



#### **OCCASION**

This publication has been made available to the public on the occasion of the 50<sup>th</sup> anniversary of the United Nations Industrial Development Organisation.



#### **DISCLAIMER**

This document has been produced without formal United Nations editing. The designations employed and the presentation of the material in this document do not imply the expression of any opinion whatsoever on the part of the Secretariat of the United Nations Industrial Development Organization (UNIDO) concerning the legal status of any country, territory, city or area or of its authorities, or concerning the delimitation of its frontiers or boundaries, or its economic system or degree of development. Designations such as "developed", "industrialized" and "developing" are intended for statistical convenience and do not necessarily express a judgment about the stage reached by a particular country or area in the development process. Mention of firm names or commercial products does not constitute an endorsement by UNIDO.

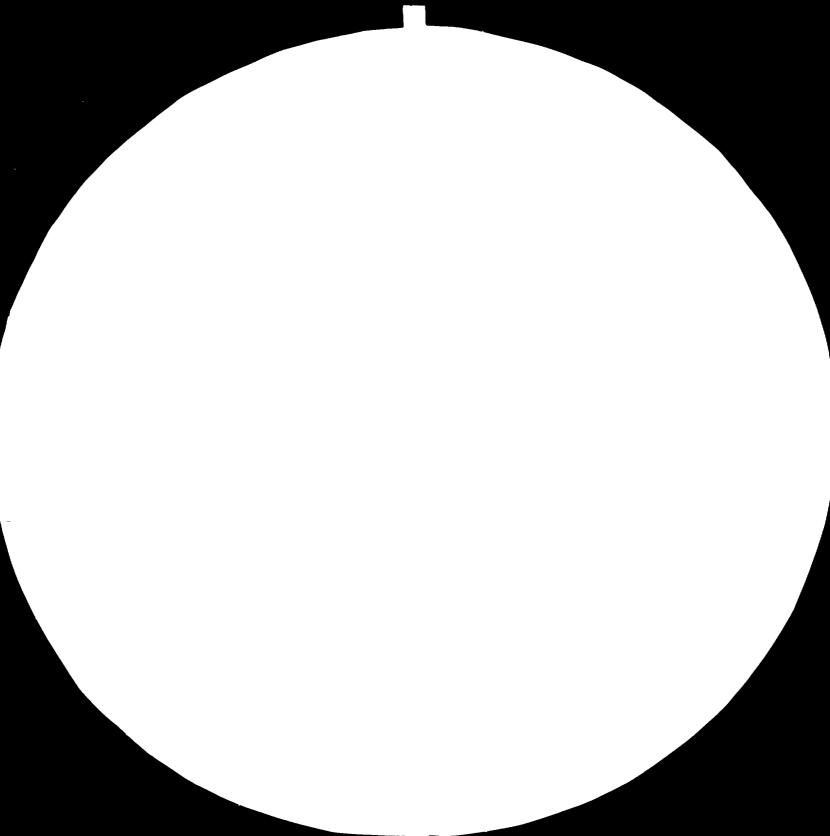
#### FAIR USE POLICY

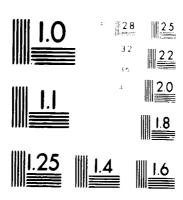
Any part of this publication may be quoted and referenced for educational and research purposes without additional permission from UNIDO. However, those who make use of quoting and referencing this publication are requested to follow the Fair Use Policy of giving due credit to UNIDO.

#### **CONTACT**

Please contact <u>publications@unido.org</u> for further information concerning UNIDO publications.

For more information about UNIDO, please visit us at www.unido.org





#### MICROCOPY RESOLUTION TEST CHART

NATIONAL BUREAU OF STANDARDS, STANDARD REFERENCE MATERIAL TODA ANSLAND TO TEST CHART No. 25 RESTRICTED

# 13125

28 November 1983 English

ASSISTANCE TO THE

CEYLON- LEATHER PRODUCTS CORPORATION

(CLPC)

DP/SRL/81/007
SRI LANKA,

Technical Report: Shoe Industry and Training Management Expert\*

Prepared for the Government of Sri Lanka by the
United Nations Industrial Development Organization,
acting as executing agency for the United Nations
Development Programme

Based on the work of W.E. Cogger,
UNIDO Expert

<sup>\*</sup> This report has been reproduced without formal editing.

POST TITLE - Expert in Shee Industry Training/Management
DP/SRL/81/007/11.07 - 31.7 D.

# funpose of project

The Government has decided to moderaize and expand the operations of Ceylon Leather Products Corporation and improve the production development capabilities of the Footwear Plant.

Assistance is sought in the Training of Managers, Supervisors and Operators.

- Organize and implement a Training Programme for Middle Management and Supervisors in
  - a. Cutting Rose Management and Supervisory
  - b. Closing Ross
  - c. Assembling (Making)"
- 2. Undertake direct training of production operations in Cutting/Making.
- 3. Arrange and prepare training aids for such training and work out suitable sylabus for cutting room, closing room and making department training at relevant levels.
- 4. Introduce samples of work at every stage of operation and formulate suitable product specifications to facilitate introduction of new articles. Give documentation for Quality Centrel.

#### PROJECT

....

In presenting this second report to the Board, Chairman and General Manager of the Ceylon Leather Products Corporation (C.L.P.C.) and Ministry of Industries and Scientific Affairs, I wish to make further recommendations and give fair comments for urgent action to be taken, in order to improve the viability and performance of the Company, performance of the work force and quality standards of the products.

The Factory and Tannery have enormous potential and capable of meeting any challenge by competitors.

The writer in all sincerity points out strongly that the workforce is not made to do the job they are paid for, and lack departmental discipline. There is no supervision worthy of mentioning. Supervisors, Foremen are just not motivated - leadership very much lacking - communication between workers and themselves zero. This is particularly noticeable with the older members of the staff. They are not capable of getting results.

