



**TOGETHER**  
*for a sustainable future*

## OCCASION

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**TOGETHER**  
*for a sustainable future*

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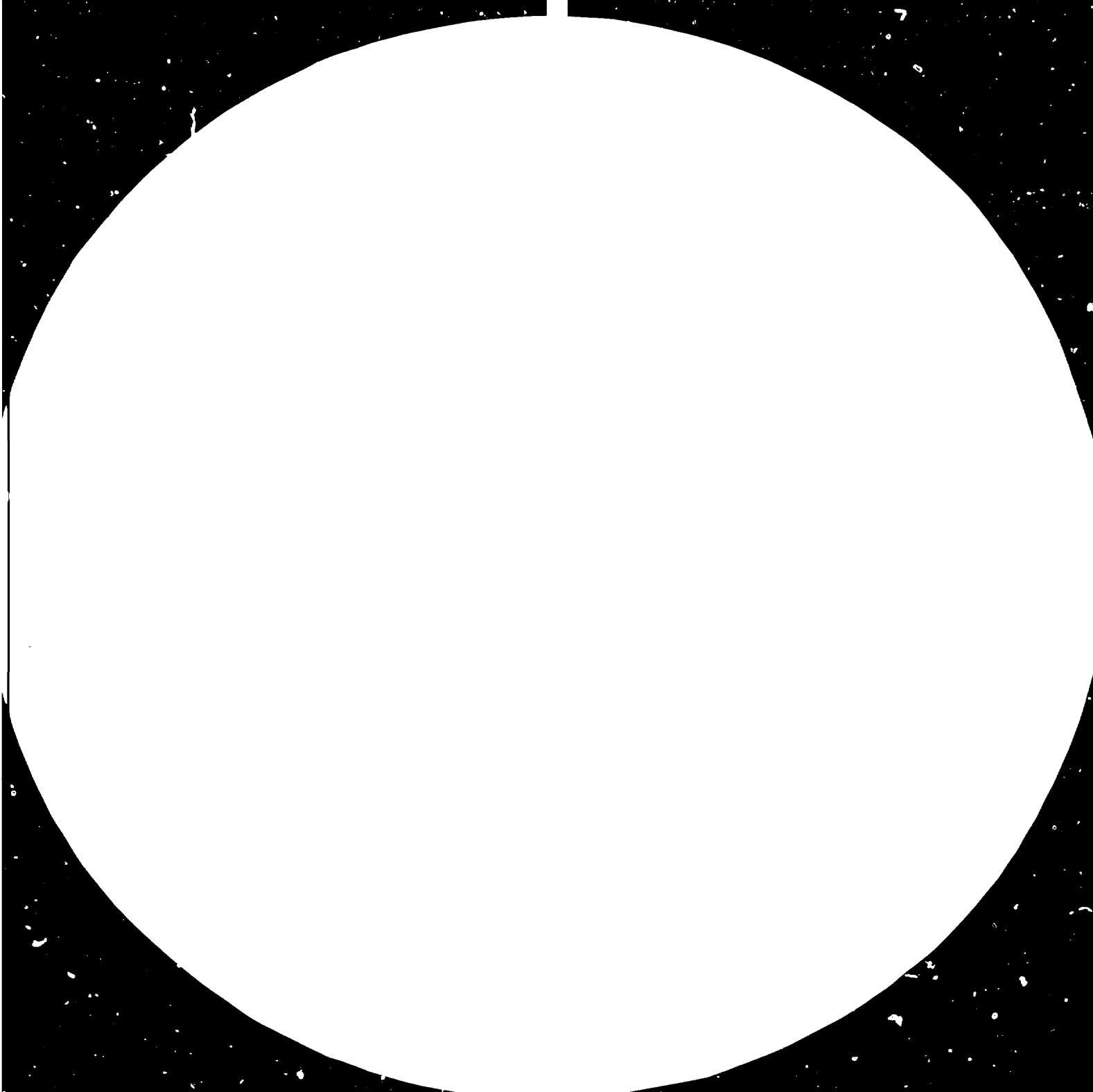
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Resolution Test Chart  
1.0 1.1 1.25 1.4 1.6 1.8 2.0 2.2 2.5 2.8

Report on:

10286

10286

ORIENTATION SEMINAR  
ON  
COMPUTER SUPPORTED  
INDUSTRIAL MANAGEMENT

REQUEST FOR PROPOSAL NO.:P/80/50/DR

UNIDO PROJECT NO.

:US/RAS/78/202

December 1980

**DC** I/S DATACENTRALEN AF 1959

### Introduction

This report covers the first activity in a regional project "Establishment and Strengthening Regional Co-operation in the Use of Small-scale Computer-based Industrial Management Systems". The project has been established under UNIDO financing in response to a request from the Royal Thai Government and the first activity is an orientation seminar on Computer Supported Industrial Management.

I/S Datacentralen af 1959, Copenhagen, Denmark, has carried out the seminar at the Asian Institute of Technology (AIT). Two consultants were appointed to conduct the seminar in co-operation with AIT, viz.:

Mr. Wim Vink  
Mr. Bjarne Staehr

who had a close co-operation with Dr. Kanchit Malaivongs, Associate Director of the Regional Computer Center at the AIT.

The seminar was attended by 28 participants from the following countries:

Bangladesh  
China  
India  
Hong Kong  
Malaysia  
Philippines  
Thailand  
Indonesia.

### Aim of the project and of the contract

The aim of the Project is to organize and conduct an orientation seminar, specially designed for prospective users of small computers, on the basis of which the participants would acquire a better:

- understanding of the impact of information and its handling on industrial management;
- appreciation of the benefits to be derived from computer support, such as speed and timeliness, accuracy of information and efficiency;
- perception of the organization of information within a computer;

- recognition of those functions in small industrial establishments which are suited to computerization and familiarity with the respective software packages; and
- appreciation of the operational changes required for computerization and understanding of confidentiality insofar as it relates to company information.

On the basis of this aim and the UNIDO terms of reference dated 20th October 1980 Datacentralen developed all material for the seminar both speakers' material and material for the participants, the latter being a file including copies of all overhead foils used during the seminar.

#### Contents of the seminar

The seminar covered the following topics:

##### 1. Information and management

The concept of information was defined and its impact on management and decision making was pointed out. The various levels in an organization were covered viz. strategic, tactical and operational including their interrelations.

The characteristics of the various types of information and their relations to the organizational levels together with the edp-systems involved were discussed in detail.

##### 2. Trends in computing

The history and the future trends of hardware and software development were drawn up.

##### 3. Management informations systems (MIS)

The concept of MIS was covered followed by the requirements, design, and use of MIS.

Management and information were initially defined and thoroughly discussed. Then the concept of Management Information Systems was gone through. As a basis for the participants understanding of MIS three different definitions were presented.

Eventually the main elements in connection with design and use of MIS were covered.

It was stressed, however, that up to date it is considered impossible to establish a true MIS.

#### 4. Dataprocessing considerations

The various types of processing including their basic elements were defined and illustrated:

- . Batch processing (remote batch)
- . Real-time processing

Conditions connected to centralized/decentralized and distributed processing were also covered.

#### 5. Data base systems

The data base concept was defined and the reasons for using a data base solution - and when, were mentioned.

The objectives of a Data Base Management System (DBMS) were discussed and finally the major data structures: sequential, hierarchical, network, and relational were presented. The characteristics of these structures were explained and illustrated.

#### 6. Approaches to computerization

The phases and how to organize the necessary work in systems development and the required documentation were gone through in detail and the great importance of problem definition was emphasized in particular.

Security aspects connected to the various types of operation were discussed. The process of selecting hardware and software (i.e. suppliers) was covered thoroughly and finally the organizational consequences by implementing edp were discussed.

#### 7. Edp organization and staffing

On the basis of the edp-functions "System development" and "Operations" the various types of organizations were discussed. The edp-service bureau and small industrial companies were the main types of organizations to be covered.

Staffing considerations in different types of organizations were discussed with emphasis on requirements, recruiting and training.

#### 8. Case study I

The development and implementation of a mini-computer based turn-key system for manufacturing and sale were gone through.

The elements of the system in question are:

- . Production control
- . Stock control
- . Purchase management
- . Sales management
- . Economy functions

The normal organization and the necessary project organization of the company in question plus the hardware and software involved were pointed out.

The installation plan and the economy of the system were presented.

As a special aid to the participants a survey of manufacturing resource planning systems was distributed.

The survey covered company names, products, modules involved, programming languages, hardware description, cost, release of the systems, and number of users.

9. Case study II

Presentation of a mini-computer based system including registry management and information retrieval (the latter being a future development).

The system was described together with it's creation, present state and the future development plans.

Experience of various kinds were covered e.g.:

- consequences by using edp in public organizations
- savings
- policies.

Finally the future possibilities and plans for the Danish central administration were drawn up.

As a practical element of the seminar a field trip was arranged in the Bangkok area by AIT and NSO (National Statistics Office) covering two visits based upon NEC-machinery (Nippon Electronic Corporation).

In connection with the field trip Datacentralen's consultants participated actively in explaining the various functions of the edp organizations visited and also their edp-configurations as such.

Concluding remarks

We must state that the participants covered many different backgrounds both regarding line of business and knowledge about edp. In spite of this fact it is Datacentralen's impression that the participants have achieved a very good understanding of the topics covered in the seminar.

The seminar involved a beneficial dialogue between the lecturers and the participants from the very first day of the seminar. This enabled the lecturers currently to adjust the seminar to meet the participants' expectations more precisely.



It should be mentioned that so-called "open sessions" were used to cover various questions being the result of the dialogues during the seminar. Specifically a full lesson was used to go through a survey of 25 Danish companies' experiences with in-house edp-utilization. The survey has been worked out by the Danish edp-council and states the companies expectations before implementing their own mini-computer and the experiences achieved after one year of operation.

It is Datacentralen's impression that seminars of this type are very valuable to managers from industry and central government in the developing countries. We feel that they contribute essentially to the development of management in the above mentioned areas, while they also contribute to a greater international understanding.



**Orientation Seminar**  
**on**  
**Computer Supported Industrial Management**

**in Bangkok, Thailand, 1. to 5. December, 1980**

**Carried out by:**  
**I/S Datacentralen af 1959**  
**Retortvej 6 - 8**  
**DK - 2500 Copenhagen, Valby**  
**Denmark**

**for**

**The United Nations Industrial Development**  
**Organization (UNIDO)**  
**Vienna, Austria**

**Speakers:**  
**Wim Vink, Consultant**  
**Bjarne Stæhr, Consultant**  
**N. Suzuki, Assoc. Ind. Dev. Officer, UNIDO**

Programme:

1st December 1980

- |               |   |
|---------------|---|
| 09.15 - 09.30 | Introduction  |
| 09.30 - 09.45 | Presentation of speakers and I/S Datacentralen af 1959.   |
| 09.45 - 10.15 | Information and Management: The concept of information, its role in relation to edp-systems and its impact on management.             |
| 10.15 - 10.45 | Break   |
| 10.45 - 11.30 | Trends in Computing: History of hardware, software, and computer applications - major milestones. The future trends will be drawn up. |
| 11.30 - 11.45 | Break   |
| 11.45 - 12.30 | Trends in Computing, continued.   |
| 12.30 - 13.30 | Lunch   |
| 13.30 - 14.15 | Management Information Systems: The basic concept of MIS, its possibilities and limitations. How to design and use a MIS.             |
| 14.15 - 14.30 | Break   |
| 14.30 - 15.15 | Data Processing Considerations: The various types of operation techniques and the related characteristics.                            |
| 15.15 - 15.45 | Break   |
| 15.45 - 16.30 | Data Base Systems: The data base concept and the function of the three major data structures and their purpose.                       |
| 16.30         | Adjourn   |

2nd December 1980

|               |  |
|---------------|--|
| 09.30 - 10.15 | Data Base Systems, continued.  |
| 10.15 - 10.45 | Break  |
| 10.45 - 11.30 | Approaches to Computerization: The system development process from idea through operation and considerations in relation to hardware and software selection. |
| 11.30 - 11.45 | Break  |
| 11.45 - 12.30 | Approaches to Computerization, continued.  |
| 12.30 - 13.30 | Lunch  |
| 13.30 - 14.15 | Approaches to Computerization, continued.  |
| 14.15 - 14.30 | Break  |
| 14.30 - 15.15 | Approaches to Computerization, continued.  |
| 15.15 - 15.45 | Break  |
| 15.45 - 16.30 | Approaches to Computerization, continued.  |
| 16.30         | Adjourn  |

3rd December 1980

09.30 - 10.15 Edp-organization and staffing: Functions performed by the edp-organization and organizational aspects in different types of companies.

10.15 - 10.45 Break

10.45 - 11.30 Edp-organization and staffing, continued.

11.30 - 11.45 Break

11.45 - 12.30 Open session

12.30 - 13.30 Lunch

13.30 - 14.15 Activities of the United Nations Industrial Development Organization (UNIDO)

14.15 - 14.30 Break

14.30 - 15.15 Case Study I: A case of edp-development and implementation in a company dealing with manufacturing and sale.

15.15 - 15.45 Break

15.45 - 16.30 Case Study I, continued.

16.30 Adjourn

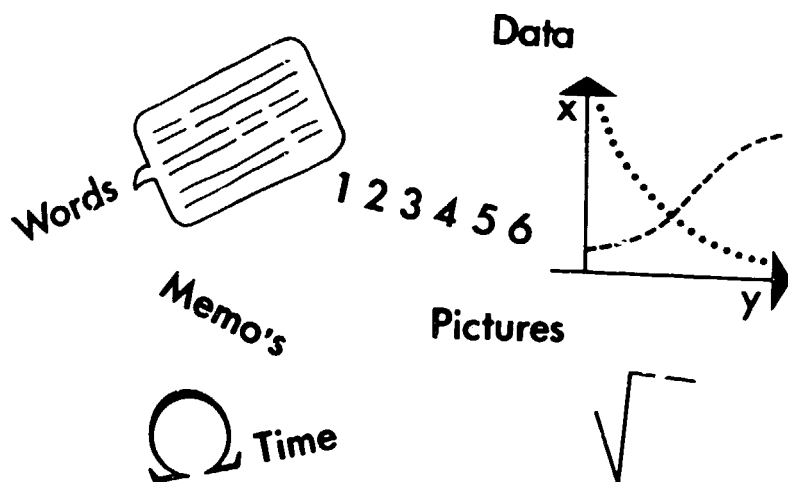
4th December 1980

09.30 - 10.15 Case Study I, continued.  
10.15 - 10.45 Break  
10.45 - 11.30 Open session  
11.30 - 11.45 Break  
11.45 - 12.30 Case Study II: A minicomputer based Information  
Retrieval System developed for central and local  
Government in Denmark as a turn-key system.  
12.30 - 13.30 Lunch  
13.30 - 14.15 Case Study II, continued.  
14.15 - 14.30 Break  
14.30 - 15.15 Case Study II, continued.  
15.15 - 15.45 Break  
15.45 - 16.30 Open session  
16.30 Adjourn

5th December 1980

|               |                 |
|---------------|-----------------|
| 09.30 - 12.30 | Field trip      |
| 12.30 - 13.30 | Lunch           |
| 13.30 - 14.30 | Closing session |
| 14.30         | Adjourn         |

# WHAT IS INFORMATION

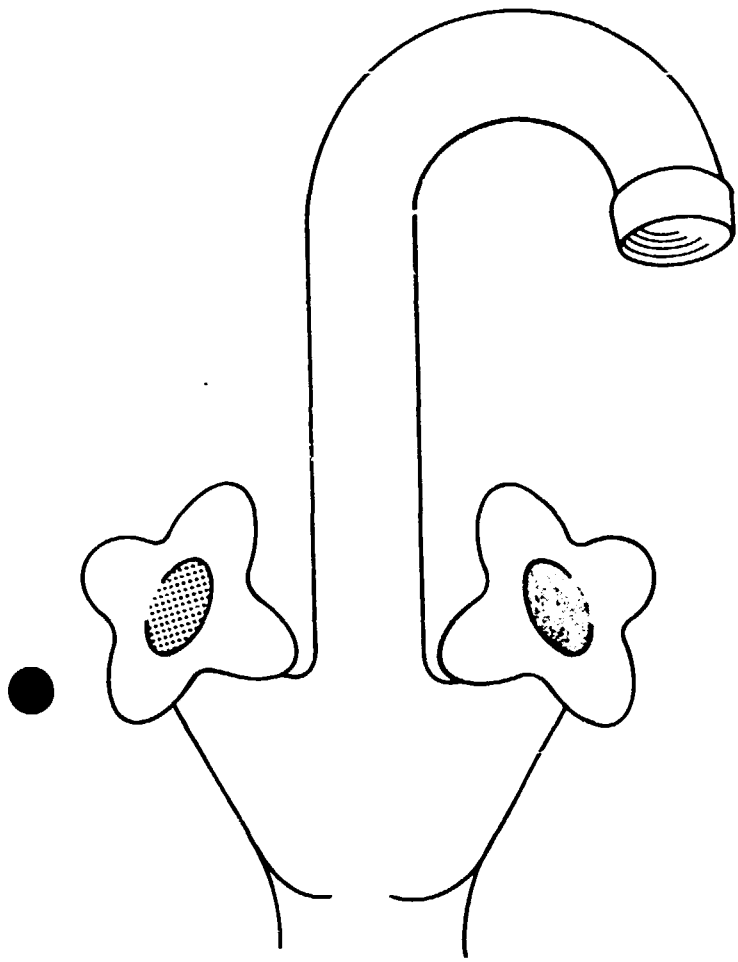




5

**INFORMATION IS:**

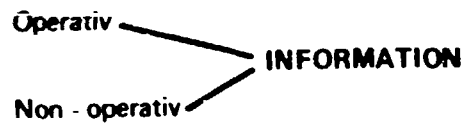
a collection of data  
enabling you to make  
decisions.



No decision will be  
better than the  
quality of the given  
information permits.

**INFORMATION MUST BE:**

1. Relevant
2. Of current interest
3. Uncorrupted
4. The information must not influence the decision maker to such an extent that, in reality, it is the reporting person that makes the decision.

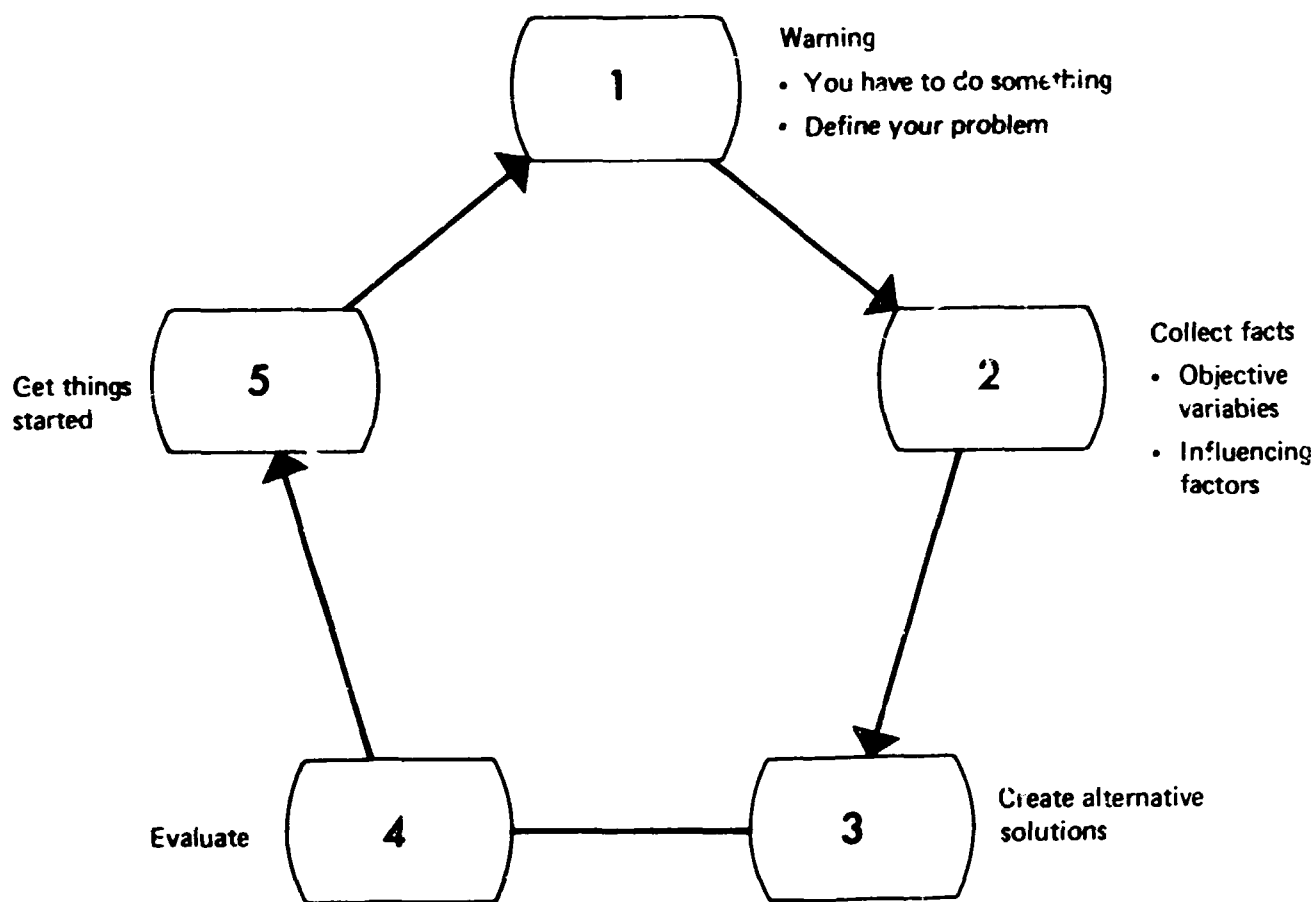


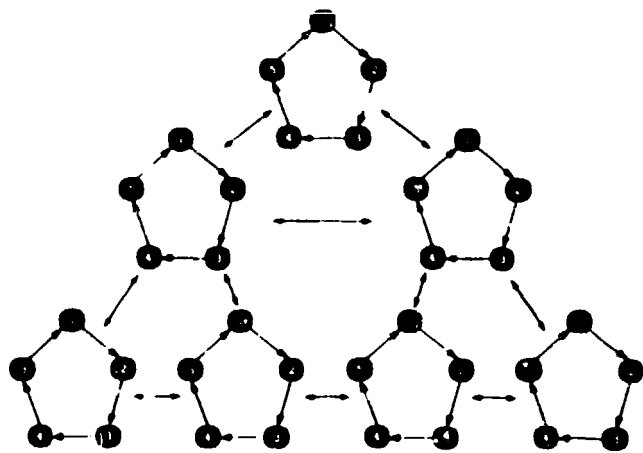
**Executives vary greatly in their:**

- Preferred source of information
- Appetite for information
- Efficiency in information collection
- Critical acceptance of information

An executive's interest in information acquisition will vary in different periods.

