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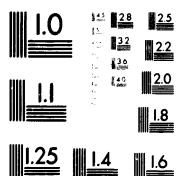
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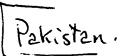
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REGIONAL NETWORK FOR PRODUCTION, MARKETING AND CONTROL OF PESTICIDES IN ASIA AND THE FAR EAST DP/RAS/82/006



Technical report: Consultation on research and development

for pesticide production in Pakistan*

Prepared for the Government of Pakistan by the United Nations Industrial Development Organization acting as executing agency for the United Nations Development Programme

> Based on the work of Karoly Szabo, consultant on pesticide

United Nations Industrial Development Organization Vienna

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I. INTRODUCTION

The Government of Pakistan fully recognizes the importance of healthy and productive agriculture in the global development of the national economy and accordingly gives high priority to the agricultural sector in its development plan. This is understandable since agriculture is still the largest sector of the economy which provides about one third of the GDP and gives work and a living to about 57 percent of the national labour force. In addition, about one third of the foreign currency earnings derive from this sector. In spite of this the production level of agriculture is rahter low, even when compared to other countries in the region.

The reason for this goes back to inadequate physical inputs both in quantitative and qualitative terms. With the exception of an outstanding irrigation system extended practically to the entire Indus river basin, the use of fertilizer, pesticides and mechanical equipment is considered inadequate. The use of agro-pesticides in Pakistan began with a few hundred tons in the early 1950's. This figure passed 8000 tons/year by 1980. Government subsidies amounting from 50 to 57 percent of the total cost of pesticides and application equipment, and a very ambitious aerial application scheme implemented by the Government played a predominant role in this growth. However, not all went well with this sytem; storage facilities were inadequate, distribution was ineffective, application equipment substandard and scarce and the farmer, who had no chance to choose the pesticide he could have trusted, remained uninvolved and unconvinced of the importance of using pesticides. In 1980 the Government withdrew the subsidy on the sale of pesticides to farmers, which first resulted in a sharp drop in the use. however, during the subsequent years the sale of pesticides, handled entirely by the private sector, has been again steadily increasing and is expected to amount to Rs. 740/- million in 1984.

The fast increasing demand in pesticides, which with the exemption of a relatively small amount of DDT and BHC based insecticides manufactured locally, is basically satisfied by imports, alerted the Government to examine if local pesticide production could be expanded by reconstruction or restructuring present facilities, in order to provide a larger variety of products useful in agriculture and public healch.

In order to support and secure a well planned and coordinated development of local pesticide industries it is also important to establish

or reinforce research and development organizations, institutions having a responsibility in production, use and control of pesticides.

The Pakistan Agricultural Research Council (PARC) seems to be well positioned to undertake the task of coordination in this complex matter. They already have an important coordinating role at the national level in the Regional Pesticides Development Network in Asia and the Far East (DP/RAS/82/006), a UNDP/UNIDO sponsored project, in which Pakistan participates. The subject consultant mission has been requested as part of the Regional Project Programme with the following terms of reference:

<u>Title</u>: Consultant on R & D for Pesticide Manufacture

Duration: One month

Duties: 1. Review the status of the pesticide industry in Pakistan

- 2. Study demand and supply in pesticides
- 3. Review pesticide research and development in the country relevant to pesticide induscries.
- 4. Recommend possibility of local production of widely used pesticides.
- 5. Explore possibility of conversion of existing DDT/BHC plants to multi-purpose pesticides production units.
- 6. Any other items to be mutually agreed by the Government of Pakistan and the consultant concerning research and development on pesticide manufacture.

In the opinion of the writer the findings and recommendations of this mission on points 4 & 5 have to be followed up by appropriate techno-economic or feasibility studies before final conclusions could be reached or decisions made by the competent authorities. On reviewing the terms of reference of the mission in the Ministry of Agriculture, it has been decided that the report should touch upon all policy, technical and marketing matters, which directly affect, and potentially hinder, the development of the local pesticides formulation and production industries. It was also suggested that this report should be used as background paper for an inter-departmental consultation, including the Ministry of Agriculture, Finance, Sicence and Technology and Production as well as pesticides formulation and production industries, to be convened in the near future. This consultation should work out the guidelines for attending current government policies and regulations as well as commercial and field practices, considered counter-productive for the farmers and to the establishment, expansion and operations of domestic pesticide manufacturing and formulation industries.

II. GENERAL ECONOMIC CONSIDERATIONS

Pakistan, in its strugle to accelerate the economic development of the country and to narrow the gap with industrially developed countries, faces many handicaps such as a stratified traditional society, an insufficient level of literacy and a modestly affective agriculture, which is supposed to be the backbone of the economy. The Government has been well aware of these problems and since 1955, in all Five-Years Development Plans assigned the highest priority to strengthening the country's infrastructure of energy, dams, irrigations, electric power, transportation, communication and education. While high attention was given to industry, agriculture, particularly food production, was singled out as a vitally important branch of economy in the development of the country.

Pakistan's natural resources consist of its land, extensive reservednatural gas, some petroleum, rock salt, coal and iron ore. Agriculture is the most important contributor to the economy, mainly in the Indus river basin which is one of the largest irrigation systems in the world. It employs 57 percent of the population and provides 33 percent of the national income. Major crops are wheat, rice, cotton, maize, sugarcane, jute, gram and horticultural products. Self-sufficiency has been achieved in wheat and a substantial proportion of the rice grown is being exported. Similarly an increasing share of cotton grown and processed is exported, rice and cotton (raw and processed) being the top foreign exchange earners among the agriculture products. Of Pakistan's total area about one fourth is arable and cultivated, 14 percent of the total area, nearly 60 percent of the cultivated land is irrigated. About two-thirds of the irrigated area is in Punjab, the remaining third in Sind province. The per capita cultivated area is less than one acre and since population growth rate, particularly in the rural area, is still very high, may sink lower.

Twenty five of the farms are under 5 acre in size, 62 percent are 5-25 acres and 13 percent over 25 acres. Thus a large portion of farms are too small to obtain optimum benefits from modern inputs such as mechanization, fertilizer and pesticides, tools and equipments.

The Government drive to achieve full food self-sufficiency has already resulted in a 15 percent increase in the acreage of food crops. The cotton growing area also has grown by about one fourth during the last 10 to 15

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years. Yields per acre of most major crops have shown in increase during this period but are not among the best ones among the developing countries of the region. (For some relevant indicative figures refer to Annexes 1, 2, and 3).

Industry: Particularly light industry, has grown rapidly in the 1960's, thus cotton textile production is the largest employer of labour. Industrial chemicals, fertilizer, cement production and petroleum refining have been also developed, accounting for about one fifth of Pakistan's GNP. The most important industrial chemicals, which could serve as raw materials or intermediates for the production of various pesticides include chlorine, caustic, sulfuric acid, oleum, hydrochloric acid, kerosene fractions, acetic acid, short chain alcohols, benzene, toluene and xylene. The latter being also an important solvent for liquid pesticide formulations. Inert minerals, useful as carriers and diluents in solid pesticide formulations, are also available in a good selection and quality.

<u>Foreign Trade</u>: Pakistan imports capital good for development efforts, industrial raw materials, consumer goods and some food products. Foreign trade policies have been gradually liberalized as the country consolidated its balance of payment, primarily through export earnings mentioned above and bilateral economic aid. As regards pesticide imports financial rules favour the import of finished products instead that of the raw materials needed in the local production and formulation of pesticides, thus providing no incentives for local industry, but rather constraints.

Labour Force: About one fourth of the labour force, an estimated total of twenty five million, is unemployed or under-employed. High illeteracy rate further aggravates the situations in the rural area where opportunities for non-farm occupations are scarce. All this, results in a substantial under-utilization of manpower resources. The development and utilization of Pakistan's vast human resources is one of the greatest challenges to the national leadership. An educational reform in 1972 and the subsequent nationalization of all educational institutions at primary, secondary and college level were steps taken by the Government in order to cope with this crucial problem. However, the drain of professionals and skilled workers, who seek employment in Arab countries or the West, causes shortages in these categories.

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III. GOVERNMENT POLICIES RELEVANT TO THE DEVELOPMENT OF PESTICIDE INDUSTRIES

A. The Pesticide Legislation and its Enforcement:

 Pakistan has established its Pesticides Registration system in 1971 by Ordinance No. 11/1971 which also regulated the import, manufacture, formulation, sale, distribution and use of pesticides. This Law has been supplemented by a statutory notification (SRO 1187 [I] 73) issued by the Ministry of Food Agriculture and Cooperatives in 1973, and amended by Ordinance No. XII of 1979.

The Law requires that in order to qualify for registration, candidate perticides must be cleared by PARC's Federal Pesticide laboratory by analytically confirming the claims concerning chemical composition and physical properties made by the applicant. For the purpose of this clearance the Director of Federal Department of Plant Protection shall ask for larger samples for field trials to be conducted for two crop seasons (i.e. two years) by at least two Provincial Plant Protection Institutes in collaboration with the technical representatives of the applicant. The results of the field trials are submitted to a technical sub-committee headed by the Director of Federal Department of Plant Protection for evaluation, based on which the Agricultural Pesticides Technical Advisory committees (APTAC), the head of which is the Federal Secretary of Food and Agriculture, makes the final decision concerning the registration of a product. The whole process requires two to three years.

Since the Ordinance and the Rules came into effect, several experts, task forces, interest groups and agencies have scrutinized, and often criticized the registration procedure. Outside critics generally believe that they are too complicated and unnecessarily tedious (USAID study on Plant Protection in Turkey, Iran, Afghanistan and Pakistan, 1972, and ESCAP report on Basic Supply and Marketing Data on Agro-Pesticides in Pakistan, 1971). The USAID research team saw no value in committing valuable research talent to field testing of compounds with synonymous active ingredients (but different trade names) and suggested that mammalian toxicity, primarily acute toxicity should be given more weight in approving or not approving a pesticide. In view of the inadequate availability and use of protective clothing and masks specified in the statutory notification of 1973 for the application of pesticides (para W/18/2) and of limited research personnel resources at provincial level, these observations and suggestions seem to be very valid.

Representatives of the industries, in particular the local enterpreneurs both in the private and public sector, gave voice of dis-satisfaction with the registration procedure in connection with two points:

- (a) Extensive field testing requirements for commodity pesticides already registered and used in the country under a diffirent trade name (see reference to USAID report) and
- (b) Registration of pesticides by a brand name.

Objection to the tedious field testing requirement for commodity pesticides seems to be a legitimate complaint voiced by local industry, as no investor or enterpreneur could afford to erect manufacturing facilities, only to produce a representative sample for field testing and then keep his facilities and capital idle for two years (i.e. two crop seasons). This would be an economic nonsense. Long field trials would also necessitate employment of technical experts by the applicant to cooperate with the provincial research personnel in the organization and implementation of the field tests. This could easily amount to an additional cost of twenty to thirty thousand US dollars, further aggravating the position of a local applicant and leading to disinterest in manufacture. Obviously this situation is also against the interest of the national economy and requires rectifications. An accelerated registration process for locally produced commodity pesticides limited to chemical identification, aging, physical and laboratory biological tests would seem to be a reasonable basis for resolving this problem.

As for the registration under brand names, this is a universally accepted practice and in effect a tool for protection against adulteration and misuse of pesticides. However, it is also a common practice to show both in the registration document and on the label of the pesticide the common name of the active ingredient, not only the chemical composition, in order to give guidance to dealers and facilitate the choice by the users.

Only if these amendments are clearly stated in the Act of registration, it can be hoped that local investors would consider establishment of new pesticide production facilities. Local production of widely used commodity pesticides meanwhile should lead to increased competition, suppression of prices and less dependence on supplies from foreign multinational companies.

2. A recent study on the implementation of Pesticide Legislation carried out by a committee of specialists under the directive of the Chairman of the PARC/ Secretary ARD/ also concluded that since the Ordinance and the Rules have been in operation for more than a decade, a revision based on past experience and developments mainly caused by the transfer of pesticides distribution and sales from public to private sector, would be timely and necessary.

Other points raised by the study relate to improving the administration of the pesticide legislation and the technical research facilities for biological efficacy, residue analysis, toxicology and environmental – implications.

As regards the administration of Pesticide Legislation, one has to ---concur that in the present organizational setup, the Deparmtent of Plant Protection has responsibility, both in administrative and professional sense, beyond their means. The operation of APTAC and its Technical Sub-Committee could also be improved by providing a broader technical base for and streamlining their operations to meet all requirements both in the extent of coverage and time efficiency of their work. In this respect creation of an independent Federal Agency or body under the Agricultural Research Division of the Ministry of Food, Agriculture and Cooperatives, which would have the sole authority in the administration of the Pesticide Legislation and would integrate all technical services needed in the enforcement of the legislation, would be a logical and practical step. However, inclusion of all toxicological and environmental studies in the programme of any such agency would again lead to stratching too thin their technical and human resources and cause inadequate performance of the institutions. Besides, toxicology studies would be justified only on new compounds and compositions which have not been exhaustively examined by other agencies, endowed with ample financial and technical means required for this type of work (e.g. multinationals, US, Europe, etc.). Use of foreign toxicology data is a common practice even in developed countries except for very special local conditions and requirements if such exist (e.g. extreme climatic, use pattern, socio-economic factors etc.).

- 3. On the other hand much more attention and effort seem to be justified in enforcing the Pesticide Law. The Ordinance and the Rules are comprehensive and well designed documents and devote great attention to the control of pesticides approved and marketed in the country, but in fact little or perhaps none of the relevant provisions are presently enforced or carried out. The establishment of an appropriate number (at least one in each province, perhaps two in Punjab) of quality control laboratories seems to be a minimum requirement. These laboratories should carry out continuous and routine random inspection and analysis of marketed pesticides first of all at distributors and dealers' level. According to one estimate, taking in consideration that some 200 formulations are registered which are being handled through five storage plants, twenty distributors and about 500 dealers, until they reach the farmer, for exerting an adequate control at all distribution levels about 24000 analyses would be required, or about one hundred samples a day. This divided among five quality control laboratories, would, mean 20 to 30 samples per day, which should not be difficult to handle by relatively small teams of technicians. For sampling pesticides on the market, inspectors could be used as outlined in the Ordinance of 1971. However, it could be an economically better and more efficient approach to entrust the task of sampling to extension officers, who spend a substantial portion of their time on duty in the field.
- 4. The number of brands and formulations presently registered stands around 200, and as more are coming every year (Annex 4) it seems to be a legitimate question if the farmers do not get simply overwhelmed by the multitude of brand names and associated promotional activities. One way to minimise this danger would be to show the common name, not the chemical composition of the active ingredient, on the lable in bold printed letters as large and eye catching as those of the brand names, (apparently registration is already being done by common name, too).
- 5. Most of the agro pesticides being toxic material, their sales and handling should be only in the hands of qualified and licenced dealers. This could be achieved by organizing training courses for the dealers on a regional and mandatory basis followed by granting the licences which would clearly state the legal and moral colligations (code of conduct) of the dealers vis-a-vis the customers (farmers). Repeated offenses of this code should lead to the revocation of the licence. Pesticide

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manufacturing and importing companies would be required to cover the cost of the above training courses. The principle of using only qualified and licenced dealers in the distribution of agro pesticides could be incorporated in the Ordinance and Rules.

6. Conditions permitting (i.e. if appropriate pilferage proof sealable containers in all required sizes would become available) the sale of agro pesticides from open containers should be forbidden with severe legal consequences such as withdrawal of dealers licence to reduce the danger of accidental poisoning and product adulteration.

