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08801



**United Nations Industrial Development Organization**

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Distr.  
LIMITED

ID/WG.281/14  
27 October 1978

ENGLISH

Second Consultation Meeting on the  
Fertilizer Industry

Innsbruck, Austria, 6 - 10 November 1978

Agenda item 3 (c) Background Paper

**CONTINUOUS MONITORING OF THE GROWTH OF  
FERTILIZER CAPACITY AT THE NATIONAL,  
REGIONAL AND GLOBAL LEVELS IN ORDER TO  
FACILITATE A BALANCED GROWTH OF THE  
WORLD FERTILIZER INDUSTRY \***

by the UNIDO secretariat

\* This document has been produced without formal editing

id.78-7547

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with  
08801



Distr. LIMITEE

ID/WG.281/14/Summary  
27 octobre 1978

FRANCAIS

Original : ANGLAIS

Organisation des Nations Unies pour le développement industriel

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Deuxième Réunion de consultation  
sur l'industrie des engrais

Innsbruck (Autriche), 6-10 novembre 1978

Point 3 c) de l'ordre du jour

Document d'information

SURVEILLANCE CONTINUE DE LA CROISSANCE  
DES CAPACITES DE PRODUCTION D'ENGRAIS AUX NIVEAUX NATIONAL,  
REGIONAL ET MONDIAL POUR FACILITER LE DEVELOPPEMENT EQUILIBRE  
DE L'INDUSTRIE MONDIALE DES ENGRAIS\*

RESUME

établi par le Secrétariat de l'ONUDI

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\* Le présent document est la traduction d'un texte qui n'a pas fait l'objet d'une mise au point rédactionnelle. Il contient seulement quelques pages extraites du document intégral.

id.78-7548

#### IV. CONCLUSIONS ET RECOMMANDATIONS

##### A. Perspectives à court et à moyen terme en ce qui concerne les trois éléments fertilisants contenus dans les engrais

70. Les capacités de production d'engrais azotés, phosphatés et potassiques existant dans le monde suffiront presque certainement pour répondre à l'accroissement probable de la demande d'ici à 1982. La demande risque davantage de dépasser l'offre dans le cas des engrais potassiques et phosphatés que dans celui des engrais azotés.
71. Entre 1975 et 1982, les pays en développement considérés ensemble deviendront autosuffisants en ce qui concerne les engrais phosphatés (c'est-à-dire ils en exporteront autant qu'ils en importeront); cependant, ils resteront de gros importateurs (3 millions de tonnes par an) d'engrais azotés. La potasse nécessaire à leurs besoins continuera pour l'essentiel à être importée.
72. Entre 1982 et 1987, il faudra créer dans le monde des capacités nouvelles pour produire de l'ammoniac correspondant à 30 millions de tonnes d'azote, on a fait état de plans de caractère encore assez général concernant la création de nouvelles capacités de production qui fourniraient 14,5 millions de tonnes d'azote. Pour devenir autosuffisants d'ici à 1987, les pays en développement auront besoin de nouvelles usines d'ammoniac fournissant l'équivalent de 17 millions de tonnes d'azote; des plans de caractère encore peu précis concernant la construction de capacités nouvelles correspondant à 9 millions de tonnes d'azote ont été annoncés.
73. Entre 1982 et 1987, les capacités mondiales de production d'engrais phosphatés devront augmenter de 7,7 tonnes de  $P_2O_5$  et celles des pays en développement de 4,2 millions de tonnes de  $P_2O_5$ . Les nouvelles capacités de production d'acide phosphorique dont il est question dans des plans d'un caractère encore vague permettront la fabrication d'engrais phosphatés renfermant 3,3 millions de tonnes de  $P_2O_5$  dans le monde entier, dont 1,5 million de tonnes dans les pays en développement (à supposer que 75 % de l'acide phosphorique soient utilisés pour la production d'engrais).
74. Pour ce qui est de la potasse, il existe dès maintenant des plans pour l'accroissement substantiel de la capacité d'extraction qui sera nécessaire entre 1980 et 1987. Par ailleurs, la production de potasse peut, d'une manière générale, être accrue plus vite que celle d'azote ou de phosphates.

75. Les nouvelles capacités de production d'engrais azotés ou phosphatés qui seront créées dans le monde entre a) 1975 et 1985 et b) 1985 et l'an 2000 seront implantées pour 50 % environ dans les pays en développement; cette proportion est de 20 % pour la potasse. On compte qu'en 1982, la part des pays en développement dans la production mondiale sera de 28 % pour l'azote, de 26 % pour les phosphates et de 2 % pour la potasse.

B. Suggestions en vue d'une meilleure surveillance des perspectives à court terme et à moyen terme

76. Pour surveiller en permanence la croissance des capacités de production d'engrais aux niveaux national, régional et mondial, il faut recueillir des renseignements exacts et les diffuser régulièrement. Pour ce faire, il faudra, de l'avis du Secrétariat de l'ONUDI :

- i) Que tous les pays en développement ou développés soient prêts à coopérer avec l'ONUDI en lui communiquant des renseignements sur :
  - a) Les plans concernant l'expansion des capacités existantes;
  - b) Les capacités nouvelles en construction;
  - c) Les plans fermes pour la création de capacités nouvelles;
  - d) La mise hors service définitive de capacités existantes;
- ii) Que l'ONUDI distribue régulièrement, tous les six mois, aux gouvernements et aux producteurs d'engrais un rapport sur les incidences de ces faits nouveaux sur le potentiel d'approvisionnement de l'industrie;
- iii) Que l'ONUDI établisse, comme la réunion d'experts sur la coopération régionale entre pays en développement dans le domaine de l'industrie des engrais l'a recommandé, un répertoire des producteurs d'engrais;
- iv) Que l'on réunisse des informations sur l'utilisation (passée, actuelle et prévue) des capacités pour compléter les renseignements sur le potentiel d'approvisionnement. A cet effet, les renseignements sur les taux d'utilisation des capacités dans les usines d'engrais au cours des dernières années devraient être communiqués à l'ONUDI.

C. Suggestions en vue d'une meilleure surveillance des perspectives à long terme, 1985-2000

77. L'ONUDI pourrait s'enquérir auprès de 20 à 30 pays de leurs vues en ce qui concerne la contribution accrue que les sources non classiques d'engrais (fixation directe de l'azote, biogaz, déchets urbains, etc.) pourraient apporter à l'approvisionnement en engrais au cours de la période 1985-2000, en particulier dans l'hypothèse d'une hausse substantielle des cours de l'énergie par rapport à leur niveau actuel.

78. Il faudrait étudier de près les avantages mutuels pouvant découler, au cours des années 80 et 90, de l'achat par les pays développés d'engrais finis (phosphates monoammoniques et biammoniques, urée, etc.) fabriqués dans les pays en développement ainsi que les matières premières et l'énergie nécessaire pour la production de ces engrais. Lors de la prochaine Réunion de consultation, cette étude pourrait servir de base à l'examen de l'évolution des structures de l'industrie dans le monde.

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with  
08801



Distr. LIMITADA

ID/NG.261/14/Summary  
27 octubre 1973

ESPAÑOL

Original: INGLÉS

**Organización de las Naciones Unidas para el Desarrollo Industrial**

Segunda Reunión de Consulta sobre la  
Industria de los Fertilizantes

Innsbruck (Austria), 6 - 10 noviembre 1973

Tema 3 c) del programa. Documento de antecedentes

**CONTINUA VIGILANCIA DEL CRECIMIENTO DE LA CAPACIDAD DE PRODUCCION  
DE FERTILIZANTES A NIVELES NACIONAL, REGIONAL Y MUNDIAL,  
A FIN DE FACILITAR EL CRECIMIENTO EQUILIBRADO DE  
LA INDUSTRIA MUNDIAL DE FERTILIZANTES**

**RESUMEN**

preparado por la Secretaría de la ONUDI

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id.73-7549

#### IV. CONCLUSIONES Y RECOMENDACIONES

##### A. Perspectivas a plazos corto y medio de los tres nutrientes que integran los fertilizantes

70. Hasta 1982, es casi seguro que la capacidad mundial de abastecimiento de fertilizantes a base de nitrógeno, fósforo y potasio bastará para hacer frente al crecimiento que probablemente experimente la demanda. Es más probable que la demanda imponga presiones sobre las capacidades de abastecimiento de potasa y fosfatos que sobre las de fertilizantes nitrogenados.
71. En el período de 1975 a 1982, el grupo de los países en desarrollo llegará a ser autosuficiente en fertilizantes fosfatados (es decir, exportará tanto como importe); sin embargo, seguirá importando grandes cantidades (3 millones de toneladas anuales) de fertilizantes nitrogenados. La mayor parte de sus necesidades de potasa seguirán satisfaciéndose mediante importaciones.
72. En el período de 1982 a 1987, el mundo necesitará nueva capacidad de producción de amoníaco equivalente a 30 millones de toneladas de N; hasta la fecha se han anunciado planes indefinidos de crear nueva capacidad de producción de 14,5 millones de toneladas de N. Para que los países en desarrollo puedan alcanzar la autosuficiencia hacia 1987, necesitarán nueva capacidad de producción de amoníaco equivalente a 17 millones de toneladas de N; hasta la fecha se han anunciado planes indefinidos de construir nueva capacidad de producción de 9,0 millones de toneladas de N.
73. En el período de 1982 a 1987, el mundo entero y los países en desarrollo necesitarán aumentar la capacidad de producción de fertilizantes fosfatados en 7,7 y 4,2 millones de toneladas de  $P_2O_5$ , respectivamente. Conforme a los planes indefinidos de instalación de nueva capacidad de producción de ácido fosfórico, se producirá el equivalente de 3,3 y 1,6 millones de toneladas de  $P_2O_5$  de fertilizantes fosfatados para todo el mundo y para los países en desarrollo, respectivamente (suponiendo que el 75% del ácido fosfórico se utilice para producir fertilizantes).
74. Respecto de la potasa, las perspectivas son que la mayor parte del considerable aumento de capacidad extractiva que se precisará en el período de 1982 a 1987 ya está planeada. Además, como regla general, la producción de potasa puede ampliarse con mayor rapidez que la de nitrógeno o fosfato.
75. Alrededor del 50% de la nueva capacidad que se establezca en el mundo en los períodos a) 1975 a 1985 y b) 1985 a 2000 para producir fertilizantes nitrogenados

y fosfatados estará ubicada en países en desarrollo; la cifra correspondiente a la potasa es del 20%. Se espera que, para 1982, la participación de los países en desarrollo en la producción mundial llegue al 20% del nitrógeno, el 26% de los fosfatos y el 2% de la potasa.

B. Sugerencias para mejorar la vigilancia de las perspectivas a plazos corto y medio

76. Para vigilar de manera continua el crecimiento de la capacidad de producción de fertilizantes a los niveles nacional, regional y mundial es necesario obtener información precisa y difundirla regularmente. A juicio de la Secretaría de la ONUDI, esto exigirá:

- i) La buena voluntad y cooperación de todos los países en desarrollo y desarrollados en cuanto a comunicar a la ONUDI
  - a) planes de ampliación de las capacidades existentes,
  - b) nueva capacidad en construcción,
  - c) planes en firme de crear nueva capacidad, y
  - d) cierre permanente de capacidades existentes;
- ii) La distribución regular por la ONUDI, cada seis meses, a los gobiernos y empresas de fertilizantes de un informe sobre las repercusiones de estas novedades en la capacidad de abastecimiento de la industria;
- iii) A este respecto, parece conveniente que la ONUDI prepare un repertorio de empresas de fertilizantes, según recomendó la Reunión de Expertos sobre Cooperación Regional en la Industria de los Fertilizantes;
- iv) Debe ampliarse la información sobre la utilización de la capacidad (pasada, presente y futura) a fin de complementar la información disponible sobre capacidad de abastecimiento. Para ello será menester que se proporcione a la ONUDI información sobre los coeficientes de utilización de la capacidad logrados por plantas de fertilizantes en los últimos años.