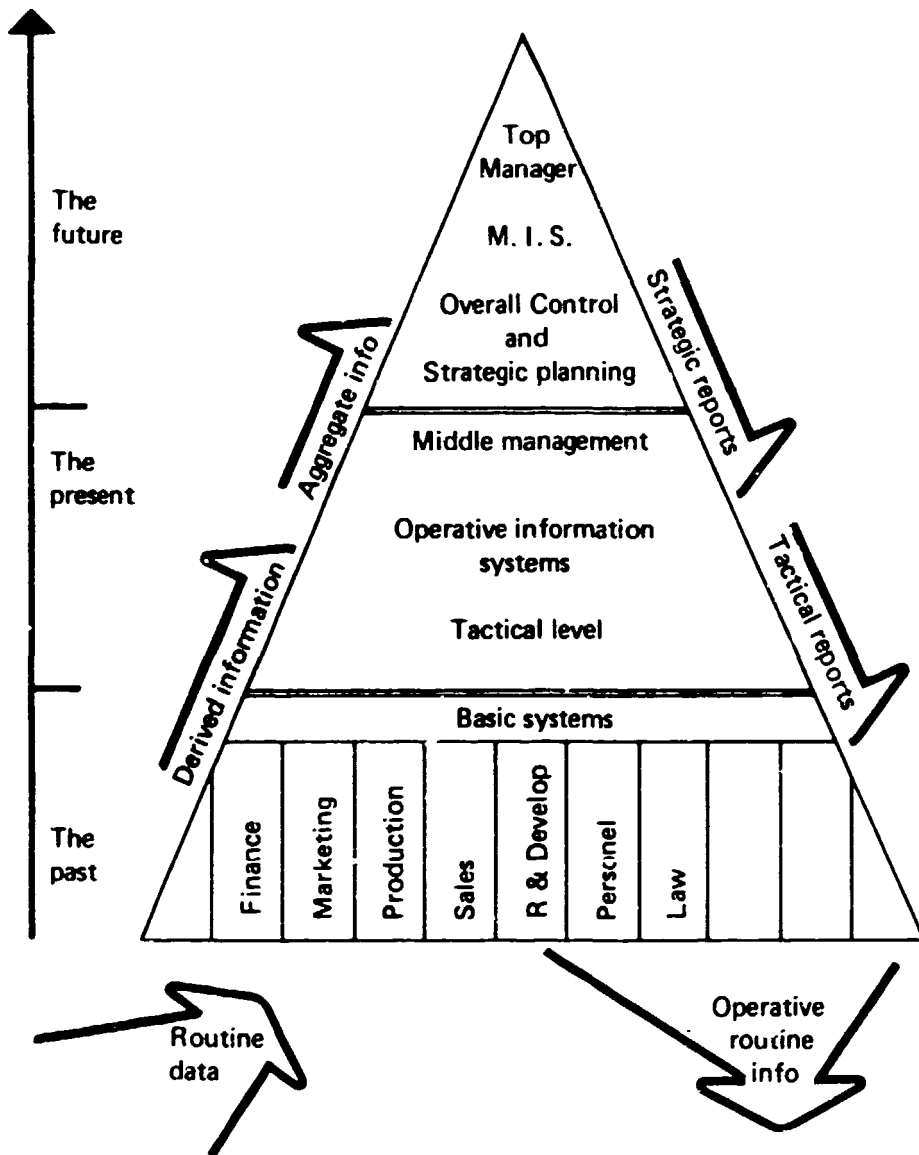
**DECISION MAKING:**



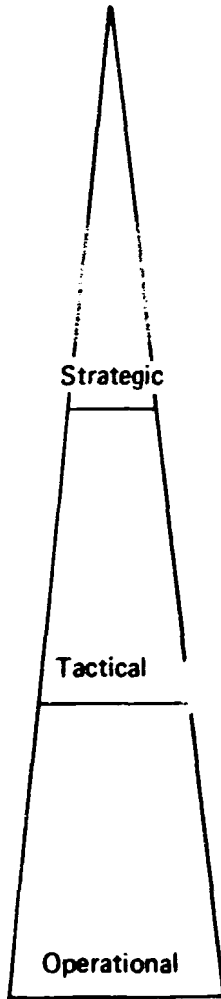




THE INFORMATION SYSTEM :



**EDP - RELATIONS**



| Frequency  | Risk               | Information systems                                   |
|------------|--------------------|---|
| Irregular  | High and uncertain | Ad hoc<br>Simulation<br>Inquiry                       |
| Periodical | May be high        | Regular,<br>Varying<br>Reports<br>Database orientated |
| Real-time  | Normally low       | Formal,<br>Fixed<br>Procedures<br>Complex<br>Specific |

TRENDS IN  
COMPUTING

## TRENDS IN COMPUTING

- Hardware
- Software
- Applications

HISTORY (Milestones)

FUTURE

## THE MAJOR REVOLUTIONS

- Agricultural
- Industrial
- Informational

**1640 Blaise Pascal**

- Addition
- Subtraction

**1670 Gottfried W. Leibnitz**

- Addition
- Subtraction
- Multiplication
- Division

**1703 Gottfried W. Leibnitz**

- The Binary System

**1805 J. M. Jacquard**

- The Automatic Weave

**1834 Charles Babbage**

- The Analytical Machine

1941 Konrad Zuse

Z3 (Binary)

1943 Howard Aiken ( IBM)

MARK 1 (Decimal)

1945 John B. Neumann

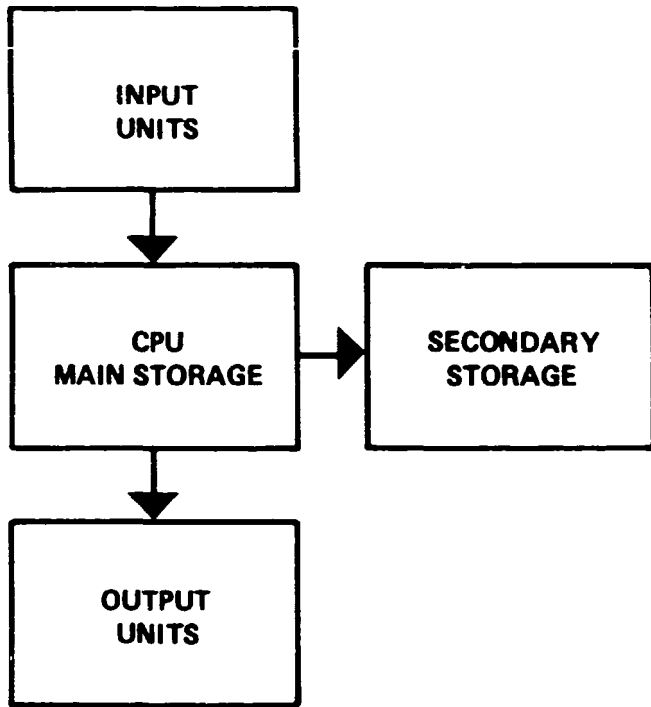
**1946**   **Electronical Numerical Integrator and  
Calculator (ENIAC)**

- 18.000 Radio Tubes
- 1.500 Relays
- 200   KN

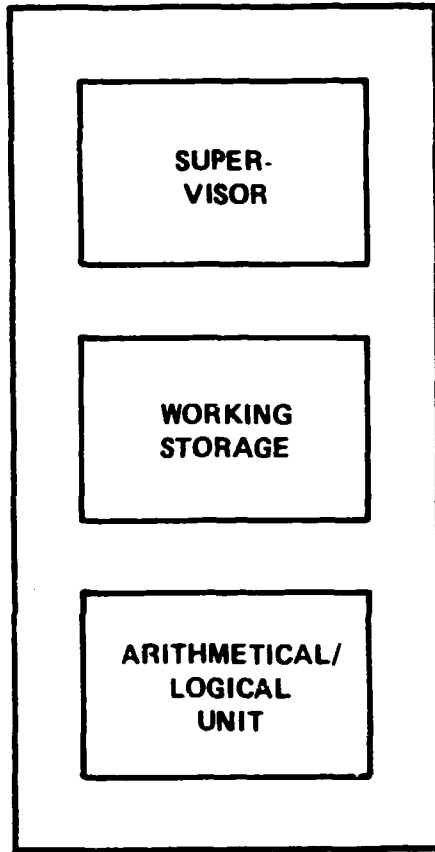
**1952**   **Invention of The Transistor**

**1957**   **Danish Arithmetical Sequence  
Calculator (DASK)**





# CPU

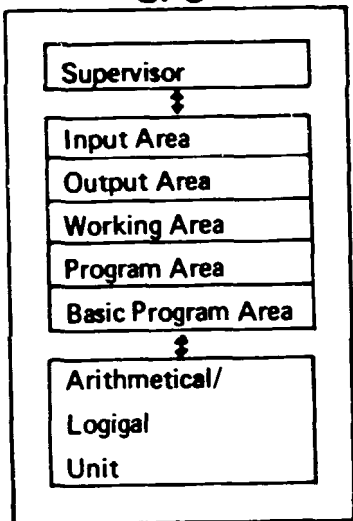


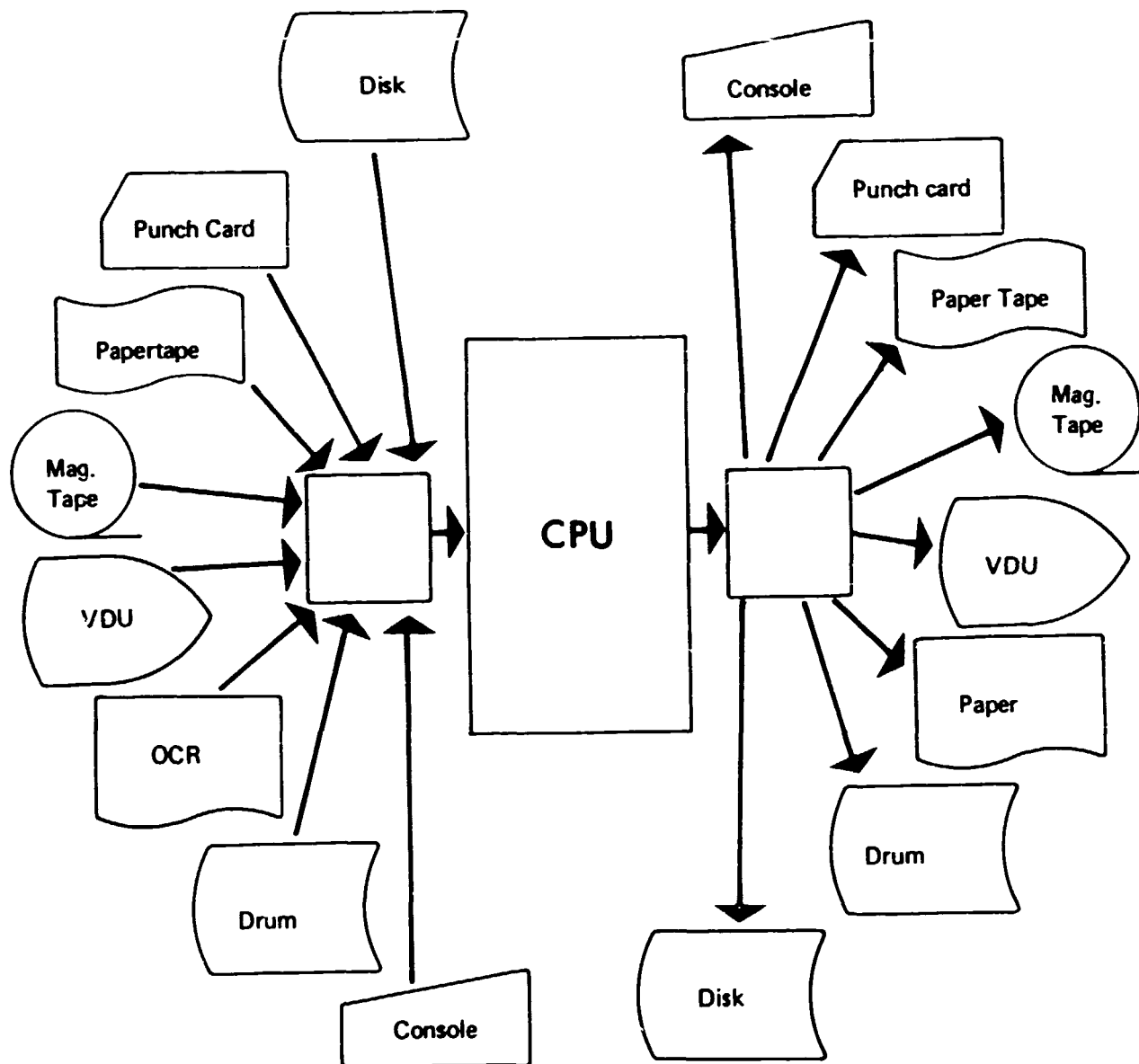
SUPER-  
VISOR

WORKING  
STORAGE

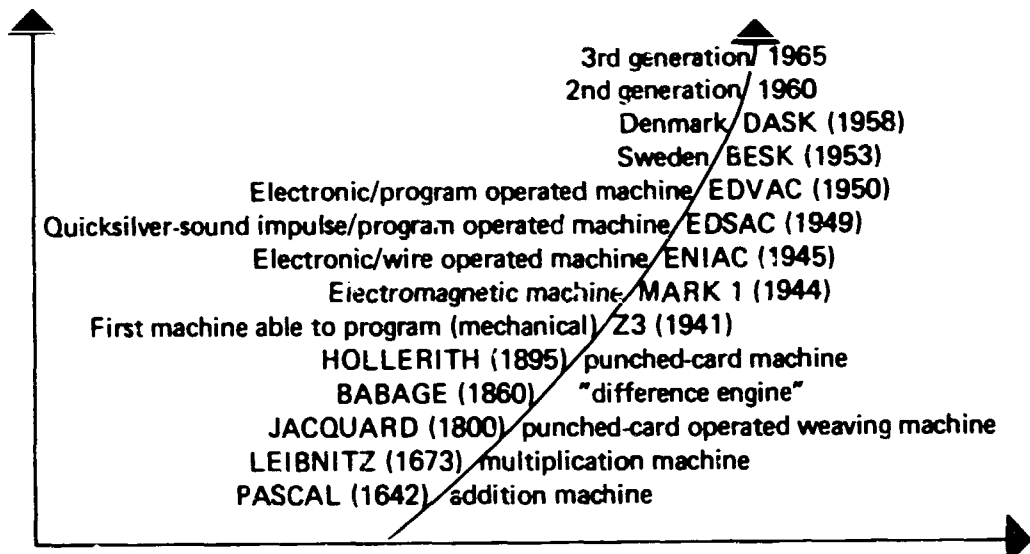
ARITHMETICAL/  
LOGICAL  
UNIT

# CPU

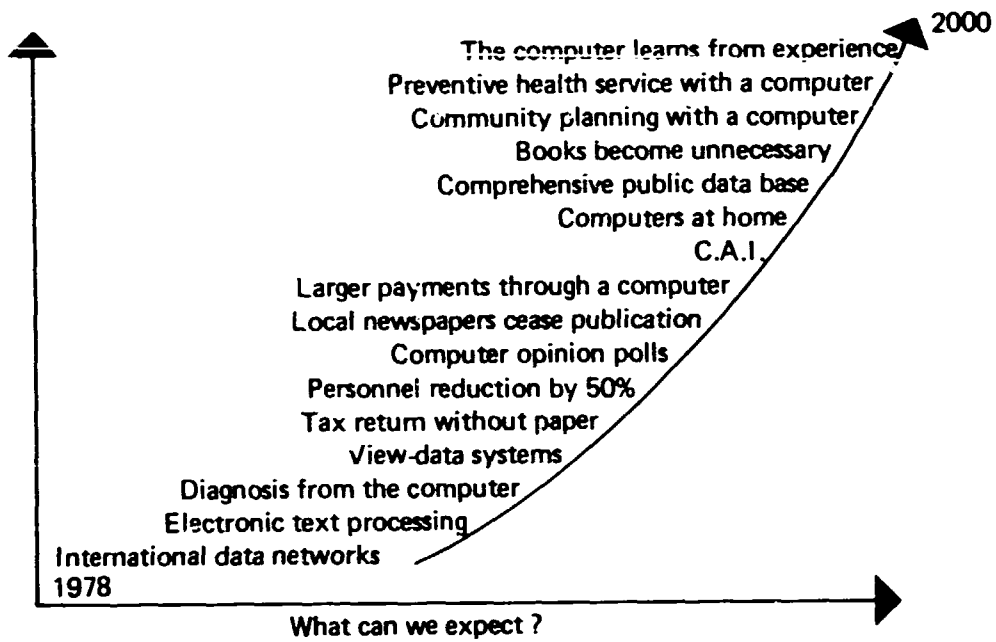




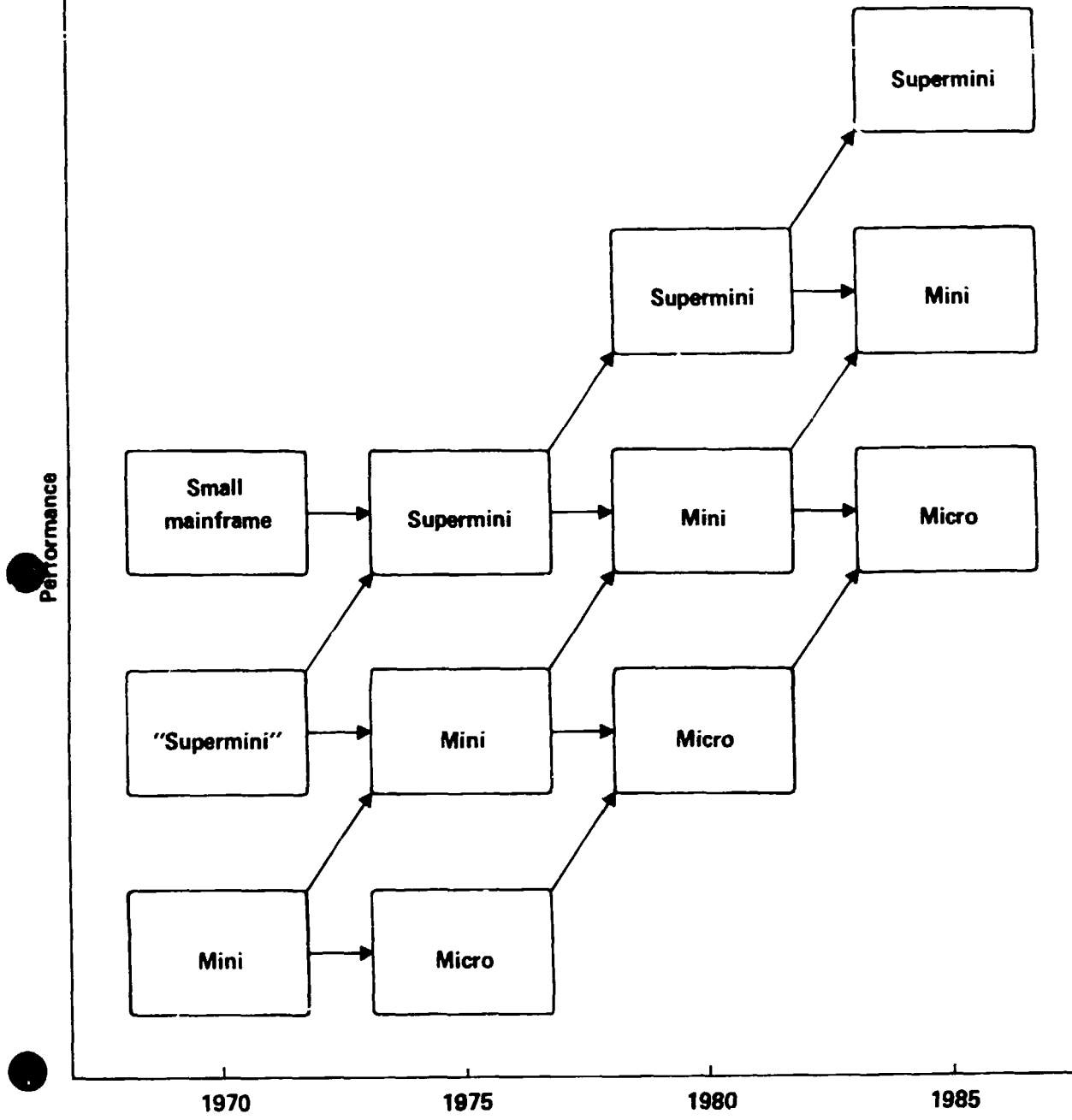
- 1946 1. Generation
  - Radio Tube
  
- 1958 2. Generation
  - Transistor
  
- 1964 3. Generation
  - Integrated Circuit



The development of the data processing machine.



# Minicomputer evolution





## INTEGRATED CIRCUITS

### Bipolar

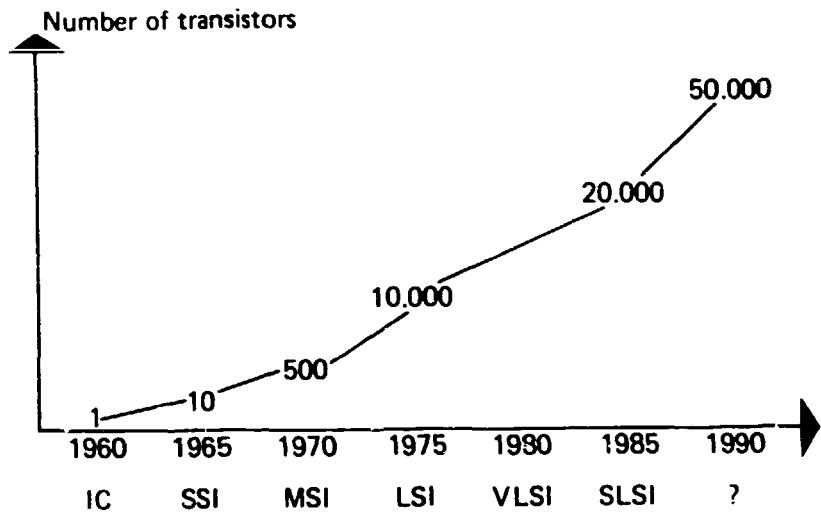
- Fast
- Bigcomputers

### Metal on silicium (MOS)

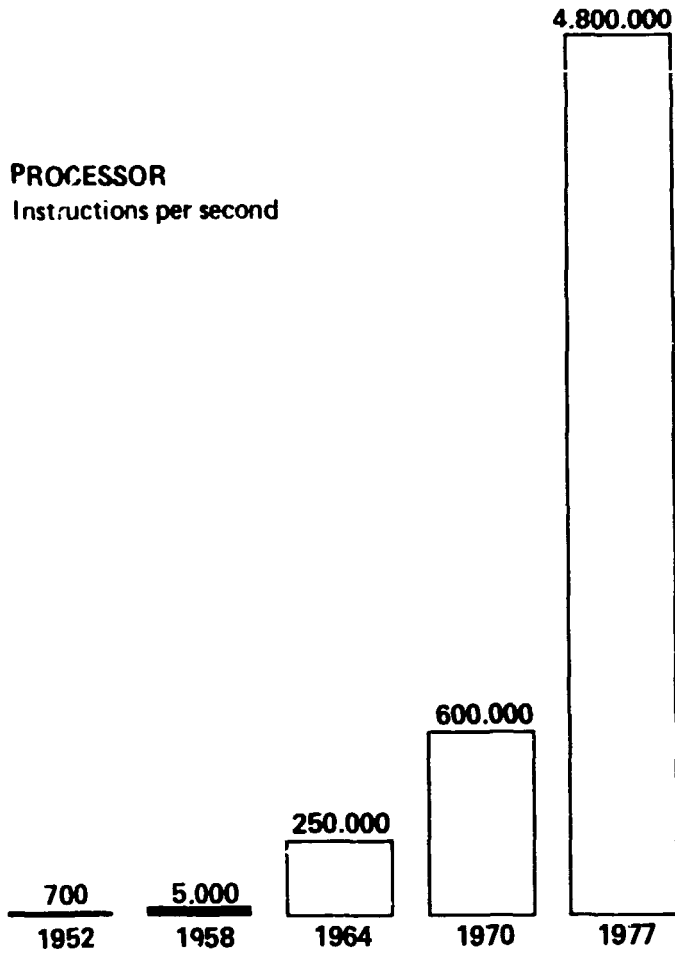
- Slow
- Small computers
- Main memory

## **INTEGRATED CIRCUITS**

- Less than 500 transistors
- 500 - 20.000 transistors
- More than 20.000 transistors

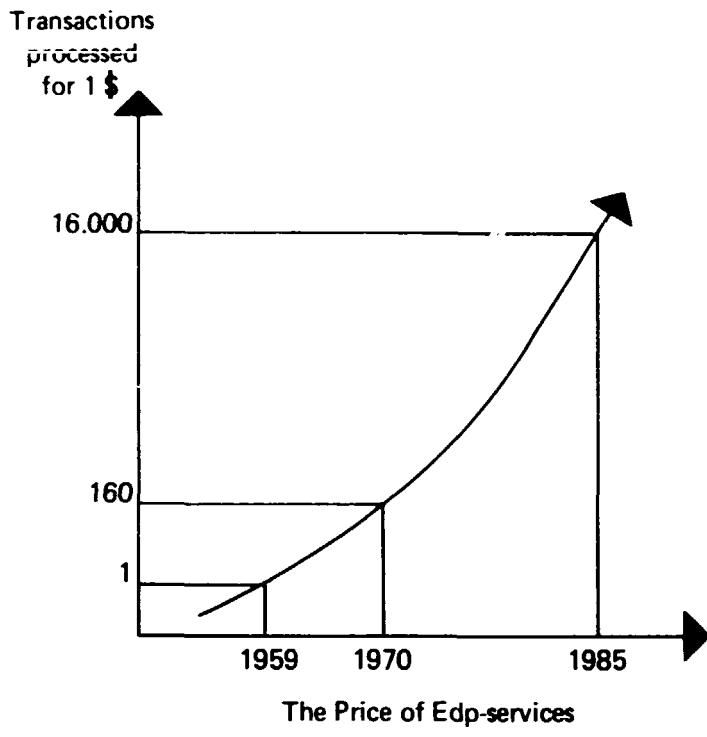


**PROCESSOR**  
Instructions per second

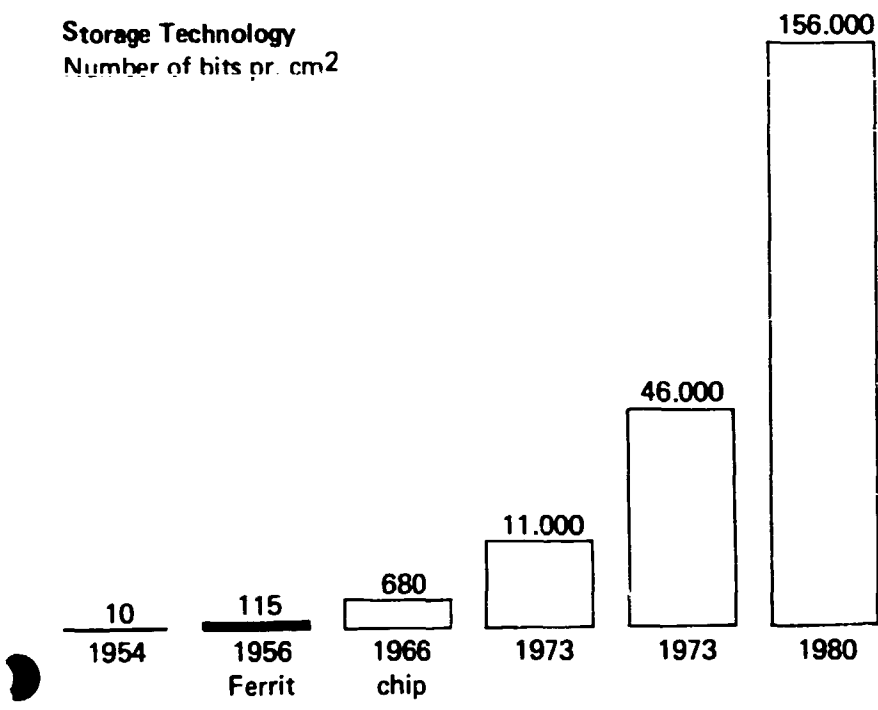


**CALCULATION SPEED**  
**"The Movement of The Planets 1654 - 2000"**

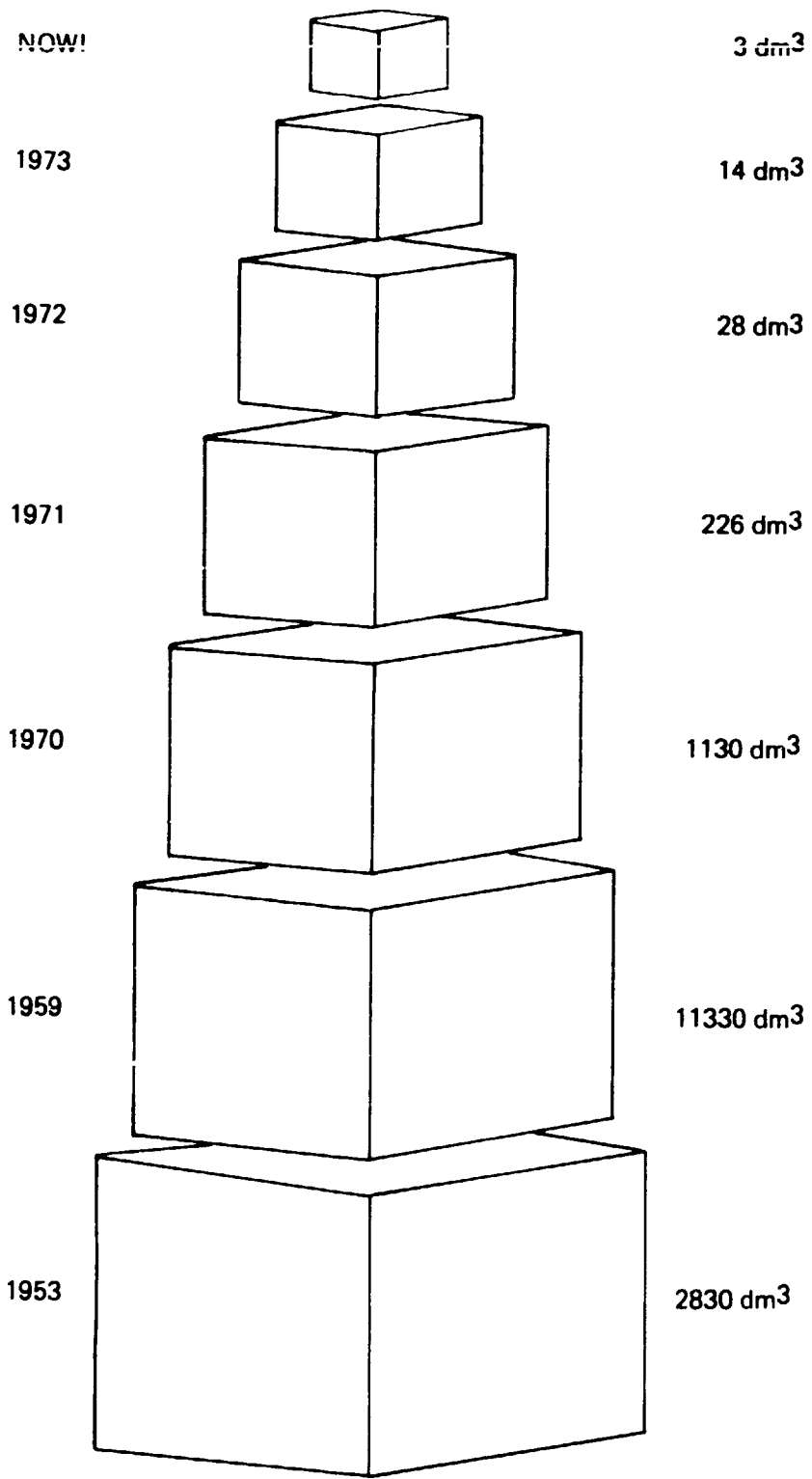
| <b>Year</b> | <b>Methods</b>                        | <b>Time</b>                      |
|-------------|---------------------------------------|----------------------------------|
| Before 1600 | None                                  | Impossible                       |
| 1600 - 1950 | Manually<br>Logarithms<br>Calculators | APP. 30.000 Hrs.<br>(Never done) |
| 1950        | Electromechanic Computer              | 150 Hrs.                         |
| 1960        | Gier Computer                         | 5 Hrs.                           |
| 1965        | CDC 6400                              | 5 Min.                           |
| 1970        | IBM/95                                | 30 Sec.                          |
| 1980        |                                       | ?                                |