The Expert, on the previous assignment, had a number of Hanagement Trainees passed through his hands - there lies the future Management Team - Recruiting from outside sources - But they must have an Induction Hanagement and Technical skills Training before taking over duties.

A strict code of discipline has to be enforced, so that Trainees are not thrown in at the "deep end" and allowed to learn by themselves and do work for which they are not qualified.

It has been a great disappointment to the writer on his return to see how little had been achieved by his previous training programme. The recommendations made had not been "followed up" e.g. guides and gadgets, sewing aids for closing room not in use, hourly performance records not kept, standard of quality and workmanship throughout the factory at the lowest level.

Reviewing the Expert's project programme, it is impossible for him to complete this memmoth task because of the relaxed attitudes of the workforce, and having to generate and motivate work and methods previously introduced.

The production methodology, plant layout and work-flow can, and will be improved with the modernization programme. However, if the existing system in the factory was "made to work", there could be 100% improvement.

Managerial skills are lacking. This is the weakest link in the chain. In passing, which I hope is fair comment, when a UNIDO Expert is invited to assist, it would considerably enhance the result he achieves if consideration could be given to —

- 1. Having the programme prepared on his a rrival.
- 2. No additional changes in work programme. If required, list priorities.

Yen, materials and machines should be available.

Trainees attending the Management training programme should have a

Counterpart in his department, doing the work target and departmental

requirements. He must be free. At no time should they be permitted

to return to department to attend to duties unless authorized by

UNIDO Expert.

The Expert on this programme has introduced with success a series of "Case Studies" relating to staffs own problems - The participa-tion and communication feed back has improved considerably. I believe this can and will achieve the results we are aiming for - communication - Leadership - Motivation - Technical Skills - Managerial Skills.

# ACKNOWLEDGERENT

The Expert expresses his sincere thanks and appreciation to those who made a generous contribution and assisted in many ways to ensure the assignment was a success, in particular the following:-

# CETION LEATHER PRODUCTS CORPORATION. (C.L.P.C)

Chairman & Managing Director.

MR. LAKSHEAN R. WATAWALA, ACA., FCMA., MBIM., MIIM.

General Meneger

MR. C. BATHWANGALA

Factory Menager

HR. M.H.M. PIYASENA

Asst. Gen. Men.

MR. H.D. SIRIHANNE

Chief Accountent

MR. V. WIJETARATIE

Personnel Kanager

MR. J.A.A.S. RANASINGHE

Sales Meneger

MR. A.J.F. TISSEVEERASINGEE

Meintenince Manager

HR. D.L.H. DAYANANDA

U.N.D.P.

::::::

All members of the U.N.D.P. Headquarters in Colombo.

U.N.I.D.O. Project

All members of the U.N.D.P. Team.

Experts

Project Counterpart

Mr. H. Cholomondeley Ameresekera

Trainces

The Expert places on record the participants attending the training programme willingly accepted the new Technical skills and Methodology. Regrettably they are hesitant to apply the Managerial skills - communication - leadership and motivation. Technical skills are not applied in their daily tasks.

# VISITS

A visit to the Korea - Ceylon Footwear Manufacturi ng Co. Ltd., in the Free Trade Zone was profitable. Mr. D. Cyril Mathaniel, Director/General Manager made the factory open for our inspection.

The purpose of the visit was to study on site the Rubber Factory
Milling Department, Machines and Equipment in preparation for the
C.L.P.C. Modernization and expansion Project. accompanied by
Hr. Thekurta. Much useful information and data was obtained.

The Expert was invited by Rotary International to speak on behalf of UNDP celebrating U.N. Day on the Expert's assignment at C.L.P.C. Also invited as guest speaker to Lions International and Toast Masters Association.

A three day Workshop was held by C.L.P.C. at the Agricultural Research Training Institute. The Expert being invited to attend and participate in the deliberations. The Chairman presenting the Corporation's objectives in the Modernization and Expension Project. A successful exercise and well received.

#### Absentees

----

----

Insufficient people in the department create work-flow problems - components are cut - placed on preparing table and await Foreman (who should not do this job) or spare body to do marking - sorting and preparing boxes.

#### Cutting Manipulation - Methodology

Immediate investigation on cutting methods of cutters revealed the following:

- 1. Damaged knives
- 2. Insufficient knives for the design The operator because of this cuts only one side with knife available. Then he turns the skin over to cut of her foot. It is no wonder, poor quality work is produced. He is unable to see the faults.

#### Insole Foulding

The correct moulds for the various lasts are not avail-able. The operator uses only one size mould for <u>all sizes</u>, all designs. A very serious affect this has on the lasting of the shoe - also sole attaching. Immediate action should be taken to correct this.

#### Design 786

White textile used for stitching back seam taping - with so much waste material split suede self colour could be used.

Stitching Top-line coller - This operation could be improved if a 24 mm self bending tube is used as in design 402. These can be obtained from H/s. Pfaff, Colombo.

# Design D 701 - Boots.

Excessive wastage of good upper material. All knives checked against master pattern - request made to Chairman and Factory Manage r for two (2) sets of metal templates to be made without delay -

1 set to production

1 set to Engineering Dept.

#### PINDINGS

Top Priority must be given by the Engineering Workshop to repair or replace damaged knives - Cutting Room Operators delayed days and often weeks - no action or repairs made - they continue cutting with damaged parts - Result - substandard quality from Closing Room - Lasting and Making Department unable to make a good job with bad fitting uppers.

## Upper Cutting Department

The receiving and issuing of leather and textiles does not function properly. The system in operation is satisfactory, and the Expert feels there is no need to change it. But inexperience of the staff in charge creates many problems which affect the whole work-flow throughout the factory and this has to be made to work.

