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**DIRECTORY
OF DEVELOPMENT
FINANCE INSTITUTIONS**

**RÉPERTOIRE DES ÉTABLISSEMENTS DE
FINANCEMENT DU DÉVELOPPEMENT**

**GUÍA DE INSTITUCIONES
DE FINANCIACIÓN DEL DESARROLLO**



**UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION
ORGANISATION DES NATIONS UNIES POUR LE DÉVELOPPEMENT INDUSTRIEL
ORGANIZACIÓN DE LAS NACIONES UNIDAS PARA EL DESARROLLO INDUSTRIAL**

Vienna — Vienne — Viena

1988

This *Directory* was compiled on the basis of information provided by development finance institutions. The United Nations Industrial Development Organization (UNIDO) does not accept responsibility for the accuracy or completeness of the information. The inclusion of any development finance institution in this *Directory* does not imply any commitment on the part of that development finance institution to provide any of the services shown in the *Directory*.

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.....

Three dots (...) indicate that the information in question was not provided by the responding institution.

The choice of currency units has been guided by the United Nations terminology bulletin ST/CS/SER.F/329.

Le *Répertoire* ayant été établi à partir de renseignements communiqués par les établissements de financement du développement, l'Organisation des Nations Unies pour le développement industriel (ONUDI) n'accepte aucune responsabilité pour ses inexactitudes ou lacunes éventuelles. En outre, l'inscription au *Répertoire* d'un établissement de financement du développement quel qu'il soit ne signifie pas nécessairement que cet établissement s'est engagé à assurer l'un quelconque des services mentionnés dans le *Répertoire*.

Les appellations employées dans cette publication et la présentation des données qui y figurent n'impliquent de la part du Secrétariat de l'Organisation des Nations Unies pour le développement industriel aucune prise de position quant au statut juridique des pays, territoires, villes ou zones, ou de leurs autorités, ni quant au tracé de leurs frontières ou limites.

.....

Trois points (...) signifient que les renseignements n'ont pas été fournis par l'établissement en question.

Les noms des unités monétaires employés dans le *Répertoire* sont repris du Bulletin de terminologie de l'Organisation des Nations Unies (ST/CS/SER.F/329).

Esta *Guía* se ha recopilado partiendo de la información facilitada por instituciones de financiación del desarrollo. La Organización de las Naciones Unidas para el Desarrollo Industrial (ONUDI) no se hace responsable de la exactitud o veracidad de esa información. La inclusión de una institución en la *Guía* no implica ningún compromiso por parte de esa institución de ofrecer los servicios mencionados en aquella.

Las denominaciones empleadas en esta publicación y la forma en que aparecen presentados los datos que contiene no implican, de parte de la Secretaría de la ONUDI, juicio alguno sobre la condición jurídica de países, territorios, ciudades o zonas, o de sus autoridades, ni respecto de la delimitación de sus fronteras o límites.

.....

Los puntos (...) indican que la institución no ha facilitado la información pertinente.

Los nombres de las unidades monetarias corresponden a las denominaciones incluidas en el boletín de terminología ST/CS/SER.F/329 de las Naciones Unidas.

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INTRODUCTION

The main function of the Industrial Investment Division of UNIDO is to assist in the creation of new industrial investment projects in developing countries. In order to be realized, these projects generally require joint-venture agreements, equity or loan financing, the supply of technology, access to foreign markets and so on. Since project financing features prominently among the desired requirements, the need was felt to provide information on institutions geared to financing industrial investment in developing countries. With the aim of facilitating the identification of development finance institutions that can provide the appropriate financing, a publication entitled Financial Resources for Industrial Projects in Developing Countries (PI/61) was published in 1968. Further editions of this publication, revised and enlarged, were issued in 1981 and 1983. The third edition of this widely distributed reference book contained information in a standard four-page format on some 320 development finance institutions.

This information formed the basis of a data bank, called the Bank File, within the computerized Investment Promotion Information System (INPRIS), which is described in a leaflet (PI/95). The number of development finance institutions included in the Bank File was increased to 591. During 1985 each of these development finance institutions was contacted one or more times with a view to updating their records in the data bank. The response to this exercise enabled 340 records to be updated. The information on these development finance institutions appears in this Directory.

INTRODUCTION

La Division de l'investissement industriel de l'ONUDI vise essentiellement à faciliter le lancement de nouveaux projets d'investissements industriels dans les pays en développement. La réalisation de ces projets nécessite généralement la conclusion d'accords de coentreprise, des prises de participation ou prêts, des transferts de technologie, l'accès à certains marchés étrangers, etc. Le financement des projets étant un des principaux sujets de préoccupation, on a jugé bon de rassembler des renseignements sur les établissements ayant vocation à financer des investissements industriels dans les pays en développement. Pour faciliter la recherche d'établissements capables d'assurer le financement requis, on a publié en 1968 en anglais un Répertoire des ressources financières disponibles pour les projets industriels dans les pays en développement (PI/61). Deux nouvelles éditions, révisées et augmentées, ont paru en 1981 et 1983. La troisième édition de cet ouvrage de référence largement diffusé contenait, pour environ 320 établissements de financement du développement, des renseignements présentés, selon un modèle standard, sur quatre pages.

Ces renseignements ont servi à constituer une banque de données appelée Fichier des banques, qui est un des éléments du Système automatisé d'information pour la promotion des investissements (INPRIS), lequel fait l'objet d'une brochure spéciale (PI/95). Le nombre des établissements de financement du développement figurant dans le Fichier des banques a été porté à 591. En 1985, on a envoyé au moins une demande de renseignements à chacun de ces établissements pour mettre à jour les enregistrements correspondants et on a opéré ainsi 340 mises à jour. Les informations concernant ces établissements figurent dans le présent Répertoire.

INTRODUCCION

La función principal de la División de Inversiones Industriales de la ONUDI es prestar asistencia para la elaboración de nuevos proyectos de inversión industrial en países en desarrollo. En general, la realización de esos proyectos requiere la concertación de acuerdos para establecer empresas conjuntas, la financiación mediante préstamos o participación en el capital social, el suministro de tecnología, el acceso a los mercados exteriores, etc. Habida cuenta de que la financiación de proyectos ocupa un lugar destacado entre esos requisitos, se consideró necesario ofrecer información sobre las instituciones que pueden financiar las inversiones industriales en países en desarrollo. En 1968 se publicó el documento titulado Financial Resources for Industrial Projects in Developing Countries (PI/61) destinado a facilitar la identificación de las instituciones de financiación del desarrollo que pueden aportar los medios económicos adecuados. En 1981 y 1983 se publicaron nuevas ediciones revisadas y ampliadas de ese documento. La tercera edición de este libro de referencia de muy amplia distribución incluía información sobre unas 320 instituciones de financiación del desarrollo en un formato uniforme con cuatro páginas por cada institución.

Esta información constituyó la base de un banco de datos, denominado fichero de bancos, dentro del Sistema de Información sobre Promoción de Inversiones (INPRIS) computadorizado, que se describe en un folleto (PI/95). El número de instituciones de financiación del desarrollo incluidas en el fichero de bancos fue creciendo hasta llegar a 591. Durante 1985 se pidió información a cada una de estas instituciones, una o más veces, con el propósito de actualizar sus fichas en el banco de datos. Las respuestas recibidas permitieron poner al día las fichas de 340 instituciones. En esta Guía se recoge la información sobre estas instituciones de financiación del desarrollo.

HOW TO USE THIS DIRECTORY

The Directory is divided into five sections covering respectively 17 international and regional institutions, 19 institutions in industrialized countries, 265 institutions in developing countries, 19 Arab institutions with international operations and 21 Islamic institutions. In all sections other than the first, the development finance institutions are listed in country order and, within each country, in alphabetical order according to the name of the institution. In the first section the international institutions are listed in alphabetical order, followed by the regional institutions, irrespective of the countries in which they are located. The Directory also contains two annexes that provide a cross-reference system.

The data that appear on each development finance institution are in English and are partly general and partly finance-related. The general information consists of the name, address, telephone number and telex number of the development finance institution and names of persons to contact in the institution. The territory in which the institution operates is shown under "geographical coverage" and is denoted by a three-letter abbreviation, referred to as a key. This is particularly significant since a number of development finance institutions operate in countries other than or in addition to those in which they are located. A list of countries and regions represented by these abbreviations is given in annex II. The financial information in each record is made up of the paid-up capital and reserves of the development finance institution, its maximum and minimum lending limits and the maturity range of its loans. Finally an indication is given of the various areas for which financing is generally available.

This Directory can be used in three ways:

1. If information is sought on a development finance institution the name of which is known, the index of institutions will show on which page the relevant record appears.
2. If information is sought on development finance institutions in a particular country, a search may be made under that country in the appropriate section or sections of the Directory.
3. In order to find which development finance institutions will consider providing finance in a particular country or region, it is necessary first to consult annex I. This gives the keys of both primary and secondary sources of finance for that country or region. Against each of these keys in annex II, names of the desired institutions may be found. If, for example, institutions are being sought that are able to finance projects in Indonesia, annex I will show "INS" in the first column and "ISL, RAS, SEA" in the second. Annex II then gives the names of seven development finance institutions that cover Indonesia specifically as well as a total of nine other development finance institutions that operate in Islamic countries, Asia or South-East Asia, which also apply to Indonesia. It is to be noted that the key "ALL" covers a large number of development finance institutions that will in principle consider financing anywhere in the third world and should therefore also be consulted as a secondary source.

In both annexes the names of countries and regions are given in English only.

Institutions not included in the Directory that wish to be entered in the INPRIS Bank File as well as those institutions that wish to make changes in the information appearing in their records in the Directory should write to:

The Director
Industrial Investment Division
United Nations Industrial Development Organization
P.O. Box 300
A-1400 Vienna
Austria

COMMENT SE SERVIR DU REPERTOIRE

Le Répertoire est divisé en cinq sections qui comprennent respectivement 17 établissements internationaux ou régionaux, 19 établissements de pays industriels, 265 établissements de pays en développement, 19 établissements arabes d'envergure internationale et 21 établissements islamiques. Dans toutes les sections, sauf la première, les établissements de financement du développement sont classés par pays et, pour chaque pays, par ordre alphabétique. Dans la première section, les établissements internationaux et les établissements régionaux sont classés par ordre alphabétique, quel que soit le pays où ils ont leur siège. Le Répertoire comprend en outre deux annexes qui contiennent un système de renvois.

Les renseignements (en langue anglaise) concernant les différents établissements de financement du développement sont en partie de caractère général et en partie d'ordre financier. Les renseignements de caractère général comprennent le nom, l'adresse, les numéros de téléphone et de télex des établissements, et le nom des personnes à contacter dans chacun d'eux. Le territoire desservi par chaque établissement apparaît dans la rubrique "Geographical coverage", sous forme d'une abréviation de trois lettres, dénommée ci-après clef. Cette indication est particulièrement importante car certains établissements de financement du développement financent également ou exclusivement des projets dans des pays autres que celui dans lequel ils ont leur siège. L'annexe II donne le nom des pays et des régions qui correspondent aux clefs employées. Les renseignements d'ordre financier indiqués comprennent le montant du capital versé et des réserves de chaque établissement, les montants limites de crédit (maximum et minimum) et la durée des prêts. Pour finir, on y trouve des indications sur les secteurs qui peuvent généralement bénéficier des concours financiers de l'établissement.

Le Répertoire peut s'employer de trois façons :

1. Si l'on cherche des informations sur un établissement de financement du développement dont on connaît le nom, la liste des établissements indiquera la page où se trouvent les renseignements en question.
2. Si l'on cherche des informations sur les établissements de financement du développement d'un pays déterminé, il faut consulter les rubriques concernant ce pays dans la (les) section(s) appropriée(s) du Répertoire.
3. Pour connaître les établissements qui peuvent envisager de financer des projets dans un pays ou une région déterminée, il faut d'abord consulter l'annexe I qui indique la clef des sources primaires et secondaires de financement pour ce pays ou cette région. En regard de chacune de ces clefs on peut trouver, à l'annexe II, le nom d'établissements appropriés. Si l'on cherche, par exemple, des établissements en mesure de financer des projets en Indonésie, on trouvera à l'annexe I les clefs "INS" dans la première colonne et "ISL, RAS, SEA" dans la seconde. Ensuite, on trouvera à l'annexe II le nom de sept établissements de financement du développement desservant spécialement l'Indonésie, ainsi que neuf autres établissements dont l'activité s'étend aux pays islamiques, à l'Asie ou à l'Asie du Sud-Est, et parfois également à l'Indonésie. Il faut remarquer que la clef "ALL" recouvre un grand nombre d'établissements de financement du développement qui sont en principe disposés à financer des projets dans n'importe quel pays du tiers monde et qui devront donc aussi être pris en considération comme source secondaire de financement.

Dans les deux annexes, le nom des pays et des régions est donné uniquement en anglais.

Les établissements qui ne figurent pas dans le Répertoire et qui voudraient être inscrits sur le Fichier des banques de l'INPPIS, de même que ceux qui souhaitent apporter des modifications aux renseignements contenus dans le Répertoire qui les concerne, doivent écrire à :

Monsieur le Directeur
Division de l'investissement industriel
Organisation des Nations Unies pour le développement industriel
B.P. 300
A-1400 Vienne
Autriche

COMO UTILIZAR ESTA GUIA

La Guía está dividida en cinco secciones que incluyen respectivamente 17 instituciones internacionales y regionales, 19 instituciones de países industrializados, 265 instituciones de países en desarrollo, 19 instituciones árabes con actividades internacionales y 21 instituciones islámicas. En todas las secciones excepto en la primera, las instituciones de financiación del desarrollo están ordenadas por países y, dentro de cada país, por orden alfabético según el nombre de la institución. En la primera sección, las instituciones internacionales están ordenadas alfabéticamente, seguidas por las instituciones regionales, sin tener en cuenta los países en que están domiciliadas. La Guía comprende también dos anexos que contienen un sistema de referencias cruzadas.

Los datos incluidos sobre las instituciones de financiación del desarrollo están en inglés y constan de una parte general y de otra de índole financiera. La información general consiste en el nombre, la dirección, el número de teléfono y el número de télex de la institución de financiación del desarrollo y los nombres de las personas a las que hay que dirigirse en la institución. El territorio en que opera la institución se describe en el apartado "geographical coverage" por medio de una abreviatura de tres letras, denominada clave. Esto tiene una especial importancia porque algunas instituciones de financiación del desarrollo operan en países distintos de aquel en que están domiciliadas o desarrollan actividades dentro y fuera de este país. En el anexo II se ofrece una lista de los países y regiones representados por estas abreviaturas. La información financiera consignada en cada entrada consiste en el capital desembolsado y las reservas de la institución, los límites máximo y mínimo de concesión de créditos y el calendario de vencimientos de sus préstamos. Por último, se indican los distintos sectores para los que la institución suele disponer de medios de financiación.

Esta Guía se puede utilizar de tres maneras:

1. Si se desea información sobre una institución de financiación del desarrollo de nombre conocido, el índice de instituciones indicará en qué página aparece la entrada correspondiente.
2. Si se desea información sobre las instituciones de financiación del desarrollo en un determinado país, se podrá buscarla en la entrada relativa a dicho país en la sección o secciones correspondientes de la Guía.
3. Si se quiere determinar qué instituciones podrían ofrecer financiación en un determinado país o región, es preciso consultar primero el anexo I, que contiene las claves de las fuentes primarias y secundarias de financiación para el país o región de que se trate. Con estas claves se pueden encontrar en el anexo II los nombres de las instituciones. Si se están buscando, por ejemplo, instituciones que puedan financiar proyectos en Indonesia, el anexo I indicará "INS" en la primera columna e "ISL, RAS, SEA" en la segunda. En el anexo II se hallarán los nombres de siete instituciones de financiación del desarrollo que prestan servicios concretamente en Indonesia, así como un total de otras nueve instituciones que operan en países islámicos, en Asia o en Asia sudoriental, que incluyen también a Indonesia. Hay que señalar que en la clave "ALL" se incluye a un gran número de instituciones que en principio están dispuestas a ofrecer financiación en cualquier lugar del tercer mundo y, por consiguiente, deben ser consultadas como fuente secundaria.

En ambos anexos los nombres de países y regiones aparecen sólo en inglés.

Las instituciones que no figuren en la Guía y que quieran ser incluidas en el fichero de bancos del INPRIS, así como las instituciones que deseen introducir cambios en la información que figura en la Guía deben dirigirse a:

Director
División de Inversiones Industriales
Organización de las Naciones Unidas para el Desarrollo Industrial
P.O. Box 300
A-1400 VIENA
Austria

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Banque de Developpement Economique de Tunisie	Tunisia	48
Banque de Tunisie et des Emirats d'Investissement	Tunisia	48
Banque Europeenne Arabe (Bruxelles) S.A.	Belgium	55
Banque Exterieur d'Algerie	Algeria	9
Banque Gabonaise de Developpement	Gabon	25
Banque Internationale pour l'Afrique Occidentale (BIAO)	France	2
Banque Internationale pour le Commerce et l'Industrie du Niger	Niger	38
Banque Ivoirienne de Developpement Industriel	Cote d'Ivoire	20
Banque Marocaine pour le Commerce et l'Industrie	Morocco	37
Banque Mauritanienne Arabe Africaine	Mauritania	35
Banque Mauritanienne pour le Developpement et le Commerce (BMDC)	Mauritania	35
Banque Nationale de Developpement (BND)	Burkina Faso	15
Banque Nationale de Developpement Agricole et Industriel (BNDAI)	Haiti	27
Banque Nationale de Developpement du Congo	Congo	19
Banque Nationale pour le Developpement Economique (BNDE)	Burundi	16
Banque Nationale pour le Developpement Industriel et Touristique (S.A.L.)	Lebanon	32
Banque Ouest Africaine de Developpement (BOAD) West African Development Bank (WADB)	Togo	3
Banque pour le Commerce et l'Industrie - Mer Rouge	Djibouti	21
Banque Rwandaise de Developpement s.a.r.l.	Rwanda	43
Banque Tuniso-Koweitienne de Developpement (BTKD)	Tunisia	48
Barbados Development Bank	Barbados	11
Borneo Development Corporation Sendirian Berhad	Malaysia	34
Botswana Development Corporation Ltd.	Botswana	13
Caisse Centrale de Cooperation Economique	Algeria	9
Caisse Centrale de Cooperation Economique	France	6
Caisse Centrale de Mobilisation et de Financement (CAMOFI)	Burundi	16
Caisse Nationale de Depots et des Investissements (CNDI)	Burkina Faso	15
Caja de Credito Agrario, Industrial y Minero	Colombia	17
Canadian International Development Agency (CIDA)	Canada	5
China International Trust and Investment Corporation (CITIC)	China	17
China Investment Bank	China	17
Commercial and Savings Bank of Somalia	Somalia	45
Commercial Bank of Dubai Ltd., The	United Arab Emirates	50
Commission des Communautés Europeennes Fonds Europeen de Developpement	Gabon	25

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Commonwealth Development Corporation	United Kingdom of Great Britain and Northern Ireland	8
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Compania Financiera Dominicana, S.A.	Dominican Republic	22
Compania Financiera Ecuatoriana de Desarrollo S.A. (COFIEC)	Ecuador	23
Cook Islands Development Bank (CIDB)	Cook Islands	19
Cooperative and Rural Development Bank	United Republic of Tanzania	51
Corporacion Andina de Fomento (CAF)	Venezuela	3
Corporacion Boliviana de Fomento	Bolivia	12
Corporacion Costarricense de Desarrollo (CODESA)	Costa Rica	20
Corporacion Costarricense de Financiamiento Industrial, S.A.	Costa Rica	20
Corporacion de Desarrollo de la Region Nor- Oriental	Venezuela	51
Corporacion de Desarrollo de Oruro (CORDEOR)	Bolivia	13
Corporacion de Fomento de la Produccion	Chile	17
Corporacion de Fomento Industrial	Dominican Republic	22
Corporacion Financiera Colombiana S.A.	Colombia	18
Corporacion Financiera de Caldas	Colombia	19
Corporacion Financiera de Desarrollo S.A. (COFIDE)	Peru	41
Corporacion Financiera de los Andes	Colombia	19
Corporacion Financiera de Occidente SA	Colombia	18
Corporacion Financiera del Norte S.A.	Colombia	18
Corporacion Financiera Nacional S.A.	Colombia	18
Corporacion Financiera Popular S.A.	Colombia	18
Corporacion Financiera Regional del Oeste (COFIRO)	Argentina	10
Corporacion Financiera Suramericana S.A.	Colombia	18
Corporacion Nacional de Inversiones (CONADI)	Honduras	28
Corporacion Regional de Desarrollo de Cochabamba (CORDECO)	Bolivia	13
Corporacion Regional de Desarrollo de Pando	Bolivia	13
Corporacion Regional de Desarrollo del Beni	Bolivia	13
Credit de la Cote d'Ivoire	Cote d'Ivoire	21
Credit Populaire d'Algerie	Algeria	9
Credit Populaire du Maroc	Morocco	37
Cyprus Development Bank Limited, The	Cyprus	21
Cyprus Popular Bank Ltd., The	Cyprus	21
De Nederlandse Investeringsbank voor Ontwikkelingslanden N.V.	Netherlands	7
DEG - Deutsche Finanzierungsgesellschaft fuer Beteiligungen in Entwicklungslaendern GmbH	Germany, Federal Republic of	6
Development and Commercial Bank Berhad	Malaysia	34
Development Bank of Mauritius, The	Mauritius	36
Development Bank of Seychelles	Seychelles	44
Development Bank of Solomon Islands	Solomon Islands	45
Development Bank of St. Kitts and Nevis	Saint Christopher and Nevis	43
Development Bank of the Philippines	Philippines	42

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Development Bank of Western Samoa	Samoa	44
Development Bank of Zambia	Zambia	53
Development Corporation, The	Saint Vincent and the Grenadines	44
Development Finance Company of Uganda Ltd. (DFCU)	Uganda	50
Development Finance Corporation	Belize	11
Development Finance Corporation of Ceylon	Sri Lanka	46
Devlet Yatirim Bankasi (State Investment Bank)	Turkey	49
Dominica Agricultural, Industrial and Development Bank	Dominica	21
Dubai Islamic Bank	United Arab Emirates	62
East African Development Bank (EADB)	Uganda	3
EKSPORTFINANS, A/S	Norway	8
Elders Pica Group	Singapore	3
Emirates Industrial Bank	United Arab Emirates	50
Export Development Corporation, The	Canada	5
Export Promotion Bank of Afghanistan, The	Afghanistan	9
Export-Import Bank of India	India	28
Export-Import Bank of Japan, The	Japan	7
Export-Import Bank of Korea, The	Republic of Korea	42
Faisal Islamic Bank (Sudan)	Sudan	61
Faisal Islamic Bank of Egypt	Egypt	59
Fiji Development Bank	Fiji	25
Financiadora de Estudos e Projectos (FINEP)	Brazil	15
Financial Services Company of Botswana (Pty) Ltd	Botswana	13
Financiera Andina SA (FINANDES)	Ecuador	23
Financiera de Credito del Peru S.A.	Peru	41
Financiera del Sur (FINANSUR)	Ecuador	23
Financiera Industrial y Agropecuaria, S.A.	Guatemala	27
Financiera Paraguaya S.A.	Paraguay	40
Financiera Peruana SA (INTERFIP)	Peru	41
Finanziaria Meridionale S.p.A.	Italy	7
Fincor Finance Corporation Ltd.	Zimbabwe	53
Finnish Fund for Industrial Development Cooperation Limited (FINNFUND)	Finland	6
Fondo de Credito Industrial (FONCREI)	Venezuela	52
Fondo de Financiamiento y Garantia para la Pequena Empresa	El Salvador	24
Fondo de Inversiones de Venezuela (FIV)	Venezuela	52
Fondo de Inversiones para el Desarrollo Economico (FIDE)	Dominican Republic	23
Fonds National de Developpement (FND)	Mauritania	35
Fonds National de Developpement Rural (FONADER)	Cameroon	16
Gambia Commercial and Development Bank	Gambia	26
Ghanian Enterprises Development Commission	Ghana	26
Grenada Development Bank	Grenada	26
Gulf International Bank, B.S.C.	Bahrain	55
Guyana Co-operative Agricultural and Industrial Development Bank	Guyana	27
Holding Arabe Libyen Burundais	Burundi	16
Industrial and Commercial Bank Ltd.	Singapore	45
Industrial Bank of Japan, Limited, The	Japan	7
Industrial Bank of Kuwait, The	Kuwait	32

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Industrial Bank of Yemen, The	Yemen	52
Industrial Credit and Investment Corporation of India Limited, The	India	28
Industrial Development Bank	Jordan	31
Industrial Development Bank Ltd. (IDB)	Kenya	31
Industrial Development Bank of Afghanistan	Afghanistan	9
Industrial Development Bank of India	India	28
Industrial Development Bank of Pakistan (IDBP)	Pakistan	39
Industrial Finance Corporation of India	India	28
Industrial Finance Corporation of Thailand (IFCT), The	Thailand	47
Industrialization Fund for Developing Countries (IFU), The	Denmark	5
Instituto de Financiamiento y Desarrollo Cooperativo de Colombia (FINANCIACOOP)	Colombia	19
Inter-American Development Bank	United States of America	3
International Bank of Yemen Y.S.C.	Yemen	52
International Finance Corporation (IFC)	United States of America	1
International Investment Bank	Union of Soviet Socialist Republics	1
Investment and Development Bank of Malawi Limited	Malawi	33
Investment Corporation of Bangladesh	Bangladesh	11
Investment Corporation of Pakistan (ICP)	Pakistan	61
Investment Finance Bank Ltd. (IFB)	Malta	35
Iraqi Fund for External Development (IFED)	Iraq	56
Irian Jaya Joint Development Foundation	Indonesia	30
Islami Bank Bangladesh Limited	Bangladesh	59
Islamic Banking System International Holding S.A.	Luxembourg	60
Islamic Cooperative Development Bank	Sudan	61
Islamic Development Bank	Saudi Arabia	61
Islamic Investment Company of the Gulf	United Arab Emirates	62
Islamic Investment House Co.	Jordan	59
Island Development Bank Berhad, The	Brunei Darussalam	15
Jordan Industrial Investments Corporation	Jordan	31
Jordan Islamic Bank for Finance and Investments	Jordan	59
Kano State Investment and Properties Limited	Nigeria	38
Karnataka State Financial Corporation	India	29
Korea Development Leasing Corporation	Republic of Korea	43
Korea Investment and Finance Corporation	Republic of Korea	43
Korea Long Term Credit Bank	Republic of Korea	43
Korea Technology Development Corporation	Republic of Korea	43
Kreditanstalt fuer Wiederaufbau	Germany, Federal Republic of	6
Kuwait Finance House	Kuwait	60
Kuwait Foreign Trading Contracting and Investment Company (S.A.K.) (KFTCIC)	Kuwait	32
Kuwait Fund for Arab Economic Development	Kuwait	56
Kuwait International Investment Company s.a.k.	Kuwait	57
Lesotho Bank National Development Bank	Lesotho	32
Lesotho National Development Corporation	Lesotho	32
Liberian Bank for Development and Investment (LBDI)	Liberia	33
Libyan Arab Foreign Bank (LAFB)	Libyan Arab Jamahiriya	57

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Malawi Development Corporation	Malawi	33
Malaysian Industrial Development Finance Berhad (MIDF)	Malaysia	34
Massraf Faysal Al Islami Niger	Niger	60
Misr Iran Development Bank	Egypt	24
Nacional Financiera SA	Mexico	36
National Bank for Development (NBD)	Egypt	24
National Commercial and Development Bank of Dominica	Dominica	22
National Commercial Bank of Grenada Ltd.	Grenada	27
National Cooperative Development Corporation	India	29
National Development Bank	Botswana	14
National Development Bank Ltd.	Sierra Leone	45
National Development Bank of Jamaica Ltd.	Jamaica	31
National Development Bank of Sri Lanka	Sri Lanka	46
National Development Corporation	United Republic of Tanzania	51
National Industrial Development Corporation of Swaziland	Swaziland	47
National Investment Bank	Ghana	26
National Investment Bank of Jamaica Ltd.	Jamaica	31
National Provident Fund	Samoa	44
National Small Industries Corporation Ltd. (NSIC), The	India	29
Nationale Ontwikkelingsbank N.V.	Suriname	47
Nepal Industrial Development Corporation (NIDC)	Nepal	37
Netherlands Development Finance Company (FMO)	Netherlands	7
New Nigeria Development Company Ltd. (NNDC)	Nigeria	38
Nigerian Bank for Commerce and Industry (NBCI)	Nigeria	38
Nigerian Industrial Development Bank Ltd. (NIDB)	Nigeria	39
Nordic Investment Bank	Finland	1
Northern Nigeria Investments Ltd. (NNIL)	Nigeria	39
Oman Development Bank	Oman	39
Ontwikkelingsbank van de Nederlandse Antillen N.V.	Netherlands Antilles	37
OPEC Fund for International Development, The	Austria	1
Overseas Economic Cooperation Fund, The	Japan	7
Overseas Private Investment Corporation	United States of America	8
Pakistan Industrial Credit and Investment Corporation Ltd. (PICIC)	Pakistan	39
Papua New Guinea Agricultural Bank	Papua New Guinea	40
People's Bank	Sri Lanka	46
PERUINVEST Compania de Fomento e Inversiones S.A.	Peru	41
Philippine Amanah Bank	Philippines	42
Philippine National Bank	Philippines	42
Private Development Corporation of the Philippines (PDCP)	Philippines	42
Private Development Finance Company of Indonesia (PDFCI)	Indonesia	30
Regional Development Finance Corporation	Pakistan	39
Saudi Investment Bank, The	Saudi Arabia	44
Sazeman Eghtessade Eslami Iran (Islamic Economic Organization of Iran)	Iran	59

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Sinai Yatirim ve Kredi Bankasi (SYKB)	Turkey	49
Small Business Finance Corporation	Pakistan	61
Small Enterprises Development Company (SEDCO)	Swaziland	47
Sociedad Financiera de Occidente C.A.	Venezuela	52
Societe Belge d'Investissement International	Belgium	5
Societe Financiere de Developpement (SOFIDE)	Zaire	52
Societe Islamique d'Investissement	Niger	60
Societe Nationale d'Investissement	Morocco	37
Societe Nationale d'Investissement et Fonds Annexes	Togo	47
Societe Tunisienne de Banque	Tunisia	49
Societe Tuniso-Seoudienne d'Investissement et de Developpement (STUSID)	Tunisia	49
Somali Development Bank (Bankiga Horumarinta Soomaalida)	Somalia	45
St. Lucia Development Bank	Saint Lucia	44
Standard Chartered Finance (Zimbabwe) Ltd.	Zimbabwe	53
Sudan Development Corporation	Sudan	47
Sudanese Islamic Bank, The	Sudan	61
SWEDFUND, Swedish Fund for Industrial Co-operation with Developing Countries	Sweden	3
Tadamon Islamic Bank	Sudan	62
Tanganika Development Finance Company Limited	United Republic of Tanzania	51
Tanzania Investment Bank	United Republic of Tanzania	51
Tonga Development Bank	Tonga	48
Trans-Arabian Investment Bank	Bahrain	55
Trinidad and Tobago Development Finance Company Limited (DFC)	Trinidad and Tobago	48
Turkiye Sinai Kalkinma Bankasi A.S.	Turkey	49
Uganda Development Bank	Uganda	50
Uganda Development Corporation	Uganda	50
Union Bancaire pour le Commerce et l'Industrie	Tunisia	49
United Asian Bank Berhad	Malaysia	34
United Nations Capital Development Fund (UNCDF)	United States of America	1
Usaha Pembiayaan Pembangunan Indonesia, P.T.	Indonesia	30

I. INTERNATIONAL AND REGIONAL INSTITUTIONS
 I. ETABLISSEMENTS INTERNATIONAUX ET REGIONAUX
 I. INSTITUCIONES INTERNACIONALES Y REGIONALES

COUNTRY: International
 NAME OF INSTITUTION: International Finance Corporation (IFC)
 ADDRESS: 1818 H Street, N.W., Washington D.C. 20433 United States of America (202) 477-1234
 TELEPHONE: ITT 440088, NCA 248423, MU 64145
 TELEX: CORINTFIN
 CABLE ADDRESS: Judwir Parzer Vice President, Asia, Europe & Middle East
 CONTACT NAME AND TITLE: Jose M. Ruiz Sanchez Vice President, Latin America & Caribbean
 GEOGRAPHICAL COVERAGE: ALL
 PAID-IN CAPITAL: \$US 514.2 million
 RESERVES: \$US 250.1 million
 LENDING LIMIT: MAXIMUM \$US 50 million
 MINIMUM \$US 1 million
 MATURITY RANGE OF LOANS: Normally 7 to 12 years, with amortization payable after expiry of the grace period agreed upon
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: International
 NAME OF INSTITUTION: Nordic Investment Bank
 ADDRESS: P.O. Box 249 Unioninkatu 30 SF-00171 Helsinki Finland
 TELEPHONE: 358-0-18001
 TELEX: 122121 NIB SF
 CABLE ADDRESS: Mr. Peter Laurzon Senior Vice President, International Lending
 CONTACT NAME AND TITLE: Mr. Zia H. Noorzoy Senior Vice President, International Lending
 GEOGRAPHICAL COVERAGE: ALL
 PAID-IN CAPITAL: SDR 120 million
 RESERVES: SDR 800 million (authorized & subscribed capital)
 LENDING LIMIT: MAXIMUM None
 MINIMUM None
 MATURITY RANGE OF LOANS: Up to 15 or 20 years, depending on country and project
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: International
 NAME OF INSTITUTION: International Investment Bank
 ADDRESS: 17 Presnensky Val Moscow 123557 Union of Soviet Socialist Republics
 TELEPHONE: 253-80-24, 253-80-51, 253-80-53
 TELEX: IIB SU 411358, 411394 (General), 411359, 411360, 411395, 411396
 CABLE ADDRESS: Internat'l Invest'mt Bank, Mosc
 CONTACT NAME AND TITLE: A Belichenko Chairman of the Board
 V Stepanov Planning & Economic Research Dept
 Mr. b Friedrich Credit Dept for Projects in Heavy Industry
 Mr. J. Adams Credit Dept for Projects in Light Industry, etc
 GEOGRAPHICAL COVERAGE: ALL
 PAID-IN CAPITAL: R 374,970,000 (transferable roubles)
 RESERVES: R 106,299,164 (transferable roubles)
 LENDING LIMIT: MAXIMUM ...
 MINIMUM ...
 MATURITY RANGE OF LOANS: Up to 15 years
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: International
 NAME OF INSTITUTION: OPEC Fund for International Development, The
 ADDRESS: P.O. Box 995 Parking 8 A-1010 Vienna Austria
 TELEPHONE: 53-16-64-0
 TELEX: Fund 131734, 134831
 CABLE ADDRESS: OPECFUND
 CONTACT NAME AND TITLE: Mr. Ami Al-Ani Asst Director-General Tech & Economic Services
 Mr. Said Al-Sayid Asst Director-General Operations Management
 GEOGRAPHICAL COVERAGE: ALL
 PAID-IN CAPITAL: \$US 2,385 million
 RESERVES: \$US 235 million
 LENDING LIMIT: MAXIMUM ...
 MINIMUM ...
 MATURITY RANGE OF LOANS: Project loans: 17 years maturity, including 5 years grace, programme loans 10 years maturity, including 3 years grace, BIP support loans, 8 year maturity, including 3 years grace
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: International
 NAME OF INSTITUTION: United Nations Capital Development Fund (UNCDF)
 ADDRESS: One United Nations Plaza New York New York 10017 United States of America
 TELEPHONE: (212) 906-8118
 TELEX: 422862
 CABLE ADDRESS: UNDEVPRO New York
 CONTACT NAME AND TITLE: Mr. Orlando Dicese Executive Secretary
 GEOGRAPHICAL COVERAGE: LDC
 PAID-IN CAPITAL: Not applicable
 RESERVES: Not applicable
 LENDING LIMIT: MAXIMUM \$US 5 million in the form of grants
 MINIMUM \$US 200,000
 MATURITY RANGE OF LOANS: 10 to 15 years
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Regional

NAME OF INSTITUTION: African Development Bank (ADB)

ADDRESS: 01 B.P. 1387
Anoma St
Abidjan 01
Cote d'Ivoire

TELEPHONE: 325010, 320711

TELEX: 3263, 3282, 3498

CABLE ADDRESS: AFDEV ABIDJAN

CONTACT NAME AND TITLE: Mr. M.M. Susungi
Chief, Div. Industry & Development Banks

GEOGRAPHICAL COVERAGE: RAF

PAID-IN CAPITAL: SDR 808,366,606

RESERVES: SDR 129,772,732

LENDING LIMIT: MAXIMUM None
MINIMUM None

MATURITY RANGE OF LOANS: 5 to 25 years

FINANCING AVAILABLE FOR:

STUDY OR PREPARATION OF PROJECTS: Yes

EQUITY INVESTMENT IN PROJECTS: Yes

PROJECTS IN PRIVATE SECTOR: Yes

EXPORT CREDITS: No

COUNTRY: Regional

NAME OF INSTITUTION: Asian Development Bank

ADDRESS: 2330 Roxas Blvd.
Pasay City
Metro Manila 2800
Philippines

TELEPHONE: 831-72-51, 831-72-11

TELEX: (RCA) 23103 ADB PH,
(ITT) 40571 ADB PH
(ETPI) 63687 ADB PH

CABLE ADDRESS: ASIAMBANK

CONTACT NAME AND TITLE: Mr. Akira Tsusaka
Director, Industry & Development Banks Dept.
Mr. Alberto M. Balagot
Manager, Industry & Minerals Division

GEOGRAPHICAL COVERAGE: RAS

PAID-IN CAPITAL: SDR 1,816,200,000

RESERVES: SDR 997,800,000

LENDING LIMIT: MAXIMUM SDR 10 million
MINIMUM

MATURITY RANGE OF LOANS: Amortisation period of 10 to 30 years including a grace period of 3 to 7 years for OCR loans, and 40 years including a grace period of 10 years for loans from the Asian Development Fund

FINANCING AVAILABLE FOR:

STUDY OR PREPARATION OF PROJECTS: YES

EQUITY INVESTMENT IN PROJECTS: YES

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: NO

COUNTRY: Regional

NAME OF INSTITUTION: Banco Centroamericano de Integracion Economica (BCIE)

ADDRESS: Apartado Postal 772
Tegucigalpa, D.C.
Honduras, C.A.

