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*1999 edition*

# **World Information Directory of Industrial Technology and Investment Support Services**



**UNITED NATIONS  
INDUSTRIAL DEVELOPMENT ORGANIZATION**

**WORLD INFORMATION DIRECTORY OF INDUSTRIAL  
TECHNOLOGY AND INVESTMENT SUPPORT  
SERVICES**



**UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION**

Vienna, 1999

# WORLD INFORMATION DIRECTORY OF INDUSTRIAL TECHNOLOGY AND INVESTMENT SUPPORT SERVICES

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The objective of the **World Information Directory of Industrial Technology and Investment Support Services** is to facilitate the working relationship between various national and regional information providers (institutions, agencies and organizations) and to improve the flow of information within each country and among the countries in the world. It has been prepared by the Information Networks component of the Statistics and Information Networks Branch to facilitate the use and dissemination of strategic information to industrial stakeholders and policy and decision makers.

The World Information Directory contains two chapters. The first chapter is concerned with investment facilitators, the second with information sources. Both chapters are organized to provide profiles, sorted alphabetically, first by country and then by organization name. To ease the search for an organization in a specific country, reference lists are also included.

The investment facilitators chapter contains information on national investment agencies around the world, known to UNIDO for the services they provide to their nationals in the promotion and development of investment in their country. It also includes all UNIDO Investment Promotion Offices.

The information sources chapter contains suppliers of industrial and technological information from around the world whose services are used by the Industrial Inquiry Service of UNIDO. In order to keep abreast of the latest technological developments, the Industrial Inquiry Service of UNIDO now draws on the expertise of an outside network of information providers, the International Referral System (IRS). UNIDO uses these external services to provide entrepreneurs in developing countries with tailor-made answers to their industrial needs. This may be of technologies available, manufactured products or training opportunities for one or more sectors of industry, or even a combination of any of these requirements. Information on the Industrial Inquiry Service is also provided on the UNIDO web page: <http://www.unido.org/doc/50064.htmls>

Regional organizations also cooperate with the Service. For example, the African Regional Centre for Technology (ARCT), Dakar, Senegal, listed in the Directory under the information sources chapter, acts as the UNIDO regional focal point for Africa and provides the clients of the UNIDO Inquiry Service with industrial information located in 10 African countries. Other focal points, at the national level, are listed in the UNIDO web page titled: "UNIDO Established Networks", under: <http://www.unido/doc/stdoc.cfm?did=50427>

Through the World Information Directory of Industrial Technology and Investment Support Services, the staff of the Statistics and Information Networks Branch hope to provide a useful tool in locating sources of investment and information in all industrial sectors and to disseminate this knowledge in a most impartial manner.

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**Mention of firm names and commercial products does not imply the endorsement of UNIDO.**



Among the services offered by the Statistics and Information Networks Branch is the Industrial Inquiry Service, established for replying rapidly to ad hoc industrial inquiries from entrepreneurs in developing countries. The main instrument used to meet this demand is a network of specialized information sources, called the International Referral System (IRS).

The IRS network is computerized to facilitate rapid searches in order to respond to industrial inquiries, by field of industry, type of activities, language and form of replies.

The system has been built up over the last six years in response to the growing need for state-of-the art, tailor-made answers to technical inquiries in a rapidly changing and competitive environment. UNIDO uses the services of the International Referral System to search for the most judicious choice of technological, manufacturing and equipment alternatives for its clients, acting as an honest broker of industrial and technological information.

**The World Information Directory of Industrial Technology and Investment Support Services** is the printed counterpart of this initiative. It contains data from specialized information sources that have joined the International Referral System, representing 193 organizations around the world in 60 countries.

The first issue of the **World Directory** was produced in December 1995 on the occasion of the sixth session of the UNIDO General Conference. Following the suggestions generated, it was decided to add to the **Directory** a chapter on investment facilitators. This chapter now covers profiles from 113 organizations in 80 countries around the world. As with the previous editions, any additional comments, suggestions and potential contributions will be highly appreciated.

The information networking services now present an updated and expanded version of this information product on the occasion of the eighth session of the UNIDO General Conference. The **Directory** now relies on additional inputs from its users in order to serve as the first port of call for technology holders, investments facilitators and the global industrial community.

Carlos Magariños  
Director-General, UNIDO

## **UNIDO**

UNIDO is the specialized agency of the United Nations dedicated to bringing a better life through industrial development to the people who live in developing countries and countries in transition to market economies. The aim of UNIDO's services is to help these countries overcome their social and economic difficulties and achieve a greater stake in the global market.

Through its industrial expertise, the Organization helps lay the foundations for long-term, sustainable development. As a catalyst for change, it provides the kind of industrial services essential for clients to generate their own economic wealth and develop national capabilities.

With a broad membership of 169 nations, UNIDO is a unique forum for global debate on industrial development. As an honest broker, it builds on the complementary interests of its clients to develop international industrial partnerships.

More information is available from the Internet address: <http://www.unido.org>.

### **THE INDUSTRIAL INQUIRY SERVICE**

As early as December 1975, the General Assembly of the United Nations had affirmed the "need to enable developing countries to have access to specific information on advanced and other technologies requested by them, as well as on the new uses of existing technologies, new developments, possibilities of adapting them to local needs and to select technologies which meet their requirements". INTIB (formerly Industrial and Technological Information Bank) was set up in 1977 as a pilot project through a decision of the Industrial Development Board to meet these needs. Since then INTIB has facilitated direct or indirect access to information through its own databases and through a variety of services and products.

To reflect recent changes in its activities and services and to respond to rapid advances in information technology and the internet, INTIB was redefined in 1996 as the "Information and Networking for Technology, Investment and Business" programme. Its technical assistance programme now concentrates on providing support for the development of "Integrated National Information Networks" in developing countries. Its objective is to organize a working relationship among various national information institutions, agencies and organizations and to facilitate the flow of information to, from and within a country.

### **THE INTERNATIONAL REFERRAL SYSTEM (IRS)**

One of the latest tools added to INTIB's services is the International Referral System (IRS). IRS is an information professional referral service that serves a wide range of information needs: from document delivery to online research; from market surveys to industrial/technical expertise; and business opportunities.

The service operates by matching our clients, mainly entrepreneurs from developing countries, who have industry related questions with members of the service, professionals or institutions throughout the world, who can provide state-of-the-art, tailor-made answers to their questions. In order to use this service, our clients are requested to complete a questionnaire, which assists in the formulation of the query so that the best matches will be found among the members of the service. All the members listed from developed and developing countries, have substantial industrial development experience and the best possible qualifications.

IRS thus offers our clients a means to identify the best world-wide industrial information provider for a specific question, at conditions affordable by developing country entrepreneurs. IRS offers our members a valuable new source of business with developing countries. Its flexible and convenient operation allows those members to retain their independence while marketing their services to clients around the world.

The members participating in the IRS are divided into two groups: Specialized Information Sources (SIS) and Investment Facilitators (IF). SIS consist of information professionals whose activities focus on providing information products to industrialists in order to solve their daily production problems or to develop new production facilities. IFs are mainly institutions promoting services related to the financing (loans, etc.) or cooperation (joint-venture, licensing, etc.) aspects of industrial activities.

Prospective members either as, Specialized Information Sources (SIS) or Investment Facilitators (IF), should contact UNIDO/INTIB.

# CHAPTER I

## INVESTMENT FACILITATORS

*The profiles in this chapter are listed alphabetically by country and alphabetically by organization within each country.*

*To find a listing by services and country, see "Services Reference List" on page 67.*

## List of Organizations by Country

### ALBANIA

- > Albanian Economic Development Agency

### ALGERIA

- > APSI, Agence de Promotion, de Soutien et de Suivi des Investissements

### ARGENTINA

- > CACIPRA, Cámara de Comercio, Industria y Producción

### ARMENIA

- > Armenian Development Agency

### AUSTRIA

- > Austrian Business Agency
- > UNIDO Investment Promotion Service

### BAHRAIN

- > UNIDO Investment Promotion Service

### BARBADOS

- > BIDC, Barbados Investment and Development Corporation

### BELGIUM

- > AWEX, Agence Wallonne à l'exportation

### BENIN

- > CEPEPE, Centre de Promotion et d'Encadrement des Petites et Moyennes Entreprises

### BOLIVIA

- > Cámara departamental de industria-Cbba

### BRAZIL

- > FIESP, Federation and Center of the Industries of the State of São Paulo
- > SIPRI, Investment and Business Technology Transfer Programme

### BULGARIA

- > Foreign Investment Agency

### CAMBODIA

- > Phnom Pen Chamber of Commerce

### CHILE

- > Vicepresidencia Ejecutiva del Comité de Inversiones Extranjeras

### CHINA

- > CPC, China Productivity Center
- > Southwest China Investment Promotion Center
- > UNIDO Investment Promotion Service

### COLOMBIA

- > COINVERTIR, Corporación Invertir en Colombia
- > CRIIT, Centro Regional de Promoción de Inversiones Información y Tecnología para la Costa Atlántica

### COSTA RICA

- > Cámara de Comercio de Costa Rica
- > CINDE, Coalición Costarricense de Iniciativas de Desarrollo

### CÔTE D'IVOIRE

- > CEPICI, Centre de Promotion des Investissements en Côte d'Ivoire

### CUBA

- > MINVEC, Centro de Promoción de Inversiones

### CZECH REPUBLIC

- > CzechInvest, Czech Agency for Foreign Investment

### ECUADOR

- > Cámara de Industriales de Pichincha
- > CFN, Corporación Financiera Nacional
- > Fundación Ecuador

### EGYPT

- > Investment Promotion Unit

### ETHIOPIA

- > Ethiopian Investment Authority

### FIJI

- > FTIB, Fiji Trade and Investment Board

### FINLAND

- > FVCA, Finnish Venture Capital Association

### FRANCE

- > Service de l'ONUDI en France

### GAMBIA

- > Department of State for Trade, Industry and Employment

### GHANA

- > Ghana Investment Promotion Centre

### GREECE

- > UNIDO Investment Promotion Service

### GUATEMALA

- > Ventanilla Única para las Inversiones



## List of Organizations by Country

### HONDURAS

- > FIDE, Fundación para la Inversión y Desarrollo de Exportaciones

### INDIA

- > Bengal National Chamber of Commerce and Industry
- > FICCI, Federation of Indian Chambers of Commerce and Industry
- > ICC India

### ITALY

- > UNIDO Industrial Promotion Service (IPO)
- > UNIDO Investment Promotion Service

### JAMAICA

- > JAMPRO, Productivity Centre Jamaica Promotions

### JAPAN

- > UNIDO Investment Promotion Service

### JORDAN

- > IPC, Investment Promotion Corporation

### KENYA

- > Investment Promotion Centre
- > JKIA, Investment Promotion Liaison Office

### KUWAIT

- > The Inter-Arab Investment Guarantee Corporation

### LAO PEOPLE'S DEMOCRATIC REPUBLIC

- > Chambre Nationale de Commerce et d'Industrie du Laos

### LATVIA

- > Latvian Development Agency

### LEBANON

- > IDAL, Investment Development Authority of Lebanon

### LESOTHO

- > LNDC, Lesotho National Development Corporation

### LIBERIA

- > National Investment Commission

### MALAYSIA

- > Federation of Malaysian Manufacturers
- > Malaysian International Chamber of Commerce and Industry
- > MIDA, Malaysian Industrial Development Authority

### MALI

- > Centre National de Promotion des Investissements

### MAURITANIA

- > APIP, Agence d'appui à la promotion de l'initiative privée
- > IDMM, Initiative pour le développement en Mauritanie

### MAURITIUS

- > Mauritius Export Development and Investment Authority

### MEXICO

- > NAFIN, Nacional Financiera
- > Unidad de Trasferencia de Tecnología

### MONGOLIA

- > MBDA, Mongolia Business Development Agency
- > Mongolian Chamber of Commerce and Industry

### MOROCCO

- > ODI, Office pour le Développement Industriel

### NAMIBIA

- > Namibia Investment Centre

### NEPAL

- > Nepal Chamber of Commerce

### NETHERLANDS

- > Chamber of Commerce and Industry for Amsterdam-Haarlem

### NICARAGUA

- > CEI, Centro de Exportaciones e Inversiones

### NIGER

- > CPI, Centre de Promotion des Investissements

### OMAN

- > Directorate General of Commercial Relations and Investment
- > OCIPED, Oman Centre for Investment Promotion and Export Development
- > Public Establishment for Industrial Estates

### PAKISTAN

- > Board of Investment
- > Overseas Investors Chamber of Commerce and Industry

### PAPUA NEW GUINEA

- > IPA, Investment Promotion Authority

## **List of Organizations by Country**

### **PHILIPPINES**

- > ADFIAP, Association of Development Financing Institutions in Asia and the Pacific
- > Joint Venture Services Division

### **POLAND**

- > UNIDO Investment Promotion Service

### **QATAR**

- > Qatar Industrial Manufacturing Company

### **REPUBLIC OF KOREA**

- > European Union Chamber of Commerce in Korea
- > The Pusan Chamber of Commerce and Industry
- > Taegu Chamber of Commerce and Industry
- > UNIDO Investment Promotion Service

### **RUSSIAN FEDERATION**

- > UNIDO Centre for International Industrial Cooperation

### **SAINT LUCIA**

- > CCIA, St. Lucia Chamber of Commerce, Industry and Agriculture
- > NDC, National Development Corporation

### **SAUDI ARABIA**

- > ICIEC, The Islamic Corporation for the Insurance of Investment and Export Credit
- > Investment Promotion Centre Saudi Consulting House
- > NIC, National Industrialization Co.
- > Riyadh Chamber of Commerce and Industry

### **SENEGAL**

- > SONEPI, Société Nationale d'Études et de Promotion Industrielle

### **SEYCHELLES**

- > Ministry of Finance

### **SLOVAKIA**

- > SNAZIR, Slovak National Agency for Foreign Investment

### **SRI LANKA**

- > BOI, Board of Investment
- > International Chamber of Commerce

### **SWAZILAND**

- > SIDC, Swaziland Industrial Development Company Ltd

### **SYRIAN ARAB REPUBLIC**

- > Federation of Syrian Chambers of Commerce

### **THAILAND**

- > BOI, Office of the Board of Investment
- > IFCT, Industrial Finance Corporation of Thailand
- > Planning Division, Department of Industrial Promotion
- > Thai Chamber of Commerce

### **TUNISIA**

- > FIPA, Agence de Promotion de l'Investissement Extérieur

### **UGANDA**

- > Uganda Investment Authority

### **UNITED KINGDOM OF GREAT BRITAIN AND NORTHERN IRELAND**

- > Investment Promotion Focal Point

### **UNITED REPUBLIC OF TANZANIA**

- > Tanzania Investment Centre
- > ZIPA, Zanzibar Investment Promotion Agency

### **VENEZUELA**

- > CONAPRI, Consejo Nacional de Promoción de Inversiones

### **VIET NAM**

- > Chamber of Commerce and Industry of Viet Nam

### **YEMEN**

- > GIA, General Investment Authority

### **ZIMBABWE**

- > Zimbabwe Investment Centre

## Albania

### ALBANIAN ECONOMIC DEVELOPMENT AGENCY

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Working Language(s): *English.*

**Industrial Sectors:** *Agro-industry general; Construction products, building materials; Energy; Fruit and vegetables; Leather and leather products; Mineral water and non-alcoholic beverages; Mining and quarrying; Petroleum and petroleum products; Pharmaceuticals; Soap, detergents and cosmetics; Textile and textile products.*

#### Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	√ Compensation agreement (buy back)
Short/medium-term loans	√ Cooperative production
<i>Expertise</i>	√ Subcontracting
Management	Licensing
√ Technical	√ BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	Market access only

## Algeria

### APSI. AGENCE DE PROMOTION, DE SOUTIEN ET DE SUIVI DES INVESTISSEMENTS

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Working Language(s): *Arabic; French.*

**Industrial Sectors:** *Multi-sector (covers all fields).*

#### Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	√ BOT (Build operate transfer)
Marketing	Equipment purchase only
Investment	√ Market access only

## Argentina

### CACIPRA. CÁMARA DE COMERCIO, INDUSTRIA Y PRODUCCIÓN

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Working Language(s): *English; Spanish.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	√ Cooperative production
<b>Expertise</b>	√ Subcontracting
√ Management	√ Licensing
√ Technical	BOT (Build operate transfer)
√ Marketing	√ Equipment purchase only
Investment	Market access only

## Armenia

### ARMENIAN DEVELOPMENT AGENCY

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Working Language(s): *English; Russian.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	√ Subcontracting
√ Management	Licensing
√ Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	Market access only

## Austria

### AUSTRIAN BUSINESS AGENCY

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Working Language(s): *English; German.*

Industrial Sectors: *Multi-sector.*

Services accessible through the organization

<b>Financing</b>		<b>Cooperation</b>	
Equity	√	Joint venture	
Long-term loans		Compensation agreement (buy back)	
Short/medium-term loans		Cooperative production	
<b>Expertise</b>		Subcontracting	
Management		Licensing	
Technical		BOT (Build operate transfer)	
Marketing		Equipment purchase only	
√ Investment		Market access only	

## Bahrain

### UNIDO INVESTMENT PROMOTION SERVICE

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Working Language(s): *Arabic; English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>		<b>Cooperation</b>	
Equity	√	Joint venture	
Long-term loans		Compensation agreement (buy back)	
Short/medium-term loans	√	Cooperative production	
<b>Expertise</b>		Subcontracting	
√ Management		Licensing	
Technical		BOT (Build operate transfer)	
Marketing		Equipment purchase only	
√ Investment		Market access only	

## Barbados

### BIDC. BARBADOS INVESTMENT AND DEVELOPMENT CORPORATION

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**Working Language(s):** *English.*

**Industrial Sectors:** *Computer technologies and engineering; Electrical products; Electronics and communications; Food and beverages general; Leather and leather products; Printing and publishing industry; Software engineering; Textile and textile products.*

**Services accessible through the organization**

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	√ Subcontracting
Management	Licensing
√ Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	√ Market access only

## Belgium

### AWEX. AGENCE WALLONNE À L'EXPORTATION

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**Working Language(s):** *English; French.*

**Industrial Sectors:** *Multi-sector.*

**Services accessible through the organization**

<i>Financing</i>	<i>Cooperation</i>
√ Equity	√ Joint venture
Long-term loans	√ Compensation agreement (buy back)
√ Short/medium-term loans	Cooperative production
<i>Expertise</i>	√ Subcontracting
√ Management	√ Licensing
√ Technical	√ BOT (Build operate transfer)
√ Marketing	√ Equipment purchase only
√ Investment	√ Market access only

## Brazil

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Working Language(s): *English; Portuguese; Spanish.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	√ Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
Investment	√ Market access only

## Brazil

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Working Language(s): *English; Portuguese.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	√ Subcontracting
Management	√ Licensing
√ Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Benin

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Working Language(s): *French.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
√ Long-term loans	Compensation agreement (buy back)
√ Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
√ Management	Licensing
√ Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	Market access only

## Bolivia

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E-mail: mabec.@dicyt.nrc.edu.bo

Working Language(s): *English; Spanish.*

Industrial Sectors: *Agro-industry general; Energy; Environment; Food and beverages general; Leather and leather products; Mining and quarrying; Pulp, paper and paper products; Textile and textile products; Wood and wood products.*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	√ Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	√ Equipment purchase only
√ Investment	√ Market access only



## Bulgaria

### FOREIGN INVESTMENT AGENCY

☰ 3, St. Sofia Str.  
1000 Sofia

☞ Mr. Angel Ivanov  
Head  
Information Department

① Tel: (00359 2) 980 0918  
Fax: (00359 2) 980 1320  
E-mail: bfia@main.infotel.bg

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

#### Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	Market access only

## Cambodia

### PHNOM-PEN CHAMBER OF COMMERCE

☰ Olympic Commercial Centre  
Road 19, 2nd Floor, Room 33-35, Blk-A  
Phnom Pen

☞ Ms. Bophana Kim  
Director General

① Tel: (+855 23)720509  
Fax: (+855 23)801433

Working Language(s): *Chinese; English; French.*

Industrial Sectors: *Agricultural machinery; Agro-industry general; Construction products, building materials; Environment; Fish processing; Fisheries; Forestry; Fruit and vegetables; Mineral water and non-alcoholic beverages; Pesticides and fertilizers; Petroleum and petroleum products; Pharmaceuticals; Plastic and plastic products; Printing and publishing industry; Soap, detergents and cosmetics; Sugar; Wood and wood products.*

#### Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	√ Licensing
Technical	√ BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	√ Market access only

## Chile

### VICEPRESIDENCIA EJECUTIVA DEL COMITÉ DE INVERSIONES EXTRANJERAS

☰ Teatinos 120, 10° piso  
Santiago

✉ Sra Marcela Riquelme A.  
Asesora Comunicaciones

☎ Tel: (562) 698 4254  
Fax: (562) 698 9476

Working Language(s): *English; Spanish.*

Industrial Sectors: *Agro-industry general; Energy; Food and beverages general; Mining and quarrying; Wood and wood products.*

#### Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
√ Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	√ Market access only

## China

### CPC, CHINA PRODUCTIVITY CENTER

☰ 2nd floor, 340 Tun Hua North Rd.  
Taipei  
Taiwan 10592

Working Language(s): *Chinese; English.*

Industrial Sectors: *Multi-sector.*

#### Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
√ Management	Licensing
√ Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
Investment	Market access only

## China

### SOUTHWEST CHINA INVESTMENT PROMOTION CENTER

☰ 2/F Foreign Trade Building  
175 Beijing Road  
Kunming  
Yunnan

☎ Mr. Hou Kunming  
Deputy Director

☎ Tel: (+86-871)3177898  
Fax: (+86-871)3190792  
E-mail: swcipc@public.km.yn.cn

Working Language(s): *Chinese; English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>		<b>Cooperation</b>
Equity	√	Joint venture
Long-term loans	√	Compensation agreement (buy back)
Short/medium-term loans	√	Cooperative production
<b>Expertise</b>	√	Subcontracting
Management	√	Licensing
Technical	√	BOT (Build operate transfer)
Marketing	√	Equipment purchase only
Investment	√	Market access only

## China

### UNIDO INVESTMENT PROMOTION SERVICE

☰ 5-1-41 Tayuan Diplomatic Compound  
No.1 Xin Dong Lu  
Chaoyang Dist. 100600  
Beijing

☎ Mr. Hu Yuandong  
Director

☎ Tel: (+8610) 6532 6140 ; (+8610) 6532 6143  
Fax: (+8610) 6532 6145  
E-mail: ipschina@iuol.cn.net

Working Language(s): *Chinese; English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>		<b>Cooperation</b>
Equity		Joint venture
Long-term loans		Compensation agreement (buy back)
Short/medium-term loans		Cooperative production
<b>Expertise</b>		Subcontracting
Management		Licensing
Technical		BOT (Build operate transfer)
Marketing		Equipment purchase only
√ Investment		Market access only

## Colombia

### COINVERTIR, CORPORACIÓN INVERTIR EN COLOMBIA

☰ Cra. 7 No. 71-52  
Torre A Of. 702  
Bogotá 2

☞ Sr. Enrique Umana  
Presidente

① Tel: (+571)3120312  
Fax: (+571)3120318

**Working Language(s):** *English; Spanish.*

**Industrial Sectors:** *Computer technologies and engineering; Construction of vehicles; Electronics and communications; Fabricated metal products; Iron and steel; Leather and leather products; Mining and quarrying; Petroleum and petroleum products; Plastic and plastic products; Pulp, paper and paper products; Software engineering; Textile and textile products.*

**Services accessible through the organization**

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	√ Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Colombia

### CRIIT, CENTRO REGIONAL DE PROMOCIÓN DE INVERSIÓN INFORMACIÓN Y TECNOLOGÍA PARA LA COSTA ATLÁNTICA

☰ Calle Santa Teresa #32-41  
Cartagena de Indias

☞ Sr. Augusto Martínez Martínez  
Executive Director

① Tel: (+57 5)6643749  
Fax: (+57 5)6600802  
E-mail: criit@ns.axisgate.com

**Working Language(s):** *English; Spanish.*

**Industrial Sectors:** *Multi-sector (covers all fields).*

**Services accessible through the organization**

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
√ Management	Licensing
Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	Market access only

## Costa Rica

### CÁMARA DE COMERCIO DE COSTA RICA

☰ Apdo 1114-1000  
San José de Costa Rica

☞ Sr. Homero Escorcía López  
Gerente Administrativo - Financiero

① Tel: 221-0005  
Fax: 233-7091  
E-mail: biofair@sol.racsa.co.cr

Working Language(s): *English; Spanish.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	Market access only

## Costa Rica

### CINDE. COALICIÓN COSTARRICENSE DE INICIATIVAS DE DESARROLLO

☰ Apartado Postal 7170-1000  
San José

☞ Lic. Carlos Wong  
Director de Inversiones

① Tel: (+506)2200036  
Fax: (+506)2204752

Working Language(s): *English; Spanish.*

Industrial Sectors: *Computer technologies and engineering; Electrical machinery and machine tools; Electrical products; Electronics and communications; Fabricated metal products; Food and beverages general; Measuring and controlling equipment; Optics; Pharmaceuticals; Plastic and plastic products; Printing and publishing industry; Professional, scientific equipment; Software engineering.*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
√ Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Côte d'Ivoire

### CEPICI. CENTRE DE PROMOTION DES INVESTISSEMENTS EN CÔTE D'IVOIRE

☰ B.P.V. 152  
Abidjan

☞ M. Jean-Claude Kouassi  
Directeur Général

① Tel: (+225)214070  
Fax: (+225)214071  
Web site: <http://www.cepici.go.ci>  
E-mail: [info@cepici.go.ci](mailto:info@cepici.go.ci)

Working Language(s): *French.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Cuba

### MINVEC. CENTRO DE PROMOCIÓN DE INVERSIONES

☰ Av. 1ra No. 2203 e/22 y 24  
Miramar  
La Habana

☞ Dra. Elvira Castro  
Directora

① Tel: (+53 7)223873, 235151  
Fax: (+53 7)242105  
E-mail: [cpinv@minvec1.get.cma.net](mailto:cpinv@minvec1.get.cma.net)

Working Language(s): *English; Spanish.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Czech Republic

### CZECHINVEST, CZECH AGENCY FOR FOREIGN INVESTMENT

☰ Politických veznu 20  
CZ-11249 Prague 1

☞ Mr. Jan A. Havelka  
General Manager

① Tel: (+420 2)24221540  
Fax: (+420 2)24221804  
E-mail: havelka@czechinvest.com

**Working Language(s):** Czech; English; German.

**Industrial Sectors:** *Biotechnology and genetic engineering; Chemistry; Computer technologies and engineering; Construction of vehicles; Electrical machinery and machine tools; Electrical products; Electronics and communications; Environment; Fabricated metal products; Food and beverages general; Machinery and equipment (except electrical); Measuring and controlling equipment; Optics; Packaging; Pharmaceuticals; Plastic and plastic products; Professional, scientific equipment; Pulp, paper and paper products; Textile and textile products; Transport equipment.*

#### Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	√ Cooperative production
<i>Expertise</i>	√ Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	Market access only

## Ecuador

### CÁMARA DE INDUSTRIALES DE PICHINCHA

☰ Apartado No 17-01-2438  
Quito

☞ Dra. Lucila Lozano de Kubes  
Vicepresidente,  
Promoción y Desarrollo Industrial

① Tel: 452 895 ; 452 995  
Fax: 448 118

**Working Language(s):** English; Spanish.

**Industrial Sectors:** *Multi-sector (covers all fields).*

#### Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
√ Management	Licensing
√ Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	√ Market access only

## Ecuador

### CFN. CORPORACIÓN FINANCIERA NACIONAL

☰ Juan León Mera 130 y Av. Patria  
Casilla 17-21-01924  
Quito

☎ Econ. Eliana Santamaría

① Tel: (+593 2)564900  
Fax: (+593 2)562519  
E-mail: esantam@q.cfn.fin.ec

Working Language(s): *Spanish.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
√ Long-term loans	Compensation agreement (buy back)
√ Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
√ Management	Licensing
√ Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	Market access only

## Ecuador

### FUNDACIÓN ECUADOR

☰ P.O. Box 09-01-5289  
Guayaquil

☎ Sr. Pedro Aguayo Cubillo  
Ingeniero Comercial

① Tel: (593)4-296605 ; (593)4-296606  
Fax: (593)4-289281  
E-mail: fecuadol@fe.org.ec

Working Language(s): *English; Spanish.*

Industrial Sectors: *Agro-industry general; Environment; Food and beverages general; Mining and quarrying; Non-ferrous metals; Petroleum and petroleum products; Wood and wood products.*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
√ Long-term loans	Compensation agreement (buy back)
√ Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
√ Management	Licensing
Technical	√ BOT (Build operate transfer)
√ Marketing	Equipment purchase only
Investment	Market access only



## Egypt

### INVESTMENT PROMOTION UNIT

☰ Adly Street 8  
Cairo

☞ Mr. Roberto Schuller  
Head

① Tel: (+202)395 76 31,390 61 63  
Fax: (+202)395 76 31  
E-mail: unidoipu@link.com.eg or unipo@link.com.eg

Working Language(s): *English.*

Industrial Sectors:

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Ethiopia

### ETHIOPIAN INVESTMENT AUTHORITY

☰ P.O. Box 2313  
Addis Ababa

☞ Mr. T. Haile  
General Manager

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<i>Financing</i>		<i>Cooperation</i>
Equity	√	Joint venture
Long-term loans		Compensation agreement (buy back)
Short/medium-term loans		Cooperative production
<i>Expertise</i>		Subcontracting
Management	√	Licensing
Technical		BOT (Build operate transfer)
√ Marketing		Equipment purchase only
√ Investment	√	Market access only

**FTIB, FIJI TRADE AND INVESTMENT BOARD**

☰ 3rd Floor, Civic House  
Townhall Road, P.O. Box 2303  
Government Buildings  
Suva

☞ Mr. Maheshwar Rao  
Manager, Marketing

① Fax: 301783

Working Language(s): *English.*

**Industrial Sectors:** *Agro-industry general; Construction products, building materials; Food and beverages general; Leather and leather products; Mining and quarrying; Plastic and plastic products; Pulp, paper and paper products; Textile and textile products; Wood and wood products.*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	√ Market access only

**FVCA, FINNISH VENTURE CAPITAL ASSOCIATION**

☰ P.O.Box 329  
SF 00121 Helsinki

☞ The Secretary General

① Tel: (+358 9)618991  
Fax: (+358 9)645072  
E-mail: pb@sitva.fi

Working Language(s): *English.*

**Industrial Sectors:** *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## France

### SERVICE DE L'ONUDI EN FRANCE

☰ 9, rue Notre Dame des Victoires  
F-75002 Paris

✉ M. Christophe Guillemin  
Directeur

① Tel: (+331)4455055  
Fax: (+331)49269726  
E-mail: onudifr@micronet-fr

**Working Language(s):** *English; French.*

**Industrial Sectors:** *Multi-sector (covers all fields).*

**Services accessible through the organization**

<b>Financing</b>	<b>Cooperation</b>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Gambia

### DEPARTMENT OF STATE FOR TRADE, INDUSTRY AND EMPLOYMENT

☰ Independence Drive  
Banjul

✉ Mr. S.M. Sboge  
Deputy Permanent Secretary

① Tel: (+220)2283325  
Fax: (+220)229220

**Working Language(s):** *English.*

**Industrial Sectors:** *Agricultural machinery; Agro-industry general; Computer technologies and engineering; Construction products, building materials; Electrical products; Electronics and communications; Energy; Fish processing; Fisheries; Food and beverages general; Forestry; Fruit and vegetables; Leather and leather products; Milk and dairy products; Mineral water and non-alcoholic beverages; Mining and quarrying; Packaging; Pharmaceuticals; Plastic and plastic products; Printing and publishing industry; Soap, detergents and cosmetics.*

**Services accessible through the organization**

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	√ Market access only

## Ghana

### GHANA INVESTMENT PROMOTION CENTRE

☰ PSC Building, Ministries Area  
P.O. Box M193  
Accra

☞ Mr. K. Ahwoi  
Chief Executive

① Tel: 233-21-665125  
Fax: 233-21-663801  
Web site: 2229 invest gh  
E-mail: gipc@ncs.com.gh

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Greece

### UNIDO INVESTMENT PROMOTION SERVICE

☰ 7, Stadiou Street  
7th Floor, Syntagma  
105 62 Athens

☞ Mr. Alexandros Rousopoulos  
Head

① Tel: (+301) 324 83 19  
Fax: (+301) 324 87 78  
E-mail: unido1@compulink.gr

Working Language(s): *English.*

Industrial Sectors: *Multi-sector.*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
√ Equity	√ Joint venture
√ Long-term loans	√ Compensation agreement (buy back)
√ Short/medium-term loans	Cooperative production
<b>Expertise</b>	√ Subcontracting
Management	Licensing
Technical	√ BOT (Build operate transfer)
Marketing	√ Equipment purchase only
Investment	Market access only

## Guatemala

### VENTANILLA ÚNICA PARA LAS INVERSIONES

☰ Ministerio de Economía  
8a. Av. 10-43, Zona 1  
Guatemala City

☞ Ing. Mario Jérez  
Director General de Inversiones y  
PROGUAT

① Tel: (+502)2539640, 2383333  
E-mail: vupi@ns.concyt.gob.gt

**Working Language(s):** *English; French; Spanish.*

**Industrial Sectors:** *Multi-sector (covers all fields).*

**Services accessible through the organization**

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	√ Subcontracting
Management	Licensing
√ Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	√ Market access only

## Honduras

### FIDE. FUNDACIÓN PARA LA INVERSIÓN Y DESARROLLO DE EXPORTACIONES

☰ Apartado Postal 2029  
Tegucigalpa

☞ Sr. Norman García  
Presidente Ejecutivo

① Tel: (504) 32-9345  
Fax: (504) 31-1808  
E-mail: fide@hondutel.hn

**Working Language(s):** *Spanish.*

**Industrial Sectors:** *Agro-industry general; Electrical products; Electronics and communications; Leather and leather products; Mining and quarrying; Textile and textile products; Wood and wood products.*

**Services accessible through the organization**

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
√ Management	Licensing
√ Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	Market access only

## India

### BENGAL NATIONAL CHAMBER OF COMMERCE AND INDUSTRY

23 R. N. Mukherjee Road  
700 001 Calcutta  
West Bengal

The Secretary

Tel: (+9133)248 29 51  
Fax: (+9133)248 70 58  
E-mail: bncci@wb.nic.in

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## India

### FICCI, FEDERATION OF INDIAN CHAMBERS OF COMMERCE AND INDUSTRY

1, Tansen Marg  
Federation House  
New Delhi-110001

Mr. M.A.J. Jeyaseelan  
Secretary

Tel: (+9111)3738760 ; 3738770  
Fax: (+9111)3721504  
Web site: <http://www.bisnetindia.com>  
E-mail: [ficci.bisnet@gems.vsnl.net.in](mailto:ficci.bisnet@gems.vsnl.net.in)

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	√ Cooperative production
<i>Expertise</i>	√ Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	√ Market access only

## India

### ICC INDIA

☰ Federation House, Tansen Marg  
New Delhi-1

☞ Mr. G.D. Awasthi  
Executive Director

① Tel: (+9111)3739229, 3738760-70  
Fax: (+9111)3320714, 3721504  
E-mail: iccindia@del2.vsnl.net.in

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Italy

### UNIDO INDUSTRIAL PROMOTION SERVICE (IPO)

☰ c/o Fiera di Milano  
Largo Domodossola 1  
I-20145 Milan

☞ Mr. Stefano Giovannelli  
Head

① Tel: (+3902)481 55 22  
Fax: (+3902)498 59 25  
E-mail: unido.ipo.milan@agora.stm.it

Working Language(s): *English; Italian.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	√ Joint venture
Long-term loans	√ Compensation agreement (buy back)
Short/medium-term loans	√ Cooperative production
<b>Expertise</b>	√ Subcontracting
√ Management	√ Licensing
Technical	√ BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Italy

### UNIDO INVESTMENT PROMOTION SERVICE

☰ Via della Beverara, 123  
I-40131 Bologna

☞ Mr. Stefano Giovannelli  
Head

① Tel: (+3951)634 30 31  
Fax: (+3951)634 11 86  
E-mail: unido@iperbole.bologna.it

Working Language(s): *English.*

Industrial Sectors:

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Jamaica

### JAMPRO. PRODUCTIVITY CENTRE JAMAICA PROMOTIONS

☰ 35 Trafalgar Road  
Kingston 10

☞ Ms. Vanette Rose  
Information Services Executive

① Tel: (+1 876)929945061  
Fax: (+1 876)9608082  
E-mail: research@investjamaic.com

Working Language(s): *English.*

Industrial Sectors: *Multi-sector.*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
Investment	√ Market access only



## Japan

### UNIDO INVESTMENT PROMOTION SERVICE

☰ Shin-Aoyama Bldg., W-16F  
1-1-1, Minami-Aoyama/Minato-Ku  
Tokyo 107

☞ Mr. Takeshi Izumi  
Head

① Tel: (+813)34 02 93 41  
Fax: (+813)34 02 93 84  
E-mail: ipstokyo@magical.egg.or.jp

Working Language(s): *English; Japanese.*

Industrial Sectors: *Multi-sector.*

Services accessible through the organization

<i>Financing</i>		<i>Cooperation</i>
Equity	√	Joint venture
Long-term loans	√	Compensation agreement (buy back)
Short/medium-term loans	√	Cooperative production
<i>Expertise</i>	√	Subcontracting
Management	√	Licensing
Technical	√	BOT (Build operate transfer)
Marketing	√	Equipment purchase only
Investment	√	Market access only

## Jordan

### IPC. INVESTMENT PROMOTION CORPORATION

☰ P.O. Box 893  
Amman 11821

☞ Mr. Muwaffaq Abu Agola  
Director of Promotion

① Tel: (+962-6)5531081  
Fax: (+962-6)5521084  
E-mail: ipc@amra.nic.gov.jo

Working Language(s): *Arabic; English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<i>Financing</i>		<i>Cooperation</i>
Equity	√	Joint venture
Long-term loans		Compensation agreement (buy back)
Short/medium-term loans		Cooperative production
<i>Expertise</i>		Subcontracting
Management		Licensing
Technical		BOT (Build operate transfer)
Marketing		Equipment purchase only
√ Investment		Market access only

## Kenya

### INVESTMENT PROMOTION CENTRE

☒ P.O. Box 55704  
Nairobi

☞ Dr. Joseph Arap Ng'ok  
Executive Chairman

☎ Tel: 221401-4  
Fax: 336663

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

#### Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Kenya

### JKIA INVESTMENT PROMOTION LIAISON OFFICE

☒ P.O. Box 19083  
Nairobi

☞ Mr. John R. Mwangeka  
Head

☎ Tel: (+254 2)822111-136  
Fax: (+254 2)822930

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

#### Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

**THE INTER-ARAB INVESTMENT GUARANTEE CORPORATION**

☰ P.O. Box 23568  
Safat 13096

☞ Mrs. Fathia M. El Fadl  
Head  
Information and Documentation Division

① Tel: (+965)4844500  
Fax: (+965)4835489  
E-mail: info@iai.org.kw

Working Language(s): *Arabic; English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
Investment	Market access only

**Lao People's Democratic Republic**

**CHAMBRE NATIONALE DE COMMERCE ET D'INDUSTRIE DU LAOS**

☰ Rue Phonesay  
Boîte Postale 4596  
Vientiane

☞ Mr. Phouthasom Phommachanh  
Secrétaire General

① Tel: (+85621)412392  
Fax: (+85621)414383

Working Language(s): *English; French.*

Industrial Sectors: *Multi-sector.*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
√ Management	Licensing
√ Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	√ Market access only

## Latvia

### LATVIAN DEVELOPMENT AGENCY

☰ Ministry of the Economy  
Brivibas bulvari 36  
LV-1395 Riga

☞ Mr. Uklis Vitolins  
Director

① Tel: (371) 722-7654  
Fax: (371) 782-0458 ; 728-2524  
E-mail: invest@lda.gov.lv

Working Language(s): *English.*

Industrial Sectors: *Multi-sector.*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	√ Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
Investment	Market access only

## Lebanon

### IDAL INVESTMENT DEVELOPMENT AUTHORITY OF LEBANON

☰ Liberty Tower, Lyon Street  
Sanayeh  
P.O. Box 113-7251  
Beirut

☞ Mr. Ghassan Tannous

① Tel: 344676  
Fax: 344463 ; 347397  
E-mail: staff@idal.com.lb

Working Language(s): *Arabic; English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	√ BOT (Build operate transfer)
Marketing	Equipment purchase only
Investment	Market access only

## Lesotho

### LNDC, LESOTHO NATIONAL DEVELOPMENT CORPORATION

☰ Private Bag A96  
Maseru 100

☞ Ms. Sophie Mohapi  
Chief Executive

① Tel: (266)012012  
Fax: (266)310038  
Web site: 434120  
E-mail: lndc@pixie.co.za

**Working Language(s):** *English.*

**Industrial Sectors:** *Agro-industry general; Construction of vehicles; Electrical products; Electronics and communications; Food and beverages general; Leather and leather products; Pharmaceuticals; Soap, detergents and cosmetics; Textile and textile products.*

**Services accessible through the organization**

<i>Financing</i>	<i>Cooperation</i>
√ Equity	√ Joint venture
√ Long-term loans	Compensation agreement (buy back)
√ Short/medium-term loans	Cooperative production
<i>Expertise</i>	√ Subcontracting
Management	√ Licensing
Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	Market access only

## Liberia

### NATIONAL INVESTMENT COMMISSION

☰ P.O. Box 9043  
Monrovia

☞ Dr. Q. Somah Paygai  
Chairman

① Tel: (+231)226685  
Fax: (+231)226685

**Working Language(s):** *English.*

**Industrial Sectors:** *Multi-sector.*

**Services accessible through the organization**

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
√ Management	Licensing
√ Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	Market access only

## Malaysia

### FEDERATION OF MALAYSIAN MANUFACTURERS

☰ 17th Floor Wisma Sime Darby  
Jalan Raja Laut  
50350 Kuala Lumpur

☞ Mr. Tan Keok Yin  
Chief Executive Officer

① Tel: (+603)293 12 44  
Fax: (+603)293 51 05/2681  
Web site: <http://www.fmm.org.my>  
E-mail: [webmaster@fmm.org.my](mailto:webmaster@fmm.org.my)

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
Investment	Market access only

## Malaysia

### MALAYSIAN INTERNATIONAL CHAMBER OF COMMERCE AND INDUSTRY

☰ P.O. Box 12921  
50792 Kuala Lumpur

☞ Mr. P.J.L. Jenkins  
Executive Director

① Tel: 603-254 2677  
Fax: 603-255 4946

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Malaysia

### MIDA, MALAYSIAN INDUSTRIAL DEVELOPMENT AUTHORITY

☰ 6th Floor, Wisma Damansara  
Jalan Semantan  
50720 Kuala Lumpur

☞ Dato' J. Jegathesan  
Deputy Director General

① Tel: (+60 3)2553633  
Fax: (+60 3)2557970  
E-mail: mida@mida.gov.my

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Mali

### CENTRE NATIONAL DE PROMOTION DES INVESTISSEMENTS

☰ B.P. 1980  
Bamako

☞ M. Mohamed Simpara  
Directeur Général

① Tel: (+223)222279  
Fax: (+223)228085  
E-mail: cnpi@spider.toolnet.org

Working Language(s): *French.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	√ Joint venture
Long-term loans	√ Compensation agreement (buy back)
Short/medium-term loans	√ Cooperative production
<b>Expertise</b>	√ Subcontracting
√ Management	√ Licensing
Technical	√ BOT (Build operate transfer)
√ Marketing	√ Equipment purchase only
Investment	√ Market access only

## Mauritania

### APIP. AGENCE D'APPUI À LA PROMOTION DE L'INITIATIVE PRIVÉE

☰ B.P. 5004  
Nouakchott

☎ Mrs. Gueye Hindou  
Responsable de la communication

① Tel: (222-2)561-21  
Fax: (222-2)561-22

Working Language(s): *French.*

**Industrial Sectors:** *Agricultural machinery; Bread and bakery products; Construction products, building materials; Electrical machinery and machine tools; Fish processing; Food and beverages general; Fruit and vegetables; Leather and leather products; Meat and meat products; Milk and dairy products; Optics; Professional, scientific equipment; Rubber and rubber products; Wood and wood products.*

#### Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
√ Long-term loans	√ Compensation agreement (buy back)
√ Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
√ Management	Licensing
√ Technical	BOT (Build operate transfer)
Marketing	√ Equipment purchase only
√ Investment	Market access only

## Mauritania

### IDMM. INITIATIVE POUR LE DÉVELOPPEMENT EN MAURITANIE

☰ B.P. 5004  
Nouakchott

☎ M. Mohamedou Lemine Diack

① Tel: (+222)256121  
Fax: (+222)256122

Working Language(s): *French.*

**Industrial Sectors:** *Construction products, building materials; Electronics and communications; Energy; Environment; Food and beverages general; Leather and leather products; Machinery and equipment (except electrical); Pesticides and fertilizers; Transport equipment; Wood and wood products.*

#### Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
√ Equity	Joint venture
√ Long-term loans	Compensation agreement (buy back)
√ Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
Investment	Market access only



## Mauritius

### MAURITIUS EXPORT DEVELOPMENT AND INVESTMENT AUTHORITY

☰ Level 2, BAI Bldg, 25  
Pope Hennessy St.  
Port Louis

✉ Mr. S. Soondrum  
Acting Director

① Tel: (+230)2087750  
Fax: (+230)2085965  
E-mail: media@bow.intnet.mu

Working Language(s): *English; French.*

Industrial Sectors: *Multi-sector.*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	Market access only

## Mexico

### NAFIN. NACIONAL FINANCIERA

☰ Insurgentes Sur 1971  
Torre IV, Piso 1  
Col. Guadalupe Inn  
01020 México, D.F.

✉ Ing. Palemon Gonzalez Barraza  
SubDirector

① Tel: (52-5) 325-74-32 ; (52-5) 325-74-33  
Fax: (52-5) 325-73-87

Working Language(s): *English; Spanish.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
√ Equity	Joint venture
√ Long-term loans	Compensation agreement (buy back)
√ Short/medium-term loans	Cooperative production
<i>Expertise</i>	√ Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Mexico

### UNIDAD DE TRASFERENCIA DE TECNOLOGÍA

☰ Av. San Antonio  
Col. Ampliación Napoles  
C.P. 03849 México

☞ Lic. José Gerardo Tajonar Castro  
Director General

① Tel: (+52 5)5633400  
Fax: (+52 5)6115121  
E-mail: gtajonar@yahoo.com

**Working Language(s):** *English; Spanish.*

**Industrial Sectors:** *Agro-industry general; Chemicals (basic); Electrical machinery and machine tools; Electrical products; Food and beverages general; Leather and leather products; Pesticides and fertilizers; Pharmaceuticals; Plastic and plastic products; Pulp, paper and paper products; Soap, detergents and cosmetics; Textile and textile products.*

**Services accessible through the organization**

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	√ Subcontracting
√ Management	Licensing
Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
Investment	√ Market access only

## Mongolia

### MBDA, MONGOLIA BUSINESS DEVELOPMENT AGENCY

☰ Prime Minister Amar's St.  
P.O. Box 458  
Ulaanbaatar 13

☞ Mr. Zol-Od Agvaan  
Finance and Business Management Unit

① Tel: 976-1-311732  
Fax: 976-1-311092  
E-mail: mbdatacis@magicnet.mn

**Working Language(s):** *English.*

**Industrial Sectors:** *Agricultural machinery; Agro-industry general; Biotechnology and genetic engineering; Construction products, building materials; Food and beverages general; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Pharmaceuticals; Textile and textile products; Wood and wood products.*

**Services accessible through the organization**

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
√ Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
√ Management	√ Licensing
√ Technical	BOT (Build operate transfer)
√ Marketing	√ Equipment purchase only
√ Investment	√ Market access only

## Mongolia

### MONGOLIAN CHAMBER OF COMMERCE AND INDUSTRY

☒ Sambuu Str. 38  
Ulaanbaatar 11

☒ Mr. Ch. Sainjargal  
Economic Cooperation Bureau

① Tel: 976-1-312371  
Fax: 976-1-324620  
E-mail: monchamb@magicnet.mn

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>		<b>Cooperation</b>	
Equity	√	Joint venture	
Long-term loans	√	Compensation agreement (buy back)	
Short/medium-term loans		Cooperative production	
<b>Expertise</b>		Subcontracting	
Management		Licensing	
Technical		BOT (Build operate transfer)	
Marketing	√	Equipment purchase only	
Investment	√	Market access only	

## Morocco

### ODI. OFFICE POUR LE DÉVELOPPEMENT INDUSTRIEL

☒ 10, rue Gandhi  
B.P. 211  
Rabat

☒ M. Mourad Bachir El Bouhali  
Directeur Général

① Tel: (07) 70-84-60  
Fax: (07) 70-76-39

Working Language(s): *Arabic; English.*

Industrial Sectors: *Multi-sector.*

Services accessible through the organization

<b>Financing</b>		<b>Cooperation</b>	
Equity	√	Joint venture	
Long-term loans		Compensation agreement (buy back)	
Short/medium-term loans		Cooperative production	
<b>Expertise</b>		Subcontracting	
Management		Licensing	
Technical		BOT (Build operate transfer)	
Marketing		Equipment purchase only	
√ Investment	√	Market access only	

## Namibia

### NAMIBIA INVESTMENT CENTRE

Private Bag 13340  
Windhoek

Mr. David Nuyoma  
Executive Director

Tel: (+264 61)2837335  
Fax: (+264 61)220278  
E-mail: nic@mti.gov.na

Working Language(s): *English.*

**Industrial Sectors:** *Agro-industry general; Biotechnology and genetic engineering; Chemistry; Energy; Engineering; Environment; Fabricated metal products; Fish processing; Food and beverages general; Leather and leather products; Meat and meat products; Mining and quarrying; Packaging; Petroleum and petroleum products; Plastic and plastic products; Textile and textile products.*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Nepal

### NEPAL CHAMBER OF COMMERCE

Kanti Path  
198 Kathmandu

Mr. Surendra Bir Malakar  
Secretary General

Tel: (+9771)222890  
Fax: (+9771)229998  
E-mail: chamber@wlink.com.np

Working Language(s): *English.*

**Industrial Sectors:** *Multi-sector.*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
√ Management	√ Licensing
√ Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	Market access only

## Netherlands

### CHAMBER OF COMMERCE AND INDUSTRY FOR AMSTERDAM-HAARLEM

☰ De Ruyterkade  
NL-1013 AA Amsterdam

☞ Mr. Jan Willem Richelmann

① Tel: 31-20-5236633  
Fax: 31-20-5236677

Working Language(s): *English.*

**Industrial Sectors:** *Chemistry; Computer technologies and engineering; Electronics and communications; Engineering; Environment; Fabricated metal products; Food and beverages general; Process engineering; Software engineering; Transport equipment.*

#### Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
√ Management	Licensing
√ Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	√ Market access only

## Nicaragua

### CEI. CENTRO DE EXPORTACIONES E INVERSIONES

☰ Hotel Intercontinental  
Ic. Abajo 3 1/2C. Sur #1208  
Managua

☞ Lic. Norman Zavala  
Gerente de Inversiones

① Tel: (+505)2683860  
Fax: (+505)2664476  
E-mail: cei@tmx.com.ni

Working Language(s): *English; Spanish.*

**Industrial Sectors:** *Agro-industry general; Construction products, building materials; Energy; Fisheries; Fruit and vegetables; Leather and leather products; Mining and quarrying; Non-metallic mineral products; Textile and textile products; Wood and wood products.*

#### Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
√ Management	Licensing
Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
Investment	Market access only

## Niger

### CPI. CENTRE DE PROMOTION DES INVESTISSEMENTS

☰ Immeuble ex-B.D.R.N.  
B.P. 12.129  
Niamey

☞ M. Marcel Boeuf

① Tel: (+227)736836 ; 736416  
Fax: (+227)736772

Working Language(s): *French.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
Investment	Market access only

## Oman

### DIRECTORATE GENERAL OF COMMERCIAL RELATIONS AND INVESTMENT

☰ Ministry of Commerce and Industry  
P.O. Box 550  
Postal Code 113  
Muscat

☞ Mr. Ali Bin Seif Al-Hadi

① Tel: 774379  
Fax: 792444  
Web site: 3665 Wizara On

Working Language(s): *Arabic; English.*

Industrial Sectors: *Multi-sector.*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
√ Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
√ Management	√ Licensing
√ Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	Market access only

## Oman

### OCIPED, OMAN CENTRE FOR INVESTMENT PROMOTION AND EXPORT DEVELOPMENT

☰ P.O. Box 25  
Postal Code 117  
Wadi Kabir



① Tel: 774314  
Fax: 792444

Working Language(s): *Arabic; English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	Market access only

## Oman

### PUBLIC ESTABLISHMENT FOR INDUSTRIAL ESTATES

☰ P.O. Box 2  
Al-Rusayl

☎ Mr. Ahmed Hassan Al Dheeb  
Managing Director

① Tel: (+968)626080  
Fax: (+968)626053  
E-mail: rusayl@gto.net.om

Working Language(s): *Arabic; English.*

Industrial Sectors:

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
√ Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
Investment	Market access only

## Pakistan

### BOARD OF INVESTMENT

☰ Ataturk Avenue, G-5/1  
Islamabad

☞ Mr. Talat Rasheed Rashad Miyan  
Director General (P&P)

① Tel: (+9251)9202853  
E-mail: boipak@isb.compol.com

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Pakistan

### OVERSEAS INVESTORS CHAMBER OF COMMERCE AND INDUSTRY

☰ Chamber of Commerce Bldg.  
Talpur Road  
Karachi

☞ Mr. Zahid Zaheer  
Secretary General

① Tel: 92-21-2426076  
Fax: 92-21-2427315  
E-mail: zaheer@oicci.khi.sonpk.undp.org

Working Language(s): *English.*

Industrial Sectors: *Multi-sector.*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
√ Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only



## Papua New Guinea

### IPA, INVESTMENT PROMOTION AUTHORITY

☰ P.O. Box 5053  
Boroko, NCD

☞ Mr. Igitava Yoviga  
Acting Director  
Investment and Export Prom. Division

① Tel: (+675)3217311  
Fax: (+675)3202237  
E-mail: iepd@ipa.gov.pg

Working Language(s): *English.*

Industrial Sectors: *Agro-industry general; Fisheries; Forestry.*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	√ Licensing
√ Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	Market access only

## Philippines

### ADFIAP, ASSOCIATION OF DEVELOPMENT FINANCING INSTITUTIONS IN ASIA AND THE PACIFIC

☰ 2nd Floor  
Skyland Plaza, Sen. Gil Puyat Ave.  
Makati City 1200  
Metro Manila

☞ Mr. Octavio B. Peralta  
Deputy Secretary General

① Tel: (632) 8430932  
Fax: (632) 8176498

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
Investment	√ Market access only

## Philippines

### JOINT VENTURE SERVICES DIVISION

☰ **Board of Investments**  
385 Sen. Gil Puyat Avenue  
Makati City 1200  
Metro Manila

☞ **Mr. Dennis R. Miralles**  
Director  
Investment Assistance Promotion

① **Tel:** (+632)8967884  
**Fax:** (+632)8958322  
**E-mail:** bolosac@mnl.sequel.net

**Working Language(s):** *English.*

**Industrial Sectors:** *Multi-sector (covers all fields).*

**Services accessible through the organization**

<b>Financing</b>	<b>Cooperation</b>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Poland

### UNIDO INVESTMENT PROMOTION SERVICE

☰ **Aleje Niepodleglosci 186**  
00-608 Warsaw

☞ **Mr. W. Osinski**

① **Tel:** (+4822)8258631  
**Fax:** (+4822)8258970

**Working Language(s):** *English; French; Spanish.*

**Industrial Sectors:** *Multi-sector (covers all fields).*

**Services accessible through the organization**

<b>Financing</b>	<b>Cooperation</b>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	√ Cooperative production
<b>Expertise</b>	√ Subcontracting
Management	√ Licensing
√ Technical	√ BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	Market access only

## Qatar

### QATAR INDUSTRIAL MANUFACTURING COMPANY

☒ P.O. Box 16735  
Doha

☒ Dr. Hazim Al-Kadi  
Director  
Project Department

① Tel: 673555  
Fax: 670344  
Web site: 4300QIMC

Working Language(s): *Arabic; English.*

Industrial Sectors: *Chemistry; Construction products, building materials; Food and beverages general; Petroleum and petroleum products; Pharmaceuticals; Plastic and plastic products; Pulp, paper and paper products; Soap, detergents and cosmetics; Wood and wood products.*

Services accessible through the organization

<b>Financing</b>		<b>Cooperation</b>	
√	Equity	√	Joint venture
√	Long-term loans	√	Compensation agreement (buy back)
√	Short/medium-term loans		Cooperative production
	<b>Expertise</b>		Subcontracting
√	Management		Licensing
√	Technical		BOT (Build operate transfer)
√	Marketing	√	Equipment purchase only
√	Investment		Market access only

## Republic of Korea

### EUROPEAN UNION CHAMBER OF COMMERCE IN KOREA

☒ 5th Floor, The Shilla Hotel  
202, Jangchung-dong 2 Ga, Chung-ku  
Seoul 100-392

☒ Mr. Jean-Jacques Grauhar  
Executive Director

① Tel: (+822)253-5631/4  
Fax: (+822)253-5635/6  
E-mail: eucck@eucck.org

Working Language(s): *English; French; Spanish.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>		<b>Cooperation</b>	
	Equity		Joint venture
	Long-term loans		Compensation agreement (buy back)
	Short/medium-term loans		Cooperative production
	<b>Expertise</b>		Subcontracting
	Management		Licensing
	Technical		BOT (Build operate transfer)
	Marketing		Equipment purchase only
	Investment		Market access only

## Republic of Korea

### THE PUSAN CHAMBER OF COMMERCE AND INDUSTRY

☰ 853-1, Bumchun-Dong  
Pusanjin-Ku  
Pusan

☞ Mr. Baek Bonggun  
International Coordinator

① Tel: (+8251)6457771  
Fax: (+8251)6445910  
E-mail: ipcci@nownuri.net

Working Language(s): *Chinese; English; Japanese.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
Investment	Market access only

## Republic of Korea

### TAEGU CHAMBER OF COMMERCE AND INDUSTRY

☰ 107, Shichon 3 Dong  
Tong-Gu  
Taegu

☞ Mr. Ki Young Kang

① Tel: (+8253)7519179  
Fax: (+8253)7567579  
E-mail: young@tccit.tcci.or.kr

Working Language(s): *English.*

Industrial Sectors: *Machinery and equipment (except electrical); Textile and textile products.*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
Investment	Market access only

## Republic of Korea

### UNIDO INVESTMENT PROMOTION SERVICE

☰ c/o Korea International Cooperation Agency  
128, Yunkun-dong, Chongro-gu  
Seoul 110-460

☎ Mr. Deok-Soon Shin  
Head

① Tel: (+822)747-8191/8192, 740-5648  
Fax: (+822)747-8193  
E-mail: ips@mail.koica.or.kr

Working Language(s): *English.*

Industrial Sectors:

