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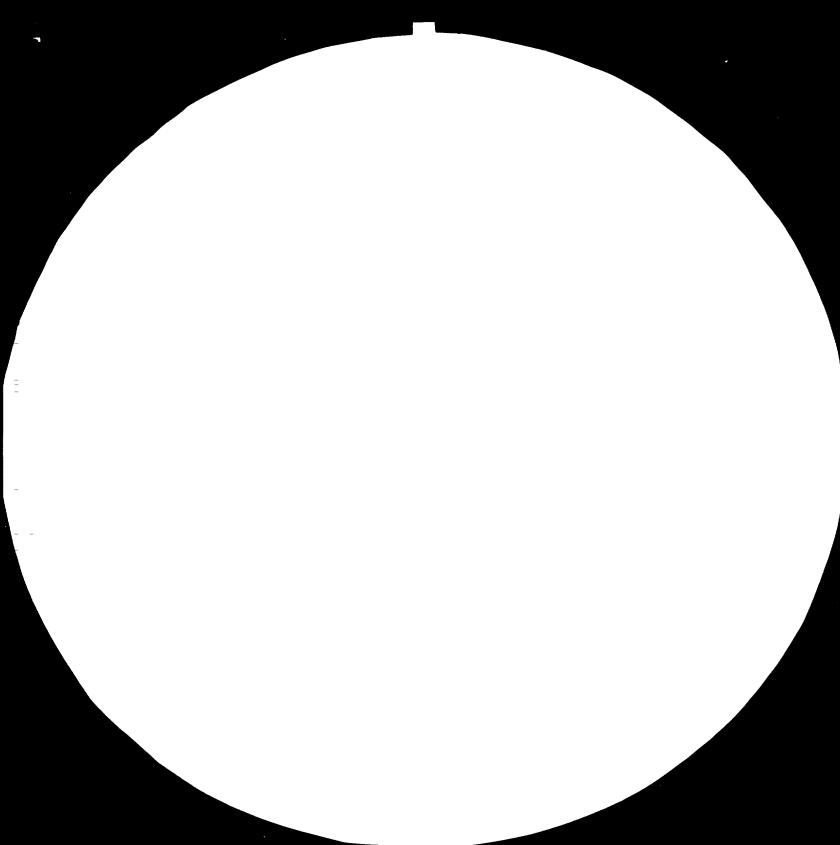
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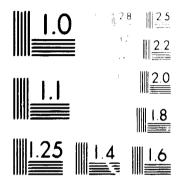
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ENGLISH

APPRAISAL OF "THINGS JAMAICAN'S" MANAGEMENT NEEDS

Report on a courtesy visit +o

Things Jamaican Ltd., Kingston

from Cctober 10th to Cctober 16th 1982

Prepared by

Prof. Dr. Rudolf EDER for the United Nations Industrial Development Organisation

Vienna

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This report has not been cleared with the United Nations Industrial Development Organisation which does not, therefore, necessarily share the views presented.

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1. INTRODUCTION

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In the 1960's, a company, Craft Things Jamaican, was established to see to the orderly marketing of craft items manufactured through the then by the Government initiated "100 village programme".

In 1968, a new company, "ThingsJamaican Limited", was incorporated to take on the interests of "Craft Things Jamaican" and to fulfil the following functions :

- (a) re-organize craft development operations in Jamaica;
- (b) promote craft work through research, design, production and marketing of quality craftwork with a Jamaican motif for both the tourist and local markets; and
- (c) operate as a commercially oriented enterprise.

At the height of its operation, Things Jamaican was employing 950 persons at its Bumpor Hall factory and its associated out-stations.

Following 1972, Things Jamaican gradually declined; it lost many skilled personnel and artisans.

In 1978, in the light of massive increases in unemployment, attention was once more focussed on the craft industry. The Government developed a programme whereby craft projects handled by the Social Development Commission would be taken over by Things Jamaican. The main objectives of an Emergency Production Plan were to :

- (a) raise employment by 5.000 persons within four years.
- (b) increase the number of full-time employees in the industry, in order to raise per capita income of the artisan and resulting in a 100 % increase in value of output.

A decision was taken to re-name the organisation "The National Institute of Craft (INCRAFT)".

The Plan of Action 1978/79 showed the following targets :

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- (a) transfer of Social Development Commission projects to INCRAFT;
- (b) development of a strong marketing organisation ;
- (c) setting up of a design centre for the craft industry;
- (d) strenghtening of the Bumper Hall Things Jamaican operation as the base for the commercial operation of INCRAFT;
- (e) setting up of a central clay facility and a wood drying kiln;for curing and drying of lumber;
- (f) setting up a replanting programme for fibres;
- (g) control of harvesting of black coral;
- (h) introduce quality control techniques throughout the industry.

Only few of these objectives were achieved and INCRAFT continued its downward slide. Employment decreased from 950 in 1970 to 150 in 1980, quality deteriorated; notwithstanding, production of some items continued unabated and without planned direction. In 1981, a comprehensive programme for the re-development of the craft industry has been decided by the Government.

"Things Jamaican Ltd" - the firm was changed again - will have to play a major role in implementing the programme, mainly in training, marketing and promotion of craft products.

"Things Jamaican" has been - among other institutions - transferred to the portfolio of the Prime Minister, where a special unit has been established to co-ordinate the development programme for the craft industry with the Social Development Commission of the Ministry of Youth and Community Development. Since 1981, operations of Things Jamaican have been improving and expanding continuously and employment has been increased to over 250. Both expansion in number of employees and in functions call for a reappraisal of management needs, the purpose of the visit to Jamaica.

2. FINDINGS

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Since 1981 Things Jamaican has been growing and improving operations. The staff almost doubled, many new designs have been developed and new products put into production. Co-operation between the different departments their coordination and the overall management have become more difficult. Repeated changes in the top management have taken place. The various and complex functions of Things Jamaican have different operating requirements. These circumstances cause problems, which may be called normal, but call nevertheless for an urgent action to increase efficiency of operations. The circumstances identified on the spot and in discussions at all levels require a comprehensive Organization and Human Resources Development Programme that includes:

- (a) a thorough analysis of activities within Things Jamaican;
- (b) development of an appropriate organizational structure and of management procedures;
- (c) formulation of the management information and control system ;
- (d) (eventually) formulation of an integrated management system that includes planning, human resource development and process management.

3. RECOMMENDATIONS

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- (1) It is recommended that the Prime Minister's Office decides to have the above mentionned actions (a)through (d) executed. Assistance through UNDP-UNIDO could be envisaged.
- (2) It is recommended that a competent consulting firm or private consultant will be commissioned to do the job.
- (3) The following steps or development phases and corresponding minimum man-monther requirements are recommended :

1st step : activities analysis and systems analysis (1 man-month);

- 2nd step : conceptual phase of the development of the organizational structure and the management procedures ; formulation of the management information and control system (1 to 2 man-months) ;
- 3rd step : implementation of the organizational structure, management procedures, and the management information and control system (1 man-month);

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Further steps : according to the result, further steps may be necessary or desired to check the progress in implementation, the need of changes, etc. Such a need may come up some time after step 3. This will entail an in-depth review and evaluation of the implemented steps suggested in the foregoing.



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