TELEPHONE: 27-7230 to 39
27-1184 to 88

TELEX: 1103 BANCADIE HO

CABLE ADDRESS: BANCADIE

CONTACT NAME AND TITLE: Dante Gabriel Ramirez
Presidente Ejecutivo

GEOGRAPHICAL COVERAGE: CEN

PAID-IN CAPITAL: SDR 1,316.1 million

RESERVES: SDR 348.8 million

LENDING LIMIT: MAXIMUM None
MINIMUM SDR 150,000

MATURITY RANGE OF LOANS: 15 to 20 years

FINANCING AVAILABLE FOR:

STUDY OR PREPARATION OF PROJECTS: YES

EQUITY INVESTMENT IN PROJECTS: YES

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: YES

COUNTRY: Regional

NAME OF INSTITUTION: Banque Arabe pour le Developpement Economique en Afrique (BADEA)

ADDRESS: P.O. Box 2640
Palatia Ruec
Khartoum
Sudan

TELEPHONE: 73646, 73709, 70498

TELEX: 22248, 22735 KM BADEA

CABLE ADDRESS: BADEA Khartoum

CONTACT NAME AND TITLE: Dr. Hussein El Sayed Osman
Director, Operations Department

GEOGRAPHICAL COVERAGE: RAB, RAF

PAID-IN CAPITAL: SDR 985.484 million

RESERVES: SDR 162.606 million

LENDING LIMIT: MAXIMUM 40% of total cost of project, generally not exceeding SDR 10 million
MINIMUM None

MATURITY RANGE OF LOANS: 10 to 15 years

FINANCING AVAILABLE FOR:

STUDY OR PREPARATION OF PROJECTS: YES

EQUITY INVESTMENT IN PROJECTS: NO

PROJECTS IN PRIVATE SECTOR: NO

EXPORT CREDITS: NO

COUNTRY: Regional

NAME OF INSTITUTION: Banque de Developpement des Etats de l'Afrique Centrale

ADDRESS: B.P. 1177
Brazzaville
Congo

TELEPHONE: 810212, 810221, 810126

TELEX: 5306 RG

CABLE ADDRESS: ..

CONTACT NAME AND TITLE: Mr. L.C. Gambalet
Directeur General

GEOGRAPHICAL COVERAGE: AFC

PAID-IN CAPITAL: CFAF 12,845 million

RESERVES: CFAF 644,988,206

LENDING LIMIT: MAXIMUM 10% of the Bank's resources
MINIMUM CFAF 100 million

MATURITY RANGE OF LOANS: Medium term: 3 to 10 years including up to 3 years' grace;
long term: 10 to 20 years including up to 7 years' grace

FINANCING AVAILABLE FOR:

STUDY OR PREPARATION OF PROJECTS: YES

EQUITY INVESTMENT IN PROJECTS: YES

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: NO

COUNTRY: Regional

NAME OF INSTITUTION: Banque Internationale pour l'Afrique Occidentale (BIAO)

ADDRESS: 9, Avenue de Messine
F-75008 Paris
France

TELEPHONE: 562.37.15

TELEX: 660339 AFRBK

CABLE ADDRESS: AFRIBANK

CONTACT NAME AND TITLE: Dept des Financements Exterieurs

GEOGRAPHICAL COVERAGE: RAF

PAID-IN CAPITAL: FF 196,149,000

RESERVES: FF 75,162,000

LENDING LIMIT: MAXIMUM ..
MINIMUM ..

MATURITY RANGE OF LOANS: ..

FINANCING AVAILABLE FOR:

STUDY OR PREPARATION OF PROJECTS: YES

EQUITY INVESTMENT IN PROJECTS: NO

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: YES

COUNTRY: Regional

NAME OF INSTITUTION: Banque Ouest Africaine de Developpement (BOAD)
West African Development Bank (WADB)

ADDRESS: B.P. 1172
68 Avenue de la Liberation
Lome
Togo
(228) 21-42-44, 21-59-06
21-01-13
5289, 5336

TELEPHONE:

TELEX:

CABLE ADDRESS:

CONTACT NAME AND TITLE: Mr. Ya Koikou
Division of Promotion and Industries

GEOGRAPHICAL COVERAGE: AFW

PAID-IN CAPITAL: CFAF 10,225 million

RESERVES: CFAF 3,712,311,125

LENDING LIMIT: MAXIMUM 10% of the Bank's own funds

MINIMUM ...

MATURITY RANGE OF LOANS: 13 years, including 3 years' grace

FINANCING AVAILABLE FOR

STUDY OR PREPARATION OF PROJECTS: YES

EQUITY INVESTMENT IN PROJECTS: YES

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: NO

COUNTRY: Regional

NAME OF INSTITUTION: Corporacion Andina de Fomento (CAF)

ADDRESS: Apartado de Correos 5086
Av. Luis Roche
Ed. Torre Central, pisos 5 al 10
Altamira
Caracas
Venezuela

TELEPHONE: 284.29.80, 284.22.21, 284.29.80
284.30.54, 284.46.68

TELEX: 22587 CAFCSVC, 23506 CAFVE

CABLE ADDRESS: CAFCS Caracas

CONTACT NAME AND TITLE: Mr. Victor M Hoyos
Vice President for Finance

GEOGRAPHICAL COVERAGE: BOL, COL, ECU, PER, VEN

PAID-IN CAPITAL: \$US 109.7 million

RESERVES: \$US 22.6 million

LENDING LIMIT: MAXIMUM None

MINIMUM Inv proj.: \$500,000 (COL, PER, VEN); \$250,000 (BOL, ECU); pre-invest.: \$50,000, \$25,000

MATURITY RANGE OF LOANS: Fixed capital: up to 15 years, pre-investment capital: up to 6 years, working capital: up to 3 years. Each with varying periods of grace.

FINANCING AVAILABLE FOR

STUDY OR PREPARATION OF PROJECTS: YES

EQUITY INVESTMENT IN PROJECTS: YES

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: YES

COUNTRY: Regional

NAME OF INSTITUTION: East African Development Bank (EADB)

ADDRESS: P.O. Box 7128
4 Nile Avenue
Kampala
Uganda

TELEPHONE: 30021

TELEX: 61074

CABLE ADDRESS: EADEVBANK

CONTACT NAME AND TITLE: Mr. Per Aasmundrud
Director General
Mr. M. Ngitunga
Senior Director of Operations

GEOGRAPHICAL COVERAGE: KEN, UGA, URT

PAID-IN CAPITAL: SDR 13,010,000

RESERVES: SDR 4,524,000

LENDING LIMIT: MAXIMUM SDR 2 million or equivalent

MINIMUM SDR 100,000 or equivalent

MATURITY RANGE OF LOANS: 5 to 15 years

FINANCING AVAILABLE FOR

STUDY OR PREPARATION OF PROJECTS: Yes

EQUITY INVESTMENT IN PROJECTS: Yes

PROJECTS IN PRIVATE SECTOR: Yes

EXPORT CREDITS: No

COUNTRY: Regional

NAME OF INSTITUTION: Elders Pica Group
c/o Elders Pica (Pte) Ltd.

ADDRESS: #1801 Ocean Building
10 Collyer Quay
Singapore 0104
Singapore
5336633

TELEPHONE: RS 21080 PICASIA

TELEX: RS 26673 PICASIA

CABLE ADDRESS: PICASIA Singapore

CONTACT NAME AND TITLE: Mr. Makoto Yasuda
President
Mr. Richard Pigossi
Senior V.P., Southern Region
Mr. Patrick Brain
Senior V.P., Northern Region
Mr. Lee Cheong Seng
Senior V.P., Functional Groups
Mr. Quak Bee Tin
V.P. & Financial Controller

GEOGRAPHICAL COVERAGE: RAS, PCF

PAID-IN CAPITAL: \$US 20 million

RESERVES: ...

LENDING LIMIT: MAXIMUM Depends on project needs

MINIMUM Depends on project needs

MATURITY RANGE OF LOANS: Short term to 7 years

FINANCING AVAILABLE FOR

STUDY OR PREPARATION OF PROJECTS: NO

EQUITY INVESTMENT IN PROJECTS: YES

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: YES

COUNTRY: Regional

NAME OF INSTITUTION: Inter-American Development Bank

ADDRESS: 808 17th St. N.W.
Washington
D.C. 20577
United States of America
(202) 634-8000

TELEPHONE:

TELEX:

CABLE ADDRESS: INTAMBANC

CONTACT NAME AND TITLE: Mr. L. Enrique Garcia
Chief, Industry & Credit
Institution Div.
Mr. Ernesto Newbery
Chief, Industry and Tourism
Section

GEOGRAPHICAL COVERAGE: CEN, RLA, CAR

PAID-IN CAPITAL: \$US 1,242,908,000

RESERVES: \$US 1,318,813,000

LENDING LIMIT: MAXIMUM Not established

MINIMUM Not established

MATURITY RANGE OF LOANS: 10 to 15 years

FINANCING AVAILABLE FOR

STUDY OR PREPARATION OF PROJECTS: ...

EQUITY INVESTMENT IN PROJECTS: ...

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: ...

COUNTRY: Regional

NAME OF INSTITUTION: SIFIDA Societe Internationale
Financiere pour les
Investissements et le
Developpement en Afrique

ADDRESS: Boite Postale 396
8c Avenue de Champel
CH-1211 Geneva 12
Switzerland

TELEPHONE: 47-60-00

TELEX: 422047 SIF CH

CABLE ADDRESS: Sifida Geneva

CONTACT NAME AND TITLE: Philippe Sechaud
Managing Director
Alain Bochet
Deputy Director, Finance
Carlo F. Cattani
North & East Africa
Rene Ch. Kuppers
Central & West Africa
Helmut Stosfler
Central & West Africa
Jean-Pierre Gillard
North & East Africa

GEOGRAPHICAL COVERAGE: RAF

PAID-IN CAPITAL: \$US 18,245,000

RESERVES: \$US 1,349,200

LENDING LIMIT: MAXIMUM \$US 50 million

MINIMUM \$US 200,000

MATURITY RANGE OF LOANS: Up to 10 years

FINANCING AVAILABLE FOR

STUDY OR PREPARATION OF PROJECTS: NO

EQUITY INVESTMENT IN PROJECTS: YES

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: YES

II. INSTITUTIONS IN INDUSTRIALIZED COUNTRIES
 II. ETABLISSEMENTS DE PAYS INDUSTRIELS
 II. INSTITUCIONES DE PAISES INDUSTRIALIZADOS

COUNTRY: Australia
NAME OF INSTITUTION: Commonwealth Development Bank of Australia
ADDRESS: 1st Floor, Prudential Building
 39 Martin Place
 G.P.O. Box 2719
 Sydney
 New South Wales 2001
 Australia
TELEPHONE: 238-3155
TELEX: AA24514, AA20345
 AA68008 COMBANK
CABLE ADDRESS: COMDEVBANK, COMBANK
CONTACT NAME AND TITLE: Mr. John W. Fletcher
 Chief General Manager
GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: \$A 61.7 million
RESERVES: \$A 129.7 million
LENDING LIMIT: MAXIMUM \$A 1 million (preferred; larger loans will be considered)
 MINIMUM Unspecified
MATURITY RANGE OF LOANS: 5 to 20 years (flexible)
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Belgium
NAME OF INSTITUTION: Societe Belge d'Investissement International
ADDRESS: rue Montoyer, 63
 B-1040 Brussels
 Belgium
TELEPHONE: (02) 230-27-85
TELEX: 25744 SNIM B
CABLE ADDRESS: INVESTBEL Brussels
CONTACT NAME AND TITLE: Mr. J. Andre
 Southern Europe/French-speaking
 Africa
 Mr. Y. Duvivier
 Latin and North America
 Mr. J. Lombard
 Northern Europe/English-speaking
 Africa/W. Asia
 Mr. J. Speth
 East Asia
GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: \$F 892 million
RESERVES: BF 40 million
LENDING LIMIT: MAXIMUM BF 50 to 100 million
 MINIMUM BF 10 million
MATURITY RANGE OF LOANS: An average of 6 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Canada
NAME OF INSTITUTION: Canadian International Development Agency (CIDA)
ADDRESS: Place du Centre
 200 Promenade du Portage
 Hull
 Quebec K1A 0G4
 Canada
TELEPHONE: 819-997-7901
TELEX: 053-4140
CABLE ADDRESS: CIDA/SEL
CONTACT NAME AND TITLE: Mr. Emile Gauvreau
 Director General
GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: The programme makes financial contributions.
RESERVES: ...
LENDING LIMIT: MAXIMUM \$Can 360,000 (grants)
 MINIMUM \$Can 15,000 (grants)
MATURITY RANGE OF LOANS: No loans, only contributions
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Canada
NAME OF INSTITUTION: Export Development Corporation, The
ADDRESS: P.O. Box 655
 151 O'Connor St.
 Ottawa
 Ontario K1P 5T9
 Canada
TELEPHONE: (613) 237-2570
TELEX: 053-4136
CABLE ADDRESS: EXDREDCORP
CONTACT NAME AND TITLE: Mr. P.A. Foran
 Assistant Vice President, South America
 Mr. K.J. O'Brien
 Assistant V.P., North and Central America
 Mr. M. McLean
 Assistant Vice President, Africa and Middle East
 Mr. R. Van Adel
 Assistant Vice President, Asia and Pacific
GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: \$Can 660 million
RESERVES: \$Can 190 million
LENDING LIMIT: MAXIMUM \$Can 425 million subject to consensus guidelines
 MINIMUM ...
MATURITY RANGE OF LOANS: 2 to 10 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Denmark
NAME OF INSTITUTION: Industrialization Fund for Developing Countries (IFU), The
ADDRESS: P.J. Box 2155
 Bremerholm 4
 DK-1016 Copenhagen K
 Denmark
TELEPHONE: 01-14-25-75
TELEX: 15493 ifu dk
CABLE ADDRESS: INVESTFUND
CONTACT NAME AND TITLE: Mr. Sven Riskaer
 Managing Director
 Mr. Mogens Haardorf
 Deputy Managing Director
 Mr. Jorgen Dan Jensen
 Dept. Head, Developing Countries (English)
 Mr. Jens Lund Sorensen
 Dept. Head, Developing Countries (Latin)
 Mr. Bjorn Jakobsen
 Dept. Head, Financial
GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: Dkr 300,700,000
RESERVES: Dkr 663,376,000
LENDING LIMIT: MAXIMUM IFU's total financial investment
 MINIMUM 35% of the total investment
 Flexible
MATURITY RANGE OF LOANS: 7 to 10 years with a grace period of 4 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Finland
NAME OF INSTITUTION: Finnish Fund for Industrial Development Cooperation Limited (FINNFUND)
ADDRESS: P.O. Box 391
Ratakatu 27
SF-00121 Helsinki
Finland
TELEPHONE: 641 301
TELEX: 125028 ffund sf
CABLE ADDRESS: ..
CONTACT NAME AND TITLE: Matts Andersson
Deputy Director
Markku Pekonen
Chief, Project Research
Seppo Laine
Financial Manager
GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: Fmk 80 million
RESERVES: ...
LENDING LIMIT: MAXIMUM Fmk 25 to 30 million
MINIMUM Fmk 500,000
MATURITY RANGE OF LOANS: 8 to 12 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: ...

COUNTRY: France
NAME OF INSTITUTION: Caisse Centrale de Cooperation Economique
ADDRESS: Cite du Retiro
35-37 rue Boissy d'Anglas
F-75379 Paris Cedex 08
France
TELEPHONE: 266.93.66
TELEX: 21632
CABLE ADDRESS: CAISCOOP PARIS
CONTACT NAME AND TITLE: Lucien Schwaendt
Directeur Delege
Manuel Bridier
Responsible Relations
Externes COCE
Georges Cancaoe
Responsible Relations
Externes PROPARCO
GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: FF 500 million (endowment)
RESERVES: FF 450 million
LENDING LIMIT: MAXIMUM Variable, depending on project
MINIMUM Variable, depending on project
MATURITY RANGE OF LOANS: Variable, depending on project
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Germany, Federal Republic of
NAME OF INSTITUTION: DEG - Deutsche Finanzierungs-gesellschaft fuer Beteiligungen in Entwicklungslandern GmbH
ADDRESS: P.O. Box 45 03 40
Belvederestrasse 40
D-5000 Cologne 41
Federal Republic of Germany
(0221) 4986-1
TELEPHONE: 8881949 and 8883470
TELEX: deutsches koeln
CABLE ADDRESS: Prof. Dr. Hans Gert Braun
CONTACT NAME AND TITLE: Project Promotion
Alexander v. Girssewald
Middle East, Mediterranean, S.E.
Europe
Georg Hauss
West & Central Africa
Jan-Dieter Huesibus
Central & South America, S.W.
Europe
Dr. Wolfgang Lehmann
East & Southern Africa
Erhard Petzke
Asia, Pacific
GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: DM 518 million
RESERVES: DM 134 million
LENDING LIMIT: MAXIMUM According to the needs of each project
MINIMUM According to the needs of each project
MATURITY RANGE OF LOANS: Up to 12 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Germany, Federal Republic of
NAME OF INSTITUTION: Kreditanstalt fuer Wiederaufbau
ADDRESS: Postfach 11 11 41
Palmengartenstrasse 5-9
D-6000 Frankfurt/Main 11
Federal Republic of Germany
7-43-10
TELEPHONE: 411352
TELEX: kreditanstalt
CABLE ADDRESS: Mr. Werner Frank
CONTACT NAME AND TITLE: Latin America, Europe, Middle East
Mr. Werner Hammel
North Africa
Mr. Hans-Dieter Krukenberg
Asia, Oceania
Dr. Klaus Sturm
Africa (South of the Sahara)
GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: DM 150 million
RESERVES: DM 1,891 million
LENDING LIMIT: MAXIMUM Depends on the programme or project
MINIMUM None
MATURITY RANGE OF LOANS: Financial co-operation aid 20 to 50 years; export financing, according to conditions of export-credit insurance; domestic loans up to 15 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Italy
NAME OF INSTITUTION: Finanziaria Meridionale S.p.A.
ADDRESS: Lgt. Raffaello Sanzio
1-00153 Rome
Italy
TELEPHONE: 586061
TELEX: 611630
CABLE ADDRESS: fia FINERM
CONTACT NAME AND TITLE: Mr. Gaetano Manzoni
General Manager
GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: Lit 100,000 million
RESERVES: Lit 6,000 million
LENDING LIMIT: MAXIMUM Lit 7,000 million
MINIMUM None
MATURITY RANGE OF LOANS: 5 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Japan
NAME OF INSTITUTION: Export-Import Bank of Japan, The
ADDRESS: 4-1 Ohtemachi 1-chome
Chiyoda-ku
Tokyo
Japan
TELEPHONE: Tokyo 287-1221
TELEX: 2223728
CABLE ADDRESS: EXPORTBANK TOKYO
CONTACT NAME AND TITLE: Mr. Kenzo Sakai
Executive Director
Mr. Masao Murata
Director, Administration Dept.
GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: ¥ 967,300 million
RESERVES: ¥ 108,111 million
LENDING LIMIT: MAXIMUM
MINIMUM
MATURITY RANGE OF LOANS:
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS:
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Japan
NAME OF INSTITUTION: Industrial Bank of Japan,
Limited, The
ADDRESS: C.P.O. Box 84
3-3, Marunouchi 1-chome
Chiyoda-ku 100
Tokyo
Japan
TELEPHONE: (03) 214-1111
TELEX: J22325
CABLE ADDRESS: KOGIN TOKYO
CONTACT NAME AND TITLE: Hideo Ishihara
Managing Director, International
Headquarters
Tatsuo Yoshida
Director & General Manager,
International Dept.
GEOGRAPHICAL COVERAGE: HK, CPR, INS, SIN, THA, BAH, PAN,
MEX, BRA
PAID-IN CAPITAL: ¥ 103,680 million common stock
RESERVES: ¥ 318,660 million (capital
reserves & surplus) ¥153,033
million (other reserves)
LENDING LIMIT: MAXIMUM ¥ 170,402 million
MINIMUM None
MATURITY RANGE OF LOANS: Short term: up to 1 year; long
term: up to 15 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Japan
NAME OF INSTITUTION: Overseas Economic Cooperation
Fund, The
ADDRESS: Takemachi Godo Building
4-1, Otemachi, 1-chome
Chiyoda-ku
Tokyo 100
Japan
TELEPHONE: 03-215-1311
TELEX: J28790, J28430, J28360 COOPFUND
CABLE ADDRESS: COOPERATIONFUND
CONTACT NAME AND TITLE: Hiromasa Toyooka
Deputy Director, Coordination
Department
GEOGRAPHICAL COVERAGE: SEA, LDC
PAID-IN CAPITAL: ¥ 1,280,244 million
RESERVES: ¥ 5,190 million
LENDING LIMIT: MAXIMUM
MINIMUM
MATURITY RANGE OF LOANS:
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Netherlands
NAME OF INSTITUTION: De Nederlandse Investeringsbank
voor Ontwikkelingslanden N.V.
ADDRESS: P.O. Box 380
Carnegieplein 4
NL-2501 BH The Hague
Netherlands
TELEPHONE: (070) 489464
TELEX: 31366 INVES NL
CABLE ADDRESS: INVES
CONTACT NAME AND TITLE: Mr. C.A. Troost
Assistant Managing Director
Mr. H. Hennes
Head, Foreign Loans Dept.
(Developing Countries)
GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: f 2,500,000
RESERVES: f 7,500,000
LENDING LIMIT: MAXIMUM None
MINIMUM None
MATURITY RANGE OF LOANS: Up to 50 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: NO
EXPORT CREDITS: NO

COUNTRY: Netherlands
NAME OF INSTITUTION: Netherlands Development Finance
Company (FND)
ADDRESS: P.O. Box 85899
Nassaulaan 25
NL-2508 CH The Hague
Netherlands
TELEPHONE: 070-61.42.01
TELEX: 33042 nefmo nl
CABLE ADDRESS: NEFND The Hague
CONTACT NAME AND TITLE: M. van der Scheft
Deputy General Manager
GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: f. 5,186,000
RESERVES: Borrowings guaranteed by Dutch
State
LENDING LIMIT: MAXIMUM Up to 50% of total project cost or
f. 10 million for each project,
whichever is lower
MINIMUM f. 500,000
MATURITY RANGE OF LOANS: According to the needs of the
project
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Norway
NAME OF INSTITUTION: EKSPORTFINNS, A/S
ADDRESS: Postboks 1801 Vikta
Dronning Mauds gate 15
0119 Oslo 1
Norway
TELEPHONE: 42-59-60
TELEX: 78213 esfin n
CABLE ADDRESS: ...
CONTACT NAME AND TITLE: Mr. Arvid Flagestad
Executive Vice President
GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: Nkr 82,500,000
RESERVES: Nkr 353,051,000
LENDING LIMIT: MAXIMUM None
MINIMUM Nkr 250,000
MATURITY RANGE OF LOANS: 2 to 15 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: United States of America
NAME OF INSTITUTION: Overseas Private
Investment Corporation
ADDRESS: 1129 20th St., N.W.
Washington
D.C. 20527
United States of America
TELEPHONE: 202-653-2800
TELEX: 440 227 OPIC UI
CABLE ADDRESS: ...
CONTACT NAME AND TITLE: Mr. Brian Treadwell
Managing Director, Major Projects
GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: \$US 50 million
RESERVES: \$US 825 million
LENDING LIMIT: MAXIMUM \$US 50 million per project
MINIMUM \$US 100,000 per project
MATURITY RANGE OF LOANS: 5 to 12 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Sweden
NAME OF INSTITUTION: SWEDFUND, Swedish Fund for
Industrial Co-operation with
Developing Countries
ADDRESS: Jakobs Torg 3, 4th floor
Box 16 360
S-103 27 Stockholm
Sweden
TELEPHONE: (08) 23 17 40
TELEX: 141 35 SWEFUND S
CABLE ADDRESS: SWEFUND
CONTACT NAME AND TITLE: Per Blomdell
North & West Africa
Ernst Cholier
Asia
Lars Ringheim
Latin America
Erik Aberg
East & Southern Africa
GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: Skr 100 million
RESERVES: Skr 38 million
LENDING LIMIT: MAXIMUM Skr 25 million
MINIMUM Skr 0.5 million
MATURITY RANGE OF LOANS: Medium term up to 10 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: United Kingdom of Great Britain
and Northern Ireland
NAME OF INSTITUTION: Commonwealth Development
Corporation
ADDRESS: 33 Hill St.
London W1A 3AR
United Kingdom
TELEPHONE: (01) 629-8484
TELEX: 21431. 25849
CABLE ADDRESS: VELOP LONDON
CONTACT NAME AND TITLE: M.A. Boyd
Dep. Gen. Manager (East, Central
& Southern Africa)
Adrian Kerwood
Dep. Gen. Manager (West Africa,
Asia)
James Tuckett
Dep. Gen. Man. (Pacific,
Caribbean, Latin America)
GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: L stg. 420 million
RESERVES: L stg. 65 million
LENDING LIMIT: MAXIMUM L stg. 15 million
MINIMUM L stg. 1 million
MATURITY RANGE OF LOANS: Usually 7 to 15 years depending on
the needs of the project
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

III. INSTITUTIONS IN DEVELOPING COUNTRIES
 III. ETABLISSEMENTS DE PAYS EN DEVELOPPEMENT
 III. INSTITUCIONES DE PAISES EN DESARROLLO

COUNTRY: Afghanistan
 NAME OF INSTITUTION: Export Promotion Bank of Afghanistan, The
 ADDRESS: 24 Blvd. Jem Khan Matt Kabul Afghanistan 20160, 24447
 TELEPHONE: 20160, 24447
 TELEX: 202 EXPBANK AF
 CABLE ADDRESS: EXPORTBANK
 CONTACT NAME AND TITLE: Gh. M. Yallaqi President
 GEOGRAPHICAL COVERAGE: AFG
 PAID-IN CAPITAL: Af 200 million
 RESERVES: Af 182,500,000
 LENDING LIMIT: MAXIMUM Af 1,950 million
 MINIMUM Unlimited
 MATURITY RANGE OF LOANS: Up to 6 months
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: ...
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: ...
 EXPORT CREDITS: YES

COUNTRY: Algeria
 NAME OF INSTITUTION: Banque Extérieure d'Algérie
 ADDRESS: 11, Blvd. Colonel Amirouche Algiers Algeria 61 12 62
 TELEPHONE: 61 12 62
 TELEX: ALGEREX 62057 DZ
 CABLE ADDRESS: OMRIDJI 52.736 Alger
 CONTACT NAME AND TITLE: Mr. Lamrde Youcef Directeur du Financement du Secteur Public
 GEOGRAPHICAL COVERAGE: ALG
 PAID-IN CAPITAL: DA 1000 million
 RESERVES: DA 1801 million
 LENDING LIMIT: MAXIMUM Depends on project
 MINIMUM Depends on project
 MATURITY RANGE OF LOANS: Short and medium term
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Afghanistan
 NAME OF INSTITUTION: Industrial Development Bank of Afghanistan
 ADDRESS: P.O. Box 14 Jeddah Maidan Kabul Afghanistan 2 159, 22336
 TELEPHONE: ...
 TELEX: ...
 CABLE ADDRESS: IDBA KABUL
 CONTACT NAME AND TITLE: Mr. H. Azizi Vice President
 GEOGRAPHICAL COVERAGE: RMI
 PAID-IN CAPITAL: Af 240 million
 RESERVES: Af 275 million
 LENDING LIMIT: MAXIMUM Af 137 million
 MINIMUM Af 50,000
 MATURITY RANGE OF LOANS: 1 to 10 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Algeria
 NAME OF INSTITUTION: Caisse Centrale de Coopération Economique
 ADDRESS: B.P. 35 Birmahreiss - B 6 rue Larbi Alik Hydra Algeria 604933, 604049, 604281
 TELEPHONE: 52860 CAISCOOP Alger
 TELEX: CAISCOOP AMBAFRANCE
 CABLE ADDRESS: M. Mazetier Maurice Directeur à Alger
 CONTACT NAME AND TITLE: M. Mazetier Maurice
 GEOGRAPHICAL COVERAGE: ALG
 PAID-IN CAPITAL: Part of CCEE, France
 RESERVES: ...
 LENDING LIMIT: MAXIMUM ...
 MINIMUM ...
 MATURITY RANGE OF LOANS: ...
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Algeria
 NAME OF INSTITUTION: Banque Algérienne de Développement
 ADDRESS: 38, avenue Franklin Roosevelt Algiers Algeria 60-10-44, 69-02-22
 TELEPHONE: 52.629, 52.613
 TELEX: BALDEV
 CABLE ADDRESS: BALDEV
 CONTACT NAME AND TITLE: Melle Oudjdi-Demerdjil Macera Chef de Service Documentation
 GEOGRAPHICAL COVERAGE: ALG
 PAID-IN CAPITAL: DA 106,480,280
 RESERVES: DA 544,720,473
 LENDING LIMIT: MAXIMUM None
 MINIMUM None
 MATURITY RANGE OF LOANS: Long term
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: NO
 EXPORT CREDITS: NO

COUNTRY: Algeria
 NAME OF INSTITUTION: Crédit Populaire d'Algérie
 ADDRESS: 2, Bd Colonel Amirouche Alger Algeria 61.13.34
 TELEPHONE: 52512
 TELEX: CREPOPAL, Alger
 CABLE ADDRESS: Directeur Général Adjoint
 CONTACT NAME AND TITLE: Directeur Général Adjoint
 GEOGRAPHICAL COVERAGE: ALG
 PAID-IN CAPITAL: DA 800 million
 RESERVES: DA 341,426,638
 LENDING LIMIT: MAXIMUM None
 MINIMUM None
 MATURITY RANGE OF LOANS: Short and medium term
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: ...
 EQUITY INVESTMENT IN PROJECTS: ...
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Angola
NAME OF INSTITUTION: Banco Nacional de Angola
ADDRESS: Avenida 4 de Fevereiro, 151
Caixa Postal 1243
Luanda
Angola
TELEPHONE: \$2085, 36832
TELEX: 3005 AN
CABLE ADDRESS: BANANG
CONTACT NAME AND TITLE: Marinela Martins do Amaral Ribas
Directora do Credito
GEOGRAPHICAL COVERAGE: ANG
PAID-IN CAPITAL: ...
RESERVES: Rz 6.112.824.261
LENDING LIMIT: MAXIMUM ...
MINIMUM ...
MATURITY RANGE OF LOANS: 2 to 10 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Antigua and Barbuda
NAME OF INSTITUTION: Antigua and Barbuda Development Bank
ADDRESS: P.O. Box 1279
27 St. Mary's Street
St. John's
Antigua and Barbuda
20838, 20838
TELEPHONE: ...
TELEX: ...
CABLE ADDRESS: ADBB ANTIGUA
CONTACT NAME AND TITLE: Bernard S. Percival
General Manager
GEOGRAPHICAL COVERAGE: ANT
PAID-IN CAPITAL: SEC 2,263,740
RESERVES: SEC 144,879
LENDING LIMIT: MAXIMUM Depends on availability of funds
MINIMUM ...
MATURITY RANGE OF LOANS: Up to 10 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Argentina
NAME OF INSTITUTION: Banco del Chaco
ADDRESS: Guemes 40/46
3600 Resistencia
Chaco
Argentina
TELEPHONE: 25772, 24843
TELEX: 71214
CABLE ADDRESS: BANCHACG
CONTACT NAME AND TITLE: Dr. Ezequiel Paulino Morante
Presidente
GEOGRAPHICAL COVERAGE: ARG
PAID-IN CAPITAL: \$s 88,608,000
RESERVES: \$s 4,461,617,000
LENDING LIMIT: MAXIMUM Up to 75% of fixed assets
MINIMUM ...
MATURITY RANGE OF LOANS: Up to 7 years with 3 years' grace
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: ...
EQUITY INVESTMENT IN PROJECTS: ...
PROJECTS IN PRIVATE SECTOR: ...
EXPORT CREDITS: YES

COUNTRY: Argentina
NAME OF INSTITUTION: Banco Nacional de Desarrollo
ADDRESS: Casilla de Correo 4086
25 de Mayo 145
1000 Buenos Aires
Argentina
TELEPHONE: 332081-89
TELEX: 17123, 9179, 9180
CABLE ADDRESS: BANADE BAIRES
CONTACT NAME AND TITLE: Mario Sison Brodersohn
Presidente
GEOGRAPHICAL COVERAGE: ARG
PAID-IN CAPITAL: \$s 2,300 million
RESERVES: \$s 4,574,507,000
LENDING LIMIT: MAXIMUM Up to 25% of bank's capital and reserves
MINIMUM No limit
MATURITY RANGE OF LOANS: Short to long term loans without specific limits
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Argentina
NAME OF INSTITUTION: Banco Santafesino de Inversion y Desarrollo S.A.
ADDRESS: Mitre 930, 3o Piso
2000 Rosario
Argentina
TELEPHONE: 66134, 65202, 67224
TELEX: 41786 BASAD AR
CABLE ADDRESS: BASADE - Casilla de Correo 458
CONTACT NAME AND TITLE: Cont Hugo R. Lardone
Gerente de Operaciones
GEOGRAPHICAL COVERAGE: ARG
PAID-IN CAPITAL: \$s 1,029 million
RESERVES: \$s 469 million
LENDING LIMIT: MAXIMUM \$s 27 million
MINIMUM \$s 5 million
MATURITY RANGE OF LOANS: 2 to 4 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Argentina
NAME OF INSTITUTION: Corporacion Financiera Regional del Oeste (COFRO)
ADDRESS: Mitre 419 este
5400 San Juan
Argentina
TELEPHONE: 226377, 222452
TELEX: ...
CABLE ADDRESS: ...
CONTACT NAME AND TITLE: Silvio Meglioli
Gerente General
GEOGRAPHICAL COVERAGE: ARG
PAID-IN CAPITAL: \$s 431,012
RESERVES: \$s 3,416,912
LENDING LIMIT: MAXIMUM \$US 50,000
MINIMUM \$US 5,000
MATURITY RANGE OF LOANS: 5 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Bahamas

NAME OF INSTITUTION: Bahamas Development Bank
ADDRESS: P.O. Box M-3034
 Bay St. at Rawson Square
 Nassau
 Bahamas

TELEPHONE: (809) 32-28721-5
TELEX: NS-297
CABLE ADDRESS: DEVBANK

CONTACT NAME AND TITLE: Mr. Benjamin H. Rahming
GEOGRAPHICAL COVERAGE: BNA
PAID-IN CAPITAL: \$B 6 million
RESERVES: \$B 200,000
LENDING LIMIT: MAXIMUM \$B 400,000
 MINIMUM \$B 1,000
MATURITY RANGE OF LOANS: 1 to 10 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Bangladesh

NAME OF INSTITUTION: Bangladesh Shilpa Bank (BSB)
ADDRESS: P.O. Box 975
 Head Office
 8, D.I.T. Avenue
 Dhaka
 Bangladesh

TELEPHONE: 235150, 235156-59
TELEX: ...
CABLE ADDRESS: PRALALPA
CONTACT NAME AND TITLE: Dr. Muiyuddin Khan Alamgir
 Managing Director
 Mr. M.M. Murul Haque
 General Manager
 Mr. Syed Anisul Hossain
 General Manager
 Mr. Syedullah
 General Manager
 Mr. Musain Anwar
 General Manager
 Mr. Shamsuzzaman
 General Manager

GEOGRAPHICAL COVERAGE: BGD
PAID-IN CAPITAL: Tk 1,000 million
RESERVES: Tk 185,793,402
LENDING LIMIT: MAXIMUM Loans and equity support to any project shall not normally exceed 15% of the Bank's worth
 MINIMUM None

MATURITY RANGE OF LOANS: 12 to 20 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Bangladesh

NAME OF INSTITUTION: Bangladesh Shilpa Rin Sangstha
ADDRESS: Bitva Building
 141/3 Motijheel Commercial Area
 Dhaka
 Bangladesh

TELEPHONE: 252016-7, 251778-9
 252758, 252864
TELEX: ...
CABLE ADDRESS: SHILPARIN
CONTACT NAME AND TITLE: Mr. Mustafa Wajiz
 General Manager
 Mr. Faz-le Haq
 Deputy General Manager

GEOGRAPHICAL COVERAGE: BGD
PAID-IN CAPITAL: Tk 625,360,000
RESERVES: Tk 368,877,000
LENDING LIMIT: MAXIMUM No maximum limit
 MINIMUM In private sector, loans given only to projects with fixed cost of Tk 2 million and above

MATURITY RANGE OF LOANS: 12 to 15 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Bangladesh

NAME OF INSTITUTION: Investment Corporation of Bangladesh
ADDRESS: Bangladesh Shilpa Bank Bhavan
 12-14 Floor
 8, DIT Ave
 Dhaka
 Bangladesh

TELEPHONE: 254112-4, 235101-2, 233694
TELEX: ...
CABLE ADDRESS: INVESTCORP
CONTACT NAME AND TITLE: Mr. M. Sekander Ali
 Managing Director

GEOGRAPHICAL COVERAGE: BGD
PAID-IN CAPITAL: Tk 100 million
RESERVES: Tk 137.90 million
LENDING LIMIT: MAXIMUM 61.62 of total issue of debenture by a public limited company
 MINIMUM None

MATURITY RANGE OF LOANS: Bridging loan: 1 to 3 years until public issue of shares is made;
 Debenture: 10 years with 2 years' grace period

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Barbados

NAME OF INSTITUTION: Barbados Development Bank
ADDRESS: P.O. Box 50
 Bridgetown
 Barbados
 West Indies

TELEPHONE: 426-0510
TELEX: ...
CABLE ADDRESS: Barbaban
CONTACT NAME AND TITLE: Mr. Eric Brathwaite
 Manager, Research & Planning

GEOGRAPHICAL COVERAGE: BAR
PAID-IN CAPITAL: \$US 9.76 million
RESERVES: ...
LENDING LIMIT: MAXIMUM \$US 1.46 million /15% of paid-up capital.
 MINIMUM None

MATURITY RANGE OF LOANS: Up to 15 years, excluding grace period of up to 3 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Belize

NAME OF INSTITUTION: Development Finance Corporation
ADDRESS: P.O. Box 40
 Bliss Parade
 Belmopan
 Belize, C.A

TELEPHONE: 08-2360, 2360, 2575, 2576
TELEX: 248 DEFINCO BZE
CABLE ADDRESS: DEFINCO
CONTACT NAME AND TITLE: Pedro A Cho
 Head, Industry Division

GEOGRAPHICAL COVERAGE: BZE
PAID-IN CAPITAL: \$B 384,540
RESERVES: \$B 488,000
LENDING LIMIT: MAXIMUM \$B 400,000 to \$B 1.2 million
 MINIMUM \$B 300,000

MATURITY RANGE OF LOANS: 5 to 15 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Benin

NAME OF INSTITUTION: Banque Beninoise pour le Developpement

ADDRESS: B.P. 300
2, rue des Cheminots
Cotonou
Benin

TELEPHONE: 31-34-76 to 78, 31-23-83

TELEX: 5238 000

CABLE ADDRESS: BENINBANK COTONOU

CONTACT NAME AND TITLE: Benoit Zannou
Directeur General
Soko Sami
Directeur General Adjoint

GEOGRAPHICAL COVERAGE: BEN

PAID-IN CAPITAL: CFAF 1,500 million

RESERVES: CFAF 906 million

LENDING LIMIT: MAXIMUM 90%

MINIMUM 65%

MATURITY RANGE OF LOANS: 2 to 10 years

FINANCING AVAILABLE FOR

STUDY OR PREPARATION OF PROJECTS: YES

EQUITY INVESTMENT IN PROJECTS: NO

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: NO

COUNTRY: Bolivia

NAME OF INSTITUTION: Banco de Financiamiento Industrial S.A.