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Russian Federation

### UNIDO CENTRE FOR INTERNATIONAL INDUSTRIAL COOPERATION

☰ Ulitsa Kuusinena 21B  
125252 Moscow

☎ Mr. Yevgeni Burmistrov  
Director

① Tel: (+7095)943 0021, 198 9809, 198 9909  
Fax: (+7095)943 0018  
Web site: 411 925 MCNTI SU  
E-mail: UNIDO@aha.ru

Working Language(s): *English; Russian.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Saint Lucia

### CCIA, ST. LUCIA CHAMBER OF COMMERCE, INDUSTRY AND AGRICULTURE

☰ P.O. Box 482, Vide Bouteille  
Castries

☞ Mr. Brian Louisy  
Executive Director

① Tel: (+758)452-3165  
Fax: (+758)453-6907  
E-mail: chamber@candw.lc

Working Language(s): *English.*

Industrial Sectors: *Agro-industry general; Construction products, building materials; Food and beverages general.*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
✓ Marketing	Equipment purchase only
✓ Investment	Market access only

## Saint Lucia

### NDC, NATIONAL DEVELOPMENT CORPORATION

☰ P.O. Box 495  
Castries

☞ Ms. Jacqueline Emmanuel-Albertinie  
General Manager

① Tel: (+758)4523614  
Fax: (+758)4521841  
E-mail: devcorp@candw.lc

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
Investment	Market access only

## Saudi Arabia

### ICIEC, THE ISLAMIC CORPORATION FOR THE INSURANCE OF INVESTMENT AND EXPORT CREDIT

☒ P.O. Box 15722  
Jeddah 21454

☒ Dr. Abdel Rahman Taha  
Manager

① Tel: 966-2-6361400 ext 3303  
Fax: 966-2-6379504  
Web site: 607509 iciec sj  
E-mail: ataha@sairti00.bitnet

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Saudi Arabia

### INVESTMENT PROMOTION CENTRE SAUDI CONSULTING HOUSE

☒ P.O. Box 1267  
Riyadh 11431

☒ Mr. Abdul Rahman A. Al-Saleh

① Tel: (+9661)448-4688  
Fax: (+9661)448-1234  
E-mail: Saudi.Consulting.House@dm.krinfo.ch

Working Language(s): *Arabic; English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
√ Management	Licensing
Technical	√ BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	√ Market access only

## Saudi Arabia

### NIC. NATIONAL INDUSTRIALIZATION CO.

☒ P.O. Box 26707  
Riyadh 11496

☎ Mr. Moayyed Al-Qurtas  
Chief Executive

☎ Tel: (+9661)4767166  
Fax: (+9661)4770898  
E-mail: general@nic.com.sa

Working Language(s): *Arabic; English.*

Industrial Sectors: *Chemicals (basic); Chemistry; Electronics and communications; Environment; Iron and steel; Non-ferrous metals; Pesticides and fertilizers; Plastic and plastic products; Pulp, paper and paper products; Transport equipment.*

#### Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
√ Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
√ Management	Licensing
√ Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	Market access only

## Saudi Arabia

### RIYADH CHAMBER OF COMMERCE AND INDUSTRY

☒ P.O. Box 596  
Riyadh 11421

☎ Mr. Mashary A. Balghonaim  
Director  
Research Department

☎ Tel: 966-1-4040044  
Fax: 966-1-4021103

Working Language(s): *Arabic; English.*

Industrial Sectors: *Multi-sector (covers all fields).*

#### Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only



## Senegal

### SONEPI. SOCIÉTÉ NATIONALE D'ÉTUDES ET DE PROMOTION INDUSTRIELLE

☰ B.P. 100  
Dakar

☞ M. Hady Mamadou Ly

① Tel: 252130 ; 255180 ; 253572  
Fax: (221) 246565  
Web site: 61178 sonepi sg

**Working Language(s):** *English; French.*

**Industrial Sectors:** *Agricultural machinery; Agro-industry general; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Fabricated metal products; Food and beverages general; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Soap, detergents and cosmetics; Textile and textile products; Transport equipment; Wood and wood products.*

#### Services accessible through the organization

<i>Financing</i>		<i>Cooperation</i>
Equity	√	Joint venture
Long-term loans		Compensation agreement (buy back)
Short/medium-term loans		Cooperative production
<i>Expertise</i>		Subcontracting
√ Management		Licensing
√ Technical		BOT (Build operate transfer)
√ Marketing	√	Equipment purchase only
√ Investment	√	Market access only

## Seychelles

### MINISTRY OF FINANCE

☰ Ministry of Finance  
P.O. Box 313  
Victoria, Mahe

☞ Ms. Myrna Hdareau  
Investment Officer

① Tel: (+248)382016  
Fax: (+248)225265  
E-mail: [ideasio@seychelles.net](mailto:ideasio@seychelles.net)

**Working Language(s):** *English; French.*

**Industrial Sectors:** *Multi-sector (covers all fields).*

#### Services accessible through the organization

<i>Financing</i>		<i>Cooperation</i>
Equity		Joint venture
Long-term loans		Compensation agreement (buy back)
Short/medium-term loans		Cooperative production
<i>Expertise</i>		Subcontracting
Management		Licensing
Technical		BOT (Build operate transfer)
Marketing		Equipment purchase only
√ Investment		Market access only

## Slovakia

### SNAZIR, SLOVAK NATIONAL AGENCY FOR FOREIGN INVESTMENT

☰ Sladkovicova 7  
81106 Bratislava

☞ Mr. Viktor Tegelhoff  
Director  
Investment Operations

① Tel: (42 7) 5335-000  
Fax: (42 7) 5335-022

Working Language(s): *English.*

Industrial Sectors: *Multi-sector.*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	√ Cooperative production
<i>Expertise</i>	√ Subcontracting
Management	√ Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Sri Lanka

### BOI, BOARD OF INVESTMENT

☰ Level 16  
World Trade Centre  
West Tower, Echelon Square  
Colombo 01

☞ Ms. Ianthy Pestonjee  
Senior Manager  
Research and Documentation

① Tel: (+941)422407 ; 448880  
Fax: (+941)447995  
E-mail: pestonje@itmin.com

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
√ Technical	√ BOT (Build operate transfer)
Marketing	Equipment purchase only
Investment	Market access only

## Sri Lanka

### INTERNATIONAL CHAMBER OF COMMERCE

☰ 1st Floor, C.N.A.P.T. Center  
51, Sir Marcus Fernando Mawatha  
P.O. Box 1733  
Colombo 7

☞ Mr. P.A. Pathirana  
Chief Executive Officer

① Tel: (+941)69 12 90  
Fax: (+941)69 12 90  
E-mail: iccsl@itmin.com

Working Language(s): *English.*

Industrial Sectors: *Electronics and communications; Energy; Environment; Packaging; Textile and textile products; Wood and wood products.*

#### Services accessible through the organization

<b>Financing</b>		<b>Cooperation</b>	
Equity	√	Joint venture	
Long-term loans		Compensation agreement (buy back)	
Short/medium-term loans		Cooperative production	
<b>Expertise</b>		√	Subcontracting
√	Management		Licensing
	Technical		BOT (Build operate transfer)
	Marketing	√	Equipment purchase only
√	Investment	√	Market access only

## Swaziland

### SIDC. SWAZILAND INDUSTRIAL DEVELOPMENT COMPANY LTD

☰ P.O.Box 866  
Mbabane

☞ Mr. A. R. Shabangu  
Chairman

① Tel: (09268) 43391/2/3  
Fax: (09268)45619  
Web site: 2052 WD  
E-mail: sidc@dial.pipex.sz

Working Language(s): *English.*

Industrial Sectors: *Multi-sector.*

#### Services accessible through the organization

<b>Financing</b>		<b>Cooperation</b>	
√	Equity	√	Joint venture
√	Long-term loans		Compensation agreement (buy back)
√	Short/medium-term loans		Cooperative production
<b>Expertise</b>			Subcontracting
	Management		Licensing
	Technical		BOT (Build operate transfer)
	Marketing		Equipment purchase only
	Investment		Market access only

## Syrian Arab Republic

### FEDERATION OF SYRIAN CHAMBERS OF COMMERCE

☒ P.O. Box 5909  
Damascus

☞ Dr. Rateb Shallah  
President

① Tel: (+96 311)3337344  
Fax: (+96 311)3331127, 411194

Working Language(s): *Arabic; English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
Investment	Market access only

## Thailand

### BOI. OFFICE OF THE BOARD OF INVESTMENT

☒ 555 Viphavadee Rangsit Rd.  
Jachutak  
Bangkok 10900

☞ The Secretary General

① Tel: (+662)5378111  
Fax: (+662)5378177

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	√ Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
Investment	Market access only

## Thailand

### IFCT. INDUSTRIAL FINANCE CORPORATION OF THAILAND

☰ 1770 New Petchburi Road  
Bangkok 10320

☞ Ms. Patara Vasantasingh  
Vice-President  
Business Promotion Office

① Tel: (+662)253 7111  
Fax: (+662)2537018

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
√ Equity	√ Joint venture
√ Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Thailand

### PLANNING DIVISION, DEPARTMENT OF INDUSTRIAL PROMOTION

☰ Rama VI Road  
Bangkok 10400

☞ Ms. Sumonman Kalayasiri  
Director  
Planning Division

① Tel: 66-2-2456775  
Fax: 66-2-2465602

Working Language(s): *English.*

Industrial Sectors: *Food and beverages general; Leather and leather products; Machinery and equipment (except electrical); Textile and textile products; Wood and wood products.*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	√ Cooperative production
<i>Expertise</i>	√ Subcontracting
√ Management	Licensing
√ Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Thailand

### THAI CHAMBER OF COMMERCE

☰ 150 Rajbopit Road  
Bangkok 10200

① Tel: (+662)225 00 86  
Fax: (+662)225 33 72  
E-mail: info@thaiindex.com

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Tunisia

### FIPA. AGENCE DE PROMOTION DE L'INVESTISSEMENT EXTÉRIEUR

☰ 63, rue de Syrie  
1002 Tunis Belvedere

✉ M. Faouzi Dhemaied  
Directeur Général

① Tel: (+216 1)792 144  
Fax: (+216 1)782 971  
E-mail: fipatunisia@mci.gov.tn

Working Language(s): *English; French; German.*

Industrial Sectors: *Agro-industry general; Chemistry; Computer technologies and engineering; Electrical machinery and machine tools; Electrical products; Electronics and communications; Engineering; Environment; Fabricated metal products; Food and beverages general; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Non-ferrous metals; Non-metallic mineral products; Packaging; Pharmaceuticals; Plastic and plastic products; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Wood and wood products.*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Uganda

### UGANDA INVESTMENT AUTHORITY

☰ P.O. Box 7418  
Kampala

☞ Mr. Yos Yole Okello  
Executive Director

① Tel: (+256-41)251562/6, 234109, 251854/5  
Fax: (+256-41)342903  
E-mail: uia@starcom.co.ug

Working Language(s): *English.*

Industrial Sectors: *Agro-industry general; Fish processing; Fisheries; Food and beverages general; Forestry; Fruit and vegetables; Meat and meat products; Textile and textile products.*

#### Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## United Kingdom of Great Britain and Northern Ireland

### INVESTMENT PROMOTION FOCAL POINT

☰ NIMTECH  
Alexandra House, Borough Rd.  
St. Helens WA10 3TN

☞ Mr. N. Badami  
UNIDO Liaison Officer

① Tel: (+441744)45 33 77  
Fax: (+441744)45 33 77  
E-mail: helpdesk@nimtech.co.uk

Working Language(s): *English.*

Industrial Sectors: *Multi-sector.*

#### Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
√ Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## United Republic of Tanzania

### TANZANIA INVESTMENT CENTRE

☰ P.O. Box 938  
Dar es Salaam

✉ Mr. S.J. Sitta  
Executive Director

① Tel: (+255 51)113365  
Fax: (+255 51)118253

Working Language(s): *English; Swahili.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## United Republic of Tanzania

### ZIPA, ZANZIBAR INVESTMENT PROMOTION AGENCY

☰ P.O. Box 2286  
Zanzibar

✉ Mr. Salmin Senga  
Executive Secretary

① Tel: 255-54-33026  
Fax: 255-54-32659  
Web site: 989-571-finance

Working Language(s): *English.*

Industrial Sectors: *Paints and varnishes; Pharmaceuticals; Soap, detergents and cosmetics; Textile and textile products; Wood and wood products.*

Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	√ Licensing
Technical	√ BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only



## Venezuela

### CONAPRI, CONSEJO NACIONAL DE PROMOCIÓN DE INVERSIONES

☰ Centro Empresarial Parque del Este  
Av. Fco. de Miranda  
La Carlota  
Caracas

☞ Sr. Luis Soto  
Executive Director

① Tel: (+58 2)2375995  
Fax: (+58 2)2376028  
E-mail: conapri@conapri.org

Working Language(s): *Spanish.*

**Industrial Sectors:** *Agro-industry general; Chemistry; Electronics and communications; Fisheries; Food and beverages general; Forestry; Fruit and vegetables; Iron and steel; Meat and meat products; Milk and dairy products; Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Petroleum and petroleum products; Software engineering.*

#### Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
√ Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Viet Nam

### CHAMBER OF COMMERCE AND INDUSTRY OF VIET NAM

☰ 33, Ba Triêu Street  
Hanoi

☞ M. Hoang Van Dung  
Deputy Secretary General

① Tel: (+84 4)8252961  
Fax: (+84 4)8256446

Working Language(s): *English; French.*

**Industrial Sectors:** *Agricultural machinery; Agro-industry general; Construction products, building materials; Electrical products; Electronics and communications; Energy; Environment; Fisheries; Food and beverages general; Forestry; Fruit and vegetables; Packaging; Plastic and plastic products; Rubber and rubber products; Soap, detergents and cosmetics; Textile and textile products.*

#### Services accessible through the organization

<i>Financing</i>	<i>Cooperation</i>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<i>Expertise</i>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
√ Marketing	Equipment purchase only
√ Investment	√ Market access only

## Yemen

### GIA. GENERAL INVESTMENT AUTHORITY

☰ P.O. Box 19022  
Sana'a

☞ Mr. Mohammed A. H. Saif  
Head  
Investment Promotion

① Tel: (+967 1)268201-4  
Fax: (+967 1)268205  
E-mail: [gias@y.net.ye](mailto:gias@y.net.ye)

Working Language(s): *Arabic; English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	√ Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## Zimbabwe

### ZIMBABWE INVESTMENT CENTRE

☰ P.O. Box 5950  
Harare

☞ Mr. N. Ncube  
Executive Director

① Tel: (+263 4)7579215  
Fax: (+263 4)759917

Working Language(s): *English.*

Industrial Sectors: *Multi-sector (covers all fields).*

Services accessible through the organization

<b>Financing</b>	<b>Cooperation</b>
Equity	√ Joint venture
Long-term loans	Compensation agreement (buy back)
Short/medium-term loans	Cooperative production
<b>Expertise</b>	Subcontracting
Management	Licensing
Technical	BOT (Build operate transfer)
Marketing	Equipment purchase only
√ Investment	Market access only

## INVESTMENT FACILITATORS

## SERVICES REFERENCE LIST

*Under each service, the countries in which the organizations are located are listed alphabetically; the organizations within these countries are also listed alphabetically.*

*Profiles of investment facilitators start on page 11.*

## SERVICES

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• Long-term loans . . . . .	74	• Compensation agreement (buy back) . . . . .	69
• Short/medium-term loans . . . . .	76	• Cooperative production . . . . .	69
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**BOT (BUILD OPERATE TRANSFER)**

**Albania**

- > Albanian Economic Development Agency

**Algeria**

- > APSI, Agence de Promotion, de Soutien et de Suivi des Investissements

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Cambodia**

- > Phnom Pen Chamber of Commerce

**China**

- > Southwest China Investment Promotion Center

**Ecuador**

- > Fundación Ecuador

**Greece**

- > UNIDO Investment Promotion Service

**Italy**

- > UNIDO Industrial Promotion Service (IPO)

**Japan**

- > UNIDO Investment Promotion Service

**Lebanon**

- > IDAL, Investment Development Authority of Lebanon

**Mali**

- > Centre National de Promotion des Investissements

**Poland**

- > UNIDO Investment Promotion Service

**Saudi Arabia**

- > Investment Promotion Centre Saudi Consulting House

**Sri Lanka**

- > BOI, Board of Investment

**United Republic of Tanzania**

- > ZIPA, Zanzibar Investment Promotion Agency

**COMPENSATION AGREEMENT (BUY BACK)**

**Albania**

- > Albanian Economic Development Agency

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**China**

- > Southwest China Investment Promotion Center

**Greece**

- > UNIDO Investment Promotion Service

**Italy**

- > UNIDO Industrial Promotion Service (IPO)

**Japan**

- > UNIDO Investment Promotion Service

**Mali**

- > Centre National de Promotion des Investissements

**Mauritania**

- > APIP, Agence d'appui à la promotion de l'initiative privée

**Mongolia**

- > Mongolian Chamber of Commerce and Industry

**Qatar**

- > Qatar Industrial Manufacturing Company

**COOPERATIVE PRODUCTION**

**Albania**

- > Albanian Economic Development Agency

**Argentina**

- > CACIPRA, Cámara de Comercio, Industria y Producción

**Brazil**

- > FIESP, Federation and Center of the Industries of the State of São Paulo

**China**

- > Southwest China Investment Promotion Center

**Czech Republic**

- > CzechInvest, Czech Agency for Foreign Investment

**India**

- > FICCI, Federation of Indian Chambers of Commerce and Industry

**Italy**

- > UNIDO Industrial Promotion Service (IPO)

**Japan**

- > UNIDO Investment Promotion Service

**Mali**

- > Centre National de Promotion des Investissements

**Poland**

- > UNIDO Investment Promotion Service

**Slovakia**

- > SNAZIR, Slovak National Agency for Foreign Investment

**Thailand**

- > Planning Division, Department of Industrial Promotion

**EQUIPMENT PURCHASE**

**Argentina**

- > CACIPRA, Cámara de Comercio, Industria y Producción

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Bolivia**

- > Cámara departamental de industria-Cbba

**China**

- > Southwest China Investment Promotion Center

**Greece**

- > UNIDO Investment Promotion Service

**Japan**

- > UNIDO Investment Promotion Service

**Mali**

- > Centre National de Promotion des Investissements

**Mauritania**

- > APIP, Agence d'appui à la promotion de l'initiative privée

**Mongolia**

- > MBDA, Mongolia Business Development Agency
- > Mongolian Chamber of Commerce and Industry

**Qatar**

- > Qatar Industrial Manufacturing Company

**Senegal**

- > SONEPI, Société Nationale d'Études et de Promotion Industrielle

**Sri Lanka**

- > International Chamber of Commerce

**EQUITY**

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Greece**

- > UNIDO Investment Promotion Service

**Lesotho**

- > LNDC, Lesotho National Development Corporation

**Mauritania**

- > IDMM, Initiative pour le développement en Mauritanie

**Mexico**

- > NAFIN, Nacional Financiera

**Qatar**

- > Qatar Industrial Manufacturing Company

**Saudi Arabia**

- > NIC, National Industrialization Co.

**Swaziland**

- > SIDC, Swaziland Industrial Development Company Ltd

**Thailand**

- > IFCT, Industrial Finance Corporation of Thailand

**INVESTMENT EXPERTISE**

**Albania**

- > Albanian Economic Development Agency

**Armenia**

- > Armenian Development Agency

**Austria**

- > Austrian Business Agency

**Barbados**

- > BIDC, Barbados Investment and Development Corporation

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Benin**

- > CEPEPE, Centre de Promotion et d'Encadrement des Petites et Moyennes Entreprises

**Bolivia**

- > Cámara departamental de industria-Cbba

**Brazil**

- > SIPRI, Investment and Business Technology Transfer Programme

**Bulgaria**

- > Foreign Investment Agency

**Cambodia**

- > Phnom Pen Chamber of Commerce

**Chile**

- > Vicepresidencia Ejecutiva del Comité de Inversiones Extranjeras

**Colombia**

- > COINVERTIR, Corporación Invertir en Colombia
- > CRIIT, Centro Regional de Promoción de Inversiones Información y Tecnología para La Costa Atlántica

**Costa Rica**

- > Cámara de Comercio de Costa Rica
- > CINDE, Coalición Costarricense de Iniciativas de Desarrollo

**Cuba**

- > MINVEC, Centro de Promoción de Inversiones

**Czech Republic**

- > CzechInvest, Czech Agency for Foreign Investment

**Ecuador**

- > Cámara de Industriales de Pichincha
- > CFN, Corporación Financiera Nacional

**Ethiopia**

- > Ethiopian Investment Authority

**Fiji**

- > FTIB, Fiji Trade and Investment Board

**France**

- > Service de l'ONUDI en France

**Gambia**

- > Department of State for Trade, Industry and Employment

**Ghana**

- > Ghana Investment Promotion Centre

**Guatemala**

- > Ventanilla Única para las Inversiones

**Honduras**

- > FIDE, Fundación para la Inversión y Desarrollo de Exportaciones

**India**

- > FICCI, Federation of Indian Chambers of Commerce and Industry

**Italy**

- > UNIDO Industrial Promotion Service (IPO)

**Jordan**

- > IPC, Investment Promotion Corporation

**Kenya**

- > Investment Promotion Centre

**Lao People's Democratic Republic**

- > Chambre Nationale de Commerce et d'Industrie du Laos

**Lesotho**

- > LNDC, Lesotho National Development Corporation

**Liberia**

- > National Investment Commission

**Malaysia**

- > Malaysian International Chamber of Commerce and Industry
- > MIDA, Malaysian Industrial Development Authority

**Mauritania**

- > APIP, Agence d'appui à la promotion de l'initiative privée

**Mauritius**

- > Mauritius Export Development and Investment Authority

**Mexico**

- > NAFIN, Nacional Financiera

**Mongolia**

- > MBDA, Mongolia Business Development Agency

**Morocco**

- > ODI, Office pour le Développement Industriel

**Namibia**

- > Namibia Investment Centre

**Nepal**

- > Nepal Chamber of Commerce

**Netherlands**

- > Chamber of Commerce and Industry for Amsterdam-Haarlem

**Oman**

- > Directorate General of Commercial Relations and Investment
- > OCIPED, Oman Centre for Investment Promotion and Export Development

**Pakistan**

- > Overseas Investors Chamber of Commerce and Industry

**Papua New Guinea**

- > IPA, Investment Promotion Authority

**Poland**

- > UNIDO Investment Promotion Service

**Qatar**

- > Qatar Industrial Manufacturing Company

**Russian Federation**

- > UNIDO Centre for International Industrial Cooperation

**Saint Lucia**

- > CCIA, St. Lucia Chamber of Commerce, Industry and Agriculture

**Saudi Arabia**

- > ICIEC, The Islamic Corporation for the Insurance of Investment and Export Credit
- > Investment Promotion Centre Saudi Consulting House
- > NIC, National Industrialization Co.
- > Riyadh Chamber of Commerce and Industry

**Senegal**

- > SONEPI, Société Nationale d'Études et de Promotion Industrielle

**Slovakia**

- > SNAZIR, Slovak National Agency for Foreign Investment

**Sri Lanka**

- > International Chamber of Commerce

**Thailand**

- > IFCT, Industrial Finance Corporation of Thailand
- > Planning Division, Department of Industrial Promotion

## Services Reference List

- > Thai Chamber of Commerce

### **United Republic of Tanzania**

- > ZIPA, Zanzibar Investment Promotion Agency

### **Venezuela**

- > CONAPRI, Consejo Nacional de Promoción de Inversiones

### **Viet Nam**

- > Chamber of Commerce and Industry of Viet Nam

### **Yemen**

- > GIA, General Investment Authority

### **Zimbabwe**

- > Zimbabwe Investment Centre

## JOINT VENTURE

### **Albania**

- > Albanian Economic Development Agency

### **Algeria**

- > APSI, Agence de Promotion, de Soutien et de Suivi des Investissements

### **Argentina**

- > CACIPRA, Cámara de Comercio, Industria y Producción

### **Armenia**

- > Armenian Development Agency

### **Austria**

- > Austrian Business Agency

### **Barbados**

- > B IDC, Barbados Investment and Development Corporation

### **Belgium**

- > AWEX, Agence Wallonne à l'exportation

### **Benin**

- > CEPEPE, Centre de Promotion et d'Encadrement des Petites et Moyennes Entreprises

### **Bolivia**

- > Cámara departamental de industria-Cbba

### **Brazil**

- > FIESP, Federation and Center of the Industries of the State of São Paulo
- > SIPRI, Investment and Business Technology Transfer Programme

### **Cambodia**

- > Phnom Pen Chamber of Commerce

### **China**

- > Southwest China Investment Promotion Center

### **Colombia**

- > COINVERTIR, Corporación Invertir en Colombia

### **Cuba**

- > MINVEC, Centro de Promoción de Inversiones

### **Czech Republic**

- > CzechInvest, Czech Agency for Foreign Investment

### **Ecuador**

- > Cámara de Industriales de Pichincha
- > CFN, Corporación Financiera Nacional

### **Ethiopia**

- > Ethiopian Investment Authority

### **Fiji**

- > FTIB, Fiji Trade and Investment Board

### **France**

- > Service de l'ONUDI en France

### **Greece**

- > UNIDO Investment Promotion Service

### **India**

- > FICCI, Federation of Indian Chambers of Commerce and Industry

### **Italy**

- > UNIDO Industrial Promotion Service (IPO)

### **Jamaica**

- > JAMPRO, Productivity Centre Jamaica Promotions

### **Japan**

- > UNIDO Investment Promotion Service

### **Jordan**

- > IPC, Investment Promotion Corporation

### **Lao People's Democratic Republic**

- > Chambre Nationale de Commerce et d'Industrie du Laos

### **Latvia**

- > Latvian Development Agency

### **Lesotho**

- > LNDC, Lesotho National Development Corporation

### **Liberia**

- > National Investment Commission

### **Malaysia**

- > MIDA, Malaysian Industrial Development Authority

### **Mali**

- > Centre National de Promotion des Investissements

### **Mauritius**

- > Mauritius Export Development and Investment Authority



**Mongolia**

- > MBDA, Mongolia Business Development Agency
- > Mongolian Chamber of Commerce and Industry

**Morocco**

- > ODI, Office pour le Développement Industriel

**Namibia**

- > Namibia Investment Centre

**Nepal**

- > Nepal Chamber of Commerce

**Netherlands**

- > Chamber of Commerce and Industry for Amsterdam-Haarlem

**Papua New Guinea**

- > IPA, Investment Promotion Authority

**Philippines**

- > ADFIAP, Association of Development Financing Institutions in Asia and the Pacific

**Poland**

- > UNIDO Investment Promotion Service

**Qatar**

- > Qatar Industrial Manufacturing Company

**Saudi Arabia**

- > NIC, National Industrialization Co.

**Senegal**

- > SONEPI, Société Nationale d'Études et de Promotion Industrielle

**Slovakia**

- > SNAZIR, Slovak National Agency for Foreign Investment

**Sri Lanka**

- > International Chamber of Commerce

**Swaziland**

- > SIDC, Swaziland Industrial Development Company Ltd

**Thailand**

- > BOI, Office of the Board of Investment
- > IFCT, Industrial Finance Corporation of Thailand
- > Planning Division, Department of Industrial Promotion

**United Republic of Tanzania**

- > ZIPA, Zanzibar Investment Promotion Agency

**Venezuela**

- > CONAPRI, Consejo Nacional de Promoción de Inversiones

**Zimbabwe**

- > Zimbabwe Investment Centre

**LICENSING**

**Albania**

- > Albanian Economic Development Agency

**Argentina**

- > CACIPRA, Cámara de Comercio, Industria y Producción

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Brazil**

- > SIPRI, Investment and Business Technology Transfer Programme

**Cambodia**

- > Phnom Pen Chamber of Commerce

**China**

- > Southwest China Investment Promotion Center

**Ethiopia**

- > Ethiopian Investment Authority

**Italy**

- > UNIDO Industrial Promotion Service (IPO)

**Japan**

- > UNIDO Investment Promotion Service

**Lesotho**

- > LNDC, Lesotho National Development Corporation

**Mali**

- > Centre National de Promotion des Investissements

**Mongolia**

- > MBDA, Mongolia Business Development Agency

**Nepal**

- > Nepal Chamber of Commerce

**Oman**

- > Directorate General of Commercial Relations and Investment

**Papua New Guinea**

- > IPA, Investment Promotion Authority

**Poland**

- > UNIDO Investment Promotion Service

**Slovakia**

- > SNAZIR, Slovak National Agency for Foreign Investment

**United Republic of Tanzania**

- > ZIPA, Zanzibar Investment Promotion Agency

**Yemen**

- > GIA, General Investment Authority

**LONG-TERM LOANS**

**Benin**

- > CEPEPE, Centre de Promotion et d'Encadrement des Petites et Moyennes Entreprises

**Ecuador**

- > CFN, Corporación Financiera Nacional
- > Fundación Ecuador

**Greece**

- > UNIDO Investment Promotion Service

**Lesotho**

- > LNDC, Lesotho National Development Corporation

**Mauritania**

- > APIP, Agence d'appui à la promotion de l'initiative privée
- > IDMM, Initiative pour le développement en Mauritanie

**Mexico**

- > NAFIN, Nacional Financiera

**Oman**

- > Directorate General of Commercial Relations and Investment

**Qatar**

- > Qatar Industrial Manufacturing Company

**Swaziland**

- > SIDC, Swaziland Industrial Development Company Ltd

**Thailand**

- > IFCT, Industrial Finance Corporation of Thailand

**MANAGEMENT EXPERTISE**

**Albania**

- > Albanian Economic Development Agency

**Argentina**

- > CACIPRA, Cámara de Comercio, Industria y Producción

**Armenia**

- > Armenian Development Agency

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Benin**

- > CEPEPE, Centre de Promotion et d'Encadrement des Petites et Moyennes Entreprises

**Colombia**

- > CRIIT, Centro Regional de Promoción de Inversiones Información y Tecnología para la Costa Atlántica

**Costa Rica**

- > CINDE, Coalición Costarricense de Iniciativas de Desarrollo

**Ecuador**

- > Cámara de Industriales de Pichincha
- > CFN, Corporación Financiera Nacional
- > Fundación Ecuador

**Honduras**

- > FIDE, Fundación para la Inversión y Desarrollo de Exportaciones

**Italy**

- > UNIDO Industrial Promotion Service (IPO)

**Lao People's Democratic Republic**

- > Chambre Nationale de Commerce et d'Industrie du Laos

**Liberia**

- > National Investment Commission

**Mali**

- > Centre National de Promotion des Investissements

**Mauritania**

- > APIP, Agence d'appui à la promotion de l'initiative privée

**Mexico**

- > Unidad de Tránsito de Tecnología

**Mongolia**

- > MBDA, Mongolia Business Development Agency

**Nepal**

- > Nepal Chamber of Commerce

**Netherlands**

- > Chamber of Commerce and Industry for Amsterdam-Haarlem

**Nicaragua**

- > CEI, Centro de Exportaciones e Inversiones

**Oman**

- > Directorate General of Commercial Relations and Investment

**Pakistan**

- > Overseas Investors Chamber of Commerce and Industry

**Qatar**

- > Qatar Industrial Manufacturing Company

**Saudi Arabia**

- > Investment Promotion Centre Saudi Consulting House
- > NIC, National Industrialization Co.

**Senegal**

- > SONEPI, Société Nationale d'Études et de Promotion Industrielle

**Sri Lanka**

- > International Chamber of Commerce

**Thailand**

- > Planning Division, Department of Industrial Promotion

**Venezuela**

- > CONAPRI, Consejo Nacional de Promoción de Inversiones

**MARKET ACCESS**

**Algeria**

- > APSI, Agence de Promotion, de Soutien et de Suivi des Investissements

**Barbados**

- > BIDC, Barbados Investment and Development Corporation

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Bolivia**

- > Cámara departamental de industria-Cbba

**Brazil**

- > FIESP, Federation and Center of the Industries of the State of São Paulo

**Cambodia**

- > Phnom Pen Chamber of Commerce

**Chile**

- > Vicepresidencia Ejecutiva del Comité de Inversiones Extranjeras

**China**

- > Southwest China Investment Promotion Center

**Ecuador**

- > Cámara de Industriales de Pichincha

**Ethiopia**

- > Ethiopian Investment Authority

**Fiji**

- > FTIB, Fiji Trade and Investment Board

**Gambia**

- > Department of State for Trade, Industry and Employment

**Guatemala**

- > Ventanilla Única para las Inversiones

**India**

- > FICCI, Federation of Indian Chambers of Commerce and Industry

**Jamaica**

- > JAMPRO, Productivity Centre Jamaica Promotions

**Japan**

- > UNIDO Investment Promotion Service

**Lao People's Democratic Republic**

- > Chambre Nationale de Commerce et d'Industrie du Laos

**Mali**

- > Centre National de Promotion des Investissements

**Mexico**

- > Unidad de Trasferencia de Tecnología

**Mongolia**

- > MBDA, Mongolia Business Development Agency
- > Mongolian Chamber of Commerce and Industry

**Morocco**

- > ODI, Office pour le Développement Industriel

**Netherlands**

- > Chamber of Commerce and Industry for Amsterdam-Haarlem

**Philippines**

- > ADFIAP, Association of Development Financing Institutions in Asia and the Pacific

**Saudi Arabia**

- > Investment Promotion Centre Saudi Consulting House

**Senegal**

- > SONEPI, Société Nationale d'Études et de Promotion Industrielle

**Sri Lanka**

- > International Chamber of Commerce

**Viet Nam**

- > Chamber of Commerce and Industry of Viet Nam

**MARKETING EXPERTISE**

**Albania**

- > Albanian Economic Development Agency

**Argentina**

- > CACIPRA, Cámara de Comercio, Industria y Producción

**Armenia**

- > Armenian Development Agency

**Barbados**

- > BIDC, Barbados Investment and Development Corporation

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Benin**

- > CEPEPE, Centre de Promotion et d'Encadrement des Petites et Moyennes Entreprises

**Bulgaria**

- > Foreign Investment Agency

## Services Reference List

### **Cambodia**

- Phnom Pen Chamber of Commerce

### **Colombia**

- CRIIT, Centro Regional de Promoción de Inversiones Información y Tecnología para La Costa Atlántica

### **Costa Rica**

- Cámara de Comercio de Costa Rica

### **Czech Republic**

- CzechInvest, Czech Agency for Foreign Investment

### **Ecuador**

- CFN, Corporación Financiera Nacional
- Fundación Ecuador

### **Ethiopia**

- Ethiopian Investment Authority

### **Fiji**

- FTIB, Fiji Trade and Investment Board

### **Honduras**

- FIDE, Fundación para la Inversión y Desarrollo de Exportaciones

### **India**

- FICCI, Federation of Indian Chambers of Commerce and Industry

### **Lao People's Democratic Republic**

- Chambre Nationale de Commerce et d'Industrie du Laos

### **Lesotho**

- LNDC, Lesotho National Development Corporation

### **Liberia**

- National Investment Commission

### **Mali**

- Centre National de Promotion des Investissements

### **Mauritius**

- Mauritius Export Development and Investment Authority

### **Mexico**

- Unidad de Tránsito de Tecnología

### **Mongolia**

- MBDA, Mongolia Business Development Agency

### **Nepal**

- Nepal Chamber of Commerce

### **Netherlands**

- Chamber of Commerce and Industry for Amsterdam-Haarlem

### **Nicaragua**

- CEI, Centro de Exportaciones e Inversiones

### **Oman**

- Directorate General of Commercial Relations and Investment
- OCIPED, Oman Centre for Investment Promotion and Export Development

### **Papua New Guinea**

- IPA, Investment Promotion Authority

### **Poland**

- UNIDO Investment Promotion Service

### **Qatar**

- Qatar Industrial Manufacturing Company

### **Saint Lucia**

- CCIA, St. Lucia Chamber of Commerce, Industry and Agriculture

### **Saudi Arabia**

- Investment Promotion Centre Saudi Consulting House
- NIC, National Industrialization Co.

### **Senegal**

- SONEPI, Société Nationale d'Études et de Promotion Industrielle

### **Viet Nam**

- Chamber of Commerce and Industry of Viet Nam

## SHORT/MEDIUM-TERM LOANS

### **Belgium**

- AWEX, Agence Wallonne à l'exportation

### **Benin**

- CEPEPE, Centre de Promotion et d'Encadrement des Petites et Moyennes Entreprises

### **Ecuador**

- CFN, Corporación Financiera Nacional
- Fundación Ecuador

### **Greece**

- UNIDO Investment Promotion Service

### **Lesotho**

- LNDC, Lesotho National Development Corporation

### **Mauritania**

- APIP, Agence d'appui à la promotion de l'initiative privée
- IDMM, Initiative pour le développement en Mauritanie

### **Mexico**

- NAFIN, Nacional Financiera

### **Mongolia**

- MBDA, Mongolia Business Development Agency

### **Qatar**

- Qatar Industrial Manufacturing Company

**Swaziland**

- > SIDC, Swaziland Industrial Development Company Ltd

**Thailand**

- > IFCT, Industrial Finance Corporation of Thailand

**SUBCONTRACTING**

**Albania**

- > Albanian Economic Development Agency

**Argentina**

- > CACIPRA, Cámara de Comercio, Industria y Producción

**Armenia**

- > Armenian Development Agency

**Barbados**

- > BIDC, Barbados Investment and Development Corporation

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Bolivia**

- > Cámara departamental de industria-Cbba

**Brazil**

- > SIPRI, Investment and Business Technology Transfer Programme

**China**

- > Southwest China Investment Promotion Center

**Colombia**

- > COINVERTIR, Corporación Invertir en Colombia

**Czech Republic**

- > CzechInvest, Czech Agency for Foreign Investment

**Greece**

- > UNIDO Investment Promotion Service

**Guatemala**

- > Ventanilla Única para las Inversiones

**India**

- > FICCI, Federation of Indian Chambers of Commerce and Industry

**Italy**

- > UNIDO Industrial Promotion Service (IPO)

**Japan**

- > UNIDO Investment Promotion Service

**Latvia**

- > Latvian Development Agency

**Lesotho**

- > LNDC, Lesotho National Development Corporation

**Mali**

- > Centre National de Promotion des Investissements

**Mexico**

- > NAFIN, Nacional Financiera
- > Unidad de Trasferencia de Tecnología

**Morocco**

- > ODI, Office pour le Développement Industriel

**Poland**

- > UNIDO Investment Promotion Service

**Slovakia**

- > SNAZIR, Slovak National Agency for Foreign Investment

**Sri Lanka**

- > International Chamber of Commerce

**Thailand**

- > BOI, Office of the Board of Investment
- > Planning Division, Department of Industrial Promotion

**TECHNICAL EXPERTISE**

**Albania**

- > Albanian Economic Development Agency

**Argentina**

- > CACIPRA, Cámara de Comercio, Industria y Producción

**Armenia**

- > Armenian Development Agency

**Barbados**

- > BIDC, Barbados Investment and Development Corporation

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Benin**

- > CEPEPE, Centre de Promotion et d'Encadrement des Petites et Moyennes Entreprises

**Brazil**

- > SIPRI, Investment and Business Technology Transfer Programme

**Chile**

- > Vicepresidencia Ejecutiva del Comité de Inversiones Extranjeras

**Ecuador**

- > Cámara de Industriales de Pichincha
- > CFN, Corporación Financiera Nacional

**Guatemala**

- > Ventanilla Única para las Inversiones

**Honduras**

- > FIDE, Fundación para la Inversión y Desarrollo de Exportaciones

## **Services Reference List**

### **Lao People's Democratic Republic**

- > Chambre Nationale de Commerce et d'Industrie du Laos

### **Liberia**

- > National Investment Commission

### **Mauritania**

- > APIP, Agence d'appui à la promotion de l'initiative privée

### **Mongolia**

- > MBDA, Mongolia Business Development Agency

### **Nepal**

- > Nepal Chamber of Commerce

### **Netherlands**

- > Chamber of Commerce and Industry for Amsterdam-Haarlem

### **Oman**

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- > IPA, Investment Promotion Authority

### **Poland**

- > UNIDO Investment Promotion Service

### **Qatar**

- > Qatar Industrial Manufacturing Company

### **Saudi Arabia**

- > NIC, National Industrialization Co.

### **Senegal**

- > SONEPI, Société Nationale d'Études et de Promotion Industrielle

### **Sri Lanka**

- > BOI, Board of Investment

### **Thailand**

- > Planning Division, Department of Industrial Promotion

## CHAPTER II

### INFORMATION SOURCES

*The profiles in this chapter are listed alphabetically by country and alphabetically by organization within each country.*

*To find a listing by sector and country, see "Sectoral Reference List" on page 281.*

*To find a listing by activity and country, see "Activity Reference List" on page 309.*

## List of Organizations by Country

### ALGERIA

- > BASTP, Bourse Algérienne de Sous-traitance et de Partenariat

### ARGENTINA

- > Fundación de las Américas

### ARMENIA

- > Spyr (Information Service) Co. Ltd.

### AUSTRALIA

- > CSIRO Leather Research Centre

### AUSTRIA

- > Austrian Federal Economic Chamber
- > Bassili, Antoine
- > BIT, Büro für Internationale Forschungs- und Technologiekooperation
- > BVFS, Bautechnische Versuchs- und Forschungsanstalt Salzburg
- > FSV, Fachhochschul-Studiengänge Voralberg
- > Geospace GmbH
- > IA, Innovationsagentur
- > Institute for Applied Botany
- > LVA, Lebensmittelversuchsanstalt
- > Techno-Z, Salzburger Technologiezentrum GmbH
- > TIZ, Technologietransfer- und Innovationszentrum
- > VTTZ, Vorarlberger Technologie Transfer Zentrum

### BANGLADESH

- > Export Promotion Bureau

### BELGIUM

- > AWEX, Agence Wallonne à l'exportation
- > BI, Bismuth Institute
- > STDA, Selenium-Tellurium Development Association

### BOLIVIA

- > BOLSICRUZ, Bolsa de Subcontratación Industrial de Santa Cruz
- > Cámara de Comercio de Cochabamba
- > SEMTA, Center for Multiple Appropriate Technology Services

### BRAZIL

- > ABCEM, Associação Brasileira da Construção Metálica
- > Associação Brasileira dos Produtores de Cal
- > FCAV, Fundação Carlos Alberto Vanzolini
- > FIEP, Federação das Indústrias do Estado do Paraná

- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > ICZ, Instituto de Metais Não Ferrosos
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo
- > SENAI Centro Tecnológico do Mobiliário
- > UFSM, Departamento de Tecnologia e Ciencia dos Alimentos

### CANADA

- > STAS, Société des Technologies de l'Aluminium STAS Ltée
- > WOBO, World Organization of Building Officials

### CHILE

- > DTC, Consultores de Empresas

### CHINA

- > CTAPI, China Technical Association of the Paper Industry
- > Sinotechmart, China Technology Market Management and Promotion Center

### COLOMBIA

- > ICONTEC, Instituto Colombiano de Normas Técnicas y Certificación
- > Superintendencia de Industria y Comercio
- > Universidad Pontificio Bolivariana

### COSTA RICA

- > Ministerio de Economía, Industria y Comercio

### CUBA

- > Bolsa de Subcontratación de La Habana
- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

### CZECH REPUBLIC

- > UNIDO-Czech Republic Joint Programme, Non-Metallic Industries

### DENMARK

- > Mineral Development Int. A/S

### ECUADOR

- > CEBCA, Comisión Ecuatoriana de Bienes de Capital
- > CENDES, Centro de Desarrollo del Ecuador

### ESTONIA

- > Estonian Chamber of Commerce and Industry

### FIJI

- > Fiji Trade and Investment Board

### FINLAND

- > VATEVA, Federation of Finnish Textile and Clothing Industry



## List of Organizations by Country

### FRANCE

- > ADEPTA, Association pour le développement des échanges internationaux de produits et techniques agro-alimentaires
- > AFNOR, Association française de normalisation
- > CERIB, Centre d'Études et de Recherches de l'Industrie du Béton
- > CFCE, Centre français du commerce extérieur
- > CIRAD
- > CIRAD, Centre de coopération internationale en recherche agronomique pour le développement
- > CIRAD-CP, Programme Hévéa
- > COPACEL, Confédération française de l'industrie des papiers, cartons et celluloses
- > CTC, Centre technique cuir chaussure maroquinerie
- > IFEC, Institut Français de l'Emballage et du Conditionnement
- > INIST, Institut de l'Information Scientifique et Technique
- > OTUA, Office technique pour l'utilisation de l'acier
- > SFC, Société française de céramique
- > SNCP, Syndicat National du Caoutchouc et des Polymères
- > SNIP, Syndicat national de l'industrie pharmaceutique
- > SYGMA, Syndicat Général des Constructeurs de Tracteurs et Machines Agricoles
- > SYNTEC-Ingénierie
- > UIC, International Union of Railways
- > UNIFA, Union des Industries de la Fertilisation

### GEORGIA

- > TECHINFORMI, Georgian Research Institute for Scientific and Technical Information

### GERMANY

- > DIN Deutsches Institut für Normung e.V.
- > Forschungsverbund Sonnenenergie
- > IFOAM, International Federation of Organic Agriculture Movements

### GHANA

- > Environmental Protection Association of Ghana

### HUNGARY

- > OMIKK, National Technical Information Centre and Library

### INDIA

- > Asian and Pacific Centre for Technology Transfer, APCTT
- > BHEL, Bharat Heavy Electricals Ltd.
- > C.P. Consultants (P) Ltd
- > CBE, Centre for Built Environment

- > Central Manufacturing Technology Institute
- > EDI, Entrepreneurship Development Institute of India
- > India Lead Zinc Development Association
- > ISED, Institute of Small Enterprises and Development
- > Jayadeva Verma and Associates
- > National Council for Cement and Building Materials
- > PROTECH, PROTECH Systems Private Limited
- > Technology Transfer Association
- > Troika Processes Pvt. Ltd.
- > Yezper Consultants

### INDONESIA

- > APCC, Asian and Pacific Coconut Community

### ISRAEL

- > Israel Export Institute
- > Manufacturers' Association of Israel
- > Orshan, Jehuda

### ITALY

- > Alberto Bertuzzi S.p.A.

### JAPAN

- > Society for Research and Information on Tropical Zones

### JORDAN

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

### KENYA

- > ARSO, African Regional Organization for Standardization

### LATVIA

- > Regional Environmental Center for Central and Eastern Europe - Latvia

### MALAYSIA

- > INFOFISH
- > SEAISI, South East Asia Iron and Steel Institute

### MALI

- > GRAT, Groupe de Recherches et d'Applications Techniques

### MALTA

- > Key Engineering and Management Services Ltd.

### MEXICO

- > Departamento de Madera, Celulose y Papel, Universidad de Guadalajara

## List of Organizations by Country

- > IMT, Instituto Mexicano del Transporte
- > Instituto Nacional de Investigaciones Nucleares
- > PROCOBRE, Asociación Mexicana del Cobre, A.C.

### NEPAL

- > United Mission to Nepal Development and Consulting Services

### NETHERLANDS

- > EAPA, European Asphalt Pavement Association
- > Print Affair

### NEW ZEALAND

- > ACENZ, Association of Consulting Engineers New Zealand

### NIGERIA

- > NEST, Nigerian Environmental Study/Action Team

### PAKISTAN

- > Metal Industry Research and Development Centre
- > TIPS/UNDP, Technological Information Promotion System

### PERU

- > ALIDE, Asociación Latinoamericana de Instituciones Financieras de Desarrollo

### PHILIPPINES

- > CITEM, Centre for International Trade Expositions and Missions
- > FPRDI, Forest Products Research and Development Institute
- > Institute for Small-Scale Industries, University of the Philippines
- > Philippine Chamber of Commerce and Industry
- > Philippine Textile Research Institute
- > PSMA, Philippine Sugar Millers Association
- > UCAP, United Coconut Associations of the Philippines

### RUSSIAN FEDERATION

- > F and F Consulting Co.
- > ICSTI, International Centre for Scientific and Technical Information

### SENEGAL

- > ARCT, African Centre for Technology

### SOUTH AFRICA

- > CSIR, Council for Scientific and Industrial Research
- > South African Embassy, Bern, Switzerland

### SPAIN

- > CEPYME Aragon, Confederación de la Pequeña y Mediana Empresa Aragonesa
- > CIDAUT, Centro de Investigación y Desarrollo en Automoción
- > CIDEM
- > CITYC, Centro de Información Textil y de la Confección
- > IGAPE, Instituto Gallego de Promoción Económica
- > Institut Catala de Tecnologia
- > Instituto Tecnológico del Corcho, la Madera y el Carbón
- > TEKNIKER, Fundación TEKNIKER

### SRI LANKA

- > The Ceylon Chamber of Commerce
- > ITI, Industrial Technology Institute
- > Tea Research Institute of Sri Lanka

### SWEDEN

- > LAMTRAC AB

### SWITZERLAND

- > International Electrotechnical Commission
- > ISO, International Organization for Standardization
- > SKAT, Swiss Center for Development Cooperation in Technology and Management

### THAILAND

- > Bureau of Industrial Enterprise Development
- > Thai National Documentation Centre

### TRINIDAD AND TOBAGO

- > CARIRI, Caribbean Industrial Research Institute

### TURKEY

- > Automotive Manufacturers Association
- > Food Engineering Department of the Agricultural Faculty, Akdemiz University
- > ICOC-Istanbul Subcontracting Exchange
- > Turkish Iron and Steel Producers Association
- > Turkish Standards Institution

### UKRAINE

- > Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences
- > Institute of Mechanization

### UNITED KINGDOM OF GREAT BRITAIN AND NORTHERN IRELAND

- > BLC Leather Technology Centre
- > British Maritime Technology
- > British Plastics Federation

## **List of Organizations by Country**

- > British Textile Technology Group
- > BSRIA, Building Services Research and Information Association
- > CAB International
- > IEE, Institution of Electrical Engineers
- > IMWA, International Mine Water Association
- > The Institute of Materials
- > International Bee Research Association
- > International Innovation Services
- > IP, Institute of Petroleum
- > IRSG, International Rubber Study Group
- > Leatherhead Food Research Association
- > NIMTECH
- > The Technology Exchange Ltd.
- > TFRG, Tropical Forest Resource Group
- > TRADA, Timber Research and Development Association

### **UNITED STATES OF AMERICA**

- > AIB, American Institute of Baking
- > AMSA, American Meat Science Association
- > ASM, ASM International
- > IOCV, International Organization of Citrus Virologists
- > IPEC, International Pharmaceutical Excipients Council
- > MBI Industrial Plants, Used Plants, Appraisers and Liquidators
- > MTI, Metal Treating Institute
- > NCAT, National Center for Appropriate Technology
- > PIA, Plastics Institute of America
- > PMMI, Packaging Machinery Manufacturers Institute
- > RPBS, Research Periodicals and Book Services Inc.
- > SMA, Society of Mineral Analysts
- > STATCRAFT, Inc.
- > TAPPI, Technical Association of the Pulp and Paper Industry
- > USDA Forest Service

### **URUGUAY**

- > ALADI, Asociación Latinoamericana de Integración
- > Bolsa de Subcontratación del Uruguay
- > CEGETEC, Centro de Gestión Tecnológica
- > EUROCENTRO Cámara de Industrias del Uruguay
- > INIA, Instituto Nacional de Investigación Agropecuaria
- > LATU, Laboratorio Tecnológico del Uruguay
- > TIPS, Sistema de Promoción de Información Tecnológica y Comercial

- > UNIT, Instituto Uruguayo de Normas Técnicas

### **ZIMBABWE**

- > DTC, Development Technology Center

ORGANIZATION NAME

☞ Person who provides replies to enquiries

✉ Postal address  
Country

☎ Tel: Telephone  
Tlfx: Telefax  
E-Mail: Electronic mail

LANGUAGES: Listing of working languages.

SECTORS: Listing of the sectors covered by the organization.

ACTIVITIES: Listing of the organization's activities.

Indicates the subjects on which the organization may be able to reply quickly

A letter indicates whether the services are free or not

P: Payable Services  
F: Free Services  
N: Payable or Free Services

Type of Query

E  
X  
A  
M  
P  
L  
E

Raw Materials																				
Manufacturing Processes	N																			
Machinery																				
Equipment																				
Manufactured Products				P																
Technologies																				
Engineering, Methods & Services																				
Quality, Standards & Maintenance																				
Seminars, Training																				F
Congresses																				
Trade Fairs																				P
<b>Form of Reply</b>																				
List of Companies or Organizations																				
										List of Experts										
										List of Transferable Technologies										
										State of the Art, Publications										
										Customized Research										
										Commercial Literature										
										Bibliographies										
										Proposal and Estimate for Research, Study										
										Company Matching										
										List of Organizations										
										Schedule										
										Detailed Programme										

Indicates the forms in which replies are supplied to companies

In the example above, the organization replies principally to questions by supplying list of companies providing manufacturing processes, transferable technologies for manufactured products, lists of organizations who offer seminars and training courses and detailed programmes on trade fairs. Payable or free services (N) may depend on the time to process the request or if it originates from developed or developing countries.

