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**ICT FOR SUSTAINABLE RURAL DEVELOPMENT
(ISR D) PROJECT - MALAWI**

FINAL REPORT

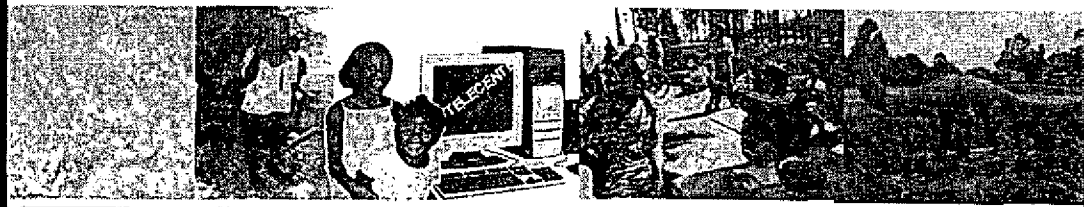
*Field Survey Activity
Review of Research Findings
Workshop*

PREPARED BY

**MALAWI COMMUNICATIONS REGULATORY AUTHORITY
(MACRA)**

20TH JUNE, 2006

BLANTYRE, MALAWI



EXECUTIVE SUMMARY

ICT for Sustainable Rural Development project was initialized in 2004 with pre-feasibility studies. ISRD is a project that was initiated by the Government of Malawi, Ministry of Information and Tourism through MACRA with the aim of supporting Government efforts to reduce poverty and isolation of the rural communities by making accessible ICT enabled services through scalable and cost effective communication infrastructure: pilot multipurpose community telecentres in some selected rural areas in Malawi have been proposed.

The pre-feasibility studies involved preliminary surveys in 5 rural growth centres of Malawi on a possibility of establishing pilot multipurpose community telecentres. Out of the 5 sites surveyed, 3 sites were identified for further detailed feasibility studies and market surveys for telecentre services. The three sites were identified based on their adequate economic activities, presence of some basic infrastructure such as roads, electricity and telecommunications.

The finalization of the feasibility studies and market research surveys involved three phases as follows: Field research activity, Review of field research findings and One day dissemination workshop of the feasibility study findings.

In the first phase of the project, field research activity the following was achieved:

1. 102 qualitative and quantitative interview based questionnaires
2. 167 female (55.3 %) interviewees participation
3. Telecenter social and environmental awareness in the three project sites

4. *Interim report and financial report submitted to both UNIDO and ICS*

The second phase of the project which was Review of Field Research findings achieved the following:

1. Correction of field research findings
2. *Consensus by the communities on the results of the field research findings*
3. Identification of site for telecentre implementation
4. Activity report submitted to ICS

The third and last phase of the project, the workshop achieved the following:

1. Consultation meetings with banking and telecom institutions on a possible public-private partnership to support the telecentre
2. Successful organization of the workshop presenting the results of the feasibility study findings attended by more than 52 participants from local communities, civil society organizations, government, private sector companies and the donor community.
3. Pledges of support from the banking institutions, NGOs and donor community
4. Way forward and recommendations for the pilot project implementation phase
5. Final report submitted to UNIDO and ICS

The summary of expenditure of field survey on the ICT for sustainable rural development project and organization of the workshop is summarized in the table below.

Description of related expenses	Items	Provisional Budget		Actual Disbursement		Reference
		MWK	US\$	MWK	US\$	
Phase 1: Field Survey Activity		1,276,171.80	10,310.00	951,249.20	7,610.02	See Appendices Interim Report
Phase 2: Review of findings and conclusions		293,592.58	2,200.58	293,800.98	2,202.25	See Appendices Findings Review Report
Phase 3: Workshop for presentation of findings		1,267,806.00	8,776.85	983,080.00	7,128.99	See Appendices Workshop Report
Total		2,837,570.38	21,287.43	2,228,138.18	16,941.26	

The feasibility studies which involved an extensive participatory consultation, based on a combination of Rapid Rural Appraisals (RRA) and questionnaire surveys, with the local authorities and the communities provided invaluable information. The 700 people involved confirmed a great willingness to contribute to have the telecentre in force in the shortest time and estimated the key elements for sustainability: relevance, demand, wealth and ownership. A qualitative and quantitative profile of stakeholders described in the study show that the average stakeholder ICT expenditure ranges from USD 5.6 – 11/month in the project sites. In addition, the stakeholders reduced the potential implementation risks as they identified the locations and the main concerns concentrated

especially on low incomes, staff attitude and prices. Availability of maintenance skills remains a concern until enough technicians will be trained.

The studies revealed that the telecentre will have a large economic impact, it is roughly estimated that the telecentre may save to the population travelling costs equivalent to approx USD76,000 - 99,000 and to 17,000-34,000 working days per month depending on the catchment. Such cost-savings could be partially converted in higher-value added services with the aim to generate more income and social welfare.

On financial sustainability, the studies showed that yearly inflows from sales of services will be between USD8, 000 – 25,000 depending on site. However, for the telecentre to be financially sustainable, annual revenues will need to reach USD85,000. In light of the above, the study recommended a trusteeship with a public-private partnership model where international donors set-up the telecentre; the Government of Malawi connects the telecentres to the grid electricity while operational costs are covered by revenues from the population (10%-22% of necessary yearly inflows depending on the site) and private partners (telecom operators, banks, foundations) acquire services and the government subsidizes the balance in equal parts. It has been recommended that all the partners should contribute their expertise and advisory participating to the 10 members Local Committee whose majority should be composed of catchment representatives. After 3-5 years, depending on the results, the telecentres should be handed over to the established Community Based Organisations.

The pilot telecentre project investment, operational, revenue and subsidy cash flows are summarized in the following tables below.

INVESTMENT

ASSET DESCRIPTION ONE SITE: (Karonga-Lupaso)	000 USD	Suggested Donor
Land	1	International Donor Community
Building	14	
Aircon, fire prevention & furniture	8	
Subtotal Site: Land & building	23	
V-sat equipment & installation	18	
Photovoltaic equipment & installation	12	
Additional equipment	24	
subtotal EQUIPMENT	54	
Start-up training	5	UNIDO-ICS
TOTAL CAPEX TELECENTRE ONLY	82	
Electric grid connection (Karonga case) ¹	70	Government of Malawi or other Donor
CAPEX GRAND TOTAL, ONE SITE	152	

OPERATIONAL COSTS

Running costs, fixed and variable Including depreciation [.000 USD]	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Karonga-Lupaso	69	80	83	74	74
Kasungu-Mphepo	67	79	82	72	73
Mwanza-Kanduku	67	79	82	72	72
Total running cost, 3 telecentres	203	238	248	218	219

¹ The Electricity Service Company of Malawi (ESCOM) quoted 9,366,000 MWK equivalent to USD 70,421 at 1 USD = 133 MWK for Karonga and 10,000 MWK equivalent to USD 75 for Kasungu because of the hardware already in place while no quotation was available for Mwanza.

Revenues including subsidies [000 USD]	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	Revenue Source
Karonga-Lupaso	69	80	83	74	74	10%- services to the population 22% 45%- services to the private/public partners 39% Subsidies from the Government of Malawi or other partner 45%- 39%
Kasungu-Mphepo	67	79	82	72	73	
Mwanza-Kanduku	67	79	82	72	72	
Total revenues 3 telecentres	203	238	248	218	219	

SUBSIDY REQUIREMENTS

Subsidies required [000 USD]	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Karonga-Lupaso	27	33	34	29	29
Kasungu-Mphepo	29	35	36	31	31
Mwanza-Kanduku	30	35	37	32	31
Total subsidies required	86	103	107	92	91

It is therefore the purpose of this report to present summary of the field research surveys, output of the review of field research findings and proceedings of the dissemination seminar and their related expenditure.

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Phase 1

PHASE 1: FIELD RESEARCH ACTIVITY

The first phase of the market research for the ISRD project involved field research activity in the three selected catchments of the project namely: Karonga-Lupaso, Kasungu-Mphepo and Mwanza-Kanduku. The objective of the exercise was to estimate the revenues which might be raised within the 5 km radius of each catchment. The expected output was 300 quality interview based questionnaires.

The market research activities were carried out in 21 days from 16th January 2006 – 5th February 2006. A total of six (6) multi-perspective researchers carried out the activities.

The team had consultative a meeting with 11 local leaders in Karonga Lupaso where the telecenter concept was explained and the social and environmental awareness was raised. Interview based questionnaires were administered to the stakeholders that were identified during the focus groups in August, 2005. A total of 102 people attended the interviews with 72 females and 28 males.

In Kasungu-Mphepo the research team had consultative meeting with 14 local leaders where the telecenter concept was explained and the social and environmental awareness was raised. Interview based questionnaires were administered to the stakeholders that were identified during the focus groups in August, 2005. A total of 100 people attended the interviews with 51 females and 49 males composition.

The field research activity ended in Mwanza-Kanduku where the team had also a consultative meeting with more than 30 local traditional and religious leaders. The research team briefed the local leaders on the

telecenter concept and also discussed on the social and environmental issues. Interview based questionnaires were administered to the stakeholders that were identified during the focus groups in August, 2005. A total of 100 people attended the interviews with 44 females and 56 males composition.

The interview based questionnaire information collected was input into excel for processing by the project consultant. A report Phase I, interim report was prepared and submitted to both UNIDO, Vienna and ICS, Trieste. A total expenditure of MWK 951, 249.20 was used to carry out Phase I of the project activities.

Phase 2

PHASE TWO

Review of Field Research Findings

1.0 INTRODUCTION

As a continuation of the consultative feasibility studies for the ICT for Sustainable Rural Development (ISR D) project, the ISR D team carried out Phase 2 of the project, which was the review of findings and conclusions in the three districts of the project; Karonga, Kasungu and Mwanza. The objective of the review was to discuss with the local people and their leaders on the results of the market research that was carried out in the respective areas in January and February 2006. The deliverable of the review activity was service demand, telecenter revenues and other findings checked by the communities.

Phase 2 of the project was carried out by two members of the ISR D team namely; Emily Khamula and Soustain Chigalu both from MACRA. The execution of the activity was planned to take nine (9) days, 13th – 21st March 2006, three (3) days for each district. The first day was for travelling, the second day was for meeting preparations and the third day was for the actual meeting and discussions with the local people.

2.0 ISRD MARKET RESEARCH FEEDBACK PROGRAMME FOR KARONGA-LUPASO

On 14th March the ISRD team visited the office of the District Commissioner (DC) for Karonga to inform him of the results of the ISRD market research carried out in the district in January 2006. However the DC was reported out of office as such the ISRD team met with the Director of Administration (DoA), Mr Sakala and briefed him on the results of the project and informed him that the team will meet the local leaders and the people of Lupaso area to brief them on the same findings and have their consensus on the results.

The Director of Administration welcomed the team and the results of the market research as it came from the people themselves during the questionnaire based interviews. The ISRD team also briefed the DoA of the need for electricity in Lupaso area for the telecenter. He was also shown the electricity quotation from ESCOM amounting to MK 9 366 000. The ISRD team asked the DoA of any plans by the district assembly or any other projects to electrify Lupaso, such as the Malawi Rural Electrification Project (MAREP). However the DoA said that there is no project intending to electrify Lupaso School in particular.

2.1 PROCEEDINGS OF THE ISRD MARKET RESEARCH FEEDBACK IN KARONGA – LUPASO AREA, 15TH MARCH 2006

The meeting was opened with a prayer at 2.00pm. The participants at the meeting were 45 villagers and 8 local leaders as follows:

1. Village Headman (VH) Mwakwama
2. VH Simon

3. VH Mwambanya
4. VH Sefu
5. VH Mwasyokela
6. VH Mulwa
7. VH Mwansutepe 2
8. VH Mwanganda

Karonga ISRD facilitator Mr. Mwafongo thanked all the participants for attending the meeting, and appreciated the fact that though they are busy people but have managed to come to the meeting. The facilitator briefed participants that the purpose of the meeting was for the ISRD team to give feedback of the Market Research which was conducted in January 2006.

The participants were informed that the research analysis showed that the majority of interviewees opted for Lupaso School as the location for the telecenter as specified. Participants did not give alternative views to the telecenter location as they all agreed to the outcome of the results. The ISRD team further informed the participants that the research analysis indicated that the telecenter should be run by a village committee. However the participants corrected the results indicating that a multi-stakeholder "local committee" should run the telecenter since a village committee is of narrow scope because it consists of members from one village only which would not be appropriate in this context. A local committee was recommended as it will comprise members from different villages.

The ISRD team also asked the local people in Lupaso on how they would improve revenue generated from the telecenter bearing in mind that the research outcomes show that annual operating cost for the telecenter has been estimated at MK6 million against annual revenues of MK900,000.00. The participants indicated that they would ensure that the community is sensitised to use telecenter services and even put adverts on the radio. Further it was explained that Lupaso School is surrounded by many villages that fall out of Lupaso catchment area but would definitely need access to telecenter services from Lupaso. Furthermore, participants explained that some of the interviewees did not give the right answers because of ignorance and did not know the benefits of the ICTs, Internet for example, since they have never used such services before. The participants assured the ISRD team that people at Lupaso will make sure that telecenter services are fully utilized.

The participants also indicated that people will obtain loans from micro-credit financial institutions, for instance the newly formed Malawi Rural Development Fund (Mardef) to run businesses and generate profits some of which will be used to access telecenter services. On top of this, the local people explained that Lupaso area has a lot of people and a lot of economic activities. It was also suggested that possibly people, when asked may contribute some money to subsidize the operations.

In conclusion, the local leaders assured the ISRD team that they welcome the project and will be cooperative for the implementation of the telecenter. Below are some of the pictures

captured during the market research feedback sessions at Karonga
- Lupaso.



