



TOGETHER
for a sustainable future

OCCASION

This publication has been made available to the public on the occasion of the 50th anniversary of the United Nations Industrial Development Organisation.



TOGETHER
for a sustainable future

DISCLAIMER

This document has been produced without formal United Nations editing. The designations employed and the presentation of the material in this document do not imply the expression of any opinion whatsoever on the part of the Secretariat of the United Nations Industrial Development Organization (UNIDO) concerning the legal status of any country, territory, city or area or of its authorities, or concerning the delimitation of its frontiers or boundaries, or its economic system or degree of development. Designations such as “developed”, “industrialized” and “developing” are intended for statistical convenience and do not necessarily express a judgment about the stage reached by a particular country or area in the development process. Mention of firm names or commercial products does not constitute an endorsement by UNIDO.

FAIR USE POLICY

Any part of this publication may be quoted and referenced for educational and research purposes without additional permission from UNIDO. However, those who make use of quoting and referencing this publication are requested to follow the Fair Use Policy of giving due credit to UNIDO.

CONTACT

Please contact publications@unido.org for further information concerning UNIDO publications.

For more information about UNIDO, please visit us at www.unido.org

22873

APRI - Agency for R&D Promotion
Belgrade, Pozarevacka 36, Yugoslavia

Final Report
 of the two seminars on
 “*Assistance in Technology Transfer and Adaptation for SME Clusters*”
 and
 “*Funding Opportunities for Technologically Oriented Projects from Central European Countries*”

Belgrade, Yugoslavia
 7 -- 9 October 2002,

Organized by



**UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION
 INTERNATIONAL CENTRE FOR SCIENCE AND HIGH TECHNOLOGY**

*with the contribution of
 Central European Initiative*



And in collaboration with

- **Ministry of Foreign Affairs of the Federal Republic of Yugoslavia**
- **Yugoslav Chamber of Commerce**
- **Serbian Agency for the Development of Small and Medium-sized Enterprises**

*In preparation of the CEI Summit Economic Forum
 Skopje, Macedonia, 13-15 November 2002*

1. Background

The International Centre for Science and High Technology ICS-UNIDO organized in Belgrade, October 7 – 9 two Seminars dedicated to provide more clear information on the SMEs development based on the experience gained by the developed European countries, in particular by Italy. For this reason the intention was to present the Italian model of promoting the SMEs development, with a specific attention to the support assured by both local administrations and national governmental institutions to the process of clustering the SMEs along specific, market oriented production lines. It was the initiative organized in cooperation with the Central European Initiative and the local institutions such as: Ministry of Foreign Affairs of the Federal Republic of Yugoslavia, Yugoslav Chamber of Commerce, Serbian Agency for the Development of Small and Medium-sized Enterprises, as well as APRI-Agency for R&D Promotion. The seminars were the follow up activities of the Symposium organized in Belgrade by ICS-UNIDO in the year 2001 that was oriented to presentation of initiatives and existing possibilities developed within international organizations and Italian scientific communities, but at the same time was an occasion for understanding the requests and ideas coming from the representatives from academia, industry and government of the countries within South-East Europe. The seminars were also considered as a preparatory event of CEI Summit Economic Forum organized in November in Skopje, Macedonia.

2. Objectives:

The overall objective of the Seminars was coherent with the request of the Central European countries on presenting the potentiality of SMEs in a more general industrial and economic development frame, underlining the importance of implementing proper promotional and management related policies by both national governments and local administrations.

More specific and particular objectives of the Seminar were:

- awareness building on the necessity of creating clusters of SMEs
- identification of a suitable Italian model that would be applicable to assist and support institution acting as coordinators of SMEs development on the national level
- provision of technical assistance for the creation of a service centre in Kragujevac as a case study based on the particular request received from the Serbian government and the local authorities
- promotion and application of the service centre model in other parts of the Central European region
- provision of information for cooperation with international financial institutions (IFI) through the clarification of project application procedures
- dissemination of information on and instruction of SMEs in the necessity of the preparation of transparent financial reports and strategic business plans, according to the requirements of IFI and Italian financial institutions such as Cooperazione allo Sviluppo, FINEST, SIMEST, INFORMES
- eligibility of public enterprises and large local industries in the region in applying to the various donor tenders
- Presentation and promotion of the ICS potential in supporting the industry development programmes and offering specialized technical services/assistance in project formulation and promotion related activities.

The Seminars were also an opportunity for establishing direct contacts in view of possible joint ventures and creating networks for the dissemination of the necessary information

3.Course of the Seminars

The Seminars were organized in two plenary sessions based mainly on 15-minute presentations, as per the programme herewith attached. The first session was focused on the needs of local SMEs and large manufacturing companies; the second session was devoted to the reports of selected international financial institutions that presented existing capacities, procedures, successful cases and lines of future development.

A roundtable discussion was organized in the afternoon of the first day in order to give the participants the opportunity to express their particular needs and requirements for assistance from the service centres.

A poster session was organized in parallel, for the presentation of the most interesting projects as well as the exhibition of products and services dedicated to SME partnership promotion.

The Seminars were organized for participants from SMEs, industry and governmental institutions with expertise and interest in the territory related aspects of sustainable technological development. The audience was interactive in helping to identify local technological requests and ideas that have regional interest. For this reason, two target beneficiary groups were invited: representatives of SMEs and representatives of public enterprises and large companies. The target beneficiaries of this initiative were all kind of **policy and decision-makers**: those at national government level involved in European integration processes; local policy-makers creating the environment for investment opportunities and industrial transformation and privatization; SME entrepreneurs aware of the need to exploit local and international R&D institutions.

The participation was in the order of 120 participants per day, including about 30 invited guests from Italy and countries within the region of South-east Europe (Albania, Bosnia Herzegovina, Bulgaria, Croatia, Macedonia, Romania, Yugoslavia).

Tuesday, 8 October 2002

Opening addresses were provided by:

- Mr. S. Korac, the President of Yugoslav Chamber of Commerce
- Ms. J. Minic Deputy Minister for Foreign Affairs of Yugoslavia,
- Mr. De Cardona, Charge d'Affairs of Italian Embassy in Belgrade
- Mr. F. Pizzio ICS-UNIDO Managing Director

Symposium scope and expected results were presented by Mr. G. Cicognani, scientific expert of CEI and Ms. M.Holodkov, fund raising consultant of ICS-UNIDO

Session I: Assistance in technology transfer and adaptation for SME clusters
(Chair: Mr. Nenad Penezic, Managing director of Serbian Agency for SMEs development, Yugoslavia)

Opening remarks by Mr. Vlahovic, Minister for Privatization of the Republic Serbia

The following representatives of Emilia Romagna region followed:

- Mr. A Caselli, Province of Bologna: How to increase the efficiency of the local industrial system through creation of new SME. Presentation of the Programme "Creare un'impresa"
- Mr. M. Bianchi, University of Bologna: The use of the modern informative systems in the SME creation phase
- Mr. Angelo Neri, Province of Bologna: The identification of the new methodologies of management, market evaluation (international and local)
- Mr. Enrico Santarelli, University of Bologna: The importance of professional education related activities for the SME management
- Mr. Bonaretti, General Director of ASTER (Agenzia per lo Sviluppo Tecnologico dell'Emilia-Romagna): The Role of ASTER in SMEs promotion in the general framework of the ERVET system
- Mr. Nerio Bentivogli, Province of Bologna: Support and promotional activities of the Province of Bologna for helping SMEs development.
- Mr. Giangiuseppe Bentini, CNR: The importance of establishing a cluster-based structure of SMEs as a major step in the direction of an industrial district.

