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Distr.
LIMITED
ID/WG.259/1
16 September 1977
ENGLISH

United Nations Industrial Development Organization

Technical Seminar on Contracting Methods and
Insurance Schemes for Fertilizer and Chemical
Process Industries

Lahore, Pakistan, 25 - 29 November 1977

PROVISIONAL AGENDA

First day, 25 November 1977

Registration of participants and distribution
of papers

Second day, 26 November 1977

9:30 - 11:00 a.m. Opening Session

1. Inauguration of the Seminar by the
Minister for Production, the Government
of Pakistan and Chairman of the Board
of Industrial Management
2. Opening statement on behalf of the
Executive Director of UNIDO.
3. Election of the Chairman and Vice-Chairman
4. Introductory statement by the Chairman
5. Adoption of Agenda
6. Designation of Rapporteurs and Drafting
Committee

11:00 a.m.-12:30 p.m. 7. Presentation of lead papers by consultants

2:30 - 4:00 p.m. 8. Presentation of country papers

4:00 - 5:00 p.m. 9. Discussion on country papers

5:00 - 5:30 p.m. 10. Presentation of summaries of papers
prepared by the Negotiations Section
of UNIDO in connexion with the UNIDO
Working Group on Insurance Schemes and
Consultations on Fertilizer Industries

Third day, 27 November 1977

9:00 - 11:00 a.m. 11. Presentation of papers by observers

11:00 - 12:30 p.m. 12. Discussion

2:30 - 5:30 p.m. 13. Panel discussion

Topic 1: Precontracting procedures (inquiry documents, evaluation of tenders, selection of contractors, etc.)

Topic 2: Advantages and disadvantages of different types of contracts:

- engineering contracts
- plants supply contracts
- turn-key contracts
- subcontracting of specific erection and construction works.

Topic 3: Contract specifications and Annexes

Fourth day, 28 November 1977

9:00 a.m. - 12:30 p.m. Panel discussion (cont'd)

Topic 4: Formulation of guarantees and penalty clauses relating to time schedules and plant performance

Topic 5: Organization of plant commissioning, test run procedures (UNIDO)

Topic 6: Discussion on consequential losses

2:30 - 5:30 p.m. Panel discussion (cont'd)

Topic 7: Legal aspects of contracts

Topic 8: International arbitration procedures and experience in procedures relating to supplementing of contracts

Topic 9: Discussion on model contracts

Topic 10: Discussion on multilateral insurance schemes

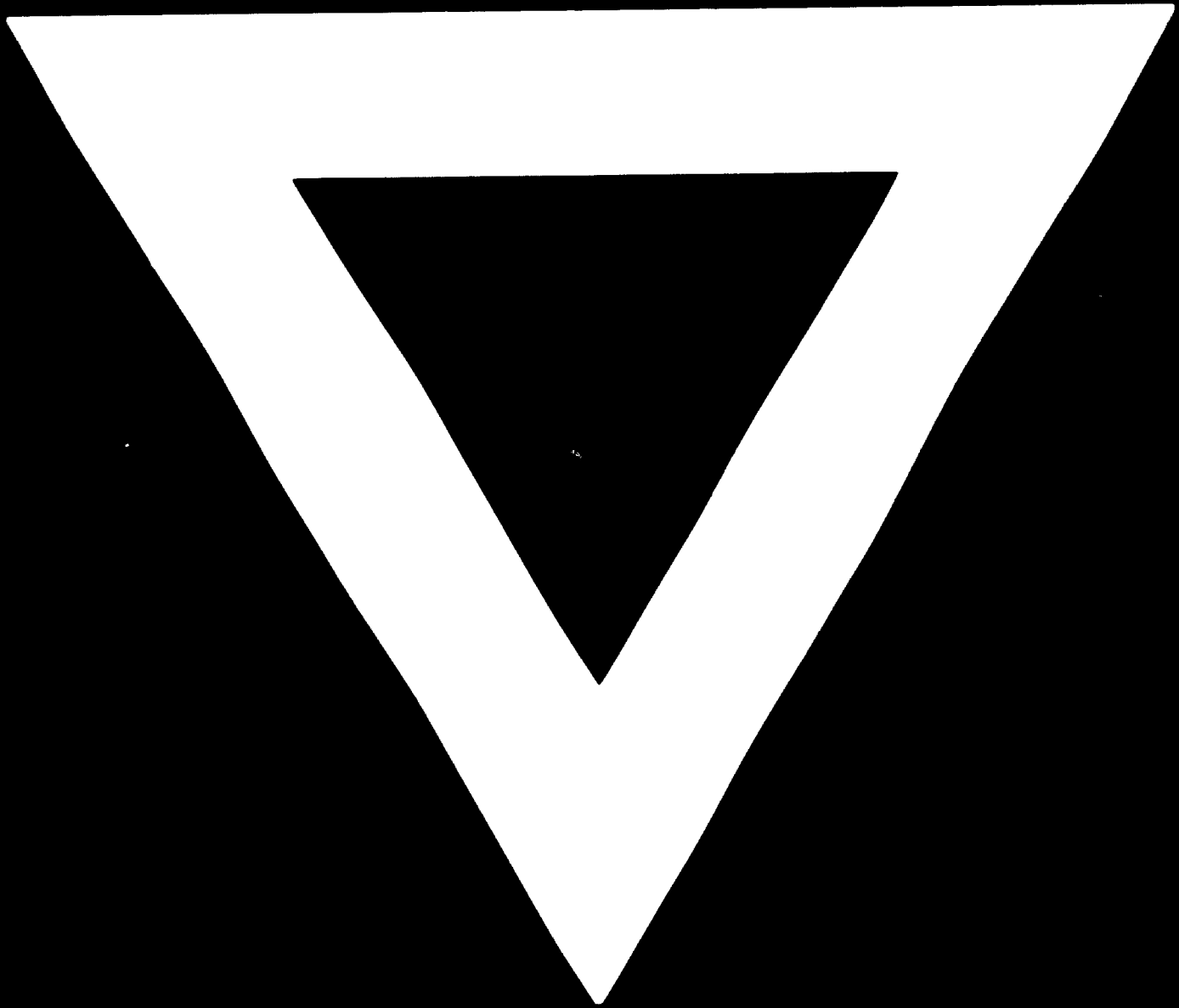
Fifth day, 29 November 1977

Concluding Session

- 9:00 a.m. - 12:30 p.m. 15. Discussion on conclusions and
recommendations
16. Drafting Committee meeting
- 2:30 - 4:00 p.m. 17. Adoption of report



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