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14/10/37

SUNEBO spa

Via Bruno Buozzi 28 10024 MONCALIERI Tel. 0039-11-6403224 FAX: 0039-11-6407364

ATT::MOUNIRA LATRECH/UNIDO

FROM: E:BOGGIO

DATE:14 05 97 FAX MESSAGE n° 218 97 EBS Pages :1+ 2.

SUBJECT: MP/EGY/94/416 - Contract N° 96/088 - KIRIAZI MA. CO.

FINAL REPORT

1. In Cairo the production of the new refrigerator, object of the UNIDO contract, has been started. A first pilot production has been delivered to the market. In the months of february and march our technichians have visited several times the factory to give assistance to the running in of the production.

The plant and the product that has been designed with the assistance of our company has been approved by KIRIAZI CO.

We do not have an official document from KIRIAZI CO.. We are informed that UNIDO has visited the new factory and is directly informed about this situation.

The refrigerator is therefore approved with the design as it has been tested in our laboratories. The tests have been transmitted to UNIDO. No changes have been foreseen in the prototype prepared by us.

- 2. In CAIRO we have tested that the foam has the proper density (32 to 36 Kgs/cu.mt), so that the insulation has the efficiency we have designed and applied in the prototype. The foaming plant, also object of a UNIDO project, has been found OK from this point of vew.
- 3. In CAIRO we have controlled all the testing procedures that affect the efficiency of the refrigerator. 100% of the production is tested on the line for two hours. 1%° of the production has 24 hours test. The production is constant from point of vew of the parameters, that interest our project, with a very minor dispersion.

As allready seen during the tests of the prototypes the quality of the refrigerators have been improved over 25% from point of vew of energy consumption, even considering theat the new gas R134a is less efficient then the old R12.

4. One only change has been implemented. The new magnetic gasket, as per drawing enclosed, which is designed for a better insulation versus the previous one and alos avoids formation of condensation water on the gasket in the area of the freezer, has created some problem in the closing of the doors. We have decided to modify the profile and use the old design. The new gasket will be modified and we count to have the new version ready within 6 to 8 months. The loss of efficiency in the total insulation of the

cabinet should not exceed 3%. Therefore the old gasket is provisorly acceptable.

Please give us You autorization to issue the final invoice. Please indicate to us the exact amount we have to invoice (we are ashamed to declare that we do not have any more a copy of the contract 96/068, which we think has been taken by Kiriazi, therefore we do not know what we should invoice!).

Best regards, E. Boggio

SUNE PORTE