ADDRESS: Plaza 10 de Febrero
acera Adolfo Ibar
Casilla 51
Oruro
Bolivia

TELEPHONE: 54001-3, 53759

TELEX: 2234 BV

CABLE ADDRESS: BAFINSA

CONTACT NAME AND TITLE: Francisco Bernandez B.
Gerente General

GEOGRAPHICAL COVERAGE: RLA

PAID-IN CAPITAL: \$b 96,683,085,000

RESERVES: \$b 193,576,000

LENDING LIMIT: MAXIMUM \$b 200 million

MINIMUM \$b 1 million

MATURITY RANGE OF LOANS: Short term: 2 to 3 years; medium term: 3 to 5 years; long term 5 to 20 years

FINANCING AVAILABLE FOR

STUDY OR PREPARATION OF PROJECTS: YES

EQUITY INVESTMENT IN PROJECTS: NO

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: YES

COUNTRY: Bolivia

NAME OF INSTITUTION: Banco de Inversion Boliviano S.A.

ADDRESS: Casilla 8639
Plaza Venezuela 1440
Edif. Herrmann, piso 15
La Paz
Bolivia

TELEPHONE: 353798, 354024

TELEX: 2485 BIBSALP

CABLE ADDRESS: B!BSA

CONTACT NAME AND TITLE: Sr. Edgar Schwarz
Gerente General

GEOGRAPHICAL COVERAGE: RLA

PAID-IN CAPITAL: ...

RESERVES: ...

LENDING LIMIT: MAXIMUM ...

MINIMUM ...

MATURITY RANGE OF LOANS: ...

FINANCING AVAILABLE FOR

STUDY OR PREPARATION OF PROJECTS: NO

EQUITY INVESTMENT IN PROJECTS: YES

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: YES

COUNTRY: Bolivia

NAME OF INSTITUTION: Banco del Estado

ADDRESS: P.O. Box 1401
Calle Colon Esq. Mercado
La Paz
Bolivia

TELEPHONE: 356734 to 44

TELEX: 5373 BX

CABLE ADDRESS: BANEST

CONTACT NAME AND TITLE: Sr. Alfredo Oniste Flores
Contador

GEOGRAPHICAL COVERAGE: BOL

PAID-IN CAPITAL: \$b 27,423,747,670

RESERVES: \$b 128,102,758

LENDING LIMIT: MAXIMUM No limit (highest loan so far: \$b 40,000 million)

MINIMUM No limit

MATURITY RANGE OF LOANS: working capital: 1 to 2 years;
investment capital: over 2 years

FINANCING AVAILABLE FOR

STUDY OR PREPARATION OF PROJECTS: NO

EQUITY INVESTMENT IN PROJECTS: NO

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: YES

COUNTRY: Bolivia

NAME OF INSTITUTION: Banco Industrial S.A.

ADDRESS: Casillo de Correo 1290
Avenida 16 de Julio No. 1628
La Paz
Bolivia

TELEPHONE: 359471

TELEX: 5284 BISA BV

CABLE ADDRESS: BISA

CONTACT NAME AND TITLE: Fernando Torres Saravia
Manager, Finance & Administration

GEOGRAPHICAL COVERAGE: BOL

PAID-IN CAPITAL: \$b 496,659.1 million

RESERVES: \$b 145.9 million

LENDING LIMIT: MAXIMUM Equivalent of \$US 2 million

MINIMUM Equivalent of \$US 5,000

MATURITY RANGE OF LOANS: 1 to 3 years for working capital,
1 to 15 years for fixed capital

FINANCING AVAILABLE FOR

STUDY OR PREPARATION OF PROJECTS: NO

EQUITY INVESTMENT IN PROJECTS: YES

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: YES

COUNTRY: Bolivia

NAME OF INSTITUTION: Corporacion Boliviana de Fomento

ADDRESS: Casilla Correo 1124
Avenida Camacho 1485
Edif. La Urbana 2do y 4to piso
La Paz
Bolivia

TELEPHONE: 356125

TELEX: (0309) 2566 CBFLPZBV

CABLE ADDRESS: CORFUMENTO

CONTACT NAME AND TITLE: Mr. Enrique Soruco Vidal
Manager of Finance and Planning

GEOGRAPHICAL COVERAGE: BOL

PAID-IN CAPITAL: \$b 40,367,261,245

RESERVES: \$b 126,610,043

LENDING LIMIT: MAXIMUM None

MINIMUM None

MATURITY RANGE OF LOANS: ...

FINANCING AVAILABLE FOR

STUDY OR PREPARATION OF PROJECTS: NO

EQUITY INVESTMENT IN PROJECTS: YES

PROJECTS IN PRIVATE SECTOR: NO

EXPORT CREDITS: NO

COUNTRY: Bolivia
NAME OF INSTITUTION: Corporacion de Desarrollo de Oruro (CORDEOR)
ADDRESS: Casilla de Correo No. 1017
Calle Potosi 5829
Oruro
Bolivia
TELEPHONE: 2243 CORDEOR BY
CABLE ADDRESS: CORDEOR
CONTACT NAME AND TITLE: Ing. Casiano Ancalle Ch.
President
GEOGRAPHICAL COVERAGE: BOL
PAID-IN CAPITAL: \$b 748,568,737
RESERVES:
LENDING LIMIT: MAXIMUM
MINIMUM
MATURITY RANGE OF LOANS:
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Bolivia
NAME OF INSTITUTION: Corporacion Regional de Desarrollo de Cochabamba (CORDECO)
ADDRESS: P.O. Box 722
Av. Arama No. 0327
Cochabamba
Bolivia
TELEPHONE: 25155, 3132E to 29
TELEX: 6205 BY
CABLE ADDRESS: CORDECO
CONTACT NAME AND TITLE: Arg. Alfredo Ardaya
Div. Planificacion Industrial
GEOGRAPHICAL COVERAGE: BOL
PAID-IN CAPITAL: \$b 14,561,533,000
RESERVES: \$r 90,498,000
LENDING LIMIT: MAXIMUM No specific limits
MINIMUM No specific limits
MATURITY RANGE OF LOANS: 10 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS:

COUNTRY: Bolivia
NAME OF INSTITUTION: Corporacion Regional de Desarrollo de Pando
ADDRESS: Casilla 241
Av 9 de Febrero No. 285
Cobija
Pando
Bolivia
TELEPHONE: 2232, 2234
TELEX:
CABLE ADDRESS: CORDEPANDO
CONTACT NAME AND TITLE: Felipe Saucedo Gutierrez
Presidente
GEOGRAPHICAL COVERAGE: BOL
PAID-IN CAPITAL: (Still in initial operations)
RESERVES: \$US 800,000
LENDING LIMIT: MAXIMUM \$US 15,000
MINIMUM \$US 1,000
MATURITY RANGE OF LOANS: Equity capital: 5 years, working capital: 2 to 3 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Bolivia
NAME OF INSTITUTION: Corporacion Regional de Desarrollo del Beni
ADDRESS: Joaquín de Sierra No. 418
Trinidad
Beni
Bolivia
TELEPHONE: 22060
TELEX: 6319
CABLE ADDRESS: CORDEBENI
CONTACT NAME AND TITLE: Lic. Mario Sanz Herrera
Director de Planificacion
GEOGRAPHICAL COVERAGE: BOL
PAID-IN CAPITAL: \$US 4,229,360
RESERVES: \$US 1 million
LENDING LIMIT: MAXIMUM \$US 100,000
MINIMUM Not established
MATURITY RANGE OF LOANS: Working capital: 2 years,
including 1 year's grace;
investment: 5 years, including 2
years' grace

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Botswana
NAME OF INSTITUTION: Botswana Development Corporation Ltd.
ADDRESS: P.O. Box 438
Madirelo House
Gaborone
Botswana
TELEPHONE: 51811
TELEX: 2251 DEVED BO
CABLE ADDRESS: DEVELOP
CONTACT NAME AND TITLE: Mr. Michael Lewis
Project Manager
GEOGRAPHICAL COVERAGE: BOT
PAID-IN CAPITAL: P 5,145,000
RESERVES: P 19,180,000
LENDING LIMIT: MAXIMUM P 7 million
MINIMUM P 50,000
MATURITY RANGE OF LOANS: up to 25 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Botswana
NAME OF INSTITUTION: Financial Services Company of Botswana (Pty) Ltd
ADDRESS: P.O. Box 1129
J.G.I House
Ground Floor
The Mall
Gaborone
Botswana
TELEPHONE: 51363, 51320, 52186
TELEX: 2207 BO
CABLE ADDRESS: FINCO
CONTACT NAME AND TITLE: G.H. Wilson
General Manager
GEOGRAPHICAL COVERAGE: BOT
PAID-IN CAPITAL: P 2 million
RESERVES: P 50,000
LENDING LIMIT: MAXIMUM None
MINIMUM P 1,000
MATURITY RANGE OF LOANS: 2 to 8 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Botswana

NAME OF INSTITUTION: National Development Bank
ADDRESS: P.O. Box 225
 Development House
 Queens Road
 Gaborone
 Botswana
 52861/2
TELEPHONE: 2553 DEYBA BD
TELEX: ...
CABLE ADDRESS: ...
CONTACT NAME AND TITLE: B.I. Gacornelwe
 General Manager
 E.L. Tibesigwa
 Asst. General Manager
 A.B. Kgosisintsi
 Manager, Industrial & Commercial
 Div.

GEOGRAPHICAL COVERAGE: BOT
PAID-IN CAPITAL: ...
RESERVES: ...
LENDING LIMIT: MAXIMUM No specific limits
 MINIMUM No specific limits
MATURITY RANGE OF LOANS: 1 to 15 years
FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Brazil

NAME OF INSTITUTION: Banco de Desenvolvimento
 do Parana S.A
ADDRESS: Avenida Vicente Machado 445
 80000 Curitiba PR
 Brazil
TELEPHONE: (041) 224-9711
TELEX: 041-5083 boap br
CABLE ADDRESS: BADEP
CONTACT NAME AND TITLE: Mr. Ricardo Machado Lima
 Rural & Industrial Operations
 Director

GEOGRAPHICAL COVERAGE: BRA
PAID-IN CAPITAL: SCR 36,565,927,740
RESERVES: SCR 78,767,405,340
LENDING LIMIT: MAXIMUM 10% of Bank's shareholder's equity
 MINIMUM None
MATURITY RANGE OF LOANS: 1 to 10 years
FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Brazil

NAME OF INSTITUTION: Banco de Desenvolvimento
 do Espirito Santo S/A (BANDES)
ADDRESS: P.O. Box 1168
 Avenida Princesa Isabel 54
 Edificio Caparao
 29000 Victoria ES
 Brazil
TELEPHONE: (027) 223-8333
TELEX: (0272) 2131
CABLE ADDRESS: BANDES
CONTACT NAME AND TITLE: Jose Augusto Alegro de Oliveira
 Manager
 Luiz Fernando Vieira Gomes
 Manager

GEOGRAPHICAL COVERAGE: BRA
PAID-IN CAPITAL: SCR 18,110 million
RESERVES: SCR 81,117 million
LENDING LIMIT: MAXIMUM 80% of total cost
 MINIMUM None
MATURITY RANGE OF LOANS: Up to 8 years, including a grace
 period of 2 years
FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Brazil

NAME OF INSTITUTION: Banco de Desenvolvimento
 de Minas Gerais
ADDRESS: Rua da Bahia
 16000 Belo Horizonte MG
 Brazil
TELEPHONE: (031) 212 3822
TELEX: (031) 1343
CABLE ADDRESS: ...
CONTACT NAME AND TITLE: Armando G. Souto
 Financial Resources Dept. Manager

GEOGRAPHICAL COVERAGE: BRA
PAID-IN CAPITAL: SUS 4,205,214
RESERVES: SUS 78,890,148
LENDING LIMIT: MAXIMUM ...
 MINIMUM ...
MATURITY RANGE OF LOANS: 2 to 4 years
FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Brazil

NAME OF INSTITUTION: Banco de Desenvolvimento do
 Estado de Sao Paulo S.A.
 (BADESP)
ADDRESS: Av Paulista 1776
 01310 Sao Paulo SP
 Brazil
TELEPHONE: 55-011-2892233
TELEX: 391-011-22763
CABLE ADDRESS: DESENVOLVIMENTO
CONTACT NAME AND TITLE: Mr. Gustavo de Sa e Silva
 President

GEOGRAPHICAL COVERAGE: BRA
PAID-IN CAPITAL: SCR 51,836,127,000
RESERVES: SCR 63,431,964,000
LENDING LIMIT: MAXIMUM SCR 11,500 million
 MINIMUM None
MATURITY RANGE OF LOANS: 5 years
FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Brazil

NAME OF INSTITUTION: Banco de Desenvolvimento do
 Estado do Rio Grande do Sul S/A
 (BADESUL)
ADDRESS: P.O. Box 10151
 Rua Sete de Setembro 666
 90000 Porto Alegre RS
 Brazil
TELEPHONE: (0512) 21-2655
TELEX: (0512) 1159 BORS
CABLE ADDRESS: BADESUL
CONTACT NAME AND TITLE: Mr. Kurt Albert Goldberg
 Head of International Department

GEOGRAPHICAL COVERAGE: BRA
PAID-IN CAPITAL: SCR 12,019,577,465
RESERVES: SCR 23,891,551,267
LENDING LIMIT: MAXIMUM Foreign currency loans: 10% of
 capital & reserves; local loans:
 according to project
 MINIMUM No limit
MATURITY RANGE OF LOANS: Minimum 180 days; no maximum
FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Brazil
NAME OF INSTITUTION: Banco de Desenvolvimento do Estado do Rio de Janeiro S.A. (BD-Rio)
ADDRESS: Praia do Flamengo, 200
23o/25o andares
22210 Rio de Janeiro RJ
Brazil
TELEPHONE: (021) 206-5152
TELEX: (021) 22318 BOSA
CABLE ADDRESS: ...
CONTACT NAME AND TITLE: Juvenal Osorio Gomes
President
GEOGRAPHICAL COVERAGE: BRA
PAID-IN CAPITAL: ...
RESERVES: ...
LENDING LIMIT: MAXIMUM Number of different financing programmes, some of which will finance 90% of the project
MINIMUM ...
MATURITY RANGE OF LOANS: In some cases up to 10 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: ...
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Brazil
NAME OF INSTITUTION: Banco do Nordeste do Brasil S/A (BNB - GERIN)
ADDRESS: P.O. Box 528
Praça Gel. Murilo Borges, no. 01
15o andar
60000 Fortaleza CE
Brazil
TELEPHONE: (085) 211.3444, 211.3401
TELEX: (085) 1052
CABLE ADDRESS: POLIGERAL
CONTACT NAME AND TITLE: Antonio de Sousa Sales
General Manager of Investment
Jose Wellington L. Albuquerque
Chief, Division of Analysis
Marcus Flaura Falcao
Engineer
GEOGRAPHICAL COVERAGE: BRA
PAID-IN CAPITAL: \$Cr 114,150 million
RESERVES: \$Cr 675,528,321,000
LENDING LIMIT: MAXIMUM 80%
MINIMUM None
MATURITY RANGE OF LOANS: Up to 10 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: ...

COUNTRY: Brazil
NAME OF INSTITUTION: Financiadora de Estudos e Projetos (FINEP)
ADDRESS: Avenida Rio Branco 124
20040 Rio de Janeiro RJ
Brazil
TELEPHONE: 242 6225
TELEX: ...
CABLE ADDRESS: FINEPERIO
CONTACT NAME AND TITLE: Fabio Macedo Soares Guimaraes
President
GEOGRAPHICAL COVERAGE: BRA
PAID-IN CAPITAL: None (FINEP is a foundation)
RESERVES: None
LENDING LIMIT: MAXIMUM None
MINIMUM None
MATURITY RANGE OF LOANS: 2 to 5 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Brunei Darussalam
NAME OF INSTITUTION: Island Development Bank Berhad.
The
ADDRESS: P.O. Box 2725
2nd Floor, Meya Puri Building
36/37 Jalan Sultan
Bandar Seri Begawan
Brunei Darussalam
TELEPHONE: 02-20686, 02-20676, 02-21692
TELEX: 2320 IDB BU
2370 IDB BU
CABLE ADDRESS: ...
CONTACT NAME AND TITLE: Mrs. Elvira G. Kueh
Asst. Manager, Project
Development & Research
GEOGRAPHICAL COVERAGE: BRU
PAID-IN CAPITAL: \$B 12 million
RESERVES: \$B 3,175,000
LENDING LIMIT: MAXIMUM Industrial project financing is still being developed.
MINIMUM ...
MATURITY RANGE OF LOANS: 1 to 10 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Burkina Faso
NAME OF INSTITUTION: Banque Nationale de Developpement (BND)
ADDRESS: B.P. 148
Ouagadougou
Burkina Faso
TELEPHONE: 332996, 332997, 332998
TELEX: 5225 BF
CABLE ADDRESS: BANADEV Ouagadougou
CONTACT NAME AND TITLE: Mme Napon Madeleine
Directrice des Engagements
GEOGRAPHICAL COVERAGE: BKF
PAID-IN CAPITAL: CFAF 1,100 million
RESERVES: CFAF 156,736,308
LENDING LIMIT: MAXIMUM 65% of project cost
MINIMUM None
MATURITY RANGE OF LOANS: 10 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Burkina Faso
NAME OF INSTITUTION: Caisse Nationale de Depots et des Investissements (CNDI)
ADDRESS: B.P. 585
Ouagadougou
Burkina Faso
TELEPHONE: 33.32.05, 33.32.35, 33.41.72
TELEX: 5269 UV
CABLE ADDRESS: ...
CONTACT NAME AND TITLE: Boukari Ouadraogo
Directeur General
GEOGRAPHICAL COVERAGE: BKF
PAID-IN CAPITAL: CFAF 2,500 million
RESERVES: CFAF 1,948,500
LENDING LIMIT: MAXIMUM None
MINIMUM CFAF 50 million
MATURITY RANGE OF LOANS: Short term: up to 2 years, medium term: 2 to 10 years, long term: over 10 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Burundi
 NAME OF INSTITUTION: Banque Nationale pour le
 Developpement Economique (BNDE)
 ADDRESS: B.P. 1.620
 Rue de l'Enseignement
 Bujumbura
 Burundi
 TELEPHONE: 22888
 TELEX: BDI 91
 CABLE ADDRESS: DEVBANK
 CONTACT NAME AND TITLE: Mr. Francois Barwandere
 Directeur General
 GEOGRAPHICAL COVERAGE: BDI
 PAID-IN CAPITAL: FBu 554,300,000
 RESERVES: FBu 114 million
 LENDING LIMIT: MAXIMUM FBu 120 million
 MINIMUM ...
 MATURITY RANGE OF LOANS: 2 to 15 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Burundi
 NAME OF INSTITUTION: Caisse Centrale de Mobilisation
 et de Financement (CAMOFI)
 ADDRESS: B.P. 8
 Bujumbura
 Burundi
 TELEPHONE: 56-42, 56-60
 TELEX: PUB BDI 83
 CABLE ADDRESS: CAMOFI
 CONTACT NAME AND TITLE: Mrz Ruvahafi Seraphine
 Chef de Service credits
 GEOGRAPHICAL COVERAGE: BDI
 PAID-IN CAPITAL: FBu 100 million
 RESERVES: FBu 27 million
 LENDING LIMIT: MAXIMUM No fixed limit
 MINIMUM No fixed limit
 MATURITY RANGE OF LOANS: 10 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Burundi
 NAME OF INSTITUTION: Holding Arabe Libyen Burundais
 ADDRESS: B.P. 1892
 Avenue Patrice Lumumba No. 9
 Bujumbura
 Burundi
 TELEPHONE: 6636, 6485
 TELEX: BDI 90
 CABLE ADDRESS: ...
 CONTACT NAME AND TITLE: Mr. Massoud El Khweldi
 Directeur General
 GEOGRAPHICAL COVERAGE: BDI
 PAID-IN CAPITAL: \$US 10 million
 RESERVES: ...
 LENDING LIMIT: MAXIMUM Only to subsidiaries
 MINIMUM ...
 MATURITY RANGE OF LOANS: Medium term
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: NO
 EXPORT CREDITS: NO

COUNTRY: Cameroon
 NAME OF INSTITUTION: Fonds National de
 Developpement Rural (FONADER)
 ADDRESS: B.P. 1548
 Yaounde
 Cameroon
 TELEPHONE: 23 10.25, 22.39.82
 TELEX: 8365 KN
 CABLE ADDRESS: FONADER
 CONTACT NAME AND TITLE: Herman B. Naimo
 Directeur General
 GEOGRAPHICAL COVERAGE: CMR
 PAID-IN CAPITAL: ...
 RESERVES: ...
 LENDING LIMIT: MAXIMUM ...
 MINIMUM ...
 MATURITY RANGE OF LOANS: Short and medium term
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Cayman Islands
 NAME OF INSTITUTION: Agricultural and Industrial
 Development Bank of Cayman
 Islands
 ADDRESS: P.O. Box 1271
 North Church St.
 Grand Cayman
 Cayman Islands
 TELEPHONE: 95277, 95637
 TELEX: ...
 CABLE ADDRESS: ...
 CONTACT NAME AND TITLE: Mr. Armando A. Cardena
 Manager
 GEOGRAPHICAL COVERAGE: CAY
 PAID-IN CAPITAL: \$CI 88,500
 RESERVES: Nil
 LENDING LIMIT: MAXIMUM \$CI 200,000
 MINIMUM \$CI 1,000
 MATURITY RANGE OF LOANS: 5 to 10 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Chile
 NAME OF INSTITUTION: Banco de Credito e Inversiones
 ADDRESS: Casilla 136-D
 Huerfanos 1134
 Santiago
 Chile
 TELEPHONE: 5966333
 TELEX: 241366 CREDICL. 241304 CREBC CL
 CABLE ADDRESS: ...
 CONTACT NAME AND TITLE: Luis Enrique Yarur Rey
 General Manager
 GEOGRAPHICAL COVERAGE: CHI
 PAID-IN CAPITAL: \$US 26,520,767
 RESERVES: \$US 20,880,468
 LENDING LIMIT: MAXIMUM None
 MINIMUM None
 MATURITY RANGE OF LOANS: ...
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: ...
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: ...

COUNTRY: Chile
 NAME OF INSTITUTION: Banco Hipotecario de Fomento Nacional (BHIF)
 ADDRESS: Huérfanos 1234 Santiago Chile
 TELEPHONE: 6981842, 6983301
 TELEX: 340269 BHIF CX
 CABLE ADDRESS:
 CONTACT NAME AND TITLE: Sr. Ignacio Cousino Presidente
 GEOGRAPHICAL COVERAGE: CHI
 PAID-IN CAPITAL: \$Ch 2,574 million
 RESERVES: \$Ch 274 million
 LENDING LIMIT: MAXIMUM \$Ch 704 million
 MINIMUM
 MATURITY RANGE OF LOANS: 12 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: China
 NAME OF INSTITUTION: China Investment Bank
 ADDRESS: First Floor, Yanjing Hotel Fuxingmenwai Avenue Beijing China
 TELEPHONE: 863027
 TELEX: 22537 CIB CN
 CABLE ADDRESS:
 CONTACT NAME AND TITLE: Mr. Ling Han Chief, Project Division
 GEOGRAPHICAL COVERAGE: CPR
 PAID-IN CAPITAL: YRMB 400 million
 RESERVES:
 LENDING LIMIT: MAXIMUM YRMB 8 million
 MINIMUM YRMB 500,000
 MATURITY RANGE OF LOANS: Up to 10 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: ...
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: ...

COUNTRY: Chile
 NAME OF INSTITUTION: Corporacion de Fomento de la Produccion
 ADDRESS: Casilla 3886 Ramon Nieto 920 Santiago Chile
 TELEPHONE: 380521
 TELEX: 240421, 240690 CORFO CL
 CABLE ADDRESS: CORFO Santiago
 CONTACT NAME AND TITLE: Joaquin Prieto Pomareda Gerente de Fomento Eduardo Silva Aracena Subgerente de Fomento
 GEOGRAPHICAL COVERAGE: CHI
 PAID-IN CAPITAL: \$US 26.3 million
 RESERVES: \$US 4,412 million
 LENDING LIMIT: MAXIMUM No limit
 MINIMUM No limit
 MATURITY RANGE OF LOANS: Up to 10 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Colombia
 NAME OF INSTITUTION: Banco de la Republica
 ADDRESS: Carrera 6a No. 14-85 Bogota Colombia
 TELEPHONE: 2-83-11-11
 TELEX:
 CABLE ADDRESS: Redesbanco
 CONTACT NAME AND TITLE: Mr. Guillermo Galan Submanager Mrs. Beatriz de Garcia Director
 GEOGRAPHICAL COVERAGE: COL
 PAID-IN CAPITAL: \$Col 20,368 million (balance of credits)
 RESERVES: \$Col 5,576 million (disbursements 1985)
 LENDING LIMIT: MAXIMUM \$Col 700 million
 MINIMUM None
 MATURITY RANGE OF LOANS: 10 years maximum
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: China
 NAME OF INSTITUTION: China International Trust and Investment Corporation (CITIC)
 ADDRESS: P. O. Box 9021 2 Qianmen Dongdajie China
 TELEPHONE: 753600
 TELEX: 22305 CITIC CN
 CABLE ADDRESS: CITIC BEIJING
 CONTACT NAME AND TITLE: Xu Zhaolong President
 GEOGRAPHICAL COVERAGE: CPR, ALL
 PAID-IN CAPITAL: YRMB 200 million
 RESERVES: YRMB 5 million
 LENDING LIMIT: MAXIMUM \$US 10 million
 MINIMUM \$US 500,000
 MATURITY RANGE OF LOANS: 5 to 10 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Colombia
 NAME OF INSTITUTION: Caja de Credito Agrario, Industrial y Minero
 ADDRESS: Distrito Especial Bogota Colombia
 TELEPHONE: 2-844600, 2-411160, 2-411164
 TELEX: 044738, 044824, 045155
 CABLE ADDRESS: Carrera 8a, No. 15-43, Bogota
 CONTACT NAME AND TITLE: Mariano Ospina Hernandez Gerente General
 GEOGRAPHICAL COVERAGE: COL
 PAID-IN CAPITAL: \$Col 10,596,249,496
 RESERVES:
 LENDING LIMIT: MAXIMUM Depends on type of credit
 MINIMUM Depends on type of credit
 MATURITY RANGE OF LOANS: ...
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: ...
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Colombia

NAME OF INSTITUTION: Corporacion Financiera Suramericana S.A.

ADDRESS: P.O. Box 27224
Calle 38 No. 8-62 Piso 3 y 4
Bogota
Colombia

TELEPHONE: 28 58 600

TELEX: 41202 FIA CO

CABLE ADDRESS: CORPURA

CONTACT NAME AND TITLE: Mr. Carlos Alberto Hernandez
Presidente
Mr. Jaime Ospina Velasco
Vicepresidente

GEOGRAPHICAL COVERAGE: COL

PAID-IN CAPITAL: \$Col 50 million

RESERVES: \$Col 54,845,048

LENDING LIMIT: MAXIMUM \$Col 76 million normally. No limit if supported by Central Bank

MINIMUM \$Col 2 million

MATURITY RANGE OF LOANS: 1 to 10 years depending on line of credit

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Colombia

NAME OF INSTITUTION: Corporacion Financiera Nacional S.A.

ADDRESS: Carrera 43A No. 3-101
Apartado 1039
Medellin
Colombia

TELEPHONE: 2665511

TELEX: 66789

CABLE ADDRESS: Financiera

CONTACT NAME AND TITLE: Dr. Rodrigo Isaza Toro
Vicepresidente Financiero
Dr. Rodrigo Velasquez Uribe
Gerente de Planeacion

GEOGRAPHICAL COVERAGE: COL

PAID-IN CAPITAL: \$Col 657,511,000

RESERVES: \$Col 633,644,000

LENDING LIMIT: MAXIMUM Up to 25% of the Bank's paid-in capital and reserves

MINIMUM No established minimum

MATURITY RANGE OF LOANS: Loans from Corporation's own resources: up to 2 years; Other loans: 6 to 10 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Colombia

NAME OF INSTITUTION: Corporacion Financiera Colombiana S.A.

ADDRESS: Apartado Aereo 11843
Carrera 13 No 26-45
Pisos 3, 7 y 8
Bogota
Colombia

TELEPHONE: 286 3300

TELEX: 044769

CABLE ADDRESS: Cofinanciera

CONTACT NAME AND TITLE: Mr. Roberto Pardo
Presidente
Mr. Luis Enrique Rosselli
Vicepresidente

GEOGRAPHICAL COVERAGE: COL

PAID-IN CAPITAL: \$Col 371,992,000

RESERVES: \$Col 1,018,135,000

LENDING LIMIT: MAXIMUM 25% of the paid-in capital plus reserves, etc

MINIMUM \$Col 410,315,000

MATURITY RANGE OF LOANS: 1 to 7 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Colombia

NAME OF INSTITUTION: Corporacion Financiera Popular S.A.

ADDRESS: Calle 28 No. 13A-15
piso 15
Bogota D.E.
Colombia

TELEPHONE: 43-57-00

TELEX: 41347

CABLE ADDRESS: Financiera

CONTACT NAME AND TITLE: Dr. Hector Acero Balcazar
Subgerente Financiero

GEOGRAPHICAL COVERAGE: COL

PAID-IN CAPITAL: \$Col 1,022,866

RESERVES: \$Col 232,488

LENDING LIMIT: MAXIMUM \$Col 28,000

MINIMUM \$Col 80,000

MATURITY RANGE OF LOANS: 3 years excluding 6 months' grace

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Colombia

NAME OF INSTITUTION: Corporacion Financiera del Norte S.A.

ADDRESS: Carrera 44 No. 34-31A
Pisos 60, 70, 80 y 90
Barranquilla
Colombia

TELEPHONE: 324-340, 411-600

TELEX: 33488

CABLE ADDRESS: COFINORTE

CONTACT NAME AND TITLE: Mr. Egon Santiago Duran
Vicepresidente Tecnico

GEOGRAPHICAL COVERAGE: COL

PAID-IN CAPITAL: \$Col 389,270,070

RESERVES: \$Col 275,493,549

LENDING LIMIT: MAXIMUM 25% of the paid-in capital and reserves

MINIMUM No limit

MATURITY RANGE OF LOANS: 10 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Colombia

NAME OF INSTITUTION: Corporacion Financiera de Occidente SA

ADDRESS: P.O. Box 441
Calle 19 No 8-34
piso 13
Pereira
Colombia

TELEPHONE: 30-801 to 30-806

TELEX: 08883, 08739

CABLE ADDRESS: FINANCIERA

CONTACT NAME AND TITLE: Emilio Aristizaba Parra
Administrador de empresas

GEOGRAPHICAL COVERAGE: COL

PAID-IN CAPITAL: \$Col 450,266,200

RESERVES: \$Col 159,050,200

LENDING LIMIT: MAXIMUM \$Col 148,009,749

MINIMUM \$Col 500,000

MATURITY RANGE OF LOANS: From 6 months to 8 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Colombia

NAME OF INSTITUTION: Corporacion Financiera de Caldas

ADDRESS: Apartado Aereo 460
Edificio Leonidas Londono L.
Pisos 13 a 16
Manizales
Caldas
Colombia

TELEPHONE: 30-000
TELEX: 083558

CABLE ADDRESS: ...

CONTACT NAME AND TITLE: Dr. Daniel Restrepo A.
Vicepresidente Tecnico

GEOGRAPHICAL COVERAGE: COL

PAID-IN CAPITAL: \$Col 355,007,000

RESERVES: \$Col 157,941,000

LENDING LIMIT: MAXIMUM \$Col 128,237,000
MINIMUM \$Col 300,000

MATURITY RANGE OF LOANS: 1 to 15 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Congo

NAME OF INSTITUTION: Banque Nationale de Developpement du Congo

ADDRESS: B.P. 2085
Avenue Foch
Brazzaville
Congo

TELEPHONE: 81 43 21, 81 30 13, 81 30 14
TELEX: 5312 KG
CABLE ADDRESS: CREDICONGO

CONTACT NAME AND TITLE: Batanga Andre
Directeur General
Akongo Mathieu
Directeur General Adjoint

GEOGRAPHICAL COVERAGE: PRC

PAID-IN CAPITAL: CFAF 1,087 million

RESERVES: CFAF 542 million

LENDING LIMIT: MAXIMUM 80% of the cost of the investment
MINIMUM ...

MATURITY RANGE OF LOANS: 10 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Colombia

NAME OF INSTITUTION: Corporacion Financiera de los Andes

ADDRESS: Apartado Aereo 22081
Carrera 13 No. 27-47 piso 19
Bogota, D.E.
Colombia

TELEPHONE: 287 97 00
TELEX: 42 301

CABLE ADDRESS: ...

CONTACT NAME AND TITLE: Miguel Montes Swanson
Gerente General

GEOGRAPHICAL COVERAGE: COL

PAID-IN CAPITAL: \$Col 100,006,600

RESERVES: \$Col 221,477,975

LENDING LIMIT: MAXIMUM \$Col 80 million
MINIMUM \$Col 3 million

MATURITY RANGE OF LOANS: 1 to 5 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Cook Islands

NAME OF INSTITUTION: Cook Islands Development Bank (CIDB)

ADDRESS: P.O. Box 113
Avarua Rd.
Rarotonga
Cook Islands

TELEPHONE: 29-341

TELEX: 62006 RG SEC GOV

CABLE ADDRESS: DEVBANK COOK ISLANDS

CONTACT NAME AND TITLE: Mr. Peter L. Jones
General Manager

GEOGRAPHICAL COVERAGE: CXI

PAID-IN CAPITAL: \$NZ 3 million

RESERVES: Nil

LENDING LIMIT: MAXIMUM \$NZ 300,000
MINIMUM None

MATURITY RANGE OF LOANS: Up to 10 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Colombia

NAME OF INSTITUTION: Instituto de Financiamiento y Desarrollo Cooperativo de Colombia (FINANCIACOOP)

ADDRESS: Apartado Aereo 12-242
Calle 98 No. 14-41
Bogota D.E.
Colombia

TELEPHONE: 2577411
TELEX: 45103

CABLE ADDRESS: FICOOP

CONTACT NAME AND TITLE: Abel Mery Fernandez
Gerente General

GEOGRAPHICAL COVERAGE: COL

PAID-IN CAPITAL: \$Col 987,088,716

RESERVES: \$Col 22,719,364

LENDING LIMIT: MAXIMUM Depends on circumstances and project
MINIMUM \$Col 40,000

MATURITY RANGE OF LOANS: 1 year to 5 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: NO
EXPORT CREDITS: NO

COUNTRY: Costa Rica

NAME OF INSTITUTION: Banco Agro Industrial y de Exportaciones S.A. (Banco Banexi)

ADDRESS: Apartado 7983
Calle Central
Avenida Primera
San Jose
Costa Rica

TELEPHONE: 33-4855

TELEX: 3065 BANEX CR

CABLE ADDRESS: ...