B. Financial Policies

Current financial policies regulating the import of pesticides and other materials required for their manufacture such as adjuvants, solvents and carriers, containers and packaging materials are entirely counter-productive for the development of a local pesticides manufacturing industry in any form or stage.

In 1980 the Government stopped importing pesticides by Government tenders and since then imports are left to the private sector based on the recommendations of the Provincial Plant Protection authority. When the tender systems was abandoned, the import of pesticides and auxiliary materials has been regulated by the Ministry of Finance. According to these regulations which are very complex, finished products could be imported with a 10 percent duty while components of the finished pesticide products, such as technical active ingredients, needed in the local production, adjuvants, carriers, surfactants and packaging materials or containers carry a duty charge from 20 to 115 percent. Even local components of pesticides formulations, such as xylene, a solvent commonly used in liquid emulsifiable concentrates, is being taxed to the extent of 10 percent sale tax. The same solvent as a component of finished products is not taxed when imported in such forms.

The multi-national pesticide companies, who import an overwhelming proportion of the pesticides succeeded in their lobbying efforts to get the finished pesticide products exempted of all duties and taxes thus enlarging the gap in tax and duty charges between finished products and raw materials. As a result, a very large segment of the domestic formulation industry stopped operation because they could not keep up their competitiveness. Even those multi-national companies which established formulation facilities in Fakistan are doing little if any local formulation for the very same reasons, although they may not admit it publicly.

These conditions created an almost monopolistic situation for the big international concerns, who can import products without substantial competition and set arbitrary sales prices. In fact many of the pesticides imported in Pakistan have sold at prices exceeding by 20-100 percent the world market prices or even prices set by the same companies in not too far away Asian Countries (Annex 5)

Local formulators trying to get a share of the market have to import the technical active ingredient, adjuvants and other auxiliary products, with duty and sales taxes levied on these products in the magnitude of an aggregate 30 percent. Furthermore, imported packaging materials (polyethlyene bags) and metal aluminium sheets or containers carry and agrregate 115 percent duty, sales and surcharge taxes, rendering local formulation⁷ operations nearly impossible.

Some local enterpreneurs would like to undertake not only the local formulation of pesticides, but also the production of some active ingredient. They are facing the same situation. On each intermediate, duties and taxes are levied which are practically prohibitive and result in stifling any local initiative.

Obviously this situation required urgent attention and rectification if the utilization of existing local facilities is to be saved and erection of additional production units is to be encouraged. It would be quite normal to reverse the present system and levy a duty on all imported finished products which are or could be formulated in the country, while exempting the local products of such charges.

A similar scheme could be applied to the manufacture of technical active materials. Formulators and distributors could be induced to use locally manufactured ingredients in their final products if such ingredients are a part of the formulated composition and domestically available. Protective tariff policy would be considered internationally acceptable in such cases. Presently, there are only two active ingredients locally produced or produceable, BHC and DDT. Imports of any combination containing these ingredients should be discouraged by duty levied on such imports. The same tariff proteciton could be extended to any pesticide technical active ingredients manufactured domestically in the future.

The problem of mecal containers deserves an individual evaluation because liquid formulations requiring such packaging materials are highly popular in the country and probably account for more than 80 percent of the current consumption. Local formulators presently would have to use containers manufactured domestically by a semi automatic (semi-manual) process. A large portion of this production, put at about 30 to 50 percent, is defective and develops leakage during transportation or storage. This leads not only to substantial material losses, but opens an easy way for adulteration and for accidental poisoning.

Initiatives to obtain an import licence for an all automatic metal, preferably aluminium, bottle making machine have been blocked with the explanation that in the domestic production of containers utilization of manual labour to a potentially maximum extent is an imperative principle. These arguments leave out of consideration the loss of work opportunities of a several times larger work force in half a dozen of formulation plants, which cannot operate at capacity because of the poor quality and inadequate selection of the local containers. A reasonable solution to this problem should be found very urgently if a permanent or long lasting damage to the local pesticide formulation industry is to be avoided. The logical solution would be to authorize the import and installation of one or more modern, fully automatic aluminum bottle making machines and the duty and tax free import of an adequate amount and quality of aluminum sheet for local industries. Duty and tax exemptions are presently granted to metal and polyethylene sheets used for the local manufacture of agricultural implements, sprayers and fertilizer bags. Metal pesticide containers should be included in the same scheme.

IV. FESTICIDE DEMAND AND SUPPLY

There is no reliable information on the consumption of agro pesticides in Fakistan, thus it is practically impossible to define current or to project future demand. The situation is further complicated by the fact that imports and highly subsidized sales before 1980, were handled by Government agencies (Department of Plant Protection and Department of Investment Promotion, and Supplies) and procurement figures could be misleading because:

- a) large quantities of pesticides remained unsold
- b) substantial losses occurred during transport and storage.
- c) stocks which exceeded recommended sheiflife, have been (or should have been) disposed of. For example in 1976, 14000 tons of pesticides were imported and according to some reports, stocks dating back 6-15 years are still around in some storage places.

Sales figures compiled since 1980, when Government subsidy stopped and sales were handed over to the private sector, are also meaningless because in the transition period sales have drastically dropped and have still not entirely recovered although the yearly growth rates were excep= tionally high (30 to 110 percent), thus useless for establishing and plotting trends:

| Year | Sales/million rupees | Increase % (approximate) |
|------|----------------------|--------------------------|
| 1930 | 100 | |
| 1981 | 250 | 150 |
| 1982 | 330 | 30 |
| 1983 | 570 | 80 |
| 1984 | 740 | 30 |
| | | (Forecast) |

Statistics released annually by the government on "spray hectares" can be also misleading because they do not necessarily cover full season protection of the same given area. For instance one or two sprays in a cotton field may prove useless, the real requirement could be five to six applications.

Estimates based on crop areas are also unreliable because of socioeconomic factors. Small farmers, who are not equipped either fianncially or technically to carry out chemical plant protection measures, are still engaged in cotton production, sometimes with disastrous results. Crop areas belonging to these farmers cannot be included in the demand column under present circumstances.

And finally consideration of farm sizes, in connection with crop areas, as a definite indicator of demand is not a reliable guideline because cultural

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customs and processes vary widely in the country from one pocket of land to another. Cotton, the cash crop demanding the most extensive application of pesticides, primarily insecticides, is grown on about 1,900,000 ha. It is also believed to take about 90 percent of all insecticides sold in the country. Based on this, sales organizations estimate that presently one third of the cotton growing area gets only one treatment calculated on country-wide total acreage. However, demand cannot be put eighteen times (3 x 6 treatments) higher because of the above mentioned socio-economic and local conditions and circumstances.

Pesticide distributors are optimistic that the market growth will continue at a rather brisk rate (20-30 percent p.a.) for a number of years, but nobody volunteers or ventures to make a projection.

Beside cotton, rice, sugarcane, tobacco, fruits and vegetables, and maize represent significant current and potential markets for pesticides. Wheat, the largest crop in the country is just emerging as a market primerily for herbicides since human resources cannot be indefinitely stretched for hand weeding. In view of this it is possible that in five to ten years sales will double again. This looks also likely based on consumption figures in other countries in the region which are usually higher per crop area unit than in Pakistan. A potential surge in the use of herbicides could also substantially contribute to this process. According to estimates of local rormulators herbicides may take 30 percent of the total pesticide market in three to seven years.

In the public health sector the control of the malaria vector represents a substantial insecticide requirement. DDT was used from 1960 to 1976/77 periodically alternated with BHC. Due to mosquito resistance to these products, malathion is being currently used at the tune of 5-600 t/year. However, malathion is more expensive and signs of incipient resistance against malathion have already appeared, on a trial bases mosaical spraying is carried out with propoxur, benthiocarb and landrin, all much more expensive than DDT or malathion. If malathion resistance continues to grow, substitution will represent a great problem according to WHO local officials. It is hoped that by then the resistance to DDT will subside making its use once again possible.

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The supply of pesticides is secured to a large extent by imports. Except DDT and BHC, there are no commercial domestic manufacturing facilities. Conditions at Nowshera DDT plant have deteriorated to the point that it has lost its potential production capabilities except for formulating DDT 75 percent W.P. The Ittehad Pesticide Plant at Kala Shah Kaku (Lahore) is out of operation since February 1980 and both the BHC and DDT plants, with installed capacities of 1400 and 1300 t/year respectively, could be reactivated. These quantities could be readily consumed in the country, if marketed through an efficient distributor and dealers network with proper promotion.

On the other hand, most of the larger multinational foreign pesticide companies are represented in Pakistan and have strong sales. Most of them import finished products by own local offices and seem to dominate the _ market. Since pesticides sales are much dependent on crop seasons credits, the capital strong multinationls enjoy an edge over their local competitors. Although most multinationals have local formulation capacities, either own facilities or through an agent (joint venture), outside granular and dust formulations, relatively modest portions of their sales are locally formulated for reasons given in chapter III. In 1982, 1104 tons of active ingredients were sold, in 1983 this figure rose to 1525 tons, an increase of about 40 percent. The sales value grew by 80 percent which can be explained by the introduction of several new pyrethroids, products of high unit price, but used at lower concentrations and dosages. Inflationary forces also played some role in this steep sales value increase. A common problem for all local formulators, be it associated with a multinational company or not, is the container. Hand made seams of metal containers often leak (up to 50%) causing considerable waste. Attempts are made to glue the seams that is supposed to hold tight under factory conditions, but may prove ineffective when it comes to transportation. It is highly recommendable, that the Government cooperates with pesticide formulators to find an economically acceptable quick solution to this problem.

In general it can be staced that the private import and distribution system is up to the task to provide adequate pesticide supplies for the agricutlrue, with the exception of some seasonal spot shortages. The companies also carry out an agressive sales policy providing crop-seasonal credit to farmers and technical advice to the dealers. They apparently meet their calculations partly because sale prices of pesticides in Pakista. seem

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to be in many instances considerably higher than the world prices, or even prices in other countries of the region. Other tools to promote sales consist of giving generous commissions to the distributors and dealers.

Besides the bad quality containers which cause serious losses in liquid formulations very popular among farmers, dealers may represent another weak link in the chain of distribution of pesticides supplies. As mentioned before training and licencing may overcome this defficiency. Training costs could be carried or shared by industries.

V. THE PESTICIDE INDUSTRY IN PAKISTAN

A. Local Manufacture of Active Ingredients

There have been only two commercial scale pesticide active ingredient manufacturing plants in Pakistan. The Nowshera DDT Plant and-Ittehad Pesticide in Kala Shah Kaku (Lahore), both belong to the Federal Chemical and Ceramics Corporation Limited (FCCCL), a holding company of Karachi.

Nowshera DDT Plant

It has been commissioned in 1954 with UNESCO assistance to provide DDT 75 percent WP for the malaria vector control, with a capacity of 600 t/year technical DDT. The plant had a monochlorbenzene (MCB), a chloral and a DDT (condensation) production unit and WP formulation facilities of 2500 t/year capacity. The entire production of the plant was procured and used for the malaria vector control campaign implemented by the Gomment. When in 1977 the use of DDT for this purpose stopped because resi ance of mosquitoes developed, the company was left with substantial technical DDT stocks, of which 400 tons are still there. The plant as such is inoperational since 1978, some equipment (the chloral plant) is used for other production purposes such as $Al_2 (SO_4)_3$. The liquid formulation capacity was temporarily used for producing malathion 50 EC, until the US Aide programme stopped.

Since becoming idle the MCB plant has been stripped, the chloral making glass lined equipment is still in place and partly usable, the condensation unit requires substantial repairs.

As the company was exclusively working for the government anti-malaria campaign (public sector) it has never set up a marketing division or hired a marketing manager. This is one of the main reasons why the 400 t. technical

DDT is still in stock. Faint efforts have been made to sell this stock as 25 percent EC through a distributor with little success. One explanation could be insufficient promotion and unattractive return for the distributors deriving from low commission (8 percent) and low unit price (about 40 Rs/1). Obviously distributors and dealers push in the forefront products on which return is much greater, like a product which sells for 150 - 250 Rs. per litre possibly with a commission of 20 to 30 percent. The technical management of the plant is well qualified and would like to restart DDT production. However, this does not seem to be possible because:

- a) monochlorbenzene, oleum and sulphuric acid would have to be transported to Nowshera from Lahore, a costly long haul;
- b) in the present private marketing system Nowshera would not be equipped to compete because of constrains on promotional activities and structural weakness at this state owned company;
- c) reconstruction of the remaining incomplete facilities would cost at least about 12 to 15 lakhs.

Instead consideration could be given to manufacture dichlorvos (2,2 dichloroethenyl dime-hyl phosphate) and trichlorofon (dimethyl 2,2,2, trichloro -1- hydroxy-ethyl phosphate), both direct derivatives of chloral, in the existing chloral making and chloral distillation facilities which are in working condition. The problem of marketing would still exist unless the technical materials or end-products were passed on to Ittehad Pesticides for marketing. A third possibility being considered by the Plant Management and FCCCL is a foreign offer to utilize the chloral plant for the production, basically formulation, of detergents working with imported technical concentrates. It would require a thorough techno-economic analysis to evaluate which of the three possibilities, including the production of aluminum sulphate, would be technically and economically best. The formulation facilities of Nowshera are uniquely suitable for the production of DDT 75 WP. Therefore, their preservation is important. They could be the key to exports to countries of the region where DDT is still used for mosquito control in this form, preferentially recommended by WHO. For a list of equipments available at Nowshera please refer to Annex 6.

A much more drastic, solution would be the privatization of the company, in other words selling the plant to a private interest.

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Ittehad Pesticides (IP)

Ittehad Pesticides is on the same site with Ittehad Chemicals (IC), its history has much common with the Nowshera DDT plant. Its DDT production plant was commissioned in 1964 with an installed capacity of 1320 t/year. It started as a profitable operation. The production was based on chlorine coming from the electrolysis plant of IC, which did not have use for the 50 t/day chlorine, and the product was sold to the malaria control and to Government sponsored agro-pesticide programmes. The MCB unit's capacity is 8 t/day, but only 3 t/day have been required for DDT production. To make use of the large excess of chlorine, a BHC plant was erected and commissioned with Stauffer know-how, producing 1400 tons/year of a 23 percent gamma product, a uniquely good technical quality in worldwide relation.

In 1977 the use of DDT and BHC for mosquito control has been suspended, in 1978 the Government subsidized agro-pesticide procurement and distribution scheme started to phase out, in 1980 the Government subsidies stopped and the distribution and sales of pesticides were given to the private sector. This hit hard at IP who had only a scant marketing operation. Production in both plants stopped in February 1980 leaving IP with 1000 t. DDT and 1400 tons BHC in stock. However, no real marketing effort followed. First it was hoped that the National Fertilizer Corporation and National Fertilizer Marketing Limited would take over the marketing, but BHC/DDT proved to be too small for them to generate genuine interest. The bad publicity given to BHC/DDT, which bordered some times a hysteria, and the competition by the private sector proved to be disastrous in 1979/80. In 1980/81 a turnabout materialized through greater marketing efforts and inclusion of Zimeon, a Lahore private distribution company, in the scheme, resulting in three times better sales than in 1979/80. Sales have been continuously improving ever since. DDT is being sold to agriculture, mainly cotton growers as 25 percent EC in xylene solution and in combination with Zolone (14 and 27 percent EC) BHC as cotton dust and wettable powder, also in combination with Sevin (Sevidol, Annex 4). Finally the company finished 1983, after several years of losses, with a modest profit (Annex 7). Current BHC and DDT stocks amount to 400 t. each, and probably will be sold during 1984.

