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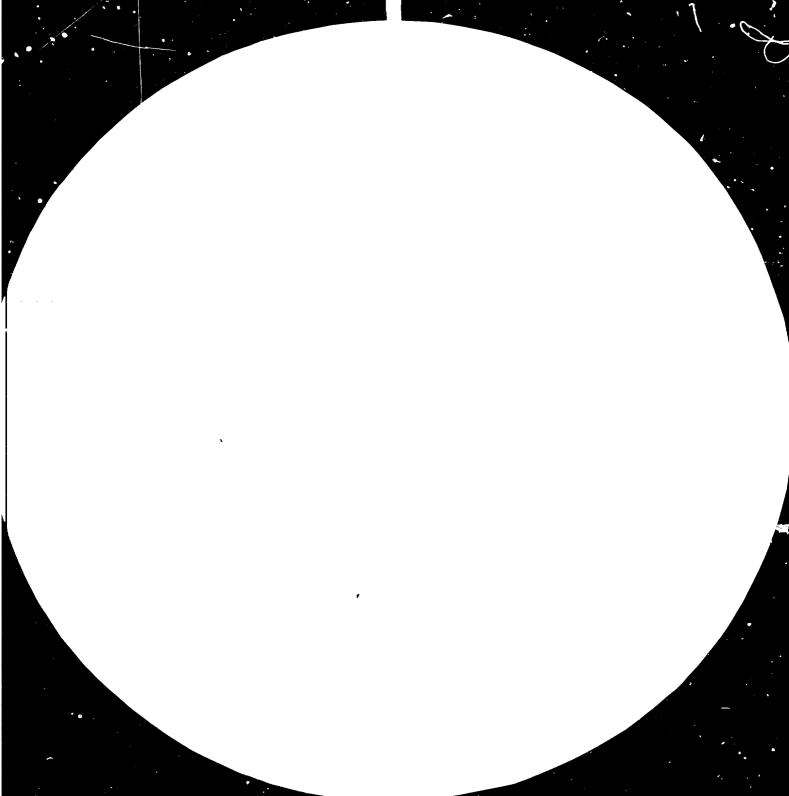
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UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION

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REPORT ON THE TECHNICAL COURSE ON CRITERIA FOR THE SELECTION OF WOODWORKING MACHINES \*

> Milan, Italy, from 5 to 21 May 1980

> > Ъy

Antoine V. Bassili Seniar Industrial Development Officer Agro Industries Section Industrial Operations Division

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June 1980

\* This report has been reproduced without formal editing

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- 11 -

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1.	Purpose of mission	1
2.	Preliminary preparations	1
3.	Participants	3
4.	Programme of the course	4
5.	Documentation	5
6.	Course library	6
7.	Assignment work	6
8.	UNIDO consultancy service at INTERBIMALL	7
9.	Administrative matters	9.
10.	Press Coverage	11
11.	Evaluation	11
12.	Conclusions and recommendations	14
13.	Other matters	15
1.4.	Acknowledgements	16

#### Annexes:

(

27

I	List of countries invited	18
II	List and addresses of participants, observers lecturers and consultants	20
III	Response by Member States to invitations	29
IV	Programme	30
V	Information provided to the participants on the assignment work	35
VI	Sample data sheet used at the UNIDO consultancy service at INTERBIMALL	40
VII	Budget	41
VIII	Compilation of the replies received to the Evaluation Questionnaire	43
LX	Project schedules (a) as approved (b) as actually implemented (c) as proposed for a possible course in 1982	55

#### 1. Purpose of mission:

A staff member of the Agre industries Section of the Industrial Operations Division, Antoine V. Bassili, went to Milan, Italy from 2 to 23 May 1980 to attend and help conduct the third UNIDO Technical Course on Criteria for the Selection of Woodworking Machines.

#### 2. Preliminary preparations:

This was the third such course which UNIDO organized on collaboration with the Italian Woodworking Machinery and Machine Tools Manufacturers Association (ACIMALL) convened in conjunction with the International Exhibition for Woodworking Machinery and Tools (INTER-BIMALL) held in Milan in the month of May of even years. (The previous two courses were organized in 1976 in conjunction with the fifth INTERBIMALL and in 1978 in conjunction with the sixth INTERBIMALL Exhibition). These courses were financed from the voluntary contributions of the Government of Italy to UNIDO.

The decision to repeat the course was taken soon after it was completed in the spring of 1978, and, in the summer of 1979 UNIDO ascertained the interest of ACIMALL to provide technical and logistic support. This was confirmed and a project document prepared and submitted to the Programming Committee for its approval on 31 August 1979. Unfortunately, because of the move to the Vienna International Centre, the project was approved by the Programming Committee only on 25 October 1979, and transmitted to the Italian authorities for their approval. This approval only reached UNIDO on 17 January 1980 and resulted in a PAD for the total cost (amounting to US\$ 135.000) being issued on 29 January 1980. There was no way by which the date of the course could be postponed since, by its very concept, it had to be held at the time of the INTERBIMALL Exhibition. This gave the organizers (both UNIDO and ACIMALL) only three months to complete the cycle which normally

- 1 -

takes six to eight months. The Agro Industries Section had of course the possibility to refuse to implement the project with so short a lead time, but abstained from doing so because, on the one hand, of the very acute need for such courses in all developing countries irrespective of their state of development, and, on the other, the difficulty of re-activitating such a course once a break occurs and the momentum of continuity is lost.

Cabled invitations were sent out by the Training Section on 29 January 1980 and this was confirmed by a letter to the Resident Representative on 30 January 1980. A total of 76 countries were invited to nominate candidates. The list is given in Annex I. The closing date for the submission of nominations was 11 April 1980. This left only 14 working days between the closing date and the start of the course, a time grossly too short to ensure normal arrangements being made. Notwithstanding the short notice given to governments and the consequent inability by UNIDO to make the course known to potentially interested candidates from developing countries through its direct contacts with them or its field project personnel, a total of 68 names were submitted to UNIDO by the respective governments. At the time the evaluations were made only 43 completed nomination forms had reached us. The candidates were notified of their acceptance, about ten days before the start of the course, which, needless to say, greatly reduced the time they had to make necessary arrangements at their end and resulted in the late arrival (by one or two days) of quite a few among them. The exact arrival dates of the various participants can be found ir the Daily Subsistence Roster submitted with the accounts.

UNIDO had selected 30 participants to attend the course. Three (from Guinea) did not attend because the Government withdrew their candidature 48 hours before the start of the course, and the two participants from Ghana also did not attend and no explanation as to their not turning up has ever reached UNIDO. On the other hand, the Algerian authorities were extremely keen that one of their technicians

- 2 -

attend the course in spite of the fact that the nomination forms had not reached UNIDO. Because of their insistence, the Training Section in UNIDO decided to allow him to attend and pay the per diem for his attendance provided that his travel was paid for by the Algerian authorities. Consequently, 26 participants attended the course at the expense of UNIDO. A further four (two from Paraguay, and one from India recommended by ACIMALL - and one from Angola - recommended by the authorities of the Milan Fair) attended the course at no cost to UNIDO and participaced in the discussions. The list of participants, observices, lecturers and consultants is given in Annex II (UNIDO document ID/WG. 320/2)

#### 3. Participants:

Bearing in mind that the participants came from countries at very different levels of development, they could be considered to have been a homogenuous group. This view was shared also by the participants themselves (see evaluation hereunder). It must also be remembered that the course was conducted in Italian with simultaneous interpretation in French and English. Consequently, in their discussions instances occured where difficulties of communication between French and English speaking participants arose, but these were alwasy overcome through the assistance of other participants, seminar assistants, or the author. All were very keen on getting as much information as possible out of the lecturers, visits and the UNIDO consultants, and did so continuously. None had any difficulty in expressing himself in English or French, except one participant from Uruguay whose Italian nevertheless was fluent.

This was the third such course that UNIDO had organized in collaboration with the Government of Italy, and by now we have a clearer idea of the level of participants to be expected from any one country. If this course was to be held again in conjunction with the next INTERBIMALL exhibition in 1982 - and the author strongly believes it should - then he is confident that the selection criteria will

- 3 -

be further refined leading to an even better group of participants provided that the Governments will nominate candidates with industrial experience or with exposure to industry and that the letters of invitation are sent sufficiently early.