- 1. Daily plan issued for cutters in sq. ft. is never completed mainly due to :
  - a) Very low grade of hides
  - b) Insufficient allowence made for this
  - c) The Operator and Foreman never take into consideration the loss of pairs but use leather from the next issue. Therefore it is impossible for a correct Profit/Loss to be made of the cutter's ability in manipulating the poor quality e.g.

one day loss in leather issues:

Des. 721 - Black lining 375 ft.

708 - Rum Full Grain 200 "

704 - Pebble 350 "

340 - Coffee Straps 200 "

Grade 6 leather issued.

# Closing Room Steff Training

Every training programme has to meet a certain criteria of on-and-offthe job training.

An on site study by the Expert revealed -

- 1) The quality standard was at a low ebb.
- 2) Departmental order and cleanliness very poor.
- 3) Work-flow completely mixed in parts and sizes. Component parts in boxes not correct and does not operate.

.....

.....

# Closing Room Staff Training (Contd.)

- 4) Supervisory staff unable to communicate with work force.
- 5) Excessive loss in machine performance and not used to capacity.
- 6) Considerable wasteage in leather and sundries.
- 7) Sewing guides and aids not in use.
- 8) Operators' hourly performance not recorded.
- 9) Very low targets achieved work not supervised or controlled.
- 10) Basic skills and manual dexterity not utilized.
- 11) Preparation of sewing boxes and components parts not done correctly.
  Only besic parts put into box.
- 12) Machinists wonder about looking for Tongues, Eyelet stays, small parts, etc.
- 13) Quality Controller not technically skilled in Closing Room Making Cutting Section. Crash course to be de-vised.
- 14) Quality checking not strict substandard work passed to Haking Department.
- 15) Good housing much below par uppers end material on floor department and equipment untidy.
- 16) Insufficient lighting for machinists. Existing equipment could be lowered to give wider spread.
- 17) Chipped and missing parts on leather and lining parts.
- 18) Worn markers for aprons 412.
- 19) Textile Vamp lining does not fit. New knife required Design 416 410.

==

....

Work-flow in Closing Room most irregular. Too many unnecessary moves by Machinists. Machines badly placed for work in hand.

Cutting attachments on Post type edge trimming and fitting linings not efficient, knives not kept sharp and machines not efficient.

Skiving widths too wide and badly executed.

Stitches too large on most operations  $\frac{11}{2} - 2\frac{1}{2}$  cm on D N S Boots,  $3 - 3\frac{1}{2}$  cm on standard work.

Hourly performance records not kept. Machines not used to capacity.

Factory discipline much to be desired. Order and cleanliness throughout the factory very poor.

Code marking dices and plates bedly worked - needs replacing.

Too many sewing machines are without adequate lighting and extremely difficult for Machinists as the lighting in department is poor.

No sample boards or specifications on display - Foreman's responsibility. Two needle flat bed machines not used to capacity.

Upper and bottom cutting clicking blocks in poor condition. Urgently

All cutting knives should be cleaned and given thin coat of oil. In the workshop climatic conditions have caused them to rust. Also they

need plaining level. Knives broken and demaged because of this.

Not sufficient wooden horses in department to allow for leather preparation for complete plans ready for cutters.

should be in racks as per design (complete).

Leather weste thrown on floor. Ressian bags should be provided for each cutter and removed daily.

# Leather Upper Cutting Devertment

Receiving of leather from Tannery short supply required for daily plan .

Considerable difference in substance of leather - D.H.S. printed.

Leather received very dry texture creates stitching and lasting hazard s.

Issuing of daily plans - this should be prepared on material with cutter's name - quantity issued -assortment - and cost allowence.

Adjustment of the upper cutting machine - excessive wear on the plastic cutting blocks.

Standardization of upper and bottom cutting knives.

Heavy duty only 33 mm Normal requirement 19 m

Demaged cutting knives - poorly welded by Engineering section - shape of knife not correct to pattern specification issued by Designing Department.

Majority of cutting knives used on D M S production need to be sharpen-ed.

Cutting Operator do not cut complete components and fully utilising the skin when on cutting table - large pieces cut - rest of skin deposited on floor for another cutter.

During knife making it would seem overheating takes place - material is brittle - life of knife shortened by this.

Sock knives for D M S production range 5 - 8 comp-letely worm out and damaged beyond repair - To be replaced by 19 mm knives.

# FINDINGS (Contd.)

.....

Counter knives do not have centre V for insertion into upper - modification required.

Design 416 - Textile wamp and tongue not satisfactory - modification made to stitching methodology and skiving.

<u>Design 416</u> - stitching methodology incorrect for Intacking Derby vemps - This if corrected quality improves.

<u>Design 402</u> - badly fitting counters - pattern and new knife made - improved quality - stitching method changed.

<u>Design 416</u> - Marker for Apron stitching 6 mm difference - modification to designmentern and knife.

Boots 701 - damaged back strap and quarter knife.

No hourly record of Cutters' performence and productivity - Introduced.

No profit and loss of material issued and received - Introduced.

<u>Outters</u> - cutting indiscriminately and not following stretch of leather - Excessive wasteage.

Grading of leather much to be desired.

Considerable difference in colours, especially for expert orders.

No identification for matching colours supplied by Tannery. This should be controlled at source.

Calculation sheets and costing information not correctly processed by Departmental Read.

Excessive wastage in DNS Embossed Leather. Vamp pattern too large. Urgently nee correction 7721 design.

#### INTRODUCED

## New designs "Waste Leather"

- Using waste D M S Pebble print design 406 Mens casual shoe was cut, stitched and produced and submitted to Chairman and Factory Manager for approval.
   One Trainee cutter has been given this task. A daily plan of 50 pairs is envisaged.
- 2. Childrens sandal des 176 given approval. Trainee cutter will be responsible for producing full range size 5 8.
- 3. Design 416 Approval given by Chairman and Factory Kanager for new set of Upper and textile vemp knives. This shoe is now a saleable product and inside shoe quality enhanced by the modification.