C. Sugerencias para mejorar la vigilancia de las perspectivas a largo plazo, 1985-2000

77. La ONUDI podría ponerse en contacto con 20 a 30 países para recabar sus opiniones sobre la mayor contribución que probablemente aporten las fuentes no tradicionales de fertilizantes (fijación directa de nitrógeno, biogás, basuras municipales, etc.) al abastecimiento de los mismos en el período de 1985 a 2000 y, en particular, cuando los precios de la energía estén muy por encima de los niveles actuales.

78. Un estudio detallado de los beneficios mutuos que reportaría un aumento de las compras por países desarrollados, en los decenios de 1980 y 1990, de fertilizantes acabados (FMA, FDA, urea, etc.) fabricados en países en desarrollo con las materias primas y la energía necesarias para producirlos. Semejante estudio podría ser la base del examen de la cambiante estructura mundial de la industria en la siguiente reunión de consulta.

## INTRODUCTION

1. The First Consultation Meeting recognized the urgent and imperative need for increasing fertilizer consumption in the world in order to augment agricultural output and food production. It recognized that the level of fertilizer consumption in the developed countries was already high and that the prospects for further substantial growth in consumption in those countries was relatively limited. The Meeting noted with regret, however, the very low levels of fertilizer consumption in the developing countries, and it urged that immediate steps be taken to stimulate consumption in those countries. (Paragraph 14 of The Report)

2. Consequently, the First Consultation Meeting recognized the need for more fertilizer production within the developing countries in order to meet increased consumption and assist industrial development. It suggested the following objectives:

- (a) The achievement by the developing countries of self-sufficiency in fertilizer production as soon as possible and in any case by 2000;
- (b) The production by the developing countries of a surplus for export;
- (c) The maintenance of reasonable balance between supply and demand in the world market.

The Consultation Meeting emphasized that the term "self-sufficiency" should be interpreted with reference not to the present low levels of fertilizer consumption but to a stimulated optimum level of consumption. (Paragraph 17 of the Report)

3. The First Consultation Meeting urged that during the period while the developing countries still needed to import progressively smaller amounts of fertilizers, steps should be taken to ensure the availability of adequate supplies at reasonable and stable prices. The Consultation Meeting took note of the estimate of global demand and supply of fertilizers made by a UNIDO/FAO/IBRD Working Group and the efforts being made by FAO and its Commission on Fertilizers to promote measures for price stabilization; it urged that those efforts should be intensified. (Paragraph 23 of the Report)

4. The First Consultation Meeting therefore proposed as one of the four subjects for more intense examination and investigation:

"continuous monitoring of the growth of fertilizer production capacity at the national, regional and global level in order to facilitate a balanced growth of the world fertilizer industry."  
(Paragraph 64 of the Report)

5. The First Consultation Meeting expressed its appreciation of the regional and global estimates of the supply and demand of fertilizers which were collected and published by a UNIDO/FAO/IBRD Working Group. It urged that group to continue its useful work and to improve further the information presented. (Paragraph 68 of the Report)
6. Bearing in mind this last recommendation, the UNIDO Secretariat recommended that instead of creating a new Working Group to examine this topic it should be covered by the existing UNIDO/FAO/World Bank Working Group on Fertilizers (henceforth called the Joint Working Group).
7. This report is therefore based on the forecasts of additions to capacity, capability to supply fertilizers and demand prepared by the Joint Working Group in June 1977 and June 1978. The statistical tables compiled by this group, with the help of representatives of the fertilizer industry and other bodies, are reproduced as Tables B1 to B5 of the Statistical Annex.
8. The policy of the Joint Working Group is to publish statistics at the world and regional levels and leave the reader to interpret them.
9. This report provides some comments on:
  - (a) the short-term outlook to 1978 - 82;
  - (b) the medium-term outlook to 1982 - 1987;

Since UNIDO was asked to undertake continuous monitoring of the growth of fertilizers and production capacity, it makes recommendation as to how the collection and dissemination of such information might be improved in the future.

I. THE OUTLOOK FOR NITROGEN FERTILIZERS

A. DEMAND FOR NITROGEN FERTILIZERS 1975 TO 2000

At the global level

10. World demand for nitrogen fertilizers is expected to increase from 43 million metric tons N in 1975 <sup>1/</sup> to 57 million metric tons N in 1980, 78 million metric tons N in 1985, and 145 million metric tons N in 2000 as shown in the following table.

World Demand for Nitrogen Fertilizers 1975-2000 (million metric tons)

	Actual 1965	Actual 1975	Forecast 1985	Forecast 2000	Increase		
					1965-75	1975-85	1985-2000
<u>Developing Countries</u>							
Market economies	2.4	7.7	19.0	45.5	5.3	11.3	26.5
C-P economies	1.6	4.8	10.0	18.0	3.2	5.2	8.0
	4.0	12.5	29.0	63.5	8.5	16.5	34.5
<u>Developed Countries</u>							
Market economies	10.9	19.2	27.6	40.6	9.3	8.4	13.0
C-P economies	3.9	11.5	21.5	41.5	7.6	10.0	20.0
	14.8	30.7	49.1	82.1	16.9	18.4	33.0
World Total	18.8	43.2	78.1	145.6	25.4	34.9	67.5
Developing Countries' share (per cent)	21.5	29	37	43.5	33.5	47.3	51.1

Source: Forecast 1985; Joint Working Group June 1977  
Forecast 2000; Second UNIDO World Wide Study of the Fertilizer Industry 1975-2000

11. Thus for this type of fertilizer, the increase in developing countries' consumption is expected to account for about half of the increase in total world consumption in the period 1975-2000. By 2000, their share is forecast to exceed 40 per cent of world consumption.

<sup>1/</sup> 1975 means the fertilizer year from 1 July 1975 to 30 June 1976.

At the regional level

12. Regional demand in developing countries for nitrogen fertilizers is expected to increase as shown in the following table. The African region excludes Egypt, Libya and Sudan which the FAO classifications include in the Near East region. <sup>1/</sup>

Demand for Nitrogen Fertilizers in Developing Countries  
(million metric tons N)

	Actual 1965	Actual 1975	Forecast 1985	Forecast 2000	Increase		
					1965-75	1975-85	1985-2000
Africa	0.15	0.44	1.40	2.31	0.29	0.96	0.91
Latin America	0.81	1.97	4.50	11.20	1.16	2.53	6.70
Near East	0.44	1.32	3.10	8.06	0.88	1.78	4.96
Far East	1.59	3.94	10.00	23.97	2.35	6.05	13.97
	3.01	7.67	19.00	45.54	4.66	11.33	26.54
Asia centrally- planned	2.14	4.82	10.00	17.91	2.68	5.18	7.91
Total	5.15	12.49	29.00	63.45	7.34	16.51	34.45

Source: Forecast 1985; Joint Working Group June 1977  
Forecast 2000; Second UNIDO World Wide Study of the Fertilizer  
Industry 1975-2000

At the country level

13. Data on past consumption is available at the country level (Table A.5). The Joint Working Group did not agree to UNIDO's request to release its forecasts of demand at the country level.

14. In order to up-date country level data on forecast demand, countries are invited to inform UNIDO of their forecasts of fertilizer demand up to five years ahead and for ten years ahead when available.

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<sup>1/</sup> The FAO classification of countries into regions is given in Section D of the Statistical Annex. It is used here because the Joint Working Group Forecasts have been submitted in the past for the FAO Commission on Fertilizers in this format. UNIDO defines regions in a different way.



**B. AVAILABLE SUPPLY OF NITROGEN FERTILIZER 1975 AND 1982**

At the global level

15. The Joint Working Group forecasts supply capability for five years ahead. It uses estimates of existing and new production capacity to calculate what it terms "supply", the maximum supply capability of the industry in the year in question. The methodology used for this calculation is explained in the Notes attached as Part C of the Statistical Annex.

16. The forecast supply and demand of nitrogen fertilizers in 1982 is compared with the position in 1975 in the following table.

World Supply/Demand balance for Nitrogen Fertilizers 1975, 1982  
(million metric tons N)

	1975				1982			
	Actual Capacity	Actual Production	Actual Demand	Production Surplus/ (Deficit)	Forecast Capacity	Forecast Supply	Forecast Demand	Forecast Surplus/ (Deficit)
<u>Developing Countries</u>								
Market economies	9.2	5.2	7.7	(2.5)	26.4	12.8	15.2	(2.4)
C-P economies	<u>4.2</u>	<u>3.4</u>	<u>4.8</u>	<u>(1.4)</u>	<u>11.1</u>	<u>6.1</u>	<u>7.4</u>	<u>(1.3)</u>
	<u>13.4</u>	<u>8.6</u>	<u>12.5</u>	<u>(3.9)</u>	<u>37.5</u>	<u>18.9</u>	<u>22.6</u>	<u>(3.7)</u>
<u>Developed Countries</u>								
Market economies	34.6	21.8	19.2	2.6	41.6	26.8	24.1	2.6
C-P economies	<u>21.8</u>	<u>13.4</u>	<u>11.5</u>	<u>1.9</u>	<u>36.5</u>	<u>22.0</u>	<u>17.4</u>	<u>4.7</u>
	<u>56.4</u>	<u>35.2</u>	<u>30.7</u>	<u>4.5</u>	<u>78.1</u>	<u>48.8</u>	<u>41.5</u>	<u>7.3</u>
<b>WORLD TOTAL</b>	<u>69.8</u>	<u>43.8</u>	<u>43.2</u>	<u>0.6</u>	<u>115.6</u>	<u>67.7</u>	<u>64.1</u>	<u>3.6</u>

Source: For 1982; UNIDO/FAO/World Bank Working Group on Fertilizers, June 1978  
For 1975; FAO Monthly Bulletin of Statistics, April 1978

At the regional level

17. The capability to supply nitrogen fertilizers in developing countries is expected to increase as shown in the following table.

Developing Countries' supply/demand balance for Nitrogen Fertilizer (million MT N)

	1975				1982			
	Actual Capacity	Actual Production	Actual Demand	Estimated Deficit	Forecast Capacity	Forecast Supply	Forecast Demand	Forecast Deficit
Africa	0.39	0.14	0.44	0.30	1.10	0.37	0.82	0.45
Latin America	2.43	1.20	1.97	0.77	7.20	2.28	3.65	1.37
Near East	1.81	0.96	1.32	0.36	6.46	3.31	2.66	0.65
Far East	4.54	2.85	3.94	1.09	11.66	6.85	8.04	1.19
	9.17	5.15	7.67	2.52	26.42	12.81	15.17	2.36
Asia C-P	7.13	3.43	4.82	1.39	11.13	6.11	7.43	1.32
TOTAL	16.30	8.58	12.49	3.91	37.55	18.92	22.60	3.68

Source: For 1982 UNIDO/FAO/World Bank Working Group on Fertilizers, June 1978  
For 1975 FAO Monthly Bulletin of Statistics, April 1978.

At the country level

18. The Joint Working Group has prepared a complete list of plants operating in 1973-4; additional capacity to produce ammonia added since June 1974 is tabulated according to the year it becomes available (Table B.5)

19. The Joint Working Group agreed that its information on additions to capacity in developing countries at the country level could be submitted to the Consultation Meeting; this is presented as Table B.5 in the Statistical Annex.

20. The Group regarded information on additions to capacity in developed countries as confidential and agreed to release only the regional totals for consideration at the Consultation Meeting.