All the presentations are enclosed to this report and can be also found on ICS-UNIDO web site

Roundtable discussion (moderator Mr. G. Cicognani)

The Round Table which followed the Session I of the Symposium has been carried out as a typical open floor discussion, thus allowing participants both to present the different national positions and to propose specific questions and comments to the speakers of the Session itself.

The representatives of the invited countries were expected to underline the sub-regional meaning of the Seminar to be considered together with the other relevant scope of the event, namely the presentation mainly to the local environment of one of the more effective Italian systems for the development of the SMEs clusters. In particular:

- Ms Jadranka Vulic and Ms Dragica Ristic from **Bosnia and Herzegovina** presented the main obstacles encountered by the SMEs in that country, to be mainly referred to the poor availability of financial resources and, more specifically, to the difficulties the entrepreneurs have to overcome for obtaining the credit lines needed for their activities implementation. The absence of any kind of supporting Agency and the weakness of the national bank system are regarded as two relevant additional problems on the line of the development of a substantial SMEs tissue.
- Ms Julieta Hubenova, Director of the CEI-Business Advisory Service (CEI-BAS) Program in **Bulgaria**, underlined the good results obtained through the support of the BAS. However she stressed the importance of reinforcing the technical assistance related activities, to be regarded as a major element for helping the SMEs development in Bulgaria.
- Ms Biserka Preininger-Fizulic, President of the KRUG Enterprise in **Croatia** (Croatian Association of Business Women), presented the positive experience gained by the growing process of KRUG, now counting more than 800 members. She anticipated the important Zagreb event of Oct. 27-29 (Workshop on "Business Alliances for Women-guided SMEs and Technology Centres"), jointly organised by ICS-UNIDO and the CEI in preparation of the CEI Summit Economic Forum of Skopje (Nov. 13-15 2002).
- Dr. Lajos Nyiri and Mr Peter Mogyorosi from **Hungary** underlined the significant progress recorded by the country on the SMEs development line, which is still growing in parallel with the performances the multi-national groups obtained as a result of the huge foreign capital investments in the last decade. During this period the SMEs opportunities have been basically

- implemented on a sub-contractual basis within the production cycles driven by a few number of big firms. Now the time seems proper for a significant improvement of the SMEs presence in both the “conventional” and “high-tech” sectors; innovation and new technology transfer are the key aspects of this process. However the development of a proper higher education related policy, both professional and academic, represents a major factor for shortening the time required for the development of a SMEs based, modern economy.
- Dr. Maria Zarezankova-Potevska from **Macedonia** stressed the importance of a strict co-operation between private and public Institutes (Universities and R&D Centres included) for the development of the SMEs. The Emilia-Romagna model represents an unique and very positive example which deserves to be carefully evaluated and possibly developed through a pragmatic step-by-step implementation in the respect of the different national realities.
- Ms. Jelena Krivograd and Ms. Marta Turk from **Slovenia** presented the on-going SMEs development process in their country at both institutional and enterprise levels. They underlined the reasons because the Slovenian experience has to be recognised of a significant reference for the development of the SMEs systems in Central-southern and Balkan Europe.
- Ms Mirjana Lalovic of the Chamber of Commerce of **Yugoslavia** touched a delicate and important aspect related to the guaranties required from the SMEs for obtaining by the donors countries (Italy among them) financial support in terms of both grants and credit lines. The actual Institutions in the country are normally not in a position to fulfil this requirement, thus leaving the SMEs without the help they need.

The presentations of the different national positions was followed by a comprehensive discussion on the subjects given by the official speakers of Session I. Among the others we can recall the intervention of Dr. Dusan Kicevic, of the VINCA Institute in Belgrade and of Nenad Penezic, Director of the SMEs Development Agency of the Republic of Serbia. They underlined the importance of their Institutions of taking full advances by the Emilia-Romagna model for assuring a proper and effective role to a R&D Center and a promotion Agency., respectively, in the proper growing of the SMEs system in Yugoslavia.

Summary:

The Emilia-Romagna SMEs system, resulting from a step-by-step development during more than 40 years, is offered here as a kind of “reference model” to be properly evaluated and analysed. The transfer of this model to different environments (even in Italy!) is for sure not an automatic process, being stricly depending by very specific realities and boundary conditions. As a matter of fact Emilia-Romagna presents an unique concentration of top-level industrial districts (in the field of ceramics, textile, agro-food, mechanics...), a number of both R&D and Higher Education Centres/Institutions, a long term traditional commitment of local governments on the different aspects of the territory development, a traditional attitude to the co-operative activities. Thus the environment was and has been favourable for the building of an integrated system, created through both the proper and finalised networking of different components and the strict co-operations between the Institutions and the public/private sectors. However a number of well proved, basic guide lines of the Emilia-Romagna model can be considered and possibly adopted by other realities:

- the importance of keeping together two aspects which seem in contradiction: co-operation and competitiveness;
- the need of finding a common basis for matching the free initiative with the more general economic policy requirements;
- the possibility to help the development of a territory related micro-economy in coherence with the demand of a market which appears to be more and more global and international;
- the opportunities given by the establishment of a correct and well balanced share between public and private financial resources;

- the proper use of the new technologies, through a process based on the technology “demand” by the SMEs more than on the technology “offer” by the high-tech Institutes;
- the possibility to reach a real compatibility between the flexibility demanded by the market and the rights of our workers which belong to a mature and democratic community.

In a more general sense the roots of this model, for sure complex and unique, are easily understood and summarised: a territory related development, based on an integrated network of the different components and the connections between the committed people. For sure the alliance between entrepreneurs and public administrations represents a factor of a major importance; however it has to underline the value of the direct commitment of the R&D and Higher Education Institutes, in terms of professional building, technical assistance and services to the SMEs. It is not by chance that the President of ASTER, one of the most important Service Centres of the Region, is a full professor of the Bologna University. In addition to that the Emilia Romagna model gives a specific attention to the financial aspects, helping the SMEs system to have access to the different credit lines, on both the national and the international frame. As it has been clearly recognised here, the bottle neck the SMEs are facing when they need to obtain a credit is in most cases related the guarantee problem; for this reasons very seldom the SMEs can obtain the needed help by the international financial system. The creation of the so called “Società Consortili” has been recognised as a practical way to solve the problem.

Wednesday, 9 October 2002

Session II: Funding opportunities for technologically oriented projects from Central European Countries

Opening remarks: Mr. V. Calogero, Head of CEI/EBRD Project Secretariat

Followed the presentations of the representatives of International Financial Institutions, UN sistem and EU Agencies, such as

- Ms. Vesna Kostic, representative of World Bank: World Bank assistance programmes
- Mr. Roberto Albiseti, Head of IFC office in Belgrade :Basis of the financial policy of a International Financial Corporation in CEI countries
- Mr. Henry Russell, Head of EBRD office in Belgrade: Basis of the financial policy of EBRD)
- Ms. Juliette Hage, Deputy Resident Officer of UNDP in Belgrade: Assistance programmes provided by UNDP
- Mr. David Miller, on EU programmes: Assistance programme for SME development of the European Agency for Reconstruction and Development
- Mr. Del Neri, representative of SIMEST on :Financial policy of Italian donor institutions, FINEST,SIMEST, INFORMEST, Ministry of Foreign Affairs - Cooperazione allo Sviluppo

Presentation of the forthcoming 5th CEI Summit Economic Forum ((Mr. V. Calogero) Discussion, Conclusions and closing of the Seminar

4. Conclusions of the Symposium and follow up actions

In about one year since now the European Union will count 10 new member countries; in the year 2006 three additional countries will join the Union and before the end of this decade the Union will be further enlarged with the adhesion of all the other countries of the Balkan region. Thus Europe

will be unified from the Atlantic Ocean to the CIS countries border. In this contest the development of the SMEs is expected to play a major role for the economy of our common House, but an even more important contribution is expected.

