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Workshop and Demonstration on
Appropriate Technology and
Equipment for the Food-Processing
Industry

Novi Sad, Yugoslavia, 13-17 May 1986

R E P O R T *

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I. INTRODUCTION

The importance of economic and technical co-operation among developing countries (ECDC/TCDC) has been recognized in a series of Resolutions and Declarations of the United Nations General Assembly and other international conference. It has been emphasized that ECDC/TCDC is a valuable instrument for promoting rational and efficient use of human, material, financial and technical resources available in developing countries for their individual and collective self-reliance. UNIDO is attaching great importance to promoting and implementing programmes and projects for economic and technical co-operation among developing countries. The Fourth General Conference of UNIDO, 1984, adopted a resolution on "strengthening Economic Co-operation among Developing Countries" which accorded high priority to industrial co-operation among developing countries in the activities and programmes of UNIDO and requested UNIDO to provide, at the request of developing countries, more active support for the implementation of industrial co-operation among developing countries.

Because of the problems faced by the developing countries, especially those from Africa, in the food sector, UNIDO has been working towards the development of agro-based industries fostering integration between agriculture and industry, assisting in the development of food-processing industry in particular. The Round-Table Ministerial Meeting on Co-operation among Developing Countries in the Food-Processing Industries organized by UNIDO in co-operation with the Government of Yugoslavia, held in Novi Sad - Yugoslavia from 7 to 11 May 1985, focussed on the food industry and endeavoured to explore practical ways of promoting economic and technical co-operation among developing countries. During the Meeting, the representatives of 18 developing countries discussed more than 100 specific projects and identified areas of co-operation between themselves with a view to matching the existing capabilities and requirements in the food-processing industry.

The Workshop and Demonstration on Appropriate Technology and Equipment for Food-Processing Industry was organized by UNIDO in co-operation with the Administration of Novi Sad International Agricultural Fair, the Solidarity Fund with Non-Aligned and Developing Countries of the Yugoslav Federal Executive Council and the Joint UNIDO-Yugoslavia Centre for International Co-operation in the Development of Agro-Industries in Developing Countries. The combination of the Workshop with the 53rd International Agricultural Fair and the 14th Exhibition "Developing Countries in Struggle for Food" was an opportunity for providing the participants with an overview of relevant food-processing and agricultural equipment and technologies.

The main objective of the Workshop was to assist the participating developing countries in developing their food-processing industries through the transfer of appropriate technology and equipment. To this end, specific project proposals between partners from developing countries and the Yugoslav enterprises and institutions were discussed and agreed upon.

Organization of the Meeting

The Meeting was attended by participants from 23 countries, apart from the host country.

The list of participants is given in Annex I.

Opening Addresses

The Meeting was opened on 13 May 1986 by the Chief of UNIDO's Section for Economic Co-operation among Developing Countries. The Assistant President of the Federal Committee for Agriculture of Yugoslavia delivered a welcoming address to the participants. The paper entitled "Some consideration in selecting technology and equipment for the food-processing industry" was introduced by the representative of UNIDO's Department of Industrial Operations. Also, UNIDO representative

presented a paper entitled "UNIDO's activities for promoting and implementing economic and technical co-operation among developing countries with special emphasis on the agro-industry field."

Mita Jovanović (Yugoslavia), Director of Joint UNIDO-Yugoslavia Centre for International Co-operation in the Development of Agro-Industries in Developing Countries was elected chairman of the Meeting.

The Meeting adopted the following agenda:

1. Opening of the Meeting.
2. Organization of the Workshop
 - Election of Chairman,
 - Adoption of the Agenda and Programme,
 - Organization of work
3. Presentation of UNIDO papers.
4. Country presentations and discussions.
5. Presentation of and discussion on Yugoslav technologies and equipment in food-processing industry.
6. Bilateral and group discussions on co-operation projects.
7. Study visits to factories and exhibitions.
8. Adoption of conclusions and recommendations of the Workshop.
9. Closing of the Meeting.

After the presentation of country papers on the subject and discussion, the participants were presented with Yugoslav technologies and equipment for: cereals processing; vegetable oils and fats; meat and meat processing; dairy industry; fruit and vegetable processing; freezing and cold storage.

Bilateral and group discussions on co-operation projects and visits to food-processing factories also took place.

The programme of work of the Meeting is given in Annex II.

The Meeting adopted the report at its last plenary session on 16 May 1986.

II. Bilateral and group discussions on co-operation projects

Bilateral and group discussions were held between the participants of the host country and the participating countries. The following covers the substantive contents of these discussions.

Yugoslavia - Algeria

The two parties exchanged views on possibilities aimed at further strengthening their co-operation in the field of agro-food and related industries. A mutual interest was noticed for the development of co-operation projects in the food-processing and agricultural machinery and equipment industries.