A breakdown in suitable buffaloe bends from the Tannery has been overcome by careful selection of good grades from stockroom previously rejected by colour difference and after sole attached these are painted self colour and acceptable standard of quality.

\_\_\_\_

#### INTRODUCED

- 1. Using waste leather one cutter employed in Training Room producing childrens' sandals 176/8 Arm stitching required this can be done by trainee Machinists Des. 178 2/5 = 2.35.00 6/8 = 2.37.00
- Textile Vemps new set of knives introduced creases end folds eliminated - Quality of product enhanced.
- 3. Methodology for stitching tongues corrected.
- 4. Corrected Intacking Methodology for Derby Style 416.
- 5. A systematic checking of all cutting knives against "Master Pattern".
  All necessary repairs and alterations made.
- 6. Stitching guides re-introduced for Ek seams, sandal work and where required for accuracy. Foremen in department failed to make Operators use them.
- <u>Design 402</u> Creases in counter lining eliminated by new and modified counter knives.
- Design 416 Stitching methodology modified and corrected for Derby intacking. Eliminating creases in linings.

  Tongue stitching completely reorganised new method of single stitching tongue to apron after top line stitching and lining fitting second line added saving of double tongue lining and textile.

  Modification to textile vamp eliminati-ng creases, also single substance material in flexing and pressure point.

#### RECOMMENDATIONS

<u>4:::</u>...

Tanning Quality - considerable variation in substance, leather generally dry and hard, not sufficient oil etc., performance and quality impeired in closing - Making department - D M S Army boots.

A Mulling chamber for conditioning uppers should be operational at all times. The climatic conditions demand this.

A Trainee Foremen is presently cutting sendel uppers, design 196 for experience. The Expert strongly recommends he continues and obtain further skills in leather manipulation, provided he is supervised and given a daily target. He can be up-graded into cutting production work.

There must be a "follow up" to his programme and a "feed back" of his progress demanded.

#### Middle Men gement Training

Daily lectures have been held, supported by on site practical exercises especially in regard to Upper Cutting Manipulation. These have been particularly interesting and successful. Case studies of the trainee's departmental problems proved to be interesting and stimulating and each participant is doing the actual job.

The writer feels if these could be continued and in greater detail and depth, the trainees will learn to associate the technical and managerial skills with their job of work.

#### Mini Making Department & School

With the Modernization and Expansion project to commence in the near future, Management could consider using the Training School Sewing with the Making Department - Lasting roughing finishing for stick on footwear would be ideal.

Alternatively, having started Childrens' sandals, cut and made from waste material, this could be sited here. Another alternative could be, all pilot and trial runs could be made here.

# RECOMMENDATIONS (Contd.)

\_\_\_\_\_

# Mini Meking Department & School

Finally, the Expert feels the machines and equipment are not being fully utilized. Management could recoup training expenses by inviting Garment and Shoe Manufacturers to send their staff for training at a fee of a few hundred rupees per person. This would keep the C.L.P.C. staff fully employed and use of the School for which it was designed.

As requested by the Chairman, the writer has produced a possible work-flow and organization chart for consideration to fit in with the Modernization and Expension Programme.

As can be seen, it involves a major change and siting for all the production units.

The writer would suggest, the moving should be arranged to be done step-by-step starting with Bottom and Upper Manipulation followed by Closing Room and Making.

The movement should be organized to take place during a weekend or holiday period. Exact siting of machines should be made ready for work force to start on Monday morning.

#### RECOMMENDED ACTION

.....

---

## Leather Meniculation

Strict control on the daily target despatched from Tannery. Unnecessary delay throughout factory when plan is not delivered complete.

<u>DMS Leather</u> - very dry texture - Investigate formula for shortage of oil and chemicals. Substance and quality needs controlling.

Issuing of cutters' daily plan - It has to be supplied complete. No accurate costing in Profit/Loss can be made until this is achieved.

Grading of skins - It would greatly improve the cutter's target performance if higher grade skins were supplied for him e.g. Grades 2/3. Presently issued D and grade 6.

<u>Planned</u> maintenance on all clicking presses - some machines in very poor mechanical condition, not having been overhauled for many years.

<u>Plastic Cutting Blocks</u> - With correct cutting pressure, these will last for years. Engineering department should check these at least once a week.

Democrack Cutting Knives - Regular inspection against Master Pattern desirable weekly. One person should be made responsible to do this weekly and report all damage to F/Production Manager for immediate action. Regular sharpening is essential.

Short of cutting knives - False economy by the designing department in providing insufficient knives for the cutting department e.g. counter knives should be for two sizes only - not the full range.

THIS Boots shortage of knives and damaged, the cutters HAVE TO REVERSE the skin to cut the opposite foot. This is an impossible situation and should not be tolerated.

The cutter - to do his job correctly should have a complete set of cutters, so he can manipulate the skin correctly. As he does not have these, he cuts what he has and the rest of the leather put aside for someone else to complete - costing is impossible.

# RECOMMENDED ACTION

# Short of cutting knives (Contd.)

Workmanship received from Engineering Department on knife repair is of a very low standard, over welding - overheating - cutting edges not neatly filed for producing good components - the standard is unacceptable and should not be tolerated.

<u>Design 416</u> - The cut and knife components are completely different to the design e.g.

- 1. Original design overley was for leather edge binding with the eyelet saddle straight on the Top line - with rounded quarter for eyelets on the bottom and heavy stitching.
- 2. Modifications were made to simplify the closed upper, but knife design was not changed.
- 3. Closing room is producing a two rounded quarters made from this straight edge Result Vanp and quarters do not fit together.

Designing Department to modify the -

- 1. Seddle and lining knives, giving both round corners
- 2. Correct the large slit for the insertion of linings (this is too big).
- 3. Modify tertile lining vemp, so this can be stitched as normal.
- 4. Intacking for this design should be "L" shape, 5 stitches x 1 x 4.