**Storage Technology**  
Number of bits pr. cm<sup>2</sup>

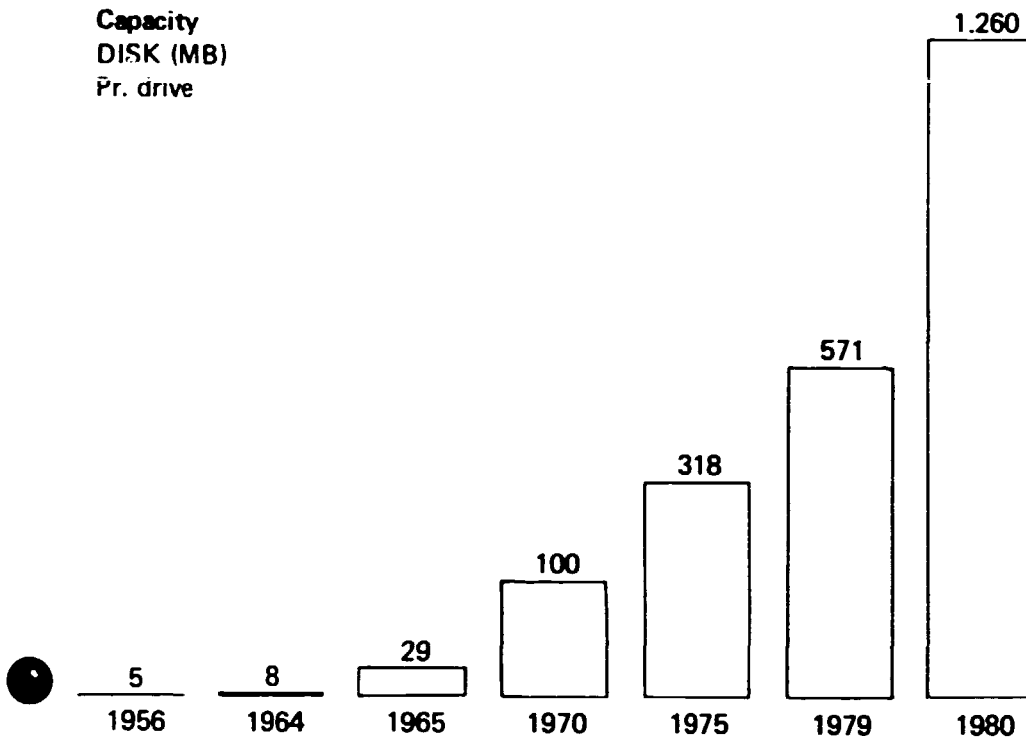


1 MEGA BYTES

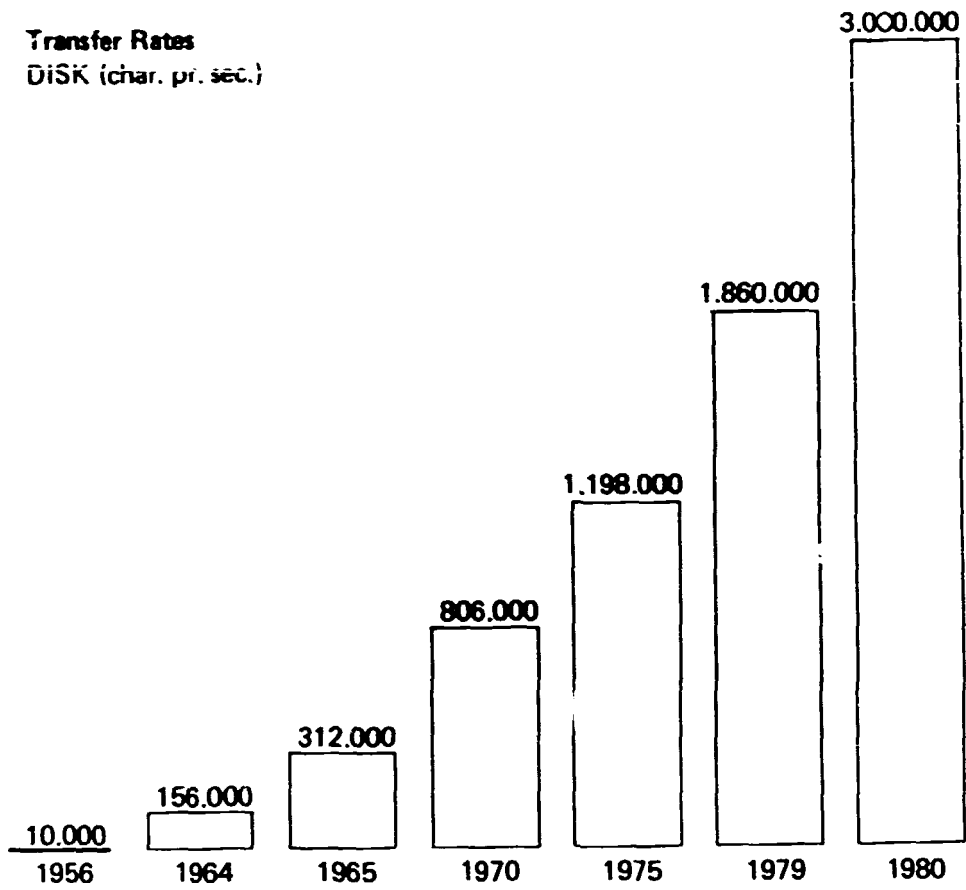




Capacity  
DISK (MB)  
Pr. drive



**Transfer Rates**  
**DiSK (char. pr. sec.)**



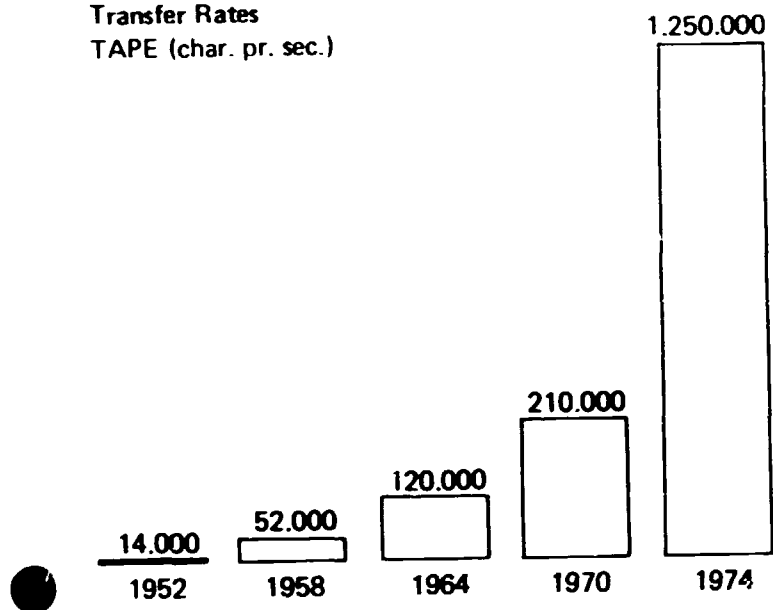
**DRUM STORAGE**

1965 2301

1968 2302

1970 2305 11MB

Transfer Rates  
TAPE (char. pr. sec.)



## TERMINALS

- 1964 Printer Terminals  
(IBM 1052, IBM 2740)
- 1970 Display Screen  
(IBM 2260)
- 1972 IBM 3270
- 1975 IBM 3600 (BANK)
- 1979 IBM 3270 (COLOR)

**PRINTERS**

1960 Drum Printer  
Line Printer

1970 Off-Line COM

1975 Laserprinter

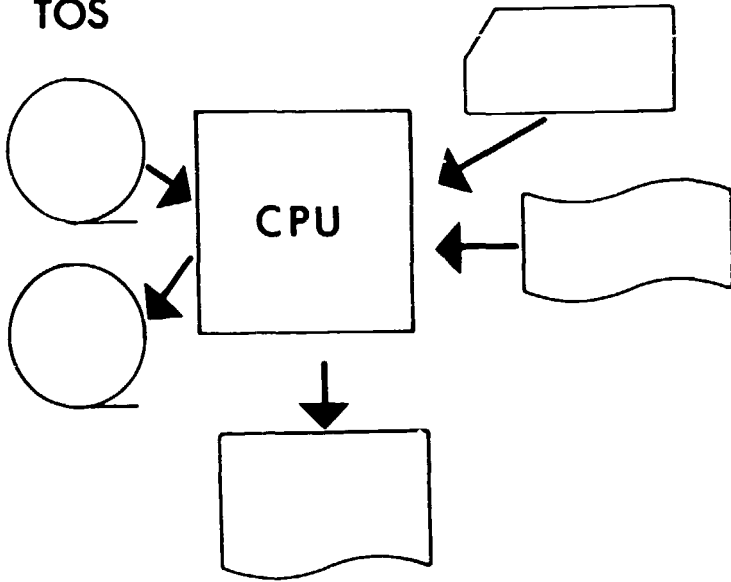
1977 On-Line COM

## SOFTWARE DEVELOPMENT

### Operating system (OS)

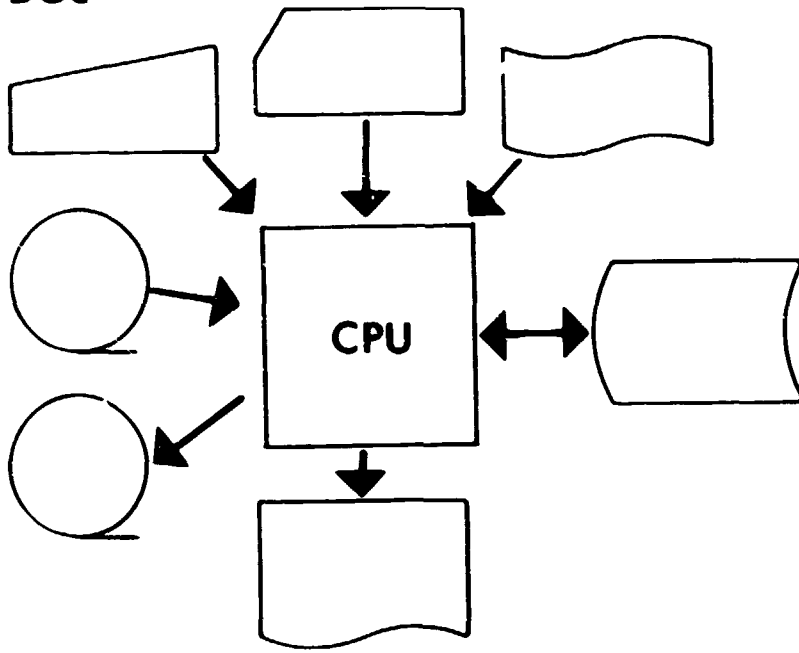
- Boards
- Tape Operating System (TOS)
- Disk Operating System (DOS)
- Operating System (OS)
- Virtual Machinery (VM)

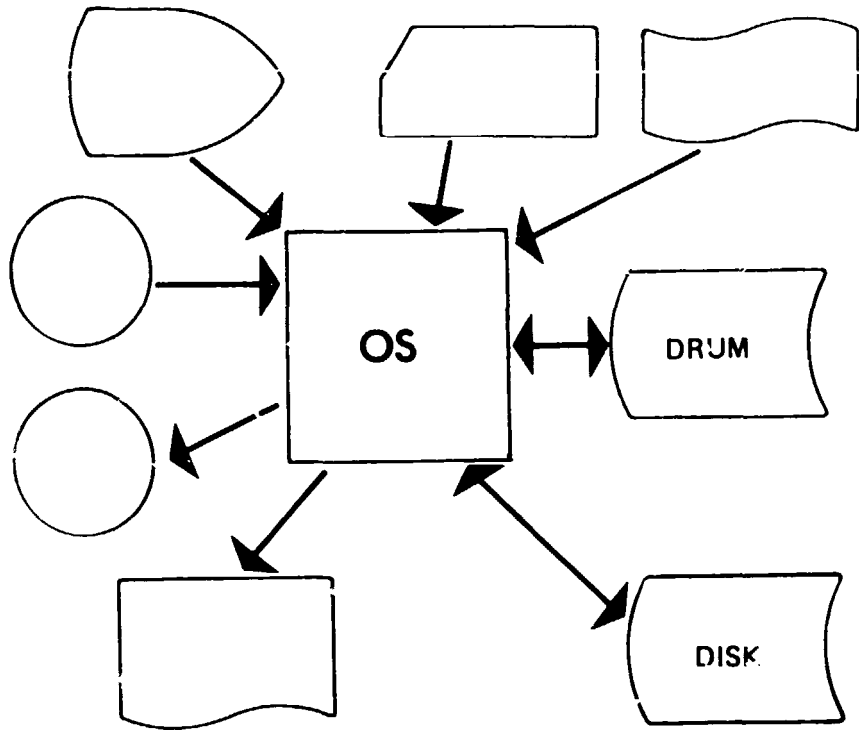
TOS





DOS





## Programming "languages"

- Machine code
- Auto code
- Assembly language

## Programming Languages

### Compilers:

- High level

1. Fortran
2. Algol
3. Cobol (optimizer)
4. PL 1 (optimizer)
5. (check-out compiler)

- Very high level

1. (Basic)
2. Pascal
3. ADA

Interactive programming language

- A Programming language (APL)

Program generators

- Application Development Facility (ADF)

•

Methods

- Jackson structured programming (JSP)

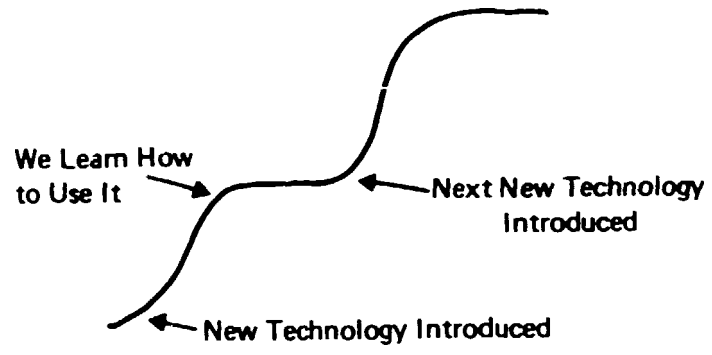
## Report generators

- Easytrieve
- MARK IV
- Structured design
- Structured application design technique

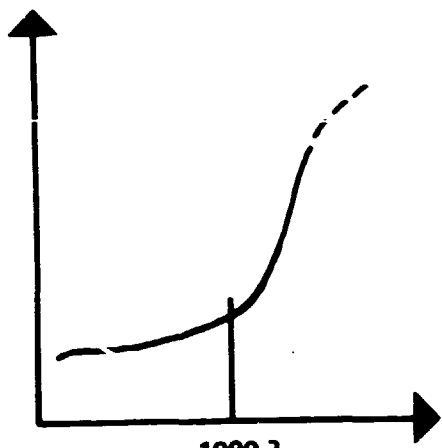
## **APPLICATIONS**

- Technical/scientific calculations
- Weather forecast
- Process Management
- Administrative applications
- Text editing (photo-composition)
- Information retrieval
- Office automation
- Operational (managerial) applications
- Graphic registration and display
- CAD/CAM

Nolan's Curve



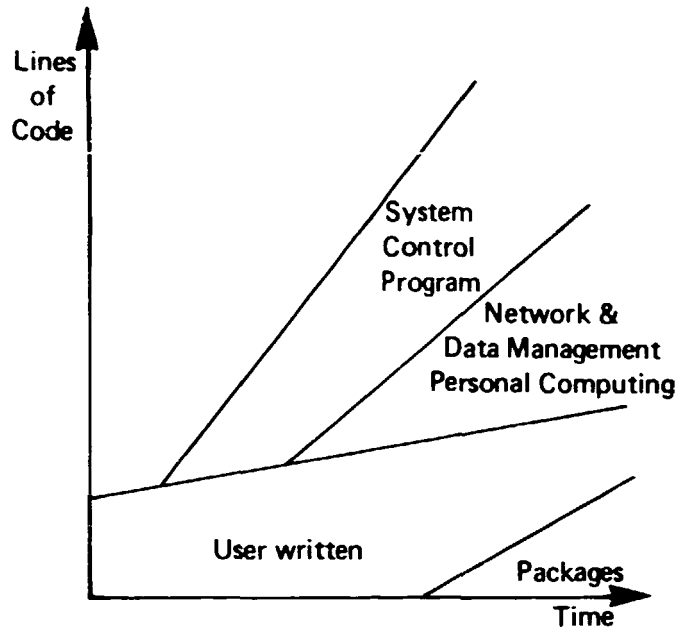


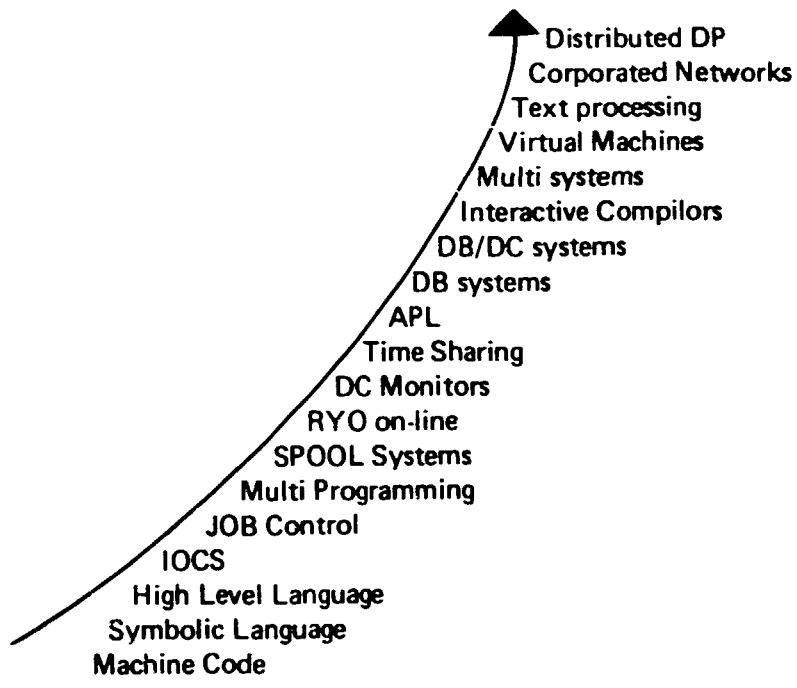


1980 ?  
Technology - where are we now ?









What  
is a  
Management  
Information  
System?

## **What is MANAGEMENT?**

1. Determine objectives.
2. Forecast the effect of decisions.
3. Take a decision as to which course of action to follow.
4. Plan the course in detail.
5. Develop a budget of the resources needed to implement the plan.
6. Execute the plan by communication and delegation.
7. Monitor progress, to correct deviations.

## **Levels of MANAGEMENT**

1. Strategic
2. Tactical
3. Operational
  - Execution
  - Control

## MANAGEMENT INFORMATION:

- Only information which managers use in taking decisions is management information.
- Information is derived from data about what **has passed**, management is concerned with what is to come  
management information provides a bridge which enables managers to shape the future in the light of past events.



## Management Information System (M.I.S)

"A Management Information System should be a totally integrated synergistic analog control system, with digital input and output characteristics, which categorically differentiates the data sets in alternate axes and provides random and sequential axes to all planning, operating, financial and other quantifiable non-quantitative transactions in past, present and future data plans. In conjunction with selective interrogation of the stratified data matrix contained within the computerised data bank in combination with discriminate differentiation of the magnitude of variance limits of the multiple control variables, providing accurately time-phased exception reports for management decision and executive action!!!"

"One of the fundamental management processes concerns making decisions. To make these decisions managers need information concerning the internal activities of the business and its external environment. It is the function of a management information system to provide this information".

The role of a management information system is simply to assist management in carrying out their functions of planning, organizing and controlling.

So much for the "buzz word" game which surrounds MIS.

1. DEFINE THE OBJECTIVES  
OF THE SYSTEM
2. ESTABLISH THE RELEVANT  
SHAPE AND CONTENTS
3. ORGANIZE THE DATA BASE

**1. Define the objectives  
of the system.**

- Who is going to use  
the system?
- What decisions are they  
supposed to make?
- What information do they need?

**2. Establish the relevant shape and contents.**

- Terminal usage
- What kind of terminals
- Who is going to operate the terminals
- Ability to solve preplanned problems only or
- should user interaction be permitted
- To what kind of data should the system give access
- Data restrictions
- Who is responsible for updating the data.

### 3. Organize the Data Base

What do we want?

- a) A Data Base designed as a file system, that could be shared with conventional applications?
- b) A stepwise implementation of the Data Base without much effort to adjust new applications?
- c) A system easy to operate and programs with security control and data integrity?
- d) .....
- e) .....
- f) .....