CONTACT NAME AND TITLE: Oscar Rodriguez U.
Gerente

GEOGRAPHICAL COVERAGE: COS

PAID-IN CAPITAL: C 115,101,810

RESERVES: C 8,775,396

LENDING LIMIT: MAXIMUM \$US 500,000
MINIMUM \$US 50,000

MATURITY RANGE OF LOANS: up to 7 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: ...
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Costa Rica
 NAME OF INSTITUTION: Banco de Costa Rica
 ADDRESS: Apartado Postal 10036
 San Jose 1000
 Costa Rica
 TELEPHONE: 33-11-00
 TELEX: 2103 BANCOST
 CABLE ADDRESS: BANCOSTA
 CONTACT NAME AND TITLE: Lic. Luis Alberto Salazar Zuniga
 Gerente General
 GEOGRAPHICAL COVERAGE: COS
 PAID-IN CAPITAL: C 1,276,800,000
 RESERVES: C 245,790,668
 LENDING LIMIT: MAXIMUM 4% of capital and reserves on
 Bank's own authority; up to 6%
 with Centra' Bank's approval
 C 5,000
 MINIMUM
 MATURITY RANGE OF LOANS: Up to 8, 10 or 12 years for
 development projects, according to
 the source of funds used
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Costa Rica
 NAME OF INSTITUTION: Banco Nacional de Costa Rica
 ADDRESS: Apartado Postal 10015
 Avenida 1 y 3, Calle 4
 San Jose
 Costa Rica
 TELEPHONE: 21-22-23, 23-21-66
 TELEX: 2120
 CABLE ADDRESS: BANACIO
 CONTACT NAME AND TITLE: Lic. Rolando Ramirez P.
 Gerente General
 GEOGRAPHICAL COVERAGE: COS
 PAID-IN CAPITAL: C 1,696,428,397
 RESERVES: C 135,342,890
 LENDING LIMIT: MAXIMUM C 172,034,187
 MINIMUM C 5,000
 MATURITY RANGE OF LOANS: Short term: up to 1 year; medium
 term 1 to 10 years; long term,
 over 10 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Costa Rica
 NAME OF INSTITUTION: Banco Popular y de
 Desarrollo Comunal
 ADDRESS: Apartado 1019C
 San Jose
 Costa Rica
 TELEPHONE: 33-30-53, 22-81-22
 TELEX: BANPOP
 CABLE ADDRESS: ...
 CONTACT NAME AND TITLE: Lic. Johnny Pacheco Leon
 Gerente General
 GEOGRAPHICAL COVERAGE: COS
 PAID-IN CAPITAL: C 17,093,836
 RESERVES: C 316,204
 LENDING LIMIT: MAXIMUM No limit
 MINIMUM C 104
 MATURITY RANGE OF LOANS: Development 10 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Costa Rica
 NAME OF INSTITUTION: Corporacion Costarricense de
 Desarrollo (CODESA)
 ADDRESS: Apartado 10323
 Avenida Central
 Calles 10 y 30
 1000 San Jose
 Costa Rica
 TELEPHONE: 224422
 TELEX: 2405
 CABLE ADDRESS: CODESA
 CONTACT NAME AND TITLE: Ing. Juan Bonilla Ayub
 Presidente Ejecutivo
 GEOGRAPHICAL COVERAGE: COS
 PAID-IN CAPITAL: C 67,005,000
 RESERVES: C 2,163,620
 LENDING LIMIT: MAXIMUM Determined by the Board of
 Directors
 MINIMUM Determined by the Board of
 Directors
 MATURITY RANGE OF LOANS: Determined by the Board of
 Directors
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Costa Rica
 NAME OF INSTITUTION: Corporacion Costarricense de
 Financiamiento Industrial, S.A
 ADDRESS: Apartado 10067
 Urbanizacion Touron
 50 metros sur de "La Republica"
 San Jose
 Costa Rica
 TELEPHONE: 21-22-12
 TELEX: 2305 CDFISA
 CABLE ADDRESS: CDFISA
 CONTACT NAME AND TITLE: William Phelps
 General Manager
 GEOGRAPHICAL COVERAGE: CEN
 PAID-IN CAPITAL: \$US 10 million
 RESERVES: ...
 LENDING LIMIT: MAXIMUM \$US 500,000
 MINIMUM \$US 25,000
 MATURITY RANGE OF LOANS: From 3 to 5 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Cote d'Ivoire
 NAME OF INSTITUTION: Banque Ivoirienne de
 Developpement Industriel
 ADDRESS: 04 B.P. 470
 13, avenue Joseph Anoma
 Abidjan 04
 Cote d'Ivoire
 TELEPHONE: 32-01-11
 TELEX: 23484
 CABLE ADDRESS: BIDIBANK
 CONTACT NAME AND TITLE: Ousmane Somali
 Chef de Guichet
 Konan Lucien
 Directeur Financier
 Gustave Tano
 Directeur Juridique et
 Contentieux
 Sekou Soumahoro
 Directeur Exploitation
 GEOGRAPHICAL COVERAGE: IVC
 PAID-IN CAPITAL: CFAF 2,100 million
 RESERVES: CFAF 731 million
 LENDING LIMIT: MAXIMUM 20% of own funds
 MINIMUM ...
 MATURITY RANGE OF LOANS: 7 to 10 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: ...

COUNTRY: Cote d'Ivoire
NAME OF INSTITUTION: Credit de la Cote d'Ivoire
ADDRESS: 01 B.P. 1720
22 Avenue Joseph Anoma
Abidjan 01
Cote d'Ivoire
TELEPHONE: 32-03-57
TELEX: 22106
CABLE ADDRESS: CREDICODI
CONTACT NAME AND TITLE: Mr. Koutoua Atte Fulgence
Directeur, Departement
Engagements
GEOGRAPHICAL COVERAGE: IVC
PAID-IN CAPITAL: CFAF 4,800 million
RESERVES: CFAF 719 million
LENDING LIMIT: MAXIMUM 80% of project
MINIMUM variable
MATURITY RANGE OF LOANS: 10 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Cyprus
NAME OF INSTITUTION: Bank of Cyprus Ltd
ADDRESS: P.O. Box 1472
86-90 Phaneromeni Street
Nicosia
Cyprus
TELEPHONE: 64064
TELEX: 2451 Kypria Cy
CABLE ADDRESS: Kypraki
CONTACT NAME AND TITLE: N.C. Agrotis
General Manager
A Altounian
Senior Manager, Foreign Relations
GEOGRAPHICAL COVERAGE: CYP
PAID-IN CAPITAL: LC 8 million
RESERVES: LC 10,026,379
LENDING LIMIT: MAXIMUM No limits
MINIMUM
MATURITY RANGE OF LOANS: 5 to 7 years (normally)
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Cyprus
NAME OF INSTITUTION: Cyprus Development Bank Limited,
The
ADDRESS: P.O. Box 1415
50 Arch. Makarios III Avenue
ALFA House, 4th and 5th Floor
Nicosia
Cyprus
TELEPHONE: 57575
TELEX: 2797 DEBANK Cy
CABLE ADDRESS: DEVBANK
CONTACT NAME AND TITLE: Mr. Philios Phylaktis
Senior Analyst
GEOGRAPHICAL COVERAGE: CYP
PAID-IN CAPITAL: LC 2 million
RESERVES: LC 600,300
LENDING LIMIT: MAXIMUM LC 750,000
MINIMUM LC 10,000
MATURITY RANGE OF LOANS: 3 to 8 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Cyprus
NAME OF INSTITUTION: Cyprus Popular Bank Ltd., The
ADDRESS: P.O. Box 2032
Popular Bank Bldg.
39 Arch. Makarios III Avenue
Nicosia
Cyprus
TELEPHONE: 42077
TELEX: 2494
CABLE ADDRESS: LAIKI
CONTACT NAME AND TITLE: Mr. A. Papavassiliou
Director Group Management
Services
GEOGRAPHICAL COVERAGE: CYP
PAID-IN CAPITAL: CL 7,500,000
RESERVES: CL 8,824,000
LENDING LIMIT: MAXIMUM No fixed limits
MINIMUM No fixed limits
MATURITY RANGE OF LOANS: 5 to 7 years, where loans are used
for capital expenditure purposes,
and on demand when used for
working capital purposes
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Djibouti
NAME OF INSTITUTION: Banque pour le Commerce et
l'Industrie - Mer Rouge
ADDRESS: Place Lagarde
Djibouti
Djibouti
TELEPHONE: 35-08-57
TELEX: 5827 DJ
CABLE ADDRESS: MERICOMI
CONTACT NAME AND TITLE: Mr. Xavier Pflumio
Deputy Director General
GEOGRAPHICAL COVERAGE: DJI
PAID-IN CAPITAL: DF 1,200,000
RESERVES: DF 600,000
LENDING LIMIT: MAXIMUM
MINIMUM
MATURITY RANGE OF LOANS: 1 year
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Dominica
NAME OF INSTITUTION: Dominica Agricultural,
Industrial and Development Bank
ADDRESS: P.O. Box 215
2nd Floor
64 Hillsborough Street
Roseau
Dominica
TELEPHONE: 2853, 2299
TELEX: 8620 AID DO
CABLE ADDRESS: AIOBANK
CONTACT NAME AND TITLE: Mr. Vans T LeBlanc
Manager/Director
GEOGRAPHICAL COVERAGE: DMI
PAID-IN CAPITAL: SEC 1,699,835
RESERVES: SEC 194,855
LENDING LIMIT: MAXIMUM SEC 500,000
MINIMUM SEC 1,000
MATURITY RANGE OF LOANS: Up to 20 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Dominica
 NAME OF INSTITUTION: National Commercial and Development Bank of Dominica
 ADDRESS: 64 Hillsborough Street
 Roseau
 Dominica
 TELEPHONE: 4401/3
 TELEX: 8620 MACDEV CO
 CABLE ADDRESS: ...
 CONTACT NAME AND TITLE: Mr. Derek A. Pinard
 General Manager
 Mr. Horsford L. Nicholas
 Assistant Manager, Credit
 GEOGRAPHICAL COVERAGE: DMI
 PAID-IN CAPITAL: SEC 1,912,440
 RESERVES: SEC 1,172,434
 LENDING LIMIT: MAXIMUM No fixed limits
 MINIMUM None
 MATURITY RANGE OF LOANS: From one month to twenty years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Dominican Republic
 NAME OF INSTITUTION: Banco de Desarrollo Industrial SA (Industrial Development Bank)
 ADDRESS: F.O. Box 1234
 Ave. Lope de Vega No 60
 Santa Domingo, D.M
 Dominican Republic
 TELEPHONE: 567-2321/23
 TELEX: ...
 CABLE ADDRESS: ...
 CONTACT NAME AND TITLE: Carlos Rafael Castillo R
 Vicepresidente Ejecutivo
 GEOGRAPHICAL COVERAGE: DOM
 PAID-IN CAPITAL: SRD 3 million
 RESERVES: SRD 1,074,871
 LENDING LIMIT: MAXIMUM 20% of the equity and reserves in specific guarantees
 MINIMUM SRD 10,000
 MATURITY RANGE OF LOANS: 1 to 12 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Dominican Republic
 NAME OF INSTITUTION: Banco de Desarrollo FINADE, S.A.
 ADDRESS: Av. 27 de Febrero #715
 Santo Domingo
 Dominican Republic
 TELEPHONE: (809) 56-4491
 TELEX: 346-0632
 CABLE ADDRESS: ...
 CONTACT NAME AND TITLE: Lic. Luis Culliera
 Oficial de Prestamos Industrial
 GEOGRAPHICAL COVERAGE: DOM
 PAID-IN CAPITAL: SRD 3,308,500
 RESERVES: SRD 98,721
 LENDING LIMIT: MAXIMUM SRD 1.5 million
 MINIMUM SRD 10,000
 MATURITY RANGE OF LOANS: Up to 12 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Dominican Republic
 NAME OF INSTITUTION: Compania Financiera Dominicana, S.A.
 ADDRESS: Apartado 201-2
 Calle Socorro Sanchez No. 11
 Santo Domingo
 Dominican Republic
 TELEPHONE: 685-9151
 TELEX: ITT 3460193
 CABLE ADDRESS: FINANCIERA
 CONTACT NAME AND TITLE: Mr. Miguel O. Tiroe
 General Manager
 Mr. Alberto Genao
 Projects Manager
 Mr. Carlos J. Ravelo
 Loans & Investments Manager
 GEOGRAPHICAL COVERAGE: DOM
 PAID-IN CAPITAL: SRD 4,992,510
 RESERVES: SRD 1,215,222
 LENDING LIMIT: MAXIMUM 10% of the Bank's capital and capital reserves
 MINIMUM SRD 10,000
 MATURITY RANGE OF LOANS: 13 months to 10 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Dominican Republic
 NAME OF INSTITUTION: Banco de Desarrollo FINAGRO, SA
 ADDRESS: Apartado 2320
 Edificio La Isla, 6o piso
 Avenida Tiradentes
 esquina Presidente Gonzales
 Santo Domingo
 Dominican Republic
 TELEPHONE: 567-4441
 TELEX: ...
 CABLE ADDRESS: ...
 CONTACT NAME AND TITLE: Dr. Pedro Padilla Tonos
 Presidente
 Dr. Jaime Alvarez Dugan
 Vicepresidente y Gerente General
 GEOGRAPHICAL COVERAGE: DOM
 PAID-IN CAPITAL: SRD 13,828,764
 RESERVES: SRD 277,747,000
 LENDING LIMIT: MAXIMUM None
 MINIMUM SRD 10,000
 MATURITY RANGE OF LOANS: Short term: 1 to 3 years, medium term: 3 to 8 years; long term: over 8 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Dominican Republic
 NAME OF INSTITUTION: Corporacion de Fomento Industrial
 ADDRESS: Av. 27 de Febrero
 Plaza de la Independencia
 Apartado Postal 1452
 Santo Domingo
 Dominican Republic
 TELEPHONE: 533-8151
 TELEX: 3460079
 CABLE ADDRESS: Fomento
 CONTACT NAME AND TITLE: Teofilo Quico Tabar
 Director General
 GEOGRAPHICAL COVERAGE: CEN
 PAID-IN CAPITAL: SRD 64.0 million
 RESERVES: SRD 21.8 million
 LENDING LIMIT: MAXIMUM SRD 3 million
 MINIMUM SRD 2,000
 MATURITY RANGE OF LOANS: Depends on amount of loan and nature of project
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Dominican Republic
NAME OF INSTITUTION: Fondo de Inversiones para el Desarrollo Economico (FIDE)
ADDRESS: Aptdo. Postal 1347
Pedro Henriquez Urena esquina
Leopoldo Navarro
Santo Domingo
Dominican Republic
TELEPHONE: 689-6336
TELEX: ITT 3460052
RCA 3264186
CABLE ADDRESS: BANCENTRAL
CONTACT NAME AND TITLE: Roberto E. Liz
Director
GEOGRAPHICAL COVERAGE: DOM
PAID-IN CAPITAL: SRD 555.9 million
RESERVES: ...
LENDING LIMIT: MAXIMUM SRD 1 million
MINIMUM SRD 10,000
MATURITY RANGE OF LOANS: Up to 12 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Ecuador
NAME OF INSTITUTION: Banco de Desarrollo del Ecuador S.A. (BEDE)
ADDRESS: Paez 625 y Ramirez Davalos
Quito
Ecuador
TELEPHONE: 551-033
TELEX: 2655 BEDE ED
CABLE ADDRESS: ...
CONTACT NAME AND TITLE: Econ Marco A Flores
Gerente General
GEOGRAPHICAL COVERAGE: ECU
PAID-IN CAPITAL: S 16.126 million
RESERVES: S 670 million
LENDING LIMIT: MAXIMUM No limit
MINIMUM No limit
MATURITY RANGE OF LOANS: Generally up to 10 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: NO
EXPORT CREDITS: NO

COUNTRY: Ecuador
NAME OF INSTITUTION: Banco Nacional de Fomento
ADDRESS: P.O. Box 685
Avenue 10 de Agosto y Ante
Quito
Ecuador
TELEPHONE: 544584, 544444
TELEX: 2256 2372
CABLE ADDRESS: Banfomento
CONTACT NAME AND TITLE: Oswaldo del Pozo
Credit Manager
Fausto Cascante
Industrial Credit Submanager
Camilo Sandoval
Agricultural Credit Submanager
Manuel Sanchez
Industrial Credit Director
GEOGRAPHICAL COVERAGE: ECU
PAID-IN CAPITAL: S 3.000 million
RESERVES: S 4.057.174.344
LENDING LIMIT: MAXIMUM Up to S 20 million for corporate bodies
MINIMUM S 50.000
MATURITY RANGE OF LOANS: Short term, up to 2 years; medium term, from 2 to 7 years; long term, from 7 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Ecuador
NAME OF INSTITUTION: Compania Financiera Ecuatoriana de Desarrollo S.A. (COFIEC)
ADDRESS: P.O. Box 411
Edificio COFIEC
Avenidas Patria y Amazonas
Quito
Ecuador
TELEPHONE: 546-177
TELEX: 2131 COFIEC ED
RESERVES: S 89.944.551
CABLE ADDRESS: COFIEC-QUITO
CONTACT NAME AND TITLE: Dr. Jose Antonio Correa
Presidente
GEOGRAPHICAL COVERAGE: ECU
PAID-IN CAPITAL: S 677.936.000
RESERVES: S 191.600.000
LENDING LIMIT: MAXIMUM S 1 million
MINIMUM S 1 million
MATURITY RANGE OF LOANS: Bank gives short, medium and long term loans. Fixed capital loans are for 10 years with a grace period of 3 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Ecuador
NAME OF INSTITUTION: Financiera Andina SA (FINANDES)
ADDRESS: Casilla 3250
Av Eloy Alfaro 939 y Amazonas
Quito
Ecuador
TELEPHONE: 552-608
TELEX: 2424 ED
CABLE ADDRESS: FINANDES
CONTACT NAME AND TITLE: Dr. Fernando Dongilio
Gerente General
GEOGRAPHICAL COVERAGE: ECU
PAID-IN CAPITAL: S 280 million
RESERVES: ...
LENDING LIMIT: MAXIMUM S 56 million
MINIMUM S 2 million
MATURITY RANGE OF LOANS: 90 days to 10 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Ecuador
NAME OF INSTITUTION: Financiera del Sur (FINANSUR)
ADDRESS: Casilla 6020
Carchi 702 y 9 Octubre
Edif Salco 4to Piso
Guayaquil
Ecuador
TELEPHONE: 391177, 391882, 391495
TELEX: 3487
CABLE ADDRESS: ...
CONTACT NAME AND TITLE: Guillermo Lasso Mendoza
Presidente Ejecutivo
GEOGRAPHICAL COVERAGE: RLA
PAID-IN CAPITAL: S 613.978.800
RESERVES: S 36.804.393
LENDING LIMIT: MAXIMUM 15% of paid up capital and reserves
MINIMUM None
MATURITY RANGE OF LOANS: Up to June 1994
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Egypt

NAME OF INSTITUTION: Arab Investment Bank
ADDRESS: 1113 Cornich El-Jel St.
P.O. Box 1147
Cairo
Egypt

TELEPHONE: 753301, 753302, 753380
TELEX: 93025, 93792 INYBK UN
CABLE ADDRESS: INVESBANK
CONTACT NAME AND TITLE: Mahmoud Soliman
Manager, Planning & Research
Osman Abdul Aziz
Asst. Head of Planning Sector

GEOGRAPHICAL COVERAGE: EGY
PAID-IN CAPITAL: \$US 13,076,649
RESERVES: \$US 12,258,030
LENDING LIMIT: MAXIMUM None
MINIMUM None
MATURITY RANGE OF LOANS: Investment sector: 2 to 7 years.
credit sector: 1 to 2 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Egypt

NAME OF INSTITUTION: Misr Iran Development Bank
ADDRESS: P.O. Box 219 Orman
The Nile Tower
21, Giza Street
Giza
Egypt

TELEPHONE: 727311, 727091, 727570
TELEX: 20474, 22407 MIOB UN
CABLE ADDRESS: MIRBANK
CONTACT NAME AND TITLE: Dr Ibrahim Moustfar
General Manager

GEOGRAPHICAL COVERAGE: EGY
PAID-IN CAPITAL: \$US 40 million
RESERVES: \$US 6,950,385
LENDING LIMIT: MAXIMUM Up to 15% of the bank's subscribed
capital and reserves
MINIMUM None
MATURITY RANGE OF LOANS: 5 to 7 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Egypt

NAME OF INSTITUTION: National Bank for Development
(NBD)
ADDRESS: 48-50 Abdel Khaled Sarwat St
Cairo
Egypt

TELEPHONE: 933331, 933559
TELEX: 94093-94089 NBD UN
CABLE ADDRESS: BANDEVELOP
CONTACT NAME AND TITLE: Mrs Amira Aboustett
Manager

GEOGRAPHICAL COVERAGE: EGY
PAID-IN CAPITAL: LE 37.5 million
RESERVES: LE 7,663,295
LENDING LIMIT: MAXIMUM 86% of total deposits
MINIMUM None
MATURITY RANGE OF LOANS: Commercial loans: 1 to 3 years.
investment loans: 3 to 7 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: El Salvador

NAME OF INSTITUTION: Banco Central de Reserva
de El Salvador
ADDRESS: 1a Calle Poniente y
7a Avenida Norte
San Salvador
El Salvador

TELEPHONE: 221144
TELEX: 20088
CABLE ADDRESS: BACEN
CONTACT NAME AND TITLE: Mr Mauricio Antonio Gallardo
Subgerente de Credito y Valores
Mr Armando Barrios
Subgerente de Administracion y
Tesoreria

GEOGRAPHICAL COVERAGE: ELS
PAID-IN CAPITAL: C 2,500,000
RESERVES: C 309,091,953
LENDING LIMIT: MAXIMUM C 5 million
MINIMUM No limit
MATURITY RANGE OF LOANS: Up to 12 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: El Salvador

NAME OF INSTITUTION: Banco de Desarrollo e Inversion,
S.A
ADDRESS: Apartado Postal 1845
67a Av Nte y
Blvd San Antonio Abad
San Salvador
El Salvador

TELEPHONE: 23-7888, 73-7079
TELEX: 20261 DESARROLLO
CABLE ADDRESS:
CONTACT NAME AND TITLE: Jose Julio Bolanos
Presidente

GEOGRAPHICAL COVERAGE: ELS
PAID-IN CAPITAL: C 17 million
RESERVES: C 8,054,082
LENDING LIMIT: MAXIMUM C 7.5 million
MINIMUM C 1,000
MATURITY RANGE OF LOANS: Up to 10 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: El Salvador

NAME OF INSTITUTION: Fondo de Financiamiento y
Garantia para la Pequena Empresa
ADDRESS: P.O. Box 1990
1a Diagonal y Diagonal Principe
Edif Diaz Sol
Urbanizacion la Esperanza
San Salvador
El Salvador

TELEPHONE: 259466
TELEX:
CABLE ADDRESS: FIGAPE
CONTACT NAME AND TITLE: Ing Leopoldo Samayoa Quiroz
Presidente

GEOGRAPHICAL COVERAGE: ELS
PAID-IN CAPITAL: C 43.1 million
RESERVES:
LENDING LIMIT: MAXIMUM C 300,000
MINIMUM C 1,000
MATURITY RANGE OF LOANS: Working capital: 4 years.

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Equatorial Guinea
 NAME OF INSTITUTION: Banco de Credito y Desarrollo
 ADDRESS: Apartado 39
 Avenida de la Libertad, No. 1
 Malabo
 Equatorial Guinea
 2146
 TELEPHONE:
 TELEX:
 CABLE ADDRESS: CREDIBANDE
 CONTACT NAME AND TITLE: Feliciano Ntugu Msa
 Director General
 Jose Mo Chumu Eboiche
 Subdirector General
 Mauricio Mba Ebosogo
 Interventor General
 GEOGRAPHICAL COVERAGE: EGG
 PAID-IN CAPITAL: EX 35 million
 RESERVES: EX 495,837,992
 LENDING LIMIT: MAXIMUM EX 200 million
 MINIMUM EX 1 million
 MATURITY RANGE OF LOANS: Commercial and financial: 90 to
 360 days; investment: 1 to 5 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Ethiopia
 NAME OF INSTITUTION: Agricultural and Industrial
 Development Bank
 ADDRESS: P.O. Box 1900
 Josip Broz Tito St.
 Addis Ababa
 Ethiopia
 151188-9
 TELEPHONE: AIDB 21173
 TELEX: AIDBANK
 CABLE ADDRESS: Ato Bruck Kebede
 CONTACT NAME AND TITLE: Manager, Industrial Department
 GEOGRAPHICAL COVERAGE: ETH
 PAID-IN CAPITAL: Br 100 million
 RESERVES: Br 7,775,921
 LENDING LIMIT: MAXIMUM Br 20 million
 MINIMUM No minimum
 MATURITY RANGE OF LOANS: Up to 15 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Fiji
 NAME OF INSTITUTION: Commonwealth Development
 Corporation
 ADDRESS: P.O. Box 161
 Suva
 Fiji
 25607
 TELEPHONE: FJ2412
 TELEX:
 CABLE ADDRESS:
 CONTACT NAME AND TITLE: M.C. Hodgson
 Representative
 GEOGRAPHICAL COVERAGE: FIJ, VAN, SOI
 PAID-IN CAPITAL:
 RESERVES:
 LENDING LIMIT: MAXIMUM L stg 20 million
 MINIMUM L stg 1 million
 MATURITY RANGE OF LOANS: Flexible, but generally not less
 than 8 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Fiji
 NAME OF INSTITUTION: Fiji Development Bank
 ADDRESS: G.P.O. Box 104
 360 Victoria Parade
 Suva
 Fiji
 25661
 TELEPHONE:
 TELEX:
 CABLE ADDRESS: DEVBANK, Suva
 CONTACT NAME AND TITLE: Philip Wong
 Industrial Division
 Isoa Kaloumaira
 Asst. Manager, Industrial
 Division
 GEOGRAPHICAL COVERAGE: FIJ
 PAID-IN CAPITAL: SF 20,988,000
 RESERVES: SF 3,578,000
 LENDING LIMIT: MAXIMUM SF 4,300,000
 MINIMUM SF 200
 MATURITY RANGE OF LOANS: 3 to 12 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Gabon
 NAME OF INSTITUTION: Banque Gabonaise de
 Developpement
 ADDRESS: B.P. 5
 Rue Alfred Marche
 Libreville
 Gabon
 TELEPHONE: 722429, 722489
 TELEX: 5430 BAGDEV GO
 CABLE ADDRESS: CREDIGABON Libreville
 CONTACT NAME AND TITLE: Jacques Diouf
 Director of Credit Department
 GEOGRAPHICAL COVERAGE: GAB
 PAID-IN CAPITAL: CFAF 7,000 million
 RESERVES: CFAF 913,017,925
 LENDING LIMIT: MAXIMUM No limit
 MINIMUM No limit
 MATURITY RANGE OF LOANS: 7 or 8 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Gabon
 NAME OF INSTITUTION: Commission des Communautés
 Europeennes
 ADDRESS: Fonds Europeen de Developpement
 B.P. 321
 Libreville
 Gabon
 TELEPHONE: 732228, 232250
 TELEX: 5511 GO
 CABLE ADDRESS:
 CONTACT NAME AND TITLE: M. Dominique David
 Delege de la Commission des CE
 GEOGRAPHICAL COVERAGE: GAB, STP
 PAID-IN CAPITAL:
 RESERVES:
 LENDING LIMIT: MAXIMUM Gabon ECU 16 million (1980-85),
 Sao Tome ECU 4 million (1980-85)
 MINIMUM
 MATURITY RANGE OF LOANS: 40 years, 10 years with 12
 deferred interest
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Gambia
 NAME OF INSTITUTION: Gambia Commercial and Development Bank
 ADDRESS: 3/4 Buckle Street
 P.O. Box 666
 Banjul
 Gambia
 TELEPHONE: 8651
 TELEX: 2221 Gy
 CABLE ADDRESS: COMBANK Banjul
 CONTACT NAME AND TITLE: The Development Manager
 GEOGRAPHICAL COVERAGE: GAM
 PAID-IN CAPITAL: D 2 million
 RESERVES: D 2,780,000
 LENDING LIMIT: MAXIMUM
 MINIMUM: None
 MATURITY RANGE OF LOANS: Varies from loan to loan
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Ghana
 NAME OF INSTITUTION: Agricultural Development Bank
 ADDRESS: P.O. Box 4191
 Accra
 Ghana
 TELEPHONE: 28453 to 6
 TELEX: 2295
 CABLE ADDRESS: AGRICBANK, Accra
 CONTACT NAME AND TITLE: J.K. Debrah
 Manager
 GEOGRAPHICAL COVERAGE: GHA
 PAID-IN CAPITAL: C 60 million
 RESERVES: C 49,037,591
 LENDING LIMIT: MAXIMUM
 MINIMUM: None
 MATURITY RANGE OF LOANS: Short term: up to 1.5 years.
 medium term: 1.5 to 5 years; long
 term: over 5 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Ghana
 NAME OF INSTITUTION: Bank for Housing and Construction
 ADDRESS: P.O. Box M.1
 Accra
 Ghana
 TELEPHONE: 20032
 TELEX: 2096 BANKHOUSE ACCRA
 CABLE ADDRESS: BANKHOUSE, ACCRA
 CONTACT NAME AND TITLE: Mr. Yaw Osafo-Maafa
 Managing Director
 GEOGRAPHICAL COVERAGE: GHA
 PAID-IN CAPITAL: C 20 million
 RESERVES: C 45,026,802
 LENDING LIMIT: MAXIMUM
 MINIMUM: C 50,000
 MATURITY RANGE OF LOANS: Short term: up to 1 year; medium
 term: 1 to 5 years; long term
 over 5 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Ghana
 NAME OF INSTITUTION: Ghanaian Enterprises Development Commission
 ADDRESS: P.O. Box M. 189
 Mprocco Road
 Accra
 Ghana
 TELEPHONE: 21537
 TELEPHONE: ENTECOM ACCRA
 TELEX: P.K. Akomaning
 CABLE ADDRESS: Acting Chief Executive
 CONTACT NAME AND TITLE: GHA
 GEOGRAPHICAL COVERAGE: C 11 million
 PAID-IN CAPITAL: M-1
 RESERVES: C 100,000 (small scale); C 300,000
 (medium scale)
 LENDING LIMIT: MAXIMUM
 MINIMUM: C 50,000
 MATURITY RANGE OF LOANS: From 12 to 36 months
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Ghana
 NAME OF INSTITUTION: National Investment Bank
 ADDRESS: P.O. Box 3726
 37 Kwame Nkrumah Avenue
 Accra
 Ghana
 TELEPHONE: 21312
 TELEX: 2161 INVESTOR ACCRA
 CABLE ADDRESS: INVESTBANK Accra
 CONTACT NAME AND TITLE: Mr. C.A. Doku
 Senior Director, Operations
 Mr. E.F. Wood
 Head, Projects Dept.
 GEOGRAPHICAL COVERAGE: GHA
 PAID-IN CAPITAL: C 39 million
 RESERVES: C 63,739,813
 LENDING LIMIT: MAXIMUM
 MINIMUM: 20% of bank's equity
 MATURITY RANGE OF LOANS: 2 to 6 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: NO
 EXPORT CREDITS: NO

COUNTRY: Grenada
 NAME OF INSTITUTION: Grenada Development Bank
 ADDRESS: The Carenage
 St. George's
 Grenada
 TELEPHONE: 2382, 3943
 TELEX: 418 MINFIN
 CABLE ADDRESS: Mr. Aaron Moses
 CONTACT NAME AND TITLE: Acting Manager
 GEOGRAPHICAL COVERAGE: GRN
 PAID-IN CAPITAL: \$US 1,194,030
 RESERVES: \$US 51,000
 LENDING LIMIT: MAXIMUM
 MINIMUM: \$US 200,000
 \$US 500
 MATURITY RANGE OF LOANS: Short term: up to 18 months;
 medium term: 18 months to 5 years;
 long term: 5 to 10 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Grenada
 NAME OF INSTITUTION: National Commercial Bank of Grenada Ltd
 ADDRESS: P.O. Box 57
 Halifax & Hillsborough Sts.
 St. George's
 Grenada
 TELEPHONE: 3566, 3567
 TELEX: 3413 NACO GA
 CABLE ADDRESS: NATBANK
 CONTACT NAME AND TITLE: Mr. M.B. Archibald
 General Manager
 GEOGRAPHICAL COVERAGE: GRN
 PAID-IN CAPITAL: SEC 7,500
 RESERVES: SEC 2,162
 LENDING LIMIT: MAXIMUM None
 MINIMUM None
 MATURITY RANGE OF LOANS: 1 to 7 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Guatemala
 NAME OF INSTITUTION: Banco Industrial, S.A.
 ADDRESS: 7a Avenida 5-10
 Zona 4
 Centro Financiero
 Guatemala City
 Guatemala
 TELEPHONE: 312323
 TELEX: BAINSA GU 5236, 5395
 CABLE ADDRESS: BAINSA GU
 CONTACT NAME AND TITLE: Lic. N. Rodolfo Castellanos D
 General Manager
 GEOGRAPHICAL COVERAGE: GUA
 PAID-IN CAPITAL: 0.25 million
 RESERVES: 0.4 million
 LENDING LIMIT: MAXIMUM None
 MINIMUM None
 MATURITY RANGE OF LOANS: 2 to 5 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Guatemala
 NAME OF INSTITUTION: Financiera Industrial y Agropecuaria S.A.
 ADDRESS: Avenida la Reforma 10-00
 Zona 9
 Guatemala City
 Guatemala
 TELEPHONE: 310303, 310401, 321733
 TELEX: 5958 GU
 CABLE ADDRESS: FINOUST GUATEMALA
 CONTACT NAME AND TITLE: Maria Isabel Matheu
 Secretaria de Gerencia
 GEOGRAPHICAL COVERAGE: GUA
 PAID-IN CAPITAL: 0.47, 925, 236
 RESERVES: 0.8, 340, 506
 LENDING LIMIT: MAXIMUM Depends on project
 MINIMUM 0.5, 000
 MATURITY RANGE OF LOANS: 3 to 12 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Guyana
 NAME OF INSTITUTION: Guyana Co-operative Agricultural and Industrial Development Bank
 ADDRESS: P.O. Box 1007
 126 Parade & Barrack Sts
 Kingston
 Georgetown
 Guyana
 TELEPHONE: (02) 58808
 TELEX: ...
 CABLE ADDRESS: GUYABANK
 CONTACT NAME AND TITLE: Mr. John Butters
 General Manager
 GEOGRAPHICAL COVERAGE: GUY
 PAID-IN CAPITAL: \$665,031,000
 RESERVES: Nil
 LENDING LIMIT: MAXIMUM No ceiling
 MINIMUM Depends on viability of project
 MATURITY RANGE OF LOANS: 1 to 10 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Haiti
 NAME OF INSTITUTION: Banque Nationale de Developpement Agricole et Industriel (BNDAI)
 ADDRESS: Casier Postal 1313
 Angle Rues au Quai and des Miracles
 Port-au-Prince
 Haiti
 TELEPHONE: 2-1969
 TELEX: IDEY 3490115
 CABLE ADDRESS: IDEY
 CONTACT NAME AND TITLE: Leonce F. Theusma
 Managing Director
 GEOGRAPHICAL COVERAGE: HAI
 PAID-IN CAPITAL: G 70,500,000
 RESERVES: ...
 LENDING LIMIT: MAXIMUM None
 MINIMUM G 50,000
 MATURITY RANGE OF LOANS: Medium and long term
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Honduras
 NAME OF INSTITUTION: Banco Nacional de Desarrollo Agricola
 ADDRESS: Apartado 212
 Comayagua D.C.
 Honduras
 TELEPHONE: 22 22 01 to 08
 TELEX: 1105
 CABLE ADDRESS: Apdo Postal 212, Comayagua
 CONTACT NAME AND TITLE: Roberto Zelaya Echeverria
 Licenciado en Admon. de Empresas
 GEOGRAPHICAL COVERAGE: HON
 PAID-IN CAPITAL: L 716,119,200
 RESERVES: L 111,837,200
 LENDING LIMIT: MAXIMUM 25% of the Bank's capital
 MINIMUM L 1,000
 MATURITY RANGE OF LOANS: 12 months to 15 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Honduras

NAME OF INSTITUTION: Banco Sogerin, S.A

ADDRESS: Apartado Postal 440
Tera calle, 8 Ave No 35
Barrio El Centro
San Pedro Sula
Cortes
Honduras

TELEPHONE: 52-5948

TELEX: 5526 SOGERIN HO

CABLE ADDRESS: Apartado Postal 440

CONTACT NAME AND TITLE: Edmond L. Bogran
Presidente y Gerente General

GEOGRAPHICAL COVERAGE: HDN

PAID-IN CAPITAL: \$US 3,848,000

RESERVES: \$US 664,000

LENDING LIMIT: MAXIMUM \$US 900,000
MINIMUM \$US 5,000

MATURITY RANGE OF LOANS: Up to 10 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Honduras

NAME OF INSTITUTION: Corporacion Nacional de Inversiones (CONADI)

ADDRESS: Apartado Postal 842
Barrio la Grandja
Comayagueua, D.C.
Honduras

TELEPHONE: 33-250

TELEX: 1192 CONADI HO

CABLE ADDRESS: CONADI

CONTACT NAME AND TITLE: Angel Eduardo Ramos S
Presidente Ejecutivo

GEOGRAPHICAL COVERAGE: HDN

PAID-IN CAPITAL: ...

RESERVES: ...

LENDING LIMIT: MAXIMUM None
MINIMUM L 750,000

MATURITY RANGE OF LOANS: Depends on resources, amount and nature of project to be financed

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: NO
EXPORT CREDITS: NO

COUNTRY: India

NAME OF INSTITUTION: Export-Import Bank of India

ADDRESS: Maker Chambers IV
222 Nariman Point
Bombay 400 021
India

TELEPHONE: 223320

TELEX: 011-2779

CABLE ADDRESS: EXIMINDIA

CONTACT NAME AND TITLE: Mr. A.V. Somaiya
Manager, Coordination

GEOGRAPHICAL COVERAGE: IND

PAID-IN CAPITAL: Rs 1275 million

RESERVES: Rs 211 million

LENDING LIMIT: MAXIMUM Nil
MINIMUM Nil

MATURITY RANGE OF LOANS: 90 days to 12 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: India

NAME OF INSTITUTION: Industrial Credit and Investment Corporation of India Limited, The

ADDRESS: 163, Backbay Reclamation
Bombay 400 020
India

TELEPHONE: 2022535

TELEX: 113062 ICIC IN

CABLE ADDRESS: CREDCORP BOMBAY

CONTACT NAME AND TITLE: S.S. Nadkarni
Chairman & Managing Director
S.V. Shah
Whole-time Director

GEOGRAPHICAL COVERAGE: IND

PAID-IN CAPITAL: Rs 405 million

RESERVES: Rs 813 million

LENDING LIMIT: MAXIMUM ...
MINIMUM ...

MATURITY RANGE OF LOANS: Average of twelve years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: ...
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: ...

