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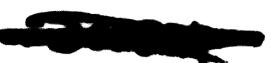
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United Nations Industrial Development Organization

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Industrial Development Board

Third Session Vienna, 24 April - 15 May 1969

SUMMARY ESCORD OF THE SIXTY-NIMER MEETING

. Held at the News Hofburg, Vienna, on Thesday, 29 April 1969, at 3.35 p.m.

Chairmen:

Mr. PETROV (Bulgaria)

Rapporteur:

Mr. BILLMER (Sweder.)

CONTENTS

Agenda 11.em Paragraphs

1

Coneral debate (continued)

1 - 58

We regret that some of the pages in the microfiche copy of this report may not be up to the proper legibility standards, even though the best possible copy was used for propering the master fichs.

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- 1. The his empenazorate has not religion that re-orders the line has empenazorate has not record that the line that re-orders the line is not remained a halanced never topological of remained a hope between the remaining a line to the line is the line in the result of the line is the line in the line which was FAC's make certain of the Second Development Decade.
- 2. FAO's indicative Horld Plan deal with the problems of industries processing land and sea products and with other related matters: remillisers, postic dea, agricultural and forestry tools and equipment, cattle foods, etc. FAO was developing programmes and projects calculated to tead to rapid industrialization of agriculture and thus to stimulate the development of a number of other manufacturing industries which directly concerned UNIDO. PAO was also engaged in other activities primarily intended to assist in developing an investment strategy. Those retivities were undertaken under the FAO programmes of co-operation with industry, with the World Bank and with regional development banks.
- The purpose of the MAO/Industry Co-operative Programme was to promote a con.'muous dialogue between the Governments of countries in the process of industrialization and investors in industrialized countries. FAC also exercised an information
 function and organized meetings on the possibility of carrying out projects connected with the agro-chemical industry, the preservation, processing and marketing
 of foodstuff; and with forest industries. FAC sought to entist the co-operation
 of bilateral aid agencies and had also introduced procedures to facilitate the
 recruitment, usually on a short-term basis, or industrial experts for its projects.
 There was room for joint action by UNIDO's industrial promotion services and the
 FAO/Industry Co-operative Programme because both had the objective of speeding up
 the industrialization of developing countries. FAO was therefore glad that UNIDO
 had taken part in the last meeting of the Programme held at some.
- The purpose of the FAO investment Centre, which incorporated the FAO/IEED Co-operative Programme, was to orient FAO activities deverds investment and secure the co-operation of appropriate financial institutions. The Programme relieved

Agence and a second from TAO/NoD/NOD review was held in the define the steps to be taken in order a large extented amoretic. In the state has taken and a second from the large extented amoretic. In the state of the state industrial investment possibilities, the Engrance has taken and a 1968 in the evaluation of a number of projects referred as a the countries amongs.

- 5. The Board would recognize that the FAC Programmes had been established for the sole purpose of increasing investment possibilities in agriculture and related industry and were based on FAC's experience in pro-investment activities.
- one of TAO's primary objectives war, on the enchand, to enable industries using agricultural raw materials to continue to play an essential part in providing food for millions of people and, on the other, to raise the standard of living in the developing countries. Some 20 per cent of the population in developing countries lived in a rural environment and roughly 50 per cent of that rural population was under 20 years of age. In order to take that situation into account, the FAO Council had, in 1968, approved a number of measures to modify the structure of the Organization; activities were in future to be concentrated more mai more on field operations, and technical personnel, of which an overwhelming proportion had previously been engaged in administrative work, had been relieved of such responsibilities so as to be able to concentrate on technical matters.
- The technical services continued to be responsible for the execution of field projects but the responsibility for general planning, including evaluation of the economic feasibility of projects and follow-up, had been transferred to FAG's Economic and Social Department. A major innovation in the leadquarters structure was that the Development Department was entrusted with the task of ensuring liaisen between technical activities and general planning.
- 8. It was obvious that FaC's Regional and Country Representatives had in future a key role to play in shaping the Organization's policy in their respective regions and countries. They ensured liaison otween project managers and their staffs and the governments concerned and thus contributed to the effectiveness of operations.