**DATA PROCESSING  
CONSIDERATIONS**

## **EDB FUNCTIONS**

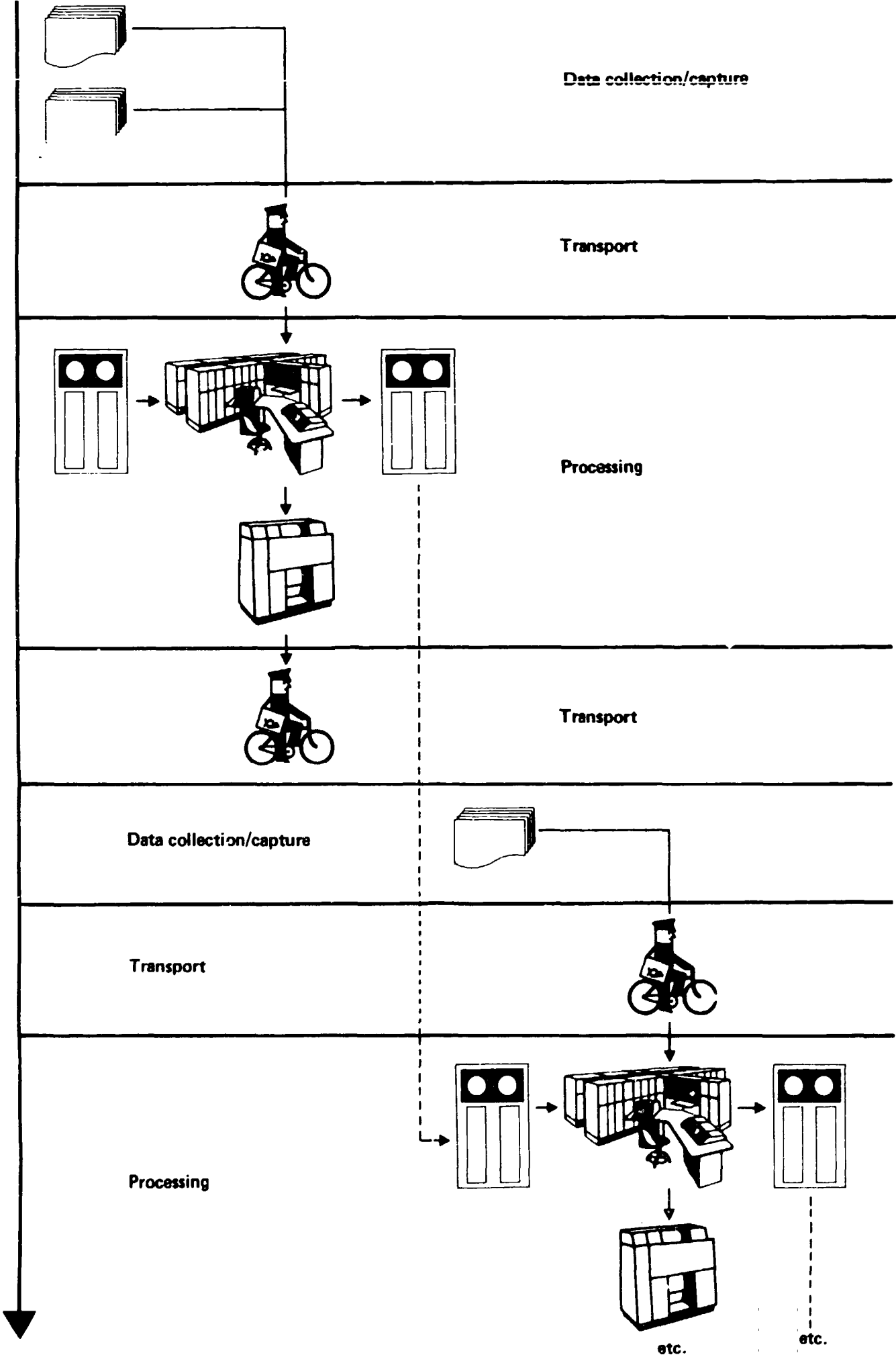
- **Data capture**
- **Data control**
- **Data processing**
- **Data storage**
- **Data print**

## OPERATION TYPES

- Batch Processing
- Real time processing

# BATCH PROCESSING SYSTEM

TIME



## **BATCH PROCESSING SYSTEMS**

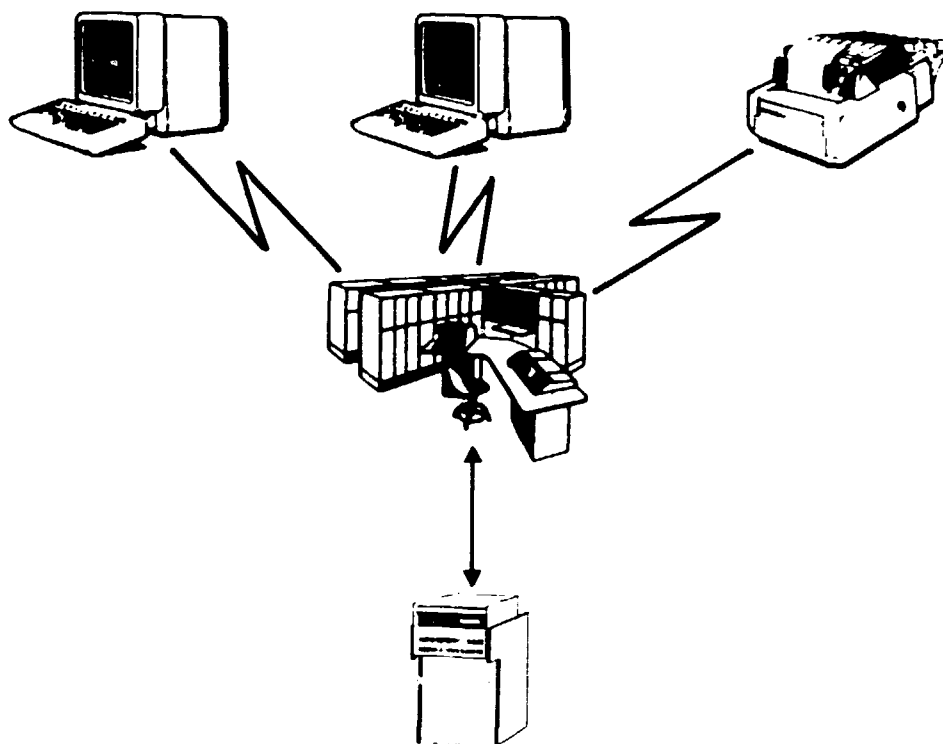
- Long response time (days)
- Low current interest
- Optimization through  
Operation planning

**BATCH PROCESSING SYSTEMS**

**Characteristics**

- Job quene (JCL)
- Priority
- Batch collection
- Sorting
- Determined schedule

REAL TIME PROCESSING



## **REAL TIME PROCESSING**

- High current interest
- Short response time (seconds)
- System configuration according to 'busy hour'

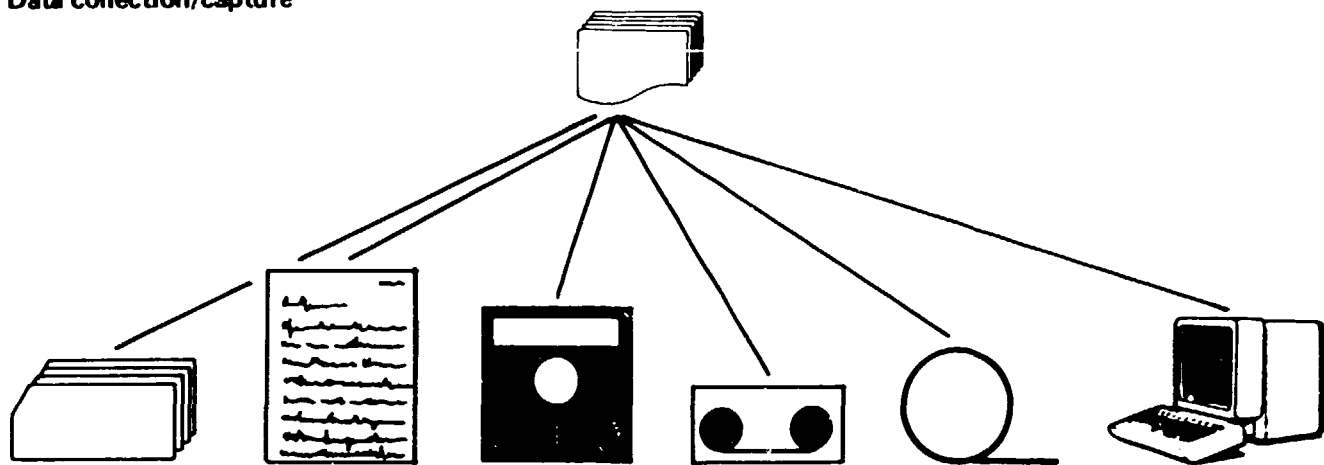


## **REAL TIME PROCESSING**

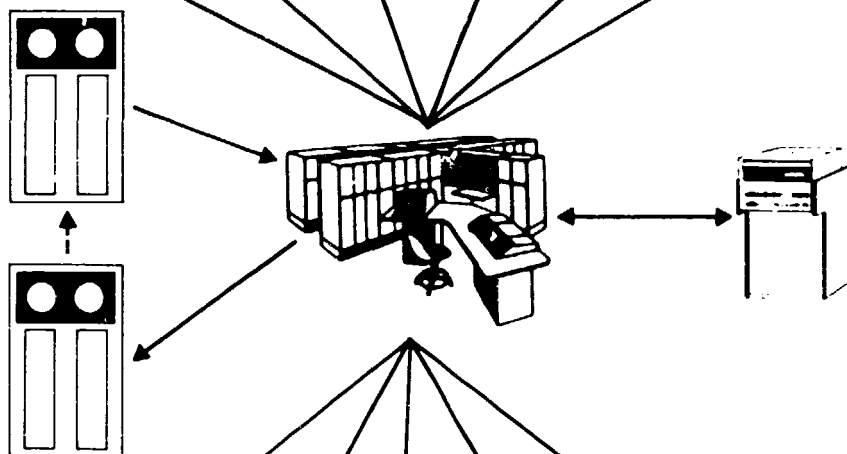
### **Characteristics:**

- **Single transactions**
- **Random arrival**
- **Random sequence**

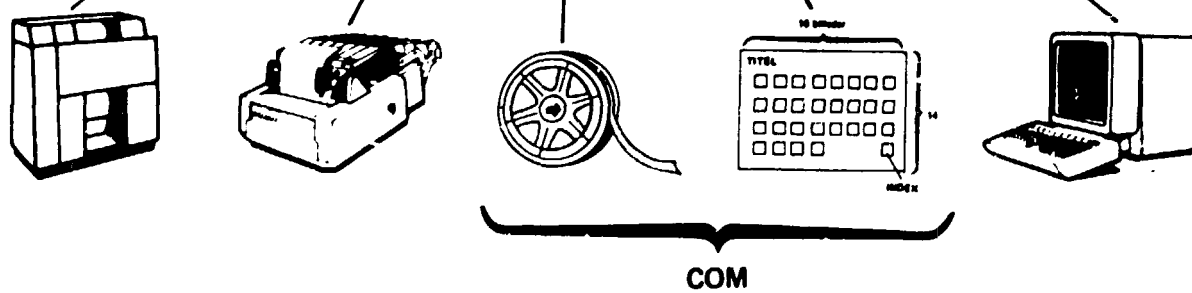
**Data collection/capture**



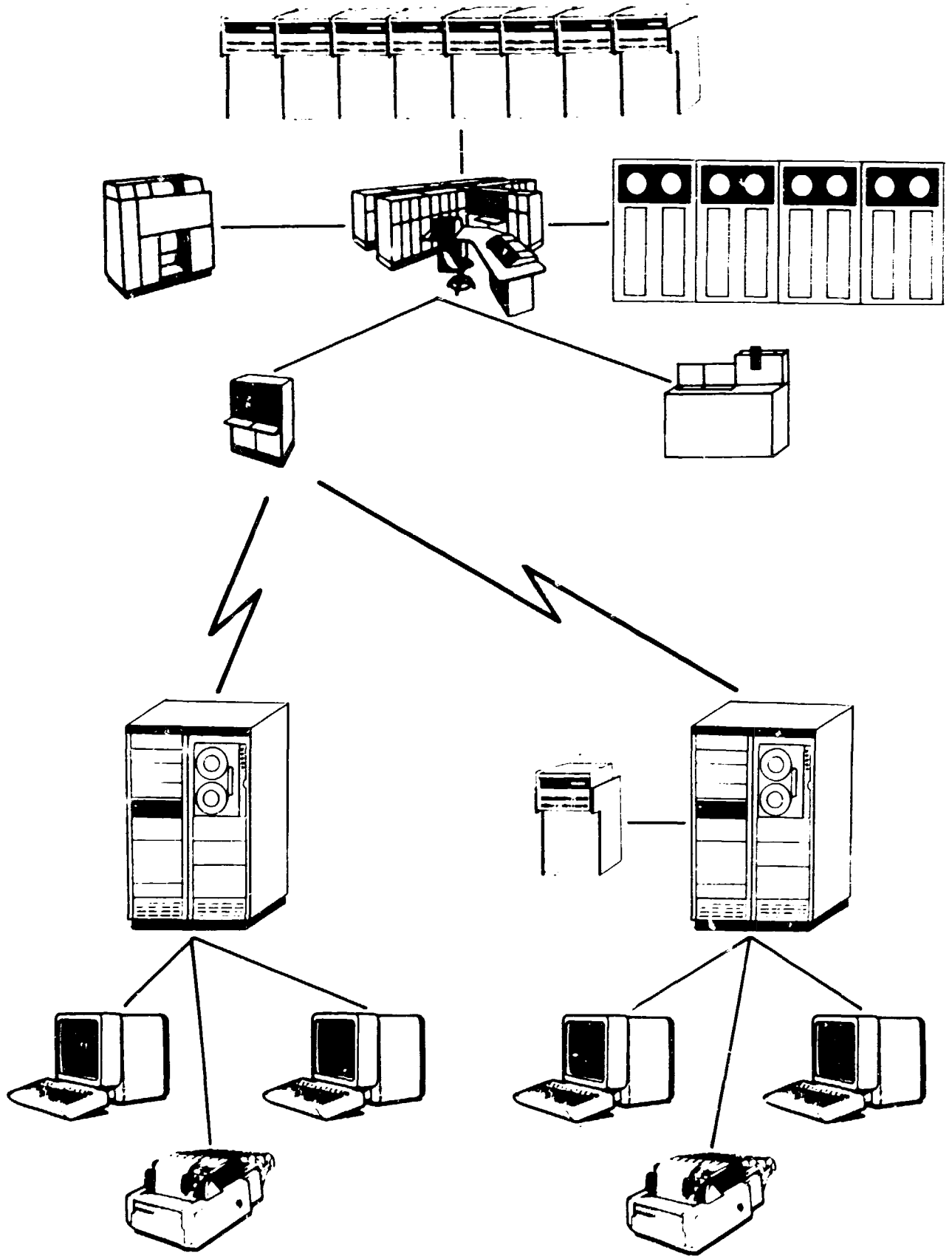
**Processing**



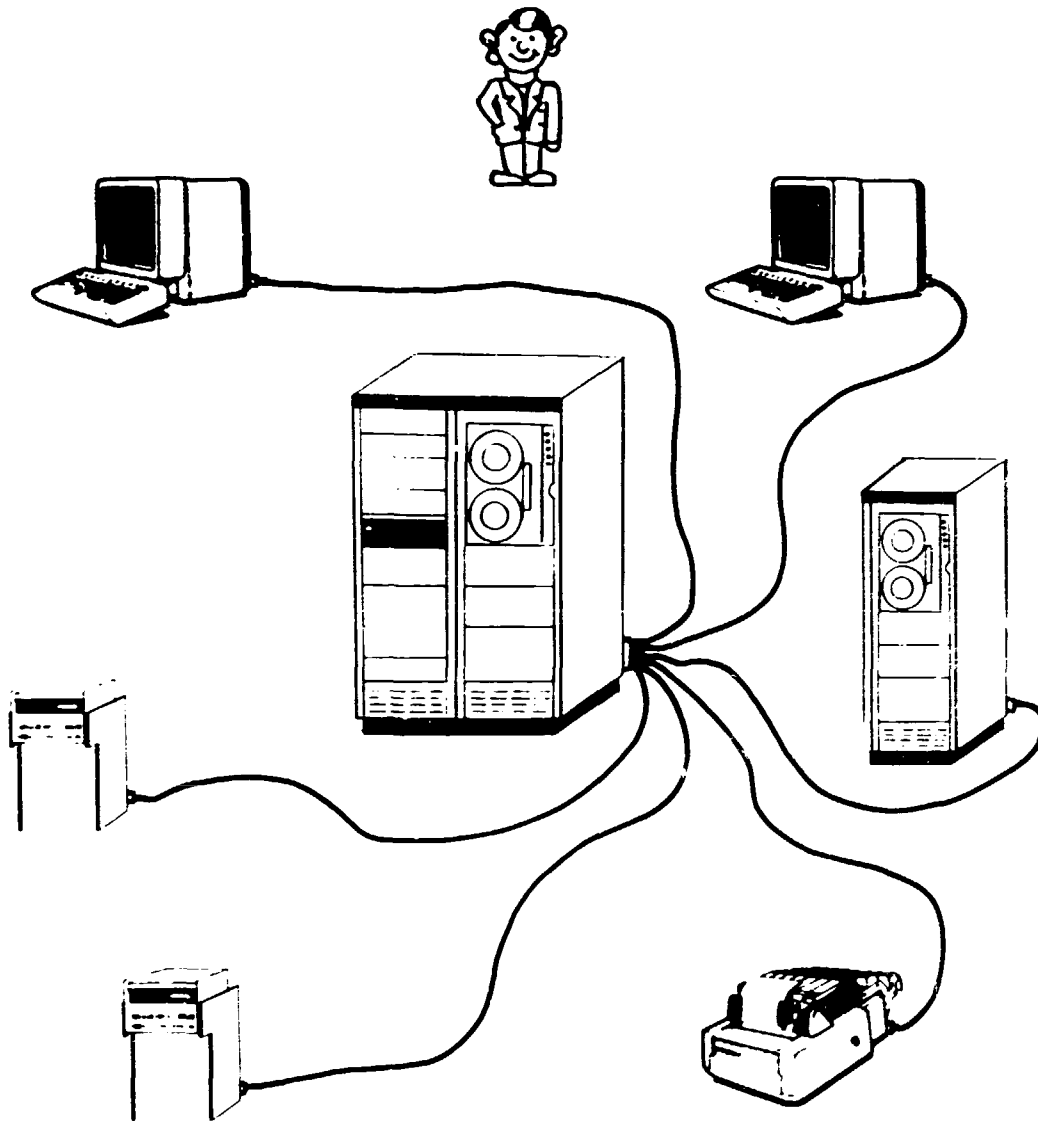
**Output**



CENTRAL PROCESSING

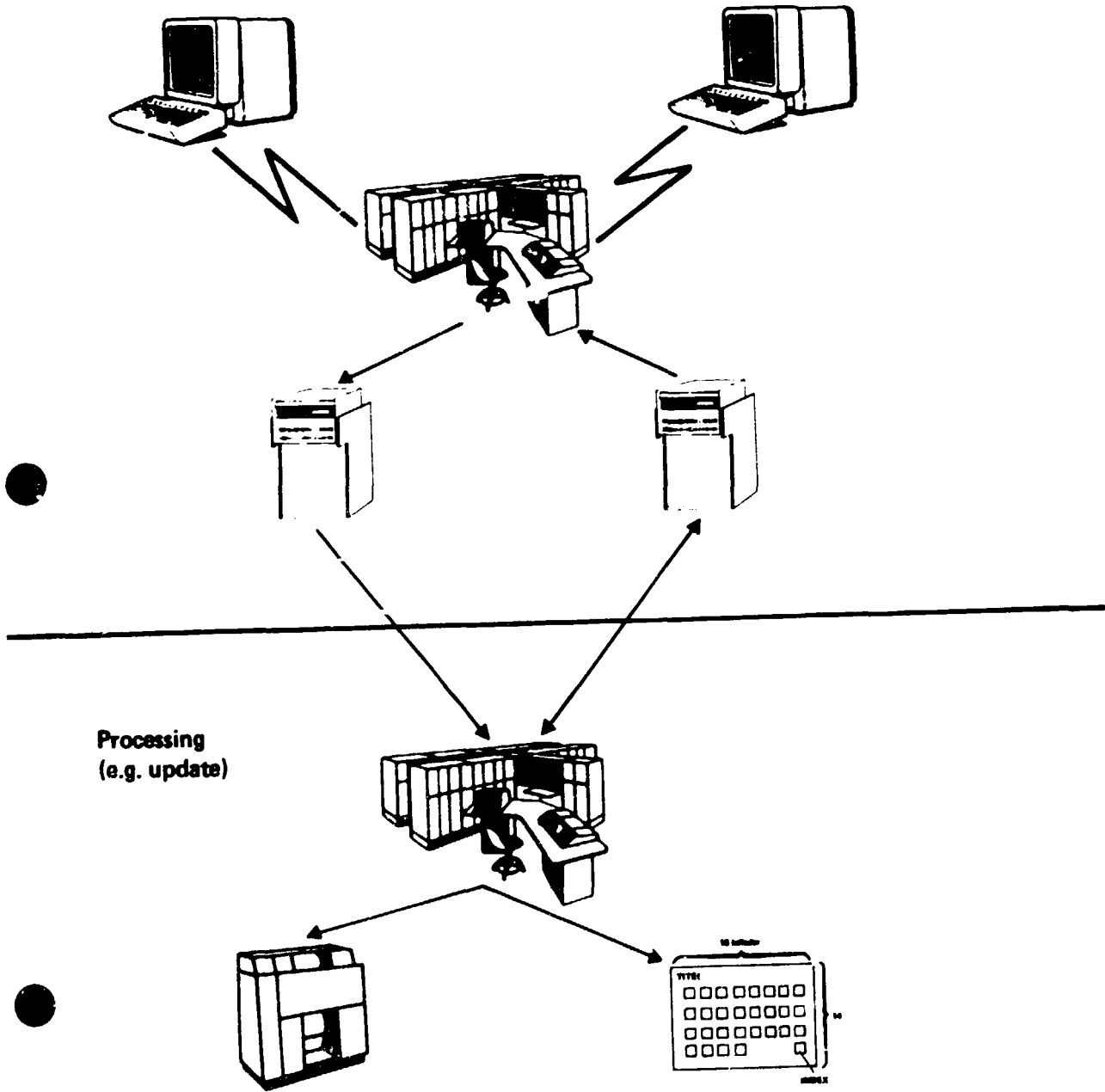


LOCAL PROCESSING

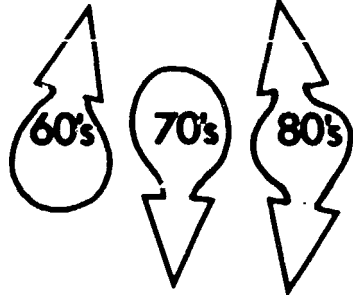


# COMBINED PROCESSING

Data collection/capture and queries



**CENTRALIZED**



**DECENTRALIZED**

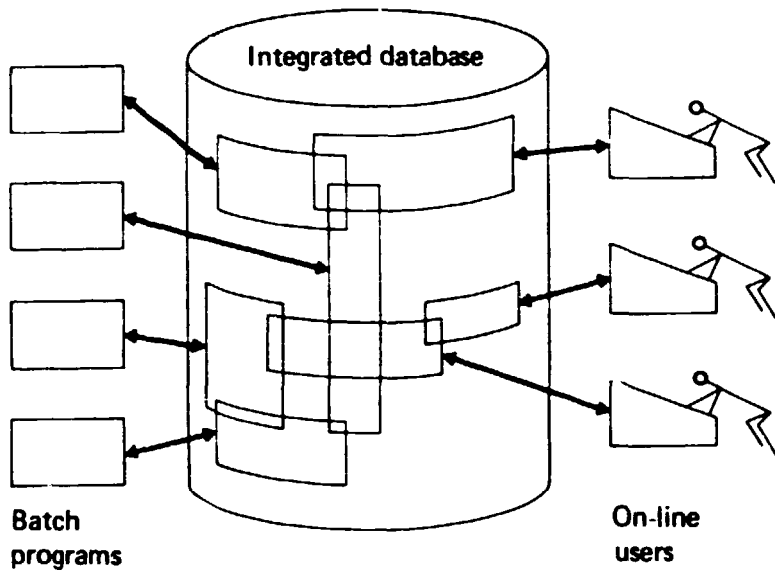
**DATA BASE SYSTEM**

## **WHAT IS A DATABASE ?**

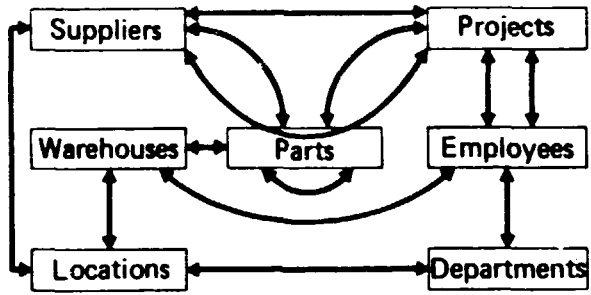
- **A database is a collection of stored operational data used by the application systems of some particular enterprise**