COUNTRY: India

NAME OF INSTITUTION: Industrial Development Bank of India

ADDRESS: Nariman Bhavan
227 Vinay K. Shah Marg
Nariman Point
Post Bag 10020
Bombay 400 021
India

TELEPHONE: 2021012, 2023636

TELEX: 011-2193

CABLE ADDRESS: INDBANKIND

CONTACT NAME AND TITLE: Mr. S.A. Dave
Executive Director
Mr. S.M. Palia
Executive Director
Mr. Philip Thomas
Executive Director

GEOGRAPHICAL COVERAGE: IND

PAID-IN CAPITAL: Rs 3,850 million

RESERVES: Rs 2,713 million

LENDING LIMIT: MAXIMUM None
MINIMUM None

MATURITY RANGE OF LOANS: 3 to 15 years, but in exceptional cases, permitted to lend up to 25 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: India

NAME OF INSTITUTION: Industrial Finance Corporation of India

ADDRESS: P.O. Box 363
16 Sansad Marg
New Delhi 110 001
India

TELEPHONE: 312-052

TELEX: 31-2623

CABLE ADDRESS: FINCO NEW DELHI

CONTACT NAME AND TITLE: Mr. D.N. Davar
Chairman

GEOGRAPHICAL COVERAGE: IND

PAID-IN CAPITAL: Rs 275 million

RESERVES: Rs 880.8 million

LENDING LIMIT: MAXIMUM None
MINIMUM None

MATURITY RANGE OF LOANS: 7 to 12 years with a grace period of about 3 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: India

NAME OF INSTITUTION: Karnataka State Financial Corporation

ADDRESS: 25, Mahatma Gandhi Road
Bangalore 560 001
India

TELEPHONE: 563017

TELEX: 0845-8169

CABLE ADDRESS: MYFINCORP

CONTACT NAME AND TITLE: Managing Director

GEOGRAPHICAL COVERAGE: IND

PAID-IN CAPITAL: Rs 100 million

RESERVES: Rs 110.9 million

LENDING LIMIT: MAXIMUM Rs 6 million
MINIMUM None

MATURITY RANGE OF LOANS: 5 to 8 years

FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: NO

EQUITY INVESTMENT IN PROJECTS: NO

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: NO

COUNTRY: India

NAME OF INSTITUTION: National Cooperative Development Corporation

ADDRESS: 4, Siri Institutional Area
Hauz Khas
New Delhi 110 016
India

TELEPHONE: 669246

TELEX: 3559 ND

CABLE ADDRESS: COPCORP NEW DELHI

CONTACT NAME AND TITLE: Mr. R.V. Gupta
Managing Director

GEOGRAPHICAL COVERAGE: IND

PAID-IN CAPITAL: Rs 645.0 million

RESERVES: Rs 246.6 million

LENDING LIMIT: MAXIMUM None
MINIMUM None

MATURITY RANGE OF LOANS: Average of 7 to 15 years

FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES

EQUITY INVESTMENT IN PROJECTS: YES

PROJECTS IN PRIVATE SECTOR: NO

EXPORT CREDITS: NO

COUNTRY: India

NAME OF INSTITUTION: National Small Industries Corporation Ltd (NSIC), The

ADDRESS: Lagna Udyog Bhavan
Okhla Industrial Estate
New Delhi 110 020
India

TELEPHONE: 337071

TELEX: NSIC 31-3039

CABLE ADDRESS: SMALCORP

CONTACT NAME AND TITLE: Mr. T. Radhakrishna
Executive Director (MKG)
Mr. N.K. Sharma
General Manager (Exports)

GEOGRAPHICAL COVERAGE: IND

PAID-IN CAPITAL: Rs 117 million

RESERVES: Rs 31.64 million

LENDING LIMIT: MAXIMUM Rs 2 million
MINIMUM Rs 1,000

MATURITY RANGE OF LOANS: Up to 7.5 years

FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES

EQUITY INVESTMENT IN PROJECTS: NO

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: YES

COUNTRY: Indonesia

NAME OF INSTITUTION: Bahana Pembinaan Usaha Indonesia, P.T.

ADDRESS: P.O. Box 3228 JKT.
Jl. Teuku Cik Ditiro No 23
Jakarta Pusat
Indonesia

TELEPHONE: 325207

TELEX: 45332 BAHANA IA

CABLE ADDRESS: PARTISIPASI

CONTACT NAME AND TITLE: Mr. Nararya Sutrasno
Project Nurturing Division
Mr. Benjamin Sebayang
Project Nurturing Dept. Region 1

GEOGRAPHICAL COVERAGE: INS

PAID-IN CAPITAL: Rp 6,000 million

RESERVES: Rp 369 million

LENDING LIMIT: MAXIMUM Rp 350 million
MINIMUM Rp 30 million

MATURITY RANGE OF LOANS: 3 to 5 years

FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES

EQUITY INVESTMENT IN PROJECTS: YES

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: NO

COUNTRY: Indonesia

NAME OF INSTITUTION: Bank Bumi Daya

ADDRESS: P.O. Box 106
Jalan Imam Bonjol 61
Jakarta
Indonesia

TELEPHONE: 333721

TELEX: 44277. 44400. 46355 bdpst jkt

CABLE ADDRESS: BEDEPUSAT

CONTACT NAME AND TITLE: Mr. Moh. Saadikun Hardjodarsono
Managing Director
Mrs. Iswandi Soemjatno
General Manager

GEOGRAPHICAL COVERAGE: INS

PAID-IN CAPITAL: Rp 30 billion

RESERVES: Rp 141 billion

LENDING LIMIT: MAXIMUM
MINIMUM

MATURITY RANGE OF LOANS: 10 years, depending on requirements. 1 year for working capital (may be prolonged)

FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: NO

EQUITY INVESTMENT IN PROJECTS: YES

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: YES

COUNTRY: Indonesia

NAME OF INSTITUTION: Bank Pembangunan Indonesia

ADDRESS: Jalan Gondangdia Lama No 2-4
Jakarta
Indonesia

TELEPHONE: 321908

TELEX: 01.44214. 01.44335

CABLE ADDRESS: BAPINDO

CONTACT NAME AND TITLE: Mr. Towil Heryoto
Manager, Finance & Accounting Dept.
Mr. Poedjan Widodo
Manager, Funds Dept.

GEOGRAPHICAL COVERAGE: INS

PAID-IN CAPITAL: Rp 49,981,153,000

RESERVES: Rp 44,891,326,000

LENDING LIMIT: MAXIMUM 20% of the Bank's net worth
MINIMUM None

MATURITY RANGE OF LOANS: 5 to 15 years

FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: NO

EQUITY INVESTMENT IN PROJECTS: YES

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: YES

COUNTRY: Indonesia

NAME OF INSTITUTION: Irian Jaya Joint Development Foundation

ADDRESS: P.O. Box 410
Jalan Percetakan Negara No 4-5
Jayapura
Irian Jaya
Indonesia

TELEPHONE: (0967) 22170, 22281

TELEX: 76148 YAKIJ JAP

CABLE ADDRESS: YAKIJ JAYAPURA

CONTACT NAME AND TITLE: Masziah Harid
Acting Chief Executive

GEOGRAPHICAL COVERAGE: INS

PAID-IN CAPITAL: Rp 3,294,150,000

RESERVES: Rp 242,316,000

LENDING LIMIT: MAXIMUM Average around \$1,000 each
MINIMUM

MATURITY RANGE OF LOANS: ...

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Indonesia

NAME OF INSTITUTION: Private Development Finance Company of Indonesia (PDPCI)

ADDRESS: P.O. Box 3435/Jkt
60 Jalan Abdul Muis
Jakarta-Pusat
Indonesia

TELEPHONE: 366608

TELEX: 46778 PDPCI IA

CABLE ADDRESS: BEASWASTA

CONTACT NAME AND TITLE: Mr. Ismeth Abdullah
Manager Project Dept.

GEOGRAPHICAL COVERAGE: INS

PAID-IN CAPITAL: Rp 4,540 million

RESERVES: Rp 2,238 million

LENDING LIMIT: MAXIMUM Rp 2,400 million for a single project, Rp 4,000 million for a group of companies
MINIMUM Rp 100 million

MATURITY RANGE OF LOANS: 5 to 10 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Indonesia

NAME OF INSTITUTION: Usaha Pembiayaan Pembangunan Indonesia, P.T.

ADDRESS: P.O. Box 24/JKT
Jalan Abdul Muis No 28
Jakarta
Indonesia

TELEPHONE: 345621 (5 lines)

TELEX: 46349 DEVLIN IA

CABLE ADDRESS: DEVLIN JAKARTA

CONTACT NAME AND TITLE: Lukman D. Wijaya
Company Secretary
Masri Ard:
Deputy Managing Director/
Eastern Region

GEOGRAPHICAL COVERAGE: INS

PAID-IN CAPITAL: Rp 8,000 million

RESERVES: Rp 943 million

LENDING LIMIT: MAXIMUM Rp 2,446 million
MINIMUM Rp 227 million

MATURITY RANGE OF LOANS: 3 to 15 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Iran, Islamic Republic of

NAME OF INSTITUTION: Bank of Mine and Industry

ADDRESS: P.O. Box 4978
593 Hafez Ave Roodsar Inter
11365 Tehran
Iran, Islamic Republic of

TELEPHONE: 893271-9

TELEX: 212816, 214120 IMB IR

CABLE ADDRESS: SANAT BANK

CONTACT NAME AND TITLE: Mr. Morteza Arami
Managing Director

GEOGRAPHICAL COVERAGE: IRA

PAID-IN CAPITAL: RIs 49.2 billion

RESERVES: RIs 132 billion

LENDING LIMIT: MAXIMUM RIs 3 billion
MINIMUM RIs 60 million

MATURITY RANGE OF LOANS: Short term: 1 to 3 years, long term: up to 6 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Iran, Islamic Republic of

NAME OF INSTITUTION: Bank Ostan Cilan

ADDRESS: P.O. Box 1555
Rasht
Iran, Islamic Republic of

TELEPHONE: 0231-37018

TELEX:

CABLE ADDRESS:

CONTACT NAME AND TITLE: M. Ebrahimi
President

GEOGRAPHICAL COVERAGE: IRA

PAID-IN CAPITAL: RIs 400 million

RESERVES:

LENDING LIMIT: MAXIMUM
MINIMUM

MATURITY RANGE OF LOANS:

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Iran, Islamic Republic of

NAME OF INSTITUTION: Bank Ostan of Eastern Azarbaejan

ADDRESS: P.O. Box 320
Khomeni Ave
Tabriz
Iran, Islamic Republic of

TELEPHONE: (041) 50062

TELEX:

CABLE ADDRESS:

CONTACT NAME AND TITLE: OSTANBANK Tabriz
Mr. B. Khiravar
Managing Director

GEOGRAPHICAL COVERAGE: IRA

PAID-IN CAPITAL: RIs 900 million

RESERVES: RIs 21.7 million

LENDING LIMIT: MAXIMUM RIs 225 million
MINIMUM None

MATURITY RANGE OF LOANS: 3 to 7 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Iran, Islamic Republic of

NAME OF INSTITUTION: Bank Saderat Iran
ADDRESS: 27, Talaghani Avenue
Teheran
Iran, Islamic Republic of
021-648194

TELEPHONE: 212352

CABLE ADDRESS: SADER BANK

CONTACT NAME AND TITLE: Mr. A.N. Sarrafi
Manager, Province Banks Co-ordination Dept.

GEOGRAPHICAL COVERAGE: IRA

PAID-IN CAPITAL: RIs 18,000 million

RESERVES: ...

LENDING LIMIT: MAXIMUM Depends on cost of project
MINIMUM ...

MATURITY RANGE OF LOANS: ...

FINANCING AVAILABLE FOR

STUDY OR PREPARATION OF PROJECTS: YES

EQUITY INVESTMENT IN PROJECTS: YES

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: YES

COUNTRY: Jamaica

NAME OF INSTITUTION: National Development Bank of Jamaica Ltd
ADDRESS: P.O. Box 8309
11a-15 Oxford Rd
Kingston 5
Jamaica
West Indies

TELEPHONE: 929-6124 to 8

TELEX: 2222

CABLE ADDRESS: NDBJAM

CONTACT NAME AND TITLE: Noel A. Lyon
Managing Director

GEOGRAPHICAL COVERAGE: JAM

PAID-IN CAPITAL: \$J 46,289,462

RESERVES: \$J 5,736,013

LENDING LIMIT: MAXIMUM \$J 15 million
MINIMUM None

MATURITY RANGE OF LOANS: 3 to 10 years

FINANCING AVAILABLE FOR

STUDY OR PREPARATION OF PROJECTS: YES

EQUITY INVESTMENT IN PROJECTS: NO

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: NO

COUNTRY: Jamaica

NAME OF INSTITUTION: National Investment Bank of Jamaica Ltd
ADDRESS: P.O. Box 889
Scotiabank Centre, 9th Floor
Cnr Duke & Port Royal Streets
Kingston
Jamaica

TELEPHONE: (809) 922-0195 to 9

TELEX: 2487 JAMICO

CABLE ADDRESS: JAMINVEST KINGSTON

CONTACT NAME AND TITLE: Mr. John B. Williams
Managing Director

GEOGRAPHICAL COVERAGE: JAM

PAID-IN CAPITAL: \$J 300 million

RESERVES: \$J 80 million

LENDING LIMIT: MAXIMUM Loans proportional to equity
MINIMUM \$J 1 million

MATURITY RANGE OF LOANS: 1 to 20 years

FINANCING AVAILABLE FOR

STUDY OR PREPARATION OF PROJECTS: NO

EQUITY INVESTMENT IN PROJECTS: YES

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: NO

COUNTRY: Jordan

NAME OF INSTITUTION: Industrial Development Bank
ADDRESS: P.O. Box 1982
Jebel Amman
Zahrani St.
Amman
Jordan

TELEPHONE: 42216/19

TELEX: 21349 IDB JO

CABLE ADDRESS: BANKSINA1

CONTACT NAME AND TITLE: Mr. Ahmad Eid
Head Investment Department
Mr. Walid Khatib
Head Small Scale Industry Department
Mr. Mazen El-Shaker
Head Research & Identification Division

GEOGRAPHICAL COVERAGE: JOR

PAID-IN CAPITAL: JD 5,691,100

RESERVES: JD 2,711,347

LENDING LIMIT: MAXIMUM JD 1,260,367
MINIMUM JD 100J

MATURITY RANGE OF LOANS: 1 to 15 years

FINANCING AVAILABLE FOR

STUDY OR PREPARATION OF PROJECTS: YES

EQUITY INVESTMENT IN PROJECTS: YES

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: NO

COUNTRY: Jordan

NAME OF INSTITUTION: Jordan Industrial Investments Corporation
ADDRESS: P.O. Box 927022
Amman
Jordan

TELEPHONE: 639714, 625775

TELEX: 23228 JMC JO

CABLE ADDRESS: ...

CONTACT NAME AND TITLE: Zeid J. Sha sha a
Chairman

GEOGRAPHICAL COVERAGE: JOR, EG, IRC

PAID-IN CAPITAL: JD 2 million

RESERVES: JD 193,342

LENDING LIMIT: MAXIMUM Four times capital
MINIMUM None

MATURITY RANGE OF LOANS: 5 years

FINANCING AVAILABLE FOR

STUDY OR PREPARATION OF PROJECTS: YES

EQUITY INVESTMENT IN PROJECTS: YES

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: NO

COUNTRY: Kenya

NAME OF INSTITUTION: Industrial Development Bank Ltd (IDB)
ADDRESS: P.O. Box 44036
National Bank Building
Harambee Avenue
Nairobi
Kenya

TELEPHONE: 337079

TELEX: 22339 INDEVBANP

CABLE ADDRESS: INDEVBANK NAIROBI

CONTACT NAME AND TITLE: Mr. M.P. Kunguru
Chief, Operations

GEOGRAPHICAL COVERAGE: KEN

PAID-IN CAPITAL: KSh 248,514,524

RESERVES: KSh 50,706,674

LENDING LIMIT: MAXIMUM KSh 40 million
MINIMUM KSh 100,000

MATURITY RANGE OF LOANS: 5 to 15 years

FINANCING AVAILABLE FOR

STUDY OR PREPARATION OF PROJECTS: ...

EQUITY INVESTMENT IN PROJECTS: YES

PROJECTS IN PRIVATE SECTOR: YES

EXPORT CREDITS: ...

COUNTRY: Kuwait

NAME OF INSTITUTION: Industrial Bank of Kuwait, The
ADDRESS: P.O. Box 3146
Safat
Kuwait
TELEPHONE: 2457661
TELEX: 22469, 22582
CABLE ADDRESS: BANKSENAEY- KUWAIT
CONTACT NAME AND TITLE: Mohamed Jamal
Executive Manager, Project Dept.
Lucien Toutounji
Sen. Exec. Manager, Project Dept.

GEOGRAPHICAL COVERAGE: GULF
PAID-IN CAPITAL: KD 20 million
RESERVES: KD 8,846,001
LENDING LIMIT: MAXIMUM 20% of IBK's net worth and long-term loans
MINIMUM KD 50,000
MATURITY RANGE OF LOANS: 4 to 8 years
FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Kuwait

NAME OF INSTITUTION: Kuwait Foreign Trading
Contracting and Investment
Company (S.A.K.) (KFTCIC)
ADDRESS: P.O. Box 5665 Safat
Kuwait City
Kuwait
TELEPHONE: 2449031
TELEX: 22021, 22035 MAADEN KT
CABLE ADDRESS: MAADEN KUWAIT
CONTACT NAME AND TITLE: Abdullah Ahmad Al-Gabandi
Chairman & Managing Director

GEOGRAPHICAL COVERAGE: KUM
PAID-IN CAPITAL: KD 69 million
RESERVES: KD 28,852,884
LENDING LIMIT: MAXIMUM Not specified
MINIMUM \$US 500,000
MATURITY RANGE OF LOANS: Up to 8 years
FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Lebanon

NAME OF INSTITUTION: Banque Nationale pour le
Developpement Industriel et
Touristique (S.A.L.)
ADDRESS: B.P. 11-8412
rue Verdun
Im. Concorde 6e etage
Beirut
Lebanon
TELEPHONE: 354302
TELEX: INMA 23086 LE
CABLE ADDRESS: INMABANK Beirut
CONTACT NAME AND TITLE: Mme. Souad Taobara Mohsen
Directeur depart. de recherches

GEOGRAPHICAL COVERAGE: LEB
PAID-IN CAPITAL: LL 66 million
RESERVES: LL 20 million
LENDING LIMIT: MAXIMUM 10% of paid up capital
MINIMUM LL 100,000
MATURITY RANGE OF LOANS: Up to 12 years for industrial projects
FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: ...
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: ...

COUNTRY: Lesotho

NAME OF INSTITUTION: Lesotho Bank
National Development Bank
ADDRESS: P.O. Box MS 999
Maseru 100
Lesotho
TELEPHONE: 3143 3
TELEX: 4365 LO
CABLE ADDRESS: LESFANK
CONTACT NAME AND TITLE: P.T. Mafike
General Manager

GEOGRAPHICAL COVERAGE: LES
PAID-IN CAPITAL: M 5.6 million
RESERVES: M 18.6 million
LENDING LIMIT: MAXIMUM M 15 million to any project
MINIMUM No limit
MATURITY RANGE OF LOANS: 2 to 10 years
FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Lesotho

NAME OF INSTITUTION: Lesotho National Development
Corporation
ADDRESS: Private Bag A96
Maseru
Lesotho
TELEPHONE: 322012
TELEX: 4341 LO
CABLE ADDRESS: DEVCOR
CONTACT NAME AND TITLE: Mr. L. Monyake
Managing Director

GEOGRAPHICAL COVERAGE: LES
PAID-IN CAPITAL: M 4 million
RESERVES: M 7 million
LENDING LIMIT: MAXIMUM Total exposure limited to 20% of net worth of LNDC
MINIMUM M 50,000 approx
MATURITY RANGE OF LOANS: 8 to 10 years
FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Liberia

NAME OF INSTITUTION: Agricultural and Cooperative
Development Bank
ADDRESS: P.O. Box 3585
Carey and Warren Sts
Monrovia
Liberia
TELEPHONE: 224435, 22436
TELEX: 44535
CABLE ADDRESS: FARMBANK MONROVIA
CONTACT NAME AND TITLE: Mr. Wilson K. Tarphe
President
Mr. Samuel R. Divine
General Manager
Mr. Charles H. Brewer
Manager/Administration Dept

GEOGRAPHICAL COVERAGE: LIR
PAID-IN CAPITAL: \$US 6,139,699
RESERVES: ...
LENDING LIMIT: MAXIMUM None
MINIMUM None
MATURITY RANGE OF LOANS: Short term: up to 18 months;
medium term: 18 months to 5 years;
long term: 5 years and up
FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Liberia

NAME OF INSTITUTION: Liberian Bank for Development and Investment (LBDI)

ADDRESS: P.O. Box 547
Tubman Boulevard
Monrovia
Liberia

TELEPHONE: 262076, 262575, 261111

TELEX: 4345 DEVBANK LI

CABLE ADDRESS: DEVBANK

CONTACT NAME AND TITLE: Mr David K. Vinton
President

GEOGRAPHICAL COVERAGE: LIR

PAID-IN CAPITAL: \$L 5,160,063

RESERVES: \$L 1,389,660

LENDING LIMIT: MAXIMUM \$L 2 million
MINIMUM \$L 5,000

MATURITY RANGE OF LOANS: 1 to 15 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Malawi

NAME OF INSTITUTION: Investment and Development Bank of Malawi Limited

ADDRESS: P.O. Box 358
Delaware House
Victoria Avenue
Blantyre
Malawi

TELEPHONE: 633055
4735

TELEX: ...

CABLE ADDRESS: ...

CONTACT NAME AND TITLE: Project Investigation Manager

GEOGRAPHICAL COVERAGE: MLW

PAID-IN CAPITAL: K 4,500,000

RESERVES: ...

LENDING LIMIT: MAXIMUM K 1,200,000
MINIMUM K 100,000

MATURITY RANGE OF LOANS: 8 to 12 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Libyan Arab Jamahiriya

NAME OF INSTITUTION: Libyan Development Bank

ADDRESS: P.O. Box 3180
Tripoli
Libyan Arab Jamahiriya

TELEPHONE: 46658, 46660, 46661, 46675

TELEX: 20913 DEV BANK

CABLE ADDRESS: MASRAF TANMIAH

CONTACT NAME AND TITLE: Dr. Omar el Mogsi
Chairman

GEOGRAPHICAL COVERAGE: LIB

PAID-IN CAPITAL: \$US 200 million

RESERVES: ...

LENDING LIMIT: MAXIMUM ...
MINIMUM ...

MATURITY RANGE OF LOANS: 1 to 10 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Malawi

NAME OF INSTITUTION: Malawi Development Corporation

ADDRESS: P.O. Box 566
Blantyre
Malawi

TELEPHONE: 620 100

TELEX: 4146 DEVELOP MI

CABLE ADDRESS: DEVELOP

CONTACT NAME AND TITLE: Mr Wolfgang Ulbrich
General Manager

GEOGRAPHICAL COVERAGE: MLW

PAID-IN CAPITAL: K 20 million

RESERVES: K 7.6 million

LENDING LIMIT: MAXIMUM K 2.5 million
MINIMUM K 100,000

MATURITY RANGE OF LOANS: 2 to 12 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Madagascar

NAME OF INSTITUTION: Bankiny Indostria (Banque Nationale pour le Developpement Industriel)

ADDRESS: B.P. 174
74, rue du 26 Juin 1960
Antananarivo
Madagascar

TELEPHONE: 239-51, 228-06

TELEX: 22205 BNI MG

CABLE ADDRESS: BENIBANK

CONTACT NAME AND TITLE: Rakotonjanahary Alfred
Directeur General
Raveloson Clovis
Directeur des Participations et des Etudes

GEOGRAPHICAL COVERAGE: MAG

PAID-IN CAPITAL: FMG 3,000 million

RESERVES: FMG 21,649,594,790

LENDING LIMIT: MAXIMUM 70% of cost of project
MINIMUM None

MATURITY RANGE OF LOANS: Up to 15 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Malaysia

NAME OF INSTITUTION: Bank Kemajuan Perusahaan Malaysia Bernhad

ADDRESS: 15th Floor Wisma Lee Rubber
Jalan Melaka
Kuala Lumpur
Malaysia

TELEPHONE: 929088

TELEX: 31546

CABLE ADDRESS: Indevbank Kuala Lumpur

CONTACT NAME AND TITLE: Mr Mohd Saleh Mohd Ghazali
General Manager
Mr Yakob Masir
Company Secretary

GEOGRAPHICAL COVERAGE: MAL

PAID-IN CAPITAL: \$M 40 million

RESERVES: \$M 16 million

LENDING LIMIT: MAXIMUM \$M 25 million
MINIMUM \$M 1 million

MATURITY RANGE OF LOANS: 3 to 12 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Malaysia

NAME OF INSTITUTION: Bank Pembangunan Malaysia Berhad
 ADDRESS: P.O. Box 2352
 Bangunan Mcccis
 17 Jalan Melaka
 Kuala Lumpur 01-18
 Malaysia

TELEPHONE: 03-227155, 03-220633, 03-220683
 TELEX: BAPEMA MA 30058
 CABLE ADDRESS: BANKMAJU
 CONTACT NAME AND TITLE: Mr Hassan Ibrahim
 Manager, Project Initiation &
 Investment

GEOGRAPHICAL COVERAGE: MAL
 PAID-IN CAPITAL: \$M 105,489,043
 RESERVES: \$M 28,536,964
 LENDING LIMIT: MAXIMUM \$M 6 million (normal practice)
 MINIMUM \$M 50,000 (fixed assets term
 loan), \$M 30,000 (working capital
 loan)

MATURITY RANGE OF LOANS: working capital loan: 2 to 5
 years, fixed assets term loan: 4
 to 15 years

FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Malaysia

NAME OF INSTITUTION: Bank Pertanian Malaysia
 ADDRESS: P.O. Box 10815
 Jalan Leboh Pasar Besar
 Kuala Lumpur
 Malaysia

TELEPHONE: 03-922033
 TELEX: BTANI MA 30947
 CABLE ADDRESS: BANKTANIAN KUALA LUMPUR
 CONTACT NAME AND TITLE: Mr Abu Bakar Yusof
 General Manager
 Mr Kishan Singh Gill
 Manager, Planning & Development
 Division

GEOGRAPHICAL COVERAGE: MAL
 PAID-IN CAPITAL: \$M 42.5 million
 RESERVES: \$M 42.8 million
 LENDING LIMIT: MAXIMUM Up to 10% of Bank's paid-up capital
 MINIMUM None

MATURITY RANGE OF LOANS: Depends on project

FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Malaysia

NAME OF INSTITUTION: Borneo Development Corporation
 ADDRESS: Sendirian Berhad
 P.O. Box 342
 Kuching
 Sarawak
 Malaysia

TELEPHONE: 24241-5
 TELEX: BORDEV
 CABLE ADDRESS: The General Manager
 GEOGRAPHICAL COVERAGE: MAL
 PAID-IN CAPITAL: \$M 20 million
 RESERVES: \$M 18 million
 LENDING LIMIT: MAXIMUM \$M 1 million
 MINIMUM \$M 15,000

MATURITY RANGE OF LOANS: 5 to 20 years

FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Malaysia

NAME OF INSTITUTION: Development and Commercial
 Bank Berhad
 ADDRESS: P.O. Box 10145
 Wisma On Tai
 16-B, Jalan Ampang
 Kuala Lumpur
 Malaysia

TELEPHONE: 2617177, 2618177, 2619077
 TELEX: MA 32613, 31032, 33155
 CABLE ADDRESS: DECOMBANK
 CONTACT NAME AND TITLE: Mr. Lai Han Kiang
 Senior Manager

GEOGRAPHICAL COVERAGE: MAL
 PAID-IN CAPITAL: \$M 113 million
 RESERVES: \$M 49.7 million
 LENDING LIMIT: MAXIMUM Up to 30% of shareholders' fund,
 subject to approval of Executive
 Committee
 MINIMUM None

MATURITY RANGE OF LOANS: 1 to 5 years

FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Malaysia

NAME OF INSTITUTION: Malaysian Industrial Development
 Finance Berhad (MIDF)
 ADDRESS: P.O. Box 12110
 Bangunan MIDF
 195A Jalan Tun Razak
 50400 Kuala Lumpur
 Malaysia

TELEPHONE: 2611166, 2610066
 TELEX: MA 30534 MIDFKL
 CABLE ADDRESS: MALINDEV
 CONTACT NAME AND TITLE: Mr Zohary Mohd Dalip
 Manager, Business Development
 Division

GEOGRAPHICAL COVERAGE: MAL
 PAID-IN CAPITAL: \$M 79,773,560
 RESERVES: \$M 164,523,872 (Consolidated)
 LENDING LIMIT: MAXIMUM \$M 20 million
 MINIMUM Not specified, but generally not
 less than \$M 10,000

MATURITY RANGE OF LOANS: Up to 15 years, including period
 of grace

FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Malaysia

NAME OF INSTITUTION: United Asian Bank Berhad
 ADDRESS: P.O. Box 10753
 Menara UAB
 No. 6 Jalan Tun Perak
 Kuala Lumpur 01-02
 Malaysia

TELEPHONE: 931722
 TELEX: MA 30454, 31668, 31145 UNIDIA
 CABLE ADDRESS: UABEE, Kuala Lumpur
 CONTACT NAME AND TITLE: N Padmanaban
 General Manager

GEOGRAPHICAL COVERAGE: MAL
 PAID-IN CAPITAL: \$M 50,734,000
 RESERVES: \$M 21,160,000
 LENDING LIMIT: MAXIMUM Not more than 30% of shareholder's
 funds for a single party
 MINIMUM

MATURITY RANGE OF LOANS: 5 to 7 years

FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Mali

NAME OF INSTITUTION: Banque de Developpement du Mali
ADDRESS: B.P. 94
Bamako
Mali

TELEPHONE: 22 20 50, 22 31 14
TELEX: 522, 535
CABLE ADDRESS: BANKETAT
CONTACT NAME AND TITLE: Mme Guindo Adiaratou
Directrice des Etudes
M. Abdoulaye Tombouctou Coulibaly
Directeur Adjoint des Etudes

GEOGRAPHICAL COVERAGE: MLI
PAID-IN CAPITAL: CFAF 2,500 million
RESERVES: CFAF 3,384,630,784
LENDING LIMIT: MAXIMUM
MINIMUM
Maturity RANGE OF LOANS: Short term: up to 2 years; medium term: 2 to 10 years; long term: over 10 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Malta

NAME OF INSTITUTION: Investment Finance Bank Ltd
(IFB)
ADDRESS: 168 Strait St
Valletta
Malta

TELEPHONE: 605014/5/7, 607349
TELEX: 1744 IFB MLT MR
CABLE ADDRESS: INVESTBANK
CONTACT NAME AND TITLE: Mr. Joseph C. Caruana
General Manager
Mr. Albert Perotti
Head Finance

GEOGRAPHICAL COVERAGE: MAT
PAID-IN CAPITAL: LM 2 million
RESERVES: LM 264,055
LENDING LIMIT: MAXIMUM 10 times the borrower's paid-up capital and 50% of the Bank's capital and reserves
MINIMUM LM 16,000
Maturity RANGE OF LOANS: Over 3 years and generally up to 10 years, but exceptionally up to 20 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Mauritania

NAME OF INSTITUTION: Banque Arabe Lybienne
Mauritanienne pour le Commerce
Exterieur et le Developpement
ADDRESS: B.P. 626
Avenue Gamal Abdel Nasser
Nouakchott
Mauritania

TELEPHONE: 521-42, 521-73
TELEX: 562 BANKALM
CABLE ADDRESS:
CONTACT NAME AND TITLE: Muflih Abdallah Dandi
General Manager

GEOGRAPHICAL COVERAGE: MAU
PAID-IN CAPITAL: UM 200 million
RESERVES: UM 7,600,000
LENDING LIMIT: MAXIMUM 60%
MINIMUM None
Maturity RANGE OF LOANS: Short, medium and long

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Mauritania

NAME OF INSTITUTION: Banque Mauritanienne
Arabe Africaine
ADDRESS: B.P. 622
Rue Gamal Abdel Nasser
Nouakchott
Mauritania

TELEPHONE: 52469, 52826
TELEX: BMAA 543
CABLE ADDRESS: BMAA NOUAKCHOTT
CONTACT NAME AND TITLE: Hussein Gampou
Administrateur Directeur General

GEOGRAPHICAL COVERAGE: MAU
PAID-IN CAPITAL: UM 300 million
RESERVES: UM 17,605,355
LENDING LIMIT: MAXIMUM
MINIMUM
Maturity RANGE OF LOANS: Short and medium term

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Mauritania

NAME OF INSTITUTION: Banque Mauritanienne pour le
Developpement et le Commerce
(BMDC)
ADDRESS: B.P. 219
Avenue de l'Independance
Nouakchott
Mauritania

TELEPHONE: 511-63, 511-56, 512-11
531-58, 520-61
TELEX: 564 BADEC MTN
CABLE ADDRESS: BADEC
CONTACT NAME AND TITLE: Sidi Bakha
Directeur Developpement

GEOGRAPHICAL COVERAGE: MAU
PAID-IN CAPITAL: UM 300 million
RESERVES: UM 4.7 million
LENDING LIMIT: MAXIMUM UM 30 million per project
MINIMUM None
Maturity RANGE OF LOANS: Short term: up to 2 years, medium term: 2 to 8 years, long term: 8 to 15 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Mauritania

NAME OF INSTITUTION: Fonds National de Developpement
(FND)
ADDRESS: B.P. 648
Nouakchott
Mauritania

TELEPHONE: 533 46, 535 12
TELEX: FND 840 MTN
CABLE ADDRESS:
CONTACT NAME AND TITLE: M. M'Rabin Rabou
Directeur General
Cheikh Boumena

GEOGRAPHICAL COVERAGE: MAU
PAID-IN CAPITAL: UM 400 million
RESERVES: Nil
LENDING LIMIT: MAXIMUM 50% of project cost excluding working capital. FND's share must exceed 10% of its capital
MINIMUM None
Maturity RANGE OF LOANS: Short term: 2 years, medium and long term: 3 to 12 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Mauritius
 NAME OF INSTITUTION: Development Bank of Mauritius.
 ADDRESS: The P.O. Box 157
 Chaussee Street
 Port Louis
 Mauritius
 TELEPHONE: 08-0241/2/3, 08-3081/2/3
 TELEX: IN 4248 DEVBANK
 CABLE ADDRESS: DEVBANK
 CONTACT NAME AND TITLE: D. Ladoo
 Senior Investment Officer
 I. Carrim
 Investment Officer
 H. Bissessur
 Investment Officer
 I. Kon Kam King
 Investment Officer
 GEOGRAPHICAL COVERAGE: MAF
 PAID-IN CAPITAL: Mau Rs 50 million
 RESERVES: Mau Rs 56.5 million
 LENDING LIMIT: MAXIMUM Mau Rs 34.5 million
 MINIMUM ..
 MATURITY RANGE OF LOANS: 10 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS ...
 EQUITY INVESTMENT IN PROJECTS YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS YES

COUNTRY: Mexico
 NAME OF INSTITUTION: Banco de Credito y Servicio, SMC
 (BANCRESER)
 ADDRESS: Paseo de la Reforma, 116
 Piso 18
 Mexico 1, D.F.
 Mexico
 TELEPHONE: 566-43-55, 56-85-88
 TELEX: 177-4564 INOVAME
 CABLE ADDRESS: INOVAME
 CONTACT NAME AND TITLE: Lic Roberto Jimenez Alba
 Director General
 GEOGRAPHICAL COVERAGE: MEX
 PAID-IN CAPITAL: \$Mex 900 million
 RESERVES: \$Mex 4,048 million
 LENDING LIMIT: MAXIMUM \$Mex 1,210 million
 MINIMUM \$Mex 1 million
 MATURITY RANGE OF LOANS: 90 days to 10 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Mexico
 NAME OF INSTITUTION: Banco de Mexico
 ADDRESS: Avenida Cinco de Mayo No. 2
 Centro
 Delegacion Cuauhtemoc 06050
 Mexico City D.F.
 Mexico
 TELEPHONE: 518-05-00
 TELEX: ..
 CABLE ADDRESS: BANXICO
 CONTACT NAME AND TITLE: Mr Jesus Marcos Yacaran
 Deputy Director
 Mr Jesus Villasenor Gonzalez
 Director of Industrial Eq Fund
 GEOGRAPHICAL COVERAGE: MEX
 PAID-IN CAPITAL: \$Mex 255 million (assets)
 RESERVES: \$Mex 8,839 million
 LENDING LIMIT: MAXIMUM Ind. eqpt. loans: \$Mex 1,000
 million. Loans for capital goods
 industry: \$Mex 10 million
 MINIMUM \$Mex 10 million
 MATURITY RANGE OF LOANS: Up to thirteen years, including 3
 years' grace
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Mexico
 NAME OF INSTITUTION: Banco Nacional Pesquero y
 Portuario, S.N.C.
 ADDRESS: Apartado Postal 61-095
 P. de la Reforma #122 - 3er Piso
 Col. Juarez
 06600 Mexico, D.F.
 Mexico
 TELEPHONE: 566-71-03, 546-25-33
 TELEX: 1774560 BNFOME
 CABLE ADDRESS: BANPESCA
 CONTACT NAME AND TITLE: Lic. Jose Ant. Murillo Hernandez
 Director Adjunto de Credito
 GEOGRAPHICAL COVERAGE: MEX
 PAID-IN CAPITAL: \$Mex 12,904 million
 RESERVES: \$Mex 194 million
 LENDING LIMIT: MAXIMUM Depends on type of credit
 MINIMUM Depends on type of credit
 MATURITY RANGE OF LOANS: From 90 days to 5 or 10 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS YES
 PROJECTS IN PRIVATE SECTOR YES
 EXPORT CREDITS YES

COUNTRY: Mexico
 NAME OF INSTITUTION: Banco Sofimex, S.N.C.
 ADDRESS: Apartado Postal 29-261
 Bolivar 18 esq. 5 de Mayo
 Mexico 1, D.F.
 Mexico
 TELEPHONE: 585-21-33
 TELEX: 01-771-039
 CABLE ADDRESS: SOFIMEX
 CONTACT NAME AND TITLE: Luis Antonio Chico Pardo
 Licenciado
 GEOGRAPHICAL COVERAGE: MEX
 PAID-IN CAPITAL: \$Mex 400 million
 RESERVES: \$Mex 262,436,820
 LENDING LIMIT: MAXIMUM Up to 30% of net capita!
 MINIMUM None
 MATURITY RANGE OF LOANS: Up to 15 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS NO
 PROJECTS IN PRIVATE SECTOR YES
 EXPORT CREDITS: YES

COUNTRY: Mexico
 NAME OF INSTITUTION: Nacional Financiera SA
 ADDRESS: Apartado Postal 353
 Isabel la Catolica No. 51
 06008 Mexico, D.F.
 Mexico
 TELEPHONE: 518-16-80
 TELEX: 01772538
 CABLE ADDRESS: NAFIME
 CONTACT NAME AND TITLE: Dr. Ernesto Marcos
 Director Adjunto Industrial
 Dr. Luis A. Perez Aceves
 Director Industria Basica
 GEOGRAPHICAL COVERAGE: MEX
 PAID-IN CAPITAL: \$Mex 5,000 million
 RESERVES: \$Mex 1,700 million
 LENDING LIMIT: MAXIMUM No limits
 MINIMUM No limits
 MATURITY RANGE OF LOANS: Up to 20 years for simple credits;
 3 to 6 years for other credits
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS YES
 EQUITY INVESTMENT IN PROJECTS YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Morocco
 NAME OF INSTITUTION: Banque Marocaine pour le Commerce et l'Industrie
 ADDRESS: 8 P. 573
 26, Place Mohammed V
 Casablanca
 Morocco
 TELEPHONE: 22 41 01, 22 31 01, 22 31 40
 TELEX: 21902, 22092, 23727
 CABLE ADDRESS: MAROCCMI
 CONTACT NAME AND TITLE: Mrini Mohamed Mour Eddine
 Chef, Service des Etudes
 Industrielles
 GEOGRAPHICAL COVERAGE: MOR
 PAID-IN CAPITAL: DH 110 million
 RESERVES: DH 46,350,000
 LENDING LIMIT: MAXIMUM Depends on project
 MINIMUM Depends on project
 MATURITY RANGE OF LOANS: Depends on project
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Morocco
 NAME OF INSTITUTION: Credit Populaire du Maroc
 ADDRESS: 8 P. 10.622
 101, Bd. Mohamed Zerkouni
 01 Casablanca
 Morocco
 TELEPHONE: 22.41.11, 27.05.40
 TELEX: 21723 BANCEPO
 CABLE ADDRESS: BANCEPO
 CONTACT NAME AND TITLE: M. Ahmed Ouazzani
 Directeur de la Communication &
 Relations Pub
 GEOGRAPHICAL COVERAGE: MOR
 PAID-IN CAPITAL: DH 66,553,690
 RESERVES: DH 211,552,640
 LENDING LIMIT: MAXIMUM Depends on nature of loan
 MINIMUM Depends on nature of loan
 MATURITY RANGE OF LOANS: Short, medium and long term
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Morocco
 NAME OF INSTITUTION: Societe Nationale
 d'Investissement
 ADDRESS: 43, rue Aspirant Lafuente
 Casablanca
 Morocco
 TELEPHONE: 22-30-81
 TELEX: 22736 M
 CABLE ADDRESS: ...
 CONTACT NAME AND TITLE: M. Abdelkrim Lahlou
 Secretaire General
 GEOGRAPHICAL COVERAGE: MOR
 PAID-IN CAPITAL: DH 150 million
 RESERVES: DH 78,263,184
 LENDING LIMIT: MAXIMUM DH 20 million
 MINIMUM DH 5 million
 MATURITY RANGE OF LOANS: 5 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: ...
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: ...