C. MONITORING CAPACITY TO PRODUCE NITROGEN FERTILIZERS UP TO 1982

At the global level

21. At the global level, the Joint Working Group estimates suggest that world supply capability will exceed world demand as shown in the following table:

1977	0.66	million metric tons N
1978	1.56	million metric tons N
1979	2.28	million metric tons N
1980	3.36	million metric tons N
1981	4.35	million metric tons N
1982	3.59	million metric tons N

22. In 1982, the margin of safety is 5 per cent of world demand. If world demand grows 1 per cent faster each year than the Joint Working Group forecast (that is by 39 per cent instead of 34 per cent between 1977 and 1982), then this safety margin will disappear.<sup>1/</sup>

23. The supply/demand balance also depends on the accuracy of the supply forecasts. The forecast of world production capacity in 1977 that was made by the Joint Working Group in June 1975 has proved to be 4 million metric tons N too high. The change in forecast capacity (million metric tons N) are as follows:

	<u>Forecast June 1975</u>	<u>Forecast June 1978</u>	<u>Change</u>
Centrally Planned Economies	28.5	33.5	+5.0
Developed Market Economies	43.5	38.4	-5.1
Developing Market Economies	<u>16.8</u>	<u>12.8</u>	<u>-4.0</u>
	<u>88.8</u>	<u>64.7</u>	<u>-4.1</u>

The forecast in demand made in June 1975 has proved to be 2 million metric tons N (3 per cent) too high also.

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<sup>1/</sup> In practice, the margin would be much larger if supply capability can be improved by raising capacity utilisation to rates above the maximum assumed by the Joint Working Group.

24. Over the years, the Joint Working Group has become stricter and now includes in its estimates of additional capacity only plants under construction or firmly committed. The circumstances prior to 1975, when high prices stimulated a rush to build new capacity, have not been repeated in 1978; today prices are low. For all these reasons, an error in forecasting supply capability in 1982 as large as 4 million metric tons N seems unlikely.

25. Nevertheless the above discussion suggests some caution in interpreting the estimates of global supply/demand balance. There appears to be sufficient additional capacity planned to meet world demand up to 1982; but this assessment could perhaps change as time passes.

At the regional level

26. The estimates shown in paragraph 17 above suggest that developing countries will continue to need to import over 3 million metric tons N of fertilizers in 1982, the same level as in 1975. By 1982, developing countries will produce 84 per cent of their requirements compared to 69 per cent in 1975. This represents some progress towards the goal of self-sufficiency agreed at the First Consultation Meeting. It is for consideration whether it responds to the recommendation that developing countries achieve self-sufficiency "as soon as possible".

27. Of the four regions of developing countries, only those in the Near East will achieve a surplus by 1982. For Africa (excluding Egypt, Libya and Sudan), Asia and Latin America, the projected deficit (hence import requirements) are higher than they were in 1975.

28. However, in interpreting the balance estimated in paragraph 17 above, note must be taken that forecast supply in 1982 represents 34 per cent of all nameplate capacity in Africa, 32 per cent in Latin America, 51 per cent in the Near East and 59 per cent in the Far East compared to 64 per cent for the world as a whole. There should be considerable scope for achieving production levels above

those forecast by the Working Group.<sup>1/</sup>

At the country level

29. This is a task which Governments perform not UNIDO. However, UNIDO would appreciate receiving information on the results of such exercises.

MONITORING CAPACITY TO PRODUCE NITROGEN FERTILIZERS UP TO 1987

At the global level

30. Between 1982 and 1987, demand for nitrogenous fertilizers is expected to increase as shown in the following table. Additional capacity needed to meet this demand is calculated in the last column on the assumption that supply capability continues to be about 64 percent of capacity as estimated for 1982. This assumption should be discussed at Innsbruck.

Forecast Increase in Demand for Nitrogen Fertilizers 1982 - 1987 (million MT N)

	Forecast Demand 1982	Forecast Demand 1987	Increase 1982 to 1987	Increase needed in	
				Supply Capability	Ammonia Capacity
<u>DEVELOPED COUNTRIES</u>					
Market Economies	24.19	29.80	5.61	5.61	8.76
Centrally-Planned	<u>17.47</u>	<u>22.30</u>	<u>4.83</u>	<u>4.83</u>	<u>7.55</u>
	<u>41.66</u>	<u>52.10</u>	<u>10.44</u>	<u>10.44</u>	<u>16.31</u>
<u>DEVELOPING COUNTRIES</u>					
Africa	0.77	1.02	0.25	0.25	0.39
Latin America	4.09	5.73	1.64	1.64	2.56
Near East	2.72	4.01	1.29	1.29	2.02
Far East	<u>7.80</u>	<u>11.17</u>	<u>3.37</u>	<u>3.37</u>	<u>5.27</u>
	15.38	21.93	6.55	6.55	10.24
Asia C-P	<u>7.42</u>	<u>10.00</u>	<u>2.58</u>	<u>2.58</u>	<u>4.03</u>
Total	<u>22.80</u>	<u>31.93</u>	<u>9.13</u>	<u>9.13</u>	<u>14.27</u>
World Total	<u>64.46</u>	<u>84.03</u>	<u>19.57</u>	<u>19.57</u>	<u>30.58</u>

Source: UNIDO/FAO/World Bank Working Group, June 1978 (revised).

<sup>1/</sup> The assumption that new plants will not perform better than the average rate of capacity utilization achieved by existing plants seems to account for the Working Group's pessimist forecast; most of the additions to capacity in developing countries are expected on stream by 1980 and should be operating well by 1982.

At the regional level

31. The following table compares indefinite plans to create additional capacity at a regional level <sup>1/</sup> with the increases in capacity made between 1974 and 1978 and planned for 1978 to 1983. The table shows that little is known of the indefinite plans of countries in several regions but even excluding the plans of these regions, indefinite plans will add about half the new capacity needed between 1982 and 1987.

32. To become self-sufficient by 1987, developing countries would need to increase capacity by 19 million metric tons N (including an additional 3.7 million metric tons N to replace the 1982 level of imports.) So far, plans announced are for 9 million metric tons.

Forecast increase in capacity to produce nitrogen fertilizers up to 1982  
(million metric tons N)

	Capacity at June 1974	Additions July 1974 to June 1978	Additions July 1978 to June 1983	Capacity at June 1983	Indefinite additions at June 1978
<u>DEVELOPED COUNTRIES</u>					
Market Economies	32.77	5.63	3.15	41.55	4.31
USSR	10.17	4.94	11.23	26.34	--
Eastern Europe	<u>6.81</u>	<u>1.59</u>	<u>1.72</u>	<u>10.12</u>	<u>0.90</u>
Total developed	<u>49.75</u>	<u>12.16</u>	<u>16.10</u>	<u>78.01</u>	<u>5.21</u>
<u>DEVELOPING COUNTRIES</u>					
Africa	0.39	-	0.71	1.10	1.91
Latin America	2.11	1.76	3.33	7.20	2.62
Near East	1.64	0.92	3.89	6.45	2.31
Far East	<u>3.54</u>	<u>2.44</u>	<u>5.68</u>	<u>11.66</u>	<u>2.18</u>
	7.68	5.12	13.61	26.41	9.02
Asia C-P	<u>7.13</u>	<u>2.91</u>	<u>1.29</u>	<u>11.33</u>	<u>0.27</u>
Total Developing	<u>14.81</u>	<u>8.03</u>	<u>14.90</u>	<u>37.74</u>	<u>9.29</u>
Total World	<u>64.56</u>	<u>20.19</u>	<u>31.00</u>	<u>115.76</u>	<u>14.50</u>

Source: UNIDO/FAO/World Bank Working Group on Fertilizers

<sup>1/</sup> The indefinite additions to ammonia capacity planned in developing countries are analysed by country in the Statistical Annex, Table B.5 in the last column marked "INDEF".

## II. THE OUTLOOK FOR PHOSPHATE FERTILIZERS

### A. Demand for phosphate fertilizers 1975-2000

#### At the global level

33. World demand for phosphate fertilizers is expected to increase from about 25 million metric tons  $P_2O_5$  in 1975 to 34 million metric tons  $P_2O_5$  in 1980, 42 million metric tons  $P_2O_5$  in 1985 and 48 million metric tons  $P_2O_5$  in 2000 as shown in the following table.

World demand for phosphate fertilizers 1975-2000  
(Million metric tons  $P_2O_5$ )

	Actual 1965	Actual 1975	Forecast 1985 1/	Forecast 2000	Increase 1985-		
					1965-75	1975-85	2000
<u>Developing Countries</u>							
Market economies	0.62	2.41	9.05	21.05	1.79	6.64	12.0
Centrally-planned economies	0.56	1.46	3.30	6.88	0.90	1.84	3.58
	1.18	3.87	12.35	27.93	2.69	8.48	15.58
<u>Developed Countries</u>							
Market economies	11.74	14.17	16.45	21.03	2.43	2.28	4.58
Centrally-planned economies	2.76	6.73	12.80	27.26	3.97	6.07	14.46
	14.50	20.90	29.25	48.29	6.40	9.35	19.04
World total	15.68	24.77	41.60	76.22	9.09	16.83	34.62
Developing countries' share (per cent)	7.5	15.5	30	36.5	29.5	50	55

Source: Forecast 1985 Joint Working Group, June 1977  
Forecast 2000 Second UNIDO World-Wide Study of the Fertilizer Industry

34. Thus for this type of fertilizer, the increase in developing countries' consumption is expected to account for over 50 per cent of the increase in total world consumption in the period 1975-2000. By 2000, the share is forecast to exceed 36 per cent of world consumption.

1/ The forecast for 1985 was made by the Joint Working Group in June 1977. This forecast for 1987 made by the Joint Working Group in June 1978 implies a lower demand in 1985.

At the regional level

35. Regional demand in developing countries for phosphate fertilizers is expected to increase as shown in the following Table. The African region excludes Egypt, Libya and Sudan, which the FAO classification includes in the Near East region as explained in Part D of the Statistical Annex.

Demand for phosphate fertilizers in developing countries

Million metric tons P<sub>2</sub>O<sub>5</sub>

	Actual 1965	Actual 1975	Forecast 1985	Forecast 2000	Increase/1985-		
					1965-75	1975-85	2000
Africa	0.22	0.41	0.90	1.71	0.19	0.49	0.81
Latin America	0.19	0.82	3.40	8.82	0.63	2.58	5.42
Near East	0.19	0.57	1.70	4.05	0.48	1.13	2.35
Far East	0.12	0.61	3.05	6.47	0.49	2.44	3.42
	0.62	2.41	9.05	21.05	1.79	6.64	12.00
Asia Centrally Planned	0.56	1.46	3.30	6.88	0.90	1.84	3.58
Developing countries	1.18	3.87	12.35	27.93	2.69	9.48	15.58

Sources: Same as previous table

At the country level

36. Data on past consumption is available at the country level (Table A.5). The forecasts of demand at the country level that are made by ISMA are generally adopted by the Working Group; they are available to all members of ISMA and could perhaps be published by UNIDO in future reports. In order to up-date country level data on forecast demand, countries are invited to advise UNIDO of their forecasts of phosphate fertilizer demand for up to five and ten years ahead.

37. As regard types of phosphate fertilizer in use, ISMA estimates suggest the following increases (decreases) between 1973 and 1980:

	Thousand metric tons P <sub>2</sub> O <sub>5</sub>	Per cent
Basic slag	(430)	- 45
Single super-phosphates	(746)	- 13
Triple super-phosphates	2746	+ 105
Ammonium phosphates	4502	+ 118
NPK compounds	2905	+ 27



**B. AVAILABLE SUPPLY OF PHOSPHATE FERTILIZER 1975 AND 1982**

At the global level

38. The Joint Working Group forecasts supply capability for five years ahead. It uses estimates of existing and new production capacity to calculate what it terms "supply", the maximum supply capability of the industry in the year in question. The methodology used for this calculation is explained in the Notes attached as Part C of the Statistical Annex.