The response that UNIDO has received for the three courses held so far is such that it can be repeated merely by inviting only those participants already nominated who would have qualified had more places been available. In the three courses held so far, 78 participants (plus 9 observers) have attended, but a total of 116 would have qualified out of the 192 nominated. Details are given in Annex III.

Bearing in mind the lateness of the issuance of the letters of invitation, the response that UNIDO has received for this course is such that it should be repeated, and, if at all possible, the number of participants should be increased from 30 to 50, thus enabling better distribution of participants in the assignment work, or even splitting larger groups into two - one French and one English speaking.

#### 4. Programme of the course:

The programme of the course is given in Annex IV. It consisted of 46 hours (43%) of lectures; 8 hours (7%) of plant visits; 7 hours (6%) of background information, opening ceremonies and administrative matters; 32 hours (29%) of visits to the fair and preparation of assignment work and 16 hours (15%) of presentation of seminar assignments. In the calculation of the time spent for assignment work, the figure indicated above relates only to the normal working hours. Because of the fact that all concerned: participants, UNIDO consultants, and UNIDO staff member, resided in the same hotel, and that this hotel was not in the centre of the city but very close to the Milan Fair grounds the participants put considerable hours every evening to prepare for these assignments. Some of these meetings lasted to the small hours of the night.

- 4 -

Two afternoons were allocated to factory visits. For each afternoon participants were offered the opportunity to choose from among two options and these visits included the production of particle board, surface improved panels, plywood, blockboard, veneer peeling and slicing, and a furniture plant.

The author gave a two hour lecture on methodology for the selection of woodworking machines. This was very well received and the participants listed it among the most popular and useful lecture they had.

#### 5. Documentation:

It had been the author's intention to sent to each participant the text of the lectures at the time he was notified of his acceptance; but, because of the late potification on the one hand, and because of the fact that these were not ready in time, a reproduction of the edited text that will be sent to the printers was used at the course. (This document will be issued as ID/247.)  $\frac{1}{}$ 

The French version consisted of the unedited text of the lectures given two years ago. These lectures were complemented by some new texts, which were reproduced at the last minute either by UNIDO in Vienna, or by ACIMALL in Milan, and handed out to the participants without their being processed as UNIDO documents. It is intended that these will be issued subsequent to the course in the ID/WG.320 series. Due to lack of time the Note for Participants and the Background Information on Assignment Work were not translated into French and the author had to make an oral translation for the benefit of the French speaking participants in explaining the assignment work. Each participant also received four of the UNIOD guides to sources of information (on furniture and joinery; wordworking

- 5 -

<sup>1/</sup> This was in fact a blessing in disguise since it allowed the lecturers to review once again the final texts of their lectures and minor errors have been located and corrected. It also permitted the editorial control section of UNIDO to circulate a questionnaire for the users of this publication to obtain their views on the contents and its relevance. As a result of this questionnaire it was decided to incorporate a glossary into the document.

machinery; panels, pulp and paper from agricultural residues; and industrial maintenance and repair - UNIDO/LIB/SER.D/4 Rev. 1, 31, 35 and 36 respectively), as well as the reports of the technical meetings UNIDO had in the past on Selection of woodworking machines (ID.'133) and Wood processing for developing countries (ID/180) as well as the Manual on low cost automation for furniture and joinery industries (ID/154) in the language most appropriate to them, and a list of the studies available in the FAO portfolio of small scale forest industries for developing countries. They also received copies of the UNIDO portfolio of wood technologies (ID/240 Rev. 1), the ACIMALI. catalogue, the INTERBIMALL catalogue and the recently published revised EUMABOIS decimal classification for woodworking machines.

Each participant also had to prepare a country paper which will be reproduced and serve as background material subsequent to the course.

#### 6. Course library:

It was intended to take a course library to Milan but because of the delay in obtaining the documents from Italy on the one hand, and obtaining copies of the lecture texts through the UNIDO editorial control and documents reproduction service on the other, these documents could not be shipped by surface (postal) service and had to be airfreighted at the last minute. Consequently the funds originally earmarked for the transport of the library had to be used to this end and no library was available for the participants.

#### 7. Assignment work:

At the beginning of the course the participants were requested to indicate their interest in the following main fields:

(1) Selection of equipment for sawmills (12);

- (2) Selection of equipment for plywood and veneer production (11);
- (3) Selection of equipment for the production of flush doors (5);
- (4) Selection of equipment for the production of louvered windows (3);

- 6 -

- (5) Selection of equipment for the production of kitchen furniture (7);
- (6) Selection of equipment for the production of solid wood school desks (5);
- (7) Selection of equipment for the production of upholstered chairs (2);
- (8) Selection of lumber kilns for furniture and joinery products (6);
- (9) Selection of equipment for forestry (4); and
- (10) Selection of equipment for the production of parquet (3).

The number in brackets indicates the number of participants in each group and also reflect: their interests in the various topics. Details on the topics, objectives and methodology are given in Annex V. A discussion leader was nominated for each group to co-ordinate the work and present the conclusions. The two UNIDO consultants also guided the work of the groups, Mr. Brion being responsible for assisting groups 1, 2, 8, 9 and 10, while Mr. Paavola supervised the work of groups 3 to 7, the author guiding the work of the French-speaking participants of all the groups.

Each group was allocated some two hours to present its conclusions, and full use was made by almost all groups of the excellent audio visual facilities available. Their presentations of the various groups are evaluated under section 10 of this report.

#### 8. UNIDO Consultancy Service at INTEREIMALL:

Over and above the Course, UNIDO also had a stand (in a portion of the Exhibition where all the professional associations were located) to provide free and impartial consultancy services to visitors from developing countries.

This stand was manned by two consultants, Messrs. Horatio P. Brion (Philippines) and Pekka J. Paavola (Finland) specially recruited by UNIDO for the purpose, and also at times by the author.

It provided advice on an <u>ad hoc</u> basis to technical enquiries made by visitors to the exhibition, and information on UNIDO's activities

- 7 -

in general. The stand, provided fully furnished - including a telephone - free of charge by the organisers of INTERBIMALL, was large and communicated with that of FAO. It was also used by the participants in the Course in their assignment work as a meeting place to exchange views.

This was the first time that UNIDO had a Consultancy Service at INTERBIMALL (such a service had been provided in 1977 at the LIGNA Fair in Hannover, and in 1979 at the INTERZUM Fair in Cologne, and the LIGNA Fair in Hannover). There is no doubt as to the usefulness of such a service, not only to provide the <u>ad hoc</u> advice to visitors from developing countries, but to complement the lectures by providing technical advice and information to the participants of the course at a time when the lecturers are not available to do so (since the vast majority are busy at their companies' stands in the exhibition). The Consultants also guided the participants in preparing their assignment work in the evenings and nights at the Hotel. This tutoring also complemented successfully the formal lectures, and resulted in presentations of the assignment work that were of a higher level.

Posters informing visitors to the Exhibition of the free UNIDO Technical Consultancy Service were placed at the three main entrances to INTERBIMALL.

Records of enquiries received were kept on sheets to facilitate follow-up, (for a sample sheet see Annex VI), and follow-up action taken by the author upon his return to Vienna.

UNIDO's Consultancy Service stand also attracted the attention of potential candidates for our Roster of Experts and Consulting firms, and for the UNIDO Portfolio c' wood processing technologies (UNIDO/IOD/240 Rev.1).

Information on UNIDO's work in general, and in the wood processing industries' sector in particular, was made available to the general public through printed brochures obtained from the Public Information Services Section.

- 8 -

The number of technical enquiries received was not large, but it must be remembered that visitors to such Exhibitions are still not used to UNIDO providing such a service, and consequently did not avail themselves of it. In assessing the usefulness of such a service the assistance provided to the participants and the provision of information about UNIDO and its work must be considered.

#### 9. Administrative matters:

The management and staff of ACIMALL, INTERBIMALL and Palazzo Africa (of the Ente Autonoma della Fiera di Milano) were extremely helpful and had thought of practically everything in advarce. When emergencies did occur - such as the accidental scalding of a participant - they immediately took all the measures to provide the necessary assistance. The course was quite advanced when it was realized (by pure chance) that <u>all</u> the participants, consultants and the UNIDO staff member had to register with the police <u>in person</u>, and that hotel registration was not sufficient. Arrangements had to be made at short notice to take all concerned, in small groups to reduce wasted time, to the Department for foreigners at the Questura. Subsequent to the course, the author discovered that this could have been made by the Milan Fair authorities.

