



**TOGETHER**  
*for a sustainable future*

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**In the name of God**

Our Ref. No : 8665000/9950  
Date : 6. January 2008

**Dr T. Miyake  
Project Manager  
Trade Capacity Building  
UNIDO  
Vienna International Centre  
Vienna, Austria P.O.Box, 1400**

**Dear Dr T. Miyake:**

Referring to the article 5 of 'Terms of Reference' of contract No. 16001528 between United Nations Industrial Development Organization (UNIDO) and Industrial Management Institute (IMI) , please find in the attachment the work plan of IMI as well as the list of conductors, countries and persons to be surveyed as the preliminary report.

**Yours sincerely,**

**D. M.Haghighi**

**Managing Director**

**The List of  
Conductors  
In IMI**

### Name of Conductors and Date of visit

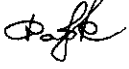
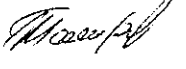
Country	Name of Conductor	Organization	Date of Visit
Afghanistan	Siavash moridi	IMI	Dec. 18 <sup>th</sup> , 2007
Azerbaijan	Siavash moridi	IMI	3 <sup>rd</sup> up to 5 <sup>th</sup> of Dec. 2007
Iran	Sima Shabani,	IMI	2ed up to 12 <sup>th</sup> of Dec., 2007
	Mehrangiz Yaghinloo,	IMI	2ed up to 12 <sup>th</sup> of Dec., 2007
	Yalda Sohrabi,	IMI	2ed up to 12 <sup>th</sup> of Dec., 2007
	Yaghoobi	IMI	2ed up to 12 <sup>th</sup> of Dec., 2007
Kazakhstan	Ali Pourghasemi	IMI	4 <sup>th</sup> and 5 <sup>th</sup> of Dec. 2007
Kyrkistan	Majid Darvish	IMI	Nov. 29 <sup>th</sup> up to 6 <sup>th</sup> of Dec. 2007
Pakistan	Siavash moridi	IMI	9 <sup>th</sup> up to 12 <sup>th</sup> of Dec. 2007
Tajikestan	Siavash moridi	IMI	Dec. 19 <sup>th</sup> , 2007
Turkey	Esmaeel Mardani	IMI	2end up to 6 <sup>th</sup> of Dec. 2007
Uzbekistan	Ali Pourghasemi	IMI	7 <sup>th</sup> and 8 <sup>th</sup> of Dec. 2007

**The List of  
Respondents  
In ECO Member  
Countries**

## Afghanistan

<b>Name</b>	<b>E-mail address &amp; Tel. No.</b>	<b>Organization</b>	<b>Date &amp; signature</b>	<b>Further notes</b>
<b>Wakili Rahimi</b>	<b>Ansa.assisstant@gmail.com</b>	<b>ANSA</b>		<b>Meeting was held in Tehran</b>

## Azerbaijan

Name	Email Address & Tel. No.	Organization	Date and Signature	Further Notes
1) Sabig Abdullayev	sabdullayev@azstand.gov.az.	SASMP, director of division	03.12.2007. 	
2) Ilqar TAMRAZOV	ITAMRAZOV@AZSTAND.gov.AZ	SASMP Senior adviser	03.12.2007 	
with the support of:	Ilqar Aliyev 449-99-59.	SASMP director of division	03.12.2007.	
	Sardar Aslanov 449-99-59.	SASMP deputy director of national metrology center	03.12.2007.	

## Iran

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2. Mr. Emami	+98-21-88654056	standardization organization	Deputy of Standards Programming	
3. Mr. Sirousi	+98-21-88909309	standardization organization	Analyst, Standards Programming Department	
4. Ms. Pirouzbakht	+98-21-88802277	standardization organization	Analyst, Merchandise Inspection and Exports Department	
5. Ms. Sofali	+98-21-88802277	standardization organization	Analyst, Quality Systems Supervision Department	
6. Ms. Moghimi	+98-21-88879461-5	standardization organization	Analyst, Quality Systems Supervision Department	
7. Mr. Zolfaghari	+98-21-88879461-5	standardization organization	Office Assistant of the Directorate	
8. Ms. Ghasemi	+98-21-88654056	standardization organization	Assistant, Standards Programming Department	
9. Ms. Molaei	+98-21-88909309	standardization organization	Secretary, Standards Programming Department	



