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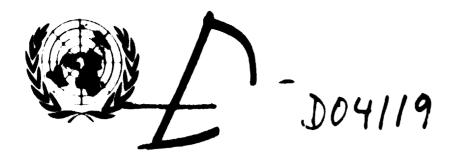
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United Nations Industrial Development Organization



Industrial Development Board

Third Session Vienna, **24** April - 15 May 1969

April 1 (1964 - 1983)

UP DATING OF PROGRAMME OF WORK OF UNIDO FOR 1969

¹ The present decimes - plates the Programme of Work of UNIDO for 1969 pubmitted to the second session of the Industrial Development Board and too mented - , 11 B Dr Add.1, ID/B/26/Add.0/Rev.1, ID/B/200Add.3 and 19 B Dr Add.1.

We regret that some of the pages in the microfiche copy of this report may not be up to the proper legibility standards, even though the best possible copy was used for preparing the master fiche.

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01607. 0 20204: 12/8/50/Add.1 15 April 1969 Original: - NGLISH

United Nations Industrial Development Organization

Industrial Development Board

Morlin, Group na 75eant, 8 - 22 April 1909 Agonas stor 5(c)

UPDATING OF PROGRAMME OF WORK OF UNIDE FOR 1969

After Paragraph 49 add the following:

49a On 9 April final positive answer was received from the African Development Bank to co-sponsor this joint UNIDO/DCA project. The Kingdom of Morocco Government agreed on 15 April to have the meeting held in Tangier.

The cost of the meeting will be financed as follows:

- (a) Participants from developing countries of Africa, whether Government officials or private entrepreneurs, will bear the cost of the round trip travel to Tangier and the expenses of the stay there.
- (b) Participants from developed countries and international agencies will bear all expenses incurred by them on account of their participation in the meeting.

If deemed necessary, and requested by African countries, the sponsoring agencies will assist the requesting countries in preparing brief reports on the specific projects to be promoted at the meeting and presenting them to potential sources of financing and investment.



United Nations Industrial Development Organization

Industrial Development Board

Third Session Vienna, 24 April – 15 May 1969 Agonda, stora – 1

PLATING OF PROGRAMME OF WORK OF UNIDE FOR

SUPPORTING ACTIVITIES

INDUSTRIAL SERVICES AND INSTITUTIONS DIVISION

Group 10a Industrial Training

Seminar on UNIDO operations for Government officially respondence for industrial development planning and technical more gree

(Swiss Contribution)

The purpose of the project is to familiarize high-develop dependent of the project is to familiarize high-developing countries engaged in the formulation and or the readent technical assistance programmes and prove the end of the purpose technical distance programmes and prove there, to end the purpose technical distance programmes and prove there, to end the purpose technical distance programmes and prove technical distance technical distance programmes and prove technical distance programmes and prove technical distance technical distance programmes and prove technical distance programmes and prove technical distance technical distance programmes and prove technical distance programmes and prove technical distance programmes and prove technical distance technical distance programmes and prove technical distance programmes and prove technical distance technical distance programmes distance technical distance

the propert is financed from a voluntary contribution of the sector of Dwith france made if the Government of Switzerland to UNIDU and way.

Plan of Operation

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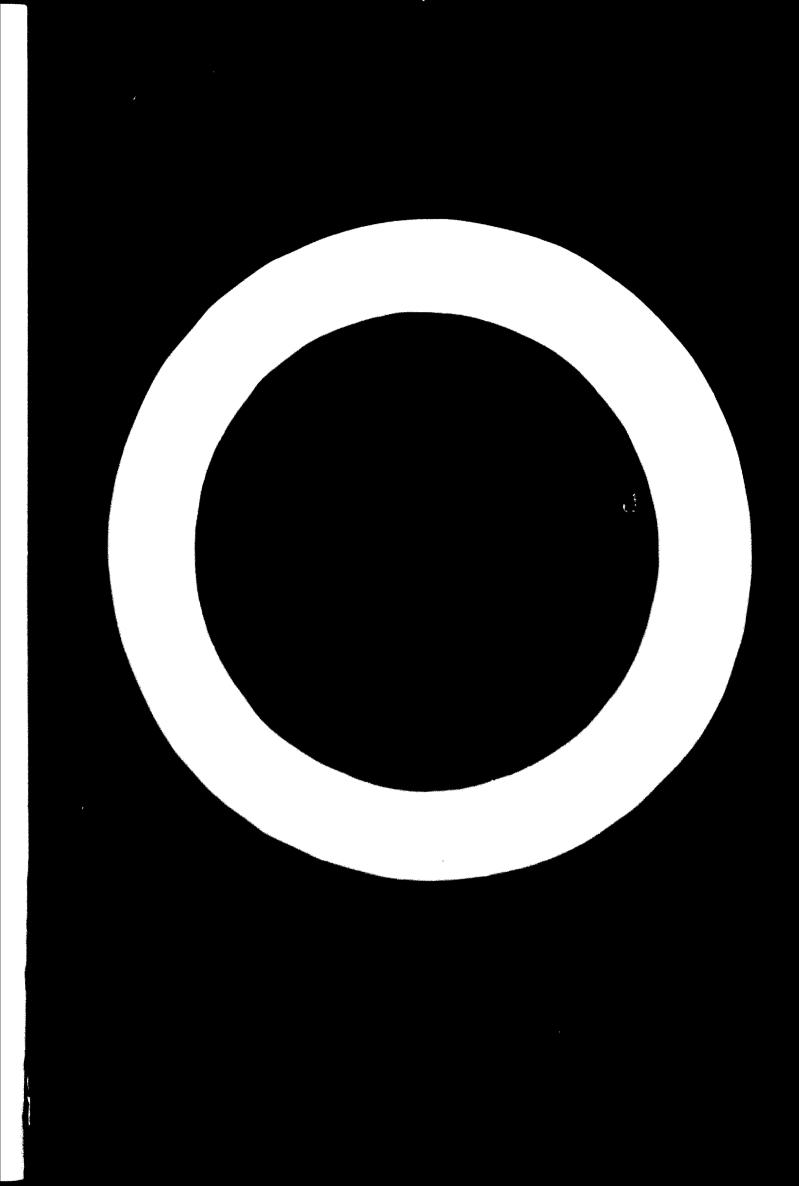
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2/ Formerly called General Research Projects Established as Continuing Activities

Introduction

1. The present document is an updating of the Programme of Mark of NDO for $1969^{3/2}$ which was submitted to the second session of the Industri 1 Development Board in accordance with resolution 1(1). The present document lists operational projects and new programmes of supporting activities which have been introduced into the Programme of Work of UNIDO for 1969 subsequent to its preparation.

2. The salient features of the additional material included in the updating of the 1969 work programme are given in para. 3 to 12. The amendments and additions are classified under two major headings: operational activities, listed according to programmes (UNDP/SF, UNDP/TA, Regular Programme and SIS) and supporting activities (expert groups, seminars and meetings, studies and research projects), listed under the respective groups of activities.

3. As regards operational activities, 30 UNDP/SF projects will be under implementation as of January 1969 (including projects approved during that month) for which UNIDO will act as executing and participating agency. These projects include eight new projects which were approved by the UNDP Governing Council (one in June 1968 and seven in January 1969) since the Programme of Work of UNIDO for 1969 was presented to the Board at i's second session. One project is expected to be completed during 1969, and a number of projects are likely to be approved in the June session.

4. Under the UNDP/TA component, this document updates the work programme by listing new and continuing projects approved by the Council. The total value of approved projects - both continuing and new - under the UNDP/TA component as of 1 January 1969 amounts to \$2,056,650.