# BASTP. BOURSE ALGÉRIENNE DE SOUS-TRAITANCE ET DE PARTENARIAT

☎ M. Azzouz Laïb  
Directeur

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B.P. 15  
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Algiers, Algeria

☎ Tel: (+213 2)59 14 82  
Fax: (+213 2)59 03 49

LANGUAGES: *English; French.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Assistance to small and medium enterprise/industry.*

**P: Payable Services    F: Free Services**

## Type of Query

**N: Payable or Free Services**

Raw Materials	F					F	F		F			
Manufacturing Processes					P	F	F	P	F			
Machinery	F			N		F	F		F			
Equipment	F			N		F	F		F			
Manufactured Products	F			N		F			F			
Technologies				N	P	F	F		F			
Engineering, Methods & Services				N		F	F	P	F			
Quality, Standards & Maintenance				N		F	F					
Seminars, Training										F	F	N
Congresses												
Trade Fairs										F	F	N
<b>Form of Reply</b>												
<i>List of Companies or Organizations</i>												
<i>Lists of Experts</i>												
<i>Lists of Transferable Technologies</i>												
<i>State of the Art, Publications</i>												
<i>Customized Research</i>												
<i>Commercial Literature</i>												
<i>Bibliographies</i>												
<i>Proposal and Estimate for Research , Study</i>												
<i>Company Matching</i>												
<i>Lists of organizations</i>												
<i>Schedule</i>												
<i>Detailed Programme</i>												

## FUNDACIÓN DE LAS AMÉRICAS

☎ Mr. Cesar Norberto Godoy  
Director Ejecutivo

📠 Andalucia 1913 - Bo Colon  
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Argentina

☎ Tel: (+54 1)3930663  
Fax: (+54 1)3262078  
E-mail: asesores@overnet.com.ar

LANGUAGES: *English; Spanish.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Assistance to women-owned SMEs; Information, general; Information, policy.*

P: Payable Services    F: Free Services

Type of Query

N: Payable or Free Services

Raw Materials													
Manufacturing Processes	P	F	P	P	P	F	P	P	P				
Machinery	P	F	P	P	P	F	P	P	P				
Equipment	P	F	P	P	P	F	P	P	P				
Manufactured Products	P	F	P	P	P	F	P	P	P				
Technologies	P	F	P	P	P	F	P	P	P				
Engineering, Methods & Services													
Quality, Standards & Maintenance													
Seminars, Training											F	F	F
Congresses											F	F	F
Trade Fairs											F	F	F
<b>Form of Reply</b>													
List of Companies or Organizations													
Lists of Experts													
Lists of Transferable Technologies													
State of the Art, Publications													
Customized Research													
Commercial Literature													
Bibliographies													
Proposal and Estimate for Research , Study													
Company Matching													
Lists of organizations													
Schedule													
Detailed Programme													

**SPYUR (INFORMATION SERVICE) CO. LTD.**

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E-mail: info@spyur.arminco.com

LANGUAGES: *English; German; Russian.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Information, specialized.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials	F									F			
Manufacturing Processes	F									F			
Machinery	F									F			
Equipment	F									F			
Manufactured Products	F									F			
Technologies	F									F			
Engineering, Methods & Services	F									F			
Quality, Standards & Maintenance	F									F			
Seminars, Training											F		
Congresses											F		
Trade Fairs											F		
<b>Form of Reply</b>													
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<i>State of the Art, Publications</i>													
<i>Customized Research</i>													
<i>Commercial Literature</i>													
<i>Bibliographies</i>													
<i>Proposal and Estimate for Research , Study</i>													
<i>Company Matching</i>													
<i>Lists of organizations</i>													
<i>Schedule</i>													
<i>Detailed Programme</i>													

**CSIRO LEATHER RESEARCH CENTRE**

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diane.beruldsen@dwt.csiro.au

LANGUAGES: *English.*

SECTORS: *Leather and leather products.*

ACTIVITIES: *Consulting; Research and development; Technology transfer.*

**P: Payable Services    F: Free Services**  
**N: Payable or Free Services**

**Type of Query**

Raw Materials				F															
Manufacturing Processes				F	P														
Machinery																			
Equipment																			
Manufactured Products																			
Technologies						P													
Engineering, Methods & Services				F															
Quality, Standards & Maintenance																			

Seminars, Training																			
Congresses																			
Trade Fairs																			

**Form of Reply**

<i>List of Companies or Organizations</i>																			
<i>Lists of Experts</i>																			
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<i>Company Matching</i>																			
<i>Lists of organizations</i>																			
<i>Schedule</i>																			
<i>Detailed Programme</i>																			



## AUSTRIAN FEDERAL ECONOMIC CHAMBER

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LANGUAGES: *English; German.*SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Import/export; Information, general; Marketing; Media contacts/public relations; Technology transfer; Trade and commerce.*

P: Payable Services F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials	F									F			
Manufacturing Processes	F		F			F				F			
Machinery	F		F			F				F			
Equipment	F		F			F				F			
Manufactured Products	F		F			F				F			
Technologies	F		F			F				F			
Engineering, Methods & Services	F					F				F			
Quality, Standards & Maintenance													
Seminars, Training													
Congresses													
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State of the Art, Publications													
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Commercial Literature													
Bibliographies													
Proposal and Estimate for Research , Study													
Company Matching													
Lists of organizations													
Schedule													
Detailed Programme													

**BASSILI, ANTOINE**

☎ Mr. Antoine Bassili

☒ Rembrandtstrasse 2/11  
A-1020 Vienna  
Austria☎ **Tel:** (431) 332 33 19  
**Fax:** (431) 334 19 26**LANGUAGES:** *English; French.***SECTORS:** *Construction products, building materials; Wood and wood products.***ACTIVITIES:** *Assistance to small and medium enterprise/industry; Consulting; Information, specialized.***P: Payable Services    F: Free Services****Type of Query****N: Payable or Free Services**

<b>Raw Materials</b>	N	N			P			F				
<b>Manufacturing Processes</b>	N	N		N			N	F				
<b>Machinery</b>	N	N		N			N	F				
<b>Equipment</b>	N	N		N			N	F				
<b>Manufactured Products</b>	N	N		N	P			F				
<b>Technologies</b>		N		N				F				
<b>Engineering, Methods &amp; Services</b>	N	N			P			F				
<b>Quality, Standards &amp; Maintenance</b>												
<b>Seminars, Training</b>											N	N
<b>Congresses</b>									N			
<b>Trade Fairs</b>									N			
<b>Form of Reply</b>												
<i>List of Companies or Organizations</i>												
<i>Lists of Experts</i>												
<i>Lists of Transferable Technologies</i>												
<i>State of the Art, Publications</i>												
<i>Customized Research</i>												
<i>Commercial Literature</i>												
<i>Bibliographies</i>												
<i>Proposal and Estimate for Research, Study</i>												
<i>Company Matching</i>												
<i>Lists of organizations</i>												
<i>Schedule</i>												
<i>Detailed Programme</i>												

# BIT. BÜRO FÜR INTERNATIONALE FORSCHUNGS- UND TECHNOLOGIEKOOPERATION

☎ Dr. Susanne Wertheimer-  
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E-mail: wertheimer@bit.ac.at

LANGUAGES: *English; French; German.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Consulting; Information, specialized; Technology transfer.*

P: Payable Services    F: Free Services

N: Payable or Free Services

Type of Query	P: Payable Services    F: Free Services												
Type of Query	N: Payable or Free Services												
<b>Raw Materials</b>													
<b>Manufacturing Processes</b>	F	F											
<b>Machinery</b>													
<b>Equipment</b>													
<b>Manufactured Products</b>	F												
<b>Technologies</b>	F	F	F					F	F				
<b>Engineering, Methods &amp; Services</b>		F	F					F	F				
<b>Quality, Standards &amp; Maintenance</b>													
<hr/>													
<b>Seminars, Training</b>										F	F	F	
<b>Congresses</b>										F	F	F	
<b>Trade Fairs</b>										F	F	F	
<hr/>													
<b>Form of Reply</b>													
<i>List of Companies or Organizations</i>													
<i>Lists of Experts</i>													
<i>Lists of Transferable Technologies</i>													
<i>State of the Art, Publications</i>													
<i>Customized Research</i>													
<i>Commercial Literature</i>													
<i>Bibliographies</i>													
<i>Proposal and Estimate for Research, Study</i>													
<i>Company Matching</i>													
<i>Lists of organizations</i>													
<i>Schedule</i>													
<i>Detailed Programme</i>													

## BVFS, BAUTECHNISCHE VERSUCHS- UND FORSCHUNGSANSTALT SALZBURG

☎ Mr. Herbert Kaltenboeck

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Salzburg  
Austria

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**Fax:** (43/662) 621758199  
**E-mail:** bvfs@magnet.at

**LANGUAGES:** *English; German.*

**SECTORS:** *Chemistry; Environment; Iron and steel; Non-metallic mineral products.*

**ACTIVITIES:** *Research and development.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>																				
<b>Machinery</b>																				
<b>Equipment</b>																				
<b>Manufactured Products</b>																				
<b>Technologies</b>																				
<b>Engineering, Methods &amp; Services</b>																				P
<b>Quality, Standards &amp; Maintenance</b>																				
<b>Seminars, Training</b>																				
<b>Congresses</b>																				
<b>Trade Fairs</b>																				
<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research , Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				

## FSV. FACHHOCHSCHUL-STUDIENGÄNGE VORALBERG

☎ Dr. Guntram Feurstein

📄 Höchsterstr. 73 A-6850  
Dornbirn  
Austria

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Fax: (43/5572) 23406  
E-mail: guntram.feurstein@fh-  
vorarlberg.ac.at

LANGUAGES: *English; German.*

SECTORS: *Engineering.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Consulting; Research and development; Technology transfer.*

**P: Payable Services    F: Free Services**

**N: Payable or Free Services**

### Type of Query

Raw Materials																				
Manufacturing Processes					F															
Machinery																				
Equipment																				
Manufactured Products					F															
Technologies			F	F														N		
Engineering, Methods & Services			F	F														N		
Quality, Standards & Maintenance																				
Seminars, Training																		F	F	F
Congresses																		F		
Trade Fairs																				
<b>Form of Reply</b>																				
List of Companies or Organizations																				
Lists of Experts																				
Lists of Transferable Technologies																				
State of the Art, Publications																				
Customized Research																				
Commercial Literature																				
Bibliographies																				
Proposal and Estimate for Research, Study																				
Company Matching																				
Lists of organizations																				
Schedule																				
Detailed Programme																				

**GEOSPACE GMBH**

☎ Dr. Lothar Beckel

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Austria

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E-mail: beckel@geospace.co.at

LANGUAGES: *English; German.*

SECTORS: *Environment; Forestry.*

ACTIVITIES: *Consulting; Information, specialized; Marketing; Research and development.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials																			
Manufacturing Processes																			
Machinery																			
Equipment																			
Manufactured Products																			
Technologies																			
Engineering, Methods & Services										P									
Quality, Standards & Maintenance																			
Seminars, Training																			P
Congresses																			
Trade Fairs																			
<b>Form of Reply</b>																			
<i>List of Companies or Organizations</i>																			
<i>Lists of Experts</i>																			
<i>Lists of Transferable Technologies</i>																			
<i>State of the Art, Publications</i>																			
<i>Customized Research</i>																			
<i>Commercial Literature</i>																			
<i>Bibliographies</i>																			
<i>Proposal and Estimate for Research , Study</i>																			
<i>Company Matching</i>																			
<i>Lists of organizations</i>																			
<i>Schedule</i>																			
<i>Detailed Programme</i>																			

## IA. INNOVATIONSAGENTUR

Dr. Martina Hoelbling

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AustriaTel: (43/1) 2165293  
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E-mail:  
mhoelbling@innovation.co.atLANGUAGES: *English; German.*SECTORS: *Biotechnology and genetic engineering; Chemicals (basic); Electrical products; Electronics and communications; Energy; Engineering; Environment; Machinery and equipment (except electrical); Pharmaceuticals; Process engineering; Rubber and rubber products; Software engineering.*ACTIVITIES: *Information, patents; Information, specialized; Technology transfer.*

P: Payable Services    F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials																							
Manufacturing Processes																							
Machinery																							
Equipment																							
Manufactured Products																							
Technologies			N	F																			
Engineering, Methods & Services																							
Quality, Standards & Maintenance																							
Seminars, Training																							
Congresses																							
Trade Fairs																							
Form of Reply																							
List of Companies or Organizations																							
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Lists of Transferable Technologies																							
State of the Art, Publications																							
Customized Research																							
Commercial Literature																							
Bibliographies																							
Proposal and Estimate for Research, Study																							
Company Matching																							
Lists of organizations																							
Schedule																							
Detailed Programme																							

## INSTITUTE FOR APPLIED BOTANY

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Austria☎ Tel: (+43/1) 25077/3101  
Fax: (+43/1) 25077/3190  
E-mail: botanik\_vu-wien.ac.atLANGUAGES: *English; French; German; Spanish.*SECTORS: *Agro-industry general; Pharmaceuticals.*ACTIVITIES: *Research and development.*

P: Payable Services    F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials		N		N	N		N	N				
Manufacturing Processes							N	N				
Machinery												
Equipment												
Manufactured Products												
Technologies												
Engineering, Methods & Services												
Quality, Standards & Maintenance		N		N	N		N	N				
Seminars, Training										N		N
Congresses												
Trade Fairs												
<b>Form of Reply</b>												
<i>List of Companies or Organizations</i>												
<i>Lists of Experts</i>												
<i>Lists of Transferable Technologies</i>												
<i>State of the Art, Publications</i>												
<i>Customized Research</i>												
<i>Commercial Literature</i>												
<i>Bibliographies</i>												
<i>Proposal and Estimate for Research, Study</i>												
<i>Company Matching</i>												
<i>Lists of organizations</i>												
<i>Schedule</i>												
<i>Detailed Programme</i>												



## LVA, LEBENSMITTELVERSUCHSANSTALT

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**LANGUAGES:** *English; German; Hungarian.*

**SECTORS:** *Food and beverages general.*

**ACTIVITIES:** *Information, specialized; Quality certification; Research and development; Technology transfer.*

**P: Payable Services    F: Free Services**

### Type of Query

**N: Payable or Free Services**

<b>Raw Materials</b>		F			F			F				
<b>Manufacturing Processes</b>		F			F			F				
<b>Machinery</b>												
<b>Equipment</b>												
<b>Manufactured Products</b>		F			F			F				
<b>Technologies</b>		F										
<b>Engineering, Methods &amp; Services</b>												
<b>Quality, Standards &amp; Maintenance</b>		F			F			F				
<hr/>												
<b>Seminars, Training</b>												
<b>Congresses</b>												
<b>Trade Fairs</b>												
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<b>Form of Reply</b>												
<i>List of Companies or Organizations</i>												
<i>Lists of Experts</i>												
<i>Lists of Transferable Technologies</i>												
<i>State of the Art, Publications</i>												
<i>Customized Research</i>												
<i>Commercial Literature</i>												
<i>Bibliographies</i>												
<i>Proposal and Estimate for Research , Study</i>												
<i>Company Matching</i>												
<i>Lists of organizations</i>												
<i>Schedule</i>												
<i>Detailed Programme</i>												

## TECHNO-Z. SALZBURGER TECHNOLOGIEZENTRUM GMBH

☞ Dr. Ferdinand Hager

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Austria

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**Fax:** (+43 662)451327-11  
**E-mail:** hafe tzs.co.at

**LANGUAGES:** Dutch; English; French; German.

**SECTORS:** Computer technologies and engineering; Construction products, building materials; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Machinery and equipment (except electrical); Plastic and plastic products; Software engineering; Wood and wood products.

**ACTIVITIES:** Assistance to small and medium enterprise/industry; Consulting; Marketing; Mediation; Technology transfer.

**P: Payable Services     F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																		
<b>Manufacturing Processes</b>	P	P	F			P								P				
<b>Machinery</b>	P	P	F			P								P				
<b>Equipment</b>	P	P	F			P								P				
<b>Manufactured Products</b>	P	P	F			P								P				
<b>Technologies</b>	P	P	F			P								P				
<b>Engineering, Methods &amp; Services</b>	P	P	F			P								P				
<b>Quality, Standards &amp; Maintenance</b>		P																
<b>Seminars, Training</b>																	N	
<b>Congresses</b>																	N	
<b>Trade Fairs</b>																	N	
<b>Form of Reply</b>																		
<input type="checkbox"/> List of Companies or Organizations																		
<input type="checkbox"/> Lists of Experts																		
<input type="checkbox"/> Lists of Transferable Technologies																		
<input type="checkbox"/> State of the Art, Publications																		
<input type="checkbox"/> Customized Research																		
<input type="checkbox"/> Commercial Literature																		
<input type="checkbox"/> Bibliographies																		
<input type="checkbox"/> Proposal and Estimate for Research , Study																		
<input type="checkbox"/> Company Matching																		
<input type="checkbox"/> Lists of organizations																		
<input type="checkbox"/> Schedule																		
<input type="checkbox"/> Detailed Programme																		

# TIZ. TECHNOLOGIETRANSFER- UND INNOVATIONSZENTRUM

☎ Dr. Guenther Blunder

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Austria

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E-mail: blunder@tirol.wk.or.at

LANGUAGES: *English; German.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Information, patents; Quality certification; Research and development; Technology transfer.*

P: Payable Services    F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials	N	N	N		N	N														
Manufacturing Processes	N	N	N		N	N														
Machinery	N	N	N		N	N														
Equipment	N	N	N		N	N														
Manufactured Products	N	N	N		N	N														
Technologies	N	N	N		N	N														
Engineering, Methods & Services	N	N	N		N	N														
Quality, Standards & Maintenance	N	N	N		N	N														
Seminars, Training																			F	F
Congresses																			F	F
Trade Fairs																			F	F
<b>Form of Reply</b>																				
List of Companies or Organizations																				
Lists of Experts																				
Lists of Transferable Technologies																				
State of the Art, Publications																				
Customized Research																				
Commercial Literature																				
Bibliographies																				
Proposal and Estimate for Research, Study																				
Company Matching																				
Lists of organizations																				
Schedule																				
Detailed Programme																				

## VTTZ, VORARLBERGER TECHNOLOGIE TRANSFER ZENTRUM

☎ Dr. Michael Krueger

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Austria

☎ Tel: (+43 5572)55252  
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LANGUAGES: *English; German.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Consulting.*

P: Payable Services    F: Free Services  
N: Payable or Free Services

### Type of Query

Raw Materials																										
Manufacturing Processes	F	F																								F
Machinery	F	F																								F
Equipment	F	F																								F
Manufactured Products	F	F																								F
Technologies	F	F																								F
Engineering, Methods & Services	F	F																								F
Quality, Standards & Maintenance																										
Seminars, Training																										F
Congresses																										F
Trade Fairs																										F
<b>Form of Reply</b>																										
	List of Companies or Organizations																									
	Lists of Experts																									
	Lists of Transferable Technologies																									
	State of the Art, Publications																									
	Customized Research																									
	Commercial Literature																									
	Bibliographies																									
	Proposal and Estimate for Research , Study																									
	Company Matching																									
	Lists of organizations																									
	Schedule																									
	Detailed Programme																									

## EXPORT PROMOTION BUREAU

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Assistant Director

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E-mail: epb.tic@pradeshta.net

LANGUAGES: *English.*

SECTORS: *Multi-sector.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Assistance to women-owned SMEs; Banking/financing; Consulting; Distribution; Import/export; Industrial activity; Information, general; Information, patents; Information, policy; Information, specialized; Marketing; Media contacts/public relations; Mediation; Quality certification; Research and development; Standardization; Subcontracting; Technology transfer; Trade and commerce; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>	F	F																	
<b>Manufacturing Processes</b>	F	F		F	F	F	F	F	F										
<b>Machinery</b>	F	F																	
<b>Equipment</b>	F	F																	
<b>Manufactured Products</b>	F	F		F	F	F	F	F	F										
<b>Technologies</b>	F	F	F																F
<b>Engineering, Methods &amp; Services</b>	F	F																	F
<b>Quality, Standards &amp; Maintenance</b>	F	F																	
<b>Seminars, Training</b>																			F F F
<b>Congresses</b>																			F F F
<b>Trade Fairs</b>																			F F F
<b>Form of Reply</b>																			
<i>List of Companies or Organizations</i>																			
<i>Lists of Experts</i>																			
<i>Lists of Transferable Technologies</i>																			
<i>State of the Art, Publications</i>																			
<i>Customized Research</i>																			
<i>Commercial Literature</i>																			
<i>Bibliographies</i>																			
<i>Proposal and Estimate for Research , Study</i>																			
<i>Company Matching</i>																			
<i>Lists of organizations</i>																			
<i>Schedule</i>																			
<i>Detailed Programme</i>																			

## AWEX. AGENCE WALLONNE À L'EXPORTATION

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Expert

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☎ Tel: (+431)21346-3769  
Fax: (+431)230 82 60

**LANGUAGES:** Dutch; English; French; German; Spanish.

**SECTORS:** Agricultural machinery; Agro-industry general; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Construction of vehicles; Construction products, building materials; Electrical products; Energy; Engineering; Environment; Food and beverages general; Iron and steel; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Paints and varnishes; Pesticides and fertilizers; Petroleum and petroleum products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Soap, detergents and cosmetics; Textile and textile products; Transport equipment; Wood and wood products.

**ACTIVITIES:** Assistance to small and medium enterprise/industry; Consulting; Information, general; Information, policy; Information, specialized; Marketing; Media contacts/public relations; Research and development; Standardization; Subcontracting; Technology transfer; Trade and commerce; Training institutes.

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>	N			N	N	F	N	N	N			
<b>Manufacturing Processes</b>	N	F	F	N	N	F	N	N	N			
<b>Machinery</b>	N		F		N	F	N	N	N			
<b>Equipment</b>	N		F		N	F	N	N	N			
<b>Manufactured Products</b>	N				N	F	N	N	N			
<b>Technologies</b>	N	F	F	N	N	F	N	N	N			
<b>Engineering, Methods &amp; Services</b>	N	F	F	N	N	F	N	N	N			
<b>Quality, Standards &amp; Maintenance</b>	N	F	F	N	N	F	N	N	N			
<b>Seminars, Training</b>										N	N	N
<b>Congresses</b>										N	N	N
<b>Trade Fairs</b>										N	N	N
<b>Form of Reply</b>												
<i>List of Companies or Organizations</i>												
<i>Lists of Experts</i>												
<i>Lists of Transferable Technologies</i>												
<i>State of the Art, Publications</i>												
<i>Customized Research</i>												
<i>Commercial Literature</i>												
<i>Bibliographies</i>												
<i>Proposal and Estimate for Research, Study</i>												
<i>Company Matching</i>												
<i>Lists of organizations</i>												
<i>Schedule</i>												
<i>Detailed Programme</i>												

**BI. BISMUTH INSTITUTE**

Mr. Yves Palmieri  
Secretary General

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Belgium

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Fax: (+32 2)2522775  
E-mail: palmieri@skynet.be

**LANGUAGES:** *English; French; Italian; Spanish.*

**SECTORS:** *Mining and quarrying; Non-ferrous metals.*

**ACTIVITIES:** *Consulting; Information, specialized; Media contacts/public relations; Research and development; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>	F	F		F	F			F		F										
<b>Machinery</b>																				
<b>Equipment</b>																				
<b>Manufactured Products</b>	F			F				F												
<b>Technologies</b>				F															F	
<b>Engineering, Methods &amp; Services</b>																				
<b>Quality, Standards &amp; Maintenance</b>																				
<b>Seminars, Training</b>																				
<b>Congresses</b>																				
<b>Trade Fairs</b>																				
<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research, Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				

**STDA. SELENIUM-TELLURIUM DEVELOPMENT ASSOCIATION**

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**LANGUAGES:** *English; French; Italian; Spanish.*

**SECTORS:** *Agro-industry general; Chemistry; Electronics and communications; Environment; Food and beverages general; Iron and steel; Non-ferrous metals; Optics; Pesticides and fertilizers; Pharmaceuticals; Rubber and rubber products.*

**ACTIVITIES:** *Consulting; Information, specialized; Media contacts/public relations; Research and development; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>	F	F		F																F
<b>Machinery</b>																				
<b>Equipment</b>																				
<b>Manufactured Products</b>	F			F																
<b>Technologies</b>				F																F
<b>Engineering, Methods &amp; Services</b>																				
<b>Quality, Standards &amp; Maintenance</b>																				
<b>Seminars, Training</b>																				
<b>Congresses</b>																				
<b>Trade Fairs</b>																				
<b>Form of Reply</b>																				
List of Companies or Organizations																				
Lists of Experts																				
Lists of Transferable Technologies																				
State of the Art, Publications																				
Customized Research																				
Commercial Literature																				
Bibliographies																				
Proposal and Estimate for Research , Study																				
Company Matching																				
Lists of organizations																				
Schedule																				
Detailed Programme																				



**BOLSIKRUZ. BOLSA DE SUBCONTRATACIÓN INDUSTRIAL DE SANTA CRUZ**

Lic. Mario Cirbián Antelo  
Presidente

Suarez de Figueroa No. 127  
Santa Cruz  
Bolivia

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Fax: (5913) 342 353  
E-mail:  
eurobol@bibosi.scz.entelnet.bo

LANGUAGES: *English; Spanish.*

SECTORS: *Electrical products; Electronics and communications; Fabricated metal products; Leather and leather products; Machinery and equipment (except electrical); Plastic and plastic products; Rubber and rubber products; Textile and textile products; Transport equipment; Wood and wood products.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Information, general; Information, specialized; Subcontracting.*

P: Payable Services F: Free Services

Type of Query

N: Payable or Free Services

Raw Materials	P							P			
Manufacturing Processes	P					N		P			
Machinery	P							P			
Equipment	P							P			
Manufactured Products	P							P			
Technologies	P							P			
Engineering, Methods & Services	P							P			
Quality, Standards & Maintenance	P							P			

Seminars, Training									F	F	
Congresses											
Trade Fairs									F	F	

Form of Reply

List of Companies or Organizations											
Lists of Experts											
Lists of Transferable Technologies											
State of the Art, Publications											
Customized Research											
Commercial Literature											
Bibliographies											
Proposal and Estimate for Research, Study											
Company Matching											
Lists of organizations											
Schedule											
Detailed Programme											

## CÁMARA DE COMERCIO DE COCHABAMBA

☎ Lic. Juan Carlos Avila Solíz

☒ Calle Sucre E-336  
Cochabamba  
Bolivia☎ Tel: (+59142)52892  
Fax: (+59142)57717  
E-mail:  
camcom@pino.cbb.entelnet.boLANGUAGES: *English; Spanish.*SECTORS: *Construction products, building materials; Electrical machinery and machine tools; Environment; Food and beverages general; Leather and leather products; Packaging; Plastic and plastic products; Software engineering; Textile and textile products; Transport equipment.*ACTIVITIES: *Assistance to small and medium enterprise/industry; Assistance to women-owned SMEs; Import/export; Information, general; Information, patents; Information, policy; Marketing; Media contacts/public relations; Mediation; Research and development; Subcontracting; Trade and commerce.*

P: Payable Services F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials	F	F			P	F	F		P			
Manufacturing Processes					P	F	F					
Machinery					P	F	F		P			
Equipment					P	F	F					
Manufactured Products	F	F		F	P	F	F		P			
Technologies					P		F					
Engineering, Methods & Services					P		F		P			
Quality, Standards & Maintenance					P		F					
Seminars, Training										F	F	F
Congresses										F	F	F
Trade Fairs										F	F	F
<b>Form of Reply</b>												
List of Companies or Organizations												
Lists of Experts												
Lists of Transferable Technologies												
State of the Art, Publications												
Customized Research												
Commercial Literature												
Bibliographies												
Proposal and Estimate for Research , Study												
Company Matching												
Lists of organizations												
Schedule												
Detailed Programme												

## SEMTA. CENTER FOR MULTIPLE APPROPRIATE TECHNOLOGY SERVICES

☎ Mr. Juan José Castro  
Executive Director

☒ Servicios Múltiples para  
Tecnologías Apropriadadas C.  
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Casilla 15041  
La Paz  
Bolivia

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Fax: (+591 2)391458  
E-mail: warisata@caibo.antalnat.bo

**LANGUAGES:** *Spanish.*

**SECTORS:** *Agricultural machinery; Agro-industry general; Fruit and vegetables; Meat and meat products; Milk and dairy products.*

**ACTIVITIES:** *Assistance to women-owned SMEs; Consulting; Marketing.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																					
<b>Manufacturing Processes</b>																					
<b>Machinery</b>																					
<b>Equipment</b>																					
<b>Manufactured Products</b>																					
<b>Technologies</b>		F																			F
<b>Engineering, Methods &amp; Services</b>																					
<b>Quality, Standards &amp; Maintenance</b>																					
<b>Form of Reply</b>																					
List of Companies or Organizations																					
Lists of Experts																					
Lists of Transferable Technologies																					
State of the Art, Publications																					
Customized Research																					
Commercial Literature																					
Bibliographies																					
Proposal and Estimate for Research, Study																					
Company Matching																					
Lists of organizations																					
Schedule																					
Detailed Programme																					

# ABCEM. ASSOCIAÇÃO BRASILEIRA DA CONSTRUÇÃO METÁLICA

☞ Mr. Márcio Mattoso  
Guimarães  
Diretor Executivo

☒ Av. Brig. Faria Lima 1931-  
9o andar  
01452.001 São Paulo, SP  
Brazil

☎ Tel: (011) 816.6597  
Fax: (011) 813.8717  
Web site:  
http://www.abcem.com.br  
E-mail: abcem@abcem.com.br

LANGUAGES: *Portuguese.*

SECTORS: *Construction products, building materials; Fabricated metal products.*

ACTIVITIES: *Information, specialized.*

P: Payable Services    F: Free Services

Type of Query

N: Payable or Free Services

Raw Materials													
Manufacturing Processes													
Machinery													
Equipment													
Manufactured Products	F												
Technologies				P									
Engineering, Methods & Services													
Quality, Standards & Maintenance													
Seminars, Training												F	F
Congresses													
Trade Fairs													
<b>Form of Reply</b>													
	List of Companies or Organizations												
	Lists of Experts												
	Lists of Transferable Technologies												
	State of the Art, Publications												
	Customized Research												
	Commercial Literature												
	Bibliographies												
	Proposal and Estimate for Research, Study												
	Company Matching												
	Lists of organizations												
	Schedule												
	Detailed Programme												

## ASSOCIAÇÃO BRASILEIRA DOS PRODUTORES DE CAL

☎ Mr. Mauro Adamo Seabra

☒ Rua Marconi, 131 - 11o.  
andar - Conj. 1.101  
1047-910 - São Paulo, SP  
Brazil☎ Tel: (+55-11) 258.5366  
Fax: (+55-11) 257.4228  
E-mail: abpc@uol.com.brLANGUAGES: *English; Portuguese.*SECTORS: *Non-metallic mineral products.*ACTIVITIES: *Information, specialized.*

P: Payable Services    F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials	F	F		F			F		F				
Manufacturing Processes	F			F									
Machinery													
Equipment		F											
Manufactured Products	F												
Technologies							F						
Engineering, Methods & Services		F											
Quality, Standards & Maintenance							F	F					
Seminars, Training													
Congresses										F	F	F	
Trade Fairs													
<b>Form of Reply</b>													
<i>List of Companies or Organizations</i>													
<i>Lists of Experts</i>													
<i>Lists of Transferable Technologies</i>													
<i>State of the Art, Publications</i>													
<i>Customized Research</i>													
<i>Commercial Literature</i>													
<i>Bibliographies</i>													
<i>Proposal and Estimate for Research, Study</i>													
<i>Company Matching</i>													
<i>Lists of organizations</i>													
<i>Schedule</i>													
<i>Detailed Programme</i>													

## FCAV. FUNDAÇÃO CARLOS ALBERTO VANZOLINI

☎ Mr. Hugo T. Y. Yoshizaki  
Project Manager

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Brazil

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Fax: (+55 11)814.7496

**LANGUAGES:** *English; Portuguese; Spanish.*

**SECTORS:** *Agro-industry general; Chemistry; Computer technologies and engineering; Electrical machinery and machine tools; Electronics and communications; Energy; Engineering; Environment; Food and beverages general; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Petroleum and petroleum products; Process engineering; Software engineering; Textile and textile products.*

**ACTIVITIES:** *Consulting.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials																				
Manufacturing Processes																				
Machinery																				
Equipment																				
Manufactured Products																				
Technologies																				
Engineering, Methods & Services	F	F	F	P	P	P	P	F	P											
Quality, Standards & Maintenance	F	F	F	P	P	P	P	F	P											
Seminars, Training																		F	F	F
Congresses																		F	F	F
Trade Fairs																		F	F	F
<b>Form of Reply</b>																				
List of Companies or Organizations																				
Lists of Experts																				
Lists of Transferable Technologies																				
State of the Art, Publications																				
Customized Research																				
Commercial Literature																				
Bibliographies																				
Proposal and Estimate for Research , Study																				
Company Matching																				
Lists of organizations																				
Schedule																				
Detailed Programme																				

# FIEP. FEDERAÇÃO DAS INDÚSTRIAS DO ESTADO DO PARANÁ

☎ Prof. Roberto A. Peredo  
Zrcher

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Brazil

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E-mail: feindpa@embratel.net.br

LANGUAGES: *English; Portuguese.*

SECTORS: *Agricultural machinery; Agro-industry general; Alcoholic beverages; Bread and bakery products; Chemistry; Construction of vehicles; Construction products, building materials; Electrical machinery and machine tools; Electrical products; Electronics and communications; Fabricated metal products; Food and beverages general; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Meat and meat products; Milk and dairy products; Mineral water and non-alcoholic beverages; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and petroleum products; Pharmaceuticals; Plastic and plastic products; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Sugar; Textile and textile products; Transport equipment; Wood and wood products.*

ACTIVITIES: *Information, general.*

P: Payable Services    F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials	N				F														
Manufacturing Processes				N	F			P	N										
Machinery					F														
Equipment					F														
Manufactured Products	N				F														
Technologies																			
Engineering, Methods & Services																			
Quality, Standards & Maintenance																			
Seminars, Training																			F
Congresses																			F
Trade Fairs																			F
<b>Form of Reply</b>																			
List of Companies or Organizations																			
Lists of Experts																			
Lists of Transferable Technologies																			
State of the Art, Publications																			
Customized Research																			
Commercial Literature																			
Bibliographies																			
Proposal and Estimate for Research, Study																			
Company Matching																			
Lists of organizations																			
Schedule																			
Detailed Programme																			

# FIEPE. FEDERAÇÃO DAS INDÚSTRIAS DO ESTADO DE PERNAMBUCO

Ms. Margarida Gomes de  
Lima

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Santo Amaro, PE  
Brazil

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Fax: (5581)2223180  
E-mail: fiepe@fiepe.org.br

LANGUAGES: Portuguese; Spanish.

SECTORS: Agro-industry general; Alcoholic beverages; Bread and bakery products; Chemicals (basic); Chemistry; Construction products, building materials; Electronics and communications; Fabricated metal products; Food and beverages general; Iron and steel; Leather and leather products; Meat and meat products; Mineral water and non-alcoholic beverages; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Petroleum and petroleum products; Pharmaceuticals; Plastic and plastic products; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Sugar; Textile and textile products; Wood and wood products.

ACTIVITIES: Assistance to small and medium enterprise/industry; Import/export; Industrial activity; Information, general.

P: Payable Services    F: Free Services

Type of Query

N: Payable or Free Services

Raw Materials	N																				
Manufacturing Processes																					
Machinery																					
Equipment																					
Manufactured Products																					
Technologies																					
Engineering, Methods & Services																					
Quality, Standards & Maintenance																					
Seminars, Training																				N	
Congresses																					
Trade Fairs																					
<b>Form of Reply</b>																					
List of Companies or Organizations																					
Lists of Experts																					
Lists of Transferable Technologies																					
State of the Art, Publications																					
Customized Research																					
Commercial Literature																					
Bibliographies																					
Proposal and Estimate for Research , Study																					
Company Matching																					
Lists of organizations																					
Schedule																					
Detailed Programme																					



# ICZ. INSTITUTO DE METAIS NÃO FERROSOS

Mr. Douglas Melhem,  
Junior  
Secretário Geral

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Brazil

Tel: (+55-11) 887.2033  
Fax: (+55-11) 885.8124

LANGUAGES: *English; Portuguese.*

SECTORS: *Non-ferrous metals.*

ACTIVITIES: *Research and development.*

P: Payable Services F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials	F					F														
Manufacturing Processes	F					F														
Machinery																				
Equipment																				
Manufactured Products	F					F														
Technologies																				
Engineering, Methods & Services	F					F														
Quality, Standards & Maintenance																				
Seminars, Training																		F	F	F
Congresses																				F
Trade Fairs																				
<b>Form of Reply</b>																				
List of Companies or Organizations																				
Lists of Experts																				
Lists of Transferable Technologies																				
State of the Art, Publications																				
Customized Research																				
Commercial Literature																				
Bibliographies																				
Proposal and Estimate for Research , Study																				
Company Matching																				
Lists of organizations																				
Schedule																				
Detailed Programme																				

# IPT. INSTITUTO DE PESQUISAS TECNOLÓGICAS DO ESTADO DE SÃO PAULO

☎ Ms. Sonia Maria A. Wada  
Tomimori  
Director

☒ Av. Prof. Almeida Prado,  
532 Cidade Universitária  
São Paulo SP  
Brazil

☎ Tel: (+55 11)37674326  
Fax: (+55 11)37674011  
E-mail: citec@ipt.br

LANGUAGES: *English; Portuguese.*

SECTORS: *Multi-sector.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Consulting; Information, general; Information, specialized; Quality certification; Research and development; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials	N																			
Manufacturing Processes	N																			
Machinery	N																			
Equipment	N																			
Manufactured Products	N																			
Technologies	N	F	P	P	P	P	P	P												
Engineering, Methods & Services	N	F	P	P	P	P	P	P												
Quality, Standards & Maintenance	N																			
Seminars, Training																				
Congresses																				
Trade Fairs																				
<b>Form of Reply</b>																				
List of Companies or Organizations																				
Lists of Experts																				
Lists of Transferable Technologies																				
State of the Art, Publications																				
Customized Research																				
Commercial Literature																				
Bibliographies																				
Proposal and Estimate for Research , Study																				
Company Matching																				
Lists of organizations																				
Schedule																				
Detailed Programme																				

## SENAI CENTRO TECNOLÓGICO DO MOBILIÁRIO

☎ Mr. Paulo Roberto  
Salqueiro  
Diretor

☒ Av. Presidente Costa e  
Silva, 571  
95700-000 Bento  
Gonçalves, RS  
Brazil

☎ Tel: (+5554)4514166  
Fax: (+5554)4513585  
E-mail: cetemo@italnet.com.br

**LANGUAGES:** *English; Portuguese; Spanish.*

**SECTORS:** *Environment; Forestry; Wood and wood products.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Consulting; Information, specialized; Technology transfer.*

**P: Payable Services    F: Free Services**

### Type of Query

**N: Payable or Free Services**

<b>Raw Materials</b>	P								P					
<b>Manufacturing Processes</b>			P						F					
<b>Machinery</b>	P		P						F					
<b>Equipment</b>	P		P						F					
<b>Manufactured Products</b>				N	N				F					
<b>Technologies</b>									F					
<b>Engineering, Methods &amp; Services</b>														
<b>Quality, Standards &amp; Maintenance</b>														
<hr/>														
<b>Seminars, Training</b>														
<b>Congresses</b>														
<b>Trade Fairs</b>												F		
<hr/>														
<b>Form of Reply</b>														
List of Companies or Organizations														
Lists of Experts														
Lists of Transferable Technologies														
State of the Art, Publications														
Customized Research														
Commercial Literature														
Bibliographies														
Proposal and Estimate for Research , Study														
Company Matching														
Lists of organizations														
Schedule														
Detailed Programme														







## DTC. CONSULTORES DE EMPRESAS

☎ Sr. Juan Tampier B.  
Socio, Director Ejecutivo

✉ P.O. Box 9070  
Viña del Mar  
Chile

☎ Tel: (5632)97 54 24  
Fax: (5632)97 75 13  
E-mail: jtampier@entelchile.net

LANGUAGES: *English; Spanish.*

SECTORS: *Chemicals (basic); Chemistry; Pesticides and fertilizers; Plastic and plastic products.*

ACTIVITIES: *Consulting; Marketing; Technology transfer.*

P: Payable Services    F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials	N	N	P	P	P				
Manufacturing Processes	N	N	P	P	P				
Machinery									
Equipment					P				
Manufactured Products	N	N	P	P	P				
Technologies	N	N	P	P	P				
Engineering, Methods & Services					P				
Quality, Standards & Maintenance					P				
Seminars, Training									
Congresses							N	N	
Trade Fairs									
<b>Form of Reply</b>									
<i>List of Companies or Organizations</i>									
<i>Lists of Experts</i>									
<i>Lists of Transferable Technologies</i>									
<i>State of the Art, Publications</i>									
<i>Customized Research</i>									
<i>Commercial Literature</i>									
<i>Bibliographies</i>									
<i>Proposal and Estimate for Research , Study</i>									
<i>Company Matching</i>									
<i>Lists of organizations</i>									
<i>Schedule</i>									
<i>Detailed Programme</i>									

# CTAPI, CHINA TECHNICAL ASSOCIATION OF THE PAPER INDUSTRY

☎ Mr. Kuangshi-jun

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Beijing 100020  
China

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Fax: (+86 10)65005677  
E-mail: kuangsj@mailz.bnet.edu.cn

LANGUAGES: *English.*

SECTORS: *Pulp, paper and paper products.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Consulting; Information, general; Quality certification; Research and development; Standardization; Technology transfer; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>	P	P	P	P	P	P	P	P												
<b>Machinery</b>																				
<b>Equipment</b>																				
<b>Manufactured Products</b>																				
<b>Technologies</b>			P																	
<b>Engineering, Methods &amp; Services</b>																				
<b>Quality, Standards &amp; Maintenance</b>																				
<b>Seminars, Training</b>																				
<b>Congresses</b>																				
<b>Trade Fairs</b>																				
<b>Form of Reply</b>																				
	<i>List of Companies or Organizations</i>																			
	<i>Lists of Experts</i>																			
	<i>Lists of Transferable Technologies</i>																			
	<i>State of the Art, Publications</i>																			
	<i>Customized Research</i>																			
	<i>Commercial Literature</i>																			
	<i>Bibliographies</i>																			
	<i>Proposal and Estimate for Research , Study</i>																			
	<i>Company Matching</i>																			
	<i>Lists of organizations</i>																			
	<i>Schedule</i>																			
	<i>Detailed Programme</i>																			



# SINOTECHMART, CHINA TECHNOLOGY MARKET MANAGEMENT AND PROMOTION CENTER

☎ Mr. Sun Jianxin  
Director  
International Cooperation

✉ P.O. Box 2143  
54 Sanlihe Road  
Beijing  
China

☎ Tel: 86-10-68536591  
Fax: 86-10-68574709  
E-mail: stmint1@public.bta.net.cn

LANGUAGES: *Chinese; English.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Assistance to women-owned SMEs; Consulting; Distribution; Industrial activity; Information, general; Information, patents; Information, specialized; Marketing; Mediation; Subcontracting; Technology transfer; Training institutes.*

**P: Payable Services    F: Free Services**

### Type of Query

**N: Payable or Free Services**

<b>Raw Materials</b>	N	N	N	N	N	N	N	N	N				
<b>Manufacturing Processes</b>	N	N	N	N	N	N	N	N	N				
<b>Machinery</b>	N	N	N	N	N	N	N	N	N				
<b>Equipment</b>	N	N	N	N	N	N	N	N	N				
<b>Manufactured Products</b>	N	N	N	N	N	N	N	N	N				
<b>Technologies</b>	N	N	N	N	N	N	N	N	N				
<b>Engineering, Methods &amp; Services</b>	N	N	N	N	N	N	N	N	N				
<b>Quality, Standards &amp; Maintenance</b>	N	N	N	N	N	N	N	N	N				
<b>Form of Reply</b>													
<i>List of Companies or Organizations</i>											N	N	N
<i>Lists of Experts</i>											N	N	N
<i>Lists of Transferable Technologies</i>											N	N	N
<i>State of the Art, Publications</i>													
<i>Customized Research</i>													
<i>Commercial Literature</i>													
<i>Bibliographies</i>													
<i>Proposal and Estimate for Research, Study</i>													
<i>Company Matching</i>													
<i>Lists of organizations</i>													
<i>Schedule</i>													
<i>Detailed Programme</i>													

# ICONTEC. INSTITUTO COLOMBIANO DE NORMAS TÉCNICAS Y CERTIFICACIÓN

☎ Sr. Fabio Tobón  
Director Ejecutivo

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Fax: (57 1) 222 14 35  
E-mail: cliente@icontec.org.co

LANGUAGES: *English; Spanish.*

SECTORS:

ACTIVITIES: *Quality certification; Standardization.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials															
Manufacturing Processes															
Machinery															
Equipment															
Manufactured Products															
Technologies															
Engineering, Methods & Services															
Quality, Standards & Maintenance	P	F					P	P	P	F	P				
Seminars, Training													P	F	F
Congresses															
Trade Fairs															
<b>Form of Reply</b>															
<i>List of Companies or Organizations</i>															
<i>Lists of Experts</i>															
<i>Lists of Transferable Technologies</i>															
<i>State of the Art, Publications</i>															
<i>Customized Research</i>															
<i>Commercial Literature</i>															
<i>Bibliographies</i>															
<i>Proposal and Estimate for Research , Study</i>															
<i>Company Matching</i>															
<i>Lists of organizations</i>															
<i>Schedule</i>															
<i>Detailed Programme</i>															

## SUPERINTENDENCIA DE INDUSTRIA Y COMERCIO

☎ Sr. Javier Ricardo Niño  
Vicentes  
Jefe  
Oficina de Planeación

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Colombia

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E-mail: ofplanea@latino.net.co

**LANGUAGES:** *Spanish.*

**SECTORS:** *Multi-sector (covers all fields).*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Consulting; Information, patents; Quality certification; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>																				
<b>Machinery</b>																				
<b>Equipment</b>																				
<b>Manufactured Products</b>																				
<b>Technologies</b>																				
<b>Engineering, Methods &amp; Services</b>																				
<b>Quality, Standards &amp; Maintenance</b>																				
<b>Seminars, Training</b>																				
<b>Congresses</b>																				
<b>Trade Fairs</b>																				
<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research, Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				

## UNIVERSIDAD PONTIFICIO BOLIVARIANA

☞ Sra Elena Agudelo M.  
Coordinadora

☒ Centro de Documentación  
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Medellín  
Colombia

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LANGUAGES: *Spanish.*

SECTORS: *Agricultural machinery; Agro-industry general; Biotechnology and genetic engineering; Chemicals (basic); Computer technologies and engineering; Energy; Environment; Mining and quarrying; Pesticides and fertilizers; Petroleum and petroleum products; Plastic and plastic products.*

ACTIVITIES: *Research and development.*

P: Payable Services    F: Free Services

Type of Query

N: Payable or Free Services

Raw Materials													
Manufacturing Processes													
Machinery													
Equipment													
Manufactured Products													
Technologies													
Engineering, Methods & Services						N			N	N			
Quality, Standards & Maintenance						N				N			
Seminars, Training													
Congresses													
Trade Fairs													
Form of Reply													
List of Companies or Organizations													
Lists of Experts													
Lists of Transferable Technologies													
State of the Art, Publications													
Customized Research													
Commercial Literature													
Bibliographies													
Proposal and Estimate for Research , Study													
Company Matching													
Lists of organizations													
Schedule													
Detailed Programme													

# MINISTERIO DE ECONOMÍA, INDUSTRIA Y COMERCIO

☎ Sra Olga Ma. Rodríguez  
Blanco  
Coordinadora  
Centro de Servicios de  
Información

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Información  
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San José  
Costa Rica

☎ Tel: (+506) 233-4055  
Fax: (+506) 233-9140  
E-mail: postmaster@ns.meic.go.cr

**LANGUAGES:** *English; Spanish.*

**SECTORS:** *Alcoholic beverages; Baby foods; Bread and bakery products; Fabricated metal products; Food and beverages general; Iron and steel; Leather and leather products; Meat and meat products; Milk and dairy products; Non-ferrous metals; Plastic and plastic products; Pulp, paper and paper products; Rubber and rubber products; Textile and textile products.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Information, general; Information, patents; Information, policy; Information, specialized; Standardization.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>	N	N	N		N		N				
<b>Manufacturing Processes</b>	N		N		N		N		N		
<b>Machinery</b>											
<b>Equipment</b>											
<b>Manufactured Products</b>											
<b>Technologies</b>	N	N	N	N	N		N		N		
<b>Engineering, Methods &amp; Services</b>		N		N	N		N				
<b>Quality, Standards &amp; Maintenance</b>	N	N	N		N		N		N		
<b>Seminars, Training</b>											
<b>Congresses</b>											
<b>Trade Fairs</b>											
<b>Form of Reply</b>											
List of Companies or Organizations											
Lists of Experts											
Lists of Transferable Technologies											
State of the Art, Publications											
Customized Research											
Commercial Literature											
Bibliographies											
Proposal and Estimate for Research , Study											
Company Matching											
Lists of organizations											
Schedule											
Detailed Programme											

## BOLSA DE SUBCONTRATACIÓN DE LA HABANA

☎ Sr. Pedro Florido Gomez  
Gerente General

✉ Calle 29#55 e/ Infanta y P.  
Edificio Mincex - Piso 9  
La Habana  
Cuba

☎ Tel: (+53 7)54 27 67/2700  
Fax: (+53 7)33 33 03  
E-mail: bolsa@ecimetarget.cma.net

**LANGUAGES:** *English; Spanish.*

**SECTORS:** *Agricultural machinery; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical machinery and machine tools; Electrical products; Electronics and communications; Engineering; Fabricated metal products; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Measuring and controlling equipment; Non-ferrous metals; Packaging; Pesticides and fertilizers; Pharmaceuticals; Plastic and plastic products; Process engineering; Rubber and rubber products; Software engineering; Textile and textile products; Transport equipment.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Consulting; Industrial activity; Information, general; Media contacts/public relations; Subcontracting; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>	N		P	N	P					N										
<b>Machinery</b>	N		P	N	P					N										
<b>Equipment</b>	N		P	N	P					N										
<b>Manufactured Products</b>	N		P	N						N										
<b>Technologies</b>	N		P	N	P					N										
<b>Engineering, Methods &amp; Services</b>	N		P	N	P					N										
<b>Quality, Standards &amp; Maintenance</b>	N			N	P					N										
<b>Seminars, Training</b>																				
<b>Congresses</b>																				
<b>Trade Fairs</b>																			F	
<b>Form of Reply</b>																				
List of Companies or Organizations																				
Lists of Experts																				
Lists of Transferable Technologies																				
State of the Art, Publications																				
Customized Research																				
Commercial Literature																				
Bibliographies																				
Proposal and Estimate for Research , Study																				
Company Matching																				
Lists of organizations																				
Schedule																				
Detailed Programme																				

## CENTRO DE GESTIONES INFORMATIVAS, TECNOLÓGICAS Y COMERCIALES

☎ Sra Alina Carballo  
Informático Bibliotecario

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Sánchez  
Sta Clara  
Cuba

☎ Tel: (+53422)73567  
E-mail: gestmerc@quantum.inf.cu

**LANGUAGES:** Spanish.

**SECTORS:** Agro-industry general; Biotechnology and genetic engineering; Computer technologies and engineering; Environment; Fish processing; Fisheries; Food and beverages general; Forestry; Fruit and vegetables; Meat and meat products; Milk and dairy products; Pesticides and fertilizers; Software engineering; Sugar.

**ACTIVITIES:** Assistance to small and medium enterprise/industry; Consulting; Industrial activity; Information, general; Information, patents; Information, specialized; Research and development; Subcontracting.

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials				F				N																																							
Manufacturing Processes				F				N	N	N																																					
Machinery				F				N																																							
Equipment				F				N																																							
Manufactured Products				F	N			N		N																																					
Technologies	N			F	N			N	N	N																																					
Engineering, Methods & Services	N			F	N			N	N	N																																					
Quality, Standards & Maintenance				F				N																																							
<b>Form of Reply</b>																																															
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																																								Schedule							
																																												Detailed Programme			

## UNIDO-CZECH REPUBLIC JOINT PROGRAMME, NON-METALLIC INDUSTRIES

☎ Mr. Milan Novy  
Managing Director

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30511 Pilsen  
Czech Republic

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E-mail: idea@unidojpn.cz

**LANGUAGES:** Czech; English; German; Russian.

**SECTORS:** Construction products, building materials; Environment; Measuring and controlling equipment; Non-metallic mineral products; Software engineering.

**ACTIVITIES:** Assistance to small and medium enterprise/industry; Assistance to women-owned SMEs; Consulting; Information, specialized; Research and development; Technology transfer; Training institutes.

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials	N	N	N	P	N						
Manufacturing Processes	N	N	N	P	N						
Machinery	N		N		N						
Equipment	N		N		N						
Manufactured Products				P	N						
Technologies			N	P	N	P					
Engineering, Methods & Services											
Quality, Standards & Maintenance					N						
Seminars, Training									N		P
Congresses											
Trade Fairs											
<b>Form of Reply</b>											
List of Companies or Organizations											
Lists of Experts											
Lists of Transferable Technologies											
State of the Art, Publications											
Customized Research											
Commercial Literature											
Bibliographies											
Proposal and Estimate for Research , Study											
Company Matching											
Lists of organizations											
Schedule											
Detailed Programme											



## MINERAL DEVELOPMENT INT. A/S

Mr. Finn Mikkelsen  
Managing Director

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<http://www.mdi.dk>  
E-mail: [mdi@mdi.dk](mailto:mdi@mdi.dk)

LANGUAGES: *English.*

SECTORS: *Fish processing; Fisheries; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Process engineering.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Consulting; Information, policy; Research and development; Subcontracting; Technology transfer.*

P: Payable Services    F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials	F	F	N	N	P				P	P			
Manufacturing Processes													
Machinery	F	F	N										
Equipment													
Manufactured Products													
Technologies	F	F	N										
Engineering, Methods & Services		F			P								
Quality, Standards & Maintenance													
Seminars, Training											N	N	N
Congresses													
Trade Fairs													
Form of Reply													
List of Companies or Organizations													
Lists of Experts													
Lists of Transferable Technologies													
State of the Art, Publications													
Customized Research													
Commercial Literature													
Bibliographies													
Proposal and Estimate for Research, Study													
Company Matching													
Lists of organizations													
Schedule													
Detailed Programme													

## CEBCA. COMISIÓN ECUATORIANA DE BIENES DE CAPITAL

☎ Sr. Luis Salazar Jaramillo  
Secretario Ejecutivo

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Edif. Benalcazar Mil, Piso 9  
Quito  
Ecuador

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Fax: (+5932)502-829, 567-669  
E-mail: cebca@uio.telconet.net

LANGUAGES: *English; Spanish.*

SECTORS: *Agricultural machinery; Electrical machinery and machine tools; Electrical products; Electronics and communications; Fabricated metal products; Iron and steel; Machinery and equipment (except electrical); Non-ferrous metals; Transport equipment.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Consulting; Information, general; Information, policy; Information, specialized; Mediation; Research and development; Subcontracting; Technology transfer.*

P: Payable Services F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials									F				
Manufacturing Processes	F				P			P	F				
Machinery	F				P		F	P	F				
Equipment	F				P		F	P	F				
Manufactured Products	F					F	F	P	F				
Technologies					P	F	F	P	F				
Engineering, Methods & Services	F				P	F	F	P	F				
Quality, Standards & Maintenance					P	F	F		F				
Seminars, Training													
Congresses													
Trade Fairs													
<b>Form of Reply</b>													
List of Companies or Organizations													
Lists of Experts													
Lists of Transferable Technologies													
State of the Art, Publications													
Customized Research													
Commercial Literature													
Bibliographies													
Proposal and Estimate for Research , Study													
Company Matching													
Lists of organizations													
Schedule													
Detailed Programme													

## CENDES. CENTRO DE DESARROLLO DEL ECUADOR

☎ Información y Tecnología

☒ Avda. Orellana 1715  
Apartado Postal 2321  
Quito  
Ecuador

☎ Tel: (5932)527100  
Fax: (5932)501817

**LANGUAGES:** *English; Spanish.*

**SECTORS:** *Multi-sector.*

**ACTIVITIES:** *Information, general.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																		
<b>Manufacturing Processes</b>																		
<b>Machinery</b>																		
<b>Equipment</b>																		
<b>Manufactured Products</b>																		
<b>Technologies</b>																		
<b>Engineering, Methods &amp; Services</b>																		
<b>Quality, Standards &amp; Maintenance</b>																		
<b>Seminars, Training</b>																		
<b>Congresses</b>																		
<b>Trade Fairs</b>																		
<b>Form of Reply</b>																		
<i>List of Companies or Organizations</i>																		
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<i>Lists of Transferable Technologies</i>																		
<i>State of the Art, Publications</i>																		
<i>Customized Research</i>																		
<i>Commercial Literature</i>																		
<i>Bibliographies</i>																		
<i>Proposal and Estimate for Research, Study</i>																		
<i>Company Matching</i>																		
<i>Lists of organizations</i>																		
<i>Schedule</i>																		
<i>Detailed Programme</i>																		

## ESTONIAN CHAMBER OF COMMERCE AND INDUSTRY

☎ Mr. Urmas Oru  
Marketing Director

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Estonia

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Fax: (+372)640245  
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**LANGUAGES:** *English; German; Russian.*

**SECTORS:** *Multi-sector (covers all fields).*

**ACTIVITIES:** *Trade and commerce.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>																				
<b>Machinery</b>																				
<b>Equipment</b>																				
<b>Manufactured Products</b>																				
<b>Technologies</b>																				
<b>Engineering, Methods &amp; Services</b>																				
<b>Quality, Standards &amp; Maintenance</b>																				
<b>Seminars, Training</b>																				
<b>Congresses</b>																				
<b>Trade Fairs</b>																				
<b>Form of Reply</b>																				
<div style="border: 1px solid black; padding: 2px; display: inline-block; margin-bottom: 5px;">List of Companies or Organizations</div>																				
<div style="border: 1px solid black; padding: 2px; display: inline-block; margin-bottom: 5px;">Lists of Experts</div>																				
<div style="border: 1px solid black; padding: 2px; display: inline-block; margin-bottom: 5px;">Lists of Transferable Technologies</div>																				
<div style="border: 1px solid black; padding: 2px; display: inline-block; margin-bottom: 5px;">State of the Art, Publications</div>																				
<div style="border: 1px solid black; padding: 2px; display: inline-block; margin-bottom: 5px;">Customized Research</div>																				
<div style="border: 1px solid black; padding: 2px; display: inline-block; margin-bottom: 5px;">Commercial Literature</div>																				
<div style="border: 1px solid black; padding: 2px; display: inline-block; margin-bottom: 5px;">Bibliographies</div>																				
<div style="border: 1px solid black; padding: 2px; display: inline-block; margin-bottom: 5px;">Proposal and Estimate for Research , Study</div>																				
<div style="border: 1px solid black; padding: 2px; display: inline-block; margin-bottom: 5px;">Company Matching</div>																				
<div style="border: 1px solid black; padding: 2px; display: inline-block; margin-bottom: 5px;">Lists of organizations</div>																				
<div style="border: 1px solid black; padding: 2px; display: inline-block; margin-bottom: 5px;">Schedule</div>																				
<div style="border: 1px solid black; padding: 2px; display: inline-block;">Detailed Programme</div>																				

## FIJI TRADE AND INVESTMENT BOARD

Mr. Adi Asenaca Caucau

P.O. Box 2303  
Suva  
FijiTel: (679)315988  
Fax: (679)301783  
E-mail: asenaca@ftib.org.fjLANGUAGES: *English.*SECTORS: *Multi-sector (covers all fields).*ACTIVITIES: *Assistance to small and medium enterprise/industry; Assistance to women-owned SMEs; Consulting; Information, general; Information, policy; Information, specialized; Marketing; Media contacts/public relations; Research and development; Technology transfer; Trade and commerce.*

P: Payable Services    F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials																			
Manufacturing Processes		F		N		N	F	N	F										
Machinery			F			N													
Equipment			F			N													
Manufactured Products	F					N	F		F										
Technologies			F	N			F	N	F										
Engineering, Methods & Services		F		N			F	N	F										
Quality, Standards & Maintenance																			
Seminars, Training																			F
Congresses																			F
Trade Fairs																	F		F
<b>Form of Reply</b>																			
<i>List of Companies or Organizations</i>																			
<i>Lists of Experts</i>																			
<i>Lists of Transferable Technologies</i>																			
<i>State of the Art, Publications</i>																			
<i>Customized Research</i>																			
<i>Commercial Literature</i>																			
<i>Bibliographies</i>																			
<i>Proposal and Estimate for Research, Study</i>																			
<i>Company Matching</i>																			
<i>Lists of organizations</i>																			
<i>Schedule</i>																			
<i>Detailed Programme</i>																			

**VATEVA, FEDERATION OF FINNISH TEXTILE AND CLOTHING INDUSTRY**

☎ Mr. Veli-Matti Kankaapää  
Director

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Finland

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E-mail: veli-  
matti.kankaanpaa@finatex.ttlitot.fi

LANGUAGES: *English.*

SECTORS: *Leather and leather products; Textile and textile products.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Consulting; Industrial activity; Information, general; Subcontracting.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials	F								F					
Manufacturing Processes														
Machinery														
Equipment														
Manufactured Products	F								F					
Technologies														
Engineering, Methods & Services														
Quality, Standards & Maintenance														
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Seminars, Training														
Congresses														
Trade Fairs														
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<b>Form of Reply</b>														
	List of Companies or Organizations													
	Lists of Experts													
	Lists of Transferable Technologies													
	State of the Art, Publications													
	Customized Research													
	Commercial Literature													
	Bibliographies													
	Proposal and Estimate for Research , Study													
	Company Matching													
	Lists of organizations													
	Schedule													
	Detailed Programme													

## ADEPTA. ASSOCIATION POUR LE DÉVELOPPEMENT DES ÉCHANGES INTERNATIONAUX DE PRODUITS ET TECHNIQUES AGRO-ALIMENTAIRES

☎ M. Jean-Laurent  
Cascarano  
Secrétaire général

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E-mail: [adepta@adepta.com](mailto:adepta@adepta.com)

**LANGUAGES:** *English; French; Spanish.*

**SECTORS:** *Agricultural machinery; Agro-industry general; Packaging.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Import/export.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials																				
Manufacturing Processes	F	F																		
Machinery	F	F																		
Equipment	F	F																		
Manufactured Products																				
Technologies	F	F																		
Engineering, Methods & Services	F	F																		
Quality, Standards & Maintenance	F	F																		
Seminars, Training																				
Congresses																				
Trade Fairs																				
<b>Form of Reply</b>																				
	List of Companies or Organizations																			
	Lists of Experts																			
	Lists of Transferable Technologies																			
	State of the Art, Publications																			
	Customized Research																			
	Commercial Literature																			
	Bibliographies																			
	Proposal and Estimate for Research, Study																			
	Company Matching																			
	Lists of organizations																			
	Schedule																			
	Detailed Programme																			

## AFNOR. ASSOCIATION FRANÇAISE DE NORMALISATION

☎ Ms. Tania Turquin-  
Spicanovic  
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**Fax:** (+33 1)42 91 56 56

**LANGUAGES:** English; French; Spanish.

**SECTORS:** Multi-sector (covers all fields).

**ACTIVITIES:** Assistance to small and medium enterprise/industry; Consulting; Quality certification; Standardization; Training institutes.