Size merking with paint is not very satisfactory. Expert suggests a series of VS be put into knife e.g.

Left and Right components should be marked by V on the inside for easy identification.

#### RECOMMENDED ACTION

# "Documentation" Costing and Specifications

1. The existing betch card system presently in operation is adequate for complete control of loss and profit in Upper and Bottom manipulations.

The following procedure is essential for its success :-

2.	The clerk when preparing t	the Batch Card	<u>iusi</u>	include the	following
	information -				

Department Plen Batch Card Number ... Design Size Range ... Amount of leather issued for order

Loss Cost per square foot &. ...

3. The Foreman in charge of department issues only the quantity of leather for the order to the cutter.

If more leather is required to complete the order, this has to be recorded on the Batch Card e.g.

# Exemple

::::::

100 sq. feet Leather issued required to finish order 20

Loss on order 20 sq.ft. @ E.20/-

4. The Foremen of department should have a record book for all extra leether issued deily. This book should be submitted to Costing Department and Factory Manager for filing and future reference.

120

# RECOMMENDED SCHOOL

Modernization and Expansion Project

The Expert has drawn up the attached work-flow plan.

It will be seen, a major move/change will need care-ful planning and organising and in no way should it be attempted in one 50.

Stage I Upper and Botton Manipulation

II Closing Room

III Meking Department

......

				-					<u> </u>	
	STOCK ROO							STOCK	i T	<u></u>
		• •		1					}	
										, !
2		. •	Γ						]	II
										]
Z.							22 ) 			
		59617							<u> </u>	7
				1						
		-								<del>-</del>
2		& CP (43.	9							[II]
							İ			<b>-</b>
-					<del></del>		 		<u> </u>	٦_
		Menro		; ; ;		ž				
				5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	ļ					
ļ — — <u>—</u>				٠.	·					1
2				-	ļ	4				
		CUPPING				MATERIAL		_		
)	·									
			44	2			Ì			
] ;   d_			- - - - -				7			
		Stample					_			
1001		< Mandel	176					UPPER (	27714	
,					j					
- 22			-	-			_			
		ROUGEINE			1			HAND	ŮTTIMA Í	
				1	į		•			]
		Stovenin	<u> </u>				_			ŀ
							=			ات
		GRINDIN	•					Skivi	:	-
									·	
				i				STAMPING	7 16050	7.
					-			Pre175:86	Se ilin	!
	<u> </u>	Gunti Comit	<del>]</del>			, <del></del>			CONTRACT.	
[ ] ; · · · ·	ING	; ; (wati		i						:
	ATIOM HEL	PULATION	!		ļ	•		liko ez diakii ti	} K3ZIKT	<u> </u>

	ند د				:	• • • •		<b>a</b>
. /	a		<b>a</b>	•	æ			п
	<u>a</u>	SANZAL	MAEINA					-
•	ŭ		— i ; i					1
	ធ							E
	=							<b>a</b> •
<b>3</b>								
		Crosing	200 <u>×</u>			M	KIN4	
			. 👊		C.			u
	<b>.</b>							ព
ر در زیمی در ا						:		
1					PMS	FECTION		

DESIGN	CG	<b>53</b> (B	HUNT F.G.	NAKED	KATAI	LINING	
20/S	105	346				73	
s/1	250					148	
703	37	519				69	
704	41	282				143	
706		325				99	
721	41	575				192	
402	273					30	
708			273			149	
783	251					119	
7 <i>9</i> 5	282					148	
120 Boys Group 2	147					59	
Group 3	173					56	
Group 4	188					<b>56</b>	
7%			230	30		<b>3</b> 0	
782	241					59	
936	_,,		24		65	69	
9 <b>2</b> 6	<i>5</i> 7				65		
362						48	
357	25				48	12	
181 Boys Group 4	89				48		
50 Group 1	115						
Group 2						,	
Group 3							
_	27				44		
364 79	. 303					<b>3</b> 0	
786 366	,•,					49	
	239	)				42	
412	158				65		
831 704 P	41		•		-	1 43	
704 P	71		•				

==

# LEATHER PRICES

				Grade 4	Grade R	Grade D
Corrected Gra	in Upper	Leather	1.6 - 1.8	10.30	9.71	9.13
Enbossed			w	8.63	8.11	7.62
Naked	**			8.75	8.25	7.76
Hanting Calf	Saede	10	n	10.60	9.96	9.36
Kattai				12.36	11.62	10.92
Kattai Enboss	ed			12.24	11.51	10.82
Lining Leathe	r			7-41	6.97	6.55

-----

## LEATHER GRADINGS - C.L.P.C.

GRADE	% OF CUTTING VALUE
1	95% and Over
2	85% 95%
3	75% 85%
4	65% 75%
R	55% 65%
D Calculation based on 'D'	45% 55%
E	35% 45%
<b>F</b>	35% Below
rejected leather	. 25% - Below

\*\*\*\*\*\*

#### CONCLUSION

.......

A great deal has been achieved on this assignment. However, the Expert expresses his disappointment that more could, and would have been achieved if his job specification had been less. It covered a too wide a range of activities.

Wishing to give the Corporation satisfaction, every effort was made to show some results in all areas.

The Upper and Bottom cutting manipulation was only scratched on the surface, mainly due to irregular supply of leather and absentees - Performance records difficult to assess - costing Frofit and Loss for the cutting operator very difficult - random checks and controls indicate considerable savings.

The up-grading of the Foreman in this department to Leather Grade in the Tannery in the opinion of the Expert is a mistake. He was efficient and had fair control of the workforce. Also he had been on the previous Management Training Course. It would have been better to have retained him in this position with increased status or increment. The factory's main loss is in this department - only the best Supervision is good enough.

