



TOGETHER
for a sustainable future

OCCASION

This publication has been made available to the public on the occasion of the 50th anniversary of the United Nations Industrial Development Organisation.



TOGETHER
for a sustainable future

DISCLAIMER

This document has been produced without formal United Nations editing. The designations employed and the presentation of the material in this document do not imply the expression of any opinion whatsoever on the part of the Secretariat of the United Nations Industrial Development Organization (UNIDO) concerning the legal status of any country, territory, city or area or of its authorities, or concerning the delimitation of its frontiers or boundaries, or its economic system or degree of development. Designations such as “developed”, “industrialized” and “developing” are intended for statistical convenience and do not necessarily express a judgment about the stage reached by a particular country or area in the development process. Mention of firm names or commercial products does not constitute an endorsement by UNIDO.

FAIR USE POLICY

Any part of this publication may be quoted and referenced for educational and research purposes without additional permission from UNIDO. However, those who make use of quoting and referencing this publication are requested to follow the Fair Use Policy of giving due credit to UNIDO.

CONTACT

Please contact publications@unido.org for further information concerning UNIDO publications.

For more information about UNIDO, please visit us at www.unido.org

*Government of Saudi Arabia
Ministry of Industry*

**INVENTORY OF SAUDI ARABIA INDUSTRIAL
CO-OPERATION CAPACITY**

**PREPARED BY
MAHMOUD RIFAAN**

SEPTEMBER 1993

**INVENTORY OF SAUDI ARABIA INDUSTRIAL
CO-OPERATION CAPACITY**

**PREPARED BY
MAHMOUD RIFAAH**

SEPTEMBER 1993

**INVENTORY OF SAUDI ARABIA INDUSTRIAL
CO-OPERATION CAPACITY**

Table of Contents

	PAGE
A. OBJECTIVES	
B. OUTLINE OF THE INVENTORY	
I. GENERAL OVERVIEW OF INDUSTRY IN SAUDI ARABIA	1
A. Industrialization Historical Progress	2
B. Industrial Structure in Saudi Arabia	3
C. The Constituents of the Kingdom's Industrial Sector with prospects for new industries	7
D. Industrial Policy in Saudi Arabia	11
E. Conclusion	18
II. INDUSTRIAL INSTITUTIONS	22
A. Governmental Institutions	23
B. Industrial Companies	38
- Petrochemical & Chemical Industries	39
- Metallurgical Industries	50
- Engineering & Mechanical Industries	57
- Food Industries	66
- Textile Industries	76
C. Industrial Investment Groups	79
- The Saudi Basic Industries Corporation (SABIC)	81
- The National Industrialization Company (NIC)	86

	PAGE
III. INDUSTRIAL OPPORTUNITIES IN SAUDI ARABIA	89
- Textile and Garments Industries	
- Food Industries	
- Wood Products Industries	
- Paper Products Industries	
- Drugs and Medicines Industries	
- Rubber Products Industries	
- Plastic and Chemical Industries	
- Ceramic Products Industries	
- Glass Industries	
- Non-Ferrous Metal Industries	
- Manufacture of Fabricated Metal Products	
- Manufacture of Machinery Items	
- Manufacture of Electronic Accessories	
IV. SERVICES RELATED TO INDUSTRY	91
A.Consulting Firms	92
B.Research Centers	96
C.Training Centers	100
ANNEXES	103
I. Foreign Capital Investment Law	104
II. Addresses of Government Agencies Related to Industrial Development	110

INVENTORY OF SAUDI ARABIA

INDUSTRIAL CO-OPERATION

CAPACITY

I. OBJECTIVES

The inventory of Saudi Arabia industrial co-operation capacity represents a part of UNIDO program for cooperation between developing countries. The purpose of the inventory is to give an overall view of the industrial capacity in Saudi Arabia in the various industrial sectors of its economy.

It is intended to identify the existing capabilities in the different fields which Saudi Arabia might offer for other developing countries such as know-how, technology, expertise...etc.

It is also intended to identify the industrial opportunities in Saudi Arabia, which might attract interested counterparts in other developing countries to collaborate with Saudi investors.

II. OUTLINE OF THE INVENTORY

Chapter (I) begins by reviewing the different stages of industrial development in the Kingdom of Saudi Arabia.

The next issue in chapter (I) defines the industrial structure in Saudi Arabia as well as the constituents of the Kingdom's industrial sector. Moreover, chapter (I) focuses on the goals and principles of the industrial policy in Saudi Arabia.

Chapter (II) consists of three parts. The first part includes the governmental institutions involved in industrial development while the second part includes the industrial companies covering the various industrial sectors. The selected companies are the leading companies in their fields. The third part is concerned with the industrial investment groups.

Two examples are given, the first one represents the governmental sector and the second represents the private sector.

Chapter (III) identifies the industrial opportunities in Saudi Arabia. It includes a list of 103 industrial projects suitable for implementation in the different industrial sectors and sub-sectors.

Chapter (IV) is devoted to institutions which provide services related to industry such as research centers, consulting firms and training centers.

I. GENERAL OVERVIEW OF INDUSTRY IN SAUDI ARABIA

INTRODUCTION

Industry is one of the pillars of an ambitious economy, indicating the nation's progress and stage of development.

The government of the Kingdom of Saudi Arabia attaches top priority to the growth of the industrial sector. A strong industrial base has been built along with the related infrastructure, to encourage industrial projects, with the aim of reducing the Kingdom's dependence on oil.

The industrial sector plays a major role in the diversification of the Kingdom's production base. It's contribution in generating and increasing income is one of the important objectives of the Kingdom's development plan.

Manufacturing represents 7.9% of the total GDP, the fifth five-year Development Plan (1990 to 1995) aims at growth rate of 7.8% in manufacturing, to be achieved mainly through private sector. The basic strategies of the current Development Plan are to ensure that the industrial sector plays its part in the development of the Kingdom mobilizing its potential and resources to attain the strategic goals.

According to the current Five-Year Plan, the manufacturing sector

is expected to lead economic growth during the 1990s. Industrialization is given prime importance in the development strategy of this decade and the private sector is being called to take the lead.

A - INDUSTRIALIZATION HISTORICAL PROGRESS.

Industrialization in Saudi Arabia has been progressing at a very rapid rate with the government spearheading the process.

Such industrialization and development progress takes a tremendous effort and time. The stages of these industrialization process have been divided into five periods as follows:

- 1950-1965: No real industry existed, however, there was a small refinery for domestic needs, a large number of cottage industries and workshops, and the first 2-30 modern factories producing a few relatively simple products such as soap and building materials.
- 1965-1975: During this period the number of factories grow from less than 30 to about 7000. By 1970, industry accounted for about 10 percent of GDP.
- 1975-1985: During these 10 years industry grew by some 10-15

percent annually in real terms. Much of the development was in the building materials sector, but it should be mentioned that the foundation of the Kingdom's massive petrochemical sector was also established.

- 1986-1990's: Many of the large petrochemical and heavy industrial plants which began in the previous stage have become operational during this period. The manufacturing industry will face a period of consolidation and restructuring to adapt to post-boom conditions. These will also be an emphasis on qualitative upgrading and technological development.

B - INDUSTRIAL STRUCTURE IN THE KINGDOM OF SAUDI ARABIA

Industrial activities in the Kingdom are carried out by two main sectors, the governmental sector and the private sector. The development of basic industries has been undertaken mainly by the governmental sector because of the large amounts of capital required, while light manufacturing has been left to the private sector, which has benefited from government incentives and support. In order to define the role and the impact of each sector, we shall go through a general overview of both sectors.

1. The Governmental Sector

Industrial projects are carried out by the following governmental bodies:

- SABIC
- General Grain Silos and Flour Mills Organization
- PETROMIN
- The Royal Commission for Jubail and Yanbu

- Saudi Basic Industries Corporation (SABIC)

Since its formation in 1976, SABIC has assumed responsibility for setting up basic-industries that depend on local minerals and hydrocarbon materials and for marketing the products of these industries. SABIC is operating through a group of companies in different fields such as petrochemicals, complementary and supporting industries, as well as fertilizers, minerals and joint gulf industries.

- General Organization for Grain Silos and Flour Mills

The organization was established by the government in 1972 as an autonomous body to operate an integrated system of grain silos, flour milling and animal feed production and allied food industries. Its responsibilities also include marketing its products within and outside the Kingdom, keeping a strategic stock of wheat for emergency, developing the agricultural sector

and encouraging farmers to produce good quality wheat, suitable for producing bread flour. The organization has five integrated projects in Riyadh, Jeddah, Dammam, Al-Qasim and Khamees Mushayat.

- Oil Refineries and Oils Lubricantes Projects (PETROMIN, SAMAREC, ARAMCO)

PETROMIN: is responsible for the integration of the petroleum industry and exploiting mineral resources as a basic step toward the diversification of sources of income. PETROMIN's production reached 147,313,000 barrels of oil materials and products in 1990.

ARAMCO: has the sole responsibility within the Kingdom for the production and export of crude oil and natural gas.

Minerals Department of Petromin: this department manages the exploitation of minerals discovered in the Kingdom.

SAMAREC: is responsible for refining and marketing oil products and supervising oil refineries and oil distribution networks.

- Royal Commission for Jubail and Yambu

One of the objectives of the commission is to encourage investment

in basic, secondary, supporting and light industries. The Kingdom's industrialization program is based on the two new industrial cities at Al-Jubail on the Arabian Gulf Coast, and at Yanbu on the Red Sea Coast.

Basic industries depend on the exploitation of energy or oil processing. Secondary industries use the basic industries products as raw material for manufacturing.

The supporting and light industries provide the commodities and services for construction and operation in the industrial cities and in the housing and industrial areas adjacent to them.

2. The Private Sector

Companies in the private sector carry out non-oil and non-hydrocarbonate industrial projects, since the general manufacturing industries run entirely by the private sector. The state has encouraged and developed the sector with the aim of diversifying the production base. The development plans encourage the private sector to invest in developing hydrocarbonate industries and other industries and projects, using the appropriate technology.

The Kingdom has extended assistance and incentives to investments, encouraged foreign capital, skills and technology to

participate in industrial development projects. By studying the structure of the industrial private sector in Saudi Arabia, we will find that, there are a number of big holding companies which are taking the initiatives in various industrial projects.

The National Industrialization Company (NIC) a private sector company with government support, was established in 1985 and has since invested in 39 companies ranging from aircraft repair companies to glass manufacturing and canning companies. (NIC) was followed by the Saudi Venture Capital Group in 1986 and the Saudi Advanced Industries Corporation. More recently the Saudi Industrial Development Company (SIDC) capitalized at US\$ 107 million, was formed aiming at investing in a broader range of industries. In addition many smaller companies have been formed to invest in manufacturing in the secondary petrochemicals market and the trend is expected to continue.

C - THE CONSTITUENTS OF THE KINGDOM'S INDUSTRIAL SECTOR: WITH PROSPECTS FOR NEW INDUSTRIES

The most important industries in the Kingdom are related to petrochemicals but other manufacturing industries have experienced considerable growth over the past few years.

1. Petrochemicals

The Government through SABIC (The Saudi Arabia Basic Industries Corporation), has made substantial investments in the development of the primary petrochemical industry. These investments have been guided by a two-phase strategy. In the first phase (1976-1987) a number of large petrochemical projects were completed. These plants focused on the production of bulk products such as ethylene, polyethylene, fertilisers and intermediate petrochemical products. Most of these projects are joint-ventures between foreign partners and SABIC with a significant part of the financing provided by the public investment fund (PIF). The investment strategy for the second phase (to 1995) is to increase total capacity by 50 percent, SABIC plans to invest about US\$ 6 billion in new plants by 1995. The role of the private sector in Saudi Arabia's petrochemical industry has grown considerably in recent years and is expected to expand further through the 1990s. The private sector is planning to invest about US\$ 2 billion in downstream petrochemical plants, utilizing the products of the basic petrochemical industries as raw materials. SABIC has undertaken preliminary economic feasibility studies for 27 ventures in the petrochemicals and plastics related industries within the framework of a program to acquaint the private sector with the opportunities available in the industrial field.

2. Downstream Industries in the Petroleum and Petrochemical

Sector

These include manufacturers involved in second and third generation of petrochemical projects, plastics intermediate, solvent fertilizers, tyres, rubber products, paints, nylon and polyester, detergent, animal feeds and other miscellaneous products.

3. Industries Based on Mineral Resources

Industries based on those resources which exist in economic quantities in Saudi Arabia (e.g. iron, potash, copper, phosphate and gold).

Developing such mineral-based primary industries normally creates opportunities for forward integration that render investments in more profitable secondary product industries.

4. Processed Foodstuffs

The production of such foods as breakfast cereals, biscuits, dairy products....etc, will continue to gain ground in the short term. There are many more opportunities for import substitution in this sector available for new investments.

5. Import Substitution Industries in the Consumer products

Field

This sector includes general, light, consumer-related industries (e.g. soap, detergents, furniture, cosmetics, garments and paper products). When a well known brand starts being manufactured locally, they will immediately enjoy a secure market. The manufacture of these products will create demand for a whole range of other related products and materials.

6. Assembly Industries

These industries have already large markets for their products in the Gulf area. Examples include the manufacturing and assembly of certain types of consumer durables, vehicles and industrial equipment serving the oil industry, agriculture, light industry. New investments in the production of spare parts and components is needed and could prove profitable.

7. Industries that Serve the National and Regional Defence and Security Sectors

Requirements in these two sectors are large and constant. Many industrial projects can be identified to serve this sector, the fact that will minimize dependence on other countries.

8. High Technology and Engineering Industries

The development of such industries would make it possible for Saudi Arabia to attain a degree of technological independence and would help in the transfer and assimilation of technology.

D - INDUSTRIAL POLICY IN THE KINGDOM OF SAUDI ARABIA

GOALS:

The Saudi Government's economic policy is designed to lessen dependence on the crude oil sector by diversifying the economic base. This sector will continue to occupy first place, at least for the near future, because of its huge revenues which form the main financial resources for the social and economic development projects.

The objectives in the manufacturing sector are as follows:

1. Increasing the economy's capacity to produce a range of commodities at costs that will enable it to compete effectively in domestic and foreign markets.
2. Exploiting the advantages of low priced energy, the abundance of raw materials extracted from oil and its derivatives and the agricultural, mineral and fisheries

3. Encouraging full utilization of the capacities of the private sector in the manufacturing industries.
4. Expanding and deepening links with modern international technology.
5. Balancing regional industrial development.
6. Raising productivity in the industrial sector by encouraging the establishment of factories with optimum production capacity.
7. Lessening the dependence of industry on non-Saudi labor force through education and the adoption of on-the-job training.
8. Increasing cooperation and integration between existing industries.

Main Principles of the Government's Industrial Development Policy

1. The Government aims at encouraging and expanding manufacturing industries, which can contribute to the increase of national income as well as creating opportunities to increase the abilities and technical

capabilities of the people of Saudi Arabia.

2. Full support of the Government is granted to the private sector in the preparation, establishment and operation of industrial projects beneficial to the Kingdom.
3. The Government considers competition, which addresses the interest of local consumers, to be the best means of influencing industry towards beneficial manufacturing and market-oriented projects.
4. Providing businessmen who are interested in the industrial development with all the information needed to identify, implement and operate feasible projects. The Government will also provide existing industrial establishments with available management and technical services.
5. The Government is prepared to offer encouragement and financial incentives to all industrial sectors. These incentives may include the following:
 - A) provision of loans and participation in equity under favorable conditions.
 - B) assistance to businessmen in the formation and

organization of new industrial companies.

- C) operational assistance (technical, managerial and financial).
- D) exemption from customs duties of imported machines, equipment and raw materials.
- E) exemption from taxes on the profit share of the foreign partners in the company.
- F) preference given to local producers in government purchases.
- G) imposition of protective customs tariffs on competing imports.
- H) granting plots of land for establishing factories in industrial cities.
- I) granting of subsidies for training of Saudi employees.
- J) assistance in exporting of products.

6. Providing an atmosphere of security for industrial investors

and ensuring that they realize the desired benefit out of the executed projects.