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>															
<b>Manufacturing Processes</b>															
<b>Machinery</b>															
<b>Equipment</b>															
<b>Manufactured Products</b>															
<b>Technologies</b>															
<b>Engineering, Methods &amp; Services</b>														P	
<b>Quality, Standards &amp; Maintenance</b>														P	
<b>Seminars, Training</b>															
<b>Congresses</b>															
<b>Trade Fairs</b>															
<b>Form of Reply</b>															
<i>List of Companies or Organizations</i>															
<i>Lists of Experts</i>															
<i>Lists of Transferable Technologies</i>															
<i>State of the Art, Publications</i>															
<i>Customized Research</i>															
<i>Commercial Literature</i>															
<i>Bibliographies</i>															
<i>Proposal and Estimate for Research , Study</i>															
<i>Company Matching</i>															
<i>Lists of organizations</i>															
<i>Schedule</i>															
<i>Detailed Programme</i>															



# CERIB, CENTRE D'ETUDES ET DE RECHERCHES DE L'INDUSTRIE DU BÉTON

M. Marc Pellé  
Coordination des activités  
internationales

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France

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Fax: (+33 2)37 83 67 39  
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LANGUAGES: *English; French; Spanish.*

SECTORS: *Construction products, building materials; Environment; Measuring and controlling equipment.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Consulting; Quality certification; Research and development; Standardization; Technology transfer; Training institutes.*

P: Payable Services    F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials	N	F		N	P		P	F				
Manufacturing Processes	N	F	N	N	P		P	F				
Machinery	N	F	N	N	P			F				
Equipment	N	F	N	N	P			F				
Manufactured Products	N	F	N	N	P		P	F				
Technologies	N	F	N	N	P		P	F				
Engineering, Methods & Services	N	F	N	N	P		P	F				
Quality, Standards & Maintenance	N	F	N	N	P	F	P	F				
Seminars, Training												
Congresses												
Trade Fairs												
<b>Form of Reply</b>												
List of Companies or Organizations												
Lists of Experts												
Lists of Transferable Technologies												
State of the Art, Publications												
Customized Research												
Commercial Literature												
Bibliographies												
Proposal and Estimate for Research, Study												
Company Matching												
Lists of organizations												
Schedule												
Detailed Programme												

## CFCE. CENTRE FRANÇAIS DU COMMERCE EXTÉRIEUR

☎ Mme Catherine Lefevre  
Chargée de mission  
Industries et Services

✉ 10, avenue d'Iéna  
75783 Paris Cedex 16  
France

☎ Tel: (+33 1)40733093  
Fax: (+33 1)733060  
Web site:  
<http://www.cfce.fr>

LANGUAGES: *French.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Information, general.*

P: Payable Services    F: Free Services

**Type of Query**

N: Payable or Free Services

<b>Raw Materials</b>													
<b>Manufacturing Processes</b>	P	N	N	N		P	F						
<b>Machinery</b>	P	N	N	N		P	F						
<b>Equipment</b>	P	N	N	N		P	F						
<b>Manufactured Products</b>	P	N	N	N		P	F						
<b>Technologies</b>													
<b>Engineering, Methods &amp; Services</b>													
<b>Quality, Standards &amp; Maintenance</b>													
<b>Seminars, Training</b>													F
<b>Congresses</b>													
<b>Trade Fairs</b>													
<b>Form of Reply</b>													
<i>List of Companies or Organizations</i>													
<i>Lists of Experts</i>													
<i>Lists of Transferable Technologies</i>													
<i>State of the Art, Publications</i>													
<i>Customized Research</i>													
<i>Commercial Literature</i>													
<i>Bibliographies</i>													
<i>Proposal and Estimate for Research , Study</i>													
<i>Company Matching</i>													
<i>Lists of organizations</i>													
<i>Schedule</i>													
<i>Detailed Programme</i>													

## CIRAD

☎ M. Jacques Deuse  
Head  
Pesticide Section

✉ BP 5035  
34032 Montpellier Cedex 1  
France

☎ Tel: (+33 46)7615934  
Fax: (+33 46)7617191

LANGUAGES: *English; French.*

SECTORS: *Agro-industry general; Pesticides and fertilizers.*

ACTIVITIES: *Research and development.*

P: Payable Services F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials		N													
Manufacturing Processes															
Machinery															
Equipment															
Manufactured Products	N	N	N	N	N	N	N	N	N						
Technologies															
Engineering, Methods & Services	N	N	N	N	N	N	N	N	N						
Quality, Standards & Maintenance	N	N	N	N	N	N	N	N	N						
Seminars, Training													F	F	F
Congresses													F	F	F
Trade Fairs													F	F	F
<b>Form of Reply</b>															
<i>List of Companies or Organizations</i>															
<i>Lists of Experts</i>															
<i>Lists of Transferable Technologies</i>															
<i>State of the Art, Publications</i>															
<i>Customized Research</i>															
<i>Commercial Literature</i>															
<i>Bibliographies</i>															
<i>Proposal and Estimate for Research, Study</i>															
<i>Company Matching</i>															
<i>Lists of organizations</i>															
<i>Schedule</i>															
<i>Detailed Programme</i>															

# CIRAD, CENTRE DE COOPÉRATION INTERNATIONALE EN RECHERCHE AGRONOMIQUE POUR LE DÉVELOPPEMENT

☎ M. Alain Guyot  
Délégué à la valorisation

📍 42, rue Scheffer  
75116 Paris  
France

☎ Tel: 33 1 53 70 20 00  
Fax: 33 1 53 70 21 56  
E-mail: [guyott@cirad.fr](mailto:guyott@cirad.fr)

LANGUAGES: *English; French; Spanish.*

SECTORS: *Agro-industry general; Biotechnology and genetic engineering; Food and beverages general; Forestry; Fruit and vegetables; Milk and dairy products; Process engineering; Wood and wood products.*

ACTIVITIES: *Research and development.*

P: Payable Services     F: Free Services

**Type of Query**

N: Payable or Free Services

Raw Materials									F			
Manufacturing Processes		N	N		N				F			
Machinery												
Equipment												
Manufactured Products												
Technologies		N	N	F	N				F			
Engineering, Methods & Services		N	N	F	N				F			
Quality, Standards & Maintenance					N				F			
Seminars, Training											F	F
Congresses												
Trade Fairs												
<b>Form of Reply</b>												
<i>List of Companies or Organizations</i>												
<i>Lists of Experts</i>												
<i>Lists of Transferable Technologies</i>												
<i>State of the Art, Publications</i>												
<i>Customized Research</i>												
<i>Commercial Literature</i>												
<i>Bibliographies</i>												
<i>Proposal and Estimate for Research, Study</i>												
<i>Company Matching</i>												
<i>Lists of organizations</i>												
<i>Schedule</i>												
<i>Detailed Programme</i>												

## CIRAD-CP. PROGRAMME HÉVÉA

☎ M. Hugues de Livonnière  
Ingénieur R & D

✉ 6, rue du Général Clergerie  
75116 Paris  
France

☎ Tel: 33 1 53 70 22 55  
Fax: 33 1 53 70 21 45

**LANGUAGES:** *English; French; Spanish.*

**SECTORS:** *Agro-industry general; Rubber and rubber products.*

**ACTIVITIES:** *Research and development.*

**P: Payable Services    F: Free Services**

**N: Payable or Free Services**

**Type of Query**

Raw Materials		F		N			P						
Manufacturing Processes													
Machinery													
Equipment													
Manufactured Products										F			
Technologies													
Engineering, Methods & Services	F	F		N	P	F	P	F					
Quality, Standards & Maintenance	F	F			P								
Seminars, Training													
Congresses													
Trade Fairs													
<b>Form of Reply</b>													
<i>List of Companies or Organizations</i>													
<i>Lists of Experts</i>													
<i>Lists of Transferable Technologies</i>													
<i>State of the Art, Publications</i>													
<i>Customized Research</i>													
<i>Commercial Literature</i>													
<i>Bibliographies</i>													
<i>Proposal and Estimate for Research, Study</i>													
<i>Company Matching</i>													
<i>Lists of organizations</i>													
<i>Schedule</i>													
<i>Detailed Programme</i>													

# COPACEL CONFÉDÉRATION FRANÇAISE DE L'INDUSTRIE DES PAPIERS, CARTONS ET CELLULOSES

☞ M. Bernard Lombard  
Responsable des études  
économiques

☒ 154, boulevard Haussmann  
75008 Paris  
France

☎ Tel: (+33 1)53 89 24 00  
Fax: (+33 1)53 89 24 01

LANGUAGES: *French.*

SECTORS: *Pulp, paper and paper products.*

ACTIVITIES: *Information, specialized.*

P: Payable Services    F: Free Services

### Type of Query

N: Payable or Free Services

Raw Materials	F			P	P														
Manufacturing Processes				P	P														
Machinery																			
Equipment																			
Manufactured Products	F			P	P														
Technologies																			
Engineering, Methods & Services																			
Quality, Standards & Maintenance				P	P														
Seminars, Training																			
Congresses																			
Trade Fairs																			
<b>Form of Reply</b>																			
List of Companies or Organizations																			
Lists of Experts																			
Lists of Transferable Technologies																			
State of the Art, Publications																			
Customized Research																			
Commercial Literature																			
Bibliographies																			
Proposal and Estimate for Research, Study																			
Company Matching																			
Lists of organizations																			
Schedule																			
Detailed Programme																			

## CTC. CENTRE TECHNIQUE CUIR CHAUSSURE MAROQUINERIE

☎ M. Jean-Paul Merle  
Directeur commercial

📍 4, rue Hermann Frenkel  
69367 Lyon Cedex 07  
France

☎ Tel: (+33 4)72 76 10 10  
Fax: (+33 4)72 76 10 00

**LANGUAGES:** *English; French.*

**SECTORS:** *Environment; Leather and leather products.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Consulting; Training institutes.*

**P: Payable Services    F: Free Services**

### Type of Query

**N: Payable or Free Services**

<b>Raw Materials</b>	F	F		P	P		P	F						
<b>Manufacturing Processes</b>		F		P	P	F	P	F						
<b>Machinery</b>	F							F						
<b>Equipment</b>	F							F						
<b>Manufactured Products</b>	F	F		P	P		P	F						
<b>Technologies</b>		F		P	P	F	P	F						
<b>Engineering, Methods &amp; Services</b>	F	F		P	P	F	P	F						
<b>Quality, Standards &amp; Maintenance</b>	F	F		P	P	F	P	F						
<hr/>														
<b>Seminars, Training</b>												F	F	F
<b>Congresses</b>														
<b>Trade Fairs</b>														
<hr/>														
<b>Form of Reply</b>														
List of Companies or Organizations														
Lists of Experts														
Lists of Transferable Technologies														
State of the Art, Publications														
Customized Research														
Commercial Literature														
Bibliographies														
Proposal and Estimate for Research , Study														
Company Matching														
Lists of organizations														
Schedule														
Detailed Programme														

# IFEC. INSTITUT FRANÇAIS DE L'EMBALLAGE ET DU CONDITIONNEMENT

☎ Mr. J.P. Pothet  
General Manager

✉ 33 rue Louis Blanc  
F-93400 St. Ouen  
France

☎ Tel: (+33 1)40112212  
Fax: (+33 1)40110106  
E-mail: info@ifecpromotion.tm.fr

LANGUAGES: *English; French; Spanish.*

SECTORS: *Packaging.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Consulting; Industrial activity; Marketing; Research and development; Training institutes.*

P: Payable Services    F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials	P	F		N	N	N	N	F				
Manufacturing Processes	P	F					N					
Machinery	P	F		N			N					
Equipment	P	F		N			N	F				
Manufactured Products												
Technologies				N								
Engineering, Methods & Services		F										
Quality, Standards & Maintenance												
<hr/>												
Seminars, Training										N	F	F
Congresses										N	F	F
Trade Fairs										N	F	F
<hr/>												
<b>Form of Reply</b>												
List of Companies or Organizations												
Lists of Experts												
Lists of Transferable Technologies												
State of the Art, Publications												
Customized Research												
Commercial Literature												
Bibliographies												
Proposal and Estimate for Research , Study												
Company Matching												
Lists of organizations												
Schedule												
Detailed Programme												



# INIST. INSTITUT DE L'INFORMATION SCIENTIFIQUE ET TECHNIQUE

☎ Mme Caroline François  
Chargée de veille,  
Direction Marketing

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54514 Vandoeuvre-lès-  
Nancy Cedex  
France

☎ Tel: (+33 3)83 50 46 00  
Fax: (+33 3)83 50 47 48  
E-mail: infoclient@inist.fr

LANGUAGES: *English; French.*

SECTORS: *Agro-industry general; Chemistry; Energy; Engineering; Environment.*

ACTIVITIES: *Information, general; Information, specialized.*

**P: Payable Services    F: Free Services**

## Type of Query

**N: Payable or Free Services**

Raw Materials																			
Manufacturing Processes																			
Machinery																			
Equipment																			
Manufactured Products																			
Technologies																			
Engineering, Methods & Services																			
Quality, Standards & Maintenance																			
Seminars, Training																			
Congresses																			
Trade Fairs																			
<b>Form of Reply</b>																			
<i>List of Companies or Organizations</i>																			
<i>Lists of Experts</i>																			
<i>Lists of Transferable Technologies</i>																			
<i>State of the Art, Publications</i>																			
<i>Customized Research</i>																			
<i>Commercial Literature</i>																			
<i>Bibliographies</i>																			
<i>Proposal and Estimate for Research, Study</i>																			
<i>Company Matching</i>																			
<i>Lists of organizations</i>																			
<i>Schedule</i>																			
<i>Detailed Programme</i>																			

# OTUA, OFFICE TECHNIQUE POUR L'UTILISATION DE L'ACIER

☎ Mme Christine Bammert  
 Responsable  
 Service Information Acier

📍 Tour Pacific  
 13 Cours Valmy  
 F-92070 La Défense  
 France

☎ Tel: (+331)412564510  
 Fax: (+331)41955570  
 Web site:  
<http://www.otua.asso.fr>

**LANGUAGES:** *English; French; Spanish.*

**SECTORS:** *Iron and steel.*

**ACTIVITIES:** *Information, general; Information, specialized.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>																				
<b>Machinery</b>																				
<b>Equipment</b>																				
<b>Manufactured Products</b>	<b>F</b>					<b>P</b>														
<b>Technologies</b>						<b>P</b>														
<b>Engineering, Methods &amp; Services</b>						<b>P</b>														
<b>Quality, Standards &amp; Maintenance</b>																				
<b>Seminars, Training</b>																				
<b>Congresses</b>																				
<b>Trade Fairs</b>																				
<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research , Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				

# SFC. SOCIÉTÉ FRANÇAISE DE CÉRAMIQUE

☎ M. Alain Le Sech  
Directeur général

📍 23, rue de Cronstadt  
75015 Paris  
France

☎ Tel: 33 1 56 56 70 00  
Fax: 33 1 45 31 58 04  
E-mail: soc.fr.ceram@wanadoo.fr

**LANGUAGES:** *English; French; German.*

**SECTORS:** *Construction products, building materials; Mining and quarrying; Non-metallic mineral products.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Quality certification; Standardization; Technology transfer.*

**P: Payable Services    F: Free Services**

## Type of Query

**N: Payable or Free Services**

<b>Raw Materials</b>	F	F		P			P	N				
<b>Manufacturing Processes</b>	F	F		P			P	N				
<b>Machinery</b>												
<b>Equipment</b>												
<b>Manufactured Products</b>	F	F		P			P	N				
<b>Technologies</b>		F		P			P	N				
<b>Engineering, Methods &amp; Services</b>												
<b>Quality, Standards &amp; Maintenance</b>	F	F		P			P	N				
<b>Seminars, Training</b>											P	
<b>Congresses</b>												P P
<b>Trade Fairs</b>												
<b>Form of Reply</b>												
<i>List of Companies or Organizations</i>												
<i>Lists of Experts</i>												
<i>Lists of Transferable Technologies</i>												
<i>State of the Art, Publications</i>												
<i>Customized Research</i>												
<i>Commercial Literature</i>												
<i>Bibliographies</i>												
<i>Proposal and Estimate for Research, Study</i>												
<i>Company Matching</i>												
<i>Lists of organizations</i>												
<i>Schedule</i>												
<i>Detailed Programme</i>												

# SNCP. SYNDICAT NATIONAL DU CAOUTCHOUC ET DES POLYMÈRES

☎ M. B. Marostegan  
Resp. Relations Extérieures

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94408 Vitry-sur-Seine  
Cedex  
France

☎ Tel: (+33 1)49 60 57 72  
Fax: (+33 1)45 21 03 50  
E-mail: inter\_sn@club-internet.fr

LANGUAGES: *English; French.*

SECTORS: *Rubber and rubber products.*

ACTIVITIES: *Information, general.*

**P: Payable Services    F: Free Services**

### Type of Query

**N: Payable or Free Services**

Raw Materials				P	P	F		N					
Manufacturing Processes									P				
Machinery													
Equipment													
Manufactured Products	F	F		P	P	F	N	N	P				
Technologies			N						P				
Engineering, Methods & Services					P		N		P				
Quality, Standards & Maintenance		F			P		N		P				
Seminars, Training										F	F	F	
Congresses										F	F	F	
Trade Fairs										F	F	F	
<b>Form of Reply</b>													
List of Companies or Organizations													
Lists of Experts													
Lists of Transferable Technologies													
State of the Art, Publications													
Customized Research													
Commercial Literature													
Bibliographies													
Proposal and Estimate for Research, Study													
Company Matching													
Lists of organizations													
Schedule													
Detailed Programme													

# SNIP, SYNDICAT NATIONAL DE L'INDUSTRIE PHARMACEUTIQUE

☎ Mme Martine Balard  
Chargée de mission

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75116 Paris Cedex 16  
France

☎ Tel: (+33 1)45038870  
Fax: (+33 1)45033425  
E-mail: snip@dei.fr

LANGUAGES: *English; French.*

SECTORS: *Biotechnology and genetic engineering; Pharmaceuticals.*

ACTIVITIES: *Information, general; Information, specialized.*

P: Payable Services    F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials	P																			
Manufacturing Processes	P			P	F															
Machinery																				
Equipment																				
Manufactured Products	P			P	F															
Technologies	P																			
Engineering, Methods & Services																				
Quality, Standards & Maintenance																				
Seminars, Training																				
Congresses																				
Trade Fairs																				
<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research , Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				

# SYGMA. SYNDICAT GÉNÉRAL DES CONSTRUCTEURS DE TRACTEURS ET MACHINES AGRICOLES

☎ M. D. Opillard

✉ 19, rue Jacques-Bingen  
75017 Paris  
France

☎ **Tel:** (+33 1)42 12 85 90  
**Fax:** (+33 1)40 54 95 60

**LANGUAGES:** *English; French; German.*

**SECTORS:** *Agricultural machinery.*

**ACTIVITIES:** *Information, specialized.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>																				
<b>Machinery</b>	F							N												
<b>Equipment</b>	F							N												
<b>Manufactured Products</b>																				
<b>Technologies</b>																				
<b>Engineering, Methods &amp; Services</b>																				
<b>Quality, Standards &amp; Maintenance</b>																				
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<b>Seminars, Training</b>																				
<b>Congresses</b>																				
<b>Trade Fairs</b>																				
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<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research , Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				

## SYNTEC-INGÉNIERIE

☎ Mme Monique Moreau  
Déléguée à la  
communication

📍 3, rue Léon-Bonnet  
75016 Paris  
France

☎ Tel: (+33 1)44 30 49 60  
Fax: (+33 1)45 24 23 54

LANGUAGES: *English; French.*

SECTORS: *Engineering; Process engineering.*

ACTIVITIES: *Consulting.*

**P: Payable Services    F: Free Services**  
**N: Payable or Free Services**

Type of Query												
Raw Materials												
Manufacturing Processes												
Machinery												
Equipment												
Manufactured Products												
Technologies												
Engineering, Methods & Services	F											
Quality, Standards & Maintenance												
Seminars, Training												
Congresses												
Trade Fairs												
<b>Form of Reply</b>												
<i>List of Companies or Organizations</i>												
<i>Lists of Experts</i>												
<i>Lists of Transferable Technologies</i>												
<i>State of the Art, Publications</i>												
<i>Customized Research</i>												
<i>Commercial Literature</i>												
<i>Bibliographies</i>												
<i>Proposal and Estimate for Research , Study</i>												
<i>Company Matching</i>												
<i>Lists of organizations</i>												
<i>Schedule</i>												
<i>Detailed Programme</i>												

**UIC. INTERNATIONAL UNION OF RAILWAYS**

☎ Mr. Paul Veron  
Director Communications

✉ 16, rue Jean Rey  
F-75015 Paris  
France

☎ **Tel:** (+33 1)44492020  
**Fax:** (+33 1)44492029  
**E-mail:**  
communication@uic.asso.fr

**LANGUAGES:** English; French; German.

**SECTORS:** Transport equipment.

**ACTIVITIES:** Information, policy; Media contacts/public relations; Research and development; Standardization.

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials															
Manufacturing Processes				N	N		N								
Machinery															
Equipment															
Manufactured Products	F														
Technologies															
Engineering, Methods & Services	F			N	N		N								
Quality, Standards & Maintenance															
<hr/>															
Seminars, Training														F	
Congresses														F	
Trade Fairs														F	
<hr/>															
<b>Form of Reply</b>															
List of Companies or Organizations															
Lists of Experts															
Lists of Transferable Technologies															
State of the Art, Publications															
Customized Research															
Commercial Literature															
Bibliographies															
Proposal and Estimate for Research , Study															
Company Matching															
Lists of organizations															
Schedule															
Detailed Programme															





# TECHINFORMI, GEORGIAN RESEARCH INSTITUTE FOR SCIENTIFIC AND TECHNICAL INFORMATION

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Fax: (+995 32)987618  
E-mail: isbi@tech.org.ge

LANGUAGES: *English; Russian.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Information, general; Information, patents; Information, policy; Information, specialized; Research and development; Technology transfer.*

**P: Payable Services    F: Free Services**

### Type of Query

**N: Payable or Free Services**

<b>Raw Materials</b>	N	N	N	N	N	N	N	N	N	N	N	N	N	
<b>Manufacturing Processes</b>	N	N	N	N	N	N	N	N	N	N	N	N	N	
<b>Machinery</b>	N	N	N	N	N	N	N	N	N	N	N	N	N	
<b>Equipment</b>	N	N	N	N	N	N	N	N	N	N	N	N	N	
<b>Manufactured Products</b>	N	N	N	N	N	N	N	N	N	N	N	N	N	
<b>Technologies</b>	N	N	N	N	N	N	N	N	N	N	N	N	N	
<b>Engineering, Methods &amp; Services</b>	N	N	N	N	N	N	N	N	N	N	N	N	N	
<b>Quality, Standards &amp; Maintenance</b>	N	N	N	N	N	N	N	N	N	N	N	N	N	
<b>Seminars, Training</b>												N	N	N
<b>Congresses</b>												N	N	N
<b>Trade Fairs</b>												N	N	N
<b>Form of Reply</b>														
<i>List of Companies or Organizations</i>														
<i>Lists of Experts</i>														
<i>Lists of Transferable Technologies</i>														
<i>State of the Art, Publications</i>														
<i>Customized Research</i>														
<i>Commercial Literature</i>														
<i>Bibliographies</i>														
<i>Proposal and Estimate for Research, Study</i>														
<i>Company Matching</i>														
<i>Lists of organizations</i>														
<i>Schedule</i>														
<i>Detailed Programme</i>														



**FORSCHUNGSVERBUND SONNENERGIE**

☎ Dr. Hansmartin P. Hertlein

☒ Solar Energy Research  
Association c/o DLR  
D-51170-Cologne  
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E-mail: h.hertlein@dlr.de

LANGUAGES: *English; German.*

SECTORS: *Energy; Engineering; Environment.*

ACTIVITIES: *Consulting; Research and development; Standardization; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials																				
Manufacturing Processes																				
Machinery																				
Equipment																				
Manufactured Products																				
Technologies	N	N	N	P	P															P
Engineering, Methods & Services	N																			P
Quality, Standards & Maintenance																				
Seminars, Training																				P
Congresses																				
Trade Fairs																				
<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research , Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				



## ENVIRONMENTAL PROTECTION ASSOCIATION OF GHANA

☎ Mr. John Kwadwo Owusu  
Project Manager

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Asawasi Kumasi  
Ghana

☎ Tel: (+233 51)29950  
Fax: (+233 51)22537

LANGUAGES: *English.*

SECTORS: *Environment; Forestry.*

ACTIVITIES: *Information, general.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials																				
Manufacturing Processes																				
Machinery																				
Equipment																				
Manufactured Products																				
Technologies																				
Engineering, Methods & Services	F	P	N	F															F	
Quality, Standards & Maintenance																				
Seminars, Training																			N	N
Congresses																			N	N
Trade Fairs																				
<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research , Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				

## OMIKK NATIONAL TECHNICAL INFORMATION CENTRE AND LIBRARY

☎ Mr. Péter Szántó  
Director

✉ P.O. Box 12  
H-1428 Budapest  
Hungary

☎ Tel: (36-1) 138-48-37  
Fax: (36-1) 118-01-09  
E-mail: dirlibr@omk.omikk.hu

**LANGUAGES:** *English; German; Hungarian; Russian.*

**SECTORS:** *Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Computer technologies and engineering; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and petroleum products; Plastic and plastic products; Pulp, paper and paper products; Rubber and rubber products; Software engineering; Textile and textile products.*

**ACTIVITIES:** *Information, general; Information, specialized.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>	N	F			P		P						
<b>Manufacturing Processes</b>	N	F		P	P		P	P	F				
<b>Machinery</b>	N	F		P	P		P		F				
<b>Equipment</b>	N	F		P	P		P						
<b>Manufactured Products</b>	N	F		P	P		P						
<b>Technologies</b>	N	F		P	P		P	P	F				
<b>Engineering, Methods &amp; Services</b>	N	F		P	P		P	P					
<b>Quality, Standards &amp; Maintenance</b>	N	F		P	P		P	P					
<b>Seminars, Training</b>										N	P	P	
<b>Congresses</b>													
<b>Trade Fairs</b>													
<b>Form of Reply</b>													
<i>List of Companies or Organizations</i>													
<i>Lists of Experts</i>													
<i>Lists of Transferable Technologies</i>													
<i>State of the Art, Publications</i>													
<i>Customized Research</i>													
<i>Commercial Literature</i>													
<i>Bibliographies</i>													
<i>Proposal and Estimate for Research, Study</i>													
<i>Company Matching</i>													
<i>Lists of organizations</i>													
<i>Schedule</i>													
<i>Detailed Programme</i>													





**BHEL, BHARAT HEAVY ELECTRICALS LTD.**

☎ Mr. P.V. Bhat  
Additional General  
Manager

✉ Corporate R&D Division  
Vikasnagar  
India

☎ Tel: (+9140)3079329/3079494  
Fax: (9140)278320

LANGUAGES: *English.*

SECTORS: *Electrical products; Energy; Engineering.*

ACTIVITIES: *Industrial activity.*

P: Payable Services    F: Free Services

Type of Query

N: Payable or Free Services

Raw Materials																				
Manufacturing Processes										F										
Machinery																				
Equipment			P		F															
Manufactured Products										F										
Technologies																				
Engineering, Methods & Services										F										
Quality, Standards & Maintenance																				
Seminars, Training																				
Congresses																				
Trade Fairs																				
<b>Form of Reply</b>																				
List of Companies or Organizations																				
Lists of Experts																				
Lists of Transferable Technologies																				
State of the Art, Publications																				
Customized Research																				
Commercial Literature																				
Bibliographies																				
Proposal and Estimate for Research , Study																				
Company Matching																				
Lists of organizations																				
Schedule																				
Detailed Programme																				

## C.P. CONSULTANTS (P) LTD

☞ Mr. Sudipto Mukherjee  
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LANGUAGES: *English.*

SECTORS: *Chemicals (basic); Chemistry; Engineering; Food and beverages general; Paints and varnishes; Pesticides and fertilizers; Petroleum and petroleum products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Soap, detergents and cosmetics; Sugar; Textile and textile products.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Consulting; Information, general; Information, specialized; Technology transfer.*

P: Payable Services    F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials	P	P	N		P			F				
Manufacturing Processes	P	P	N		P			F	P			
Machinery	P	P	N		P			F				
Equipment	P	P	N		P			F				
Manufactured Products	P	P	N		P			F				
Technologies	P	P	N		P			F				
Engineering, Methods & Services	P	P			P			F	P			
Quality, Standards & Maintenance	P	P			P			F				
Seminars, Training												
Congresses												
Trade Fairs												
<b>Form of Reply</b>												
List of Companies or Organizations												
Lists of Experts												
Lists of Transferable Technologies												
State of the Art, Publications												
Customized Research												
Commercial Literature												
Bibliographies												
Proposal and Estimate for Research , Study												
Company Matching												
Lists of organizations												
Schedule												
Detailed Programme												

## CBE. CENTRE FOR BUILT ENVIRONMENT

☎ Prof. Santosh Gosh

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W. Bengal  
India

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E-mail: ranajit@cal.vsnl.net.in

**LANGUAGES:** *English.*

**SECTORS:** *Agro-industry general; Construction products, building materials; Electrical products; Energy; Engineering; Environment; Fabricated metal products; Fisheries; Forestry; Fruit and vegetables; Iron and steel; Non-ferrous metals; Paints and varnishes; Plastic and plastic products; Wood and wood products.*

**ACTIVITIES:** *Information, specialized; Research and development; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>																				
<b>Machinery</b>																				
<b>Equipment</b>																				
<b>Manufactured Products</b>																				
<b>Technologies</b>																				
<b>Engineering, Methods &amp; Services</b>		F	F																	N
<b>Quality, Standards &amp; Maintenance</b>																				
<b>Seminars, Training</b>																				F F F
<b>Congresses</b>																				F F F
<b>Trade Fairs</b>																				
<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research, Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				

## CENTRAL MANUFACTURING TECHNOLOGY INSTITUTE

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LANGUAGES: *English.*

SECTORS: *Electrical machinery and machine tools; Engineering; Machinery and equipment (except electrical); Measuring and controlling equipment; Software engineering.*

ACTIVITIES: *Consulting; Information, general; Information, patents; Information, specialized; Quality certification; Research and development; Technology transfer; Training institutes.*

P: Payable Services    F: Free Services

### Type of Query

N: Payable or Free Services

Raw Materials																				
Manufacturing Processes																				P
Machinery																				P
Equipment																				P
Manufactured Products																				
Technologies																				P
Engineering, Methods & Services																				P
Quality, Standards & Maintenance																				P
Seminars, Training																				P
Congresses																				F
Trade Fairs																				F
<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research , Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				

## EDI, ENTREPRENEURSHIP DEVELOPMENT INSTITUTE OF INDIA

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Project Director

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**LANGUAGES:** *English.*

**SECTORS:** *Agro-industry general; Bread and bakery products; Chemistry; Construction products, building materials; Food and beverages general; Fruit and vegetables; Leather and leather products; Meat and meat products; Milk and dairy products; Mineral water and non-alcoholic beverages; Packaging; Paints and varnishes; Pharmaceuticals; Plastic and plastic products; Pulp, paper and paper products; Soap, detergents and cosmetics; Textile and textile products.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Assistance to women-owned SMEs; Consulting; Information, general; Technology transfer; Training institutes.*

**P: Payable Services    F: Free Services**

### Type of Query

**N: Payable or Free Services**

<b>Raw Materials</b>			P																
<b>Manufacturing Processes</b>		N	P			N													
<b>Machinery</b>			P																
<b>Equipment</b>			P																
<b>Manufactured Products</b>			P			N													
<b>Technologies</b>		N	P			N													
<b>Engineering, Methods &amp; Services</b>		N				N													
<b>Quality, Standards &amp; Maintenance</b>		N				N													
<b>Seminars, Training</b>																		F	F
<b>Congresses</b>																			
<b>Trade Fairs</b>																			
<b>Form of Reply</b>																			
	List of Companies or Organizations																		
	Lists of Experts																		
	Lists of Transferable Technologies																		
	State of the Art, Publications																		
	Customized Research																		
	Commercial Literature																		
	Bibliographies																		
	Proposal and Estimate for Research , Study																		
	Company Matching																		
	Lists of organizations																		
	Schedule																		
	Detailed Programme																		

## INDIA LEAD ZINC DEVELOPMENT ASSOCIATION

☎ Mr. L. Pugazhenty  
Executive Director

📍 39, Tughlagabad  
Institutional Area  
New Delhi 110 062  
India

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6992536  
6992538  
Fax: 6989522  
E-mail: delhi.ilzic@access.net.in

LANGUAGES: *English.*

SECTORS: *Energy; Environment; Fabricated metal products; Non-ferrous metals.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Information, general; Information, specialized; Standardization; Technology transfer; Training institutes.*

**P: Payable Services    F: Free Services**

### Type of Query

**N: Payable or Free Services**

Raw Materials	F			N															
Manufacturing Processes	F	F																	
Machinery	F																		
Equipment	F																		
Manufactured Products																			
Technologies				P															
Engineering, Methods & Services																			
Quality, Standards & Maintenance																			
Seminars, Training														F			P	P	
Congresses																			
Trade Fairs																			
<b>Form of Reply</b>																			
List of Companies or Organizations																			
Lists of Experts																			
Lists of Transferable Technologies																			
State of the Art, Publications																			
Customized Research																			
Commercial Literature																			
Bibliographies																			
Proposal and Estimate for Research , Study																			
Company Matching																			
Lists of organizations																			
Schedule																			
Detailed Programme																			

# ISED, INSTITUTE OF SMALL ENTERPRISES AND DEVELOPMENT

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Director

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India

☎ Tel: (+91-484)347 884  
335 171  
Fax: (+91-484)347 884  
345 163

LANGUAGES: *English.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Assistance to women-owned SMEs; Consulting; Information, general; Information, policy; Information, specialized; Mediation; Training institutes.*

P: Payable Services    F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials																					
Manufacturing Processes	P	P	P	P	P	P	P	P	P	P											
Machinery																					
Equipment																					
Manufactured Products	P	P	P	P	P	P	P	P	P	P											
Technologies																					
Engineering, Methods & Services																					
Quality, Standards & Maintenance																					
Seminars, Training																			P	P	P
Congresses																			P	P	P
Trade Fairs																			P	P	P
<b>Form of Reply</b>																					
List of Companies or Organizations																					
Lists of Experts																					
Lists of Transferable Technologies																					
State of the Art, Publications																					
Customized Research																					
Commercial Literature																					
Bibliographies																					
Proposal and Estimate for Research , Study																					
Company Matching																					
Lists of organizations																					
Schedule																					
Detailed Programme																					

## JAYADEVA VERMA AND ASSOCIATES

☎ Dr. J.D. Verma

☐ BH-31, Suklya  
Indore 452 001 (M.P.)  
India

☎ Tel: 731-550914  
Fax: 731-463063

**LANGUAGES:** *English; French; Persian.*

**SECTORS:** *Multi-sector (covers all fields).*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Banking/financing; Consulting; Import/export; Information, general; Information, patents; Information, policy; Information, specialized; Media contacts/public relations; Mediation; Research and development; Subcontracting; Technology transfer; Trade and commerce; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>	P	P	P	P	P	P	P	P	P			
<b>Manufacturing Processes</b>	P	P	P	P	P	P	P	P	P			
<b>Machinery</b>	P	P	P	P	P	P	P	P	P			
<b>Equipment</b>	P	P	P	P	P	P	P	P	P			
<b>Manufactured Products</b>	P	P	P	P	P	P	P	P	P			
<b>Technologies</b>	P	P	P	P	P	P	P	P	P			
<b>Engineering, Methods &amp; Services</b>	P	P	P	P	P	P	P	P	P			
<b>Quality, Standards &amp; Maintenance</b>	P	P	P	P	P	P	P	P	P			
<b>Seminars, Training</b>										N	N	N
<b>Congresses</b>										N	N	N
<b>Trade Fairs</b>										N	N	N
<b>Form of Reply</b>												
<i>List of Companies or Organizations</i>												
<i>Lists of Experts</i>												
<i>Lists of Transferable Technologies</i>												
<i>State of the Art, Publications</i>												
<i>Customized Research</i>												
<i>Commercial Literature</i>												
<i>Bibliographies</i>												
<i>Proposal and Estimate for Research , Study</i>												
<i>Company Matching</i>												
<i>Lists of organizations</i>												
<i>Schedule</i>												
<i>Detailed Programme</i>												



# NATIONAL COUNCIL FOR CEMENT AND BUILDING MATERIALS

☎ Shri P.T. Nanjappa  
Group Manager

📍 34th Km Stone, NH2  
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India

☎ Tel: (+91 129)242051 to 56  
Fax: (+91 129)242100  
E-mail:  
nccbm@giasdl01.vsnl.net.in

**LANGUAGES:** *English.*

**SECTORS:** *Construction products, building materials.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Consulting; Information, general; Information, specialized; Marketing; Quality certification; Research and development; Standardization; Technology transfer; Training institutes.*

**P: Payable Services      F: Free Services**

### Type of Query

**N: Payable or Free Services**

<b>Raw Materials</b>	N	N	N	N	P	N	N	N	N				
<b>Manufacturing Processes</b>	N	N	N	N	P	N	N	N	N				
<b>Machinery</b>	N	N	N	N	P	N	N	N	N				
<b>Equipment</b>	N	N	N	N	P	N	N	N	N				
<b>Manufactured Products</b>	N	N	N	N	P	N	N	N	N				
<b>Technologies</b>	N	N	N	N	P	N	N	N	N				
<b>Engineering, Methods &amp; Services</b>	N	N	N	N	P	N	N	N	N				
<b>Quality, Standards &amp; Maintenance</b>	N	N	N	N	P	N	N	N	N				
<b>Seminars, Training</b>												N	
<b>Congresses</b>												N	
<b>Trade Fairs</b>												N	
<b>Form of Reply</b>													
<i>List of Companies or Organizations</i>													
<i>Lists of Experts</i>													
<i>Lists of Transferable Technologies</i>													
<i>State of the Art, Publications</i>													
<i>Customized Research</i>													
<i>Commercial Literature</i>													
<i>Bibliographies</i>													
<i>Proposal and Estimate for Research , Study</i>													
<i>Company Matching</i>													
<i>Lists of organizations</i>													
<i>Schedule</i>													
<i>Detailed Programme</i>													

**PROTECH, PROTECH SYSTEMS PRIVATE LIMITED**

☎ Mr. Atul Bal  
Director

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India

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E-mail: atul.protech@access.net.in

**LANGUAGES:** English; Hindi.

**SECTORS:** Agricultural machinery; Agro-industry general; Biotechnology and genetic engineering; Computer technologies and engineering; Electrical machinery and machine tools; Electrical products; Electronics and communications; Energy; Engineering; Environment; Food and beverages general; Leather and leather products; Machinery and equipment (except electrical); Packaging; Printing and publishing industry; Process engineering; Software engineering; Textile and textile products.

**ACTIVITIES:** Assistance to small and medium enterprise/industry; Assistance to women-owned SMEs; Consulting; Distribution; Import/export; Industrial activity; Information, general; Information, policy; Information, specialized; Marketing; Media contacts/public relations; Quality certification; Standardization; Subcontracting; Technology transfer; Trade and commerce; Training institutes.

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>	N								N			
<b>Manufacturing Processes</b>	N		P	N	N				N	N		
<b>Machinery</b>	N		P						N	N		
<b>Equipment</b>	N		P						N	N		
<b>Manufactured Products</b>	N	P	P		N	P			N	N		
<b>Technologies</b>	N	P	P	N	N	P	N		N	N		
<b>Engineering, Methods &amp; Services</b>		P	P		N				N	N		
<b>Quality, Standards &amp; Maintenance</b>		P	P		N			N	N	N		
<b>Seminars, Training</b>										N	N	N
<b>Congresses</b>										N	N	N
<b>Trade Fairs</b>										N	N	N
<b>Form of Reply</b>												
List of Companies or Organizations												
Lists of Experts												
Lists of Transferable Technologies												
State of the Art, Publications												
Customized Research												
Commercial Literature												
Bibliographies												
Proposal and Estimate for Research, Study												
Company Matching												
Lists of organizations												
Schedule												
Detailed Programme												

## TECHNOLOGY TRANSFER ASSOCIATION

☎ Mr. Y.H. Gharpure  
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India

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E-mail:  
gharpure@bom3.vsnal.netin

**LANGUAGES:** *English.*

**SECTORS:** *Alcoholic beverages; Biotechnology and genetic engineering; Chemicals (basic); Chemistry; Environment; Food and beverages general; Milk and dairy products; Mineral water and non-alcoholic beverages; Non-ferrous metals; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Petroleum and petroleum products; Pharmaceuticals; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Sugar.*

**ACTIVITIES:** *Subcontracting.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																		
<b>Manufacturing Processes</b>																		
<b>Machinery</b>																		
<b>Equipment</b>																		
<b>Manufactured Products</b>																		
<b>Technologies</b>	P	P	P	P											P			
<b>Engineering, Methods &amp; Services</b>																		
<b>Quality, Standards &amp; Maintenance</b>																		
<b>Seminars, Training</b>																	F	F
<b>Congresses</b>																	F	F
<b>Trade Fairs</b>																	F	F
<b>Form of Reply</b>																		
<i>List of Companies or Organizations</i>																		
<i>Lists of Experts</i>																		
<i>Lists of Transferable Technologies</i>																		
<i>State of the Art, Publications</i>																		
<i>Customized Research</i>																		
<i>Commercial Literature</i>																		
<i>Bibliographies</i>																		
<i>Proposal and Estimate for Research , Study</i>																		
<i>Company Matching</i>																		
<i>Lists of organizations</i>																		
<i>Schedule</i>																		
<i>Detailed Programme</i>																		

**TROIKA PROCESSES PVT. LTD.**

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Fax: (+91 22)2823778  
Web site:  
<http://www.troikaindia.com>  
E-mail: [troika@bom3.vsnl.net.in](mailto:troika@bom3.vsnl.net.in)

LANGUAGES: *English.*

SECTORS: *Agro-industry general; Fabricated metal products; Soap, detergents and cosmetics.*

ACTIVITIES: *Import/export.*

P: Payable Services    F: Free Services

**Type of Query**

N: Payable or Free Services

Raw Materials																				
Manufacturing Processes	F																			
Machinery	F																			
Equipment	F																			
Manufactured Products																				
Technologies	F																			
Engineering, Methods & Services																				
Quality, Standards & Maintenance																				
Seminars, Training																				
Congresses																				
Trade Fairs																				
<b>Form of Reply</b>																				
List of Companies or Organizations																				
Lists of Experts																				
Lists of Transferable Technologies																				
State of the Art, Publications																				
Customized Research																				
Commercial Literature																				
Bibliographies																				
Proposal and Estimate for Research , Study																				
Company Matching																				
Lists of organizations																				
Schedule																				
Detailed Programme																				

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Mumbai-400 025  
India

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Fax: 022-432-9664

LANGUAGES: *English.*

SECTORS: *Chemicals (basic); Chemistry; Energy; Environment; Paints and varnishes; Pesticides and fertilizers; Petroleum and petroleum products; Pharmaceuticals; Plastic and plastic products; Process engineering; Rubber and rubber products; Soap, detergents and cosmetics.*

ACTIVITIES: *Consulting.*

P: Payable Services    F: Free Services

### Type of Query

N: Payable or Free Services

Raw Materials														
Manufacturing Processes	N	F		P	P	F			N	P				
Machinery					P					P				
Equipment					P					P				
Manufactured Products						F			N	P				
Technologies	N	F	P	P	P				N	P				
Engineering, Methods & Services	N	F		P	P					P				
Quality, Standards & Maintenance										P				
Seminars, Training													F	
Congresses													F	
Trade Fairs													F	
<b>Form of Reply</b>														
<i>List of Companies or Organizations</i>														
<i>Lists of Experts</i>														
<i>Lists of Transferable Technologies</i>														
<i>State of the Art, Publications</i>														
<i>Customized Research</i>														
<i>Commercial Literature</i>														
<i>Bibliographies</i>														
<i>Proposal and Estimate for Research , Study</i>														
<i>Company Matching</i>														
<i>Lists of organizations</i>														
<i>Schedule</i>														
<i>Detailed Programme</i>														

**APCC, ASIAN AND PACIFIC COCONUT COMMUNITY**

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**Web site:**  
<http://www.apcc.org.sg/>  
**E-mail:** apcc@indo.net.id

**LANGUAGES:** *English.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Import/export; Information, general; Marketing; Research and development; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

	P	P	P	P	P	P	P	P	P	F			
<b>Raw Materials</b>													
<b>Manufacturing Processes</b>													
<b>Machinery</b>													
<b>Equipment</b>													
<b>Manufactured Products</b>													
<b>Technologies</b>													
<b>Engineering, Methods &amp; Services</b>													
<b>Quality, Standards &amp; Maintenance</b>													
<b>Seminars, Training</b>													
<b>Congresses</b>													
<b>Trade Fairs</b>													
<b>Form of Reply</b>													
<i>List of Companies or Organizations</i>													
<i>Lists of Experts</i>													
<i>Lists of Transferable Technologies</i>													
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<i>Commercial Literature</i>													
<i>Bibliographies</i>													
<i>Proposal and Estimate for Research , Study</i>													
<i>Company Matching</i>													
<i>Lists of organizations</i>													
<i>Schedule</i>													
<i>Detailed Programme</i>													

## ISRAEL EXPORT INSTITUTE

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E-mail: rozen@export.gov.ilLANGUAGES: *English.*SECTORS: *Multi-sector (covers all fields).*ACTIVITIES: *Assistance to small and medium enterprise/industry; Import/export; Information, general; Training institutes.*

P: Payable Services    F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials	F			F		F			F		
Manufacturing Processes	F			F		F			F		
Machinery	F			F		F			F		
Equipment	F			F		F			F		
Manufactured Products	F			F		F			F		
Technologies											
Engineering, Methods & Services											
Quality, Standards & Maintenance											
Seminars, Training									F	F	N
Congresses									F	F	N
Trade Fairs									F	F	N
<b>Form of Reply</b>											
<i>List of Companies or Organizations</i>											
<i>Lists of Experts</i>											
<i>Lists of Transferable Technologies</i>											
<i>State of the Art, Publications</i>											
<i>Customized Research</i>											
<i>Commercial Literature</i>											
<i>Bibliographies</i>											
<i>Proposal and Estimate for Research, Study</i>											
<i>Company Matching</i>											
<i>Lists of organizations</i>											
<i>Schedule</i>											
<i>Detailed Programme</i>											

## MANUFACTURERS' ASSOCIATION OF ISRAEL

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E-mail: trade@industry.org.il

**LANGUAGES:** *English.*

**SECTORS:** *Agricultural machinery; Agro-industry general; Chemicals (basic); Chemistry; Computer technologies and engineering; Construction products, building materials; Electrical machinery and machine tools; Electrical products; Electronics and communications; Energy; Engineering; Fabricated metal products; Food and beverages general; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Measuring and controlling equipment; Non-ferrous metals; Non-metallic mineral products; Packaging; Paints and varnishes; Pesticides and fertilizers; Petroleum and petroleum products; Pharmaceuticals; Plastic and plastic products; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Software engineering; Textile and textile products; Wood and wood products.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Assistance to women-owned SMEs; Consulting; Industrial activity; Information, general; Information, policy; Information, specialized; Media contacts/public relations; Technology transfer; Trade and commerce; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>	F	F								F			
<b>Manufacturing Processes</b>	F	F								F			
<b>Machinery</b>	F	F								F			
<b>Equipment</b>	F	F								F			
<b>Manufactured Products</b>	F	F								F			
<b>Technologies</b>	F	F								F			
<b>Engineering, Methods &amp; Services</b>	F	F								F			
<b>Quality, Standards &amp; Maintenance</b>	F	F								F			
<b>Seminars, Training</b>											F	F	N
<b>Congresses</b>													
<b>Trade Fairs</b>													N
<b>Form of Reply</b>													
<i>List of Companies or Organizations</i>													
<i>Lists of Experts</i>													
<i>Lists of Transferable Technologies</i>													
<i>State of the Art, Publications</i>													
<i>Customized Research</i>													
<i>Commercial Literature</i>													
<i>Bibliographies</i>													
<i>Proposal and Estimate for Research , Study</i>													
<i>Company Matching</i>													
<i>Lists of organizations</i>													
<i>Schedule</i>													
<i>Detailed Programme</i>													



## ORSHAN, JEHUDA

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E-mail: orshan@internet-zahav.netLANGUAGES: *English.*SECTORS: *Agro-industry general; Alcoholic beverages; Baby foods; Bread and bakery products; Fish processing; Food and beverages general; Fruit and vegetables; Leather and leather products; Meat and meat products; Milk and dairy products; Mineral water and non-alcoholic beverages; Pulp, paper and paper products; Rubber and rubber products; Sugar.*ACTIVITIES: *Consulting; Information, general; Information, specialized; Technology transfer.*

P: Payable Services F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials			N	N																	
Manufacturing Processes			N	N				N													
Machinery			N	N																	
Equipment			N	N																	
Manufactured Products			N	N																	
Technologies			N	N																	
Engineering, Methods & Services			N	N																	
Quality, Standards & Maintenance				N																	
Seminars, Training																					
Congresses																					
Trade Fairs																					
<b>Form of Reply</b>																					
List of Companies or Organizations																					
Lists of Experts																					
Lists of Transferable Technologies																					
State of the Art, Publications																					
Customized Research																					
Commercial Literature																					
Bibliographies																					
Proposal and Estimate for Research , Study																					
Company Matching																					
Lists of organizations																					
Schedule																					
Detailed Programme																					

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LANGUAGES: English; French; Italian.

SECTORS: Agro-industry general; Food and beverages general; Machinery and equipment (except electrical).

ACTIVITIES: Industrial activity.

P: Payable Services F: Free Services

Type of Query

N: Payable or Free Services

Raw Materials																		F
Manufacturing Processes		F	F			P	F											F
Machinery		F	F			P	F											F
Equipment		F	F			P	F											F
Manufactured Products		F	F			P	F											F
Technologies		F	F			P	F											F
Engineering, Methods & Services		F	F			P	F											F
Quality, Standards & Maintenance		F	F			P	F											F
<hr/>																		
Seminars, Training																		
Congresses																		
Trade Fairs																		
<b>Form of Reply</b>																		
<i>List of Companies or Organizations</i>																		
<i>Lists of Experts</i>																		
<i>Lists of Transferable Technologies</i>																		
<i>State of the Art, Publications</i>																		
<i>Customized Research</i>																		
<i>Commercial Literature</i>																		
<i>Bibliographies</i>																		
<i>Proposal and Estimate for Research, Study</i>																		
<i>Company Matching</i>																		
<i>Lists of organizations</i>																		
<i>Schedule</i>																		
<i>Detailed Programme</i>																		

# SOCIETY FOR RESEARCH AND INFORMATION ON TROPICAL ZONES

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**LANGUAGES:** *English.*

**SECTORS:** *Agro-industry general; Energy; Engineering; Environment; Packaging; Pesticides and fertilizers; Pulp, paper and paper products; Sugar.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Consulting; Information, patents; Research and development.*

**P: Payable Services    F: Free Services**

### Type of Query

**N: Payable or Free Services**

<b>Raw Materials</b>	N	N		N		N	N	N					
<b>Manufacturing Processes</b>	N	N	N	N	N	N		N	N				
<b>Machinery</b>													
<b>Equipment</b>	N	N		N				N	N				
<b>Manufactured Products</b>	N	N				N							
<b>Technologies</b>	N	N	N	N				N	N				
<b>Engineering, Methods &amp; Services</b>	N	N			N			N	N				
<b>Quality, Standards &amp; Maintenance</b>													
<b>Seminars, Training</b>													P
<b>Congresses</b>										N	N		P
<b>Trade Fairs</b>										N			P
<b>Form of Reply</b>													
<i>List of Companies or Organizations</i>													
<i>Lists of Experts</i>													
<i>Lists of Transferable Technologies</i>													
<i>State of the Art, Publications</i>													
<i>Customized Research</i>													
<i>Commercial Literature</i>													
<i>Bibliographies</i>													
<i>Proposal and Estimate for Research, Study</i>													
<i>Company Matching</i>													
<i>Lists of organizations</i>													
<i>Schedule</i>													
<i>Detailed Programme</i>													

## JEDCO. JORDAN EXPORT DEVELOPMENT AND COMMERCIAL CENTERS CORPORATION

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E-mail: [jedco@jedco.gov.jo](mailto:jedco@jedco.gov.jo)

**LANGUAGES:** Arabic; English.

**SECTORS:** Agricultural machinery; Biotechnology and genetic engineering; Computer technologies and engineering; Construction of vehicles; Construction products, building materials; Electrical products; Electronics and communications; Energy; Engineering; Fabricated metal products; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Mining and quarrying; Non-ferrous metals; Non-metallic mineral products; Plastic and plastic products; Process engineering; Pulp, paper and paper products; Rubber and rubber products; Software engineering; Transport equipment; Wood and wood products.