The Management training programme was delayed two weeks - no preparation had been made for them to be engaged or released from their departmental duties. For future T/programmes more attention should be given to planning and organising the programme.

Utilization of waste and raw materials being a major part of the assignment, the Expert introduced design 179 Childrens San-dals using "all waste" leather uppers and "dead stock" for buckles trims, soleing and bindings. This should not be allowed to lapse. Trainee cutters and Machinists can complete daily target as part of their training.

Sample and specification boards have been made and introduced in the closing room. This could help improve quality standards.

# CONCLUSION (Contd.)

A Quality Conference held for several days had to be cancelled due to lack of support by staff members.

For the betterment and improvement of quality, it is essential this be introduced by Management at the earliest (See sample record of a daily conference).

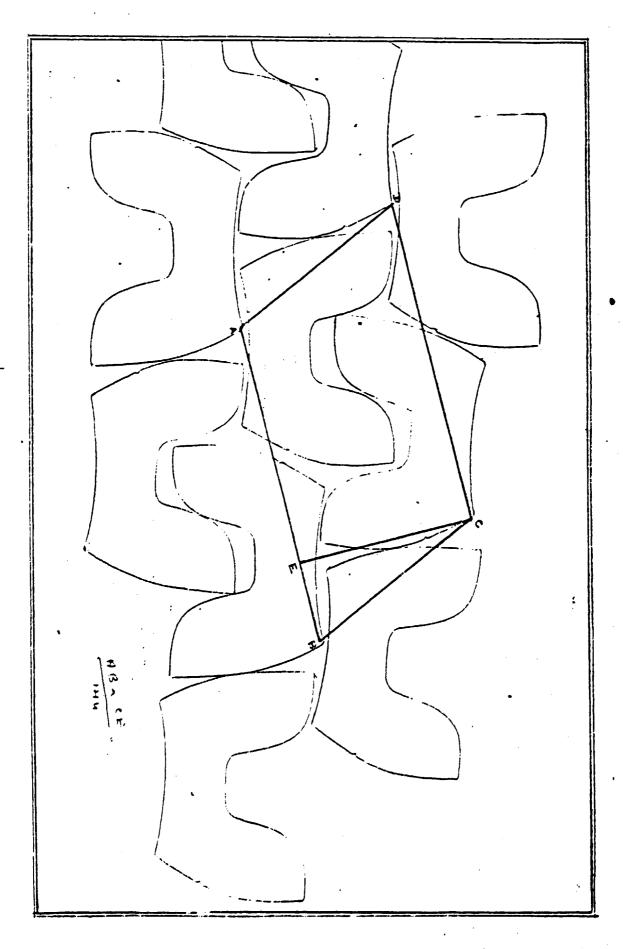
Finally, Management should keep these points on the Top Priority list and enforce factory discipline with positive action.

#### Staff Training

....

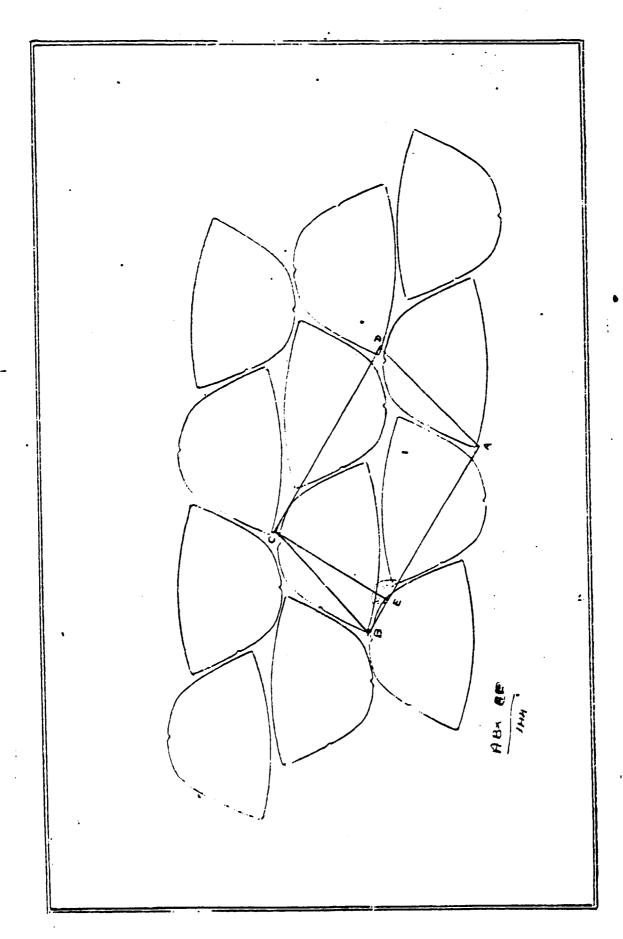
# Training People :

- 1. Develop forces of competent industrial talent.
- 2. Provide skills necessary to make a profit and stay in business.
- 3. Train Managers to deal with new, better educated and more sophisticated breed of workers.
- 4. Anticipate Menagement needs.
- 5. Provide training that is new in concept form and impact.