5. No updating of the SIS programme has been included in this document as it is dealt with in detail in document ID/B/43/Add.1

^{3/} Documents ID/B/26, ID/B/26/Add.1, ID/P/26/Add.2/Hev.1, ID/B/26/Add.3 and and ID/B/26/Add.4.

6. An remain map artime activities, now new projects (meetimer, berking programme reflections the proceeding renth in centain means and only the contrast of the programme reflections the proceeding renth in centain means a project contained for interacting on other restance contained in initiated in 1967 and the contrast for 1969 were philted to be a proceeding of projects originally poleiced for 1969 were philted to be a project project of higher priority projects. To constitute the interaction, to be active are project in this document has been confined to the ensuration of new projects of the the 1969 programme.

Industrial branch programme

7. Special attention will be riven in 1222 to the expansion of the programme of in-plant training otheres for denior personnel which have two successfully conducted in predefing years. The disconsions helt in 1222 with some of the industrial host countries as resards more permanent arrays ments for such training schemes will be follower up and further discussions will be undertaken along the times recommented by the Board.

Repair and maintenance programme

8. A long-term programme for the improvement of repair and maintenince in developing countries was initiated by UNIDO in the latter part of 1968. Details of this programme, including the proposed operational stages and lines of approach, are set forth in document ID/B/43, para. 30 to 12. The findings of the expert missions now in the field in several developing countries will serve as a basis for a better formulation of the next stages of this programme in 1969 and in the following years, particularly as regards the launching of a comprehensive act on of technical assistance in this field.

Agricultural machinery programme

9. UNIDO has given increased attention to the development of manufacturing capacities for agricultural machinery and equipment in developing countries in an effort to meet the need of developing countries for greater food supplies. An important element in this programme will be a meeting of experts, programmed for mid-1969 on the conditions and prerequisites for the establishment and expansion of such capacities in developing countries. The results of this meeting are expected to provide guidance for the further development of the programme.

Second to storment preate

10. At an nonselfation, with the spin the sequence of product the product of the Second Development of the Second Development of the Second Development of the second product of the Second Product

Relationships with producined a check of and remain concernments

11. The actions undertaken of "NIDO towards on a back of a strenger that of its relationships with the measure of the Decore Non-even locally of organizations in the field of intestrible atoms of contacts and two. In addition to the provisional presents reaches all fillo and "NECCO in the shi it is exped to finalize an arrespent with FAO is first. Contacts will be continued with MHO as remarks further collaborators in fields of matual interest and in the establishment of programmes of point action; the same applies to the relationships with ITU, "NCTAD/CANT/TRC and TAFA.

11. At retards the retinal economic commissions, terreturn that be reached with WA, BCE and UNESOB on principles and processes of competention. If the hope the reaches similar agreement with ECAFE and ECLA in the course of 1989.

2/ See ID/B/55, Annexes III, IV and V.

^{1/} See ID/B/55, Annexes I and II.

MARA IMAL ACTIVITIED

UNDP/SF

13. The Programme of York of TUP for 1999 submitted to the second session of the Board linted COP/ON projects when two enterprises: continuity projects from previous years, including table opproved in January 1960, and projects under active consideration of the time of the preparation of the programme and considered likel. To be approved in the future.

14. Thirty UNDP/SF projects for which CNEO has been resignated as participating and executing agency, will be under implementation as of 31 January 1969. These comprise CO of the CO projects listed in the 1969 work programme (ID/B/26, para, 22) which was submitted to the second session of the Hoard, three projects having been completed in 1968. In addition, the CCOP layer ing Council has approved eight new projects, one in Jane 1965 and seven in January 1969, for which CNHOO was designated as participating and executing agency. The total value of the new projects approved in January 1969 is \$8,995,000 comprising \$4,711,000 from CNDE/SE allocations and \$4,784,000 from government counterpart contributions.

15. The continuing projects are listed by title only; details of these projects are already available in the 1969 work programme. The newly approved projects are given in detail, including purpose, cost, duration and expert component. In addition, the list includes projects executed by other agencies in association with UNIPO.

16. The following is a listing of UNEP/SF projects as of 1 January 1969 for which UNIDO is either the executing and participating agency or the associated agency:

| (a) |) Continuing projects for which (N1DO is the executing agency | | | | |
|--|---|--|--|--|--|
| | AFRICA | | | | |
| Algeria Centre for Industrial and Pechnological (AEG-18) | | | | | |
| | Ivory Coast | Centre for Industrial Studies and Promotion (1900-1%) | | | |
| | Rwanda | Pilot Plant for Industrialization and Pyrethrum Production, Mukingo (SWA-S) | | | |

The Reserve

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| Si Jan | Industrial Received Institute, encoded as (Las) |
|---------------------------------|--|
| Tunisia | National Centre for Disinfall Statist, Liner, CMN-15 |
| ''ganda | Small Industries Levelenment Programme and Establishment of an Industrial Estate, dampala (1984-7) |
| United Ar ab Republic | Engindering and Industrial Cough Sevelopment Centre, Nasser City (CAS+ Co) |
| United Arab Republic | Demonstration Pesticide Production Plant, based on Chlorine and Bromine Resources (TAR-19) |
| United Republic of Tanzania | Industrial Studies and Development Centre, Dar-es-Salaam (TAN-10) |
| The Maghreb Countries | Centre of Industrial Studies for the Mughreb (REG-72) |
| THE AMERICAS | |
| Bolivia | Experimental Production Flant for Asbestos Processing Cochabamba (BOL-70) |
| Colombia | Institute for Technological Research, Bogotá, Phase II (COL-30) |
| Paraguay | Technical Standards National Institute (PAR-23) |
| ASIA/FAR EAST | |
| India | Design Centre for Electrical Measuring Instruments (IND-67) |
| Iran | Establishment of an Industrial Estate, Ahwaz (IRA-11) |
| Iran | Research Centre for Industrial and Trade Development (IRA-16) |
| Pakistan | Pre-investment Studies for the Promotion of the Fertilizer and Petrochemical Industries (PAK-26) |
| Fhailand | Technological Research Institute, Bangkok (THA-16) |
| EUROPE/MIDDLE EAS | T |
| Israel | Industrial Research Centre (ISR-11) |
| Jordan | Centre for Industrial Development, Amman (JOR-13) |
| Saudi Arabia | Industrial Studies and Development Centre, Riyadh (SAU-14) |
| | |
| Turkey | Small Industries Development Programme (TUR-25) |

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ID/B/50 Page #

(b) Continuing projects executed by other server as association with [N1:0

AFRICA United Arab

Jranii (ktorodi Jradi Schutzmanny, Jiamy, Phore II) (1404–000) Exectinan anomenisti IIA

ASIA/FAR EAST

Singapore

Republic

Foundry Demonstration of the vice Unit (SIN-) Executing suggraph ().

(c) Projects approved in January 1909 for which UNIDO is the executing agency

AFRICA

Estimated Cost US

Ghana

Assistance to the Chang Industrial Holding Corporation (CHA-28)

Purpose: To assist the Government of Thana is strengthening the Ghama Industrial Holding Corporation (GIHC). The GIHC was established as part of a national plan by the Ministry of Economic Affairs with advice from the Harvard Development Advisory Service. Under this project it is intended to provide an organizational infrastructure capable of coping with the many policy decisions of the GIHC, to assist in the reorganization and upgrading of existing enterprises to render them as economically viable as possible, and to prepare and train Ghamaian staff to manage and operate the GIHC.

| Experts: | $16^1_{\rm c}$ man-years | | UNDP | 753,600 |
|-----------|--------------------------|---|-------|----------------|
| | 5 mu n -years | ` | Gov∎t | <u>852,000</u> |
| Duration: | 4 years | | Total | 1,605,600 |

Tunisia

Centre for the Development of Prototype Tools, Sousse (TUN-27)

<u>Purpose</u>: To assist the Government of "Punisia in establishing a Centre for the Development of Prototype Tools at Sousse and to train personnel in tool making. The Centre will provide instruction in modern design of and production methods for tool, die and mould making, and will assist in the production of machine tools that are urgently needed by the Tunician mechanical industry. It will also provide advisory services to Local enterprises, study future needs for special tools and measuring instruments, and recomment measures for standardizing components of dies, jigs and other tools.