Since both plants were closed down in 1980 their reactivation will take some time and the repair may take six months and cost about Rs. 7 - 8,000,000. It would be important to maintain the continuity of the flow of DDT products

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for agriculture, lest the farmers loose interest in using them. It would be therefore advisable that IP take over the stock of Nowshera when their own stock is exhausted to be able to keep up deliveries next year, which hopefully will increase beyond the amount of DDT in stock.

In view of the extensive cotton growing in Pakistan the future of the BHC/DDT plant seems to be safe. There is still quite a campaign behind the stages against these products but fortunately not as exaggerated and hysteric, as it was earlier. In this respect it is noteworthy that both in India and China DDT and BHC are used in the agriculture from 15 to 100 times higher rate. It could be also of interest to note that recent studies concluded that much of the DDT residues reported earlier, may have been erroneously attributed to DDT, since PCB's could not be distinguished from DDT by instruments available earlier. A recent study carried out in Taiwan also indicates that the 50 percent lifetime of DDT in soil under tropical conditions is only about 6 months, much shorter than under temperate climates. In view of this it would be advisable to start the reconditioning of these plants as soon as possible, beginning with immediate preventive maintenance works. (A recent statement of FAO on the use of DDT in agriculture is attached as Annex 11).

B. Local Formulations

On paper there are a dozen local formulation plants, but only nine seem to be active to a varying extent at the moment (Annex 8). For over a decade granular pesticides dominated the market in Pakistan. With the private sector operating the market the farmers' preference has been given more weight and EC's seem to have come up on the top of the contest, because they are easier to handle than WP's or granulars, particularly if the applicators are not of high quality. This is a strange situation, because still very little, perhaps not more than 1000 t/year EC is being locally formulated in Pakistan. The reason is high cost of components (solvents, active ingredient, adjuvants, etc.) because of duties and sales taxes and non-availability of good quality and satisfactory choice of containers. With these justifications most EC products are currently imported, although the domestic formulation capacity several times exceeds the current demand, (Annex 9). Practically no wettable powder is formulated presently, they are not popular with farmers and often plug-up the sprayer heads, repeated cleaning of which is a nuisance to the farmer. The main cause of this phenomenon can be found in the low quality of sprayers.

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Granulars (Diazinon, Thimet, Disulfoton, Birlane, etc.) are still formulation to a large extent in the country using sand and brick-chips as a carrier and the coating method. Since granulars usually contain not more than 10 percent active ingredient, their import involving transcontinental transport would be very costly and could increase prices exorbitantly. Since the country is endowed with adequate granular carrier resources this formualtion activity is likely to continue strong, for a while. Many of the inert ingredients and some auxiliaries used in conventional formulations are available in the country. For details please refer to a report by Dr. S. Zafar Masud appended as Annex 9. Measures, primarily financial policy changes, that could revitalize the EC formulations industry in the country have been discussed under chapter III/B. It would consist of dropping sales tax and duties on imported components of pesticides formulations and the packaging materials needed, sales tax on xylene, a solvent produced by the National Refinery Limited, at Karachi, and caking appropriate steps to set up a local leak-proof container production line, using duty free metal sheet. Early corrective actions in these matters are highly desirable. In addition to the above conventional type of formulations, there are sporadic initiatives to introduce some new type of formulations such as flowable concentrates, imported and repacked locally for the time being (Farm chemicals 60 percent owned by Ciba Geigy).

Formulation capacities in all conventional types by far exceed the local requirements (Annex 9). Appropriate Government policy promoting the utilization of these capacities to the fulles possible extent would be required.

A rather unique type of activity is being initiated by a Karachi enterprise, A.G. Services and Supplies. It intends to set up jointly with Degesch a tabletting and packaging facility for aluminium phosphide with a capacity of 200 t/year of a 56 percent product. Present need is about 150 t/year thus the new facilities would amply cover domestic requirements. However the success of this undertaking would much depend on the same financial policy prerequisites enumerated above (primarily duty free packaging material). This operation could result in 50 percent savings in packaging materials and a better supply of the fumigating agent not only for Government, but also for private stocks of food grains.

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C. Imports

Except BHC and DDT based insecticides all other pesticides have been imported to Pakistan. Before 1980 all foreign procurements were made on a tender basis by the Department of Investment Promotion at the recommendation of the Department of Plant Protection. The quantities, compositions or brands were all decided at the administrative level, the consumer (farmer) has been completely left out of the process of selection and decision.

Since 1980 the imports are made by pesticide manufacturing and distribution companies based on certificates of recommendation from the Provincial Governments. At the beginning imports of finished products carried a 10 percent duty, however, this has been removed at the lobbying of the Pakistan Agricultural Pesticide Association, leaving duties and taxes levied only on unfinished products, components of pesticide formulations thus giving an edge to importers over the local formulators. This situation led to a substantial shrinkage of the local formulation industry and a strong upswing for the import of finished pesticides. Thus the pesticide consumption figures given in Chapter IV, refer with few exceptions (mainly DDT and BHC based products and granular formulations) to imported pesticides.

A detailed list of pesticide imports and sales for 1982 is attached as Annex 10. On examining the list it becomes evident that insecticides dominate the market and within this group the synthetic pyrethroids are being promoted and sold at a fast increasing rate. Annex 5 gives the local unit price of 20 pesticides selected by RENPAF a UNIDO sponsored regional pesticides project for a comparative evaluation of marketing practices in the region. This would indicate that prices in Pakistan are generally higher than in most of the other countries in the region.

Imports in 1983 have reached US \$50 million and next year's figure is expected to rise to about US \$60 million. This represents a level of consumption where serious consideration should be given to the expansion of the local manufacture and formulation of pesticides.

However, present import regulations are counter-productive to domestic formulation or manufacture of pesticides. Appropriate tariff measures could provide incentive to formulators and protect local pesticide industries. As concerns compositions and formulations containing active ingredients

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manufactured in the country, presently DDT and BHC, imports of formulations containing these active ingredient may be made contingent on the full utilization of the local products on a priority basis.

D. Distribution and Marketing:

Prior to 1980 procurement of pesticides was done by the Federal Government. The distribution and marketing has been organized by the Department of Plant Protection in different ways in the provinces. In Punjab and Sina provinces the private sector has been involved in the distribution. In NWFP and Baluchistan distribution has been kept a Government monopoly. This system, with direct Government involvement and direction proved to be ineffective, costly and wasteful mainly because distributors having no real stake in the sales, acted in a bureaucratic way which resulted in large unsold stocls of pesticides, transport damages and losses and overaged, deteriorated products.

In 1980 distribution and marketing of pesticides was handed over to the private sector. Apart from the initial difficulties in the reorganization of the market, this decision proved to be fortunate, in as much as it initiated a more effective distribution and marketing system. Distributors were allowed to import all pesticides they chose to, if recommended by one or more provincial plant protection authorities. New pesticides were registered and a larger variety and selection was offered to the farmers. Furthermore farmers were given a chance to purchase and use the pesticide of their own choice and so they became more involved in the process of marketing.

The major markets for pesticides, in particular insecticides, are cotton, rice and sugarcane. Maize, fruits, vegetable and tobacco are potentially also important outlets for pesticides, particularly in the northern parts of the country. However, presently the market is dominated by the pesticides requirements of cotton. Accordingly 90 percent of the pesticides sold are insecticides and cotton accounts for 80 percent of the total sales volume. In spite of this impressive consumption of pesticides in cotton production, some limitations and weeknesses of the system are evident. Only about one third of the cotton area gets treated probably not with the required number of treatments. Larger cotton farmers are believed to be more regular users of insecticides. Small farmers may not even realize the full advantage of the application of pesticides and many of

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them are lacking proper application equipment. Since cotton production is an age-old tradition among small farmers it would seem worthwhile to encourage volantary cooperation of small farmers in farmers associations or cooperatives by providing meaningful incentives, like interest free long-term credits for equipment and other physical inputs. In view of social attitudes common in Pakistan, a drive for such a cooperative scheme should avoid any appearance of achieving it by imposition or coercion. If progress could be made in this direction, the use of physical farm inputs, including pesticides, may substantially increase, and marketing efforts could become more successful.

The strongest promotional tool in, and at the core of the current distribution and marketing system, is the crop season credit, provided by the distributors to the farmers. Without it, in the opinion of many distributors, the whole market would collapse. This is also a determining factor in terms of competition among distributors. The capital strong distributors, such is multinationals clearly have an advantage over '.ess endowed competitors which are mainly the local enterprises. Government owned operations like Nowshera and IP have experienced particular difficulty in adjusting themselves to the new situations, because of the inherent bureaucracy in those companies. Despite the apparent disparities, there seems to be no other effective alternative system on hand, and local entrepreneurs and Government owned companies would have to adjust themselves to the situation. The management of Government companies ought to realize that investments in the promotion of their products is indispensible, even if its initial consequences appear to be negative in financial terms.

Mention was already made of the important role the dealers play in the marketing system. Countrywide, there are about 500 pesticide dealers. However, only about half of them are considered active and effective. With the high rate of illeteracy, the small farmer is almost entirely at the grace of the dealer (and the extension service) when he seeks a pesticide providing the best protection against ravaging pests decimating his crop. Dearlers are of course guided by profit motives in their operation and this could lead to unhealthy distortions in the market. Selling high-cost products carrying premium commission is not in the interest of the farmer or the country. Full control to avoid this phenomenon is not possible. However, giving a basic training to the dealers to understand the weight and consequences of their conduct and licensing them, which could be revoked

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if serious and recurring malpractice is noticed, should mitigate this problem.

Upgrading the extension service could also significantly contribute to the control of the problem and improve the assistance provided to the farmers. Only well trained extension officers, who are constantly in the field, can give the guidance required by the farmer, and, time allowing, check routinly on the activities of dealers by spot visits and intimate contact with their customers, the farmer.

E. Quality Control

Distributors are not known to carry out any quality control of their products in the marketing chain. Whenever, an expiry date is shown on the lable it should be distributors'/dealers' responsibility to remove the product from the market. Otherwise it would be left to the network of provincial government quality control laboratories (as proposed under para III/A/3) to continuously check the quality of the products, while offered for sale.

VI. REVIEW OF PESTICIEE RESEARCH AND EVELOPMENT IN PAKISTAN

i) Agricultural Research Institutions

Most of the research work done at agricultural institutions relate to the application of pesticides, testing efficacy on different pests and making recommendations on their use. The coordinating agency is the Pakistan Agricultrual Research Courcil (PARC). The Central organization is the Federal Pesticides Research Laboratory, Karachi. For its organization please refer to the Chart (Annex 12). It has a wide ranging programme including examination and analysis of pesticide samples submitted for registration, aging tests, residue analysis on plants and in soil, bioassays related to insect resistance, in other words, mainly testing activities. R & D projects are under considerations such as the use of vegetable oils for pesticide formulations and effect of containers made of different metal sheets on pesticides and their shelflife. While these are important enough subjects to study, they have more of a commercial than scientific or use relevance thus they would fit in the R & D programme of industries and any conclusive result would benefit first of all them.

Neither the multinational importers nor the local formulators conduct any R & D activity specifically directed to local problems, for instance

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to develop new formulations or combinations specially suitable to combat the pest population in an integrated way under Pakistani conditions or investigating products and combinations that would permit the reduction of the number of treatments required. It is suggested that the Pesticides Laboratory fill this gap by concentrating on this type of research work. A comprehensive research programme should be designed, which in addition to the aspects already mentioned could also encompass work on carriers and auxiliary products (e.g. synthetic silica). This would require laboratory equipment which is lacking presently. Hopefully, this can be acquired through bilateral aid or UNDP tehenical assistance and consequently an appropriate operation could be set up in the new quarters of the Pesticides Laboratory to become available soon. Abroad training for staff to undertake formulation research, would be also essential.

Other major agricultural institutions connected with pesticide work are the Punjab Agricultural Research Institute at Faisalabad and the Cotton Research Institute at Multan. They run field efficacy tests with candidate pesticides and could combine forces with the Pesticide Laboratory when the phase of field testing is reached. Any results of these efforts that represent commercially exploitable values and are potentially beneficial for the agriculture and national economy could be transferred to public sector industries or licensed to private companies for production and marketing.

ii) Synthesis and Process Research

Pesticide manufacturing industries do not conduct any synthesis or process research. Know-how and processes in use for the manufacture of BHC and DDT were acquired from outside sources. There are no plans to embark on R & D work, nor staff or equipment required for such work are available.

The Pakistan Council of Scientific and Industrial Research, FCSIR, Karachi has a research programme dealing with pesticide projects called Pesticides, optimizing the process and production of:

- a) Dipterex
- b) Malathion
- c) Diazinon
- d) Diazomet

There was no clear indication on what basis these products have been singled out for development work. No inter-departmental coordination takes place with the Ministry of Agriculture or Ministry of Industry in establishing the researh objectives, which are not clearly defined. Apparently research ideas are ad-hoc submitted to the Ministry of Science and Technology for approval, which seems to be almost automatic, regardless if the expected product will be marketable and useful or not. The research ideas seem to be inspired by interest in the subject on the part of a public or private organization but do not contain an understanding or agreement for the financial support of the research work, nor represent any obligation or guarantees to share the cost with a potential user and beneficiary of results. This explains why practically none of the research efforts until now would qualify as a success and were utilized by industry.

The example of the malathion project could shed some light on the complications that one may encounter operating under these conditions. A process study for the manufacture of malathion was undertaken by PCSIR on the instigation of a private company, who showed sincere interest in setting up a production plant. The process study and optimization tests on 10 kg batches reached a point that larger pilot facilities were needed to scale it up to at least 100 kg. batches. The facilities were not there, and the potential client rescinded on his original intention. He interpreted that the registration process would require producing a representative commercial scale sample just for the registration process which would go on as long as two crop seasons or two years, according to the provisions of the Ordinance. He did not want to invest and keep his money tied up for two years, so he abandoned the idea.

Similar cases could be avoided only if interested parties, including supervisory agencies reach an agreement preferably in writing on all facts of the project implementation and the relevant cost sharing before PCSIR embarks on pesticide development projects.

Other pesticide works being carried on at PCSIR are as follows:

a. Extraction of natural products (juices) from babul, mazri, tea fluff and neem leaves which are believed to have nematocidal activity. The leaves of mazri, a palm like bush, are processed into a natural fiber which can substitute jute to some extent, the juice of the leaves, a by-product exhibits nematocidal activity.

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- b. Separation of components of the neem plant that have insecticidal activity as fumigants.
- c. Production of zinc and aluminum phosphide, fumigant insecticides of commercial value.

PCSIR is a multi-disciplinary organization active in chemistry and applied biology and as such well qualified for pesticide research. A cooperation between PCSIR and PARC could be also envisaged when it comes to large scale field tests. However, the critical part of their operation is the mechanism by which the research objectives will be identified and achieving the structuring of a solid, preferably contractual, cooperation and coordination with other Government agencies through the Ministry of Science and Technology.

A short visit to H.E.J. Research Institute of Chemistry demonstrated the very high scientific and technical capabilities of this institution. They would be able to handle any organic chemical research project but their interest is on the theoretical side. Reproductive process work on known products, e.g. insecticides, would not appeal to them unless tied to some potential for substantial innovation. The supervisory staff has also strong background in natural products.