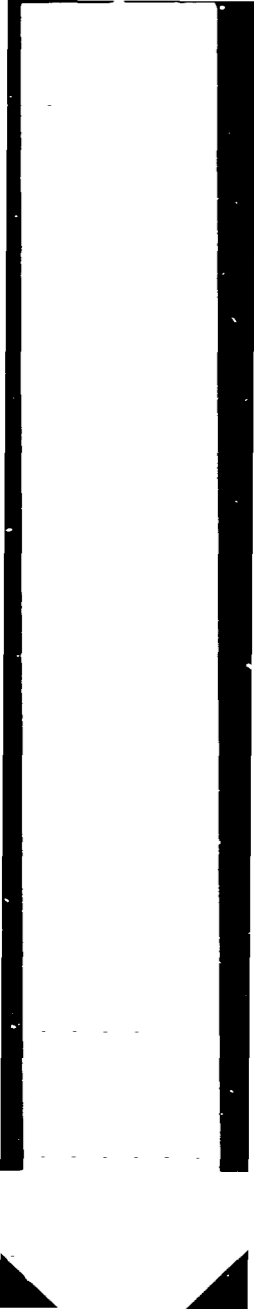


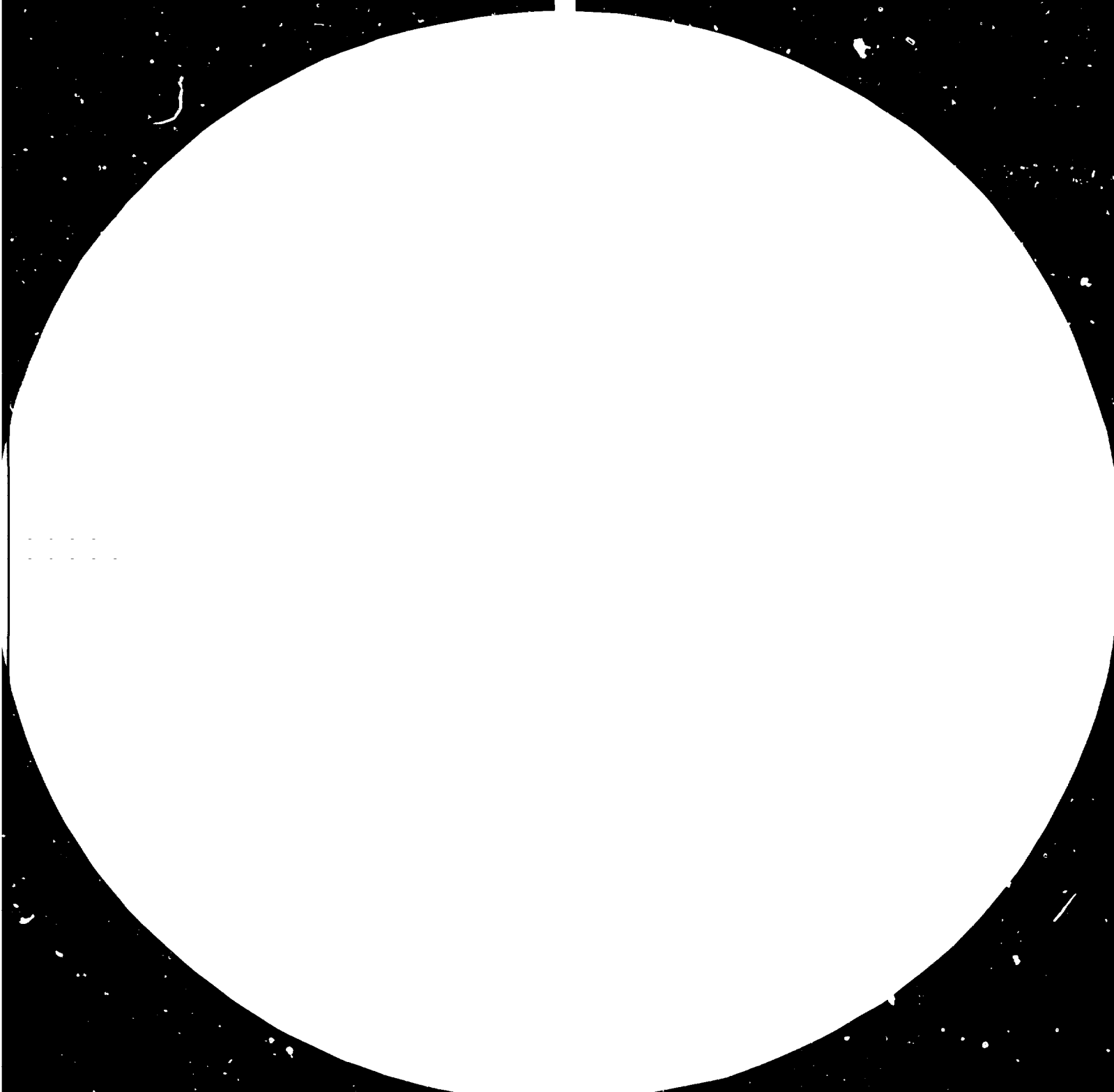
**SIMPLIFIED VIEW OF A DATABASE SYSTEM**



AN EXAMPLE OF OPERATIONAL DATA









2.8



3.2



4.0



5.0



MIKROGRAFIK-RECHENUNGS-TECHNIK GMBH

1000 BERLIN 10, SÜDFELDENSTRASSE 17

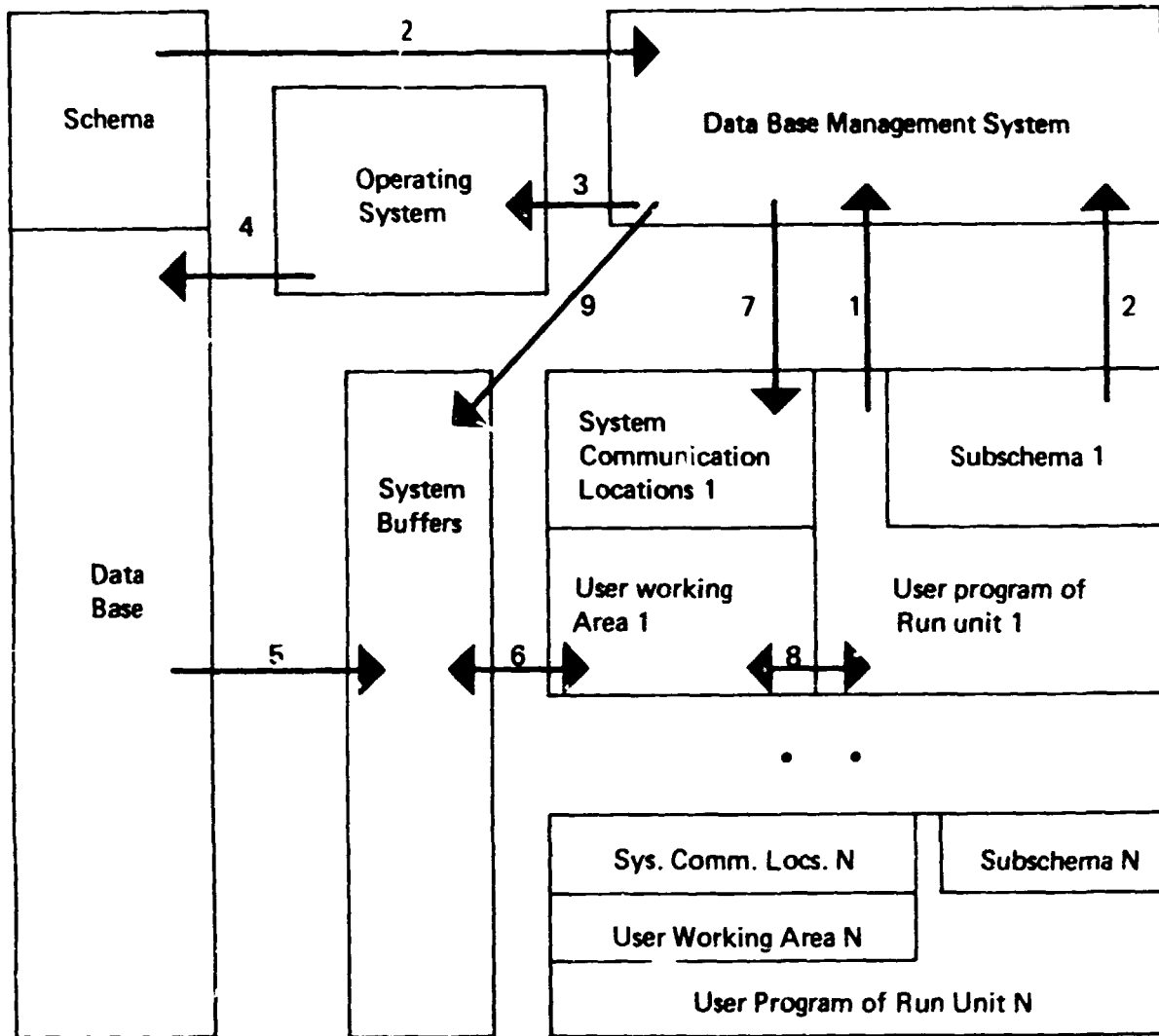
## WHY DATABASE ?

- The amount of redundancy in the stored data can be reduced
- Problems of inconsistency in the stored data can be avoided
- The stored data can be shared
- Standard can be enforced
- Security restrictions can be applied
- Data integrity can be maintained
- Conflicting requirement can be balanced

## **DATA INDEPENDENCE**

- Different applications will need different views of the same data
- The freedom to change the storage structure or access strategy in response to changing requirement, without the necessity of modifying existing applications

# Conceptual DBTG Data Base Management System





## Conceptual DBTG Data Base Management System

The numbered arrows trace a call for data by run-unit-1 and are explained in the following. Calls for data by other run units may be handled concurrently by the DBMS, but this is not shown in the diagram.

- 1 Using the DML statements, the run unit makes a call for data to the DBMS.

- 
- 2 The DBMS analyzes the call and supplements the arguments provided in the call itself with information provided by the schema for the data base, and the subschema referenced by the run unit originating the call.

- 3 On the basis of the call for its services and information obtained from the schema and subschema, the DBMS requests physical i/o operations, as required to execute the call, from the operating system.

- 4 The operating system interacts with the storage media containing the data base.

5 Data is transferred between the data base and the system buffers.

- 6 The DBMS transfers data, as required to fulfill the call, between the system buffers and the UWA of the run unit originating the call. Any required data transformations between the representation of the data as it appears in the data base (as declared in the schema) and the representation of the data as it appears in a run unit's UWA (as declared by the subschema) are handled by the DBMS.

- 7 The DBMS provides status information to the run unit on the outcome of its call, for example, error indications.

8 Data in a run unit's UWA may be manipulated as required, using the facilities in the host language.



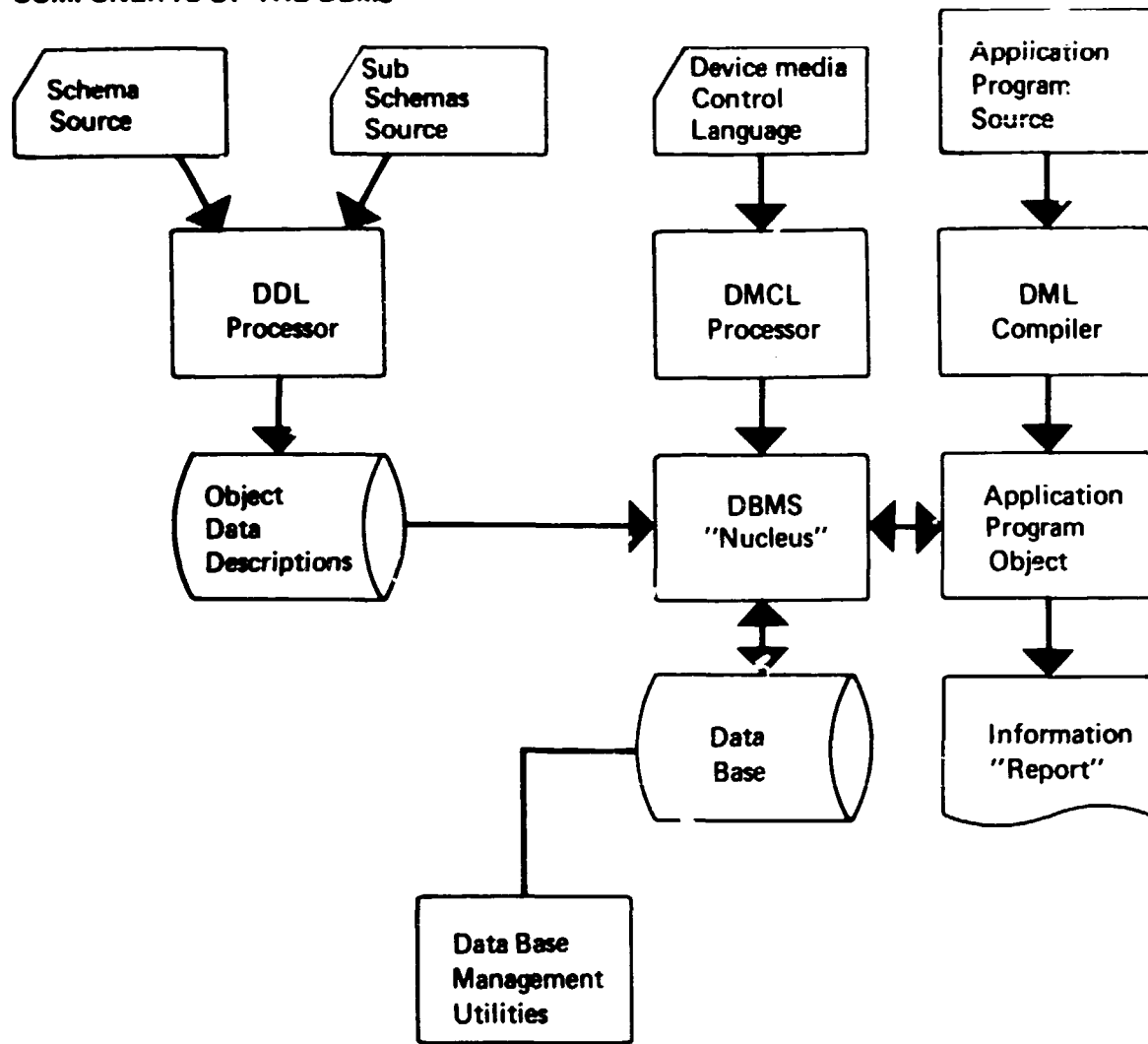
- 9 The DBMS administers the system buffers. The system buffers are shared by all run units serviced by the DBMS. Run units interact with the system buffers entirely through the DBMS.

## **DATABASE MANAGEMENT SYSTEMS (DBMS)**

### **Objectives:**

- **Flexible Data Structure Support**
- **Variety of Access Methods**
- **Central Control over Physical Storage**
- **Hierarchical Storage Service Support**
- **Data Independence**
- **Data Integrity**
- **Flexible and Responsive user Interfaces**

# COMPONENTS OF THE DBMS



## COMPONENTS OF THE DBMS

### DDL - Data Description Language

- Schema: Internal representation of data structure
- Sub-schema: Internal representation of that portion of data structure -  
As it relates to an individual program

### DML - Data Manipulation Language

- The language used by the programmer to to "call" on the services of the DBMS
- Requires a host language

### Device Media Control Language

- Physical data organization

### Query Language

### Data Services & Utilities

- Security
- Recovery
- Data entry
- Validation
- Dialog

## **DATA STRUCTURES**

- **Sequential structure**
- **Hierarchical structure**
- **Network structure**
- **Relational structure**

## Principles of Data Structure

### Types of Data Structures

- Sequential Structure

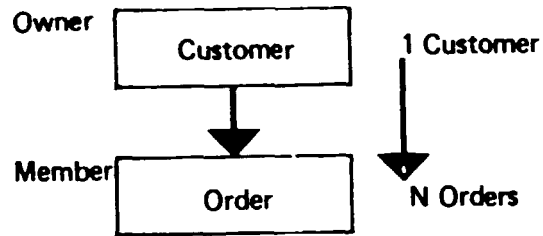


- Represents a "file" of records all of the same Type
- Describes an entity ( a customer ) in the real world
  - Name
  - Customer
  - Address
- Contains no information about relationships between this entity ( customer ) and other entities ( e.g. orders ) in the real world
- An occurrence of this structure is one specific entity (customer: J. Smith: # 3692, 1034 Main St. )

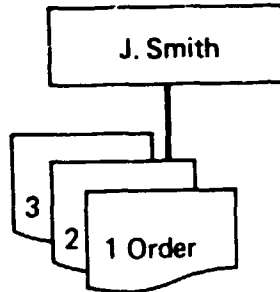
## Principles of Data Structure

### Types of Data Structure

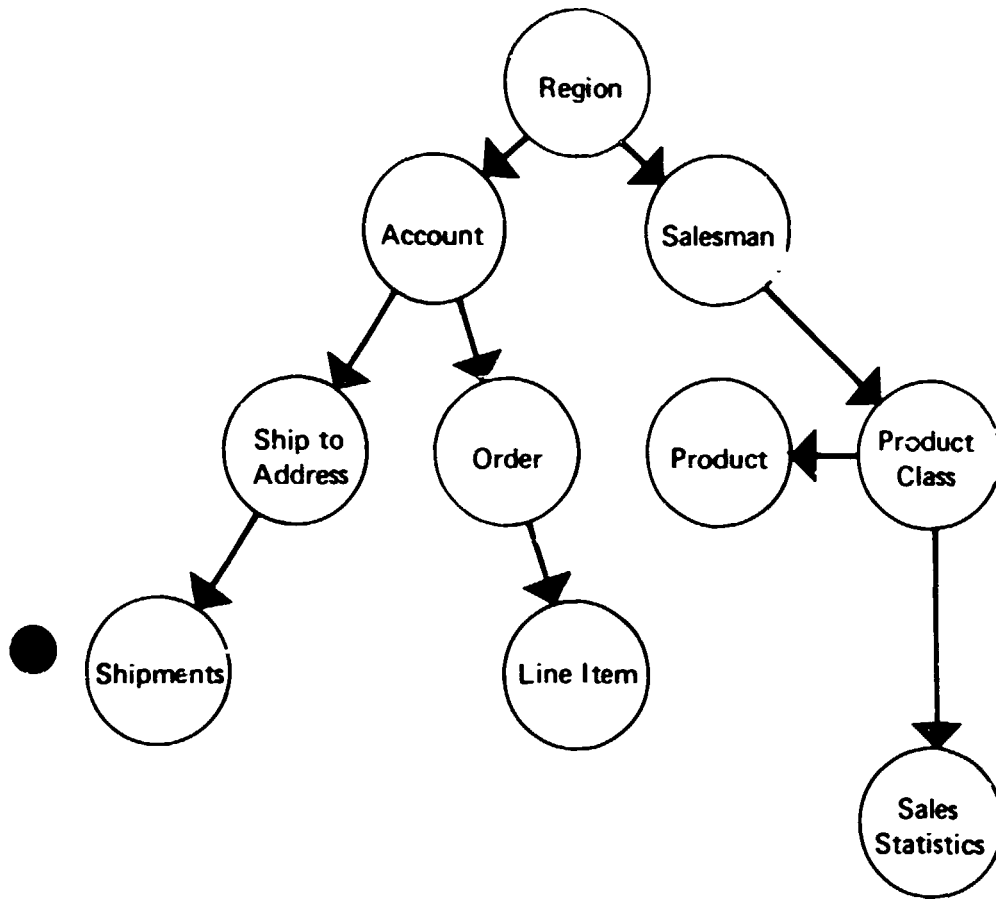
- Hierarchical Data Structure



- Contains information about the inter-relationship between entities
- Hierarchical Constraint  
an entity can participate in only one relationship as a member
- An occurrence of this structure is one customer and all its orders



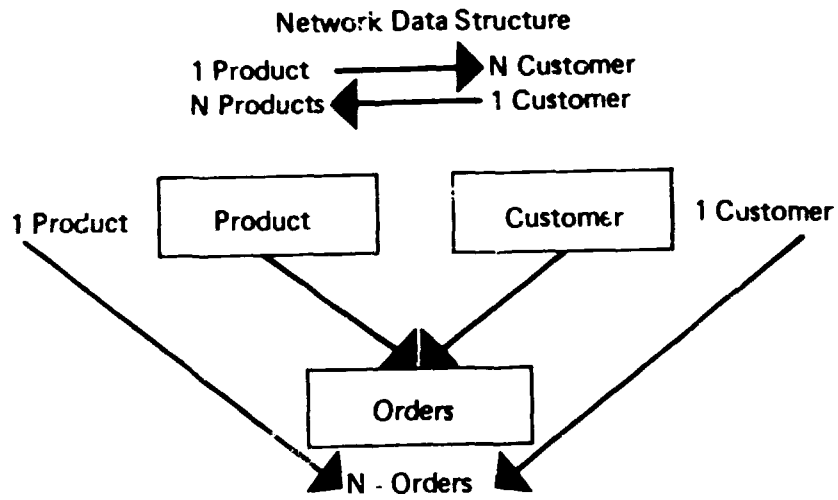
TREE STRUCTURE





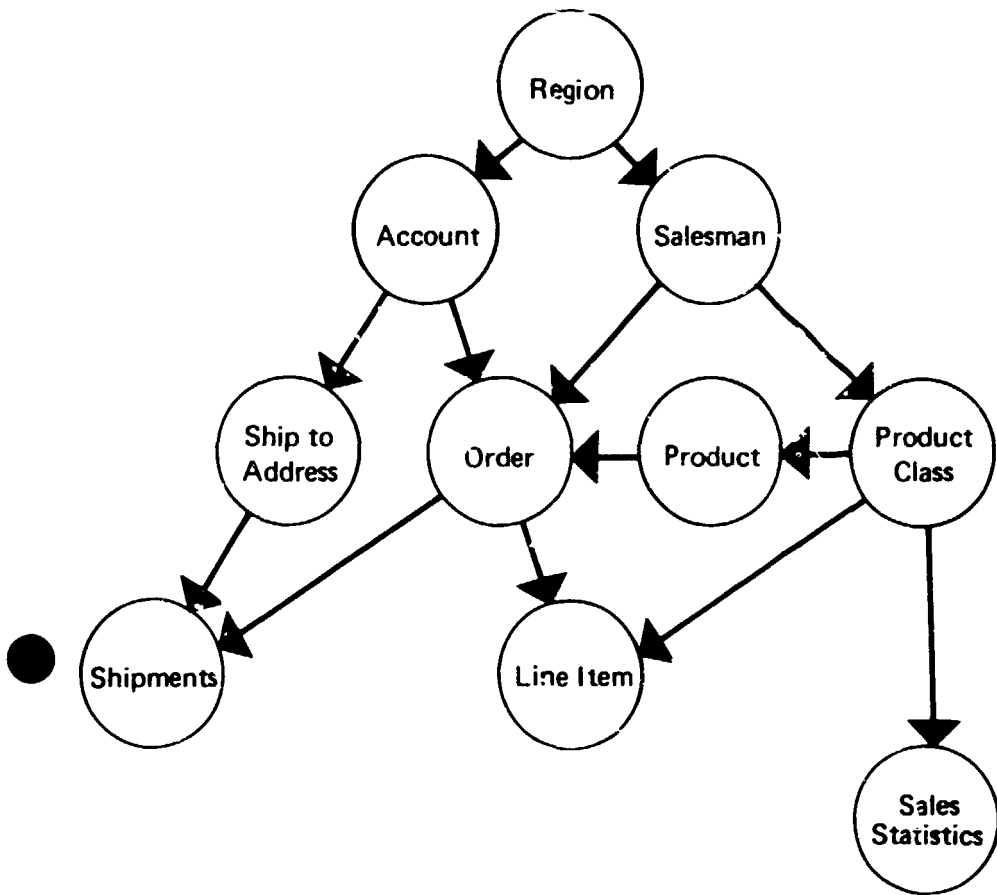
## Principles of Data Structure

### Types of Data Structure



- Allows a member to participate in more than one relationship
- Can represent N→N relationships in a more direct manner

# NETWORK STRUCTURE



## Relational Model

| Relational Model | Generic Term |
|------------------|--------------|
| Relation ( R )   | File         |
| Domain ( D )     | Field        |
| Tuple            | Record       |

- Example - Part Relation

| P# | P - name | Color | Weight |
|----|----------|-------|--------|
| P1 | Nut      | Red   | 12     |
| P2 | Bolt     | Blue  | 17     |
| P3 | Screw    | Green | 17     |
| P4 | Screw    | Red   | 14     |

## Relational Model

Supplier Relation

| S# | S - name | Status | City |
|----|----------|--------|------|
| S1 | Smith    | 20     | NYC  |
| S2 | Jones    | 10     | LA   |
| S3 | Blake    | 30     | SFO  |

| S# | P# | QTY |
|----|----|-----|
| S1 | P1 | 3   |
| S1 | P2 | 2   |
| S1 | P3 | 4   |
| S1 | P4 | 2   |
| S2 | P1 | 3   |
| S2 | P3 | 4   |
| S3 | P1 | 1   |
| S3 | P2 | 5   |
| S3 | P4 | 3   |

Part Relation

| P# | P - name | Color | Weight |
|----|----------|-------|--------|
| P1 | Nut      | Red   | 12     |
| P2 | Bolt     | Blue  | 17     |
| P3 | Screw    | Greer | 17     |
| P4 | Screw    | Red   | 14     |

Supplier/part  
relation

- Each part tuple stored once
- Each supplier tuple stored once
- Supplier/part relation provides:
  - Association between part and supplier relations
  - Intersection domains ( such as QTY ) may be defined

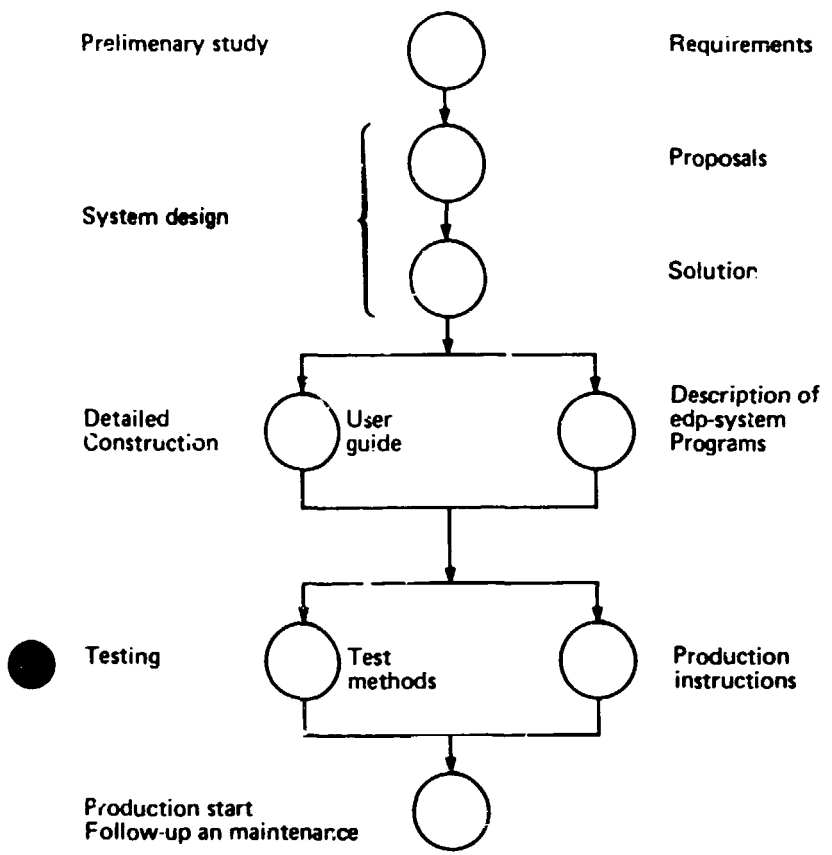
## Relational Data Base Systems

### Properties of a relation

1. Column - Homogeneous.  
For a given column, all data values belong to the same domain. ( Several columns may have the same domain. )
2. "Flat File"  
All rows have the same number of columns.
3. No two rows are identical.
4. The ordering of the rows is of no significance.
5. The ordering of the columns is of no significance.

**APPROACHES TO  
COMPUTERIZATION**

**System construction**



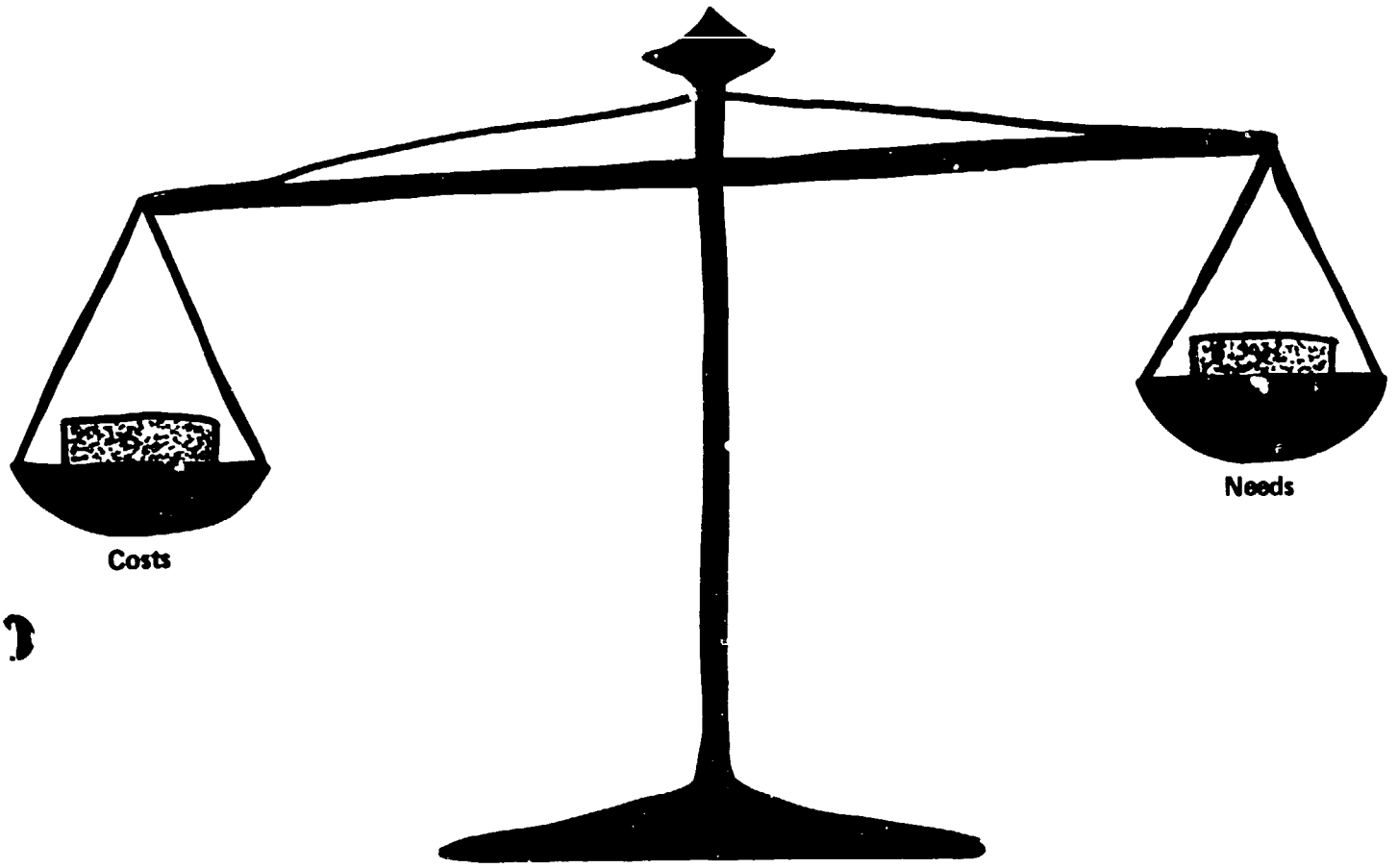
## **Preliminary study**

### **Activities**

- Interviews
- Analysis
  - Who is the customer ?
  - What is to be solved ?
  - When should the system be ready ?
  - How complicated and comprehensive is the system ?
- Description
- Rough calculation



DETERMINE PRIORITY



Costs

Needs

## Requirement specification

### Objectives:

- Specify user requirements
- Describe user objectives for the system
- Enable the user to control fulfilment of his requirements to the system in the design phase.