The International Labour Office, as associated agency, will will undertake the training activities of the project.

| | • | ly man-years | UNDP | 681,600 |
|---|-----------|--------------|-------|-----------|
| • | | 10 man-years | Gov⁼t | 746,000 |
| | Puration: | 4 years | Total | 1,427,600 |

ID/B/50 Page S

Estimated cost US\$

AFRICA (cont¹d)

United Republic of Tanzania

Supplementary Assistance to the Industrial Studies and Development Centre, Dar-es-Salaam (TAN-10)

<u>Purpose</u>: To assist the Government in strengthening and completing the establishment of the Industrial Studies and Development Centre. The emphasis of the project will be on final training of Tanzanians to enable them to investigate and assess projects involving significant investment; advice on the follow-up and implementation on industrial projects, and provision of additional assistance in fields dealing with the production of textiles and the development of small and medium-scale metal and wood processing industries.

| Experts: | 17 man-years | UNDP | 516 ,600 |
|-----------|---------------------|-------|-----------------|
| Fellows: | 2 ma n-years | Gov⁼t | 120,000 |
| Duration: | 2 years | Total | 636 ,600 |

THE AMERICAS

Chile

Metalworking Industry Testing Centre, Santiago (CHI-39)

<u>Purpose</u>: To assist the Government of Chile in establishing a Metalworking Industry Testing Centre and to establish standardization and quality control of fabricating materials and manufactured products of the metalworking industry. The Centre will comprise three sections corresponding to the main fields of testing and metrology in which it will engage, i.e. a dimensional control section to pover engineering metrology, a materials testing section, and a finished manufactured products testing section.

| Experts: | 8 man-years | UNDP | 589,400 |
|-----------|---------------------|----------------|-----------|
| Fellows: | 3 man-years | Gov ¹ t | 816,000 |
| Duration: | $\frac{1}{2}$ years | Total | 1,405,400 |

THE AMERICAS (cont'd)

Estimated Cost US\$

"rinidad and Tobago

Caribbean Industrial Research Institute, Port of Spain (TRI-5)

Purpose: To assist the Government of Trinidad and Tobago in establiching the Caribbean Industrial Research Institute at the University of the West Indies, Trinidad. The functions of this Institute will be to provide testing and technical advisory services to industry in the Eastern Caribbean region, in particular to collect and disseminate technical information, including applicable standards specifications and quality control procedures; to perform chemical analyses especially in connexion with petroleum testing and with quality control in the food industries; to carry out physical testing, including electrical and dimensional standards and materials testing; to provide engineering services, including assistance with establishing production lines, prototype designs, and maintenance and repair problems; and to perform economic and technical feasibility studies, including market surveys, with a view to identifying bankable projects. The Institute will advise the Government on the preparation of industrial standards, and at a later stage engage in industrial research programmes relating to industrial operations in the region.

| • | 15^1_2 man-years | UNDP | 640,900 |
|-----------|--------------------|-------|-----------------------------|
| | 5 man-years | Govit | 966,000 |
| Duration: | 5 years | Total | <u>966,000</u> 1,606,900 |

ASIA/FAR EAST

Iran

Supplementary Assistance to the Establishment of an Industrial Estate, Ahwaz, and the Development of Smallscale Industries (IRA-11)

<u>Purpose</u>: To provide supplementary assistance to complete the establishment of an industrial estate and to assist the Government in the development of small-scale industries by strengthening the Small-scale Industries and Industrial Estates Organization. The assistance will include advice to the Government on policies and programmes for the development of small-scale industries and on the development and operation of industrial estates. Advice will also be given on promotion of new lines of manufacture, selection of appropriate machinery, training of personnel concerned with small-scale industries and internal and external sources of credit.

| - | 14 man-years | UNDP | 429,900 |
|-----------|--------------------------|-------|-----------|
| | 1^1_{Σ} man-years | Gov≢t | 803,000 |
| Duration: | 2 years | Total | 1,232,900 |

pha c

ASIA/FAR EAST (cont'd)

<u>Pakistan</u>

Centre for the Organization and Development of the Jute Industry, Dacca (PAK-48)

<u>Purpose</u>: To assist the Government of Pakiston in establishing a Centre for the Organization and Development of the Jute Industry, to improve the productivity of jute mills and to diversify the industry through research and new product development. The Centre will undertake applied research and the training and upgrading of personnel of all categories concerned with the industry. It will also provide direct consulting services to mills in order to increase the effectiveness of their operations.

| Experts: | 14 man-years | UNDP | 599,000 |
|------------------|--------------|--------------------|-----------------------------|
| Fellows: | 3 man-years | Gov ⁺ t | 481.000 |
| Euration: | 3 years | Total | <u>481,000</u> 1,080,000 |

(d) <u>Project approved in January 1969 and executed by Fac</u> association with UNIDO

Yugoslavia

Development of forestry and forest industries (YMG-10)

<u>Purpose</u>: To advise the Government of Yugoslavia in the planning rationalization and further development of forestry and forest industries in the Republics of Bosnia-Herzegovina and Montenegro. Project activities will centre on the investigation, reconnaissance, planning, and provision of advisory services with respect to the problems of forest road construction, information services and training, forest management, silviculture and reforestation, and the integration and mechanization of forestry and forest industry enterprises.

| Experts: | 24 ¹ / ₂ man-years | UNDP | 983 ,200 |
|-----------|--|-------|-----------------|
| Fellows: | 10 man-years | Gov⁰t | 1.331.000 |
| Duration: | 3 years | Total | 2,314,200 |

1D/B/ 50 Page 12

UNDP/ A

17. With regard to the UNDP/TA component, the Programme of Nork of UNIDO for 1969 contained an estimated order of magnitude of technical assistance requirements, based on information from various sources available at that time. No specific project requests were included because of the new UNDP programming procedures which entered into force on 1 January 1969 and according to which Governments can submit such requests on a continuous basis. It may be recalled that previous programming within the UNDP/TA component was done in advance on a two-year basis. The list in para. 22 provides an updating of the 1969 Work Programme, as regards the UNDP/TA component, with indications of projects requested by individual Governments and approved by the UNDP Governing Council, to be executed by UNIDO in 1969. The projects are listed by countries, and the group of activity, the expert and fellowship components, the estimated duration and the estimated costs are given.

18. In June and July 1968, UNIDO received Governments' requests for continuing technical assistance country projects. These requests, which sought the continuation of projects expected to be in operation as of 31 December 1968, were reviewed by UNIDO and submitted to UNDP for approval. At the same time, a number of new projects were being considered for approval, including projects previously assisted under the Regular Programme and SIS for continuation under UNDP/TA.

19. Out of 70 project requests from some 50 Governments, submitted through UNIDO for inclusion into the 1969 UNDP/TA programme, and in certain cases up to 1972, 59 projects were approved as of 1 January 1969, thus leaving eleven projects pending UNDP concurrence. At the same time, ten additional projects requested by six Governments were under review with UNIDO for submission to UNDP for approval.

