request, to African countrie. UNIDO has already provided such services in selected cases for the acquistion of technology (e.g. in Egypt, and Nigeria) with significant benefits to the countries concerned. These activities are being expanded. In addition, UNIDO has been instrumental in helping the development of national institutional capabilities in the acquisition and regulation of technology, through technical assistance projects, for example in Nigeria.

Development of technological institutions

158. Institution building for the development, acquisition and transfer of industrial technology is continuing to be a major activity of UNIDO. These activities include technical assistance, networking, training, meetings and studies and pertain to programmes at the national and subregional/regional levels. Judged by the number of requests, national institution building is an important element of the technical assistance activities of UNIDO in Africa. At the regional level, for example, UNIDO actively participated in the preparatory work for the establishment and operation of the African Regional Centre for Technology (ARCT), the African Regional Centre for Engineering Design and Manufacturing (ARCEDEM) and the African Regional Standardization Organization (ARSO) and its maintained active collaboration with those institutes.

159. The approach adopted by UNIDO for assistance in institution-building at the national level is governed by the actual requirements of each country, avoiding a fixed and monolithic institutional solution for all countries. It pays particular attention to their effective location in the governmental structure and the formation and maintenance of active links among them and with the decision making processes in the Government and in industry. The assistance provided by UNIDO in the development of technological institutions include a large programme of technical publications such as on the design of research institutes, evaluation of research institutes, and national offices for transfer of technology.

160. An important component of the assistance provided to African countries in the development of technological institutions is related to the strengthening of existing and/or the establishment of new technology regulatory machineries or agencies. UNIDO has initiated and is implementing projects in a number of African countries in this area. The activities carried out by UNIDO also include the organization of national workshops on technology and the establishment of links among the national regulatory agencies within the framework of its assistance to the ARCT. Within the framework of the IDDA, UNIDO has sponsored a number of regional projects aimed at establishing links among technology regulatory agencies in African countries within the framework of ARCT. An African Technological Information Exchange System (TIES) is also being established at the ARCT.

Development of technological capabilities

161. UNIDO's activities related to the development of technological capabilities focus on technical assistance activities, including fellowship operations and group training programmes. The technical assistance activities are aimed at strengthening the capabilities of technical and other categories or personnel through training at national and enterprise levels. In-plant

group training programmes are aimed at improving the technological competence and skills of the participants in specific sub-sectors and branches of industry. Several types of training programmes for the selection and acquisition of industrial technology have been developed and put into operation at national or enterprise levels. UNIDO also publishes a "Guide to Training Opportunities for Industrial Development" which has been found very useful in many developing countries.

Development of industrial and technological information

- 162. As part of its technical assistance activities, UNIDO has implemented several projects of a national or subregional nature to assist the African countries in the greater flow and utilization of technological information. In addition, UNIDO is implementing a series of important neadquarters activities to assist Governments, institutions and enterprises in African countries in a practical way in regard to concrete problems of industrial and technological development.
- 163. UNIDO has, over the years, been active through its Industrial Inquiry Service in providing assistance to African countries by way of practical information on specific questions concerning industry. A great deal of inquiries are being answered every year by the Inquiry Service of which about 50 per cent relate to equipment or technology. In addition, guides to information sources have been published for about 25 sub-sectors and branches of industry. The establishment of an "industrial opportunties" column in the UNIDO Newsletter has enabled some African country enterprises to publicize their specific requirements of technology.
- 164. With a view to promoting a greater flow of information permitting the proper selection of technologies, an Industrial and Technological Information Bank (INTIB) has been established at UNIDO Headquarters in Vienna. The INTIB is primarily concerned with the selective processing of technological information, thereby providing the developing countries with a basis for making decisions. It has the assessment of information as a major element in addition to information procurement. It is also engaged in the consolidation of UNIDO in-house information and in the development of effective 'inks with users and supplies of technological information.
- 165. A component of INTIB which involves international co-operation in a significant manner is the system of exchange of information among the national registries of transfer of technology on the terms and conditions of technology contracts. This provides, through international co-operation, access to information not hitherto available, but which is of great value to African countries in the acquisition of industrial technology. In this connection a particularly important new dimension to INTIB is the mechanism it provides for greater technological co-operation between developed and developing countries in the field of small-scale industry. This mechanism identifies the technologies available with small enterprises in developed countries and facilitates the flow of information on such technologies for the benefit of African countries.
- 166. UNIDO has also been paying attention to the collection and dissemination of practical experiences available in the developing countries themselves since, in an increasing number of cases, African countries are applying specific technologies in a manner suitable to their own conditions.

Transmission of this experience in a practical way calls for a wide spectrum of activities of increasing the dynamic forms of dissemination ranging from documentation and manuals to meetings, promotional activities, pilot plants and demonstration and training centres.