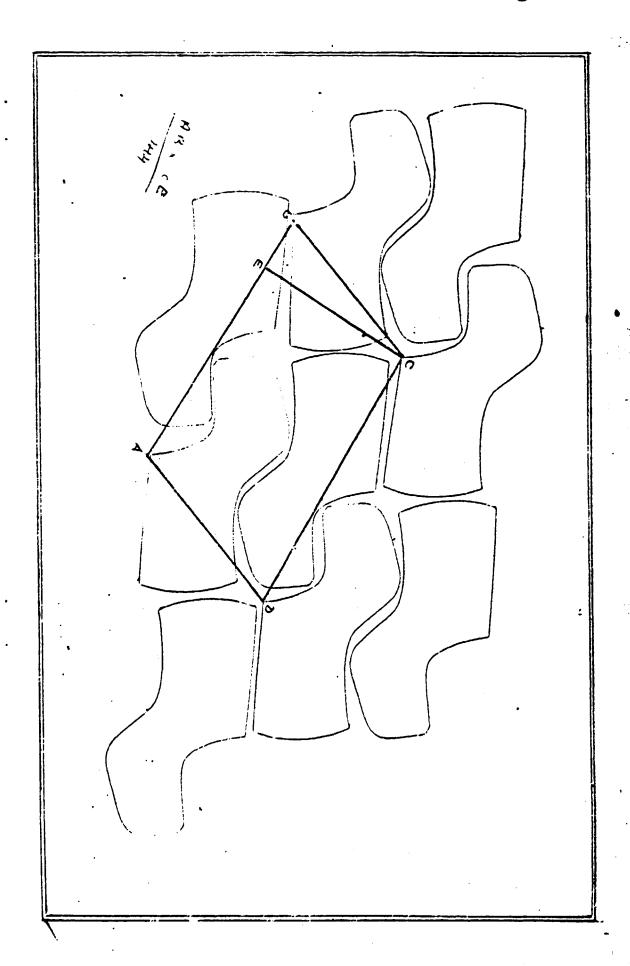
.....

.....



.....

.....



....

:... ::: •

# ESTIMATE STAFF REQUIREMENTS IN CLOSING DEPT.

# 400 deily Des. 795

1.	Preparing	1. Preparing
2.	St Becks	2. Herking
3.	R/D/B Seam	3. Stitching Back
4.	St Lining & Vamps	4. RDB Seam
5.	St Decoration S/N (2)	5. St Back Strap
6.	St. Vamp Cverlay	6. St Counters 2
7.	Lining fitting T Top line	7. St Tongues
8.	Eyeletting	8. St Eyelet fixing & Tongue
9.	Intacking 2	9. St Bickles
10.	St Oxford Venp & Ort. (2)	10. St Straps
11.	Checking	11. St Toe Caps 2
12.	Lacing	12. Eyeletting
		13. St Vamps 2
	Total 16	14. Lacing
	Allowance for absentees 4	15. Checking
	Total 20	Total 18
	64 D -2- 5 G -1-1 400	Allowance for absentees 4
	St Deriy & Casual 400	Allowance for absentees 4 Total 22
1.	St Derby & Casual 400 Preparing	
	•	Total 22 SANDALS/CHAPPELS 800
2.	Preparing	Total 22
2. 3.	Preparing Marking	Total 22  SANDALS/CHAPPELS 800  1. Preparing
2. 3. 4.	Preparing  Marking  St Back Seem	Total 22  SANDALS/CHAPPELS 800  1. Preparing 2. Straps
2. 3. 4. • 5.	Preparing  Marking  St Back Seem  R D B Seem	Total 22  SANDALS/CHAPPELS 800  1. Preparing 2. Straps 3. St Counters
2. 3. 4. 5.	Preparing Marking St Back Seem R D B Seem St Lining	Total 22  SANDALS/CHAPPELS 800  1. Preparing 2. Streps 3. St Counters 4. Decorations
2. 3. 4. .5. 6.	Preparing  Marking  St Back Seem  R D B Seem  St Lining  St Tongues	Total 22  SANDALS/CHAPPELS 800  1. Preparing 2. Straps 3. St Counters 4. Decorations 5. Joining Vamp/Qrt.
2. 3. 4. • 5. 6. 7. 8.	Preparing Marking St Back Seem R D B Seem St Lining St Tongues Fit linings & Top line 2	Total 22  SANDALS/CHAPPELS 800  1. Preparing 2. Straps 3. St Counters 4. Decorations 5. Joining Vamp/Qrt. 6. Cem. Straps/Preparing 3
2. 3. 4. 5. 6. 7. 8. 9.	Preparing Marking St Back Segm R D B Segm St Lining St Tongles Fit linings & Top line 2 St Decoration - Aprons (2)	Total 22  SANDALS/CHAPPELS 800  1. Preparing 2. Streps 3. St Counters 4. Decorations 5. Joining Vemp/Qrt. 6. Cem. Streps/Preparing 3 7. Rivoting 2
2. 3. 4. 5. 6. 7. 8. 9.	Preparing Marking St Back Segm R D B Segm St Lining St Tongles Fit linings & Top line 2 St Decoration - Aprons (2) St Eyelet Stay & Orts 2N (2)	Total 22  SANDALS/CHAPPELS 800  1. Preparing 2. Straps 3. St Counters 4. Decorations 5. Joining Vamp/Qrt. 6. Cem. Straps/Preparing 3 7. Rivoting 2 8. St Insoles/Socks 2
2. 3. 4. 5. 6. 7. 8. 9. 10.	Preparing Marking St Back Seem R D B Seem St Lining St Tongues Fit linings & Top line 2 St Decoration - Aprons (2) St Eyelet Stay & Orts 2N (2) Derby Intack (2)	Total 22  SANDALS/CHAPPELS 800  1. Preparing 2. Straps 3. St Counters 4. Decorations 5. Joining Vemp/Qrt. 6. Cem. Straps/Preparing 3 7. Rivoting 2 8. St Insoles/Socks 2 9. Back lining/Lacing
2. 3. 4. 5. 6. 7. 8. 9. 10. 11.	Preparing Marking St Back Seem R D B Seem St Lining St Tongues Fit linings & Top line 2 St Decoration - Aprons (2) St Eyelet Stay & Orts 2N (2) Derby Intack (2) Eyeletting	Total 22  SANDALS/CHAPPELS 800  1. Preparing 2. Straps 3. St Counters 4. Decorations 5. Joining Vemp/Qrt. 6. Cem. Straps/Preparing 3 7. Rivoting 2 8. St Insoles/Socks 2 9. Back lining/Lacing

Total 18
Allowance for absentees 4

Total 22

Total 15
Allowance for absentees 4

Total 19

Mr. W.E. Cogger, UNIDO Specialist has instructed S. Piyeratne Silva No.764, working in Dept. 220 to do some practical training in Dept. 241 on 18.10.83. He was also instructed to make a note of all the work he did in the department. Accordingly it was done and this is an English translation forwarded herewith pl.