20. As of 1 January 1969, the value of the approved projects under the UNDP/TA component amounts to \$2,056,650, representing 911 man-months in expert posts and 727 man-months in fellowships. Some 120 man-months in expert posts, included in the above figures with an approximate value of \$240,000, will be financed in 1969 from savings in the 1968 funds (these projects are marked with an asterisk in the list given in para. 22). The value of projects pending UNDP approval, plus those being processed by UNIDO at the time of the preparation of this report, is about \$500,000.

21. It may be appropriate to note that the UNDP/TA component is programmed on the basis of country targets established by UNDF which are applied to all government requests for technical assistance. During the present exercise, it was possible to put in requests up to 1972 for upproval by UNDF in advance for this duration. A large number of continuing requests for experts already in the field have been received for all organizations of the United Nations family, and it now appears that already at the beginning of 1969 the total value of requests for many countries is approaching the over-all country targets. UNIDO had hoped that the follow-up of the projects now under SIS, as well as new SIS requests requiring a follow-up on a longer term basis, would be shifted to the UNDP/TA component. Under the circumstances, however, inclusion of a substantial number of such projects under UNDP/TA does not appear to be possible in 1969 or the subsequent years, so that UNIDO will have to resort again to financing from the Regular Programme or from voluntary contributions under SIS.

22. The following is a listing, as of 1 January 1969, of continuing and new UNDP/TA projects for which UNIDO is the executing and participating agency:

AFRICA

| | Activity group | | - | m/m | Cost U SS |
|----------|-------------------|--|--|-------|------------------------|
| Burundi | | Small-scale and Medi Development (UNIDO/B | DI/68/3) | | |
| | · 11 · 11 | Expert: Industria Fellow: Small-sca | - | 1/12# | 23,100 |
| | 11 | programmi | | 1/12* | <u>5,800</u> 28,900 |
| Ethiopia | 7 | | zation (UNIDO/ETH/68/27) 1 standardization t | 1/12* | 23 ,100 |
| Lesotho | | (UNIDO/LES/68/12) | ion and Administration | , | |
| | 9 | Fellow: Industria | l adviser | 1/4 | 2,600 |
| Liberia | | Small-scale Industri (UNIDU/LIR/68/11) | es Development | | |
| | 11 | Expert: Industria | l economist | 1/12 | 23 ,10 0 |
| Libya | 8 | Industrial Research Expert: Industria | (UNIDO/LIB/68/14) l research chemist | 1/12 | 23,100 |

ID/B/50 Pauro 14

| AFRICA (| cont [*] d) | | | | | |
|------------------|----------------------|-----------------------------------|--|--------------------------------|-----------------------|-------------------------|
| | Activ <u>grou</u> | | | | | Cost |
| Madagaso | | | al Investment Promo | otion | m/_m | <u></u> |
| | 13 | Expert: | u Industrial econo | omist | 1/12 | 23,100 |
| | 12 | Industria Expert: | l Planning (UNIDO/ Industrial econom | MAG/68/9) list | 1 / 1 - | |
| Malawi | | | | Total | 1/12 | <u>23,100</u> 46,200 |
| | 11 | Small-sca (UNIDO/ML Expert: | le Industry Develo W/68/17) | | | |
| Nigería | | | in the sale chight | | 1/12 | 23,100 |
| | 12 | ~uuutes) (| Programming (Feas (UNIDO/NIG/68/7) | | | |
| Rwanda | | | Chief industrial | | s) 1/1 2* | 16,500 |
| | 11 | Expert: | le Industries (UNII Adviser in promot scale industries | 00/RWA/68/14) ion of small- | | |
| Senega1 | | Small-scal | e Industries Dours | ODment | 1/12 | 23,100 |
| | 11 | (UNIDO/SEN Expert: | /68/14) Industrial econom | | • /• • | |
| Somalia | 12 | Industrial Experts: | Development (UNID | 0/SOM/68/21) | 1/12 | 23,100 |
| | 12 | • | adviser | | 1/12 | 23,100 |
| | | | Industrial econom analyst) | | 1/12* | 23.100 |
| Uganda | | Industrial | Planning Programmi | Total | | 46,200 |
| | 12 | Expert: | 00/19) | | | |
| | 12 | Fellow: | Senicr industrial Industrial program evaluation | ming and | , | 16,500 |
| Zambia | | | | Total | 1/6 | <u>3,400</u> 19,903 |
| 2000.01 0 | 12 | Industrial Expert: | Development (UNIDO) Industrial aiviser | /ZAM/ 68 /1 5) | 1/12* | 23 ,100 |
| | | | TOTAL AFRICA: | Experts Fellows | 14/168 3 | 10,200 |
| | | | | Total cost | 3/22 | 22 ,000 |

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| | Activity group | | | m m | Cort P3 5 |
|---------------------|-------------------|------------------------------|--|--------------|-------------------------|
| Argentina | L | Assistance | to INTI (UNIDO/ARG/68,6) | | |
| | 6 | Experts: | Food technologist | _ | _ |
| | 6 | | Textile technologist | 1,4 | , :00 |
| | 4 3 2 | | Cellulose technologist | - | - |
| | 2 | | Construction technologist | 1/4 | 1,100 |
| | 4 | | Chemist | 2/8 | -19,400 |
| | 4 | | Rubber technologist | 1/4 | 7,700 |
| | 1 | | Mechanical and metallurgical adviser | ./10 | 19,250 |
| | 6 | Fellows: | Food technology | 1/0 | , |
| | 3 | | Construction technology | 1/0 3/10 | |
| | 4 | | Chemistry | 1/ / | 3,800 |
| | 1 | | Mechanical and metallurgical | | - |
| | | Development (UNIDO/ARG/ | of Aluminium Industry 68/5) | | |
| | 2 | | Aluminium chemist | 1/% | 9.625 |
| | | | Total | , . | 82,375 |
| razil | | Technical A (UNIDO/BRA/ | ssistance to SUDENE 68/25) | | |
| | 4 | Experts: | Adviser on chemical industrial | | |
| | 11 | | planning Tada tada 1 | 1/12 | 23,100 |
| | ** | | Industrial estates adviser Potal | 1/10 | <u>73,100</u> 46,200 |
| hile | | Manufacturin (UNIDO/CHI/ | ng of Capital Goods 68/5) | | |
| | 1 | Experts: | Adviser on mechanical industry | • , | 13,475 |
| | 11 | | Industrial economist | 1/12* | 23,100 |
| | 1 | Fellows: | Boiler plate | 2/12 | 6,800 |
| | 1 | Equipment | | | $\frac{1,000}{44,375}$ |
| | | | Total | | 44,375 |
| olombia | •• | | Programming (UNIDO/CCL/68/18) | , | |
| | 12 | Experts: | Industrial economist | 1/12* | 23,100 |
| | _ | | Industry (UNIDO/COL/68/23) | | |
| | 1 | Expert: 7 | Fool designer | 1/12 | <u>23,100</u> 46,200 |
| | | | Total | • | 46,200 |
| ominican epublic | | Industrial 1 CORDE) (UNII | Development (Assistance to DO/DOM/68/7) | | |
| | 12 | Experts: | Industrial developm nt | | |
| | • > | | adviser | 1/17 | 23,100 |
| | 13 | | Budget programmer | $1/\epsilon$ | 11,550 |