The more comprehensive development of the European society will be more and more referred to the geo-political model of the so called "Euro-regions", where different provinces, belonging to one or more European countries will join together for creating new communities unified by similar cultural roots and development opportunities. The development of the Euro-regions, strictly territory related, could be strongly enhanced by the growth of an industrial system basically founded on the SMEs, themselves an expression of the territory in terms of cultural traditions, expertise and capabilities

The main outputs of this Seminar can be divided into those having a more strategic character in line with ICS and CEI mandates, and those of specific value for national SMEs systems.

General outputs are:

- Increasing of ICS visibility and of its activities carried out for the benefit and sustainable technological development of countries in South-east Europe.
- Identification of a number of project ideas to be developed during the following months on a regional or sub-regional basis, at the required level (conceptual, pre-feasibility, feasibility) to be proposed to the potential donors, and then put forward for funding, to allow their implementation.
- Transfer of knowledge and capacity-building of local SMEs and industry, to increase competitiveness in respect to the preparation of projects and programmes eligible for funding by international donors.
- Conclusions and recommendations for the relevant high-level meetings to be organized by CEI and the Adriatic-Ionic Initiatives during 2002 (in particular the Summit Economic Forum).

More specific outputs can be summarized as follows:

- the way to increase the efficiency of SMEs and helping the creation of new enterprises
- identification of new methodologies of management and market evaluation (both international and local)
- procedures needed to assure a proper quality assurance of the products and related certifications
- practical use of modern informatic systems at the service of enterprises
- adaptation of specific country conditions to a reference framework which assures proper cooperation between local authorities, S&T institutions and SMEs
- identification of the duties to be appointed to a typological service centre for a number of SMEs co-operating at the territory level along a well established production line.

The follow-up of this Seminar is expected to be promoted during the CEI Summit Economic Forum that will take place in Skopje, Macedonia from 13 to 15 November 2002. In this occasion the conclusions of the work started in Belgrade will be presented and further developed during the following months, that is, concrete proposals for funding, requests for joint venture partners and investors to complete various project packages, presentations of requests to financial institutions, statements of government support, etc. This promotion will be connected and carried out through related facilities within the CEI Summit Economic Forum.

5. List of Attendees

The Seminars were attended by more than 120, about 30 out of them invited as representatives of 7 CEI countries.

6. Evaluation of the results

The Symposium has been considered of a great importance in particular taking into account that this was the initiative that succeeded to gather representatives of leading international financing institutions, UN system and European Union Agencies. It was a result of many activities of ICS-UNIDO taken for the benefit of CEI countries in the past three years. The participation of the audience was from SMEs, R&D institutions as well as from the industry and governmental institutions.

Symposium was followed by the local media: 3 TV interviews of the key speakers have been organized the national TV station and press conference for about 25 journalists. All the main TV stations and daily magazines have reported on this event.

Annexes:

- | | |
|----------------------|-------------------------------|
| 1. Aide Memoire | 5. Abstracts of presentations |
| 2. Final Program | 6. Press Release |
| 3. List of speakers | 7. Financial Report |
| 4. List of attendees | |

Annex I. Records of Discussion

Records of Discussion

Seminar for the Development of an International CRM Network

13 ~ 14 October 2003

Korea Research Institute of Standards and Science (KRISS)

The participants shall agree to pursue multilateral cooperation in the region for the development of CRMs and to establish a cooperative program tentatively titled Asia-Pacific Program for CRMs (APPC).

Members initially shall be NMIs or NMI-designated laboratories from APMP member economies.

A Steering Committee for this Program shall be established with one or two delegates from the members. The first action of the Committee shall be to establish its Terms of Reference and the Committee shall also discuss objectives and operational methods of the Program and its link to other existing organizations.

The Committee shall be organized to meet in the week of the APMP General Assembly Meeting to be held in Singapore during 3 ~ 5 December 2003. Members shall be nominated not later than 14 November 2003.

KRISS shall undertake all necessary steps leading to the formation of the Committee and the organization of this first meeting.

By the 31st of October 2003, KRISS shall issue an invitation to NMIs to nominate the representatives for the Committee

Especially, a strategic plan for the promoting multilateral cooperation was reviewed at the round table discussion session on the day 2. It was agreed at the session that the participants would pursue multilateral cooperation in the region for the development of CRMs and a cooperative program be established with the tentatively named Asia-Pacific Program for CRMs (APPC).

For the operation of the APPC, a Steering Committee will be established with one or two delegates from the members which will be initially invited from the NMIs or NMI-designated laboratories of APMP member economies.

The first Committee meeting will be organized in the week of the APMP General Assembly Meeting to be held in Singapore from 3 ~ 5 December 2003. In addition, the agenda for the 1st Committee meeting were drawn up.

The Records of Discussion and the 1st Committee Meeting Agenda were attached as annexes of this report.

Annex II. Agenda for the 1st Committee Meeting in Singapore

AGENDA

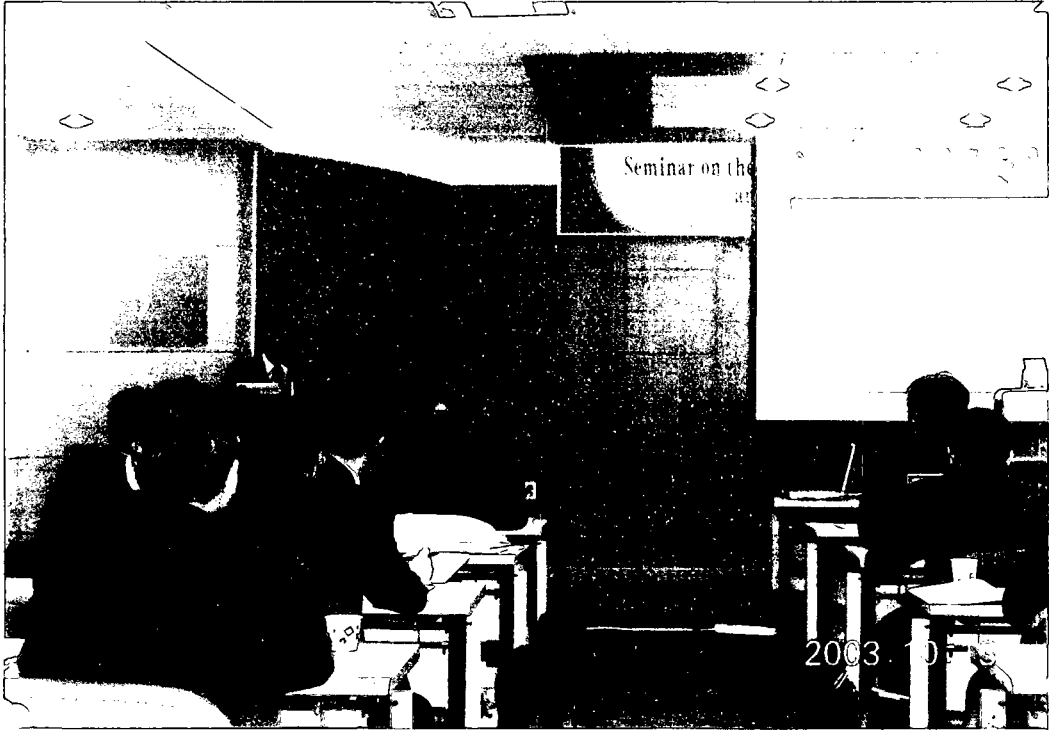
For the 1st Committee Meeting to be held in Singapore