This Section produced only Gents' Cemented shoes. The uppers required for the job are supplied by Dept. 231, 232 and Component Bank.

- (1) Upper end Insole cementing. (application by M/c.)
- (2) Loading of lasts (Placing lasts in the racks evailable in the conveyor.
- (3) Insole tacking (Tacking of insoles with lasts)
- (4) Toe cap
- (5) Countering (application of teepol on uppers)
- (6) Cutting insoles (by hand)
- (7) Lasting (by pulling over machine)
- (8) Side lasting
- (9) Removing tecks
- (10) Toe lasting (fixing neils on the toe by m/c.)
- (11) Seat lasting (Fixing nails round the toe by m/c.)
- (12) Pounding up (cutting the sole by machine)
- (13) Upper roughing (roughing round by machine)
- (14) Application of Filler (Cementing and fixing tan piece)
- (15) Cementing (application of solution in side)
- (16) Sole Cementing (application of solution on the rubber sole)
- (17) Application of solution on the heel and fixing the sole on to the upper.
- (18) Sole pressing (by machine)
- (19) Last removal (by machine)
- (20) Edge trimming (cutting out the extra material)
- (21) Heel trimming (cutting off the extra material)
- (22) Reel scouring (by machine send paper)
- (23) Edge scouring (by machine sand paper)
- (24) Removal of solution (by hand)
- (25) Application of dye

.....

- (26) Inserting insock lining
- (27) Application of Upper dressing (spraying uppers)
- (28) Checking (marking the Production Report after every hour)
- (29) Lecing and boxing.

The Batch card sent either by Component Bank or by Dept. 231 to the loader of this Dept. is next sent to the Checker of Dept. 241B. This checker (241 B), despatches the number of finished pairs to Shoe Stores.

# DEPARTMENT 220 - BOTTOH CUTTING - SOLE HOULDING OPERATIONS

Houlds	Size	
9007	5 - 12	in use only size 12 - others deneged.
2007	5 - 10	
5001 )	$6 - 4\frac{1}{2}$	
5004 )	(6-7-8) (9-	-10-11)
	(12.13.01)	(2. 3. 4½)

# Lests not in use

----

.....

## DAILY QUALITY CONFERENCE

Date: 25th Oct. '83

# DEPT.

.....

- 240 1. Pulling over
  - 2. Fitting of sock
  - 3. Poor finish
- 242 1. Loose leather
  - 2. Poor edge trimming
  - 3. Counter stitching
  - 4. Poor finish (408)
  - 5. Solution on the straps (231)
- 241 1. Crease lining
  - 2. Poor finish
  - 3. Heel lasting
  - 4. Pulling over (412)
  - 5. Demage by the cutting line
  - 6. Demage Toe Puff
  - 7. Folding top line

## SPECIAL UNIT

- 1. Reel obtaining not even
- 2. Centre shorn little heavy
- 3. Stitching of socks (needs a gui

402 - Pulling over no proper shape

W.E. Cogger UNIDO EXPERT

# REPORT

# Specimen Copy

# Re-cap Closing Room & Upper Cutting Performance

25th Oct.	No production recorded	
26th "	Total stitched	680
	No cutting recorded	
27th "	Total Uppers stitched	1182
	Upper cutting	247
	DMS Boots	135
		382
	Dept.	
28th "	232 - Sandals	130
	231 - 416 des etc.	220
	233 - Boots	325
	250 - Closed Uppers	260
	Total	935
		=====
31st "	230 - Closed Uppers	80
	231 - des 783/410	75
	<b>232</b> -	270
	233 - No record	_
		425
1st Nov.	230	145
	231 Qut	75
	22	160
	233 No record	
		380
A.1 V	27.0	
2nd Nov.	230	245
	231 Cut 232 Power	100
	232 PO 4	115
	233	80
		540

=='

# CEILON LEATHER PRODUCTS COPPORATION

Shoe Factory, 1987 October, 18th.

Mr. W.E. Cogger, UNIDO Training Expert.

# TRAINING PROGRAGE - BY MR. COGGER

Following trainees (from 17th October to 4th November) have been assigned to follow the training programme prepare d by you.

1)	Kr.	Ameresekara Cholomondley	- Counterpart
2)	Ħ	P.R.D. Rodrigo	- Mangement Trainee, Comp. Dept.
3)	Ħ	S. Somewardene	- Lesting & Assembling (K.T.)
4)	18	S.K.G. Guruge	- Menagement Traines, Closing
5)	11	A.C.D. Senenayake	- Technical Trainee
6)	11	D. T. D. Nagahawatte	- do -
7)	11	W.H. Hettierachchi	- do -
8)	Ħ	C. Withanege	do -
9)	*	W. Dharmasena	- Asst. Production Manager - Lesting Dept.
10)	*	Clement Dias	- Foremen - Upper Component
11)	**	Vincent Joseph	- Foreman - Lasting & Assembling T/School
12)	Ħ	Piyaratne Silva	- I C C - Upper Component (Sewing) (ABSERT)
13)	# .	R.T. de Silva	- Marketing Department (Sales)
14)	Ħ	Gamage	- Technical Assistant Q/C Dept.
15)	#	D.B. Chandrewathie	- Costing (Calculation)
16)	#	R.M. Jayesiri	- Typist

Sgd:/...

FACTORY NAMAGER, S/F

Copies to: Chairman.

General Manager.

Fersonnel Manager.