COUNTRY: Mozambique
 NAME OF INSTITUTION: Banco Popular de Desenvolvimento
 ADDRESS: Caixa Postal 757
 Av. 25 de Setembro 1184
 Maputo
 Mozambique
 TELEPHONE: 28125
 TELEX: 6293, 6250 BPDES MO
 CABLE ADDRESS: BEPEDE
 CONTACT NAME AND TITLE: Mr. A.X.M. Vaz Junior
 Administrador da Funcao Economica
 GEOGRAPHICAL COVERAGE: MOZ
 PAID-IN CAPITAL: MT 1 million
 RESERVES: MT 313,000
 LENDING LIMIT: MAXIMUM ...
 MINIMUM ...
 MATURITY RANGE OF LOANS: ...
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Nepal
 NAME OF INSTITUTION: Nepal Industrial
 Development Corporation (NIDC)
 ADDRESS: P.O. Box 10
 Durbar Marg
 Kathmandu
 Nepal
 TELEPHONE: 211241, 211220, 211221
 TELEX: 2369 NF
 CABLE ADDRESS: NIDC Kathmandu
 CONTACT NAME AND TITLE: Mr. A.N. Regmi
 Deputy General Manager,
 Administration
 Mr. R.C. Pyakurya
 Deputy General Manager, Operation
 GEOGRAPHICAL COVERAGE: NEP
 PAID-IN CAPITAL: NRs 190.3 million
 RESERVES: NRs 21.18 million
 LENDING LIMIT: MAXIMUM 70% of fixed assets
 MINIMUM No limit
 MATURITY RANGE OF LOANS: 5 to 15 years, excluding grace
 period
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Netherlands Antilles
 NAME OF INSTITUTION: Ontwikkelingsbank van de
 Nederlandse Antillen N.V.
 ADDRESS: Salinja 206
 Willemstad
 Curacao
 Netherlands Antilles
 TELEPHONE: 615147, 616862
 TELEX: ...
 CABLE ADDRESS: OBNABANK
 CONTACT NAME AND TITLE: Elias A. Alvarez, Jr.
 Acting General Manager
 GEOGRAPHICAL COVERAGE: NAM
 PAID-IN CAPITAL: NAF 7.5 million
 RESERVES: NAF 1,120,000
 LENDING LIMIT: MAXIMUM NAF 0.5 million
 MINIMUM NAF 1,000
 MATURITY RANGE OF LOANS: 10 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Nicaragua
 NAME OF INSTITUTION: Banco Nacional de Desarrollo
 ADDRESS: Apartado Postal 1447
 Km 4.5 Carretera a Masaya
 Managua
 Nicaragua
 TELEPHONE: 71771 to 79
 TELEX: 1035, 1050
 CABLE ADDRESS: BANADES
 CONTACT NAME AND TITLE: Porfirio J. Gomez
 Director Ejecutivo
 GEOGRAPHICAL COVERAGE: NIC
 PAID-IN CAPITAL: \$C 909 million
 RESERVES: \$C 418.5 million
 LENDING LIMIT: MAXIMUM Depends on project
 MINIMUM \$C 100,000
 MATURITY RANGE OF LOANS: 2 to 15 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Niger
 NAME OF INSTITUTION: Banque de Developpement de
 la Republique du Niger (BORN)
 ADDRESS: P.O. Box 227
 Niamey
 Niger
 TELEPHONE: 73-51-78, 73-51-64, 73-51-68
 TELEX: 5324 ou 5213
 CABLE ADDRESS: SONIBANK
 CONTACT NAME AND TITLE: Mr. Adamou Souma
 Directeur General
 GEOGRAPHICAL COVERAGE: NER
 PAID-IN CAPITAL: CFAF 3,000 million
 RESERVES: CFAF 5,019 million
 LENDING LIMIT: MAXIMUM Varies with the project
 MINIMUM
 MATURITY RANGE OF LOANS:
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Niger
 NAME OF INSTITUTION: Banque Internationale pour le
 Commerce et l'Industrie du Niger
 ADDRESS: Carrefour Maourey
 B.P. 11167
 Niamey
 Niger
 TELEPHONE: 73 29 71, 73 37 35,
 73 37 66, 73 37 78
 TELEX: 5346 NI
 CABLE ADDRESS: BICIDONI
 CONTACT NAME AND TITLE: M. Roger Chabert
 Directeur General
 GEOGRAPHICAL COVERAGE: NER
 PAID-IN CAPITAL: CFAF 1,000 million
 RESERVES: CFAF 86,242,000
 LENDING LIMIT: MAXIMUM CFAF 1,000 million per loan
 MINIMUM None
 MATURITY RANGE OF LOANS: Short, medium and long term
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Nigeria
 NAME OF INSTITUTION: Kano State Investment and
 Properties Limited
 ADDRESS: P.M.B. 3719
 15, Ahmadu Bello/
 Murtala Mohammed way
 Kano
 Nigeria
 (084) 3467, 4404, 9092, 3321
 TELEPHONE: 77281 KANSIC NG
 TELEX: INVESTCO KANO
 CABLE ADDRESS: Faruk Aliyu Garba
 CONTACT NAME AND TITLE: Senior Investment Executive
 GEOGRAPHICAL COVERAGE: NIR
 PAID-IN CAPITAL: N 16 million
 RESERVES: N 10,472,992
 LENDING LIMIT: MAXIMUM Depends on priority of project and
 availability of resources
 MINIMUM Depends on project
 MATURITY RANGE OF LOANS: Determined on a project-by-project
 basis
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Nigeria
 NAME OF INSTITUTION: New Nigeria Development
 Company Ltd (NNDC)
 ADDRESS: P.M.B. 2120
 18/19 Ahmadu Bello way,
 Kaduna
 Nigeria
 TELEPHONE: 062-210905
 TELEX: 71106 NENDEV NG
 CABLE ADDRESS: Newdevco Kaduna
 CONTACT NAME AND TITLE: Mr. Mohammed Hayatu Deen
 Group Managing Director
 GEOGRAPHICAL COVERAGE: NIR
 PAID-IN CAPITAL: N 75 million
 RESERVES: N 27 million
 LENDING LIMIT: MAXIMUM 25% of Company's share capital
 plus reserves
 MINIMUM N 50,000
 MATURITY RANGE OF LOANS: About 5 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Nigeria
 NAME OF INSTITUTION: Nigerian Bank for Commerce
 and Industry (NBCI)
 ADDRESS: P.O. Box 4424
 26, Idejo Street
 Victoria Island
 Lagos
 Nigeria
 TELEPHONE: 614872, 614873 to 5
 21917
 TELEX: NIBACIND LAGOS
 CABLE ADDRESS: Mr. Olatere-Olagbepi
 CONTACT NAME AND TITLE: General Manager (Banking);
 Mr. R. Inyemde
 General Manager (Investments);
 Mr. R. Fiderikumo
 General Manager (Corporate
 Services)
 GEOGRAPHICAL COVERAGE: NIR
 PAID-IN CAPITAL: N 200 million
 RESERVES: N 5,551,000
 LENDING LIMIT: MAXIMUM Not more than 10% of Bank's paid-
 up share capital
 MINIMUM N 20,000
 MATURITY RANGE OF LOANS: short term: 6 to 24 months, long
 term: 5 years, excluding 2 years
 grace
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Nigeria

NAME OF INSTITUTION: Nigerian Industrial Development Bank Ltd (NIDB)

ADDRESS: P.O. Box 2357
NIDB House
63/71 Broad St
Lagos
Nigeria

TELEPHONE: (01) 663470, 663495, 663515
663539, 662534
21701, 21708

TELEX: NIDBANK LAGOS

CABLE ADDRESS: NIDBANK LAGOS

CONTACT NAME AND TITLE: Mr. Alhaji Abubakar Abulkadir
Managing Dir. & Chief Executive

GEOGRAPHICAL COVERAGE: NIG

PAID-IN CAPITAL: N 188,351,976

RESERVES: N 17,028,297

LENDING LIMIT: MAXIMUM N 15 million
MINIMUM N 50,000

MATURITY RANGE OF LOANS: 5 to 15 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Nigeria

NAME OF INSTITUTION: Northern Nigeria Investments Ltd (NNIL)

ADDRESS: P.O. Box 138
4 Waff Rd.
Kaduna
Nigeria

TELEPHONE: (062) 212573, 212528

TELEX: 71110

CABLE ADDRESS: VELOP KADUNA

CONTACT NAME AND TITLE: Mr. Stephen Adaji
Financial Controller

GEOGRAPHICAL COVERAGE: NIG

PAID-IN CAPITAL: N 14,780,000

RESERVES: N 1,269,000

LENDING LIMIT: MAXIMUM 50% of total capital: i.e. loan & equity requirement as investment
MINIMUM N 80,000

MATURITY RANGE OF LOANS: 5 to 7 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Oman

NAME OF INSTITUTION: Oman Development Bank

ADDRESS: P.O. Box 309
Muscat
Oman

TELEPHONE: 745021/2/3/4, 738577

TELEX: 5179

CABLE ADDRESS: ODEBE OM

CONTACT NAME AND TITLE: Mr. Bechir Ben Othman
General Manager

GEOGRAPHICAL COVERAGE: OMA

PAID-IN CAPITAL: RO 10 million

RESERVES: RO 840,000

LENDING LIMIT: MAXIMUM RO 1 million
MINIMUM RO 20,000

MATURITY RANGE OF LOANS: 3 to 10 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Pakistan

NAME OF INSTITUTION: Industrial Development Bank of Pakistan (IDBP)

ADDRESS: P.O. Box 5082
State Life Building No. 2
Wallace Rd.
Off I.I. Chundrigar Rd.
Karachi 2
Pakistan

TELEPHONE: 22-85-35 to 39

TELEX: 23722 IDBP PK

CABLE ADDRESS: IDDEBA

CONTACT NAME AND TITLE: Mr. Bashir Ahmad
Managing Director

GEOGRAPHICAL COVERAGE: PAK

PAID-IN CAPITAL: PRs 100 million

RESERVES: PRs 163.6 million

LENDING LIMIT: MAXIMUM PRs 5 million for both foreign and local currencies
MINIMUM No limit

MATURITY RANGE OF LOANS: 5 to 15 years with a grace period of 1 or 2 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Pakistan

NAME OF INSTITUTION: Pakistan Industrial Credit and Investment Corporation Ltd (PICIC)

ADDRESS: P.O. Box 5080
State Life Building No. 1
I.I. Chundrigar Rd.
Karachi 2
Pakistan

TELEPHONE: 225381

TELEX: 2710 PICIC PK

CABLE ADDRESS: PICICORP Karachi

CONTACT NAME AND TITLE: Mr. M.W. Farooqui
Managing Director

GEOGRAPHICAL COVERAGE: PAK

PAID-IN CAPITAL: PRs 110 million

RESERVES: PRs 493 million

LENDING LIMIT: MAXIMUM Equivalent of US\$ 8 million or 25% of Bank's net worth whichever is smaller
MINIMUM PRs 1.5 million for foreign currency and PRs 2.5 million for local currency

MATURITY RANGE OF LOANS: 10 to 12 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Pakistan

NAME OF INSTITUTION: Regional Development Finance Corporation

ADDRESS: Ghousia Plaza
20-Blue Area
P.O. Box 1893
Islamabad
Pakistan

TELEPHONE: 820191, 821450, 822605

TELEX: 5400 RDFC PK

CABLE ADDRESS: INVESTFUND Islamabad

CONTACT NAME AND TITLE: Mr. Muzaffar Mahmood Qurashi
Chief Executive

GEOGRAPHICAL COVERAGE: PAK

PAID-IN CAPITAL: PRs 100 million

RESERVES: ...

LENDING LIMIT: MAXIMUM Not yet decided
MINIMUM None

MATURITY RANGE OF LOANS: 5 to 7 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Panama

NAME OF INSTITUTION: Banco de Desarrollo Agropecuario
ADDRESS: Apartado 5282
 Ave. de los Martires, Calle L
 Panama 5
 Panama

TELEPHONE: 62-0140, 62-3052
TELEX: ...
CONTACT NAME AND TITLE: Lic. Bruno V. Garisto M.
 Gerente General

GEOGRAPHICAL COVERAGE: PAN
PAID-IN CAPITAL: \$US 109.5 million
RESERVES: \$US 5.7 million
LENDING LIMIT: MAXIMUM \$US 500,000
 MINIMUM \$US 1.00

MATURITY RANGE OF LOANS: Fixed capital: up to 15 years,
 working capital: up to 2 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: NO
EXPORT CREDITS: YES

COUNTRY: Panama

NAME OF INSTITUTION: Banco Nacional de Panama
ADDRESS: Via Espana
 Torre Banconal
 Panama City
 Panama

TELEPHONE: 63-5151
TELEX: 2773, 2512 BANCONAL
CABLE ADDRESS: Aptdo. 5220, Panama 5, Panama
CONTACT NAME AND TITLE: Lcdo Luis Alberto Arias
 Gerente General

GEOGRAPHICAL COVERAGE: PAN
PAID-IN CAPITAL: B 8,458,140
RESERVES: B 12 million
LENDING LIMIT: MAXIMUM B 1,400,000
 MINIMUM B 15,000

MATURITY RANGE OF LOANS: 4 to 10 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Papua New Guinea

NAME OF INSTITUTION: Papua New Guinea
 Agricultural Bank
ADDRESS: P.O. Box 6310
 Borokc
 Port Moresby
 Papua New Guinea

TELEPHONE: 25-9255
TELEX: NE22295
CABLE ADDRESS: Devbank
CONTACT NAME AND TITLE: Mr. Vai Reva
 Managing Director

GEOGRAPHICAL COVERAGE: PNG
PAID-IN CAPITAL: K 29.2 million
RESERVES: K 6.5 million
LENDING LIMIT: MAXIMUM 25% of Bank's total capital &
 reserves
 MINIMUM ...

MATURITY RANGE OF LOANS: 1 to 10 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Paraguay

NAME OF INSTITUTION: Banco de Desarrollo
 del Paraguay S.A.
ADDRESS: P.O. Box 1531
 E.V. Haedo 179
 Asuncion
 Paraguay

TELEPHONE: 91717/18/19
TELEX: 656 PY BADEPAR
CABLE ADDRESS: ...
CONTACT NAME AND TITLE: Mr. Julio Sauca
 Gerente General

GEOGRAPHICAL COVERAGE: PAR
PAID-IN CAPITAL: G 600 million
RESERVES: G 125,930,537
LENDING LIMIT: MAXIMUM 20% of capital and reserves to any
 single project
 MINIMUM G 1 million

MATURITY RANGE OF LOANS: Up to 5 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Paraguay

NAME OF INSTITUTION: Banco Nacional de Fomento
ADDRESS: P.O. Box 134, P.O. Box 173
 Independencia Nacional
 y Cerro Cora
 Asuncion
 Paraguay

TELEPHONE: 44440/1/2
TELEX: 130, 138 BANFO PY
CABLE ADDRESS: BANFO ASUNCION
CONTACT NAME AND TITLE: Dr. Julio M. Reijis Sanguina
 Presidente

GEOGRAPHICAL COVERAGE: PAR
PAID-IN CAPITAL: G 9,450,351,818
RESERVES: G 1,745,377,423
LENDING LIMIT: MAXIMUM Up to 20% of the Bank's capital
 and reserves (with Central Bank's
 permission, up to 30%
 MINIMUM None

MATURITY RANGE OF LOANS: Depends on project

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Paraguay

NAME OF INSTITUTION: Financiera Paraguaya S.A
ADDRESS: Alberdi 517
 Asuncion
 Paraguay

TELEPHONE: 46-624, 41-220
TELEX: ...
CABLE ADDRESS: ...
CONTACT NAME AND TITLE: Atilio Varela Baez
 Gerente General

GEOGRAPHICAL COVERAGE: RLA
PAID-IN CAPITAL: G 270 million
RESERVES: G 24,230,373
LENDING LIMIT: MAXIMUM G 10 million
 MINIMUM G 100,000

MATURITY RANGE OF LOANS: 12 or 18 to 24 months

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Peru

NAME OF INSTITUTION: Banco Industrial del Peru
 ADDRESS: Casilla Postal 1230
 Jiron Lampa 535
 Lima 1
 Peru
 TELEPHONE: 288080, 283060
 TELEX: 20092, 25482, 25258 BANINDU PX
 CABLE ADDRESS: BININDUSTRIAL
 CONTACT NAME AND TITLE: Dr. Jorge Ponce Mendoza
 Gerente General Encargado

GEOGRAPHICAL COVERAGE: PER
 PAID-IN CAPITAL: \$ 282,968 million
 RESERVES: \$ 4,29,984 million
 LENDING LIMIT: MAXIMUM Small scale projects: \$ 100 million; medium and large scale projects: \$US 2.5 million
 MINIMUM None
 MATURITY RANGE OF LOANS: Small, medium and large scale projects: up to 10 years

FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Peru

NAME OF INSTITUTION: Banco Mercantil del Peru S.A.
 ADDRESS: Casilla 5926
 Ricardo Rivera Navarrete 641
 San Isidro
 Lima
 Peru
 TELEPHONE: 40-7996
 TELEX: 21245
 CABLE ADDRESS: MERCANTIL
 CONTACT NAME AND TITLE: Peggy C. Baldwin
 Gerente Division Internacional

GEOGRAPHICAL COVERAGE: PER
 PAID-IN CAPITAL: \$ 21,325 million
 RESERVES: \$ 2,976 million
 LENDING LIMIT: MAXIMUM 10% of capital and reserves
 MINIMUM None
 MATURITY RANGE OF LOANS: Up to 2 years

FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Peru

NAME OF INSTITUTION: Corporacion Financiera de Desarrollo S.A. (COFIDE)
 ADDRESS: Av Camino Real 390
 San Isidro
 Lima
 Peru
 TELEPHONE: 422550
 TELEX: 21515PE, 21516PE, 21517PE
 CABLE ADDRESS: COFIDE
 CONTACT NAME AND TITLE: Mr. Manuel Orbegoso
 Gerente General (encargado)
 Mr. Pedro de las Casas
 Gerente de Finanzas

GEOGRAPHICAL COVERAGE: PER
 PAID-IN CAPITAL: \$ 106,122 million
 RESERVES: \$ 355,944 million
 LENDING LIMIT: MAXIMUM 10% of capital plus reserves for non-public enterprises
 MINIMUM \$US 500,000 within the Lima Metropolitan Area; \$US 250,000 outside the Area

MATURITY RANGE OF LOANS: 4 to 10 years including period of grace

FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Peru

NAME OF INSTITUTION: Financiera de Credito del Peru S.A
 ADDRESS: Apartado Postal 270059
 Torre El Pilar, Piso 12o
 Centro Comercial Camino Real
 San Isidro, Lima
 Peru
 TELEPHONE: 40-6620
 TELEX: 21423, 21426
 CABLE ADDRESS: ...
 CONTACT NAME AND TITLE: Mlle Catic E.
 GEOGRAPHICAL COVERAGE: PER
 PAID-IN CAPITAL: \$ 25,980,769,000
 RESERVES: \$ 27,442,270,719
 LENDING LIMIT: MAXIMUM Up to 30% of capital and reserves (may be exceeded with Central Bank's authorization)
 MINIMUM \$ 100,000
 MATURITY RANGE OF LOANS: Short term: from 90 to 180 days;
 long term: up to 5 years

FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Peru

NAME OF INSTITUTION: Financiera Peruana SA (INTERFIP)
 ADDRESS: Av. Pardo y Aliaga #634
 San Isidro
 Lima 27
 Peru
 TELEPHONE: 404970, 407198
 TELEX: 21390 PE
 CABLE ADDRESS: ...
 CONTACT NAME AND TITLE: Carlos Perez Robles
 Gerente

GEOGRAPHICAL COVERAGE: PER
 PAID-IN CAPITAL: \$ 4,080 million
 RESERVES: \$ 474,941,774
 LENDING LIMIT: MAXIMUM \$ 3,000 million;
 MINIMUM Nil
 MATURITY RANGE OF LOANS: 2.5 to 6 years

FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Peru

NAME OF INSTITUTION: PERUINVEST Compania de Fomento e Inversiones S.A
 ADDRESS: Av Benavides 222
 Miraflores
 Lima
 Peru
 TELEPHONE: 473276, 479494
 TELEX: 20036 PE
 CABLE ADDRESS: PERUFIN
 CONTACT NAME AND TITLE: Mr. Jose Macchiavello Rodriguez
 Gerente General
 Mr. Luis Castillo
 Gerente Central de Creditos

GEOGRAPHICAL COVERAGE: PER
 PAID-IN CAPITAL: \$ 26,000 million
 RESERVES: \$ 20,434,861,712
 LENDING LIMIT: MAXIMUM 80% of the project cost
 MINIMUM 10% of the project cost

MATURITY RANGE OF LOANS: 1 to 5 years

FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Philippines

NAME OF INSTITUTION: Development Bank of the Philippines

ADDRESS: Sen Gil Puyat and Makati Avenue
Makati
Metro Manila
Philippines

TELEPHONE: 818-9611 to 9520
818-9611 to 9620

TELEX: RCA 2197 DBP PH

CABLE ADDRESS: GLOBE MACKAY 45128 DBPHIL PH
EASTERN 63771 DBP PH

CONTACT NAME AND TITLE: PHILDEBANK MANILA
Ms. Ofelia I. Castell
Executive Officer
Mr. Ben Nur Manalo
Executive Officer
Ms. Yolanda T. de la Cruz
Executive Officer
Mr. Gil V. Corpus
Manager
Mr. Jose Capinpin
Manager

GEOGRAPHICAL COVERAGE: PHI

PAID-IN CAPITAL: P 4,530,144,111

RESERVES: P 1,128,301,218

LENDING LIMIT: MAXIMUM 30% of the Bank's net worth
MINIMUM None

MATURITY RANGE OF LOANS: Up to 15 years with grace period of up to 3 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Philippines

NAME OF INSTITUTION: Philippine Amanah Bank

ADDRESS: La Purisima Street
Zamboanga City
Philippines

TELEPHONE: 5369, 3156, 3981

TELEX: 7356

CABLE ADDRESS: PHAMANAHBANK

CONTACT NAME AND TITLE: Asgar A. Aradj
Executive Vice President
Arasad Alpad Jr
Asst Vice President
Iddris Nunc
Manager, Loans Dept.

GEOGRAPHICAL COVERAGE: PHI

PAID-IN CAPITAL: P 50,187,600

RESERVES: P 30,664,724

LENDING LIMIT: MAXIMUM 15% of the bank's capital plus free reserves to any one borrower
MINIMUM P 5,000

MATURITY RANGE OF LOANS: 1 to 10 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Philippines

NAME OF INSTITUTION: Philippine National Bank

ADDRESS: P.O. Box 1844
Escolta
Manila
Philippines

TELEPHONE: 40-20-51, 48-41-11

TELEX: 40179, 63292, 27562

CABLE ADDRESS: PH/LNABANK

CONTACT NAME AND TITLE: Sr. Corazon D. Castro
Senior Vice President, Financial Management
Mr. Jose E. Salvador
Senior Vice President, International Dept.

GEOGRAPHICAL COVERAGE: PHI

PAID-IN CAPITAL: P 2,514 million

RESERVES: P 968 million

LENDING LIMIT: MAXIMUM 15% of the Bank's unimpaired capital and surplus
MINIMUM None

MATURITY RANGE OF LOANS: 1 to 10 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Philippines

NAME OF INSTITUTION: Private Development Corporation of the Philippines (PDCP)

ADDRESS: P.O. Box 757
PDCP Building
6758 Ayala Avenue
Makati, Metro Manila
Philippines

TELEPHONE: 85-06-86 to 97

TELEX: ITT 45065, RCA 22080

CABLE ADDRESS: PRIDECORP Manila

CONTACT NAME AND TITLE: Mr. Vicente R. Jayme
President
Mr. Luis V. Z. Sison
Executive Vice President
Mr. Carlos C. Torres
Senior Vice President

GEOGRAPHICAL COVERAGE: PHI

PAID-IN CAPITAL: P 100 million

RESERVES: P 107,963,665

LENDING LIMIT: MAXIMUM P 44,892,733
MINIMUM P 50,000

MATURITY RANGE OF LOANS: Asian Development Bank: 15 years.
International Bank for Reconstruction and Development: 12 years.
Commercial loan: 10 years.
Industrial Guarantee & Loan Fund: 5 to 10 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Republic of Korea

NAME OF INSTITUTION: Export-Import Bank of Korea, The

ADDRESS: 541 Namdaemun-ro 5-ka
Chung-Ku
Seoul 100
Republic of Korea

TELEPHONE: 778-3950 to 9

TELEX: K 26696 EXIMBK

CABLE ADDRESS: EXIMKOREA SEOUL

CONTACT NAME AND TITLE: Mr. Chongbai Chon
Director

GEOGRAPHICAL COVERAGE: ALL

PAID-IN CAPITAL: W 367,855 million

RESERVES: W 26,198 million

LENDING LIMIT: MAXIMUM None
MINIMUM None

MATURITY RANGE OF LOANS: 6 months to 20 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: ...
EQUITY INVESTMENT IN PROJECTS: ...
PROJECTS IN PRIVATE SECTOR: ...
EXPORT CREDITS: YES

COUNTRY: Republic of Korea
 NAME OF INSTITUTION: Korea Development Leasing Corporation
 ADDRESS: 5 & 6 Floor, KIFC Building 101-1 Eulji-Ro 1-Ga Chung-Ku Seoul
 Republic of Korea
 TELEPHONE: 778-1371
 TELEX: DELEAS K26261
 CABLE ADDRESS: DEVELEASCO
 CONTACT NAME AND TITLE: Mr. Choong Ho Lee Vice President
 GEOGRAPHICAL COVERAGE: ROK
 PAID-IN CAPITAL: ₩ 4,000 million
 RESERVES: ₩ 22,806 million
 LENDING LIMIT: MAXIMUM Not more than its total equity to one lessee; not more than twice its equity to a group
 MINIMUM None
 MATURITY RANGE OF LOANS: Average of 5.5 years
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Republic of Korea
 NAME OF INSTITUTION: Korea Investment and Finance Corporation
 ADDRESS: 101-1, 1-ka, Euljiro Chung-ku Seoul
 Republic of Korea
 TELEPHONE: 754-2121
 TELEX: KOINFIC K25914
 CABLE ADDRESS: KOINVAFIN Seoul
 CONTACT NAME AND TITLE: Gong-Soo Pyun President
 GEOGRAPHICAL COVERAGE: ROK
 PAID-IN CAPITAL: ₩ 20 billion
 RESERVES: ₩ 31 billion
 LENDING LIMIT: MAXIMUM
 MINIMUM
 MATURITY RANGE OF LOANS: Up to 180 days
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Republic of Korea
 NAME OF INSTITUTION: Korea Long Term Credit Bank
 ADDRESS: 15-22 Yoido-Dong Youngdeungoo-Ku Seoul 150
 Republic of Korea
 TELEPHONE: 782-0111
 TELEX: K26342 KLBANK
 CABLE ADDRESS: KLBANK
 CONTACT NAME AND TITLE: Mr. Y.S. Kim Managing Director
 Mr. C.H. Bong Managing Director
 Mr. M.J. Kim General Manager, Planning & Research
 GEOGRAPHICAL COVERAGE: ROK
 PAID-IN CAPITAL: ₩ 50,000 million
 RESERVES: ₩ 32,743 million
 LENDING LIMIT: MAXIMUM ₩ 18,190 million
 MINIMUM
 MATURITY RANGE OF LOANS: Foreign currency: 7 to 15 years; domestic currency: 1 to 5 years
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Republic of Korea
 NAME OF INSTITUTION: Korea Technology Development Corporation
 ADDRESS: PKI Building, 9th Floor 1-28, Yoido-Dong Yungdeungoo-ku Seoul
 Republic of Korea
 TELEPHONE: 783-6701 to 4, 783-7851 to 4
 TELEX: 25544 FEKOIS
 CABLE ADDRESS: ...
 CONTACT NAME AND TITLE: Ho-il Lee Chief Planning Officer
 GEOGRAPHICAL COVERAGE: ROK, ALL
 PAID-IN CAPITAL: ₩ 24.8 billion
 RESERVES: ₩ 500 million in local currency and \$US 1.5 million in foreign currency for one project
 LENDING LIMIT: MAXIMUM No limit
 MINIMUM No limit
 MATURITY RANGE OF LOANS: 10 years including maximum grace period of 3 years
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Rwanda
 NAME OF INSTITUTION: Banque Rwandaise de Developement s.a.r.l
 ADDRESS: B.P. 1341 Kigali Rwanda
 TELEPHONE: 5079, 5080
 TELEX: 563 DEVELBANK RW
 CABLE ADDRESS: DEVELBANK
 CONTACT NAME AND TITLE: Mugaragu Cleophas Directeur General
 GEOGRAPHICAL COVERAGE: RWA
 PAID-IN CAPITAL: RF 1,120 million
 RESERVES: RF 305.8 million
 LENDING LIMIT: MAXIMUM 50% of the cost of the project as long as this does not exceed 20% of the Bank's assets
 MINIMUM RF 200,000
 MATURITY RANGE OF LOANS: Up to 20 years
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Saint Christopher and Nevis
 NAME OF INSTITUTION: Development Bank of St. Kitts and Nevis
 ADDRESS: P.O. Box 249 Church Street Basseterre Saint Christopher and Nevis West Indies
 TELEPHONE: (809) 465 2288, 465 4041
 TELEX:
 CABLE ADDRESS:
 CONTACT NAME AND TITLE: Mr. Auckland O Hector Manager
 GEOGRAPHICAL COVERAGE: STK
 PAID-IN CAPITAL: SEC 2,634.00
 RESERVES:
 LENDING LIMIT: MAXIMUM SEC 500,000
 MINIMUM SEC 500
 MATURITY RANGE OF LOANS: 3 to 20 years
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Saint Lucia
 NAME OF INSTITUTION: St. Lucia Development Bank
 ADDRESS: P.O. Box 368
 Bridge Street
 Castries
 Saint Lucia
 West Indies
 TELEPHONE: 23561
 TELEX: 038-6300
 CABLE ADDRESS: DEVBANK
 CONTACT NAME AND TITLE: Mr. George Theophilus
 Chairman & Managing Director
 GEOGRAPHICAL COVERAGE: STL
 PAID-IN CAPITAL: SEC 3,500,000
 RESERVES: SEC 1,800,000
 LENDING LIMIT: MAXIMUM 20% of authorized share capital
 and reserves or 10% of loan
 portfolio
 MINIMUM SEC 3,000
 MATURITY RANGE OF LOANS: 1.5 to 20 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Saint Vincent and the Grenadines
 NAME OF INSTITUTION: Development Corporation, The
 ADDRESS: P.O. Box 841
 Egmont St.
 Kingstown
 Saint Vincent and the
 Grenadines
 West Indies
 (809) 45-71358
 VO 7522 VINBANK
 DEVC0
 CONTACT NAME AND TITLE: Mr Jeffrey Providence
 Manager
 GEOGRAPHICAL COVERAGE: STV
 PAID-IN CAPITAL: SEC 390,000
 RESERVES: SEC 140,000
 LENDING LIMIT: MAXIMUM SEC 540,000
 MINIMUM SEC 6,000
 MATURITY RANGE OF LOANS: 1 to 10 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Samoa
 NAME OF INSTITUTION: Development Bank of
 Western Samoa
 ADDRESS: P.O. Box 1232
 Apia
 Samoa
 22661
 TELEPHONE: 212 DEVBANK SX
 TELEX: DEVBANK WSAMQA
 CABLE ADDRESS: Mr. Falefa Lima
 CONTACT NAME AND TITLE: Manager, Research and
 Development Division
 Mr. Alfred Schwalger
 Manager, Industrial Loans
 Division
 GEOGRAPHICAL COVERAGE: SAM
 PAID-IN CAPITAL: SWS 4,822,980
 RESERVES: SWS 14,196
 LENDING LIMIT: MAXIMUM 20% of the Bank's unimpaired
 capital and reserves
 MINIMUM None
 MATURITY RANGE OF LOANS: 1 to 15 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Samoa
 NAME OF INSTITUTION: National Provident Fund
 ADDRESS: P.O. Box 878
 Beach Road
 Apia
 Samoa
 21-241
 TELEPHONE: 247 COCENTR SX
 TELEX: NAT PROV FUND
 CABLE ADDRESS: A. Wright
 CONTACT NAME AND TITLE: Chief Loans Officer
 GEOGRAPHICAL COVERAGE: SAM
 PAID-IN CAPITAL: SWS 19,713,263
 RESERVES: SWS 7,649,318
 LENDING LIMIT: MAXIMUM No limit
 MINIMUM SWS 20,000
 MATURITY RANGE OF LOANS: Up to 15 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Saudi Arabia
 NAME OF INSTITUTION: Saudi Investment Bank, The
 ADDRESS: P.O. Box 3533
 Riyadh 11881
 Saudi Arabia
 (01) 4778433
 201170 SAIBRH SJ
 TELEPHONE: ...
 TELEX: ...
 CABLE ADDRESS: ...
 CONTACT NAME AND TITLE: Antony E. Aston
 General Manager
 GEOGRAPHICAL COVERAGE: SAU
 PAID-IN CAPITAL: SRs 90 million
 RESERVES: SRs 124 million
 LENDING LIMIT: MAXIMUM SRs 50 million
 MINIMUM SRs 5 million
 MATURITY RANGE OF LOANS: Maximum 7 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Seychelles
 NAME OF INSTITUTION: Development Bank of Seychelles
 ADDRESS: P.O. Box 217
 Victoria
 Maha
 Seychelles
 24471, 24472
 TELEPHONE: 2348 DEVBAN SZ
 TELEX: ...
 CABLE ADDRESS: ...
 CONTACT NAME AND TITLE: Mr. Albert Gendron
 Loans Officer
 Mr. Louarn Tall
 Loans Officer
 GEOGRAPHICAL COVERAGE: SEY
 PAID-IN CAPITAL: SR 28 million
 RESERVES: SR 2,432,000
 LENDING LIMIT: MAXIMUM 15% of Bank share capital
 MINIMUM None
 MATURITY RANGE OF LOANS: 9 months to 15 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Sierra Leone
NAME OF INSTITUTION: National Development Bank Ltd.
ADDRESS: P.M.B., Leone House
21/23 Sika Stevens Street
Freetown
Sierra Leone
TELEPHONE: 26791/2
TELEX: ...
CABLE ADDRESS: NATDEV
CONTACT NAME AND TITLE: E.S. Pearce
Managing Director
O.P. Taylor
Legal Counsel
S.A. Conteh
Director of Operations
GEOGRAPHICAL COVERAGE: SIL
PAID-IN CAPITAL: Le 4,545,301
RESERVES: Le 106,904
LENDING LIMIT: MAXIMUM 20% of NDB's net worth
MINIMUM Le 5,000
MATURITY RANGE OF LOANS: 3 to 15 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Singapore
NAME OF INSTITUTION: Industrial and Commercial
Bank Ltd.
ADDRESS: 2 Shenton way
01-01 ICB Building
Singapore 0106
Singapore
TELEPHONE: 2211711
TELEX: RS21112 ICBANK
RS26632 and 26633 ICB Fx
INCOMBANK
CABLE ADDRESS: Mr. Lau Hui Bu
CONTACT NAME AND TITLE: General Manager
GEOGRAPHICAL COVERAGE: SIN
PAID-IN CAPITAL: \$5 50 million
RESERVES: \$5 94,610,000
LENDING LIMIT: MAXIMUM None
MINIMUM None
MATURITY RANGE OF LOANS: ...
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Solomon Islands
NAME OF INSTITUTION: Development Bank of
Solomon Islands
ADDRESS: P.O. Box 760
Honiana
Solomon Islands
TELEPHONE: 21595, 21596, 21150
TELEX: 66427 DBSI HO
CABLE ADDRESS: DEVBANK, Honiana
CONTACT NAME AND TITLE: Mr. Kevin Misi
General Manager
GEOGRAPHICAL COVERAGE: SOI
PAID-IN CAPITAL: \$SI 6,230,270
RESERVES: \$SI 110,256
LENDING LIMIT: MAXIMUM Up to 20% of the Bank's unimpaired
paid-up capital and reserves
MINIMUM None
MATURITY RANGE OF LOANS: Up to 15 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Somalia
NAME OF INSTITUTION: Commercial and Savings Bank of
Somalia
ADDRESS: P.O. Box 203
Mogadiscio
Somalia
TELEPHONE: 2641, 2, 3 and 2979
TELEX: 602, 609 SAVCOM
CABLE ADDRESS: SAVCOM, Mogadiscio
CONTACT NAME AND TITLE: Mr. Said Mohamed Ali
President
GEOGRAPHICAL COVERAGE: SOM
PAID-IN CAPITAL: SoSh 5 million
RESERVES: SoSh 9,500,000
LENDING LIMIT: MAXIMUM None
MINIMUM None
MATURITY RANGE OF LOANS: 1 year
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Somalia
NAME OF INSTITUTION: Somali Development Bank
(Bankiga Horumarinta Soomaalida)
ADDRESS: P.O. Box 1079
Mogadiscio
Somalia
TELEPHONE: 21800, 22001, 22002
TELEX: 635 SDB MGD SR
CABLE ADDRESS: BANKHORUMAR
CONTACT NAME AND TITLE: Mr. Issa Haji Mussa
Director of Operations
GEOGRAPHICAL COVERAGE: SOM
PAID-IN CAPITAL: SoSh 250 million
RESERVES: SoSh 23 million
LENDING LIMIT: MAXIMUM None
MINIMUM SoSh 200,000
MATURITY RANGE OF LOANS: 2 to 20 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Sri Lanka
NAME OF INSTITUTION: Bank of Ceylon
ADDRESS: Central Office
Bank of Ceylon Building
York St
Colombo 1
Sri Lanka
TELEPHONE: 28521
TELEX: 21331 LANKABK CE
CABLE ADDRESS: HEADBANK COLOMBO
CONTACT NAME AND TITLE: Mr. S.A. Sooria Bandara
Manager, Marketing
GEOGRAPHICAL COVERAGE: SRL
PAID-IN CAPITAL: SL Rs 270 million
RESERVES: SL Rs 512.94 million
LENDING LIMIT: MAXIMUM None
MINIMUM None
MATURITY RANGE OF LOANS: Up to 25 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Sri Lanka

NAME OF INSTITUTION: Development Finance Corporation of Ceylon

ADDRESS: P.O. Box 1397
No 9 Horton Place
Colombo 7
Sri Lanka

TELEPHONE: 94416

TELEX: 21681 CE

CABLE ADDRESS: DELCEY

CONTACT NAME AND TITLE: Mr. M.R. Prellis
General Manager/Director
Mr. N.H. Kandaibya
Asst. Gen. Manager (Legal & Admin.)
Mr. J.E.E. Fernando
Asst. Gen. Manager (Cons. & Merchant Banking)
Mr. K.V.M. Fernando
Asst. Gen. Manager (Operations)

GEOGRAPHICAL COVERAGE: SRL

PAID-IN CAPITAL: SL Rs 100 million

RESERVES: SL Rs 52,308,146

LENDING LIMIT: MAXIMUM SL Rs 50 million
MINIMUM SL Rs 50,000

MATURITY RANGE OF LOANS: 5 to 15 years

FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Sri Lanka

NAME OF INSTITUTION: National Development Bank of Sri Lanka

ADDRESS: 6th Floor Ceylenco Janadhipathi Mawatha Colombo 1 Sri Lanka

TELEPHONE: 23966/7, 36276/7/8

TELEX: 21399 NDB CE

CABLE ADDRESS: DEVBANK

CONTACT NAME AND TITLE: Mr. D.J.M. Meegoda
Assistant General Manager (Projects 1)
Mr. R.M.S. Fernando
Assistant General Manager (Projects 2)
Mr. P.N.L. Palihena
Manager, Small & Medium Industries Dept.