Agenda Item I. Economy report on the needs of CRMs

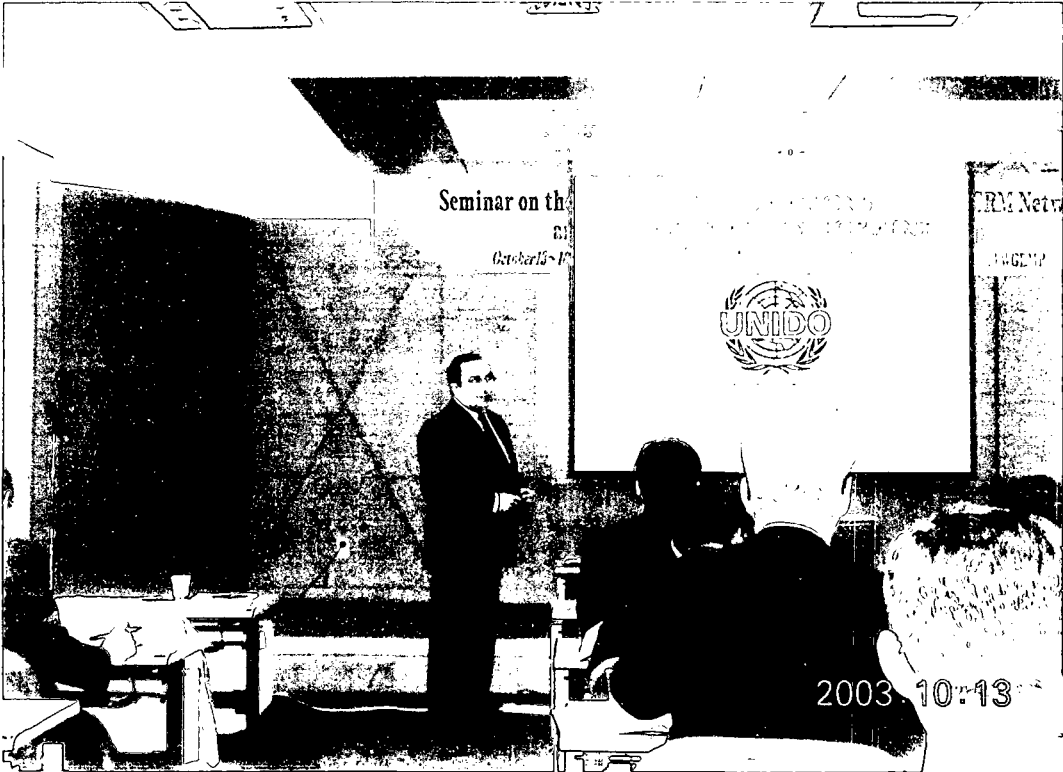
Agenda Item II. Establishment of the Terms of Reference

Agenda Item III. Identification of the CRMs to be developed for the initial cooperation

Annex III. Photographs Taken during the Seminar



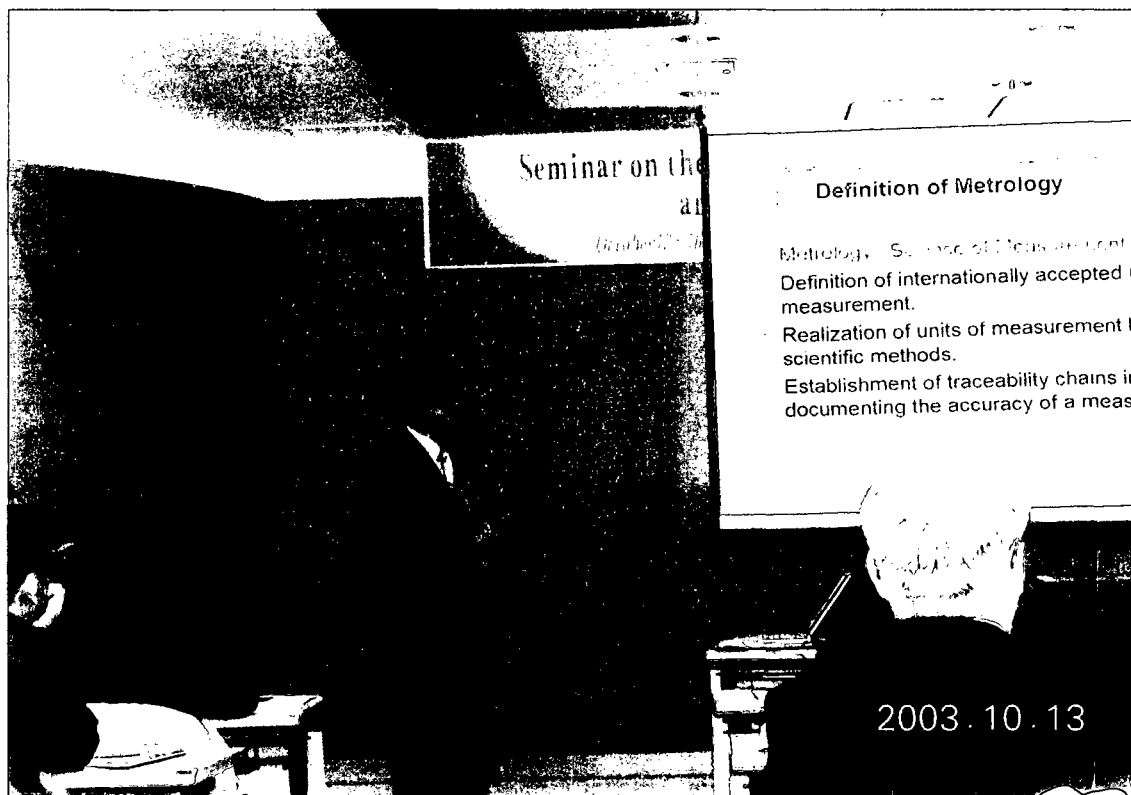
<Opening address by Dr. In Won Lee, Vice President of KRISS>



<Introduction of UNIDO Program by Mr. Vladimir Kozharnovich, UNIDO>



<Group Photograph>



<Introduction of the Project by Dr. Gun Woong Bahng, KRISS>



<Invited Lecture by Dr. Doris Florian, IRMM. EU>



<Welcome Dinner>



INTERNATIONAL CENTRE FOR SCIENCE AND HIGH TECHNOLOGY

AREA Science Park - Padriciano 9 - 34012 Trieste (Italy)
Tel. +39-040-9228111 Fax: +39-040-9220 068



*Seminars on
Assistance in Technology Transfer and Adaptation for SME Clusters
and
Funding Opportunities for Technologically Oriented Projects from
Central European Countries
7 - 9 October 2002 Belgrade (Yugoslavia)*

LIST OF LECTURERS

as of 26 november 2002

- 1 Mr. Roberto Albisetti**
Head of IFC Mission- Belgrade
SEED
Kneginje Zorke 96-98
11000 Belgrade
Yugoslavia

Phone +381 11 3023760
Fax +381 11 3023733
E.mail Ralbisetti@ifc.org
- 2 Mr. Giangiuseppe Bentini**
President of the CNR Research Area Committee
CNR
Via Gobetti 101
40129 Bologna
Italy

Phone +39 051 6399143
Fax +39 051 6399216
E.mail bentini@area.bo.cnr.it
- 3 Dr. Ing Nerio Bentivogli**
Assessore for Industry and Handcraft
Provincia di Bologna
Via Malvasia, 4
40131 Bologna
Italy

Phone +39 051 218289
Fax +39 051 218432
E.mail nerio.bentivogli@nts.provincia.bol
gna.it
- 4 Prof. Massimo Bianchi**
University of Bologna
Via Sacchi, 3
47023 Cesena/Forlì
Italy