ID/B/50 Page 16

| THE AMER | ICAS (con | it≛d) | | | |
|-----------------------------------|-------------------|--------------------------------------|--|--------------|-------------------------|
| | Activity group | | | m ∕ m | Cost NC S |
| Dominicar Republic (cont'd) | 1 11 | Developmen Industries Expert: | nt of Small and Medium-scale : (UNIDO/DOM/2018) - Industrial economist engineer - Cotal | 1,11 | <u>,100</u> |
| Ecuador | 12 | Industrial Expert: | Programming (UNIPO/ECU/CE/02) Industrial economist | 1 /10 | 23 ,1 00 |
| El Salvad | or | Small-scal (UNIDO/ELS | e Industries Development /68/6) | | |
| | 11 | Expert: | | 1/4 | 7,700 |
| Haiti | | (UNIDO/HAI, | 0ils and Fats Production /68/8) | | |
| •• | 6 | Expert: | Chemical engineer | 1/12* | 23,100 |
| Honduras | 12 | Industrial (UNIDO/HON/ Expert: | Development and Productivity (68/3) Industrial adviser (project evaluation) | 1/12 | 23,100 |
| | 13 | (UNIDO/HON/ | Promotion (Assistance to ank for Development) | 1/6 | <u>11,550</u> 34,650 |
| Mexico | 1 | and Chemica | Programming of Mechanical 1 Industries (UNIDO/MEX/68/16) Manufacturing industry adviser | 1/6 | 11 550 |
| Nicaragua | 12 | Industrial | Policies (UNI 00/NIC/68/2) Industrial economist | 1/12* | 11,550 23,100 |
| Paraguay | | Industrial (UNIDO/PAR/ | Programming and Policies $\omega^{2}/5$) | | - |
| | 12 | Expert: | General industrial adviser | 1/12* | 23 ,100 |
| Venezuela | | CONTRO, AEN' (| | | |
| | 1 | Expert: 1 | Mechanical engineer | 1/12 | 23,100 |

| THE AMER | ICAS (cont | ••== | | | | |
|----------|--------------------------|----------------------------|-------------------------------------|-----------|---------|-----------------------------------|
| | Activity <u>group</u> | | | | m, m | €1. v <u>er f</u> 11 \$ |
| Regional | | Central Ame $(UNIDO/LA/e)$ | erican Programmin 8/1) | r Mission | | |
| | 10 | Experts: | Industrial deve adviser | lopment | ۰. ب | · 1 (1) |
| | 12 | | Indu str ial econ | omist | 1,1,** | ∴ 4,0 00 ∵,000 |
| | 1 10 | Engineering | aining in Mechan (UNIDO/LA/68/11 | | _ | |
| | 1,10 | Lellows: | Pa rti cipants | fotal | 10730 | 12,000 |
| | | TOT | AL THE AMERICAS: | Experts | | 50 4, 500 |

| · · · | 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | |
|------------|---|---------|
| Fellows | 19/67 | 33,800 |
| Equip't | , | 1.000 |
| Total cost | | 539,300 |
| | | |

ASIA/FAR EAST

Schulz Freidern geschicht der Schrötigen der Anderen

| Afghanistan 7 | | Metric System (UNIDO/AFG/68/4) | | | | |
|---------------|----|---|-------------------------------------|--|--|--|
| £ | 7 | Expert: Standardization specialist $1/1$ | 83 , 1 00 | | | |
| Cambodia | | Industrial Programming Data System (UNIDO/CAM/68/15) | | | | |
| | 12 | Expert: Industrial statistician 1,1 | ´ * , 1()() | | | |
| Ceylon | 3 | Ceramics Industry (UNIDO/CEY/68/3) Expert: Ceramic engineer 1/1/** | 03 ,100 | | | |
| China | | Industrial Management and Training (UNIDO/CHA/68/2) | | | | |
| | 10 | Expert: Adviser in management con- sultation and consultant 1/6 training | 11, (B)() | | | |
| Fiji | 12 | Industrial Programming (UNIDO/FIJ,6%/3) | 03,100 | | | |
| Indonesia | 8 | Industrial Research (UNIDO/INS/68/10) Expert: Industrial research adviser 1/10 Miscellaneous: | 1 (.)() 1 (. (.)() | | | |
| | 10 | Industrial Management (UNIDO/INS/68/11) Expert: Production engineer 1/10* Miscellaneous: | 13 ,1 00) 1 ,2 08, | | | |

15 (* ⁴ () Piure 1 (

ACIA, FAR EAS: (cont:1) Activity Cost $\sigma r \phi a r$ m, r, UC\$ In the strip Intertrul Constitution and sta (e.m.**:) Processing (W100, 100, 68, 10) Expert: Infustrial classification 11 specialist 1,12* 13.100 Infustrial Programming (UNIDO/INS/08/9) 1.2 Expert: In matrial economist 1/1* 100 Total Iran Food Industry Development (UNIDO/IRA/68/28) ŧ. Expert: Food industry adviser 1/12 23,100 Laos Small and Modium-scale Industries (UNI DO/LAO/68/5)11 Expert: Industrial engineer 1/12 23,100 Malaysia Assistance to Federal Dudustrial Development Authority (FIDA) (UNIDO/MAL/68/4) 12 Experts: Industrial planner (OFAS) 1/12 18,500 12 Feasibility studies adviser (OPAS) 1/12 18,500 13 Industrial financing adviser (OPAS) 1/12 18,500 13 Investment promotion adviser (OPAS) 1/10 18,500 12 Industrial economist 1/1223,100 Assistance to MIDFL (UNIDO/MAL, 68/5) 12 Industrial economist (OPAS) Expert: 1/1218,500 Assistance to MARA (Commerce and Industry Division) (UNIDO/MAL/68/6) 10 Experts: Specialist on management advisory services 1/12 23,100 11 Industrial designer (smallscale industries) 1/12 23,100 6 Leather processing adviser 1/12 23,100 ť. Footwear manufacturing adviser 1/12 23.100 Total 208,000 Pakistan Industrial Programming (UNIDO/PAK/65/8) 10 Experts: Industrial economist (East) 1/12 23,100 12 Industrial economist (West) 1/12* 12 23,100 Industrial economist (Central) 1/12 23,100 1. Fellows: Industrial programming 1/12 5,800

10

| ASIA/FAR EAS | <u>BT</u> (con | .t.*.+.) | | | | |
|------------------------|----------------|---------------------------|---|--------------------------------|--------------|--|
| | tivity roup | | | | <u></u> | Copt 13 \$ |
| Pakistan - (cont'd) | \$ | Cement Pro Fellows: | hetion (20100 PAE 62) Muite cement presser Portland cement pros | ion | 1 (| *,.;00 *,,100 |
| | 13 | -(HNIDO/P A K, | Chemical Industries a | dviser othl | 1,1:• | <u>105,000</u> |
| Philippines | 2 | Steel Indus Expert: | stry (UNIDO/PHI/68/2) Steel industry advise | r | 1/10* | .'3 ,1 00 |
| Republic of Korea | 11 | Industrial Expert: | Estates (UNIDO/KOR/68) Industrial economist (location of industry | | 1/12* | 23,100 |
| Singapore | | | to the Economic Devel | opment | | |
| | 10 | | DO/SIN/68/1) Industrial economist Director OPAS) | | 1/1 2 | 18,000 |
| | 1 | | Industrial engineer engineering industry | (light) | 1/12 | 23,100 |
| | 12 | ٠ | Economic development | | 1/12 | <u>23,100</u> 64,200 |
| Thailand | | Industrial (UNIDO/THA/ | Standardization (68/5) | | | |
| | 7 | | Industrial engineer | | 1/12 | 23,100 |
| | 12 | (UNIDO/TLA/ | Classification (68/6) Industrial statistici | an | 1/4 | 7,700 |
| | | Economic Ar | opraisal of Industrial | and | -, , | , , , , , , , , , , , , , , , , , , , |
| | 8 | | cal Research (UNIDO/TH Industrial economist T | A/68/7) otal | 1/12 | <u>23,100</u> 53,900 |
| Regional | | - | r the Development of t and Pesticides Indust (68/8) | | | |
| | 5 | Experts: | Director Corsultants | | 1/1 4/2 | 2,000 4,000 |
| | | Fellows: | Participants | | 16/8 | 7,200 |
| | | Miscellar | | otal | | <u>800</u> 14,000 |
| | | | TOTAL ASIA/FAR EAST: | Experts Fellows Miscella | 19/30 | 713,550 19,800 <u>4,400</u> 777,450 |
| | | | | Total co | es + | 147 ALO |