The Yugoslav side expressed its interest for co-operation in the following sectors:

- production, transport and storage facilities for food products.
- elaboration of studies and research work for technologies and food development.
- manufacture of equipment for food-industry.
- delivery of various cereals, mainly maize.

Yugoslavia - Burkina Faso

Discussion on the promotion and expansion of co-operation concentrated on the following:

Agriculture and livestock:

During intensive discussion with the Yugoslav enterprise INVEST-IMPORT special attention was given to possible projects concerning livestock development, dairy industry, design and construction of irrigation systems. The Yugoslav side proposed that the cost of the equipment to be supplied could be covered by the delivery of available local products, such as: leather, tropical fruits and other materials. The Burkina Faso authorities would examine thoroughly these proposals and would communicate their position to the Yugoslav enterprise.

In this connection, UNIDO was invited to examine the possibility of assisting in arranging for a visit of an Invest-Import representative to Burkina Faso for further discussion on the above-mentioned topics.

Food-processing industries:

Contacts have been established and discussions have been held with AGROVOJVODINA (INTERKOP) on possibilities of co-operation in the field of implements, and with JEDINSTVO (Zagreb) for possible projects of co-operation for industrial processing of fruits and vegetables. The Yugoslav enterprises will be informed about internal discussions which will take place among various Burkina Faso authorities.

Yugoslavia - Ethiopia

During the discussion with experts from several Yugoslav enterprises, the Ethiopian participants informed about crop production covering mainly maize and wheat. Interest was expressed for medium-sized milling plants

and production of glucose from maize as well as for bakeries. In order to make use of the present wheat mills, Ethiopia is interested in buying different machines like flat-sieve sifters, seed cleaning machines and corresponding spare parts. The construction of the so-called "impact mills" of up to 50 t/d capacity, is very convenient for installation and handling, and are universal from the point of view of variety of grains (maize, wheat, barley, sorghum, soya-bean, etc.). Interest was also expressed by the Ethiopian participants for the production of glucose syrup, fructose syrup, glucose monohydrate and other mono and di-saccharides from maize.

The engineering organization of Yugoslavia underlined that they were fully equipped to offer equipment and assistance for all above-mentioned technologies. The Yugoslav exports in general can be balanced with corresponding imports from Ethiopia. The Yugoslav experts agreed to provide detailed information on particular requests from Ethiopia.

JEDINSTVO-ZAGREB based organization and Ethiopian experts discussed problems faced in baby-food production and local habits of population in food consumption. The two parties agreed to exchange more and detailed information about possible projects of co-operation for baby-food production.

The Dunav-Tisa-Dunav (DTD) Organization presented to the Ethiopian experts its technology and equipment for oil seed crushing. An agreement is envisaged for projects of co-operation in this sector. Possible co-operation with the same organization was examined for the construction of a plant for the preparation of animal feed. Further contacts between the two sides were deemed highly beneficial for developing their co-operation in the field of food-processing and agro-based industries.

Yugoslavia - Central African Republic

During the discussion with participants of JEDINSTVO, Zagreb, the Central African Republic side informed about large surpluses of tropical fruits (citrus, mangoes, papaya) in the country and the need to process them, particularly into juice, concentrates, jam and marmalade. Interest was expressed specially for small and medium scale processing plants in the rural areas. JEDINSTVO is expected to send its specialists to Central African Republic to assess the situation and follow-up the discussion with local authorities.

It was underlined that by establishing processing facilities, fruit production and diversification would be encouraged and bring additional revenues to the farmers.

Yugoslavia - Gambia

The participant from Gambia provided information on the Citro products (Gambia) Limited being interested in a large-scale production of fruit and vegetable products. Contacts with JUGOFRIGO was related to the establishment of cold storage facilities and refrigerated transport vehicles. With LEMIND participants discussion was concentrated on the fruit and vegetable processing equipment and the information provided was considered very useful for future co-operation.

Yugoslavia - Guinea

During the discussion, both sides underlined their common desire for developing and further strengthening the co-operation between the two countries. The following were agreed upon:

Development of poultry production in co-operation with UPI. The Ministry of Rural Development of Guinea would examine a concrete proposal

in this field. In addition, both parties identified their common interest for the construction in Guinea of a poultry manufacturing plant and of the required maize and soya production on 500-1000 ha.

The Yugoslav enterprise GOSTOL has agreed to present to the Guinean authorities a well defined and complete offer for industrial bakeries.

In the sectors of meat products, agriculture equipment, fertilizers and phytosanitary products, the participant of Guinea and the participants of INTERCOOP agreed to explore all possibilities for co-operation.