The hotel selected (Hotel Astoria, Viale Murillo) was both well situated with respect to the Fiera di Milano, and well within the limits imposed by the <u>per diem</u> allocation. Excellent arrangements were made at both airports in Milan to ensure that participants could reach the hotel without trouble. Not only did ACIMALL make all the arrangements for the UNIDO reception, but, on realizing that the sum was not sufficient for a reception, they financed the additional funds needed to cover the costs for a buffet dinner at a first class hotel (Grand Hotel Fiera di Milano) for the participants, lecturers, and other persons associated with the course.

- 9 -

Because of delays in the receipt of the funds to pay the <u>per diem</u> and other local costs  $\frac{1}{}$ , ACIMALL actually advanced the sum and was reimbursed over one month after the payments were made.

ACIMALL also financed two sightseeing trips for the participants: one half day trip on Saturday 10 May when major touristic attractions of the city of Milan were seen, and a full day trip on Sunday 11 May, when the participants were taken to the see the Maggiore, Varese nnd Como lakes. This was highly appreciated by all concerned.

The Ente Autonoma della Fiera di Milano put at the disposal of the Course the conference facilities of Palazzo Africa. These are as good as any in the VIC, the conference room having a seating capacity of some 70 persons at tables and another 70-100 on chairs behind each row. Facilities for simultaneous interpretation in six languages exist as do all the necessary visual aids: overhead projectors, slide projectors of various sizes, cinema projectors of various sizes and epidiascopes.

ACTMALL once again assumed the responsability of recruiting the interpreters for the Course, and these were of an internationally recognized standard.

The financing of the course was secured from the Italian Contribution to the UNIDF (project no. US/INT/79/213.). A sum of US\$ 135.000 was allocated to that effect. The detailed breakdown of the course's budget is given in Annex VII. (The increase over the 1978 course was 64 percent, and over that held in 1976 84 percent). The sharp increase in costs compared to the 1978 course is mainly due to the

<u>1</u>/ UNIDO instructed the CABV to transfer the sum of Lit. 57 million on 14 April 1980, i.e. well in advance of the course. These only reached ACIMALL's account on 16 June 1980.

- 10 -

steep rise in cost of travel and <u>per diem</u> of the participants (from US\$ 54.960 budgeted for the 1978 course to US\$ 92.400, i.e. an increase of 68 percent). Another reason for the increase is the inclusion, in 1980, of a new activity: the Technical Consultancy service at the Exhibition, for which a sum of US\$ 7.800 was budgeted. (This represented 6 percent of total costs).

In spite of the short time available for organizing the course, the author wishes to put on record the assistance he received from the Training Section of IOD and the Documents Reproduction Unit of the Conference Services Division. On several occasions they had to provide services at very short notice.

#### 10. Press coverage:

Both UNIDO and the press service of ACIMALL and INTERBIMALL issued press releases describing the course and consultancy service.

Copies of press clippings will be sent to UNIDO's Information Services by Mr. F. Ziberna of the press service of ACIMALL.

During the Exhibition the following journalists from the specialized press have visited the UNIDO stand and have obtained information on UNIDO's work in the wood processing industries field from the author:

Allan Almegard, of AB Svensk Trävarutrdning, Stockholm, Sweden; Hugh R. Fraser, Editor, World Wood, Harrow, Great Britain; Fermin Gallego Serra, Manager DTMM, (Derivados, Tecnicas, materiales y Maquinaria de la Madera), Barcelone, Spain; Ward C. Williams, European Editor, Timber Trades Journal, London, Great Britain.

#### 11. Evaluations:

UNIDO's forms for the evaluation of the course were handed out to all the participants on 19 May, and 23 forms, duly completed were returned by the end of the course. The replies were compiled and

- 11 -

the detailed compilation is given in Annex VIII. The author was given these forms by the Training Section in English, French and Spanish. He did not realize at the time of handing these forms out that the English text was somewhat different from the French and Spanish one, consequently, the replies are not all comparable.

By and large the assessment by the participants was positive. They complained mainly about the shortness of the notice given to them, but were satisfied with the "product mix" of the course, its level and contents.

By and large the lectures were of acceptable standard. Some, such as the ones on sawmilling equipment, by Mr. Froidure, Mr. Giordano's on properties of timer species, the one on the methodology for the selection of woodworking machines, and the one on production of joinery and furniture by Messrs. Speranza and Schiavo were exactly what we had intended them to be, namely that they covered the various options available and discussed pros and cons of each option. Other lecturers, such as for instance those that covered plywood production, veneer production, and particle board production in fact only highlighted the process and went into depth to explain certain recent developments which by and large were too sophisticated for use in many of the participants' home countries. This shortcoming, however, was more than compensated by the advice available to the participants during their preparation of the assignment work. This advice was given by the two UNIDO consultants and the author of this report.

The organizers are to be commended for the choice of the four plants visited since the veneer production unit offered a complete range of all the production possibilities and equipment, the furniture plant - which could have been a highly sophisticated unit - was one producing at a level of technology and in series small engugh to make it applicable to the developing countries, whereas the other two were also quite appropriate.

- 12 -

The first day's lectures outlining the situation of the wood processing industries' sector in Italy, the trade in imported exotic wood products, and the woodworking machinery industry in Italy, were very well presented and led to a very fruitful discussion. This discussion broke the ice and assured a very lively discussion from the beginning of the course through all the lectures.

As stated above, the participants went to great pains to prepare their assignment work. The following presentations were of an unexpectedly high level and indicated a thorough preparation by members of the group:

- Selection of equipment for the production of plywood and sliced veneer.

- Selection of equipment for the production of kitchen furniture.

- Selection of equipment for the production of flush doors.

- Selection of equipment for the production of upholstered furniture.

The presentation on sawmilling related to the specific problems of only one country, and no alternatives or comparisons were given. That on selection of equipment for kiln drying was a very thorough study of de-humidifier kilns, but did not cover the recently developed system of drying under vacuum. The presentation of the assignment work on parquet was thorough, but it covered only one alternative. That on forestry equipment was hampered by the few items of this equipment exhibited.

Finally, the presentations on selection of equipment for louvered windows and school furniture were not up to the oppected standards - mainly because economic considerations in operating the equipment selected were not taken into account.

An informal assessment of the course as a whole was made by the Director (Prof. Giordano), the author and the participants. The author and Professor Giordano explained to them the difficulties they encountered in organizing the course. Their suggestions were that: - participants should get the lecture material beforehand,

- lecturers should not read their texts and devote more time to identifying criteria for the selection of the machines, and not, as was the case for a couple of lectures, describe recent developments (and highly sophisticated ones at that!),

- in selecting group leaders of assignment work an attempt should be made to assure that there would be no difficulties in communication due to knowledge of language,

- more factories should be visited, and the visits should be spaced.

#### 12. Conclusions and recommendations:

Based on the above evaluation the author is convinced that the course is an extremely useful one and should be repeated in the future at the next (and subsequent) INTERBIMALL exhibition(s).

He recommends that, in drawing up the programme, the following points be considered:

1. The project should be approved financially not later than August 1981, to enable UNIDO and ACIMALL to invite the respective countries in time. Approval in principle should be obtained about one year before the course is due to take place. Annex IX gives the proposed time schedule for the present course, the actual times when the action was taken (because of delays in approving the project) and a tentative schedule in case the course is repeated in 1982.

2. As many as possible of the lectures being published in the compilation of lectures given in the first two courses (ID/247) should be used. This would reduce costs of translation of the lectures and fees paid to the lecturers.

3. The publication referred to above (ID/247) should be translated in French as soon as possible for use at next course.

4. Documentation should be sent to the participants as soon

they are notified of their acceptance, so that they may study it and prepare queries. More time could also be devoted to discussions, if, instead of reading their texts, the lecturers could assume that these have been read and highlight the text and then devote the time saved to discussions.

5. More use should be made by most lecturers of audio visual aids (slides, overhead projectors, etc.). Lecturers could compile sets of slides to show the various options available and show them in conjunction with their presentation.