ID/B/50 Page 20

EUROPE/MIDDLE EAST

| | Activity group | | m/_m | Cost US S |
|---------|-------------------|---|-----------------------|---|
| Iraq | 12 | Industrial Flanning (Feasibility Studies) (UNIDO/IRQ/68/3) Expert: Industrial economist | 1/12 | 23,100 |
| Lebanon | 12 | Industrial Programming (UNIDO/LEB/68/6) Expert: Industrial economist | 1/6* | 11,550 |
| Turkey | 12 4 2 | Industrial Planning (UNIDO/TUR/68/1) Experts: Industrial economist Chemical engineer Industrial engineer (mineral industry) | 1/12* 1/12 1/12 | 23 ,1 00 23 ,1 00 23 ,1 00 |
| | 2 | Upgrading and Briquetting of Lignite (UNIDO/TUR/68/2) Expert: Lignite utilization adviser | 1/12 | 23,100 |
| | 3 | Building Materials Industries (UNIDO/TUR/68/3) Expert: Chemical engineer (coment manufacture) Total | 1/12 | <u>23,100</u> 115,500 |
| | | TOTAL EUROPE/MIDDLE EAST: Experts and total cost | 7/78 | 150,150 |

INTERREGIONAL

| 1,10 | In-plant Training in Electrical Engineering, Sweden (UNIDO/INT/68/2) Fellows: Participants | 2 0/ 80 | 27,000 |
|------|---|----------------------|---|
| 6,10 | In-plant Training in the Textile Industry in Poland (UNIDO/INT/68/3) Fellows: Participants | 20/100 | 20,000 |
| 13 | Seminar on Industrial Policies for Industrial Development (UNIDO/INT/68/4 Experts: Consultants Fellows: Participants Miscellaneous: Total |) 4/4 20/15 | 8,000 22,000 <u>1,000</u> 31,000 |
| 13 | Seminar on Financial Aspects of Public Manufacturing Enterprises (UNIDO/INT/68 Experts: Consultants Fellows: Participants Miscellaneous: Total | 8/5) 4/2 20/10 | 4,000 20,000 <u>1,000</u> 25,000 |

INTERREGIONAL (cont'd)

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and a state of the second second

Contraction of the state of the second

| Activity | , | | m/m | Cost US \$ |
|--------------|--|-------------------------------------|----------------------------------|--|
| 5 | Second United Nations Int Seminar on the Developmer chemical Industries in De Countries (UNIDO/INT/68/6 Experts: Director of t Consultants Fellows: Participants Miscellaneous: | nt of Petro- eveloping 5) | 1/1 8/4 40/20 | 2,000 12,000 40,000 2,000 |
| 6 | In-plant Training in Pulp Industry, Sweden (UNIDO/) Fellows: Participants | and Paper | 1?/36 | <u>56,000</u> 16,000 |
| 1,10 | In-plant Training in Dies in the CSSR (UNIDO/INT/68 Fellows: Participants | | 25/100 | 25 ,00 0 |
| 1,10 | In-plant Training in Mach and Instruments in the US (UNIDO/INT/68/12) Fellows: Participants | SSR | 15/75 | 15,000 |
| 6,10 | In-plant Training in Shoe the CSSR (UNIDO/INT/68/13 Fellows: Participants | | 20/80 | 20 ,00 0 |
| 6,10 | In-plant Training in Food Industry in the UK (UNIDC Fellows: Participants | l Technology)/INT/68/14) | 20/80 | 40 ,0 00 |
| 6 ,10 | Meeting on Manufacture of cations Eq ipment in Deve (UNIDO/INT/68/15) Experts: Director of t Consultants Fellows: Participants Miscellaneous: | loping Countrie | 1/1 4/12 20/10 | 2,000 6,000 24,000 <u>750</u> 32,750 |
| | TOTAL INTERRECIONAL: | Experts Fellows Miscellaneous | 22/2 4 232 /606 | 34,000 269,000 4,750 |
| | | Total cost | | 307,750 |

Recapitulation

| | 1969 | |
|--|---------------------------|--------------------------------|
| | m/m | Cost US |
| AFRICA | | |
| Experts Fellows Misc ell aneous | 14/168 3/22 | 310,20 11,80 |
| Total Africa | | 322,00 |
| THE AMERICAS | | |
| Experts Fellows Miscellaneous | 29/256 19/67 | 504,50 33,80 1.00 |
| Total Americas | | 539,30 |
| ASIA/FAR EAST | | |
| Experts Fellows Miscellaneous | 38/385 19/32 | 713,25 19,80 4.40 |
| Total Asia/Far East | | 737,45 |
| EUROPE/MIDDLE EAST | | |
| Experts Fellows Miscellaneous | 7/78 | 150,15 |
| Total Europe/Middle East | | 150,15 |
| INTERRECIONAL | | |
| Experts Fellows Miscellaneous | 22/24 232 /60 6 | 34,000 269,000 4,750 |
| Total Interregional | | 307,750 |
| POTAL UNIDO/TA PROGRAMME | | |
| Experts Fellows Miscellaneous | 110/911 280/727 | 1,712,100 334,400 10,150 |
| Total cost | | 2,056,650 |

*

Regular Programme

23. The UNIDO Regular Programme for 10% was submitted to the Board at its second session in document 10'P'OC'Add.O'Bev.1. As the 10'P'OC'Add.O'Bev.1. As the 10'P'OC'Add.O'Bev.1, as the 10'P'OC'Bev.1, as the 10'P'OC'Bev.1 as the 10'P

24. It should be noted that the General Assembly in its twenty-third session $\frac{4}{}$ endorsed the planning level of \$1.5 million for the Regular Programme recommended by the Board at its second session.

SIS

25. The Programme of Work of UNIDO for 1969, submitted to the Board at its second session, gave only an estimated level for the SIS programme for the year due to the fact that SIS by its nature, is a continuous programme that does not lend itself to pre-programming.

26. A separate report on the activities under the SIS programme during 1968 is submitted to this session of the Board as document ID/B/43/Add.1. No changes are envisaged in 1969 as regards the estimates submitted in document ID/B/26. It can be said however that 1969 is expected to be a year of considerable field activity under the SIS programme since efforts to expedite the recruitment of experts have been showing positive results in the latter part of 1968 and should continue to do so in 1969.

27. With regard to the resources available to the SIS programme in 1969, mention should be made of an additional contribution of \$1 million made by the Federal Republic of Germany at the UNIDO Pledging Conference in December 1968.

4/ General Assembly resolution 2482 (XXIII) (Part V).

SUPPORTING ACTIVITIES

28. Since the submission of document ID/B/26 to the second session of the Industrial Development Board, the following new projects have been added to the list of supporting activities planned for 1969.

INDUSTRIAL TECHNOLOGY DIVISION

Group 1 Mechanical and Electrical Engineering Industries

Conference on manufacturing of telecommunication equipment, including low-cost radio and television receivers in the developing countries

29. The major obstacles to the improvement of telecommunications in the developing countries are the shortage and low quality of equipment. There is a need to manufacture locally telephone apparatuses and exchanges, microwave communication links, power supplies and many components of such equipment. In many instances cables and batteries might also be manufactured by developing countries. These needs have been recognized by the general assembly of ECA (resolution 163/VIII) which recommended active assistance in the production of low-cost radio and television receivers. Strong interest in this matter has also been demonstrated by UNESCO and ITU.