gen the embeddence of experience for the repedience of the repedie

- 9. MAC also gave priority to 11 mic designed to ready the shortage of protein in many regions of the world and to no like human resources, especially youth, for active participation in rural development; it also leak with such matters as the deterioration in the terms of trade for agricultural products and price fluctuations in traditional export commodities, which haspered development and investment planning; and with the serious problems raised by competition from synthetics and the increasing cost of importing processed food products and other inputs. All those problems would not be polved by PNO alone, but through bilateral programmes, and with the assistance of other limited Nations bodies, non-governmental organizations or financing agencies, and, most important of all, by the governments of the developing countries themselves.
- 10. PAO fully recognized the need to untertake joint action and to strengthen its co-operation with the ILO, UNCTAL, ECA, UNIDO and other bodies in order to achieve the objectives of social and economic development. With respect to relations between UNIDO and FaO, the Working Group had studied the matter in considerable detail and its ciscussions had clearly brought out the urgent need to harmonize the activities of the two Organizations in the industrial field. In that regard, the interests of the developing countries should outweigh any other consideration. He wished to assure the Fourd that FAO was most caper to conclude an agreement with UNIDO at the earliest possible date:

- in <u>limited</u> (First) and has inducted and to accurate the countries and that, to fulfil the alteritections, a minor of the properties to pure experiently all countries and particularly the German Democratic Rejublic, and of the poor highly industrialized countries in the world.
- 12. Poland had given evidence of its willingness to devia mate to UNIDO's activities by making voluntary contributions both in 1968 and 1960. It has also made every effort to establish close co-operation between UNIDO and Polish public inctitutions, industrial branches, research institutes and consulting firms as well as individual high-level specialists. A Polish national committee for UNIDO had lifewise been set up, comprising representatives from various branches of public administration and from institutions dealing with practical aspects of industrialization. In the years following the Second World War, Poland had, for its part, pursued a relicy of rapid industrialization in the face of great difficulties; its efforts had rapidly borne fruit and been reflected in steady economic growth. That success was to be attributed to the socialist reforms which, by changing the distribution of the national income, rendered it possible to accumulate the necessary funds for financing industrialization. Large outlays had been earmarked for research and for training specialists and technical staff for the various branches of industry.
- where and it was for each country to adopt a strategy appropriate to it. That was why, in the Working Group, the Polish delegation had emphasized the need for establishing a balance between the different areas of UNIDO's activities. As the Brazilian delegation had pointed out, UNIDO should have its own philosophy of industrial development and should devise industrialization policies adapted to the needs of individual countries, always taking into account the social aspects of development. To fulfil that task it would need to make use of all available specialists, to train new ones and to choose its experts from countries having different economic and social systems. In that connexion, the Polish delegation could not share the view expressed by the Executive Director in document TD/B/WGPC/L.8 that UNIDO should not at the present stage attempt to evolve a general industrialization strategy.

- resources, which were secretarially and a master a master and a process investment, is broken that the process of these countries.
- strategy, it was of prime importance to take the account the role of the public sector in the economy. The Polish delegate a roted with a selection that the Executive Director was in favour of extending UNIDO's activities to assist the public sector in developing countries. Co-operatives could also play an important role in the utilization of local resources and it would be of great value for the future work of UNIDO if the heard were to pay due attention to that question.
- 16. With regard to UNIDO's open tional activities, he considered that UNIDO's share in UNIDO industrial projects should be increased, as advocated by the Board at its second session. He saw no reason for limiting UNIDO's role to that of an executing agency for UNIDO in relation to field activities. The autonomous status of UNIDO and its central role in the activities of the United Nations system in the field of industrial development must be safeguarded, and, in view of the close interrelation between operational activities and the research and training programme, UNIDO should discharge its responsibilities in that regard in accordance with the terms of General Assembly resolution 2100 (AXI).
- 17. The Polish Government was ready to give UNIDO the benefit of its experience, know-how and technical and human resources which, it felt, had not been sufficiently utilized, particularly in regard to the programming of industrial development at the country level. Co-operation could also be arrange between the Polish industrial research institutes and their equivalents in developing countries, particularly in the fields in which Poland had made particular programs, such as mechanical and electrical engineering, shipbuilding, non-ferrous metals, building materials, the textile industry, fortilizers and feed processing.