39. The forecast supply and demand for phosphate fertilizers in 1982 is compared with the position in 1975 in the following table.

World Supply/Demand Balance for Phosphate Fertilizers in 1975 and 1982  
Million metric tons  $P_2O_5$

	1975					1982				
	Supply Capability		Actual Production	Actual Demand	Surplus (deficit)	Supply Capability		Forecast Supply	Forecast Demand	Forecast Surplus (deficit)
	OP	PAP				OP	PAP			
<u>Developing countries</u>										
Market economies	0.78	1.65	2.40	3.74	(1.34)	1.81	5.96	7.77	7.58	0.19
Centrally Planned	1.45	0.01	1.46	1.48	(0.02)	2.33	0.11	2.44	2.67	(0.23)
	2.23	1.66	3.86	5.22	(1.36)	4.14	6.07	10.21	10.25	(0.04)
<u>Developed countries</u>										
Market economies	5.76	8.45	14.17	12.22	1.95	5.85	14.00	19.85	15.34	4.51
Centrally Planned	3.61	3.16	6.73	6.69	0.04	4.70	5.92	11.62	11.97	(1.23)
	9.37	11.61	20.90	18.91	1.99	10.55	19.92	31.47	27.24	3.23
<u>Total World</u>	11.60	13.27	24.76	24.13		14.69	25.98	40.68	37.49	
Available Supply			23.68		(0.45)			39.46		1.97

Sources: For 1982; UNIDO/FAO/World Bank Working Group on Fertilizers, June 1978  
For 1975; FAO Monthly Bulletin of Statistics, April 1978  
PAP; Fertilizers based on Phosphoric Acid  
OP; Other Phosphate Fertilizers

The table shows that by 1982 (a) developing countries become self-sufficient (b) developed market economies will have a larger surplus for export, and (c) developed centrally planned economies will move with a deficit position requiring over 1 million tons  $P_2O_5$  imports in 1982.

At the regional level

40. The capability to supply phosphate fertilizers in developing countries is expected to increase as shown in the following table. By 1982, the developing countries as group will be self-sufficient.

Developing Countries supply/demand balance for phosphate fertilizers 1975-1982  
Million metric tons P<sub>2</sub>O<sub>5</sub>

	1975					1982				
	Supply Capability		Actual Production	Actual Demand	Estimated Deficit	Supply Capability		Forecast Supply	Forecast Demand	Forecast Deficit
	OP	PAP				OP	PAP			
Africa	0.09	0.33	0.41	0.35	0.06	0.28	1.77	2.05	0.65	1.40
Latin America	0.38	0.48	0.82	1.56	(0.74)	0.67	1.36	2.03	3.13	(1.10)
Near East	0.14	0.41	0.57	0.69	(0.12)	0.39	1.66	2.05	1.38	0.67
Far East	0.17	0.43	0.60	1.13	(0.53)	0.47	1.17	1.64	2.42	(0.78)
Asia C.P.	1.45	0.01	1.46	1.48	(0.02)	1.81	5.96	7.77	7.58	0.19
Total	2.23	1.66	3.86	5.22	(1.36)	2.33	0.11	2.44	2.67	(0.23)
						4.14	6.07	10.21	10.25	(0.04)

Sources: For 1982; UNIDO/FAO/World Bank Working Group on Fertilizers, June 1978  
For 1975; FAO Monthly Bulletin of Statistics, April 1978

PAP; Fertilizers based on Phosphoric Acid  
OP; Other Phosphate Fertilizers

At the country level

41. The Joint Working Group has prepared a complete list of phosphoric acid plants operating in 1973-4; additional capacity to produce phosphoric acid added since June 1974 is tabulated according to the years it becomes available (table B.6). A list of the capacity of other types of phosphate fertilizers plant is also compiled by the Group but is not published.

42. The Joint Working Group agreed that its information on additions to phosphoric acid capacity in developing countries at a country level could be submitted to the Consultation Meeting; this is presented as Table B.6 in the Statistical Annex.

43. For developed countries, the Group preferred to release only the regional totals. Information at the country level prepared by ISMA is made available to ISMA members.

C. MONITORING CAPACITY TO PRODUCE PHOSPHATE FERTILIZERS UP TO 1982

At the global level

44. At the global level, the Joint Working Group estimates suggest that world available supply will exceed world demand as shown in the following table:

1977	3.91	million metric tons	$P_{205}$
1978	3.58	million metric tons	$P_{205}$
1979	2.77	million metric tons	$P_{205}$
1980	3.03	million metric tons	$P_{205}$
1981	2.64	million metric tons	$P_{205}$
1982	1.97	million metric tons	$P_{205}$

45. In 1982, the margin of safety is 5 per cent of world demand. If world demand grow by 1 per cent faster each year than the Joint Working Group forecast (that is by 41 per cent instead of 36 per cent between 1977 and 1982), then this safety margin will disappear.

46. The supply/demand balance also depends on the accuracy of the supply forecasts. The forecast of world production capacity in 1977 that was made by the Joint Working Group in June 1975 has proven very accurate. Demand in 1977 is 1.4 million metric tons  $P_{205}$  (or 5 per cent) less than was forecast in June 1975.

47. Over the years, the Joint Working Group has become stricter and now includes in its estimates of additional capacity only plants under construction or firmly committed. For these reasons, any error in forecasting supply capability in 1982 is unlikely to be a large one.

48. Nevertheless the above discussion suggests some caution in interpreting the estimates of global supply/demand balance. There appears to be sufficient additional capacity planned to meet world demand up to 1982; ISMA is prepared to confirm this as far as 1980/81.

At the regional level

49. The estimates required in paragraph above suggest that developing countries as a group will be self-sufficient in phosphate fertilizers in 1982.

50. Of the four regions of developing countries, only Africa and the Near East will achieve a surplus in 1982. For Asia and Latin America, the projected deficit (i.e. import requirements) is likely to be considerably larger than it was in 1975.

51. However, in interpreting the balance estimated in paragraph 40 above, note must be taken that forecast supply capability of developing countries in 1982 might in practice be higher than that forecast by the Working Group.

At the country level

52. This is a task which Governments perform not UNIDO. However, UNIDO would appreciate receiving information on the results of such exercises.

D. MONITORING THE MEDIUM-TERM OUTLOOK 1982 to 1987

At the global level

53. Between 1982 and 1987, demand for phosphate fertilizers is expected to increase as shown in the following table. Additional supply capability needed to meet this demand is calculated in the last column; the additional capacity required will be about one third higher (that is about 10 million metric tons  $P_2O_5$ ) for the world since, based on past estimates, supply capability can be expected to be about 75 per cent of capacity (see paragraphs 11-15 of Part C of the Statistical Annex).

**FORECAST INCREASE IN DEMAND FOR PHOSPHATE FERTILIZERS**

(million metric tons P<sub>2</sub>O<sub>5</sub>)

	Forecast Demand 1982	Forecast Demand 1987	Demand Increase 1982-1987	Increase needed in supply 1982-1987
<u>Developed countries</u>				
Market Economies	15.34	16.96	1.35	1.35
Centrally-Planned	<u>11.90</u>	<u>14.00</u>	<u>2.10</u>	<u>2.10</u>
	27.24	30.69	3.45	3.45
	-----	-----	----	----
<u>Developing countries</u>				
Africa	0.65	0.88	0.23	0.23
Latin America	3.13	4.42	1.33	1.33
Near East	1.38	1.94	0.56	0.56
Far East	<u>2.42</u>	<u>3.45</u>	<u>1.03</u>	<u>1.03</u>
	7.58	10.73	3.15	3.15
Asia C-P	<u>2.67</u>	<u>3.75</u>	<u>1.08</u>	<u>1.08</u>
Total	10.25	14.48	4.23	4.23
	-----	-----	----	----
World Total	37.49	45.17	7.68	7.68
	-----	-----	----	----

Source: UNIDO/FAO/IBRD Working Group on Fertilizers, June 1978 (revised)

54. The following table compares "indefinite" or tentative plans to create additional capacity to produce phosphoric acid with the increases in capacity made between 1974 and 1978 and planned for 1978 and 1983. The table shows that little is known of the plans for new capacity after 1982 in several regions; even excluding the plans of these regions, indefinite plans will add only 22-33 percent of the new capacity needed between 1982 and 1987. 1/

55. To remain self-sufficient by 1987 as they were in 1982, developing countries, as a group, would need to increase phosphoric acid capacity for fertilizers by 4.2 million metric tons  $P_2O_5$ . As the following table shows, plans announced so far are for 2.3 million metric tons  $P_2O_5$ , of new phosphoric acid capacity for all purposes; 50-75 per cent may be used for fertilizer production.

Forecast increase in capacity to produce phosphoric acid up to 1982

( Million metric tons  $P_2O_5$  )

	Capacity at June 1974	Additions July 1974 to June 1978	Additions July 1978 to June 1983	Capacity at June 1983	Indefinite additions at June 1978
<b>DEVELOPED COUNTRIES</b>					
Market Economies	12.49	4.64	0.51	17.64	1.34
Centrally Planned	<u>3.17</u>	<u>1.95</u>	<u>2.46</u>	<u>7.58</u>	<u>0.80</u>
Total Developed	<u>15.66</u>	<u>6.59</u>	<u>2.97</u>	<u>25.22</u>	<u>2.14</u>
<b>DEVELOPING COUNTRIES</b>					
Africa	0.73	0.72	0.96	2.51	1.49
Latin America	0.77	0.22	1.09	2.08	0.52
Near East	0.50	0.29	1.62	2.41	0.35
Far East	<u>0.47</u>	<u>0.63</u>	<u>0.44</u>	<u>1.64</u>	<u>0.04</u>
	2.47	1.06	4.11	8.64	2.30
Asia Centrally- Planned	0.03	0.04	0.11	0.18	-
Total Developing	2.50	1.10	4.22	8.82	2.30
Total World	18.16	7.69	7.19	34.04	4.44

Source: UNIDO/FAO/IBRD Working Group on Fertilizers, June 1978.

1/ This assumes that 50-75 per cent of the increase in phosphate fertilizer capacity is based on phosphoric acid.

III. THE OUTLOOK FOR POTASH AS A FERTILIZER

A. DEMAND FOR POTASH IN FERTILIZERS

Global level

56. World demand for potash is expected to increase from 22 million metric tons K<sub>2</sub>O in 1975 <sup>1/</sup> to 28 million metric tons K<sub>2</sub>O in 1980, 36 million metric tons K<sub>2</sub>O in 1985, and 67 million metric tons K<sub>2</sub>O in 2000, as shown in the following table.

World Demand for Potash 1975-2000 (Million Metric Tons K<sub>2</sub>O)

	Actual 1965	Actual 1975	Forecast 1985	Forecast 2000	Increase		1985- 2000
					1965-75	1975-85	
<u>Developed Countries</u>							
Market economies	8.00	10.52	15.87	25.28	2.5	5.3	9.4
Centrally-planned	<u>3.45</u>	<u>8.72</u>	<u>14.53</u>	<u>29.28</u>	<u>5.3</u>	<u>5.8</u>	<u>14.7</u>
	11.45	19.24	30.40	54.56	7.8	11.1	24.1
<u>Developing Countries</u>							
Market economies	0.62	1.81	4.95	10.63	1.2	3.1	5.7
Centrally-planned	<u>0.20</u>	<u>0.49</u>	<u>0.92</u>	<u>1.72</u>	<u>0.3</u>	<u>0.4</u>	<u>0.8</u>
	0.82	2.30	5.87	12.35	1.5	3.5	6.5
World Total	<u>12.27</u>	<u>21.54</u>	<u>36.27</u>	<u>66.91</u>	<u>9.3</u>	<u>14.6</u>	<u>30.6</u>
Developing Countries' Share (per cent)	6.7	10.7	16.2	18.5	16	23	21

Source: Forecast 1985: Joint Working Group, June 1977  
Forecast 2000: Second UNIDO World-Wide Study of the Fertilizer Industry

57. Thus for this type of fertilizer the increase in developing countries' consumption accounts for less than 25 per cent of the increase in world consumption in the period 1975-2000 compared to over 50 per cent for the other two nutrients.