GEOGRAPHICAL COVERAGE: SRL

PAID-IN CAPITAL: SL Rs 600 million

RESERVES: SL Rs 453 million

LENDING LIMIT: MAXIMUM SL Rs 100 million
MINIMUM SL Rs 2 million

MATURITY RANGE OF LOANS: 5 to 12 years

FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Sri Lanka

NAME OF INSTITUTION: People's Bank

ADDRESS: 75 Sir Chitt. Gardener Mawatha Colombo 2 Sri Lanka

TELEPHONE: 27841

TELEX: 22206, 21486, 22068

CABLE ADDRESS: JANABANK

CONTACT NAME AND TITLE: Mr. S.L.L. Manacundera
Documentation Officer

GEOGRAPHICAL COVERAGE: SRL

PAID-IN CAPITAL: SL Rs 49,998,000

RESERVES: SL Rs 295,665,000

LENDING LIMIT: MAXIMUM Varies according to purpose and sector
MINIMUM Varies according to purpose and sector

MATURITY RANGE OF LOANS: Short term: up to 5 years; medium term: 5 to 10 years; long term: over 10 years

FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Sudan

NAME OF INSTITUTION: Agricultural Bank of Sudan, The

ADDRESS: P.O. Box 1363 Khartoum Sudan

TELEPHONE: 77432

TELEX: 22610 MSRF SD

CABLE ADDRESS: MASRAF, Khartoum

CONTACT NAME AND TITLE: Sid Ahmed Osman Abdalla
Chairman & Managing Director

GEOGRAPHICAL COVERAGE: SUD

PAID-IN CAPITAL: LS 25 million

RESERVES: LS 11,204,943

LENDING LIMIT: MAXIMUM None
MINIMUM None

MATURITY RANGE OF LOANS: Short term: 1 to 18 months; medium term: 18 months to 6 years; long term: 6 to 12 years

FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Sudan

NAME OF INSTITUTION: Arab Authority for Agricultural Investment and Development

ADDRESS: AAAID P.O. Box 2102 Khartoum Sudan

TELEPHONE: 40101-104, 41108, 41423

TELEX: 24041 AAAID SD

CABLE ADDRESS: ISTISMARAB

CONTACT NAME AND TITLE: Dr. Hussain Y Al-Ani
President

GEOGRAPHICAL COVERAGE: SUD

PAID-IN CAPITAL: \$US 320 million

RESERVES: \$US 96 million

LENDING LIMIT: MAXIMUM Lending confined to subsidiary companies
MINIMUM

MATURITY RANGE OF LOANS:

FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS:
PROJECTS IN PRIVATE SECTOR:
EXPORT CREDITS: NO

COUNTRY: Sudan

NAME OF INSTITUTION: Sudan Development Corporation
ADDRESS: P.O. Box 710
Street 21
Al-Amarat
Khartoum
Sudan

TELEPHONE: 47425, 47435
TELEX: 24078 SDC SD
CABLE ADDRESS: DECORP
CONTACT NAME AND TITLE: Dr. Hassan El Bakri
Manager, Foreign Relations

GEOGRAPHICAL COVERAGE: SUD
PAID-IN CAPITAL: \$US 200 million
RESERVES: \$US 70,430,000
LENDING LIMIT: MAXIMUM 50% of the project's total cost or
MINIMUM 10% of the Bank's net worth
Maturity Range of Loans: 5 to 8 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Swaziland

NAME OF INSTITUTION: Small Enterprises Development
Company (SEDCO)
ADDRESS: P.O. Box A-186
Swazi Plaza
Mbabane
Swaziland

TELEPHONE: 43351, 43047
TELEX: 2052 WD
CABLE ADDRESS: DEVELOP
CONTACT NAME AND TITLE: P.M. Thabede
Manager Projects

GEOGRAPHICAL COVERAGE: SWA
PAID-IN CAPITAL: E 2.40;
RESERVES: E 391,783
LENDING LIMIT: MAXIMUM E 100,000
MINIMUM None
Maturity Range of Loans: Depends on cash flow position

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Suriname

NAME OF INSTITUTION: Nationale Ontwikkelingsbank N.V.
ADDRESS: Coppenamestraat 160-162
P.O. Box 677
Paramaribo
Suriname

TELEPHONE: 65000
TELEX: 359 NOBSUR SN
CABLE ADDRESS: NOBSUR
CONTACT NAME AND TITLE: Drs. S.Ch. Mungra
General Manager

GEOGRAPHICAL COVERAGE: SUR
PAID-IN CAPITAL: Sur f 5,121,000
RESERVES: Sur f 433,255
LENDING LIMIT: MAXIMUM Sur f 3 million
MINIMUM Sur f 3,000
Maturity Range of Loans: Maximum 15 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Thailand

NAME OF INSTITUTION: Industrial Finance Corporation
of Thailand (IFCT), The
ADDRESS: 1770 New Petchburi Rd.
Bangkok 10310
Thailand

TELEPHONE: 2517181-90
TELEX: 82163 IFCTHAI TH
CABLE ADDRESS: IFCTHAI Bangkok
CONTACT NAME AND TITLE: Ms. Pojane Wongtrakool
Vice President, Projects
Department

GEOGRAPHICAL COVERAGE: THA
PAID-IN CAPITAL: B 939 million plus B 159 million
premium
RESERVES: B 432 million plus B 202 million
retained earnings
LENDING LIMIT: MAXIMUM 5% of the Corporation's equity
MINIMUM B 1 million for normal projects, B
500,000 for small projects, B
200,000 for expansions
Maturity Range of Loans: 3 to 15 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Swaziland

NAME OF INSTITUTION: National Industrial Development
Corporation of Swaziland
ADDRESS: P.O. Box 866
Swazi Plaza
Mbabane
Swaziland

TELEPHONE: 43391
TELEX: 2052 WD
CABLE ADDRESS: DEVELOP
CONTACT NAME AND TITLE: Managing Director
GEOGRAPHICAL COVERAGE: SWA
PAID-IN CAPITAL: E 14,071,000
RESERVES: E 5,900,000 (deficit)
LENDING LIMIT: MAXIMUM 50% of project cost
MINIMUM None
Maturity Range of Loans: 5 to 10 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Togo

NAME OF INSTITUTION: Societe Nationale
d'Investissement et Fonds
Annexes
ADDRESS: B.P. 2682
11, Avenue du 24 Janvier
Lome
Togo

TELEPHONE: 21-62-21, 21-62-25
TELEX: SNIFATO 5265
CABLE ADDRESS: -
CONTACT NAME AND TITLE: M. Issa Affo
Directeur General

GEOGRAPHICAL COVERAGE: TOG
PAID-IN CAPITAL: CFAF 500 million
RESERVES: -
LENDING LIMIT: MAXIMUM None
MINIMUM None
Maturity Range of Loans: Short, medium and long term

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: ...
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: ...

COUNTRY: Tonga
 NAME OF INSTITUTION: Tonga Development Bank
 ADDRESS: P.O. Box 126
 Salote Road
 Nuku'alofa
 Tonga
 TELEPHONE: 21-333
 TELEX: 66206 DEVBANK TS
 CABLE ADDRESS: DEVBANK
 CONTACT NAME AND TITLE: Penisiani Vea
 Deputy Managing Director
 Soane Ramanial
 Operations Manager
 Siola Tu'itupou
 Administration Manager
 GEOGRAPHICAL COVERAGE: TON
 PAID-IN CAPITAL: P 3,105,120
 RESERVES: P 131,548
 LENDING LIMIT: MAXIMUM 75% of the tangible assets of the assisted project
 MINIMUM Not specified
 MATURITY RANGE OF LOANS: No specified limit. Maximum period granted to date, 15 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Trinidad and Tobago
 NAME OF INSTITUTION: Trinidad and Tobago Development Finance Company Limited (DFC)
 ADDRESS: P.O. Box 187
 8-10 Cipriani Boulevard
 Port of Spain
 Trinidad and Tobago
 TELEPHONE: 62/34665-7, 62/54666-8
 TELEX: 3000 POSTLX WG
 CABLE ADDRESS: DEVFINCO
 CONTACT NAME AND TITLE: S Thomas
 Manager, Research and Investment Analysis Div.
 A. Debiqne
 Head, Business Development Operations
 B. Awang
 Controller
 GEOGRAPHICAL COVERAGE: TRI
 PAID-IN CAPITAL: \$TT 8,692,200
 RESERVES: \$TT 19,313,900
 LENDING LIMIT: MAXIMUM \$TT 17,548,000
 MINIMUM \$TT 50,000 as of 31 December 1983
 MATURITY RANGE OF LOANS: 5 to 15 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: ...

COUNTRY: Tunisia
 NAME OF INSTITUTION: Banque de Cooperation du Maghreb Arabe (BCMA)
 ADDRESS: 70 Avenue de la Liberte
 Tunis
 Tunisia
 TELEPHONE: 780.311
 TELEX: 13404
 CABLE ADDRESS: BCMA Tunis
 CONTACT NAME AND TITLE: Mr. Redissi
 Directeur
 GEOGRAPHICAL COVERAGE: ALG, TUN
 PAID-IN CAPITAL: \$US 10 million
 RESERVES: \$US 1,818,000
 LENDING LIMIT: MAXIMUM Lending & equity: max. 20% of Bank's own resources, equity: max. 40% of project's capital
 MINIMUM ...
 MATURITY RANGE OF LOANS: Up to 11 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: NO
 EXPORT CREDITS: YES

COUNTRY: Tunisia
 NAME OF INSTITUTION: Banque de Developpement Economique de Tunisie
 ADDRESS: 68, Avenue Habib Bourguiba
 Tunis
 Tunisia
 TELEPHONE: 245.600
 TELEX: 12 382
 CABLE ADDRESS: BDETUN-Tunis
 CONTACT NAME AND TITLE: M. Riahi
 Directeur des Ressources, Titres et Representation
 GEOGRAPHICAL COVERAGE: TUN
 PAID-IN CAPITAL: D 20 million
 RESERVES: D 586,024
 LENDING LIMIT: MAXIMUM Up to 25% of the Bank's assets
 MINIMUM D 25,000
 MATURITY RANGE OF LOANS: Medium term: 7 years, including 2 years' grace; long term: 10 years, including 3 years' grace
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Tunisia
 NAME OF INSTITUTION: Banque de Tunisie et des Emirats d'Investissement
 ADDRESS: 5 bis, Boulevard Philippe Thomas
 Le Belvedere
 Tunis
 Tunisia
 TELEPHONE: 283.600
 TELEX: 13.386, 14.771, 14.772
 CABLE ADDRESS: ...
 CONTACT NAME AND TITLE: M. Khemiri
 Directeur
 GEOGRAPHICAL COVERAGE: TUN, RAF
 PAID-IN CAPITAL: \$US 32 million
 RESERVES: \$US 1.2 million
 LENDING LIMIT: MAXIMUM ...
 MINIMUM ...
 MATURITY RANGE OF LOANS: Short, medium and long term loans
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Tunisia
 NAME OF INSTITUTION: Banque Tuniso-Koweitienne de Developpement (BTKD)
 ADDRESS: B.P. 49
 3, Avenue Jean Jaures
 Tunis
 Tunisia
 TELEPHONE: 340 000
 TELEX: 13 943
 CABLE ADDRESS: ...
 CONTACT NAME AND TITLE: Mohamed Briqui
 Directeur General
 GEOGRAPHICAL COVERAGE: TUN
 PAID-IN CAPITAL: D 100 million
 RESERVES: D 11,470,000
 LENDING LIMIT: MAXIMUM 10% of own funds for each project, equivalent to about D 12 million at the moment
 MATURITY RANGE OF LOANS: 6 to 15 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Tunisia
 NAME OF INSTITUTION: Societe Tunisienne de Banque
 ADDRESS: 1. Avenue Habib Thameur
 1060 Tunis
 Tunisia
 TELEPHONE: 258000, 340477
 TELEX: 12376, 12377, 13807
 13808, 14815
 CABLE ADDRESS: TUBANK
 CONTACT NAME AND TITLE: Hassen Ben Ahmed
 Secetaire General
 Ali Majoul
 Directeur Central du Credit
 Mokhtar Hour el Houda
 Directeur Adjoint du Credit M.T.
 GEOGRAPHICAL COVERAGE: TUN
 PAID-IN CAPITAL: D 20 million
 RESERVES: D 27 million
 LENDING LIMIT: MAXIMUM According to the banking
 regulations of the Central Bank of
 Tunisia
 MINIMUM According to the banking
 regulations of the Central Bank of
 Tunisia
 MATURITY RANGE OF LOANS: 1 to 10 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Tunisia
 NAME OF INSTITUTION: Societe Tuniso-Seoudienne
 d'Investissement et
 de Developpement (STUSID)
 ADDRESS: B.P. 20
 29 Rue Adrubal
 1002 Tunis
 Tunisia
 TELEPHONE: 780 233
 TELEX: 13594 TN
 CABLE ADDRESS: TUSID
 CONTACT NAME AND TITLE: Mr. Meddeb Randi
 Directeur du Developpement et
 Suivie
 GEOGRAPHICAL COVERAGE: TUN
 PAID-IN CAPITAL: D 70 million
 RESERVES: D 5,586,071
 LENDING LIMIT: MAXIMUM D 10 million
 MINIMUM No limits (STUSID generally
 participates in projects of more
 than D 1 million)
 MATURITY RANGE OF LOANS: 2 to 15 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Tunisia
 NAME OF INSTITUTION: Union Bancaire pour le
 Commerce et l'Industrie
 ADDRESS: P.O. Box 829
 7-9 rue Gama: Abdennasser
 Tunis
 Tunisia
 TELEPHONE: 340.644
 TELEX: 14990
 CABLE ADDRESS: UNICOMI
 CONTACT NAME AND TITLE: M. Ben Ayed Abdesslem
 President Directeur General
 GEOGRAPHICAL COVERAGE: TUN
 PAID-IN CAPITAL: D 5 million
 RESERVES: D 5,020,000
 LENDING LIMIT: MAXIMUM As determined by the Central Bank
 MINIMUM As determined by the Central Bank
 MATURITY RANGE OF LOANS: Short term: 2 years, medium term:
 7 years, long term: more than 7
 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Turkey
 NAME OF INSTITUTION: Devlet Yatirim Bankasi
 (State Investment Bank)
 ADDRESS: Milli Mudafaa Cad. No. 20
 Bakanliklar
 Ankara
 Turkey
 TELEPHONE: 33 01 90
 TELEX: 42606 DYB TR
 CABLE ADDRESS: Yatirimbank
 CONTACT NAME AND TITLE: Mr. Halis Erenoglu
 Deputy General Manager
 GEOGRAPHICAL COVERAGE: TUR
 PAID-IN CAPITAL: LT 123,628,800
 RESERVES: LT 30,851,300
 LENDING LIMIT: MAXIMUM LT 10,000 million
 MINIMUM LT 10 million
 MATURITY RANGE OF LOANS: 5 to 20 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: NO
 EXPORT CREDITS: YES

COUNTRY: Turkey
 NAME OF INSTITUTION: Sina Yatirim ve Kredi Bankasi
 (SYKB)
 ADDRESS: Barbaros Bulvarı Akdogan Sokak
 41-43 Besiktas
 Istanbul
 Turkey
 TELEPHONE: 160-40-00
 TELEX: 26263 SYKB TR
 CABLE ADDRESS: YATIRIMBANK
 CONTACT NAME AND TITLE: Mr. Husnu Ildaser
 Manager, Financial Analysis
 Mr. Yasar Findikcinglu
 Manager, Econ. Studies and
 Research
 GEOGRAPHICAL COVERAGE: TUP
 PAID-IN CAPITAL: LT 2,000 million
 RESERVES: LT 409,762,813
 LENDING LIMIT: MAXIMUM 60% of fixed investment in a
 project or \$US2 million
 MINIMUM \$US 100,000
 MATURITY RANGE OF LOANS: 5 to 12 years (including 2 to 3
 years grace period)
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Turkey
 NAME OF INSTITUTION: Turkiye Sina Kalkinma
 Bankasi A S
 ADDRESS: Meclis Meydanı Cad. No 137
 Fındikli
 Istanbul
 Turkey
 TELEPHONE: 143-13-60
 TELEX: 24344 TSKB TR
 CABLE ADDRESS: KALKINMABANK Istanbul
 CONTACT NAME AND TITLE: Mr. Ibrahim Denguet
 Senior Assistant General Manager
 Mr. Zekai Deniz
 Assistant General Manager
 Mr. Aykut Usman
 Assistant General Manager
 GEOGRAPHICAL COVERAGE: TUR
 PAID-IN CAPITAL: LT 5.3 billion
 RESERVES: LT 3.8 billion
 LENDING LIMIT: MAXIMUM LT 6.1 billion
 MINIMUM LR 1.2 billion
 MATURITY RANGE OF LOANS: 5 to 10 years including grace
 period
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Uganda
 NAME OF INSTITUTION: Development Finance Company of Uganda Ltd (DFCU)
 ADDRESS: P.O. Box 2767
 8 Crusader House
 3 Portal Avenue
 Kampala
 Uganda
 TELEPHONE: 32212, 56125, 59435
 TELEX: 61196
 CABLE ADDRESS: DEVFINANCE
 CONTACT NAME AND TITLE: Mr. J.O. Bradshaw
 General Manager
 GEOGRAPHICAL COVERAGE: UGA
 PAID-IN CAPITAL: US\$ 750 million
 RESERVES: US\$ 17,150,000
 LENDING LIMIT: MAXIMUM None
 MINIMUM US\$ 10 million
 MATURITY RANGE OF LOANS: 5 to 15 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Uganda
 NAME OF INSTITUTION: Uganda Development Bank
 ADDRESS: 14 Obote Avenue
 P.O. Box 7210
 Kampala
 Uganda
 TELEPHONE: 30740-6
 TELEX: 61143 Kampala
 CABLE ADDRESS: DEVBANK, KAMPALA
 CONTACT NAME AND TITLE: Mr. A.K. Mawanda
 General Manager
 GEOGRAPHICAL COVERAGE: UGA
 PAID-IN CAPITAL: US\$ 592,905,000
 RESERVES: Nil
 LENDING LIMIT: MAXIMUM US\$ 400 million (depending on source of funds)
 MINIMUM US\$ 100,000
 MATURITY RANGE OF LOANS: 3 to 15 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Uganda
 NAME OF INSTITUTION: Uganda Development Corporation
 ADDRESS: P.O. Box 7042
 9/11 Obote Avenue
 Kampala
 Uganda
 TELEPHONE: 234381-3
 TELEX: 61069
 CABLE ADDRESS: UGADEV
 CONTACT NAME AND TITLE: Mr. J.M.S. Kanakulya
 Acting Chairman
 GEOGRAPHICAL COVERAGE: UGA
 PAID-IN CAPITAL: US\$ 160 million
 RESERVES: US\$ 37,425,000 capital reserves.
 US\$ 6,160,000 revenue reserves
 LENDING LIMIT: MAXIMUM
 MINIMUM
 MATURITY RANGE OF LOANS: 2 to 5 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: NO
 EXPORT CREDITS: NO

COUNTRY: United Arab Emirates
 NAME OF INSTITUTION: Arab Emirates Investment Bank Limited
 ADDRESS: P.O. Box 5503
 303, New Sheikh Rashid Building
 Al-Maktoum Street
 Dubai,
 United Arab Emirates
 TELEPHONE: 222191-3
 TELEX: 46080 AREMIN EM
 CABLE ADDRESS: AREMIN
 CONTACT NAME AND TITLE: Mr. Sajjad Ahmad
 General Manager & Chief Executive
 GEOGRAPHICAL COVERAGE: UAE
 PAID-IN CAPITAL: Dh 15,340,000
 RESERVES: Dh 6,035,846
 LENDING LIMIT: MAXIMUM As decided from time to time by the Board of Directors
 MINIMUM As decided from time to time by the Board of Directors
 MATURITY RANGE OF LOANS: Up to 5 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: United Arab Emirates
 NAME OF INSTITUTION: Commercial Bank of Dubai Ltd., The
 ADDRESS: P.O. Box 1709
 Bin Yas Sreet
 Creek Road
 Deira Side
 Dubai
 United Arab Emirates
 TELEPHONE: 227121
 TELEX: 45468 TRBNK EM
 46310 TRFOX EM
 CABLE ADDRESS: TRUBANK DUBAI
 CONTACT NAME AND TITLE: Omar Abdul Rahim Luyas
 General Manager
 Idrania Aboullia
 Manager, Administration
 GEOGRAPHICAL COVERAGE: UAE
 PAID-IN CAPITAL: Dh 200 million
 RESERVES: Dh 46,261,000
 LENDING LIMIT: MAXIMUM Cannot be disclosed
 MINIMUM Cannot be disclosed
 MATURITY RANGE OF LOANS: Up to 3 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: United Arab Emirates
 NAME OF INSTITUTION: Emirates Industrial Bank
 ADDRESS: P.O. Box 2722
 Abu Dhabi
 United Arab Emirates
 TELEPHONE: 339700
 TELEX: 23324 INDBNK EM
 CABLE ADDRESS: MOHAMED ABDUL BALKI
 CONTACT NAME AND TITLE: Mohamed Abdul Balki
 Director, Projects Dept
 UAE
 GEOGRAPHICAL COVERAGE: UAE
 PAID-IN CAPITAL: Dh 100 million
 RESERVES: Dh 16,232,000
 LENDING LIMIT: MAXIMUM 60% of total cost of project or 20% of subscribed capital and reserves, whichever is lower
 MINIMUM None
 MATURITY RANGE OF LOANS: 2 to 8 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: United Republic of Tanzania
NAME OF INSTITUTION: Cooperative and Rural Development Bank
ADDRESS: P.O. Box 268
Lumumba St.
Dar-es-Salaam
United Republic of Tanzania
TELEPHONE: 26511
CABLE ADDRESS: CORDEBANK
CONTACT NAME AND TITLE: Mr. R.D. Swai
General Manager
GEOGRAPHICAL COVERAGE: URT
PAID-IN CAPITAL: TSh 172,000,000
RESERVES: TSh 19,591,000
LENDING LIMIT: MAXIMUM 75% of cost of project
MINIMUM None
MATURITY RANGE OF LOANS: 1 to 15 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: United Republic of Tanzania
NAME OF INSTITUTION: National Development Corporation
ADDRESS: P.O. Box 2669
Dar-es-Salaam
United Republic of Tanzania
TELEPHONE: 26271/9
TELEX: 41068
CABLE ADDRESS: NATDEV
CONTACT NAME AND TITLE: Mr. F. Itesha
Director of Planning and Finance
GEOGRAPHICAL COVERAGE: URT
PAID-IN CAPITAL: TSh 5,680,000
RESERVES: TSh 318,769,831
LENDING LIMIT: MAXIMUM No limit (mainly bridging finance)
MINIMUM No limit
MATURITY RANGE OF LOANS: 5 to 10 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: NO
EXPORT CREDITS: NO

COUNTRY: United Republic of Tanzania
NAME OF INSTITUTION: Tanganika Development Finance Company Limited
ADDRESS: P.O. Box 2478
Ohio Street
Dar-es-Salaam
United Republic of Tanzania
TELEPHONE: 25091-25094, 31255
TELEX: 41153
CABLE ADDRESS: DEYFIN
CONTACT NAME AND TITLE: G.F. Mbone
Managing Director
D.C. Mbaya
Director of Projects
Investigation & Appraisal
J.G. Mwanasau
Director of Project Supervision
D.J. Lunde
Director of Finance
GEOGRAPHICAL COVERAGE: URT
PAID-IN CAPITAL: TSh 88 million
RESERVES: TSh 3,900,000
LENDING LIMIT: MAXIMUM TSh 10 million
MINIMUM TSh 200,000
MATURITY RANGE OF LOANS: 3 to 15 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: United Republic of Tanzania
NAME OF INSTITUTION: Tanzania Investment Bank
ADDRESS: P.O. Box 9373
Dar-es-Salaam
United Republic of Tanzania
TELEPHONE: 28581
TELEX: 41259
CABLE ADDRESS: INVESTMENTS
CONTACT NAME AND TITLE: Mr. A.W. Mosille
Director of Projects
Mr. W.A. Mlaka
Director of Planning and Development
GEOGRAPHICAL COVERAGE: URT
PAID-IN CAPITAL: TSh 100 million
RESERVES: TSh 199,827,345
LENDING LIMIT: MAXIMUM Up to 20% of the Bank's net worth
MINIMUM TSh 500,000
MATURITY RANGE OF LOANS: 2 to 15 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Uruguay
NAME OF INSTITUTION: Banco de la Republica Oriental del Uruguay
ADDRESS: Casilla de Correos no 1195
Cerrito y Zabala
Montevideo
Uruguay
TELEPHONE: 95-01-57, 95-02-05, 95-29-75
TELEX: 6990, 933, 965, 6334 UY
CABLE ADDRESS: REPBANCO
CONTACT NAME AND TITLE: Cr. Federico Slinger
Presidente
GEOGRAPHICAL COVERAGE: RLA
PAID-IN CAPITAL: NSUr 1.5 million
RESERVES: NSUr 59,479 million
LENDING LIMIT: MAXIMUM According to the needs of the project
MINIMUM
MATURITY RANGE OF LOANS: 5 to 8 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Venezuela
NAME OF INSTITUTION: Corporacion de Desarrollo de la Region Nor-Oriental
ADDRESS: Avda Vela de Coro
Edificio Corporiente
Cumana
Estado Sucre
Venezuela
TELEPHONE: 663011-15
TELEX: 93158 CORIEVE
CABLE ADDRESS: Aptdo de Correos N 250
CONTACT NAME AND TITLE: Prof. Ovidio Valerio V
Presidente
GEOGRAPHICAL COVERAGE: VEN
PAID-IN CAPITAL: Bs 201,080,148 (assets)
RESERVES:
LENDING LIMIT: MAXIMUM None
MINIMUM None
MATURITY RANGE OF LOANS: None
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Venezuela
 NAME OF INSTITUTION: Fondo de Credito Industrial (FONCREDI)
 ADDRESS: Av. Luis Roche Torre Central pisos 12, 13 y P.H. Altamira Caracas Venezuela 2842188-6744
 TELEPHONE: 2842188-6744
 CABLE ADDRESS: Apco 68266
 CONTACT NAME AND TITLE: Dr. Jorge Garcia Duque Director Gerente
 GEOGRAPHICAL COVERAGE: VEN
 PAID-IN CAPITAL: ...
 RESERVES: ...
 LENDING LIMIT: MAXIMUM Bs 10 million working capital, otherwise no limit
 MINIMUM Bs 500,000 working capital, otherwise no limit
 Up to 15 years
 MATURITY RANGE OF LOANS: Up to 15 years
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Venezuela
 NAME OF INSTITUTION: Fondo de Inversiones de Venezuela (FIV)
 ADDRESS: Torre Financiera del B.C.V. Esq. de Carmelitas, piso 20 Caracas Venezuela 85-20-44 FIVEN 22890
 TELEPHONE: 85-20-44
 CABLE ADDRESS: FIVEN 22890
 CONTACT NAME AND TITLE: Dr. Carlos Rafael Silva Presidente
 GEOGRAPHICAL COVERAGE: VEN
 PAID-IN CAPITAL: Bs 57,387 million
 RESERVES: Bs 10,106 million
 LENDING LIMIT: MAXIMUM No limit
 MINIMUM No limit
 MATURITY RANGE OF LOANS: Up to 20 years, including a period of grace not exceeding 2 years
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Venezuela
 NAME OF INSTITUTION: Sociedad Financiera de Occidente C.A.
 ADDRESS: Apartado Postal 952 Edif. Soc. Fin. de Occidente Calle 73 con Av. 3F Maracaibo Edo. Zulia Venezuela 918000
 TELEPHONE: 62224 SFOCA
 CABLE ADDRESS: ...
 CONTACT NAME AND TITLE: Econ. Juan Urdaneta Soto Gerente General
 GEOGRAPHICAL COVERAGE: VEN
 PAID-IN CAPITAL: Bs 40 million
 RESERVES: Bs 8,692,033
 LENDING LIMIT: MAXIMUM 5% of capital and reserves
 MINIMUM Subject to negotiation
 MATURITY RANGE OF LOANS: 90 days to 12 years
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Yemen
 NAME OF INSTITUTION: Industrial Bank of Yemen, The
 ADDRESS: P.O. Box 323 Zubary Street Sana'a Yemen
 TELEPHONE: 207579, 207381, 207384
 TELEX: 2580 INDBNK YE
 CABLE ADDRESS: BANKSINATE
 CONTACT NAME AND TITLE: Mr. Abbas Al-Kirshy Chairman
 GEOGRAPHICAL COVERAGE: YEM
 PAID-IN CAPITAL: YRIs 92,929,200
 RESERVES: YRIs 16,132,443
 LENDING LIMIT: MAXIMUM YRIs 15 million
 MINIMUM YRIs 50,000
 MATURITY RANGE OF LOANS: Medium and long term loans
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Yemen
 NAME OF INSTITUTION: International Bank of Yemen Y.S.C.
 ADDRESS: P.O. Box 2847 Al Qaser al Jamhuri Str. Sana'a Yemen
 TELEPHONE: 272920-3
 TELEX: 2523 INTBANK YE
 CABLE ADDRESS: INTBANK YE
 CONTACT NAME AND TITLE: Fida M. Malik Deputy General Manager
 GEOGRAPHICAL COVERAGE: YEM
 PAID-IN CAPITAL: YPis 37,494,450
 RESERVES: YRIs 5,540,856
 LENDING LIMIT: MAXIMUM 20% of paid-in capital. More for development projects with Central Bank's permission
 MINIMUM None
 MATURITY RANGE OF LOANS: Up to 5 years
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Zaire
 NAME OF INSTITUTION: Societe Financiere de Developpement (SOFIDE)
 ADDRESS: B.P. 1148 Kinshasa I Zaire
 TELEPHONE: 25619, 23060, 22534, 25645
 TELEX: 21476
 CABLE ADDRESS: SOFIDE KINSHASA
 CONTACT NAME AND TITLE: Citoyen Kazadi Mambu President Directeur General
 GEOGRAPHICAL COVERAGE: ZAI
 PAID-IN CAPITAL: Z 260 million
 RESERVES: Z 563 million
 LENDING LIMIT: MAXIMUM \$US 3.5 million
 MINIMUM None
 MATURITY RANGE OF LOANS: Long term
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Zambia

NAME OF INSTITUTION: Development Bank of Zambia
ADDRESS: P.O. Box 33955
Development House
Katondo Rd.
Lusaka
Zambia

TELEPHONE: 214884, 216881
TELEX: ZA 45040
CABLE ADDRESS: DEVBANK
CONTACT NAME AND TITLE: Mr. L.M. Nyambe
Managing Director

GEOGRAPHICAL COVERAGE: ZAM
PAID-IN CAPITAL: K 10 million
RESERVES: K 6,489,000
LENDING LIMIT: MAXIMUM 75% of total cost of fixed assets
of project
MINIMUM K 25,000
MATURITY RANGE OF LOANS: 2 to 12 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Zimbabwe

NAME OF INSTITUTION: Fincor Finance Corporation Ltd.
ADDRESS: P.O. Box 2486
Charter House
Selbourne Avenue
Bulawayo
Zimbabwe

TELEPHONE: 69161
TELEX: ZW3535
CABLE ADDRESS: FINCOR
CONTACT NAME AND TITLE: Mr. G. Craigen
Chief Executive

GEOGRAPHICAL COVERAGE: ZIM
PAID-IN CAPITAL: \$21m 790,000
RESERVES: \$21m 294,000
LENDING LIMIT: MAXIMUM \$21m 150,000
MINIMUM \$21m 10,000
MATURITY RANGE OF LOANS: 1 to 3 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Zimbabwe

NAME OF INSTITUTION: Standard Chartered Finance
(Zimbabwe) Ltd.
ADDRESS: P.O. Box 1678
Epatra House
Chr Speke Ave/ Angra St
Harare
Zimbabwe

TELEPHONE: 704163, 708151
TELEX: 4313 ZW STANFIN
CABLE ADDRESS: STANFIN
CONTACT NAME AND TITLE: Mr. J.G. Jones
Senior Manager (Administration)

GEOGRAPHICAL COVERAGE: ZIM
PAID-IN CAPITAL: \$21m 4 million
RESERVES: \$21m 4,232,000
LENDING LIMIT: MAXIMUM Not fixed
MINIMUM \$21m 500
MATURITY RANGE OF LOANS: 1 to 5 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

IV. ARAB INSTITUTIONS WITH INTERNATIONAL OPERATIONS
 IV. ETABLISSEMENTS ARABES D'ENVERGURE INTERNATIONALE
 IV. INSTITUCIONES ARABES CON ACTIVIDADES INTERNACIONALES

COUNTRY: Bahrain

NAME OF INSTITUTION: Arab Banking Corporation B.S.C.
 ADDRESS: P.O. Box 5698
 Alia Building - Diplomatic Area
 Manama
 Bahrain
 232235

TELEPHONE: 9432 ABC BAH BN
 TELEX: ABCBANK
 CABLE ADDRESS: Mr. Morven C. Hay
 CONTACT NAME AND TITLE: SVP, Loans and Syndications
 Mr. Iain G. Winters
 VP, Project Finance

GEOGRAPHICAL COVERAGE: ALL
 PAID-IN CAPITAL: \$US 750 million
 RESERVES: \$US 266 million
 LENDING LIMIT: MAXIMUM Depends on circumstances
 MINIMUM Depends on circumstances
 MATURITY RANGE OF LOANS: Depends on circumstances
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Bahrain

NAME OF INSTITUTION: Trans-Arabian Investment Bank
 ADDRESS: P.O. Box 20485
 Sh. Mubarak Building
 Government Avenue
 Manama
 Bahrain
 231792

TELEPHONE: 8596 TAIB BN
 TELEX: 9634 TAIB FX

CABLE ADDRESS: A. Scott Johnson
 CONTACT NAME AND TITLE: Vice President

GEOGRAPHICAL COVERAGE: GUL, RMI
 PAID-IN CAPITAL: \$US 75 million
 RESERVES: \$US 10 million
 LENDING LIMIT: MAXIMUM
 MINIMUM
 MATURITY RANGE OF LOANS: Primarily short term with a
 minimum of 4 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Bahrain

NAME OF INSTITUTION: Arab Leasing Company E.C.
 ADDRESS: P.O. Box 26452
 Chamber of Commerce & Industry
 Building
 3rd Floor, Suite 306
 Manama
 Bahrain
 231950

TELEPHONE: 9286 LEASE BN
 TELEX: .
 CABLE ADDRESS: Andrew Obolensky
 CONTACT NAME AND TITLE: Richard Lang
 Richard Lang

GEOGRAPHICAL COVERAGE: GUL
 PAID-IN CAPITAL: .
 RESERVES: .
 LENDING LIMIT: MAXIMUM
 MINIMUM
 MATURITY RANGE OF LOANS: YES
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Belgium

NAME OF INSTITUTION: Banque Europeenne Arabe
 ADDRESS: (Bruxelles) S.A
 Avenue des Arts 19H - Bte 2
 1040 Brussels
 Belgium
 (02) 219 42 30
 26413

TELEPHONE: EURAB B
 TELEX: Mr J.P. Trompet
 CONTACT NAME AND TITLE: Directeur

GEOGRAPHICAL COVERAGE: ALL
 PAID-IN CAPITAL: BF 1,000 million
 RESERVES: BF 236 million
 LENDING LIMIT: MAXIMUM \$US 15 million
 MINIMUM \$US 1 million
 MATURITY RANGE OF LOANS: Up to 8 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Bahrain

NAME OF INSTITUTION: Gulf International Bank, B.S.C
 ADDRESS: Al-Dowail Building
 King Faisal Highway
 P.O. Box 1017
 Manama
 Bahrain
 256245

TELEPHONE: 8802 DOWAIL BN
 TELEX: GINTBANK
 CABLE ADDRESS: Mr. Costi F. Chenlaoui
 CONTACT NAME AND TITLE: SVP Deputy Banking Group Head,
 Americas
 Mr. Hugh D. Martin
 SVP Dep. Bank Group Head, Asia,
 Africa, Eur.
 Mr. Talal Shamel
 SVP Dep. Bank Group Head, Gulf
 and Saudi Div.