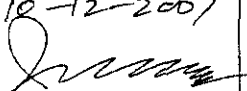

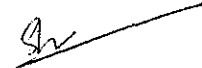
# Kazakhstan

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Igor Mukhometov Chairman	mukhometov@memst.kz	KAZMEMST Chairman	04.12.2007 <i>[Signature]</i>	

# Kyrkistan

Name	Email Address & Tel. No.	Organization	Date and Signature	Further Notes
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BEGALIEV, K	anarkanrahmanova@mail.ru 62-72-35 Tel 66-30-24-30 fax Begaliev@mail.ru	— " —	01.12.07 <i>[Signature]</i>	
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Dusheev Talaibek Deputy Direktor	00996 312 626270 irg@nism.gov.kg	National Institute for Standards and Metrology of the Kyrgyz Republic.	<i>[Signature]</i>	
Tuzdukulov Ulan Head Division of metrology	00996312 625734 metz@nism.gov.kg	Kyrgyz standard	<i>[Signature]</i>	

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Name	Email Address & Tel. No.	Organization	Date and Signature	Further Notes
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L.D. Khan	ldkhan@yaho.com	MINERAL	10-12-07. 	
Dr. Shahzad Afzal Director	s.afzal@yahoo.com	PSQCA		
Mr. Naeem Anwar Deputy Secretary Commerce		Ministry of Commerce		

# Tajikistan

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## Turkey

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# Uzbekistan

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B. YULDASHEV	+998 71 1503508		7.12.07 [Signature]	
I. Mirsaidov	+998 71118-08-68	UZSTANDARD AGENCY	7.12.07 [Signature]	Head of Standardization Department
A. YULDASHEV	+998 71149-63-09	UZSTANDARD AGENCY	7.12.07 [Signature]	Head of Certification Department
F. Kodirov		Ministry of Foreign Economic Relations		
J. Shavipov		Ministry of Foreign Economic Relations		

Sh. Kodirov +998 71 144-98-71. Uzstandart Agency 7.12.07 [Signature] Head of Depar. of accreditation

## **Recomendations**



## **Recommendations**

### **D)Additional Notes:**

- **A very short period of preparation which made the work much harder in terms of preparation;**
- **The questionnaire seems to be very complicated for most of the experts;**
- **It seems that the questionnaire has been developed for advanced economies, so in very many cases there were no clear cut answer to the questions;**
- **There was much emphasis on the standardization in the questionnaire, while one of the major aims of the project was to find out the main barriers to trade;**
- **Questions on Exports and imports were confined to only three actual questions of goods and services;**
- **There was no question and/or issue on the structure of the economies of these countries and their structure of foreign trade;**
- **Conductors had a short period of time to stay in the ECO member countries, and also almost had no time to collect required data for a well developed study.**

## **II) Recommendations and Suggestions:**

- **Developing an abstract model to study the economies of these countries; this model must be developed on the basis of the real structure of these economies and their real needs;**
- **Within that model and/ or separately, a model should be developed for studying the structure of exports-imports of these countries in a relatively long period, for example 1990 onward.**
- **Collection of data and information should take place at two stages:**
  - 1) **Collecting data from international organization and sources such as UNIDO, WTO**
  - 2) **Collecting information directly from the local authorities; this can include interviews, observation and the like;**
    - ✓ **Collecting data on FDI in these countries,**
    - ✓ **Studying the structure of production of agricultural, industrial as well as services sectors of these countries;**
    - ✓ **Studying the structure of foreign trade of these countries;**
    - ✓ **The above mentioned models should be developed in a way that enable the experts to have a kind of projection about the future tendencies of the major economic variables.**

*Supposedly, this procedure will lead us to develop a long-run plan for ever more integration of the economies of these countries.*