As regards the problems that the local industry currently faces, it would seem to be a good and rewarding process development work for PCSIR to take up the preparation of lindane, or at least a BHC highly enriched in gamma isomer, which could help Ittehad to market an environmentally safer product. The technical BHC produced at Ittehad is of a uniquely high quality (23% gamma isomer), so further purification should not pose any great problem.

Also the optimization of the recovery of nicotine from waste tobacco, if this raw material is in sufficiently large quantities available could be a commercially valuable undertaking, the product being a highly effective insecticide with no residual activity and in short supply worldwide, thus with good export potentials. It is understood that PCSIR Lahore has conducted a feasibility study on this subject in the past. It could be reactivated.

iii. Formulation Research:

As reported there is no activity whatsoever in this field in Pakistan. It has been suggested in paragraph VI/i that this responsibility could be assigned to the Federal Pesticide Research Laboratorv, Karachi if an appropriate framework, equipment and trained personnel can be provided.

VII. CONVERSION OF EXISTING BHC/DDT PLANTS TO MULTI PRODUCTION UNITS

This problem has been the subject of discussions between UNIDO and Pakistani authorities for many years. The adverse publicity of chlorinated insecticides and the drastic changes in the marketing system, as well as the appearance of resistance in mosquitoes, created a very difficult situation for these industries. They stopped production several years ago and were struggling to sell their stocks. Meanwhile the physical condition of the idled plants has deteriorated to a variable but overall considerable degree.

In Nowshera this process led to the dismantling of the monochlorobenzene unit, to switching the chloral unit to the production of $Al_2 (SO_4)_3$ and substantial damages in the condensation unit. At the moment the chloral plant is the only intact unit, which alone does not justify a reconstruction of the DDT plant. Instead it could be further used for the production of chloral and some organophosphorus derivatives of chloral, namely dichlorovos and trichlorfon, that are valuable insecticides of low toxicity. However, it is possible that the conversion of the facilities and organization of the marketing would have a better chance under a flexible private management. Anyhow, any new programme would have to start with a techno-economic study relevant to any decision on the subject. Serious damage occured also at Ittehad DDT and BHC plants during these years. To avoid further deterioration, the urgent authorization and implementation of preventive maintenance measures is required.

The worst being over, Ittehad should prepare for the reactivation of their plants, since outlets for agricultural application are improving and all basic equipments and raw materials are in place. Repair cost is estimated Rs. 800,000. In view of this, there seems to be no good reason to think of the conversion of the plants. Concerning the medium term future, it would seem advisable to investigate the possibility of further refining the technical BHC, produced in a uniquely good quality at Ittehad, into lindane or at least a much higher gamma content technical product, to obtain a safer and more environmentally friendly product, which should be also more readily accepted by the market.

VIII. POSSIBILITIES TO EXPAND LOCAL PESTICIDE PRODUCTION

a) Formulation Industry:

All traditional formulations (EC, G, D, WP, S) are produced in Pakistan, available plant capacity exceeding the requirements several times.

EC formulations are very popular because of the case of application. However tin cans, the usual packaging material for EC's, are of low quality and cause a lot of problems.

There are new types of formulations which resemble the EC's in the case of handling but do not apply aromatic organic solvents as a diluent e.g. flowable concentrates, flowable powders etc. Flowable concentrates are a fine dispersion of an active ingredient in an aqueous medium, their production is not very complicated, and being aqueous dispersions, they can be filled into plastic containers or bottles. Primarily water insoluble solids are suitable for this type of formulation, which is also very economic. Development of locally produceable flowable concentrates therefore seems to be an attractive objective.

b) Technical Pesticides:

i) Nowshera plant

On discussing the Nowshera DDT plant, reference was made to the possibility of using the chloral plant, the only unit which is in working condition, for the manufacture of dichlorves and trichlorofon. Both compounds are organo-phosphorus insecticide based on chloral as an intermediate, registered and currently imported in Pakistan. A techno-economic assessment of the potential output of the existing facilities should be made in relation to the domestic demand. Very little, if any, addition and further investment would be required to the existing facilities to accomodate the processing steps involved in the production of the above two low toxicity organophosphates.

ii) Ittehad Pe_ticide:

The continued production of BHC and DDT, the availability or raw materials (N_a OH, Cl₂ sulfuric acid, oleum etc.) and possibility for easy expansion makes Ittehad a potential base for pesticide production in Pakistan. The desirability to process the technical BHC into a refined product has already been discussed. The capacity of the DDT plant seems to be adequate for the medium term, however, times may come when consideration should be given to the expansion of the production facilities.

Expansion in the production of other pesticides should start with the evaluation of market potentials and proceed with an aim at a balanced product line accomodating the national economic interest to a maximum degree. Insecticides, fungicides, herbicides and miticides could be considered for future development.

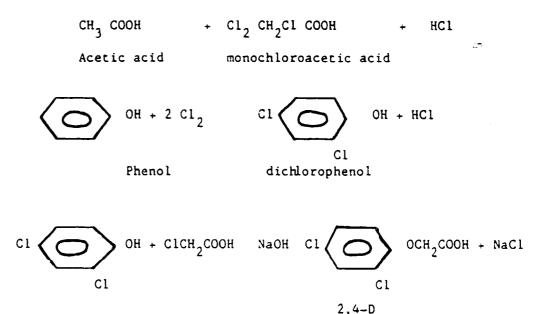
- a) In any new insecticide facility, a certain degree of flexibility should be built in, so that at least 2-3 products could be produced alternatively. At first assessment, two families of organophosphate insecticides appear attractive.
 - 1) [(MeO)₂ PSSH] 2) [(MeO)₂ PSCL]
 Dimethoate Methyl parathion
 Malathion Fenitrothion
 Ethion Fenthion
 Phenthoate

Each facility utilizes an organophosphorus intermediate of its own. Family one derives from dialkyldithiophosphoric acids, family two from dimethylphorochlorodothioate. The other reaction partner is different for each product, not only each family. Both groups of products are extensively used in the country, they are of moderate toxicity and free of patent protection, falling into the commodity class of pesticides. The selection of one of the product families over the other for production at Ittehad can be reliably achieved only by conducting a prefeasibility study on the subject.

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b) Besides organophosphorus insecticides, which are highly attractive candidates for local manufacture because of their popularity and usefulness in controlling insect pests, another gruop of pesticides into which the expansion of Ittehad would be natural are chlorinated herbicides. It is estimated that with a DDT/BHC production at full blast, Ittehad will still have some 30 t/day chlorine available for other uses.

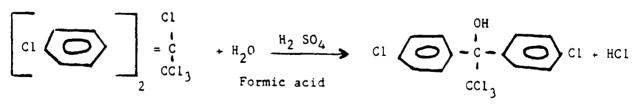
The simplest and widely applicable and therefore a very attractive product group would be the chlorinated phenoxy herbicides, the best known member being 2,4-D. Both reaction partners used for the synthesis of 2,4-D are chlorinated products, thus well fitting in Itrehad's programme.



For the production of one ton of 2,4-D nearly the same amount (0.960 t) chlorine is used. While today the demand in 2,4-D and related compounds is relatively modest, the potential use of it or its derivatives (esters) is enormous, primarily in wheat and rice fields, but also in other cereals such as maize and barley. According to some private estimates, herbicides shall account for one third of the total pesticide usage by 1992. Other estimates believe this could happen within three years. Presently the share of herbicides in the pesticide market in Pakistan is only about five percent. The initiation of a feasibility study on this subject seems to be well justified and timely.

- c) To continue the diversification process, a production unit for copperoxychloride, a broad spectrum fungicide, could be the third expansion target. Copperoxychloride is made from scrap copper by one of the following methods;
 - Scrap copper is suspended in a NaCl + CuCl₂ solution, mixture is kept vigorously agitated and, in the presence of a heavy metal catalyst, oxygen on air is blown into the reaction mixture. The complex reaction leading to the formation of copperoxychloride takes place on the surface of the copper particles, from where by constant agitation, the copperoxychloride is continuously removed in the form of a fine powder.
 - Equally simple is the chemical method, in which scrap copper is dissolved in HCl to give Cu Cl₂ which is precipitated by NaOh to give copperoxychloride.
- Although the demand for a miticide alone is rather modest in the country, miticide - insecticide combinations are widely used in cotton. Dicofol is a typical miticide and can be made from DDT.

DDT is further chlorinated to give an intermediate which can be hydrolized in the presence of sulfuric acid and formic acid to give dicofol.



dicofol

The above considered pesticides can be characterized by simple production processes, absence of patent protection, low mammalian toxicity (with the exception of the monocrotophos family) and potentially good size markets. Most of the products discussed would require the use of such raw materials as chlorine, sulfuric acid, caustic, acetic acid, all locally available. In conclusion it would have to be stressed that for a more thorough evaluation of projects aiming at the production of one or more pesticides discussed in this report, a feasibility study would have to be carried out in order to facilitate a judicious decision on any expansion and investment at the plants of FCCCL or private sector.

IX. CONCLUSIONS AND RECOMMENDATIONS

1. The Ordinance of 1971 and the Rules of 1973 do not differentiate between new products and commodity products already in use in the country, as concerns the registration process. This has inhibitive effects on developing new formulations particularly suitable for local conditions, and on investments in local manufacturing facilities. The amendment of the above laws to officially guarantee an accelerated registration process - not longer than three months - for commodity products is recommended. This shortened procedure could be limited to chemical indentification and physical, bioactivity and accelerated aging tests.

2. Labels usually emphasize brand names, common names and chemical compositions, if shown, are not conspicuous. This deprives the dealers and farmers from an easy and quick way to identify brands with their needs. It is recommended that printing the common names, not the chemical composition, next to the brand name, be made legally mandatory.

3. There are substantiated indications that sometimes dealers recommend, and farmers use pesticides not best suitable against the pests in question. In some instance one wrong choice could lead to the loss of the crop. To reduce this risk, dealers should be trained and licenced and the extension service further strengthened.

4. The provisions of the Ordinance concerning quality control in the network of distribution and sales are currently not implemented and enforced. The establishment of regional quality control laboratories, equipped and staffed properly for their function, is needed.

5. Current financial policies concerning duties and taxes levied on raw materials, active and inert ingredients, solvents, surfactants and other auxiliary products needed in the local formulation and manufacture of pesticides, are completely counterproductive and paralyse all initiatives for local production. The early abolishment of these financial

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constraints on the development of local pesticide industries should be considered first priority.

6. The responsibility for the implementation and enforcement of the Ordinance and Rules is divided among several agencies. The full coordination of their activites is a difficult task. The establishment of a competent pesticide authority with sole responsibility for implementing the pesticide legislation should be considered.

7. The farmers prefer EC formulations because of the case of their application. Most EC formulations require metal containers. While locally made containers are of low quality, develop leakage and their compulsory use causes huge losses, all initiatives to import and install automatic aluminum bottle making machines and applications for duty and tax free import of metal sheet for such production has been repeatedly blocked by Government authorities. An urgent solution of this problem in a satisfactory fashion for local producers, seems to be imperative.

8. Plant protection efforts and practices do not take full advantage either of the locally produced <u>DDT</u> and <u>BHC</u>, two insecticides with broad activity spectrum and low mammalian toxicity or of the local formulations. Use of such products should be encouraged and increased by establishing tariff protection for pesticide products and ingredients locally available and extending their legal scope of application.

9. <u>DDT</u> and <u>BHC</u> manufacturers failed to make a vigorous campaign and effort to commercially exploit their capacities. The expansion of their distributor and dealer network, stepped-up promotional activities and expanded registration, including potential new combinations, are recommended for achieving this end.

10. No research and development work is being currently done on pesticide formulations in Pakistan, although formulation determines, in most cases, the suitability of a product for use under local conditions. Initiation of an appropriate research and development programme at the Federal Pesticide Research Laboratory is highly desirable and strongly recommended. 11. There is no coordination between Government agencies and laboratories involved and interested in the development of pesticides. It would seem necessary to find ways for such coordination both at the working level (PARC, PCSIR, and HEJ Institute of Chemistry) and administrative level (Ministries of Agriculture, Science and Technology, Industry and Production), in order to reinforce these efforts and enhance the practical application of the research results.

12. DDT and BHC based and locally manufactured pesticides recently have recovered some ground formerly lost in the market. To further this process special attention is to be given to a continuous and adequate supply of such products in order to be able to hold to the established customers even if production has to temporarily use imported active materials. A timely warning about depletion of current stocks and early implementation of required plant reactivation works at Ittehad Pesticides should mitigate this problem.

13. Both Ittehad Pesticides (FCCCL) and private companies expressed interest in the manufacture of a number of organo-phosphorus commodity insecticides. It is recommended that decision on this subject and selection of such products be based on a detailed feasibility assessment.

14. There are chemical raw materials in Pakistan, sometimes available in large excess, that could be grainfully used in the production of additional chlorinated pesticides. Products such as phenoxy herbicides, copperoxychloride (fungicide) and dicofol (miticide) offer a unique opportunity for product diversification and a fuller utilization of raw materials available at Ittehad Pesticides. The techno-economic evaluation of these opportunities by FCCCL is recommended.

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ANNEX I

i

| Size of Form (average | Farm | n Farm area | | area | Cultivated area | |
|-----------------------|-----------|-------------|--------------------|------|-----------------|-------|
| Size of Farm (acres | Number | %zge | Acres | %age | Acress | "/age |
| All farms | 23,82,348 | 100 | 3,20,44,663 | • | 2,78,92,566 | * |
| Government farm | 110 | * | 94,002 | * | 38,189 | * |
| Private farms-Total | 23,82,238 | 100 | 3,19,50,661 | 100 | 2,78,54,377 | 100 |
| under 1.0 | 93,877 | 4 | 45,411 | * | 42,355 | ٠ |
| 1.0 to under 2.5 | 2,10,617 | 9 | 3,39,043 | I | 3,32,858 | 1 |
| 2.5 to under 5.0 | 68,314 | 13 | 11,27,033 | 3 | 10,77,503 | 4 |
| 5.0 to under 7.5 | 3,62,471 | 15 | 21,61 ,2 43 | 7 | 20,77,838 | 7 |
| 7.5 to under 12.5 | 5,64,009 | 24 | 54,57,796 | 17 | 52,26,413 | 19 |
| 12.5 to under 25.0 | 5,49,515 | 23 | 89,49,032 | 28 | 83,17,892 | 30 |
| 15.0 to under 50.0 | 2,10,032 | 9 | 66,30,073 | 21 | 58,36,914 | 21 |
| 60.0 to under 150.0 | 65,874 | 3 | 46,77,150 | 15 | 37,69,690 | 14 |
| 50.0 and above | 7,661 | * | 25,63,825 | 8 | 11,82,902 | 4 |

NUMBER OF FARMS, FARM AREA & CULTIVATED AREA-PUNJAB PROVINCE

* Percentage negligible

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Source : Preliminary Report, Pakistan Census of Agriculture, 1972.