<sup>1/</sup> 1975 means the fertilizer year from 1 July 1975 to 30 June 1976.

Regional level

58. Regional demand in developing countries for potash as a fertilizer is expected to increase as shown in the following table. The "African" region excludes Egypt, Libya and Sudan which the Joint Working Group include in the "Near East" region (see Part D of Statistical Annex).

Demand for Potash as a Fertilizer in Developing Countries

Million Metric Tons K<sub>2</sub>O

	Actual 1965	Actual 1975	Forecast 1985	Forecast 2000
<u>Developing market economies</u>				
Africa	0.08	0.19	0.39	1.01
Latin America	0.29	0.87	1.48	5.47
Near East	0.02	0.04	0.74	0.23
Far East	0.23	0.71	1.33	3.92
	0.62	1.81	3.94	10.63
Asia				
Centrally-planned	0.20	0.49	1.44	1.72
Developing Countries	0.82	2.30	6.38	12.35

Source: Forecast 1985: Joint Working Group, June 1977  
Forecast 2000: Second UNIDO World-Wide Study of the Fertilizer Industry

Country level

59. Data on past consumption is available at the country level (Table A.5). The Joint Working Group preferred not to release its forecasts of demand at the country level.

60. In order to develop information at the country level on forecast levels of demand, countries are invited to advise UNIDO of their forecasts of demand for potash up to 5 and 10 years ahead.



**B. SUPPLY OF POTASH AS A FERTILIZER**

**Short-term outlook to 1982 at the global level**

61. The Joint Working Group forecasts supply capability for five years ahead. It uses estimates of the capacity of existing and new potash mines to calculate what it terms "supply", the maximum quantity of potash the industry could supply in the year in question. The methodology used for this calculation is explained in the Notes that form Part C of the Statistical Annex.

62. The forecast supply and demand of potash in 1982 is compared with the position in 1975 in the following table.

**World Demand/Supply Balance for Potash in 1975 and 1982**

Million Metric Tons K<sub>2</sub>O

	1975				1982			
	Actual Capacity	Actual Production	Actual Demand	Production Surplus (Deficit)	Forecast Capacity	Forecast Supply	Forecast Demand	Forecast Surplus (Deficit)
<b><u>Developing Countries</u></b>								
Market economies	0.33	0.29	1.81	(1.52)	0.75	0.16	3.79	(3.63)
Centrally-planned	<u>0.30</u>	<u>0.30</u>	<u>0.49</u>	<u>(0.19)</u>	<u>0.50</u>	<u>0.45</u>	<u>0.80</u>	<u>(0.35)</u>
	0.63	0.59	2.30	(1.71)	1.25	0.61	4.59	(3.98)
<b><u>Developed Countries</u></b>								
Market economies	17.55	11.92	10.51	1.41	19.41	17.57	14.11	3.46
Centrally-planned	<u>11.95</u>	<u>10.96</u>	<u>8.72</u>	<u>2.24</u>	<u>17.15</u>	<u>15.80</u>	<u>12.85</u>	<u>3.75</u>
	29.50	22.88	19.23	3.65	36.56	33.37	26.96	7.21
World total	<u>30.13</u>	<u>23.47</u>	<u>21.53</u>		<u>37.81</u>	<u>33.98</u>	<u>30.75</u>	
Available world supply <sup>1/</sup>		21.47	21.53	(0.06)		31.15	30.75	0.40

Source: 1975 FAO Monthly Bulletin of Statistics, April 1978  
1982 Joint Working Group, June 1978

<sup>1/</sup> Available supply excludes 3.5 per cent of world production which it is estimated is used as technical potash (see Statistical Annex, Part C).

Short-term outlook to 1982 at the regional level

63. The only new capacity to mine potash in developing countries is expected to be that of Jordan amounting to 0.72 million tons starting in 1982.

Short-term outlook to 1982 at the country level

64. The Joint Working Group examined the capacity of existing mines and additional mining capacity to be added up to 1982 in considerable detail at its June 1978 meeting.

65. The Group preferred its information on supply capability in individual countries to remain confidential; hence only the regional totals are published by the Joint Working Group.

C. MONITORING CAPACITY TO PRODUCE POTASH

Monitoring the short-term outlook at the global level

66. At the global level, the Joint Working Group estimates suggest that world supply capability will exceed world demand as shown in the following table.

1977	2.02	million metric tons K <sub>2</sub> O
1978	1.76	million metric tons K <sub>2</sub> O
1979	1.60	million metric tons K <sub>2</sub> O
1980	1.30	million metric tons K <sub>2</sub> O
1981	0.91	million metric tons K <sub>2</sub> O
1982	0.40	million metric tons K <sub>2</sub> O

67. In 1980, the margin of safety falls to 5 per cent of world demand and by 1982 to 1.3 per cent. This can only be considered a satisfactory situation if new mining capacity can be developed at short notice (that is in less than two years as compared to four years for the other nutrients).

Monitoring short-term outlook at the regional level

68. The estimates shown in paragraph 62 suggest that developing countries will continue to need to import about 4 million metric tons K<sub>2</sub>O of potash in 1982, double the level imported in 1975. The goal of self-sufficiency agreed at the First Consultation Meeting will be difficult to achieve unless large potash deposits are found in developing countries.

D. MONITORING THE MEDIUM-TERM OUTLOOK TO 1987

69. Between 1982 and 1987, demand for potash fertilizers is expected to increase as shown in the following table. Sufficient additional capacity needed to meet this demand is already being considered as shown in the last column of the table. Only one new source of supply in developing countries (Brazil) is foreseen; developing countries dependence on imports therefore seems likely to increase further up to 1987.

Growth of World Demand of Potash 1982-87 (Million Metric Tons K<sub>2</sub>O)

	Forecast Demand 1982	Forecast Demand 1987	Demand Increase 1982 - 1987	Indefinite Plans to Increase Mine Capacity
<u>DEVELOPED COUNTRIES</u>				
Market Economies	14.11	16.79	2.68	5.85
Centrally-planned	<u>12.05</u>	<u>16.40</u>	<u>4.35</u>	<u>3.65</u>
	26.16	33.19	7.03	9.50
<u>DEVELOPING COUNTRIES</u>				
Africa	0.39	0.54	0.15	-
Latin America	1.89	2.90	1.01	0.60
Near East	0.08	0.11	0.03	-
Far East	<u>1.43</u>	<u>1.98</u>	<u>0.55</u>	<u>-</u>
	3.79	5.53	1.74	0.60
Asia				
Centrally-planned	<u>0.80</u>	<u>1.01</u>	<u>0.21</u>	<u>0.65</u>
	4.59	6.54	1.95	1.25
World Total	30.75	39.73	8.98	10.75

#### IV. CONCLUSIONS AND RECOMMENDATIONS

##### A. Short and medium-term outlook for the three fertilizer nutrients

70. In the period up to 1982 the world's capability to supply nitrogen, phosphate and potash fertilizers will almost certainly be sufficient to meet the growth in demand that is likely to be experienced. Demand is more likely to strain supply capabilities in potash and phosphate than in nitrogen fertilizers.
71. In the period 1975 to 1982, the developing countries as a group will become self-sufficient in phosphate fertilizers (that is export as much as they import); however, they will remain large importers (3 million tons a year) of nitrogen fertilizers. Most of their potash requirements will continue to be imported.
72. In the period 1982 to 1987, the world will need 30 million metric tons N of new ammonia capacity; so far indefinite plans have been announced to create 14.5 million metric tons N of new capacity. Developing countries, if they are to achieve self-sufficiency by 1987, will need 17 million metric tons N of new ammonia capacity; so far indefinite plans to build 9.0 million metric tons N of new capacity have been announced.
73. In the period 1982 to 1987, the world and developing countries will need to increase capacity to produce phosphate fertilizers by 7.7 and 4.2 million metric tons  $P_2O_5$ , respectively. Indefinite plans for new phosphoric acid capacity will produce 3.3 and 1.6 million metric tons  $P_2O_5$  of phosphate fertilizers for the world and developing countries, respectively (assuming 75 per cent of the phosphoric acid is used for fertilizer production).
74. The outlook of potash is that most of the substantial increase in mining capacity that will be required in the 1982 to 1987 period is already planned. Also, as a general rule, potash production can be expanded more quickly than nitrogen or phosphate production.
75. About 50 per cent of the new capacity established in the world in the periods of (a) 1975 to 1985 and (b) 1985 to 2000 for the production of nitrogen and phosphate fertilizers will be located in developing countries; for potash the proportion is 20 per cent. By 1982 developing countries share of world production is expected to be 28 per cent for nitrogen, 26 per cent for phosphate and 2 per cent for potash.

B. Suggestions for improving monitoring of the short-term and medium-term outlook

76. Continuous monitoring of the growth of fertilizer production capacity at the national, regional and global levels requires the collection of accurate information and its regular dissemination. In the view of the UNIDO Secretariat, it will require:

- (i) the willingness and cooperation of all developing and developed countries in reporting to UNIDO
  - (a) plans to expand existing capacities,
  - (b) new capacity under construction,
  - (c) firms plans to create new capacity, and
  - (d) permanent closure of existing capacities;
- (ii) the regular dissemination by UNIDO, every six months, to Governments and fertilizer enterprises of a report of the impact of such developments on the supply capability of the industry;
- (iii) in this connexion, the preparation by UNIDO of a Directory of Fertilizer Enterprises, as recommended by the Expert Group Meeting on Regional Cooperation in the Fertilizer Industry, appears desirable;
- (iv) information on capacity utilization (past, present and future) should be developed to supplement information on supply capability. This would require information on the rates of capacity utilization achieved by fertilizer plants in recent years to be supplied to UNIDO.

C. Suggestions for improving monitoring of the long-term outlook, 1985-2000

77. UNIDO might approach 20-30 countries to ascertain their views on the increased contribution which non-conventional sources of fertilizer (direct fixation of nitrogen, biogas, municipal garbage, etc.) are likely to make to fertilizer supplies in the period 1985 to 2000 and in particular, when energy prices increase substantially above their present levels.

78. A detailed study of the mutual benefits to be realised by increased purchases by developed countries in the 1980s and 1990s of finished fertilizers (MAR, DAP, Urea, etc.) manufactured in developing countries with the raw materials and energy required to produce them. Such a study could form a basis for discussing the changing world structure of the industry at the next consultation meeting.