7. The Government shall do its utmost to avoid the imposition of quantitative restriction or price control.
8. The Government welcome foreign capital as well as foreign expertise and participation in industrial development projects in cooperation with Saudi businessmen.
9. The Government shall provide public utilities for the setting up of economically feasible industries. The Government also will promote the growth of all economic sectors to make local resources available to the producers in sufficient quantities and to increase consumer purchasing power within an ever growing national economy.

- The Features of the Fifth Development Plan

The Fifth Five-Year Plan (1990-1995) concentrates on expanding the role of the private sector in development, and on creating the conditions for further development of the industrial, agricultural and mining sectors. The Government has drafted the necessary policies for encouraging the private sector to form establishments that will replace the state in carrying out a number of assignments. The plan aims at increasing the

contribution of the non-oil production sectors from 38.5 percent in 1989 to 43.43 percent in 1994-1995, and to increase the contribution of the oil and natural gas sector at a rate of 2.2 percent annually.

- The Role of Industry within the Fifth Five-Year Plan (1990-1995)

The Kingdom's industrial development is the economic and strategic basic for economic development. As well as contributing to the economic growth rate, industrial development lessens the risks of relying on a single economic source. Industrial development helps expand and diversify the production base, develop non-oil income sources and give the Kingdom a degree of self-sufficiency. Modern technology helps in increasing the productivity, providing job opportunities outside traditional markets and contributing to the construction of a balanced economy, capable of withstanding global economic fluctuations. Industrial development during the past decade has transformed the Kingdom from a raw material producing and exporting country to a country with advanced high technology industries. To secure the new industrial base, the Government has stated the following aims of industrial development within the Fifth Development Plan:

- To reach the optimum level of industrialization, based on

the use of locally available raw materials especially petroleum and petrochemical products.

- To encourage economically feasible replacement industries in order to achieve self-sufficiency.
- To encourage attractive export industries.
- To integrate the activities of the industrial sector and other economic sectors.
- To develop the human resources, including general, higher, technical and vocational education.
- To enhance industrial relations in the Gulf and develop joint Gulf industrial projects in the framework of the GCC unified economic agreement and the GCC unified industrial strategy.
- To enhance industrial relations between the Kingdom and the Arab and the Islamic countries and to encourage the role of the Kingdom in the joint Islamic and Arab industrial projects.
- To develop industrial relations with foreign countries with

the aim of importing technology and attracting foreign capital.

E - CONCLUSION

Industrialization in Saudi Arabia has been progressing at a very rapid pace. A strong industrial base has been built, along with the related infrastructure, to encourage future industrial projects by the private sector. The Kingdom is trying to compress into a couple of decades development that has taken industrial countries a century or more to achieve.

In spite of the above mentioned facts, these are still the early stages of Saudi industrialization with all the advances achieved in developing the Kingdom's industrial sector, there remain certain facts that should be mentioned:

- Know-how, technology and expertise are still imported.
- There is a tremendous dependence on non-national labor force.
- The lack of sufficient industrial management expertise and technical skills among the national population.
- Unavailability of the necessary information base.

- Inadequate research on technological advancement.

- Saudi businessmen have been geared towards trade and service activities, where returns are substantial and the payback period is short. This attitude has restricted their involvement in industrial activities. However, this has been changing recently.

It has become evident that for industrial strategy in the Kingdom to succeed, it should take into consideration the need to develop manpower and managerial skills. As well as, encouraging vocational training studies and careers in science and engineering to give the take-off for industrial development to become a self-perpetuating economic activity. It should also be taken into consideration, the lack of engineering, consultancy and research. It is true that there are a lot of efforts in these fields, but they are still inadequate for the expected industrial development in the Kingdom.

As it has been mentioned before, these are still the early stages of Saudi industrialization. Therefore, the country is not yet in a position to provide technology, expertise, training and other facilities in the field of industry to meet needs for assistance in other developing countries. But in the main time, Saudi Arabia is a very fertile environment for industrial investment,

since industry in the Kingdom benefits from a reasonably consistent government industrial policies and regulations as well as encouragement and incentives that are provided for industrial ventures. The country has ample capital resources, no exchange controls, low utility costs and modern infrastructural facilities. With the price cuts applied recently Saudi Arabia has become one of the cheapest countries in which to operate for local or foreign companies.

The Saudi Government welcomes the participation and cooperation of foreign capital, know-how, technical assistance and expertise in the industrial sector.

The Saudi Arabian Industrial Development funds supports and encourages the investment of foreign capital to facilitate the transfer of new technology to national industries and to provide national investors with production and marketing expertise.

Saudi Arabia will no longer be content just to copy or to borrow western technology. The Saudis have the determination, resources, fast growing technological base, political and economic stability and above all rational policies and efficient Government system.

With all the above mentioned factors, the Saudis are bound to

achieve considerable progress in their efforts towards industrialization.

II. INDUSTRIAL INSTITUTIONS

A - GOVERNMENTAL INSTITUTIONS INVOLVED
IN INDUSTRIAL DEVELOPMENT

1. Ministry of Industry and Electericity
2. The Council of Saudi Chambers of Commerce and Industry
3. The Royal Commission for Jubail and Yanbu Industrial Cities
4. Saudi Industrial Development Fund (SIDF)

1. Ministry of Industry and Electericity

ADDRESS: North of Railway Station
P.O. Box 5729
Riyadh
The Kingdom of Saudi Arabia

TEL: 4772722/4776666

FAX: 4774576

TLX: 401154 INDEL SJ

=====

The Ministry of Industry and Electericity coordinates and supervises large industrial programs. The Ministry is organized into three undersecretariates:

Industrial Affairs, Electericity Affairs, and Finance and Administration.

- The Undersecretariat for Industrial Affairs

The Undersecretariat is responsible for the achievement of goals and policies for comprehensive industrial development through:

- Achieving steady, balanced development in the industrial sector.
- Protecting and encouraging national industries.
- Drawing up policies for developing the remote areas of the Kingdom.

The Undersecretary for Industrial Affairs supervises the following departments and committees:

1. General Secretariat for the Investment of Foreign capital

The Permanent Secretariat assesses foreign investment applications prior to the granting of necessary licenses.

2. Industrial Protection and Encouragement Department

This department monitors the protection and encouragement of national industries, awards incentives, concessions and

exemptions, and recommends tariff protection for certain industries.

3. Industrial Cities Department

This department is responsible for the supervision of the industrial cities and the preparation of studies and designs for expanding existing cities and new ones.

4. Evaluation and Licensing of Industrial Projects Department

This department examines license applications and evaluates industrial projects proposed by investors. The department issues license after they have been approved by the Minister of Industry and Electricity.

5. Engineering and Projects Department

This department provides engineering service for the Ministry and supervises the Ministry's various projects including in particular the industrial cities. The department is also responsible for planning and monitoring the maintenance and cleaning of the industrial cities.

6. Industrial Statistics Department

This department provides information on industry and industrialization in the Kingdom. It also carries out market and field surveys.

7. Export Department

This department is responsible, in cooperation with relevant authorities for promoting exports and providing information on domestic products.

8. International Relations Department

This department organizes the work of joint commissions and that of the Gulf, Arab, Islamic and International Organizations. It also prepares draft bilateral agreements, including those which are related to the industrial sector and foreign investment, together with studies of international agreements.

9. Investment Development Unit

The Unit prepares and updates information on industrial investment opportunities in the Kingdom, as well as providing foreign and national investors with information on the industrial sector, investment environment and investment opportunities in the Kingdom.

10. Computer Department

This department is responsible for providing advanced computer services for the Ministry, including databases for the undersecretariats and the Ministry departments.

2. The Council of Saudi Chambers of Commerce and Industry

ADDRESS: P.O. Box 16683
Riyadh 11474

TEL: 4053200

=====

This council was established in 1980 to look after the joint interests of all chambers and to represent them locally and internationally.

The Chambers of Commerce and Industry

There are 20 chambers of commerce and industry located in major cities (names and address are listed in a separate appendix). The annual subscription fee for merchants and industrialists ranges from SR 300 to SR 10,000.

The Role and Activities of the Chambers of Commerce and Industry

The Chambers act as a coordinator between the public and the private sectors. Other major objectives are included but are not limited to the following:

- collection and dissemination of business information.
- identification of investment areas and opportunities inside and outside the Kingdom.
- development of the material and labor resources.

The various activities of the chambers are accomplished through the following departments.

- Members Affairs

The department is responsible for the registration of new firms and documentation of contracts.

- Legal Department

This department offers its legal services at no cost to the indigenous and foreign businessmen. One of the main duties of this department is to encourage settlement of disputes through arbitration.

- Public Relations

This department is responsible for the connections between the chambers and the outside organizations. It is also responsible for organizing trade missions to and from the Kingdom.

- Information and Publication Department

This department is concerned with all the procedures and preparation regarding the chamber publications such as industrial and commercial directories, studies, researches and reports.

- Training Center

The sole objective of the Center is to design and implement training programs for the private sector employees at nominal fees.

- Computer Center

This center collects, processes and stores relevant data concerning business related information. The Chamber's routine work is also computerized.

- Information Center

The main role of this center is to collect and disseminate information from local and foreign sources. This information is either published or mailed to all registered members of the chambers. Enquiries can be made in person or through fax, telephone or telex.

- Research Department

This department is concerned with preparation of analytical reports and researches dealing with Saudi or foreign market development.

- Industry Department

This department launches publicity campaigns for Saudi products. It also organizes trade fairs and exhibitions on seasonal basis. Additional duties include identification of problem areas of the manufacturing sector and proposal of adequate solutions. The department also advises members on investment and business opportunities and provides up-to-date information about technological developments.

- Agriculture Department

The services of this department are directed towards small and large agriculture projects.

- Contractors Department

This department is responsible for handling matters related to the Saudi building and construction sector.

- Commerce Department

This department is responsible for local wholesale and retail trade.

- Medical Department

This department oversees all activities related to health affairs.

3. The Royal Commission for Jubail
and Yanbu Industrial Cities

- The General Secretariat
P.O. Box 5964
Riyadh 11143
Saudi Arabia

Tel: (01) 4794445
Tlx: 401386 JABEEN SJ
Fax: (01) 4775404

- Directorate General for Jubail Project
P.O. Box 10001
Madinat Al-Jubail Al-Sinaiyah 31961
Saudi Arabia

Tel: (03) 3414364
Tlx: 832011 JABE SJ
Fax: (03) 3419891

- Directorate General for Yanbu Project
P.O. Box 30031
Madinat Yanbu Al-Sinaiyah
Saudi Arabia

Tel: (04) 3216000
Tlx: 662335 SJ
Fax: (04) 3213402

- Purpose of the Royal Commission

The Commission is a governmental institution established in 1975 to support investments in the fields of basic, secondary, supporting and light industries as well as supporting and developing the institutions which provide the essential civil services and implement training programs for up-grading the standard of technical skills of the national Saudi manpower.

In addition to the above mentioned role, the Commission acts as a promoter for industrial projects in Al-Jubail and Yanbu. The Royal Commission is anxious to assist and attracts industrial investors from abroad, in accordance with the government industrial policies regarding encouraging the foreign participation in the Kingdom's industrial projects in order to create a more diversified economic base for the Kingdom, and to aid in the transfer of technology.

The Commission operates from its headquarters in Riyadh under the direct chairmanship of the Prime Minister. The Commission has a Director General for the Jubail project and a Director General for the Yanbu project.

- Yanbu Industrial City

Located 350 Km Northwest of Jeddah, Yanbu is home to three large refineries and a petrochemical complex, as well as many smaller manufacturing and support enterprises. With more industrial projects currently in progress, Yanbu is becoming an important worldwide center for the export of crude oil, refined petroleum products, and bulk petrochemicals.

- Jubail Industrial City

Jubail is situated on the eastern shore of the Arabian Gulf. In Jubail's industrial area lies its major facilities - an oil refinery and steel mill, five petrochemical complexes, methanol and fertilizers, and sulfur and gas plants.

These and scores of downstream manufacturing and support industries are a major cornerstone of the Kingdom's industry.

- Advantages and Incentives

Projects in Al-Jubail and Yanbu industrial cities enjoys the following advantages and incentives:

1. Natural Resources

Saudi Arabia is blessed with abundant supplies of oil, gas and a variety of minerals.

2. Feedstocks

Primary industries already in operation are producing some 35 different petrochemical and mineral feedstocks.

3. Fully Serviced Sites

Graded lots-with paved roads and full on-site utility hookups - are available in any size according to the needs of each industry.

4. Access to World Markets

Both Jubail and Yanbu enjoy convenient access to markets in Europe and America, as well as in Asia, Australia and the Far East.

5. Favorable Investment Climate

Saudi Arabia enjoys political stability and a free-market economy.

6. Tax Holiday

Foreign joint ventures with a minimum of 25 percent Saudi participation in equity capital are exempted from company tax for the first ten years of commercial operation.

7. Customs Exemption

Raw material feedstocks or goods that are unavailable in Saudi Arabia may be imported without customs duties.

8. Low-Cost Loans

Medium to long-term, interest-free loans are available for up to 50 percent of the total cost of an industrial project.

9. Government Preference to In-Kingdom Producers

Government plants and projects give priority to locally manufactured products.

10. Freedom to Repatriate Funds

There is no restriction on the repatriation of capital and profits from business investments.

- Modern Infrastructure

The industrial parks at Jubail and Yanbu are served by reliable, modern infrastructure systems capable of meeting the needs of any industry. They include the following facilities:

1. Power

2. Telecommunications
3. Water
4. Industrial cooling water
5. Wastewater collection
6. Solid Waste Disposal
7. Roads
8. Pipelines
9. Ports
10. Airports

- Investment Opportunities

There are many excellent opportunities exist for private investment in industrial enterprises at Al-Jubail and Yanbu industrial cities.

- Downstream Manufacturing

Most of these opportunities are in downstream industries, which take primary industry products like plastic and steel and convert them into consumer goods with a greater value.

- Support and Light Industries

Another investment areas are the support operations that provide essential services to other industries and the community in general. These include equipment suppliers, maintenance firms and heavy commercial enterprises.

The illustration on the next page shows the available feedstocks and fuels at Jubail and Yanbu.

- Methane Derivatives
 - ammonia
 - methanol
 - methyl tertiary butyl ether
 - urea
- Ethane Derivatives
 - ethanol
 - ethylene dichloride
 - ethylene glycols
 - high-density polyethylene
 - linear low-density polyethylene
 - low-density polyethylene
 - polyvinyl chloride
 - vinyl chloride monomer
- Other Derivatives
 - benzene
 - butadiene
 - butene - 1
 - polystyrene
 - styrene
 - propane
 - butane
 - natural gasoline
 - naphtha
- Fuel
 - diesel
 - fuel oil
 - gas
 - gasoline
 - kerosene
 - LPG
- ~~Steel-Iron-Mineral~~
 - prilled sulfur
 - reinforcing rods
 - sponge iron
 - steel billets
 - wine coils
- Gases
 - nitrogen
 - oxygen
- Caustic Soda

- Leading Foreign Firms that are already operating at Al-Jubail and Janbu industrial cities.

U . S . A .

E U R O P E & F A R E A S T

EXXON
MOBIL
CELANESE
TEXAS EASTERN
HONEYWELL
AMERON
DRESSER
VULCAN
WESTINGHOUSE
McCLELLAND

SHELL (NETHERLANDS)
HARRY STANGER (U.K.)
DYCKHOFF & WIDMAN (GERMANY)
NESTE OY (FINLAND)
ENICHEM (ITALY)
BELLELI (ITALY)
SYNTHESIA ESPANOLA (SPAIN)
MITSUBISHI (JAPAN)
TAIWAN FERTILIZER (TAIWAN)
LUCKY GROUP (KOREA)

4. Saudi Industrial Development
Fund (SIDF)

ADDRESS: P.O. Box 4143, Riyadh 11143
TEL: 4774002
TLX: 401065/402583 SID FUND SJ
FAX: 4790165

=====

Objectives:

The fund was established in 1974 by Royal Decree as a financial body affiliated to the Ministry of the National Economy and Finance to encourage industrial development in the private sector, by granting soft loans (medium and long-term) up to 50 percent of the total cost of the project.

In addition, the fund provides technical marketing and financial consultancy services for the projects which are financed by the fund in order to ensure the efficiency and success of the projects.