6. In view of the good response received to all three courses (see Annex III) the author recommends that it be repeated in 1982 with 50 instead of 30 participants. This will permit to have larger groups in the assignment work, with two groups per topic, one being a French speaking group and the other an English speaking group.

7. Additional funds should be budgeted in the next course for the UNJDO appointed consultants. The funds earmarked to this effect in 1980 did not permit the recruitment of the third consultant (in wood based panels) originally foreseen.

#### 13. Other matters:

# A. Discussions with Mr. Michele FRANCHI, President of the Ente Autonoma della Fiera di Milano:

The author met with Mr. Franchi on 6 May 1980, and Mr. Franchi stressed how happy he was that UNIDO convened the course at the Milan Fair. He stressed that UNIDO would be welcome to also hold other courses in conjunction with any of the 58 special exhibitions held yearly in the Fair's grounds.

### B. Discussions with Mr. Claudio Celata, of ASSOCOMAPLAST (Associazione Nazionale Construttori di Macchine per Materie Plastiche e Gomma):

Mr. Celata was introduced to the author by Mr. Zanibon on 8 May 1980. He indicated his association's readiness to conduct, together with UNIDO similar course(s) in any field related to plastics and rubber production. The author promised to transmit this offer to the Chemical Industries and the Training Sections of UNIDO. Their address is:

> Via Pagliano 11, 20149 Milano Telex 335093

### C. Discussions with Dr. Rodrigo Rodriguez, vice President of Fedelegno-Arredo:

The author met with Mr. Rodriguez on the first day. He also expressed his association's desire to hold similar courses with UNIDO. The author promised to bear this in mind and to communicate to them in due course a proposal for a course if and when an opportunity arises. (Such a course could be arranged in conjunction with the Furniture Fair in Milan, which is held in September of every year).

#### 14. Acknowledgements:

The author hereby wishes to express his gratitude to Dr. Lazzaro Cremona, President of ACIMALL and INTERBIMALL, Dr. Paolo Zanibon, Director General of ACIMALL, Prof. Guiglelmo Giordano, Director of the Course, and to all the staff of ACIMALL, who went to great pains to assure its success. Special thanks should go amont them to Dr. Laura Bianchi, Ing. Dino Russo and Miss Rita Azzoli, who worked long hours to assure its success. The author also wishes to thank the head of ACIMALL's press service, Mr. Fabio Ziberna, for the excellent coverage (both before and during the course) of UNIDO activities at

- 16 -

INTERBIMALL, as well as to the interpreters who often worked long after the scheduled hours to translate lively discussions. Special thanks are also due to Dr. Aldo Marchich and the staff of Palazzo Africa for their efficient and courteous collaboration. Finally, lecturers, managers of plants - who opened their doors to the participants, answered numerous questions and provided excellent hosptiality - who are too numerous to be listed individually, must find in these lines his thanks for the considerable time and efforts they contributed to assure the course's success.

The author also wishes to place on record the excellent work done by the two consultants, Messrs. Horatio P. Brion and Pekka J. Paavola, not only during the Exhibition hours, but also late in the evenings. The guidance they gave to the various teams resulted in a higher level of presentations of the assignment work.

- 17 -

### <u>ANNEX I</u>

#### List of countries invited

Haiti Afghanistan Honduras Algería India Angola Indonesia Bangladesh Iraq Bolivia Ivory Coast Botswana Jamaica Burma Kenya Burundi Lao People's Democratic Republic Central African Republic Liberia Chile Madagascar China Malawi Colombia Malaysia Congo Mali Costa Rica Mauritania Cuba Μοτοςο Cyprus Mozambique Egypt Nicaragua El Salvador Nigeria Equatorial Guinea Pakistan Ethiopia Panama 71ji Papua New Guinea Gabon Paraguay Gambia Peru Ghana Philippines Guatemala Republic of Korea Guinea Rwanda Guinea-Bissau Senegal Guyana

Sri Lanka Sudan Swaziland Syrian Arab Republic Thailand Tunisia Turkey Uganda United Republic of Cameroon United Republic of Tanzania Uruguay Venezuela Zaire Zambia

### ANNEX II

### LIST AND ADDRESSES OF PARTICIPANTS OBSERVERS, LECTURERS AND CONSULTANTS

#### PARTICIPANTS

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NAME	FUNCTION	MAILING ADDRESS
Afghanistan		
Mr. TOURA	Director of Planning Department of Afghan Capital Enterprises	Afghan Carpentry Enterprise Kabul

### Algeria

Mr.	Mahmoudi	BELARIBI	Responsable	commercial	Ministère de l'Industrie Lourde SONACOME Réseau Equipements Industriels Avenue de l'A.L.N. Cinq Maisons El-HARRACH

### Bangladesh

Mr. Mofazzal Hossain CHOWDHRY	Asst. Supdt. (Production)	M/S Star Particle Board Mills
		P.O Madanpur
		Naraynganj

Dacca

### Bolivia

Chile	2
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Mr. Sergio Enrique DELANO Abbot	Product Manager	Industrias Delano S.A. Vicuna Mackenna 2361 P.O.Box 9726 Santiago
Mr. Kurt A. SEIDER	Gerente de Producciòn	Industria Maderera Klingenberg S.A. P.O.Box 9828 Santiago

### China

Mr. CHEN Xuhe	Assistant research fellow	Chinese Academy of Forestry Beijing
Mr. ZHU Huanming	Assistant Research fellow	Chinese Academy of Forestry Beijing

### Congo

Mr. Michel N'ZALI	Responsable des unités de transformation	Ministère de L'Economie Rurale Société Nationale d'Exploitation de Bois (SNEB) B.P. 1198
		Pointe Noire

## Costa Rica

Mr. Roger Solano GARRO	o GARRO Engineer	Instituto Tecnològico
		de Costa Rica
		Apartado 159
		Cartago

## Egypt

Mr. Mohamed HASSANEIN	Chief of Maintenance	Egyptian Woodworking Co.
	Department	5 Talast Harb Street
		Cairo

### Guyana

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Mr. Carlton Francis COLLINS	General Manager	Guyana Timbers Ltd. P.O.Box 421 Georgetown
Honduras		
Mr. German Leonel GUILLEN-BELLINO	Forestry and Logging Manager	Corfino S.A. P.O.Box 1613 Tegucigalpa DC
Indonesia		
Mr. Bambang DURAKJAK	Vice Prestdent/Director	P.T. Sarmiento Parakantja Timber Skyline Building 12th Floor Jl. M.H. Thamrin - 9 Jakarta
Mr. Basa Parlaungan SIHOMBING	President Director	P 1. Bamasco Jalan Kebon Sirih, 48 Jakarta
Ivory Coast		
Mr. Nandjo Kouakou AFPIA	Technicien des Métiers du Bois	OPE. 08 B.P. 868 Abidjan 68
Mr. Galé Albert SERY	Direction Générale Activités Industrielles	Ministère de l'Economie des Finances et du Plan B.P. V 65 Abidjan
Mr. N'Goran YAO	Chargé de Mission	Ministère des Eaux et Forêts B.P. V 94 Abidjan

### Jamaica

Mr. Lloyd Ayrton DAVIS	Head, Furniture	Jamaican Bureau of
	Laboracory	Standards
		6 Winchester Road.
		Kingston 10

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Mr. Mauro	RIOS	Gerente General Maderas Remanufac- turadas S.A.	Rio de La Plata 480 San Isidoro
		Presidente del Directorio Transformadora de Madera S.A.	Av. Arenales 1868 Lince Lima

### Tanzania

Mr. Arthur Anosigwe KIBONA	Production	Manager	Kilitimbers P.O.Box 10 Moshi	
lirs. Gladness Elineema MTANGO	Industrial	Economist	Wood Industry ( P.O.Box 9160 Dar es-Saíaam	Corp.