Figure 2.1: Emily Khamula Presenting ISRD Market Research Results



Figure 2.2: Participants Captured During Question Time

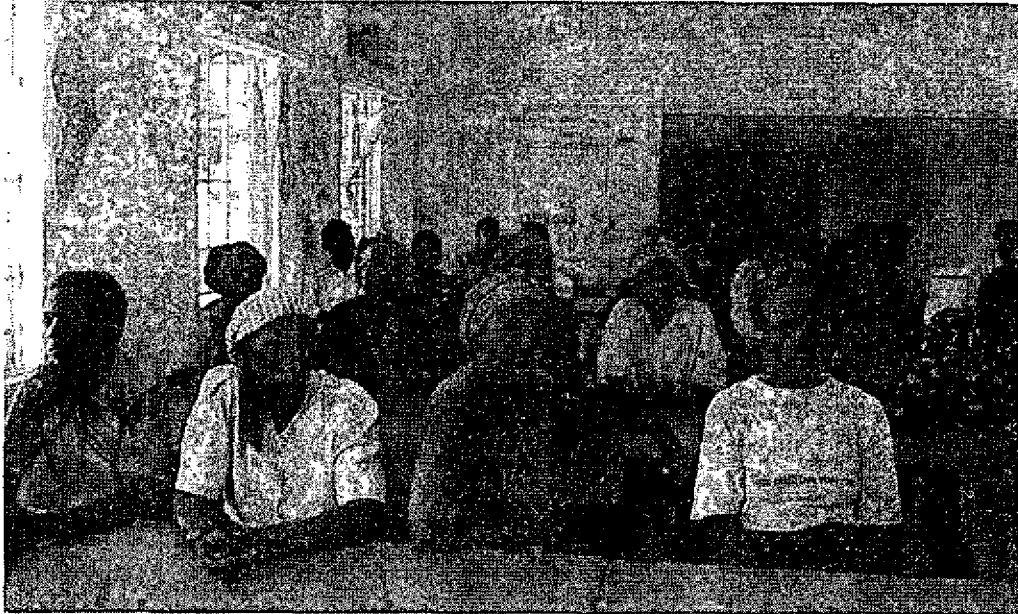


Figure 2.3: Women Participants Listening Attentively to the Market Research Findings

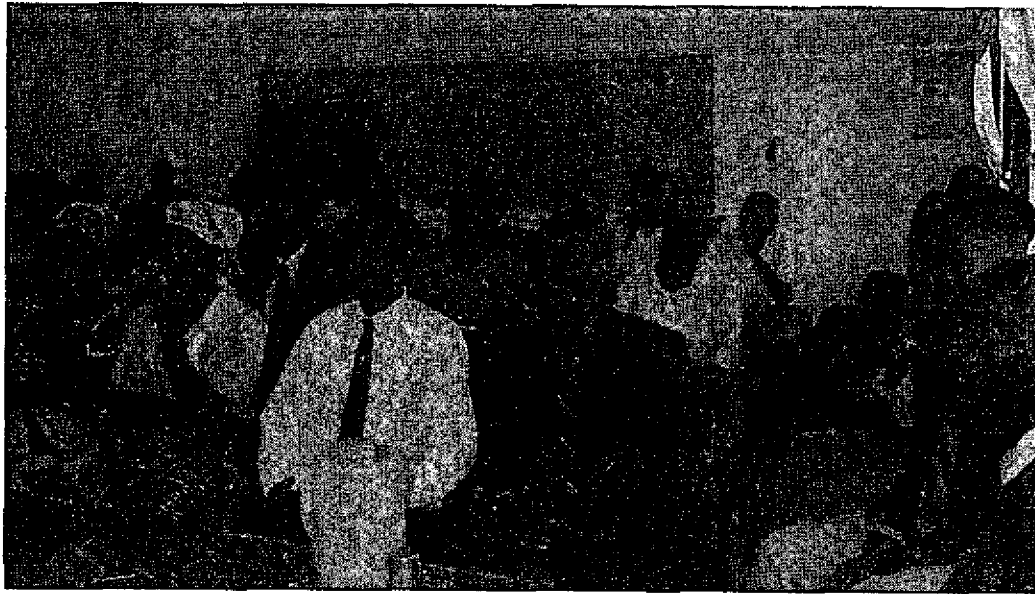


Figure 2.4: Local Leaders (Right Row) listening to the discussion of the ISRD Market Research Results

3.0 ISRD MARKET RESEARCH FEEDBACK PROGRAMME FOR MPHEPO-KASUNGU

On March 17, 2006 the ISRD team met the DC for Kasungu to inform him of the findings of telecenter market research which was conducted in Mphepo catchment area. The ISRD team informed the DC that people of Mphepo area had much preference for the telecenter to be located at Mphepo area by 38 % of the people interviewed, secondly Wimbe Trading Centre, 27 %, Mtunthama, 23 %, and other places 12 %.

On the issue of population, the DC and the Director of Administration were asked to verify with the data that Mphepo catchment has a population of 118 139. However they were sceptical of this figure considering the fact that Kasungu has got 30 traditional authorities (T/As) and the total population of Kasungu stands at about 500 000. The Director of Administration pledged to cross check the population for Mphepo catchment area and send the information to MACRA as soon as possible. The office of the DC acknowledged receipt of the correspondences from MACRA and communicated to T/A Wimbe of the meeting to be held on March 18, 2006.

The ISRD team proceeded to meet the local facilitator, Komani Phiri and T/A Wimbe to confirm for the market research feedback on the following day. The meeting was confirmed to involve about 10 local leaders and 40 local people who attended interviews during the market research in January 2006.

The ISRD team also followed up the electricity quotation from Kasungu ESCOM. The Officer-in-charge assured the team that electricity grid is within Mphepo Trading Center and the cost of electrifying the telecenter will not exceed MWK 10 000 since the area has got a transformer already. He asked the ISRD team on behalf of MACRA to fill in the application form and that the quotation will be sent to MACRA as soon as possible.

3.1 PROCEEDINGS OF THE ISRD MARKET RESEARCH FEEDBACK IN KASUNGU – MPHEPO AREA, 18 TH MARCH 2006

The meeting was conducted at Vikwa Primary School in Mphepo village and started off at 10:00 am with a word of prayer. The meeting was attended by 40 local people and 9 local leaders as follows:

1. Traditional Authority (T/A) Wimbe
2. Group Village Headman (GVH) Mphepo
3. GVH Makanda
4. GVH Mtalimanja
5. GVH Chinyero
6. GVH Mphonongo
7. Senior GVH Bweya
8. CCAP Church Representative
9. Islam Representative

The local facilitator Komani Phiri was the convenor of the meeting. The T/A welcomed the ISRD team and thanked the team for keeping its promise to come back for the feedback session.

Participants at the meeting were informed that the market research shows that 38 % of the interviewees preferred Mphepo as the location for the telecenter. The participants together with the local leaders confirmed of the location as the manifestation of the wish of the people. As of the site for the telecenter the local people and the leaders said that their high preference was Vikwa School which falls within Mphepo area near the trading centre. The exact site for the telecenter will be confirmed by the local committee managing the telecenter project.

Participants at the meeting were also asked to confirm the problems which were cited to likely make them have difficulties to use the telecenter. The people agreed with all the problems as a true reflection of the ground situation. The T/A emphasized on the financial constraints that the problem will be real in the area because of the drought and erratic rains that spoiled both cash and food crops. The erratic rains have drastically reduced agricultural production in the area and have left many farmers desperate.

The local leaders together with their subjects were asked to verify with the population estimate figure for Mphepo catchment area which was 118 139. The people agreed with the estimate population for the area pointing out that the area has more people because of the large number of farming estates in the area, Kamuzu Academy staff and the surrounding trading centres. The people also claimed that T/A Wimbe area has a very big area and is the T/A with the largest area and people, almost three times an average T/A population in Kasungu district. The people also indicated that once a telecenter is established in the area it will not only benefit people in the 5 km radius but also far

distant people such as Chamama, Ndonga areas who have no any other means to access ICTs. However, the participants strongly confirmed that the population of the area should be around 100 000 people. The T/A also confirmed this emphasizing that the area is characterised by many young people as evident that most of the interviewees in the market research were young people.

On the security issue for the telecenter, the participants said that security risk in Mphepo area is rated as LOW. The area has also a high security record because of the control and authority of T/A Wimbe and people are cooperative upon his instructions.

Telecenter usage seasonality chart was confirmed by the people to be true and reflecting the seasonality on how things are done in the area. It was mentioned that months beginning May to September most people have time and more money that they can use the telecenter frequently since it is a selling season for agricultural commodities. For the period October to April, people said that they are busy with farming and telecenter patronage should indeed be expected to be low.

The T/A also hinted that for the first two years, the telecenter project may suffer on low utilization because of the drought situation that has hit the area in the 2005/6 farming season. The situation may ease in 2007 if good rains come and good harvest results.

Participants and local leaders agreed with the findings that the telecenter be run by a multi-stakeholder local committee. On the female representation in the management committee some

participants were of the opinion that males should form a majority in the committee. However the consensus agreed that the composition should be 50-50 % by male and female. The participants also agreed that other implementing organisations be given the opportunity to be represented in the management committee so that the local people can learn from other experts in the implementation and running of a telecenter project. Training to the management committee was highly recommended as one way of capacity building to committee members to manage the telecenter which is technical in nature.

On salaries for telecenter staff, the participants and the local leaders felt the issue was technical and complicated for them to discuss. However, the people were of the opinion that Malawian standard salaries scheme together with qualifications should be used by the management committee to decide on the right remuneration package.

The operation time of the telecenter was agreed to be from 7:00 am to 8:00 pm.

Participants and local leaders were of the preference that telecenter staff be recruited locally from the same catchment area. This will help in integrating the community into the telecenter activities and mitigate any other negative effects.

On the fees/allowances to be given to the telecenter management committee, there was much deliberation to decide on the compensation. Initial deliberations indicated that the committee should meet once a month, they should be given between MK500 – MK 1500 as an allowance. This was based on the cost of living and as

practised by other organisations ie. private schools board of trustee members. It was again argued that the management committee for the telecenter will be very important and deserve a higher allowance to prevent them from mismanaging the funds. However, some participants felt the allowances were too high and beat the sole purpose of the telecenter as a development tool to benefit people in the area. As such a new allowance scheme was proposed, between MK 200 – MK 500 for a meeting. The new scheme was further justified by teachers who argued that when they go for a meeting at the Teacher Development Center they get MK 250 to cover for lunch and transport.

In his closing remarks, T/A Wimbe said that he appreciates the development project and said that this is the beginning of a technological era in the area. He indicated that he will encourage cooperation among local leaders in the area to ensure sustainability of the telecenter. Furthermore, he said that since many youths participated in the market research, this is an indication that the telecenter has a future since the youths are still growing. Finally, the T/A assured ISRD team that since the next phase of the project is implementation, people in the area are ready to be cooperative with the other stakeholders for the project.

3.2 RECOMMENDATIONS

In case of unavailability of reliable population statistics for Mphepo catchment, the telecenter should be designed to serve a population of no more than 30 000 people. To design and establish a telecenter serving more than 100 000 people would be a bizarre. Alternatively, resources permitting two telecenters can be

established in the area, one at Mphepo and another at Wimbe so us to serve as many people as possible.

Below are some of the pictures captured during the market research feedback sessions.

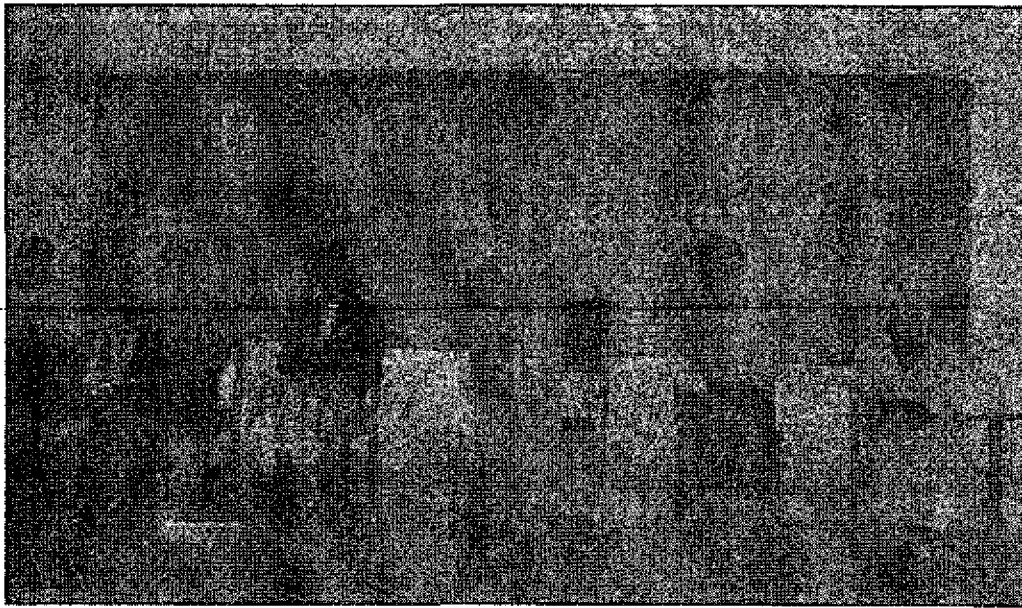


Figure 3.1: T/A Wimbe Addressing Participants at the Meeting During Opening Remarks



Figure 3.2: Woman Participant Contributing to the Discussion of the Telecenter Market Research Results

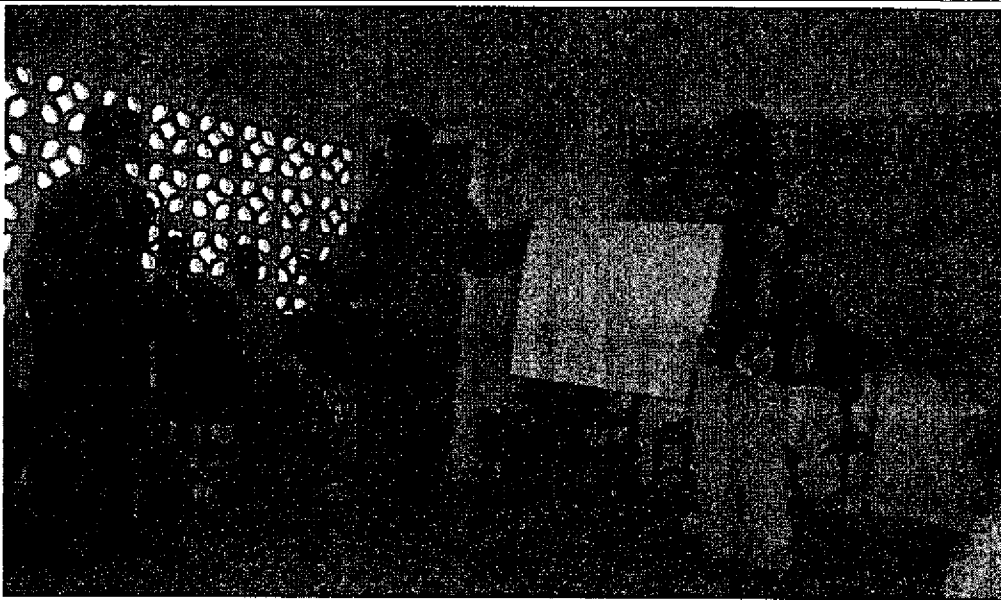


Figure 3.3: Soustain Chigalu (Left) Confirming Telecenter Usage Seasonality Using a Bar Chart