- The Lending Policy and Rules:

1. Saudi companies and corporations that hold industrial licenses have the right to apply for loans.

Companies with foreign partners are entitled to the fund's finance providing that the Saudi share is not less than 50 percent, otherwise, the fund will reduce its financing in proportion to the shares.
2. The projects should be feasible in terms of marketing, technical and financial aspects.
3. The loans shall be repaid according to a schedule in line with the estimated cash flow of the project, but should not exceed 15 years.
4. The fund will assist the projects with up to 50 percent of the cost of fixed assets, foundation expenses and the initial working capital.
5. The fund obliges the owners of the projects to finance not less than 25 percent of the project's cost.
6. As a guarantee, the fund shall have a mortgage on the fixed assets, as well as, personal guarantee from the partners.

7. The approved loans shall be paid according to the actual executional stages of the approved projects.
8. The fund obliges the borrowers to undertake the following:
 - A. Purchase all building materials and equipment from Saudi procedures when it is possible.
 - B. All engineering works, design and supervision of the implementation of the project, should be carried out by Saudi consulting engineers, possibly in conjunction with similar foreign firms.

This rule is applied on all projects with the exception of the complicated projects that require experience not available in the Kingdom.

B - INDUSTRIAL COMPANIES

- PETROCHEMICAL AND CHEMICAL INDUSTRIES

1. Saudi Yanbu Petrochemical Company
Yanpet

General Information

Name of Contact Person : Mr. A. M. Fadhel
Title of Contact Person : Planning Manager
Address : Yanbu Alsinaiyah (Industrial Area)
City : Yanbu
Country : Saudi Arabia
P.O. Box : 30139
Telephone : (04) 396-5000
Telex : 662359 Yanpet SJ
Fax : (04) 396-3236
Total Sales : US\$ 320,427,270
Paid Capital : US\$ 429,906,540
Year Established : 1980
Empl. # : 1280
Legal Status : Limited Liability

Type of Institutions

Private sector, a joint-venture of Saudi basic industries copr.
(SABIC) and Mobil Yanbu Petrochemical Co. of USA

Purpose and Activities

Production of Ethylene, High Density Polyethylene and Ethylene Glycol.

2. National Methanol Company
Ibn Sina

General Information

Name of Contact Person : Mr. E. Dwane Luke
Title of Contact Person : Vice President
Address : Jubail Ind. Intersector Tareeq 154
& 176
City : Jubail
Country : Saudi Arabia
P.O. Box : 10003
Telephone : (03) 340-5500
Telex : 832033 Bnsina SJ
Fax : (03) 340-5604
Total Sales : US\$ 93,457,944
Paid Capital : US\$ 104,993,320
Year Established : 1981
Empl.£ : 328
Leagal Status : Limited Liability

Type of Institution

Private Sector, a joint-venture of SABIC Panhandle Eastern and Hoechst Celanese.

Purpose and Activities

Manufacturing of chemical grade Methanol with an annual output of 770,000 M/Tons and MTBE with annual output of 700,000 M/Tons.

3. Arabian Petrochemical Company
Petrokemya

General Information

Name of Contact Person : Mr. Ibrahim S. Alsheweir
Title of Contact Person : Executive VP
Address : Al-Jubail Alsinaiyh
City : Jubail
Country : Saudi Arabia
P.O. Box : 10002
Telephone : (03) 358-7000
Telex : 832053 Petkem SJ
Fax : (03) 358-4480
Total Sales : US\$ 267,420,400
Paid Capital : US\$ 389,973,300
Year Established : 1981
Empl.£ : 992
Legal Status : Limited Liability

Type of Institution

Governmental.

Purpose and Activities

Manufacturing of Petrochemicals.

Ethylene	650,000	T/Y
Butene - 1	50,000	T/Y
Polystyrene	1,000	T/Y
Olefine	500,000	T/Y
Buradaine	187,000	T/Y
Benzene	97,000	T/Y
Propylene	300,000	T/Y

More than 70% of production is exported

4. National Chemical Fertilisers Company
Ibn Al-Baytar

General Information

Name of Contact Person : Mr. Walter R. Benson
Title of Contact Person : General Manager
Address : Al-Jubail Industrial City
City : Al-Jubail
Country : Saudi Arabia
P.O. Box : 10283
Telephone : (03) 341-9988
Telex : 932158 Baytar SJ
Fax : (03) 341-5894
Total Sales : US\$ 84,306,542
Paid Capital : US\$ 132,096,130
Year Established : 1984
Empl.£ : 641
Legal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Manufacture of:

500,000	Tons of Ammonia
500,000	Tons of Compound Fertilizers
200,000	Tons of Super Triphosphate
100,000	Tons of Di Phosphate Ammonia

5. Saudi Arabian Fertilizer Company
SAFCO

General Information

Name of Contact Person : Mr. Saleh Ibrahim
Title of Contact Person : Vice President
Address : Dammam Khobar Highway
City : Dammam
Country : Saudi Arabia
P.O. Box : 553
Telephone : (03) 857-5011
Telex : 870117 Safco SJ
Fax : (03) 857-4311
Total Sales : US\$ 113,444,750
Paid Capital : US\$ 53,404,539
Year Established : 1965
Empl.£ : 822
Legal Status : Joint Stock Company

Type of Institution

Private Sector.

Purpose and Activities

Manufacture of:

Urea Fertilizers
Sulphoric Acid
Melamine

6. Saudi Industrial Resins Limited

General Information

Name of Contact Person : Mr. B. Opacic
Title of Contact Person : General Manager
Address : Hail Street
City : Jeddah
Country : Saudi Arabia
P.O. Box : 7764
Telephone : (02) 651-8920
Telex : 601201 Nofco SJ
Fax : (02) 651-7072
Total Sales : US\$ 26,702,270
Paid Capital : US\$ 5,340,454
Year Established : 1979
Empl.£ : 50
Legal Status : Limited Liability

Type of Institution

Private Sector. A joint-venture of Saudi, American, Japanese and Korean Groups.

Purpose and Activities

Production of:

Polyester resin
Alkyed resin

The company is using the most advanced technology.

7. Arabian Gulf Manufacturers for
Plastic Industry

General Information

Name of Contact Person : Mr. Mahamoud Abdullah Mahdi
Title of Contact Person : General Manager
Address : Industrial City phase 5 Mecca Road
K.7
City : Jeddah
Country : Saudi Arabia
P.O. Box : 2143
Telephone : (02) 680-1416
Telex : 600229 Plastic
Fax : (02) 687-3275
Total Sales : US\$ 53,404,539
Paid Capital : US\$ 10,680,908
Year Established : 1976
Empl.£ : 1000
Legal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

The Company manufactures a wide variety of consumer plastic and rubber products.

The production includes:

Polystyrene disposable products
Polyethylene bags, rolls, sacks
PVC pipes and fittings jerrycans
Household products

8. Saudi Plastic Products Co. Ltd.
Sappco

General Information

Name of Contact Person : Mr. Abbas Abdulfattah Aggad
Title of Contact Person : General Manager
Address : 1 st Industrial Estate
City : Riyadh
Country : Saudi Arabia
P.O. Box : 2828
Telephone : (01) 448-0448
Telex : 401025
Fax : (01) 446-1392
Total Sales : US\$ 18,909,739
Paid Capital : US\$ 13,351,135
Year Established : 1969
Empl.£ : 154
Leagal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Sappco is specialized in producing Upvc pipes and fittings, Hdpe and Ldpe pipes and thermal insulation.

9. Saudi Pharmaceutical Industries
and Medical Appliances Corp.

General Information

Name of Contact Person : Dr. Salem Babhair
Title of Contact Person : General Supervisor
Address : Salahudeen St. New Akariya Bldg. 7th
Floor
City : Riyadh
Country : Saudi Arabia
P.O. Box : 20001
Telephone : (01) 477-4481
Telex : 406037 Spimac SJ
Fax : (01) 477-3961
Total Sales : US\$ 53,938,585
Paid Capital : US\$ 160,213,620
Year Established : 1986
Empl.£ : 450
Legal Status : Joint Stock Company

Type of Institution

Private Sector.

Purpose and Activities

Production, development and marketing pharmaceutical raw materials, medical equipment.

10. Modern Industries Company-Dammam

General Information

Name of Contact Person : Mr. Fuad Kuraytim
Title of Contact Person : Director
Address : New Industrial Area Phase Ii
City : Dammam
Country : Saudi Arabia
P.O. Box : 4927
Telephone : (03) 843-3153
Telex : 801603
Fax : (03) 842-5736
Total Sales : US\$ 106,809,080
Paid Capital : US\$ 11,748,999
Year Established : 1976
Empl.£ : 265
Legal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Manufacture of Powder and Liquid detergents, dishwashing liquids, softeners and shampoos. The Company is producing quality brands as Tide and Ariel under license from Proctor & Gamble.

METALLURGICAL INDUSTRIES

1. Al Zamil Company for Heavy Steel
Industries Ltd.

General Information

Name of Contact Person : Mr. Ibrahim S. Alzamil
Title of Contact Person : General Manager
Address : Malek Road, Alnahda Dist.
City : Jeddah
Country : Saudi Arabia
P.O. Box : 13169
Telephone : (02) 699-2411
Telex : 603703 Ziltd SJ
Fax : (02) 699-2420
Total Sales : US\$ 12,016,021
Paid Capital : US\$ 4,005,340
Year Established : 1977
Empl.£ : 275
Leagal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

- Building steel structure fabrication
- Steel storage tank fabrication
- Pressure vessel fabrication
- Fabrication of metering station and systems

2. Saudi Steel Pipes Company Limited
S.S.P.

General Information

Name of Contact Person : Mr. Fahad Mohammed Alsaja
Title of Contact Person : Director
Address : Dammam 2nd Industrial City
City : Dhahram Airport
Country : Saudi Arabia
P.O. Box : 546
Telephone : (03) 842-1563
Telex : 870512 Sspipe SJ
Fax : (03) 843-0582
Total Sales : US\$ 58,744,993
Paid Capital : US\$ 8,010,680
Year Established : 1980
Empl.£ : 326
Leagal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Manufacturing, marketing and exporting of Erw (black and Galvanized) steel pipes with international standards.

3. Brc Alfadi (Saudi) Limited

General Information

Name of Contact Person : Mr. Paulos G. Doukanaris
Title of Contact Person : Manager Director
Address : Phase-I, Industrial Estate
City : Jeddah
Country : Saudi Arabia
P.O. Box : 5489
Telephone : (02) 637-5285
Telex :
Fax : (02) 637-5474
Total Sales : US\$ 26,702,270
Paid Capital : US\$ 2,136,182
Year Established : 1975
Empl.£ : 130
Leagal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Manufacture of:

Steel welded meshes
Chainlink for fences
Barbed wire
Cut & bent operation of rebar

4. Hidada Limited

General Information

Name of Contact Person : Dr. Ibrahim Shugdar
Title of Contact Person : Manager Director
Address : Industrial Estate
City : Jeddah
Country : Saudi Arabia
P.O. Box : 11809
Telephone : (02) 637-4450
Telex : 602639 Steel SJ
Fax : (02) 637-5428
Total Sales : US\$ 26,702,270
Paid Capital : US\$ 2,670,227
Year Established : 1977
Empl.£ : 506
Leagal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Design and fabrication of structural steel, towers for high voltage transmission and telecom towers. Fabrication of poles for distribution and lighting cable support system, grating, steel components for conveyor, tanks hot dip galvanizing.

5. Saudi Cable Company

General Information

Name of Contact Person : Mr. Khalid A.Y. Z. Alizera
Title of Contact Person : Chairman
Address : Alrowdah District, Madinah Road
City : Jeddah
Country : Saudi Arabia
P.O. Box : 4403
Telephone : (02) 669-4060
Telex : 607151 Corp SJ
Fax : (02) 669-3935
Total Sales : US\$ 368,491,320
Paid Capital : US\$ 79,305,741
Year Established : 1975
Empl.£ : 2000
Leagal Status : Joint Stock Company

Type of Institution

Private Sector.

Purpose and Activities

Manufacture of a wide range of power and telecom cables, copper and aluminium rods reels and pallets.

6. Aluminium Products Company Limited
ALUPCO

General Information

Name of Contact Person : Mr. Abdulkarim Hussain Al-youssef
Title of Contact Person : General Manager
Address : First Industrial Area
City : Dammam
Country : Saudi Arabia
P.O. Box : 2080
Telephone : (03) 857-0184
Telex : 801148 Alupco SJ
Fax : (03) 857-8311
Total Sales : US\$ 81,174,900
Paid Capital : US\$ 26,702,720
Year Established : 1975
Empl.£ : 715
Leagal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Production of high quality aluminium extrusion profiles in various configurations, with an annual capacity around 24,000 tons.

ENGINEERING AND MECHANICAL INDUSTRIES

1. Saudi National Pump Company

General Information

Name of Contact Person : Mr. Samer Yousef Alhizani
Title of Contact Person : General Manager
Address : Second Industrial City
City : Riyadh
Country : Saudi Arabia
P.O. Box : 59799
Telephone : (01) 498-1979
Telex : 404265 Snpco SJ
Fax : (01) 498-5579
Total Sales : US\$ 46,728,972
Paid Capital : US\$ 6,809,078
Year Established : 1981
Empl.£ : 275
Leagal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Manufacture of vertical turbine pumps and spare-parts of vertical pumps, gear drives, diesel engines and steel shafts.

Recently the company commenced the assembly of power packs and manufacturing of right angle gear drives.

2. Al Shamrany Group, Companies and Factories

General Information

Name of Contact Person : Mr. Abdulkhaliq Awdah Alshamrany
Title of Contact Person : General Manager
Address : Second Industrial Area, Abqaiq Road
City : Dammam
Country : Saudi Arabia
P.O. Box : 2045
Telephone : (03) 843-1109
Telex : 803279 Awdah SJ
Fax : (03) 843-4430
Total Sales : US\$ 80,106,809
Paid Capital : US\$ 5,233,645
Year Established : 1977
Empl.£ : 450
Legal Status : Partnership

Type of Institution

Private Sector.

Purpose and Activities

Manufacturers of heavy commercial/transport vehicles, seaport trailers, storage tanks, silos, pressure tanks and vessels.

3. Gemayel Carrosserie Factory

General Information

Name of Contact Person : Mr. Philip Gemayel
Title of Contact Person : Assistant Manager
Address : First & Second Industrial City
City : Riyadh
Country : Saudi Arabia
P.O. Box : 4282
Telephone : (01) 448-0102
Telex : 400118 Jamacar SJ
Fax : (01) 448-9637
Total Sales : US\$ 10,680,908
Paid Capital : US\$ 10,360,481
Year Established : 1969
Empl.£ : 100
Legal Status : Sole Proprietorship

Type of Institution

Private Sector.

Purpose and Activities

Manufacture of vehicle bodies, fuel and water tanks, busses, tankers of all sizes, tippers, cargo bodies, refuse collector, compactors, steel structures, refrigerated vehicles and mobile houses.

4. National Factory for Air Conditioners
ALESSA INDUSTRIES

General Information

Name of Contact Person : Mr. Fahad Saleh Alessa
Title of Contact Person : President
Address : 34 Km Alkhary Road
City : Riyadh
Country : Saudi Arabia
P.O. Box : 20409
Telephone : (01) 403-1719
Telex : 401164 Alessa
Fax : (01) 402-7639
Total Sales : US\$ 86,782,377
Paid Capital : US\$ 6,542,056
Year Established : 1976
Empl.# : 420
Legal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Manufacturers of room air conditioners.

5. Abb Electerical Industries Limited

General Information

Name of Contact Person : Mr. Olaf Westman
Title of Contact Person : President
Address : 2nd Industrial Area, Alkhary Road
City : Riyadh
Country : Saudi Arabia
P.O. Box : 8796
Telephone : (01) 498-0088
Telex : 404571 Abbryd SJ
Fax : (01) 498-5487
Total Sales : US\$ 80,106,809
Paid Capital : US\$ 4,005,340
Year Established : 1985
Empl.# : 261
Legal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Manufacturing of low and medium voltage swichgear, relay of control equipment, compact secodary substation, distribution transformers, electerical engineered packages.