**ACTIVITIES:** Assistance to small and medium enterprise/industry; Information, general.

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials						F	F					F								
Manufacturing Processes						F	F					F								
Machinery						F	F					F								
Equipment						F	F					F								
Manufactured Products	F					F	F					F								
Technologies						F	F					F								
Engineering, Methods & Services						F	F					F								
Quality, Standards & Maintenance						F	F					F								
Seminars, Training																				
Congresses																				
Trade Fairs																		F	F	F
<b>Form of Reply</b>																				
List of Companies or Organizations																				
Lists of Experts																				
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State of the Art, Publications																				
Customized Research																				
Commercial Literature																				
Bibliographies																				
Proposal and Estimate for Research , Study																				
Company Matching																				
Lists of organizations																				
Schedule																				
Detailed Programme																				

**ARSO. AFRICAN REGIONAL ORGANIZATION FOR STANDARDIZATION**

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Kenya

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LANGUAGES: *English; French.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Standardization.*

P: Payable Services    F: Free Services

Type of Query

N: Payable or Free Services

Raw Materials															
Manufacturing Processes															
Machinery															
Equipment															
Manufactured Products															
Technologies															
Engineering, Methods & Services															
Quality, Standards & Maintenance	P	P			N	P	P	P	P						
Seminars, Training													F	F	F
Congresses															
Trade Fairs															
<b>Form of Reply</b>															
List of Companies or Organizations															
Lists of Experts															
Lists of Transferable Technologies															
State of the Art, Publications															
Customized Research															
Commercial Literature															
Bibliographies															
Proposal and Estimate for Research , Study															
Company Matching															
Lists of organizations															
Schedule															
Detailed Programme															

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LANGUAGES: *English.*

SECTORS: *Environment.*

ACTIVITIES: *Information, specialized.*

**P: Payable Services      F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials																						
Manufacturing Processes																						
Machinery																						
Equipment																						
Manufactured Products																						
Technologies																						
Engineering, Methods & Services																						
Quality, Standards & Maintenance																						
Seminars, Training																						
Congresses																						
Trade Fairs																						
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	<i>Customized Research</i>																					
	<i>Commercial Literature</i>																					
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	<i>Proposal and Estimate for Research , Study</i>																					
	<i>Company Matching</i>																					
	<i>Lists of organizations</i>																					
	<i>Schedule</i>																					
	<i>Detailed Programme</i>																					

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E-mail: [infish@po.jaring.my](mailto:infish@po.jaring.my)

LANGUAGES: *English.*

SECTORS: *Fisheries.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Consulting; Information, specialized.*

P: Payable Services F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials	N	N		N	P		N	N	N			
Manufacturing Processes	N	N	N				N	N				
Machinery	N	N										
Equipment	N	N										
Manufactured Products	N	N		N	P			N	N			
Technologies	N	N		N								
Engineering, Methods & Services												
Quality, Standards & Maintenance	N	N		N				N				
Seminars, Training											N	
Congresses											N	
Trade Fairs											N	
<b>Form of Reply</b>												
List of Companies or Organizations												
Lists of Experts												
Lists of Transferable Technologies												
State of the Art, Publications												
Customized Research												
Commercial Literature												
Bibliographies												
Proposal and Estimate for Research , Study												
Company Matching												
Lists of organizations												
Schedule												
Detailed Programme												

**SEASI. SOUTH EAST ASIA IRON AND STEEL INSTITUTE**

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**LANGUAGES:** *English.*

**SECTORS:** *Iron and steel.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials														
Manufacturing Processes		F		N										
Machinery														
Equipment				N										
Manufactured Products														
Technologies		F		N										
Engineering, Methods & Services	N	F												
Quality, Standards & Maintenance														
<b>Seminars, Training</b>													F	
Congresses														
Trade Fairs														
<b>Form of Reply</b>														
	<i>List of Companies or Organizations</i>													
	<i>Lists of Experts</i>													
	<i>Lists of Transferable Technologies</i>													
	<i>State of the Art, Publications</i>													
	<i>Customized Research</i>													
	<i>Commercial Literature</i>													
	<i>Bibliographies</i>													
	<i>Proposal and Estimate for Research, Study</i>													
	<i>Company Matching</i>													
	<i>Lists of organizations</i>													
	<i>Schedule</i>													
	<i>Detailed Programme</i>													



## GRAT. GROUPE DE RECHERCHES ET D'APPLICATIONS TECHNIQUES

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**LANGUAGES:** *English; French.*

**SECTORS:** *Energy; Environment; Fish processing; Fruit and vegetables.*

**ACTIVITIES:** *Assistance to women-owned SMEs; Consulting; Distribution; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>		F																		
<b>Machinery</b>																				
<b>Equipment</b>																				
<b>Manufactured Products</b>																				
<b>Technologies</b>			F																	
<b>Engineering, Methods &amp; Services</b>		F	F																	
<b>Quality, Standards &amp; Maintenance</b>			F																	
<b>Seminars, Training</b>																F	F	F		
<b>Congresses</b>																F	F	F		
<b>Trade Fairs</b>																F	F	F		
<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
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<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
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<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				

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E-mail: mss@maltanet.net

**LANGUAGES:** *English; French; Italian.*

**SECTORS:** *Construction of vehicles; Electrical products; Engineering; Fabricated metal products; Food and beverages general; Machinery and equipment (except electrical); Pharmaceuticals; Plastic and plastic products; Pulp, paper and paper products; Soap, detergents and cosmetics; Textile and textile products; Wood and wood products.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Consulting; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>															
<b>Manufacturing Processes</b>					P						P				
<b>Machinery</b>					P						P				
<b>Equipment</b>					P						P				
<b>Manufactured Products</b>															
<b>Technologies</b>															
<b>Engineering, Methods &amp; Services</b>					P						P				
<b>Quality, Standards &amp; Maintenance</b>					P						P				
<b>Seminars, Training</b>														P	P
<b>Congresses</b>															
<b>Trade Fairs</b>															
<b>Form of Reply</b>															
List of Companies or Organizations															
Lists of Experts															
Lists of Transferable Technologies															
State of the Art, Publications															
Customized Research															
Commercial Literature															
Bibliographies															
Proposal and Estimate for Research, Study															
Company Matching															
Lists of organizations															
Schedule															
Detailed Programme															

## DEPARTAMENTO DE MADERA, CELULOSE Y PAPEL UNIVERSIDAD DE GUADALAJARA

☎ MC Luz Elena Arce  
Castillo  
Jefe  
Centro de Información y Documentación

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Mexico

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larce@amatl.dmcyp.udg.mx

**LANGUAGES:** *English; German; Spanish.*

**SECTORS:** *Biotechnology and genetic engineering; Forestry; Packaging; Printing and publishing industry; Pulp, paper and paper products; Wood and wood products.*

**ACTIVITIES:** *Consulting; Information, specialized; Research and development.*

**P: Payable Services    F: Free Services**

### Type of Query

**N: Payable or Free Services**

<b>Raw Materials</b>	N				N		N	P	N				
<b>Manufacturing Processes</b>	N		N	N	N		N	P	N				
<b>Machinery</b>	N						N						
<b>Equipment</b>	N						N						
<b>Manufactured Products</b>	N		N	N	N		N	P	N				
<b>Technologies</b>	N						N						
<b>Engineering, Methods &amp; Services</b>							N						
<b>Quality, Standards &amp; Maintenance</b>					N		N		N				
<hr/>													
<b>Seminars, Training</b>											N	N	N
<b>Congresses</b>											N	N	N
<b>Trade Fairs</b>													
<hr/>													
<b>Form of Reply</b>													
<i>List of Companies or Organizations</i>													
<i>Lists of Experts</i>													
<i>Lists of Transferable Technologies</i>													
<i>State of the Art, Publications</i>													
<i>Customized Research</i>													
<i>Commercial Literature</i>													
<i>Bibliographies</i>													
<i>Proposal and Estimate for Research , Study</i>													
<i>Company Matching</i>													
<i>Lists of organizations</i>													
<i>Schedule</i>													
<i>Detailed Programme</i>													

# IMT, INSTITUTO MEXICANO DEL TRANSPORTE

☎ Lic. Blanca Ordóñez  
Camacho  
Jefe  
Centro de Información y  
Documentación

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Mexico

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Fax: (42)169671  
Web site:  
<http://www.imt.mx>  
E-mail: blanca.ordonez@imt.mx

**LANGUAGES:** *English; French; Spanish.*

**SECTORS:** *Transport equipment.*

**ACTIVITIES:** *Research and development.*

**P: Payable Services      F: Free Services**

### Type of Query

**N: Payable or Free Services**

Raw Materials																		
Manufacturing Processes																		
Machinery																		
Equipment																		
Manufactured Products																		
Technologies																		
Engineering, Methods & Services											P	F						
Quality, Standards & Maintenance											P	F						
Seminars, Training																		F
Congresses																		F
Trade Fairs																		
<b>Form of Reply</b>																		
<div style="border: 1px solid black; padding: 2px; margin-bottom: 5px;">List of Companies or Organizations</div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; margin-left: 150px;">Lists of Experts</div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; margin-left: 100px;">Lists of Transferable Technologies</div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; margin-left: 150px;">State of the Art, Publications</div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; margin-left: 180px;">Customized Research</div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; margin-left: 180px;">Commercial Literature</div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; margin-left: 200px;">Bibliographies</div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; margin-left: 150px;">Proposal and Estimate for Research , Study</div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; margin-left: 180px;">Company Matching</div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; margin-left: 200px;">Lists of organizations</div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; margin-left: 220px;">Schedule</div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; margin-left: 200px;">Detailed Programme</div>																		

## INSTITUTO NACIONAL DE INVESTIGACIONES NUCLEARES

☎ Sr. M. en C. Ricardo Botello Corte  
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 Edo. de Mexico  
 Mexico

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 Fax: (+525)3297299  
 E-mail: rbc@nuclear.inin.mx

**LANGUAGES:** English; Spanish.

**SECTORS:** Energy; Environment.

**ACTIVITIES:** Information, specialized; Research and development.

**P: Payable Services      F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials																							
Manufacturing Processes																							
Machinery																							
Equipment																							
Manufactured Products																							
Technologies						F			N	N													
Engineering, Methods & Services																							
Quality, Standards & Maintenance																							
Seminars, Training																							
Congresses																							
Trade Fairs																							
<b>Form of Reply</b>																							
<i>List of Companies or Organizations</i>																							
<i>Lists of Experts</i>																							
<i>Lists of Transferable Technologies</i>																							
<i>State of the Art, Publications</i>																							
<i>Customized Research</i>																							
<i>Commercial Literature</i>																							
<i>Bibliographies</i>																							
<i>Proposal and Estimate for Research , Study</i>																							
<i>Company Matching</i>																							
<i>Lists of organizations</i>																							
<i>Schedule</i>																							
<i>Detailed Programme</i>																							

**PROCOPRE. ASOCIACIÓN MEXICANA DEL COBRE. A.C.**

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Director General

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Mexico

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Fax: (+525)2867723  
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procobre\_mexico@compuserve.com

LANGUAGES: *English; Spanish.*

SECTORS: *Mining and quarrying; Non-ferrous metals.*

ACTIVITIES: *Information, general; Marketing; Media contacts/public relations.*

**P: Payable Services F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials	F													
Manufacturing Processes														
Machinery														
Equipment														
Manufactured Products	F													
Technologies					F									
Engineering, Methods & Services														
Quality, Standards & Maintenance					F									
Seminars, Training													F	
Congresses													F	
Trade Fairs														
<b>Form of Reply</b>														
List of Companies or Organizations														
Lists of Experts														
Lists of Transferable Technologies														
State of the Art, Publications														
Customized Research														
Commercial Literature														
Bibliographies														
Proposal and Estimate for Research , Study														
Company Matching														
Lists of organizations														
Schedule														
Detailed Programme														

# UNITED MISSION TO NEPAL DEVELOPMENT AND CONSULTING SERVICES



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Kathmandu  
Nepal

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Fax: (+977 71)41391  
E-mail: Yameswor c/o  
des@umn.mos.com.np

**LANGUAGES:** *English.*

**SECTORS:** *Agricultural machinery; Agro-industry general; Construction products, building materials; Electrical machinery and machine tools; Electrical products; Electronics and communications; Energy; Engineering; Environment; Machinery and equipment (except electrical); Mining and quarrying; Soap, detergents and cosmetics.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Assistance to women-owned SMEs; Consulting; Research and development; Standardization; Subcontracting; Technology transfer; Training institutes.*

**P: Payable Services    F: Free Services**

## Type of Query

**N: Payable or Free Services**

<b>Raw Materials</b>	N		N	F					P				
<b>Manufacturing Processes</b>	N	N	N	F	P				P				
<b>Machinery</b>	N	N	N	F	P				P				
<b>Equipment</b>	N	N	N	F	P				P				
<b>Manufactured Products</b>	N		N	F	P				P				
<b>Technologies</b>	N	N	N	F	P				P				
<b>Engineering, Methods &amp; Services</b>		N			P								
<b>Quality, Standards &amp; Maintenance</b>		N			P								
<hr/>													
<b>Seminars, Training</b>											N	N	N
<b>Congresses</b>											N	N	N
<b>Trade Fairs</b>											N	N	N
<hr/>													
<b>Form of Reply</b>													
	List of Companies or Organizations												
	Lists of Experts												
	Lists of Transferable Technologies												
	State of the Art, Publications												
	Customized Research												
	Commercial Literature												
	Bibliographies												
	Proposal and Estimate for Research , Study												
	Company Matching												
	Lists of organizations												
	Schedule												
	Detailed Programme												

**EAPA, EUROPEAN ASPHALT PAYEMENT ASSOCIATION**

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LANGUAGES: *Dutch; English; French.*

SECTORS: *Construction products, building materials.*

ACTIVITIES: *Information, specialized; Media contacts/public relations; Standardization; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials	F			N															
Manufacturing Processes	F	F		N															
Machinery																			
Equipment																			
Manufactured Products	F																		
Technologies				N															
Engineering, Methods & Services	F			N		P													
Quality, Standards & Maintenance																			
Seminars, Training																			
Congresses																	F	F	F
Trade Fairs																		F	
<b>Form of Reply</b>																			
List of Companies or Organizations																			
Lists of Experts																			
Lists of Transferable Technologies																			
State of the Art, Publications																			
Customized Research																			
Commercial Literature																			
Bibliographies																			
Proposal and Estimate for Research , Study																			
Company Matching																			
Lists of organizations																			
Schedule																			
Detailed Programme																			



**PRINT AFFAIR**

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2502 CC The Hague  
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☎ Tel: (+31 65)3346588  
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**LANGUAGES:** *English; French; German.*

**SECTORS:** *Printing and publishing industry.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Consulting; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>														
<b>Manufacturing Processes</b>														
<b>Machinery</b>														
<b>Equipment</b>	N													
<b>Manufactured Products</b>														
<b>Technologies</b>	N	N	N	N					N					
<b>Engineering, Methods &amp; Services</b>	N	N	N	N	N				N					
<b>Quality, Standards &amp; Maintenance</b>			N	N	N				N					
<hr/>														
<b>Seminars, Training</b>												N	N	
<b>Congresses</b>												N	N	
<b>Trade Fairs</b>												N	N	
<hr/>														
<b>Form of Reply</b>														
<i>List of Companies or Organizations</i>														
<i>Lists of Experts</i>														
<i>Lists of Transferable Technologies</i>														
<i>State of the Art, Publications</i>														
<i>Customized Research</i>														
<i>Commercial Literature</i>														
<i>Bibliographies</i>														
<i>Proposal and Estimate for Research , Study</i>														
<i>Company Matching</i>														
<i>Lists of organizations</i>														
<i>Schedule</i>														
<i>Detailed Programme</i>														

**ACENZ, ASSOCIATION OF CONSULTING ENGINEERS NEW ZEALAND**

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<http://www.acenz.org.nz>  
E-mail: [service@acenz.org.nz](mailto:service@acenz.org.nz)

**LANGUAGES:** *English; German.*

**SECTORS:** *Multi-sector (covers all fields).*

**ACTIVITIES:** *Consulting; Information, specialized.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>	F	F		P																
<b>Machinery</b>																				
<b>Equipment</b>																				
<b>Manufactured Products</b>																				
<b>Technologies</b>																				
<b>Engineering, Methods &amp; Services</b>	F	F		P																
<b>Quality, Standards &amp; Maintenance</b>																				
<b>Seminars, Training</b>																				
<b>Congresses</b>																				
<b>Trade Fairs</b>																				
<b>Form of Reply</b>																				
	<i>List of Companies or Organizations</i>																			
	<i>Lists of Experts</i>																			
	<i>Lists of Transferable Technologies</i>																			
	<i>State of the Art, Publications</i>																			
	<i>Customized Research</i>																			
	<i>Commercial Literature</i>																			
	<i>Bibliographies</i>																			
	<i>Proposal and Estimate for Research , Study</i>																			
	<i>Company Matching</i>																			
	<i>Lists of organizations</i>																			
	<i>Schedule</i>																			
	<i>Detailed Programme</i>																			

## NEST, NIGERIAN ENVIRONMENTAL STUDY/ACTION TEAM

☎ Mr. Damian Ihedioha  
Acting Executive Director

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Nigeria

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Fax: (+234 2)8102644  
E-mail: nestnia@nest.ora.na

LANGUAGES: *English.*

SECTORS: *Energy; Environment.*

ACTIVITIES: *Information, specialized.*

P: Payable Services    F: Free Services

### Type of Query

N: Payable or Free Services

Raw Materials						N			P	P				
Manufacturing Processes		F		P					P	P				
Machinery									P					
Equipment						N			P					
Manufactured Products	N	F		P		N			P	P				
Technologies		F		P					P	P				
Engineering, Methods & Services		F			P				P	P				
Quality, Standards & Maintenance	N								P	P				
Seminars, Training												F	P	P
Congresses												F	P	P
Trade Fairs												F	P	
<b>Form of Reply</b>														
List of Companies or Organizations														
Lists of Experts														
Lists of Transferable Technologies														
State of the Art, Publications														
Customized Research														
Commercial Literature														
Bibliographies														
Proposal and Estimate for Research , Study														
Company Matching														
Lists of organizations														
Schedule														
Detailed Programme														

## METAL INDUSTRY RESEARCH & DEVELOPMENT CENTRE

☎ Mr. Muhammad Tufail  
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Pakistan

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E-mail: mirdc@brain.net.pk

LANGUAGES: *English.*

SECTORS: *Engineering; Iron and steel; Non-ferrous metals; Non-metallic mineral products.*

ACTIVITIES: *Information, general; Quality certification; Technology transfer.*

P: Payable Services    F: Free Services

### Type of Query

N: Payable or Free Services

Raw Materials		F	P	P	P	P								
Manufacturing Processes		F	P				P	P						
Machinery		F		P										
Equipment		F		P										
Manufactured Products	F	F												
Technologies		F		P										
Engineering, Methods & Services		F	P	P	P									
Quality, Standards & Maintenance		F	P	P										
Seminars, Training													F	
Congresses														
Trade Fairs														
<b>Form of Reply</b>														
List of Companies or Organizations														
Lists of Experts														
Lists of Transferable Technologies														
State of the Art, Publications														
Customized Research														
Commercial Literature														
Bibliographies														
Proposal and Estimate for Research , Study														
Company Matching														
Lists of organizations														
Schedule														
Detailed Programme														

## TIPS/UNDP TECHNOLOGICAL INFORMATION PROMOTION SYSTEM

☎ Dr. Muhammad Afzal  
Director

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Quaid-i-Azam University  
Campus Islamabad  
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Fax: (+92-51)822 342  
9201341  
E-mail: pnc  
pastic@sdpnk.undp.org  
pstic@paknet1.ptc.pk

LANGUAGES: *English.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Information, general; Marketing.*

P: Payable Services    F: Free Services

Type of Query

N: Payable or Free Services

Raw Materials			P																
Manufacturing Processes			P																
Machinery			P																
Equipment			P																
Manufactured Products			P																
Technologies			P																
Engineering, Methods & Services																			
Quality, Standards & Maintenance																			
Seminars, Training																		P	P
Congresses																		P	P
Trade Fairs																		P	P
<b>Form of Reply</b>																			
List of Companies or Organizations																			
Lists of Experts																			
Lists of Transferable Technologies																			
State of the Art, Publications																			
Customized Research																			
Commercial Literature																			
Bibliographies																			
Proposal and Estimate for Research , Study																			
Company Matching																			
Lists of organizations																			
Schedule																			
Detailed Programme																			

## ALIDE. ASOCIACIÓN LATINOAMERICANA DE INSTITUCIONES FINANCIERAS DE DESARROLLO

☎ Sr. Rommel Acevedo  
Secretario Técnico

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Peru

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Fax: (0051-1) 442 81 05  
E-mail: postmaster@alide.org.pe

**LANGUAGES:** *English; Portuguese; Spanish.*

**SECTORS:** *Agro-industry general; Textile and textile products.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Assistance to women-owned SMEs; Banking/financing; Consulting; Industrial activity; Information, policy; Information, specialized; Research and development; Training institutes.*

**P: Payable Services    F: Free Services**

### Type of Query

**N: Payable or Free Services**

<b>Raw Materials</b>																			
<b>Manufacturing Processes</b>																			
<b>Machinery</b>																			
<b>Equipment</b>																			
<b>Manufactured Products</b>	N	N	N	N	N	N	N	N	N	N									
<b>Technologies</b>																			
<b>Engineering, Methods &amp; Services</b>																			
<b>Quality, Standards &amp; Maintenance</b>																			
<b>Seminars, Training</b>																	P	F	F
<b>Congresses</b>																	P	F	F
<b>Trade Fairs</b>																			
<b>Form of Reply</b>																			
<i>List of Companies or Organizations</i>																			
<i>Lists of Experts</i>																			
<i>Lists of Transferable Technologies</i>																			
<i>State of the Art, Publications</i>																			
<i>Customized Research</i>																			
<i>Commercial Literature</i>																			
<i>Bibliographies</i>																			
<i>Proposal and Estimate for Research, Study</i>																			
<i>Company Matching</i>																			
<i>Lists of organizations</i>																			
<i>Schedule</i>																			
<i>Detailed Programme</i>																			

## CITEM, CENTRE FOR INTERNATIONAL TRADE EXPOSITIONS AND MISSIONS

☎ Ma Lourdes D. Mediran  
O-I-C  
Corporate Planning  
Division

🏢 Golden Shell Pavilion  
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Philippines

☎ Tel: (632)833-1277/8312201  
Fax: (632)8323965  
8340177  
E-mail: citem@info.com.ph

LANGUAGES: *English.*

SECTORS: *Construction products, building materials; Electronics and communications; Fabricated metal products; Food and beverages general; Fruit and vegetables; Iron and steel; Leather and leather products; Meat and meat products; Software engineering; Textile and textile products; Wood and wood products.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Consulting; Import/export; Information, general; Marketing; Trade and commerce.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials		F											
Manufacturing Processes	F	F											
Machinery		F											
Equipment		F											
Manufactured Products	F								F				
Technologies		F											
Engineering, Methods & Services													
Quality, Standards & Maintenance													

Seminars, Training

Congresses

Trade Fairs

F    F

**Form of Reply**

List of Companies or Organizations

Lists of Experts

Lists of Transferable Technologies

State of the Art, Publications

Customized Research

Commercial Literature

Bibliographies

Proposal and Estimate for Research , Study

Company Matching

Lists of organizations

Schedule

Detailed Programme

**FPRDI. FOREST PRODUCTS RESEARCH AND DEVELOPMENT INSTITUTE**

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Director

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E-mail: edb@narra.fprdi.dost.gov.ph

LANGUAGES: *English.*

SECTORS: *Chemistry; Construction products, building materials; Energy; Engineering; Forestry; Paints and varnishes; Process engineering; Pulp, paper and paper products; Wood and wood products.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Consulting; Information, general; Information, specialized; Marketing; Media contacts/public relations; Research and development; Technology transfer; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials		F		N	N			N				
Manufacturing Processes			F	N	N			N				
Machinery												
Equipment		F	F	N	N			N				
Manufactured Products												
Technologies		F	F	N	N			N				
Engineering, Methods & Services												
Quality, Standards & Maintenance												
Seminars, Training											F	F
Congresses												
Trade Fairs												
<b>Form of Reply</b>												
<i>List of Companies or Organizations</i>												
<i>Lists of Experts</i>												
<i>Lists of Transferable Technologies</i>												
<i>State of the Art, Publications</i>												
<i>Customized Research</i>												
<i>Commercial Literature</i>												
<i>Bibliographies</i>												
<i>Proposal and Estimate for Research , Study</i>												
<i>Company Matching</i>												
<i>Lists of organizations</i>												
<i>Schedule</i>												
<i>Detailed Programme</i>												



**INSTITUTE FOR SMALL-SCALE INDUSTRIES, UNIVERSITY OF THE PHILIPPINES**

☞ Ms. Teodosia T. Vinuya  
Chairman  
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LANGUAGES: *English.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Assistance to small and medium enterprise/industry.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>	N	N	N	N	N		N	N	N			
<b>Manufacturing Processes</b>	N	N	N	N	N		N	N	N			
<b>Machinery</b>	N	N	N	N	N		N	N	N			
<b>Equipment</b>	N	N	N	N	N		N	N	N			
<b>Manufactured Products</b>	N	N	N	N	N		N	N	N			
<b>Technologies</b>	N	N	N	N	N		N	N	N			
<b>Engineering, Methods &amp; Services</b>	N	N	N	N	N		N	N	N			
<b>Quality, Standards &amp; Maintenance</b>	N	N	N	N	N		N	N	N			
<b>Seminars, Training</b>										N	N	
<b>Congresses</b>										N		
<b>Trade Fairs</b>										N		
<b>Form of Reply</b>												
<i>List of Companies or Organizations</i>												
<i>Lists of Experts</i>												
<i>Lists of Transferable Technologies</i>												
<i>State of the Art, Publications</i>												
<i>Customized Research</i>												
<i>Commercial Literature</i>												
<i>Bibliographies</i>												
<i>Proposal and Estimate for Research , Study</i>												
<i>Company Matching</i>												
<i>Lists of organizations</i>												
<i>Schedule</i>												
<i>Detailed Programme</i>												

**PHILIPPINE CHAMBER OF COMMERCE AND INDUSTRY**

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LANGUAGES: *English.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Information, general; Information, specialized; Media contacts/public relations; Mediation; Research and development; Trade and commerce.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials	N			N					N		
Manufacturing Processes	N			N					N		
Machinery	N			N					N		
Equipment	N			N					N		
Manufactured Products	N			N					N		
Technologies	N			N					N		
Engineering, Methods & Services	N			N					N		
Quality, Standards & Maintenance	N			N					N		
<b>Seminars, Training</b>											
Congresses										N	N
Trade Fairs										N	N
<b>Form of Reply</b>											
List of Companies or Organizations											
Lists of Experts											
Lists of Transferable Technologies											
State of the Art, Publications											
Customized Research											
Commercial Literature											
Bibliographies											
Proposal and Estimate for Research , Study											
Company Matching											
Lists of organizations											
Schedule											
Detailed Programme											

**PHILIPPINE TEXTILE RESEARCH INSTITUTE**

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E-mail:  
epv@textile.ptri.dost.gov.ph

LANGUAGES: *English.*

SECTORS: *Textile and textile products.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Assistance to women-owned SMEs; Consulting; Industrial activity; Information, specialized; Quality certification; Research and development; Standardization; Technology transfer; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials																				
Manufacturing Processes	N																			
Machinery																				
Equipment																				
Manufactured Products		N																		
Technologies			P																	
Engineering, Methods & Services																				
Quality, Standards & Maintenance																				
Seminars, Training																				F
Congresses																				
Trade Fairs																				
<b>Form of Reply</b>																				
List of Companies or Organizations																				
Lists of Experts																				
Lists of Transferable Technologies																				
State of the Art, Publications																				
Customized Research																				
Commercial Literature																				
Bibliographies																				
Proposal and Estimate for Research , Study																				
Company Matching																				
Lists of organizations																				
Schedule																				
Detailed Programme																				

**PSMA, PHILIPPINE SUGAR MILLERS ASSOCIATION**

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Philippines

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**Fax:** (+63 2)8911138  
**E-mail:** phisug@mnl.sequel.net

**LANGUAGES:** *English.*

**SECTORS:** *Sugar.*

**ACTIVITIES:** *Information, specialized.*

**P: Payable Services     F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials															
Manufacturing Processes															
Machinery														F	
Equipment														F	
Manufactured Products															
Technologies														F	
Engineering, Methods & Services															
Quality, Standards & Maintenance															
Seminars, Training															
Congresses															
Trade Fairs															
<b>Form of Reply</b>															
<i>List of Companies or Organizations</i>															
<i>Lists of Experts</i>															
<i>Lists of Transferable Technologies</i>															
<i>State of the Art, Publications</i>															
<i>Customized Research</i>															
<i>Commercial Literature</i>															
<i>Bibliographies</i>															
<i>Proposal and Estimate for Research , Study</i>															
<i>Company Matching</i>															
<i>Lists of organizations</i>															
<i>Schedule</i>															
<i>Detailed Programme</i>															

# UCAP, UNITED COCONUT ASSOCIATIONS OF THE PHILIPPINES

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Executive Secretary

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LANGUAGES: *English.*

SECTORS: *Agro-industry general; Chemicals (basic).*

ACTIVITIES: *Information, general; Marketing; Research and development.*

P: Payable Services F: Free Services

**Type of Query**

N: Payable or Free Services

Raw Materials	P	P		N																
Manufacturing Processes		P																		
Machinery																				
Equipment																				
Manufactured Products	P																			
Technologies		P			P															
Engineering, Methods & Services																				
Quality, Standards & Maintenance																				
Seminars, Training																		N	N	N
Congresses																		N	N	N
Trade Fairs																		N	N	N
<b>Form of Reply</b>																				
List of Companies or Organizations																				
Lists of Experts																				
Lists of Transferable Technologies																				
State of the Art, Publications																				
Customized Research																				
Commercial Literature																				
Bibliographies																				
Proposal and Estimate for Research , Study																				
Company Matching																				
Lists of organizations																				
Schedule																				
Detailed Programme																				

### F & F CONSULTING CO.

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**LANGUAGES:** *English; Russian.*

**SECTORS:** *Agro-industry general; Biotechnology and genetic engineering; Chemistry; Construction products, building materials; Electrical machinery and machine tools; Electrical products; Electronics and communications; Energy; Engineering; Environment; Fabricated metal products; Iron and steel; Machinery and equipment (except electrical); Non-ferrous metals; Optics; Paints and varnishes; Pesticides and fertilizers; Petroleum and petroleum products; Pharmaceuticals; Plastic and plastic products; Process engineering; Rubber and rubber products; Software engineering; Transport equipment.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Consulting; Information, general; Information, specialized; Marketing; Mediation; Research and development; Subcontracting; Technology transfer; Training institutes.*

**P: Payable Services      F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>	N	N												
<b>Manufacturing Processes</b>	N	N												
<b>Machinery</b>	N	N												
<b>Equipment</b>	N	N												
<b>Manufactured Products</b>	N	N												
<b>Technologies</b>	N	N												
<b>Engineering, Methods &amp; Services</b>														
<b>Quality, Standards &amp; Maintenance</b>														
<b>Seminars, Training</b>													N	
<b>Congresses</b>														
<b>Trade Fairs</b>													N	
<b>Form of Reply</b>														
<i>List of Companies or Organizations</i>														
<i>Lists of Experts</i>														
<i>Lists of Transferable Technologies</i>														
<i>State of the Art, Publications</i>														
<i>Customized Research</i>														
<i>Commercial Literature</i>														
<i>Bibliographies</i>														
<i>Proposal and Estimate for Research, Study</i>														
<i>Company Matching</i>														
<i>Lists of organizations</i>														
<i>Schedule</i>														
<i>Detailed Programme</i>														

ICSTI. INTERNATIONAL CENTRE FOR SCIENTIFIC AND TECHNICAL INFORMATION

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LANGUAGES: *English; Russian.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Information, general.*

**P: Payable Services    F: Free Services**  
**N: Payable or Free Services**

**Type of Query**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>																				
<b>Machinery</b>																				
<b>Equipment</b>																				
<b>Manufactured Products</b>																				
<b>Technologies</b>																				
<b>Engineering, Methods &amp; Services</b>																				
<b>Quality, Standards &amp; Maintenance</b>																				
<b>Seminars, Training</b>																				
<b>Congresses</b>																				
<b>Trade Fairs</b>																				
<b>Form of Reply</b>																				
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<input type="checkbox"/> <i>Lists of Experts</i>																				
<input type="checkbox"/> <i>Lists of Transferable Technologies</i>																				
<input type="checkbox"/> <i>State of the Art, Publications</i>																				
<input type="checkbox"/> <i>Customized Research</i>																				
<input type="checkbox"/> <i>Commercial Literature</i>																				
<input type="checkbox"/> <i>Bibliographies</i>																				
<input type="checkbox"/> <i>Proposal and Estimate for Research, Study</i>																				
<input type="checkbox"/> <i>Company Matching</i>																				
<input type="checkbox"/> <i>Lists of organizations</i>																				
<input type="checkbox"/> <i>Schedule</i>																				
<input type="checkbox"/> <i>Detailed Programme</i>																				

**ARCT. AFRICAN CENTRE FOR TECHNOLOGY**

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LANGUAGES: *English; French.*

SECTORS: *Agro-industry general; Energy; Fish processing; Fruit and vegetables.*

ACTIVITIES: *Consulting; Information, general; Information, specialized; Research and development; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																			
<b>Manufacturing Processes</b>																			
<b>Machinery</b>																			
<b>Equipment</b>																			
<b>Manufactured Products</b>																			
<b>Technologies</b>		F	F	N	F						N	N							
<b>Engineering, Methods &amp; Services</b>																			
<b>Quality, Standards &amp; Maintenance</b>																			
<b>Form of Reply</b>																			
List of Companies or Organizations																			
Lists of Experts																			
Lists of Transferable Technologies																			
State of the Art, Publications																			
Customized Research																			
Commercial Literature																			
Bibliographies																			
Proposal and Estimate for Research , Study																			
Company Matching																			
Lists of organizations																			
Schedule																			
Detailed Programme																			



**CSIR. COUNCIL FOR SCIENTIFIC AND INDUSTRIAL RESEARCH**

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**LANGUAGES:** *English.*

**SECTORS:** *Agro-industry general; Alcoholic beverages; Baby foods; Bread and bakery products; Chemistry; Engineering; Fish processing; Fisheries; Food and beverages general; Fruit and vegetables; Meat and meat products; Milk and dairy products; Mineral water and non-alcoholic beverages; Process engineering; Soap, detergents and cosmetics.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Assistance to women-owned SMEs; Consulting; Information, general; Information, specialized; Quality certification; Research and development; Subcontracting; Technology transfer; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>	P			P	P	P	P	F					
<b>Manufacturing Processes</b>				P	P	P	P	F					
<b>Machinery</b>	P				P			F					
<b>Equipment</b>	P												
<b>Manufactured Products</b>				P	P	P	P	F					
<b>Technologies</b>	P	F	F	P	P	P	P	F					
<b>Engineering, Methods &amp; Services</b>		F		P	P	P	P	F					
<b>Quality, Standards &amp; Maintenance</b>	P	F		P	P	P	P	F					
<b>Seminars, Training</b>													
<b>Congresses</b>													
<b>Trade Fairs</b>													
<b>Form of Reply</b>													
<i>List of Companies or Organizations</i>													
<i>Lists of Experts</i>													
<i>Lists of Transferable Technologies</i>													
<i>State of the Art, Publications</i>													
<i>Customized Research</i>													
<i>Commercial Literature</i>													
<i>Bibliographies</i>													
<i>Proposal and Estimate for Research, Study</i>													
<i>Company Matching</i>													
<i>Lists of organizations</i>													
<i>Schedule</i>													
<i>Detailed Programme</i>													

**SOUTH AFRICAN EMBASSY**

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LANGUAGES: *English; German.*

SECTORS: *Agricultural machinery; Agro-industry general; Food and beverages general; Forestry; Fruit and vegetables; Leather and leather products; Mining and quarrying; Pharmaceuticals; Pulp, paper and paper products; Textile and textile products; Wood and wood products.*

**ACTIVITIES:**

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials	F					F								
Manufacturing Processes					N	F								
Machinery	F					F								
Equipment	F					F								
Manufactured Products	F			N	N	F			F					
Technologies			F			F								
Engineering, Methods & Services	F		F			F								
Quality, Standards & Maintenance														
<b>Seminars, Training</b>														
<b>Congresses</b>														
<b>Trade Fairs</b>														
<b>Form of Reply</b>														
List of Companies or Organizations														
Lists of Experts														
Lists of Transferable Technologies														
State of the Art, Publications														
Customized Research														
Commercial Literature														
Bibliographies														
Proposal and Estimate for Research , Study														
Company Matching														
Lists of organizations														
Schedule														
Detailed Programme														

**CEPYME ARAGON. CONFEDERACIÓN DE LA PEQUEÑA Y MEDIANA  
EMPRESA ARAGONESA**

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**LANGUAGES:** *English; French; Spanish.*

**SECTORS:** *Multi-sector (covers all fields).*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																			
<b>Manufacturing Processes</b>	N					N					N								
<b>Machinery</b>	N					N					N								
<b>Equipment</b>	N					N					N								
<b>Manufactured Products</b>	N					N					N								
<b>Technologies</b>	N					N					N								
<b>Engineering, Methods &amp; Services</b>																			
<b>Quality, Standards &amp; Maintenance</b>																			
<b>Form of Reply</b>																			
<i>List of Companies or Organizations</i>																			
<i>Lists of Experts</i>																			
<i>Lists of Transferable Technologies</i>																			
<i>State of the Art, Publications</i>																			
<i>Customized Research</i>																			
<i>Commercial Literature</i>																			
<i>Bibliographies</i>																			
<i>Proposal and Estimate for Research, Study</i>																			
<i>Company Matching</i>																			
<i>Lists of organizations</i>																			
<i>Schedule</i>																			
<i>Detailed Programme</i>																			

# CIDAUT. CENTRO DE INVESTIGACIÓN Y DESARROLLO EN AUTOMOCIÓN

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LANGUAGES: *English; Spanish.*

SECTORS: *Engineering; Plastic and plastic products; Transport equipment.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Research and development; Technology transfer.*

P: Payable Services    F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials							P						
Manufacturing Processes	N		N					N					
Machinery					P								
Equipment													
Manufactured Products													
Technologies	N		N	N	P		P	N					
Engineering, Methods & Services	N	N	N		P		P	N					
Quality, Standards & Maintenance		N	N				P	N					
<b>Form of Reply</b>													
List of Companies or Organizations													
Lists of Experts													
Lists of Transferable Technologies													
State of the Art, Publications													
Customized Research													
Commercial Literature													
Bibliographies													
Proposal and Estimate for Research , Study													
Company Matching													
Lists of organizations													
Schedule													
Detailed Programme													

## CIDEM

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LANGUAGES: *Catalan; English; French; Spanish.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Assistance to women-owned SMEs; Information, general; Information, patents; Information, specialized; Media contacts/public relations; Research and development; Technology transfer.*

Type of Query	P: Payable Services    F: Free Services												
	N: Payable or Free Services												
Raw Materials	P	F	F	F		F	F						
Manufacturing Processes	P	F	F	F		F	F						
Machinery	P	F	F	F		F	F						
Equipment	P	F	F	F		F	F						
Manufactured Products	P	F	F	F		F	F						
Technologies	P	F	F	F		F	F						
Engineering, Methods & Services	P	F	F	F		F	F						
Quality, Standards & Maintenance	P	F	F	F		F	F						
Seminars, Training												F	
Congresses													
Trade Fairs													
<b>Form of Reply</b>													
<i>List of Companies or Organizations</i>													
<i>Lists of Experts</i>													
<i>Lists of Transferable Technologies</i>													
<i>State of the Art, Publications</i>													
<i>Customized Research</i>													
<i>Commercial Literature</i>													
<i>Bibliographies</i>													
<i>Proposal and Estimate for Research, Study</i>													
<i>Company Matching</i>													
<i>Lists of organizations</i>													
<i>Schedule</i>													
<i>Detailed Programme</i>													

## CITYC. CENTRO DE INFORMACIÓN TEXTIL Y DE LA CONFECCIÓN

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LANGUAGES: *English; French; Spanish.*

SECTORS: *Textile and textile products.*

ACTIVITIES: *Assistance to small and medium enterprise/industry.*

P: Payable Services    F: Free Services

Type of Query

N: Payable or Free Services

Raw Materials	N	F			P	F	F	P	P			
Manufacturing Processes	N	F			P		F	P	P			
Machinery	N	F			P		F	P	P			
Equipment	N	F			P		F	P	P			
Manufactured Products	N	F			P	F	F	P	P			
Technologies												
Engineering, Methods & Services		F			P							
Quality, Standards & Maintenance		F			P		F	P	P			
Seminars, Training										F	F	F
Congresses										F	F	F
Trade Fairs										F	F	F
<b>Form of Reply</b>												
List of Companies or Organizations												
Lists of Experts												
Lists of Transferable Technologies												
State of the Art, Publications												
Customized Research												
Commercial Literature												
Bibliographies												
Proposal and Estimate for Research , Study												
Company Matching												
Lists of organizations												
Schedule												
Detailed Programme												

# IGAPE. INSTITUTO GALLEGO DE PROMOCIÓN ECONÓMICA

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**LANGUAGES:** *English; French; German; Spanish.*

**SECTORS:** *Multi-sector (covers all fields).*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Information, general; Information, specialized.*

**P: Payable Services    F: Free Services**

## Type of Query

**N: Payable or Free Services**

Raw Materials	F													
Manufacturing Processes	F									F				
Machinery	F									F				
Equipment	F									F				
Manufactured Products	F									F				
Technologies	F		F							F				
Engineering, Methods & Services	F		F							F				
Quality, Standards & Maintenance	F									F				
<hr/>														
Seminars, Training													F	F
Congresses													F	F
Trade Fairs													F	F
<hr/>														
<b>Form of Reply</b>														
List of Companies or Organizations														
Lists of Experts														
Lists of Transferable Technologies														
State of the Art, Publications														
Customized Research														
Commercial Literature														
Bibliographies														
Proposal and Estimate for Research , Study														
Company Matching														
Lists of organizations														
Schedule														
Detailed Programme														

# INSTITUT CATALA DE TECNOLOGIA

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<http://www.ictnet.es>  
E-mail: [ict@ictnet.es](mailto:ict@ictnet.es)

**LANGUAGES:** *English; Spanish.*

**SECTORS:** *Multi-sector (covers all fields).*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Consulting; Information, general; Research and development; Technology transfer; Training institutes.*

**P: Payable Services    F: Free Services**

### Type of Query

**N: Payable or Free Services**

Raw Materials	P																			
Manufacturing Processes						P														
Machinery						P														
Equipment						P														
Manufactured Products	P					P														
Technologies				P		P	P				P									
Engineering, Methods & Services	P					P														
Quality, Standards & Maintenance						P	P													
<b>Seminars, Training</b>																				
<b>Congresses</b>																				
<b>Trade Fairs</b>																				
<b>Form of Reply</b>																				
List of Companies or Organizations																				
Lists of Experts																				
Lists of Transferable Technologies																				
State of the Art, Publications																				
Customized Research																				
Commercial Literature																				
Bibliographies																				
Proposal and Estimate for Research, Study																				
Company Matching																				
Lists of organizations																				
Schedule																				
Detailed Programme																				



# INSTITUTO TECNOLÓGICO DEL CORCHO, LA MADERA Y EL CARBÓN

☎ Sra Pelar Jiménez Sánchez  
Bibliotecaria

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Polígono Industrial "El  
Prado"  
06800 Merida  
Spain

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Fax: (+34)924-386446

LANGUAGES: *Spanish.*

SECTORS: *Forestry; Wood and wood products.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Information, general; Information, specialized; Quality certification; Research and development; Standardization.*

P: Payable Services F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials	F																				
Manufacturing Processes				P																	
Machinery					P					P											
Equipment																					
Manufactured Products	F				P	F				P											
Technologies		F	P	P	P					P											
Engineering, Methods & Services					P																
Quality, Standards & Maintenance		F								F											
Seminars, Training																			P	P	P
Congresses																				P	P
Trade Fairs																				P	P
<b>Form of Reply</b>																					
List of Companies or Organizations																					
Lists of Experts																					
Lists of Transferable Technologies																					
State of the Art, Publications																					
Customized Research																					
Commercial Literature																					
Bibliographies																					
Proposal and Estimate for Research , Study																					
Company Matching																					
Lists of organizations																					
Schedule																					
Detailed Programme																					

## TEKNIKER. FUNDACIÓN TEKNIKER

☎ Mr. Javier Garcia  
Director de Marketing y  
Relaciones Exteriores

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20600 Eibar (Guipuzcoa)  
Spain

☎ Tel: (+34 943)20 67 44  
Fax: (+34 943)20 27 57

LANGUAGES: *English; Spanish.*

SECTORS: *Construction of vehicles; Electrical machinery and machine tools; Engineering; Machinery and equipment (except electrical); Petroleum and petroleum products; Process engineering; Professional, scientific equipment.*

ACTIVITIES: *Research and development; Technology transfer.*

P: Payable Services    F: Free Services

Type of Query

N: Payable or Free Services

Raw Materials														
Manufacturing Processes					P									
Machinery					P									
Equipment														
Manufactured Products					P									
Technologies					P									
Engineering, Methods & Services					P									
Quality, Standards & Maintenance														
Seminars, Training														
Congresses														
Trade Fairs														
<b>Form of Reply</b>														
List of Companies or Organizations														
Lists of Experts														
Lists of Transferable Technologies														
State of the Art, Publications														
Customized Research														
Commercial Literature														
Bibliographies														
Proposal and Estimate for Research , Study														
Company Matching														
Lists of organizations														
Schedule														
Detailed Programme														

## THE CEYLON CHAMBER OF COMMERCE

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General

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E-mail: chamber2@sri.lanka.ne

LANGUAGES: *English.*

SECTORS: *Electrical products; Engineering; Environment; Fisheries; Food and beverages general; Leather and leather products; Meat and meat products; Milk and dairy products; Mineral water and non-alcoholic beverages; Packaging; Pharmaceuticals; Plastic and plastic products; Rubber and rubber products; Soap, detergents and cosmetics; Textile and textile products; Wood and wood products.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Consulting; Import/export; Industrial activity; Information, general; Information, specialized; Marketing; Research and development; Trade and commerce.*

P: Payable Services    F: Free Services

**Type of Query**

**N: Payable or Free Services**

Raw Materials								P							
Manufacturing Processes								P							
Machinery								P							
Equipment								P							
Manufactured Products	P							P	F						
Technologies								P	F						
Engineering, Methods & Services								P							
Quality, Standards & Maintenance								P							
Seminars, Training													N	N	N
Congresses													N	N	N
Trade Fairs													N	N	N
<b>Form of Reply</b>															
	List of Companies or Organizations														
	Lists of Experts														
	Lists of Transferable Technologies														
	State of the Art, Publications														
	Customized Research														
	Commercial Literature														
	Bibliographies														
	Proposal and Estimate for Research , Study														
	Company Matching														
	Lists of organizations														
	Schedule														
	Detailed Programme														

## ITI, INDUSTRIAL TECHNOLOGY INSTITUTE

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Colombo 7  
Sri Lanka

☎ Tel: (+94 1)698624  
E-mail: dilmani@itmin.com

**LANGUAGES:** *English.*

**SECTORS:** *Agricultural machinery; Agro-industry general; Alcoholic beverages; Baby foods; Biotechnology and genetic engineering; Bread and bakery products; Chemicals (basic); Chemistry; Electrical machinery and machine tools; Electrical products; Electronics and communications; Engineering; Environment; Environment; Food and beverages general; Fruit and vegetables; Machinery and equipment (except electrical); Meat and meat products; Milk and dairy products; Mineral water and non-alcoholic beverages; Non-metallic mineral products; Paints and varnishes; Pesticides and fertilizers; Plastic and plastic products; Process engineering; Professional, scientific equipment; Pulp, paper and paper products; Rubber and rubber products; Soap, detergents and cosmetics; Sugar; Wood and wood products.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Assistance to women-owned SMEs; Consulting; Information, general; Information, specialized; Quality certification; Research and development; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>			N	P	P														
<b>Manufacturing Processes</b>	N		N	P	P				N										
<b>Machinery</b>	N		N	P	P	N													
<b>Equipment</b>	N		N		P														
<b>Manufactured Products</b>	N		N		P	N													
<b>Technologies</b>			N	P	P			P	N										
<b>Engineering, Methods &amp; Services</b>								P											
<b>Quality, Standards &amp; Maintenance</b>			N	P															
<hr/>																			
<b>Seminars, Training</b>																			
<b>Congresses</b>																			
<b>Trade Fairs</b>																			
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<b>Form of Reply</b>																			
List of Companies or Organizations																			
Lists of Experts																			
Lists of Transferable Technologies																			
State of the Art, Publications																			
Customized Research																			
Commercial Literature																			
Bibliographies																			
Proposal and Estimate for Research , Study																			
Company Matching																			
Lists of organizations																			
Schedule																			
Detailed Programme																			

# TEA RESEARCH INSTITUTE OF SRI LANKA

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**LANGUAGES:** *English.*

**SECTORS:** *Agro-industry general; Energy; Environment; Food and beverages general; Pesticides and fertilizers.*

**ACTIVITIES:** *Consulting; Information, policy; Information, specialized; Media contacts/public relations; Research and development.*

**P: Payable Services    F: Free Services**

## Type of Query

**N: Payable or Free Services**

Raw Materials																							
Manufacturing Processes			N	N	N	N																	
Machinery			N																				
Equipment																							
Manufactured Products				N	N	N																	
Technologies				N	N	N																	
Engineering, Methods & Services																							
Quality, Standards & Maintenance				N																			
Seminars, Training																						F	
Congresses																							
Trade Fairs																							
<b>Form of Reply</b>																							
<i>List of Companies or Organizations</i>																							
<i>Lists of Experts</i>																							
<i>Lists of Transferable Technologies</i>																							
<i>State of the Art, Publications</i>																							
<i>Customized Research</i>																							
<i>Commercial Literature</i>																							
<i>Bibliographies</i>																							
<i>Proposal and Estimate for Research , Study</i>																							
<i>Company Matching</i>																							
<i>Lists of organizations</i>																							
<i>Schedule</i>																							
<i>Detailed Programme</i>																							

**LAMTRAC AB**

☎ Mr. Kurt Westerlund

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Sweden

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**E-mail:** kurt@lamtrac.se

**LANGUAGES:** *English; French.*

**SECTORS:** *Electrical machinery and machine tools; Electrical products; Engineering; Machinery and equipment (except electrical); Printing and publishing industry; Pulp, paper and paper products.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Consulting; Import/export; Technology transfer; Trade and commerce; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																			
<b>Manufacturing Processes</b>																			
<b>Machinery</b>			F																
<b>Equipment</b>			F																
<b>Manufactured Products</b>																			
<b>Technologies</b>																			
<b>Engineering, Methods &amp; Services</b>			F	F															
<b>Quality, Standards &amp; Maintenance</b>			F	F															
<b>Seminars, Training</b>																		P	P
<b>Congresses</b>																			
<b>Trade Fairs</b>																			
<b>Form of Reply</b>																			
<i>List of Companies or Organizations</i>																			
<i>Lists of Experts</i>																			
<i>Lists of Transferable Technologies</i>																			
<i>State of the Art, Publications</i>																			
<i>Customized Research</i>																			
<i>Commercial Literature</i>																			
<i>Bibliographies</i>																			
<i>Proposal and Estimate for Research , Study</i>																			
<i>Company Matching</i>																			
<i>Lists of organizations</i>																			
<i>Schedule</i>																			
<i>Detailed Programme</i>																			

# INTERNATIONAL ELECTROTECHNICAL COMMISSION

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**Web site:**  
<http://www.iec.ch>  
**E-mail:** [info@iec.ch](mailto:info@iec.ch)

**LANGUAGES:** *English; French.*

**SECTORS:** *Computer technologies and engineering; Construction of vehicles; Electrical machinery and machine tools; Electrical products; Electronics and communications; Energy; Engineering; Measuring and controlling equipment; Process engineering; Professional, scientific equipment; Software engineering; Transport equipment.*

**ACTIVITIES:** *Standardization.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																		
<b>Manufacturing Processes</b>		F				N	N											
<b>Machinery</b>																		
<b>Equipment</b>																		
<b>Manufactured Products</b>							N											
<b>Technologies</b>																		
<b>Engineering, Methods &amp; Services</b>		F				N	N											
<b>Quality, Standards &amp; Maintenance</b>																		
<b>Seminars, Training</b>																		
<b>Congresses</b>																		
<b>Trade Fairs</b>																		
<b>Form of Reply</b>																		
<i>List of Companies or Organizations</i>																		
<i>Lists of Experts</i>																		
<i>Lists of Transferable Technologies</i>																		
<i>State of the Art, Publications</i>																		
<i>Customized Research</i>																		
<i>Commercial Literature</i>																		
<i>Bibliographies</i>																		
<i>Proposal and Estimate for Research , Study</i>																		
<i>Company Matching</i>																		
<i>Lists of organizations</i>																		
<i>Schedule</i>																		
<i>Detailed Programme</i>																		

# ISO, INTERNATIONAL ORGANIZATION FOR STANDARDIZATION

☎ ISO/IEC Information Centre

✉ Case Postale 56  
1, rue de Varembe  
CH-1211 Geneva 20  
Switzerland

☎ Tel: (+41 22)749 01 11  
Fax: (+41 22)733 34 30  
Web site:  
<http://www.iso.ch>  
E-mail: [central@iso.ch](mailto:central@iso.ch)

LANGUAGES: *English; French.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Standardization.*

P: Payable Services    F: Free Services

### Type of Query

N: Payable or Free Services

Raw Materials																			
Manufacturing Processes																			
Machinery																			F
Equipment																			F
Manufactured Products																			F
Technologies																			
Engineering, Methods & Services																			
Quality, Standards & Maintenance																			F
Seminars, Training																			F    F
Congresses																			
Trade Fairs																			
<b>Form of Reply</b>																			
List of Companies or Organizations																			
Lists of Experts																			
Lists of Transferable Technologies																			
State of the Art, Publications																			
Customized Research																			
Commercial Literature																			
Bibliographies																			
Proposal and Estimate for Research, Study																			
Company Matching																			
Lists of organizations																			
Schedule																			
Detailed Programme																			



# SKAT, SWISS CENTER FOR DEVELOPMENT COOPERATION IN TECHNOLOGY AND MANAGEMENT

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Documentalist

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Switzerland

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Fax: (+41 71)228 54 55  
E-mail: info@skat.ch

**LANGUAGES:** English; French; German.

**SECTORS:** Construction products, building materials.

**ACTIVITIES:** Consulting; Information, general; Information, specialized; Standardization.

**P: Payable Services F: Free Services**

### Type of Query

**N: Payable or Free Services**

Raw Materials						F				
Manufacturing Processes		F				F				
Machinery										
Equipment										
Manufactured Products	F	F				F				
Technologies		F	F			F				
Engineering, Methods & Services		F		F		F				
Quality, Standards & Maintenance			F	F		F				
Seminars, Training										F
Congresses										
Trade Fairs										
<b>Form of Reply</b>										
	List of Companies or Organizations									
	Lists of Experts									
	Lists of Transferable Technologies									
	State of the Art, Publications									
	Customized Research									
	Commercial Literature									
	Bibliographies									
	Proposal and Estimate for Research, Study									
	Company Matching									
	Lists of organizations									
	Schedule									
	Detailed Programme									

**BUREAU OF INDUSTRIAL ENTERPRISE DEVELOPMENT**

☎ Mr. Decha Akkarasrisawad

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 Rama 6 Road Ratchathewi  
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 Thailand

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 Fax: (+662)246 43 00  
 E-mail: dakkaras@hotmail.com

LANGUAGES: *English; Thai.*

SECTORS: *Agricultural machinery; Agro-industry general; Electrical machinery and machine tools; Electrical products; Electronics and communications; Engineering; Food and beverages general; Leather and leather products; Machinery and equipment (except electrical); Packaging; Plastic and plastic products; Textile and textile products; Wood and wood products.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Information, general; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials	F				N								
Manufacturing Processes	F	F	N		N				F				
Machinery	F				N								
Equipment	F				N								
Manufactured Products	F				N				F				
Technologies	F	F	N		N				F				
Engineering, Methods & Services	F				N				F				
Quality, Standards & Maintenance	F				N								
<b>Form of Reply</b>													
Seminars, Training													
Congresses													
Trade Fairs													
List of Companies or Organizations													
Lists of Experts													
Lists of Transferable Technologies													
State of the Art, Publications													
Customized Research													
Commercial Literature													
Bibliographies													
Proposal and Estimate for Research , Study													
Company Matching													
Lists of organizations													
Schedule													
Detailed Programme													

**THAI NATIONAL DOCUMENTATION CENTRE**

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**LANGUAGES:** *English.*

**SECTORS:** *Agro-industry general; Biotechnology and genetic engineering; Construction products, building materials; Energy; Environment; Food and beverages general; Fruit and vegetables; Measuring and controlling equipment; Packaging; Pharmaceuticals; Pulp, paper and paper products; Rubber and rubber products.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Consulting; Research and development; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>			N	N				N												
<b>Machinery</b>																				
<b>Equipment</b>																				
<b>Manufactured Products</b>																				
<b>Technologies</b>			N																	
<b>Engineering, Methods &amp; Services</b>																				
<b>Quality, Standards &amp; Maintenance</b>																				
<b>Seminars, Training</b>																				
<b>Congresses</b>																				
<b>Trade Fairs</b>																				
<b>Form of Reply</b>																				
List of Companies or Organizations																				
Lists of Experts																				
Lists of Transferable Technologies																				
State of the Art, Publications																				
Customized Research																				
Commercial Literature																				
Bibliographies																				
Proposal and Estimate for Research , Study																				
Company Matching																				
Lists of organizations																				
Schedule																				
Detailed Programme																				

**CARIRI, CARIBBEAN INDUSTRIAL RESEARCH INSTITUTE**

☎ Mrs. Sharon Laurent  
Head  
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LANGUAGES: *English.*

SECTORS: *Agricultural machinery; Chemistry; Construction products, building materials; Environment; Food and beverages general; Non-metallic mineral products; Paints and varnishes; Pharmaceuticals; Soap, detergents and cosmetics.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Consulting; Information, general; Research and development.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials					P			P				
Manufacturing Processes		F			P		P	P				
Machinery												
Equipment												
Manufactured Products					P							
Technologies		F			P		P	P				
Engineering, Methods & Services		F						P				
Quality, Standards & Maintenance					P			P				
Seminars, Training												
Congresses												
Trade Fairs												
<b>Form of Reply</b>												
List of Companies or Organizations												
Lists of Experts												
Lists of Transferable Technologies												
State of the Art, Publications												
Customized Research												
Commercial Literature												
Bibliographies												
Proposal and Estimate for Research , Study												
Company Matching												
Lists of organizations												
Schedule												
Detailed Programme												

## AUTOMOTIVE MANUFACTURERS ASSOCIATION

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General Secretary

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Web site:  
<http://www.osd.org.tr>  
E-mail: [osd@osd.org.tr](mailto:osd@osd.org.tr)

LANGUAGES: *English; Turkish.*

SECTORS: *Construction of vehicles; Transport equipment.*

ACTIVITIES: *Information, general; Marketing.*

**P: Payable Services    F: Free Services**  
**N: Payable or Free Services**

**Type of Query**

Raw Materials																				
Manufacturing Processes																				
Machinery	F									F										
Equipment																				
Manufactured Products																				
Technologies																				
Engineering, Methods & Services																				
Quality, Standards & Maintenance																				
Seminars, Training																				
Congresses																				
Trade Fairs																				
<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research , Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				

**FOOD ENGINEERING DEPARTMENT OF THE AGRICULTURAL FACULTY,  
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**LANGUAGES:** *English.*

**SECTORS:** *Food and beverages general; Fruit and vegetables.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Consulting; Information, general; Information, specialized; Quality certification; Research and development.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>	N			F				P	P			
<b>Manufacturing Processes</b>	N			F				P	P			
<b>Machinery</b>												
<b>Equipment</b>				F								
<b>Manufactured Products</b>	N			F	P			P	P			
<b>Technologies</b>									P			
<b>Engineering, Methods &amp; Services</b>									P			
<b>Quality, Standards &amp; Maintenance</b>	N			F								
<b>Seminars, Training</b>										F	N	P
<b>Congresses</b>										F	N	P
<b>Trade Fairs</b>										F	N	P
<b>Form of Reply</b>												
List of Companies or Organizations												
Lists of Experts												
Lists of Transferable Technologies												
State of the Art, Publications												
Customized Research												
Commercial Literature												
Bibliographies												
Proposal and Estimate for Research , Study												
Company Matching												
Lists of organizations												
Schedule												
Detailed Programme												

## ICOQ-ISTANBUL SUBCONTRACTING EXCHANGE

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E-mail: yansanayi@tr-ito.com

**LANGUAGES:** *English; French.*

**SECTORS:** *Agricultural machinery; Construction of vehicles; Electrical machinery and machine tools; Electrical products; Electronics and communications; Engineering; Machinery and equipment (except electrical); Non-ferrous metals; Plastic and plastic products; Rubber and rubber products; Transport equipment.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Subcontracting; Trade and commerce.*

**P: Payable Services    F: Free Services**

### Type of Query

**N: Payable or Free Services**

<b>Raw Materials</b>																					
<b>Manufacturing Processes</b>	F																				
<b>Machinery</b>	F																				
<b>Equipment</b>	F																				
<b>Manufactured Products</b>	F																				
<b>Technologies</b>																					
<b>Engineering, Methods &amp; Services</b>																					
<b>Quality, Standards &amp; Maintenance</b>																					
<b>Seminars, Training</b>																			N	N	N
<b>Congresses</b>																					
<b>Trade Fairs</b>																			N	N	N
<b>Form of Reply</b>																					
<i>List of Companies or Organizations</i>																					
<i>Lists of Experts</i>																					
<i>Lists of Transferable Technologies</i>																					
<i>State of the Art, Publications</i>																					
<i>Customized Research</i>																					
<i>Commercial Literature</i>																					
<i>Bibliographies</i>																					
<i>Proposal and Estimate for Research , Study</i>																					
<i>Company Matching</i>																					
<i>Lists of organizations</i>																					
<i>Schedule</i>																					
<i>Detailed Programme</i>																					

**TURKISH IRON AND STEEL PRODUCERS ASSOCIATION**

☎ Dr. Veysel Yayan  
General Secretary

☒ Bestekar Sok. 44-5  
06680 Kavaklıdere  
Ankara  
Turkey

☎ Tel: (+90 312)4250968  
Fax: (+90 312)4175544

LANGUAGES: *English.*

SECTORS: *Iron and steel.*

ACTIVITIES: *Assistance to small and medium enterprise/industry.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials	F				N														
Manufacturing Processes	F				N														
Machinery																			
Equipment																			
Manufactured Products	F				N														
Technologies																			
Engineering, Methods & Services																			
Quality, Standards & Maintenance																			
Seminars, Training																			
Congresses																			
Trade Fairs																			
<b>Form of Reply</b>																			
List of Companies or Organizations																			
Lists of Experts																			
Lists of Transferable Technologies																			
State of the Art, Publications																			
Customized Research																			
Commercial Literature																			
Bibliographies																			
Proposal and Estimate for Research , Study																			
Company Matching																			
Lists of organizations																			
Schedule																			
Detailed Programme																			



# TURKISH STANDARDS INSTITUTION

☎ Mr. Rasim Yilmaz  
Coordinator of Project  
Implementation Unit

☒ Necatibey Cad. No: 112  
Balanliklar  
6100 Ankara  
Turkey

☎ Tel: (+90-312)418 24 38  
Fax: (+90-312)418 01 16  
E-mail: ryilmal@tse.org.tr

LANGUAGES: *English; Turkish.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Consulting; Information, general; Information, patents; Information, policy; Information, specialized; Media contacts/public relations; Quality certification; Research and development; Standardization; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>													
<b>Manufacturing Processes</b>													
<b>Machinery</b>													
<b>Equipment</b>													
<b>Manufactured Products</b>													
<b>Technologies</b>						P	P			N			
<b>Engineering, Methods &amp; Services</b>										N			
<b>Quality, Standards &amp; Maintenance</b>	P					P	P			N			
<b>Seminars, Training</b>													
<b>Congresses</b>													
<b>Trade Fairs</b>													
<b>Form of Reply</b>													
<i>List of Companies or Organizations</i>													
<i>Lists of Experts</i>													
<i>Lists of Transferable Technologies</i>													
<i>State of the Art, Publications</i>													
<i>Customized Research</i>													
<i>Commercial Literature</i>													
<i>Bibliographies</i>													
<i>Proposal and Estimate for Research , Study</i>													
<i>Company Matching</i>													
<i>Lists of organizations</i>													
<i>Schedule</i>													
<i>Detailed Programme</i>													

# INSTITUTE OF AGRICULTURE OF THE UKRAINIAN ACADEMY OF AGRICULTURAL SCIENCES

☎ Mr. Saiko Victor  
Fedorovych  
Director

✉ P.O. Chabany  
Kiev-Svyatoshyn Dist.  
Kiev Region 255205  
Ukraine

☎ Tel: (+380 44)2662327  
Fax: (+380 44)2662025

**LANGUAGES:** *English; Russian; Ukrainian.*

**SECTORS:** *Agricultural machinery; Agro-industry general; Environment.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Consulting; Industrial activity; Information, general; Information, patents; Marketing; Research and development; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>																				
<b>Machinery</b>																				
<b>Equipment</b>																				
<b>Manufactured Products</b>	N					N												F		
<b>Technologies</b>	N	N	N	N	N	N												F		
<b>Engineering, Methods &amp; Services</b>	N	N	N	N	N															
<b>Quality, Standards &amp; Maintenance</b>																				
<b>Seminars, Training</b>																				
<b>Congresses</b>																		N		N
<b>Trade Fairs</b>																				
<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research, Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				

# INSTITUTE OF MECHANIZATION

Mr. V. V. Mitkov  
Chief of Department

o. Khortitsa  
330017 Zaporozhye  
Ukraine

Tel: (+380-612)41 03 21  
60 53 64  
Fax: (+380-612)41 03 21

LANGUAGES: English; German; Russian; Ukrainian.

SECTORS: Agricultural machinery; Agro-industry general; Meat and meat products.

ACTIVITIES: Research and development.