30. UNIDO proposes to convene in 1969 an interregional conference for 25 to 40 participants, including fifteen participants from the developing countries and seven to ten experts from industrialized countries. In addition, relevant United Nations organizations, such as ITU and UNESCO, as well as representatives of the industry will be invited to participate. It is expected that the conference will make specific recommendations to UNIDO as well as to developing countries and will establish guidelines for technical assistance. Approximately ten to twelve studies will be commissioned from various experts to be submitted to the conference.

Estimated cost: \$35,000 from UNDP/TA (comprising \$29,000 for the conforence and \$6,000 for studies)

Group 5 Fertilizers, Pesticides and Petrochemical Industries

Fertilizers and Pesticides Promotion and Development Meeting (Africa)

31. The first regional survey of fertilizer production facilities in Africa was drawn up in 1968 and a balance sheet for the region was worked out. The results of the survey of the fertilizer production facilities will be circulated by UNIDO and ECA to the countries of the region. It is expected that the survey will assist in attracting financial investment and collaboration from developed countries. For this purpose, a promotion and levelopment meeting will be held in Vienna in 1969 in which ten planners and experts from interested countries in Africa, ten investors and financial experts from various economic systems and officers of ECA, the African Development Bank and of the regional development banks will participate. (This project was transferred from the 1970 to the 1969 programme.) Duration: 2 weeks

Estimated cost: \$10,000 from UNIDO regular budget

Studies

32. The following papers have been requested from the authorities of the Union of Soviet Socialist Republics under the rouble contribution:

Experience of the Union of Soviet Socialist Republics with technical processes for lowering the use of sulphur in the promotion of fertilizers Estimated cost: 5,000 roubles

Direct use of phosphate rock as fertilizer and cattle feed Estimated cost: 5,000 roubles

Publications

33. The following papers and studies prepared by consultants during 1968 and early 1969 will be printed in 1969:

Fortilizer Industry Series

ID/SER.F/6 Critical evaluation of different nitrophosphate processes Cost: \$2,000 from Publication Funds, 15 - C. Parto e

Orbig (centti)

ID/3UH.F/7 Study on the collisation of by-product sypson for manufacture of collaborid acid Cost: \$2,000 from Publication Hundr World supply and demond and price trends of collabor Cost: \$2,000 from Publication Funds (second priority)

INDUSTRIAL SERVICES AND INSTITUTIONS DIVISION

<u>Group 7</u> <u>Industrial Legislation</u>, Patents, Licensing and Standardization

Programme II: Patents

Manual on the organization and administration of patent offices

34. A draft manual will be prepared in 1969. The estimated cost is \$3,000, from UNIDO Consultant Funds.

Programme III: Licensing

Feasibility study of a proprietary technology back

35. A feasibility study will be undertaken in 1969, in co-operation with ATPPI (Association Internationale pour la Protection de la Propriété Industrielle), of various proposals for the creation of a proprietary technology bank. Such a bank would function as a depository for information on relevant proprietary processes and designs which are available for libensing or direct adoption by developing countries. Estimated cost: \$2,000 from UNIDO Consultant Funds

Group 10b Industrial Management and Consulting Services

Programme II: Mobilization of expert resources

Meeting for launching of consultants consortium

36. An expert group meeting will be held in 1969 with a view to launching the proposel consultants consortium which has been under development in UNIDO since 1968. The function of this consortium will be to provide a system by which the un-utilized time of staff of consulting firms in industrialized countries can be made available for missions to developing countries. This meeting will replace a meeting on current trends in the field of industrial management originally mentioned in ID/B/26, para.168. Estimated cost: \$5,000 from UNIDO regular budget

Grour 11 Small-scale Industry including Industrial Estates and Industrial Extension Services

Programme II: Industrial extension services

Small-scale industries promotion

37. In the second half of 1968, UNIDO formulated a project to organize an exhibition, on board a ship, of industrial equipment and products combined with promotional services. The project should become operational in 1971, and will be developed in the course of 1969 and 1970 through consultations by UNIDO staff.

Estimated cost: \$11,500 for consultants Staff man-months: 6 from UNIDO regular budget

UNIDO/ILO study missions

38. In view of the high priority attached by many delegations at the second session of the Industrial Development Board to the promotion of industrial extension service organizations, UNIDO undertook, in the second half of 1968, the preparation of a continuing programme of action to be carried out jointly

Group 11 (cont¹d)

by UNIDO and ILO, in co-operation with the secretarials of the appropriate regional economic commissions and offices. The main purposes of the programme are to formulate new projects in the field of industrial extension services for assistance under UNDP/SF and other technical co-operation programmes, and to strengthen existing ones. The establishment of industrial extension centres will be encouraged and suggestions will be made for the improvement of centres already in operation. Training programmes for industrial extension officers will be appraised and special extension programmes, such as intensive modernization campaigns, exhibitions, demonstrations plants and common service facilities, will be provided. In view of the need for complementary measures for small industry development, the programme should also include a review of the needs and possibilities of linking extension services to projects on vocational and managerial training, financing, industrial reseauch and industrial estates.

39. Early in 1969, it is proposed to send out a questionnaire to United Nations experts in the field, UNDP resident representatives and to certain national agencies, in order to identify the needs for industrial extension services in different countries. The programme of joint action, to be drawn up on the basis of replies to the questionnaire, will take the form primarily of joint UNIDO/ILO missions to selected countries; other methods of promotion (e.g. through correspondence) will also be included. The programme, starting on a modest scale, will be expanded in the course of time. Three one-month missions to selected countries are proposed for inclusion in the 1969 work programme. The missions will be carried out by ILO and UNIDO staff members. The number of missions will be increased in 1970 and subsequent years.

Staff man-months: 4

Study of testing and quality control laboratory

40. A paper on testing and quality control laboratories, as a service for small-scale industries, will be commissioned in 1969 for publication in 1970. It will be the third study in a series on common service facilities for small-scale industries.

Fitzmated cost: \$4,000 from

Consultant Emis

Staff man-months:

INDUSTRIAL POLICIES AND PROGRAMMING DIVISION

Group 13 Industrial Policies and Industrial Figureans

Programme I: Industrial policies

Seminar on incentive policies for industrial development

21. The purpose of the phanel seminar is to provide assistance to the developing countries in the formulation of appropriate policies, incentives and other measures to foster industrial development and to give officials of developing countries an opportunity to share and enrich their experience in formulating and implementing these measures. The policies used by a wide range of countries and the results achieved will be examined in a progratic approach, taking into account the fact that tax incentives are only one espect of a whole range of incentive reasures that can be used to encourage industrial development. After reviewing incentive measures used by developing countries, oriteria will be established for the celection and implementation of appropriate incentive measures. The practical problems confronting the incentive measures will also be considered.

Estimatel cost: \$31,000 UNDP Interregional Staff man-months: 4 Funds

Seminar on selected aspects of industrial policy

42. A seminar will be organized to assist African countries in the formulation of appropriate policies, incentives and other measures, to protect local industry from foreign competition and to assist entrepreneurs at the preinvestment stage of industrial project formulation. The object of the seminar, maich will be carried out in close co-operation with ECA, is to give officials of African countries an opportunity to share experience in formulating and implementing measures aimed at encouraging faster industrial development. The material prepared for this seminar and the report of the deminar will be distributed to all African countries.