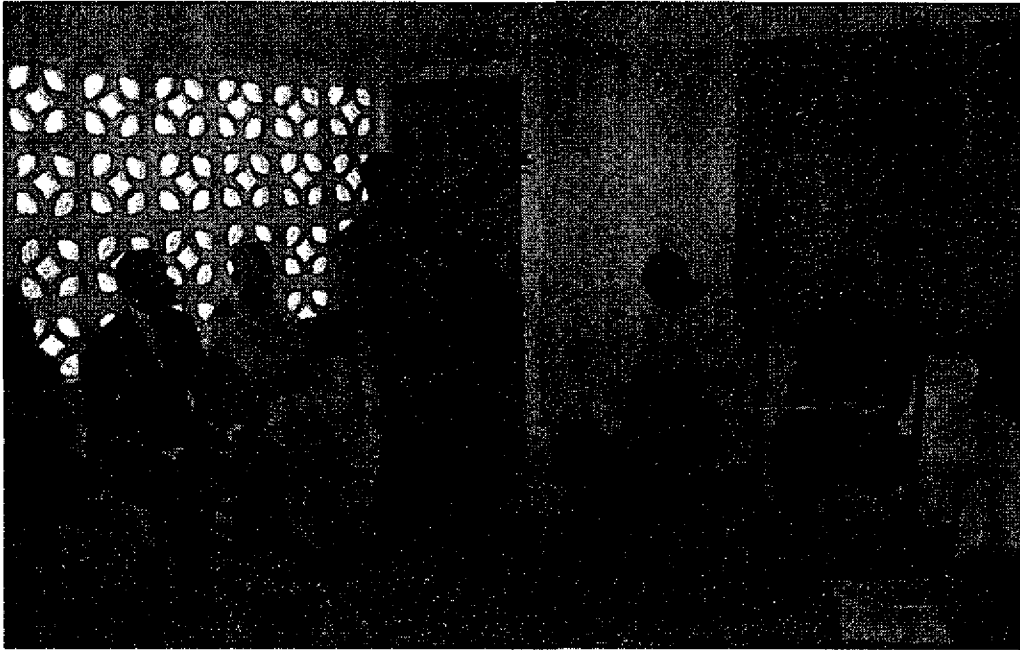


Figure 3.4: Local Leader Emphasising a Point During the Discussions

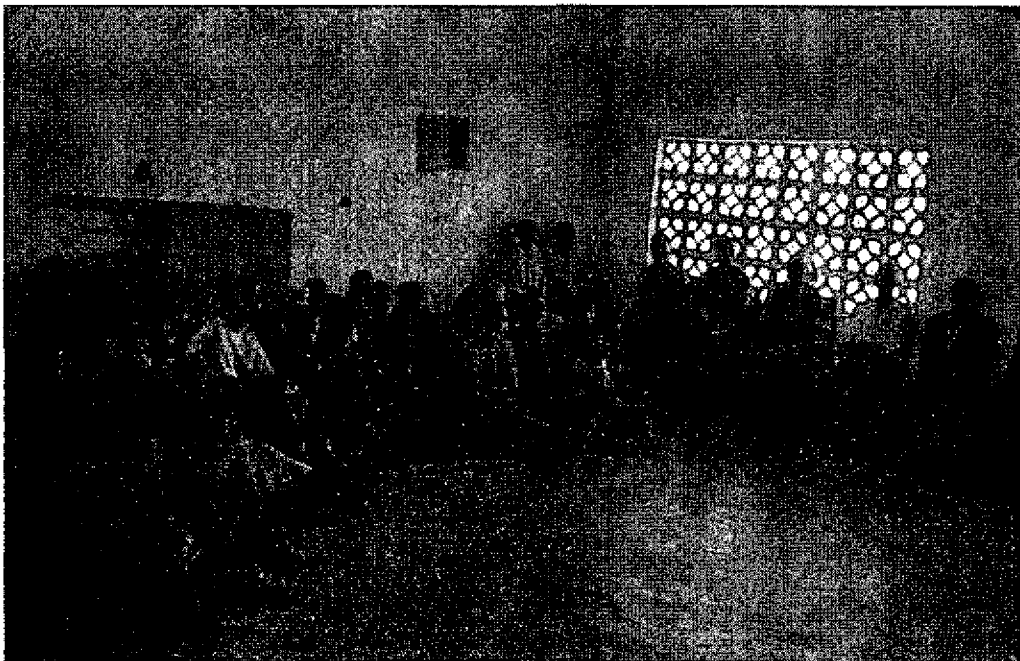


Figure 3.5: Sample of Participants During the Market Research Feedback Session

4.0 ISRD MARKET RESEARCH FEEDBACK PROGRAMME FOR MPHEPO-KASUNGU

On 20th March 2006, the ISRD market research team visited the office of the District Commissioner for Mwanza to brief him on the findings of the Market Research which was conducted at Mwanza – Kanduku area in February 2006. The DC welcomed the results of the market research and Kanduku 1 Court as the location for the telecenter. The DC felt that the choice of the people in the area was a proof of their participation in the telecenter project consultation process. He welcomed the ISRD team to go ahead with the feedback programme to the local people so that they can hear for themselves of the market research results.

The ISRD team proceeded to Kanduku 1 area to meet the local facilitator and help with the preparations for the meeting, including confirming the venue of the meeting for the following day.

The ISRD team also followed up electricity quotation with Mwanza ESCOM. The Officer-in-Charge asked MACRA to fill in the application form for the survey in the area. The survey was done the same day and the results were sent to Blantyre office for the preparation of a quotation. The ISRD team was advised to follow up, the quotation with ESCOM Blantyre office.

4.1 PROCEEDINGS OF THE ISRD MARKET RESEARCH FEEDBACK IN MWANZA – KANDUKU AREA, 21ST MARCH 2006

The meeting was opened with a prayer at 9.15am. In attendance at the meeting were 55 villagers and 11 local leaders as follows:

1. T/A Kanduku
2. VH Kanduku 1
3. VH Liwonde
4. VH Rabson
5. VH Chithumbwi
6. VH Chikolosa
7. VH Hau
8. VH Kanduku 2
9. VH Kanduku 3
10. Living Waters Church Representative
11. CCAP Church Representative

The local facilitator Mr. Ignatius Chidzulo briefed participants that the purpose of the meeting was for ISRD team to give feedback on the market research which was conducted in February 2006. The ISRD team also thanked all participants for attending the meeting, and appreciated the fact that though they are busy people they managed to come for the meeting. The participants were informed that the market research analysis showed that the majority of interviewees opted for Kanduku 1 Court as the location for the telecenter. The participants agreed with the location identified during the market research citing Kanduku 1 Court as centre to many villages in the area. ISRD team further clarified to the participants that the research analysis showed that telecenter should be run by a local committee backed by 48% of the

interviewees during the market research. The participants also agreed to have their telecenter run by a local committee comprising people from different villages in the area.

The participants were also briefed of the constraints to telecenter usage that were voiced by interviewees during the market research. Among them were: financial constraints, telecenter staff ill manners, high prices of services, sickness and disease and others barriers. The participants pointed out that the financial constraints should not be considered as a major issue since most people in the area will reserve some money to spend for telecenter services.

Further, when participants were asked how they will improve revenue generated from the telecenter bearing in mind that the market research shows that projected running costs are greater than anticipated revenue generated annually by approximately MWK5 million. The participants indicated that the committee shall ensure that there is smooth running of the telecenter and that people are encouraged through the local leaders to utilize the services so that it should generate enough revenue. The participants expressed that they will enquire from the Member of Parliament (MP) for the area on how to get subsidy for the telecenter. It was agreed that it shall be the responsibility of the management committee to look for funding from other organizations or be affiliated with other organizations which can fund the running of the telecenter.

During questions and comments time, participants wanted to know how the committee shall operate if the implementing organizations

shall have their own rules on how the committee shall discharge its duties. The participants were informed that the committee shall operate according to the needs of the community in compliance with the guidelines or best practices on how to run a telecenter. The participants were informed that there shall be training for the local committee. This was a response to the question of whether there shall be any training for the committee bearing in mind that the telecenter is highly technical and the committee members may not have any technical competencies.

The local people also wanted to know further requirements for them to do once they have been informed of the feedback of the market research. To this end, it was explained that what is remaining is the finalization of the Telecenter Feasibility Study Document. Thereafter the document will be used to solicit funds from the donor community for the implementation of the telecenter. Once funds have been identified for telecenter implementation, telecenter local committee will be setup to oversee the implementation of the telecenter.

The participants were also asked to confirm if the local committee shall compose 50% women and shall be chosen by the villagers themselves. The local people confirmed to this composition. It was agreed that implementing partners will be allowed to be member of the management committee to ensure that telecenter implementation is done smoothly.

During the discussions the participants pleaded with the local leaders that those selected to the local committee shall be based

on merit and without bias. On this issue, the local leaders pledged to facilitate setting up of a local committee on merit from different villages surrounding Kanduku 1 court.

In his closing remarks, T/A Kanduku thanked the ISRD team for the feedback and emphasized that the committee will comprise different stakeholders from different villages in the catchment. The T/A pointed out that the committee will be chosen not to repeat the same errors done by other Community Based Organisations (CBOs) who do not respect local leadership and hence hinders development projects in the area. The T/A emphasized that they welcome the project and will be cooperative for the implementation of the telecenter.

Below are some of the pictures captured during the ISRD market research feedback at Mwanza – Kanduku area.



Figure 4.1: Local Leaders who attended the meeting at Kanduku 1 Court



Figure 4.2: Emily Khamula Explaining ISRD Market Research Results

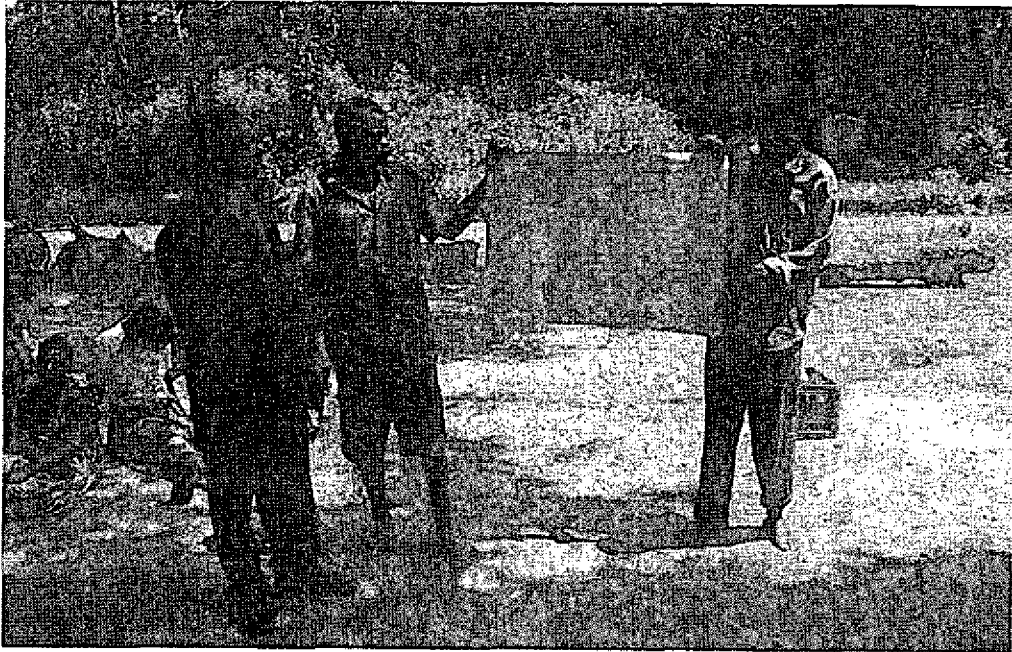


Figure 4.3: Soustain Chigalu Explaining Telecenter Usage Seasonality Chart

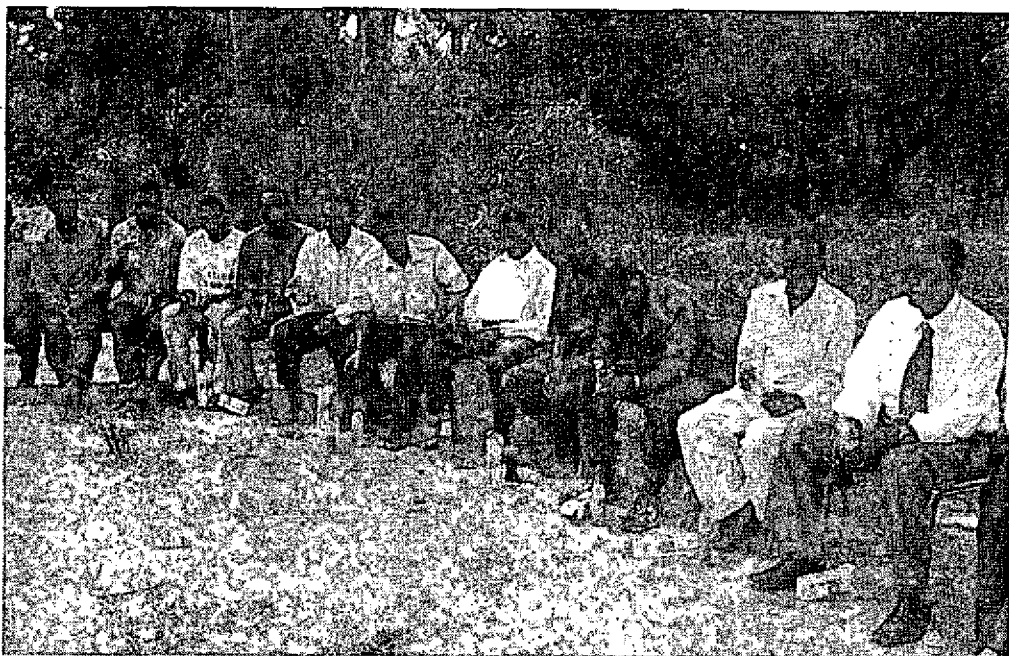


Figure 4.4: Participants Being Treated to Hospitality During Break Time



Figure 4.5: Women Participants Listening Attentively to the ISRD Market Research Findings

5.0 CONCLUSION

After thorough discussions with the local people in the three districts of the ISRD project, the findings of the market research were found to be highly acceptable and reflecting on the local situation. This justified that the questionnaire based interviews were able to collect the right market information in the respective areas. The people were also keen to hear of the results as it showed their individual and collective voices were heard through the market research conducted in their communities. The local leaders and their people urged the stakeholders in the ISRD project to start implementing the telecenter project as soon as possible so that they can start to benefit from ICTs for their social and economic well being.

6.0 FINANCIAL REPORT

6.1 RRA 2 Budget and Expenditure

Expenditure for the RRA 2 activities amounted to US\$ 2 202. 25 (equivalent of MWK 293 800.98) against a budget of US\$ 2 200.58 (equivalent of MWK 293 592.58). RRA2 activities involved feedback and reviewing results of the ISRD project market research in the three districts namely: Karonga, Kasungu and Mwanza. The main areas of expenditure were hiring of vehicle, fuel and driver allowances, hospitality during review meetings, meals for local facilitators and subsistence allowance for two ISRD researchers. The budget summary is as shown in Table 1 and expenditure summary in Table 2 with explanatory notes.