The Guinea side is expected to officially request UNIDO to assist in the implementation of various projects of co-operation.

Yugoslavia - Guinea-Bissau

The Guinea-Bissau participant contacted and held extensive discussion with several enterprises and organizations such as PKB - Agroengineering, Agrovojvodina, AIK-Backa Topola, EMONA - Ljubljana, Metalka - Ljubljana, and Centroslavija - Novi Sad.

In discussion with PKB participant, the interest was highlighted for co-operation and transfer of technology.

The Guinea-Bissau participant expressed the interest of his country in obtaining agricultural machinery through Agrovojvodina on the barter bases.

The Centroslavija enterprise underlined its readiness to establish co-operation related to the following products: wood, palm kernel, tannery, leather and bee keeping equipment. At the same time Centroslavija was approached to provide samples of various seeds for local testing.

Yugoslavia - Madagascar

The participants exchanged views and examined possibilities for initiating concrete projects of co-operation, especially in the sectors of agricultural machinery and equipment, vegetable oils and fats, training.

With experts from JEDINSTVO, interest was expressed for the purchase of equipment for preparation and packaging of green pepper as well as the manufacture of tins of different size. In exchange, Madagascar would be offering green pepper, meat and other agro-industrial products.

In addition, the Yugoslav enterprise will examine the possibility of co-operating in the production of equipment meeting requirements of Madagascar, as for example for treatment of green pepper.

Yugoslavia - Sierra Leone

The participant from Sierra Leone indicated its country's interest in increasing the production of staple foods such as rice, maize, tubers, meat and fish. The basic strategy is to improve the food production through irrigation and drainage systems, processing and corresponding applied research.

In discussion with DTD, various aspects of possible co-operation were examined such as: water management and the establishment of irrigation and drainage systems, crop production on reclaimed lands, establishment of farmers organizations, design and construction of fish ponds, processing facilities for maize and other cereals and processing facilities for animal feed, pig and poultry farms.

It was agreed that further information on climate, soils, water resources, populations infrastructure and manpower resources be provided in order to enable preparation of a pre-feasibility study. DTD is willing to send a specialist to investigate possibility of co-operation and implementation of joint projects.

With Zemun Polje - Maize Research Institute it was agreed that a feasibility study should be prepared and a pilot programme be established.

During discussion with UPI it was envisaged the possibility of establishing a processing facility and distribution system for fruit, vegetables and poultry.

The Government of Sierra Leone may approach the Solidarity Fund of the Government of Yugoslavia for possible financing of a feasibility study to be prepared by UPI.

In discussion with IPM, it was agreed that Sierra Leone authorities will approach IPM officially on the subject of production of implements for draught animals.

Discussion with the Yugoslav Bank for International Economic Co-operation touched upon possibility of this Bank financing investment programme in Sierra Leone.

Yugoslavia - Sri Lanka

In discussion with JEDINSTVO it appeared that particular interest existed for the supply of equipment for the production of papain, dehydration of fruit and vegetable and for sugar plants of small capacities.

Yugoslavia - Sudan

Extensive discussions were held between the Sudanese participant and the Yugoslav experts from several companies. Possibilities were explored on new co-operation arrangements taking into account the economic difficulties and the urgent needs concerning the rehabilitation of the food-processing industry in Sudan.

The following topics were discussed:

Oil extraction,
Refrigeration and transportation of fresh products,
Establishment of a modern tomato farm,
Production of ethyl alcohol,
Utilization of the wastes from the tannery industry and slaughterhouses.

The Yugoslav experts were fully briefed on the present situation and problems faced by Sudan. Views were exchanged and information provided on the above topics. The Sudanese participant promised to provide the information and experience from Yugoslavia to the Sudanese Industrial Association to be the focal point between the Yugoslav companies and interested investors in Sudan. With reference to production of ethyl alcohol, it was requested that UNIDO could support an investigation to be made by Yugoslav experts on the special modification to the existing industrial fermentation units such as brewery factory to produce ethyl alcohol to be used for chemical and industrial purposes.

The Yugoslav company JEDINSTVO made an offer concerning the utilization of the wastes from the tannery industry and slaughterhouses as raw material for producing protein rich ingredients for animal feed. The Sudanese participant promised to transmit the offer with all documentation to the authorities concerned in Sudan.

In discussion with PPS (Business Association for Domestic and Foreign Trade, Food Production and Development) the main topics were: silos for storage of oil seeds, primary production of oil seeds and tomato production for five tomato plants. PPS is expected to provide informative offers for various possible projects.

YUGOFRIGO is expected to submit offers and references on refrigerated transport, rehabilitation of existing cold storage plants and on the manufacturing plants for ice blocks.