E. Strategy for the implementation of the framework of action

167. The foregoing, especially the proposed framework of action for strengthening the capacity of African countries for the development and more effective utilization of science and technology for industrial development require action on a long-, medium and short-term basis. The actions of a continuing and long-term nature relate to the entire work to be carried out by each African country in order to achieve its long-term industrial development objectives. This would concentrate on the development of a national technological capacity which, in turn, calls for the development of a wide range and variety of industrial and technological capacilities and skills, institutions, industrial enterpises and production plants. The implementation of a national plan of action would, however, require a number of policy measures.

168. The medium-term actions, which would help to pave the way and lay a solid foundation for the effective implementation of the long-term plan, would largely consist of the adoption of policies and the elaboration of programmes for the:

- development and commercialization of indigenous technologies;
- selection, appraisal, acquisition and transfer of industrial technology;
- development and training of various technological and industrial managers, technicians, as well as other required capabilities and skills;
- establishment of new or the streamlining of existing industrial and technological institutional infrastructure, including the strengthening of existing institutions;
- development of industrial and technological information services;
- promotion of industrial and technological co-operation not only with other developing countries but also with the developed countries.

169. In order to provide the inputs for the elaboration of the medium-term plan, certain immediate action worth considering by each African country is the identification of national industrial and technological needs and requirements. One way of doing this is through the preparation of national technology plans. The first step in the preparation of a technology plan would entail, inter alia:

- exhaustively reviewing the national economic and industrial development plan;
- reviewing the existing industrial policies and structure with a view to identifying critical areas of concern;
- evaluating the existing technological infrastructure and its linkage with the industrial and economic development goals;

- appraising existing direct and indirect policies, incentives and disentives for technological development and/or acquisition;
- identifying the technological and industrial needs, especially the capabilities and skills, technologies and information required for the implementation of the industrial development plans;
- defining the amount and types of inputs, especially of technologies and manpower, required; and
- on the basis of the above, preparing a national plan, with a clear perspective and a method and schedule of implementation, for the elaboration of the medium-term plan.

170. While the above-mentioned activities are being developed and implemented, the industrial activities of tre country would continue, since industrial and technological contracts would continue to be signed and factories set up. is therefore also necessary for certain immediate actions to be taken to provide interim remedy for the solution of the industrial and technological problems being faced. Such short-term actions would predominantly consist of short-term training programmes aimed at augmenting the skills and experiences of various industrial and technological personnel in dealing with the immediate problems confronting them. The most significant of the problems involve negotiations for the importation of foreign industrial technologies; evaluation, selection, adaptation, absorption and diffusion of appropriate industrial technologies; regulation of technology transfer and technological agreements and contracts; effective utilization of existing industrial manpower and other resources; management of existing industrial plants; and utilization of the indigenous industrial and technological research institutions.

V. CONCLUSION

171. As clearly evident form the paper, the task facing the African countries in the development and effective utilization of science and technology for industrial development is tremendous. Each African country must be prepared to create the necessary political will; adopt relevant policies, legislation, plans and programmes and establish new institutions, as appropriate, or strengthen existing ones. The implementation of the national and international programmes for which the necessary base has already been created, would inevitabley require additional inputs of human and financial resources, from both national and external sources, apart from significant expansion of the national organizational set-up.

172. In addition to the measures being taken by African countries, there would be a need to intensify industrial and technological co-operation among the African countries, between the African countries and other developing countries and at the global level. This is therefore an essential compoent of the action to be undertaken by the African countries, both individually and collectively, for the achievement of their industrial and technological objectives and goals.

173. Major international recommendations on science and technology also point to the same direction. The General Conferences of UNIDO could be expected to provide major recommendations in the field of industrial technology. In

addition, the recommendations made by the United Nations Conference on Science and Technology for Development, the United Nations Conference on Technical Co-operation among Developing Countries as well as by UNCTAD and UNESCO also need to be applied and implemented in regard to industrial technology. All these recommendations could provide significant support to the initiatives being taken by the African countries as well as for the intensification and re-orientation of international action.

174. The assistance of international organizations, particularly that of UNIDO is also essential. In this connection, it is worth mentioning that UNIDO is prepared to assist the African countries, upon request and within its limited resources, in responding to their national and continental industrial and technological requirements. Such assistance envisages a comprehensive coverage of the technological needs and objectives of each country, extending to the provision of technological information, including exchange of data and experience with other developing countries in respect of technology contracting and development; formulation of guidelines relating to technological inflow; assistance in the development of indigenous technological capabilities, including technology institutions; and development of domestic technological services; organization of seminars, meetings and national and regional workshops on technology negotiations and contracting; and research studies and pilot activities relating to various aspects of technology transfer.