**System design**

- System proposals

**Activities**

- Prepare alternative proposals based upon the requirement specification
- Explain to the user all consequences for the various solutions
- User selection

## System proposal

### Objectives:

- Enable user to control that the solution covers his requirements
- Alternative proposals for user selection
- Form the basis for:
  - the user system (user guide)
  - the edp-system (programming basis and coding)
- Introduce the new system to user employees.

## **Description of edp-system**

### **Objectives:**

- Form a sufficient basis for the programmers' work
- Enable the user to check that the system meets his expectations.
- Describe the data and the logical rules in the system for user acceptance.
- Form the basis for the development of a testmodel.

## Detailed Construction (Description of edp-system)

### Activities:

- Contents and structure of the system and its communication with other systems and the environment as such.  
Description of the system's routines and procedures and their intercommunication.
- Description of the necessary logical rules enabling the creation of the desired communication.

## User guide

### Objective:

- User oriented description of the routines to be performed by the user personnel in relation to the edp-system.
- Enables the user personnel to prepare input to the edp-system exactly as required and to handle the output correctly.

### Detailed construction (user guide)

#### Activities:

- Creation and description of user procedures in connection to the new system
- Describe input and output procedures for the edp-system
- Describe control procedures to be carried out.



## Production Instructions

### Objectives:

- Edp oriented description of the routines to be performed in the edp-department.
- Enables the operators to run the edp-jobs correctly and to create the output as required by the user.

## **Production Instructions**

### **Activities:**

- **Production schedule**
- **User contacts**
- **System flow chart**
- **Description of files and forms**
- **Program description**
- **Check routines**
- **Invoicing routines**
- **Data collection procedures**
- **Job procedures**
- **Forms separation etc.**

## **Security aspects**

### **Batch processing systems**

- Checkpoint/restart
- Access control
- Data accuracy
- Data integrity

### **Real time processing systems**

- Back-up/recovery
- Access control
- Data accuracy
- Data integrity

### **Analysis of user requirements**

- Analysis of relevant procedures
- Analysis of desired/possible improvements
- Analysis of required flexibility
- Definition of required facilities
- Analysis of expected quantities (input, output etc.)
- Calculation of expected economy (development, implementation and production)
- Required future demands (facilities)

## **Analysis of Relevant Suppliers**

### **Supplier's**

- Fidelity
- Ability to survive
- Services
- Documentation standards
- Quality of products
- Assortment of products
- Contracts
- Etc.

### Initial Costs

- Hardware
- Software
- Systems development
- Arrangement of premises
- Furnishings
- Materials
- Education
- Etc.

### Operating Costs

- Maintenance of hardware, software and systems.
- Further development
- Education
- Materials
- Replacements due to obsolescence
- Etc.

## **Selection of supplier**

### **Facilities**

#### **Contractual terms**

- Price (financial possibilities)
- Time of delivery (lead-time)
- Maintenance
- Training

#### **Installation plan**

- Requirements
- Preparation
- Schedule



## **Organizational aspects**

### **Problem areas**

- **Changes in the organization**
- **Changes in the jobs**
- **Employee resistance**
- **Employee fear**

## Possibilities

- Better job
- Job enrichment
- Importance (image)
- Training
- New frontiers

**The keyword to success**

**Information**

- **Involve the employees**
- **Mention the possibilities**
- **Offer training (invest in your best resource)**

**Edp-Functions**

- System Development
- Operations

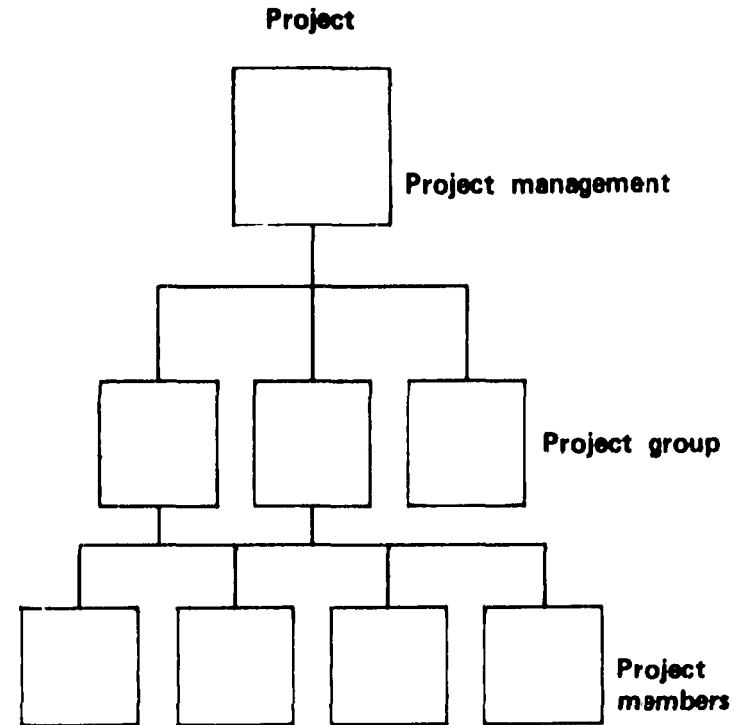
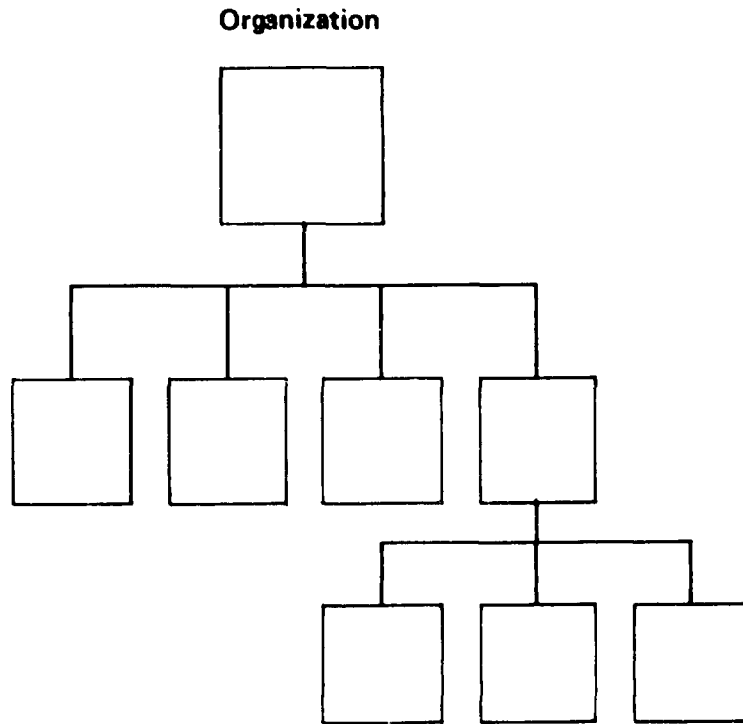
## System Development

- System analysis
- System design
- Programming
- Testing

## **Project Organization**

- **Project Management**
- **Project Manager**
- **Project teammembers**

# PROJECT ORGANIZATION



## **The Project Organization**

- **Defining the objective**
- **Forming the team**
- **Internal team administration**
- **Supervision of the project**



Minor jobs

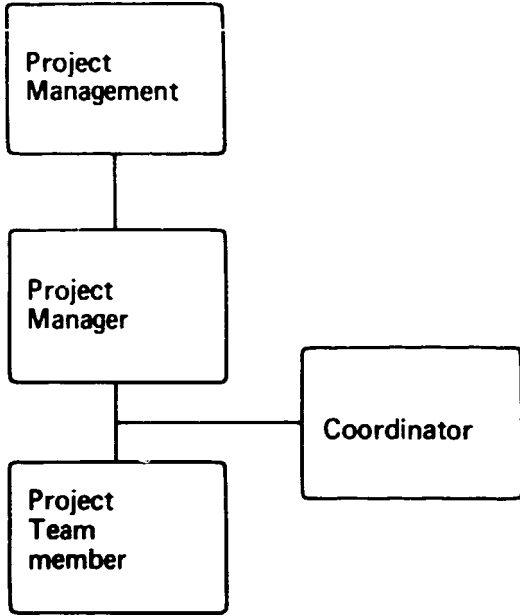
Project  
Management

Project  
Manager

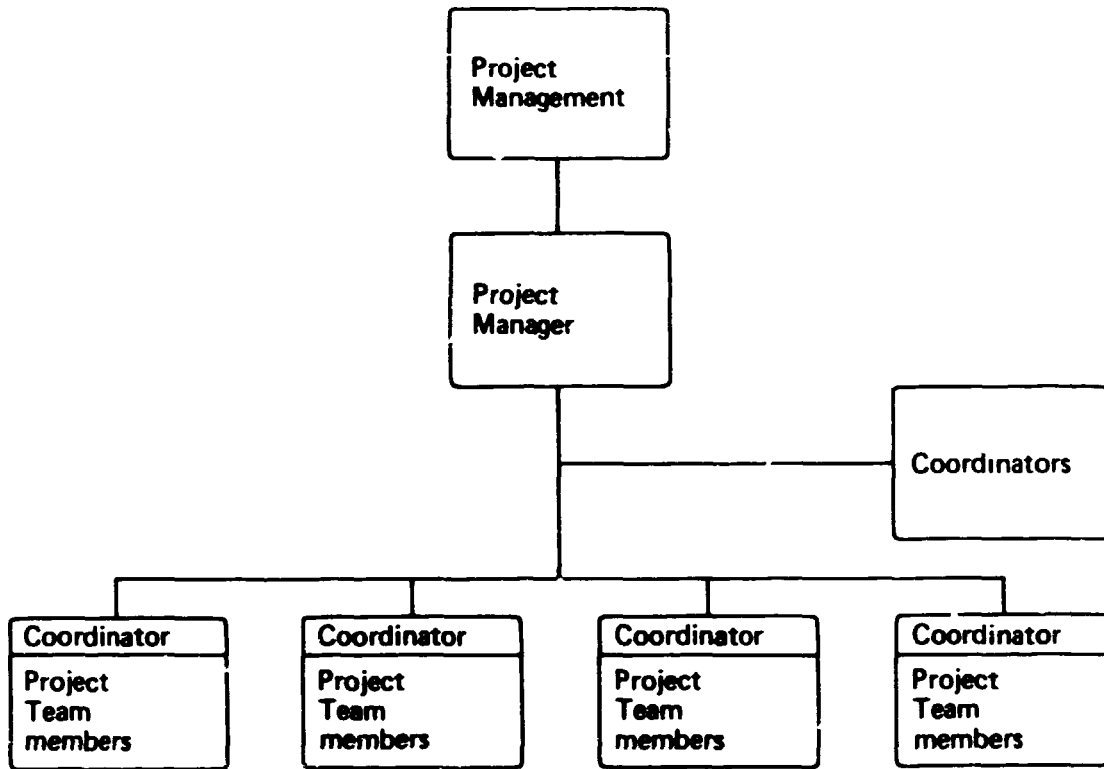
Project  
Team  
member



→ 10 persons



→ 20 persons



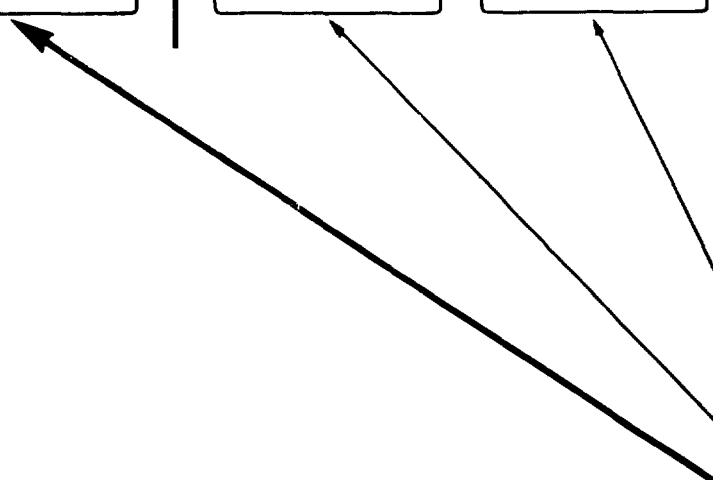
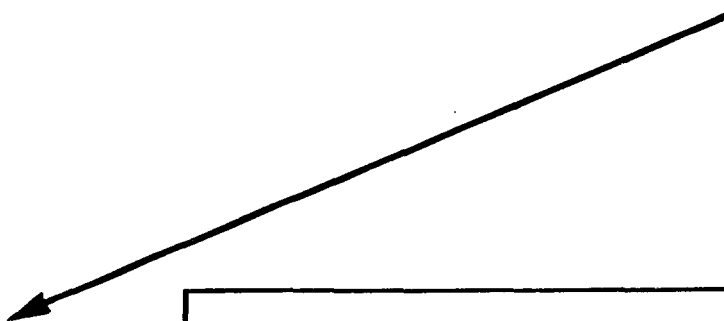
## Operations

- Production control
- Coordination
- Library
- Computer operations
- Auxiliary Equipment operation
- Data Preparation
- Data Control

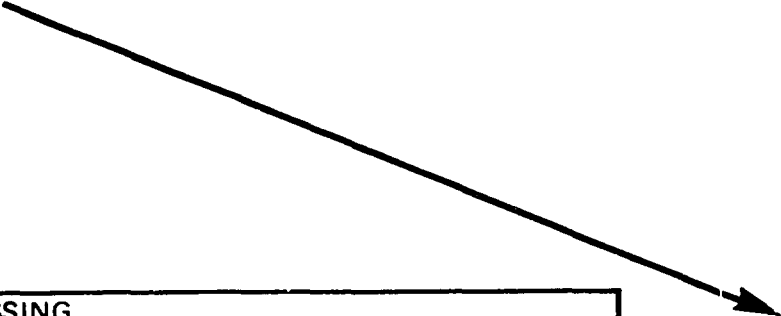
Input  
Delivery

Keying  
Punching

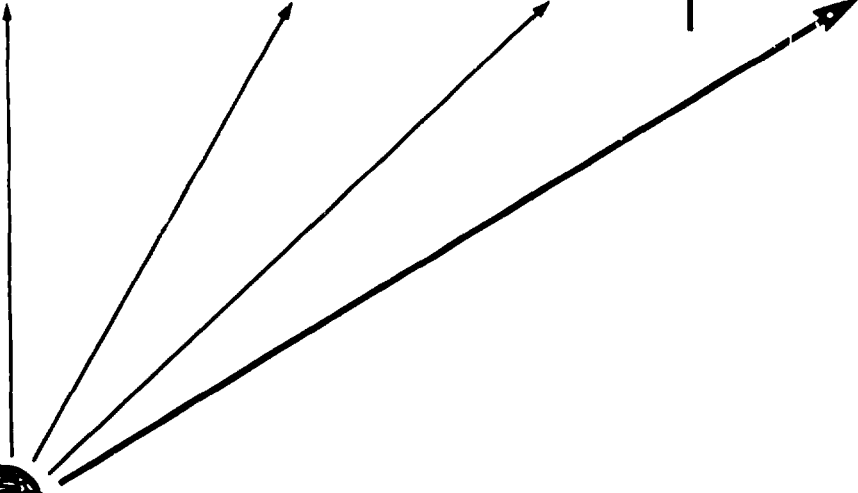
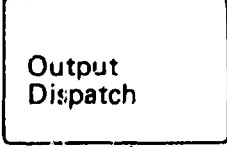
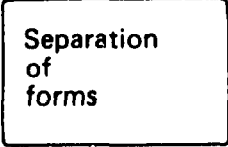
Input  
conversion



Customer



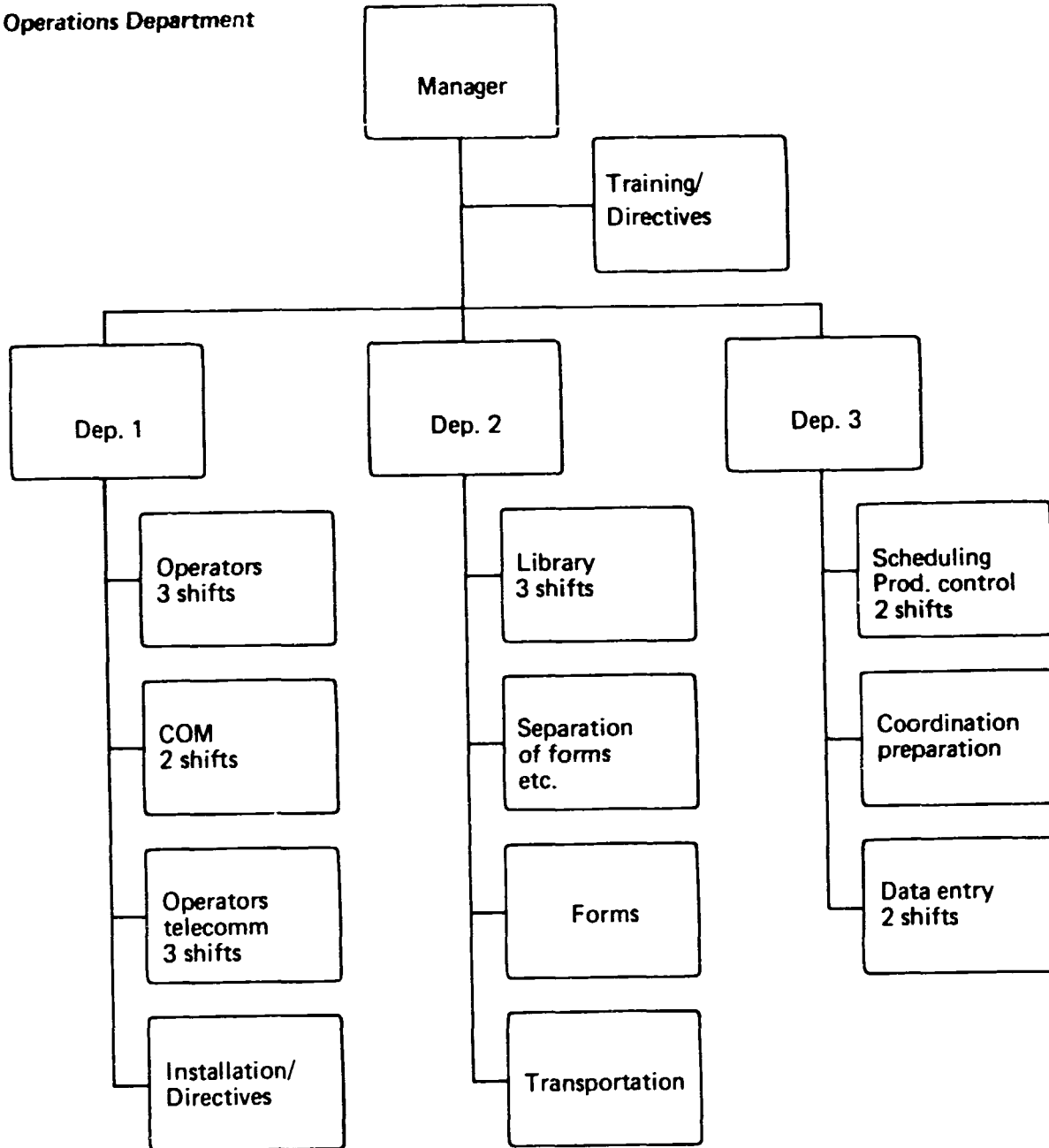
DATA PROCESSING

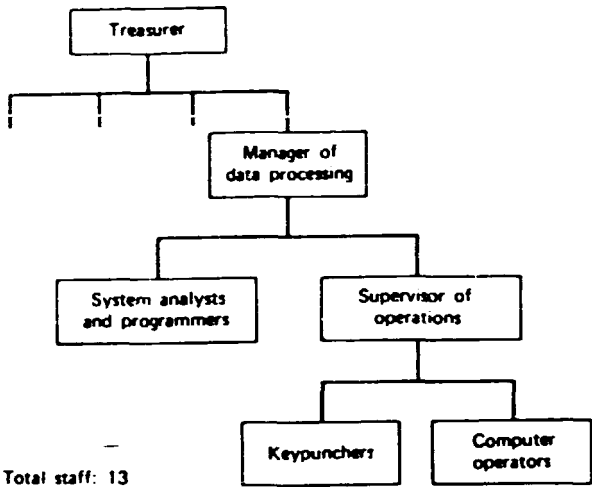


Job scheduling  
and control



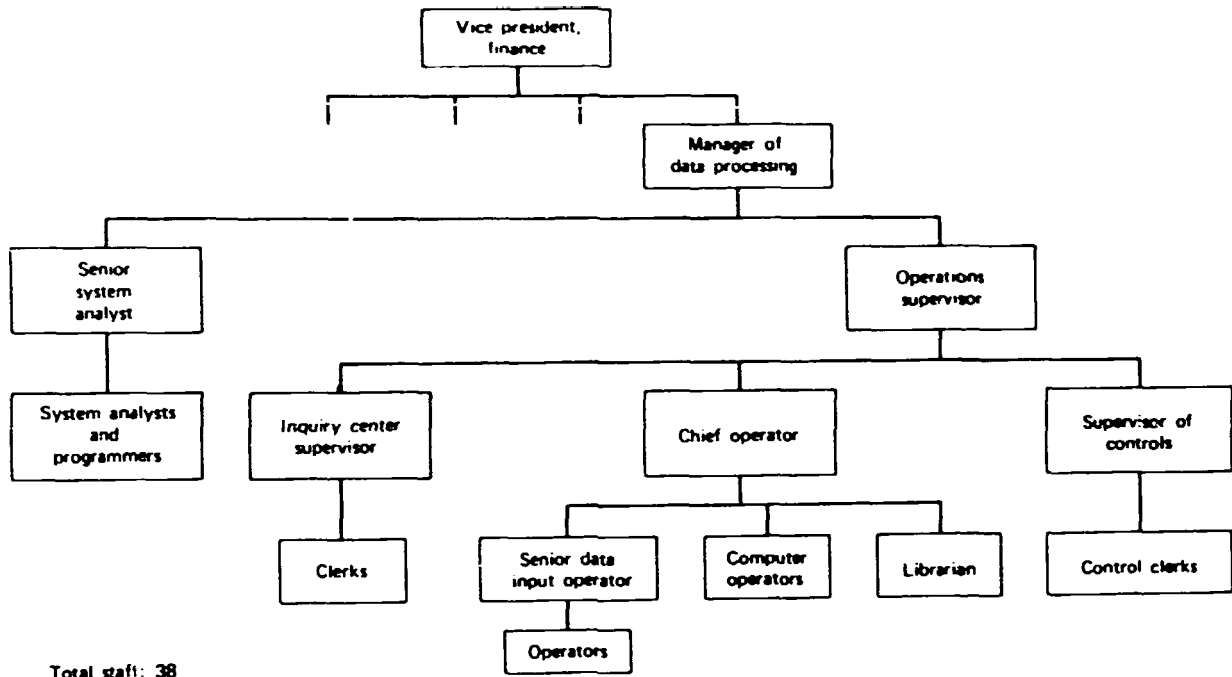
Operations Department





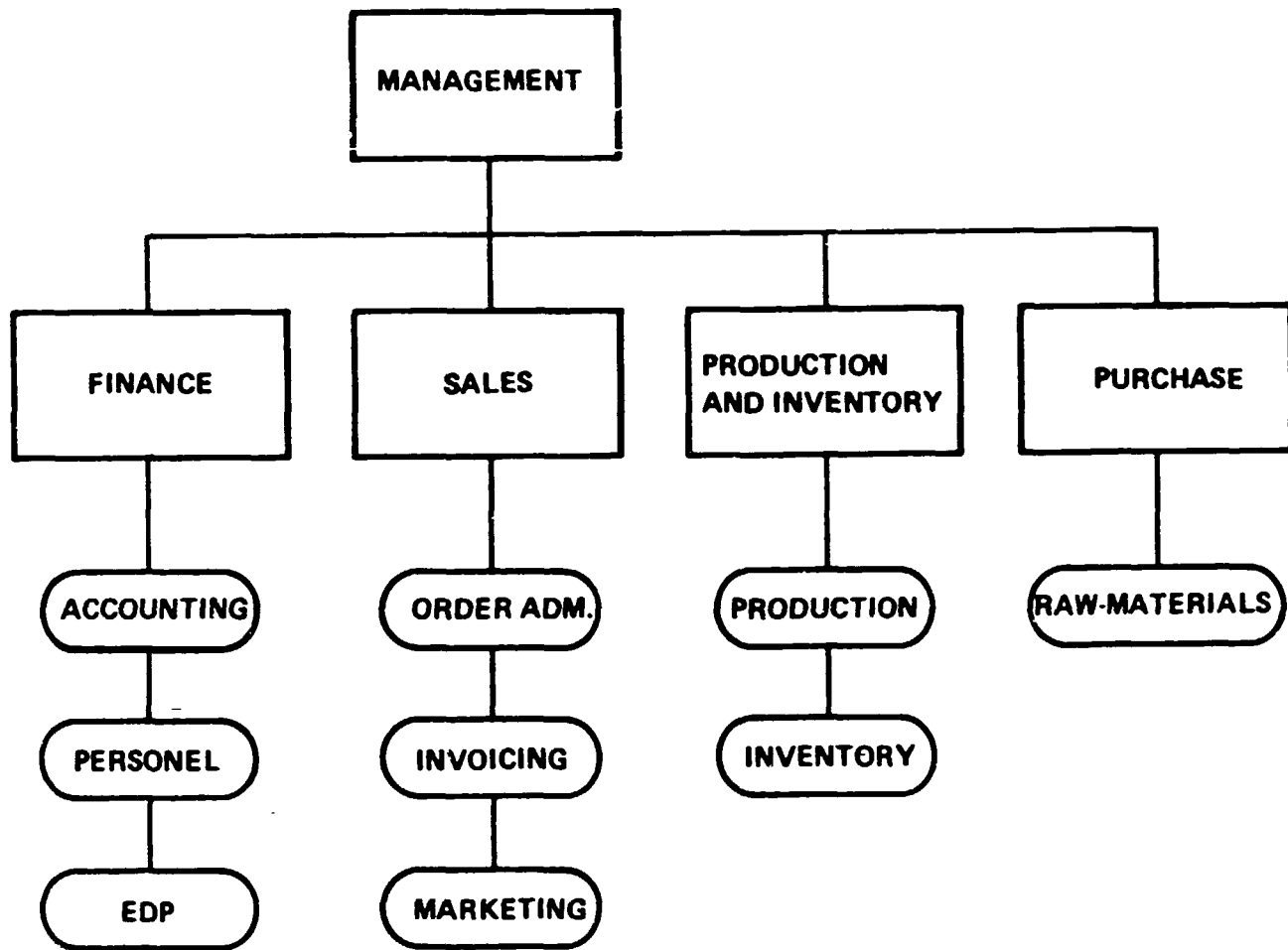
Small manufacturing company.