V. STATISTICAL ADIER

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(Statistical Tables compiled by FAO; Forecasts to 2000 by UNIDO)

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B. ESTIMATES OF PRODUCTION CAPACITY, SUPPLY CAPABILITY AND DEMAND FOR FERTILIZERS 1978-1982

(Statistical Tables compiled by UNIDO/FAO/World Bank Working Group on Fertilizers)

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TABLE A1. WORLD CONSUMPTION OF NITROGENOUS FERTILIZER, BY REGION, 1950 - 1976  
(millions of MT)

Year	DEVELOPED COUNTRIES			DEVELOPING COUNTRIES							WORLD TOTAL
	Market economies	Centrally planned economies	Total	Market economies				Asian centrally planned economies	Total		
				Africa	L. America	Near East	Far East			Total	
1950/1951	3.26	0.67	3.93	0.02	0.13	0.05	0.11	0.31	0.09	0.40	4.33
1955/1956	4.71	1.01	5.72	0.05	0.27	0.16	0.37	0.85	0.32	1.17	6.89
1960/1961	6.95	1.63	8.58	0.08	0.44	0.26	0.72	1.50	0.88	2.38	10.96
1965/1966	10.85	3.92	14.77	0.15	0.73	0.44	1.13	2.45	1.60	4.05	18.82
1966/1967	12.06	4.56	16.62	0.17	0.81	0.44	1.59	3.01	2.14	5.15	21.77
1967/1968	13.40	5.23	18.63	0.18	0.95	0.53	1.71	3.37	1.94	5.31	23.94
1968/1969	13.85	6.06	19.91	0.20	1.12	0.64	2.19	4.15	2.56	6.71	26.62
1969/1970	14.58	6.57	21.15	0.23	1.18	0.71	2.56	4.68	2.85	7.53	28.68
1970/1971	15.63	7.52	23.15	0.27	1.36	0.77	2.70	5.10	3.50	8.60	31.75
1971/1972	15.83	8.28	24.11	0.37	1.45	0.87	3.16	5.85	3.39	9.24	33.35
1972/1973	16.48	8.96	25.44	0.39	1.63	1.03	3.52	6.57	3.70	10.27	35.71
1973/1974	17.85	9.68	27.53	0.42	1.68	1.18	3.49	6.77	4.39	11.16	38.69
1974/1975	17.08	10.34	27.42	0.41	1.88	1.03	3.46	6.78	4.38	11.16	38.58
1975/1976	19.22	11.52	30.74	0.44	1.97	1.32	3.94	7.67	4.82	12.49	43.23
1976/1977	19.99	11.28	31.27	0.52	2.27	1.64	4.35	8.78	5.01	13.79	45.06

Sources: FAO monthly Bulletin of Statistics, January and March 1978.  
Annual Fertilizer Revue 1975, 1976.



**TABLE A2. WORLD CONSUMPTION OF PHOSPHOROUS FERTILIZER, BY REGION, 1950-1976**  
(millions of MT)

Year	DEVELOPED COUNTRIES			DEVELOPING COUNTRIES						WORLD TOTAL		
	Market economies	Centrally planned economies	Total	Market economies							Asian centrally planned economies	Total
				Africa	L. America	Near East	Far East	Total	Total			
1950/1951	5.32	0.73	6.05	0.05	0.10	0.03	0.02	0.20	0.02	0.22	6.27	
1955/1956	6.34	1.10	7.44	0.07	0.17	0.04	0.06	0.34	0.05	0.39	7.83	
1960/1961	7.71	1.57	9.28	0.10	0.28	0.08	0.18	0.64	0.13	0.77	10.05	
1965/1966	10.43	2.79	13.22	0.11	0.46	0.16	0.35	1.08	0.64	1.72	14.94	
1966/1967	11.06	3.06	14.12	0.13	0.53	0.18	0.52	1.36	0.63	1.99	16.11	
1967/1968	11.49	3.30	14.79	0.16	0.63	0.23	0.52	1.54	0.63	2.17	16.96	
1968/1969	11.82	3.69	15.51	0.17	0.74	0.29	0.77	1.97	0.70	2.67	18.18	
1969/1970	11.97	3.86	15.83	0.20	0.77	0.31	0.86	2.14	0.83	2.97	18.80	
1970/1971	12.34	4.19	16.53	0.23	0.92	0.31	0.78	2.24	0.97	3.21	19.74	
1971/1972	12.75	4.63	17.38	0.26	0.99	0.37	0.98	2.60	1.11	3.71	21.09	
1972/1973	13.36	4.86	18.22	0.28	1.24	0.44	1.11	3.07	1.19	4.36	22.48	
1973/1974	14.05	5.31	19.36	0.32	1.34	0.53	1.19	3.38	1.42	4.80	24.16	
1974/1975	11.78	5.93	17.71	0.32	1.48	0.49	1.10	3.39	1.58	4.97	22.68	
1975/1976	12.21	6.69	18.90	0.35	1.56	0.69	1.13	3.73	1.48	5.21	24.11	
1976/1977	13.36	7.00	20.36	0.42	1.89	0.93	1.24	4.48	1.65	6.13	26.49	

Sources: FAO monthly Bulletin of Statistics, January and March 1978.  
Annual Fertilizer Review 1975, 1976.

TABLE A3. WORLD CONSUMPTION OF POTASH FERTILIZER, BY REGION, 1950 - 1976  
(millions of MT)

Year	DEVELOPED COUNTRIES			DEVELOPING COUNTRIES							WORLD TOTAL		
	Market economies	Centrally planned economies	Total	Market economies								Asian centrally planned economies	Total
				Africa	L. America	Near East	Far East	Total	Total	Total			
1950/1951	3.44	1.08	4.52	0.02	0.05	-	0.02	0.02	0.02	0.09	0.01	0.10	4.62
1955/1956	4.95	1.59	6.54	0.04	0.12	0.01	0.05	0.05	0.05	0.22	0.02	0.24	6.78
1960/1961	6.21	1.80	8.01	0.06	0.23	0.01	0.12	0.02	0.02	0.42	0.05	0.47	8.48
1965/1966	7.99	3.46	11.45	0.08	0.29	0.02	0.23	0.01	0.01	0.62	0.20	0.82	12.27
1966/1967	8.45	3.67	12.12	0.10	0.33	0.01	0.30	0.02	0.02	0.74	0.22	0.96	13.08
1967/1968	8.88	4.10	12.98	0.10	0.37	0.02	0.35	0.02	0.02	0.84	0.26	1.10	14.08
1968/1969	8.96	4.36	13.32	0.10	0.54	0.02	0.38	0.02	0.02	1.04	0.33	1.37	14.69
1969/1970	9.29	4.67	13.96	0.12	0.56	0.02	0.46	0.02	0.02	1.16	0.35	1.51	15.47
1970/1971	9.88	5.09	14.97	0.14	0.65	0.03	0.49	0.03	0.03	1.31	0.36	1.67	16.64
1971/1972	10.16	5.64	15.80	0.16	0.66	0.03	0.59	0.03	0.03	1.44	0.38	1.82	17.62
1972/1973	10.62	6.08	16.70	0.18	0.77	0.04	0.70	0.04	0.04	1.69	0.42	2.11	18.81
1973/1974	11.48	6.75	18.23	0.18	0.89	0.04	0.78	0.04	0.04	1.89	0.61	2.50	20.73
1974/1975	10.11	7.12	17.23	0.21	0.93	0.04	0.79	0.04	0.04	1.97	0.62	2.59	19.82
1975/1976	10.52	8.72	19.24	0.19	0.87	0.04	0.71	0.04	0.04	1.81	0.49	2.30	21.54
1976/1977	11.54	8.91	20.45	0.21	1.10	0.05	0.76	0.05	0.05	2.12	0.50	2.62	23.07

Source: FAO monthly Bulletin of Statistics, January and March 1976  
Annual fertilizer Review 1975, 1976.





**TABLE A5. FORECASTS OF FERTILIZER DEMAND, BY REGION, 1978, 1982, 1987 AND 2000**  
(millions of MT)

Region	1978/79			1982/83			1987/88			2000/01		
	N	P <sub>2</sub> O <sub>5</sub>	K <sub>2</sub> O	N	P <sub>2</sub> O <sub>5</sub>	K <sub>2</sub> O	N	P <sub>2</sub> O <sub>5</sub>	K <sub>2</sub> O	N	P <sub>2</sub> O <sub>5</sub>	K <sub>2</sub> O
<u>Developed countries</u>												
Market economies	21.05	13.82	12.24	24.19	15.34	14.22	28.28	16.69	16.85	40.60	21.03	25.28
Centrally planned economies	13.32	8.30	9.70	17.47	11.90	12.05	23.00	14.00	16.40	41.41	27.26	29.28
Total developed countries	34.37	22.12	21.94	41.66	27.24	26.27	51.28	30.69	33.25	82.01	48.29	54.56
<u>Developing countries</u>												
Africa	0.61	0.48	0.27	0.77	0.65	0.38	1.20	0.88	0.54	2.31	1.71	1.01
Latin America	2.98	2.21	1.37	4.09	3.13	1.89	5.80	4.46	2.90	11.20	8.82	5.47
Near East	1.93	1.01	0.06	2.72	1.38	0.08	4.17	1.94	0.11	8.06	4.05	0.23
Far East	5.57	1.73	1.10	7.80	2.42	1.47	11.53	3.45	2.08	23.97	6.47	3.92
Total market ec.	11.09	5.43	2.80	15.38	7.58	3.82	22.70	10.73	5.63	45.54	21.05	10.63
Asian centrally planned economies	5.88	1.94	0.60	7.42	2.67	0.80	10.00	3.75	1.01	17.91	6.88	1.72
Total developing countries	16.97	7.37	3.40	22.80	10.25	4.62	32.70	14.48	6.64	63.45	27.93	12.35
<u>Total world</u>	51.34	29.49	25.34	64.46	37.49	30.89	83.98	45.17	39.89	145.46	76.22	66.91

Source: For the period up to 1987/88, FAO/UNIDO/World Bank Working Group on Fertilizers, Paris meeting of June 19-23, 1978.  
For the period 1987/88 to 2000/2001, calculated as discussed in section 4.2.1 and 4.2.2 of this study.

**TABLE B1. NITROGEN, PHOSPHATE AND POTASH CAPACITY, BY REGION, 1976 - 1982** <sup>1/</sup>  
(million metric tons N, P<sub>2</sub>O<sub>5</sub>, K<sub>2</sub>O)

	1977/78			1978/79			1979/80		
	N	P <sub>2</sub> O <sub>5</sub>	K <sub>2</sub> O	N	P <sub>2</sub> O <sub>5</sub>	K <sub>2</sub> O	N	P <sub>2</sub> O <sub>5</sub>	K <sub>2</sub> O
<b>Developed Market Economies</b>									
North America	38.41	17.14	17.81	40.37	17.19	18.05	40.84	17.48	18.34
Western Europe	18.84	9.69	10.29	19.47	9.69	10.48	19.85	9.69	10.59
Oceania	14.78	5.22	6.77	16.11	5.27	6.82	16.20	5.44	7.00
Other Dev. Market Econ.	0.44	0.20	-	0.44	0.20	-	0.44	0.20	-
<b>Subtotal</b>	4.35	2.03	0.75	4.35	2.03	0.75	4.35	2.15	0.75
<b>Developing Market Economies</b>									
Africa	12.81	4.53	0.03	15.39	4.98	0.03	18.79	5.36	0.03
Latin America	0.39	1.55	-	0.55	1.55	-	1.10	1.88	-
Near East	3.87	0.99	0.03	3.89	0.99	0.03	4.22	0.99	0.03
Far East	2.57	0.78	-	3.41	1.18	-	5.10	1.23	-
<b>Subtotal</b>	5.98	1.21	-	7.54	1.26	-	8.37	1.26	-
<b>Centrally Planned Economies</b>									
Asia	33.55	5.10	13.34	38.71	5.81	14.46	41.30	6.19	15.38
Europe and USSR	10.04	0.07	0.34	11.13	0.07	0.36	11.13	0.18	0.38
<b>Subtotal</b>	23.51	5.03	13.00	27.58	5.74	14.10	30.17	6.01	15.00
<b>World Total</b>	<b>84.77</b>	<b>26.77</b>	<b>31.18</b>	<b>94.47</b>	<b>27.98</b>	<b>32.54</b>	<b>100.93</b>	<b>29.03</b>	<b>33.75</b>
	1980/81			1981/82			1982/83		
<b>Developed Market Economies</b>									
North America	40.92	17.65	18.63	41.29	17.65	19.40	41.56	17.65	19.41
Western Europe	19.85	9.69	10.86	19.85	9.69	11.58	19.85	9.69	11.58
Oceania	16.20	5.61	7.02	16.57	5.61	6.97	16.84	5.61	6.93
Other Dev. Market Econ.	0.44	0.20	-	0.44	0.20	-	0.44	0.20	-
<b>Subtotal</b>	4.43	2.15	0.75	4.43	2.15	0.85	4.43	2.15	0.90
<b>Developing Market Economies</b>									
Africa	19.89	8.02	0.03	23.43	8.54	0.03	26.42	8.64	0.75
Latin America	1.10	2.51	-	1.10	2.51	-	1.10	2.51	-
Near East	4.71	1.56	0.03	5.77	2.08	0.03	7.20	2.08	0.03
Far East	5.10	2.41	-	5.91	2.41	-	6.46	2.41	0.72
<b>Subtotal</b>	8.98	1.54	-	10.65	1.54	-	11.66	1.64	-
<b>Centrally Planned Economies</b>									
Asia	42.82	7.34	16.40	46.65	7.67	17.05	47.60	7.67	17.65
Europe and USSR	11.13	0.13	0.40	11.13	0.18	0.45	11.13	0.18	0.50
<b>Subtotal</b>	31.69	7.16	16.00	35.52	7.49	16.60	36.47	7.49	17.15
<b>World Total</b>	<b>103.63</b>	<b>33.01</b>	<b>35.06</b>	<b>111.37</b>	<b>33.86</b>	<b>36.48</b>	<b>115.58</b>	<b>33.96</b>	<b>37.81</b>