6. Saudi Modern Company for cables
Industries Ltd.
Riyadh Cables

General Information

Name of Contact Person : Mr. Ziad Saaduddin Zaim
Title of Contact Person : Director
Address : 2nd Industrial City, lane #4
City : Riyadh
Country : Saudi Arabia
P.O. Box : 26862
Telephone : (01) 498-3947
Telex : 406295 Ridcab SJ
Fax : (01) 498-1423
Total Sales : US\$ 240,382,760
Paid Capital : US\$ 46,728,972
Year Established : 1983
Empl.# : 550
Legal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Manufacturing of low, medium and high voltage electrical cables up to 69 Kv and copper rod 8.00 Mm.

7.Saudi Diesel Generators Company Limited
Sdgc

General Information

Name of Contact Person : Mr. Javed Aslam
Title of Contact Person : Director of sales
Address : Prince Sultan St.
City : Dhahran Airport
Country : Saudi Arabia
P.O. Box : 87
Telephone : (03) 857-6769
Telex : 802061 Saudsl SJ
Fax : (03) 857-4681
Total Sales : US\$ 20,026,702
Paid Capital : US\$ 6,675,567
Year Established : 1979
Empl.# : 205
Legal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Manufacturing of diesel generator sets and agriculture power units.

After market services for existing equipment.

8. Saudi Filters Industry Company

General Information

Name of Contact Person : Mr. Abdulrahman R. Alrashed
Title of Contact Person : General Manager
Address : 2nd Industrial City
City : Dhahram
Country : Saudi Arabia
P.O. Box : 401
Telephone : (03) 843-0918
Telex : 803324 Khoold SJ
Fax : (03) 843-0096
Total Sales : US\$ 6,675,567
Paid Capital : US\$ 4,210,948
Year Established : 1988
Empl.# : 175
Legal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Manufacturing of oil, air and fuel filters for the domestic market, passenger cars and light trucks.

FOOD INDUSTRIES

1. Al Marai Group

General Information

Name of Contact Person : Mr. Abdulrahman Almohanna
Title of Contact Person : Director
Address : Olaya Street
City : Riyadh
Country : Saudi Arabia
P.O. Box : 8524
Telephone : (01) 462-0088
Telex : 405806 Marai SJ
Fax : (01) 462-4418
Total Sales : US\$ 221,628,840
Paid Capital : US\$ 25,939,653
Year Established : 1976
Empl.# : 2020
Legal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Processing dairy products, arable farms build and manage agri-dairy projects.

2. Al Safi Dairy Est.

Alsaifi

General Information

Name of Contact Person : Mr. Abdullah Abdullatif Alsaif
Title of Contact Person : Manager Director
Address : Alkhalidia, Ali Bin Abi Talib Road
City : Riyadh
Country : Saudi Arabia
P.O. Box : 10525
Telephone : (01) 495-1400
Telex : 402356 Dairy SJ
Fax : (01) 495-4927
Total Sales : US\$ 73,431,242
Paid Capital : US\$ 26,702,270
Year Established : 1977
Empl.# : 1650
Legal Status : Sole Proprietorship

Type of Institution

Private Sector.

Purpose and Activities

Production of fresh dairy products. The company owns and operates the largest dairy farm in the Kingdom.

3. Best Foods Saudi Arabia Limited

General Information

Name of Contact Person : Mr. Brahim J. Drahim
Title of Contact Person : General Manager
Address : Madina Road, Alireza Tower
City : Jeddah
Country : Saudi Arabia
P.O. Box : 16319
Telephone : (02) 651-6687
Telex : 607002
Fax : (02) 651-5342
Total Sales : US\$ 25,367,156
Paid Capital : US\$ 8,806,408
Year Established : 1986
Empl.# : 84
Legal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Manufacturing of food products under license from CPC International Inc. "Mazola" corn oil, salad oil, shortening and Margarine and "Hellmann's" Mayonnaise.

4. Food & Fine Pastries Manufacturing Co. Ltd.

General Information

Name of Contact Person : Mr. Ibrahim Yousuf Kurdi
Title of Contact Person : Manager Director
Address : Industrial Estate, Phase 3, Road No.3
City : Jeddah
Country : Saudi Arabia
P.O. Box : 8960
Telephone : (02) 636-8485
Telex : 600982 Snbula SJ
Fax : (02) 636-4950
Total Sales : US\$ 24,966,622
Paid Capital : US\$ 4,005,200
Year Established : 1981
Empl.# : 400
Legal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Manufacturing and distribution of wheat based pastry products, meat products and natural honey.

5. Halwani Bros. Co. Ltd.

General Information

Name of Contact Person : Mr. Abdulrahman M. Abdo
Title of Contact Person : Manager Director
Address : Althaalebath-Almahdi, Almousleh Street
City : Jeddah
Country : Saudi Arabia
P.O. Box : 690
Telephone : (02) 636-9810
Telex : 601118 Halawa SJ
Fax : (02) 637-1905
Total Sales : US\$ 61,949,266
Paid Capital : US\$ 34,712,951
Year Established : 1968
Empl.# : 1000
Legal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Manufacturing and trading in halawa tehenia, tahena, processed meat, processed cheese, dairy products and oriental sweets.

6. Snack Food Company Limited

General Information

Name of Contact Person : Mr. Adel Mohammed Fakeih
Title of Contact Person : Manager Director
Address : Phase II, Industrial City
City : Jeddah
Country : Saudi Arabia
P.O. Box : 30754
Telephone : (02) 636-8630
Telex : 603836 Snack SJ
Fax : (02) 637-2452
Total Sales : US\$ 36,048,064
Paid Capital : US\$ 2,670,227
Year Established : 1978
Empl.# : 400
Legal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Manufacture of snack foods.

The company is a leading producer of snack foods, using the most modern production facilities in the food industry.

7. Saudi Food Company

General Information

Name of Contact Person : Mr. Ali Ahmed Alghandi
Title of Contact Person : General Manager
Address : Al Halaga Near Central Vegetable Market
City : Jeddah
Country : Saudi Arabia
P.O. Box : 17748
Telephone : (02) 693-8028
Telex : 607427 Svetax SJ
Fax : (02) 693-3617
Total Sales : US\$ 36,582,109
Paid Capital : US\$ 17,356,475
Year Established : 1981
Empl.# : 350
Legal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Manufacturing of foodstuff, meat processing and fruit juices.

8. Saudi Fisheries Company

General Information

Name of Contact Person : Mr. Nasser Othman Alsaleh
Title of Contact Person : General Manager
Address : Dammam - Khobar Coastal Road
City : Dammam
Country : Saudi Arabia
P.O. Box : 6535
Telephone : (03) 857-3979
Telex : 802020 Safish SJ
Fax : (03) 857-2493
Total Sales : US\$ 73,951,063
Paid Capital : US\$ 26,702,270
Year Established : 1980
Empl.# : 1151
Legal Status : Joint Stock Company

Type of Institution

Private Sector.

Purpose and Activities

It is a vertically integrated seafood development company engaged in fishing through processing and marketing of seafood internationally. The company owns and operates some 45 boats.

9. The Savola Company
Savola

General Information

Name of Contact Person : Mr. Adel Mohammed Fakeih
Title of Contact Person : Managing Director
Address : Port Road, Almeena Street
City : Jeddah
Country : Saudi Arabia
P.O. Box : 14455
Telephone : (02) 647-7333
Telex : 607264 Savola SJ
Fax : (02) 648-4119
Total Sales : US\$ 155,107,790
Paid Capital : US\$ 80,106,809
Year Established : 1978
Empl.# : 850
Legal Status : Joint Stock Company

Type of Institution

Private Sector.

Purpose and Activities

Savola is a multinational food processing and packaging systems company. Its main products are branded vegetable oil and snack foods (Afia and Tasali).

TEXTILE INDUSTRIES

1. Textile & Readymade Garment Co.
Saudi Trade

General Information

Name of Contact Person : Mr. Nabil Reffat
Title of Contact Person : General Manager
Address : Industrial City
City : Makkah
Country : Saudi Arabia
P.O. Box : 1880
Telephone : (02) 520-2288
Telex : 540317 Tramco SJ
Fax : (02) 520-4553
Total Sales : US\$ 5,607,477
Paid Capital : US\$ 4,539,385
Year Established : 1978
Empl.# : 200
Legal Status : Limited Liability

Type of Institution

Private Sector.

Purpose and Activities

Production of readymade garments, Saudi Thobe (National dress) and school uniforms.

2. Abdullah & Nasser Al Sorayai Company

General Information

Name of Contact Person : Mr. Mohammed Alsorayai
Title of Contact Person : Director
Address : Sitteen St., Al Sorayai Building
City : Jeddah
Country : Saudi Arabia
P.O. Box : 1563
Telephone : (02) 691-8919
Telex : 601848 Sorayai SJ
Fax : (02) 691-7959
Total Sales : US\$ 22,696,929
Paid Capital : US\$ 3,364,486
Year Established : 1968
Empl.# : 440
Legal Status : Partnership

Type of Institution

Private Sector.

Purpose and Activities

Manufacturers of carpets and rugs distributor of furniture, blankets and other clothing materials for well known brands.

C - INDUSTRIAL INVESTMENT GROUPS

The previous section focused on the manufacturing companies in the various industrial sectors. This section is concerned with another types of industrial institutions, which is the industrial investment groups.

The Government has always adopted and encouraged the policy of establishing the industrial investment groups as a strategic step towards the industrial development in the Kingdom.

Among these groups, are Saudi Basic Industries Corporation (SABIC) and National Industrialization Company (NIC).

SABIC is a governmental company, its activities include the production of petrochemicals, fertilizers, metals and industrial gases.

SABIC is considered to be the cornerstone of industrial development in the Kingdom.

NIC is a private sector company with government support. It has invested in 39 companies since it was established in 1985. NIC is one of the leading private sector companies in the development of the manufacturing industry.

1. Saudi Basic Industries Corporation
SABIC

General Information

Name of Contact Person : Mr. Ibrahim A. Ibn Salamah
Title of Contact Person : V.C. & Manager Director
Address : Prince Abdulrahman Bin Abdulaziz Road
City : Riyadh
Country : Saudi Arabia
P.O. Box : 5101
Telephone : (01) 401-2033
Telex : 401177 Sabic SJ
Fax : (01) 401-2045
Total Sales : US\$ 2,395,193,600
Paid Capital : US\$ 2,670,227,000
Year Established : 1976
Empl.# : 11,137
Legal Status : Joint Stock Company

Type of Institution

Governmental.

Purpose of Institution

SABIC, with 15 world-class manufacturing complexes in Saudi Arabia, along with interests in offshore industrial ventures, produces and markets worldwide superior quality:

- Petrochemicals
- Fertilizers
- Thermoplastic

- Metals
- Industrial gases

PRODUCT GROUP	PRODUCT
PETROCHEMICALS & CHEMICALS	Chemical Grade Methanol MTBE Ethylene Ethylene Glucol Ethylene Dichloride Styrene Vinyl Chloride Monomer Crude Industrial Ethanol Butene-1 Caustic Soda Sulfuric Acid
FERTILIZERS	Ammonia Urea Compound/Phosphate Liquid Fertilizers
PLASTIC	Polyethylene (LLDPE, HDPE) Polyvinyl Chloride Polystyrene High Alpha Oledin Melamine
METALS	Steel Rebar & Wire Coil
INDUSTRIAL GASES	Oxygen Nitrogen

4. Manpower

SABIC maintains a very qualified and efficient staff.

By the end of of 1992 SABIC employed a total of 11,137 people.

5. Research and Testing

A very modern research department in Riyadh is directed to polymer research projects for SABIC's LADENE plastic resins.

A new industrial complex for research and development has been built on 33 hectare.

The SABIC Research & Development Complex includes two polyethylene pilot reactors, with combined one-metric-ton daily, to produce experimental grades of polyethylene and polypropylene.

Among the advanced research tools at the complex is a scanning electron microscope with a top magnification power of 500,000X. SABIC has an advanced technical service laboratory, its activities are directed to maximizing the performances characteristics of the existing range of products.

6. Training

In-house training programs. The transfer of technology and know-how from the joint ventures partners to SABIC's Saudi staff is an essential element in the advancement of the company's human resources.

7. Quality Management

All of SABIC's manufacturing affiliates have initiated TQM programs.

Related to the TQM program, there is efforts to qualify SABIC's manufacturing affiliates for certification through ISO 9000 programs.

Four of SABIC's manufacturing affiliates have received the ISO 9002 certification.

8. SABIC's Manufacturing Affiliates

AR-RAZI

Saudi Methanol Company
P.O. Box 10065
Al-Jubail 31961
Saudi Arabia
Tel:(03)357-7800
Tlx:832023 ARRAZI SJ
Fax:(03)358-5552

IBN SINA

National Methanol Company
P.O. Box 10003
Al-Jubail 31961
Saudi Arabia
Tel:(03)340-5500
Tlx:832033 BNSINA SJ
Fax:(03)340-5604

SADF

Saudi Petrochemical Co.

P.O. Box 10025
Al-Jubail 31961
Saudi Arabia
Tel:(03)357-3000
Tlx:832032 SADAF SJ
Fax:(03)357-3142

KEMYA

Al-Jubail Petrochemical Co.
P.O. Box 10084
Al-Jubail 31961
Saudi Arabia
Tel:(03)357-6000
Tlx:832058 KEMYA
Fax:(03)358-7858

YANPET

Saudi Yanbu Petrochemical Co.
P.O. Box 30333
Yanbu
Saudi Arabia
Tel:(04)396-5000
Tlx:662359 YAN SJ
Fax:(04)396-3236

SAFCO

Saudi Arabian Fertilizer Co.
P.O. Box 553
Dammam 31421
Saudi Arabia
Tel:(03)857-5011
870117 SAFCO SJ
Fax:(03)875-4311

SAMAD

Al-Jubail Fertilizer Co.
P.O. Box 10046
Al-Jubail 31961
Saudi Arabia
Tel:(03)341-6487/88/89
Tlx:832024 SAMAD SJ
Fax:(03)341-7122

IBN AL-BAYTAR

National Chemical Fertilizer Co.

P.O. Box 10283
Al-Jubail 31961
Saudi Arabia
Tel:(03)341-9988
Tlx:832158 BAYTAR SJ
Fax:(03)341-5894

HADEED

Saudi Iron & Steel Co.
P.O. Box 10053
Al-Jubail 31961
Saudi Arabia
Tel:(03)357-1100
Tlx:832022 HADE SJ
Fax:(03)358-7385

SULB

Steel Rolling Co.
P.O. Box 1826
Jeddah 21441
Saudi Arabia
Tel:(02)636-7462
Tlx:603749 SOLB SJ
Fax:(03)636-8161

PETROKEMYA

Arabian Petrochemical Co.
P.O. Box 10002
Al-Jubail 31961
Saudi Arabia
Tel:(03)358-7000
Tlx:832116 PETKEM SJ
Fax:(03)358-4480

IBN HAYAN

National Plastic Co.

P.O. Box 10002
Al-Jubail 31961
Saudi Arabia
Tel:(03)358-7000
Tlx:832116 IBNHAY SJ
Fax:(03)358-4736

GAS

National Industrial Gases Co.
P.O. Box 10110
Al-Jubail 31961
Saudi Arabia
Tel:(03)357-5700
Tlx:832082 GAS SJ
Fax:(03)358-5542

SHARQ

Eastern Petrochemical Co.
P.O. Box 10035
Al-Jubail 31961
Saudi Arabia
Tel:(03)357-5000
Tlx:832037 SHACO SJ
Fax:(03)358-0383

IBN ZAHR

Saudi-European Petrochemical
Co.

P.O. Box 10330
Al-Jubail 31961
Saudi Arabia
Tel:(03)341-5060
Tlx:832157 ZAHR SJ
Fax:(03)341-2966

2. National Industrialization Company
NIC

General Information

Name of Contact Person : Mr. Khalid Althukair
Title of Contact Person : Executive General Manager
Address : New Alagariya Bldg. Tower #2,
Sitten St.
City : Riyadh
Country : Saudi Arabia
P.O. Box : 26707
Telephone : (01) 476-7166
Telex : 406662 Taswat SJ
Fax : (01) 477-0989
Total Sales : US\$ 13,930,358
Paid Capital : US\$ 160,213,620
Year Established : 1985
Empl.# : 46
Legal Status : Joint Stock Company

Type of Institution

Private Sector.