Annex 2

RESOURCE DASE - THE PUNJAB PROVINCE

POFULATION (in millions)-Including Federal Capital Territory.

| 1972 | = 37.61 |
|------|---------|
| 1961 | = 25.58 |
| 1951 | = 20.63 |

LAND UTILIZATION-1971-72 (million acress)

| Geographical area | = 50.95 |
|--------------------------------|-----------------|
| Total area reported | = 44.88 |
| Forest area | = 1.05 |
| Not available for cultivation | = 7.00 |
| Uncultivated land | = 6.56 |
| Cultivated area | = 27.27 |
| Current fallow | = 2.76 |
| Net area sown | = 24.51 |
| Area sown more than once | = 3.99 |
| Total cropped area (col. 9+10) | = 2 8.50 |

AREA IRRIGATED BY DIFFERENT SOURCES-1970-71

| Total cultivated | = 27.16 |
|-------------------|---------|
| Total irrigated | = 21.86 |
| Canals—Government | = 14.62 |
| Private | = 0.02 |
| Tubewells | = 5.44 |
| Wells | = 1.56 |
| Tanks | = 0.02 |
| Others | = 0.20 |

Source: Yearbook of Agriculture Statistics 1972-73, Government of Pakistan, Ministry of Food & Agriculture, January, 1974.

Annex 3

i

Agricultural statistics of Pakistan, 1980 Government of Pakistan, Ministry of Food, Agriculture and Cooperatives.

| Crop | <u>Area in</u> | 000 ha | Production | 000 t bales (b) |
|-----------|----------------|---------|------------|---------------------|
| | 1978/79 | 1979/80 | 1978/79 | 19 79 / 1980 |
| Wheat | 6687 | 6911 | 9950 | 10805 |
| Rice | 2025 | 2034 | 3272 | 3215 |
| Maize | 650 | 701 | 798 | 875 |
| Sugarcane | 572 | 718 | 27325 | 2749 7 |
| Cotton | 1891 | 2081 | 2662 | 4096 b |
| Jute | 1603 | 2107 | 8148 | 11260 в |
| Tobacco | 47 ,7 | 49,9 | 68,1 | 77,8 |
| Mung | 65,9 | 69,0 | 29,9 | 32,7 |
| Pulses | 31,8 | 29,5 | 16.2 | 15.2 |

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| Common name | Brand(s) Registered | Formula- tions | Holders of registration certificate |
|----------------------------------|------------------------|-------------------|--|
| 1 | 2 | 3 | 4 |
| ACARICIDES: | | | |
| Binapacryl. | Morocide | 60 WP | M/s.Hoechst Pharma. Co., Limited. |
| Chlorobenzilate | Akar | 50 EC | M/s. Ciba-Geigy (Pak.) Limited. |
| Cyhcxatin. | Plictron | 50WP | M/s. Dow Chemicals Pacific Limited. |
| Dicofol. | Kelthane. | 42EC & 18.5EC | M/s. Rhom & Has Asia Inc. |
| Ethion. | Ethion | 46.5EC | M/s. FMC Corporation. |
| Propergite. | Omite | 57EC | M/s. PAFCO Limited. |
| Tetradifon. | Tedion V-18 | 7.52EC | M/s. Agro Chemicals |
| FUNGICIDES: | | | |
| Benomyl. | Benlate | 50WP | M/s. R.B. Avari & Co. |
| Captan. | Captan. | 50,75 & 80 WP | M/s. Jaffer Brothers Limited. |
| | Orthocide | 75 SP | M/s. P.B. Avari & Co. |
| Carboxin + Thiram | Vitavax-200 | 37.5 + 37.5 WP | M/s. PAFCO Limited. |
| Chlorothalonil | Daconil | 75 W | M/s. Nichimen Co.Ltd. |
| Coperoxinate | Quinoletc | 15 | M/s Agro Chemicals. |
| Copper oxychloride | Cobox | 50 WP | M/s. Agricides Ltd. |
| | Cupravit | 50 WP | M/s. Chemdyes(Pak.)Ltd. |
| | Pol-Kupritox | 50 WP | M/s. Shanimplex Corp. |
| Cuprous oxide | Perenox | 50 | M/s. ICI (Pak.) Ltd. |
| Ethoxyethyl Mercuryhydroxide. | Antimucin | 4 | M/s. Sandoz (Pak.)Ltd. |
| Fentinacetate | Brestan | 60 WP | M/s. Hoechst Pharma. (Pak.) Limited. |
| Kasugamycin | Kasumin | 2 | M/s. Agril. Chem.& Dyestuffs Limited. |

AGRICULTURAL PESTICIDES REGISTERED

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| 1 | 2 | 3 | 4 |
|---------------------------------|---------------|-------------------|---|
| Mancozeb | Mithanc M-45 | 80 WP | M/s. Rhom & Hass Asia Inc. |
| Manzeb + Zineb | Liromanzeb | 80 WP | M/s. Ciba-Geigy (Pak.) Limited. |
| Methoxyethyl Mercurychloride | Agallol Forte | 6 | M/s. Chemdyes (Pak.)Ltc |
| | Arctan-6 | 8.8 | M/s. ICI (Pak.) Ltd. |
| Metiram | Polyram combi | 80 WP | M/s. BASF (Pak.) Ltd. |
| Quinomethionate | Morestan | 25 WP | M/s. Chemdyes (Pak,)Lto |
| Propineb. | Antracol | 80 WP | M/s. Chemdyes(Pak.)Ltd |
| Pthalide | Rabcide. | 30 WP | M/s. Nichimen(Corp.Ltd. |
| Pyrazophos | Afugan | 30 EC | M/s. Hoechst Pharmaceu icals Pakistan Ltd. |
| Thiobendazole | Tecto | 40 F & 80 SP | M/s. Merck Sharp & Dho |
| Thiophanate Methyl. | Topsin | 70 WP & 40 ULV | M/s. Nichimen Corp.Ltd. |
| Triforine | Saprol | 19EC | M/s. Jaffar Brothers Ltd |
| Tridimefon | Bayleton | 25 EC | M/s. Chemdyes Pak. Ltd |
| HERBICIDES: | | | |
| Ametryne + Atrazine. | Gesapex combi | 80 WP | M/s. Ciba-Geigy(Pak)Ltd |
| Atrazine + Metolachlor | Primextra | 500 FW | M/s. Ciba-Geigy(Pak.)Lt |
| Benthiocarb. | Saturn | 6 G & 10 G. | M/s. Nichimen Corp Ltd. |
| Bromoxynil + MCPA. | Buctril-M | 40 EC | M/s. May & Baker Ltd. |
| Butachlor | Machete | 60 EC & 5 G. | M/s. Chemdyes(Pak.)Ltd |
| Chlorotoluron + MCPA | Dicuran MA | 60 WP | M/s. Ciba-Gcigy(Pak.)Lt |
| Dicamba. | Banvel | 40EC | M/s. Velsicol Chemicals Corporation. |
| Dalapon. | Dowpon-M | 72.5+12.0 | M/s. Dow-Chemicals and Pacific. |
| Dimethametryn+ Pinprophos | Avirosan | 3.3 G | M/s. Ciba-Geigy(Pak.)Lt |

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| 1 | 2 | 3 | 4 |
|------------------------|--------------|---|--|
| Diuron | Karmex | 80 WP | M/s. R.B. Avari & Co.Ltd. |
| Isoproturon | Arcion | 75 WP | M/s. Hoechst Pharmacculi- cals. Paksitan Ltd. |
| Methabenzthiazuron | Tribunil | 70 WP | M/s. Chemdyes (Pak.) Ltd. |
| Metoxuron | Dosanex | 80 WP | M/s. Sandoz (Pak.) Ltd. |
| Paraquat | Gramoxone | 20 | M/s. ICI.(Pak.) Ltd. |
| Pendimathalin | Stomp | 330 E | M/s. Cyanamid (Pak.) Ltd. |
| Propanil. | STAM F-34 | 25 EC & 36 EC | M/s. Rhom & Hass Asia Inc. |
| | Surcopur | 250 EC 8 360 EC. | M/s. Chemdyes (Pak.)Ltd. |
| 2.4-D Butyl-ester | Esteron | 76 BE | M/s. Dow Chemicals Pacific Limited. |
| 2,4-D Dimethylamine | DMA-6 | 69 | M/s. Dow Chemicals Pacific Limited. |
| 2. 4-D Sodium Salt. | Pol-Piclek | 92 WP | M/s. Shanipex Corp. |
| Trifluralin + 2,4-D. | Treflan-R | 10 Sprca 20 EC & 7.15 G. | dable M/s. Elanco International |
| INSECTICIDES: | | | |
| Accphata | Orthene | 40 EC & 75 SP. | M/s. P.B. Avari & Co. |
| Aldicarb | Icmik | 10G | M/s. National Carbon. |
| Amiraz. | Mitac | 20 EC | M/s. Boots Co.(Pak)Ltd. |
| Azinphosmethyl. | Gusathion | 20 EC | M/s. Chemdyes (Pak.) Ltd. |
| Bacillus Thuringionsis | Bactospeine | 16000WP 6000WP 500 G | U U |
| | Thuricide HP | 16000WP | M/s. Sandoz(Pak.) Ltd. |
| ВНС | ВНС | 12.5 WP 5 & 10 I 6,8,10, & 4 EC. | |
| Bromophos | Nexion | 25 EC 35 ULV | M/s. Jaffer Bros. Ltd. |
| Bromophos cthyl. | Ncxagan | 80 EC & 125 ULV | M/s. Jaffar Bros. Ltd. |

| Carbaryl | Sevin | 10G,20G M/s. National Carbon 10D & 85SP & 100. |
|---------------------------|-------------|---|
| Carbaryl + Gamma BHC | Sevidol | 4:4 & M/s. National Insecticides 8:8G |
| Carbofuran | Furadan | 3G &10G M/s. FMC Corporation |
| • | Curaterr | 3G M/s. Chemdyes(Pak.)Ltd. |
| Cartap | Padan | 10G & 4GM.s. Nichimen(Corp;)Ltd. |
| Chlorfenvinphos | Birlanc | 10G & Pak. Burmah Shell. Ltd. 24 EC. |
| Chlorpyrophos | Lorsban | 40EC & 5GM/s. Dow Chemicals & 50ULV Pacific Limited. |
| Chlorthiophos | Celathion | 50EC, M/s. Jaffer Bros. Ltd. 100 ULV |
| Chlorinated wax. | Ostico | 90 GreaseM/s. ICI(Pak.) Ltd. |
| Cypermethrin | Ripcord. | 10EC M/s. Pak. Burmah Shell Ltc |
| | Cymbush | 10EC M/s. ICI (Pak) Ltd. |
| | Arrivo | 10 EC M/s. FMC Corporation |
| | Ripcord | 2%ULV M/s. Pakistan burmah Shell Ltd. |
| Chlorpyrifosmethyl | Reldan | 25EC M/s. Dow Chemicals & Pacir |
| Cypermethrin + Profenofos | Polytrin-C | 440EC M/s. Ciba-Geigy(Pak.) Ltd. |
| Cotton Dust | Cotton Dust | 3:5:40 M/s. Ittchad Pesticides. |
| Cyanofenfos | Surecide | 2JEC M/s. Agril. Chemical Dyestuffs Limited. |
| Cyfluthrin | Baythroid | 050 SL M/s. Chemdyes (Pak.) Ltd. |
| Decamethrin | Dccis | 2.5 EC M/s. Hoechst Pharma. 0.5 ULV Co. Limited. |
| DDT | DDT | 25EC,50 M/s.Ittchad Pesticides & 75 WP, & 10 DP. |
| | DDT | 25,50WP M/s. Nowshera DDT 75 WP Factory 10D & 25EC. |
| Diazinon | Basudin | 500EC M/s. Ciba-Geigy(Pak.) Ltd 60EC,10G, 14G & 15G, 90SCO |
| | Diazinon | 60EC.10GM/s. EPAIDCO Limited 14G & 80 ULV |

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| | 2 | 3 | 4 |
|--------------|-------------|------------------------|-------------------------------------|
| | Diazinon | 60EC,5G N | M/s. Agro Chemicals Ltd. |
| Dibrom. | Naled | E N | M/s. R.B.Avari & ColLtd. |
| Dichlorovos | Nogos | 50 & N 100 EC | Ø/s. Ciba-Geigy(Pak.)Ltd. |
| | Dedevap | 50,100EC N | M/s. Chemdyes (Pak.)Ltd. |
| | Phosvit. | 100 EC N | M.s. Nichimen Corptd. |
| | Vapona | 100WSC N | M/s. Pak. Burmah Shell Lt |
| | DDVP | 50EC N | M/s. Jaffer Bros. Ltd. |
| Dicrotophos | Bidrin | 86WSC N | M/s. Pak. Burmah Shall.Lu |
| | Carbicron | 100 & 50 M | M/s. Ciba-Gcigy(Pak.)Ltd. |
| Dieldrin | Dieldrin | 20EC N | M/s. Pak. Burmah Shell |
| Dimethoate | Cygon | 200E, N 400E. | M/s. Cyanamid(Pak.)Ltd. |
| | Perfekthion | 40EC N | M/s. BASF(Pak.)Ltd. |
| | Rogor | 40 EC, N J5ULV | M/s. Alintco Ltd. |
| | Roxion | 40 EC. N 65 ULV | M/s. Jaffer Bros. Ltd. |
| Disulfoton | Disyston | 10G N | M/s. Chemdyes(Pak.)Ltd. |
| | Solvirex | 10G N | M/s. Sandoz(Pak)Ltd. |
| Endosulfan | Thiodan | 35EC.5G N & 25ULV t | M/s. Hoechst Pharmaceu ical Ltd. |
| Endrin | Endrin | 20EC N | M/s. Pak. Burmah Shell Lu |
| | Endrin | 20EC N | M/s. Velsicol Chemical Ltd |
| | Endrin | 19.5EC N | M/s. Agro Chemicals Ltd. |
| Estrimfos | Ekamet | 50EC N | M/s. Sandoz (Pak.) Ltd. |
| Fenitrothion | Agrothion | 50EC & N 98 ULV | M/s. ICI(Pak.) Ltd. |
| | Folithion | 50EC & N 98 ULV | M/s. Chemdyes(Pak.)Ltd. |
| | Novathion | | M/s. Consolidated Chemica |
| | | | |

| 1 | 2 | 3 | 4 |
|---------------|------------|---------------------------------------|---|
| | Sumithion | 50EC & 98 ULV | M/s. Agril. Chemicals & Dyestuffs Limited. |
| Fenthion | Lebaycid | 50EC, 1000ULV 12000G/ ULV,5G | L |
| Fenvalerate | Sumicidin | 20EC | M/s. Agril. Chemicals & Dyestuffs Limited. |
| Formothion | Anthio | 25EC & 35ULV | M/s. Sandoz (Pak.)Ltd. |
| Fenvalerate | Sumicidin | 2.5ULV | M/s. Agricultural Chemical & Dyestufs. |
| Heptachlor | Heptachlor | 32EC | M/s. Veisicol Chemical Corporation. |
| Isothioatc | Hosdon | _G | M/s. R.B. Avari & Co.Ltd. |
| Isoxathion | Karphos | 50EC | M/s. Jaffer Bros. Ltd. |
| Malathion | Emmatos | 57EC & 95 UI | M/s. Alintco Limited |
| | Fyfanon | 57EC, 95 ULV | M/s. Consolidated Chemical Corporation |
| | Malathion | 57EC, 50WP & 95 ULV | M/s. Cyanamid(Pak.)Ltd. |
| | Malathion | 57 EC | M/s. Agro Chemicals Ltd. |
| | MLT | 57EC & ,5ULV | M/s. Agril.Chemicals & Dyestuffs Limited. |
| Mephospholan | Cytrolanc | 3G | M/s. Cyanamid(Pak.)Ltd. |
| Methamidophos | Tamaron | 600LC | M/s. Chemdyes (Pak.)Ltd. |
| | Monitor | 600EC. | M/s. R.B. Avari & Co.Ltd. |
| Methidathion. | Supracide | 40EC | M/s. Ciba-Geigy(Pak.)Ltd. |
| Methomyl | Lannate | 90WSP | M/s. R.B.Avari & Co.Ltd. |
| Mevinphos | Gesfid | 24EC | M/s. Jaffer Bros. Ltd. |
| | Phosdrin | 24EC | M/s. Pak. Burmah Shell.Ltd |
| MIPC | Mipcin | 50WP | M/s. Nichimen Corptd. |