- 19. Er. ROISCINIC (United States of America) recalled that UNIDO had been created in response to the developing countries great needs and fully justified aspirations. He stated that there could be no decisive encousie and social progress throughout the world unless the underprivileged countries of Asia, Africa, the Middle Eur+ and Latin America could reap the benefits of sedern settines and technology.
- 20. UNIDO had one of the most complet tacks in the Unit of latters family.

 Industrialization was not a single problem: its monomic, social, fechnical,
 institutional, financial, fiscal and other expects were numerous and wide-ranging.

 Moreover, it had to work in about a single of constries at very different stages of
 development. The unique complexity of that their made the choice of its priorities
 and the orientation of its programme uniquely infficult.

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21. As the Executive Director Lad pointed out, minutes United Nations bedies were working on some 1,400 projects directly or indirectly related to industrialization.

UNIDO could only play the certral part allotted to it by the General Assembly if it adopted a positive and constructive stitude and endeavoured to co-ordinate its activities and programmes with those of other organizations which had already demonstrated their competence and effectiveness in premoting certain aspects of industrialization. Jurisdictional conflicts were bound to delay the planning and implementation of programmes and projects essential to industrial programs in the developing countries. Positive and constructive co-ordination called for the establishment of a common United Nations strategy allowing for concerted action, the maximum use of available expertise and the optimum use of financial resources. Heated talk about the fautonomy of the factorate agencies had wearied everyone. No agency within the United Nations system could enjoy complete autonomy, just as there was approon left in the modern world for the notion of unlimited a verticaty.

- of Wille, we as recreating to the court of the use, and the contract of the major precions, which means if we make the common of the major precions, which means if we made the court of the court of the major precions, which means if we consider the court of the cou
- 23. The first moded was for ground ancestration to derivative strongers and the proposed programme, bets the bonds one the formation of small and the ground the succession of the use of UNIDO's resources. Despite the special depends which the programme remained to varied and to this, and an effort must be made to decide an which of the many possible fields to stustmind activities UNIDO should concentrate. The report of the Scrking Group, while constructive, was not very helpful in that regard. The United States delegation felt that UNIDO might usefully concentrate on (1) the appraisal of everall industrial policies and programmes and of the effectiveness of incentives and measures designed to carry them out; (2) the identification and development of specific industrial projects;

 (3) assistance with problems of existing industries; (4) the adaptation of technology to the special circumstances of the developing countries. (5) the dovernment of small-scale industry scaled to a sepective markets in developing countries;

 (6) service as a clearing-house for information on all aspects of industrial development of interest to the developing countries. Recause UNIDO's resources were limited,
- (6) service as a clearing-house for information on all aspects of industrial development of interest to the developing countries. Fecause UNIDO's resources were limited, it should stimulate rather than do itself: in short, it should not as a catalyst wherever possible.
- 24. Secondly, UNIDO'S field representation should be examine. Emphasis had rightly been laid on the importance of placing a strong staff of industrial field advisers. The United States Government supported the arrangements entered into itween UNIDO and UNDP in that respect, and was glad to note that the first group of ten advisers would soon be posted and integrated into the offices of the UNDi desider: Representatives. Such integration would provide the basis for a close working relationship between UNIDO, UNDP and the country representatives and to governments in the formulation of their national development plane the field devisers would be able to contribute to the integration of UNIDO's operational accidities with other

inited listime programmes and to combine a respect to proper to the property of the design of the formation of projects. It as the property of connexions to the regional or a minor property of the contrast of the hondquarters is the contrast to the hondquarters is the contrast to the hondquarters as the contrast to the contrast to the hondquarters as the contrast to the hondquarters as the contrast to the contr