Purpose of Institution

The National Industrialization Company (NIC) was established in 1985 and has since invested in 39 companies ranging from aircraft repair companies to glass manufacturers and canning companies

NIC provides start-up capital, invests in existing industries and creates industrial service and supports projects in the private sector.

NIC is highly interested in transferring industrial technology and know-how to the Kingdom through cooperation with technology holders.

4. Manpower

NIC's nucleus work force totalled 47 employees out of which 60% are Saudis.

NIC, by participating and promoting various affiliated and subsidiary companies has helped in generating 7,000 new job opportunities.

5. Training

Continuous advanced training programs for staff and exposure to suitable and condensed courses.

6. Investment Follow-up System

In order to monitor the performance of the affiliated and subsidiary companies, NIC's Investment Follow-up Department (IFU) has developed a computerized system of follow-up and performance assessment, which shows the updated status of all the projects.

7. NIC Companies

- 0 The Saudi Investment Bank (SAIB)
- 0 Saudi Vitrified Clay Pipe CO. (SVCP)
- 0 Saudi Advanced Industries Co. (SAIC)
- 0 Al-Alamiya Insurance Company (AIC)
- 0 Arab Engineered System & Control Co. (ARESCON)
- 0 Tunisia Saudi Trading Company
- 0 Saudi Industrial Services Company (SISCO)
- 0 Saudi Company for Military Uniforms and Accessories Ltd.
- 0 Arab Pesticides Industries Company (MOBEED)
- 0 National Film Company (ASHA'A)
- 0 National Metal Manufacturing & Casting Company (MADDANIAH)
- 0 National Furniture Manufacturing Company Ltd. (ATHATH)
- 0 National Environmental Preservation Company Ltd. (BEEA'H)
- 0 Advanced Electronics Co. (AEC)
- 0 Saudi Cable Company
- 0 Lucky baby Company Ltd.
- 0 National Packing Products Company Ltd. (WATAN PAC)
- 0 National Company for Glass Industries (ZOUJAJ)
- 0 Paper Products Company Ltd. (PPC)
- 0 Wire Drawing Project (ASLAK)
- 0 Saudi Pharmaceutical Industries & Medical Appliances Corporation (SPIMACO)
- 0 Al-Sharqiyah Agricultural Development Company

0 National Paper Manufacturing Company (WARAK)
0 National Plastic Company (IBN-HAYYAN)
0 National Metal Recovery Company (MA'ADEN)
0 National Titanium Dioxide Company Ltd. (CRISTAL)
0 National Lead Smelting Co. (RASSA)
0 National Inspection & Technical Testing Co. Ltd. (FAHASS)
0 The National Factory for Glass Bottles
0 Al-Salam Aircraft Company
0 Al-Rowad National Company Ltd.
0 Arabian Axles Manufacturing Company
0 Al-Wedyan National Co. For Food Products
0 National Car Batteries Co.
0 National Operation and Industrial Services Company
(KHADAMAT)
0 Middle East Propulsion Center (MEPC)
0 The Turkish Saudi Investment Holding Incorporation
0 Reda National Paint & Road Safety Co.

III. INDUSTRIAL OPPORTUNITIES IN
SAUDI ARABIA

The industrial policy of the Kingdom of Saudi Arabia encourages international companies to collaborate with local investors as joint-venture partners for the establishment of industrial projects.

For this the Government provides a very attractive package of incentives for both Saudi and foreign investors which includes; duty exemption for imports of equipment and raw materials exemption from taxes for a period of 10 years free repatriation of capital and profits, land with infrastructure facilities at nominal rental and utilities at a very low rates.

The Ministry of Industry and Electricity is interested in promoting and assisting foreign companies looking for such opportunities to collaborate with local investors. For this the Ministry has prepared a list of industrial projects suitable for implementation.

Moreover, suppliers of technology, know-how and equipment for these projects are welcomed to contact either the Ministry of Industry or the Saudi investors directly.

Interested counterparts should contact the Saudi investors directly or the Ministry of Industry and Electricity at the following address:

INDUSTRIAL AFFAIRS AGENCY
MINISTRY OF INDUSTRY & ELECTRICITY
P.O. BOX: 5729
RIYADH 11127
KINGDOM OF SAUDI ARABIA
FAX: (01)477-4576
TEL: (01)477-6666
TLX: 401154 INDEL SJ

FOOD MANUFACTURING

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
Arabian Factory for Wheat & Corn Flakes	Corn Flakes Wheat Flakes	1100 Tons 200 Tons	15 000 Tons	S.R. 25 500 000 (U.S.\$ 6 800 000)	64/S	23/1/1412	Abdul Bari Saleih Bogari, P.O. Box 372, Makkah. Tel: 574-7177 Fax: 572-1233
Saudi Flakes Factory	Corn and Wheat flakes	Corn flakes 575 tons Wheat flakes 575 tons Wheat bran flakes 290 tons	15 000 Tons	S.R. 13 100 000 (U.S.\$ 3 500 000)	298/S	22/9/1410	Mr. Ibraheem A. Al-Touk P.O.Box: 6838 Riyadh 11452 Tel: 01-4774154 Tlx: 406428 SJ
United Company for Sugar	Fine Sugar Grained Sugar Molase	250 000 Tons 250 000 Tons 15 000 Tons	58 700 Tons	S.R. 476 400 000 (U.S.\$ 127 000 000)	208/S	2/4/1412	Abdul Gadr Al-Miheedib and Sons Co., P. O. Box: 2063 Riyadh 11451 Tel: 01-4626467 Tel: 01-4482049 Fax: 447-0578 Tlx: 401959 Tlx: Miheedco
SAVOLA for Baby Food Processing	Infants Powdered Milk Cereals Meat and Vegetable-based baby food	3 000 Tons 1 500 Tons 1 500 Tons	200 000 Tons 13 000 Tons	S.R. 124 000 000 (U.S.\$ 33 000 000)	472/S	12/8/1412	SAVOLA Company, P.O.Box: 14455, Jeddah 21424 Tel: 647-7333 Fax: 648-4119 Tlx: 607264
National Baby Foods Factory (Food Products Co.)	Baby Foods	Baby feed made of milk dry powder 1500 Tons Baby feed made of liquid powder 150 Tons Baby feed made of dry cereals powder 900 Tons Baby feed made of dry fruit powder 160 Tons Baby feed made of vegetables & meat 170 Tons Baby feed made of concentrated juices 300 Tons	13 000 Tons	S.R. 59 120 000 (U.S.\$ 15 800 000)	562/S	20/11/1411	Mr. Zaid Al-Jallaili P. O. Box: 60573 Riyadh 11555 Tel: 01-4626415 Fax: 01-4626467 Tlx: 407768 SJ

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
6 Al-Babtain Starch Manufacturing Co. Ltd.	Starch and Wheat Protein Powder	Starch 4500 Tons Wheat protein powder 675 Tons Wheat flour bran 125 Tons	13 000 Tons	S.R. 16 000 000 (U.S.\$ 4 267 000)	308/S	12/6/1410	Mr. Abdul Latif Al-Babtain P.O. Box: 494 Riyadh C/O Khohar Tel: 01-4774154 Tlx: 400313
7 Gulf Factory for Sugar Production	Sugar Confectionery Starch Feed protein Concentrates, Cattle Meal	Sugar 110 000 Tons Confectionery 12 100 Tons Starch Feed protein 15 100 Tons Concentrates, Cattle Meal 61 500 Tons	Sugar 5400 Tons Starch 2730 Tons	S.R. 341 700 000 (U.S.\$ 92 120 000)	101/S	28/2/1409	Mr. Khalid Al-Assafouk P.O. Box: 10493 Riyadh 11433 Tel: 01-4642438 Fax: 01-4641428 Tlx: 402941
8 Agricultural Marketing Company's Factory for Forzen Food	Forzen Vegetables Frozen Potato Sticks	3 000 Tons 1 000 Tons	36 000 Tons	S.R. 23 850 000 (U.S.\$ 6 400 000)	245/S	30/4/1412	Agricultural Marketing Co. P.O. Box: 2704 Hall Tel: 543-1459/543-1732 Fax: 543-1348
9 Al-Saadi Foods Factory	Legumes Jams Tomato Paste Juices	4 000 Tons 1 440 Tons 1 240 Tons 2 830 Tons	56 000 Tons 16 500 Tons 25 200 Tons 390 000 Tons	S.R. 22 800 000 (U.S.\$ 6 100 000)	444/S	21/7/1412	Mohammed & Abdullah Al-Saadi Company, P.O. Box: 59 Dammam 31411 Tel: 832-1184/832-1183 Tlx: 801146
10 National Corp. for The Production and Packing of Food Stuff	Legumes Dry Soups Jams Tomato Paste	9 500 Tons 1 050 Tons 1 283 Tons 1 350 Tons	56 000 Tons 8 500 Tons 16 500 Tons 25 200 Tons	S.R. 48 700 000 (U.S.\$ 12 990 000)	445/S	21/7/1412	Nazer Anwar Abu Al-Jadayil P.O. Box: 4536, Jeddah 21412 Tel: 672-8216/672-7807 Fax: 672-7965 Tlx: 601819
11 National Center for Seeds Treatment	Wheat Seeds, Treated & Packed Barley Seeds Treated & Packed	72 200 Tons 5 100 Tons	124 700 Tons 11 400 Tons	S.R. 57 280 000 (U.S.\$ 15 270 000)	83/S	24/1/1412	National Co. For Seed Production & Services, P.O. Box: 16453 Riyadh 11464 Tel: 463-1120 Tlx: 407192

**TEXTILES AND GARMENTS
INDUSTRIES**

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
16 Saweel Co. Ltd. for Fabric Manufacturing	Fabrics	20 260 000 m ²	14 000 000 m ²	S.R. 105 000 000 (U.S.\$ 28 000 000)	222/S	19/4/1411	Mr. Abdul Aziz Al-Raey P.O.Box: 4132 Jeddah 21491 Tel: 02-643012 Fax: 02-6423044 Tlx: 602079 SJ
17 Medina Carpet Factory Medina Industrial Investment Co.	Carpets	6 000 000 m ²	82 000 000 m ²	S.R. 41 240 000 (U.S.\$ 11 000 000)	32/s	20/1/1411	Mr. Mohammed Al-Katrawi P.O. Box: 443 Madina Tel: 8225190 Tlx: 570009
18 Saudi Polypropylene Threads Factory	Polypropylene Lining	Basic blankets for rugs & 37.5 m m2 carpets made of polypropylene Secondary blankets for 37.5 m. m2 rugs Carpets made of polypropylene Polypropylene Threads 6000 Tons for carpets and rugs	35 000 000 m2	S.R. 100 130 000 (U.S.\$ 26 702 000)	506/s	13/10/1411	Mr. Omar S. Al-Abdul Latif P. O. Box: 859 Riyadh 11421 Tel: 01-4982200 Tlx: 404544
19 Al-Thahabiyah Underwear Factory	Under Wear	Mens underwear of various sizes 3 m Units Womens underwear of 2.5 m Units various sizes	15 000 Tons	S.R. 26 000 000 (U.S.\$ 7 000 000)	248/s	7/5/1411	Mr. Mohamed Al-Junaidy P.O. Box: 2180 Jeddah C/O Riyadh Tel: 01-4013467 Fax: 01-4013351 TIX: 400212
20 Safari Finished Clothes Co.	Mens Garments	Trousers (pants) 185 Tons Shirts 74 Tons Underwear 246 Tons	41 000 Tons 15 000 Tons	S.R. 27 300 000 (U.S.\$ 7 280 000)	11/s	3/1/1411	Mr. Saleh A. Al-Saqari Dammam C/O Riyadh 11472 P.O. Box: 7710 Tel: 4779200 Fax: 4764745 Tlx: 406381

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
21 Arab Woven Polypropylene Factory	Woven polypropylene	Basic rug lining 2500 Tons Secondary rug lining 2000 Tons	82 000 000 m ²	S.R. 95 000 000 (U.S.\$ 25 334 000)	582/S	25/11/1409	Mr. Bassel Al-Harbe P.O.Box: 9175 Riyadh 11413 Tel: 01-4761414 Fax: 01-4767491 Tlx: 403065 SJ
22 The International Co. for Blankets Manufacturing	Blankets	Wool & Cotton Blanket 250000 units Acrylic Blankets 450000 units	4 400 000 units	S.R. 25 700 000 (U.S.\$ 6 854 000)	40/S	23/1/1408	Mr. Hussain Fouda P.O. Box: 282 Khobar Tel: 5879722 Tlx: 872030
23 Al-Magraniyah Textile Factory	Woven fabrics	5 000 000 m ²	14 000 000 m ²	S.R. 59 800 000 (U.S.\$ 15 950 000)	492/S	20/9/1410	P. O. Box: 9833 Riyadh 11423 Tel: 01-4913316 Fax: 01-4625597

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
National Co. Factory for leather Industry and Tanning	Tanned leather	Tanned sheep skin Tanned goat skin Tanned camel hide Tanned cow hide Wool	2,1 million pieces = 2775 tons 900 000 piece = 345 tons 60 000 piece = 385 tons 30 000 piece = 195 tons 2100 tons	S.R. 44 400 000 (U.S.\$ 11 840 000)	575/S	9/11/1410H	Mr. Abdul Rahman M. Al-Ajlan P.O.Box: 41693 Riyadh 11531 Tel: 4766864 Fax: 4761616
Gulf Leather Products	Leather shoes	252 000 pairs	34 000 000 pairs	S.R. 23 300 000 (U.S.\$ 6 214 000)	298/S	16/6/1409	Mr. Saeed Al-Ghamdi Dammam 31472 P. O. Box: 4938 Tel: 8332196 Tlx: 803372

MANUFACTURE OF WOOD
PRODUCTS

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
Fouz Wooden Panels Factory	Plywood	36 400 m ³	225 000 m ³	S.R. 27 700 000 (U.S.\$ 7 400 000)	507/S	23/9/1409	Mr. Khalid Al-Fouzan P. O. Box: 18936 Jeddah Tel: 6208149 Tlx: 606186
Fouz Formica Factory Branch of Abdul Latif and Mohammad Al-Fouzan Co.)	Formica Boards	6 350 000 m ² equal 3 550 Tons	108 000 Tons	S.R. 24 480 000 (U.S.\$ 6 530 000)	332/S	20/6/1411	Mr. Abdul Latif Al-Fouzan Jeddah P. O. Box: 18936 Tel: 6206852 Fax: 6207348 Tlx: 606186

MANUFACTURE OF PAPER
PRODUCTS

	Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
						No.	Date	
28	Al-Shams Packaging Factory	Duplex Cartons	2 500 Tons	42 000 Tons	S.R. 20 500 000 (U.S.\$ 5 467 000)	173/S	3/4/1410	Mr. Mohammed Abdullah Moh'd Al-Snamasi P. O. Box: 1816 Riyadh 11451 Tel: 4035818 - 4015110 Tlx: 202597
29	Fal Factory for Transformation Materials	Paper Tissues, Women pads and Baby diapers	Paper Tissues 680 Tons Women Pads 330 Tons Baby Diapers 3150 Tons	Paper 36000 Tons Tissues Diapers 44000 Tons & pads	S.R. 22 000 000 (U.S.\$ 5 867 000)	112/S	25/2/1410	Mr. Abdul Aziz Bin Ibrahim Hassoun P. O. Box: 21113 Riyadh Tel: 4768800 Fax: 4769110 Tlx: 407382
30	Tissue Paper Factory Industrial Transformation Co. Branch	Tissue Paper	Tissue Paper and diapers 6 000 Tons Toilet paper 3 000 Tons Drying paper 1 000 Tons	34 000 Tons 11 000 Tons	S.R. 55 200 000 (U.S.\$ 14 720 000)	228/S	2/5/1408	Mr. Abdullh Y. Al-Moalml P. O. Box: 1520 Dammam C/O Khobar 31952 Tel: 8575622 Tlx: 871204