Phone +39 0547 610000
Fax +39 0547 610100
E.mail frigoriferi@iol.it

- 5 **Eng. Vincenzo Calogero**
Head of Secretariat for CEI Projects
CEI - EBRD
1, Exchange Square
EC2A 2JN London
- Phone** +39 040 7786777
Fax +39 040 360640
E.mail calogero@cei-es.org
CalogeroV@ebrd.com
- 6 **Mr. Adelmo Caselli**
Head of the Industry & Handcraft Service
Provincia di Bologna
Via Malvasia, 4
40131 Bologna
Italy
- Phone** +39 051 218539
Fax +39 051 218432
E.mail adelmo.caselli@nts.provincia.bologna.it
- 7 **Mr. Gianfranco Cicognani**
Expert for Science and Technology
CEI - Central European Initiative
Via Genova, 9
34121 Trieste
- Phone** +39 040 7786703
Fax +39 040 360640
E.mail g.cico@cei-es.org
- 8 **Mr. Raimondo De Cardona**
Charge d' Affairs
Italian Embassy
Bircaninova 6
11000 Belgrade
Yugoslavia
- Phone** +381 11 3066107
Fax +381 11 3249413
E.mail italbelg@Eunet.yu
- 9 **Ms. Julliete Hage**
Deputy Resident Representative
UNDP
Internacionalnih brigada 69
Belgrade
Yugoslavia
- Phone** 381 11 3444 400,3444041
Fax 381 11 3444 300
E.mail julliete.hage@undp.org
- 10 **Ms. Marina Holodkov**
Fund Raising Expert
ICS - UNIDO
AREA Science Park - Padriciano 99
34012 Trieste
- Phone** +39 040 9228132
Fax +39 040 9220068
E.mail marina.holodkov@ics.trieste.it

- 11 **Ms. Julieta Hubenova**
National Programme Director
CEI BAS Programme Bulgaria
17 Moskovska Str., 3 rd floor
1000 Sofia
Bulgaria
- Phone** +359 2 9876612
Fax +359 2 9876614
E.mail hubenova@basprog.com
- 12 **Ms. Jelena Krivograd**
Ministry of Economy
Trubarjeva 11
2000 Maribor
Slovenia
- Phone** +386 2 2341028
Fax +386 2 2341050
E.mail jelena.krivograd@gov.si
- 13 **Dr. Jelica Minic**
Deputy Minister for Foreign Affairs
Ministry for Foreign Affairs
Kneza Milosa 36
11000 Belgrade
Yugoslavia
- Phone** +381 11 3068729
Fax
E.mail sep@smip.sv.gov.yu
- 14 **Mr. Peter Mogyorosi**
Director
Laser Consult KFT
Post Box 1191
6701 Szeged
Hungary
- Phone** + 36 62 473233//136
Fax + 36 30 9784215
E.mail laserconsult@mail.tiszanet.hu
- 15 **Mr. Angelo Neri**
President
SWAN
Via del Gomito, 1
40127 Bologna
Italy
- Phone** +39 051 4187524
Fax +39 051 6384202
E.mail angeloneri@tin.it
- 16 **Mr. Lajos Nyiri**
Director
ZINNIA GROUP L.P.
Rezvirag u. 5/b
H-1106 Budapest
Hungary
- Phone** + 36 1 2650998
Fax +36 30 2561994
E.mail zinnia@mail.datanet.hu

- 17 **Prof. Nenad Penezic**
Director
Agency for SMEs
Toplicin venac 19
11000 Belgrade
Yugoslavia
- Phone** +381 11 3346107
Fax +381 11 3346601
E.mail npenezic@EUnet.yu
- 18 **Eng. Francesco Pizzio**
Managing Director
ICS - UNIDO
AREA Science Park, Padriciano 99
34012 Trieste
- Phone** +39 040 9228134
Fax +39 040 9220068
E.mail Francesco.Pizzio@ics.trieste.it
- 19 **Ms. Biserka Preininger Fizulic**
President
KRUG
Magma d.d. Bastijanova 52A
10 000 Zagreb
Croatia
- Phone** + 385 1 3656901
Fax + 385 1 3656889
E.mail biserka.fizulic@magma.hr
- 20 **Ms. Dragica Ristic**
The Secretary General
Chamber of Economy of Banja Luka Region
Djure Danicica 1/II
78 000 Banja Luka
Bosnia and Herzegovina
- Phone** +387 51 314950
Fax +387 51 303560
E.mail pkbl@inecco.net
- 21 **Eng. Federica Roffi**
Assistant of general director of ASTER
ASTER
via Gobetti 101,(Bologna Research Area)
40129 Bologna
Italy
- Phone** +39 051 6398099
Fax +39 051 6398131
E.mail paolo.bonaretti@aster.it
- 22 **Mr. Enrico Santarelli**
Full Professor
University of Bologna
Strada Maggiore, 45
40125 Bologna
Italy
- Phone** +39 051 2092631
Fax +39 051 2092664
E.mail santarel@spbo.unibo.it

- 23 **Eng. Giuseppe Spadaro**
Head of the Office "Cooperazione Italiana" in Belgrade
Cooperazione allo Sviluppo
Alekse Bacvanskog, 6
11000 Belgrade
- Phone** +381 11 3672735
Fax
E.mail spadaro@cooperazione-italiana.org.yu
- 24 **Mr. Giovana Trombetti**
Assistant of Head of the Industry & Handcraft Service
Provincia di Bologna
Via Malvasia, 4
40131 Bologna
Italy
- Phone** +39 051 218539
Fax +39 051 218432
E.mail adelmo.caselli@nts.provincia.bologna.it
- 25 **Ms. Marta Turk**
President
Association of Entrepreneurs
Smartinska 32,POBOX 35-47
1000 Ljubljana
Slovenia
- Phone** +386 1 5211171
Fax +386 1 5211172
E.mail marta.turk@guest.arnes.si
- 26 **Ms. Jadranka Vulic**
Expert Assistant for Economic Development
Chamber of Economy
Djure Danicica I/II
78 000 Banja Luka
Bosnia and Herzegovina
- Phone** +387 51 314235, 312763
Fax +387 51 303560
E.mail unidobl@inecco.net
- 27 **Dr. Maria Zarezankova-Potevska**
CEI WG on SMEs
Jurij Gagarin 15
1000 Skopje
Macedonia
- Phone** +389 2 393469
Fax +389 2 384472
E.mail mzarpot@hotmail.com
SME.head@economy.gov.mk



INTERNATIONAL CENTRE FOR SCIENCE AND HIGH TECHNOLOGY

AREA Science Park - Padriciano 9 - 34012 Trieste (Italy)

Tel. +39-040-9228111 Fax:+39-040-9220 068



*Seminars on
Assistance in Technology Transfer and Adaptation for SME Clusters
and
Funding Opportunities for Technologically Oriented Projects from
Central European Countries
7 - 9 October 2002 Belgrade (Yugoslavia)*

LIST OF PARTICIPANTS

as of 26 november 2002

- 1 **Dr. Zagorka Acimovic-Pavlovic**
Pofesor
Tehnosloski fakultet,Univerzitet u Beogradu
Karnegijeve 4
Belgrade
Yugoslavia

Phone 011 3370 419, 3370 540
Fax 011 3370 387
E.mail
- 2 **Dr. Ljubisa Andric**
Senior Scientific Adviser
ITNMS,Instityte for Technology of Nuclear and other raw Materials
Fransa D'Eperea 86
Belgrade
Yugoslavia

Phone 381 11 361 91 722/loc.102
Fax 381 11 36 91 583
E.mail lj.andric@itnms.ac,yu
lj.andric@EUnet.yu
- 3 **Dr. Stanka Antonic-Eric**
Adviser
Center for Researching
Narodnih Heroja 1
Sabac
Yugoslavia