### Thailand

Mrs. Nuanwan THIRAWAT	Chief Furniture Industry Development Center	Industrial Services Institute Soi Kluaynamthai Rama 4 Rd Bangkok 11
		Bangkok 11

### Uruguay

Mr. Hector Carlos FAROPPA	Adscripto a la Direccion	Yaravi S.A. Cambay 2816 Montevideo
Mr. Zdravko STIPANICIC	Tecnico Industrial (S.A.M.I.C.)	S.A.M.I.L. C.C. 361 Montevideo
Mr. Jean Canning TISSIERRE	Gerente	Wicker S.R.L. Av. Grad. Rivera 2268 bis Montevideo

#### OBSERVERS

NAME

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### FUNCTION

#### MAILING ADDRESS

Angola

Mr. Mbumba TSHIKU

Ministère Angolais Du Commerce Extérieur Directica Nationale de Politique Commerciale Luanda Ł

#### India

Mr. Mohammad T. VAGH	Production Manager	Hunsur Plywood Works
		Hunsur Karnataka State

Promoteur Commercial

#### Paraguay

Mr.	Walter AFONS	0 FILHO	Director	Agro Industrial Kanerdiyu S.A. Oficina Central Comandante Franco 168 Asuncion
Mr.	Delson Mestr	e PASCHOAL	Director	Agro Industrial Karambey S.A. Av. Mariscal Lòpez 1187 Asuncion

#### LECTURERS

MAILING ADDRESS NAME c/o UNIDO Mr. Antoine V. BASSILI Vienna International Center P.O.Box 300 A-1400 Vienna Auctria Ing. Mario BERMANI Via Rosmini, 38 28100 Novara Italy Via Pergolesi, 29 Ing. Gian Piero CANEVARI 20100 Milano Italy Prof. Rodolfo CIVIDINI c/o Istituto Nazionale del Legno 38100 S. Michele all'Adige Trento Italy Via Confalonieri, 57 Ing. Aristide COLOMBO 20058 Villasanta Milano Italy Ing. Gian Luigi DELLA TORRE Via Montevideo, 10 20122 Milano Italy Forêt d'Eperlecques Prof. Xavier de MEGILLE 62910 Moulle France Directeur Adjoint Mr. Jacques FROIDURE Ecole Technique du Bois 6, Av. de Sain -Mandé 75012 Paris France Dr. Armando GARDINO c/o Fedecomlegno via Salaria, 35 00198 Roma Italy

NAME	MAILING ADDRESS
Mr. Elvio GARELLO	C/o Fiat-Ailis Viale Torino, O/2 10040 Stupinigi Torino Italy
Prof. Dr. Ing. Guglielmo GIORDANO	Via Ghibellina, 73 50122 Firenze Italy
Ing. Ezio MABINI	c/o Angelo Cremona + Figlio Viale Lombardia, 275 20052 Monza Milano Italy
Ing. Gianfranco MELLONI	Via G. Remi, 35100 Padova Italy
Ing. Enrico MINARELLI	Via Dalmonte, 5 40026 Imola Bologna Italy
Ing. Gabriele MARTELLI	c/o Cefla S.r.L. Via Selice, 102 40026 Imola Bologna Italy
Ing. Alberto MOTTADELLI	Via Stefano da Seregno, 31 20038 Seregno Milano Italy
Mr. Mario PARETTI	c/o Sandvik Italia Via Varesina, 184 20156 Milano Italy
Dr. Rodrigo RODRIQUEZ	c/o Federlegno-Arredo Via Mascheroni, 19 20100 Milano Italy
Mr. Roberto RUZZENENTI	c/o Grifo S.r.L. Via Montello, 135 20038 Seregno Milano Italy

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c/o Ucoi

Ing. Aldo SCHIAVO

NAME

j,

Dr. Taddeo SLODYK

31100 Treviso Ita'y c/o F.lli Pagnoni Via Sempione, 31

Casalmoggiore, 10

Via Sempione, 31 20052 Monza Milano Italy

Ing. Angelo SPERANZA

c/o C.A.T.A.S. Via delle Scuole 33048 San Giovanni al Natisone Udine Italy 1

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- 27 -

#### UNIDO CONSULTANTS

NAME
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FUNCTION

Chairman Consultancy Board Expertis Industrial Corp.

Mr. Pekka J. PAAVOLA

Mr. Horatio P. BRION

Head Wood Technology Department Lahti Institute of Technology

#### MAILING ADDRESS

29, Linaw Street San Fransisco del Monte Quezon City Philippines

Stahlberginkatu 10 15110 Lahti, 11 Finland

#### ANNEX 111

RESPONSE OF MEMBER STATES TO INVITATIONS

	1976	1978	1580	TOTAL	
Suber of countries invited by Willo to nominate candidates	ħ2	29	76	n.a. <u>1</u> /	
iamser of participants nominated by the dovernments	82	$h_{12}^{2*}$	68	192	I
dumber of participants who would qualify to attend	53	31	32	116	29 -
Humber of participants who actually attended	35 <u>2</u> 7	22	30 <sup><u>3</u>/</sup>	87 <u>4</u> /	

1/ Host countries were invited to nominate participants for all three courses.

2/ Including three participants attending at their own cost.

3/ Including four participants attending at their own cost.

h/ Total of seven participants attended all three courses at their own cost.

#### ANNEX IV

### THIRD TECHNICAL COURSE ON THE CRITERIA FOR THE SELECTION OF WOODWORKING MACHINES Milan, Italy from 5 to 21 May 1980

### PROGRAMME

### Sunday, 4 May 1980

Arrival of participants in Milan.

### Monday, 5 May 1980

09 30	Registration of the participants and observers.
1000	Opening ceremony.
	Welcoming addresses by:
	- Mr. Dionigi PAVESI, Vice President of the Ente Auto-
	noma della Fiera di Milano (on behalf of Comm. Michele
	Guido FRANCHI, President of E.A. Fiera di Milano).
	- Mr. Lazzaro CREMONA, President of ACIMALL and INTERBIMALL.
	- Mr. Antoine V. BASSILI, UNIDO Representative (on behalf
	of Dr. Abdel Rahman KHANE, Executive Director of UNIDO).
1100	Lecture on "The Evolution of the Italian woodprocessing
	and furniture manufacturing industries and their progress
	in introducing modern technologies", by Dr. Rodrigo
	RODRIGUEZ, Vice President of FEDELEGNO-ARREDO.
1200	Lecture on "The Increasing importance of tropical timber
	for the Italian wood processing industyr", by Mr.
	Armando GARDINO, President, Italian Federation of Timber
	Importers.
1300	Lunch

1430 Wood Characteristics influencing equipment selection and machine operations", by Mr. Guglielmo Giordano, Italian Federation of Timber Importers.

1900 Reception given by ACIMALL/INTERBIMALL.

### Tuesday, 6 May 1980

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0900	Lecture on the "General criteria for the selection of
	machines", by Mr. Gian Luigi DELLA TORRE.
1130	Lecture on the "Selection of sawmilling equipment", by
	Mr. Jacques FROIDURE.
1430	Continuation of Mr. Froidure's lecture.
1530	Lecture on "Methodology for the purchase of woodworking
	machines", by Mr. Antoine V. BASSILI.

1700 Introduction to assignment work.

#### Wednesday, 7 May 1980

0900	Lecture on "Safety rules for the installation and maintenance
	of electrical equipment"; by Mr. Gian Pietro CANEVARI.
1100	Lecture on "Power-supply and power-supply maintenance in
	wood processing industries", by Mr. Alberto MOTTADELLI
1430	Lecture on "Kiln drying of sawn lumber", by Mr. Rodolfo
	CIVIDINI.
1700	Distribution of assignment work.

#### Thursday, 8 May 1980

- 0900 Lecture on "Tools for machining wood", by Mr. Gian Franco MELLONI.
- 1100 Lecture on "Consultancy on equipment for tool maintenance, by Messrs. Roberto RUZZENENTI and Mario PARETTI.

1430 Lecture on "Preservation of wood products", by Mr. Guglielmo GIORDANO

### Friday, 9 May 1980

- 0900 Lecture on "Wood based panels: comparison of various types of panels; general considerations and guidelines for selection of machines; equipment and plant", by Mr. Mario BERMANI.
- 1030 Lecture on "Production lines for plywood and veneer", by Mr. Aristide COLOMBO.
- 1430 Lecture on "Production of Sliced veneer" by Mr. Ezio MABINI.
- 1600 Lecture on "Selection of equipment for panel surface improvement", by Mr. Taddeo SLODYK.

### Saturday, 10 May 1980

Sightseeing and shopping in Milan.

## Sunday, 11 May 1980

Sightseeing in Lakes area.