**MANUFACTURE OF
DRUGS AND MEDICINES**

MANUFACTURE OF
RUBBER PRODUCTS

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
Al-Aman Brake Shoe Lining Factory	Car brake shoes	Disc brake shoe 200 000 set lining Cylindrical brake shoe lining 50 000 set	2 125 000 sets	S.R. 11 200 000 (U.S.\$ 2 987 000)	439/S	20/8/1410	Mr. Sameeh Al-Sousi P.O.Box: 2933 Jeddah C/o Riyadh 11471 Tel: 4024854 Tlx: 4056821
National Vehicle spare parts factory	Spare parts	Rubber belts = 77 tons = 450 000 units Rubber pipes(hozes) = 60 tons = 300 000 Vehicle lamp plastic = 250 tons = 500 000 units Cooling fans = 60 tons = 150 000 units	320 000 tons	S.R. 10 600 000 (U.S.\$ 2 830 000)	606/S	25/11/1410	Mr. Abdul Rahman A. Al-Khateeb P. O. Box: 40187 Riyadh Tel: 01-4481497 Fax: 4482377
Saudi brake lining and brake shoe Manufacturing Co. Ltd.	Brake lining & Brake shoes	1 500 00 sets	2 125 000 sets	S.R. 20 000 000 (U.S.\$ 5 334 000)	459/S	9/9/1410	Mr. Saeed Al-Ghamdi P. O. Box: 4306 Dahran 21491 Tel: 02-6361332 Fax: 02-6360662 Tlx: 606557
Al-Faisal Gloves Factory	Medical and Surgical Golves	20 Million pairs	46 000 000 million pairs	S.R. 12 000 000 (U.S.\$ 3 200 000)	103/s	24/2/1410	P.O. Box: 53215 Riyadh 11494 Tel:4641400 Tlx:400100
Rubber Products Fabrication Company (Muttat)	Rubber Gloves Rubber Bandages Kids Balloons	300 Tons 30 Tons 300 Tons	1 200 Tons 100 Tons 200 Tons	S.R. 4 000 000 (U.S.\$ 1 100 000)	99/S 356/S	26/1/1412 9/6/1412	Saud M. Al-Ghurabi P.O. Box: 42574 Riyadh 11551 Tel: 476-7998 Fax: 476-3839

**MANUFACTURE OF
PLASTIC & CHEMICAL PRODUCTS**

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
38 Sara for Disposable Plastic Medical and Lab. Accessories	Disposale Plastic Medical & Lab. Accessories	150 000 000 Units	320 000 000 Units	S.R. 22 320 000 (U.S.\$ 5 592 000)	322/S	7/7/1409	Mr. Hamad Al-Swedan P.O.Box: 51499 Riyadh 11553 Tel: 01-4659585 Tlx: 405947 SJ
39 Saudi Plastic Company Ltd.	Plastic doors, Windows, Frames and Agricultural Flower pots	700 tons	6 800 tons	S.R. 20 000 000 (U.S.\$ 5 334 000)	263/S	29/5/1409	Mr. Moh'd Nabeel Rida P.O. Box: 908 Khobar 31952 Tel: 03-890124 - 8940128 Fax: 03-8940360 Tlx: 871217
40 Tarout Plastic Products Factory	PVC Profiles and Plastic Insulation	Various PVC Profiles 5 000 tons Plastic insulation 2 000 tons	6 800 tons	S.R. 46 000 000 (U.S.\$ 12 267 000)	219/S	10/5/1409	Mr. Ahmad Bawazir P. O. Box: 2759 Riyadh 11461 Tel: 01-4772150 Tlx: 407437 SJ
41 Saudi Factory for Plastic Panels Production	Plastic Panels	Plastic Panels of 0.7 mm 1459 tons Plastic Panels of 0.4 mm 1529 tons	6 000 tons	S.R. 32 450 000 (U.S.\$ 8 654 000)	538/s	25/10/1410	Mr. Mansour Al-Fotouh P.O. Box: 6416 Riyadh 11243 Tel: 01-4487415 Cable: Falcon
42 International Plastic Hoses Factory	Plastic Hoses	Water drainage hoses 2500 tons Flat and enforced jumping hoses 1000 tons Enforced irrigation pipe hoses 360 tons	7 000 tons	S.R. 27 000 000 (U.S.\$ 7 200 000)	37/s	20/1/1411	Mr. Mohammad O. Bafart P.O. Box: 19340 Jeddah 21435 Tel: 6440938 Fax: 6429974 Tlx: 606457

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
43 Plastic Strips Factory	Plastic Strips	Flexible pvc strips and shees 2500 tons Vapour and humidity 850 tons Polyethylene seperating strips Water leakage seperatind 15 tons and strips	11 600 tons	S.R. 12 000 000 (U.S.\$ 3 200 000)	68/S	9/2/1410	Mr. Abdula Al-Omail P.O.Box: 27021 Riyadh 11417 Tel: 01-4763163 Tlx: 407019 SJ
44 Sattam Al-Abbasi and Partners Pipe Co. (Tapco)	Plastic	Heavy duty Plastic pipes 600 tons copper accessories 700 tons	87 000 tons	S.R. 17 680 000 (U.S.\$ 4 715 000)	106/s	24/2/1410	Mr. Sattam Z.Al-Abbasi P.O. Box: 5944 Riyadh C/o Dammam Tel: 03-8337546- 8940128 Fax: 03-8342185 Tlx: 802850
45 United Packing and Wrapping Materials Co.	Woven Bags of high strength made of polypropylene	250 000 000 units equal 37 500 tons	318 000 000 units	S.R. 275 000 000 (U.S.\$ 73 334 000)	585/s	13/11/1410	Mr. Fahad A. Al-Rayes P.O. Box: 1611 Riyadh 11441 Tel: 01-4625200 Fax: 4626380
46 Saudi Wrapping Products Co.	Printed and Plain Polypropylene rolls	7 000 tons	6 000 tons	S.R. 60 000 000 (U.S.\$ 16 000 000)	561/s	4/11/1410	Mr. Hussain Ali Rida P.O. Box: 21441 Jeddah 1555 Tel: 6511832 Tlx: 601777
47 Saudi Facotry for Medicine Bottles	Calibrated cups for Medicine Taking Plastic Caps for Bottles Medicine Containers Drop Bottles (eye/ear)	38 000 000 units 38 000 000 units 247 000 units 8 500 000 units	600 Tons	S.R. 11 000 000 (U.S.\$ 2 930 000)	398/S	26/6/1412	Abdul Rahman Saad Al-Rashid P.O. Box: 307 Riyadh 11411 Tel: 402-8298/401-2550 Fax: 402-2055 Tlx: 401215

	Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
						No.	Date	
48	Khaleej Factory for Medicine Bottles	Plastic Medicine Bottles	325 Tons	600 Tons	S.R. 11 000 000 (U.S.\$ 2 930 000)	397/S	25/6/1412	omer Gasim Al-Essai Company Ltd. P.O.Box: 6456 Riyadh 11442 Tel: 01-411-3660 Fax: 478-5015 Tlx: 401163
49	SAVOLA for Packing Systems	Plastic Caps & Cans Different Plastic Bottles Different Plastic Caps	3000 Tons 20530000 Units 430000000 Units	1000 Tons 138300000 Units 782500000 Units	S.R. 44 000 000 (U.S.\$ 11 730 000)	300/S	24/5/1412	SAVOLA Company P.O. Box: 14455 Jeddah 21424 Tel: 647-7333 Fax: 648-4119 Tlx: 607264
50	Transparent Packing Products Factory	Transparent Oriented Polystrene Transparent Packing Bottles	12000 Tons 3000 Tons	15 000 Tons	S.R. 63 000 000 (U.S.\$ 16 800 000)	400/S	26/6/1412	Mr. Mohammed S. Al-Shbaib United Group Company for Development P.O. Box: 4913 Riyadh 11412 Tel: 01-462-2002 Fax: 01-402-0988 Tlx: 401475
51	Al-Khaleejia Co. for Bottling & Packing Systems	Plastic Caps	700 000 000 Pcs	250 000 000 Pcs	S.R. 24 800 000 (U.S.\$ 6 600 000)	425/S	18/7/1412	Abdul Mohsin S. Al-Rajhi P.O. Box: 13666 Jeddah 21414 Tel: 6716513/6718712 Fax: 6717010 Tlx: 606561
52	Epoxy Resins Factory (Epoxy)	Epoxy Resins	10 000 Tons	18200 Tons (For Export)	S.R. 55 800 000 (U.S.\$ 14 900 000)	535/S	6/9/1412	Arabian Company for Industrial Development P.O. Box: 850 Al-Khobar 31952 Tel: 857-5796 Fax: 857-6344

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
53 Saudi Factory for Synthetic Leather	Synthetic Leather	1278 Tons	4 500 000 m2	S.R. 15 600 000 (U.S.\$ 4 200 000)	381/S	25/6/1412	Abdulrahman s. Al-Rashid P.O. Box: 307 Riyadh 11411 Tel: 4028298/4010255 Fax: 402-2055 Tlx: 401215
54 Synthetic leather Factory	Synthetic leather	1278 Tons equal 2 000 000 m2	4 500 000m2	S.R. 15 800 000 (U.S.\$ 4 200 000)	394/S	25/6/1412	Omer Gasim Al-Essai & Partners Company Ltd. P.O.Box: 6456 Riyadh 11442 Tel: 01-411-3660 Fax: 478-5015 Tlx: 401163
55 Al-Oun Factory for Aluminum-Coated Plastic Sheets Production	Aluminum-Coated Plastic Sheets	1 000 Tons	2 000 Tons	S.R. 15 600 000 (U.S.\$ 4 200 000)	97/S	26/1/1412	Suleman Bin Bishr Al-Sajer, P.O. Box: 4029 Jeddah 21491 Tel: 02-672-1010 Fax: 02-672-0059 Tlx: 601536
56 Zad Factory for Precooked Vermicelli Cups Production	Precooked vermicelli In cups	2075 Tons Precooked Vermicelli (24400000 Cups)	1 000 Tons	S.R. 26 000 000 (U.S.\$ 6 900 000)	591/S	16/10/1412	Faisal Abdul Rahman Al-Sideiri, P.O. Box: 3790 Riyadh 11481 Tel: 4545912/4648902 Tlx: 407309
57 Arabian Factory for Synthetic Leather	Synthetic Leather from P.V.C.	1278 Tons equal 2 000 000 m2	4 500 000 m2	S.R. 15 700 000 (U.S.\$ 4 200 000)	613/S	24/10/1412	Saad Sulaiman Abu-Niyan P.O. Box: 8774 Riyadh 11492 Tel: 459-3686 Fax: 458-3017 Tlx: 401132 DRILAP

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
58 Arabian Chemical Company (Latex)	Adhesive material for carpets from Styrene Butadiene (SBR) Styrene Butadiene for building material Styrene Butadiene for paper Styrene Acrylic for paints	30 000 Tons 7 500 Tons 5 000 Tons 7 500 Tons	70 000 Tons	S.R. 183 000 000 (U.S.\$ 48 800 000)	615/S	26/10/1412	Ahmed Abdullah Al-Juffall P.O. Box: 1049 Jeddah 21431 Tel: 667-2222 Fax: 660-9028 Tlx: 601130
59 Waliplast Company Ltd.	Polyethylene Pipes for Drip Irrigation Disposable cups, dishes, cans and trays Plastic Tents, (covers) Plastic Containers	1200 Tons 1200 Tons 2000 Tons 1000 Tons	6051 Tons 19000 Tons 6475 Tons 9938 Tons	S.R. 40 000 000 (U.S.\$ 10 700 000)	55/S 92/S	22/3/1412 18/5/1412	Nahla Abdul Gadir Wali P.O.Box: 1976 Jeddah 21441 Tel: 637-2484 Fax: 637-6965
60 Saudi Company for Medical Supplies	Intravenous Catheter (different Sizes) Urine bags, different sizes Test tubes, different sizes Pathological testing dishes	8 000 000 Pcs 1 600 000 pcs 1 600 000 Units 1 600 000 Units	8 000 000 Pcs 3 200 000 pcs 12 000 000 pcs 9 000 000 pcs	S.R. 22 800 000 (U.S.\$ 6 100 000)	303/S	24/5/1412	Deemas Trading & Contr. Co. P.O. Box: 42801 Riyadh: 11551 Tel: 463-4102 Fax: 464-3390 Tlx: 403346
61 Calcium Hypochlorite Factory (klusklor)	Calcium Hypochlorite	5 000 Tons	170 000 Tons (For Export)	S.R. 63 000 000 (U.S.\$ 16 800 000)	507/S	5/9/1412	Arabian Co. for Industrial Development P.O. Box: 850 Al-Khobar 31952 Tel: 857-5796 Fax: 857-6349
62 Acrylonitrile Manufacturing Company	Ammonium Sulphate Acrylonitrile Acetonitrile Metal Cyanides	12 000 Tons 100 000 Tons 40 000 Tons 20 000 Tons	4500 000 Tons (For Export)	S.R. 906 200 000 (U.S.\$ 241 700 000)	307/S	24/5/1412	Mr. Mahmud Nazer Login Company P.O. Box: 30090 Jeddah 21477 Tel: 669-5140 Fax: 669-3986 Tlx: 607153

MANUFACTURE OF
LEATHER PRODUCTS

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
Amino Resins Compound Factory for Moulding	Milamine Formaldehyde Resins Urea Formaldehyde Resins	2 600 Tons 1 000 Tons	23 200 Tons (For Export)	S.R. 27 000 000 (U.S.\$ 7 250 000)	98/S	26/1/1412	Saudi Bin Ladin Group P.O. Box: 15019 Jeddah 21444 Tel: 669-5747 Fax: 660-9825 Tlx: 605630
Epichlorohydrin Factory (Epichlor)	Calcium Chloride Epichlorohydrin Hydrochloric Acid Chlorinated Hydrocarbons	19 000 Tons 14 000 Tons 8 000 Tons 6 000 Tons	600 000 Tons (For Export)	S.R. 135 600 000 (U.S.\$ 9 490 000)	512/S	5/9/1412	Arabian Company for Industrial Development P.O.Box: 850 Al-Khobar 31952 Tel: 857-5796 Fax: 857-6349

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
65 Basic chemicals Co. Ltd.	Resins	Alkide resins 1 400 tons Water basic resins 8 000 tons Solvent resins 3 000 tons	10 200 Tons	S.R. 93 400 000 (U.S.\$ 25 000 000)	423/S	8/10/1410	Jeddah C/O Riyadh P. O. Box: 5980 Tel: 01-4420844
66 Naonal Compound Polyehlene Factory (Moh'd Nejer Sager Al-Otaiby Moh'd Al-Fouzan Co.)	Compound Polyethy-lene	5 000 Tons	24 000 Tons	S.R. 21 700 000 (U.S.\$ 5 800 000)	441/S	21/8/1411	Mr. Mohammad Al-Otaibi Dammam C/O Riyadh P. O. Box: 52380 Tel: 01-4829667
67 Al-Sharklyah Petro-chemical Resins Factory	Urea and Formal- dehide resins	Urea Resins 5 000 Tons Melamin 5 000 Tons Formal- dehide resins	13 000 Tons	S.R. 20 400 000 (U.S.\$ 5 440 000)	284/S	28/5/1411	Mr. Talal M. Bakesh P. O. Box: 876 Jubail C/O Khobar 31952 Tel: 03-8948835 Fax: 03-8946955
68 Arab Co. for Chemical Solvents Manufacturing "Mutheeb" Saleh & Abdul Aziz Aba Husain Co. Ltd.	Solvents	Perchloroethlene 10000 Tons Carbon tetrachloride 5000 Tons Caustic Soad 37720 Tons	23 000 Tons	S.R. 211 000 000 (U.S.\$ 56 300 000)	427/S	9/8/1411	Mr. Saleh Abahuasin P.O. Box: 209 Jubail C/O Khobar 31952 Tel: 03-8642025 Fax: 03-8951542 Tlx: 870026
69 Al-Manar Chemical Liquid Factory	Chemical Liquids	Hydraulic brake oil 5000 Tons Motor coolant 1000 Tons Distilled water 1000 Tons for batteries	Motor coolant 40000 Tons Distilled motor 40000 Tons for batteries	S.R. 14 600 000 (U.S.\$ 3 900 000)	29/S	20/1/1411	Mr. Ahmed S. Najeeb P.O. Box: 977 Jeddah 21412 Tel: 02-6655600 Fax: 02-6602755 Tlx: 601224
70 Al-Babtain Chemical Industries Co.	Ethanol Amines	Ethanol Amines 2 850 Tons Ethylene oxide 3 750 Tons concentrates	4 860 Tons	S.R. 34 400 000 (U.S.\$ 9 200 000)	176/S	23/3/1408	Mr. Abdul Latif S. Al-Babtain P.O. Box: 494 Jubail C/O Khobar 31952 Tel: 03-8647420 Tlx: 870178 Shorouq