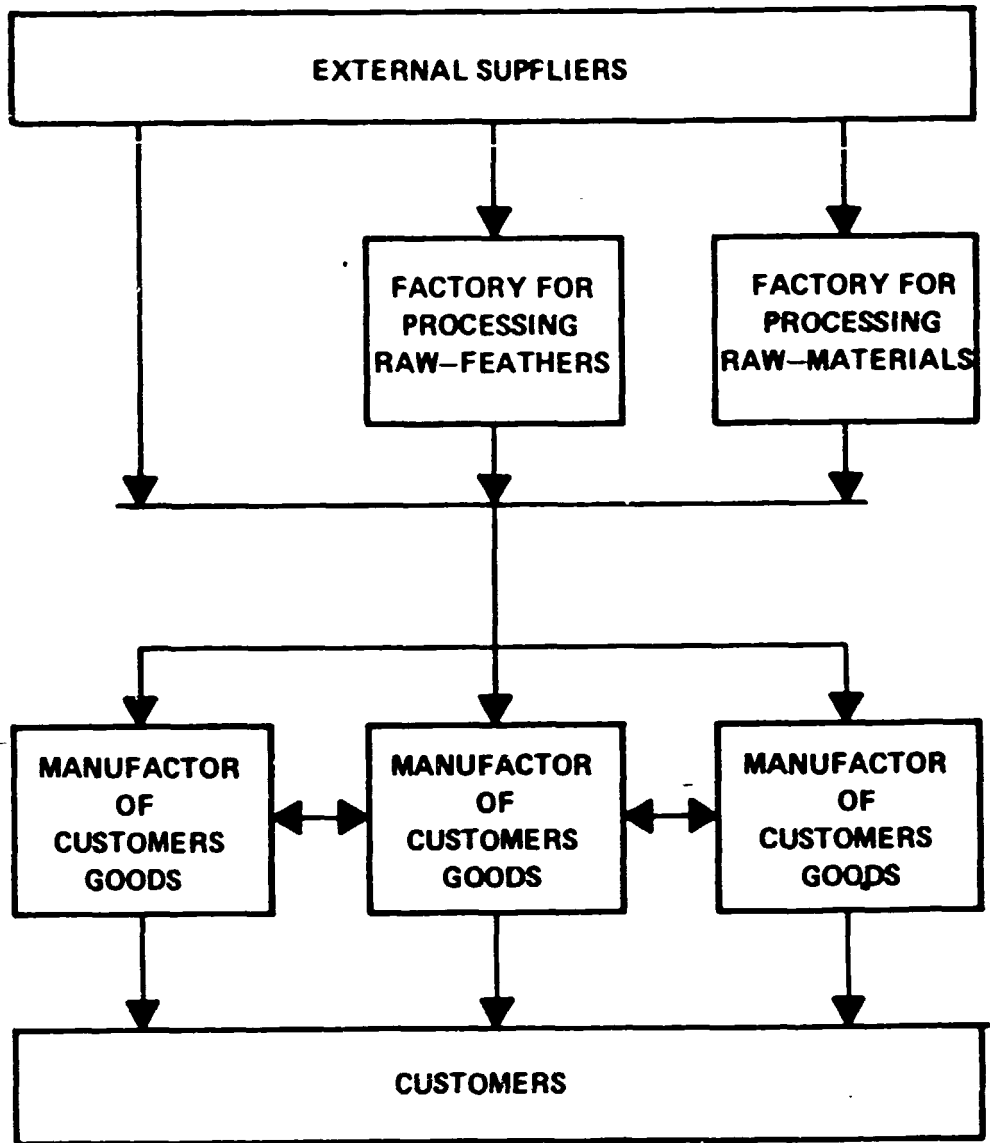




Total staff: 38

Small electric utility.

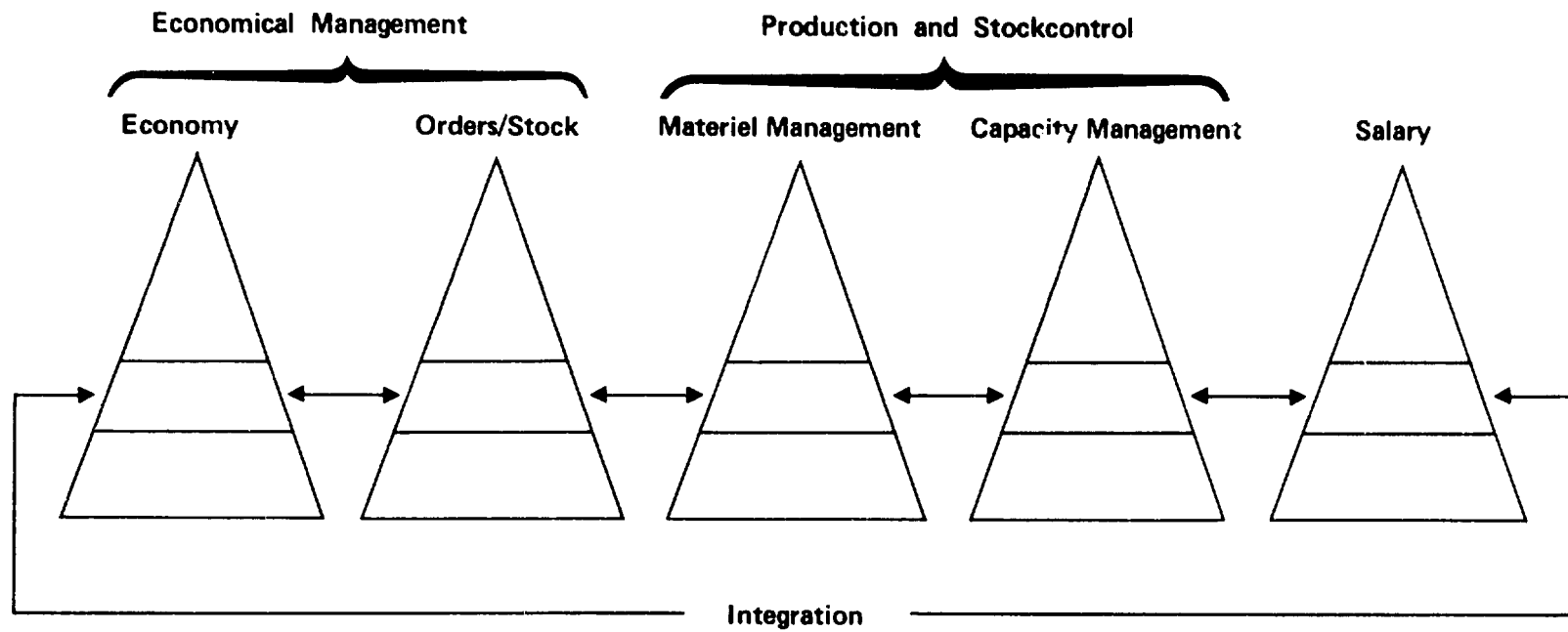




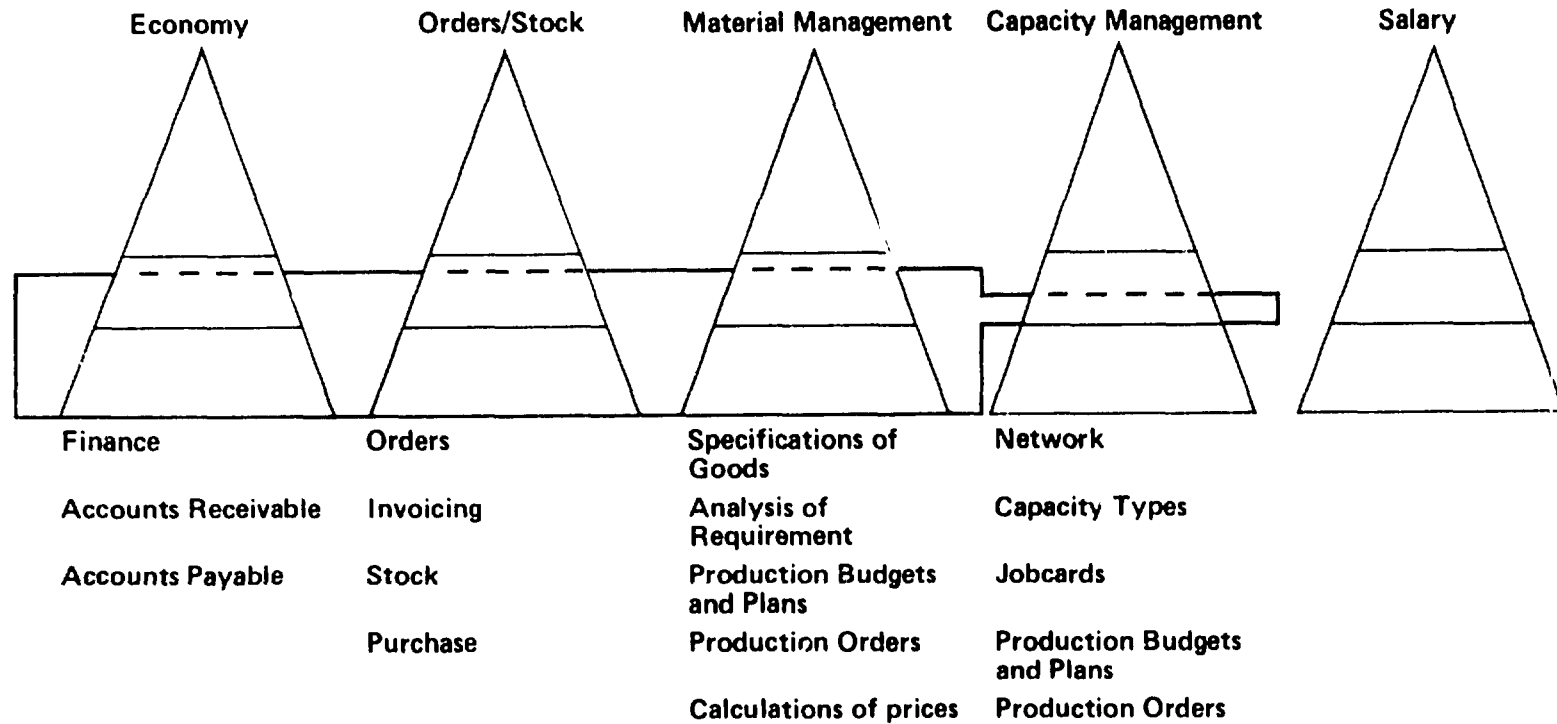
**Problem areas (functions)**

- Economy
- Stock
- Production
- Sale
- Purchase

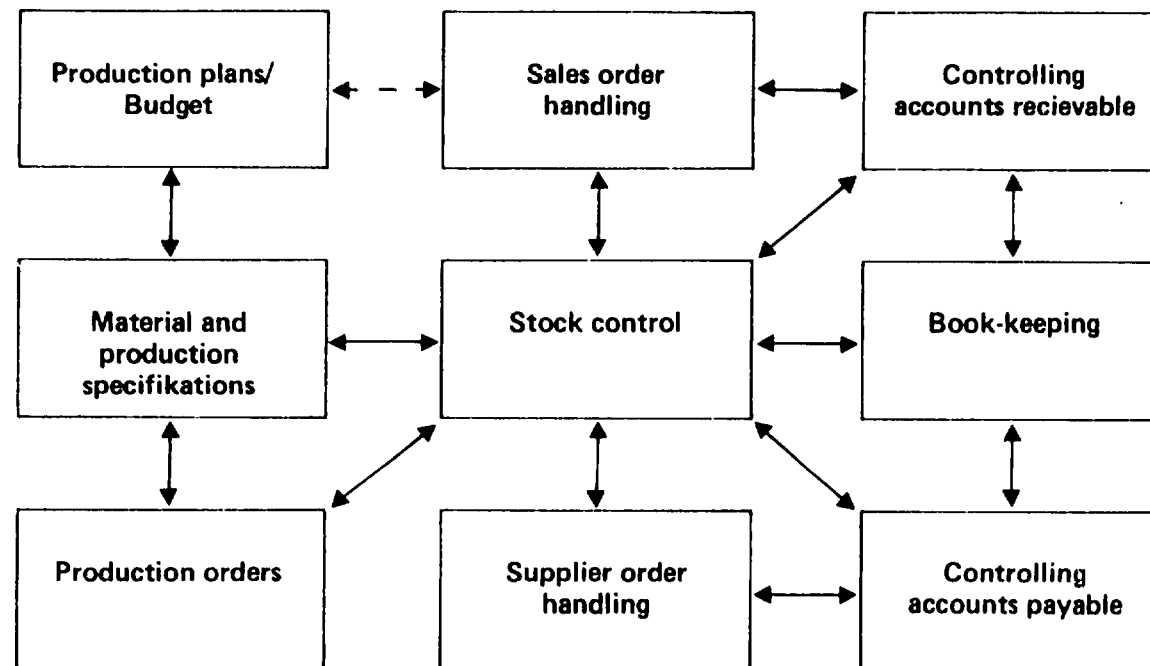
# APPLICATION AREAS



## APPLICATION AREAS



## SYSTEM FUNCTIONS



- 1) Real time processing using terminals
- 2) Generation of ex- and internat forms (order forms, invoices etc.)
- 3) Regular periodical statistics
- 4) Variable ad hoc statistics

Online  
Commands

Orderform  
(Batch)

Customer

Inventory

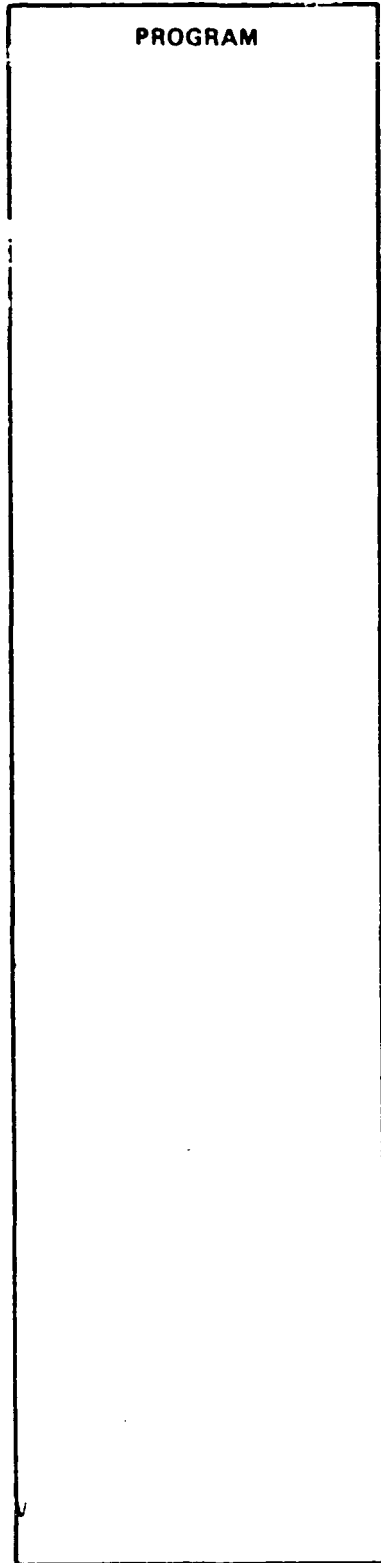
Product

Order

Customers  
delivery  
plan

Products  
delivery  
plan

Inventory  
Profile



System File

Account  
File

Statement of  
Accounts

Orderhead  
File

Orderline  
File

Inventory  
File

Product  
File

Bill of  
Material  
File

Delivery  
Address  
File



## **System overview**

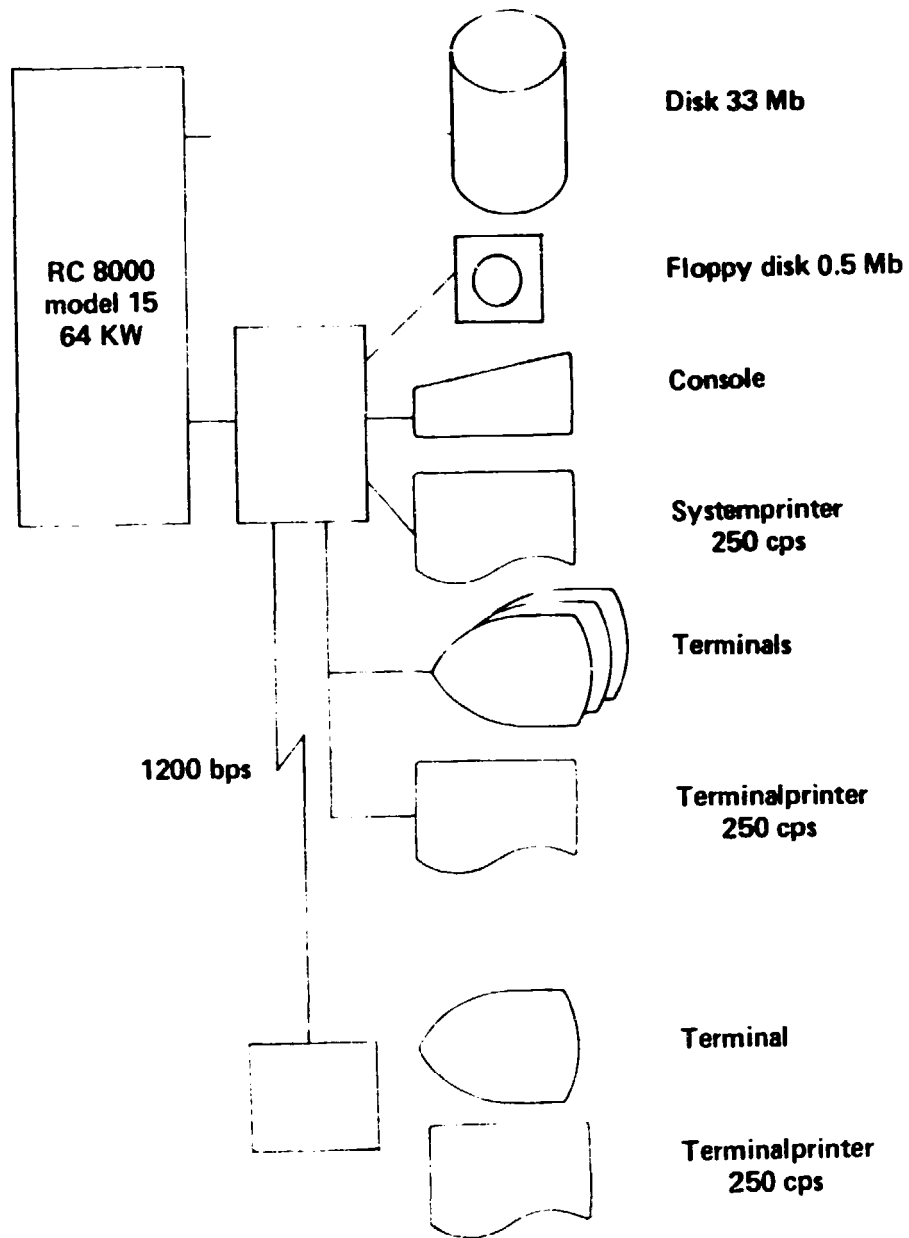
**Solution based on:**

- Hardware
- Software
- installation
- Culsultancy
- Training
- Etc.

**Delivered as:**

- A turn-key system

# CONFIGURATION



**Economy**

|                                      |     |        |
|--------------------------------------|-----|--------|
| Hardware Purchase price              | kr. | 565500 |
| Monthly operations cost (50 months): |     |        |
| Hardware leasing (2.5%)              | kr. | 14137  |
| Programlicence                       | kr. | 880    |
| Maintenance at current index number  | kr. | 5702   |
| Excl. V.A.T.                         | kr. | 20719  |

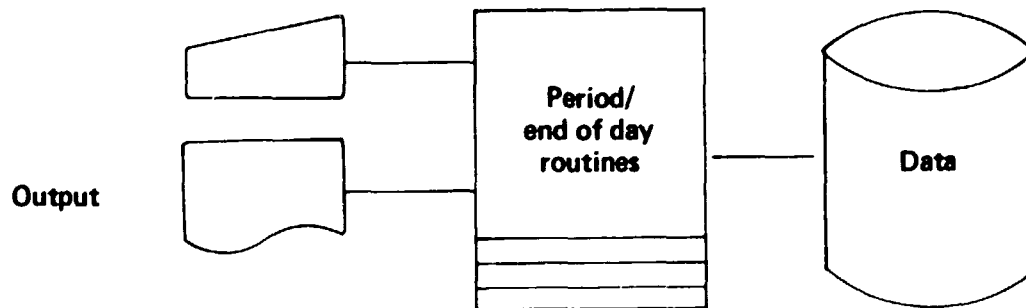
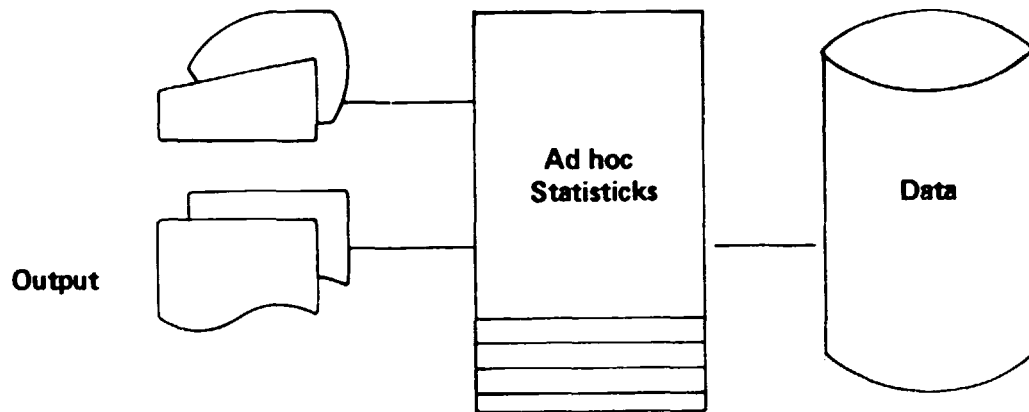
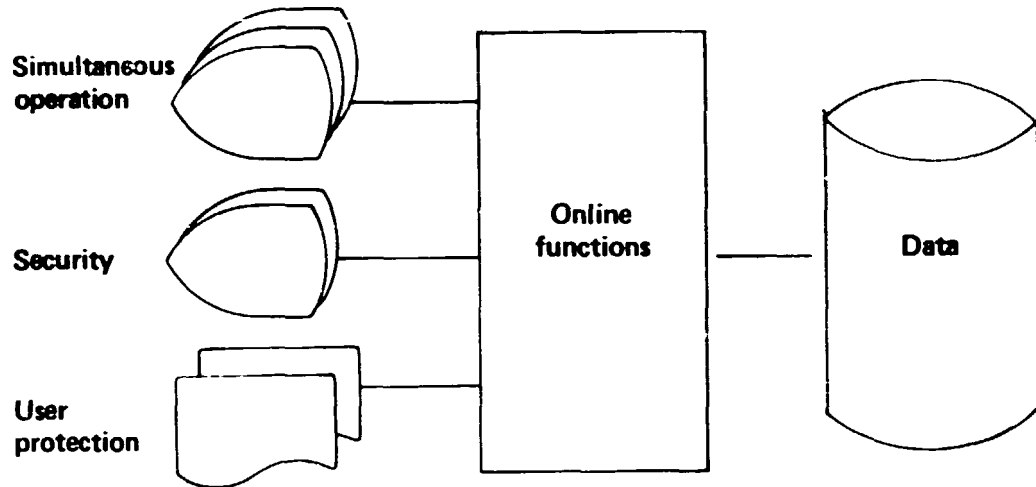
**Installation:**

|                            |                   |
|----------------------------|-------------------|
| Installation and transport | kr. 10.000        |
| Software                   | kr. 70.000        |
| Cunsultancy                | kr. 30.000        |
| Training                   | kr. 3.000         |
| Peripherals                | kr. 7.000         |
| Adjustments in building    | <u>kr. 15.000</u> |
| <br>Total excl. V.A.T.     | <br>kr. 136.000   |