Phone 381 15 324 621, 323 621
Fax 381 15 324 621
E.mail zorkaci@sezampro.yu
- 4 **Ms. Aleksandra Bocarov**
Center for Technology and Ecology
Kralja Milana 6
Zrenjanin
Yugoslavia

Phone +381 23 545722
Fax
E.mail teclab@beotel.yu

- 5 **Eng. Paolo Bonaretti**
General Director of ASTER
ASTER-Agenzia per lo sviluppo Tecnologico dell Emilia-Romagna
Bologna Research Area,
40129 Bologna
Italy
- Phone** +39 051 6398099
Fax +39 051 6398131
E.mail paolo.bonaretti@aster.it
- 6 **Ms. Olivera Cirkovic**
Producent
Metro Marketing Studio
Lomina 2
11 000 Belgrade
Yugoslavia
- Phone** 381 11 3610 885
Fax 381 11 3610 905
E.mail MMSMEGA@eunet
- 7 **Ms. Diana Cizmadija**
Representative of Croatian Parliament, Office for Gender Equality
Croatian Parliament
Trg Sv.Marka 6
Zagreb
Croatia
- Phone** + 385 1 4569313
Fax + 385 1 4569535
E.mail diana.cizmadija@ri.hinet.hr
- 8 **Mr. Vlado Cuckovic**
Director of Agency
Agency for internet service
Mladena Mitrica 5
11 000 Belgrade
Yugoslavia
- Phone** 381 11 801 31 75
Fax
E.mail office@9812.co.yu
- 9 **Mr. Nedeljko Curic**
Assistent for Informatics
Regional Chamber of Commerce,Zrenjanin
J.N. Zarka 3/1
Zrenjanin
Yugoslavia
- Phone** 381 23 622 61
Fax
E.mail rpkomora-zr@beotel.yu
- 10 **Ms. Gordana Danilovic Grkovic**
Agency for SMEs
Toplicin venac 19
11000 Belgrade
Yugoslavia
- Phone** +381 11 3346329
Fax +381 11 3346351
E.mail sme@net.yu

- 11 **Mr. Franko Delneri**
Senior advisor to the minister
Ministry of Economy and Privatisation
Kralja Milana 16
Belgrade
Yugoslavia
- Phone** 011 3619 329
Fax
E.mail delneri@eunet.yu
- 12 **Eng. Maurizio di Calisto**
Head of the Office UTC - MAE-DGCS
UTC - MAE-DGCS
Via Contarini, 12
00194 Roma
Italy
- Phone** +39 06 36916342
Fax
E.mail maurizio.dicalisto@esteri.it
- 13 **Ms. Milana Djikic**
Advisor
Chamber of Commerce and Industry of the Republic of Serbia
Resavska 15
Belgrade
Yugoslavia
- Phone** 381 11 3232 185
Fax 381 11 3230 949,3239 009
E.mail lana@pks.co.yu
- 14 **Ms. Veselinka Djordjevic**
ITNMS-Institute for Technology of Nuclear and other Mineral Raw
Franse D'Eperea 86
Belgrade
Yugoslavia
- Phone** 381 11 3691 722
Fax 381 11 3691 583
E.mail v.djordevic@itnms.ac.yu
- 15 **Mr. Dragan Dragin**
Direktor
Agency for Development of Community Kula
Lenjinova 11
Kula
Yugoslavia
- Phone** 381 11 722 333
Fax
E.mail
- 16 **Mr. Radivoje Filipovic**
Service Manager
Chamber of Commerce and Industry of Republik Yugoslavia
Terazije 23
Belgrade
Yugoslavia
- Phone** 381 11 32 48 400; 32 48 264
Fax 381 11 32 48 754
E.mail radivoje.filipovic@pkj.co.yu

- 17 **Ms. Leposava Filipovic-Petrovic**
Researcher
Center for Researching
Narodnih heroja 1
Sabac, 15 000
Yugoslav
- Phone** 381 15 324 621,323 621
Fax 381 15 324 621
E.mail zorkaci@sezampro.yu
- 18 **Mr. Bardo Gavazzoli Schettini**
DG Enlargement
Kneza Miloša 12,
11 000 Belgrade
FR YUGOSLAVIA
- Phone** +32 2 2993158
Fax +32 2 2994149
E.mail Bardo.Gavazzoli@cec.eu.i
- 19 **Mrs. Dragica Gavrilovska**
SARTID Metalurgy Institute
Smederevo
Yugoslavia
- Phone** +381 26 225811
Fax
E.mail
- 20 **Mr. Jovan Gavrilovski**
National Programme Director
CEI BAS Programme Macedonia
1st floor, One Dame Gruev Street
1000 Skopje
Macedonia
- Phone** +389 2 135078
Fax +389 2 135092
E.mail jovang@hotmail.com
- 21 **Ms. Tanja Geric**
Head of Agency for ICT Promotion and Education
Chamber of Commerce
Terazije 23
1 1 000 Belgade
Yugoslavia
- Phone** +381 11 3340 090/400
Fax +381 11 3248754/903
E.mail tanja.geric@pkj.co.yu
- 22 **Dr. Borislav Grubor**
Senior Researcher
Institute of Nuclear Sciences
P O Box 522, 11 001 Belgrade
Belgrade
Yugoslavia
- Phone** 381 11 458 222.ext.343
Fax 381 11 453 670
E.mail grub@rt270.vin.bg.ac.yu

- 23 **Ms. Slavica Grujin**
Secretary of Regional Chamber
Regional Chamber of Commerce and Industry
Jovana Veselinova- Zarka 3
Zrenjanin
Yugoslavia
- Phone** 381 23 62 979,535 890
Fax 381 23 562 693
E.mail rpkomora-zr@beotel.yu
- 24 **Mr. Srdjan Ilic**
Journalist
Internet Ogledalo
Gradski Park 2, Zemun
Belgrade
Yugoslavia
- Phone**
Fax
E.mail stojke@infosky.net
- 25 **Mr. Simo Ivaneza**
General Manager
YUBC Sistem a.d., Internet Carrier and Solution Provider
Brace Jugovica 16/1
Belgrade
Yugoslavia
- Phone** 381 11 334 36 94
Fax 381 11 334 36 94
E.mail simo@yubc.net; office@yubc.net
- 26 **Ms. Daliborka Ivanovic**
Secretary of the Board for Chemistry
Regional Chamber of Commerce
Zmaj Jovina 1a
Pancevo
Yugoslavia
- Phone** 381 13 343 255
Fax 381 11 354 056
E.mail ivanovis@rpupancevo.co.yu
- 27 **Ms. Jasmina Jezdimirovic**
Consellor
Public relations consalting
Belgrade
Yugoslavia
- Phone** 381 11 322 5593
Fax
E.mail presbiro@infosky.net
- 28 **Ms. Mirjana Josic**
Marketing Manager
Regional Chamber of Commerce
Dimitrija Tucovica 52
Uzice
Yugoslavia
- Phone** 381 31 513 483
Fax 381 31 514 848
E.mail miraj@rpk.uzice.co.yu