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
71 National Factory for French Perfumes	Perfumes, Cosmetics, Shampoo and Soap	Perfumes 520 tons Cosmetics 200 tons Shampoo 200 tons Soap 450 tons	Perfumes 26 000 tons Cosmetics 29 400 tons Shampoo 21 000 tons Soap 20 000 tons	S.R. 112 000 000 (U.S.\$ 29 867 000)	428/S	3/4/1409	Mr. Salah Al-Deen Shoheeb P.O.Box: 53784 Riyadh Tel: 01-4641995 Tlx: 405638 SJ
72 International Development Est.	Perfumes, Cosmetics and Soap	Perfumes, Cologne and after shave lotion 700 tons Cosmetics and lotion 250 tons Shampoo 300 tons Soap 450 tons	25 000 tons 19 000 tons 29 000 tons 19 000 tons	S.R. 161 000 000 (U.S.\$ 43 000 000)	244/S	7/5/1411	P. O. Box: 4251 Riyadh 11491 Tel: 01-4789696 Fax: 01-4789664 Tlx: 403600
73 Modern Detergents Factory	Detergents	Powder detergents 240 000 tons Liquid detergents 84 000 tons	Powder detergents 240 000 tons Liquid detergents 84 000 tons	S.R. 112 000 000 (U.S.\$ 29 867 000)	167/S	3/4/1409	Mr. Mohamed Al-Shorbaji P. O. Box: 52814 Riyadh 11573 Tel: 01-4981600 Tlx: 406024 SJ
74 Agricultural Chemicals Factory	Insecicides and fertilizers	Insecticides 850 tons Fungicides 825 tons Herbicides 875 tons Liquid agricultural fertilizers 500 tons Humidity keeping materials 500 tons	48 000 tons 13 300 tons	S.R. 15 600 000 (U.S.\$ 4 160 000)	88/s	10/2/1410	Mr. Tariq A.Al-Saleh P.O. Box: 6158 Riyadh 11417 Tel: 4050421 Tlx: 400313 Fax: 4025540
75 Al-Jazeera Company for Insulators Branch of Abdul Gadir Al-Muheedib & Sons Co.	Rock Wool	24 000 Tons	33 700 Tons	S.R. 24 300 000 (U.S.\$ 6 500 000)	600/S	24/10/1412	Sulaiman Abdul Gadir Al-Muheedib P. O. Box: 2063 Riyadh 11451 Tel: 4488404/4488322 Fax: 4470758

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
76 Saudi Factory for Rock Wool Industries	Rock Wool Rolls Rock Wool Sheets Rock Wool Mats/Layers	500 Tons 1000 Tons 1500 Tons	33 700 Tons	S.R. 21 200 000 (U.S.\$ 5 700 000)	253/S	4/5/1412	Abdullah Mohammed Al-Ameel P.O.Box: 27021 Riyadh 11417 Tel: 476-3163 Fax: 476-0989
77 Naji Al-Yahyil for fire Igniters	Fire Igniters Cubes	15 000 Tons	29 000 Tons (For Export)	S.R. 15 320 000 (U.S.\$ 4 100 000)	141/S	22/2/1412	Naji Al-Raheem Gloum Yahyil P. O. Box: 69795 Riyadh 11481 Tel: 01-464-9063

MANUFACTURE OF
CERAMIC PRODUCTS

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
78 Medina Ceramic Factory	Ceramic tile for floors and walls	1 230 000 m2	16 000 000 m2	S.R. 34 750 000 (U.S.\$ 9 300 000)	423/S	9/8/1411	Mr. Abdul Sattar Al-Malmany P.O.Box: 2333 Tel: 8267777 Tlx: 5700531
79 National Ceramic Factory	Ceramic and Glazed Tiles	15 000 000 units (600 00)m2	160 000 000 m2	S.R. 34 900 000 (U.S.\$ 9 307 000)	368/S	12/7/1409	Abdul Aziz Moh'f Al-Qassim P. O. Box: 4921 Riyadh 11412 Tel: 01-4252540 Tlx: 405831 Jasem
80 Porcelain Industries	Porcelain	Vitrified tile = 45 000 tons Sanitary ware = 3 million m = 7 500 tons Acrylic bath tubs = 500 000 pieces = 4 500 tons = 190 000 pieces	35 000 tons 16 000 000 tons	S.R. 311 400 000 (U.S.\$ 83 040 000)	542/S	5/11/1411	Mr. Omar Hindi Yanbu - Industrial city C/o Jeddah P. O. Box: 11222 Tel: 6320225 Fax: 6310754 Tlx: 600205
81 Saudi Quarts	Industrial Sillica Crystal Rods	60 tons	1110 Tons	S.R. 44 500 000 (U.S.\$ 11 867 000)	535/s	25/10/1410	P.O. Box: 87310 Riyadh 11642 Tel: 01-4620929 Tlx: 407651 Fax: 01-4621031

MANUFACTURE OF
GLASS AND GLASS PRODUCTS

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
82 Saudi Vehicle Glass Production Factory	Vehicle Glass	200 000 m2	1 150 000 m2	S.R. 25 140 000 (U.S.\$ 6 704 000)	166/S	1/4/1410	Mr. Mossa H. Al-Dadall Bahrah.C/o Jeddah P.O.Box: 3062 Tel: 6600490 Tlx: 602621
83 Sodous Company's Light Industries Factory	Reinforced Safety Glass Double-Layered Insulating Glass	375 000 m2 125 000 m2	950 000 m2 950 000 m2	S.R. 18 500 000 (U.S.\$ 4 900 000)		9/6/1412	Ibrahim Abdul Rahman Al-Mani P.O.Box: 6398 Jeddah 21442 Tel: 6823009/6824621 Fax: 6836711

**NON-FERROUS METAL
INDUSTRIES**

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
84 Riyadh Aluminium Extrusions Co.	Aluminium Profiles (Non-oxidized/ Oxidised/ coated with powder)	10 000 Tons	45 434 Tons	S.R. 105 300 000 (U.S.\$28 080 000)	438/S	20/8/1410H	Mr. Abdulah Al-Dabaan P.O.Box: 5241 Riyadh 11422 Tel: 4765633 Fax: 4789518 Tlx: 401431
85 Saudi Copper Co.	Copper	Purified copper 100 000 tons cathode (purity 99,9%) Sulphuric acid 320 000 tons (as a secondary product)	11 30000 Tons 130 000 Tons	S.R. 665 500 000 (U.S.\$ 177 500 000)	52/S	28/1/1411	Al-Lojain Co. P. O. Box: 30090 Yanbu Industrial City Tel: 6695140 Fax: 6693986 Tlx: 607153
86 Al-Khaleej Company for Metal Alloys	Ferro-Silicon Ferro-Manganese Silico-Manganese Silicon Metal	25 000 M/Tons 10 000 M/Tons 30 000 M/Tons 10 000 M/Tons	4040 Tons 14500 Tons 29300 Tons 8200 Tons	S.R. 400 000 000 (U.S.\$ 106 700 000)	100/S	26/1/1412	United Khaleejia Co. P.O. Box: 10177 Jubail
87 Copper Pipes Factory (Nuhasco)	Copper Pipes	2 500 Tons	7 800 Tons	S.R. 9 600 000 (U.S.\$ 2 560 000)	29/S	5/1/1412	Abdulaziz Mohammad Ibrahim Al-Sheikh P.O. Box: 51836 Riyadh 11553 Tel: 479-4550 Fax: 476-3732 Tlx: 402813
88 Al-Areeshi Factory for Welding Rods	Welding Rods for Various uses	870 Tons	15 000 Tons	S.R. 16 500 000 (U.S.\$ 4 400 000)	379/S	25/6/1412	Turki Hassan Mohammed Al-Areeshi P. O. Box: 2601 Jeddah 21461 Tel: 6401536 Fax: 640-1553

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
89 Abdulaziz Al-Fawzan Factory for Hydraulic Hoses Connections	Hydraulic Hoses Connections	280 Tons	14 700 Tons	S.R. 9 600 000 (U.S.\$ 2 560 000)	556/S	17/9/1412	Abdulazoa Abdullah Abdulahman Al-Fawzan P.O.Box: 4065 A;-Khobar 31952 Tel: 857-6909 Fax: 857-6909
90 Saudi Company for Printing Plates	Different Aluminium printing plates	750 Tons	720 000 m2	S.R. 115 000 000 (U.S.\$ 30 700 000)	537/S	6/9/1412	Abdullah Hussan Saeed Bahdeelah P. O. Box: 15536 Riyadh 11454 Tel: 402-6125 Fax: 405-1183
91 Baghla Factory for Transformers and Accessories	Distribution Transformers (13.8 kv/380200 volts) medium tension Switch gear medium tension Switch gear low tension	2000 units 2000 units 2000 units	8800 units	S.R. 24 600 000 (U.S.\$ 6 600 000)	419/S	18/7/1412	Jamal Ahmed Mohammed Baghla P.O. Box: 1646 Jeddah 21447 Tel: 6481581/6470915 Fax: 6471827 Tlx: 607141
92 Al-Sharq Al-Awsat Factory for Electric and Telephone Cables/Wires	Different electric cables/wires Axial cables and wires (computers, TV) Rubber insulated cables & wires (up to 16 mm2)	615 Tons 34 Tons 285 Tons	25 000 Tons	S.R. 33 500 000 (U.S.\$ 8 900 000)	534/S	6/9/1412	Ismail Fawzi Ismail Abu Khadra P.O. Box: 1799 Riyadh 11441 Tel: 4781224 Fax: 478-1230 Tlx: 202187
93 Brake Liners Factory Branch of International Trading Company Ltd.	Brake Liners for light motor vehicles (4 pcs) Brake Liners for big buses & heavy trucks (4 pcs) Brake liners for small buses & light trucks and industrial uses (4 pcs) Clutch liners	500 000 Sets 105 000 Sets 500 000 Sets 80 000 Sets	2 125 000 Sets	S.R. 53 800 000 (U.S.\$ 14 300 000)	216/S	13/4/1412	Mr. Mohammed S. Karki International Trading Co. P. O. Box: 1522 Jeddah 21441 Tel: 647-0000 Fax: 647-4549 Tlx: 601023

**MANUFACTURE OF FABRICATED
METAL PRODUCTS**

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
94 National Co. for Sanitary Taps and Fittings	Chrome coated sanitary taps & fittings	400 000 Units (1250 Tons)	1 666 480 Units	S.R. 63 800 000 U.S.\$ 17 014 000	169/S	19/3/1408	Mr. Khalid Al-Thnickair P. O. Box: 26707 Riyadh 11496 Tel: 01-4767166 Tlx: 406662
95 Specialized Industries Co.	Anti-shot and Fire Resistant balances and other metallic products	Various balance 580 Units Steel Safe Box 210 - Safe doors for Banks 70 - Fire resistant and 1590 - Anti-shot file safes Anti-Shot Bank Tables 150 - Armouring money 36 - transporting cars Leable 420000 -	4 760 Tons	S.R. 26 800 000 U.S.\$ 7 147 000	537/S	25/10/1410	Mr. Harby Yousef P. O. Box: 3252 Jeddah Tel: 02-6675514 Tlx: 602137
96 Al-Ittihad Metal Bridges Factory	Metal Bridges	15 000 Tons	420 139 Tons	S.R. 26 100 000 U.S.\$ 6 960 000	414/S	9/8/1411	Mr. Faruq R. Faruqi P. O. Box: 8301 Jeddah C/O Makkah Tel: 02-5453593 Fax: 02-5448375
97 Shamsan Al-Suhaiby Building Tools Factory		Copper door handles 2500 Tons = 1500000 pieces Super door handles 1000 Tons = 500000 pieces Hand Tools 1000 Tons Steel, Aluminium and 400000 units wooden ladders = 3000 Tons	23 370 Tons	S.R. 23 200 000 U.S.\$ 6 190 000	572/S	21/11/1409	Mr. Shamsan Al-Sohaiby P. O. Box: 805 Jeddah Tel: 02-6360370 - 6312929 Fax: 02-6360457

MANUFACTURE OF
MACHINERY ITEMS

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
98 Irrigation Pumps Factory	Water Pumps	1500 Units	17 000 Units	S.R. 38 000 000 (U.S.\$ 10 134 000)	163/S	1/4/1410	Abdullah Moh'd Abdul Aziz Al-Nimer P.O.Box: 4662 Riyadh 11412 Tel: 01-4355810 Fax: 01-4357073 Tlx: 403537 SJ
99 Baghanem Water Pump Factory	Pumps for agricultural purposes	4 000 Units	17 400 units	S.R. 54 600 000 (U.S.\$ 14 600 000)	537/S	3/11/1409	Mr. Saeed Haghaneem Jeddah 21415 P.O. Box: 18126 Tel: 6430641 Fax: 6439258 Tlx: 601905
100 Arab Carbon Company	Graphetic Poles for high powers & various carbonation material	Graphetic poles 15000 Tons Various carbon- 2500 Tons ation materials	12 000 000 Tons	S.R. 194 000 000 (U.S.\$ 51 734 000)	38/S	22/1/1410	Dr. Ali Al-Khalaf P. O. Box: 59324 Riyadh 11525 Tel: 01-4763864 Fax: 01-4763877

MANUFACTURE OF
ELECTRONIC ACCESSORIES

Project Title	Products	Annual Capacity	Estimated Local Demand	Capital Investment	LICENCE		Name & Address of Saudi Investor
					No.	Date	
10 National Tapes Factory	Video Tapes Cassette Tapes	5 Million Unit 15 Million Unit	V.T 10 Million C.T 65 Million	S.R. 58 400 000 (U.S.\$ 15 600 000)	431/S	20/8/1410	P. O. Box: 89644 Dammam Tel: 4646211 Fax: 4646814
102 Saudi Arabian Tapes Factory	Video & Cassette Tapes	V.T 5 Million C.T 5 Million	V.T 10 M C.T 65 M	S.R. 59 800 000 (U.S.\$ 15 947 000)	105/S	24/2/1410	All Bin Abdllah All Al-Gharbi P. O. Box: 15434 Jeddah Tel: 02-6607172 Fax: 02-6672502
103 Saudi Factory for Video & Cassette Tapes	Video and Cassette Tapes	V.T 5 Million C.T 8 Million	V.T 10 M C.T 65 M	S.R. 29 000 000 (U.S.\$ 7 734 000)	140/S	1410 H	Mr. Majed Ghazal Jeddah P. O. Box: 13545 Tel: 02-6517372 Fax: 02-6512161

IV. SERVICES RELATED TO INDUSTRY

A. Consulting Firms

B. Research Centers

C. Training Centers

A. CONSULTING FIRMS

1. Saudi Consulting House
SCH

General Information

Name of Contact Person : Mr. Ahmed Saleh Altvegri
Title of Contact Person : Managing Director
P.O. Box : 1267
City : Riyadh 11431
Country : Saudi Arabia
Telephone : (01) 448-4533/(01)448-4588
Telex : 404380 SCH SJ
Year Established : 1979
Empl.# : 222

Type of Institution

Saudi Consulting House was established by the Royal Decree No.M/17 in 1979. It initially operated on a commercial bases as a consulting organization.

In 1989 SCH was transformed by the Royal Decree No.M/12 to a general government organization administratively related to the Ministry of Industry and Electricicity but with separate legal autonomy.

Purpose of Institution

SCH provides services to the industrial sector in the following:

1. Preparing economic studies which evaluate new opportunities of industrial investment.
2. Preparing feasibility studies for new and expansion projects.
3. Developing market studies.

4. Carrying out industrial surveys.
5. Carrying out studies which recommend environmental protection and pollution control.
6. Evaluating the financial and technical viability of projects available for sale.
7. Setting up an industrial data bank of relevant information.
8. Provides technical assistance during projects implementation and operation.
9. Providing technical assistance to Government's Departments as requested.