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| 1 | 2 | 3 | 4 |
|---|------------------|------------------------|--|
| Mineral oil | Triona | 80EC | M/s. Pak. Burmah Shell |
| | Winter oil | 7EC | M/s.ICI (Pak.)Ltd. |
| | Albolincum | 80%WE | M/s. ICI(Pak.)Ltd. |
| Monocrotophos | Azodrin | 40WSC | M/s.Pak.Burmah Shell. |
| | Nuvacron | 40WSC | M/s. Ciba-Geigy(Pak.)Ltd |
| Monocrot phos + DDT | Nuvacron combi | 300EC | M/s.Ciba-Geigy(Pak.)Ltd. |
| Oxydemeton Methyl. | Mctasystox | 25EC,& 50 ULV | M/s. Chemdyes(Pak.)Ltd. |
| Parathion Methyl | Folidol-M. | 50EC | M/s. Chemdyes(Pak.)Ltd. |
| | Methyl-Parathio | n 50EC | M/s. Consolidated Chemica Corporation. |
| | Methyl-Parathic | n.50EC | M/s. Agro-Chemical Ltd. |
| Permethrin | Ambush | 25Ec | M.s. ICI(Pak.)Ltd. |
| | Permasect | 25EC | M/s. R.B. Avari & Co.Lto |
| | Pounce. | 3.2 EC | M/s. FMC Corporation Ltd |
| | Talcord | 25EC. | M/s. Pak. Burmah Shell. |
| Phenthoate | Cidial | 92ULV, 50EC & 5G | M/s. Alintco Limited |
| | Elsan | 92ULV, 50EC & 5G | M/s. EPAIDCO Limited |
| Phosalone | Zolone Zolone | 35EC liquid | M/s. May & Baker Ltd. |
| Phosalonc DDT | Zolone DT | 41.2EC | M/s. May & Baker Limited |
| Phosmet | Imidan | 50WP | M/s. Agri-Gold Corp. |
| Phosphamidon | Dimeeron | 100SCO | M/s. Ciba-Geigy(Pak.)Ltd |
| Phorate | Thimet | 5,10G | M/s. Cyanamid(Pak.)Ltd. |
| Phorate | Thimet | 5,10G | M/s. Cyanamid(Pak.)Ltd. |
| Pirimicarb | Pirimor | 50DP | M's.ICI (Pak.) Ltd. |
| Pirimiphos Methy! | Actellic | 50EC | M/s. ICI.(Pak). Ltd. |
| Polychlorinated Petroleum hydrocarbon. | Petkolin | 100EC | PCSIR, Karachi |

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| 1 | 2 | 3 4 |
|--------------------------------------|---------------------------|--|
| Profenofos | Curacron | 500EC M/s. Ciba-Geigy(Pak.)Ltd. |
| Pyrethrin + Piperonyl butoxide | Detmolin | Detmolin-P M/s. Albert & Co. Rawalpindi. |
| Pyrifendathion | Ofunack | 2% Dust M/s. Agricultural Chemical & Dyestuffs. |
| Pyrifendathion | Ofunack | 40EC M/s. Agril.Chem.&Dyestuffs. |
| Quinalphos | Edalux | 30ULV, M/s. Sandoz (Pak.)Ltd. 25EC & 5G. |
| Tetrachlorvinfos | Gardona | 24EC & M/s. Pak. Burmah Shell 10G. |
| Thiocyclam-Hydro_enoxalate | Evisect. | 5G M/s. Sandoz(Pak.)Ltd. |
| Thiofanox | Dacamox | 5G M/s. Jaffer Bros.Ltd. |
| Toxaphene | Toxaphene | 90 M/s.Agro Chemical Ltd. |
| Triazophos | Hostathion | 40EC & M/s. Hoechst Pharmaceuticals 25 ULV |
| Trichlorofon | Dipterex | 50EX & M/s. Chemdycs(Pak.)Ltd. 80 SP. |
| Vamidothion | Kilval | 40WSC M/s.May & Baker Ltd. |
| NEMATOCIDES: | | , |
| Dichloropropane + Dichloropropene | DD Soil fumigant | 75 & M/s. Pak. Burmah Shell 90EC |
| RODENTICIDES: | | |
| Brodifacoum | Klerat | 0.1% Powder M/s.ICI (Pak.)Ltd. concentrate |
| Coumatetralyl | Racumin i) ii) iii) | 0.75 powder M/s. Chemdyes(Pak.)Ltd Ready made bait 0.375% 0.8 liquid mixture |
| Sedium cyanide | Cymag | 40WP M/s. ICI (Pak.)Ltd. |
| Zinc Phosphide | Zinc Phosphide | 80 Powder M/s. Jaffer Bros. Ltd. |
| | Zinc Phosphide | 80 Powder M/s. Agro Chemicals Ltd. |
| | Zinc Phosphide | 90-95 M/s. International Powder Enterprises. |
| | Zinc Phosphidc | 80 Powder M/s. Agricides Limited |
| | Zinc Phosphide | 80 Powder M/s. Arrow Trading Co. |

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|---------------------|---------------------|---------------------|--|
| 1 | 2 | 3 | 4 |
| FUMIGANTS: | | | |
| Aluminium Phosphide | Celphos | Tablets | M/s. Vincx Trading Co.Ltd. |
| | Dctia Gas EX-B | Bags | M/s. Alintco Limited. |
| | Delicia Gastoxin | Tablets | M/s. Dawood Corp. Ltd. |
| | Deria Gas Ex-T. | Tablets | M/s. Alintco Limited |
| | Phostoxin-R | Pellets/ Prepac | M/s. A.G. Services & Supp |
| | Phostoxin-R | Bags. | M/s. A.G.Scrvices& Supplic |
| Methyl Bromide | Dowfume MC-2 | 98 | M/s. Dow Chemical & Pacific |
| | Terabol. | 98 | M/s. A.G.Services & Suppl: |
| | Bromomethene | 98 | M/s. Albert & Co. Ltd. |
| | Saibrom | 98 | M/s. Progressive Associates |
| | Methyl Bromide | 98 & 100 | M/s. Paradise Impex Corpor ation |
| | Methybron | 98 | M/s. Agricultural Chemicals and Dyestuffs Limited. |
| | Pestmaster | 98 | Velsicol Chemical Corp. |
| EDCT | Dowfume | 75 | M/s. Dow Chemical & Pacific |

RETAIL PRICES OF SULUCTED DUSTICIDE IN PAKISTAN AS OF JANUARY 1, 1982.

| | PRODUCT | PACKING | RETAIL PRICE PER UNIT IN USED |
|-----|------------------------|-----------|----------------------------------|
| 1. | CARBOUURAN 3% GR | 15 kg | 1.35/kg |
| 2. | MONOCKOTOPMOS 40% S | 1 litre | 13.85/litre |
| 3. | CARLARYL 85% WDP | l kg | 7.54/kg |
| 4. | ENDOSULPHAN 35% EC | 1 litre | 7.92/litre |
| 5. | FENITROTHION 50% EC | 1 litre | 9.62/litre |
| 6. | PARAQUAT 2% S | 5 litres | 8.00/litre |
| 7. | MANCOZEB 5 | l kg | 4.46/kg |
| 8. | DIAZINON 60% EC | 10 litres | 10.77/litre |
| 9. | PHENTHOATE 50% EC | 10 litres | 10.15/litre |
| 10. | DIMETHOATE 30% EC | 1 litre | 9.62/litre |
| 11. | 2,4-D ESTER | | |
| 12. | CAPTAN 0% WDP | l kg | 5.54/kg |
| 13. | MALATHION 57% EC | 1 litre | 5.00/litre |
| 14. | DIAZINON 01% GR | 25 kg | 1.54/kg |
| 15. | METHYL PARATHION 50 EC | 20 litros | 4.23/litre |
| 16. | ZINC PHOSPHIDE | ½ kg | 6.92/kg |
| 17. | CYPERMETHRIN | 1 litre | 38.38/litre |
| 18. | FENTHION | | |

QUOTED PACK SIZE NEAREST TO EITHER I KILOGRAM OR I LITER.

NOULHERA D. FRETORY, NOULHERA

SECTION-GISE PLANT EQUIPMENT INSTALLED

Sl.No. Description

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<u>Cuantity</u>

| 1. | DDY Section: | |
|----|---|-----------------------|
| | Pfzudler Glasslined Vessel serviceable | 5 Nos. 2 Nps. |
| | Satch Bank. * * | 8 * |
| | COT Lash Tank """ | 2 ^w |
| | Condensation Vessel | 1 Na. |
| | NCƏ stripping Vəssel | 1 ^п 1 ч |
| | And Stripping Column | • |
| | Steel Vessel N M HOI Holding Tank. M M | 1 " 2 " |
| | HCI Absorber | 2 " |
| | Vent ocrubber * * | 1 No. |
| | Crude DDT holding Tank " " | 1 * |
| | Alchbulate Storage Tank " " | 1 " |
| | MC8 holding Tank " " | 2 Nos |
| | Tail Gas Scrubber | 2 * |
| | Heat Exchanger """ | 6 " |
| | Mco concenser cascade (ype. | 1 No. |
| | Fumps. | 6 Nos. |
| | Hot Keem with casting pan, strem coll heater & Exhaust Fan | 1 No. |
| - | | 3 40 0 |
| 2. | Formulation Section: | - |
| | Nicronizer 24 " | 2 Nos. |
| | Micronizer 4" | 1 No. |
| | Micrapulverizer complete | 1 п |
| | Air Compressor complete with accessories | 3 Nos. 3 Nos. |
| | Ammonia Conpressor with accessories Bynaclone compete with accessories | 2 Nos. |
| | Ribbon Mixer | 3 Nas |
| | Hydraulic Jolter with accessories | 1 No. |
| | S.S. Saw tooth Crusher | 1 " |
| | Pin Mill | 1 " |
| | Weighing Scales(Avery) | 3 Nas. |
| | Hopper | 5 Nes. |
| 3. | MISCELLANEOUS TANKS, COOLERS & FUMPS: | |
| | Oleum Storege Tenk | 2 Cos |
| | MCB Storage Tank | 1 No |
| | Benzene Storage Tank Alcohol Storage Tabk | 3 Nos 1 Nos |
| | Spent Acid Storage Tank | 1 No . |
| | Furnace Oil sotrage tank concrete | 1 " |
| | Cleum Pump | 2 Ncs |
| | Alcohol Funp | 2 " |
| | MC8 Pump | 1 No |
| 4. | COOLING TOLER: | |
| | Later circulation Fump | 1 No |
| | Later cooling Pump | 2 Ncs |
| | Cooling Tower Fan & Motor | 1 Ng. |
| | Fire Fighting Hump & Pator | 1 " |
| 5 | CHLORINE DEUTI ::: | |
| - | Chlorine Evaporator | 5 Nos |
| | Scrubber Caparator | 1 |
| | Platform type weigh bridges | 2 No.3 |
| 6. | HOTHER HILLE. | |
| | AMES Steam Boiler compate with Accessories | 1 Na |
| ٦. | <u>eluct icieur- stat u.</u> | |
| | Transformero | 4 Nes |
| | Guiter Joerd | 1 1.00. |
| | | |

Annex 7

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ITTEHAD PESTICIDES KALA SHAH KAKU

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STATEMENT SHOWING ANNUAL SALES VOLUME OF PESTICIDES, 1980-83:

| FINARCIAL YEAR ENDED JUNE | 30 1980 | 1981 | 1982 | 1983 | 1983-84 6 month: |
|---------------------------|----------|----------|-------------|----------|------------------|
| | Quantity | Quantity | Quantity | Quantity | Quantity |
| SALES VOLUME | <u></u> | | | | |
| BHC Technical | 67 | 7 | 58 | 55 | 15 |
| LDT 10% Lust | - | 9 | 14 | 30 | 15 |
| CDT 5% Cust | - | - | 6 | 4 | 1 |
| Cotton Dust | - | · _ | 3 | 84849 | 107257 |
| Zulone UE2 41.25% EC. | 58819 | 5582 | 7548 | 2282 | - |
| UUT 25% EC. | - | - | 5000 | 199077 | 324600 |
| BHC 12.5% W.P. | 14936 | 60012 | 148666 | 16 | 12 |
| LHC 10% Dust | 47 | 11 | 29 | 16 | 111 |
| 8HC 5% Dust | 162 | 119 | 16 8 | 211 | 177 |
| nuu(Intermediate) | _ | - | - | 10 | 12 |
| Liquid Bleach | - | - 2 | - | - | - |

a. . .

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Local Formulation Industry

| <u>Plant_</u> | Formulation T/ million li Grawales | isr/year | EC |
|---|--|----------|-----|
| 1. Agro-Chemicals, Ltd Karachi, Sind | 3000 | 6000 | 3.4 |
| 2. Form Chemicals/ Ciba Geighy) | 5000 | - | N.A |
| Karachi Sind. 3. Gramlaso Ltd ((Swami tomo) Karachi Sind | 6000 | - | - |
| 4. National Insecticides Karachi, Sind. | 2500 | 5500 | - |
| 5. Pakistan Eurmah Shell Ltd | - | - | 6.8 |
| Agriveridies, Ltd, Marachi Sind. | 1500 | - | 3.U |
| 7. Nowshera DDT Plant NGFP. | - | 2500 | N.A |
| 8. Ihelad Pesticides Hala Shah Kaku, Punjab. | - | 7500 | 2.1 |
| 9. Zandoz Pak. Ltd Karzchi Sind. | 1500 | - | 3.0 |
| 10.Pesticide formulation, Lahore, Funjeb. | 3000 | - | 6.8 |
| 11. National Cehmicals Labar Punjab. | e, 500 | 75000 · | |
| 12. Hoed:st Chemicals (in the planning phase) | • | * | ٠ |
| Capacities calculated on his shift and 272 days | | | |

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REPORT ON FORMULATION OF PESTICIDES IN PAKISTAN.

By

S. Zafar Masud

There are at least seven well established pesticide formulation plants in the country but none of them is being utilized to its full installed capacity. It is evident from the following data for the years 1981 and 1982 obtained from the concerned organizations:-

| Name of the formulation plant | Sanctioned capacity per annum | Actual production per annum 1981 (1982 |
|---|--|--|
| Farm Chemicals Limited (Ciba Geigy) | Granules-3000 tons/ * shift -6000 tons/ 2 shifts. | 850 750 |
| | Liquids-2 million Lit. in one shift only | 120,000 260,000 liters liters. |
| 2. Pakistan Burmah Shell. | Liquid-1.8 million Lit. | 100,000150,000LitresLitres. |
| 3. Agricides Ltd. | Granules-1500 metric tons | Nil Nil |
| | Liquid-3 million Lits. | Nil 165,000 litres. |
| 4. Agro-chemicals Limited. | | |
| a) Karachi Plants | Granules-3500 metric tons/shift | 100 425 |
| | WP/Dust-2500 metric tons/shift | Nil Nil |
| | Liquids-2.5 million litres | 65,700 95,625 litres litres |
| b) Aimnabad Gujranwala | Granules-3500 metric tons | Nil Nil |
| 5. National Insect- icides Limited. (Jaffar Bros.) | Granules/Dust 4000 metric tons | 414 371 |
| 6. Granulars Ltd. | 3600 tons/single shift. | Nil Nil |
| 7. A.M. Gill Ltd., (Sargodha) | Granules-3200 metric tons only. | Nil Nil |

The picture is bleak. The reason is quite obvious lack of encouragement from the government. Most of the pesticides are being imported in the finished/formulated form due to the fact that agricultural pesticides are exempt from sales tax/custom duty etc. but if different ingredients/auxilliaries of pesticides are imported for formulation in Pakistan, the same are subjected to sales tax/ custom duty etc. This enhances the cost of the finished product enormously which is beyond the reach of the ordinary farmer.