# Monday, 12 May 1980

- 0900 Lecture on "Economic aspects in the selection of plant and machines for the production of particle boards", by Mr. Taddeo SLODYK.
- 1100 Lecture on "Painting and varnishing of wood and its derivatives" by Mr. Gabriele MARTELLI.

### 1330 Visits to:

- (a) SAFFA S.p.A. Somalia Lodigiana (Producers of blockboard, plywood, particle board).
- (b) Medaspan and Costapan (Producers of particle board and surface improved particle board

# Tursday, 13 May 1980

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0900	Lecture on "Technology and machinery for the production of casegood furniture", by Mr. Aldo SCHIAVO		
1100	Lecture on "Production of chairs and other wood components", by Mr. Angelo SPERANZA.		
1400	Visits to:		
	(a) BOFFI Lentate Sull Seveso		
	(Reproduction furniture)		
	(b) DUBINI Emilio e Lino S.n.C.		
	Mariano Comense		
	(Production of sliced and peeled veneers)		
Wednesday	, 14 May 1980		
0900	Lecture on "Mechanization of forest operations", by Mr.		
	Elvio GARELLO		
1100	Lecture on "Selection of forestry equipment", by Mr.		
	Xavier de MEGILLE.		
1430	Lecture on "Industrial production of doors, windows and		
	frames", by Mr. Enrico Minarelli.		
1600			
1600	frames", by Mr. Enrico Minarelli.		
1600 1700	frames", by Mr. Enrico Minarelli. Lecture on "Utilization of wood-waste", by Mr.Guglielmo		

# Thursday, 15 May 1980

all day Visit to the Exhibitions and compilation of data for assignment work.

# Friday, 16 May 1980

all day ditto

## Saturday, 17 May 1980

all day Ditto

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## Sunday, 18 May 1980

all day Ditto

# Monday, ,19 May 1980

all day Presentation of assignment work.

# Tuesday, 20 May 1980

all day Presentation of assignment work.

# Wednesday, 21 May 1980

 0900-1100 Presentation of assignment work.
 1100 Closing statements by: Mr. Guglielmo Giordano, Course Director Mr. Paulo ZANIBON, Director, ACIMALL Mr. Antoine V. BASSILI, UNIDO Representativa.
 2000 Reception given by UNIDO

# Thursday 22 May 1980

Departure of participants for their home countries.

### ANNEX V

### NOTE TO THE PARTICIPANTS

### Assignment Work

### Objectives

The organizers of the course attach great importance to this component of the programme. They feel that through the preparation and presentation of assignment work the participants will be able to better benefit of the course since they will participate, in small groups, in the solution of problems according to conditions prevailing in their own countries. Such work will also facilitate the exchange of views and experiences between the participants.

### Methodology

Early in the course participants will be asked to indicate their interest in at least two and not more than four of the following topics: 1. Selection of equipment for sawmills;

- 2. Selection of equipment for plywood and veneer production;
- 3. Selection of equipment for the production of flush doors;
- 4. Selection of equipment for the production of louvered windows;
- 5. Selection of equipment for the production of kitchen furniture;
- b. Selection of equipment for the production of solid wood school desks;
- 7. Selection of equipment for the production of upholstered chairs;
- 8. Selection of appropriate lumber kilns for furniture and joinery products;
- 9. Selection of equipment for forestry use;
- 10. Selection of equipment for production of parquet.

Details of the technical specifications of each product must be drafted by participants.

Groups will be formed and group leaders nominated. On the last two days of the Technical Course each group will be given two hours to present its work. They will be requested to determine the type of equipment they recommend for the production process, prepare a layout of the machines they have selected and then explain in detail the criteria they have adopted to select each and every item of equipment.

Participants will have to visit the INTERBIMALL exhibition to obtain technical and economic data on the various types of machines available on the market.

The UNIDO staff and the experts of the Consultancy Service Centre will be available throughout the duration of the Fair to guide the groups in their work. They will also have the possibility of discussing technical problems with the various lecturers.

In presenting their group's work, group leaders are encouraged to make full use of the audio-visual material.

# Technical specifications and capacities of the products for the assignment work:

Topic 1: Selection of equipment for sawmills:

Prepare a layout and select equipment for a sawmill to saw tropical sawlogs with the following specifications: Annual capacity: 10.000 m<sup>3</sup> logs Length of logs: max. 6 meters min. 2 meters Diameters of logs: max. 120 cm average 80 cm

Specification of end product: standard sizes required by the European market.

25 percent of the production is to be kiln dried to 12 percent m.c. Emphasis should be placed on achieving a high yield and utilizing wastes.

Tentative cost of equipment US\$ 80.000.

Topic 2: Selection of equipment for plywood and veneer production:

Prepare a layout and select equipment for a plywood and sliced veneer plant with the following specifications.

Annual capacity:	10.000 m <sup>-</sup> plywood sheets 4' x 8'
	to 12 mm thick,
	average thickness 6 mm
of which	2.000 m <sup>3</sup> 4' x 8' x 4mm with
	sliced veneer faces plys
	1.000.000 $m^2$ sliced veneer up to
	3 m long and 0.6 to 0.8 mm thick.
Tentative cost of equipment	US\$ 750.000

Topic 3: Selection of equipment for the production of flush doors:

Prepare a layout and select equipment for plants to produce

- (a) 50 flush doors per day using simple technology, and
- (b) 150 flush doors per day using a more advanced technology; using air dried sawnwood.
  The doors are to have wooden strip cores and plywood faces.
  Tentative cost of equipment US\$ 50.000 for alternative (a) and
  US\$ 250.000 for alternative (b).

Topic 4: Selection of equipment for the production of louvered windows:

Prepare a layout and select equipment for plants to produce (a) 50 louvered windows per day using simple technology, and (b) 150 louvered windows per day using a more advanced technology; using air dried sawnwood. Drawings of these windows vill be supplied.

Tentative cost of equipment: US\$ 40.000 for alternative (a) and US\$ 100.000 for alternative (b).

Topic 5: Selection of equipment for the production of kitchen furniture:

Prepare a layout and select equipment for a plant to produce modular knock-down kitchen furniture from wood based panels surfaced

with plastic laminates.

Capacity:10.000 m² (door area) per yearTentative cost of equipment:US\$ 25.000

# Topic 6: Selection of equipment for the production of solid wood school desks:

Prepare a layout and select equipment for a plant to produce 20.000 school desks and 40.000 chairs per annum.

The plant is to use air dried tropical hardwoods and labour intensive methods, if applicable are to be preferred.

Tentative cost of equipment: US\$ 50.000

# Topic 7: Selection of equipment for the production of upholstered chairs:

Prepare a layout and select equipment for a plant to produce 10.000 chairs per annum. These are to have upholstered seat and back rests, on bent plywood cores and solid wood elements, laminated if necessary, but not bent. (a photo of the end product will be provided).

Tentative cost of the equipment US\$ 50.000.

# Topic 8: Selection of appropriate lumber kilns for furniture and joinery products:

Prepare a list of lumber dimensions and species and select a kiln dryer of 30, 50 or 100 m<sup>3</sup> capacity appropriate to your conditions and compare two different systems of kilns.

## Topic 9: Selection of equipment for forestry use:

Describe your logging site and select appropriate felling, logging, skidding equipment, compare individual and/or combined equipment for logging, skidding and road building. Topic 10: Selection of equipment for production of parquet:

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Select equipment for a plant to produce 500  $m^2$  of traditional parquet per day

UNIDO CONSULTANCY SERVICE AT INTERBIMALL

CHAIRMAN

Type of company (private, govt. owned)

PRIVEZE

End product & annual volume of production

ABOUT 1000 Cubic feel Samminu þæ sty dag.

Information needed, particular problems

Saw dochring Equipment.