P: Payable Services    F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials												
Manufacturing Processes	F		F	F		F	F	F				
Machinery	F		F	F		F	F	F	F			
Equipment	F		F	F		F	F	F	F			
Manufactured Products	F		F	F		F	F	F	F			
Technologies	F		F	F		F	F	F	F			
Engineering, Methods & Services	F		F	F		F	F	F	F			
Quality, Standards & Maintenance							F					
<hr/>												
Seminars, Training										F	F	F
Congresses										F	F	F
Trade Fairs										F	F	F
<b>Form of Reply</b>												
<i>List of Companies or Organizations</i>												
<i>Lists of Experts</i>												
<i>Lists of Transferable Technologies</i>												
<i>State of the Art, Publications</i>												
<i>Customized Research</i>												
<i>Commercial Literature</i>												
<i>Bibliographies</i>												
<i>Proposal and Estimate for Research, Study</i>												
<i>Company Matching</i>												
<i>Lists of organizations</i>												
<i>Schedule</i>												
<i>Detailed Programme</i>												

**BLC LEATHER TECHNOLOGY CENTRE**

☎ Mr. Lesley Bushell

☒ Kings Park Road  
Moulton Park  
Northampton NN3 6JD  
United Kingdom of Great  
Britain and Northern Ireland

☎ Tel: (+44 1604)679999  
Fax: (+44 1604)679998  
E-mail: info@blcleathertech.com

LANGUAGES: *English.*

SECTORS: *Leather and leather products.*

ACTIVITIES: *Consulting; Information, specialized; Marketing; Research and development; Technology transfer; Trade and commerce; Training institutes.*

P: Payable Services    F: Free Services

Type of Query

N: Payable or Free Services

Raw Materials																
Manufacturing Processes																
Machinery																
Equipment																
Manufactured Products																
Technologies									P							
Engineering, Methods & Services																
Quality, Standards & Maintenance									P							
Seminars, Training																
Congresses																
Trade Fairs																
<b>Form of Reply</b>																
List of Companies or Organizations																
Lists of Experts																
Lists of Transferable Technologies																
State of the Art, Publications																
Customized Research																
Commercial Literature																
Bibliographies																
Proposal and Estimate for Research , Study																
Company Matching																
Lists of organizations																
Schedule																
Detailed Programme																

## BRITISH MARITIME TECHNOLOGY

☎ Mr. David Griffiths  
Librarian

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Teddington  
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Britain and Northern Ireland

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Fax: (+44 181)943 5347  
E-mail:  
davidg@bmtlib.demon.co.uk

**LANGUAGES:** *English.*

**SECTORS:** *Computer technologies and engineering; Energy; Engineering; Environment; Software engineering; Transport equipment.*

**ACTIVITIES:** *Consulting; Information, specialized; Research and development; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>																				
<b>Machinery</b>																				
<b>Equipment</b>																				
<b>Manufactured Products</b>																				
<b>Technologies</b>				F	P	P			P	N										
<b>Engineering, Methods &amp; Services</b>				F	P	P			P	N										
<b>Quality, Standards &amp; Maintenance</b>																				
<b>Seminars, Training</b>																				
<b>Congresses</b>																				
<b>Trade Fairs</b>																				
<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research , Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				

**BRITISH PLASTICS FEDERATION**

☎ Mr. Philip Law  
Director  
Public and Industrial Affairs

☐ 6 Bath Place  
Rivington St.  
London EC2A 3JE  
United Kingdom of Great  
Britain and Northern Ireland

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Fax: (+44 171)4575045  
Web site:  
http://www.bpf.co.uk  
E-mail: bpf@dial.pipex.com

LANGUAGES: *English.*

SECTORS: *Plastic and plastic products.*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Industrial activity; Information, policy; Media contacts/public relations; Trade and commerce.*

P: Payable Services    F: Free Services

**Type of Query**

N: Payable or Free Services

Raw Materials	F	F	F	P	P	P	P	P	N				
Manufacturing Processes	F	F	F	P	P	P	P	P	N				
Machinery	F	F	F	P	P	P	P	P	N				
Equipment	F	F	F	P	P	P	P	P	N				
Manufactured Products	F	F	F	P	P	P	P	P	N				
Technologies	F	F	F	P	P	P	P	P	N				
Engineering, Methods & Services													
Quality, Standards & Maintenance													
Seminars, Training											N	N	N
Congresses											N	N	N
Trade Fairs											N	N	N
<b>Form of Reply</b>													
List of Companies or Organizations													
Lists of Experts													
Lists of Transferable Technologies													
State of the Art, Publications													
Customized Research													
Commercial Literature													
Bibliographies													
Proposal and Estimate for Research, Study													
Company Matching													
Lists of organizations													
Schedule													
Detailed Programme													

## **BRITISH TEXTILE TECHNOLOGY GROUP**

☎ Mr. Barrie Starbuck  
 Head of Sales and  
 Marketing

✉ Wira House  
 West Park Ring Rd  
 Leeds LS16 6QL  
 United Kingdom of Great  
 Britain and Northern Ireland

☎ Tel: (+44 113)259 19 99  
 Fax: (+44 113)278 03 06  
 E-mail: bstarbuck@btg.co.uk

**LANGUAGES:** *English.*

**SECTORS:** *Biotechnology and genetic engineering; Energy; Textile and textile products.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Consulting; Information, general; Information, specialized; Research and development; Technology transfer; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials							P					F			
Manufacturing Processes							P					F			
Machinery							P					F			
Equipment							P					F			
Manufactured Products							P					F			
Technologies							P					F			
Engineering, Methods & Services							P					F			
Quality, Standards & Maintenance							P					F			

Seminars, Training															F	F
Congresses																
Trade Fairs																

**Form of Reply**

<i>List of Companies or Organizations</i>																
<i>Lists of Experts</i>																
<i>Lists of Transferable Technologies</i>																
<i>State of the Art, Publications</i>																
<i>Customized Research</i>																
<i>Commercial Literature</i>																
<i>Bibliographies</i>																
<i>Proposal and Estimate for Research, Study</i>																
<i>Company Matching</i>																
<i>Lists of organizations</i>																
<i>Schedule</i>																
<i>Detailed Programme</i>																

**BSRIA. BUILDING SERVICES RESEARCH AND INFORMATION ASSOCIATION**

☎ Mr. Michael Doig  
Marketing Manager

📍 Old Bracknell Lane  
West Bracknell  
Berks. RG12 7AH  
United Kingdom of Great  
Britain and Northern Ireland

☎ **Tel:** (+44 1344)426511  
**Fax:** (+44 1344)487575  
**Web site:**  
<http://www.bsria.co.uk>  
**E-mail:** bsria@bsria.co.uk

**LANGUAGES:** *English.*

**SECTORS:** *Construction products, building materials.*

**ACTIVITIES:** *Consulting; Information, specialized; Research and development.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>																				
<b>Machinery</b>																				
<b>Equipment</b>																				
<b>Manufactured Products</b>																				
<b>Technologies</b>								P	P	P									F	
<b>Engineering, Methods &amp; Services</b>								P	P	P									F	
<b>Quality, Standards &amp; Maintenance</b>																				
<b>Seminars, Training</b>																				
<b>Congresses</b>																				
<b>Trade Fairs</b>																				
<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research , Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				



## CAB INTERNATIONAL

☎ Ms. S.P. Smith

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Oxon OX10 8DE  
United Kingdom of Great  
Britain and Northern Ireland

☎ Tel: (+44 1491)832111  
Fax: (+44 1491)829465

**LANGUAGES:** *English.*

**SECTORS:** *Agricultural machinery; Agro-industry general; Biotechnology and genetic engineering; Environment; Forestry; Pesticides and fertilizers; Wood and wood products.*

**ACTIVITIES:** *Consulting; Information, general; Research and development; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>		N		N		N	N												
<b>Manufacturing Processes</b>		N		N		N	N												
<b>Machinery</b>		N		N		N	N												
<b>Equipment</b>																			
<b>Manufactured Products</b>																			
<b>Technologies</b>		N		N		N	N												
<b>Engineering, Methods &amp; Services</b>																			
<b>Quality, Standards &amp; Maintenance</b>																			
<hr/>																			
<b>Seminars, Training</b>																			
<b>Congresses</b>																			
<b>Trade Fairs</b>																			
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<b>Form of Reply</b>																			
List of Companies or Organizations																			
Lists of Experts																			
Lists of Transferable Technologies																			
State of the Art, Publications																			
Customized Research																			
Commercial Literature																			
Bibliographies																			
Proposal and Estimate for Research , Study																			
Company Matching																			
Lists of organizations																			
Schedule																			
Detailed Programme																			

**IEE. INSTITUTION OF ELECTRICAL ENGINEERS**

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Managing Director

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☎ **Tel:** (+44 171)3445486  
**Fax:** (+44 171)3445726  
**E-mail:** psecker@iee.org

**LANGUAGES:** *English.*

**SECTORS:** *Computer technologies and engineering; Electrical machinery and machine tools; Electrical products; Electronics and communications; Energy; Engineering; Fabricated metal products; Measuring and controlling equipment; Professional, scientific equipment; Software engineering.*

**ACTIVITIES:** *Information, specialized; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>																				
<b>Machinery</b>																				
<b>Equipment</b>																				
<b>Manufactured Products</b>																				
<b>Technologies</b>				<b>F</b>			<b>P</b>													
<b>Engineering, Methods &amp; Services</b>																				
<b>Quality, Standards &amp; Maintenance</b>																				
<b>Seminars, Training</b>																		<b>F</b>		
<b>Congresses</b>																				
<b>Trade Fairs</b>																				
<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research, Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				

## IMWA. INTERNATIONAL MINE WATER ASSOCIATION

☎ Dr. Peter J. Norton  
General Secretary

✉ 10 St. Nicholas Close  
Richmond DL1 075P  
United Kingdom of Great  
Britain and Northern Ireland

☎ **Tel:** (+44 1748)825111  
**Fax:** (+44 1748)850395  
**E-mail:**  
peterjnorton@compuserve.com

**LANGUAGES:** *English; French; German; Russian.*

**SECTORS:** *Environment; Mining and quarrying.*

**ACTIVITIES:** *Consulting.*

**P: Payable Services    F: Free Services**  
**N: Payable or Free Services**

Type of Query																
Raw Materials																
Manufacturing Processes		F		F				F								
Machinery																
Equipment										N						
Manufactured Products																
Technologies								F								
Engineering, Methods & Services	N	F		F	N											
Quality, Standards & Maintenance																
Seminars, Training														N	P	N
Congresses														N	P	N
Trade Fairs																
<b>Form of Reply</b>																
List of Companies or Organizations																
Lists of Experts																
Lists of Transferable Technologies																
State of the Art, Publications																
Customized Research																
Commercial Literature																
Bibliographies																
Proposal and Estimate for Research , Study																
Company Matching																
Lists of organizations																
Schedule																
Detailed Programme																

THE INSTITUTE OF MATERIALS

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Information Officer

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Britain and Northern Ireland

Tel: (+44 171)4517360  
Fax: (+44 171)4517349  
E-mail: Hilda-  
Kaune@materials.org.uk

LANGUAGES: *English.*

SECTORS: *Fabricated metal products; Iron and steel; Non-ferrous metals; Plastic and plastic products; Process engineering; Rubber and rubber products.*

ACTIVITIES: *Information, specialized.*

P: Payable Services    F: Free Services

Type of Query

N: Payable or Free Services

Raw Materials																				
Manufacturing Processes	N		N	N	N															
Machinery																				
Equipment																				
Manufactured Products																				
Technologies		N																		
Engineering, Methods & Services				P	N															
Quality, Standards & Maintenance																				
Seminars, Training																		N	N	
Congresses																		N	N	
Trade Fairs																				
<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research , Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				

## INTERNATIONAL BEE RESEARCH ASSOCIATION

☎ Ms. Salma Zabaneh  
Librarian

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**E-mail:** [ibra@cardiff.ac.uk](mailto:ibra@cardiff.ac.uk)

**LANGUAGES:** *Arabic; English; French.*

**ACTIVITIES:** *Distribution; Information, specialized.*

**P: Payable Services    F: Free Services**  
**N: Payable or Free Services**

**Type of Query**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>																				
<b>Machinery</b>																				
<b>Equipment</b>																				
<b>Manufactured Products</b>																				
<b>Technologies</b>																				
<b>Engineering, Methods &amp; Services</b>			N				N				N	N								
<b>Quality, Standards &amp; Maintenance</b>																				
<b>Seminars, Training</b>																				
<b>Congresses</b>																				
<b>Trade Fairs</b>																				
<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research , Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				

## INTERNATIONAL INNOVATION SERVICES

☎ Mr. Steve Dore

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Sheffield S935P  
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Britain and Northern Ireland

☎ **Tel:** (+44 114)24995600  
**Fax:** (+44 114)2495604  
**E-mail:** ins@scintech.org.uk

**LANGUAGES:** *English.*

**SECTORS:** *Multi-sector (covers all fields).*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Assistance to women-owned SMEs; Consulting; Distribution; Import/export; Industrial activity; Information, general; Information, patents; Marketing; Research and development; Technology transfer; Trade and commerce; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>	N		N	N	N															
<b>Manufacturing Processes</b>	N		N	N	N			N	N											
<b>Machinery</b>	N		N	N	N															
<b>Equipment</b>	N		N	N	N															
<b>Manufactured Products</b>	N		N	N	N															
<b>Technologies</b>	N		N	N	N															
<b>Engineering, Methods &amp; Services</b>	N		N		N			N	N											
<b>Quality, Standards &amp; Maintenance</b>	N																			
<hr/>																				
<b>Seminars, Training</b>																				
<b>Congresses</b>																				
<b>Trade Fairs</b>																				
<hr/>																				
<b>Form of Reply</b>																				
<div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; width: 30%; margin-left: auto; margin-right: auto;"> <i>List of Companies or Organizations</i> </div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; width: 20%; margin-left: auto; margin-right: auto;"> <i>Lists of Experts</i> </div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; width: 40%; margin-left: auto; margin-right: auto;"> <i>Lists of Transferable Technologies</i> </div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; width: 35%; margin-left: auto; margin-right: auto;"> <i>State of the Art, Publications</i> </div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; width: 45%; margin-left: auto; margin-right: auto;"> <i>Customized Research</i> </div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; width: 55%; margin-left: auto; margin-right: auto;"> <i>Commercial Literature</i> </div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; width: 60%; margin-left: auto; margin-right: auto;"> <i>Bibliographies</i> </div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; width: 70%; margin-left: auto; margin-right: auto;"> <i>Proposal and Estimate for Research , Study</i> </div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; width: 75%; margin-left: auto; margin-right: auto;"> <i>Company Matching</i> </div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; width: 80%; margin-left: auto; margin-right: auto;"> <i>Lists of organizations</i> </div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; width: 85%; margin-left: auto; margin-right: auto;"> <i>Schedule</i> </div> <div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; width: 90%; margin-left: auto; margin-right: auto;"> <i>Detailed Programme</i> </div>																				

## IP. INSTITUTE OF PETROLEUM

☎ Mr. C. Baker  
Information Officer

📍 61 New Cavendish St.  
London W1M 8AR  
United Kingdom of Great  
Britain and Northern Ireland

☎ Tel: (+44 171)4677100  
Fax: (+44 171)2551472  
E-mail: ip@petroleum.co.uk

LANGUAGES: *English.*

SECTORS: *Energy; Petroleum and petroleum products.*

ACTIVITIES: *Information, specialized.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>	N			N	N		N						
<b>Manufacturing Processes</b>	N	N			N		N						
<b>Machinery</b>	N				N		N						
<b>Equipment</b>	N				N		N						
<b>Manufactured Products</b>	N				N		N						
<b>Technologies</b>	N	N			N	N	N						
<b>Engineering, Methods &amp; Services</b>	N			N	N	N	N						
<b>Quality, Standards &amp; Maintenance</b>	N	N		N	N	N	N						

**Seminars, Training**

**Congresses**

**Trade Fairs**

**Form of Reply**

<i>List of Companies or Organizations</i>													
<i>Lists of Experts</i>													
<i>Lists of Transferable Technologies</i>													
<i>State of the Art, Publications</i>													
<i>Customized Research</i>													
<i>Commercial Literature</i>													
<i>Bibliographies</i>													
<i>Proposal and Estimate for Research , Study</i>													
<i>Company Matching</i>													
<i>Lists of organizations</i>													
<i>Schedule</i>													
<i>Detailed Programme</i>													

**IRSG. INTERNATIONAL RUBBER STUDY GROUP**

☎ Mr. Philip J. Watson  
Chief Statistician

☰ Heron House  
109/115 Wembley Hill Rd  
Wembley HA9 8DA  
United Kingdom of Great  
Britain and Northern Ireland

☎ Tel: (+44 181)9037727  
Fax: (+44 181)9032848  
Web site:  
<http://www.rubberstudy.com>  
E-mail: [isrsg@compuserve.com](mailto:isrsg@compuserve.com)

LANGUAGES: *English.*

SECTORS: *Rubber and rubber products.*

ACTIVITIES: *Information, general; Information, specialized.*

P: Payable Services F: Free Services

**Type of Query**

N: Payable or Free Services

Raw Materials	N	F		N	N		N							
Manufacturing Processes														
Machinery														
Equipment														
Manufactured Products	N			N			N							
Technologies														
Engineering, Methods & Services														
Quality, Standards & Maintenance														
Seminars, Training														F
Congresses														F
Trade Fairs														F
<b>Form of Reply</b>														
List of Companies or Organizations														
Lists of Experts														
Lists of Transferable Technologies														
State of the Art, Publications														
Customized Research														
Commercial Literature														
Bibliographies														
Proposal and Estimate for Research , Study														
Company Matching														
Lists of organizations														
Schedule														
Detailed Programme														



**LEATHERHEAD FOOD RESEARCH ASSOCIATION**

☎ Dr. Bob Hart

☐ Randalls Road  
Leatherhead  
Surrey KT22 7RY  
United Kingdom of Great  
Britain and Northern Ireland

☎ Tel: (+44 1372)376761  
Fax: (+44 1372)386228  
E-mail: rhart@lfra.co.uk

**LANGUAGES:** *English.*

**SECTORS:** *Baby foods; Biotechnology and genetic engineering; Bread and bakery products; Fish processing; Food and beverages general; Fruit and vegetables; Meat and meat products; Milk and dairy products; Mineral water and non-alcoholic beverages; Packaging; Process engineering; Sugar.*

**ACTIVITIES:** *Consulting; Information, general; Information, patents; Information, specialized; Research and development; Technology transfer; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>					P	P					F				
<b>Manufacturing Processes</b>					P	P					F				
<b>Machinery</b>					P	P					F				
<b>Equipment</b>					P	P					F				
<b>Manufactured Products</b>					P	P					F				
<b>Technologies</b>					P	P					F				
<b>Engineering, Methods &amp; Services</b>											F				
<b>Quality, Standards &amp; Maintenance</b>					P	P					F				
<hr/>															
<b>Seminars, Training</b>															P
<b>Congresses</b>															
<b>Trade Fairs</b>															
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<b>Form of Reply</b>															
List of Companies or Organizations															
Lists of Experts															
Lists of Transferable Technologies															
State of the Art, Publications															
Customized Research															
Commercial Literature															
Bibliographies															
Proposal and Estimate for Research , Study															
Company Matching															
Lists of organizations															
Schedule															
Detailed Programme															

**NIMTECH**

☎ Mr. Mark Critchley  
Head, Information

☐ Alexandra House  
Borough Road  
St Helens  
Merseyside, WA10 3TN  
United Kingdom of Great  
Britain and Northern Ireland

☎ **Tel:** (+441744)743000  
**Fax:** (+441744)611610  
**Web site:**  
<http://www.nimtech.co.uk>  
**E-mail:** [helpdesk@nimtech.co.uk](mailto:helpdesk@nimtech.co.uk)

**LANGUAGES:** *Arabic; English; French; German; Hindi; Hungarian; Italian; Portuguese; Russian; Spanish; Swahili.*

**SECTORS:** *Multi-sector (covers all fields).*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Distribution; Import/export; Industrial activity; Information, general; Information, specialized; Marketing; Media contacts/public relations; Technology transfer; Trade and commerce.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>	P																			
<b>Manufacturing Processes</b>	P	P																		
<b>Machinery</b>	P				P				P	P										
<b>Equipment</b>	P				P				P	P										
<b>Manufactured Products</b>	P				P				P	P										
<b>Technologies</b>	P		P		P				P	P										
<b>Engineering, Methods &amp; Services</b>	P	P																		
<b>Quality, Standards &amp; Maintenance</b>																				
<b>Seminars, Training</b>																		P	P	P
<b>Congresses</b>																		P	P	P
<b>Trade Fairs</b>																		P	P	P
<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research , Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				

**THE TECHNOLOGY EXCHANGE LTD.**

☎ Mr. Brian Padgett  
Managing Director

✉ Wrest Park  
Silsoe  
Bedford MK45 4HS  
United Kingdom of Great  
Britain and Northern Ireland

☎ Tel: (+44 1525)86 03 33  
Fax: (+44 1525)86 06 64  
E-mail: tech-ex@dial.pipex.com

LANGUAGES: *English.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Consulting; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials		F																									
Manufacturing Processes		F	N		P					N	N																
Machinery		F	N		P					N	N																
Equipment		F	N		P					N	N																
Manufactured Products		F	N		P					N	N																
Technologies		F	N		P					N	N																
Engineering, Methods & Services		F	N		P					N	N																
Quality, Standards & Maintenance		F																									
Seminars, Training																											
Congresses																											
Trade Fairs																		P	F	F							
<b>Form of Reply</b>																											
List of Companies or Organizations																											
Lists of Experts																											
Lists of Transferable Technologies																											
State of the Art, Publications																											
Customized Research																											
Commercial Literature																											
Bibliographies																											
Proposal and Estimate for Research , Study																											
Company Matching																											
Lists of organizations																											
Schedule																											
Detailed Programme																											

**TFRG, TROPICAL FOREST RESOURCE GROUP**

☎ Dr. Philip Bacon  
Secretary

☒ Oxford Forestry Institute  
Department of Plant Science  
University of Oxford  
Oxford OX2 3RB  
United Kingdom of Great  
Britain and Northern Ireland

☎ **Tel:** (+44 1865)271035  
**Fax:** (+44 1865)271036  
**E-mail:** pbacon@ermine.ox.ac.uk

**LANGUAGES:** *English; French; Indonesian.*

**SECTORS:** *Environment; Forestry; Wood and wood products.*

**ACTIVITIES:** *Consulting; Information, general; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																			
<b>Manufacturing Processes</b>																			
<b>Machinery</b>																			
<b>Equipment</b>						P													
<b>Manufactured Products</b>																			
<b>Technologies</b>			F				F	F			F								
<b>Engineering, Methods &amp; Services</b>																			
<b>Quality, Standards &amp; Maintenance</b>																			
<b>Seminars, Training</b>																	F	F	P
<b>Congresses</b>																			
<b>Trade Fairs</b>																			
<b>Form of Reply</b>																			
<i>List of Companies or Organizations</i>																			
<i>Lists of Experts</i>																			
<i>Lists of Transferable Technologies</i>																			
<i>State of the Art, Publications</i>																			
<i>Customized Research</i>																			
<i>Commercial Literature</i>																			
<i>Bibliographies</i>																			
<i>Proposal and Estimate for Research , Study</i>																			
<i>Company Matching</i>																			
<i>Lists of organizations</i>																			
<i>Schedule</i>																			
<i>Detailed Programme</i>																			

**TRADA, TIMBER RESEARCH AND DEVELOPMENT ASSOCIATION**

☎ Mr. Lionel Jayanetti  
Head  
International Operations

☒ Stocking Lane  
Hughenden Valley  
High Wycombe  
Bucks. HP14 4ND  
United Kingdom of Great  
Britain and Northern Ireland

☎ Tel: (+44 1494)563091  
Fax: (+44 1494)565487  
E-mail:  
dljayanetti@ttlchiltern.co.uk

**LANGUAGES:** *English; French; Spanish.*

**SECTORS:** *Engineering; Forestry; Wood and wood products.*

**ACTIVITIES:** *Consulting; Information, general; Research and development; Technology transfer; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>															
<b>Manufacturing Processes</b>															
<b>Machinery</b>															
<b>Equipment</b>															
<b>Manufactured Products</b>															
<b>Technologies</b>	N	N	N	N	N	N	N	N	N	N					
<b>Engineering, Methods &amp; Services</b>	N	N	N	N	N	N	N	N	N	N					
<b>Quality, Standards &amp; Maintenance</b>	N	N	N	N	N	N	N	N	N	N					
<b>Seminars, Training</b>													N	N	N
<b>Congresses</b>															
<b>Trade Fairs</b>															
<b>Form of Reply</b>															
List of Companies or Organizations															
Lists of Experts															
Lists of Transferable Technologies															
State of the Art, Publications															
Customized Research															
Commercial Literature															
Bibliographies															
Proposal and Estimate for Research , Study															
Company Matching															
Lists of organizations															
Schedule															
Detailed Programme															

## AIB, AMERICAN INSTITUTE OF BAKING

☞ Mr. Virgil Smail  
President

📍 1213 Bakers Way,  
Manhattan, KS 66502  
United States of America

☎ Tel: (+1 785)5374750  
Fax: (+1 785)5371493  
E-mail: vsmail@aibonline.org

**LANGUAGES:** *English; Spanish.*

**SECTORS:** *Bread and bakery products; Food and beverages general.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Information, specialized; Quality certification; Research and development; Technology transfer; Training institutes.*

**P: Payable Services      F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>					P		P						
<b>Manufacturing Processes</b>	F	F			P	F	P						
<b>Machinery</b>													
<b>Equipment</b>													
<b>Manufactured Products</b>		F			P								
<b>Technologies</b>	F	F		P	P	F	P						
<b>Engineering, Methods &amp; Services</b>						F							
<b>Quality, Standards &amp; Maintenance</b>		F											
<b>Seminars, Training</b>											F	F	F
<b>Congresses</b>											F	F	
<b>Trade Fairs</b>											F	F	
<b>Form of Reply</b>													
List of Companies or Organizations													
Lists of Experts													
Lists of Transferable Technologies													
State of the Art, Publications													
Customized Research													
Commercial Literature													
Bibliographies													
Proposal and Estimate for Research , Study													
Company Matching													
Lists of organizations													
Schedule													
Detailed Programme													

# AMSA. AMERICAN MEAT SCIENCE ASSOCIATION

☞ Mr. Thomas Powell  
Executive Director

📧 9140 Ward Parkway  
Ste. 200  
Kansas City, MO 64114  
United States of America

☎ Tel: (+1 816)4443500  
Fax: (+1 816)4440330  
E-mail: info@meatscience.org

LANGUAGES: *English.*

SECTORS: *Meat and meat products.*

ACTIVITIES: *Information, specialized.*

P: Payable Services    F: Free Services

Type of Query

N: Payable or Free Services

Raw Materials		P	N								
Manufacturing Processes		P	N								
Machinery											
Equipment											
Manufactured Products		P	N								
Technologies		P	N								
Engineering, Methods & Services											
Quality, Standards & Maintenance											
Seminars, Training										F	F
Congresses										F	F
Trade Fairs										F	
<b>Form of Reply</b>											
<i>List of Companies or Organizations</i>											
<i>Lists of Experts</i>											
<i>Lists of Transferable Technologies</i>											
<i>State of the Art, Publications</i>											
<i>Customized Research</i>											
<i>Commercial Literature</i>											
<i>Bibliographies</i>											
<i>Proposal and Estimate for Research, Study</i>											
<i>Company Matching</i>											
<i>Lists of organizations</i>											
<i>Schedule</i>											
<i>Detailed Programme</i>											

## ASM, ASM INTERNATIONAL

☞ Ms. Rita Telling  
Customer Service

☒ 9639 Kinsman Materials  
Park, OH 44073  
United States of America

☎ **Tel:** (+1 44)3385151  
**Fax:** (+1 440)3384634  
**E-mail:** mem-ser@po-asm-int.org

**LANGUAGES:** *English.*

**SECTORS:** *Construction of vehicles; Engineering; Fabricated metal products; Iron and steel; Machinery and equipment (except electrical); Non-ferrous metals.*

**ACTIVITIES:** *Information, specialized; Technology transfer; Training institutes.*

**P: Payable Services      F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>					P										
<b>Manufacturing Processes</b>					P										
<b>Machinery</b>															
<b>Equipment</b>															
<b>Manufactured Products</b>															
<b>Technologies</b>					P										
<b>Engineering, Methods &amp; Services</b>					P										
<b>Quality, Standards &amp; Maintenance</b>															
<b>Seminars, Training</b>														F	F
<b>Congresses</b>														F	F
<b>Trade Fairs</b>														F	F
<b>Form of Reply</b>															
<div style="border: 1px solid black; padding: 2px; margin-bottom: 5px;">List of Companies or Organizations</div>															
<div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; padding-left: 150px;">Lists of Experts</div>															
<div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; padding-left: 150px;">Lists of Transferable Technologies</div>															
<div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; padding-left: 150px;">State of the Art, Publications</div>															
<div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; padding-left: 150px;">Customized Research</div>															
<div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; padding-left: 150px;">Commercial Literature</div>															
<div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; padding-left: 150px;">Bibliographies</div>															
<div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; padding-left: 150px;">Proposal and Estimate for Research , Study</div>															
<div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; padding-left: 150px;">Company Matching</div>															
<div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; padding-left: 150px;">Lists of organizations</div>															
<div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; padding-left: 150px;">Schedule</div>															
<div style="border: 1px solid black; padding: 2px; margin-bottom: 5px; padding-left: 150px;">Detailed Programme</div>															



# IOCV. INTERNATIONAL ORGANIZATION OF CITRUS VIROLOGISTS

Mr. Chester N. Roistacher  
Secretary

C.N. Roistacher, Sect. 10CV  
Department of Plant  
Pathology  
University of California  
Riverside, CA 92521-0211  
United States of America

Tel: (+1 909)6840934  
Fax: (+1 909)6844324  
E-mail: chester.r@worldnet.att.net

LANGUAGES: *English.*

SECTORS: *Fruit and vegetables.*

ACTIVITIES: *Consulting; Information, general; Research and development; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>				N	N														
<b>Manufacturing Processes</b>																			
<b>Machinery</b>																			
<b>Equipment</b>																			
<b>Manufactured Products</b>																			
<b>Technologies</b>				F															
<b>Engineering, Methods &amp; Services</b>																			
<b>Quality, Standards &amp; Maintenance</b>				N	N														
<b>Seminars, Training</b>																		F	
<b>Congresses</b>																		F	
<b>Trade Fairs</b>																			
<b>Form of Reply</b>																			
List of Companies or Organizations																			
Lists of Experts																			
Lists of Transferable Technologies																			
State of the Art, Publications																			
Customized Research																			
Commercial Literature																			
Bibliographies																			
Proposal and Estimate for Research, Study																			
Company Matching																			
Lists of organizations																			
Schedule																			
Detailed Programme																			

IPEC. INTERNATIONAL PHARMACEUTICAL EXCIPIENTS COUNCIL

Mr. Alan W. Mercill  
Secretary-Treasurer

1655 North Fort Myer Drive  
Suite 700  
Arlington, Va. 22209  
United States of America

Tel: (+1 703)8752127  
Fax: (+1 703)5255157  
E-mail: ipecamer@aol.com

LANGUAGES: English.

SECTORS: Chemicals (basic); Pharmaceuticals.

ACTIVITIES: Information, specialized; Quality certification; Standardization.

P: Payable Services    F: Free Services

Type of Query

N: Payable or Free Services

Raw Materials																				
Manufacturing Processes	F			P																
Machinery																				
Equipment																				
Manufactured Products	F																			
Technologies																				
Engineering, Methods & Services																				
Quality, Standards & Maintenance				P																
Seminars, Training																		F	P	
Congresses																		F		
Trade Fairs																		F		
<b>Form of Reply</b>																				
List of Companies or Organizations																				
Lists of Experts																				
Lists of Transferable Technologies																				
State of the Art, Publications																				
Customized Research																				
Commercial Literature																				
Bibliographies																				
Proposal and Estimate for Research , Study																				
Company Matching																				
Lists of organizations																				
Schedule																				
Detailed Programme																				

**MBI INDUSTRIAL PLANTS, USED PLANTS, APPRAISERS AND LIQUIDATORS**

☎ Mr. Carl Miceli

📍 9214 Dogwood Road  
Baltimore, MD 21244-1012  
United States of America

☎ **Tel:** (+1 410)655-2169  
**Fax:** (+1 410)655-1263  
**E-mail:** cmiceli@bcpl.net

**LANGUAGES:** *English.*

**SECTORS:** *Machinery and equipment (except electrical).*

**ACTIVITIES:** *Consulting; Industrial activity.*

**P: Payable Services    F: Free Services**  
**N: Payable or Free Services**

**Type of Query**

<b>Raw Materials</b>																		
<b>Manufacturing Processes</b>		F																
<b>Machinery</b>		F			N													
<b>Equipment</b>		F			N													
<b>Manufactured Products</b>																		
<b>Technologies</b>																		
<b>Engineering, Methods &amp; Services</b>																		
<b>Quality, Standards &amp; Maintenance</b>																		

<b>Seminars, Training</b>																		
<b>Congresses</b>																		
<b>Trade Fairs</b>																		

**Form of Reply**

<i>List of Companies or Organizations</i>																		
<i>Lists of Experts</i>																		
<i>Lists of Transferable Technologies</i>																		
<i>State of the Art, Publications</i>																		
<i>Customized Research</i>																		
<i>Commercial Literature</i>																		
<i>Bibliographies</i>																		
<i>Proposal and Estimate for Research , Study</i>																		
<i>Company Matching</i>																		
<i>Lists of organizations</i>																		
<i>Schedule</i>																		
<i>Detailed Programme</i>																		

**MTI, METAL TREATING INSTITUTE**

☞ Mr. M. Lance Miller  
Exec. VP

☒ 1550 Roberts Drive  
Jacksonville Beach  
FL 32250  
United States of America

☎ **Tel:** (+1 904)2490448  
**Fax:** (+1 904)2490459  
**E-mail:** metaltrat@aol.com

**LANGUAGES:** English.

**SECTORS:** Iron and steel.

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**ACTIVITIES:** Information, specialized.

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**P: Payable Services      F: Free Services**  
**N: Payable or Free Services**

Type of Query												
<b>Raw Materials</b>												
<b>Manufacturing Processes</b>										F		
<b>Machinery</b>												
<b>Equipment</b>												
<b>Manufactured Products</b>												
<b>Technologies</b>												
<b>Engineering, Methods &amp; Services</b>												
<b>Quality, Standards &amp; Maintenance</b>												
<hr/>												
<b>Seminars, Training</b>										F	F	F
<b>Congresses</b>										F	F	F
<b>Trade Fairs</b>										F	F	F
<b>Form of Reply</b>												
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<i>List of Companies or Organizations</i>												
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<i>Lists of Experts</i>												
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<i>Lists of Transferable Technologies</i>												
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<i>State of the Art, Publications</i>												
<hr/>												
<i>Customized Research</i>												
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<i>Commercial Literature</i>												
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<i>Bibliographies</i>												
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<i>Proposal and Estimate for Research , Study</i>												
<hr/>												
<i>Company Matching</i>												
<hr/>												
<i>Lists of organizations</i>												
<hr/>												
<i>Schedule</i>												
<hr/>												
<i>Detailed Programme</i>												

**NCAT, NATIONAL CENTER FOR APPROPRIATE TECHNOLOGY**

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Director of Development

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E-mail: csikora@ncat.org

**LANGUAGES:** *English.*

**SECTORS:** *Agro-industry general; Electronics and communications; Energy; Environment; Fisheries; Measuring and controlling equipment; Pesticides and fertilizers.*

**ACTIVITIES:** *Consulting; Information, general; Information, specialized; Research and development; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																				
<b>Manufacturing Processes</b>																				
<b>Machinery</b>																				
<b>Equipment</b>																				
<b>Manufactured Products</b>																				
<b>Technologies</b>	N	N	N	N	N														N	
<b>Engineering, Methods &amp; Services</b>																				
<b>Quality, Standards &amp; Maintenance</b>																				

<b>Seminars, Training</b>																				
<b>Congresses</b>																				
<b>Trade Fairs</b>																				

**Form of Reply**

<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research , Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				

**PIA. PLASTICS INSTITUTE OF AMERICA**

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 Director  
 Educational and Res.  
 Programs

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 United States of America

☎ Tel: (+1 978)9343130  
 Fax: (+1 978)4599420  
 E-mail: pia@cae.uml.edu

**LANGUAGES:** *English; German; Greek; Italian.*

**SECTORS:** *Machinery and equipment (except electrical); Packaging; Plastic and plastic products; Process engineering; Rubber and rubber products.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Assistance to women-owned SMEs; Consulting; Information, general; Information, specialized; Quality certification; Research and development; Technology transfer; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>	P	N	P	P	P		P	P				
<b>Manufacturing Processes</b>	P	N	P	P	P		P	P				
<b>Machinery</b>	P	N	P	P	P		P	P				
<b>Equipment</b>	P	N	P	P	P		P	P				
<b>Manufactured Products</b>	P	N	P	P	P		P	P				
<b>Technologies</b>	P	N	P	P	P		P	P				
<b>Engineering, Methods &amp; Services</b>	P	N	P	P	P		P	P				
<b>Quality, Standards &amp; Maintenance</b>	P	N	P	P	P		P	P				

<b>Seminars, Training</b>												N	N
<b>Congresses</b>													
<b>Trade Fairs</b>													

**Form of Reply**

<i>List of Companies or Organizations</i>													
<i>Lists of Experts</i>													
<i>Lists of Transferable Technologies</i>													
<i>State of the Art, Publications</i>													
<i>Customized Research</i>													
<i>Commercial Literature</i>													
<i>Bibliographies</i>													
<i>Proposal and Estimate for Research , Study</i>													
<i>Company Matching</i>													
<i>Lists of organizations</i>													
<i>Schedule</i>													
<i>Detailed Programme</i>													

**PMMI. PACKAGING MACHINERY MANUFACTURERS INSTITUTE**

☎ Mr. Tim O'Rourke  
Technical Director

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United States of America

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E-mail: pmmi@pmmi.org

LANGUAGES: *English, Spanish.*

SECTORS: *Packaging.*

ACTIVITIES: *Trade and commerce.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials																					
Manufacturing Processes																					
Machinery	N					N													F		
Equipment																					
Manufactured Products																					
Technologies																					
Engineering, Methods & Services																					
Quality, Standards & Maintenance																					
<b>Seminars, Training</b>																					
<b>Congresses</b>																					
<b>Trade Fairs</b>																					
																			N	N	N
<b>Form of Reply</b>																					
List of Companies or Organizations																					
Lists of Experts																					
Lists of Transferable Technologies																					
State of the Art, Publications																					
Customized Research																					
Commercial Literature																					
Bibliographies																					
Proposal and Estimate for Research , Study																					
Company Matching																					
Lists of organizations																					
Schedule																					
Detailed Programme																					

**RPBS, RESEARCH PERIODICALS AND BOOK SERVICES INC.**

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Export Manager

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Houston, TX 77272  
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E-mail: rpbs@rpbs.com

**LANGUAGES:** *English; Spanish.*

**SECTORS:** *Multi-sector (covers all fields).*

**ACTIVITIES:** *Distribution.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>																		
<b>Manufacturing Processes</b>																		F
<b>Machinery</b>																		F
<b>Equipment</b>																		F
<b>Manufactured Products</b>																		F
<b>Technologies</b>																	P	
<b>Engineering, Methods &amp; Services</b>																		
<b>Quality, Standards &amp; Maintenance</b>																		
<b>Seminars, Training</b>																		
<b>Congresses</b>																		
<b>Trade Fairs</b>																		
<b>Form of Reply</b>																		
<i>List of Companies or Organizations</i>																		
<i>Lists of Experts</i>																		
<i>Lists of Transferable Technologies</i>																		
<i>State of the Art, Publications</i>																		
<i>Customized Research</i>																		
<i>Commercial Literature</i>																		
<i>Bibliographies</i>																		
<i>Proposal and Estimate for Research , Study</i>																		
<i>Company Matching</i>																		
<i>Lists of organizations</i>																		
<i>Schedule</i>																		
<i>Detailed Programme</i>																		





**STATCRAFT, INC.**

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President

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E-mail: statcraft@earthlink.netom

LANGUAGES: *English.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Banking/financing; Consulting; Research and development.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>													
<b>Manufacturing Processes</b>													
<b>Machinery</b>													
<b>Equipment</b>										N			
<b>Manufactured Products</b>													
<b>Technologies</b>													
<b>Engineering, Methods &amp; Services</b>							N			N			
<b>Quality, Standards &amp; Maintenance</b>													
<hr/>													
<b>Seminars, Training</b>													
<b>Congresses</b>													
<b>Trade Fairs</b>													
<hr/>													
<b>Form of Reply</b>													
	List of Companies or Organizations												
	Lists of Experts												
	Lists of Transferable Technologies												
	State of the Art, Publications												
	Customized Research												
	Commercial Literature												
	Bibliographies												
	Proposal and Estimate for Research , Study												
	Company Matching												
	Lists of organizations												
	Schedule												
	Detailed Programme												

**TAPPI. TECHNICAL ASSOCIATION OF THE PULP AND PAPER INDUSTRY**

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 Manager, International  
 Affairs

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 Atlanta, GA 30348  
 United States of America

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 Fax: (+1 770)446 69 47  
 E-mail: jharrison@tappi.org

LANGUAGES: *English; Spanish.*

SECTORS: *Packaging; Pulp, paper and paper products.*

ACTIVITIES: *Information, specialized; Standardization; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>	N			P																
<b>Manufacturing Processes</b>	N			P																
<b>Machinery</b>																				
<b>Equipment</b>																				
<b>Manufactured Products</b>																				
<b>Technologies</b>				P																
<b>Engineering, Methods &amp; Services</b>				P																
<b>Quality, Standards &amp; Maintenance</b>				P																
<b>Seminars, Training</b>																		N	N	N
<b>Congresses</b>																		N	N	N
<b>Trade Fairs</b>																		N	N	N
<b>Form of Reply</b>																				
<i>List of Companies or Organizations</i>																				
<i>Lists of Experts</i>																				
<i>Lists of Transferable Technologies</i>																				
<i>State of the Art, Publications</i>																				
<i>Customized Research</i>																				
<i>Commercial Literature</i>																				
<i>Bibliographies</i>																				
<i>Proposal and Estimate for Research , Study</i>																				
<i>Company Matching</i>																				
<i>Lists of organizations</i>																				
<i>Schedule</i>																				
<i>Detailed Programme</i>																				

**USDA FOREST SERVICE**

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Specialist

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**Web site:**  
<http://www.fpl.f.fed.us>  
**E-mail:** [tlaufen@facstaff.wisc.edu](mailto:tlaufen@facstaff.wisc.edu)

**LANGUAGES:** *English.*

**SECTORS:** *Biotechnology and genetic engineering; Construction products, building materials; Engineering; Environment; Forestry; Packaging; Printing and publishing industry; Process engineering; Pulp, paper and paper products; Wood and wood products.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Information, general; Information, patents; Information, specialized; Research and development; Standardization; Technology transfer.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>				F	N				N				
<b>Manufacturing Processes</b>			F	F									
<b>Machinery</b>				F									
<b>Equipment</b>				F									
<b>Manufactured Products</b>				F									
<b>Technologies</b>			F	F	N								
<b>Engineering, Methods &amp; Services</b>	F			F									
<b>Quality, Standards &amp; Maintenance</b>	F			F									

**Seminars, Training**

**Congresses**

**Trade Fairs**

**Form of Reply**

List of Companies or Organizations

Lists of Experts

Lists of Transferable Technologies

State of the Art, Publications

Customized Research

Commercial Literature

Bibliographies

Proposal and Estimate for Research , Study

Company Matching

Lists of organizations

Schedule

Detailed Programme

## ALADI. ASOCIACIÓN LATINOAMERICANA DE INTEGRACIÓN

☎ Ec. Luiz Gonzaga Coelho,  
Jr.  
Director  
Departamento de  
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<http://www.aladi.org>  
E-mail: [aladi@chasque.upc.org](mailto:aladi@chasque.upc.org)

LANGUAGES: *English; Portuguese; Spanish.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Information, specialized.*

P: Payable Services F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials	F	F	F	F	F	F	F	F	F			
Manufacturing Processes	F	F	F	F	F	F	F	F	F			
Machinery	F	F	F	F	F	F	F	F	F			
Equipment	F	F	F	F	F	F	F	F	F			
Manufactured Products	F	F	F	F	F	F	F	F	F			
Technologies	F	F	F	F	F	F	F	F	F			
Engineering, Methods & Services	F	F	F	F	F	F	F	F	F			
Quality, Standards & Maintenance	F	F	F	F	F	F	F	F	F			
Seminars, Training										F	F	F
Congresses										F	F	F
Trade Fairs										F	F	F
<b>Form of Reply</b>												
<i>List of Companies or Organizations</i>												
<i>Lists of Experts</i>												
<i>Lists of Transferable Technologies</i>												
<i>State of the Art, Publications</i>												
<i>Customized Research</i>												
<i>Commercial Literature</i>												
<i>Bibliographies</i>												
<i>Proposal and Estimate for Research , Study</i>												
<i>Company Matching</i>												
<i>Lists of organizations</i>												
<i>Schedule</i>												
<i>Detailed Programme</i>												

## BOLSA DE SUBCONTRATACIÓN DEL URUGUAY

☎ Sr. Roberto Villamil  
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E-mail: roberto@cw.wm.uy

**LANGUAGES:** *English; Italian; Spanish.*

**SECTORS:** *Agro-industry general; Chemistry; Construction of vehicles; Electrical machinery and machine tools; Electrical products; Electronics and communications; Fabricated metal products; Food and beverages general; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Non-ferrous metals; Non-metallic mineral products; Packaging; Plastic and plastic products; Printing and publishing industry; Pulp, paper and paper products; Rubber and rubber products; Textile and textile products; Transport equipment; Wood and wood products.*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Consulting; Information, general; Subcontracting; Trade and commerce; Training institutes.*

Type of Query	P: Payable Services    F: Free Services											
	N: Payable or Free Services											
Raw Materials	N	N	N	N	P	N	F	F	N			
Manufacturing Processes	N	N	N	N	P	N	F	F	N			
Machinery	N	N	N	N	P	N	F	F	N			
Equipment	N	N	N	N	P	N	F	F	N			
Manufactured Products	N	N	N	N	P	N	F	F	N			
Technologies	N	N	N	N	P	N	F	F	N			
Engineering, Methods & Services												
Quality, Standards & Maintenance	N	N	N	N	P	N	F	F	N			
Seminars, Training										F	F	F
Congresses										F	F	F
Trade Fairs										F	F	F
<b>Form of Reply</b>												
List of Companies or Organizations												
Lists of Experts												
Lists of Transferable Technologies												
State of the Art, Publications												
Customized Research												
Commercial Literature												
Bibliographies												
Proposal and Estimate for Research, Study												
Company Matching												
Lists of organizations												
Schedule												
Detailed Programme												

## CEGETEC. CENTRO DE GESTIÓN TECNOLÓGICA

☎ Sr. Luis Pieri Storni  
Gerente

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E-mail: cegetec@ciu.com.uy

LANGUAGES: *English; Spanish.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Consulting; Information, specialized; Technology transfer.*

P: Payable Services F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials																	
Manufacturing Processes		N							P	N							
Machinery		N								N							
Equipment		N															
Manufactured Products										N							
Technologies	N	N	N	P					P	N							
Engineering, Methods & Services	N	N		P						N							
Quality, Standards & Maintenance	N	N		P						N							
Seminars, Training																F	F
Congresses																	
Trade Fairs																	
<b>Form of Reply</b>																	
<i>List of Companies or Organizations</i>																	
<i>Lists of Experts</i>																	
<i>Lists of Transferable Technologies</i>																	
<i>State of the Art, Publications</i>																	
<i>Customized Research</i>																	
<i>Commercial Literature</i>																	
<i>Bibliographies</i>																	
<i>Proposal and Estimate for Research, Study</i>																	
<i>Company Matching</i>																	
<i>Lists of organizations</i>																	
<i>Schedule</i>																	
<i>Detailed Programme</i>																	

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**LANGUAGES:** Dutch; English; German; Italian; Spanish.

**SECTORS:** Agricultural machinery; Agro-industry general; Chemistry; Construction of vehicles; Electrical machinery and machine tools; Electrical products; Electronics and communications; Fabricated metal products; Food and beverages general; Iron and steel; Leather and leather products; Machinery and equipment (except electrical); Non-ferrous metals; Non-metallic mineral products; Packaging; Plastic and plastic products; Printing and publishing industry; Pulp, paper and paper products; Rubber and rubber products; Textile and textile products; Transport equipment; Wood and wood products.

**ACTIVITIES:** Assistance to small and medium enterprise/industry; Consulting; Information, general; Subcontracting; Trade and commerce; Training institutes.

**P: Payable Services F: Free Services**

## Type of Query

**N: Payable or Free Services**

Raw Materials	N	N	N	N	P	N	F	F	N			
Manufacturing Processes	N	N	N	N	P	N	F	F	N			
Machinery	N	N	N	N	P	N	F	F	N			
Equipment	N	N	N	N	P	N	F	F	N			
Manufactured Products	N	N	N	N	P	N	F	F	N			
Technologies	N	N	N	N	P	N	F	F	N			
Engineering, Methods & Services												
Quality, Standards & Maintenance	N	N	N	N	P	N	F	F	N			
Seminars, Training										F	F	F
Congresses										F	F	F
Trade Fairs										F	F	F
<b>Form of Reply</b>												
List of Companies or Organizations												
Lists of Experts												
Lists of Transferable Technologies												
State of the Art, Publications												
Customized Research												
Commercial Literature												
Bibliographies												
Proposal and Estimate for Research, Study												
Company Matching												
Lists of organizations												
Schedule												
Detailed Programme												



# INIA. INSTITUTO NACIONAL DE INVESTIGACIÓN AGROPECUARIA

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LANGUAGES: *English; Spanish.*

SECTORS: *Agro-industry general; Biotechnology and genetic engineering; Environment; Forestry; Fruit and vegetables; Meat and meat products; Milk and dairy products; Pesticides and fertilizers; Wood and wood products.*

ACTIVITIES: *Research and development.*

P: Payable Services    F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials		F	F	F	P		N	F					
Manufacturing Processes													
Machinery													
Equipment													
Manufactured Products													
Technologies		F	F	P	P		N	F					
Engineering, Methods & Services													
Quality, Standards & Maintenance													
Seminars, Training												F	F
Congresses												F	F
Trade Fairs													
<b>Form of Reply</b>													
<i>List of Companies or Organizations</i>													
<i>Lists of Experts</i>													
<i>Lists of Transferable Technologies</i>													
<i>State of the Art, Publications</i>													
<i>Customized Research</i>													
<i>Commercial Literature</i>													
<i>Bibliographies</i>													
<i>Proposal and Estimate for Research, Study</i>													
<i>Company Matching</i>													
<i>Lists of organizations</i>													
<i>Schedule</i>													
<i>Detailed Programme</i>													

## LATU, LABORATORIO TECNOLÓGICO DEL URUGUAY

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Técnica

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**LANGUAGES:** *English; Spanish.*

**SECTORS:** *Multi-sector (covers all fields).*

**ACTIVITIES:** *Assistance to small and medium enterprise/industry; Information, specialized; Quality certification; Technology transfer.*

**P: Payable Services      F: Free Services**

**Type of Query**

**N: Payable or Free Services**

<b>Raw Materials</b>														
<b>Manufacturing Processes</b>										P	N			
<b>Machinery</b>														
<b>Equipment</b>														
<b>Manufactured Products</b>						P						N		
<b>Technologies</b>						P				P				
<b>Engineering, Methods &amp; Services</b>						P		F		P				
<b>Quality, Standards &amp; Maintenance</b>						P		F		P		N		
<b>Seminars, Training</b>														F
<b>Congresses</b>														F
<b>Trade Fairs</b>														F
<b>Form of Reply</b>														

# TIPS. SISTEMA DE PROMOCIÓN DE INFORMACIÓN TECNOLÓGICA Y COMERCIAL

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LANGUAGES: *English; French; Italian; Portuguese; Spanish.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Assistance to small and medium enterprise/industry; Consulting; Information, specialized.*

P: Payable Services F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials	P		P		P				P			
Manufacturing Processes	P		P		P				P			
Machinery	P		P		P				P			
Equipment	P		P		P				P			
Manufactured Products	P		P		P				P			
Technologies	P		P		P				P			
Engineering, Methods & Services	P		P		P				P			
Quality, Standards & Maintenance	P		P		P				P			
Seminars, Training												
Congresses												F
Trade Fairs												F
<b>Form of Reply</b>												
<i>List of Companies or Organizations</i>												
<i>Lists of Experts</i>												
<i>Lists of Transferable Technologies</i>												
<i>State of the Art, Publications</i>												
<i>Customized Research</i>												
<i>Commercial Literature</i>												
<i>Bibliographies</i>												
<i>Proposal and Estimate for Research , Study</i>												
<i>Company Matching</i>												
<i>Lists of organizations</i>												
<i>Schedule</i>												
<i>Detailed Programme</i>												

**UNIT. INSTITUTO URUGUAYO DE NORMES TÉCNICAS**

☎ Ing. Pablo J. Benia  
Director

📍 San Jose 1031, Piso 7°  
Montevideo  
Uruguay

☎ Tel: (+598 2)902 16 80  
Fax: (+598 2)902 16 81  
E-mail: unit@ad.net.com.ur

LANGUAGES: *Spanish.*

SECTORS: *Multi-sector (covers all fields).*

ACTIVITIES: *Quality certification; Standardization; Training institutes.*

**P: Payable Services    F: Free Services**

**Type of Query**

**N: Payable or Free Services**

Raw Materials																					
Manufacturing Processes																					
Machinery																					
Equipment																					
Manufactured Products																					
Technologies																					
Engineering, Methods & Services																					
Quality, Standards & Maintenance										P	P	P								P	
Seminars, Training																				F	F
Congresses																					
Trade Fairs																					
<b>Form of Reply</b>																					
<i>List of Companies or Organizations</i>																					
<i>Lists of Experts</i>																					
<i>Lists of Transferable Technologies</i>																					
<i>State of the Art, Publications</i>																					
<i>Customized Research</i>																					
<i>Commercial Literature</i>																					
<i>Bibliographies</i>																					
<i>Proposal and Estimate for Research , Study</i>																					
<i>Company Matching</i>																					
<i>Lists of organizations</i>																					
<i>Schedule</i>																					
<i>Detailed Programme</i>																					

**DTC. DEVELOPMENT TECHNOLOGY CENTER**

☎ Mr. Norman Mhazo

☰ University of Zimbabwe  
P.O. Box MP167  
Mt. Pleasant Harare  
Zimbabwe☎ Tel: (+263 4)303211  
Fax: (+263 4)334257  
E-mail: MHAZO@DTC.UZ.ZWLANGUAGES: *English.*SECTORS: *Agricultural machinery; Agro-industry general; Construction products, building materials; Energy; Environment; Fruit and vegetables; Leather and leather products; Machinery and equipment (except electrical); Process engineering; Pulp, paper and paper products; Transport equipment.*ACTIVITIES: *Assistance to small and medium enterprise/industry; Assistance to women-owned SMEs; Consulting; Information, general; Research and development; Technology transfer; Training institutes.*

P: Payable Services F: Free Services

## Type of Query

N: Payable or Free Services

Raw Materials														
Manufacturing Processes		N			N				N					
Machinery	N		N		N				N					
Equipment	N		N		N				N					
Manufactured Products	N		N		N				N					
Technologies	N				N				N					
Engineering, Methods & Services	N													
Quality, Standards & Maintenance														
Seminars, Training													N	
Congresses														
Trade Fairs													N	
Form of Reply														
List of Companies or Organizations														
Lists of Experts														
Lists of Transferable Technologies														
State of the Art, Publications														
Customized Research														
Commercial Literature														
Bibliographies														
Proposal and Estimate for Research, Study														
Company Matching														
Lists of organizations														
Schedule														
Detailed Programme														

## INFORMATION SOURCES

## SECTORAL REFERENCE LIST

*Under each sector, the countries in which the organizations are located are listed alphabetically; the organizations within these countries are also listed alphabetically.*

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**AGRICULTURAL MACHINERY****Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Bolivia**

- > SEMTA, Center for Multiple Appropriate Technology Services

**Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná

**Colombia**

- > Universidad Pontificio Bolivariana

**Cuba**

- > Bolsa de Subcontratación de La Habana

**Ecuador**

- > CEBCA, Comisión Ecuatoriana de Bienes de Capital

**France**

- > ADEPTA, Association pour le développement des échanges internationaux de produits et techniques agro-alimentaires
- > SYGMA, Syndicat Général des Constructeurs de Tracteurs et Machines Agricoles

**India**

- > PROTECH, PROTECH Systems Private Limited

**Israel**

- > Manufacturers' Association of Israel

**Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

**Nepal**

- > United Mission to Nepal Development and Consulting Services

**South Africa**

- > South African Embassy, Bern, Switzerland

**Sri Lanka**

- > ITI, Industrial Technology Institute

**Thailand**

- > Bureau of Industrial Enterprise Development

**Trinidad and Tobago**

- > CARIRI, Caribbean Industrial Research Institute

**Turkey**

- > ICOC-Istanbul Subcontracting Exchange

**Ukraine**

- > Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences
- > Institute of Mechanization

**United Kingdom of Great Britain and Northern Ireland**

- > CAB International

**Uruguay**

- > EUROCENTRO Cámara de Industrias del Uruguay

**Zimbabwe**

- > DTC, Development Technology Center

**AGRO-INDUSTRY****Austria**

- > Institute for Applied Botany

**Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation
- > STDA, Selenium-Tellurium Development Association

**Bolivia**

- > SEMTA, Center for Multiple Appropriate Technology Services

**Brazil**

- > FCAV, Fundação Carlos Alberto Vanzolini
- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo
- > UFSM, Departamento de Tecnologia e Ciencia dos Alimentos

**Colombia**

- > Universidad Pontificio Bolivariana

**Cuba**

- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

**France**

- > ADEPTA, Association pour le développement des échanges internationaux de produits et techniques agro-alimentaires
- > CIRAD
- > CIRAD, Centre de coopération internationale en recherche agronomique pour le développement
- > CIRAD-CP, Programme Hévéa
- > INIST, Institut de l'Information Scientifique et Technique

**India**

- > CBE, Centre for Built Environment
- > EDI, Entrepreneurship Development Institute of India
- > PROTECH, PROTECH Systems Private Limited
- > Troika Processes Pvt. Ltd.



## Sectoral Reference List

### **Israel**

- > Manufacturers' Association of Israel
- > Orshan, Jehuda

### **Italy**

- > Alberto Bertuzzi S.p.A.

### **Japan**

- > Society for Research and Information on Tropical Zones

### **Nepal**

- > United Mission to Nepal Development and Consulting Services

### **Peru**

- > ALIDE, Asociación Latinoamericana de Instituciones Financieras de Desarrollo

### **Philippines**

- > UCAP, United Coconut Associations of the Philippines

### **Russian Federation**

- > F and F Consulting Co.