25. The question of the DO's firement resources was rub to emand a smooth. was, however, important to distinguish between under wood CHIN'S SECRET activities and those assigned atrictly an investment. UNIDO's funds came from a wide range of sources: regular budget, voluntary contributions, Special industrial Corvices, UNDS, United Nations Regular Programme of Rechard Assistance, forme in trust, specific contributions, etc. The station was inevitable but he' major drawbacks. In the case of the United States, the supermitten of Executive and legistature made it very difficult to obtain the specific Congressional as hospations and appropriations which would permit contributions carculated those various channels. The United States Congress did not like a large runter of capitate to one and the some organization. Furthers re, contribute as for specific purposes could create administrative difficulties for Will and complete the everall planuing of programmes and projects. That was particularly true about motivitary contributions word in non-convertible currency and had to be utilized locally. Such contributions might in the long run become a sort of fileteral programs speasor a by the United Nations and thereby restrict the freedom of choice of realizations and developing countries. The United States delegation horse that have arrangements could be simplified.

27. Third States delegation trusted that additional funds acid be made available ; rimarily and on an increasing scale by UNDP. Its rescurses were growing steadily) they were at present about 200 million delign semably and should be 250 million delign an 1970 and 350 million in 197). Allow would be bound to benefit from the increase, provided that developing contract with the assistance of UNIDO subsitted to UNDP a growing volume of sound rimstral programmes and projects.

- one route in the control of the property of the time, where we control and the power of the control of the property of the pro
- 28. The role of private investment in the insuscript growth of developing countries continued to mark that of official funds not withs anding the figures quoted out of context by another delegate non-transfer of profits, and contributed to a country's development. Turthermore, the private investor was naturally concerned to train staff and administrators, and endoavoured to stimulate local related industries. In any case, a substantial part of the profits remained in the country and was reinvested. Lastly, the "burden" was illusory, since no country was ever obliged to accept private investment. It was relevant that, when the United States Government had had to restrict private investment abroad for balance of payments reasons, it had given privileged except to developing countries.
- 29. Another very controversial issue concerned the relative merits of market according and planned economies. The stritude if the United States Government on that point was not determined additionally mark private initiative, it recognized the importance of the public sector, particle ray in countries in the first stages of development. Experience showed that centrally directed accremies were by no means the only or even the best path to industrial progress. In the United States, for instance, the industrial scater had been three times as large in 1960 as in 1930, and had grown by a further 50 per cent since 1960. That considerable expansion had taken place within an everall climate of freedom freedom for innovation, to meet new requirements and to adjust to new needs and apportunities. Mareover, secusations of mon-polistic tendencies levelled at the United States commany were unfounded, as the existing artistical regulations and all the measures to ensure full employment bore without.

During the lyster the United and the Control of the Second Control of the Control

- Mr. SEDIORO (indonesia) energy that Willow, parameter new constantly extending and evolving, whing partly continued nor elimination with the new Chited Mations bedues and partly to the ever-increasing number of requests for assistance received from member States. Since indontrialization was a continuous process, constantly fed by the progress of actioned and becamelegy, MLODO was also called upon to make a continuous offer. Novertheless, in Ob.DO wished to give effective help to the countries of the Third World with their numerous and complex needs, it would have to concentrate all its efforts on the strategic aspects of industrial development.
- 32. The Indonesian Government, a raits part, having first successfully taken steps to stalifie the economy and particularly to the ottle inflation and attract foreign capital, had launched a five-year development plan hinged on agriculture and shaping industrial activities to its needs. The plan would both provide agriculture with the majorials it needed (fortilizors, posticides, agricultural machinery) and process its products. It gave priority to the rearganization of existing enterprises and to the completion of industrial projects already underway. In its second phase it would implement now industrial projects whose pre-investment potential and viability were currently being studied.
- 33. The actual investment programme a vered six branches of industry; the funds required would essentially be provided from private sources, both internal and foreign. The Indonesia Government had taken various steps to attract foreign capital and to stimulate investment, and that policy had already shown appreciable results.
- 34. UNIDO's assistance . Is clearly vital for the successful conclusion of the programme. In 1968 various UNDA technical assistance projects and Special Industrial Services projects had been successfully undertaken in Indenesia.