Remarks Referrent to: Villaun (arguinal) BRENT other fronts Surger to the fronts



CHIEF MARTINS C. NWOSEH

MARTICO SAWMILLS LIMITED P. O. Box 49, Ashaka, Bendel - State

PROJECT BUDGET			ANNEX VII
	- 41 -		Borne by
Excess bagg	pants at US\$]800 each page: 30x10xUS\$140 30 x 19 x US\$60	<b>\$</b> 54,000 4,200 34,200	
	Sub-total	<b>\$</b> 92,400	UHIDF
B. Cost of tra 3 Internati	inin; course proper: ional Consultants, fee		
and travel:		6,000	URIDF UNIDF
Per diem: Lecturers:	3 x 10 x US\$60 Allowance, expense (accommodation and lux	1,800	OK TDr
	20 x US\$300 (about 20 hours on ex texts and 13 hours on texts)	6,000 isting	UNIDF
Simultaneo	is interpretation (Ital	ian/	
French/Eng		5,650	UNEDP
Local trav		2,050	ULTEDE
wesha: 1	: Reaval of premises f conference room for 50 office	persons 5,200 600	UIIDF UIIDF
30 INTERBI	MALL catalogues for par	ticipants p.m	ACEALL
	tionary, etc.	1,200	UNIDF UNIDO
<u>Hospitalit</u>	y: reception by UNIDO reception by ACIMAL	600 L P-m	ACTIMLE
Bocumentat	ion: translation of abo pages of lectures Italian into Engli French, plus repro	ut 200 from sh and	
	of these lectures	<b>p</b> - m	ACTUALL
	tion of documents and c	course	
library fr	om Vienna to Hilan	550	CENU
	Sub-total	29,650	
	tion costs:		
Salaries: Accommodat	Coarse Director 2 m/m tion for course Director Course Secretary	2,800 - 1,200 	UNIDF UNIDF UNIDF
2 Interpre Travel: (	tors - English/French 1) Travel to Vienna by ACIMALL Secretary for finalization of pro-	1,100 pr	TIIN
(	<ul> <li>(airfare plus 2 day;</li> <li>(2) Travel to Vienna by Secretary to assist ing participants (a)</li> </ul>	s perdiem 550 ACIMALL in select-	UNIDF
(	plus 2 days per die (3) Travel of UNIDO sta to conduct the Cour excess baggage and	m) 550 ff member se, plus	UNIDF
	per diem- \$420+140+ Sub-total	1320 <u>1,900</u> <u>9,600</u>	UNIDF

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D.	Miscellaneous	US <b>S</b>	3,350	UNIDF
E.	Administrative	support by UNIDO:		
	of participants issuance of let accommodations,	tation, screening ' nominations, ters of aware, trav reviewing text of their reproduction	p.m.	UNIDO
		Total	135,000	UNIDF
	14 % Overhead		19.000	
		Grand Total	154,000	UNIDF

# Currency Requirements:

		Costs borne	from special contribution	
of	the	Government	of Italy.to UNIDF	\$ 154.000

# <u>N.B.</u>

ACTMALL will provide in kind:

- (a) Cost of 30 catalogues for participants
- (b) Reception by ACIMALL
   (c) Documentation Translation and reproduction of lectures
- (d) Mischellaneous support (secreterial, administrative, etc.)



NATIONS UNIES

UNITED NATIONS INDUSTRIAL DEVELOPMENT OPGANIZATION

LERCHENFELDER STRASSE 1. A-1070 VIENNA. AUSTRIA P.O. BOX 707, A-1011 TELEPHONE: 43 600 TELEGRAPHIC ADDRESS: UNIDO TELEX: 75613

# COMPILATION OF THE REPLIES RECEIVED TO THE

EVALUATION - QUESTIONNAIRE

Name of Participant:

UNITED NATIONS

Home country:

- Programme: Technical course on criteria for the Host country: Italy selection of woodworking machines. Year: 1980
- I. PRE-COURSE INFORMATION:
- How was the introductory information you received in your home country about: (please mark an x in the suitable column)

	Sufficient	<u>Not</u> sufficient	Missing
Aim of the training	187		<u> </u>
Content of the programme	$\sqrt{\frac{10}{147}}$	67	47
Level of the programme		4	4
			•

What, if any, other information do you feel should have been included:

2. How many weeks before the beginning of the training programme did you receive the following information: Information about the programme 3 weeks 4 4 weeks 3 6 weeks 1 7 weeks 2 8 weeks 1 Being accepted to the programme 1 week 6 2 weeks 1 5 weeks 1 Stand by 3 days 5 days 2 4 days 1 Comments: - Acceptance notice too short, - Information 5 - 6 weeks before, - Acceptance min. 2 weeks 2, - Content of programme sent earlier, - Information received direct from a UNIDO officer.

#### PROGRAMME CONTENT AND ORGANIZATION: II.

3.	What is your opinion of the total duration of the course:
	Too long
	Just right 7
	Too short
	If not "just right", what, in your opinion, would be the most
	suitable duration for the course?
	2 weeks 1 3 weeks 2 4 weeks 2 8 weeks 1
	Please comment: - More time to study lectures and exchange views, - More than two weeks in too much to be well digested, - We have no specialists in our country - need longer.
4.	State your opinion about the daily schedule: (lectures)
	Too heavy
	Just right8
	Too light
	Comments:
	- More time needed to study lectures, - Half day lectures, half day plant visit, 3
	- Half day lectures, half day plant close, <u>res</u> - 3 chapters per day. Rest of time for case study.

Would you suggest any changes in the general nature of the 5.

training programme?

- Send beforehand information on the topics of the lectures.
- None 2
- More plant visits 3
- Lectures should end at 4 p.m. once a week.
- Lectures did not cover adequately with identification of technical criteria but covered such items as how plywood is made, even drying lecture comtained 3 systems, not units. Lectures should be more along the lines of Chapter 3.
- Training methods insufficient.

6.	Do you feel that the training con	rresponded to your	r professional needs?
	To a very large extent		
	To a large extent	4	
	To a sufficient extent		
	To a small extent		
	To a very small extent		
7.	<pre>Please comment: - Since I represent a private with my activities. - More audio-visual aids. - Hope to convince people at h - Better integration of visits Please give your opinion about t - As many as possible - Longer visits 3 - Better preparation of visits - More visits 4 - very useful 2 - Information sheets on visits Would like to see automation Please suggest other study visit - Wood-cement particle board y - Sawmills - Large scale furniture product - More visits 2 - More visits 2</pre>	- Go nome to use other s with lectures. the <u>study visits</u> ( s (but got lost) s (same as Lahti) s that might have plants	od methods 4 criteria than price. if any): - More furniture plants. - Furniture plant visited similar to those in developing countries. missing.
8.	What do you think of the general	<u>level</u> of the tra	lining?
	Much too high		7
	Too high		7
	Adequate	/10	7
	Too low		7
	Much too low		7
	Comments:		

6

Which subjects of the programme did you find most valuable? 9.

(please state reason; for example new subject, my speciality, relevant to my work, new information, etc.)

Reason Subject 7 Relevant to my work Wood based panels Methodology for purchase of woodworking machines New information 6 3 My speciality Production of plywood and veneer 2 2 Excellent content Sawmilling 4 All were relevant 2 Particle board 2 Veneer Plywood 2 Furniture Logging Panel surface improvement 2 Material for surface finishes Tools for machining wood Properties of wood which subjects of the programme did you find least valuable? 10. State why (for example too elementary, inadequate instruction, irrelevant to my work, etc.)

Subject

#### Reason

Logging None

Irrelevant to conditions in my country Too elementary

4

2 Mechanization of forest operations 2 Selection of forestry equipment Production of doors

Were there in your opinion any relevant subjects that were not 11. adequately covered in the programme?

Yes 9 No

If yes, what did you miss? Dust extraction (formulae for ducting). Technical criteria for selection of machines.

	no changes	<u>more less</u>
a) lectures	3	$\begin{bmatrix} 2 \end{bmatrix} \begin{bmatrix} 5 \end{bmatrix}$
b) group work	6	4 2
c) demonstrations	4	6

Comments: - More slides, more slide shows 2/

- More group work means more contacts between the participants.

- Demonstrations might give new ideas.

- More time in factory

12.

- Group work should be more evenly shared out by leaders.

- Lectures should not be read - more discussions.

13. How did you find the general standard of the instructor with respect of:

	i) <u>command of</u> <u>English</u>	ii) <u>method of</u> <u>instruction</u>
Very good	37	
Rather good	3	<u></u>
Fair	2	
Poor	2	
Very poor		

Please comment:

- Lecturers should not read word for word their texts.