As for the local availability of various active ingredients, inerts and auxilliar-ies for pesticides formulation, detailed position is as under:-

1. Pesticides Technical grade:

The-re are only two pesticides manufacturing plants in Pakistan namely DDT factory at Noshera and Kalashah Kaku (Ittehad Pesticides Limited). Owing to limited consumption of these chlorinated insecticides in the agriculture/health sector, both the plants have been lying idde for several years.

2. Solvents/carrier for liquid formulations:

a) Xylene:

Being the cheapest, it is mostly used as a diluent in liquid formulation particularly emulsifiable concentrates. It is being produced as a bye - product of petroleum industry by National Refinery Limited and marketed by Pakistan State Oil. All requirements of the formulation industry can be met locally.

b) <u>Cyclohexanone</u>:

It is used to a small extent for some water soluble concentrates. We have to rely on its import only. Large scale manufacture of this solvent would not be economically feasible at present.

- 52 -

c) <u>Vegetable Oils:</u>

They are being used in some countries as inert carriers in liquid pesticide formulation. They are better than other diluents in the sense that they prolong the residual life of the insecticide. The possibility of using vegetable oils, eg., rapeseed oil, mustard oil, cotton seed oil, turpentine oil, caster oil etc. in pesticide formulations by the local industry can also be explored in Pakistan.

3. Surfactants/Emulsifires:

A blend of non-ionic and anionic emulsifiers is used. Very small quantity of the emulsifier is usually needed in the formulation of emulsifiable concentrates. One particular blend will not be suitable for all types of pesticides. Different pesticides require different types of emulsifiers. Due to this reason, local manufacture of the product would not be economically feasible. It will have to be imported at present.

4. Adjuvents/Stabilizers:

a) Epichlorohydrin:

Due to its carcinogenic effect, it is no longer being used by Ciba-Geigy and other leading manufacturers. It has been substituted by Reo-Plast-39.

b) <u>Reo-Plast-39</u>;

- c) Hexa-methylene tetramine (HMT).
- d) Diethylene glycol.

These are items of import at present. Since only a small quantity of stablizer is needed, it should not be produced locally.

5. Anti-Caking agents/Dry lubricants:

These are often used in dust and WP formulations. Usually, four types are used, namely:-

- a) Graphite
- b) Soapstone
- c) Talcs
- d) Certain metal stearates.

The first three of the above mentioned materials are available in different parts of Pakistan in abundance. As regards (d) factual position could not be ascertained.

6. Protective colloids/coating materials:

These are fised for granular formulations to reduce hazards (for highly toxic pesticides) e.g.

- a) Polyvinyl pyrolidone
- b) Sodium Carboxy-methyl cellulose
- c) Methyl cellulose
- d) Collagen

None of them is manufactured locally and its commercial production at present will also not be economically feasible.

7. Stickers:

a) Polyethlene polysulphide (PEPS).

b) Collagen.

These are often used for solid formulations and not presently produced locally.

8. Anti-dusting agent:

<u>Glycerine:</u>

It is used to a small extent for certain types of solid formulations. Glycerine is locally obtained as a bye-product of soap industry and the quantity produced is sufficient to meet country's demands.

9. Anti-foaming agents:

These are used for emulsifiable concentrates and other liquid formulations. Two types are generally used:

a) Liquid silicone

b) Aliphatic alcohol of 8-10 carbon atoms.
 These are items of import only.

10. Carrier/Diluents/inerts for dusts/WPS & granules:

a) Lime stone:

It occurs in considerable quantities in various parts of Pakistan and is suitable for several insecticidesformultions.

b)Diatomaceous (Fuller's) earth:

It occurs in various parts of Sind and the Punjab. It is highly sorptive in nature and is very suitable as a diluent/carrier in pesticide formulations.

c) <u>Bentonite</u>:

It is available in large quantities in Azad Kashmir and the Punjab and is a suitable carrier for pesticide formulations.

d) Kaolinite (China Clasy):

It occurs in large quantities is Swat and salt ranges of the Punjab. Besides, it also occurs to some extent in Sind and NWFP. It has a good sorptive capacity and is a suitable diluent for insecticides.

e) <u>Gypsum</u>:

It is available in various parts of Pakistan in large quantities. It is already being exploited by the pesticide formulation industry in some formulations.

f) Talc (Soapstone):

Small deposits of this material are gvailable in various places in NWFP and Baluchistan. Although suitable as a diluent, its high market prices may not be economical for use with pesticides: g) Silica:

It is available in abundance in different parts of Pakistan and is already being exploited by the pesticide industry in the formulation of granules. Locally available sand is being used by M/s Ciba Geigy Limited for formulation of granules by the coating techniques.

11. Containers for pesticides:

At present, Hashmey Can Company Limited, enjoys the sole monopoly of its manufacture. Locally manufactures containers are usually substandard and not leak-proof. This is mainly due to poor quality control. With a little bit fof effort, this problem can be overcome. Leak-proof containers are an important pre-requisite in pesticide industry in order to avoid toxic hazards/cross contamination etc.

Nowadays, large containers are not preferred. Small pesticide containers of 1 to 5 gallon capacity are generally preferred. For liquid formulations, aluminium and tin containers are not only desirable but also economical.

For solid formulations like dusts, water dispersible powder (WDP) and granules, packages of desired specifications are being produced locally but for certain granular and WDP formulations, special packing material with thin inner aluminium lining is required which is presently being imported. It results in its becoming very expensive due to import duties etc. No such arrangement for making inner aluminium lining presently exists in Pakistan.

Unless, the problem of preparing standard pesticide containers is solved, local formulation industry can not flourish.

Suggestions for improvement

In view of the foregoing, it is suggested that private industry should get proper encouragement from the Government and the existing pesticides formulation units in the country should be encourged to exploit their formulation capacities to their maximum. This can be done if alongwith the pesticides its other ingredients/auxilliaries are also exempted from government taxes etc. Furthermore, steps should be taken to produce pesticide containers of standard specifications in the country. Other genuine problems of pesticide industry should also be solved in order to provide them with an incentive to come forward not only for maximum utilization of the existing capacities but also for their gradual expansion in view of growing demand for pesticides in the country's agriculture. **ہ**ہ ِ

Annex 10

PRODUCTION OF FORMULATED PESTICIDES IN PAKISTAN - YEAR COVERED: JANUARY to Dec. 31, 1982

| FORMULATED PROD | DUCIS | - C | IMPORT | |
|-----------------|---------|-----|--|--|
| Common Name | Concen- | | Quality) in MT.or kilo)ir literis) | Total CIF value thousands of USD ² |
| Funcicides | | | | |
| Dithane M | 45% | WP | 131.0170 | 590.324 |
| Perenox | 50% | WP | 0.3960 | 1.3380 |
| Cobox | 50% | WP | 27.1980 | 87.2310 |
| Antracol | 70% | WP | 63.8300 | 235.1430 |
| Cupravit | 50% | WP | 9. 250 | 32.1197 |
| Brestan | 60% | WP | 0.0295 | 0.5490 |
| Captan | 50% | WP | 17.5082 | 86.0860 |
| Sapro1 | 19% | EC | 1.1580 | 14.6300 |
| Vitavax | | | 0.8800 | 7.0720 |
| Topsin M | 17 | | 1.0500 | 14.2520 |
| Liro-Manzeb | 8 | WP | 9.4 50 | 1.3590 |
| Polyram Cómbi | | | 0.5350 | 2.8630 |
| Benlate | 70 | WP | 1.0000 | 29.7270 |
| Antimucin | 4% | WP | 6.1000 | 46.2400 |
| Rab ide | 30% | WP | 0.2500 | 1.3000 |
| TOTAL:- | | | 270.1517 | 1150.2337 |

| Formulated Product | <u>s</u> | Import | | |
|--------------------|--------------------|--------|------------------------------------|--|
| Common Name | Concen- tration | Туре | Quality in M.T.or Kiloliters | Total CIF value in thosuand of USD |
| INSPOTICIDES | | | | |
| Ambush | 25% | EC | 16.195 | 469.19 |
| Perfekthion | 40% | EC | 197.236 | 1496 .493 |
| Endrin | 19.5% | EC | 228.454 | 849.978 |
| Heptachlor | 32.1% | EC | 10.384 | 44.49 |
| Anthio | 25% | EC | 26.4 | 157.70 |
| Ekalux | 25% | EC | 16.503 | 155.95 |
| Disulfoton | 10% | G | 181.56 | 266.66 |
| Lorsban | 40% | EC | 53.808 | 605.48 |
| Methyl Parathion | 50% | EC | 86.249 | 439.324 |
| Malathion | 57% | EC | 33.185 | 166.299 |
| Diazinon | 60% | EC | 9.655 | 80.45 |
| Diazinon | 10% | G | 296.433 | 356.097 |
| Diazinon | 5% | G | 90.00 | 66.66 |
| Orthene | 75% | SP/WP | 33.435 | 469.987 |
| Cidial (Elsan) | 50% | L/S | 19.608 | 150.005 |
| Furadan | 3 | G | 446.865 | 581.172 |
| Dipte-rex | 80% | SP | 12.750 | 74.791 |
| Gusathion M | 20% | EC | 52.585 | 392.685 |
| Lebyacid | 50% | EC | •090 | 0.814 |
| Metasystox-R-25 | 25% | EC | 15.758 | 118.163 |
| | | - | 1827.183 | 6942.388 |

| | icts | | | Import |
|------------------|--------------------|-------------|--------------------------------------|---------------------------------------|
| Common Name | Concen- tration | | Quality in M.T. OR Killoliters | Total CIF value in thosuand of USD |
| INSECTICIDES Co | ont'd. | | | |
| Carbicron | 100 | SCW | 0.266 | 4.831 |
| Dimecron | 50 | SCW | 7.896 | 67,592 |
| Dimecron | 100 | SCW | 52,372 | 395.889 |
| Nuvacron/Azodrin | n 40 | SCW | 96.306 | 571.984 |
| Nogos/Dedevap SI | L 100 | EC | 17.945 | 155.786 |
| Supracide | 40 | EC | 2.436 | 33.443 |
| Sumithion | 50 | EC | 61.258 | 473.225 |
| Sumicidin | 20 | EC | 92.5145 | 2800.509 |
| Padan | 4 | G | 136.141 | 87.298 |
| Thiodan | 35 | E | 124.647 | 983.665 |
| Thiodan | 5 | G | 92.66 | 43.171 |
| Thiodan | 25 | ULV | 32.775 | 202.218 |
| Hostathion | 40 | EC | 77.848 | 917.285 |
| Decis | 2.5 | EC | 19.886 | 654.439 |
| Decis | 0.5 | ULV | 22.725 | 152.053 |
| BHC | 5 | D | 2,235 | 1.460 |
| внс | 10 | D | 184.706 | 161.721 |
| внс | 12.5 | WP | 23.072 | 37.886 |
| внс | 23 | Tech. | 231.32 | 47.551 |
| TDC | 25 | EC | 218.947 | 569.431 |
| TOO | 10 | D | 16.4 | 10.969 |
| Tad | 5 | D | Nil | |
| DDT | 75 | WP | 1.175 | 3.406 |
| Sevin | 85 | SP | 58.737 | 426.641 |
| m | 10 | G | 2.025 | 2.257 |
| Sevidol | 10 414 313 | D G G | 16.77 311.13 26.629 | 14.738 345.242 44.456 |

| - 61 - | • |
|--------|---|
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| Formulated Pro | | Tuno | V Import Quality V Total CIF value | |
|----------------|--------------------|---------|---------------------------------------|-------------------------------|
| | Concen- crateon | Туре | in M.T. OR Killoliters | in MxIxx0X thousand of USD |
| Padan | 10 | G | 52.259 | 58.995 |
| Actel | 50 | EC | 14.30 | 122.178 |
| Zolone DT | 41.25 | EC | 85.935 | 314.249 |
| Te-mik | 10 | G | 12.0959 | 73.406 |
| Celathion | 50 | EC | 50.808 | 566.78 |
| Nexagan | 80 | EC | 1.994 | 26.620 |
| Nexion | 25 | EC | 0.1585 | 1.060 |
| Bidrin | 85 | SCW | 1.990 | 42.012 |
| Birlane | 24 | EC | 0.075 | 0.407 |
| Birlane | 10 | G | 19.95 | 32,249 |
| Dieldrin | 20 | EC | 36.249 | 147.010 |
| Phosalone | | | 5.00 | 20.437 |
| Ripcord | 10 | EC | 29.88 | 1042.375 |
| Vapona | 100 | | 0.60 | 7.025 |
| Lorsban | 50 | ULV | 3.97 | 66.384 |
| Curacron | 500 | EC | 10.73 | 56.138 |
| Hostathion | 25 | ULV | 46.025 | 328,408 |
| Thimet | 10 | G | 199.075 | 399.458 |
| Dacamox | 5 | G | 3.80 | 6.495 |
| Cymbush | 25 | EC | 2.616 | 77.587 |
| Zo lone | 35 | EC | 16.715 | 111.796 |
| Bactospeine | | | 1.025 | 13.260 |
| Baythroid | 50 | LS | 0.630 | 19.571 |
| Polytrin C | 44 | EC | 61.984 | 1158.459 |
| Permasect | 25 | EC | 4.000 | 124.853 |
| | GRAND | Total : | 4420.2789 | 20968.746 |

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| Formulated Products | | | Import | | | | |
|-------------------------|--------------|--------|----------------------------|--------------------|--|--|--|
| Common Name | (Concentra-) | Type | Quality (| Total CIF Value | | | |
| | tion | | in M.T. OR A Kiloliters | in thousand of USD | | | |
| <u></u> | <u> </u> | () | | | | | |
| HERBICIDES | | | | | | | |
| Gesapex Combi | 80% | WP | 20.950 | 192.036 | | | |
| Dicuran MA | 60% | WP | 12.599 | 124.482 | | | |
| Primextra | 500% | FW | 7.374 | 67.926 | | | |
| Gramoxone | 20% | EC | 24.62 | 181.60 | | | |
| Tribunil | 70% | WP | 2.0179 | 19.747 | | | |
| Banvel | 40.6% | EC | 1.903 | 13.666 | | | |
| Saturn | 10% | G | 1.011 | 4.848 | | | |
| Stomp | 330% | EC | 0.475 | 4.4126 | | | |
| Buctril M | | | 17.0 | 151.607 | | | |
| | | | 129.8699 | 828.4106 | | | |
| MITICIDES | | | | | | | |
| Morocide | 40% | E | 1.992 | 14.841 | | | |
| Akar | 50% | EC | 2.449 | 21.478 | | | |
| Tedion | 18 | | 6.00 | 33,354 | | | |
| Polytrin [•] C | (See insecti | Lcides | s) | | | | |
| - | | | 10.441 | 69,673 | | | |
| FUMIGANTS | | | | | | | |
| Phostoxin | | Taba | 13.545 | 205.131 | | | |
| Methyl bromide | | Cy1 | 2.435 | 7.714 | | | |
| EDCT | | Mixa | 53.147 | 56.725 | | | |
| | | | 69.127 | 269.570 | | | |
| RODENTICIDES | | | | | | | |
| Zinc Phosphide | | Р | 1.1315 | 7.843 | | | |
| Sinc Flospinde | | • | Terata | / • • • • | | | |