Entimated cost: \$20,000 UNDP Interregional Statt marmont: : Funds \$ 6,000 from UNIDD Congultant Fueld

<u> (no p 13</u> (nont 1)

Programme II: In Justrial Financing

Directory on external sources of financing

43. In its resolution 1(I) the Intustrial Development Board, at its first session, requested that UNIDO give assistance in obtaining information on terms and conditions of available sources of financing for in bustrial projects. The purpose of the directory is to provide practical and essential information on names, procedures, terms and conditions of financing available for projects in the field of manufacturing industry; it thus supplements existing publications in this field. The first version, to be published in 1969, will be oirculated on a limited scale to elicit comments and reactions; the final version will be published in 1970.

Estimated cost of publication: \$1,000 Staff man-months: 6

Prototype statutes for industrial financing institutions

44. Protocypes of the statutes and related basic material for the incorporation and operation of industrial finance institutions are being developed to assist in the establishment of new industrial financing institutions and in the improvement of the operations of existing ones. To allow some flexibility in adapting these prototypes to the particular needs of each country, alternative drafts for each section of the prototype statutes will be prepared, supported by explanatory notes to help select the most appropriate text to suit the particular conditions of each country concerned. Prior to publication, these prototypes will be submitted to an advisory panel in 1970.

> Staft man-months: Consultant man-months: 1

Seminar on financial aspects of public manufacturing enterprises

45. Following the country studies carried out in 1967/1969, a seminar will be held with the purpose of giving officials of developing countries an opportunity to exchange and gain experience in formulating and implementing

Ų

$\underline{\operatorname{Group}(13)}$ (cont $\underline{\mathbf{13}}$)

policies and measures for the financial control and operation of public manufacturing enterprises. The seminar will dive particul reaction to capital structure, determination and control of production carte, price and profit policies, and formulation and application of efficiency measures in public manufacturing enterprises.

Estimated cost: \$ 5,000 from Consultant Staff mon-months: Funde \$20,000 from Meeting Funds \$25,000 Fotal

Programme III: Industrial investment promotion

Prototype statutes for the establishment of investment promotion centres

46. To facilitate the establishment of new investment promotion institutions, a study of prototypes of the statutes and other basic material needed for the establishment and operation of such centres was started in 1962 and will be completed in 1969. In 1970 it is intended to publish these prototypes and other basic reference material as a manual for the use of officials in developing countries and United Nations field experts.

> Staff man-menths: 2 Consultant man-months: 1

Establishment of a pertfolie of trief project reports

47. Within the operational part of UNIDO's programme of investment promotion, a portfolio of brief reports on specific industrial projects from a wide range of developing countries will be established in 1969. A standard outline for the presentation of brief project reports to investors will be deviced to give prospective sources of finance and investment sufficient information that would enable them to take a decision on their interest in each project. The information collected could be used for the promotion of specific projects by direct contract and could be diageminated to potential cources of investment and financing.

Staff man-months: 17

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<u>Group 13</u> (cont 13)

Joint UNIDO/FCA meeting to promote openific projects

48. The purpose of the meeting is to promote external investment, financial and know-how for specific projects already in existence is Africas contries. It is designed to bring together suppliers and recipients of capital and know-how on the basis of their interest in specific projects, both national and regional.

49. The preparation for the meeting will include: selection of specific projects to be promoted at the meeting; the dualiting of brief project reports; location and selection of potentially interested sources of financing and/or investment, and sounding out the interest in the projects. The meeting will held subject to availability of funds.

Estimated cost: \$26,000 Staff man-months: 4

Meeting on the promotion of specific industrial projects (interregional)

50. A meeting will be organized to assist topeloping countries in obtaining external financing for specific industrial projects. The objective is to promote the flow of capital and know-how to developing countries on a projectoriented basis by establishing direct contact between promoters of projects and powers of financing and investment. The meeting will be denoted to the netual promotion of identified projects.

Entimated cost: \$15,000 from Monthly: Staff maxemonths: 12 Funds \$5,000 from Travel Funds \$20,000 Total

> Training programme in investment promotion techniques (1) for French-speaking leveloping countries and (2) for Spanishspeaking developing countries (Central and South America) (interregional)

(1. As a major just of the trainiar for "HIDO"s promote on in Butriel instates promotion, two training payments will be around at in 1969. The operations have been concelled with the propose of training relevance.

Group 13 (cont d)

participants, in the various techniques to promote industrial investment, and to organize and operate the different forms of industrial investment promotion activities.

52. The programmes will consist of two separate parts: in the first part of the programme, to be held in Vienna for Group (1) and in New York for Group (2), participants will be acquainted with techniques and tools of industrial investment promotion, preparation of project presentation, organization and operation of an industrial investment promotion agency, and techniques on how to locate sources of financing and potential investors; participants will also examine specific cases of financing industrial projects in developing countries.

53. In the second part of the programme, participants will visit a number of capital exporting countries in Europe (including countries with centrally planned economies) to contact directly sources of financing and to exchange views on investment promotion programmes. The training programme for Central and South America (2) will be organized by the UNIDO New York Liaison Office. This programme will be financed out of 1968 savings from technical assistance funds.

Estimated cost: \$40,000 (comprising \$8,000 Staff man-months: 4 for consultants, \$29,000 for participants and \$3,000 for travel)

Industrial and trade floating display for developing countries

54. Many developing countries, in an effort to invite co-operation with industrialized countries in 1969 and 1970 in the field of investment and export promotion are participating in a number of international industrial and trade fairs or similar events. The proposed industrial and trade floating display is envisaged to supplement these efforts. The project will consist in renting a ship for a period of two to three months starting in September 1969 (a time of year when rents are seasonally low); the ship will make calls of two to three days⁴ duration at major European ports. Such a scheme will offer developing countries, at minimum cost, the opportunity of displaying ID E 'S O Postel 34

draw La (cont. 4)

to several developed markets their manufactured and semi-manufactured goods, can of establishing direct contact with various sources of investment and financing. Representatives of developing countries will gain experience in connecting negotiations relating to the promotion of both industrial investment and trade; they will be able to undertake brief marketing studies in the countries visited, developing existing trade relations and stabilizing new ones. Training programmes to cover the various techniques of investment promotion will be held on the ship.

55. The cost will vary according to the number of participating countries, the space required by them and the rent of the ship. Assuming that ten to fifteen developing countries participate, the minimum unit allotment of space per country being $25m^2$ the cost would be approximately \$75,000 to \$35,000 per country to be covered by the participant in the project.

Group 15 Industrial Reviews and Surveys

Industrial surveys

56. Three special industrial surveys proposed in the work programme for 1970 (1D/B/44) will be initiated in 1969. These special surveys are:

- (i) A survey of import substitution strategies
- (ii) Survey of special problems of industrial development of the smaller developing nations
- (iii) The effects of industrialization on manufacturing employment and productivity

Participation in the preparatory work for the Second Development Decade by the United Nations family

57. UNTDO will be in charge of the work on projects, plans and policies related to the industrial sector. Two approaches are envisaged.

^{5/} Formerly called General Research Projects Established as Continuing Activities

Group 15 (cont•d)

Sectoral approach

58. In consultation with Governments regarding their plans and proceeding in some of the main industrial sectors, UNIDO will prepare in 1 and a report on the prospects for specific industries in the 1.70/1000 period in the developing countries. The work on textiles, non-ferrous metals, chemicals and fertilizers will be completed in 1060. In the same year work will be initiated on cement, iron and steel, engineering and food-processing and will continue into 1970.

Country approach

59. It is envisaged to invite all developing countries to competate with UNIDO in designing their industrial stratgey for the 1970s, including policy and implementation machinery. UNIDO will also act in an advisory capacity in countries that would invite more direct UNIDO competation. The financing of the enlargement of the share of UNIDO in the Second Development Decade in 1969 has been made possible by an appropriation under the Special Fund at Headquarters.