### **Senegal**

- > ARCT, African Centre for Technology

### **South Africa**

- > CSIR, Council for Scientific and Industrial Research
- > South African Embassy, Bern, Switzerland

### **Sri Lanka**

- > ITI, Industrial Technology Institute
- > Tea Research Institute of Sri Lanka

### **Thailand**

- > Bureau of Industrial Enterprise Development
- > Thai National Documentation Centre

### **Ukraine**

- > Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences
- > Institute of Mechanization

### **United Kingdom of Great Britain and Northern Ireland**

- > CAB International

### **United States of America**

- > NCAT, National Center for Appropriate Technology

### **Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay
- > INIA, Instituto Nacional de Investigación Agropecuaria

### **Zimbabwe**

- > DTC, Development Technology Center

## ALCOHOLIC BEVERAGES

### **Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > UFSM, Departamento de Tecnologia e Ciencia dos Alimentos

### **Costa Rica**

- > Ministerio de Economía, Industria y Comercio

### **India**

- > Technology Transfer Association

### **Israel**

- > Orshan, Jehuda

### **South Africa**

- > CSIR, Council for Scientific and Industrial Research

### **Sri Lanka**

- > ITI, Industrial Technology Institute

## BABY FOODS

### **Costa Rica**

- > Ministerio de Economía, Industria y Comercio

### **Germany**

- > IFOAM, International Federation of Organic Agriculture Movements

### **Israel**

- > Orshan, Jehuda

### **South Africa**

- > CSIR, Council for Scientific and Industrial Research

### **Sri Lanka**

- > ITI, Industrial Technology Institute

### **United Kingdom of Great Britain and Northern Ireland**

- > Leatherhead Food Research Association

## BIOTECHNOLOGY AND GENETIC ENGINEERING

### **Austria**

- > IA, Innovationsagentur

### **Belgium**

- > AWEX, Agence Wallonne à l'exportation

### **Brazil**

- > UFSM, Departamento de Tecnologia e Ciencia dos Alimentos

### **Colombia**

- > Universidad Pontificio Bolivariana

**Cuba**

- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

**France**

- > CIRAD, Centre de coopération internationale en recherche agronomique pour le développement
- > SNIP, Syndicat national de l'industrie pharmaceutique

**Hungary**

- > OMIKK, National Technical Information Centre and Library

**India**

- > PROTECH, PROTECH Systems Private Limited
- > Technology Transfer Association

**Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

**Mexico**

- > Departamento de Madera, Celulose y Papel, Universidad de Guadalajara

**Russian Federation**

- > F and F Consulting Co.

**Sri Lanka**

- > ITI, Industrial Technology Institute

**Thailand**

- > Thai National Documentation Centre

**United Kingdom of Great Britain and Northern Ireland**

- > British Textile Technology Group
- > CAB International
- > Leatherhead Food Research Association

**United States of America**

- > USDA Forest Service

**Uruguay**

- > INIA, Instituto Nacional de Investigación Agropecuaria

**BREAD AND BAKERY PRODUCTS****Bangladesh**

- > Export Promotion Bureau

**Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco

**Costa Rica**

- > Ministerio de Economía, Industria y Comercio

**India**

- > EDI, Entrepreneurship Development Institute of India

**Israel**

- > Orshan, Jehuda

**South Africa**

- > CSIR, Council for Scientific and Industrial Research

**Sri Lanka**

- > ITI, Industrial Technology Institute

**United Kingdom of Great Britain and Northern Ireland**

- > Leatherhead Food Research Association

**United States of America**

- > AIB, American Institute of Baking

**CHEMICALS (BASIC)****Austria**

- > IA, Innovationsagentur

**Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Brazil**

- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

**Chile**

- > DTC, Consultores de Empresas

**Colombia**

- > Universidad Pontificio Bolivariana

**Hungary**

- > OMIKK, National Technical Information Centre and Library

**India**

- > C.P. Consultants (P) Ltd
- > Technology Transfer Association
- > Yezper Consultants

**Israel**

- > Manufacturers' Association of Israel

**Philippines**

- > UCAP, United Coconut Associations of the Philippines

**Sri Lanka**

- > ITI, Industrial Technology Institute

**United States of America**

- > IPEC, International Pharmaceutical Excipients Council

**CHEMISTRY (GENERAL)**

**Austria**

- > BVFS, Bautechnische Versuchs- und Forschungsanstalt Salzburg

**Belgium**

- > AWEX, Agence Wallonne à l'exportation
- > STDA, Selenium-Tellurium Development Association

**Brazil**

- > FCAV, Fundação Carlos Alberto Vanzolini
- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

**Chile**

- > DTC, Consultores de Empresas

**France**

- > INIST, Institut de l'Information Scientifique et Technique

**Hungary**

- > OMIKK, National Technical Information Centre and Library

**India**

- > C.P. Consultants (P) Ltd
- > EDI, Entrepreneurship Development Institute of India
- > Technology Transfer Association
- > Yezper Consultants

**Israel**

- > Manufacturers' Association of Israel

**Philippines**

- > FPRDI, Forest Products Research and Development Institute

**Russian Federation**

- > F and F Consulting Co.

**South Africa**

- > CSIR, Council for Scientific and Industrial Research

**Sri Lanka**

- > ITI, Industrial Technology Institute

**Trinidad and Tobago**

- > CARIRI, Caribbean Industrial Research Institute

**United States of America**

- > SMA, Society of Mineral Analysts

**Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

**COMPUTER TECHNOLOGIES AND ENGINEERING**

**Austria**

- > Techno-Z, Salzburger Technologiezentrum GmbH

**Bangladesh**

- > Export Promotion Bureau

**Brazil**

- > FCAV, Fundação Carlos Alberto Vanzolini
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

**Colombia**

- > Universidad Pontificio Bolivariana

**Cuba**

- > Bolsa de Subcontratación de La Habana
- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

**Hungary**

- > OMIKK, National Technical Information Centre and Library

**India**

- > PROTECH, PROTECH Systems Private Limited

**Israel**

- > Manufacturers' Association of Israel

**Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

**Switzerland**

- > International Electrotechnical Commission

**United Kingdom of Great Britain and Northern Ireland**

- > British Maritime Technology
- > IEE, Institution of Electrical Engineers

**CONSTRUCTION OF VEHICLES**

**Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná

**Cuba**

- > Bolsa de Subcontratación de La Habana

**Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

**Malta**

- > Key Engineering and Management Services Ltd.

**Spain**

- > TEKNIKER, Fundación TEKNIKER

**Switzerland**

- > International Electrotechnical Commission

**Turkey**

- > Automotive Manufacturers Association
- > ICOC-Istanbul Subcontracting Exchange

**United States of America**

- > ASM, ASM International

**Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

**CONSTRUCTION PRODUCTS, BUILDING MATERIALS****Austria**

- > Bassili, Antoine
- > Techno-Z, Salzburger Technologiezentrum GmbH

**Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Bolivia**

- > Cámara de Comercio de Cochabamba

**Brazil**

- > ABCEM, Associação Brasileira da Construção Metálica
- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

**Canada**

- > WOBO, World Organization of Building Officials

**Cuba**

- > Bolsa de Subcontratación de La Habana

**Czech Republic**

- > UNIDO-Czech Republic Joint Programme, Non-Metallic Industries

**France**

- > CERIB Centre d'Études et de Recherches de l'Industrie du Béton
- > SFC, Société française de céramique

**India**

- > CBE, Centre for Built Environment

- > EDI, Entrepreneurship Development Institute of India
- > National Council for Cement and Building Materials

**Israel**

- > Manufacturers' Association of Israel

**Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

**Nepal**

- > United Mission to Nepal Development and Consulting Services

**Netherlands**

- > EAPA, European Asphalt Pavement Association

**Philippines**

- > CITEM, Centre for International Trade Expositions and Missions
- > FPRDI, Forest Products Research and Development Institute

**Russian Federation**

- > F and F Consulting Co.

**Switzerland**

- > SKAT, Swiss Center for Development Cooperation in Technology and Management

**Thailand**

- > Thai National Documentation Centre

**Trinidad and Tobago**

- > CARIRI, Caribbean Industrial Research Institute

**United Kingdom of Great Britain and Northern Ireland**

- > BSRIA, Building Services Research and Information Association

**United States of America**

- > USDA Forest Service

**Zimbabwe**

- > DTC, Development Technology Center

**ELECTRICAL MACHINERY AND MACHINE TOOLS****Bangladesh**

- > Export Promotion Bureau

**Bolivia**

- > Cámara de Comercio de Cochabamba

**Brazil**

- > FCAV, Fundação Carlos Alberto Vanzolini
- > FIEP, Federação das Indústrias do Estado do Paraná

**Cuba**

- > Bolsa de Subcontratación de La Habana

## **Sectoral Reference List**

### **Ecuador**

- > CEBCA, Comisión Ecuatoriana de Bienes de Capital

### **India**

- > Central Manufacturing Technology Institute
- > PROTECH, PROTECH Systems Private Limited

### **Israel**

- > Manufacturers' Association of Israel

### **Nepal**

- > United Mission to Nepal Development and Consulting Services

### **Russian Federation**

- > F and F Consulting Co.

### **Spain**

- > TEKNIKER, Fundación TEKNIKER

### **Sri Lanka**

- > ITI, Industrial Technology Institute

### **Sweden**

- > LAMTRAC AB

### **Switzerland**

- > International Electrotechnical Commission

### **Thailand**

- > Bureau of Industrial Enterprise Development

### **Turkey**

- > ICOC-Istanbul Subcontracting Exchange

### **United Kingdom of Great Britain and Northern Ireland**

- > IEE, Institution of Electrical Engineers

### **Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

## **ELECTRICAL PRODUCTS**

### **Austria**

- > IA, Innovationsagentur

### **Bangladesh**

- > Export Promotion Bureau

### **Belgium**

- > AWEX, Agence Wallonne à l'exportation

### **Bolivia**

- > BOLSICRUZ, Bolsa de Subcontratación Industrial de Santa Cruz

### **Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná

### **Canada**

- > WOBO, World Organization of Building Officials

### **Cuba**

- > Bolsa de Subcontratación de La Habana

### **Ecuador**

- > CEBCA, Comisión Ecuatoriana de Bienes de Capital

### **Hungary**

- > OMIKK, National Technical Information Centre and Library

### **India**

- > BHEL, Bharat Heavy Electricals Ltd.
- > CBE, Centre for Built Environment
- > PROTECH, PROTECH Systems Private Limited

### **Israel**

- > Manufacturers' Association of Israel

### **Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

### **Malta**

- > Key Engineering and Management Services Ltd.

### **Nepal**

- > United Mission to Nepal Development and Consulting Services

### **Russian Federation**

- > F and F Consulting Co.

### **Sri Lanka**

- > ITI, Industrial Technology Institute
- > The Ceylon Chamber of Commerce

### **Sweden**

- > LAMTRAC AB

### **Switzerland**

- > International Electrotechnical Commission

### **Thailand**

- > Bureau of Industrial Enterprise Development

### **Turkey**

- > ICOC-Istanbul Subcontracting Exchange

### **United Kingdom of Great Britain and Northern Ireland**

- > IEE, Institution of Electrical Engineers

### **Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

## **ELECTRONICS AND COMMUNICATIONS**

### **Austria**

- > IA, Innovationsagentur

- > Techno-Z, Salzburger Technologiezentrum GmbH

**Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > STDA, Selenium-Tellurium Development Association

**Bolivia**

- > BOLSICRUZ, Bolsa de Subcontratación Industrial de Santa Cruz

**Brazil**

- > FCAV, Fundação Carlos Alberto Vanzolini
- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

**Cuba**

- > Bolsa de Subcontratación de La Habana

**Ecuador**

- > CEBCA, Comisión Ecuatoriana de Bienes de Capital

**Hungary**

- > OMIKK, National Technical Information Centre and Library

**India**

- > PROTECH, PROTECH Systems Private Limited

**Israel**

- > Manufacturers' Association of Israel

**Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

**Nepal**

- > United Mission to Nepal Development and Consulting Services

**Philippines**

- > CITEM, Centre for International Trade Expositions and Missions

**Russian Federation**

- > F and F Consulting Co.

**Sri Lanka**

- > ITI, Industrial Technology Institute

**Switzerland**

- > International Electrotechnical Commission

**Thailand**

- > Bureau of Industrial Enterprise Development

**Turkey**

- > ICOC-Istanbul Subcontracting Exchange

**United Kingdom of Great Britain and Northern Ireland**

- > IEE, Institution of Electrical Engineers

**United States of America**

- > NCAT, National Center for Appropriate Technology

**Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

**ENERGY****Austria**

- > IA, Innovationsagentur
- > Techno-Z, Salzburger Technologiezentrum GmbH

**Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Brazil**

- > FCAV, Fundação Carlos Alberto Vanzolini
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

**Colombia**

- > Universidad Pontificio Bolivariana

**France**

- > INIST, Institut de l'Information Scientifique et Technique

**Germany**

- > Forschungsverbund Sonnenenergie

**Hungary**

- > OMIKK, National Technical Information Centre and Library

**India**

- > BHEL, Bharat Heavy Electricals Ltd.
- > CBE, Centre for Built Environment
- > India Lead Zinc Development Association
- > PROTECH, PROTECH Systems Private Limited
- > Yezper Consultants

**Israel**

- > Manufacturers' Association of Israel

**Japan**

- > Society for Research and Information on Tropical Zones

**Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

**Mali**

- > GRAT, Groupe de Recherches et d'Applications Techniques

## Sectoral Reference List

### **Mexico**

- > Instituto Nacional de Investigaciones Nucleares

### **Nepal**

- > United Mission to Nepal Development and Consulting Services

### **Nigeria**

- > NEST, Nigerian Environmental Study/Action Team

### **Philippines**

- > FPRDI, Forest Products Research and Development Institute

### **Russian Federation**

- > F and F Consulting Co.

### **Senegal**

- > ARCT, African Centre for Technology

### **Sri Lanka**

- > Tea Research Institute of Sri Lanka

### **Switzerland**

- > International Electrotechnical Commission

### **Thailand**

- > Thai National Documentation Centre

### **United Kingdom of Great Britain and Northern Ireland**

- > British Maritime Technology
- > British Textile Technology Group
- > IEE, Institution of Electrical Engineers
- > IP, Institute of Petroleum

### **United States of America**

- > NCAT, National Center for Appropriate Technology

### **Zimbabwe**

- > DTC, Development Technology Center

## **ENGINEERING**

### **Austria**

- > FSV, Fachhochschul-Studiengänge Voralberg
- > IA, Innovationsagentur
- > Techno-Z, Salzburger Technologiezentrum GmbH

### **Bangladesh**

- > Export Promotion Bureau

### **Belgium**

- > AWEX, Agence Wallonne à l'exportation

### **Brazil**

- > FCAV, Fundação Carlos Alberto Vanzolini
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

### **Canada**

- > STAS, Société des Technologies de l'Aluminium STAS Ltée

- > WOBO, World Organization of Building Officials

### **Cuba**

- > Bolsa de Subcontratación de La Habana

### **France**

- > INIST, Institut de l'Information Scientifique et Technique
- > SYNTEC-Ingénierie

### **Germany**

- > Forschungsverbund Sonnenenergie

### **Hungary**

- > OMIKK, National Technical Information Centre and Library

### **India**

- > BHEL, Bharat Heavy Electricals Ltd.
- > C.P. Consultants (P) Ltd
- > CBE, Centre for Built Environment
- > Central Manufacturing Technology Institute
- > PROTECH, PROTECH Systems Private Limited

### **Israel**

- > Manufacturers' Association of Israel

### **Japan**

- > Society for Research and Information on Tropical Zones

### **Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

### **Malta**

- > Key Engineering and Management Services Ltd.

### **Nepal**

- > United Mission to Nepal Development and Consulting Services

### **Pakistan**

- > Metal Industry Research and Development Centre

### **Philippines**

- > FPRDI, Forest Products Research and Development Institute

### **Russian Federation**

- > F and F Consulting Co.

### **South Africa**

- > CSIR, Council for Scientific and Industrial Research

### **Spain**

- > CIDAUT, Centro de Investigación y Desarrollo en Automoción
- > TEKNIKER, Fundación TEKNIKER

### **Sri Lanka**

- > The Ceylon Chamber of Commerce
- > ITI, Industrial Technology Institute

**Sweden**

- > LAMTRAC AB

**Switzerland**

- > International Electrotechnical Commission

**Thailand**

- > Bureau of Industrial Enterprise Development

**Turkey**

- > ICOC-Istanbul Subcontracting Exchange

**United Kingdom of Great Britain and Northern Ireland**

- > British Maritime Technology
- > IEE, Institution of Electrical Engineers
- > TRADA, Timber Research and Development Association

**United States of America**

- > ASM, ASM International
- > USDA Forest Service

**ENVIRONMENT**

**Austria**

- > BVFS, Bautechnische Versuchs- und Forschungsanstalt Salzburg
- > Geospace GmbH
- > IA, Innovationsagentur
- > Techno-Z, Salzburger Technologiezentrum GmbH

**Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation
- > STDA, Selenium-Tellurium Development Association

**Bolivia**

- > Cámara de Comercio de Cochabamba

**Brazil**

- > FCAV, Fundação Carlos Alberto Vanzolini
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo
- > SENAI Centro Tecnológico do Mobiliário

**Colombia**

- > Universidad Pontificio Bolivariana

**Cuba**

- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

**Czech Republic**

- > UNIDO-Czech Republic Joint Programme, Non-Metallic Industries

**France**

- > CERIB Centre d'Études et de Recherches de l'Industrie du Béton
- > CTC, Centre technique cuir chaussure maroquinerie

- > INIST, Institut de l'Information Scientifique et Technique

**Germany**

- > Forschungsverbund Sonnenenergie

**Ghana**

- > Environmental Protection Association of Ghana

**Hungary**

- > OMIKK, National Technical Information Centre and Library

**India**

- > CBE, Centre for Built Environment
- > India Lead Zinc Development Association
- > PROTECH, PROTECH Systems Private Limited
- > Technology Transfer Association
- > Yezper Consultants

**Japan**

- > Society for Research and Information on Tropical Zones

**Mali**

- > GRAT, Groupe de Recherches et d'Applications Techniques

**Mexico**

- > Instituto Nacional de Investigaciones Nucleares

**Nepal**

- > United Mission to Nepal Development and Consulting Services

**Nigeria**

- > NEST, Nigerian Environmental Study/Action Team

**Russian Federation**

- > F and F Consulting Co.

**Sri Lanka**

- > The Ceylon Chamber of Commerce
- > ITI, Industrial Technology Institute
- > Tea Research Institute of Sri Lanka

**Thailand**

- > Thai National Documentation Centre

**Trinidad and Tobago**

- > CARIRI, Caribbean Industrial Research Institute

**Ukraine**

- > Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences

**United Kingdom of Great Britain and Northern Ireland**

- > British Maritime Technology
- > CAB International
- > IMWA, International Mine Water Association
- > TFRG, Tropical Forest Resource Group



## Sectoral Reference List

### **United States of America**

- > NCAT, National Center for Appropriate Technology
- > USDA Forest Service

### **Uruguay**

- > INIA, Instituto Nacional de Investigación Agropecuaria

### **Zimbabwe**

- > DTC, Development Technology Center

## **FABRICATED METAL PRODUCTS**

### **Austria**

- > Techno-Z, Salzburger Technologiezentrum GmbH

### **Bangladesh**

- > Export Promotion Bureau

### **Bolivia**

- > BOLSICRUZ, Bolsa de Subcontratación Industrial de Santa Cruz

### **Brazil**

- > ABCEM, Associação Brasileira da Construção Metálica
- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco

### **Costa Rica**

- > Ministerio de Economía, Industria y Comercio

### **Cuba**

- > Bolsa de Subcontratación de La Habana

### **Ecuador**

- > CEBCA, Comisión Ecuatoriana de Bienes de Capital

### **Hungary**

- > OMIKK, National Technical Information Centre and Library

### **India**

- > CBE, Centre for Built Environment
- > India Lead Zinc Development Association
- > Troika Processes Pvt. Ltd.

### **Israel**

- > Manufacturers' Association of Israel

### **Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

### **Malta**

- > Key Engineering and Management Services Ltd.

### **Philippines**

- > CITEM, Centre for International Trade Expositions and Missions

### **Russian Federation**

- > F and F Consulting Co.

### **United Kingdom of Great Britain and Northern Ireland**

- > IEE, Institution of Electrical Engineers
- > The Institute of Materials

### **United States of America**

- > ASM, ASM International

### **Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

## **FISH PROCESSING**

### **Bangladesh**

- > Export Promotion Bureau

### **Cuba**

- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

### **Denmark**

- > Mineral Development Int. A/S

### **Israel**

- > Orshan, Jehuda

### **Mali**

- > GRAT, Groupe de Recherches et d'Applications Techniques

### **Senegal**

- > ARCT, African Centre for Technology

### **South Africa**

- > CSIR, Council for Scientific and Industrial Research

### **United Kingdom of Great Britain and Northern Ireland**

- > Leatherhead Food Research Association

## **FISHERIES**

### **Bangladesh**

- > Export Promotion Bureau

### **Cuba**

- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

### **Denmark**

- > Mineral Development Int. A/S

### **India**

- > CBE, Centre for Built Environment

### **Malaysia**

- > INFOFISH

### **South Africa**

- > CSIR, Council for Scientific and Industrial Research

**Sri Lanka**

- > The Ceylon Chamber of Commerce

**United States of America**

- > NCAT, National Center for Appropriate Technology

**FOOD AND BEVERAGES GENERAL****Austria**

- > LVA, Lebensmittelversuchsanstalt

**Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation
- > STDA, Selenium-Tellurium Development Association

**Bolivia**

- > Cámara de Comercio de Cochabamba

**Brazil**

- > FCAV, Fundação Carlos Alberto Vanzolini
- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > UFSM, Departamento de Tecnologia e Ciencia dos Alimentos

**Costa Rica**

- > Ministerio de Economía, Industria y Comercio

**Cuba**

- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

**France**

- > CIRAD, Centre de coopération internationale en recherche agronomique pour le développement

**Germany**

- > IFOAM, International Federation of Organic Agriculture Movements

**India**

- > C.P. Consultants (P) Ltd
- > EDI, Entrepreneurship Development Institute of India
- > PROTECH, PROTECH Systems Private Limited
- > Technology Transfer Association

**Israel**

- > Manufacturers' Association of Israel
- > Orshan, Jehuda

**Italy**

- > Alberto Bertuzzi S.p.A.

**Malta**

- > Key Engineering and Management Services Ltd.

**Philippines**

- > CITEM, Centre for International Trade Expositions and Missions

**South Africa**

- > CSIR, Council for Scientific and Industrial Research
- > South African Embassy, Bern, Switzerland

**Sri Lanka**

- > ITI, Industrial Technology Institute
- > Tea Research Institute of Sri Lanka
- > The Ceylon Chamber of Commerce

**Thailand**

- > Bureau of Industrial Enterprise Development
- > Thai National Documentation Centre

**Trinidad and Tobago**

- > CARIRI, Caribbean Industrial Research Institute

**Turkey**

- > Food Engineering Department of the Agricultural Faculty, Akdeniz University

**United Kingdom of Great Britain and Northern Ireland**

- > Leatherhead Food Research Association

**United States of America**

- > AIB, American Institute of Baking

**Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

**FORESTRY****Austria**

- > Geospace GmbH

**Bangladesh**

- > Export Promotion Bureau

**Brazil**

- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo
- > SENAI Centro Tecnológico do Mobiliário

**Cuba**

- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

**France**

- > CIRAD, Centre de coopération internationale en recherche agronomique pour le développement

**Germany**

- > IFOAM, International Federation of Organic Agriculture Movements

**Ghana**

- > Environmental Protection Association of Ghana

**India**

- > CBE, Centre for Built Environment

## Sectoral Reference List

### **Mexico**

- > Departamento de Madera, Celulose y Papel  
Universidad de Guadalajara

### **Philippines**

- > FPRDI, Forest Products Research and Development Institute

### **South Africa**

- > South African Embassy, Bern, Switzerland

### **Spain**

- > Instituto Tecnológico del Corcho, la Madera y el Carbón

### **United Kingdom of Great Britain and Northern Ireland**

- > CAB International
- > TFRG, Tropical Forest Resource Group
- > TRADA, Timber Research and Development Association

### **United States of America**

- > USDA Forest Service

### **Uruguay**

- > INIA, Instituto Nacional de Investigación Agropecuaria

## **FRUIT AND VEGETABLES**

### **Bangladesh**

- > Export Promotion Bureau

### **Bolivia**

- > SEMTA, Center for Multiple Appropriate Technology Services

### **Brazil**

- > UFSM, Departamento de Tecnologia e Ciencia dos Alimentos

### **Cuba**

- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

### **France**

- > CIRAD, Centre de coopération internationale en recherche agronomique pour le développement

### **India**

- > CBE, Centre for Built Environment
- > EDI, Entrepreneurship Development Institute of India

### **Israel**

- > Orshan, Jehuda

### **Mali**

- > GRAT, Groupe de Recherches et d'Applications Techniques

### **Philippines**

- > CITEM, Centre for International Trade Expositions and Missions

### **Senegal**

- > ARCT, African Centre for Technology

### **South Africa**

- > CSIR, Council for Scientific and Industrial Research
- > South African Embassy, Bern, Switzerland

### **Sri Lanka**

- > ITI, Industrial Technology Institute

### **Thailand**

- > Thai National Documentation Centre

### **Turkey**

- > Food Engineering Department of the Agricultural Faculty, Akdeniz University

### **United Kingdom of Great Britain and Northern Ireland**

- > Leatherhead Food Research Association

### **United States of America**

- > IOCV, International Organization of Citrus Virologists

### **Uruguay**

- > INIA, Instituto Nacional de Investigación Agropecuaria

### **Zimbabwe**

- > DTC, Development Technology Center

## **IRON AND STEEL**

### **Austria**

- > BVFS, Bautechnische Versuchs- und Forschungsanstalt Salzburg

### **Bangladesh**

- > Export Promotion Bureau

### **Belgium**

- > AWEX, Agence Wallonne à l'exportation
- > STDA, Selenium-Tellurium Development Association

### **Brazil**

- > FCAV, Fundação Carlos Alberto Vanzolini
- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

### **Costa Rica**

- > Ministerio de Economía, Industria y Comercio

### **Cuba**

- > Bolsa de Subcontratación de La Habana

### **Ecuador**

- > CEBCA, Comisión Ecuatoriana de Bienes de Capital

**France**

- > OTUA Office technique pour l'utilisation de l'acier

**Hungary**

- > OMIKK, National Technical Information Centre and Library

**India**

- > CBE, Centre for Built Environment

**Israel**

- > Manufacturers' Association of Israel

**Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

**Malaysia**

- > SEAISI, South East Asia Iron and Steel Institute

**Pakistan**

- > Metal Industry Research and Development Centre

**Philippines**

- > CITEM, Centre for International Trade Expositions and Missions

**Russian Federation**

- > F and F Consulting Co.

**Turkey**

- > Turkish Iron and Steel Producers Association

**United Kingdom of Great Britain and Northern Ireland**

- > The Institute of Materials

**United States of America**

- > ASM, ASM International
- > MTI, Metal Treating Institute

**Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

**LEATHER AND LEATHER PRODUCTS**

**Australia**

- > CSIRO Leather Research Centre

**Bangladesh**

- > Export Promotion Bureau

**Bolivia**

- > BOLSICRUZ, Bolsa de Subcontratación Industrial de Santa Cruz
- > Cámara de Comercio de Cochabamba

**Brazil**

- > FCAV, Fundação Carlos Alberto Vanzolini
- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco

- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

**Costa Rica**

- > Ministerio de Economía, Industria y Comercio

**Cuba**

- > Bolsa de Subcontratación de La Habana

**Finland**

- > VATEVA, Federation of Finnish Textile and Clothing Industry

**France**

- > CTC, Centre technique cuir chaussure maroquinerie

**Hungary**

- > OMIKK, National Technical Information Centre and Library

**India**

- > EDI, Entrepreneurship Development Institute of India
- > PROTECH, PROTECH Systems Private Limited

**Israel**

- > Manufacturers' Association of Israel
- > Orshan, Jehuda

**Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

**Philippines**

- > CITEM, Centre for International Trade Expositions and Missions

**South Africa**

- > South African Embassy, Bern, Switzerland

**Sri Lanka**

- > The Ceylon Chamber of Commerce

**Thailand**

- > Bureau of Industrial Enterprise Development

**United Kingdom of Great Britain and Northern Ireland**

- > BLC Leather Technology Centre

**Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

**Zimbabwe**

- > DTC, Development Technology Center

**MACHINERY AND EQUIPMENT (EXCEPT ELECTRICAL)**

**Austria**

- > IA, Innovationsagentur
- > Techno-Z, Salzburger Technologiezentrum GmbH

## **Sectoral Reference List**

### **Bangladesh**

- > Export Promotion Bureau

### **Belgium**

- > AWEX, Agence Wallonne à l'exportation

### **Bolivia**

- > BOLSICRUZ, Bolsa de Subcontratación Industrial de Santa Cruz

### **Brazil**

- > FCAV, Fundação Carlos Alberto Vanzolini
- > FIEP, Federação das Indústrias do Estado do Paraná
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

### **Canada**

- > WOBO, World Organization of Building Officials

### **Cuba**

- > Bolsa de Subcontratación de La Habana

### **Denmark**

- > Mineral Development Int. AVS

### **Ecuador**

- > CEBCA, Comisión Ecuatoriana de Bienes de Capital

### **Hungary**

- > OMIKK, National Technical Information Centre and Library

### **India**

- > Central Manufacturing Technology Institute
- > PROTECH, PROTECH Systems Private Limited

### **Israel**

- > Manufacturers' Association of Israel

### **Italy**

- > Alberto Bertuzzi S.p.A.

### **Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

### **Malta**

- > Key Engineering and Management Services Ltd.

### **Nepal**

- > United Mission to Nepal Development and Consulting Services

### **Russian Federation**

- > F and F Consulting Co.

### **Spain**

- > TEKNIKER, Fundación TEKNIKER

### **Sri Lanka**

- > ITI, Industrial Technology Institute

### **Sweden**

- > LAMTRAC AB

### **Thailand**

- > Bureau of Industrial Enterprise Development

### **Turkey**

- > ICOC-Istanbul Subcontracting Exchange

### **United States of America**

- > ASM, ASM International
- > MBI Industrial Plants, Used Plants, Appraisers and Liquidators
- > PIA, Plastics Institute of America

### **Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

### **Zimbabwe**

- > DTC, Development Technology Center

## **MEASURING AND CONTROLLING EQUIPMENT**

### **Brazil**

- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

### **Cuba**

- > Bolsa de Subcontratación de La Habana

### **Czech Republic**

- > UNIDO-Czech Republic Joint Programme, Non-Metallic Industries

### **France**

- > CERIB, Centre d'Études et de Recherches de l'Industrie du Béton

### **India**

- > Central Manufacturing Technology Institute

### **Israel**

- > Manufacturers' Association of Israel

### **Switzerland**

- > International Electrotechnical Commission

### **Thailand**

- > Thai National Documentation Centre

### **United Kingdom of Great Britain and Northern Ireland**

- > IEE, Institution of Electrical Engineers

### **United States of America**

- > NCAT, National Center for Appropriate Technology

## **MEAT AND MEAT PRODUCTS**

### **Bolivia**

- > SEMTA, Center for Multiple Appropriate Technology Services

**Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > UFSM, Departamento de Tecnologia e Ciencia dos Alimentos

**Costa Rica**

- > Ministerio de Economía, Industria y Comercio

**Cuba**

- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

**India**

- > EDI, Entrepreneurship Development Institute of India

**Israel**

- > Orshan, Jehuda

**Philippines**

- > CITEM, Centre for International Trade Expositions and Missions

**South Africa**

- > CSIR, Council for Scientific and Industrial Research

**Sri Lanka**

- > The Ceylon Chamber of Commerce
- > ITI, Industrial Technology Institute

**Ukraine**

- > Institute of Mechanization

**United Kingdom of Great Britain and Northern Ireland**

- > Leatherhead Food Research Association

**United States of America**

- > AMSA, American Meat Science Association

**Uruguay**

- > INIA, Instituto Nacional de Investigación Agropecuaria

**MILK AND DAIRY PRODUCTS****Bolivia**

- > SEMTA, Center for Multiple Appropriate Technology Services

**Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná
- > UFSM, Departamento de Tecnologia e Ciencia dos Alimentos

**Costa Rica**

- > Ministerio de Economía, Industria y Comercio

**Cuba**

- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

**France**

- > CIRAD, Centre de coopération internationale en recherche agronomique pour le développement

**India**

- > EDI, Entrepreneurship Development Institute of India
- > Technology Transfer Association

**Israel**

- > Orshan, Jehuda

**South Africa**

- > CSIR, Council for Scientific and Industrial Research

**Sri Lanka**

- > The Ceylon Chamber of Commerce
- > ITI, Industrial Technology Institute

**United Kingdom of Great Britain and Northern Ireland**

- > Leatherhead Food Research Association

**Uruguay**

- > INIA, Instituto Nacional de Investigación Agropecuaria

**MINERAL WATER AND NON-ALCOHOLIC BEVERAGES****Bangladesh**

- > Export Promotion Bureau

**Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco

**India**

- > EDI, Entrepreneurship Development Institute of India
- > Technology Transfer Association

**Israel**

- > Orshan, Jehuda

**South Africa**

- > CSIR, Council for Scientific and Industrial Research

**Sri Lanka**

- > The Ceylon Chamber of Commerce
- > ITI, Industrial Technology Institute

**United Kingdom of Great Britain and Northern Ireland**

- > Leatherhead Food Research Association

**MINING AND QUARRYING****Bangladesh**

- > Export Promotion Bureau

## **Sectoral Reference List**

### **Belgium**

- > AWEX, Agence Wallonne à l'exportation
- > BI, Bismuth Institute

### **Brazil**

- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

### **Canada**

- > STAS, Société des Technologies de l'Aluminium STAS Ltée

### **Colombia**

- > Universidad Pontificio Bolivariana

### **Denmark**

- > Mineral Development Int. A/S

### **France**

- > SFC, Société française de céramique

### **Hungary**

- > OMIKK, National Technical Information Centre and Library

### **Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

### **Mexico**

- > PROCOBRE, Asociación Mexicana del Cobre, A.C.

### **Nepal**

- > United Mission to Nepal Development and Consulting Services

### **South Africa**

- > South African Embassy, Bern, Switzerland

### **United Kingdom of Great Britain and Northern Ireland**

- > IMWA, International Mine Water Association

### **United States of America**

- > SMA, Society of Mineral Analysts

## **MULTI-SECTOR**

### **Algeria**

- > BASTP, Bourse Algérienne de Sous-traitance et de Partenariat

### **Argentina**

- > Fundación de las Américas

### **Armenia**

- > Spyur (Information Service) Co. Ltd.

### **Austria**

- > Austrian Federal Economic Chamber
- > BIT, Büro für Internationale Forschungs-und Technologiekoooperation
- > TIZ, Technologietransfer- und Innovationszentrum
- > VTTZ, Vorarlberger Technologie Transfer Zentrum

### **China**

- > Sinotechmart, China Technology Market Management and Promotion Center

### **Colombia**

- > Superintendencia de Industria y Comercio

### **Estonia**

- > Estonian Chamber of Commerce and Industry

### **Fiji**

- > Fiji Trade and Investment Board

### **France**

- > AFNOR, Association française de normalisation
- > CFCE, Centre français du commerce extérieur

### **Georgia**

- > TECHINFORMI, Georgian Research Institute for Scientific and Technical Information

### **Germany**

- > DIN, Deutsches Institut für Normung e.V.

### **India**

- > ISED, Institute of Small Enterprises and Development
- > Jayadeva Verma and Associates

### **Israel**

- > Israel Export Institute

### **Kenya**

- > ARSO, African Regional Organization for Standardization

### **New Zealand**

- > ACENZ, Association of Consulting Engineers New Zealand

### **Pakistan**

- > TIPS/UNDP, Technological Information Promotion System

### **Philippines**

- > Institute for Small-Scale Industries, University of the Philippines
- > Philippine Chamber of Commerce and Industry

### **Spain**

- > CEPYME Aragon, Confederación de la Pequeña y Mediana Empresa Aragonesa
- > CIDEM
- > IGAPE, Instituto Gallego de Promoción Económica
- > Institut Catala de Tecnologia

### **Switzerland**

- > ISO, International Organization for Standardization

### **Turkey**

- > Turkish Standards Institution

### **United Kingdom of Great Britain and Northern Ireland**

- > International Innovation Services

- > NIMTECH
- > The Technology Exchange Ltd.

**United States of America**

- > RPBS, Research Periodicals and Book Services Inc.
- > STATCRAFT, Inc.

**Uruguay**

- > ALADI, Asociación Latinoamericana de Integración
- > CEGETEC, Centro de Gestión Tecnológica
- > LATU, Laboratorio Tecnológico del Uruguay
- > TIPS, Sistema de Promoción de Información Tecnológica y Comercial
- > UNIT, Instituto Uruguayo de Normas Técnicas

**NON-FERROUS METALS****Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation
- > BI, Bismuth Institute
- > STDA, Selenium-Tellurium Development Association

**Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > ICZ, Instituto de Metais Não Ferrosos
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

**Canada**

- > STAS, Société des Technologies de l'Aluminium STAS Ltée

**Costa Rica**

- > Ministerio de Economía, Industria y Comercio

**Cuba**

- > Bolsa de Subcontratación de La Habana

**Denmark**

- > Mineral Development Int. A/S

**Ecuador**

- > CEBCA, Comisión Ecuatoriana de Bienes de Capital

**Hungary**

- > OMIKK, National Technical Information Centre and Library

**India**

- > CBE, Centre for Built Environment
- > India Lead Zinc Development Association
- > Technology Transfer Association

**Israel**

- > Manufacturers' Association of Israel

**Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

**Mexico**

- > PROCOBRE, Asociación Mexicana del Cobre, A.C.

**Pakistan**

- > Metal Industry Research and Development Centre

**Russian Federation**

- > F and F Consulting Co.

**Turkey**

- > ICOC-Istanbul Subcontracting Exchange

**United Kingdom of Great Britain and Northern Ireland**

- > The Institute of Materials

**United States of America**

- > ASM, ASM International

**Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

**NON-METALLIC MINERAL PRODUCTS****Austria**

- > BVFS, Bautechnische Versuchs- und Forschungsanstalt Salzburg

**Bangladesh**

- > Export Promotion Bureau

**Brazil**

- > Associação Brasileira dos Produtores de Cal
- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco

**Czech Republic**

- > UNIDO-Czech Republic Joint Programme, Non-Metallic Industries

**Denmark**

- > Mineral Development Int. A/S

**France**

- > SFC, Société française de céramique

**Hungary**

- > OMIKK, National Technical Information Centre and Library

**India**

- > Technology Transfer Association

**Israel**

- > Manufacturers' Association of Israel



## Sectoral Reference List

### **Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

### **Pakistan**

- > Metal Industry Research and Development Centre

### **Sri Lanka**

- > ITI, Industrial Technology Institute

### **Trinidad and Tobago**

- > CARIRI, Caribbean Industrial Research Institute

### **Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

## OPTICS

### **Bangladesh**

- > Export Promotion Bureau

### **Belgium**

- > STDA, Selenium-Tellurium Development Association

### **Brazil**

- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

### **Russian Federation**

- > F and F Consulting Co.

## PACKAGING

### **Bangladesh**

- > Export Promotion Bureau

### **Bolivia**

- > Cámara de Comercio de Cochabamba

### **Brazil**

- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

### **Cuba**

- > Bolsa de Subcontratación de La Habana

### **France**

- > ADEPTA, Association pour le développement des échanges internationaux de produits et techniques agro-alimentaires
- > IFEC, Institut Français de l'Emballage et du Conditionnement

### **India**

- > EDI, Entrepreneurship Development Institute of India
- > PROTECH, PROTECH Systems Private Limited

### **Israel**

- > Manufacturers' Association of Israel

### **Japan**

- > Society for Research and Information on Tropical Zones

### **Mexico**

- > Departamento de Madera, Celulose y Papel, Universidad de Guadalajara

### **Sri Lanka**

- > The Ceylon Chamber of Commerce

### **Thailand**

- > Bureau of Industrial Enterprise Development
- > Thai National Documentation Centre

### **United Kingdom of Great Britain and Northern Ireland**

- > Leatherhead Food Research Association

### **United States of America**

- > PIA, Plastics Institute of America
- > PMMI, Packaging Machinery Manufacturers Institute
- > TAPPI, Technical Association of the Pulp and Paper Industry
- > USDA Forest Service

### **Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

## PAINTS AND VARNISHES

### **Bangladesh**

- > Export Promotion Bureau

### **Belgium**

- > AWEX, Agence Wallonne à l'exportation

### **Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

### **Hungary**

- > OMIKK, National Technical Information Centre and Library

### **India**

- > C.P. Consultants (P) Ltd
- > CBE, Centre for Built Environment
- > EDI, Entrepreneurship Development Institute of India
- > Technology Transfer Association
- > Yezper Consultants

### **Israel**

- > Manufacturers' Association of Israel

### **Philippines**

- > FPRDI, Forest Products Research and Development Institute

**Russian Federation**

- > F and F Consulting Co.

**Sri Lanka**

- > ITI, Industrial Technology Institute

**Trinidad and Tobago**

- > CARIRI, Caribbean Industrial Research Institute

**PESTICIDES AND FERTILIZERS****Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation
- > STDA, Selenium-Tellurium Development Association

**Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

**Chile**

- > DTC, Consultores de Empresas

**Colombia**

- > Universidad Pontificio Bolivariana

**Cuba**

- > Bolsa de Subcontratación de La Habana
- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

**France**

- > CIRAD
- > UNIFA, Union des Industries de la Fertilisation

**Hungary**

- > OMIKK, National Technical Information Centre and Library

**India**

- > C.P. Consultants (P) Ltd
- > Technology Transfer Association
- > Yezper Consultants

**Israel**

- > Manufacturers' Association of Israel

**Japan**

- > Society for Research and Information on Tropical Zones

**Russian Federation**

- > F and F Consulting Co.

**Sri Lanka**

- > ITI, Industrial Technology Institute
- > Tea Research Institute of Sri Lanka

**United Kingdom of Great Britain and Northern Ireland**

- > CAB International

**United States of America**

- > NCAT, National Center for Appropriate Technology

**Uruguay**

- > INIA, Instituto Nacional de Investigación Agropecuaria

**PETROLEUM AND PETROLEUM PRODUCTS****Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Brazil**

- > FCAV, Fundação Carlos Alberto Vanzolini
- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

**Colombia**

- > Universidad Pontificio Bolivariana

**Hungary**

- > OMIKK, National Technical Information Centre and Library

**India**

- > C.P. Consultants (P) Ltd
- > Technology Transfer Association
- > Yezper Consultants

**Israel**

- > Manufacturers' Association of Israel

**Russian Federation**

- > F and F Consulting Co.

**Spain**

- > TEKNIKER, Fundación TEKNIKER

**United Kingdom of Great Britain and Northern Ireland**

- > IP, Institute of Petroleum

**PHARMACEUTICALS****Austria**

- > IA, Innovationsagentur
- > Institute for Applied Botany

**Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation
- > STDA, Selenium-Tellurium Development Association

## Sectoral Reference List

### **Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco

### **Cuba**

- > Bolsa de Subcontratación de La Habana

### **France**

- > SNIP, Syndicat national de l'industrie pharmaceutique

### **India**

- > C.P. Consultants (P) Ltd
- > EDI, Entrepreneurship Development Institute of India
- > Technology Transfer Association
- > Yezper Consultants

### **Israel**

- > Manufacturers' Association of Israel

### **Malta**

- > Key Engineering and Management Services Ltd.

### **Russian Federation**

- > F and F Consulting Co.

### **South Africa**

- > South African Embassy, Bern, Switzerland

### **Sri Lanka**

- > The Ceylon Chamber of Commerce

### **Thailand**

- > Thai National Documentation Centre

### **Trinidad and Tobago**

- > CARIRI, Caribbean Industrial Research Institute

### **United States of America**

- > IPEC, International Pharmaceutical Excipients Council

## **PLASTIC AND PLASTIC PRODUCTS**

### **Austria**

- > Techno-Z, Salzburger Technologiezentrum GmbH

### **Bangladesh**

- > Export Promotion Bureau

### **Belgium**

- > AWEX, Agence Wallonne à l'exportation

### **Bolivia**

- > BOLSICRUZ, Bolsa de Subcontratación Industrial de Santa Cruz
- > Cámara de Comercio de Cochabamba

### **Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná

- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

### **Chile**

- > DTC, Consultores de Empresas

### **Colombia**

- > Universidad Pontificio Bolivariana

### **Costa Rica**

- > Ministerio de Economía, Industria y Comercio

### **Cuba**

- > Bolsa de Subcontratación de La Habana

### **Hungary**

- > OMIKK, National Technical Information Centre and Library

### **India**

- > C.P. Consultants (P) Ltd
- > CBE, Centre for Built Environment
- > EDI, Entrepreneurship Development Institute of India
- > Technology Transfer Association
- > Yezper Consultants

### **Israel**

- > Manufacturers' Association of Israel

### **Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

### **Malta**

- > Key Engineering and Management Services Ltd.

### **Russian Federation**

- > F and F Consulting Co.

### **Spain**

- > CIDAUT, Centro de Investigación y Desarrollo en Automoción

### **Sri Lanka**

- > The Ceylon Chamber of Commerce
- > ITI, Industrial Technology Institute

### **Thailand**

- > Bureau of Industrial Enterprise Development

### **Turkey**

- > ICOC-Istanbul Subcontracting Exchange

### **United Kingdom of Great Britain and Northern Ireland**

- > British Plastics Federation
- > The Institute of Materials

### **United States of America**

- > PIA, Plastics Institute of America

### **Uruguay**

- > Bolsa de Subcontratación del Uruguay

- > EUROCENTRO Cámara de Industrias del Uruguay

## PRINTING AND PUBLISHING INDUSTRY

### **Bangladesh**

- > Export Promotion Bureau

### **India**

- > PROTECH, PROTECH Systems Private Limited

### **Mexico**

- > Departamento de Madera, Celulose y Papel, Universidad de Guadalajara

### **Netherlands**

- > Print Affair

### **Sweden**

- > LAMTRAC AB

### **United States of America**

- > USDA Forest Service

### **Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

## PROCESS ENGINEERING

### **Austria**

- > IA, Innovationsagentur

### **Bangladesh**

- > Export Promotion Bureau

### **Belgium**

- > AWEX, Agence Wallonne à l'exportation

### **Brazil**

- > FCAV, Fundação Carlos Alberto Vanzolini
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

### **Cuba**

- > Bolsa de Subcontratación de La Habana

### **Denmark**

- > Mineral Development Int. A/S

### **France**

- > CIRAD, Centre de coopération internationale en recherche agronomique pour le développement
- > SYNTEC-Ingénierie

### **India**

- > C.P. Consultants (P) Ltd
- > PROTECH, PROTECH Systems Private Limited
- > Technology Transfer Association
- > Yezper Consultants

### **Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

### **Philippines**

- > FPRDI, Forest Products Research and Development Institute

### **Russian Federation**

- > F and F Consulting Co.

### **South Africa**

- > CSIR, Council for Scientific and Industrial Research

### **Spain**

- > TEKNIKER, Fundación TEKNIKER

### **Sri Lanka**

- > ITI, Industrial Technology Institute

### **Switzerland**

- > International Electrotechnical Commission

### **United Kingdom of Great Britain and Northern Ireland**

- > Leatherhead Food Research Association
- > The Institute of Materials

### **United States of America**

- > PIA, Plastics Institute of America
- > USDA Forest Service

### **Zimbabwe**

- > DTC, Development Technology Center

## PROFESSIONAL SCIENTIFIC EQUIPMENT

### **Bangladesh**

- > Export Promotion Bureau

### **Brazil**

- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

### **Spain**

- > TEKNIKER, Fundación TEKNIKER

### **Sri Lanka**

- > ITI, Industrial Technology Institute

### **Switzerland**

- > International Electrotechnical Commission

### **United Kingdom of Great Britain and Northern Ireland**

- > IEE, Institution of Electrical Engineers

### **United States of America**

- > SMA, Society of Mineral Analysts

## PULP, PAPER AND PAPER PRODUCTS

### **Bangladesh**

- > Export Promotion Bureau

### **Belgium**

- > AWEX, Agence Wallonne à l'exportation

## **Sectoral Reference List**

### **Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

### **China**

- > CTAPI, China Technical Association of the Paper Industry

### **Costa Rica**

- > Ministerio de Economía, Industria y Comercio

### **France**

- > COPACEL, Confédération française de l'industrie des papiers, cartons et celluloses

### **Hungary**

- > OMIKK, National Technical Information Centre and Library

### **India**

- > C.P. Consultants (P) Ltd
- > EDI, Entrepreneurship Development Institute of India
- > Technology Transfer Association

### **Israel**

- > Manufacturers' Association of Israel
- > Orshan, Jehuda

### **Japan**

- > Society for Research and Information on Tropical Zones

### **Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

### **Malta**

- > Key Engineering and Management Services Ltd.

### **Mexico**

- > Departamento de Madera, Celulose y Papel, Universidad de Guadalajara

### **Philippines**

- > FPRDI, Forest Products Research and Development Institute

### **South Africa**

- > South African Embassy, Bern, Switzerland

### **Sri Lanka**

- > ITI, Industrial Technology Institute

### **Sweden**

- > LAMTRAC AB

### **Thailand**

- > Thai National Documentation Centre

### **United States of America**

- > TAPPI, Technical Association of the Pulp and Paper Industry

- > USDA Forest Service

### **Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

### **Zimbabwe**

- > DTC, Development Technology Center

## **RUBBER AND RUBBER PRODUCTS**

### **Austria**

- > IA, Innovationsagentur

### **Bangladesh**

- > Export Promotion Bureau

### **Belgium**

- > STDA, Selenium-Tellurium Development Association

### **Bolivia**

- > BOLSICRUZ, Bolsa de Subcontratación Industrial de Santa Cruz

### **Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

### **Costa Rica**

- > Ministerio de Economía, Industria y Comercio

### **Cuba**

- > Bolsa de Subcontratación de La Habana

### **France**

- > CIRAD-CP, Programme Hévéa
- > SNCP, Syndicat National du Caoutchouc et des Polymères

### **Hungary**

- > OMIKK, National Technical Information Centre and Library

### **India**

- > Technology Transfer Association
- > Yezper Consultants

### **Israel**

- > Manufacturers' Association of Israel
- > Orshan, Jehuda

### **Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

### **Russian Federation**

- > F and F Consulting Co.

### **Sri Lanka**

- > The Ceylon Chamber of Commerce
- > ITI, Industrial Technology Institute

**Thailand**

- > Thai National Documentation Centre

**Turkey**

- > ICOC-Istanbul Subcontracting Exchange

**United Kingdom of Great Britain and Northern Ireland**

- > IRSG, International Rubber Study Group
- > The Institute of Materials

**United States of America**

- > PIA, Plastics Institute of America

**Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

**SOAP, DETERGENTS AND COSMETICS****Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

**India**

- > C.P. Consultants (P) Ltd
- > EDI, Entrepreneurship Development Institute of India
- > Technology Transfer Association
- > Troika Processes Pvt. Ltd.
- > Yezper Consultants

**Israel**

- > Manufacturers' Association of Israel

**Malta**

- > Key Engineering and Management Services Ltd.

**Nepal**

- > United Mission to Nepal Development and Consulting Services

**South Africa**

- > CSIR, Council for Scientific and Industrial Research

**Sri Lanka**

- > The Ceylon Chamber of Commerce
- > ITI, Industrial Technology Institute

**Trinidad and Tobago**

- > CARIRI, Caribbean Industrial Research Institute

**SOFTWARE ENGINEERING****Austria**

- > IA, Innovationsagentur
- > Techno-Z, Salzburger Technologiezentrum GmbH

**Bangladesh**

- > Export Promotion Bureau

**Bolivia**

- > Cámara de Comercio de Cochabamba

**Brazil**

- > FCAV, Fundação Carlos Alberto Vanzolini
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

**Cuba**

- > Bolsa de Subcontratación de La Habana
- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

**Czech Republic**

- > UNIDO-Czech Republic Joint Programme, Non-Metallic Industries

**Hungary**

- > OMIKK, National Technical Information Centre and Library

**India**

- > Central Manufacturing Technology Institute
- > PROTECH, PROTECH Systems Private Limited

**Israel**

- > Manufacturers' Association of Israel

**Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

**Philippines**

- > CITEM, Centre for International Trade Expositions and Missions

**Russian Federation**

- > F and F Consulting Co.

**Switzerland**

- > International Electrotechnical Commission

**United Kingdom of Great Britain and Northern Ireland**

- > British Maritime Technology
- > IEE, Institution of Electrical Engineers

**SUGAR****Bangladesh**

- > Export Promotion Bureau

**Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná

## **Sectoral Reference List**

- > FIEPE, Federação das Indústrias do Estado de Pernambuco

### **Cuba**

- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

### **India**

- > C.P. Consultants (P) Ltd
- > Technology Transfer Association

### **Israel**

- > Orshan, Jehuda

### **Japan**

- > Society for Research and Information on Tropical Zones

### **Philippines**

- > PSMA, Philippine Sugar Millers Association

### **Sri Lanka**

- > ITI, Industrial Technology Institute

### **United Kingdom of Great Britain and Northern Ireland**

- > Leatherhead Food Research Association

## **TEXTILE AND TEXTILE PRODUCTS**

### **Bangladesh**

- > Export Promotion Bureau

### **Belgium**

- > AWEX, Agence Wallonne à l'exportation

### **Bolivia**

- > BOLSICRUZ, Bolsa de Subcontratación Industrial de Santa Cruz
- > Cámara de Comercio de Cochabamba

### **Brazil**

- > FCAV, Fundação Carlos Alberto Vanzolini
- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

### **Costa Rica**

- > Ministerio de Economía, Industria y Comercio

### **Cuba**

- > Bolsa de Subcontratación de La Habana

### **Finland**

- > VATEVA, Federation of Finnish Textile and Clothing Industry

### **Germany**

- > IFOAM, International Federation of Organic Agriculture Movements

### **Hungary**

- > OMIKK, National Technical Information Centre and Library

### **India**

- > C.P. Consultants (P) Ltd
- > EDI, Entrepreneurship Development Institute of India
- > PROTECH, PROTECH Systems Private Limited

### **Israel**

- > Manufacturers' Association of Israel

### **Malta**

- > Key Engineering and Management Services Ltd.

### **Peru**

- > ALIDE, Asociación Latinoamericana de Instituciones Financieras de Desarrollo

### **Philippines**

- > CITEM, Centre for International Trade Expositions and Missions
- > Philippine Textile Research Institute

### **South Africa**

- > South African Embassy, Bern, Switzerland

### **Spain**

- > CITYC, Centro de Información Textil y de la Confección

### **Sri Lanka**

- > The Ceylon Chamber of Commerce

### **Thailand**

- > Bureau of Industrial Enterprise Development

### **United Kingdom of Great Britain and Northern Ireland**

- > British Textile Technology Group

### **Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

## **TRANSPORT EQUIPMENT**

### **Bangladesh**

- > Export Promotion Bureau

### **Belgium**

- > AWEX, Agence Wallonne à l'exportation

### **Bolivia**

- > BOLSICRUZ, Bolsa de Subcontratación Industrial de Santa Cruz
- > Cámara de Comercio de Cochabamba

### **Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

### **Cuba**

- > Bolsa de Subcontratación de La Habana

**Ecuador**

- > CEBCA, Comisión Ecuatoriana de Bienes de Capital

**France**

- > UIC, International Union of Railways

**Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

**Mexico**

- > IMT Instituto Mexicano del Transporte

**Russian Federation**

- > F Études F Consulting Co.

**Spain**

- > CIDAUT, Centro de Investigación y Desarrollo en Automoción

**Switzerland**

- > International Electrotechnical Commission

**Turkey**

- > Automotive Manufacturers Association
- > ICOC-Istanbul Subcontracting Exchange

**United Kingdom of Great Britain and Northern Ireland**

- > British Maritime Technology

**Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

**Zimbabwe**

- > DTC, Development Technology Center

**WOOD AND WOOD PRODUCTS****Austria**

- > Bassili, Antoine
- > Techno-Z, Salzburger Technologiezentrum GmbH

**Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Bolivia**

- > BOLSICRUZ, Bolsa de Subcontratación Industrial de Santa Cruz

**Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo
- > SENAI Centro Tecnológico do Mobiliário

**Canada**

- > WOBO, World Organization of Building Officials

**France**

- > CIRAD, Centre de coopération internationale en recherche agronomique pour le développement

**India**

- > CBE, Centre for Built Environment

**Israel**

- > Manufacturers' Association of Israel

**Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

**Malta**

- > Key Engineering & Management Services Ltd.

**Mexico**

- > Departamento de Madera, Celulose y Papel Universidad de Guadalajara

**Philippines**

- > CITEM, Centre for International Trade Expositions and Missions
- > FPRDI, Forest Products Research and Development Institute

**South Africa**

- > South African Embassy, Bern, Switzerland

**Spain**

- > Instituto Tecnológico del Corcho, la Madera y el Carbón

**Sri Lanka**

- > The Ceylon Chamber of Commerce
- > ITI, Industrial Technology Institute

**Thailand**

- > Bureau of Industrial Enterprise Development

**United Kingdom of Great Britain and Northern Ireland**

- > CAB International
- > TFRG, Tropical Forest Resource Group
- > TRADA, Timber Research and Development Association

**United States of America**

- > USDA Forest Service

**Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay
- > INIA, Instituto Nacional de Investigación Agropecuaria



## INFORMATION SOURCES

## ACTIVITIES REFERENCE LIST

*Under each sector, the countries in which the organizations are located are listed alphabetically, the organizations within these countries are also listed alphabetically.*

*Profiles of information providers start on page 87.*

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**ASSISTANCE TO SMALL AND MEDIUM ENTERPRISE/INDUSTRY**

**Algeria**

- > BASTP, Bourse Algérienne de Sous-traitance et de Partenariat

**Argentina**

- > Fundación de las Américas

**Austria**

- > Austrian Federal Economic Chamber
- > Bassili, Antoine
- > BIT, Büro für Internationale Forschungs-und Technologiekoooperation
- > FSV, Fachhochschul-Studiengänge Voralberg
- > Techno-Z, Salzburger Technologiezentrum GmbH
- > TIZ, Technologietransfer- und Innovationszentrum
- > VTTZ, Vorarlberger Technologie Transfer Zentrum

**Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Bolivia**

- > BOLSICRUZ, Bolsa de Subcontratación Industrial de Santa Cruz
- > Cámara de Comercio de Cochabamba

**Brazil**

- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo
- > SENAI Centro Tecnológico do Mobiliário
- > UFSM, Departamento de Tecnologia e Ciencia dos Alimentos

**China**

- > CTAPI, China Technical Association of the Paper Industry
- > Sinotechmart, China Technology Market Management and Promotion Center

**Colombia**

- > Superintendencia de Industria y Comercio

**Costa Rica**

- > Ministerio de Economía, Industria y Comercio

**Cuba**

- > Bolsa de Subcontratación de La Habana
- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

**Czech Republic**

- > UNIDO-Czech Republic Joint Programme, Non-Metallic Industries

**Denmark**

- > Mineral Development Int. A/S

**Ecuador**

- > CEBCA, Comisión Ecuatoriana de Bienes de Capital

**Fiji**

- > Fiji Trade and Investment Board

**Finland**

- > VATEVA, Federation of Finnish Textile and Clothing Industry

**France**

- > ADEPTA, Association pour le développement des échanges internationaux de produits et techniques agro-alimentaires
- > AFNOR, Association française de normalisation
- > CERIB, Centre d'Études et de Recherches de l'Industrie du Béton
- > CTC, Centre technique cuir chaussure maroquinerie
- > IFEC, Institut Français de l'Emballage et du Conditionnement
- > SFC, Société française de céramique

**Georgia**

- > TECHINFORMI, Georgian Research Institute for Scientific and Technical Information

**Germany**

- > DIN, Deutsches Institut für Normung e.V.