 UNIDO's activities for 1968 had proved particularly well suited to the country's

In contain a retegic meet we where the creek a which a benefice it a petern projects devel paces or a shole. The retemption determines a petermine of a 1968, 100 and 1970 and recommended the scare and petermine to repete the resert. While considering the Working from a very useful test for the record, are a registion nevertheless believed that its methods of working about he improved. The documents should be both censise and comprehensive, should consist of duly-checked date and figures, and should indicate the criteria adopted in determining the order of priorities. It would be useful, too, if a dialogue were established between members of the Working Group and the secretariat so that they could examine together the essential aspects of the programme and thus form a true idea of it. The current organization of work - two weeks for meetings of the berking Group and three for the Reard - was quite satisfactory and did not need change at the Board's fourth session.

- 35. In regard to the programme for 1971 and particularly the preparation made for the Second Development Decade, the Indenesian delegation pointed but that INIDO could not fulfil its central role in the co-ordination of industrial activities unless its financial resources and technical staff were increased; its efforts should be cone attracted primarily on certain factors determining industrialization such as technological know-now and management methods. Figh-level consultations between UNIDO and the governments of the countries concerned would be of great value for that purpose. The contacts Indonesia had had with such institutions as the International honetary Fund and the World Bank convinced it of the worth of an objective and impartial evaluation of the results obtained by the international organizations.
- 36. As for UNIDO's role in the Second Development Decade, it should be able to fix the growth rate of the industrial sector in the developing countries, to evaluate the amount of the required capital, and to define industrial priorities. It would furthermore be able to suggest to the developing countries, with such different natural resources, markets and technological levels, the criteria they should adopt in order to attain certain top-priority objectives. Studies were of course necessary to determine those objectives and priorities.

- 37. In a relientiant to activities of country. The color of a topological entropy of the property of the foreign of a topological entropy of the foreign of the color of the
- 38. Mr. VAVASSEUR (France) said that the secretarized had made a very rest effort in the presentation of the programme. We nevertheless considered that it would be desirable in future to reduce the values of decementation, in order to case the burden on the secretarizet.
- 39. His delegation had questions regarding the distinction constantly made between "field activities" and "supporting activities; the latter term covered a very wide variety of activities, which could not even be said to be financed from a single source, since only some came within the purview of UNDP.
- 40. In addition, the statistical tables were often difficult to compare one with another, perhaps because they had been drawn up in different sections of the secretariat; it would be useful to take up the suggestions in the report of the Working Group in their words, to omit some of the details and figures from the documentation and perhaps to entrust to a single Secretariat department the task of preparing a document giving statistical references.
- 41. The first session of the Working Group had previded an appearantly for a careful examination of the programmes in a calm atmosphere, end he thought that, in order to improve the functioning of the Group even further, each member State should limit its representation at the next session to one or two experts who were highly specialized in the problems of technical assistance for industrial development; these experts would engage in an immediate and continuous dialogue with the heads of sections of the secretariat and propose methods for improving the activities of UNIDO and filling in those activities.
- 42. The Special industrial Services programme appeared to meet specific needs felt by developing countries, without duplicating other forms of assistance, and his delegation was pleased to note that a way was being actively accepted of placing part of the resources of UNDF, which was the essential source of financing for multi-lateral technical assistance, at the disposal of SIS

- While of the entermore and the street of the
- 44. With regard to UNIDO's long-term aims, the tender of a numerated by the Executive Director in the Working Group were not completely in time with his delegation's own ideas, but they provided a basis for the region. Soint consideration. UNIDO should, in particular, go beyond the role of an igency for executing technical assistance programmes and should seek ways of serving as an a termediary between the requests of the developing countries on the one hand and the resources and technology available on the other, without any exclusions.
- 45. The promotional role of UNIDO was undoubtedly essential but it represented only one of the functions which UNIDO should perform during the coming years within the framework of the Second Development Decade, and the Organization should be able to avail itself of the opportunity presented to it for drawing up guidelines for industrialization, which was an essential aspect of development.
- Mrs. SAILER (Austria) said that in two years UNIDO had established itself as a body in its own right and integrated itself into the framework of the different United Nations organizations for development assistance. Intelligibly, owing to its youth, it had been inclined to expand in various directions in order to gather the experience necessary to enable it to decide on priorities. However, the time had apparently come to try to form ideas about priorities for its supporting activities. Identification of areas of priority, moreover, must be rounded on data of past activities, which indicated the areas of most frequent demand for assistance.
- 47. The Organization should be given time to acquire the experience and knowledge necessary to make its assistance as effective as possible; and that acquisition should be logical and systematic. Every project executed was thus an apportunity not only to render service but also to increase UNIDC's stock of practical knowledge to be used for better and more effective assistance.