- 29 **Ms. Aleksandra Jovanovic**
Executive secretary
APRI-Agency for R&D promotion
Pozarevacka 36
11000 Belgrade
Yugoslavia
- Phone** +381 11 456347
Fax +381 11 3442105
E.mail apri@ptt.yu
- 30 **Mr. Ljubomir Jovanovic**
Scientific Worker
Omladinskih brigada 142/32
Belgrade
Yugoslavia
- Phone** 381 11 162-212
Fax
E.mail ljuba-j@eunet.yu
- 31 **Mr. Zivota Jovanovic**
President
GARANT
Lubise Urosevica 2
Jagodina
Yugoslavia
- Phone** 381 35 220 053, 232 121
Fax 381 35 232 779
E.mail
- 32 **Prof. Jasenka Kapetanic Skrabar**
Agency for SMEs
Toplicin venac 19
11000 Belgrade
Yugoslavia
- Phone** +381 11 3346329
Fax +381 11 3346351
E.mail sme@net.yu
- 33 **Mr. Petar Karlas**
menager
RUDNAP export import
Vuka Karadzica 10
Belgrade
Yugoslavia
- Phone** 011 635 166, 637 173
Fax 011 185 775, 185 470
E.mail rudnapdd@EUnet.yu
- 34 **Mr. Dusan Kicevic**
Director
Institute for Nuclear Sciences "Vinca"
P O Box 522,11 001 Belgrade
Belgrade
Yugoslavia
- Phone** 381 11 439 454
Fax 381 11 439 454
E.mail kica@rt.270.vin.bg.ac.yu

- 35 **Mr. Michael Kilcommons**
Programme Manager
European Agency for Reconstruction
Vasina 2-4
Belgrade
Yugoslavia
- Phone** 381 11 30 23 400
Fax 381 11 30 23 455
E.mail michael.kilcommons@ear.eu.int
- 36 **Ms. Ana Klaric**
Assistant to Programme Director
CEI BAS Programme Croatia
Draskoviceva 34, 1st floor
10000 Zagreb
Croatia
- Phone** +385 14817236/141
Fax +385 14817241
E.mail BleticaA@ceinet.org
- 37 **Ms. Maja Kokunesoski**
Researcher
Institute for Nuclear Sciences "VINCA"
11 001 Beograd p.p 522
Belgrade
Yugoslavia
- Phone** 381 11 439 454
Fax 381 11 439 454
E.mail kica@rt270.vin.bg.ac.yu
- 38 **Mr. Slobodan Korac**
President
Information Center of the Chamber of Economy
Terazije 23
11 000 Belgrade
Yugoslavia
- Phone** +381 11 3340 090/400
Fax +381 11 3248754/903
E.mail
- 39 **Ms. Vesna Kostic**
External Affairs Officer
World Bank
Kralja Aleksandra 86
11000 Belgrade
Yugoslavia
- Phone** +381 11 30233723
Fax +381 11 3023732
E.mail vkostic@worldbank.org
- 40 **Mr. Aleksandar Kovacevic**
Assistant
Ministry of Economy and Privatisation
Kralja Milana 16
Belgrade
Yugoslavia
- Phone** 381 11 361 93 29
Fax 381 11 361 93 29
E.mail sasak@eunet.yu

- 41 **Mr. Milan Lalovic**
Secretary of the Association of SME
Belgrade Chamber of Commerce
Kneza Miloša 12,
11 000 Belgrade
YUGOSLAVIA
- Phone** +381 11 642277
Fax +381 11 642029
E.mail lalovic@kombeg.org.yu
- 42 **Prof. Manuela Malucelli**
University of Bologna
Via Sacchi, 3
47023 Cesena/Forli
Italy
- Phone** +39 0547 610000
Fax +39 0547 610100
E.mail frigoriferi@iol.it
- 43 **Mr. Bernardo Mancini**
CEI- Central European Initiative
Via Genova ,9
34121 Trieste
Italy
- Phone** +39 040 7786 703
Fax +39 040 360640
E.mail mancini@cei-es.org
- 44 **Ms. Buba Marinkovic**
Director
MAXI d.o.o.
29 Novembre 68a
Belgrade
Yugoslavia
- Phone** 381 11 75 33 74
Fax 381 11 75 33 74
E.mail
- 45 **Mr. Drasko Markovic**
Secretary
Chamber of Commerce of City Belgrade
Kneza Milosa 12
Belgrade
Yugoslavia
- Phone** 381 11 642 277
Fax
E.mail
- 46 **Mr. Sasa Markovic**
Assistant
Local Department for Science and Technology
Bulevar Mihajla Pupina 16
Novi Sad
Yugoslavia
- Phone** 381 21 56 044
Fax
E.mail

- 47 **Ms. Snezana Markovic-Lazarevic**
Director
GRMEC- Fabric of chemical products
Marsala Birjuzova 3
Belgrade
Yugoslavia
- Phone** 381 11 711 355,711 220
Fax 381 11 712 978
E.mail smarkovi@grmec.co.yu
- 48 **Mr. Miroslav Matovic**
President of Managerial Board
FAP Corporation a.d Priboj
Francuska 61-65
Belgrade
Yugoslavia
- Phone** 381 11 621 165
Fax 381 11 621 595
E.mail fapbgd@ptt.yu
- 49 **Mr. Ilija Medic**
Director
MAXI
29 Novembra 68a
Belgrade
Yugoslavia
- Phone** 381 11 75 33 74
Fax 381 11 754 089
E.mail imedic@EUnet.yu
- 50 **Mr. Dragan Milenic**
Director
Progres-promet d.o.o,Hladnjaca Milenic
Donja Trnava,Topola-Oplenac
Topola-Oplenac
Yugoslavia
- Phone** 381 34 833 084
Fax 381 34 833 084
E.mail
- 51 **Mr. David Miller**
Team Leader
Ministry of Economy and Privatisation
Nemanjina 22-26
Belgrade
Yugoslavia
- Phone** 381 11 361 0951
Fax 381 11 3361 0407
E.mail d.miller@smeproject.co.yu
- 52 **Mr. Marko Mitic**
Manager
TEHNICOM NET
Bulevar Vojvode Misica 37b
Belgrade
Yugoslavia
- Phone** 381 11 30 60 720
Fax 381 11 30 60 722
E.mail marko.mitic@tehnicom.net

- 53 **Ms. Anka Mitic-Gogic**
Head of Branicevo Region
Branicevo Region
Drinska 2
Pozarevac
Yugoslavia
- Phone** +381 12 223999
Fax +381 12 222316
E.mail mitam@ptt.yu
- 54 **Ms. Tatjana Nastovski**
Research Associate
Institute for Medicinal Plant Research "Dr. Josif Pancic"
Tadeusa Koscuska 1
Belgrade
Yugoslavia
- Phone** 381 11 3031 655
Fax 381 11 3031 649
E.mail iplb@sezampro.yu
- 55 **Ms. Tatjana Nikic**
Executive secretary
APRI-Agency for R&D promotion
Pozarevacka 36
11000 Belgrade
Yugoslavia
- Phone** +381 11 456347
Fax +381 11 3442105
E.mail apri@ptt.yu
- 56 **Ms. Milena Nikitovic**
Program Assistant
International Finance Corporation, Southern Europe and Central Asia
Kneginje Zorke 96
Belgrade
Yugoslavia
- Phone** 381 11 3023 760
Fax 381 11 3023 733
E.mail mnikitovic@ifc.org
- 57 **Mr. Dejan Nikolic**
APRI - Agency for R&D Promotion
Pozarevacka 36
11000 Belgrade
Yugoslavia
- Phone** +381 11 456347
Fax +381 11 3442105
E.mail apri@ptt.yu
- 58 **Mr. Aleksandar Nikolic**
Director
"Prva Lasta"
Resavska 81a
Belgrade
Yugoslavia
- Phone** 381 11 361 48 78
Fax
E.mail