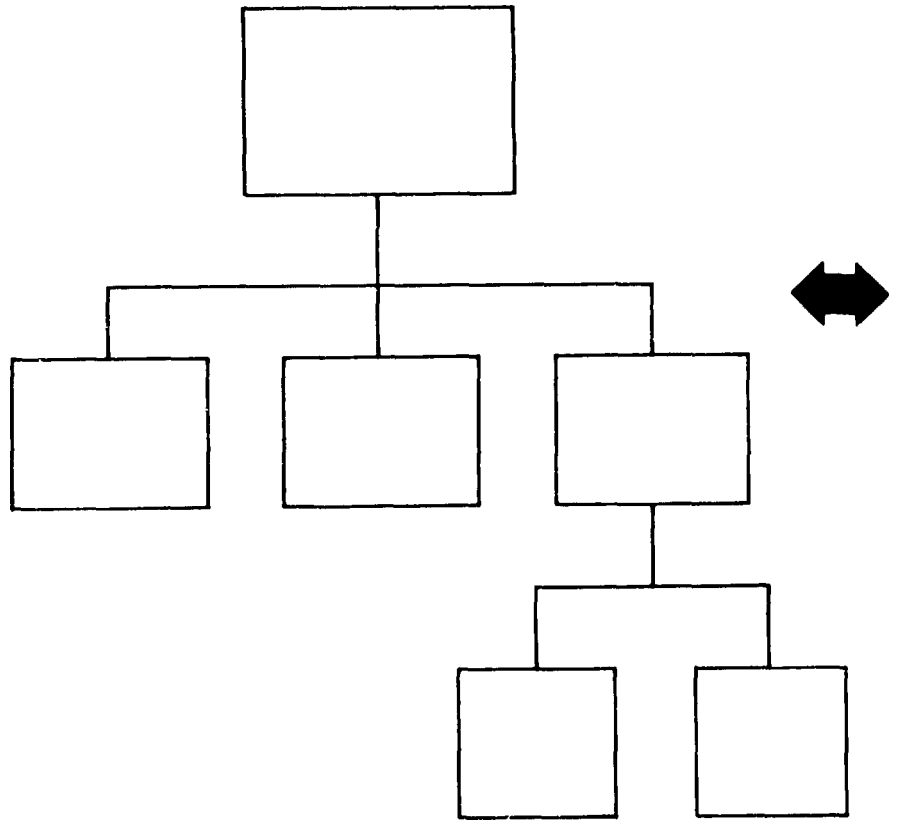
## Operation Environment

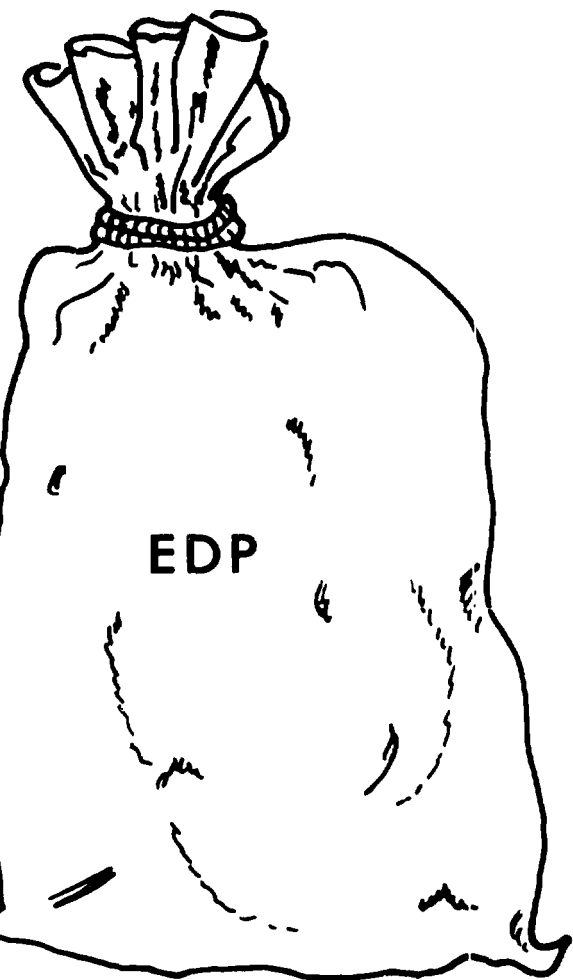
- Installation
- Operation personnel
- Maintenance

# DAYBY OPERATIONS



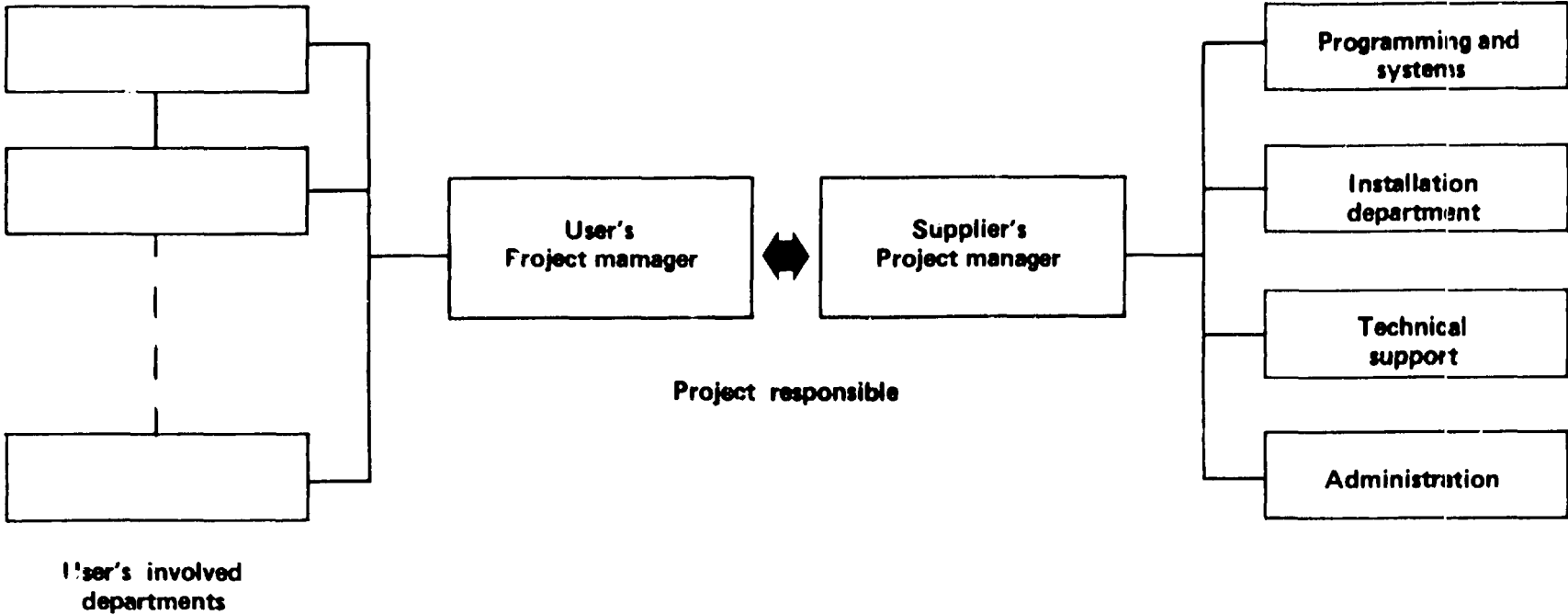
# THE ORGANIZATION







# PROJECT ORGANIZATION



## **Development Plan**

- 1976 Invitation to Tender
  - two suppliers
- 1977 Requirement Specification
- 1978 System Design (Jan.-Apr.)
- 1978 Programming start (May)
- 1978 Test (Nov.)
- 1979 Delivery and installation (May)

OFFICE OF THE FUTURE

THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

CONTENTS OF THE LECTURE

1. I/S DATACENTRALEN OF 1959 - THE DANISH STATE EDP-CENTER
2. ORGANIZATION OF A GOVERNMENT DEPARTMENT
3. THE PERFECT REGISTRY
4. PROBLEMS/DEFICIENCIES
5. THE PROJECT - HISTORICAL REVIEW
6. THE SYSTEM
7. IMPLEMENTATION OF THE SYSTEM
8. EXPERIENCE
9. EXPECTATION
10. FUTURE TRENDS

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THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

I. I/S DATACENTRALEN OF 1959 (DC)

DC IS THE DANISH STATE EDP-CENTER

DC HAS APPROX. 1200 STAFF MEMBERS

DC's TURNOVER: 55 MILL. \$

DC's REFERENCES:

- ALL DANISH GOVERNMENT DEPARTMENTS
- THE EEC-COMMISSION
- UNDP (UNITED NATION DEVELOPMENT PROGRAMME)

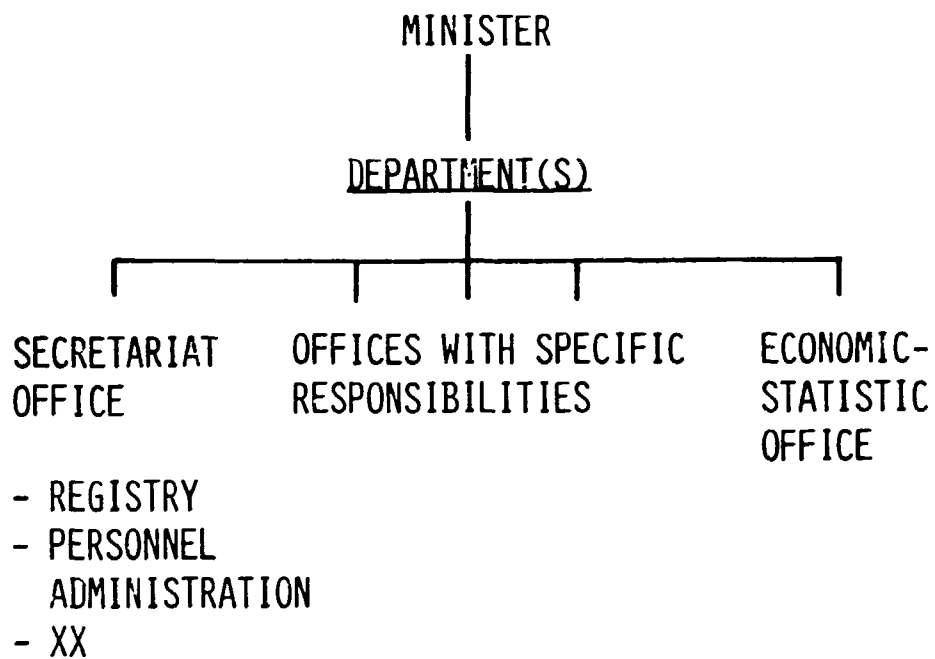
SOME SYSTEMS:

- CENTRAL POPULATION REGISTER
- CENTRAL MOTOR VEHICLE REGISTER
- THE GOVERNMENTAL WITHHOLDING TAX SYSTEM
- THE CENTRAL NATIONAL ACCOUNTS SYSTEM
- THE GOVERNMENTAL CENTRAL PAY SYSTEM
- THE ARMED FORCES' CENTRAL STOCK CONTROL SYSTEM

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THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

2. ORGANIZATION OF A GOVERNMENT DEPARTMENT

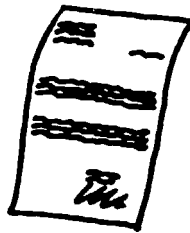


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THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

3. THE PERFECT REGISTRY

INPUT



CONT.

THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

3. THE PERFECT REGISTRY (CONT.)

PROCESS

VARIOUS INDEXES

- DATE INDEX
- ALPHABETICAL INDEX
- KEYWORD INDEX
- XX

(UP TO 20 INDEXES)

REGISTRATION

- REGISTRY-NUMBER:
- YEAR
  - CLASSIFICATION-CODE
  - SERIAL-NUMBER

YEAR-CC-SN → KEY →

FILING



REGISTRY CARD

|          |     |           |
|----------|-----|-----------|
| RN:      |     |           |
| SUBJECT: |     |           |
| DATE     |     | ABSTRACTS |
| IN       | OUT |           |
|          |     |           |

CONT.

OFFICE OF THE FUTURE

THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

3. THE PERFECT REGISTRY (CONT.)

OUTPUT

1. RETRIEVAL OF A SPECIFIC CASE
2. VARIOUS LISTS:
  - MAIL LIST
  - CASE MANAGEMENT (EG: ARREARS LIST, MEMO LIST)
  - STATISTICS
3. DESTRUCTION OF OLD CASES, OR  
DELIVERY OF SPECIFIC AND/OR HISTORICALLY  
INTERESTING CASES TO THE PUBLIC RECORD OFFICE



OFFICE OF THE FUTURE

THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

4. PROBLEMS/DEFICIENCIES

- INADEQUATE SUPPORT TO THE CLERKS IN CHARGE OF CASES
- CASE MANAGEMENT LISTS AT IRREGULAR INTERVALS
- INADEQUATE DESTRUCTION OR DELIVERY

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THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

5 THE PROJECT - HISTORICAL REVIEW

|             |   |
|-------------|---|
| 1975        | THE ADMINISTRATION DEPARTMENT OF THE<br>MINISTRY OF FINANCE |
|             | THE PUBLIC RECORD OFFICE                                    |
|             | I/S DATACENTRALEN OF 1959                                   |
| 1975-76     | STUDIES   |
|             | . NATIONAL  |
|             | . SCANDINAVIAN  |
| 1977        | PILOT PROJECT   |
| 1977-79     | FINAL SYSTEMDESIGN  |
| 1979-80     | SYSTEM DEVELOPMENT  |
|             | (CRITERIA:  |
|             | - END-USER ADAPTION   |
|             | - NO DISMISSALS)  |
| 1980        | FIRST FIVE USERS  |
| YEARS AHEAD | MORE THAN 30 USERS OF THE<br>FIRST VERSION                  |

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THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

6. THE SYSTEM

FUNCTIONS:

- CASE REGISTRATION AND UPDATING WITH ABSTRACTS
- RETRIEVAL ON KEYWORDS GIVING CASE ABSTRACTS AND INDEX TO ARCHIVES
- VARIOUS LISTS (EG: MAIL LIST, ARREARS LIST, MEMO LIST, DESTRUCTION/DELIVERY LIST)

CONT.

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THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

6. THE SYSTEM (CONT.)

TECHNICAL DESIGN:

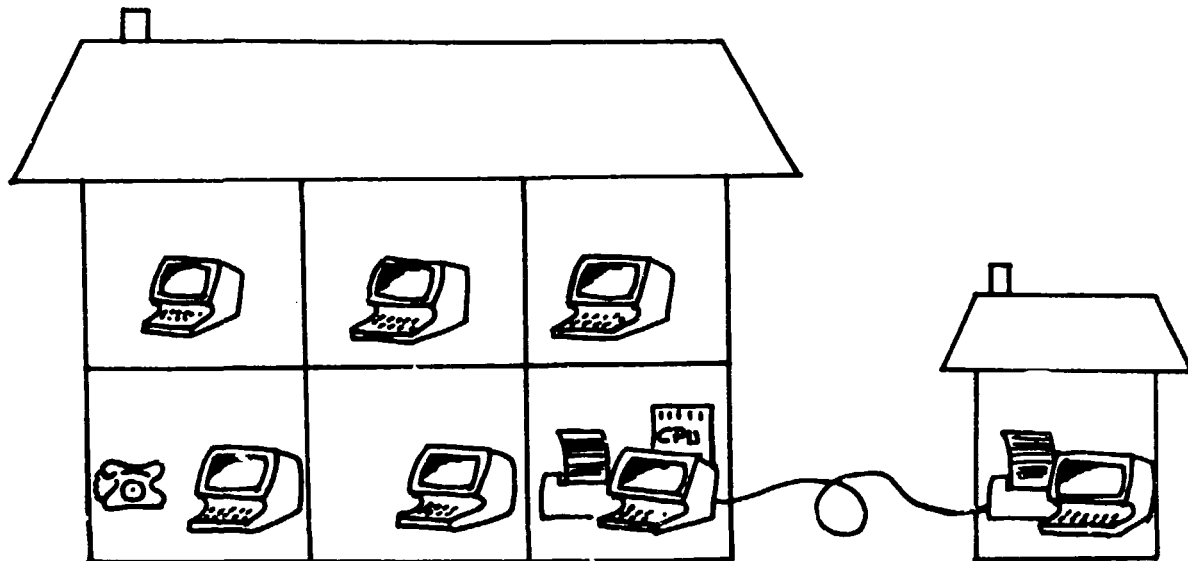
- - STANDARD TURN-KEY SYSTEM WITH POSSIBILITY FOR INDIVIDUAL ADJUSTMENT TO USER NEEDS
  
- INTER-ACTIVE, ON-LINE, REAL-TIME MINICOMPUTER BASED SYSTEM WITH DISPLAY TERMINALS
  
- COMPUTER-BASED PRODUCT (AUTOMAT), NOT A COMPUTER SYSTEM

CONT.

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THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

6. THE SYSTEM (CONT.)

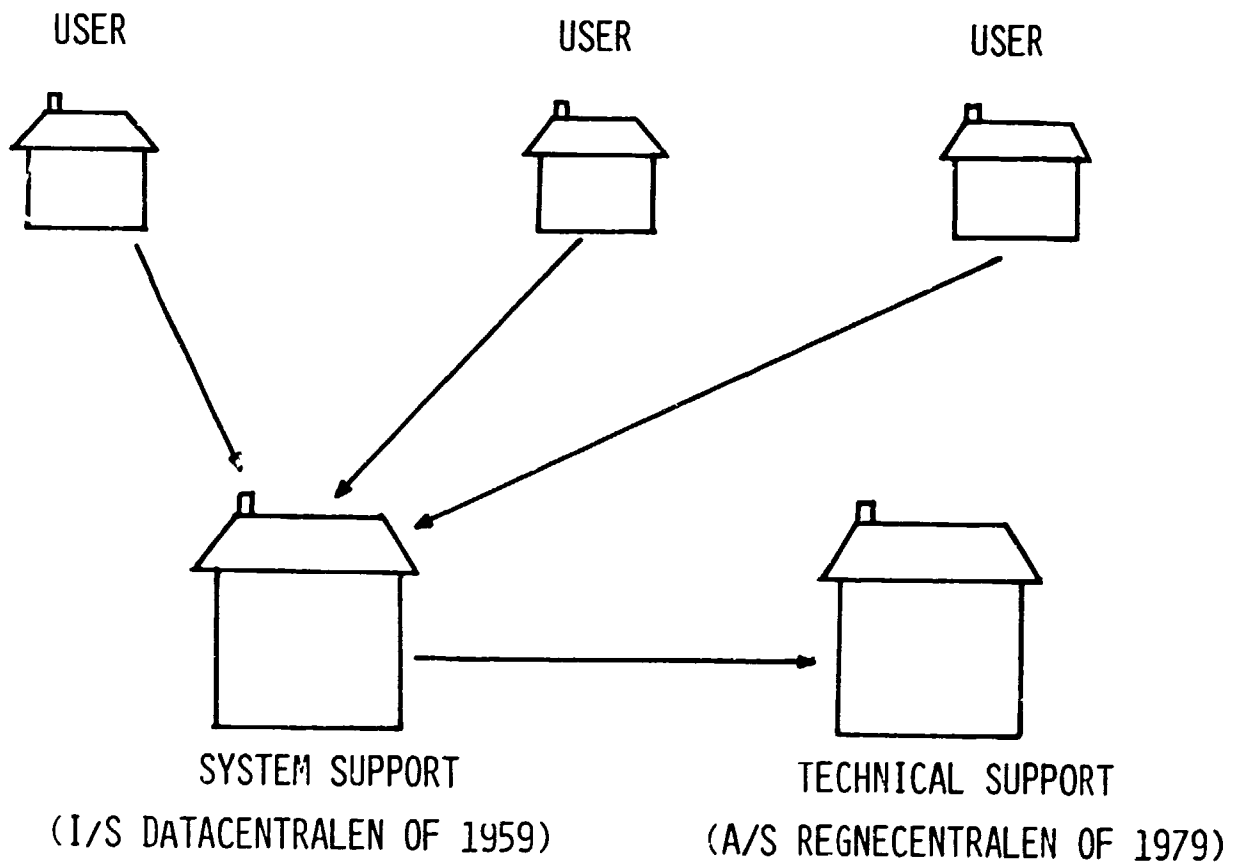


CONT.

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THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

6. THE SYSTEM (CONT.)



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THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

7. IMPLEMENTATION OF THE SYSTEM

THE SYSTEMS ARE PAID BY GOVERNMENT EMPLOYMENT FUNDS

TWO AIMS:

- TO INCREASE THE STANDARDIZATION AND EFFECTIVENESS  
IN THE REGISTRIES
- TO SUPPORT THE DANISH COMPUTER INDUSTRY

CONT.

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THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

7. IMPLEMENTATION OF THE SYSTEM (CONT.)

I. STEERING-COMMIITEE WITH REPRESENTATIVES OF:

- THE MANAGEMENT
- THE CLERKS IN CHARGE OF CASES
- THE REGISTRY CLERICAL STAFF
- THE LOCAL BRANCH OF THE CLERICAL STAFF  
TRADE UNION
- THE NATIONAL CLERICAL STAFF TRADE UNION
- THE PUBLIC RECORD OFFICE
- THE ADMINISTRATION DEPARTMENT OF  
THE MINISTRY OF FINANCE
- I/S DATACENTRALEN OF 1959

} THE USER  
ORGANIZATION

CONT.



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THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

7. IMPLEMENTATION OF THE SYSTEM (CONT.)

2. WORKING-GROUPS

- CLASSIFICATION CODE ADJUSTMENT  
(ORGANIZATIONAL ADJUSTMENT)
- ADJUSTMENT OF SYSTEM TO USER-NEEDS
- INSTALLATION

3. EVALUTION-PROJECT

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THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

8. EXPERIENCE

EDP-SPECIALIST§ USED AS REGISTRY-SPECIALIST§ OF THE USERS

GROWING USER-DEMANDS UNDER THE SYSTEM-ADJUSTMENT-FASE

DISCOVERY OF MANY POTENTIAL EDP-PROJECT§

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THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

9. EXPECTATION

- RATIONALIZATION EFFECT TURNED INTO HIGHER  
REGISTRY-SERVICE
  
- GRADUAL ACCLIMATIZATION OF ORGANIZATIONS,  
TRADE UNIONS AND CLERICAL STAFF TO THE  
OFFICE OF THE FUTURE
  
- NEW EDP-ORIENTED EDUCATION PROGRAMMES FOR  
EXISTING AND COMING PERSONEL

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THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

10. FUTURE TRENDS

EDP-SYSTEMS FALL INTO THREE CATAGORIES:

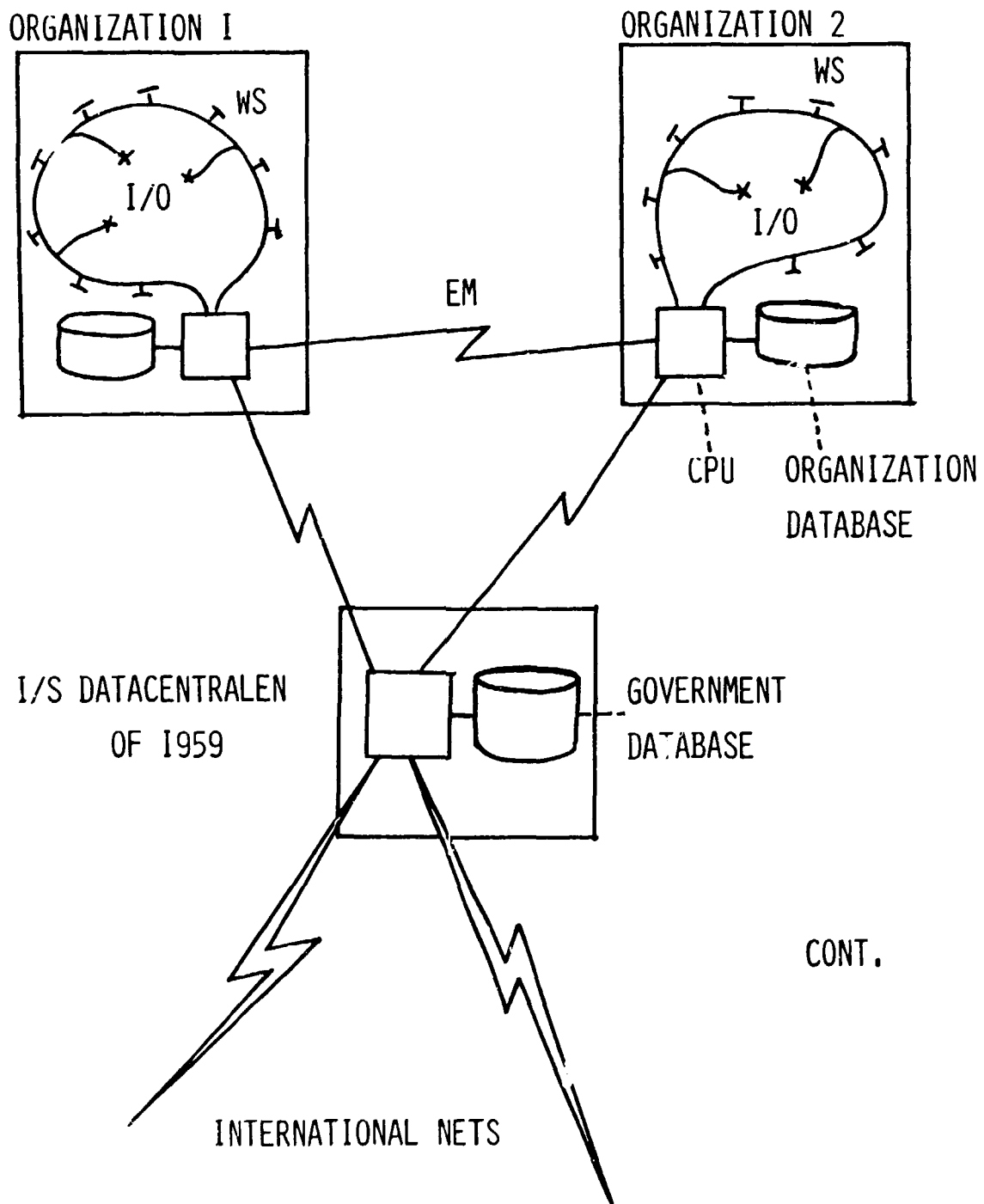
1. THE BASIC FUNCTIONS OF THE OFFICE
2. THE INTERNAL ADMINISTRATIVE FUNCTIONS
3. THE AUTHORITY FUNCTIONS

CONT.

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THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

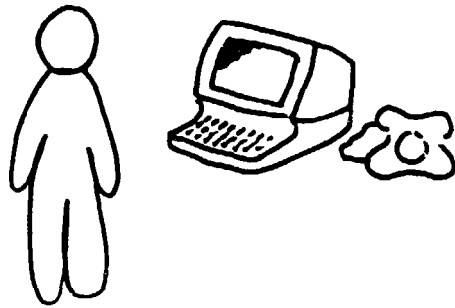
10. FUTURE TRENDS (CONT.)



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THE DANISH GOVERNMENT REGISTRY AUTOMATION PROJECT

10. FUTURE TRENDS (CONT.)



WS: WORK STATION