Description	US\$	MWK
Ad hoc Daily Subsistence Allowance (DSA) for 9 days of the research team travelling (2 researchers to the three different districts at 40US\$/day	720.00	96,059.52
Transport		
Hiring 4 Wheel Drive Vehicle at MK8,500 per day for 9 days	573.40	76,500.00
Drivers allowances at MK2,000 per day for 9 days	135.00	18,000
Fuel	449.72	60,000.00
Hospitality during meeting in KARONGA district (meeting 15 local authorities together with (40-50) people hospitality at US\$50 per district) (1US\$/person)	65.00	8,672.04
Hospitality during meeting in KASUNGU district (meeting 15 local authorities together with (40-50) people hospitality at US\$50 per district) (1US\$/person)	65.00	8,672.04
Hospitality during meeting in MWANZA district (meeting 15 local authorities together with (40-50) people hospitality at US\$50 per district) (1US\$/person)	65.00	8,672.04
Meal allowance for the local facilitators at US\$10/day per facilitator (2 days per district)	60.00	8,004.96
Total	2,200.58	293,592.58

Table 1: RRA 2 Budget Summary

Description of related expenses	Items	Provisional Budget	Actual Disbursement	Referring invoice/receipt
Ad hoc Daily Subsistence Allowance (DSA) for 9 days of the research team travelling (2 researchers to the three different districts at 40US\$/day	Name of expenses: E. Khamula, S. Chigalo	US\$ \$360.00 \$360.00	MWK MWK48,029.76 MWK48,029.76	attached signatures Annex 1 attached signatures Annex 1
Travel by car within the districts	Petrol	\$375.30	MWK96,059.52	attached receipts Annex 1
	Car Hiring	\$816.41	MWK108,922.50	attached receipts/invoice
	SS rent a car driver	\$135.00	MWK18,000.00	attached signatures Annex 1
	Subtotal	\$1,326.71	MWK176,992.5	
Meals for local facilitators	2 days x 3 persons x 10\$	\$60.00	MWK8,004.96	attached signatures Annex 2
Hospitality during meeting in KARONGA district (meeting 15 local authorities together with (40-50) people hospitality	Snack +soft drink = 1\$ per person	\$30.21	MWK4,030.00	
Hospitality during meeting in KASUNGU district (meeting 15 local authorities together with (40-50) people hospitality at U	Snack+ soft drink = 1\$ per person	\$28.00	MWK3,734.00	attached receipts Annex 3
Hospitality during meeting in MWANZA district (meeting 15 local authorities together with (40-50) people hospitality	Snack+ soft drink = 1\$ per person	\$34.58	MWK 4,480.00	attached signatures Annex 3
	Subtotal	\$91.79	MWK12,244	attached signatures Annex 3
Rental costs for interviews in Karonga	Total	\$3.75	MWK500.00	attached signatures Annex 4
	Grand total	\$2,202.25	MWK293,800.98	

Table 2: RRA Expenditure Summary

NOTES TO THE EXPENDITURES

The following should be noted:

- i) The total cost for expenses for the Market Research excluding hiring of the vehicle have come up to **MWK1293, 800.98 (US\$2,202.25)**
- ii) Daily Subsistence allowance for the two ISRD members was 96,059.52 (US\$720.00) while allowance for the SS Rent a Car driver was MK18,000.00 (US\$134.92)
- iii) Cost of hiring vehicle from SS Rent a Car was MWK108,922.50 (US\$816.41)
- iv) Expenses on fuel was MK50,070.00 (US\$375.30)
- v) Expenses for hospitality during meetings in all the districts came up to MK12,244.00 (US\$91.77)
- vi) Meal allowance for the local facilitators in the three districts summed up to MK8,004.96 (US\$60.00)
- vii) Other expense: Rental costs for the meeting venue in Karonga was MK500.00 (US\$3.75)

Exchange rate for Malawi Kwacha to United States Dollar =

MWK133.416=US\$1.00

ANNEXES



RAPID RURAL APPRAISAL 2 (RRA2)
EXPENSES



PROJECT: ICT FOR SUSTAINABLE RURAL DEVELOPMENT (ISR D)

ICTS FOR SUSTAINABLE RURAL DEVELOPMENT MACRA/ICS-UNIDO PROJECT

DAILY SUBSISTENCE ALLOWANCE (DSA) TO COVER MEALS AND ACCOMODATION
FOR MEMBERS OF THE RESEARCH TEAM (13th TO 21st MARCH 2006)

Name of recipient	Amount in US\$ 40x 9 nights	Amount in MKW at US\$40/night 133.416 x 9 nights	Signature
E. KHAMULA	360	K48,029.76	
S. CHIGALU	360	K48,029.76	
TOTAL	720	K96,059.52	



RAPID RURAL APPRAISAL 2 (RRA2)
EXPENSES



PROJECT: ICT FOR SUSTAINABLE RURAL DEVELOPMENT (ISRDI)
FOR SUSTAINABLE RURAL DEVELOPMENT MACRA/ICS-UNIDO PROJECT

ALLOWANCE FOR SS RENT A CAR DRIVER from 13th to 21st MARCH 2006

Name of recipient	Amount in US\$14.99/night for 9 nights	Amount in MKW at MWK2,000/night for 9 nights	Date	Signature
<i>E. K. M. A.</i>		K18,000.00		<i>[Signature]</i>
L				

CASH SALE INVOICE PROFORMA BLZ No. 2868

SS RENT-A-CAR



M/No. MACRA
 P.O. Box P/BAG 261, BT
 Date: 22-03-2006

Depot: BT
 P.O. Box 2282
 BLANTYRE
 Malawi
 Tel: 01 622 836/01 621 597/01 622 882
 Fax: 01 625 074
 Email: ssrentacar@malawi.net

Hire of motor vehicle registration No. To 2735 Make MITSUBISHI PATERO
 From 13-03-2006 Time 07:30 To 22-03-06 Time 09:50

		K	0	K	0
8	Days hire charge	800	00	76500	00
9	Days Insurance charge	800	00	7200	00
	Mileage in: <u>167366</u>	:			
	Mileage out: <u>164378</u>	:			
	Mileage used: <u>= 3008</u> Km	:			
	Less:	:			
	Chargeable Km <u>UNLIMITED</u>	:			
	Litres fuel	:			
9	Days Chauffeur Fee	1000	00	9000	00
	Night Chauffeur - Allowance	:			
	Hours Overtime - Chauffeur	:			
Contract No. <u>1576</u>		Sub Total		92,700	00
Credit Card No.		17% Surtax		16,222	50
Your Order No. <u>official letter</u>		Total Due		108,922	50
Passport No.					
Nationality					
<small>Account Payable strictly 30 days or interest at Bank Rate Plus 3% per month plus 10% of the total Bill towards the Bank's Bank Administration costs</small>					

Prepared by: [Signature] Carried by:

E&O.E.

SERVICE SECOND TO NONE

Kris Otsel

Cash

RECEIPT No: 7324



bp MWANZA SERVICE STATION

TPIN: 30606175

P.O. Box 186
Mwanza

DATE: 22-03-06

PETROL.....Li K.....

DIESEL *60.25* Li K *8000.00*

PARAFFIN.....Li K.....

LUBS.....Li K.....

OTHER.....Li K.....

VEHICLE No: *10 2735* TOTAL MK *8000.00*

VOUCHER DETAILS

Vchr No: *[Signature]* Value K.....

..... Value K.....

..... Value K.....

Vchr No: K.....
(if applicable)

Clement Chaudy Vchr Received by

Signature of /Sta. Representative

LUSH PRINTERS



RECEIPT NO. BKT - 55186

bp **MAAMI TRADERS**

MAAMUNGU FILLING STATION

P.O. Box 128
KASUNGU

Tel: (265) 01 250 304
Fax: (265) 01 254 048
Email: technissun@bp-nice-online.net

DATE: 19th March, 2006

PETROL	LI	K
DIESEL	LI	K
PARAFFIN	LI	K
LUBS	LI	K
OTHER	LI	K
VEHICLE NO.		TOTAL MK

PETROL: 75.5k K: 9600.00
 DIESEL: K:
 PARAFFIN: X Superdise K: 550.00
 LUBS: K:
 OTHER: K:
 VEHICLE NO. 102785 TOTAL MK 10130.00

VOUCHER DETAILS

Vchr NO.: Value K:

..... Value K:

..... Value K:

(Signature)
 Signature of F/Str. Representative

Alpha Printers

CASH RECEIPT



bp **MZUZU SERVICE STATION**

P.O. Box 93, MZUZU
Tel: (265) 01 334 967; (265) 01 390 512

DATE: 10/3/06

PETROL	LI	K
PARAFFIN	LI	K
LUBS	LI	K
OTHER	LI	K
VEHICLE NO.		TOTAL MK

PETROL: 45.9k K: 6100
 PARAFFIN: K:
 LUBS: K:
 OTHER: K:
 VEHICLE NO. 102785 TOTAL MK 6100

VOUCHER DETAILS

Vchr NO.: Value K:

..... Value K:

..... Value K:

(Signature)
 Signature of Str. Representative

DASH RECEIPT



bp MZUZU SERVICE STATION

P.O. Box 22, Mzuzu

Tel: 085 01 334 3671

DATE: 13/03/2019

PETROL	LI	K	
DIESEL	46.17	K	6600
PARAFFIN	LI	K	
LUBS	LI	K	
OTHER	LI	K	
VEHICLE NO	2735	TOTAL AMT	6600

VOUCHER DETAILS

Vchr No. Value K. 6600

Value K.

Value K.

Vchr No. K.

pt. responsible Vchr R. issued by

Signature of Stn. Representative

Form 100 (Rev. 1/2018) © 2018 BP



bp MZUZU SERVICE STATION

DATE: 13/03/2019

PETROL

DIESEL

PARAFFIN

LUBS 1 X 5.0 2470.00

OTHER

VEHICLE NO TO 2735 2470.00

VOUCHER DETAILS

Vchr No.

Value K.

Signature of Stn. Representative

Stn. Representative

Form 100 (Rev. 1/2018) © 2018 BP

RECEIPT

bp

N055473

GEMINI FILLING STATION

Tel: 01 774 008

DATE: 13/3/6

PETROL.....Ll K.....
 DIESEL 56.5.....Ll K 750
 LUBS.....Ll K.....
 OTHER.....Ll K.....
 VEHICLE NO: T02735 TOTAL MK 750

VOUCHER DETAILS

Vchr NO: Cash Value K 750

Value K

Value K

Signature

Signature of F/Str. Representative

Alpha Printers

CASH RECEIPT



bp KARONGA SERVICE STATION

DATE: 15/03/06

PETROL.....Ll K.....
 DIESEL 73.8.....Ll K 9800.00
 PARAFFIN.....Ll K.....
 LUBS.....Ll K.....
 OTHER.....Ll K.....
 VEHICLE NO: T02735 TOTAL MK: 9800.00

VOUCHER DETAILS

Vchr No: Cash Value K

Value K

Value K

Vchr No: K

If applicable Vchr Received by

Signature of F/Str. Representative

Printed by STC Awikani & Cochrane, 02 208 043



RRA2 - KARONGA EXPENSES



PROJECT: ICT FOR SUSTAINABLE RURAL DEVELOPMENT (ISRD)

EXPENSES FOR SUSTAINABLE RURAL DEVELOPMENT MACRA/ICS-UNIDO PROJECT

DAILY ALLOWANCE FOR FACILITATOR

Name of recipient	Amount in US\$10/day	Amount in MKW/day	Date	Signature
A. M. M. M. M.	US\$10	K1,334.16	14-03-06	[Signature]
A. M. M. M. M.	US\$10	K1,334.16	15-03-06	[Signature]
TOTAL				



RRA2 - KASUNGU EXPENSES



PROJECT: ICT FOR SUSTAINABLE RURAL DEVELOPMENT (ISR)

ICTS FOR SUSTAINABLE RURAL DEVELOPMENT MACRA/ICS-UNIDO PROJECT

DAILY ALLOWANCE FOR FACILITATOR

Name of recipient	Amount in US\$10/day	Amount in MKW/day	Date	Signature
K. J. MATA DHIRI	US\$10	K1,334.16	20/03/2014	[Signature]
U. MATA DHIRI	US\$10	K1,334.16	21/03/2014	[Signature]
TOTAL				

ANNEXE 3

CASH REL



bp KARONGA SERVICE STATION

DATE: 15/03/06

PETROL..... LI K
 DIESEL..... LI K
 PARAFFIN..... LI K
 Soft drinks bottles K 1950-00
 OTHER..... LI K
 VEHICLE No: MACRA TOTAL MK: 1950-00

VOUCHER DETAILS

Vchr No: Value K:
 Cash Value K: 1950-00
 Value K:

Vchr No: K
 (if applicable) Signature of /Srn. Representative
 [Signature]

Printed by ETE Kwikprint & Graphics 09 208 383

SURTAX INVOICE
CASH SALE

No M02 945288

McCONNELL & CO.

P.O. BOX 30077, CHICHIKI, BLANTYRE 3, MALAWI. Tel: 671 799 Fax: 670 341

SURTAX REG. NO. 20111803

DATE 15-03-06

ORDER No.

MACRA

[Signature]

QTY	QUANTITY	DESCRIPTION	UNIT	VALUE	SURTAX	TOTAL
1	1	1kg Chunk				45.00
2	2	1kg Bonnets	2500			160.00
2	2	choc dol	2500			120.00
1	1	Camier bag				5.00
TOTALS						430.00

GOODS NOT RETURNABLE ONCE COLLECTED



SURTAX INVOICE
CASH SALE

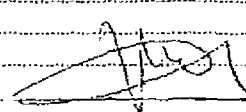
PEOPLE'S TRADING CENTRE LIMITED
PTC - RETAIL

NO M02 386197

P.O. BOX 30482, CHICHIRI, BLANTYRE 3, MALAWI Tel.: 01 671 799 Fax 01 670 341

NAME OF BRANCH Mwanza PTC
NAME OF CUSTOMER MACCRA
P/Bag 251 BT

SURTAX REG. NO. 20111803
DATE 21/03/06
ORDER No. _____

QUANTITY	DESCRIPTION	UNIT	VALUE	SURTAX	TOTAL K
4	Crates Soft drinks	600.00			2400.00
					
O.E. Goods once Purchased are not returnable. Thank You					TOTALS
					2400.00

SURTAX INVOICE
CASH SALE

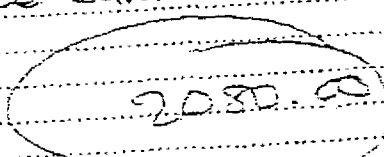
McCONNELL & CO.

No M02 895575

P.O. BOX 30077, CHICHIRI, BLANTYRE 3, MALAWI. Tel: 671 799 Fax: 670 341

MACCRA
P/Bag 251 BT.

SURTAX REG. NO. 20111803
DATE 20-03-06
ORDER No. _____

CODE	QUANTITY	DESCRIPTION	UNIT	VALUE	SURTAX	TOTAL K
	4	Cermy Cacao/Lemon Strawberry	250.00			1000.00
	2	Have Sun - Mor	460.00			920.00
						
E & O.E. GOODS NOT RETURNABLE ONCE COLLECTED					TOTALS	1920.00

Phase 3

PHASE 3: WORKSHOP, BLANTYRE, 29 MAY 2006 (1 DAY)

**MALAWI ICT FOR SUSTAINABLE RURAL
DEVELOPMENT (ISR D) PROJECT**

**REPORT ON ISR D FEASIBILITY STUDY FINDINGS
PRESENTATION WORKSHOP**

29TH MAY, 2006

RYALLS HOTEL, BLANTYRE, MALAWI

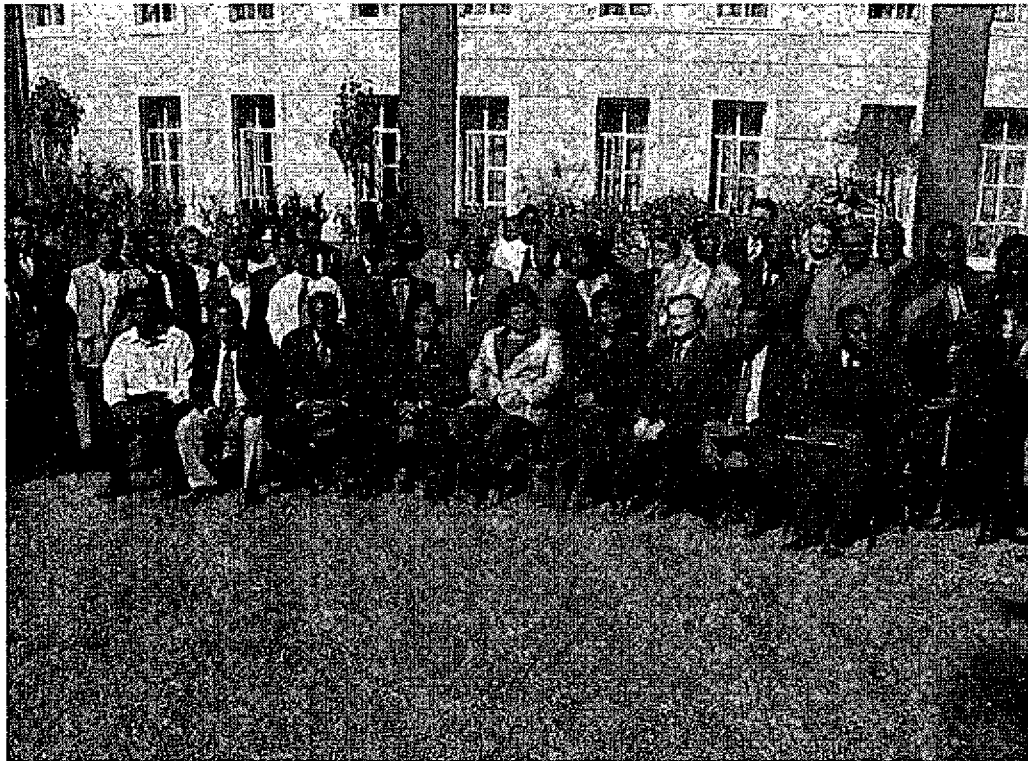
**MALAWI COMMUNICATIONS REGULATORY
AUTHORITY (MACRA)**

PREPARED BY

MACRA ISR D TEAM

12TH JUNE, 2006

BLANTYRE, MALAWI



*Participants at telecentre feasibility study findings dissemination workshop,
29 May 2006, Protea Ryalls Hotel, Blantyre, Malawi*

*(Centre seated, Hon. Mrs. Patricia Kaliati, MP, Minister of Information and Tourism, Seated
3rd from left, Mr Graciano Bertogli, ICS-UNIDO Deputy Managing Director)*

1.0 INTRODUCTION

MACRA in conjunction with ICS-UNIDO organized a one day workshop to present the findings of the telecenter feasibility studies that has been carried since May 2004. The workshop was officially opened by Honourable Mrs. Patricia Kaliati, MP, Minister of Information and Tourism.