GEOGRAPHICAL COVERAGE: ALL
 PAID-IN CAPITAL: BD 128 million
 RESERVES: BD 8,410,000
 LENDING LIMIT: MAXIMUM None
 MINIMUM BD 1 million
 MATURITY RANGE OF LOANS: .
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: .

COUNTRY: Egypt

NAME OF INSTITUTION: Arab International Bank
 ADDRESS: P.O. Box 1563
 35 Abdel Khalek Sarwat Street
 Cairo
 Egypt
 918794

TELEPHONE: 92079 AIB, 92296 UNCON UN
 TELEX: ARABINBANK
 CABLE ADDRESS: H.K. Badr
 CONTACT NAME AND TITLE: Senior Asst. General Manager

GEOGRAPHICAL COVERAGE: RAB
 PAID-IN CAPITAL: \$US 125 million
 RESERVES: \$US 102 million
 LENDING LIMIT: MAXIMUM Considered case by case
 MINIMUM Considered case by case
 MATURITY RANGE OF LOANS: 5 to 7 years
 FINANCING AVAILABLE FOR
 STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: France
NAME OF INSTITUTION: Banque Arabe et Internationale
d'Investissement (BAII)
ADDRESS: P.O. Box 550
12, Place Vendôme
F-75001 Paris
France
TELEPHONE: 2603401
TELEX: 680330 F
CABLE ADDRESS: ABINTER PARIS
CONTACT NAME AND TITLE: Daniel Boudvillain
Directeur Central Department du
Credit
GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: FF 200 million
RESERVES: FF 135,500,000
LENDING LIMIT: MAXIMUM None
MINIMUM None
MATURITY RANGE OF LOANS: Up to 10 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Iraq
NAME OF INSTITUTION: Iraqi Fund for External
Development (IFED)
ADDRESS: P.O. Box 2257
Baghdad
Iraq
TELEPHONE: 5377161
TELEX: 212851 IFED IK
CABLE ADDRESS: IFED
CONTACT NAME AND TITLE: Mr. Abdul Karim Hilm
Director General of Projects
Department
GEOGRAPHICAL COVERAGE: RAB, LDC
PAID-IN CAPITAL: ID 132 million
RESERVES: ID 4,053,703
LENDING LIMIT: MAXIMUM 50% of project's cost
MINIMUM
MATURITY RANGE OF LOANS: Up to 17 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: NO
EXPORT CREDITS: NO

COUNTRY: Jordan
NAME OF INSTITUTION: Arab Jordan Investment Bank
ADDRESS: P.O. Box 8797
Housing Bank Commercial Centre
3rd Floor
Amman
Jordan
TELEPHONE: 664126/7, 668626/7
CABLE ADDRESS: AJIBANK
CONTACT NAME AND TITLE: Mr. M. Jawad Hadid
Deputy General Manager
GEOGRAPHICAL COVERAGE: RAS, RAB
PAID-IN CAPITAL: JD 5 million
RESERVES: JD 1,817,728
LENDING LIMIT: MAXIMUM \$US 4 million
MINIMUM \$US 100,000
MATURITY RANGE OF LOANS: 6 months to 7 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Jordan
NAME OF INSTITUTION: Arab Mining Company (ARMICO)
ADDRESS: P.O. Box 20198
Jabal Amman
Jordan
TELEPHONE: 663146, 148, 149
TELEX: 21489, 21169
CABLE ADDRESS: ARMICO AMMAN
CONTACT NAME AND TITLE: Thabet Taher
General Director
Dr. Huraira M. Dajani
Director Economics Dept.
GEOGRAPHICAL COVERAGE: RAB
PAID-IN CAPITAL: KD 54 million
RESERVES: KD 6 million
LENDING LIMIT: MAXIMUM Only equity participation
MINIMUM Only equity participation
MATURITY RANGE OF LOANS: ...
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Kuwait
NAME OF INSTITUTION: Arab Fund for Economic and
Social Development
ADDRESS: P.O. Box 21923
Safat
Kuwait
TELEPHONE: 2451580, 2451588
2453120, 2453128
TELEX: 22153 KT
22143 KT
CABLE ADDRESS: INMARABI KUWAIT
CONTACT NAME AND TITLE: Dr. Nasrat Fadda
Director, Operations Dept.
GEOGRAPHICAL COVERAGE: RAB
PAID-IN CAPITAL: KD 520.5 million
RESERVES: KD 159.9 million
LENDING LIMIT: MAXIMUM None
MINIMUM None
MATURITY RANGE OF LOANS: 12 to 25 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Kuwait
NAME OF INSTITUTION: Kuwait Fund for
Arab Economic Development
ADDRESS: P.O. Box 2921
Safat
Kuwait
TELEPHONE: 2468800
TELEX: 22025 ALSUNDUK, 22613 KFAED KT
22904 KFAED KT, 46871 KFINV KT
CABLE ADDRESS: ALSUNDUK, KUWAIT
CONTACT NAME AND TITLE: Ms. Sameeha Al-Humaidhi
Director, International
Cooperation
GEOGRAPHICAL COVERAGE: RAB
PAID-IN CAPITAL: KD 887 million
RESERVES: KD 491 million
LENDING LIMIT: MAXIMUM None
MINIMUM None
MATURITY RANGE OF LOANS: 14.5 to 34 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: NO
EXPORT CREDITS: NO

COUNTRY: Kuwait

NAME OF INSTITUTION: Kuwait International Investment Company s.a.k.

ADDRESS: P.O. Box 22792
Al-Salhia Commercial Complex
(Entrances 1 & 8, 5th Floor)
Safat
Kuwait

TELEPHONE: 438272-9 (6 lines)

TELEX: 22325 INVEST, 22997 INVEST
22545 KIIC

CABLE ADDRESS: INTERINVEST Kuwait

CONTACT NAME AND TITLE: Seraj S. Al Baker
Deputy General Manager
(Syndications & Banking)
Abdullah Al Muneer
Manager (Credit)

GEOGRAPHICAL COVERAGE: ALL

PAID-IN CAPITAL: KD 31,932,882

RESERVES: KD 20,080,988

LENDING LIMIT: MAXIMUM Unspecified
MINIMUM Unspecified

MATURITY RANGE OF LOANS: 1 to 7 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Libyan Arab Jamahiriya

NAME OF INSTITUTION: Libyan Arab Foreign Bank (LAFB)

ADDRESS: P.O. Box 2542
1st September Street
Tripoli
Libyan Arab Jamahiriya

TELEPHONE: 41428, 9 45610, 1

TELEX: 20200, 21078, ADFRBNK LY

CABLE ADDRESS: FOREBANK

CONTACT NAME AND TITLE: Mr. Abdulla T. Abdulaziz
Manager Foreign Relations Dept

GEOGRAPHICAL COVERAGE: ALL

PAID-IN CAPITAL: LD 30 million

RESERVES: LD 67 million

LENDING LIMIT: MAXIMUM None
MINIMUM None

MATURITY RANGE OF LOANS: Short, medium and long term loans

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: NO
EXPORT CREDITS: YES

COUNTRY: Regional

NAME OF INSTITUTION: Banque Arabe pour le Developpement Economique en Afrique (BADEA)

ADDRESS: P.O. Box 2640
Baladi Road
Khartoum
Sudan

TELEPHONE: 73646, 73709, 70498

TELEX: 22248, 22739 KM BADEA

CABLE ADDRESS: BADEA Khartoum

CONTACT NAME AND TITLE: Dr. Hussein El Sayed Osman
Director, Operations Department

GEOGRAPHICAL COVERAGE: RAB, RAF

PAID-IN CAPITAL: \$US 985,484 million

RESERVES: \$US 162,606 million

LENDING LIMIT: MAXIMUM 40% of total cost of project, generally not exceeding \$US 10 million
MINIMUM None

MATURITY RANGE OF LOANS: 10 to 15 years

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: NO
EXPORT CREDITS: NO

COUNTRY: Saudi Arabia

NAME OF INSTITUTION: Arab Investment Company SAA, The

ADDRESS: P.O. Box 4009
Riyadh 11491
Saudi Arabia
482 3444

TELEPHONE: 201011 ARBYST SJ

TELEX: 201236 TAIC SJ

CABLE ADDRESS: AMMAL RIYADH

CONTACT NAME AND TITLE: Jad A. Suidan
Director General

GEOGRAPHICAL COVERAGE: RAB

PAID-IN CAPITAL: \$US 288,140,000

RESERVES: \$US 63,512,000

LENDING LIMIT: MAXIMUM None
MINIMUM None

MATURITY RANGE OF LOANS: Short and medium term

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Saudi Arabia

NAME OF INSTITUTION: Arab Petroleum Investments Corporation (APICORP)

ADDRESS: P.O. Box 448
Dhahran Airport
Saudi Arabia
(966-3) 864 74 00

TELEPHONE: 670068 APIC SJ

TELEX: APICORP, DHARAN AIRPORT

CABLE ADDRESS: E1 Tom Umbarak

CONTACT NAME AND TITLE: Public Affairs Supervisor

GEOGRAPHICAL COVERAGE: RAB

PAID-IN CAPITAL: \$US 400 million

RESERVES: \$US 169 million

LENDING LIMIT: MAXIMUM Depends on project
MINIMUM None

MATURITY RANGE OF LOANS: Depends on nature of project and its cash flow

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Spain

NAME OF INSTITUTION: Banco Arabe Espanol, S.A. (ARESBANK)

ADDRESS: Paseo de la Castellana, 35
Madrid 1
Spain

TELEPHONE: 419-10-11, 419-10-22

TELEX: 43806, 43810 AREB E

CABLE ADDRESS: ARESBANK

CONTACT NAME AND TITLE: Mr. Francisco Puentes
Director Dpto. Financiacion Internacional

GEOGRAPHICAL COVERAGE: ALL

PAID-IN CAPITAL: Ptas 9,000 million

RESERVES: Ptas 3,226,286,000

LENDING LIMIT: MAXIMUM Negotiable
MINIMUM Negotiable

MATURITY RANGE OF LOANS: Negotiable

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: United Arab Emirates

NAME OF INSTITUTION: Abu Dhabi Fund for Arab Economic
Development (ADFAED)

ADDRESS: P.O. Box 814
H.E. Said Ghobash Building
Tourist Club Area
Abu Dhabi
United Arab Emirates

TELEPHONE: 822865

TELEX: 22287 FUND EM

CABLE ADDRESS: FUND

CONTACT NAME AND TITLE: Nasser Al-Nowais
Director-General

GEOGRAPHICAL COVERAGE: RAB, RAF, RAS

PAID-IN CAPITAL: Dh 2,132,020,000

RESERVES: Dh 643,261,702,000

LENDING LIMIT: MAXIMUM 10% of total capital of project or
50% of its total cost

MINIMUM None

MATURITY RANGE OF LOANS: Loans are granted on soft terms in
respect of interest rate, maturity
and grace periods

FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: NO
EXPORT CREDITS: NO

V. ISLAMIC INSTITUTIONS
V. ETABLISSEMENTS ISLAMIQVES
V. INSTITUCIONES ISLAMICAS

COUNTRY: Bahrain

NAME OF INSTITUTION: Albaraka Islamic Investment Bank
ADDRESS: P.O. Box 1882
Manama
Bahrain
TELEPHONE: 259641, 254278, 254269
TELEX: 8220 BARAKA BN
CABLE ADDRESS: ...
CONTACT NAME AND TITLE: Dr. Sami Homoud
General Manager

GEOGRAPHICAL COVERAGE: ISL
PAID-IN CAPITAL: \$US 50 million
RESERVES: \$US 463,375
LENDING LIMIT: MAXIMUM None
MINIMUM None
MATURITY RANGE OF LOANS: None
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: NO
EXPORT CREDITS: YES

COUNTRY: Iran

NAME OF INSTITUTION: Sazeman Eghtessade Estiam Iran
(Islamic Economic Organization of Iran)
ADDRESS: South Ferdowsi Ave.
Tehran 11 448
Iran
TELEPHONE: (021) 30 69 21 to 9
TELEX: 21 4057 IEO IR
CABLE ADDRESS: IEO IRAN
CONTACT NAME AND TITLE: Mr. A. Modjtahedi
Manager, Administration Dept.

GEOGRAPHICAL COVERAGE: IRA
PAID-IN CAPITAL: RIs 2 billion
RESERVES: ...
LENDING LIMIT: MAXIMUM None
MINIMUM None
MATURITY RANGE OF LOANS: ...
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Bangladesh

NAME OF INSTITUTION: Islam Bank Bangladesh Limited
ADDRESS: G.P.O. Box 233
75, Motijheel Commercial Area
Dhaka 2
Bangladesh
TELEPHONE: 252921 to 5, 235183, 235184
TELEX: 642525 IBANK BJ
CABLE ADDRESS: ISLAMIBANK DHAKA
CONTACT NAME AND TITLE: A. R. Laskar
Chairman

GEOGRAPHICAL COVERAGE: BGD
PAID-IN CAPITAL: Tk 80 million
RESERVES: Tk 5.60 million
LENDING LIMIT: MAXIMUM 75% of total deposits
MINIMUM None
MATURITY RANGE OF LOANS: Up to 3 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Jordan

NAME OF INSTITUTION: Islamic Investment House Co.
ADDRESS: P.O. Box 927230
Amman
Jordan
TELEPHONE: 575440
TELEX: 22490 INVEST JO
23329 INVEST JO
CABLE ADDRESS: ISLAMBIET
CONTACT NAME AND TITLE: Kheiry Al-Hammouri
Vice Chairman & General Manager

GEOGRAPHICAL COVERAGE: JOR
PAID-IN CAPITAL: JD 3,804,097
RESERVES: JD 203,448
LENDING LIMIT: MAXIMUM Bank does not give loans
MINIMUM ...
MATURITY RANGE OF LOANS: ...
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Egypt

NAME OF INSTITUTION: Faisal Islamic Bank of Egypt
ADDRESS: 1113 Cornich El-Nil
Cairo
Egypt
TELEPHONE: 753165, 753109, 742113
TELEX: 93877, 93878 FBANK UN
CABLE ADDRESS: FAISAL BANK - CAIRO
CONTACT NAME AND TITLE: Dr. Mahmoud M. El Helw
Governor

GEOGRAPHICAL COVERAGE: EGY
PAID-IN CAPITAL: \$US 40 million
RESERVES: \$US 6.4 million
LENDING LIMIT: MAXIMUM Depends on type and size of project
MINIMUM Depends on type and size of project
MATURITY RANGE OF LOANS: Up to seven years, plus grace period
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Jordan

NAME OF INSTITUTION: Jordan Islamic Bank for Finance and Investments
ADDRESS: P.O. Box 926225
Amman
Jordan
TELEPHONE: 666317, 666325
TELEX: 21125 ISLAMI JO
CABLE ADDRESS: ISLAMIBANK
CONTACT NAME AND TITLE: ...

GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: JD 4 million
RESERVES: JD 3,033,727
LENDING LIMIT: MAXIMUM As determined by Central Bank of Jordan, at present 75% of total deposits and capital
MINIMUM None
MATURITY RANGE OF LOANS: Short and medium term
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Kuwait

NAME OF INSTITUTION: Kuwait Finance House
ADDRESS: P.O. Box 24989
Ibad Commercial Centre
Ahmed Al-Jaber Street
Safat
Kuwait

TELEPHONE: 445050, 445070
TELEX:
CABLE ADDRESS: BAITMAL
CONTACT NAME AND TITLE: Adnan al Bahar
Manager Investment Division

GEOGRAPHICAL COVERAGE: ISL
PAID-IN CAPITAL: KD 18.7 million
RESERVES: KD 16.5 million
LENDING LIMIT: MAXIMUM
MINIMUM
SUS 10 million
SUS 500,000

MATURITY RANGE OF LOANS: ...
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: NO
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Luxembourg

NAME OF INSTITUTION: Islamic Banking System
ADDRESS: International Holding S.A.
P.O. Box 16241
25 Cote d'Eich
L-1450 Luxembourg
Luxembourg

TELEPHONE: 474036
TELEX: 1896 ISBAHO LU
CABLE ADDRESS:
CONTACT NAME AND TITLE: Mr. Humayun Sadiq
General Manager

GEOGRAPHICAL COVERAGE: ALL
PAID-IN CAPITAL: \$US 26,070,450
RESERVES: \$US 62,720
LENDING LIMIT: MAXIMUM
MINIMUM
None
\$US 250,000

MATURITY RANGE OF LOANS: Up to 10 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Malaysia

NAME OF INSTITUTION: Bank Islam Malaysia Berhad
ADDRESS: Jln Raja Laut
P.O. Box 11080
Kuala Lumpur
Malaysia

TELEPHONE: 935566
TELEX: MA 31783 BIM OPS
MA 31785 BIM ADM
CABLE ADDRESS: BANKISMA KUALA LUMPUR
CONTACT NAME AND TITLE: Dr. Abdul Halim Haji Ismail
Managing Director

GEOGRAPHICAL COVERAGE: MAL
PAID-IN CAPITAL: \$M 79,900,000
RESERVES: ...
LENDING LIMIT: MAXIMUM
MINIMUM
Decided on a case-by-case basis
Decided on a case-by-case basis

MATURITY RANGE OF LOANS: 1 month to 10 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Niger

NAME OF INSTITUTION: Massraf Faysal Al Islami Niger
ADDRESS: Immeuble Sonara II
B.P. 12 754
Niamey
Niger

TELEPHONE: 73 57 19 to 22
TELEX: 5440 NI
CABLE ADDRESS: ...
CONTACT NAME AND TITLE: Lamine Maktar
Directeur General
Ben Adj: Mamadou
Directeur d'Exploitation

GEOGRAPHICAL COVERAGE: NER
PAID-IN CAPITAL: CFAF 1,750 million (authorized)
RESERVES: ...
LENDING LIMIT: MAXIMUM
MINIMUM
None
None

MATURITY RANGE OF LOANS: Short term
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: NO
EXPORT CREDITS: NO

COUNTRY: Niger

NAME OF INSTITUTION: Societe Islamique
ADDRESS: d'Investissement
Immeuble Sonara II
B.P. 12 754
Niamey
Niger

TELEPHONE: 73 57 19 to 22
TELEX: 5440 NI
CABLE ADDRESS: ...
CONTACT NAME AND TITLE: Lamine Maktar
Directeur General
Ben Adj: Mamadou
Directeur d'Exploitation

GEOGRAPHICAL COVERAGE: NER
PAID-IN CAPITAL: CFAF 875 million (authorized)
RESERVES: ...
LENDING LIMIT: MAXIMUM
MINIMUM
None
None

MATURITY RANGE OF LOANS: Medium and long term
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: NO

COUNTRY: Pakistan

NAME OF INSTITUTION: Bankers Equity Ltd
ADDRESS: 1st Floor
State Life Building No 3
Dr. Ziauddin Ahmed Rd
Karachi
Pakistan

TELEPHONE: 520186 to 89, 514017
TELEX: 24646
CABLE ADDRESS: BANQUITY
CONTACT NAME AND TITLE: Majeed Uddin Khan
Executive Vice President
S. Safwanullah
Executive Vice President
I.H. Shamsi
Executive Vice President

GEOGRAPHICAL COVERAGE: PAK
PAID-IN CAPITAL: PRs 533,920,000
RESERVES: PRs 273,108,535
LENDING LIMIT: MAXIMUM
MINIMUM
No limit
PRs 2,500,000

MATURITY RANGE OF LOANS: 6 to 10 years
FINANCING AVAILABLE FOR
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: Pakistan
 NAME OF INSTITUTION: Investment Corporation of Pakistan (ICP)
 ADDRESS: 5th Floor NBP Building
 11, Chundrigar Rd.
 P.O. Box 5410
 Karachi
 Pakistan
 TELEPHONE: 225861
 TELEX: 2879 ICP PK
 CABLE ADDRESS: INVESTCORP
 CONTACT NAME AND TITLE: Mr. Behram Hasan
 Gen. Man., Proj. Anal. &
 Resource Pack. Dep.
 GEOGRAPHICAL COVERAGE: ISL
 PAID-IN CAPITAL: PRs 100 million
 RESERVES: PRs 67,715,000
 LENDING LIMIT: MAXIMUM PRs 20 million (can be exceeded with the approval of the Board of Directors)
 MINIMUM None
 MATURITY RANGE OF LOANS: 5 to 10 years, including a grace period of 1 to 2 years
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: NO
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Pakistan
 NAME OF INSTITUTION: Small Business Finance Corporation
 ADDRESS: P.O. Box 1587
 National Bank of Pakistan Bldg
 Civic Centre
 Islamabad
 Pakistan
 TELEPHONE: 820328, 821639, 825652
 825823, 923084
 TELEX: SMALBIZFIN
 CONTACT NAME AND TITLE: Mr. Muhammad Abour Razzac
 Secretary
 GEOGRAPHICAL COVERAGE: PAK
 PAID-IN CAPITAL: PRs 100 million
 RESERVES: PRs 34,720,000
 LENDING LIMIT: MAXIMUM PRs 500,000
 MINIMUM No limit
 MATURITY RANGE OF LOANS: 8 years
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: NO

COUNTRY: Saudi Arabia
 NAME OF INSTITUTION: Islamic Development Bank
 ADDRESS: P.O. Box 5925
 Jeddah 21432
 Saudi Arabia
 TELEPHONE: 8361400
 TELEX: 401137 ISDB SJ
 CABLE ADDRESS: BANKISLAMI JEDDAH
 CONTACT NAME AND TITLE: ISL
 GEOGRAPHICAL COVERAGE: ISL
 PAID-IN CAPITAL: ID 1,410,576,000
 RESERVES: ID 296,519,023
 LENDING LIMIT: MAXIMUM ID 20 million
 MINIMUM ID 100,000
 MATURITY RANGE OF LOANS: 16 to 35 years including grace period of 3 to 10 years
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: YES
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Sudan
 NAME OF INSTITUTION: Faisal Islamic Bank (Sudan)
 ADDRESS: P.O. Box 10143
 Khartoum
 Sudan
 TELEPHONE: 81848, 81857
 TELEX: 22519, 22164 FIBS SD
 CABLE ADDRESS: BANKISLAMI - KHARTOUM
 CONTACT NAME AND TITLE: General Manager
 GEOGRAPHICAL COVERAGE: SUD
 PAID-IN CAPITAL: LS 58.4 million
 RESERVES: LS 76 million
 LENDING LIMIT: MAXIMUM LS 110 million
 MINIMUM None
 MATURITY RANGE OF LOANS: None
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Sudan
 NAME OF INSTITUTION: Islamic Cooperative Development Bank
 ADDRESS: P.O. Box 62
 Khartoum
 Sudan
 TELEPHONE: 75234, 75366, 80223
 TELEX: 22906 ISCOBANK
 CABLE ADDRESS: ISCOBANK
 CONTACT NAME AND TITLE: Prof. Mohamed Hashim Awad
 Chairman of the Board
 Tag El Sir Abdel Rahman
 General Manager
 Hassan Mohamed Salih
 Deputy General Manager
 GEOGRAPHICAL COVERAGE: SUD
 PAID-IN CAPITAL: LS 6 million
 RESERVES: None
 LENDING LIMIT: MAXIMUM LS 21 million
 MINIMUM None
 MATURITY RANGE OF LOANS: From one month to 10 years
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Sudan
 NAME OF INSTITUTION: Sudanese Islamic Bank, The
 ADDRESS: P.O. Box 6224
 People's Assembly Hall
 Khartoum
 Sudan
 TELEPHONE: 81566, 79331, 74552
 81284, 81891
 TELEX: 22043 MECCA SD
 CABLE ADDRESS: ISLAMASREF KHARTOUM
 CONTACT NAME AND TITLE: Mohamed Othman Khalifa
 General Manager
 GEOGRAPHICAL COVERAGE: SUD
 PAID-IN CAPITAL: \$US 6.4 million
 RESERVES: LS 5 million
 LENDING LIMIT: MAXIMUM LS 30 million
 MINIMUM None
 MATURITY RANGE OF LOANS: 4 months
 FINANCING AVAILABLE FOR STUDY OR PREPARATION OF PROJECTS: NO
 EQUITY INVESTMENT IN PROJECTS: YES
 PROJECTS IN PRIVATE SECTOR: YES
 EXPORT CREDITS: YES

COUNTRY: Sudan
NAME OF INSTITUTION: Tadamon Islamic Bank
ADDRESS: P.O. Box 3154
Parliament Avenue
Khartoum
Sudan
TELEPHONE: 81877, 74432, 70417
TELEX: 22158, 22687, 22688 DAMAN SD
CABLE ADDRESS: BANKDAMAN
CONTACT NAME AND TITLE: Moh. Ahmed, MUSAAD
Head, Economic Research Dept.
GEOGRAPHICAL COVERAGE: SUD
PAID-IN CAPITAL: \$US 12.8 million
RESERVES: LS 493,468
LENDING LIMIT: MAXIMUM None
MINIMUM None
MATURITY RANGE OF LOANS: ...
FINANCING AVAILABLE FOR:
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: United Arab Emirates
NAME OF INSTITUTION: Dubai Islamic Bank
ADDRESS: P.O. Box 1080
Deira
Dubai
United Arab Emirates
TELEPHONE: 214888
TELEX: 45889 ISLAMI EM
CABLE ADDRESS: ISLAMI DUBAI
CONTACT NAME AND TITLE: Mr. Mohammed Ayoub Mohammed
Asst. Managing Director
GEOGRAPHICAL COVERAGE: RMI
PAID-IN CAPITAL: Dh 150 million
RESERVES: Dh 8,715,753
LENDING LIMIT: MAXIMUM None
MINIMUM None
MATURITY RANGE OF LOANS: ...
FINANCING AVAILABLE FOR:
STUDY OR PREPARATION OF PROJECTS: YES
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

COUNTRY: United Arab Emirates
NAME OF INSTITUTION: Islamic Investment Company of
the Gulf
ADDRESS: P.O. Box 6129
King Faystal Street
Sharjah
United Arab Emirates
TELEPHONE: 651 2496, 2728, 6900
TELEX: 403763 DARNAL S.
CABLE ADDRESS:
CONTACT NAME AND TITLE: Mr. K.M. Ali
Managing Director
Mr. Samir A. Shaikh
General Manager
GEOGRAPHICAL COVERAGE: GUL, SAU
PAID-IN CAPITAL: \$US 10 million
RESERVES:
LENDING LIMIT: MAXIMUM Decided on a case-by-case basis
MINIMUM Decided on a case-by-case basis
MATURITY RANGE OF LOANS: Flexible
FINANCING AVAILABLE FOR:
STUDY OR PREPARATION OF PROJECTS: NO
EQUITY INVESTMENT IN PROJECTS: YES
PROJECTS IN PRIVATE SECTOR: YES
EXPORT CREDITS: YES

ANNEX I. KEYS TO THE SOURCES OF FINANCE FOR COUNTRIES AND REGIONS
 ANNEXE I. CLEFS POUR LES SOURCES DE FINANCEMENT POUR LES PAYS ET LES REGIONS
 ANEXO I. CLAVES DE LAS FUENTES DE FINANCIACION POR PAISES Y REGIONES

<u>Country/Region</u>	<u>Primary Source</u>	<u>Secondary Sources</u>
Afghanistan	AFG	LDC, RAS
Africa Region	RAF	
Algeria	ALG	ISL, RAB, RAF
All developing countries	ALL	
Angola	ANG	RAF
Antigua and Barbuda	ANT	CAR
Arab Region	RAB	ISL
Argentina	ARG	RLA
Asia Region	RAS	
Bahamas	BHA	CAR
Bahrain	BAH	GUL, ISL, RAB, RAS, RMI
Bangladesh	BGD	ISL, LDC, RAS
Barbados	BAR	CAR
Belize	BZE	CEN
Benin	BEN	AFW, ISL, LDC, RAF
Bolivia	BOL	RLA
Botswana	BOT	LDC, RAF
Brazil	BRA	RLA
Brunei Darussalam	BRU	RAS, SEA
Burkina Faso	BKF	AFW, ISL, LDC, RAF
Burundi	BDI	AFC, LDC, RAF
Cameroon	CMR	AFC, ISL, RAF
Caribbean Region	CAR	
Cayman Islands	CAY	CAR
Central Africa Subregion	AFC	RAF
Central America Region	CEN	
Chile	CHI	RLA
China	CPR	RAS
Colombia	COL	RLA
Congo	PRC	AFC, RAF
Cook Islands	CKI	PCF
Costa Rica	COS	CEN
Cote d'Ivoire	IVC	AFW, RAF
Cyprus	CYP	
Djibouti	DJI	ISL, LDC, RAB, RAF
Dominica	DMI	CAR
Dominican Republic	DOM	CAR
Ecuador	ECU	RLA
Egypt	EGY	RAF
El Salvador	ELS	CEN
Equatorial Guinea	EQG	AFC, LDC, RAF
Ethiopia	ETH	LDC, RAF
Fiji	FIJ	PCF
Gabon	GAB	AFC, ISL, RAF
Gambia	GAM	AFW, ISL, LDC, RAF
Ghana	GHA	AFW, RAF
Grenada	GRN	CAR
Guatemala	GUA	CEN
Gulf States	GUL	ISL, RMI, RAS
Guyana	GUY	RLA
Haiti	HAI	CAR, LDC
Honduras	HON	CEN
Hong Kong	HOK	RAS

<u>Country/Region</u>	<u>Primary Source</u>	<u>Secondary Sources</u>
India	IND	RAS
Indonesia	INS	ISL, RAS, SEA
Iran, Islamic Republic of	IRA	GUL, ISL, RAS
Iraq	IRQ	GUL, ISL, RAB, RAS, RMI
Islamic Countries	ISL	
Jamaica	JAM	CAR
Jordan	JOR	ISL, RAB, RAS, RMI
Kenya	KEN	RAF
Kuwait	KUW	GUL, ISL, RAB, RAS, RMI
Latin America Region	RLA	
Least developed countries	LDC	
Lebanon	LEB	ISL, RAB, RAS, RMI
Lesotho	LES	LDC, RAF
Liberia	LIR	AFW, RAF
Libyan Arab Jam-	LIB	ISL, RAB, RAF
Madagascar	MAG	RAF
Malawi	MLW	LDC, RAF
Malaysia	MAL	ISL, RAS, SEA
Mali	MLI	AFW, ISL, LDC, RAF
Malta	MAT	
Mauritania	MAU	AFW, ISL, RAB, RAF
Mauritius	MAR	RAF
Mexico	MEX	CEN
Middle East Region	PMI	ISL, RAB, RAS
Morocco	MOR	ISL, RAB, RAF
Mozambique	MOZ	RAF
Nepal	NEP	LDC, RAS
Netherlands Antilles	NAN	CAR
Nicaragua	NIC	CEN
Niger	NER	AFW, LDC, RAF
Nigeria	NIR	AFW, RAF
Oman	OMA	GUL, ISL, RAB, RAS, RMI
Pacific Region	PCF	
Pakistan	PAK	ISL, RAS
Panama	PAN	CEN
Papua New Guinea	PNG	PCF
Paraguay	PAR	RLA
Peru	PER	RLA
Philippines	PHI	RAS, SEA
Republic of Korea	ROK	RAS
Rwanda	RWA	AFW, LDC, RAF
Samoa	SAM	PCF
Sao Tome and Principe	STP	LDC, RAF
Saudi Arabia	SAU	GUL, ISL, RAB, RAS, RMI
Seychelles	SEY	RAF
Sierra Leone	SIL	AFW, ISL, LDC, RAF
Singapore	SIN	RAS, SEA
Solomon Islands	SOI	PCF
Somalia	SOM	ISL, LDC, RAB, RAF
South East Asia Subregion	SEA	RAS
Sri Lanka	SRL	RAS
Saint Christopher and Nevis	STK	CAR
Saint Lucia	STL	CAR
Saint Vincent and the Grenadines	STV	CAR

<u>Country/Region</u>	<u>Primary Source</u>	<u>Secondary Sources</u>
Sudan	SUD	ISL, LDC, RAB, RAF
Suriname	SUR	RLA
Swaziland	SWA	
Thailand	THA	RAS, SEA
Togo	TOG	AFW, LDC, RAF
Tonga	TON	PCF
Trinidad and Tobago	TRI	CAR
Tunisia	TUN	ISL, RAB, RAF
Turkey	TUR	ISL
Uganda	UGA	ISL, LDC, RAF
United Arab Emirates	UAE	GUL, ISL, RAB, RAS, RMI
United Republic of Tanzania	URT	LDC, RAF
Vanuatu	VAN	PCF
Venezuela	VEN	RLA
West Africa Subregion	AFW	RAF
Yemen	YEM	ISL, LDC, RAB, RAS, RMI
Zaire	ZAI	AFC, RAF
Zambia	ZAM	RAF
Zimbabwe	ZIM	RAF

ANNEX II. COUNTRIES AND REGIONS AND THE INSTITUTIONS SERVING THEM
 ANNEXE II. PAYS ET REGIONS: LES ETABLISSEMENTS QUI LES DESSERVENT
 ANEXO II. PAISES Y REGIONES E INSTITUCIONES QUE LES PRESTAN SERVICIOS

<u>Key</u>	<u>Country/Region</u>	<u>Name of Institution</u>	<u>Page</u>
AFC	Central Africa Subregion	Banque de Developpement des Etats de l'Afrique Centrale	2
AFG	Afghanistan	Export Promotion Bank of Afghanistan, The	9
AFW	West Africa Subregion	Banque Ouest Africaine de Developpement (BOAD) West African Development Bank (WADB)	3
ALG	Algeria	Banque Algerienne de Developpement	9
		Banque de Cooperation du Maghreb Arabe (BCMA)	48
		Banque Exterieur d'Algerie	9
		Caisse Centrale de Cooperation Economique	9
		Credit Populaire d'Algerie	9
ALL	All developing countries	Arab Banking Corporation B.S.C.	55
		Banco Arabe Espanol, S.A. (ARESBANK)	57
		Banque Arabe et Internationale d'Investissement (BAII)	56
		Banque Europeenne Arabe (Bruxelles) S.A.	55
		Caisse Centrale de Cooperation Economique	6
		Canadian International Development Agency (CIDA)	5
		China International Trust and Investment Corporation (CITIC)	17
		Commonwealth Development Corporation	8
		Commonwealth Development Bank of Australia	5
		De Nederlandse Investeringsbank voor Ontwikkelingslanden N.V.	7
		DEG - Deutsche Finanzierungs-gesellschaft fuer Beteiligungen in Entwicklungslaendern GmbH	6
		EKSPORTFINANS, A/S	8
		Export Development Corporation, The	5
		Export-Import Bank of Japan, The	7
		Export-Import Bank of Korea, The	42
		Finanziaria Meridionale S.p.A.	7
		Finnish Fund for Industrial Development Cooperation Limited (FINNFUND)	6
		Gulf International Bank, E.S.C.	55
		Industrialization Fund for Developing Countries (IFU), The	5
		International Finance Corporation (IFC)	1
		International Investment Bank	1
		Islamic Banking System International Holding S.A.	60
		Jordan Islamic Bank for Finance and Investments	59

<u>Key</u>	<u>Country/Region</u>	<u>Name of Institution</u>	<u>Page</u>
		Korea Technology Development Corporation	43
		Kreditanstalt fuer Wiederaufbau	6
		Kuwait International Investment Company S.a.k.	57
		Libyan Arab Foreign Bank (LAFB)	57
		Netherlands Development Finance Company (FMO)	7
		Nordic Investment Bank	1
		OPEC Fund for International Development, The	1
		Overseas Private Investment Corporation	8
		Societe Belge d'Investissement International	5
		SWEDFUND, Swedish Fund for Industrial Co-operation with Developing Countries	8
ANG	Angola	Banco Nacional de Angola	10
ANT	Antigua and Barbuda	Antigua and Barbuda Development Bank	10
ARG	Argentina	Banco del Chaco	10
		Banco Nacional de Desarrollo	10
		Banco Santafesino de Inversion y Desarrollo S.A.	10
		Corporacion Financiera Regional del Oeste (COFRO)	10
BAH	Bahrain	Industrial Bank of Japan, Limited, The	7
BAR	Barbados	Barbados Development Bank	11
BDI	Burundi	Banque Nationale pour le Developpement Economique (BNDE)	16
		Caisse Centrale de Mobilisation et de Financement (CAMOFI)	16
		Holding Arabe Libyen Burundais	16
BEN	Benin	Banque Beninoise pour le Developpement	12
BGD	Bangladesh	Bangladesh Shilpa Bank (BSB)	11
		Bangladesh Shilpa Rin Sangstha	11
		Investment Corporation of Bangladesh	11
		Islami Bank Bangladesh Limited	59
BHA	Bahamas	Bahamas Development Bank	11
BKF	Burkina Faso	Banque Nationale de Developpement (BND)	15
		Caisse Nationale de Depots et des Investissements (CNDI)	15
BOL	Bolivia	Banco del Estado	12
		Banco Industrial S.A.	12
		Corporacion Andina de Fomento (CAF)	3
		Corporacion Boliviana de Fomento	12
		Corporacion de Desarrollo de Oruro (CORDEOR)	13

<u>Key</u>	<u>Country/Region</u>	<u>Name of Institution</u>	<u>Page</u>
		Corporacion Regional de Desarrollo de Cochabamba (CORDECO)	13
		Corporacion Regional de Desarrollo de Pando	13
		Corporacion Regional de Desarrollo del Beni	13
BOT	Botswana	Botswana Development Corporation Ltd.	13
		Financial Services Company of Botswana (Pty) Ltd	13
		National Development Bank	14
BRA	Brazil	Banco de Desenvolvimento de Minas Gerais	14
		Banco de Desenvolvimento do Espirito Santo S/A (BANDES)	14
		Banco de Desenvolvimento do Estado de Sao Paulo S.A. (BADESP)	14
		Banco de Desenvolvimento do Estado do Rio de Janeiro S.A. (BD-Rio)	14
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