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Caracas, November 30, 2009

United Nations Industrial Development Organization (UNIDO)

Procurement Services Unit/OSS/PSM

Attn.: Z. Pinjo-Dzigal

e-mail: Z.Pinjo-Dzigal@unido.org

Subject: Contract Nº 16001489

UNIDO Project: MP/VEN/07/002 - National CFC Phase-out Plan - Third Tranche -

Management of Refrigerant Recovery and Recycling Scheme

Dear Sirs,

I have pleasure in forwarding herewith two (2) hard copies and one (1) electronic copy of the Draft Final Report.

Yours Very Truly,

Yzkra Mora

Executive Director

2009156

Name: Centro de Refrigeración y Aire Acondicionado, C.A. (CREAACA)

Address: Av. Andrés Bello, Centro Andrés Bello, Torre Oeste, Mezzanina 1, Oficinas 12-13-14. Urbanización Maripérez. Caracas – Venezuela

Description of contents: New Advances of the Draft Final Report

UNIDO Project: MP/VEN/07/002 National CFC Phase-out Plan 3rd. Tranche, Management of Refrigerant, Recovery and Recycling Scheme in Venezuela

Contract: Nº 16001489

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1. Synopsis

The main object of this report is to present the advances of re-certification process, and that have been achieved after the start of activities in the RRR Pilot Center with 100% of installed capacity. It is important to highlight the following:

2.- RRR PILOT CENTER

a.- Recovered and recycled refrigerant, Report to October 30th, 2009.

The center began its operations during the month of September of this year with 100% installed capacity of all the necessary equipment for the process of refrigerant recovering and recycling. Following below is a summary where the recovered amounts to October 30th, 2009 are shown. We will continue our joint efforts to reinforce our awareness campaign on the importance of refrigerant recovering and recycling with technicians as part of the National Training Program. The first two phases of the program, that is the training on the Good Refrigeration Practices Course and the supply of the necessary tools and equipment have been completed.

SUMMARY OF RECOVERED REFRIGERANT TO OCTOBER 30, 2009

RRR PILOT CENTER

	MONTH	GAS	KILOS RECOVERED	REUSED	CLIENT	
YEAR 2008	NOV.	134	15	10	COCA COLA	
		404	18	18	MCD	
		22	19	19	CLIENTES VARIOS	
	DEC.	134	22	19	COCA COLA	
		134	17	17	LECHE LOS ANDES	
	JAN.	134	29 22		COCA COLA	
		134	10 7		LECHE LOS ANDES	
	FEB.	134	24 31		COCA COLA	
		134	5 5 LE		LECHE LOS ANDES	
		22	23	23	CLIENTES VARIOS	
		404	7 7		MCD	
	MAR.	134	37	25	COCA COLA	
	IVIAR.	22	18	18	MCD	
	APR.	134	22	22	COCA COLA	
2009		134	13	11	LECHE LOS ANDES	
		404	12	12	MCD	
	MAY.	134	35	30	COCA COLA	
		22	5	5	CLIENTES VARIOS	
<u>~</u>	JUN.	134	25	30	COCA COLA	
YEAR		134	4	3	LECHE LOS ANDES	
🔀	JUL.	134	47	39	COCA COLA	
		404	12	0	MCD	
		22_	35	35	FARMATODO	
	AGO.	134	30	30	COCA COLA	
		134	9	9	LECHE LOS ANDES	
	SEP.	134	20	20	COCA COLA	
		134	16	14	LECHE LOS ANDES	
	ост.	134	45	45 40 COCA CO		
	<u> </u>	134	2	2	LECHE LOS ANDES	
	NOV.	134	48	10	COCA COLA	
~	GENERAL	TOTAL	624	533		

TYPE OF REFRIGERANT RECOVERED						
TYPE OF REFRIGERANT	KG.	REUSED				
134	475	350				
22	100	100				
404	49	37				
TOTALS	624	487				

b.- Promotion concluded - October, 2009

With the object of informing the highest possible number of potential users we designed a promotional plan to emphasize the operation of the center. This plan, which is being implemented, has the following main activities:

- Press conference with the main regional media representatives. Seven local media representatives, journals, radio and one television channel, were present.
- Attendance to 19 interviews on the main radio programs. See Annex № 1.
- Design of concept and graphic promotional campaign to be distributed through flyers and posters. Such material will be distributed to the technicians who will attend the courses on Good Practices in Porlamar as well as in the main garages in the area. See Annex Nº 2.

3.- Re-certification process

Despite our efforts in trying to achieve the established target for technicians to be re-certified, we have not been able to obtain 100% attendance as expected. We have had a total attendance of 175 technicians of which 154 have passed the course. Below is a summary chart of the calling and its results.