- the problem was not escentially administrative out robusts as a rate, a rag Wilbert different functions and estavished and so not live out of the action of the actions of estavished and so not live out of the action of the common of the representative characteristics or charmely for robusts in, a restaurable function will be recommended to a reduce of the Wilbert and the competence more precisely. In these effects particular attention should be devoted to SIS-type services, with the min of finding a continuous source of financing.
- 49. As had already been said, the emphasis in UNIDO's offerts cught to be set on operational activities. Since the field advisors had a decisive role to play in that effort, the procedures for placing them in the field should be special, because the local level was where UNIDO could give the greatest assistance.
- 50. UNIDO clearly could not provide answers to all questions on industrialization; its part must be somewhat catalytic and it should attempt to fit itself as efficiently as possible into the industrialization policies and programmes of the developing countries. In the process of industrialization the social element functioned both as cause and effect. In that context, she referred to the excellent statement made, before the Working Group by the Director of the Social Development Pivision of the United Nations, who had pointed out the need to include consideration of social aspects of the industrialisation process in the earlier stages of industrial development planning.
- 51. The Austrian delegation shared the opinion that the Working Group had accomplished very valuable work and should be retained in some form or other. It would be interesting to consider the proposals made for the Working Group's organization and timing. A considerable interval should be left between the sessions of the Working Group and those of the Board so that the Board might consider in depth the results of the Working Group's deliberations.
- 52. The Austrian delegation fully appreciated UNIDO's offerts for the Second Development Decade. UNIDO certainly had a part to play in the process of development; but an attempt to claborate a uniform strategy of industrial development did not seem a very practical approach to the problem. Whereas the objectives of industrialization were clearly defined, the methods and techniques of reaching them were

not, but varied with the underlying speich and each mic systems. SNIDO should not give up its proper place in the Decade, and should never lose sight of the basic role defined for it by the General Assembly of the United Nations.

- 53. Mr. DIALLO (Cuines) considered the report of the Working Group a workmanlike and valuable document reflecting a view of UNIDO's role that generally corresponded to that of the Chinean delegation.
- 54. Under-development was one of the most burning problems of the age. It was less a result of lack of facilities in the less advanced countries than of their exploitation by certain developed countries. That essential aspect should be berne in mind when discussing the industrialization of the developing countries. If UNIDO wished to assume its legitimate central and dynamic role in the industrial promotion of such countries, it must defend their interests and fight beside other United Nations bodies for the complete abolition of economic domination.
- 55. Economic development and, above all, industrialization were the real base of national independence. The Guincan Government had accordingly mobilized all national forces from the outset in an attack on all aspects of under-development. It had resolutely chosen a planned development in which all energies and all resources were directed towards satisfying the essential needs of the population and constituting receives for continuous economic progress.
- 56. However, to ensure the development of the country the Guinean Government had also had to influence thinking, and that was the level at which UNIDO should intervene. It should help to make the less advanced countries aware that their economic development depended first and foremest upon themselves.
- 57. While fully asserting that responsibility of the developing countries, the Guinean delegation did not wish to reject bilateral or multilateral economic co-operation. On the contrary, co-operation was a necessity for all States, whatever their stage of development; but it could valuably supplement the national efforts of developing countries only in so far as it was based on the principles of reciprocity, equality and mutual respect.
- 58. The Guinean delegation did not consider it expedient to set ω_p an advisory organ as an intermediary between the Board and the Executive Director. The Board itself should be his mainstay and only adviser.

The meeting rove at 6.30 p.m.