Source: UNIDO/FAO/World Bank Working Group on Fertilizers, June 1978

<sup>1/</sup> See notes to the tables  
FAO August 1978.

TABLE B2. WORLD NITROGEN FERTILIZER SUPPLY CAPABILITY, DEMAND AND BALANCE, BY REGION, 1976 - 1982 1/ (million metric tons N)

	1977/78			1978/79			1979/80			1980/81		
	Supply	Demand	Balance	Supply	Demand	Balance	Supply	Demand	Balance	Supply	Demand	Balance
<b>Developed Market Economies</b>	23.50	20.16	+3.34	24.58	21.05	+3.53	25.54	21.78	+3.76	26.12	22.52	+3.60
North America	11.32	10.12	+1.20	11.95	10.77	+1.18	12.57	11.17	+1.40	12.82	11.56	+1.26
Western Europe	10.11	8.66	+1.45	10.50	8.86	+1.64	10.81	9.14	+1.67	11.08	9.44	+1.64
Oceania	0.20	0.24	-0.04	0.21	0.24	-0.03	0.21	0.26	-0.05	0.23	0.27	-0.04
Other Dev. Market Econ.	1.87	1.14	+0.73	1.92	1.18	+0.74	1.95	1.21	+0.74	1.99	1.25	+0.74
<b>Developing Market Economies</b>	6.41	9.77	-3.36	7.86	10.24	-3.08	9.18	11.94	-2.76	10.64	12.94	-2.30
Africa	0.21	0.55	-0.34	0.23	0.62	-0.39	0.26	0.67	-0.41	0.31	0.72	-0.41
Latin America	1.38	2.48	-1.10	1.49	2.69	-1.20	1.67	2.92	-1.25	1.87	3.15	-1.28
Near East	1.24	1.73	-0.49	1.61	1.86	-0.25	1.89	2.04	-0.15	2.35	2.23	+0.12
Far East	3.58	5.01	-1.43	4.53	5.77	-1.24	5.36	6.31	-0.95	6.11	6.84	-0.73
<b>Centrally Planned Economies</b>	18.68	18.00	+0.68	20.25	19.14	+1.11	21.75	20.47	+1.28	23.98	21.92	+2.06
Asia	4.21	5.73	-1.52	4.49	5.90	-1.41	4.87	6.26	-1.39	5.34	6.63	-1.34
Europe and USSR	14.47	12.27	+2.20	15.76	13.24	+2.52	16.88	14.21	+2.67	18.64	15.24	+3.40
<b>World Total</b>	<b>48.59</b>	<b>47.93</b>	<b>+0.66</b>	<b>52.69</b>	<b>51.13</b>	<b>+1.56</b>	<b>56.47</b>	<b>54.19</b>	<b>+2.28</b>	<b>60.74</b>	<b>57.38</b>	<b>+3.36</b>
	1981/82											
	26.55	23.22	+3.33	26.76	24.14	+2.62	27.80	25.80	+2.00	28.80	26.80	+2.00
Developed Market Economies	12.92	11.94	+0.98	12.96	12.40	+0.56	13.00	12.72	+0.28	13.00	12.72	+0.28
North America	11.36	9.71	+1.65	11.51	10.12	+1.39	11.71	10.47	+1.24	11.91	10.61	+1.30
Western Europe	0.25	0.29	-0.04	0.26	0.30	-0.04	0.27	0.31	-0.04	0.28	0.35	-0.07
Oceania	2.02	1.28	+0.74	2.03	1.32	+0.71	2.04	1.61	+0.43	2.05	1.61	+0.44
Other Dev. Market Econ.	11.75	14.03	-2.28	12.81	15.17	-2.36	13.82	16.17	-2.35	14.83	17.17	-2.34
Developing Market Economies	0.34	0.77	-0.43	0.37	0.82	-0.45	0.40	0.87	-0.47	0.43	0.92	-0.49
Africa	2.05	3.39	-1.34	2.28	3.65	-1.37	2.51	3.92	-1.41	2.74	4.01	-1.27
Latin America	2.97	2.44	+0.53	3.31	2.66	+0.65	3.64	3.01	+0.63	3.97	3.36	+0.61
Near East	6.39	7.43	-1.04	6.85	8.04	-1.19	7.31	8.31	-1.00	7.77	8.77	-1.00
Far East	26.71	23.41	+3.30	28.13	24.80	+3.33	29.55	26.47	+3.08	30.97	27.39	+3.58
Centrally Planned Economies	5.85	7.13	-1.28	6.11	7.43	-1.32	6.37	7.65	-1.28	6.63	7.91	-1.28
Asia	20.86	16.28	+4.58	22.02	17.37	+4.65	23.18	18.61	+4.57	24.34	19.94	+4.40
Europe and USSR	65.01	60.66	+4.35	67.70	64.11	+3.59	70.39	67.03	+3.36	73.08	69.67	+3.41
<b>World Total</b>	<b>65.01</b>	<b>60.66</b>	<b>+4.35</b>	<b>67.70</b>	<b>64.11</b>	<b>+3.59</b>	<b>70.39</b>	<b>67.03</b>	<b>+3.36</b>	<b>73.08</b>	<b>69.67</b>	<b>+3.41</b>

1/ See notes to the tables  
 Source: UNIDO/FAO/World Bank Working Group on Fertilizers, June 1978  
 FAO August 1978.

TABLE B3. WORLD PHOSPHATE FERTILIZER SUPPLY CAPABILITY, DEMAND AND BALANCE, BY REGION, 1976-1982 1/

(million metric tons P<sub>2</sub>O<sub>5</sub>)

	1977/78					1978/79				
	PAP	OP	TP	D	B	PAP	OP	TP	D	B
<u>Developed Market Economies</u>	13.29	5.83	19.12	13.39	+5.73	13.55	5.81	19.36	13.82	+5.54
North America	8.04	0.89	8.93	5.49	+3.44	8.14	0.89	9.03	5.69	+3.34
Western Europe	3.83	3.36	7.19	5.51	+1.68	3.92	3.34	7.26	5.71	+1.55
Oceania	0.13	1.12	1.25	1.26	-0.01	0.13	1.13	1.26	1.27	-0.01
Other Dev. Market Econ.	1.29	0.46	1.75	1.13	+0.62	1.36	0.45	1.81	1.15	+0.66
<u>Developing Market Economies</u>	2.93	1.26	4.19	5.18	-0.99	3.19	1.34	4.53	5.43	-0.90
Africa	1.10	0.23	1.33	0.45	+0.88	1.13	0.24	1.37	0.48	+0.69
Latin America	0.59	0.58	1.17	2.14	-0.97	0.60	0.58	1.18	2.21	-1.03
Near East	0.43	0.22	0.65	0.94	-0.29	0.57	0.22	0.79	1.01	-0.22
Far East	0.81	0.23	1.04	1.65	-0.61	0.89	0.30	1.19	1.73	-0.54
<u>Centrally Planned Economies</u>	3.37	5.81	9.18	2.04	+0.14	4.16	6.04	10.20	10.24	-0.04
Asia	0.03	1.66	1.69	1.79	-0.10	0.03	1.78	1.81	1.94	-0.13
Europe and USSR	3.34	4.15	7.49	7.25	+0.24	4.13	4.26	8.39	8.30	+0.09
World Total	19.59	12.90	32.49	27.61	+3.91	20.90	13.19	34.09	29.49	+3.58
Available World Supply	-	-	31.52	27.61	-	-	-	33.07	29.49	-
			1979/80					1980/81		
<u>Developed Market Economies</u>	13.66	5.92	19.48	14.27	+5.21	13.85	5.84	19.69	14.63	+5.06
North America	8.15	0.88	9.03	5.89	+3.14	8.15	0.83	9.03	6.03	+3.00
Western Europe	4.03	3.32	7.35	5.88	+1.47	4.16	3.30	7.46	6.03	+1.43
Oceania	0.13	1.18	1.31	1.32	-0.01	0.13	1.23	1.36	1.37	-0.01
Other Dev. Market Econ.	1.35	0.44	1.79	1.18	+0.61	1.41	0.43	1.84	1.20	+0.64
<u>Developing Market Economies</u>	3.55	1.50	5.05	6.01	-0.96	4.47	1.71	6.18	6.48	-0.30
Africa	1.22	0.25	1.47	0.52	+0.95	1.51	0.26	1.77	0.56	+1.21
Latin America	0.60	0.61	1.21	2.43	-1.22	0.78	0.67	1.45	2.66	-1.21
Near East	0.72	0.27	0.99	1.09	-0.10	1.16	0.39	1.55	1.18	+0.37
Far East	1.01	0.37	1.38	1.97	-0.59	1.02	0.39	1.41	2.08	-0.67
<u>Centrally Planned Economies</u>	4.57	6.21	10.78	11.20	-0.42	5.19	6.38	11.57	12.18	-0.61
Asia	0.06	1.89	1.95	2.10	-0.15	0.10	2.00	2.10	2.28	-0.18
Europe and USSR	4.51	4.32	8.83	9.10	-0.27	5.09	4.38	9.47	9.90	-0.43
World Total	21.78	13.53	35.31	31.48	+2.77	23.51	13.93	37.44	33.29	+3.03
Available World Supply	-	-	34.25	31.48	-	-	-	36.32	33.29	-

1/ See noted to the tables  
 NOTE: PAP = Phosphoric Acid Supply; OP = Other Phosphate; TP = Total Phosphate Supply  
 D = Demand; B = Balance  
 Source: UNIDO/FAO/World Bank Working Group on Fertilizers, June 1978



TABLE B3. (continued)