ISR D is a project that was initiated by the Government of Malawi, Ministry of Information and Tourism through MACRA with the aim to support Government efforts to reduce poverty and isolation of the rural communities by making accessible ICT enabled services through scalable and cost effective communication infrastructure: pilot multipurpose community telecentres in some selected rural areas in Malawi have been proposed. The selected catchments are Karonga-Lupaso in the North of Malawi, Kasungu-Mphepo in the Centre and Mwanza-Kanduku in the South of the country. The Malawi Government through the Ministry of Information also identified a fourth place, Thyolo-Goliati in the South whose feasibility studies were supported by MACRA.

2.0 SEMINAR PROCEEDINGS

Attendance: The workshop attracted a total of 52 participants from the local communities, civil society organizations, government, private sector companies and the donor community representatives.

Government: The Minister of Information and Tourism thanked ICS and UNIDO for assisting the government of Malawi in providing financial, technical and human resource capacity resources to achieve the results of telecenter feasibility studies in the three districts of Malawi. The Minister assured the participants of the workshop that the Ministry of Information and Tourism will link with the Ministry of Mines and Natural Resources to ensure that the rural sites identified for piloting telecenters are connected to grid electricity. It was also emphasized by the Minister that the Ministry would want to see the pilot telecenters implemented as quickly as possible. The Minister wondered as to why government projects should go slow while private sector projects move quickly. The Minister urged the implementation of telecenters to emulate the good example set by the private sector in implementing projects.

The Minister also urged MACRA to come up with a proposal on how the telecentre project can support HIV/AIDS programmes in the rural areas. This would also attract the Malawi National AIDS Commission (NAC) to support the telecentres as well.

Health workers retention: Ministry of Health representative and also MACRA board member welcomed the results of the telecenter feasibility studies and observed that telecenters will encourage health workers to stay in the rural areas since communication will be easier for them and no need to run to urban centres. Getting people to work in the rural areas is

very difficult for the health sector. Many times people migrate to the urban areas where basic services such as communication facilities are readily available. As such participants noted that introduction of telecentres in the rural areas will help the Ministry of Health and other government ministries to retain their staff working in the remote areas.

Illiteracy level: Participants pointed out that the establishment of pilot telecentres shall face illiteracy challenges considering the illiteracy rate in the rural areas as well as that computer usage need a certain level of literacy. It was also observed that telecentres may be good place to train rural people to become computer literate.

ICT Awareness: The participants also observed that people living in the rural areas lack awareness of ICT services. However it was also noted that the problem exists because there is lack of ICT sensitization and ICTs are not introduced in the rural areas. Once people in the rural areas are sensitized and ICTs introduced in their areas they will become active users of the services.

Training: Training for the telecentre staff was recognized as one of the key success factors for proper running of the telecentre. Sustainability of telecenters depends heavily on the quality of telecentre staff. Participants from ICT Association of Malawi and National Bank of Malawi who attended the seminar pledged that their institutions will provide training for telecentre staff. It was further proposed that telecentre staff should be given good incentives and there should be a bond agreement with the telecentre staff to avoid migration of staff to other institutions.

SDNP Coordinator was also concerned on staff retention at the rural telecenters, fearing that after training them they could go fetching greener pastures elsewhere. However the project consultant assured the workshop participants that the remuneration package of telecenter staff was considered in the feasibility studies, to be good enough to retain staff.

Experiences sharing: A representative of SchoolNet Malawi who attended the seminar disclosed what SchoolNet Malawi experience in the rural areas has been. Participants were informed that SchoolNet Malawi faces more challenges since most of the times the people who use computers in the rural areas cannot maintain the computers when they malfunction. It was proposed that the agencies/institutions responsible for implementing the telecentre project should get experience on how other institutions involved in rural development address challenges they encounter.

SDNP Coordinator noted that the telecenter is promising to start big, however a lesson for SDNP who proposed the same big project, now they only have 5 POPs in stead of the many planned POPs some ten years ago.

Sustainability: Participants at the workshop were keen to know the sustainability of the telecenter project. It was explained that from a financial point of view the feasibility studies revealed that telecenters are not financially sustainable in the medium term. However, from a social and economic front, telecenters would be very sustainable. From the feasibility studies it showed that rural people can save up to US\$ 250, 000 per month for only the three sites and can also save up to 70, 000 working days per month for each of the catchment for using the telecenter. As such solution for telecentre sustainability emerges when one looks further than simple financial sustainability and widens the understanding of

sustainability in such a way that it includes, besides financial sustainability, social, economic, political, cultural, and technical sustainability as elements of equal value.

Ownership of the telecentres: Participants discussed the issue of ownership and concurred that sustainability will be assured if the telecentres are locally owned.

Maintenance of equipment: Participants pointed out telecentre sustainability would also depend on availability of personnel to maintain telecentre equipment once equipment fails.

Security: Participants wanted to find out on telecenter infrastructural security and financial security. Traditional Authority Karonga assured workshop participants that as far as Karonga Lupaso was concerned, the project equipment will be safe, since the people there welcomed the project. It was also elaborated that where communities are involved in a project, security and protection of equipment is assured.

Public Private Partnership Proposal (PPP): Some participants doubted if the model would succeed arguing that private sector would always want to benefit out of the PPP. The project consultant explained that the private sector including telecom operators and banks would find a market with the PPP by penetrating into the rural areas.

UNDP representative said that UNDP as a development partner welcomed the results of the telecenter feasibility studies and will support it in line with their development programmes. UNDP also highlighted that there were already cooperating with UNIDO on the same telecenter

projects mainly focusing on off-grid teacher training development centres. UNDP said that it was more than willing to help in the implementation phase.

MTL Deputy Director of Customer Services suggested that telecenters should provide integrated services. The Director refuted the revenues that the telecenters could generate in the rural areas saying there were far from being realistic. He advised the telecenter project to start small to mitigate risks i.e. starting to offer voice services which are indeed in great demand for the rural areas. MTL queried the PPP on what the private sector would really benefit out of the partnership. MTL discouraged the use of VSAT arguing it is too expensive and can not be sustainable in the rural telecenters. MTL also encouraged MACRA and government to look for other avenues of telecenter implementation such as using already existing infrastructure such as Malawi Postal Corporation post offices which are spread throughout the country.

Community Benefits: Digital Systems Limited a local IT company requested that the pilot telecenters should demonstrate direct benefit within the communities, apart from the external communication the people will enjoy. It was explained that with a telecenter, people should no longer travel long distances to send their messages within the communities. A suggestion was put forward that a community broadcasting radio could serve this purpose in the telecenter catchment. The company pledged to provide support of installing ICT equipment for Kasungu Mwanza and Thyolo telecenter sites.

Energy: ESCOM briefed workshop participants that they are working hard to provide stable and reliable power in Malawi. ESCOM has embarked on a rehabilitation programme of its generation plants. It is also in the advanced phase of power interconnection with the neighbouring countries in the SADC region. ESCOM welcomed the project and said that it will make effort to electrify all the telecenters in the ISRD project. This will be achieved through the Malawi Rural Electrification Project (MAREP) where government is allocating enormous funding to provide electrical energy in the rural areas. ESCOM explained that it is also laying fiber optic cable from Blantyre to Lilongwe and the second phase will put fiber from Salima to Karonga within a rehabilitation programme. The optic fiber links will go along way to provide connectivity to the telecenters. ESCOM assured the participants that it will put all support to make sure that the telecenter project is a success in Malawi.

Competition: Participants cautioned that telecenters should not overlook at competition with other cyber-cafes, public call houses and other communication business existing or that may blossom in the rural areas. The project research team informed the participants that the estimation revenue for telecenters were benchmarked at capturing 50% of the market, leaving the rest for other competitors.

3.0 PUBLIC-PRIVATE PARTNESHIP (PPP)

A public-private partnership was proposed as one way of supporting the pilot telecentres to be sustainable in the long term. Private partners such as banks ICT/Telecom operators which penetrate in rural and under-served communities have the opportunity not only to widen their Corporate Social Responsibility (CSR) policy but also to get business advantages: high value added services (such as market researches, product/service presentations) through telecenters that are well rooted in the communities. The competent ICT infrastructure in the rural communities could support their expansion and improve the interaction with a number of new potential customers with minimal investment and little risk. The partnership through a management committee would pursue social and economic local development and address specific intervention sectors such as innovation, education and financial or material assistance to the communities.

With regards to this a series of meetings with possible partners were held and the summary of the discussion proceedings are summarized in the following sections.

3.1 MALAWI TELECOMMUNICATIONS LIMITED

MACRA ISRD team Emily Khamula and Soustain Chigatu met with the Malawi Telecommunications Limited (MTL) to discuss the proposed PPP. MTL was represented by Deputy Director Corporate Affairs, Director of Planning and the Director of Finance. MTL welcomed the telecenter project and was highlighted that they would provide bandwidth to telecenter sites.

For MTL as a private telecom operator it said that it expects good average revenue per user (ARPU) for any infrastructural investments it can make to connect the telecenter sites. However MTL indicated that for it to make any investments in the telecenter sites it would need to do its own market survey to justify the investment.

MTL also wanted to find out if there is any Universal Access Fund to help the private telecom operator to provide service in the identified sites for pilot telecenters. It was explained to MTL that since now Malawi has no Universal Access policy, there is no Universal Access Fund for the provision of telecenter infrastructural services in the rural areas. MACRA ISRD team explained that the Malawi Government with the support of the World Bank is in the process of finalizing universal access policy as well as procedures for administering the universal access fund expected to be in effect by 2008.

MTL was also briefed that the Government would attract the international community to fund the capital expenses for the telecenters and also noted that each donor comes with its conditions. Should the condition of the telecenter sponsors be on universal access fund model, the private sector would be asked to provide the service on this model.

MTL said that it would not be interested to get involved in the running of the telecenters nor providing training to telecenter staff. MACRA ISRD team asked MTL to consider a franchise model where the telecenter would resale MTL services to the surrounding areas. It was cited that this model was successfully deployed at Nakaseke telecenter in Uganda where the telecenter manages the provision of telephone services with the exchange equipment housed in the telecenter. MTL indicated that it

may set preferential tariff for the rural telecenters in order to make the cost of communication services affordable to the poor rural people.

On condition that MTL provide connectivity to the rural areas, MTL wanted to find out incentives that government would put in place to attract it to invest in the rural areas. Among other issues MTL suggested the following incentives:

- a) Tax incentives
- b) Waiver on licence fees to connect the telecenters, ie. frequency fees
- c) Duty exemption on equipment to link the telecenters

On connectivity solutions to the telecenter, MTL highlighted that it sees the opportunity to come in and provide the connectivity using the wireless local loop last mile. MTL disclosed that they have planed to install wireless local loop in the rural areas. MTL assured the team that it would not be difficult to reach the ISRD project sites with radio system and provide capacity for the telecenter and surrounding areas. However, MTL strongly advised that the telecenters should desist from use of VSAT in telecenters arguing that it is expensive to acquire as well as to pay for the bandwidth costs. Use of VSAT would also require payment originating from the telecenters in foreign exchange hence loss of forex for Malawi.

3.2 NATIONAL BANK OF MALAWI

A meeting was held between ISRD research team and ISRD Consultant to brief National Bank of Malawi on the proposed PPP. National Bank was represented by the Marketing Manager, Projects Manager and IT Support Manager. The PPP model was explained and its benefits to the bank such as using the telecenter for banking services research. The bank was of the

opinion that telecom operators like MTL be involved in the PPP since communication services is their main business focus and they have an obligation to participate in such initiatives.

The bank was also keen to see the scenarios of the benefits on how their support to the telecenters will translate to the social and economic welfare to the rural communities around the telecenters. From this point it was explained that telecenters would help people around the pilot telecenters save more than US\$ 250, 000 and 70, 000 working days per month. However the bank wanted the ISRD project to provide tangible targets on economic indicators, ie. GDP impact arising from the use of telecenters by the rural people. The bank was also keen to see the ISRD project to justify socio-economic impact on the rural communities.

On the other hand the bank observed that it can support the telecenter is several ways including the following:

- i. Advisory services to small businesses
- ii. Micro-financing to communities around the telecenter
- iii. Give skills to run business for the communities around the telecenter

The bank disclosed that it is also involved in a similar project, Compass Project working on natural resources conservation.

Appreciating the crucial importance of the telecenter and the support it needs, the bank advised that a Foundation approach would be one of the models to use to solicit support for the project. On the other hand the bank proposed that the running of telecenters be left in private hands of entrepreneurs. The bank observed that business people are more dedicated and competent to run such services offered by a telecenter.

3.3 FIRST MERCHANT BANK

A meeting was held between MACRA ISRD team, ISRD consultant and First Merchant Bank Information Technology (IT) Manager. The PPP proposal was welcomed by the bank. The bank explained that it is already working with the rural people by their newly introduced service, Makwacha card. The card is used by farmers in the rural areas to receive their money from sales of their agricultural commodities. The Makwacha card operates using Point of Sales (POS) which have been widely installed in the country. The bank disclosed that it has been talking to donors to invest in the rural areas.

The bank was also quick to point out that the design of the PPP should also consider protecting interests of the bank that may come in first to support the telecenter since the success of the project may lead to many banks flocking to provide its services at one telecenter. The ISRD team assured FMB that participation of banks in supporting the telecenter will be so designed to protect the interest of the supporters at the same time making sure that the communities around the telecenters get maximum benefits out of the PPP.

FMB observed also that other banks like Malawi Savings Bank (MSB) being supported by the Government and having huge investment resources would be very keen to take the opportunity offered by the telecenter PPP.

3.4 STANBIC BANK

A meeting was organized to meet ICS-UNIDO delegation and MACRA ISRD team on the PPP proposal. Stanbic bank was represented by Head of Asset Finance and Corporate Finance. The bank representatives were informed that long term sustainability of the telecenter project would need

support of both the public and private sectors hence the proposed public-private partnership.

Stanbic bank wanted to find out on the following questions:

- i. What specific role can Stanbic play in the telecenter project?
- ii. What banking products would be wanted at the telecenter?
- iii. Is the telecenter PPP first in Malawi or was tested elsewhere?

It was explained that local banks would be required to manage the telecenter finances. The banks can also use the telecenter to sell their banking products in the rural areas.