**India**

- > C.P. Consultants (P) Ltd
- > EDI, Entrepreneurship Development Institute of India
- > India Lead Zinc Development Association
- > ISED, Institute of Small Enterprises and Development
- > Jayadeva Verma and Associates
- > National Council for Cement and Building Materials
- > PROTECH, PROTECH Systems Private Limited

**Indonesia**

- > APCC, Asian and Pacific Coconut Community

**Israel**

- > Israel Export Institute
- > Manufacturers' Association of Israel

**Japan**

- > Society for Research and Information on Tropical Zones

**Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

**Malaysia**

- > INFOFISH
- > SEAISI, South East Asia Iron and Steel Institute

**Malta**

- > Key Engineering and Management Services Ltd.

## Activities Reference List

### **Nepal**

- > United Mission to Nepal Development and Consulting Services

### **Netherlands**

- > Print Affair

### **Pakistan**

- > TIPS/UNDP, Technological Information Promotion System

### **Peru**

- > ALIDE, Asociación Latinoamericana de Instituciones Financieras de Desarrollo

### **Philippines**

- > CITEM, Centre for International Trade Expositions and Missions
- > FPRDI, Forest Products Research and Development Institute
- > Institute for Small-Scale Industries, University of the Philippines
- > Philippine Chamber of Commerce and Industry
- > Philippine Textile Research Institute

### **Russian Federation**

- > F and F Consulting Co.

### **South Africa**

- > CSIR, Council for Scientific and Industrial Research

### **Spain**

- > CEPYME Aragon, Confederación de la Pequeña y Mediana Empresa Aragonesa
- > CIDAUT, Centro de Investigación y Desarrollo en Automoción
- > CIDEM
- > CITYC, Centro de Información Textil y de la Confección
- > IGAPE, Instituto Gallego de Promoción Económica
- > Institut Catala de Tecnologia
- > Instituto Tecnológico del Corcho, la Madera y el Carbón

### **Sri Lanka**

- > The Ceylon Chamber of Commerce
- > ITI, Industrial Technology Institute

### **Sweden**

- > LAMTRAC AB

### **Thailand**

- > Bureau of Industrial Enterprise Development
- > Thai National Documentation Centre

### **Trinidad and Tobago**

- > CARIRI, Caribbean Industrial Research Institute

### **Turkey**

- > Food Engineering Department of the Agricultural Faculty, Akdemiz University
- > ICOC-Istanbul Subcontracting Exchange
- > Turkish Iron and Steel Producers Association

### **Ukraine**

- > Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences

### **United Kingdom of Great Britain and Northern Ireland**

- > British Plastics Federation
- > British Textile Technology Group
- > International Innovation Services
- > NIMTECH
- > The Technology Exchange Ltd.

### **United States of America**

- > AIB, American Institute of Baking
- > PIA, Plastics Institute of America
- > USDA Forest Service

### **Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > CEGETEC, Centro de Gestión Tecnológica
- > EUROCENTRO Cámara de Industrias del Uruguay
- > LATU, Laboratorio Tecnológico del Uruguay
- > TIPS, Sistema de Promoción de Información Tecnológica y Comercial

### **Zimbabwe**

- > DTC, Development Technology Center

## **BANKING/FINANCING**

### **Bangladesh**

- > Export Promotion Bureau

### **India**

- > Jayadeva Verma and Associates

### **Peru**

- > ALIDE, Asociación Latinoamericana de Instituciones Financieras de Desarrollo

### **United States of America**

- > STATCRAFT, Inc.

## **CONSULTING**

### **Australia**

- > CSIRO Leather Research Centre

### **Austria**

- > Bassili, Antoine
- > BIT, Büro für Internationale Forschungs-und Technologiekooperation
- > FSV, Fachhochschul-Studiengänge Voralberg
- > Geospace GmbH
- > Techno-Z, Salzburger Technologiezentrum GmbH
- > VTTZ, Vorarlberger Technologie Transfer Zentrum

### **Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation
- > BI, Bismuth Institute
- > STDA, Selenium-Tellurium Development Association

**Bolivia**

- > SEMTA, Center for Multiple Appropriate Technology Services

**Brazil**

- > FCAV, Fundação Carlos Alberto Vanzolini
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo
- > SENAI Centro Tecnológico do Mobiliário
- > UFSM, Departamento de Tecnologia e Ciencia dos Alimentos

**Canada**

- > STAS, Société des Technologies de l'Aluminium STAS Ltée
- > WOBO, World Organization of Building Officials

**Chile**

- > DTC, Consultores de Empresas

**China**

- > CTAPI, China Technical Association of the Paper Industry
- > Sinotechmart, China Technology Market Management and Promotion Center

**Colombia**

- > Superintendencia de Industria y Comercio

**Cuba**

- > Bolsa de Subcontratación de La Habana
- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

**Czech Republic**

- > UNIDO-Czech Republic Joint Programme, Non-Metallic Industries

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- > CEBCA, Comisión Ecuatoriana de Bienes de Capital

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- > CERIB, Centre d'Études et de Recherches de l'Industrie du Béton
- > CTC, Centre technique cuir chaussure maroquinerie
- > IFEC, Institut Français de l'Emballage et du Conditionnement

- > SYNTEC-Ingénierie

**Germany**

- > Forschungsverbund Sonnenenergie

**India**

- > C.P. Consultants (P) Ltd
- > Central Manufacturing Technology Institute
- > EDI, Entrepreneurship Development Institute of India
- > ISED, Institute of Small Enterprises and Development
- > Jayadeva Verma and Associates
- > National Council for Cement and Building Materials
- > PROTECH, PROTECH Systems Private Limited
- > Yezper Consultants

**Israel**

- > Manufacturers' Association of Israel
- > Orshan, Jehuda

**Japan**

- > Society for Research and Information on Tropical Zones

**Malaysia**

- > INFOFISH

**Mali**

- > GRAT, Groupe de Recherches et d'Applications Techniques

**Malta**

- > Key Engineering and Management Services Ltd.

**Mexico**

- > Departamento de Madera, Celulose y Papel, Universidad de Guadalajara

**Nepal**

- > United Mission to Nepal Development and Consulting Services

**Netherlands**

- > Print Affair

**New Zealand**

- > ACENZ, Association of Consulting Engineers New Zealand

**Peru**

- > ALIDE, Asociación Latinoamericana de Instituciones Financieras de Desarrollo

**Philippines**

- > CITEM, Centre for International Trade Expositions and Missions
- > FPRDI, Forest Products Research and Development Institute
- > Philippine Textile Research Institute

**Russian Federation**

- > F and F Consulting Co.

## Activities Reference List

### **Senegal**

- > ARCT, African Centre for Technology

### **South Africa**

- > CSIR, Council for Scientific and Industrial Research

### **Spain**

- > Institut Catala de Tecnologia

### **Sri Lanka**

- > The Ceylon Chamber of Commerce
- > ITI, Industrial Technology Institute

### **Sweden**

- > LAMTRAC AB

### **Switzerland**

- > SKAT, Swiss Center for Development Cooperation in Technology and Management

### **Thailand**

- > Thai National Documentation Centre

### **Trinidad and Tobago**

- > CARIRI, Caribbean Industrial Research Institute

### **Turkey**

- > Food Engineering Department of the Agricultural Faculty, Akdemiz University
- > Turkish Standards Institution

### **Ukraine**

- > Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences

### **United Kingdom of Great Britain and Northern Ireland**

- > BLC Leather Technology Centre
- > British Maritime Technology
- > British Textile Technology Group
- > BSRIA, Building Services Research and Information Association
- > CAB International
- > IMWA, International Mine Water Association
- > International Innovation Services
- > Leatherhead Food Research Association
- > TFRG, Tropical Forest Resource Group
- > The Technology Exchange Ltd.
- > TRADA, Timber Research and Development Association

### **United States of America**

- > IOCV, International Organization of Citrus Virologists
- > MBI Industrial Plants, Used Plants, Appraisers and Liquidators
- > NCAT, National Center for Appropriate Technology
- > PIA, Plastics Institute of America
- > STATCRAFT, Inc.

### **Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > CEGETEC, Centro de Gestión Tecnológica

- > EUROCENTRO Cámara de Industrias del Uruguay
- > TIPS, Sistema de Promoción de Información Tecnológica y Comercial

### **Zimbabwe**

- > DTC, Development Technology Center

## DISTRIBUTION

### **Bangladesh**

- > Export Promotion Bureau

### **China**

- > Sinotechmart, China Technology Market Management and Promotion Center

### **India**

- > PROTECH, PROTECH Systems Private Limited

### **Mali**

- > GRAT, Groupe de Recherches et d'Applications Techniques

### **United Kingdom of Great Britain and Northern Ireland**

- > International Bee Research Association
- > International Innovation Services
- > NIMTECH

### **United States of America**

- > RPBS, Research Periodicals and Book Services Inc.

## IMPORT/EXPORT

### **Austria**

- > Austrian Federal Economic Chamber

### **Bangladesh**

- > Export Promotion Bureau

### **Bolivia**

- > Cámara de Comercio de Cochabamba

### **Brazil**

- > FIEPE, Federação das Indústrias do Estado de Pernambuco

### **France**

- > ADEPTA, Association pour le développement des échanges internationaux de produits et techniques agro-alimentaires

### **India**

- > Jayadeva Verma and Associates
- > PROTECH, PROTECH Systems Private Limited
- > Troika Processes Pvt. Ltd.

### **Indonesia**

- > APCC, Asian and Pacific Coconut Community

### **Israel**

- > Israel Export Institute

**Philippines**

- > CITEM, Centre for International Trade Expositions and Missions

**Sri Lanka**

- > The Ceylon Chamber of Commerce

**Sweden**

- > LAMTRAC AB

**United Kingdom of Great Britain and Northern Ireland**

- > International Innovation Services
- > NIMTECH

**INDUSTRIAL ACTIVITY**

**Bangladesh**

- > Export Promotion Bureau

**Brazil**

- > FIEPE, Federação das Indústrias do Estado de Pernambuco

**Canada**

- > STAS, Société des Technologies de l'Aluminium STAS Ltée

**China**

- > Sinotechmart, China Technology Market Management and Promotion Center

**Cuba**

- > Bolsa de Subcontratación de La Habana
- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

**Finland**

- > VATEVA, Federation of Finnish Textile and Clothing Industry

**France**

- > IFEC, Institut Français de l'Emballage et du Conditionnement

**India**

- > BHEL, Bharat Heavy Electricals Ltd.
- > PROTECH, PROTECH Systems Private Limited

**Israel**

- > Manufacturers' Association of Israel

**Italy**

- > Alberto Bertuzzi S.p.A.

**Peru**

- > ALIDE, Asociación Latinoamericana de Instituciones Financieras de Desarrollo

**Philippines**

- > Philippine Textile Research Institute

**Sri Lanka**

- > The Ceylon Chamber of Commerce

**Ukraine**

- > Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences

**United Kingdom of Great Britain and Northern Ireland**

- > British Plastics Federation
- > International Innovation Services
- > NIMTECH

**United States of America**

- > MBI Industrial Plants, Used Plants, Appraisers and Liquidators

**INFORMATION. GENERAL**

**Argentina**

- > Fundación de las Américas

**Austria**

- > Austrian Federal Economic Chamber

**Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Bolivia**

- > BOLSICRUZ, Bolsa de Subcontratación Industrial de Santa Cruz
- > Cámara de Comercio de Cochabamba

**Brazil**

- > FIEP, Federação das Indústrias do Estado do Paraná
- > FIEPE, Federação das Indústrias do Estado de Pernambuco
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo

**Canada**

- > WOBO, World Organization of Building Officials

**China**

- > CTAPI, China Technical Association of the Paper Industry
- > Sinotechmart, China Technology Market Management and Promotion Center

**Costa Rica**

- > Ministerio de Economía, Industria y Comercio

**Cuba**

- > Bolsa de Subcontratación de La Habana
- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

**Ecuador**

- > CEBCA, Comisión Ecuatoriana de Bienes de Capital

**Fiji**

- > Fiji Trade and Investment Board

## Activities Reference List

### **Finland**

- > VATEVA, Federation of Finnish Textile and Clothing Industry

### **France**

- > CFCE, Centre français du commerce extérieur
- > INIST, Institut de l'Information Scientifique et Technique
- > OTUA, Office technique pour l'utilisation de l'acier
- > SNCP, Syndicat National du Caoutchouc et des Polymères
- > SNIP, Syndicat national de l'industrie pharmaceutique

### **Georgia**

- > TECHINFORMI, Georgian Research Institute for Scientific and Technical Information

### **Germany**

- > IFOAM, International Federation of Organic Agriculture Movements

### **Ghana**

- > Environmental Protection Association of Ghana

### **Hungary**

- > OMIKK, National Technical Information Centre and Library

### **India**

- > C.P. Consultants (P) Ltd
- > Central Manufacturing Technology Institute
- > EDI, Entrepreneurship Development Institute of India
- > India Lead Zinc Development Association
- > ISED, Institute of Small Enterprises and Development
- > Jayadeva Verma and Associates
- > National Council for Cement and Building Materials
- > PROTECH, PROTECH Systems Private Limited

### **Indonesia**

- > APCC, Asian and Pacific Coconut Community

### **Israel**

- > Israel Export Institute
- > Manufacturers' Association of Israel
- > Orshan, Jehuda

### **Jordan**

- > JEDCO, Jordan Export Development and Commercial Centers Corporation

### **Mexico**

- > PROCOBRE, Asociación Mexicana del Cobre, A.C.

### **Pakistan**

- > Metal Industry Research and Development Centre
- > TIPS/UNDP, Technological Information Promotion System

### **Philippines**

- > CITEM, Centre for International Trade Expositions and Missions
- > FPRDI, Forest Products Research and Development Institute
- > Philippine Chamber of Commerce and Industry
- > UCAP, United Coconut Associations of the Philippines

### **Russian Federation**

- > F and F Consulting Co.

### **Senegal**

- > ARCT, African Centre for Technology

### **South Africa**

- > CSIR, Council for Scientific and Industrial Research

### **Spain**

- > CIDEM
- > IGAPE, Instituto Gallego de Promoción Económica
- > Institut Catala de Tecnologia
- > Instituto Tecnológico del Corcho, la Madera y el Carbón

### **Sri Lanka**

- > The Ceylon Chamber of Commerce
- > ITI, Industrial Technology Institute

### **Switzerland**

- > SKAT, Swiss Center for Development Cooperation in Technology and Management

### **Thailand**

- > Bureau of Industrial Enterprise Development

### **Trinidad and Tobago**

- > CARIRI, Caribbean Industrial Research Institute

### **Turkey**

- > Automotive Manufacturers Association
- > Food Engineering Department of the Agricultural Faculty, Akdemiz University
- > Turkish Standards Institution

### **Ukraine**

- > Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences

### **United Kingdom of Great Britain and Northern Ireland**

- > British Textile Technology Group
- > CAB International
- > International Innovation Services
- > IRSG, International Rubber Study Group
- > Leatherhead Food Research Association
- > NIMTECH
- > TFRG, Tropical Forest Resource Group
- > TRADA, Timber Research and Development Association



**United States of America**

- > IOCV, International Organization of Citrus Virologists
- > NCAT, National Center for Appropriate Technology
- > PIA, Plastics Institute of America
- > SMA, Society of Mineral Analysts
- > USDA Forest Service

**Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

**Zimbabwe**

- > DTC, Development Technology Center

**INFORMATION. PATENTS**

**Austria**

- > IA, Innovationsagentur
- > TIZ, Technologietransfer- und Innovationszentrum

**Bangladesh**

- > Export Promotion Bureau

**Bolivia**

- > Cámara de Comercio de Cochabamba

**China**

- > Sinotechmart, China Technology Market Management and Promotion Center

**Colombia**

- > Superintendencia de Industria y Comercio

**Costa Rica**

- > Ministerio de Economía, Industria y Comercio

**Cuba**

- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

**Georgia**

- > TECHINFORMI, Georgian Research Institute for Scientific and Technical Information

**India**

- > Central Manufacturing Technology Institute
- > Jayadeva Verma and Associates

**Japan**

- > Society for Research and Information on Tropical Zones

**Spain**

- > CIDEM

**Turkey**

- > Turkish Standards Institution

**Ukraine**

- > Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences

**United Kingdom of Great Britain and Northern Ireland**

- > International Innovation Services
- > Leatherhead Food Research Association

**United States of America**

- > USDA Forest Service

**INFORMATION. POLICY**

**Argentina**

- > Fundación de las Américas

**Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Bolivia**

- > Cámara de Comercio de Cochabamba

**Costa Rica**

- > Ministerio de Economía, Industria y Comercio

**Denmark**

- > Mineral Development Int. A/S

**Ecuador**

- > CEBCA, Comisión Ecuatoriana de Bienes de Capital

**Fiji**

- > Fiji Trade and Investment Board

**France**

- > UIC, International Union of Railways
- > UNIFA, Union des Industries de la Fertilisation

**Georgia**

- > TECHINFORMI, Georgian Research Institute for Scientific and Technical Information

**Germany**

- > IFOAM, International Federation of Organic Agriculture Movements

**India**

- > ISED, Institute of Small Enterprises and Development
- > Jayadeva Verma and Associates
- > PROTECH, PROTECH Systems Private Limited

**Israel**

- > Manufacturers' Association of Israel

**Peru**

- > ALIDE, Asociación Latinoamericana de Instituciones Financieras de Desarrollo

**Sri Lanka**

- > Tea Research Institute of Sri Lanka

**Turkey**

- > Turkish Standards Institution

## Activities Reference List

### **United Kingdom of Great Britain and Northern Ireland**

- > British Plastics Federation

## **INFORMATION. SPECIALIZED**

### **Armenia**

- > Spyur (Information Service) Co. Ltd.

### **Austria**

- > Bassili, Antoine
- > BIT, Büro für Internationale Forschungs-und Technologiekoooperation
- > Geospace GmbH
- > IA, Innovationsagentur
- > LVA, Lebensmittelversuchsanstalt

### **Bangladesh**

- > Export Promotion Bureau

### **Belgium**

- > AWEX, Agence Wallonne à l'exportation
- > BI, Bismuth Institute
- > STDA, Selenium-Tellurium Development Association

### **Bolivia**

- > BOLSICRUZ, Bolsa de Subcontratación Industrial de Santa Cruz

### **Brazil**

- > Associação Brasileira dos Produtores de Cal
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo
- > SENAI Centro Tecnológico do Mobiliário
- > UFSM, Departamento de Tecnologia e Ciencia dos Alimentos

### **China**

- > Sinotechmart, China Technology Market Management and Promotion Center

### **Costa Rica**

- > Ministerio de Economía, Industria y Comercio

### **Cuba**

- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

### **Czech Republic**

- > UNIDO-Czech Republic Joint Programme, Non-Metallic Industries

### **Ecuador**

- > CEBCA, Comisión Ecuatoriana de Bienes de Capital

### **Fiji**

- > Fiji Trade and Investment Board

### **France**

- > COPACEL, Confédération française de l'industrie des papiers, cartons et celluloses
- > INIST, Institut de l'Information Scientifique et Technique

- > OTUA, Office technique pour l'utilisation de l'acier
- > SNIP, Syndicat national de l'industrie pharmaceutique
- > SYGMA, Syndicat Général des Constructeurs de Tracteurs et Machines Agricoles
- > UNIFA, Union des Industries de la Fertilisation

### **Georgia**

- > TECHINFORMI, Georgian Research Institute for Scientific and Technical Information

### **Hungary**

- > OMIKK, National Technical Information Centre and Library

### **India**

- > C.P. Consultants (P) Ltd
- > CBE, Centre for Built Environment
- > Central Manufacturing Technology Institute
- > India Lead Zinc Development Association
- > ISED, Institute of Small Enterprises and Development
- > Jayadeva Verma and Associates
- > National Council for Cement and Building Materials
- > PROTECH, PROTECH Systems Private Limited

### **Israel**

- > Manufacturers' Association of Israel
- > Orshan, Jehuda

### **Malaysia**

- > INFOFISH

### **Mexico**

- > Departamento de Madera, Celulose y Papel, Universidad de Guadalajara
- > Instituto Nacional de Investigaciones Nucleares

### **Netherlands**

- > EAPA, European Asphalt Pavement Association

### **New Zealand**

- > ACENZ, Association of Consulting Engineers New Zealand

### **Nigeria**

- > NEST, Nigerian Environmental Study/Action Team

### **Peru**

- > ALIDE, Asociación Latinoamericana de Instituciones Financieras de Desarrollo

### **Philippines**

- > FPRDI, Forest Products Research and Development Institute
- > Philippine Chamber of Commerce and Industry
- > Philippine Textile Research Institute
- > PSMA, Philippine Sugar Millers Association

### **Russian Federation**

- > F and F Consulting Co.

**Senegal**

- > ARCT, African Centre for Technology

**South Africa**

- > CSIR, Council for Scientific and Industrial Research

**Spain**

- > CIDEM
- > IGAPE, Instituto Gallego de Promoción Económica
- > Instituto Tecnológico del Corcho, la Madera y el Carbón

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- > Tea Research Institute of Sri Lanka

**Switzerland**

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- > Turkish Standards Institution

**United Kingdom of Great Britain and Northern Ireland**

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- > British Maritime Technology
- > British Textile Technology Group
- > BSRIA, Building Services Research and Information Association
- > IEE, Institution of Electrical Engineers
- > International Bee Research Association
- > IRSG, International Rubber Study Group
- > Leatherhead Food Research Association
- > NIMTECH
- > The Institute of Materials

**United States of America**

- > AIB, American Institute of Baking
- > AMSA, American Meat Science Association
- > ASM, ASM International
- > IPEC, International Pharmaceutical Excipients Council
- > NCAT, National Center for Appropriate Technology
- > PIA, Plastics Institute of America
- > SMA, Society of Mineral Analysts
- > TAPPI, Technical Association of the Pulp and Paper Industry
- > USDA Forest Service

**Uruguay**

- > ALADI, Asociación Latinoamericana de Integración
- > CEGETEC, Centro de Gestión Tecnológica
- > LATU, Laboratorio Tecnológico del Uruguay
- > TIPS, Sistema de Promoción de Información Tecnológica y Comercial

**MARKETING**

**Austria**

- > Austrian Federal Economic Chamber
- > Geospace GmbH
- > Techno-Z, Salzburger Technologiezentrum GmbH

**Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Bolivia**

- > Cámara de Comercio de Cochabamba
- > SEMTA, Center for Multiple Appropriate Technology Services

**Chile**

- > DTC, Consultores de Empresas

**China**

- > Sinotechmart, China Technology Market Management and Promotion Center

**Fiji**

- > Fiji Trade and Investment Board

**France**

- > IFEC, Institut Français de l'Emballage et du Conditionnement

**Germany**

- > IFOAM, International Federation of Organic Agriculture Movements

**India**

- > National Council for Cement and Building Materials
- > PROTECH, PROTECH Systems Private Limited

**Indonesia**

- > APCC, Asian and Pacific Coconut Community

**Mexico**

- > PROCOBRE, Asociación Mexicana del Cobre, A.C.

**Pakistan**

- > TIPS/UNDP, Technological Information Promotion System

**Philippines**

- > CITEM, Centre for International Trade Expositions and Missions
- > FPRDI, Forest Products Research and Development Institute
- > UCAP, United Coconut Associations of the Philippines

**Russian Federation**

- > F and F Consulting Co.

**Sri Lanka**

- > The Ceylon Chamber of Commerce

## Activities Reference List

### **Turkey**

- > Automotive Manufacturers Association

### **Ukraine**

- > Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences

### **United Kingdom of Great Britain and Northern Ireland**

- > BLC Leather Technology Centre
- > International Innovation Services
- > NIMTECH

## MEDIA CONTACTS/PUBLIC RELATIONS

### **Austria**

- > Austrian Federal Economic Chamber

### **Bangladesh**

- > Export Promotion Bureau

### **Belgium**

- > AWEX, Agence Wallonne à l'exportation
- > BI, Bismuth Institute
- > STDA, Selenium-Tellurium Development Association

### **Bolivia**

- > Cámara de Comercio de Cochabamba

### **Cuba**

- > Bolsa de Subcontratación de La Habana

### **Fiji**

- > Fiji Trade and Investment Board

### **France**

- > UIC, International Union of Railways

### **Germany**

- > IFOAM, International Federation of Organic Agriculture Movements

### **India**

- > Jayadeva Verma and Associates
- > PROTECH, PROTECH Systems Private Limited

### **Israel**

- > Manufacturers' Association of Israel

### **Mexico**

- > PROCOBRE, Asociación Mexicana del Cobre, A.C.

### **Netherlands**

- > EAPA, European Asphalt Pavement Association

### **Philippines**

- > FPRDI, Forest Products Research and Development Institute
- > Philippine Chamber of Commerce and Industry

### **Spain**

- > CIDEM

### **Sri Lanka**

- > Tea Research Institute of Sri Lanka

### **Turkey**

- > Turkish Standards Institution

### **United Kingdom of Great Britain and Northern Ireland**

- > British Plastics Federation
- > NIMTECH

## MEDIATION

### **Austria**

- > Techno-Z, Salzburger Technologiezentrum GmbH

### **Bangladesh**

- > Export Promotion Bureau

### **Bolivia**

- > Cámara de Comercio de Cochabamba

### **China**

- > Sinotechmart, China Technology Market Management and Promotion Center

### **Ecuador**

- > CEBCA, Comisión Ecuatoriana de Bienes de Capital

### **India**

- > ISED, Institute of Small Enterprises and Development
- > Jayadeva Verma and Associates

### **Philippines**

- > Philippine Chamber of Commerce and Industry

### **Russian Federation**

- > F and F Consulting Co.

## QUALITY CERTIFICATION

### **Austria**

- > LVA, Lebensmittelversuchsanstalt
- > TIZ, Technologietransfer- und Innovationszentrum

### **Bangladesh**

- > Export Promotion Bureau

### **Brazil**

- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo
- > UFSM, Departamento de Tecnologia e Ciencia dos Alimentos

### **China**

- > CTAPI, China Technical Association of the Paper Industry

### **Colombia**

- > ICONTEC, Instituto Colombiano de Normas Técnicas y Certificación
- > Superintendencia de Industria y Comercio

**France**

- > AFNOR, Association française de normalisation
- > CERIB, Centre d'Études et de Recherches de l'Industrie du Béton
- > SFC, Société française de céramique

**India**

- > Central Manufacturing Technology Institute
- > National Council for Cement and Building Materials
- > PROTECH, PROTECH Systems Private Limited

**Pakistan**

- > Metal Industry Research and Development Centre

**Philippines**

- > Philippine Textile Research Institute

**South Africa**

- > CSIR, Council for Scientific and Industrial Research

**Spain**

- > Instituto Tecnológico del Corcho, la Madera y el Carbón

**Sri Lanka**

- > ITI, Industrial Technology Institute

**Turkey**

- > Food Engineering Department of the Agricultural Faculty, Akdemiz University
- > Turkish Standards Institution

**United States of America**

- > AIB, American Institute of Baking
- > IPEC, International Pharmaceutical Excipients Council
- > PIA, Plastics Institute of America

**Uruguay**

- > LATU, Laboratorio Tecnológico del Uruguay
- > UNIT, Instituto Uruguayo de Normas Técnicas

**RESEARCH AND DEVELOPMENT**

**Australia**

- > CSIRO Leather Research Centre

**Austria**

- > BVFS, Bautechnische Versuchs- und Forschungsanstalt Salzburg
- > FSV, Fachhochschul-Studiengänge Voralberg
- > Geospace GmbH
- > Institute for Applied Botany
- > LVA, Lebensmittelversuchsanstalt
- > TIZ, Technologietransfer- und Innovationszentrum

**Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation
- > BI, Bismuth Institute
- > STDA, Selenium-Tellurium Development Association

**Bolivia**

- > Cámara de Comercio de Cochabamba

**Brazil**

- > ICZ, Instituto de Metais Não Ferrosos
- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo
- > UFSM, Departamento de Tecnologia e Ciencia dos Alimentos

**Canada**

- > WOBO, World Organization of Building Officials

**China**

- > CTAPI, China Technical Association of the Paper Industry

**Colombia**

- > Universidad Pontificio Bolivariana

**Cuba**

- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

**Czech Republic**

- > UNIDO-Czech Republic Joint Programme, Non-Metallic Industries

**Denmark**

- > Mineral Development Int. A/S

**Ecuador**

- > CEBCA, Comisión Ecuatoriana de Bienes de Capital

**Fiji**

- > Fiji Trade and Investment Board

**France**

- > CERIB, Centre d'Études et de Recherches de l'Industrie du Béton
- > CIRAD
- > CIRAD, Centre de coopération internationale en recherche agronomique pour le développement
- > CIRAD-CP, Programme Hévéa
- > IFEC, Institut Français de l'Emballage et du Conditionnement
- > UIC, International Union of Railways

**Georgia**

- > TECHINFORMI, Georgian Research Institute for Scientific and Technical Information

**Germany**

- > Forschungsverbund Sonnenenergie

**India**

- > CBE, Centre for Built Environment
- > Central Manufacturing Technology Institute
- > Jayadeva Verma and Associates

## Activities Reference List

- > National Council for Cement and Building Materials
- Indonesia**
  - > APCC, Asian and Pacific Coconut Community
- Japan**
  - > Society for Research and Information on Tropical Zones
- Mexico**
  - > Departamento de Madera, Celulose y Papel, Universidad de Guadalajara
  - > IMT, Instituto Mexicano del Transporte
  - > Instituto Nacional de Investigaciones Nucleares
- Nepal**
  - > United Mission to Nepal Development and Consulting Services
- Peru**
  - > ALIDE, Asociación Latinoamericana de Instituciones Financieras de Desarrollo
- Philippines**
  - > FPRDI, Forest Products Research and Development Institute
  - > Philippine Chamber of Commerce and Industry
  - > Philippine Textile Research Institute
  - > UCAP, United Coconut Associations of the Philippines
- Russian Federation**
  - > F and F Consulting Co.
- Senegal**
  - > ARCT, African Centre for Technology
- South Africa**
  - > CSIR, Council for Scientific and Industrial Research
- Spain**
  - > CIDAUT, Centro de Investigación y Desarrollo en Automoción
  - > CIDEM
  - > Institut Catala de Tecnologia
  - > Instituto Tecnológico del Corcho, la Madera y el Carbón
  - > TEKNIKER, Fundación TEKNIKER
- Sri Lanka**
  - > The Ceylon Chamber of Commerce
  - > ITI, Industrial Technology Institute
  - > Tea Research Institute of Sri Lanka
- Thailand**
  - > Thai National Documentation Centre
- Trinidad and Tobago**
  - > CARIRI, Caribbean Industrial Research Institute
- Turkey**
  - > Food Engineering Department of the Agricultural Faculty, Akdemiz University
  - > Turkish Standards Institution

### **Ukraine**

- > Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences
- > Institute of Mechanization

### **United Kingdom of Great Britain and Northern Ireland**

- > BLC Leather Technology Centre
- > British Maritime Technology
- > British Textile Technology Group
- > BSRIA, Building Services Research and Information Association
- > CAB International
- > International Innovation Services
- > Leatherhead Food Research Association
- > TRADA, Timber Research and Development Association

### **United States of America**

- > AIB, American Institute of Baking
- > IOCV, International Organization of Citrus Virologists
- > NCAT, National Center for Appropriate Technology
- > PIA, Plastics Institute of America
- > STATCRAFT, Inc.
- > USDA Forest Service

### **Uruguay**

- > INIA, Instituto Nacional de Investigación Agropecuaria

### **Zimbabwe**

- > DTC, Development Technology Center

## STANDARDIZATION

### **Bangladesh**

- > Export Promotion Bureau

### **Belgium**

- > AWEX, Agence Wallonne à l'exportation

### **Canada**

- > WOBO, World Organization of Building Officials

### **China**

- > CTAPI, China Technical Association of the Paper Industry

### **Colombia**

- > ICONTEC, Instituto Colombiano de Normas Técnicas y Certificación

### **Costa Rica**

- > Ministerio de Economía, Industria y Comercio

### **France**

- > AFNOR, Association française de normalisation
- > CERIB, Centre d'Études et de Recherches de l'Industrie du Béton
- > SFC, Société française de céramique
- > UIC, International Union of Railways

**Germany**

- > DIN, Deutsches Institut für Normung e.V.
- > Forschungsverbund Sonnenenergie
- > IFOAM, International Federation of Organic Agriculture Movements

**India**

- > India Lead Zinc Development Association
- > National Council for Cement and Building Materials
- > PROTECH, PROTECH Systems Private Limited

**Kenya**

- > ARSO, African Regional Organization for Standardization

**Nepal**

- > United Mission to Nepal Development and Consulting Services

**Netherlands**

- > EAPA, European Asphalt Pavement Association

**Philippines**

- > Philippine Textile Research Institute

**Spain**

- > Instituto Tecnológico del Corcho, la Madera y el Carbón

**Switzerland**

- > International Electrotechnical Commission
- > ISO, International Organization for Standardization
- > SKAT, Swiss Center for Development Cooperation in Technology and Management

**Turkey**

- > Turkish Standards Institution

**United States of America**

- > IPEC, International Pharmaceutical Excipients Council
- > TAPPI, Technical Association of the Pulp and Paper Industry
- > USDA Forest Service

**Uruguay**

- > UNIT, Instituto Uruguayo de Normas Técnicas

**SUBCONTRACTING**

**Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Bolivia**

- > BOLSICRUZ, Bolsa de Subcontratación Industrial de Santa Cruz
- > Cámara de Comercio de Cochabamba

**China**

- > Sinotechmart, China Technology Market Management and Promotion Center

**Cuba**

- > Bolsa de Subcontratación de La Habana
- > Centro de Gestiones Informativas, Tecnológicas y Comerciales

**Denmark**

- > Mineral Development Int. A/S

**Ecuador**

- > CEBCA, Comisión Ecuatoriana de Bienes de Capital

**Finland**

- > VATEVA, Federation of Finnish Textile and Clothing Industry

**India**

- > Jayadeva Verma and Associates
- > PROTECH, PROTECH Systems Private Limited
- > Technology Transfer Association

**Nepal**

- > United Mission to Nepal Development and Consulting Services

**Russian Federation**

- > F and F Consulting Co.

**South Africa**

- > CSIR, Council for Scientific and Industrial Research

**Turkey**

- > ICOC-Istanbul Subcontracting Exchange

**Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

**TECHNOLOGY TRANSFER**

**Australia**

- > CSIRO Leather Research Centre

**Austria**

- > Austrian Federal Economic Chamber
- > BIT, Büro für Internationale Forschungs-und Technologiekooperation
- > FSV, Fachhochschul-Studiengänge Voralberg
- > IA, Innovationsagentur
- > LVA, Lebensmittelversuchsanstalt
- > Techno-Z, Salzburger Technologiezentrum GmbH
- > TIZ, Technologietransfer- und Innovationszentrum

**Bangladesh**

- > Export Promotion Bureau

## Activities Reference List

### **Belgium**

- > AWEX, Agence Wallonne à l'exportation

### **Brazil**

- > IPT, Instituto de Pesquisas Tecnológicas do Estado de São Paulo
- > SENAI Centro Tecnológico do Mobiliário
- > UFSM, Departamento de Tecnologia e Ciencia dos Alimentos

### **Chile**

- > DTC, Consultores de Empresas

### **China**

- > CTAPI, China Technical Association of the Paper Industry
- > Sinotechmart, China Technology Market Management and Promotion Center

### **Colombia**

- > Superintendencia de Industria y Comercio

### **Cuba**

- > Bolsa de Subcontratación de La Habana

### **Czech Republic**

- > UNIDO-Czech Republic Joint Programme, Non-Metallic Industries

### **Denmark**

- > Mineral Development Int. A/S

### **Ecuador**

- > CEBCA, Comisión Ecuatoriana de Bienes de Capital

### **Fiji**

- > Fiji Trade and Investment Board

### **France**

- > CERIB, Centre d'Études et de Recherches de l'Industrie du Béton
- > SFC, Société française de céramique

### **Georgia**

- > TECHINFORMI, Georgian Research Institute for Scientific and Technical Information

### **Germany**

- > Forschungsverbund Sonnenenergie

### **India**

- > C.P. Consultants (P) Ltd
- > Central Manufacturing Technology Institute
- > EDI, Entrepreneurship Development Institute of India
- > India Lead Zinc Development Association
- > Jayadeva Verma and Associates
- > National Council for Cement and Building Materials
- > PROTECH, PROTECH Systems Private Limited

### **Indonesia**

- > APCC, Asian and Pacific Coconut Community

### **Israel**

- > Manufacturers' Association of Israel
- > Orshan, Jehuda

### **Malaysia**

- > SEAISI, South East Asia Iron and Steel Institute

### **Mali**

- > GRAT, Groupe de Recherches et d'Applications Techniques

### **Nepal**

- > United Mission to Nepal Development and Consulting Services

### **Netherlands**

- > EAPA, European Asphalt Pavement Association
- > Print Affair

### **Pakistan**

- > Metal Industry Research and Development Centre

### **Philippines**

- > FPRDI, Forest Products Research and Development Institute
- > Philippine Textile Research Institute

### **Russian Federation**

- > F and F Consulting Co.

### **Senegal**

- > ARCT, African Centre for Technology

### **South Africa**

- > CSIR, Council for Scientific and Industrial Research

### **Spain**

- > CIDAUT, Centro de Investigación y Desarrollo en Automoción
- > CIDEM
- > Institut Catala de Tecnologia
- > TEKNIKER, Fundación TEKNIKER

### **Sri Lanka**

- > ITI, Industrial Technology Institute

### **Sweden**

- > LAMTRAC AB

### **Thailand**

- > Thai National Documentation Centre

### **Ukraine**

- > Institute of Agriculture of the Ukrainian Academy of Agricultural Sciences

### **United Kingdom of Great Britain and Northern Ireland**

- > BLC Leather Technology Centre
- > British Maritime Technology
- > British Textile Technology Group
- > CAB International
- > IEE, Institution of Electrical Engineers



- > International Innovation Services
- > Leatherhead Food Research Association
- > NIMTECH
- > The Technology Exchange Ltd.
- > TRADA, Timber Research and Development Association

**United States of America**

- > AIB, American Institute of Baking
- > ASM, ASM International
- > IOCV, International Organization of Citrus Virologists
- > NCAT, National Center for Appropriate Technology
- > PIA, Plastics Institute of America
- > USDA Forest Service

**Uruguay**

- > CEGETEC, Centro de Gestión Tecnológica
- > LATU, Laboratorio Tecnológico del Uruguay

**Zimbabwe**

- > DTC, Development Technology Center

**TRADE. COMMERCE**

**Austria**

- > Austrian Federal Economic Chamber

**Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation

**Bolivia**

- > Cámara de Comercio de Cochabamba

**Fiji**

- > Fiji Trade and Investment Board

**India**

- > Jayadeva Verma and Associates
- > PROTECH, PROTECH Systems Private Limited

**Israel**

- > Manufacturers' Association of Israel

**Philippines**

- > CITEM, Centre for International Trade Expositions and Missions
- > Philippine Chamber of Commerce and Industry

**Sri Lanka**

- > The Ceylon Chamber of Commerce

**Sweden**

- > LAMTRAC AB

**Turkey**

- > ICOC-Istanbul Subcontracting Exchange

**United Kingdom of Great Britain and Northern Ireland**

- > BLC Leather Technology Centre

- > British Plastics Federation
- > International Innovation Services
- > NIMTECH

**United States of America**

- > PMMI, Packaging Machinery Manufacturers Institute

**Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay

**TRAINING INSTITUTES**

**Bangladesh**

- > Export Promotion Bureau

**Belgium**

- > AWEX, Agence Wallonne à l'exportation
- > BI, Bismuth Institute
- > STDA, Selenium-Tellurium Development Association

**Canada**

- > WOBO, World Organization of Building Officials

**China**

- > CTAPI, China Technical Association of the Paper Industry
- > Sinotechmart, China Technology Market Management and Promotion Center

**Czech Republic**

- > UNIDO-Czech Republic Joint Programme, Non-Metallic Industries

**France**

- > AFNOR, Association française de normalisation
- > CERIB, Centre d'Études et de Recherches de l'Industrie du Béton
- > CTC, Centre technique cuir chaussure maroquinerie
- > IFEC, Institut Français de l'Emballage et du Conditionnement

**India**

- > CBE, Centre for Built Environment
- > Central Manufacturing Technology Institute
- > EDI, Entrepreneurship Development Institute of India
- > India Lead Zinc Development Association
- > ISED, Institute of Small Enterprises and Development
- > Jayadeva Verma and Associates
- > National Council for Cement and Building Materials
- > PROTECH, PROTECH Systems Private Limited

**Israel**

- > Israel Export Institute
- > Manufacturers' Association of Israel

## **Activities Reference List**

### **Malta**

- > Key Engineering and Management Services Ltd.

### **Nepal**

- > United Mission to Nepal Development and Consulting Services

### **Peru**

- > ALIDE, Asociación Latinoamericana de Instituciones Financieras de Desarrollo

### **Philippines**

- > FPRDI, Forest Products Research and Development Institute
- > Philippine Textile Research Institute

### **Russian Federation**

- > F and F Consulting Co.

### **South Africa**

- > CSIR, Council for Scientific and Industrial Research

### **Spain**

- > Institut Catala de Tecnologia

### **Sweden**

- > LAMTRAC AB

### **Thailand**

- > Bureau of Industrial Enterprise Development

### **Turkey**

- > Turkish Standards Institution

### **United Kingdom of Great Britain and Northern Ireland**

- > BLC Leather Technology Centre
- > British Textile Technology Group
- > International Innovation Services
- > Leatherhead Food Research Association
- > TFRG, Tropical Forest Resource Group
- > TRADA, Timber Research and Development Association

### **United States of America**

- > AIB, American Institute of Baking
- > ASM, ASM International
- > PIA, Plastics Institute of America
- > TAPPI, Technical Association of the Pulp and Paper Industry

### **Uruguay**

- > Bolsa de Subcontratación del Uruguay
- > EUROCENTRO Cámara de Industrias del Uruguay
- > UNIT, Instituto Uruguayo de Normes Técnicas

### **Zimbabwe**

- > DTC, Development Technology Center

## ANNEXES

- *“Investment Facilitators Profile” for organizations active in the promotion and development of the investment sector*
- *“Profile of Specialized Information Sources” for potential members of the International Referral System*
- *“Information Request” for requestors of information*



**INVESTMENT FACILITATORS  
PROFILE**

ORGANIZATION NAME

Mailing address

Country

Telephone

Telefax

Telex

E-Mail

Contact person & title

Working languages:

FIELD (Please indicate the main industrial sectors covered by your services)

- |                               |   |                              |  |
|-------------------------------|---|------------------------------|--|
| <input type="checkbox"/> S01  | Agro-industry general                     | <input type="checkbox"/> S18 | Rubber and rubber products                   |
| <input type="checkbox"/> S01A | Fisheries                                 | <input type="checkbox"/> S19 | Plastic and plastic products                 |
| <input type="checkbox"/> S01B | Forestry                                  | <input type="checkbox"/> S20 | Electronics and communications               |
| <input type="checkbox"/> S02  | Food and beverages general                | <input type="checkbox"/> S21 | Electrical products                          |
| <input type="checkbox"/> S02A | Alcoholic beverages                       | <input type="checkbox"/> S22 | Machinery and equipment (except electrical)  |
| <input type="checkbox"/> S02B | Baby foods                                | <input type="checkbox"/> S38 | Electrical machinery and machine tools       |
| <input type="checkbox"/> S02C | Bread and bakery products                 | <input type="checkbox"/> S23 | Agricultural machinery                       |
| <input type="checkbox"/> S02D | Fish processing                           | <input type="checkbox"/> S24 | Transport equipment                          |
| <input type="checkbox"/> S02E | Fruit and vegetables                      | <input type="checkbox"/> S25 | Construction products, building materials    |
| <input type="checkbox"/> S02F | Meat and meat products                    | <input type="checkbox"/> S26 | Mining and quarrying                         |
| <input type="checkbox"/> S02G | Milk and dairy products                   | <input type="checkbox"/> S27 | Engineering                                  |
| <input type="checkbox"/> S02H | Mineral water and non-alcoholic beverages | <input type="checkbox"/> S28 | Energy                                       |
| <input type="checkbox"/> S02J | Sugar                                     | <input type="checkbox"/> S29 | Environment                                  |
| <input type="checkbox"/> S03  | Wood and wood products                    | <input type="checkbox"/> S30 | Biotechnology and genetic engineering        |
| <input type="checkbox"/> S04  | Textile and textile products              | <input type="checkbox"/> S31 | Process engineering                          |
| <input type="checkbox"/> S05  | Leather and leather products              | <input type="checkbox"/> S32 | Construction of vehicles                     |
| <input type="checkbox"/> S06  | Pulp, paper and paper products            | <input type="checkbox"/> S33 | Computer technologies and engineering        |
| <input type="checkbox"/> S07  | Iron and steel                            | <input type="checkbox"/> S34 | Software engineering                         |
| <input type="checkbox"/> S08  | Non-ferrous metals                        | <input type="checkbox"/> S35 | Printing and publishing industry             |
| <input type="checkbox"/> S09  | Fabricated metal products                 | <input type="checkbox"/> S36 | Packaging                                    |
| <input type="checkbox"/> S10  | Non-metallic mineral products             | <input type="checkbox"/> S37 | Optics                                       |
| <input type="checkbox"/> S11  | Chemistry general                         | <input type="checkbox"/> S39 | Professional, scientific equipment           |
| <input type="checkbox"/> S12  | Chemicals (basic)                         | <input type="checkbox"/> S40 | Measuring and controlling equipment          |
| <input type="checkbox"/> S13  | Pesticides and fertilizers                | <input type="checkbox"/> SM  | Multi-sector (covers all fields)             |
| <input type="checkbox"/> S14  | Paints and varnishes                      | <input type="checkbox"/> S99 | Others, not mentioned above (please specify) |
| <input type="checkbox"/> S15  | Pharmaceuticals                           |                              |  |
| <input type="checkbox"/> S16  | Soap, detergents and cosmetics            |                              |  |
| <input type="checkbox"/> S17  | Petroleum and petroleum products          |                              |  |

TYPE OF SERVICES (Please indicate the type of activities carried out by your organization)

- | <b>Financing</b>             |                         | <b>Cooperation</b>           |                                   |
|------------------------------|-------------------------|------------------------------|-----------------------------------|
| <input type="checkbox"/> F01 | Equity                  | <input type="checkbox"/> C01 | Joint Venture                     |
| <input type="checkbox"/> F02 | Long-term loans         | <input type="checkbox"/> C02 | Compensation agreement (buy-back) |
| <input type="checkbox"/> F03 | Short/medium-term loans | <input type="checkbox"/> C03 | Cooperative production            |
| <b>Expertise</b>             |                         | <input type="checkbox"/> C04 | Sub-contracting                   |
| <input type="checkbox"/> E01 | Management              | <input type="checkbox"/> C05 | Licensing                         |
| <input type="checkbox"/> E02 | Technical               | <input type="checkbox"/> C06 | BOT (Build-operate-transfer)      |
| <input type="checkbox"/> E03 | Marketing               | <input type="checkbox"/> C07 | Equipment purchase only           |
| <input type="checkbox"/> E04 | Investment              | <input type="checkbox"/> C08 | Market access only                |

Please provide us, if available, with a leaflet or catalogue describing the activities of your organization. If not available you are welcome to summarize the services in your covering letter.

Date:

Signature:

Return completed questionnaire to: France Gauthier, D-2071, UNIDO/IPC/SIN, V.I.C., P.O. Box 300,  
A-1400 Vienna, Austria, Telefax (+43 1)21346 6802 or 21346 3695



# SPECIALIZED INFORMATION SOURCES PROFILE

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ORGANIZATION NAME

---

Mailing address Country

---

Telephone Telefax Telex E-Mail

---

Contact Person & Title (Person who will be responsible for handling information requests from UNIDO)

---

FIELD (Please indicate the main industrial sectors covered by your organization)

- |                               |   |                              |  |
|-------------------------------|---|------------------------------|--|
| <input type="checkbox"/> S01  | Agro-industry general                     | <input type="checkbox"/> S18 | Rubber and rubber products                   |
| <input type="checkbox"/> S01A | Fisheries                                 | <input type="checkbox"/> S19 | Plastic and plastic products                 |
| <input type="checkbox"/> S01B | Forestry                                  | <input type="checkbox"/> S20 | Electronics and communications               |
| <input type="checkbox"/> S02  | Food and beverages general                | <input type="checkbox"/> S21 | Electrical products                          |
| <input type="checkbox"/> S02A | Alcoholic beverages                       | <input type="checkbox"/> S22 | Machinery and equipment (except electrical)  |
| <input type="checkbox"/> S02B | Baby foods                                | <input type="checkbox"/> S38 | Electrical machinery and machine tools       |
| <input type="checkbox"/> S02C | Bread and bakery products                 | <input type="checkbox"/> S23 | Agricultural machinery                       |
| <input type="checkbox"/> S02D | Fish processing                           | <input type="checkbox"/> S24 | Transport equipment                          |
| <input type="checkbox"/> S02E | Fruit and vegetables                      | <input type="checkbox"/> S25 | Construction products, building materials    |
| <input type="checkbox"/> S02F | Meat and meat products                    | <input type="checkbox"/> S26 | Mining and quarrying                         |
| <input type="checkbox"/> S02G | Milk and dairy products                   | <input type="checkbox"/> S27 | Engineering                                  |
| <input type="checkbox"/> S02H | Mineral water and non-alcoholic beverages | <input type="checkbox"/> S28 | Energy                                       |
| <input type="checkbox"/> S02J | Sugar                                     | <input type="checkbox"/> S29 | Environment                                  |
| <input type="checkbox"/> S03  | Wood and wood products                    | <input type="checkbox"/> S30 | Biotechnology and genetic engineering        |
| <input type="checkbox"/> S04  | Textile and textile products              | <input type="checkbox"/> S31 | Process engineering                          |
| <input type="checkbox"/> S05  | Leather and leather products              | <input type="checkbox"/> S32 | Construction of vehicles                     |
| <input type="checkbox"/> S06  | Pulp, paper and paper products            | <input type="checkbox"/> S33 | Computer technologies and engineering        |
| <input type="checkbox"/> S07  | Iron and steel                            | <input type="checkbox"/> S34 | Software engineering                         |
| <input type="checkbox"/> S08  | Non-ferrous metals                        | <input type="checkbox"/> S35 | Printing and publishing industry             |
| <input type="checkbox"/> S09  | Fabricated metal products                 | <input type="checkbox"/> S36 | Packaging                                    |
| <input type="checkbox"/> S10  | Non-metallic mineral products             | <input type="checkbox"/> S37 | Optics                                       |
| <input type="checkbox"/> S11  | Chemistry general                         | <input type="checkbox"/> S39 | Professional, scientific equipment           |
| <input type="checkbox"/> S12  | Chemicals (basic)                         | <input type="checkbox"/> S40 | Measuring and controlling equipment          |
| <input type="checkbox"/> S13  | Pesticides and fertilizers                | <input type="checkbox"/> SM  | Multi-sector (covers all fields)             |
| <input type="checkbox"/> S14  | Paints and varnishes                      | <input type="checkbox"/> S99 | Others, not mentioned above (please specify) |
| <input type="checkbox"/> S15  | Pharmaceuticals                           |                              |  |
| <input type="checkbox"/> S16  | Soap, detergents and cosmetics            |                              |  |
| <input type="checkbox"/> S17  | Petroleum and petroleum products          |                              |  |

TYPE OF ORGANIZATION (PLEASE INDICATE THE TYPE OF ACTIVITIES CARRIED OUT BY YOUR ORGANIZATION)

- |                              |  |                              |   |
|------------------------------|--|------------------------------|---|
| <input type="checkbox"/> T01 | Assistance to small and medium enterprise/industry | <input type="checkbox"/> T12 | Media contacts/Public relations               |
| <input type="checkbox"/> T02 | Banking/Financing                                  | <input type="checkbox"/> T13 | Mediation                                     |
| <input type="checkbox"/> T03 | Consulting   | <input type="checkbox"/> T14 | Quality certification                         |
| <input type="checkbox"/> T04 | Distribution                                       | <input type="checkbox"/> T15 | Research and development                      |
| <input type="checkbox"/> T05 | Import/export                                      | <input type="checkbox"/> T16 | Standardization                               |
| <input type="checkbox"/> T06 | Industrial activity                                | <input type="checkbox"/> T17 | Sub-contracting                               |
| <input type="checkbox"/> T07 | Information, general                               | <input type="checkbox"/> T18 | Technology transfer                           |
| <input type="checkbox"/> T08 | Information, patents                               | <input type="checkbox"/> T19 | Trade, commerce                               |
| <input type="checkbox"/> T09 | Information, policy                                | <input type="checkbox"/> T20 | Training institutes                           |
| <input type="checkbox"/> T10 | Information, specialized                           | <input type="checkbox"/> T21 | Assistance to women-owned SMEs                |
| <input type="checkbox"/> T11 | Marketing  | <input type="checkbox"/> T99 | Others, not mentioned above (please specify): |

Please provide us, if available, with a leaflet or catalogue describing the activities of your organization. If not available you are welcome to summarize the activities in your covering letter.

Date: Signature: Page 331

Please indicate which **languages** you can use to supply replies to information requests: \_\_\_\_\_  
and complete the table below by checking the appropriate boxes.

Forms in which replies are supplied to clients	Subjects covered										
	Free	Payable	Free/ Payable*	Raw materials	Manufacturing processes	Machinery	Equipment	Manufactured products	Technologies	Engineering, methods and services	Quality, standards & maintenance
A. List of companies or organizations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
B. List of experts	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
C. List of transferable technologies	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
D. State of the art, publications	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
E. Customized research	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
F. Commercial literature	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
G. Bibliographies	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
H. Proposal and estimate for research, study	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
I. Company matching	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
X. List of organizations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>			<input type="checkbox"/>		<input type="checkbox"/>	
Y. Schedule	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>			<input type="checkbox"/>		<input type="checkbox"/>	
Z. Detailed programme	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>			<input type="checkbox"/>		<input type="checkbox"/>	

\* Depends on the nature of the request, e.g. for developed or developing countries

Return completed questionnaire to: Industrial Inquiry Service, UNIDO, IPC/SIN, Room D-2071, A-1400 Vienna, Austria. Telefax (+431)21346 3695. E-mail: unido-irs@unido.org



## QUESTIONNAIRE INFORMATION REQUEST

### I. BASIC DATA

Name and title:

Job function:

Mailing address:

Country:

Telephone:

Telefax:

Telex:

E-Mail:

The information requested is : for my personal use

for a third party

My experience in dealing with industrial projects has been :

less than one year

between 1 and 5 years

more than 5 years

### II. INFORMATION REQUEST

#### 1. CONDITIONS (check only one box)

I want to receive information which is free of charge only

I would be willing to pay for value-added information (supply cost-estimate)

I do not want free of charge information (supply cost-estimate)

#### 2. LANGUAGE

Specify the language(s) in which you wish to receive information:

English

Spanish

French

Arabic

Other

#### 3. REGION

Do you want to obtain information from a specific country or region ? YES

NO

If yes, specify the country/region :

#### 4. DESCRIPTION

Briefly describe your information request giving the purpose of the inquiry and the result envisaged. If necessary supply us with extra explanatory notes and documents which might be relevant, the more information you can give us, the better is our chance of giving you a useful response.

#### 5. FIELD

Please indicate below which industrial sector most closely meets your specific request for information: (e.g. To obtain from information providers (IP) list of companies supplying machinery and equipment for the production of baby food, we would contact IPs in the food & beverages industrial sector.)

---

Return completed questionnaire to:

France Gauthier, UNIDO IRS, V.I.C., P.O. Box 300, A-1400 Vienna, Austria, Telefax (43 1)21346  
3695

## 6. SUBJECT

Indicate below which matches your information request 1/.

(Check a maximum of 2.)

- Raw Materials  Manufacturing processes  Machinery  Equipment  Manufactured products  
 Technologies  Engineering, methods and services  Quality, standards & maintenance  
 Seminar, training  Congresses  Trade fairs

## 7. FORM OF REPLY

For each subject chosen in 6 above, indicate the desired form of reply :

(Choose only one form of reply by subject.)

	<i>1st Subject</i>	<i>2nd Subject</i>
Lists of companies to be contacted	<input type="checkbox"/>	<input type="checkbox"/>
Lists of experts*	<input type="checkbox"/>	<input type="checkbox"/>
Lists of transferable technologies*	<input type="checkbox"/>	<input type="checkbox"/>
Publications, state of the art, books	<input type="checkbox"/>	<input type="checkbox"/>
Commercial literature*	<input type="checkbox"/>	<input type="checkbox"/>
Bibliographies	<input type="checkbox"/>	<input type="checkbox"/>
Proposal and estimate for research/study	<input type="checkbox"/>	<input type="checkbox"/>
Company matching*	<input type="checkbox"/>	<input type="checkbox"/>
Schedule (Seminars, training, congresses, trade fairs)	<input type="checkbox"/>	<input type="checkbox"/>
Detailed programme (Seminars, training, congresses, trade fairs)	<input type="checkbox"/>	<input type="checkbox"/>

\* Part III, Related project description is mandatory.

## III. RELATED PROJECT

1. Describe your proposed project briefly:

2. Location of project (city and country):

3. This is a new  or the expansion of an existing project .

4. Please give an indicative figure of planned investment in US\$:

5. Indicate the production capacity required, in terms for example of unit/hours; quantity/month:

6. Should the project be capital intensive  or labour intensive

## IV. HISTORY

1. Indicate if you have already contacted other sources of information, whether local or foreign, before having contacted UNIDO. YES  NO . If yes please indicate other sources contacted:

---

1/ Trade and market information is available through another UN specialized organization:  
ITC/UNCTAD, International Trade Centre, Palais des Nations, 1211 Geneva 10, Switzerland.



### كيفية الحصول على منشورات اليونيدو

يمكن الحصول على منشورات اليونيدو من المكتبات ودور التوزيع في جميع أنحاء العالم. استعلم عنها من المكتبة التي تتعامل معها أو اكتب إلى: الأمم المتحدة، قسم البيع في نيويورك أو في جنيف.

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