- 59 **Mr. Rory O'Sullivan**
WB Country Manager
World Bank
Kralja Aleksandra 86
11000 Belgrade
Yugoslavia
- Phone** +381 11 3023700
Fax +381 11 3023732
E.mail r.o'sullivan@worldbank.org
- 60 **Mr. Mirislav Obrovacki**
Tehnickal director
Zitopromet-bratstvo a.d, Durum testenine
Draginje Niksic b.b
Sremska Mitrovica
Yugoslavia
- Phone** 381 22 224 940,225 510
Fax ++381 22 212 158
E.mail Zitobra@InfoSky.net
- 61 **Prof. dr. Simeon Oka**
Scientific Advisor
Institute for nuclear sciences VINCA, Laboratory for thermal
POB 522
11001 Belgrade
Yugoslavia
- Phone** +381 11 455663
Fax +381 11 453670
E.mail okasnik@rt270.vin.bg.ac.yu,okasn
@ptt.yu
- 62 **Mr. Pavle Pasajlic**
Vice-President
Chamber of Commerce
Terazije 23
11000 Belgade
Yugoslavia
- Phone** +381 11 3340090/400
Fax +381 11 3248754/903
E.mail tanja.geric@pkj.co.yu
- 63 **Dr. Ljubica Pavlovic**
Sciences Advisor
Institute for Technology of Nuclear and other raw materials
Fransa D'Eperea 86
Belgrade
Yugoslavia
- Phone** 381 11 3691 722
Fax 381 11 3691 583
E.mail lj.pavlovic@itnms.ac.yu
- 64 **Mr. Pamela Pencinger**
Assistant
KRUG
Magma d.d. Bastijanova 52A
10 000 Zagreb
Croatia
- Phone** + 385 1 3656901
Fax + 385 1 3656889
E.mail pamelapencinger@magma.hr

- 65 **Mr. Krunoslav Placko**
National Programme Director
CEI BAS Programme Croatia
Draskoviceva 34, 1st floor
10000 Zagreb
Croatia
- Phone** +385 14817236/141
Fax +385 14817241
E.mail PlackoK@ceinet.org
- 66 **Ms. Biserka Preininger Fizulic**
President
KRUG
Magma d.d. Bastijanova 52A
10 000 Zagreb
Croatia
- Phone** + 385 1 3656901
Fax + 385 1 3656889
E.mail biserka.fizulic@magma.hr
- 67 **Ms. Valentina Radenovic**
Advisor
Federal Ministry of Commerce and Internal Trade
Bulevar Mihajla Pupina 2
Belgrade
Yugoslavia
- Phone** 381 11 142 362
Fax 381 11 142 088
E.mail vanjar@smpu.t.sr.gov.yu
- 68 **Mr. Rade Radulovic**
Director
RITAM d. o.o
Brace Jovanovica 183\8
Pancevo
Yugoslavia
- Phone** 381 13 313 488, 511 909
Fax 381 13 519 882
E.mail rrade@ptt.yu
- 69 **Mr. Nebojsa Rajkovic**
counsellor
Ministry of Labour
Nemanjina 22-24
11000 Belgrade
Yugoslavia
- Phone** +381 11 3346329
Fax +381 11 3346351
E.mail sme@net.yu
- 70 **Ms. Kosa Raskovic**
Senior Adviser
Federal Ministry of Economy and Internal Trade
Bulevar Mihajla Pupina 2
Belgrade
Yugoslavia
- Phone** 381 11 142 961
Fax 381 11 142 088
E.mail kosar@smpu.t.sv.gov.yu

- 71 **Ms. Vera Rebic**
Chief of the Info Centar of Chamber of
Chamber of Commerce of Vojvodina
Zmaj Jovina 1a
Novi Sad
Yugoslavia
- Phone** 381 21 57 256
Fax 381 21 422 194
E.mail pkv@EUnet.yu
- 72 **Mr. Benito Righetti**
Attache' for science and technology
Italian Embassy - Budapest
Stefania ut,95
1143 Budapest
Hungary
- Phone** +36 1 3841760
Fax +36 1 3431760
E.mail Righetti@itemb.hu
- 73 **Mr. Milorad Rosic**
General Manager
VITAM trade
Ljeska 84
Belgrade
Yugoslavia
- Phone** 381 11 542 800
Fax
E.mail vitam@ptt.yu
- 74 **Mr. Henry Russel**
Director
EBRD
Genex Apartmani, B22
11070 Belgrade
Yugoslavia
- Phone** +381 11 3113201
Fax +381 11 3114571
E.mail RussellH@beg.ebrd.com
- 75 **Mr. Branislav Savic**
Programme Officer
European Agency for Reconstruction
Vasina 2-4
Belgrade
Yugoslavia
- Phone** 381 11 30 23 426
Fax 381 11 30 23 454
E.mail branislav.savic@ear.eu.int
- 76 **M.Sc. Dusica Semecenko**
Adviser
Mihajlo Pupin Institute - S&T Policy Research Centre
Volgina 15
11000 Belgrade
Yugoslavia
- Phone** +381 11 774452
Fax +381 11 774452
E.mail dusa@labtel.imp.bg.ac.yu

- 77 **Mr. Vlado Sibalic**
Journalist
PC@NEN, Frst Independet Montenegro Electrical Newspaper
Belgrade
Yugoslavia
- Phone**
Fax
E.mail pcnen@cg.yu
- 78 **Ms. Zora Simovic**
Assistent of Federal Minister
Federal Ministry of Economy and Internal Trade
Bulevar Mihajila Pupina 2
Belgrade
Yugoslav
- Phone** 381 11 311 2861
Fax 381 11 142 088
E.mail
- 79 **Ms. Zorica Stablovic Bulajic**
Agency for SMEs
Toplicin venac 19
11000 Belgrade
Yugoslavia
- Phone** +381 11 3346329
Fax +381 11 3346351
E.mail sme@net.yu
- 80 **Ms. Olivera Stankovic**
Director
Chamber of Commerce
Terazije 23
1 1 000 Belgade
Yugoslavia
- Phone** +381 11 3340090/400
Fax +381 11 3248754/903
E.mail olivera.stankovic@pkj.co.yu
- 81 **Dr. Sasa Stojanovic**
Financial Director
BENEPHARM
Juznomoravskih brigada 100
Leskovac, 16 000
Yugoslavia
- Phone** 381 16 213 113; 213 114,
Fax
E.mail benepharm@ptt.yu
- 82 **Mr. Srdjan Tadic**
Researcher
Institute for Niclear Science "Vinca"
Mike Petrovica Alasa 1
Belgrade
Yugoslavia
- Phone** 381 11 4440 871
Fax
E.mail

- 83 **Mr. Stane Turk**
Director
BIRO M d.o.o.
Smartinska 130
Ljubljana
Slovenia
- Phone** 386 41 618 091
Fax 386 54 436 80
E.mail stane.turk@biro-m.sl
- 84 **Mr. Sinisa Varga**
Agency for Development of Community Kula
Lenjinova 11
Kula
Yugoslavia
- Phone** 381 25 722 333
Fax
E.mail razkula@eunet.yu
- 85 **Mr. Goran Varicak**
Driver
KRUG
Magma d.d. Bastijanova 52A
10 000 Zagreb
Croatia
- Phone** + 385 1 3656 901
Fax + 385 1 3656 889
E.mail diana.cizmadija@ri.hinet.hr
- 86 **Ms. Vera Veljanovski**
Advisor
Chamber of Commerce and Industry of Republic Serbia
Resavska 15
Belgrade
Yugoslavia
- Phone** 381 11 3235 011
Fax 381 11 3230 949; 3239 009
E.mail verav@pks.co.yu
- 87 **Ms. Sanja Vranes**
IT Expert
ICS - UNIDO
AREA Science Park - Padriciano 99
34012 Trieste
- Phone** +39 040 9228132
Fax +39 040 9220068
E.mail sanja.vranes@ics.trieste.it
- 88 **Ms. Milena Vujaklija**
Assistent
Regional Chamber of Commerce
Zmaj Jovina 1a
Pancevo
Yugoslavia
- Phone** 381 13 343 255
Fax 381 13 354 056
E.mail