Stanbic bank further explained what they can do for the telecenters:

- Manage cash inflows
- SME support
- Technological support
- Advisory services

It was agreed that there is need to define the mutual interest of Stanbic and the telecenter project. Stanbic bank expressed that the success of PPP in telecenter can help to define the PPP model for telecenters that Stanbic as a bank can use as a model in other countries it operates on.

As a way forward Stanbic asked MACRA to prepare a specific proposal on the telecenter and what government is proposing to do with the telecenters.

4.0 WAY FORWARD

From the proceedings of the workshop and consultations with the stakeholders the following resolutions and recommendations are made:

1. The mandate of ICS-UNIDO for the ISRD project ended with the presentation of feasibility study findings at a workshop held in Blantyre, Malawi on 29 May, 2006. ICS-UNIDO through other channels will promote the results of the feasibility studies to attract possible supporters and donors for the implementation of the project.
2. MACRA will coordinate on the forthcoming activities for the implementation of ISRD pilot telecenters.
3. MACRA should submit written requests to potential donors to have an audience with them, discuss the results of the feasibility study and request such institutions to support the project: proposed organizations include Stanbic Bank, First Merchant Bank, National Bank of Malawi, NICO, Malawi Savings Bank, Malawi Telecommunications Limited, National Aids Commission, UNDP, World Vision International, Telecommunication operators, National College of Information Technology (NACIT) and et cetera. MACRA should make formal requests to institutions who pledged to support the project and other interested and funding agencies for the implementation of pilot telecentre pilot telecentres. Dr Kelita Kamoto, MACRA Board member to be consulted on the preparation for NAC proposal.

4. MACRA should provide seed fund for each telecenter site for the take-off of telecenter implementation. The fund would be used to set up the structure of the local management committee, training as well as other institutional arrangements.

5. MACRA should coordinate and facilitate the formation of local management committee for each of the pilot telecenter as soon as possible and train the committees on management and fundraising skills.

5.0 WORKSHOP FINANCIAL REPORT

The workshop to present the findings of the feasibility studies was co-funded by ICS-UNIDO and MACRA. MACRA funded the extra costs of inviting some more important and relevant participants to attend the workshop and have their input heard and also attract potential support of the project i.e. from the banking sector, telecom operators as well as non-governmental organizations. The cost of ICS-UNIDO for the workshop amounted to 978,088.00 MK. MACRA's financial contribution towards the workshop amounted to 370,010.75 MK. The summary of the financial expenses are summarized in Tables 1 (a) and 1 (b) below.

Description of related expenses	Provisional Budget		Actual Disbursement		Reference
	MWK	USD	MWK	USD	
Conference hall	123,840.00	900.19	297,000.00	2,153.73	refer to Annex 1
Accommodation	452,394.00	3,288.46	353,088.00	2,560.46	refer to Annex 2 and 2c
Transport refund	247,200.00	1,796.90	138,000.00	1,000.73	refer to Annex 2 and 2b
Subsistence allowance	384,000.00	2,791.30	195,000.00	1,414.07	refer to Annex 2 and 2a
Total	1,267,806.00	8,776.85	983,088.00	7,128.99	

NOTE: The UN Official Exchange Rate for May 2006 was 1USD = 137,9000 MWK

Table 1 (a) – Summary of ICS-UNIDO Workshop Financial Expenditures².

² UNIDO Expenses include allowances for participants in the seminar (transport, accommodation, conference hall fees and subsistence allowances).

Budget summary ITEM	Provisional Budget MWK	Actual Disbursements	
		MWK	USD
Accommodation	88,272.00	74,510.75	540.32
Transport Costs Refund	64,000.00	70,000.00	507.61
Subsistence	111,000.00	225,500.00	1,635.24
Subtotal	263,272.00	370,010.75	2,683.18
Contingencies 5%	1,318.60		
Grand Total	264,590.60		

NOTE: The UN Official Exchange Rate for May 2006 was
1 USD = 137,9000 MWK

Table 1 (b) – Summary of MACRA Workshop Financial Expenditures³

³ MACRA Expenses included allowances for Journalists, transport, accommodation and top-up allowances for Board Members and Thyolo participants, top-up allowances for MACRA Secretarial staff, and top-up allowance for drivers for the Ministry of Information and other institutions.

Notes to the budget summary:

1. Transport refunds was fixed according to location of origin, Blantyre based participants were not refunded transportation costs, while those coming from Southern, Central and Northern regions of the country were refunded.
2. Subsistence allowances were given to participants from outside Blantyre.
3. Expenses for Thyolo participants were borne by MACRA as planned: this included travel, as well as accommodation.
4. Accommodation, subsistence, transport costs for MACRA Board Members and Staff were borne by MACRA.
5. Any expenses for extra participants which the Authority invited were borne by MACRA.

Annexes

GUEST ACCOUNT

2nd ANNOR AVENUE
P.O. BOX 23
BLANTYRE
MALAWI



**PROTEA HOTEL
RYALLS**

Amex 1

Tel: (+265) 01 820 955
Fax: (+265) 01 827 000
Email: ryalls@proteamalawi.com

Conference Hall

GUEST Name: _____

Room: Private Eco 201
Blantyre
MEL

Room Number	Type	Account Number

Arrival	Departure	Folio

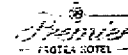
Voucher-Order Number: _____

Lines	Date	Description	Reference	Amount	ID-Surtax
002	21/05/06	Direct Billing 20000102 Macra	20000102 Macra	297000.00	TH
05/6/06					

Surtax Summary

Surcharge Code	Rate	Net Amount	Surtax	Total Amount

Regardless of charge instructions, the above signed GUEST undertakes personal liability for all debts incurred by him or her



Account payable on presentation

Annex 2

Annex 2: ICS-UNIDO Expenses (Participants Accommodation, Transport Refund, Subsistence Allowance)

No.	Name	Organization	Address	Subsistence (MK) See Annex 2a for supporting documentation	Fuel (MK) See Annex 2b for supporting documentation	Accommodation (MK) See Annex 2c for supporting documentation
1	Hon Patricia Kaliati	Ministry of Information and Tourism	P/Bag 326 Lilongwe	10000.00	16000.00	22068.00
2	Mr. D. Chirwa (was replaced by Mr. K. Mbwana)	Ministry of Information and Tourism	P/Bag 326 Lilongwe	0.00	0.00	11034.00
3	Mr. E Tsirizeni	Ministry of Information and Tourism	P/Bag 326 Lilongwe	5000.00	0.00	11034.00
4	Mr. Samute	Min of Local Government	Box 30312 Lilongwe	0.00	0.00	11034.00
5	Mr. F. Mkandawire	Karonga District Assembly	Box 35 Karonga	10000.00	0.00	22068.00
6	Mr. Mwafongo	Karonga ISRD Facilitator	Box 35 Karonga	10000.00	0.00	22068.00
7	TA Karonga	Karonga Local Government	Box 35 Karonga	10000.00	0.00	22068.00
8	TA Wimbe	Kasungu Local Government	Box 44 Kasungu	10000.00	0.00	22068.00
9	TEW Chirwa	Kasungu District Assembly	P/Bag 1 Kasungu	10000.00	18000.00	22068.00
10	Komani Phiri	Kasungu ISRD Facilitator	P/Bag 1 Kasungu	10000.00	0.00	22068.00
11	Paul Kalilombe	Mwanza District Assembly	P/Bag 3 Mwanza	10000.00	8000.00	11034.00
12	Valeria Costa	CTSP Box LL	P/Bag 392 Lilongwe	10000.00	16000.00	22068.00
13	G Mangulenje	TSP Project	P.O. Box 30136 Lilongwe LL3	10000.00	16000.00	22068.00
14	Ignatius Chidzulo	Mwanza ISRD Facilitator	Private Bag 3 Mwanza	10000.00	0.00	11034.00
15	Themba Kaua	UNDP	Box 30135 Lilongwe	10000.00	16000.00	22068.00
16	TA Kanduku	Mwanza Local Government	P/Bag 3 Mwanza	10000.00	0.00	11034.00
17	Candiona Nakhumwa (replaced Mr. Chibonga CEO for NASFAM)	NASFAM	Box 30716 Lilongwe	10000.00	16000.00	11034.00
18	Ken Chilingulo	NASFAM	Box 30716 Lilongwe	10000.00	8000.00	22068.00
19	E Sabelli	Italian Consulate	Box 40 Lilongwe	0.00	0.00	22068.00
20	Neo Michael	CTSP Box LL	P/Bag 392 Lilongwe	0.00	0.00	11034.00
21	H S Mciswe	Min of Information and Tourism	P.O. Box 372 Lilongwe	5000.00	0.00	0.00
22	Dr P Nyirenda	Malawi SDNP	Box 31762 Chichiri	5000.00	0.00	0.00
23	Aidan Gumeni	MBC	Box 30133 Chichiri	5000.00	0.00	0.00
24	Lucious Ofeni	Malawi Polytechnic	P.O. Box 37078 Chichiri	5000.00	0.00	0.00
25	Thomas Senganimatunje	Chancellor College	Box 280 Zomba	5000.00	8000.00	0.00
26	Charles Govati	ICT Association of Malawi	P.O. Box 506 Lilongwe	10000.00	16000.00	0.00
27	Charles Kawerawera	Malawi Polytechnic	P/Bag 303 Chichiri	5000.00	0.00	0.00
	TOTAL			195000.00	138000.00	353088.00

**LIST OF CONFIRMED PARTICIPANTS TO A DAY SEMINAR
TO BE HELD ON MONDAY 29 MAY 2006 AT RYALLS HOTEL,
BLANTYRE, STARTING FROM 0900 HOURS
(TELECENTRE FEASIBILITY STUDY)**

ALLOWANCES FOR THE PARTICIPANTS

NO	NAME	ORGANISATION	AMOUNT	SIGNATURE
1	Hon P Kaliati MP	Minister of Information & Tourism	10,000.00	
2	Mr Kenson Mbwana	Ministry of Information & Tourism	10,000.00	
3	Mr W W Samute	PS Ministry of Local Government	X	X
4	Mr F N Mkandawire	Karonga District Assembly	10,000.00	
5	Mr A W S Mwafongo	ISR D Facilitator - Karonga	10,000.00	
6	TA Karonga	TA Karonga District	10,000.00	
7	Mr T E W Chirwa	Kasungu District Commission	10,000.00	
8	T A Wimbe	TA Kasungu District	10,000.00	
9	Mr Komani Phiri	ISR D Facilitator Kasungu	10,000.00	
10	Mr B Mandele	District Commissioner Thyolo X	10,000.00 X	
11	TA Chimaliro	TA Thyolo District	10,000.00	
12	Mr Dyson Nkhoma	ISR D Facilitator Thyolo	10,000.00	
13	Mr L O Kayaye	Thyolo District Assembly	10,000.00	
14	Mr P Kalilombe	District Commissioner Mwanza	10,000.00	
15	Mr Ignatius Chidzulo	ISR D Facilitator Mwanza	10,000.00	
16	TA Kanduku	TA Mwanza District	10,000.00	
17	Mr C Kawerawera	The Polytechnic	5,000.00	
18	Dr Paulosi Nyirenda	Coordinator Malawi SDNP	5,000.00	
19	Mr E Saberi X	Italian Hon. Consular X	10,000.00 X	X
20	Mr Dieter Nazitwere	Schoolnet Malawi	5,000.00	
21	Mr Bruce Zamaere	Malawi Open Source Society	5,000.00	
22	Mr Lucius Ofeni	Youth for ICT Development	5,000.00	
23	Mr Themba Kalua	UNDP Lilongwe	10,000.00	
24	Mr Thom Senganimalunje	Coordinator Wireless Research Group Chancellor College	10,000.00 5,000.00	
25	Ms Candida Nakhumwa	NASFAM	10,000.00	
26	Mr Ken Chilingulo	NASFAM	10,000.00	
27	Mr Nthunzi	Malawi Telecommunications Ltd	5,000.00 X	X
28	Mr S M J Nyenyezi	Malawi Telecommunications Ltd	5,000.00	
29	Mrs Valeria Cook	CISP	10,000.00	

Annex 2a

30	Mr Michael Leone	ICTP X	10,000.00 X	X
31	Mr G Bertogli	ICS-UNIDO	X	X
32	Mr N Drago	ICS-UNIDO	X	X
33	Mr D Huwa	Celltel X	X 5,000.00	X
34	Mr B Mansoor	Telekom Networks Malawi	10,000.00	
35	Mr C Kamoto	Telekom Networks Malawi	5,000.00.	
36	Mr L Khangamwa	Malawi Postal Corporation	5,000.00	Fyct/Suwafo
37	Mr H H Chinguo	ESCOM	5,000.00.	
38	Mr C Mtimajere	National Bank of Malawi	5,000.00	
39	J Kaunda	Digital Systems Limited	5,000.00	Signee
40	Mr Abdulla Phiri	Observer	5,000.00 X	X
41	Mr S Chimkango	Television Malawi	5,000.00	
42	Mr B Magombo	Television Malawi	5,000.00	
43	Mr A. Gumeni	Malawi Broadcasting Corporation	5,000.00	
44	Mr A. Mangulenje	Infrastructure Services Project	10,000.00	
45	Mr C Govati	ICT Association of Malawi	10,000.00	
46	Mr C Chipala	Board Member MACRA	10,000.00	
47	Mr J Mungoni	Board Member MACRA	10,000.00	
48	Mr M O Bagus	Board Member MACRA	10,000.00	
49	Mr C Mkandawire	Board Member MACRA	10,000.00	
50	Mr D Chirwa	Ex Officio MACRA	10,000.00	Lis
51	Mr V Mphande	Board Member MACRA	10,000.00	
52	Dr S Mfunu	Board Member MACRA	10,000.00	
53	Dr K Kamoto	Board Member MACRA	10,000.00	
54	Mr James Chimera	Director of Broadcasting MACRA Rep Acting DG	5,000.00	PP Jthir
55	Mr James kaphale	Legal Counsel MACRA	5,000.00	gck
56	Ms E Khamula	Spectrum Engineer MACRA	5,000.00	
57	Mr S Chigalu	ICT Officer MACRA	5,000.00	
58	Mr G Ali	Assistant Networks Engineer MACRA	5,000.00	
59	Mrs I Chipezaani	Personal Assistant MACRA	5,000.00	Jthirzaa
60	Mrs S Mdala	Personal Assistant MACRA	5,000.00	Madala
61	Mr C Chipingasa	Messenger MACRA	5,000.00	
62	Mr W Chapola	Driver MACRA	5,000.00	
63	Mr I Billy	Driver MACRA	5,000.00	
64	Mr P K Chabvula	Driver Min of Information	5,000.00	
65	Mr Tsilizeni	Driver Min of Information	5,000.00	
66	Mr Julius D Sichinga	Driver Karonga District Assembly	5,000.00	
67	Mr Wales Kaipa	Driver Mwanza District Assembly	5,000.00	
68	Mr H Mchiswe	Security Minister of Information	5,000.00	
69.	ERIC MUTHANGO	NASFAH DRIVER	5,000.00	
70.	G M Bakwe	EP & D	5,000.00	
71	A Chilambula	THROW DRIVER	5,000.00	

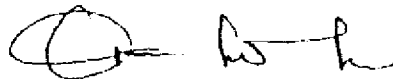
Lilongwe, 19th September, 2006

To whom it may concern

I, F. TSILILENI of MIN OF TOURISM & Information acknowledges receipt of subsistence allowance by bank deposit amounting to MK. 10,000 from MACRA on the ISRD feasibility study findings presentation that I attended at Ryalls Hotel in Blantyre, Malawi.