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QUANTITY OF PESTICIDE FORMULATIONS USED IN PUBLIC HEALTH AND OTHER NON AGRICULTURAL SUCTORS IN PAKISTAN - Year covered: January 1 to December 31,1992

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| Formulated Produ | Quantity in terms of formulated AT M.T or Kiloliters | | | | | | |
|--------------------------------|---|------------|-------|--|--------------------|---------------|------|
| | or.cen- ration | | | والمتكومات مجالة المصوري ويستكابه والرادي أشورها | Health100t | her Non-A | gri. |
| FUNGICIDES | | | - NIL | | | | • |
| Insecticides | | | | | | | |
| Residual Insect | <u>icides</u> | _ | | | | | |
| Malathion Fenitrothion | 50 % 40% | WDP WDP | 628 | Nil M/Tons | | Nil Nil | |
| LARVICIDES | | | | | | | |
| Fenthion(Baytex) | 2% | Gr. | 400 | M/Tons | | Nil | |
| Temephos (Abare) | 2% | Gr. | 100 | M/Tons | | Nil | |
| Chlorpyrifos (Dursbban) | 2% | Gr. | 60 | M/Tons | | Nil | |
| Primiphos Methyl (Actellic) | 50% | EC | 1035 | OK.Litres | | Nil | |
| Synthetic Pyré- | | ULV | 000د | K. " | | Nil | |
| throid | | TOTAL | | 1188 M/T ds 15, 35 | ons O K. Litres | Nil 5. Nil | |

- 1. USED IN PUBLIC HEALTH INCLUDES PESTICIDES USED IN THE CONTROL OF RODENT BORNE AND VECTOR BORNE DISEASES AS WELL AS THOS FOR HOUSE HOLD USE.
- 2. OTHER NON AGRICULTURAL USE INCLUDE PASTICIDES NOT USED FOR AGRICULTURAL OR PUBLIC HEALTH SUCH AS STRUCTURAL PESTICIDES, WOOD PRESERVATIVES, TERMITE CONTROL AND INDUSTRIAL USES.

| ANNUAL CAPACITY | OUTPUT O | F LOCALLY | FORMULATED | PESTICIDES IN |
|-----------------|----------|------------|-------------|--------------------|
| PAKISTAN - | Year co | overed: Ja | anuary 1 TO | December, 31, 1982 |

| Formulation | Annual | | QUANTITY OR OUTPUT 1 in M.T. Or K, Lits | | | | |
|--|---------------------------------------|-----------------------------|---|-------------------|----------|----------|--|
| Туре | Capacity2 in M.T. OR Kilolitres | TUSECLICIDES | Herbi- | ≬rungi- ≬cides | Rodenti- | 0 Others | |
| G. Granules D. Dust § | 22300 M.T. | 1493 M.T. 278.65 | Nil | Nil | Nil | Nil | |
| WP.Wettable powder | 9500 M.T. | M.I. | Nil | Nil | Nil | Nil | |
| SC.Sodution | | | | | | | |
| concentra tes. | · . | Nil | Nil | Nil | Nil | Nil | |
| EC.Emulsifia ble concentra WEXX | K.Lit. | 975.88 K. Lit. | Nil | Nil | Nil | Nil | |
| ULV Ultra Lov Volume | Ĩ | | | | | | |
| For FW Suspension Concentrates | | | | | | | |
| OTHERS | | | | | | | |
| GRAND TOTA-L | 31300 M.T. 15300 K.L. | 1771.65 M.T. 975.88 M.L. | Ni1 | Nil | Nil | NIL | |

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1. MEASURED IN TERMS OF FORMULATED WEIGHT 2. ANNUAL CAPACITY OF MANUFACTURING PLANTS ON 300 DAYS, 24 8 MRS/DAY BASIS

| S.No. | CATEGORY | QUANTITY | VALUE | |
|-------|--------------|------------|-------------|--------------------|
| | ý Ó | Ž | <u> </u> | Rs.000 |
| 1. | Fungicides | 270.1517 | 1150.2337 | 15.477.3146 |
| 2. | Herbicides | 129.8699 | 328.4106 | 11.146.9274 |
| 3. | Insecticides | 4420.2789 | 20968 .7460 | 282.151.252 |
| 4. | Miticides | 10.4410 | 69.6730 | •937 • 5060 |
| 5. | Rodenticides | 1.1315 | 7.8430 | •105 • 5338 |
| 6. | Others | 69.1270 | 269 .5700 | 3.627.280 |
| | | 4,901.0000 | 23,294.4763 | 313445.8138 |

TOTAL PESTICIDES, 1982

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Annex 11

ORG 130/2/1.25-00 - JCP/31

Hr H Hahmood Deputy Secretary

15 April 1931

Kinistry of Agriculture "B" Glock

Islenauad

Findiana of Research York on the use of DDT

Dear Mr Mahmood

I refer to your lotter of the 19th of February 1981 on the above motioned subject. I have taken the matter up with the appropriate officers in our headquarters including our specialist in Festicides headquar. This letter incorporates his converts.

The short ensure to the query contained in the final paragraph of your letter is that FAO itself does not carry out research weither has FAO undertaken minsions in this field. Lowever our resticides research specialist has worked for many years on cafety evaluations and is abreast of the current world wide scientific knowledge on DDT.

The data on the properties and effects of DDT compiled over 25 years is more than entensive - it is monumental. Reviews of reviews have often disputed the fact that such of the data is conflicting, partly due to zone evidence characterized by poor experimental planning and techniques, debicus conclusions and is some cases even false data. This has led to a number of subjectives attitudes but fewer objectives ones and this has placed many number countries in a difficult position.

The joint FAO/ANO meeting in 1979 considered DDT but agreed not to change the conditional acceptable daily intake of C.COS my/Ag get in 1959 pending further review. <u>Latiach</u> to this letter a copy of the short statement in the 1979 report. Here evidence is coming forward showing that DDT is not so persistent under hot, bunid conditions and it is difficult to justify not using a safe, efficient and incorponaive pesticids such as DDT when the rick/benefit balance is so weighted of the benefit pide. The pesticades residues specialist has indicated that he would be heppy to make a more detailed comment should this be necessary.

I look forward to hearing from you further on this matter. It would be interesting to know if you would like us to undertake any further activity or if the above comment is sufficient for the government in its self.

With kind regards,

Yours sincercly

John C. Phillips Representative

ORGANIZATIONAL SET UP PRINCIPAL SCIENTIFIC OFFICER

(HEAD)

Mr. M.M.H.Baig

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Genotoxicity Microbiological Insect Resistance Investigation on Quality Assurance Residue Research **Biochemical** Office **Research Section Research Section** Research Section Section **Research** Section Storage Stability Section Stenographer(11P5, 11) & Residuel of Secur Scientific Officer Scientific Officer Scientific Officer Scientific Officer Senior Scientific Officen Mrs Rehana Aijaz Mr M Fishanutlah Dr.S.Zetar Hasud Posticide (PL:480 Mr. H. Huistuz Mrs. Shahida Akhtar Project) Asstt Scientific Officer Scientific Officer Ass th Scientific Officer Asstt.Scientific Officer Asst (Accountart still 5 11) Asstit Scientific Officer Scientific Officer Simon for entitle Others Miss Khurshid Samad Vacant Yacant Mr Saleem Porvez Mrs. Shamim Ferhat Vecant Hr. H. J. 4. Csmani Mrs Nusrat Nusir timest-rred to regular Lab Keeper (NPS. 2) Store Keeper(HPS_K) Scientific Assit (NPS_19) Side Lie £ 10 March 1983 Asstt Scientific Officer Asstt Scentitic Officer Arif Mehmood McM. Hanif Khon Mr. Syed Shahab postin: wivacanti Mr Faroog Jan Kiss Zchida Parveen NaibQasid (NPS_1) Asstt Scientific Officer Scientific Officer Lob Asstt. Mali (NPS.1) Mr Naseemuliah Variant In H Charif Khon Mr. M.Sami Mr. M. Afzal Stenctypist (HPS_B) Stenug opher Mr. Zohid Hussain Vacant Lab Keeper (HPS_2) Lab Assistant INPS.SE Mr Shenzad Alimed Million Muhiuddoo

Nob Casid (NPS_1)

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Documents Consulted during the Mission

1. The Pesticides Industry in the RCD countries, a Regional Study on Joint Purpose Ventures prepared for Ministry of Economy, Government of Iran, by Chemical Consultants (Pakistan) Limited, 1966.

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- 2. Study on Underutilization of Capacities in the Fertilizer and Pesticide Industries by P.L. Branolt for UNIDO, 1971.
- 3. Plant Protection in Turkey, Iran, Afghanistan and Pakistan by C.S. KOEHLER et. al for USAID, 1972.
- 4. Ordinance No.11 of 1971, Ministry of Law, Pakistan.
- 5. Agricultural Pesticide Rules, Ministry of Food, Agriculture and Cooperatives, Pakistan, 13 August, 1973.
- 6. Analysis of Pesticides Use in Pakistan by W.E. Yates et.al.for USAID, August, 1974.
- 7. Lectures and Studies on Agriculture by Sultan Ali Chaudhry, 1976.
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- 9. Position Paper on Chemical Control Techniques as Part of a Plant Protection Policy for Pakistan, FAO, 1977.
- Basic Supply and Marketing Data on Agropesticides in Pakistan, ESCAP/ARSAP, April 19 1.
- 11. Plant Protection by Sultan Ali Choudhry October, 1981.
- A Review of Current Pesticide Regulations and Recommendations to Privide More Effective and Safer Use of Pesticides in Pakistan by F.M. Turk, UNDP (TOKTEN) Consultant, April, 1983.
- 13. Studies on the Storage Stability of Pesticides and their Residues on Crops in Pakistan by M.M.H. Baig, 1983.
- 14. Studies on Product Development and Quality Control of Pesticides, research proposal by M.M.H. Baig, 1983.
- 15. Status of Plant Protection and Posticides Industry in Pakistan by M.M.H. Baig, 1983.
- 16. Strengthening of Pesticides Research Facilities in Pakistan a development plan by M.M.H. Baig.
- 17. Annual Report of 1982-83, Pesticide Research Laboratory, PARC, Karachi.

Officials and Experts met and consulted during the mission

- 1. Dr. Amir Muhammed, Secretary, Agriculture Research Division, GOP and Chairman of PARC, Islamabad.
- 2. Mr. Manzoor Ahmad, Additional Secretary, Food and Agriculture Division, GOP, Islamabad.
- 3. Mr. Kunwar Idris, Additional Secretary, Production Division, GOP, Islamabad
- 4. Mr. Majeed Akhtar, Joint Secretary, Ministry of Industries, GOP, Islamabad.
- 5. Dr. M.H. Chaudhry, Chairman, Federal Chemical and Ceramics Corp Ltd. (FCCCL), Karachi.
- 6. Dr. A.S.K. Ghouri, Director General, Agriculture Department, Lahore.
- 7. Dr. M. Yousaf Chaudhri, Member (Crop Sciences), PARC, Islamabad.
- 8. Mr. Umar Khan Baloch, Director of Research (Crop Protection), PARC, Islamabad.
- 9. Mr. A.H. Razi, Joint Secretary, Food & Agric. Division, GOP, Islamabad.
- 10. Mr. Fariduddin Ahmad, Plant Protection Advisor/Director, Ministry of Food and Agriculture, Dept. of Plant Protection, Karachi.
- 11. Mr. M.M.H. Baig, Govt. Analyst, Principal Scientific Officer, Pesticides Research Laboratory, PARC, Karachi.
- 12. Dr. S. Zafar Masud, Senior Scientific Officer, Pesticides Research Laboratory PARC, Karachi.
- 13. Dr. Shabbir A. Qureshi, Member, Technology, PCSIR, Karachi.
- 14. Dr. M.A.A. Beg, Director PCSIR Laboratories, Karachi.
- 15. Prof. Atta-ur-Rahman, T.I. Co-Director, H.E.J. Research Institute of Chemistry, University of Karachi.
- 16. Mr.Naveed Ahmad, General Mananger, Production and Planning (FCCCL) Karachi.
- 17. Mr. Ahsan Qasim Siddiqui, Manager Production and Planning; (ECCCL) Karachi.
- Dr. A.K. Qureshi, Managing Director, Ittehad Chemical and Ittehad Pesticides, Kala Shah Kaku.
- 19. Mr. Kazi Ahmad Jamil, General Manager (Works), Ittehad Chemicals and Ittehad Pesticides (IP) Kala Shah Kaku.
- 20. Mr. Mushtag Ahmad, Senior Marketing Manager, IP, Kala Shah Kaku.
- 21. Mr. Fazal Qadir, Managor Marketing, IP, Kala Shah Kaku

- 22. Mr. R.M. Bokhari, Chairman, Pakistan Agricultural Pesticide Association, Chemical Manager, Pakistan Burmah Shell, Ltd, Karachi.
- 23. Mr. David J. Grieve, Manager, Agricultural Division, Hoechst, Karachi.
- 24. Mr. Mohammad Azim Piracha, Manager, R & D (Hoechst), Karachi.
- 25. Mr. Jost Frei, Divisional Manager, Ciba-Geigy (Pak.) Ltd. Agricultural Division, Karachi.
- 26. Nasser N.S. Jaffer, Director, Jaffer Brothers Ltd. Karachi.
- 27. Mr. Irshad Ahmad, Technical Adviser, Agro-Chemicals Section, Nichimen Corporation, Labore.
- 28. Mr. Abdur Rafay, General Manager, Agro-Chemicals, Ltd. Karachi.
- 29. Mr. Jamal Haider, Manager, Agro-Chemicals Ltd., Karachi.
- 30. Mr. Aziz Damji, Managing Director, Aricides Ltd. Karachi.
- 31. Mr. A.Q. Hasain, Manager, A.G. Services and Supplies, Karachi.
- 32. Mr. Himalaya S. Rana, Resident Representative, UNDP, Islamabad.
- 33. Mr. John C. Phillips, FAO Representative, Islamabad.
- 34. Dr. Iqbal Muhammad Chaudhri, National WHO Representative and Programme Coordinator, Islamabad.
- 35. Dr. S.M. Mujtaba, Director, Directorate of Malaria Control, Minsitry of Health, Rawalpindi.
- 36. Mr. P.B.A. Santen, JPO UNDP/UNIDO, Islamabad.
- 37. Mr. M. Shafi Senior Manager, Nowshera DDT Factory, Nowshera.
- 38. Mr. Mohammad Inam Baig, Finance Manager, Nowshera DDT Factory, Nowshera.
- 39. Mr. Sultan Ali Chaudhry, Managing Director, Farm Chemical and General Services, Lahore.
- 40. Mr. Abid Beshir, Section Officer, Ministry of Industries, GOP, Islamabad.