Services provided by the industrial information and public relations unit:

1. Preparing a monthly economic bulletin which reviews the progress in the industrial sector.
2. Promoting the activities of SCH through the media.
3. Maintaining close contact with other competent centers of expertise for exchanging information.
4. Providing reference material and statistical data according to the needs of approved research bodies.
5. Publishing SCH reports about its achievements and technical booklets which are of interest and relevance to the private sector.

Branches of SCH

Jeddah Branch

Jeddah
P.O. Box 1001
Tel: (02)637-5141
Fax: (02)637-5198

Dammam Branch

Dammam
P.O. Box 1234
Tel: (03)857-6972
Fax: (03)857-1298

2. Hyundai Engineering & Construction Co. Ltd.

General Information

Name of Contact Person : Mr. Han Ho Yang
Title of Contact Person : Executive General Manager
Address : Abdulrahman Alqahtani St.
P.O. Box : 2761
City : Riyadh
Country : Saudi Arabia
Telephone : (01) 491-9100
Telex : 400197 Hydryd SJ
Fax : (01)491-9161
Empl.# : 2500
Legal Status : Limited Liability

Type of Institution

Private Sector.

Purpose of Institution

Consulting Firm providing the following services:

- Feasibility studies and consultations
- Projects evaluation and surveys.
- Project management, planning and engineering.
- Personnel training related to civil works, architectural works, industrial plants and electrical works.
- Development of natural resources.

B. RESEARCH CENTERS

As in other developing countries, research is considered to be more of an academic exercise than a vital ancillary to industry and technology transfer. Only a small fraction of the Kingdom's GDP has been spent on research and development, compared with other industrialized countries.

The attitude towards research has to change otherwise, manufacturing activities may end up perpetually dependent upon foreign labor and technical expertise.

Research programs in universities, centers such as the King Abdulaziz City for Science and Technology and big industrial companies such as SABIC have started to address this issue, but still more needs to be done to develop research capabilities.

**King Abdulaziz City for Science
and Technology**

General Information

Name of Contact Person : Dr. Saleh A. Al-Athal
Title of Contact Person : President
P.O. Box : 6086
City : Riyadh 11442
Country : Saudi Arabia
Telephone : (01) 478-8000
Telex : 401590 Kasct SJ
Fax : (01)488-3978

Type of Institution

KACST is a governmental institution operating as an independent scientific organization, administratively attached to the Prime Minister.

Purpose of Institution

KACST's objectives are focused mainly on supporting, encouraging and conducting applied scientific research.

The basic functions of KACST can be outlined as follows:

1. Proposing the national policy for science and technology, and drawing up a planned strategy for its implementation.
2. Carrying out applied research programs.
3. Assisting the private sector in conducting applied research for the development of agricultural and industrial products.
4. Supporting joint research programs between KACST and international scientific institutions to keep abreast with the latest scientific development.

5. Offering scholarships to develop manpower skills necessary for planning and carrying out scientific research programs and awarding grants to individuals and institutions for conducting applied research.
6. Coordinating with government agencies, scientific institutions and research centers in the Kingdom for enhancing research; exchanging information and expertise; and avoiding duplication of efforts.

KACST's Research Institutes

1. Institute of Energy Research.
2. Institute of National Resources and Environmental Research.
3. Institute of Astronomy Research.
4. Institute of Space Research.
5. Institute of Atomic Energy Research.
6. Institute of Electronics Research.
7. Institute of Petroleum and Petrochemical Industries Research.

C. TRAINING CENTERS

**The General Organization for
Technical Education and Vocational
Training (GOTEVT)**

This organization was set up to implement plans and training programs for Saudi nationals professional and technical manpower in the different industrial fields.

GOTEV provides all forms of vocational training, in addition, it conducts research and vocational studies for developing performance and productivity.

GOTEV supervises 29 training center in different parts of the Kingdom. These centers are mentioned below:

- | | | |
|-------------------|--------------|----------------|
| 1. Riyadh | 12. Makkah | 23. Jizan |
| 2. Jeddah | 13. Tabuk | 24. M.Assir |
| 3. Dammam | 14. Qatif | 25. Najran |
| 4. Buraida | 15. Majamaa | 26. Wajh |
| 5. Jouf | 16. Shagra | 27. Aflaj |
| 6. Abha | 17. Rass | 28. Taif |
| 7. Hail | 18. M. Batin | 29. Riyadh (2) |
| 8. Medina | 19. Laith | |
| 9. Ahsa | 20. Namas | |
| 10. Baha | 21. Kharj | |
| 11. Wady Davaseir | 22. Afif | |

The aforementioned training centers covers a wide range of activities and skills such as:

- Commercial Section
- Diesel
- Aluminium
- Office Mechanic
- Printing
- Metals
- Blacksmith Repair, Paint
- Radio & Television
- A/C & Refrigeration
- Sanitary Work
- General Mechanics
- Welding
- Carpentry
- Auto
- Electericity

Private Sector's Training Centers Supervised by GOTEVT

Training centers following private establishments usually execute training programs which are mainly directed towards improving personnel productivity through the proper concentration on the necessary skills related to the existing job. A special departments have been established within the vocational training cneters in Riyadh, Jeddah and Dammam to look after on-the-job training and to supervise the training of vorkers in private companies and factories.

Address of the GOTEVT:

P.O. Box 7823
Riyadh 11472
Kingdom of Saudi Arabia
Tel: (01) 405-2770

ANNEXES

FOREIGN CAPITAL INVESTMENT LAW

Promulgated by Royal Decree No. M/4 of 2/2/1399 AH

Article 1

For the purposes of this law. Foreign Capital shall mean any coins currency notes, securities machinery, equipment, spare-parts, raw materials, products, transportation facilities, and intangible rights, such as owned either by a natural person who is not of Saudi Arabian nationality or by a corporate person whose capital shareholders are not all of Saudi Arabian nationality.

Article 2

Without violation to the provisions of other laws in force. Foreign Capital investment requires a licence issued by the Minister of Investment Committee, provided that the following two conditions are fulfilled:

- o the Foreign Capital shall be invested in development projects which, for the purposes of this Law, do not include petroleum and mineral extraction projects; and
- o the investment shall be accompanied by foreign technical know-how and expertise.

Article 3

Development projects shall be determined by a resolution from the Minister of Industry and Electricity following the recommendations of the Foreign Investment Committee within the guidelines of the development plan.

Article 4

A committee called the "Foreign Capital Committee" shall be set up in the Ministry of Industry and Electricity. The committee shall be composed of the following members:

- o the Deputy Minister of Industry and Electricity, or his substitute (in the event of his absence), to act as Chairman;
- o a representative from the Ministry of Planning;
- o a representative from the Ministry of Finance and National Economy;

- o a representative from the Ministry of Agriculture and Water;
- o a representative from the Ministry of Petroleum and Mineral Resources; and
- o a representative from the Ministry of Commerce.

None of the representatives for the membership of the committee shall rank lower than the tenth grade. The Director of the Foreign Investment Bureau at the Ministry of Industry and Electricity shall act as Secretary to the Committee and the Minister of Industry and Electricity shall appoint a legal advisor for the committee. The committee may, at its own discretion, call on certain experts during the discussion of certain subjects, but these experts shall have no voting right. The meetings of the committee shall be valid only if attended by at least four members including the Chairman; and the committee's deliberations shall be confidential. The resolutions of the committee shall be adopted by a majority of attending votes. In case of a tie, the Chairman shall have the casting vote. However, the committee's resolutions shall not become final unless approved and ratified by the Minister of Industry and Electricity.

Article 5

The Committee, referred to in Article 4, shall have the following tasks;

- o to propose the projects that will be classified as development projects;
- o to consider Foreign Investment applications;
- o to examine any complaints or claims submitted by foreign investors or other parties concerned arising out of questions governed by this Law; and to submit its recommendations on these matters to the competent authorities;
- o to recommend penalties which, in the opinion of the committee; should be imposed on any project violating the provisions of this Law;
- o to draft rules of procedures for the implementation of this Law; and
- o to consider matters, referred to the Committee by the Minister of Industry and Electricity, concerning the provisions of this Law;

Article 6

The Foreign Capital Investment Bureau of the Ministry of Industry and Electricity shall supply all necessary information, clarifications, and statistical data to any foreign applicant who desires to invest capital in the Kingdom. The bureau shall also facilitate and complete necessary formalities pertaining the licensed Foreign Investments. The Ministry of Foreign Affairs and the Ministry of Interior shall grant to investors licensed in accordance with this Law, their employees and workers entry and exit visas and residence permits.

Article 7

Foreign Capital which has fulfilled the conditions provided for in this Law shall have the following privileges:

- o privileges enjoyed by national capital under the Law for the Protection and Promotion of National Industries in respect to industrial projects only;
- o exemption from Income Tax and Company Tax for a period of ten years to any industrial or agricultural projects having Foreign Capital. Other projects shall be exempted from such taxes for a period of five years.

The projects which enjoy exemption at the time of the implementation of this Law shall benefit from the provisions of exemption mentioned in this sub-clause.

The prerequisite for a tax exemption is that Saudi capital shall not be less than twenty five percent of the total capital of the project and that such a percentage shall be maintained throughout the period of exemption.

For industrial projects the period of exemption shall start as of the date of the commencement of production and for other projects from the start of activities.

This last sub-clause may be amended by a resolution by the Council of Ministers; and

- o ownership of any real estate required by Foreign Investment projects in accordance with the Law for Non-Saudi Ownership of Real Estate.

Article 8

Without violation to the provisions herein, projects benefiting from the provisions of this Law shall be subject to the Labor Law, the Law for Social Insurance, and other Laws in force in the Kingdom.

Article 9

The provisions of this Law shall not apply to the projects in which Foreign Capital is invested in the following cases:

- o if the project was legally in existence prior to the implementation of this Law. However, the operation of such projects or any increase in their capital shall be subject to the provisions of this Law; and
- o if the project is authorized to operate in the Kingdom by virtue of special laws or agreements.

Article 10

Any project licensed under this Law, violating the provisions herein, shall be warned by the Ministry of Industry and Electricity to abide by these provisions within a period to be specified by the Minister. Should such project not comply with the said warning, the Minister may, following a recommendation by the Foreign Investment Committee, withdraw the licence granted to that project or order its final liquidation and closure.

Following a recommendation by the said committee, the Minister may, in lieu of withdrawing the licence, deprive such project of all or part of the privileges provided under this Law.

However, parties concerned may appeal to the Board of Grievances, against of Minister's decision imposing such penalty, within thirty days as of the date on which the decision has been officially notified.

The verdict of the Board of Grievances shall be final and binding.

Article 11

The rules of procedure for the implementation of this Law shall be issued by the Minister of Industry and Electricity and shall be published in the Official Gazette.

Article 12

This Law shall be published in the Official Gazette and shall become effective thirty days after the date of its publication. The Foreign Capital Investment Law promulgated by the Royal Decree No.35 dated 11/10/1383 AH shall be superseded as of the date this Law is put into effect.

Procedure for establishing projects

1. The prospective investor should write to the Ministry of Industry and Electricity for permission of the Ministry to initiate a feasibility study on the proposed project.

The latter should contain the following information:

- o type of industrial activity proposed;
- o approximate output capacity of the project;
- o location of the project; and
- o name and address of the investor, including telephone/telex number, if available.

2. The above letter of the prospective investor will be studied by the Grace-Period Section of the Industrial Licensing Department to judge the supply and demand position for both the product proposed and substitute products. If the study shows a need for the establishment of the proposed industrial project, the prospective investor will receive from the Ministry permission for a grace period of six months, within which (subject to No.3 below), he will submit to the Ministry the following:

- o projects with proposed capital investment between one and ten millions Saudi riyals. The prescribed "License Application Form" should be completed, wherein the capital investment should consist of the fixed capital plus the quarterly cost of raw materials, salaries and wages, and running costs; and
- o projects with proposed capital investment of more than ten million Saudi riyals. In addition to the above, the following items are required: economic study of the project (market, investment required, production cost, break-even point, return on investment, and cash flow); and technical study of the project (method of production, types of equipment, raw materials, etc).

3. If the prospective investor finds that the grace period of six months is not sufficient to complete the feasibility study he may, at the end of this period, be granted upon his request and extension of period not more than three months. The extension is granted to him if he provides reasonable justification to the Ministry.

4. At the end of the grace period, or when the study is finalized, an application for License should be made on the prescribed Licence Application Form, which is available at the Foreign Capital Investment Bureau. The completed application form and the relevant studies should be submitted to the Foreign Capital Investment Bureau. These documents should be submitted under a covering letter showing the date and number of Ministry's permission referred to in (2) or (3) above.

5. Grace periods are granted only to businessmen and investors in general. The Ministry does not grant grace periods to consulting firms or any intermediates.

6. Expansions of licensed projects do not require the application for grace periods. But the owner of the licensed project will have to submit an Expansion Application Form together with a written justification showing increased market demands and potentialities.

7. Incomplete applications will not be accepted by the Foreign Investment Bureau.

8. The Foreign Investment Bureau will forward the License application documents to the Industrial Licensing Department for evaluation. On receipt of the evaluation report, the documents would be placed before the Foreign Investment Committee which will, in turn, submit its recommendation to the Minister of Industry and Electricity.

APPENDIX
ADDRESS OF GOVERNMENT AGENCIES RELATED TO
INDUSTRIAL DEVELOPMENT

NAME	ADDRESS	TELEPHONE
Ministry of Industry & Electricity	P.O. Box 5729 Riyadh 11127 North of Railway Station	4776666
Deputy Minister for Industrialization Affairs	P.O. Box 5729 Riyadh 11127	4775485
Foreign Capital Investment Committee	P.O. Box 5729 Riyadh 11127	4775302
Industrial Licenses Department	P.O. Box 5729 Riyadh 11127	4775289
Statistical Department	P.O. Box 5729 Riyadh 11127	4775319
Industrial Protection & Encouragement Department	P.O. Box 5729 Riyadh 11127	4775296
Engineering & Projects Department	P.O. Box 5729 Riyadh 11127	4775228
Industrial Cities Department	P.O. Box 5729 Riyadh 11127	4775312
Export Department	P.O. Box 5729 Riyadh 11127	4775445
Public Relations Department	P.O. Box 5729 Riyadh 11127	4775236
General Organization for Grain Silos & Flour Mills	P.O. Box 3402 Riyadh 11471	4643500
Jeddah Branch	P.O. Box 5529 Jeddah	6444933
Ministry of Petroleum & Mineral Resources	P.O. Box 247 Airport Road Riyadh 11191	4787777

NAME	ADDRESS	TELEPHONE
Saudi Arabian Standards Organization (SASCO)	P.O. Box 3437 Riyadh 11471	4793332
Jeddah Branch	P.O. Box 9485 Jeddah 21413	6673740
Dammam Branch	P.O. Box 1893 Dammam 31441	8274127
Chambers of Commerce and Industry		
Abha	P.O. Box 722 Abha	2271818
Bisha	P.O. Box 491 Bisha	6225544
Ahsa	P.O. Box 1519 Ahsa	5820458
Baha	P.O. Box 311 Baha	7350476
Jeddah	P.O. Box 1264 Jeddah	6741100
Al Jouf	P.O. Box 585 AL Jouf	6249060
Jizan	P.O. Box 201 Jizan	3171519
Dammam	P.O. Box 719 Dammam	8345900
Hail	P.O. Box 1291 Hail	5321064
Yanbu	P.O. Box 58 Yanbu	3224257
Majma'a	P.O. Box 165 Majma'a	4320268
Madinah	P.O. Box 443 Madinah	8225380
Makkah	P.O. Box 1086 Makkah	5745775

NAME	ADDRESS	TELEPHONE
Najran	P.O. Box 1138 Najran	5224337
Arar	P.O. Box 440 Arar	6626544
Al Qassim	P.O. Box 444 Buridah Al Qassim	3236104
Riyadh	P.O. Box 596 Riyadh 11421	4040044
Quiriyat	P.O. Box 416 Al-Quiriyat	6423034
Tabuk	P.O. Box 567 Tabuk	4222736
Taif	P.O. Box 1005 Taif	7364624