14. Did you have sufficient time for professional exchange of views with:

i) <u>per</u>	sonnel in the plants	ii) <u>the programme</u> i ii) <u>staff</u>	<u>fellow-</u> participants
Yes	$\boxed{1}$	207	<u>_19</u> _7
No	[4]	<u> </u>	5

15. How much did you benefit from these exchanges of views with:

	i) <u>the programme</u> <u>staff</u>	ii) <u>fellow-</u> <u>participants</u>
A great deal		<u> </u>
Much	6	3
Somewhat		_7_
Little		
Not at all		
Please comment:	I	had different problems.

- Give assignment work earlier.

- Both staff and participants highly qualified.

- Most of the lecturers spoke only Italian.

- Better if participants had access to common room facilities.

# III. RELEVANCE AND APPLICABILITY:

16. Did you find the <u>contents</u> of the programme <u>relevant</u> to conditions in your company (institute)?

> To a very great extent To a great extent To a sufficient extent To a small extent Please state why:

6 Adequately 5

[4] Only in certain respects 4

37

2 Company operates only in logging (Sawmilling). Technology not appropriate to my country.

17. Do you feel that by <u>participating</u> in this training programme you have <u>benefitted</u> professionally?

To a very great extent	$\boxed{1}$
To a great extent	<u> </u>
To a sufficient extent	5
To a small extent	$\boxed{3}$
To a very small extent	
Please state why:	

- Company will establish plywood plant.

- Course was very useful (assignment work)

Do you think you will have an opportunity to apply your newly 18. acquired knowledge and experience in your present job?

To a very great extent	
To a great extent	8
To a sufficient extent	
To a small extent	2
To a very small extent	2

What difficulties, if any, would you expect to meet? - Only few things may be applicable under our conditions. - Problems of overcoming resistance of top management. - None.

Will you be in a position to transfer your acquired knowledge to others 19. in your home country?

To a very great extent	5
To a great extent	
To a sufficient extent	$\begin{bmatrix} 11 \end{bmatrix}$
To a small extent	
To a very small extent	
will this transfer be done?	

- 20. How
  - a) In day-to-day work to colleagues and subordinates
  - b) In specific training activities inside present employment
  - c) In specific training activities outside present employment

What difficulties, if any, would you expect to meet?

- Adjusting theory to local conditions.
- We have economic problems.
- We have no instruments to transfer the knowledge acquired to others.
- Implementation of plans to establish a Forest Industry Development Unit.

22

11

5

- Overcoming resistance of top management.
- None.
- Group work should comprise groups speaking the same language.
- More stress on identifying criteria.  $L_{J}$

# IV. SOCIAL ASPECTS OF THE PROGRAMME:

# 21. Please state your opinion about the leisure time activities organized

### by the programme staff:

- Lot of help from the staff.

- Good time

- Everything fine
- Very nice and useful
- Sufficient
- Too little leisure.

- What additional activities would you have appreciated? - Cultural performances.
  - More after dinner interaction.

22. Plesse give any comments you choose on aspects not adequately

covered by this questionnaire:

- send book to participants beforehand.
- Lectures in English (if possible) or better interpreters.
- None.
- Organize courses in developing countries.
- Conduct courses concurrently, each in one language.
- Lecture on quality control for woodworking machines (would have benefitted from discussions with Mr. Eldag)
- Product mix. 0.4 theory, 0.4 practical, 0.2 visits.
- Course in Spanish
- more specialization.

	CONCEPT AND ORGANIZATION OF PROGRAMME What is your opinion about the contents of the programme?
2. 1	
	Satisfactory Yes $11$ No $1'$
	If not satisfactory, please state why:
	- lectures too long and too many
3.	What is your opinion about the level of the programme?
	Too high
	Sufficient 11/
	Too low $\sqrt{\frac{2}{2}}$
4.	Is, in your opinion, the programme:
	Too specialized 1/
	Too broad (covering too many subjects)
	Correct in its concept
5.	What is your opinion about the total duration of the programme?
	Much too short
	Too short
	Correct $\sqrt{7}$
	Too long
	Much too long
	If too short or too long what should have been the duration?
	10 days $1$ 2 weeks $3$ 4 weeks $1$
6.	Do you consider the size of the total group of participants:
	Too large
	Adequate 11

Too small  $\boxed{3}$ 

- 51 -

. ا 7. Give your opinion about the composition of the group of participants (homogeneity as to cultural background, profession, age, etc.). Were there too many under-qualified, or over-qualified participants? Did you personally feel integrated in the group, or, if not, why?

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8.

9.

 $\sqrt{3}$ Satisfactory 147 Homogeneous group Heterogenous Could the c-v of all participants be circulated to all Level of Latin American higher than that of African  $\sqrt{2}$ What is your opinion about the general character of the programme? 171 Too theoretical Too practical / 5 / Well conceived a) the amount of practical training? How was, in your opinion Too much <u>[5</u>/ Adequate 7 Too little the amount of theoretical studies/ b) lectures: [4] Too many 17/ Adequate Ino few c) the number of study visits:

Too many Adequate 4 Too few 8

Please state your suggestions for changes, if any:

10. What is your opinion about the time allotted to language studies?

### Not applicable

11. What is your opinion about the training material used?

13. Have you benefitted from contacts with

.

a) instructors	yes <u>10</u> 7
	no 2
b) participants	yes 10
	no <u>1</u> /
c) plant personnel	yes <u>4</u>
	no <u>6</u>

14. Did you feel that you could influence the programme content?

Large extent Certain measure / 1/ Little /4/ Not at all /6/

15. Did you find the programme as conducted relevant to the conditions in your home country?

To some extent only

to a sufficient extent

To a great extent

16. Do you think this programme should be repeated?

No

17. If yes, do you think it should be held

in the same country and place

. . . .

in the same country but another place

in another developed country

Please state the reasons for your answer:

Irrelevant, course cannot be held unless we have fairs.

EVENT	a) as foreseen in the project proposal	b) as actually im- plemented	c) Author's proposal for a course in 1982
Submission of project proposal to the Secretariat of the Programming Committee	ar	31 August 1979	Мау 1981
Approval of the Project by UNIDO's Programming Committee	September 1979	12 November 1979	June 1981
Approval of the Project by the Italian Government	October 1979	19 January 1980	August 1981
Visit to Vienna by ACIMALL's Secre- tary General to finalize programme arrangements and agree as to which countries are to be invited	October 1979	12 December 1979	September 1981
Booking of Hotel, transport arrange- ments, recruitment of interpreters, etc. (By ACIMALL)		January 1980	October/December 1981
Letters of invitation to be sent to Governments by UNIDO	October/November 1979	29 January 1980	October 1981
Notification to SIDEA's and former participants of the course		20 March 1980	November 1980

# PROJECT SCHEDULES

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- 55 -

EVENT	a) as foreseen in the project proposal	b) as actually implemented	c) Author's proposal for a course in 1982
Press release to technical press by UNIDO and ACIMALL		20 March 1980	November 1981
Initiation of recruitment action for consultants (by UNIDO)		11 March 1980	December 1981
Submission of draft of new lecture documents in English, by ACIMALL to UNIDO for final approval	December 1979	(not done)	December 1981
Submission of final text of documents in English and French by ACIMALL to UNIDO for reproduction by UNIDO	January 1980	April 1980	February 1982
Closing date for receipt of nominations	28 February 1980	11 April 1980	end February 1982
Finalization of recruitment of consultants (by UNIDO)		22 April 1980	end February 1982
Final selection of participants from the list of nominations, in collaboration with ACIMALL	15 March 1980	22 April 1980	mid March 1982
Travel of UNIDO staff member to Milan to finalize arrangements		17 April 1980	(not necessary)

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- 56

EVENT	a) as foreseen in the project proposal	b) as actually implemented	c) Author's proposal for a course in 1982
Notification of candidates who have been selected	1 April 1980	22 April 1980	end March 1982
Pouching of course material to candidates who have been selected		(not done)	end March 1982
Documents shipped to ACIMALL by UNIDO	15 Apr11 1980	30 April 1980	end March 1982
Airfreighting course library and conference material by UNIDO		(not done)	end April 1982
Shipment (by surface) of course ma- terial to candidates who have not been selected		(not done)	Apr11 1982
Convening of Technical Course on Criteria for the Selection of Woodwor'ing Machines	5-21 May 1980	5-21 May 1980	May 1982
Submission of report		June 1980	June 1982
Issuance of country papers		August 1980	June 1982

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