Yours faithfully

FREHM TSILILENI



**LIST OF CONFIRMED PARTICIPANTS TO A DAY SEMINAR
TO BE HELD ON MONDAY 29 MAY 2006 AT RYALLS HOTEL,
BLANTYRE, STARTING FROM 0900 HOURS
(TELECENTRE FEASIBILITY STUDY)**

FUEL REFUND FOR PARTICIPANTS

NO	NAME	ORGANISATION	AMOUNT	SIGNATURE
1	Hon P Kaliati MP	Minister of Information & Tourism	16,000.00	
2	Mr Kenson Mbwana	Ministry of Information & Tourism	16,000.00	
3	Mr W W Samute	PS Ministry of Local Government	X	X
4	Mr F N Mkandawire	Karonga District Assembly	K40,000	
5	Mr A W S Mwafongo	ISRD Facilitator - Karonga		
6	TA Karonga	TA Karonga District		
7	Mr T E W Chirwa	Kasungu District Commission	K18,000	
8	T A Wimbe	TA Kasungu District	X	X
9	Mr Komani Phiri	ISRD Facilitator Kasungu	X	X
10	Mr B Mandele	District Commissioner Thyolo		
11	TA Chimaliro	TA Thyolo District	X	X
12	Mr Dyson Nkhoma	ISRD Facilitator Thyolo	X	X
13	Mr L O Kayaye	Thyolo District Assembly	K5,000	
14	Mr P Kalilombe	District Commissioner Mwanza	K5,000.00	
15	Mr Ignatius Chidzulo	ISRD Facilitator Mwanza	X	X
16	TA Kanduku	TA Mwanza District	X	X
17	Mr C Kawerawera	The Polytechnic	X	X
18	Dr Paulosi Nyirenda	Coordinator Malawi SDNP	X	X
19	Mr E Saberri	Italian Hon. Consular	X	X
20	Mr Dieter Nazitwere	Schoolnet Malawi	X	X
21	Mr Bruce Zamaere	Malawi Open Source Society	X	X
22	Mr Lucius Ofeni	Youth for ICT Development	X	X
23	Mr Themba Kalua	UNDP Lilongwe	K16,000	
24	Mr Thom Senganimalunje	Coordinator Wireless Research Group Chancellor College	K5,000	
25	Ms Candida Nakhumwa	NASFAM	16,000.00	
26	Mr Ken Chilingulo	NASFAM	8,000.00	
27	Mr Nthunzi	Malawi Telecommunications Ltd	X	X
28	Mr S M J Nyenyezi	Malawi Telecommunications Ltd	X	X
29	Mr Valeria Coste	CISP	16,000.00	

30	Mr Michael Leone	ICTP	X	X
31	Mr G Bertogli	ICS-UNIDO	X	X
32	Mr N Drago	ICS-UNIDO	X	X
33	Mr D Huwa	Celtel	X	X
34	Mr B Mansoor	Telekom Networks Malawi	X	X
35	Mr C Kamoto	Telekom Networks Malawi	X	X
36	Mr L Khangamwa	Malawi Postal Corporation	X	X
37	Mr H H Chinguo	ESCOM	X	X
38	Mr C Mtimajere	National Bank of Malawi	X	X
39	J Kaunda	Digital Systems Limited	X	X
40	Mr Abdulla Phiri	Observer	X	X
41	Mr S Chimkango	Television Malawi	X	X
42	Mr B Magombo	Television Malawi	X	X
43	Mr A. Gumeni	Malawi Broadcasting Corporation	X	X
44	Mr Mangulenje	Infrastructure Services Project	K16,000	X
45	Mr C Govati	ICT Association of Malawi	K16,000	X
46	Mr C Chipala	Board Member MACRA	K16,000-00	X
47	Mr J Mungoni	Board Member MACRA	K16,000-00	X
48	Mr M O Bagus	Board Member MACRA	K16,000-00	X
49	Mr C Mkandawire	Board Member MACRA	X	X
50	Mr D Chirwa	Ex Officio MACRA	X	X
51	Mr V Mphande	Board Member MACRA	X	X
52	Dr S Mfune	Board Member MACRA	X	X
53	Dr K Kamoto	Board Member MACRA	X	X
54	Mr James Chimera	Director of Broadcasting MACRA Rep Acting DG	X	X
55	Mr James kaphale	Legal Counsel MACRA	X	X
56	Ms E Khamula	Spectrum Engineer MACRA	X	X
57	Mr S Chigalu	ICT Officer MACRA	X	X
58	Mr G Ali	Assistant Networks Engineer MACRA	X	X
59	Mrs I Chipezaani	Personal Assistant MACRA	X	X
60	Mrs S Mdala	Personal Assistant MACRA	X	X
61	Mr C Chipingasa	Messenger MACRA	X	X
62	Mr W Chapola	Driver MACRA	X	X
63	Mr I Billy	Driver MACRA	X	X
64	Mr P K Chabvula	Driver Min of Information	X	X
65	Mr Tsilizeni	Driver Min of Information	X	X
66	Mr Julius D Sichinga	Driver Karonga District Assembly	X	X
67	Mr Wales Kaipa	Driver Mwanza District Assembly	X	X
68	Mr H Mchiswe	Security Minister of Information	X	X

GUEST ACCOUNT

2nd HANNOVER AVENUE
P.O. BOX 21
BLANTYRE
MALAWI



PROTEA HOTEL RYALLS

Amex 20

Tel: (+265) 01 820 955
Fax: (+265) 01 827 000
Email: ryalls@proteamalawi.com

GUEST Name: _____

Room No: _____
Rate: _____
Tax: _____
Total: _____

Room Number	Type	Account Number

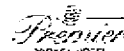
Arrival	Departure	Folio

Room No: _____
Order Number: _____
Date: _____

Line	Date	Description	Reference	Amount	ID	Surtax
002	29MAY	Accom-Intl	Rm 319	11073.00	✓	00
003	29MAY	Accom-Intl	Rm 319	11073.00		00
004	30MAY	Restaurant Din	Not Taken	1100.00		10
005	30MAY	Direct Billing 20000105 Macra	20000105 Macra	22540.00		10
05/48/06						

Surtax Summary				Total	
Surtax Code	Rate	Net Amount	Surtax	Total Amount	
			3300.00	22540.00	
Protea Hotel Private Ltd Blantyre, Malawi					

Regardless of charge instructions, the above signed GUEST undertakes personal liability for all debts incurred by him or her



Account payable on presentation

Amex Zc

BEST ACCOUNT

HANNOVER AVENUE
BOX 21
MUTYRE
MALAWI



PROTEA HOTEL RYALLS

Tel.: (+265) 01 820 955
Fax.: (+265) 01 827 000
Email: ryalls@proteamalawi.com

GUEST Name

Room No.

Room Type

Room Rate

Room Tax

Room Total

Room Description

Room Status

Room Remarks

Room Number	Type	Account Number
Arrival Date	Departure Date	Folio
Voucher Order Number		
15014 20058		

No.	Date	Description	Reference	Amount	HT/Service Tax
02	20/05/06	Direct Billing 20000108 Macra	20000108 Macra	11034.00-	TM


05/02/06

Surplus Summary				Total Amount	
Rate	Net Amount	Surplus	Total Amount	Total Amount	
		11034.00-	11034.00-	11034.00-	
				Signature	

Global Receipts (M) 15014 20058 TPin No: 20101747

Regardless of charge instructions, the above signed GUEST undertakes personal liability for all debts incurred by him or her

Account payable on presentation



Amer 2c

GUEST ACCOUNT

2nd HANNOVER AVENUE
P.O. BOX 21
BLANTYRE
MALAWI



PROTEA HOTEL RYALLS

Tel.: (+265) 01 820 955
Fax.: (+265) 01 827 000
Email: ryalls@proteamalawi.co

GUEST Name: [Handwritten Name]

Address:
P.O. Box 21
Blantyre
Malawi

Room Number: [] Type: [] Account Number: []

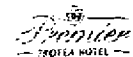
Arrival: [] Departure: [] Folio: []

Supplier Voucher Order Number:
LFO # 74854

Line	Date	Description	Reference	Amount	Tax
000	31/05/06	Direct Billing 20000100 Macra	20000100 Macra	11034,00-	00
<p>05/57/06 3</p>					

Surtax Summary				Total	
Surtax Code	Rate	Net Amount	Surtax	Total Amount	
			1041,25+	11034,00-	11034,00-
					Signature: _____

Regardless of charge instructions, the above signed GUEST undertakes personal liability for all debts incurred by him or her



Account payable on presentation

GUEST ACCOUNT

2nd HANNOVER AVENUE
P.O. BOX 21
SLANTYRE
MALAWI



**PROTEA HOTEL
RYALLS**

Amex 2c

Tel: (+265) 01 820 955
Fax: (+265) 01 827 000
Email: ryalls@proteamalawi.com

GUEST Name

MALWA
P.O. Box
Slantyre
MWL

Room Number	Type	Account Number

Arrival	Departure	Folio

Voucher Order Number
LFO # 20094

Line #	Date	Description	Reference	Amount	ID Surtax
002	SIRAY	Direct Billing 20000103 Macra	20000103 Macra	11074.00-	TM
<p>05/59/06 4</p>					

Surtax Summary				Business ID	
Surtax Code	Rate	Net Amount	Surtax	Total Amount	Business ID
			11074.00-	11074.00-	
					Signature

PROTEA HOTEL MALAWI P.O. BOX 21, SLANTYRE, MALAWI. TEL: (+265) 01 820 955

Regardless of charge instructions, the above signed GUEST undertakes personal liability for all debts incurred by him or her



Account payable on presentation

GUEST ACCOUNT

2nd HANNOVER AVENUE
P.O. BOX 21
BLANTYRE
MALAWI



PROTEA HOTEL RYALLS

Amex 2c

Tel: (+265) 01 820 955
Fax: (+265) 01 827 000
Email: ryalls@proteamalawi.com

GUEST Name
Mr F Mwandawire

MOBILE
P O Box
Blantyre
M.L.

Room Number: 1077 Type: Account Number:

Arrival: 20MAY1000 Departure: 20MAY1000 Folio:

Voucher Order Number
LFO # 20054

Line	Date	Description	Reference	Amount	IB Surtax
001	20MAY	Fullmeal Intl	7058	200.00	
002	20MAY	Restaurant IFast	7058	200.00	
003	20MAY	Accom-Intl	641107	11034.00	IB
004	20MAY	Cash	249315	700.00	CT
005	31MAY	Direct Billing 20000108 Macra	20000108Macra	25048.00	TH

5
05/58/06

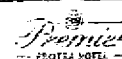
Surtax Summary				Total Amount	
Surtax Code	Rate	Net Amount	Surtax	Total Amount	

			200.00	200.00	
--	--	--	--------	--------	--

Signature

Protea Hotel Ryalls - Blantyre Malawi TEL: 01 820 955

Regardless of charge instructions, the above signed GUEST undertakes personal liability for all debts incurred by him or her



Account payable on presentation

GUEST ACCOUNT

2nd HANNOVER AVENUE
P.O. BOX 21
BLANTYRE
MALAWI



PROTEA HOTEL RYALLS

Amex 2c

Tel.: (+265) 01 820 955
Fax.: (+265) 01 827 000
Email: ryalls@proteamalawi.com

GUEST Name
Mr. [unclear]

PROTEA
P.O. Box 26
Blantyre
ML

Room Number	Type	Account Number

Arrival	Departure	Folio

Voucher Order Number
1818 20002

Line	Date	Description	Reference	Amount	In. Surtax
002	25 MAY	Accom-Intl	Em 114	11004.00+	

05/44/08

6

Surtax Summary				Payment	
Surtax Code	Rate	Net Amount	Surtax	Total Amount	
			11004.00+	12105.00+	12105.00+
					Signature
					<i>[Signature]</i>

Regardless of charge instructions, the above signed GUEST undertakes personal liability for all debts incurred by him or her



Account payable on presentation

Amex 2c

GUEST ACCOUNT

2nd HANNOVER AVENUE
P.O. BOX 21
SLANTYRE
MALAWI



PROTEA HOTEL RYALLS

Tel: (+265) 01 826 955
Fax: (+265) 01 827 000
Email: ryalls@proteamalawi.com

GUEST Name
Mr. T. M. Karonda

PROTEA
P.O. Box 261
Slantyre
ML

Room Number	Type	Account Number
115		

Arrival	Departure	Folio
20/04/06	24/04/06	11054.00+

Voucher Order Number
11054.00+
11054.00+
11054.00+

Line	Date	Description	Reference	Amount	JD Surtax
011	20/04	Account-Intl	Rm 115	11054.00+	
012	20/04	Account-Intl	Rm 115	11054.00+	
<p>05/40/06</p> <p>2</p>					

Surtax Summary					Total Amount	
Surtax Code	Rate	Net Amount	Surtax	Total Amount	Total Amount	
				22108.00+	22108.00+	

Signature: *[Handwritten Signature]*

Signature: *[Handwritten Signature]*

Regardless of charge instructions, the above signed GUEST undertakes personal liability for all debts incurred by him or her



Account payable on presentation

Anex 2C

GUEST ACCOUNT

2nd HANNOVER AVENUE
P.O. BOX 21
BLANTYRE
MALAWI



PROTEA HOTEL RYALLS

Tel: (+265) 01 820 955
Fax: (+265) 01 827 000
Email: ryalls@proteamalawi.com

GUEST Name

ROOM
P.O. Box 281
Blantyre
MW

Room Number	Type	Account Number

Arrival	Departure	Folio

Rate Plan / Order Number
LPG # 20054

Line	Date	Description	Reference	Amount	TD
002	29 MAY	Accom-Intl	Rm 117	11054.00+	TC
05/43/02					
8					

SUMMARY				TOTAL	
Surtax Code	Rate	Net Amount	Surtax	Total Amount	TD

PROTEA HOTEL MALAWI P.O. BOX 21 BLANTYRE MALAWI

Signature
[Handwritten Signature]

Regardless of charge instructions, the above signed GUEST undertakes personal liability for all debts incurred by him or her



Account payable on presentation

GUEST ACCOUNT

2nd HANNOVER AVENUE
P.O. BOX 21
BLANTYRE
MALAWI



PROTEA HOTEL RYALLS

Amex 2c

Tel.: (+265) 01 820 955
Fax.: (+265) 01 827 060
Email: ryalls@proteamalawi.com

GUEST Name
Mr. ...

ID No:
P.O. Box 261
Relative
M.L.

Room Number	Type	Account Number
116		

Arrival	Departure	Folio
...

Voucher Order Number
LFO # 22034

Line	Date	Description	Reference	Amount	TD Surtax
001	20 MAY	Account-Intl	For 116	11054.00+	30
<p>05/45/05 9</p>					

Surtax Summary				Total Amount	
Surtax Code	Rate	Net Amount	Surtax	Total Amount	
			1036.64+	12090.64+	

Signature
[Signature]

Regardless of charge instructions, the above signed GUEST undertakes personal liability for all debts incurred by him or her



Account payable on presentation

GUEST ACCOUNT

2nd HANNOVER AVENUE
P.O. BOX 21
BLANTYRE
MALAWI



PROTEA HOTEL RYALLS

Annex 2c

Tel: (+265) 01 820 955
Fax: (+265) 01 827 000
Email: ryalls@proteamalawi.com

GUEST Name
MR. ...