CALLING SUMMARY CHART

Courses called	1 12		Cancelled due to lack of attendance		ı
Courses	Nº of technicians to be called	Nº of technicians confirmed		Nº of techniciar Attended	
1	38	27		13	11
2	25	22		21	17
3	22	20		18	17
4	25	20		19	16
5	35	28		26	23
6	19	17		15	15
7	7 23 17		16		14
8	8 38 29		25		21
9	42	30		22	20
Totals	267	210		175	154

Considering the percentage of execution and the relevance of the re-certification process we think is important to include these activities as integral part of the National Training Program being implemented by FONDOIN.

In relation to this we have proposed to broaden the offer of products resulting from the re-certification process as complement of the main activity. The following description includes the new products:

 Ongoing re-certification in institutions with valid agreements: we plan to continue the calling for courses on ongoing basis with the support of the institutions with valid agreements with FONDOIN. For this purpose we have to systematize the process and inform the institutions accordingly. Such recertification will be subject to the program of each institution. FONDOIN should estimate a 20% of the historical average of technicians who do not pass the course on the total of technicians present as potential failures so in the next course a model of exam will be designed and applied for the technicians who wish to opt for a re-certification.

Calls programmed by CREAACA:

- We have planned to make a total of four (4) calls, every quarter, during 2010. The cities and the total number of technicians to be called will depend on the demand in each quarter. We propose the following dates:
 - .- March 2010: for the technicians who failed during Nov.-Dec. 2009 / Jan.-Feb. 2010
 - .- June 2010: for the technicians who failed during Mar., Apr., May. 2010
 - .- September 2010: for the technicians who failed during Jun., Jul., Ago. 2010
 - .- December 2010: for the technicians who failed during Sep., Oct., Nov. 2010
- Publication of the exam model in the web page of FONDOIN (www.fondoin.org)

We have planned to publish a model exam in the web page for the technicians who wish to take the exam on line. This exam will be considered as valid for the re-certification. In this case, the next steps should be followed:

- To define together with FONDOIN the model exam to be applied.
- To define together with FONDOIN the frequency and the person (s) responsible for changing the exam.
- To define together with FONDOIN the access, evaluation and delivery of the exam criteria for its final evaluation.
- To hire the services of the person (s) responsible for this development.

ANNEX N° 1

RADIO PROGRAMS ATTENDED

DAY 1: Tuesday, 06 Oct.

(Time - Radio-TV - Program)

08:00 am - Isla TV - Programa Más Allá de la Noticia.

12:00 pm - Rumbera Network 106.9 FM - Programa: Mariana Vale.

03:00 pm - Onda 99.7 FM - Programa - Revista A1 en Radio.

05:00 pm - Encuentro 88.7 FM - Programa con Nicola Peña.

DAY 2: Wednesday 07 Oct.

09:00 am - Bucanera 107.7 FM - Programa: Buenos días con Mónica Jimenez.

01:00 pm - La Mega 91.9 FM - Programa 2xuna.

03:00 pm - Actualidad 105.1 FM - Programa: Aimara Cañizales.

DAY3: Thursday 08 Oct.

09:00 am - Platino 103.1 FM, Programa: Corina Gatti.

02:00 pm - Nueva Esparta 920 AM, Programa: Rosita Reyes.

07:00 pm - Cubagua 90.5 FM, Programa: En la vía.

DAY 4: Friday 09 Oct.

10:00 am Actualidad 106.1 FM, Programa Azalea Liscano.

06:00 pm Reina 96.7 FM, Programa: La Piedra.

07:00 pm La Mega 91.9 FM, Programa: El Pent House.

DAY 5: Saturday 10 Octa

05:00 pm La Mega 91.9 FM, Programa: El Pendrive.

DAY 6: Tuesday 13 Oct.

07:00 am Telecaribe, Programa: Porte al Día.

10:00 am Cubagua 90.5 FM, Programa: No tiene nombre

11:00 am Onda 99.7 FM, Programa: Entre dimes y diretes.

DAY 7: Wednesday 14 Oct.

10:00 am La Mega 91.9 FM, Programa: Cuidado con lo que dices.

03:30 pm Super Stereo 98.1 FM, Programa: Sin Stress.

ANNEX N° 2 CONCEPT AND GRAPHIC DESIGN PROMOTIONAL CAMPAIGN

CampañaCentro de recuperación de gases

- La siguiente campaña está orientada a 2 grupos principales
- 1) técnicos de refrigeración
- 2) usuario final

CampañaContro de recuperación de gases

 La idea básica de la campaña es lograr una comunicación directa y reflexiva sobre la problemática, a fin de que cada grupo se convierta en la solución, y no en el problema.







