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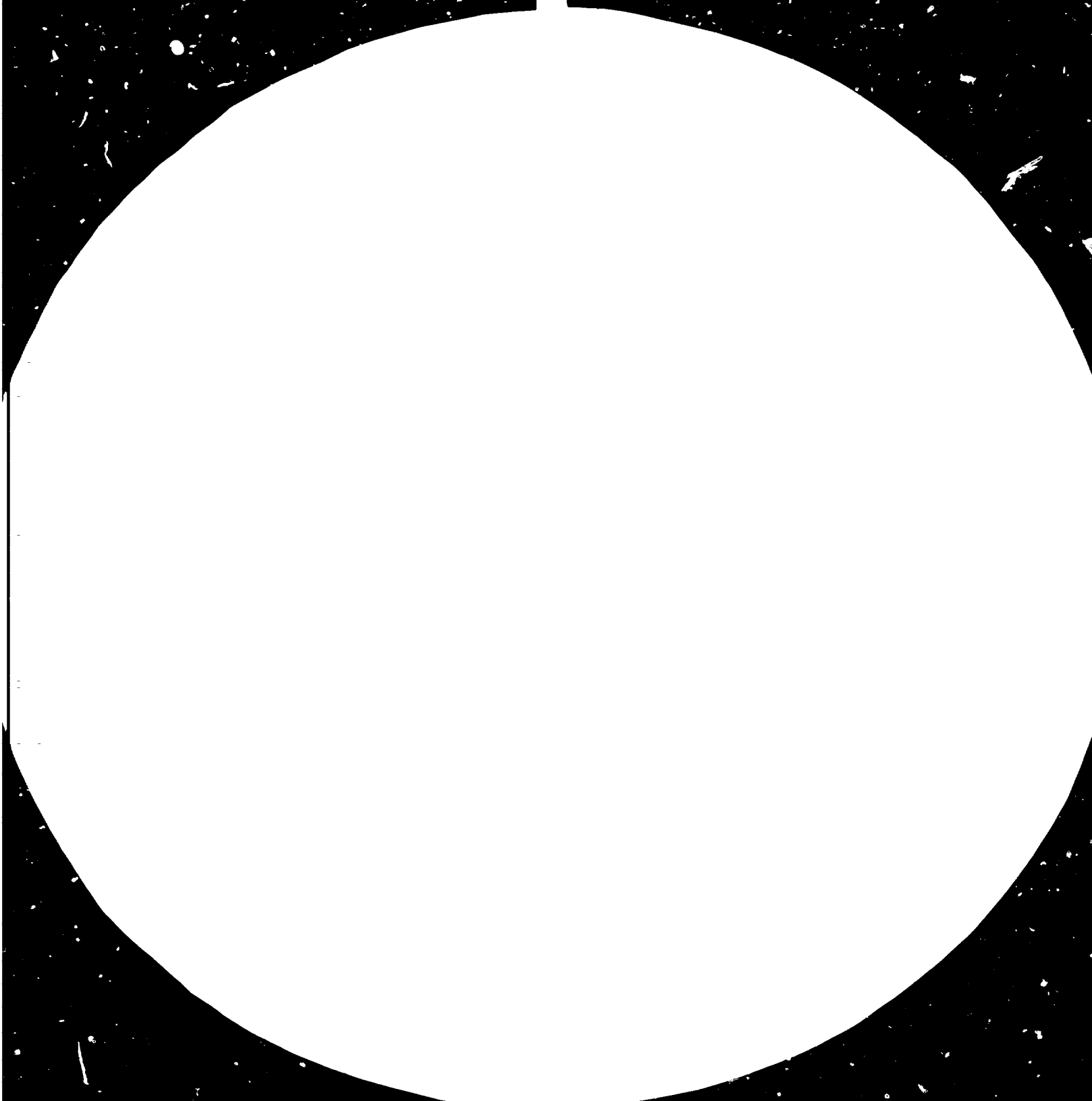
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"The Tenth Round Table of Developing Countries
Industrial Development and Co-operation among
Developing Countries from Small-Scale Industry
to the Transnational Corporations"

Zagreb, Yugoslavia, 15-17 September 1982

Co-operation of the Yugoslav Agro-Industry with Developing *
Countries through the UNIDO

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** IDC: Institute for Developing Countries

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The multilateral programme of co-operation of the Yugoslav agro-industry with developing countries (DCs) through the UNIDO is based on the agreement of the Government of Yugoslavia and the UNIDO, engendered as a wish of Yugoslavia to benefit the development of DCs at a multilateral level by co-operating with an international organization like UNIDO. The co-operation started in 1976 and it involves all the pre-investment and investment activities, as well as the technical co-operation. In other words, it involves all UNIDO's activities.

The Programme is carried out by the Joint UNIDO-Yugoslavia Centre in Novi Sad, which co-operates with a number of Yugoslav agro-industrial firms, scientific and research organizations and eminent experts in this field. The Programme is constantly being enlarged in size and structure. It should be particularly stressed that the activity of the Centre is exclusively action-oriented, that is to say, oriented towards concrete projects of co-operation.

The co-operation involves a programme of training in the field of management organization of agro-industrial firms, carried out successfully since 1978. About 20 participants

from DCs take part in each training programme, and since 1978 over 250 eminent representatives of industry, research and scientific organizations and politicians from DCs have attended the programme. Several tens of Yugoslav experts have been involved in the Programme by working in DCs on sectoral or case studies.

Therefore, we can say that the Programme has been channelling a number of DCs' representatives to Yugoslavia and introducing and initiating investments and other kinds of co-operation in this field.

These programmes of co-operation with the UNIDO are re-established periodically. The current 1982/83 programme involves some new elements, like the programme of long-term co-operation with some African countries (Sudan, Ethiopia, Tanzania, Guinea and others) in developing agro-industrial organizations. This programme provides for co-operation from the identification of particular projects to their elaboration and execution. It is a sort of a sub-programme of the joint co-operation with the UNIDO. It also envisages an extension of the manpower training to particular sub-sectors of food and agriculture industry (like dairy products, meat or edible oil industry). A concrete project of establishing a food processing centre in Uganda is also prepared, etc.

The Yugoslav side is very satisfied with the co-operation and complaisance from UNIDO. The future programmes depend on the requests of DCs. Namely, the projects that are included in the Programme must be initiated by a DC or DCs and presented either to UNIDO or to Yugoslav institutions. Much depends on the readiness of Yugoslav organizations to participate in this co-operation and, of course, on the available UNIDO and