Room No.
P.O. No.
Blantyre
Malawi

Room Number	Type	Account Number

Arrival	Departure	Folio

Voucher Order Number
1111111111

Line	Date	Description	Reference	Amount	10 Surtax
001	28MAY	Telephone	09100975	154.75M	
002	28MAY	Telephone	09100975	51.25M	
003	28MAY	Telephone	09100975	51.25M	
004	28MAY	Telephone	09100975	51.25M	
005	28MAY	Telephone	09100975	51.25M	
006	28MAY	Telephone	09100975	51.25M	
007	28MAY	Telephone	09100975	51.25M	
008	28MAY	Account-Intl	Pa 304	11074.00M	✓
009	28MAY	Telephone	09100975	508.50M	
010	28MAY	Telephone	01233488	45.25M	
011	28MAY	Telephone	09407131	102.50M	
012	28MAY	Telephone	09100975	51.25M	
013	28MAY	Telephone	09100975	51.25M	
014	28MAY	Account-Intl	Pa 304	11074.00M	✓

05/53/06

10

11074.00M ✓
11074.00M ✓

Surtax Summary				Total Amount	
Surtax Code	Rate	Net Amount	Surtax	Total Amount	Signature
			2829.25-	2829.25-	

PROTEA HOTEL, RYALLS WAY, UNDISCIPL. TEL: 011 820 955

Notwithstanding of charge instructions, the above signed GUEST undertakes personal liability for all debts incurred by him or her



Account payable on presentation

GUEST ACCOUNT

27J HANNOVER AVENUE
 P.O. BOX 21
 BLANTYRE
 MALAWI



**PROTEA HOTEL
 RYALLS**

Annex 2c

Tel.: (+265) 01 620 955
 Fax.: (+265) 01 620 201
 Email: ryalls@proteamalawi

GUEST Name
 Mr P Kalilombe

1
 29/07/06

MADR
 P O Box 261
 Blantyre
 MWI

Room Number	Type	Account Number
202		

Arrival	Departure	Folio
29/07/06	30/07/06	001875

Voucher Order Number
 Rate: 11034 per night
 LFO # 22054

Line	Date	Description	Reference	Amount	ID Surt
001	29/07	Accom-Intl	Rm 202	11034.00+	
05/50/06					

Surtax Summary				Business Use	
Surtax Code	Tax	Net Amount	SURTX	Total Amount	
			1643.29+	11034.00+	11034.00+
					Signature

Protea Hotel Ryalls VAT INVOICE. TIN No.: 20101747

Regardless of charge instructions, the above signed GUEST undertakes personal liability for all debts incurred by him or her



Account payable on presentation

Amex 2c

GUEST ACCOUNT

2nd HANNOVER AVENUE
P.O. BOX 21
BLANTYRE
MALAWI



PROTEA HOTEL RYALLS

Tel: (+265) 01 829 955
Fax: (+265) 01 827 000
Email: ryalls@proteamalawi.com

GUEST Name

PHONE
P O Box 251
BLANTYRE
MAL

Room Number	Type	Account Number

Arrival	Departure	Folio

Date: 12/05/06 Voucher Order Number: 1201120000

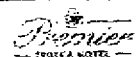
Line	Date	Description	Reference	Amount	Type	ID	Surtax
002	29/04/06	Account-Intl	Fig 236	11052.00			30

05/52/06

12

Surtax Summary				Total Amount	
Surtax Code	Rate	Net Amount	Surtax	Total Amount	
			11052.00	11052.00	
					Signature
					<i>[Signature]</i>

Regardless of charge instructions, the above signed GUEST accepts personal liability for all debts incurred by him or her



Account payable on presentation

GUEST ACCOUNT

2nd HANNOVER AVENUE
P.O. BOX 21
BLANTYRE
MALAWI



PROTEA HOTEL
RYALLS

Amex 2c

Tel: (+265) 01 820 953
Fax: (+265) 01 827 606
Email: ryalls@proteamalawi

GUEST Name

PROTEA
P.O. Box 21
Blantyre
MAL

Room Number Type Account Number

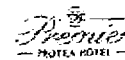
Arrival: MAY 04 Departure: MAY 06 Folio: 100000

Rate: 100 Voucher Order Number: 100000

Line	Date	Description	Reference	Amount	TD
002	2004	Account-Intl	RM 231	11000.00	100
<p>105/35/0-6 B</p>					

Service Summary				Total Amount	
Surtax Code	Rate	Net Amount	Surtax	Total Amount	Reference
				11000.00	100000
					Signature

Regardless of charge instructions, the above signed GUEST undertakes personal liability for all debts incurred by him or her



Account payable on presentation

Handwritten signature

GUEST ACCOUNT

2nd HANNOVER AVENUE
P.O. BOX 21
BLANTYRE
MALAWI



**PROTEA HOTEL
RYALLS**

Amer 2c

Tel.: (+265) 01 820 955
Fax: (+265) 01 827 000
Email: ryalls@proteamalawi

GUEST Name

Room Number

Room Type

Room Rate

Room Tax

Room Total

Room Description

Room Status

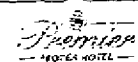
Room Remarks

Room Number	Type	Account Number
Arrival	Departure	Folio
Voucher Order Number		

Code	Date	Description	Reference	Amount	ID No
002	2005	Account-Intl	Pa 216	11079.00+	
05/41/06					
5					

Source Summary				Balance Due	
Temp Code	Rate	Net Amount	Tax	Total Amount	
					Signature

Regardless of charge instructions, the above signed GUEST undertakes personal liability for all debts incurred by him or her



Account Payable on presentation

GUEST ACCOUNT

2nd HANNOVER AVENUE
P.O. BOX 21
BLANTYRE
MALAWI



**PROTEA HOTEL
RYALLS**

Amex 2c

Tel.: (+265) 01 620 955
Fax: (+265) 01 620 201
Email: ryalls@proteamalawi.com

GUEST Name
Mr. T.A. Kamukama

1
25THY, 05

MSDA
P.O. Box 261
Blantyre
MAL

Room Number	Type	Account Number

Arrival	Departure	Folio
25THY, 05	25THY, 05	001077

Voucher Order Number
Rate # 22054

Line	Date	Description	Reference	Amount	ID Sur
001	25THY	RECEIPT TITLE	TR 000	11034.00	
<p>16 05/49/06</p>					

Surtax Summary					Balance Due
SURTEX CODES	Rate	NET AMOUNT	SURTEX	Total amount	
			1843.28+	11034.00+	11034.00+

Signature

Protea Hotel Ryalls VAT INVOICE. TFIN No.: 20101747

Regardless of charge instructions, the above signed GUEST undertakes personal liability for all debts incurred by him or her



Account payable on presentation.

GUEST ACCOUNT

2nd HANNOVER AVENUE
P.O. BOX 21
BLANTYRE
MALAWI



**PROTEA HOTEL
RYALLS**

Tel: (+265) 01 820 955
Fax: (+265) 01 827 000
Email: ryalls@proteamalawi.com

Amer 2c

100-100-0001 GUEST Name

W/O/A
P O Box 204
Blantyre
M.L.

Room Number	Type	Account Number

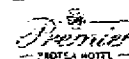
Arrival	Departure	Room Code

Rate: 121.000
121.000

Line	Date	Description	Reference	Amount	TD Surtax
002	25MAY	Account Int'l	Ref 229	11072.000	0
<p>05/42/08</p> <p>18</p>					

Surtax Summary				Balance Due
Surtax Code	Rate	Net Amount	Surtax	Total Amount
			11072.000	11072.000
Protea Hotel Blantyre P.O. Box 21 Blantyre Malawi Tel: 01 820 955				Signature

Regardless of charge instructions, the above signed GUEST undertakes personal liability for all debts incurred by him or her



Account payable on presentation

GUEST ACCOUNT

2nd HANNOVER AVENUE
P.O. BOX 21
BLANTYRE
MALAWI



PROTEA HOTEL RYALLS

Amer 2c

Tel.: (+265) 01 820 955
Fax.: (+265) 01 827 000
Email: ryalls@proteamalawi.com

GUEST Name
M. S. SIKHOTA

ROOM
P O Box 21

BLANTYRE

TEL.

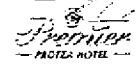
Room Number	Type	Account Number
Arrival	Departure	Folio
20/05/02	24/05/02	
Voucher Order Number		
100 # 2002		

Line	Date	Description	Reference	Amount	TD Surtax
001	20MAY	ACCOUNT INTL	Nil		
002	20MAY	Grill 21 Dinner	5566	10100.00+	
003	20MAY	Account Intl	Rm 239	11074.00+	
004	20MAY	Restaurant Breakfast	7125	2940.00+	

DRIVER WITH MR SIKHOTA and Mr Drape
of Hotel
05/39/02
19

Surtax Summary				Balance Due
Surtax Code	Rate	Net Amount	Surtax	Total Amount
			100.00+	100.00+
				100.00+
				Signature
				<i>[Signature]</i>

Regardless of charge instructions, the above signed GUEST undertakes personal liability for all debts incurred by him or her



Account payable on presentation

GUEST ACCOUNT

2nd HANNOVER AVENUE
P.O. BOX 21
BLANTYRE
MALAWI



**PROTEA HOTEL
RYALLS**

Amex 2c

Tel.: (+265) 01 820 955
Fax.: (+265) 01 827 000
Email: ryalls@proteamalawi.com

GUEST Name
Mr Neo Michael

MARA
P O Box 201
Blantyre
MAL

Room Number	Type	Account Number
205		

Arrival	Departure	Folio
20/05/08	27/05/08	201747

Voucher Order Number
Protea Hotel Ryalls

Line	Date	Description	Reference	Amount	ID Surtax
001	20/05	ACCOUNT BILL	20000108		
002	31/05	Direct Billing 20000108 Mara	30000108 Mara	11074.00-	TM

20

Surtax Summary				Balance Due
Surtax Code	Rate	Net Amount	Surtax	Total Amount
			1643.28+	11074.00+
				11074.00+
				Signature

Protea Hotel Ryalls VAT INVOICE. TIN No: 20101747

Regardless of charge instructions, the above signed GUEST undertakes personal liability for all debts incurred by him or her



Account payable on presentation

Annex 3: MACRA Expenses (Board Members, Thyolo Participants and Journalists)

No.	Name	Organization	Address	Substance (MK)	Fuel (MK)	Accommodation (MK)
1	Dr Kelita Kamoto	MACRA	P/Bag 261 Blantyre	10000.00	0.00	0.00
2	C Chipala	MACRA	P/Bag 261 Blantyre	10000.00	23000.00	25343.80
3	Mr. O Bagus	Board Member	P/Bag 261 Blantyre	10000.00	16000.00	25201.00
4	John L. Mungoni	Board Member	P/Bag 261 Blantyre	10000.00	23000.00	0.00
5	Leonard Odala Kayaye	Thyolo District Assembly	Box 5 Thyolo	10000.00	8000.00	0.00
6	Dyson Nkoma	Thyolo ISRD Local Facilitator	Box 5 Thyolo	10000.00	0.00	11034.00
7	T A Chimaliro	Thyolo Local Government	Box 5 Thyolo	10000.00	0.00	11034.00
8	Mr. P.K. Chabula	Ministry of Information	Lilongwe	5000.00	0.00	0.00
9	Mr Tzirizeni	Ministry of Information	Lilongwe	5000.00	0.00	0.00
10	J Sichinga	Karonga Dist Assembly	Karonga	5000.00	0.00	0.00
11	W Kajja	Mwanza Dist Assembly	Mwanza	5000.00	0.00	0.00
12	Eric Mhango	NASFAM	Lilongwe	5000.00	0.00	0.00
13	B M Balaje	FP & D	Lilongwe	5000.00	0.00	0.00
14	A Chilambula	Thyolo District Assembly	Thyolo	5000.00	0.00	0.00
15	Clement Chinoko	Journalist		500.00	0.00	0.00
16	Emmanuel Chibwana	Journalist		500.00	0.00	0.00
17	Timothy Katetea	Journalist		500.00	0.00	0.00
18	Joe Misoya	Journalist		500.00	0.00	0.00
19	Chifundo Mkwanda	Journalist		500.00	0.00	0.00
20	Steven Mkweteza	Journalist		500.00	0.00	0.00
21	Ali Blessings Idi	Journalist		500.00	0.00	0.00
22	Dan Mpeleka	Journalist		500.00	0.00	0.00
23	Isaac Chisi	Journalist		500.00	0.00	0.00
24	Ronnex Chiwanda	Journalist		500.00	0.00	0.00
25	Jowings Chawanda	Journalist		500.00	0.00	0.00
26	Andrew Kalea	Journalist		500.00	0.00	0.00
27	Golie Nyrenda	Journalist		500.00	0.00	0.00
28	Humphrey Salani	Journalist		500.00	0.00	0.00
29	Pamela Mlongeni	Journalist		500.00	0.00	0.00
30	Richard Chirombo	Journalist		500.00	0.00	0.00
31	Joe Kaodza	Journalist		500.00	0.00	0.00
32	Simeon P. Abraham	Journalist		500.00	0.00	0.00
33	Kondwani Adams	Journalist		500.00	0.00	0.00
34	Lucy Yotamu	Journalist		500.00	0.00	0.00
35	Chikumbutso Msayo	Journalist		500.00	0.00	0.00
	Komani Phiri	Kasungu ISRD Facilitator	#/Bag 1 Kasungu	0.00	0.00	1827.25
	Ludias Khangamwa	Malawi Posts Corporation	Box 602 Blantyre	5000.00	0.00	0.00
	Dieter Nazitwere	SchoolNet Malawi Trust	P Bag 281 Blantyre	5000.00	0.00	0.00
	S. Mfune	MACRA	P/Bag 261 Blantyre	10000.00	0.00	0.00
	James Chimera	MACRA	P/Bag 261 Blantyre	5000.00	0.00	0.00
	E Khamula	MACRA	P/Bag 261 Blantyre	5000.00	0.00	0.00
	James Chiku Kaphale	MACRA	P/Bag 261 Blantyre	5000.00	0.00	0.00
	S. Chigalu	MACRA	P/Bag 261 Blantyre	5000.00	0.00	0.00
	G. Alii	MACRA	P/Bag 261 Blantyre	5000.00	0.00	0.00
	Bruce Zamere	Malawi Open Source Society	P/S + D45AG 360 Blantyre	5000.00	0.00	0.00
	Badarudin Mansoor	Telekom Networks Malawi	Box 3039 Blantyre	5000.00	0.00	0.00
	Charles Kamoto	Telekom Networks Malawi	Box 3039 Blantyre	5000.00	0.00	0.00
	Harris H Chinguo	ESCOM	Box 2047 Blantyre	5000.00	0.00	0.00
	Stephen Nyenyenzi	Malawi Telecomms Ltd.	Box 537 Blantyre	5000.00	0.00	0.00
	Baxton Magombo	Television Malawi	P/Bag 268 Blantyre	5000.00	0.00	0.00
	Sweeny Chinkango	Television Malawi	P/Bag 268 Blantyre	5000.00	0.00	0.00
	I Chipezaani	MACRA Secretariat	Box 261 Blantyre	5000.00	0.00	0.00
	S Mdala	MACRA Secretariat	Box 261 Blantyre	5000.00	0.00	0.00
	C Chipingasa	MACRA Secretariat	Private Box 261 Blantyre	5000.00	0.00	0.00
	Mr I Billy	MACRA Secretariat	Private Box 261 Blantyre	5000.00	0.00	0.00
	Mr. W Chapola	MACRA Secretariat	Private Box 261 Blantyre	5000.00	0.00	0.00
	J Kaunda	Digital Systems	Private Box 261 Blantyre	5000.00	0.00	0.00
	TOTAL			225500.00	70000.00	74510.75