Yugoslavia - Tanzania

Extensive discussions were held between the participants of Tanzania and several Yugoslav enterprises. The following projects were discussed and were deemed feasible for further exploration for co-operation:

Development of a new brewery plant,
Establishment of a concentrate plant,
Development of food and vegetable processing industries,
Provision of spares for agricultural machinery of Yugoslav origin.

Being satisfied with the present status of the on-going co-operation the parties agreed that more information should be exchanged on the above projects to facilitate fast implementation.

It was agreed that the Yugoslav Organizations interested in co-operation on the above projects and other agro-based industrial projects in Tanzania would submit their offers and references to the Ministry of Agriculture and Livestock Development and the Ministry of Industries and Trade through the Ministry of Foreign Affairs.

III. CONCLUSIONS AND RECOMMENDATIONS

A. Conclusions

- (a) The Meeting underlined the important role of the agricultural and food-processing industries in the overall economic development of the countries. Promotion of production, processing and distribution of all agricultural products should form an integral part of the national strategy.
- (b) The participants in the Meeting stressed that the economic and technical co-operation among developing countries, in general, and in the field of agriculture and food-processing industry in particular, should be given special attention. The elaboration of strategies, structures, mechanisms and incentives for an efficient co-operation among developing countries in this field is of primary political and economic importance. The need for further development of programmes and projects through various forms of complex and long term mutually advantageous co-operation was also emphasized.
- (c) The exchange of views and information on technology and equipment and the establishment of contacts between enterprises and institutions in selected food-processing and other agro-based industries is of great importance for further promoting the economic co-operation among developing countries.
- (d) Programmes and projects of co-operation in the field of food-processing and other agro-based industry should engulf objectives such as: construction and provision of equipment and technologies for integrated agro-industrial complexes, preparation of feasibility studies, construction of food-processing capacities, establishment of agricultural farms, construction of irrigation and reclamation facilities.

There is also an urgent need for the rehabilitation of already existing plants and capacities in developing countries. Projects aimed at this should also be elaborated and ways and means for their implementation should be envisaged.

- (e) The participants in the Meeting stressed the importance of the Round-Table Ministerial Meeting on co-operation among Developing Countries in the field of food-processing industry held in Yugoslavia, in Novi Sad, in May 1985. Detailed information was provided as to the stage of implementation of agreements reached during the Round-Table. UNIDO was praised for its valuable support in assisting in the process of implementation of various projects.
- (f) The projects of co-operation which were identified during the bilateral discussion are of great importance for further promoting and strengthening the co-operation among developing countries in the field of food-processing and related industries.

B. Recommendations

- (a) UNIDO should continue to organize these types of meetings on specific sectors, on the bases of mutual interest. In order to achieve optimum results, thorough preparation should be undertaken so that participating countries should come fully informed about possibilities of co-operation and projects to be examined and agreed upon.
- (b) Immediate and effective follow-up action should be taken by the co-operating countries to implement the projects agreed during the Meeting. To this end UNIDO and, when appropriate, other UN agencies and organizations should provide the necessary assistance.

- (c) UNIDO should be kept informed by the Joint UNIDO-Yugoslavia Centre for development of agro-industries in the developing countries and by the participating countries themselves about the progress achieved in the implementation of agreed projects.

ANNEX I

LIST OF PARTICIPANTS

1. ALGERIA
Mr. AIT HAMLAT SAID, Director,
Ministry of Light Industry
Algiers
2. AFGHANISTAN
Mr. ABDUL WAHAB, Director of Department,
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Department
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8. GHANA

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9. GUINEA

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10. GUINEA BISSAU

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13. MALI

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17. SIERRA LEONE

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19. SUDAN

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Mr. E.D.J. MZIRAY, Chief Brewer TANZANIA BREWERIES LTD.
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23. THAILAND

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Mr. SURAPAN SUPADIREKKUL, Third Secretary, Thailand Embassy

24. YUGOSLAVIA

Dr. F. Pajenk, Assistant President, Federal Committee for
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ANNEX II

PROGRAMME

Tuesday

- 9.00-13.00 - Opening of the Meeting
- May 13 - Welcoming address on behalf of the host country
- Organization of the Meeting
- Presentation of UNIDO papers
- Country presentations and discussion
- 15.00-18.00 - Country presentations and discussion

Wednesday

- 9.00-13.00 - Presentation of Yugoslav technologies and equipment for cereals processing
- May 14 - Presentation of Yugoslav technologies and equipment for vegetable oils and fats
- Presentation of Yugoslav technologies and equipment for meat and meat processing
- 15.00-18.00 - Presentation of Yugoslav technologies and equipment in dairy industry
- Presentation of Yugoslav technologies and equipment in fruit and vegetable processing
- Presentation of Yugoslav technologies for freezing and cold storage