	1981/82					1982/83				
	PAP	OP	TP	D	B	PAP	OP	TP	D	B
<u>Developed Market Economies</u>	13.97	5.84	12.81	15.00	+4.81	14.00	5.85	19.85	15.34	+4.51
North America	8.15	0.59	9.04	6.18	+2.86	8.15	0.50	9.05	6.30	+2.75
Western Europe	4.24	3.28	7.52	6.19	+1.33	4.26	3.26	7.52	6.35	+1.17
Oceania	0.13	1.25	1.38	1.40	-0.02	0.13	1.28	1.41	1.43	-0.02
Other Dev. Market Econ.	1.45	0.42	1.87	1.23	+0.64	1.46	0.41	1.87	1.26	+0.61
<u>Developing Market Economies</u>	5.14	1.75	6.91	7.03	-0.12	5.96	1.81	7.77	7.58	+0.19
Africa	1.72	0.27	1.99	0.60	+1.39	1.77	0.28	2.05	0.65	+1.40
Latin America	0.76	0.67	1.43	2.90	-1.47	1.36	0.67	2.03	3.13	-1.10
Near East	1.55	0.39	1.94	1.28	+0.66	1.66	0.39	2.05	1.38	+0.67
Far East	1.13	0.42	1.55	2.25	-0.70	1.17	0.47	1.64	2.42	-0.78
<u>Centrally Planned Economies</u>	5.80	6.70	12.50	13.37	-0.87	6.03	7.03	13.06	14.57	-1.51
Asia	0.11	2.16	2.27	2.47	-0.20	0.11	2.33	2.44	2.67	-0.23
Europe and USSR	5.69	4.54	10.23	10.90	-0.67	5.92	4.70	10.62	11.90	-1.28
World Total	24.93	14.29	39.22	35.40	+2.64	25.92	14.69	40.68	37.49	+1.97
Available World Supply	-	-	38.04	35.40	-	-	-	39.46	37.49	-
			1987/88							
<u>Developed Market Economies</u>				16.69						
North America				6.86						
Western Europe				6.85						
Oceania				1.60						
Other Dev. Market Econ.				1.38						
<u>Developing Market Economies</u>				10.73						
Africa				0.88						
Latin America				4.46						
Near East				1.94						
Far East				3.45						
<u>Centrally Planned Economies</u>				17.75						
Asia				3.75						
Europe and USSR				14.00						
World Total				45.17						
Available World Supply				-						

NOTE: PAP = Phosphoric Acid Supply;  
 OP = Other Phosphate;  
 TP = Total Phosphate Supply;  
 D = Demand;  
 B = Balance

TABLE B4. WORLD POMPASH SUPPLY CAPABILITY, DEMAND AND BALANCE, BY REGION, 1976-1982 1/

(million metric tons K<sub>2</sub>O)

	1977/78			1978/79			1979/80			1980/81		
	Supply	Demand	Balance	Supply	Demand	Balance	Supply	Demand	Balance	Supply	Demand	Balance
<u>Developed Market Economies</u>	15.99	11.67	+4.32	16.28	12.38	+3.90	16.60	12.76	+3.84	16.81	13.28	+3.53
North America	9.14	5.37	+3.77	9.23	5.79	+3.44	9.35	5.81	+3.54	9.48	6.10	+3.38
Western Europe	6.14	5.22	+0.92	6.34	5.48	+0.86	6.54	5.78	+0.76	6.62	5.97	+0.65
Oceania	-	0.24	-0.24	-	0.25	-0.25	-	0.30	-0.30	-	0.32	-0.32
Other Dev. Market Econ.	0.71	0.84	-0.13	0.71	0.86	-0.15	0.71	0.87	-0.16	0.71	0.89	-0.18
<u>Developing Market Economies</u>	0.02	2.50	-2.48	0.02	2.75	-2.73	0.02	3.00	-2.98	0.02	3.26	-3.24
Africa	-	0.24	-0.24	-	0.27	-0.27	-	0.30	-0.30	-	0.33	-0.33
Latin America	0.02	1.24	-1.22	0.02	1.37	-1.35	0.02	1.50	-1.48	0.02	1.63	-1.61
Near East	-	0.05	-0.05	-	0.06	-0.06	-	0.06	-0.06	-	0.07	-0.07
Far East	-	0.97	-0.97	-	1.05	-1.05	-	1.14	-1.14	-	1.23	-1.23
<u>Centrally Planned Economies</u>	12.34	9.80	+2.54	13.35	10.30	+3.05	14.19	10.89	+3.30	15.12	11.45	+3.67
Asia	0.31	0.55	-0.24	0.32	0.60	-0.28	0.34	0.65	-0.31	0.36	0.73	-0.37
Europe and USSR	12.03	9.25	+2.78	13.03	9.70	+3.33	13.85	10.24	+3.61	14.76	10.72	+4.04
World Total	28.35	23.97	+4.38	29.65	25.43	+4.22	30.81	26.65	+4.16	31.95	27.99	+4.04
Available World Supply	25.99	23.97	+2.02	27.19	25.43	+1.76	28.25	26.65	+1.60	29.29	27.99	+1.30
	1981/82			1982/83			1987/88					
<u>Developed Market Economies</u>	17.21	13.70	+3.51	17.57	14.11	+3.46	17.57	14.11	+3.46	16.79	13.28	+3.51
North America	9.83	6.28	+3.55	10.17	6.50	+3.67	10.17	6.50	+3.67	8.20	5.81	+2.39
Western Europe	6.57	6.17	+0.40	6.54	6.32	+0.22	6.54	6.32	+0.22	7.10	6.10	+1.00
Oceania	-	0.35	-0.35	-	0.38	-0.38	-	0.50	-0.50	0.50	0.50	0.00
Other Dev. Market Econ.	0.81	0.90	-0.09	0.86	0.91	-0.05	0.86	0.91	-0.05	0.99	1.00	-0.01
<u>Developing Market Economies</u>	0.02	3.53	-3.51	0.16	3.79	-3.63	0.16	3.79	-3.63	0.16	3.79	-3.63
Africa	-	0.36	-0.36	-	0.39	-0.39	-	0.39	-0.39	-	0.39	-0.39
Latin America	0.02	1.76	-1.74	0.02	1.89	-1.87	0.02	1.89	-1.87	0.02	1.89	-1.87
Near East	-	0.07	-0.07	0.14	0.08	+0.06	0.14	0.08	+0.06	0.11	0.11	0.00
Far East	-	1.34	-1.34	-	1.43	-1.43	-	1.43	-1.43	-	1.43	-1.43
<u>Centrally Planned Economies</u>	15.71	12.06	+3.65	16.25	12.85	+3.40	16.25	12.85	+3.40	17.41	13.28	+4.13
Asia	0.41	0.77	-0.36	0.45	0.80	-0.35	0.45	0.80	-0.35	1.01	1.01	0.00
Europe and USSR	15.30	11.29	+4.01	15.80	12.05	+3.75	15.80	12.05	+3.75	16.40	12.05	+4.35
World Total	32.94	29.29	+3.65	33.98	30.75	+3.23	33.98	30.75	+3.23	35.73	31.95	+3.78
Available World Supply	30.20	29.29	+0.91	31.15	30.75	+0.40	31.15	30.75	+0.40	32.73	31.95	+0.78

1/ See notes to the tables. Source: UNIDO/FAO/World Bank Working Group on Fertilizers, June 1978. FAO August 1978.

TABLE 2.5 ADDITIONS TO AMMONIA CAPACITY IN DEVELOPING COUNTRIES, BY COUNTRY, 1974-1982  
('000 Metric Tons per Year)

	1974/75	1975/76	1976/77	1977/78	1978/79	1979/80	1980/81	1981/82	1982/83	IDF
<b>Africa</b>	-	-	-	-	165	544	-	-	-	1,909
Algeria	-	-	-	-	-	544	-	-	-	272
Morocco	-	-	-	-	-	-	-	-	-	592
Tunisia	-	-	-	-	-	-	-	-	-	544
Cabon	-	-	-	-	54	-	-	-	-	-
Madagascar	-	-	-	-	-	-	-	-	-	44
Kenya	-	-	-	-	54	-	-	-	-	-
Nigeria	-	-	-	-	-	-	-	-	-	408
Zambia	-	-	-	-	57	-	-	-	-	49
<b>Latin America</b>	327	-	533	909	27	326	492	1,061	1,428	2,622
Cuba	-	-	-	-	-	-	-	-	-	272
Mexico	246	-	615	354	-	-	-	-	-	-
Netherlands Antilles	-	-	-82	-	-	-	-	738	738	-
Trinidad	-	-	-	-	-	-	-	-	-	-
Venezuela	-	-	-	296	-	-	-	323	323	-
Argentina	-	-	-	-	-	-	-	-	-	369
Bolivia	-	-	-	-	-	-	-	-	-	358
Brazil	-	-	-	-	-	-	-	-	-	348
Chile	-	-	-	250	-	326	492	-	-	326
Colombia	-	-	-	-	-	-	-	-	367	-
Ecuador	-	-	-	-	27	-	-	-	-	406
Peru	81	-	-	-	-	-	-	-	-	271
<b>Near East</b>	-	104	-	272	325	272	-	-	-	702
<b>Africa:</b>										
Egypt	-	104	-	-	325	272	-	-	-	325
Libya	-	-	-	272	-	-	-	-	-	272
Sudan	-	-	-	-	-	-	-	-	-	108
<b>Asia:</b>										
Afghanistan	38	-	482	-	316	1,414	-	816	545	1,606
Abu Dhabi	38	-	-	-	-	-	-	-	-	-
Bahrain	-	-	-	-	-	-	-	544	-	-
Iran	-	-	-	-	-	-	-	-	-	271
Iraq	-	-	-	-	272	326	-	-	-	-
Qatar	-	-	217	-	-	544	-	-	-	544
Saudi Arabia	-	-	-	-	244	-	-	-	-	-
Syria	-	-	-	-	-	-	-	-	-	519
Turkey	-	-	272	-	-	272	-	272	545	272
<b>Far East</b>	464	532	1,007	432	1,561	826	613	1,662	1,013	2,182
Bangladesh	-	179	-	-	-	-	-	251	-	-
Burma	-	-	-	-	-	-	-	-	-	-
India	287	353	326	161	1,096	407	613	734	611	1,047
Indonesia	179	-	272	272	272	-	-	406	272	-
Korea, South	-	-	409	-	-	-	-	-	-	-
Pakistan	-	-	-	-	-	-	-	-	-	-
Philippines	-	-	-	-	193	272	-	272	-	215
Sri Lanka	-	-	-	-	-	147	-	-	-	489
Thailand	-	-	-	-	-	-	-	-	-	-
<b>DEVELOPING MARKET ECONOMIES</b>	<b>851</b>	<b>636</b>	<b>2,029</b>	<b>1,605</b>	<b>2,584</b>	<b>3,382</b>	<b>1,105</b>	<b>3,540</b>	<b>2,986</b>	<b>9,025</b>

TABLE B.6 ADDITIONS TO PHOSPHORIC ACID CAPACITY IN DEVELOPING COUNTRIES, BY COUNTRY, 1974-1982  
('000 Tons P<sub>2</sub>O<sub>5</sub>)

	1974/75	1975/76	1976/77	1977/78	1978/79	1979/80	1980/81	1981/82	1982/83	IDF
<b>Africa</b>	132	330	362	-	-	313	643	-	-	1,487
Algeria	-	-	-	-	-	-	-	-	-	330
Morocco	-	330	330	-	-	165	495	-	-	695
Tunisia	132	-	32	-	-	148	148	-	-	-
Senegal	-	-	-	-	-	-	-	-	-	132
Togo	-	-	-	-	-	-	-	-	-	330
<b>Latin America</b>	99	83	38	-	-	-	563	523	-	516
Cuba	-	-	-	-	-	-	-	-	-	-
Mexico	-	-	15	-	-	-	63	198	-	-
Brazil	99	-	-	-	-	-	500	325	-	-
Chile	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	-	-
Peru	-	-	-	-	-	-	-	-	-	146
Venezuela	-	83	23	-	-	-	-	-	-	370
<b>Near East</b>	205	-	74	-	405	40	1,182	-	-	348
Cyprus	-	-	-	-	-	40	-	-	-	-
Egypt	-	-	-	-	-	-	56	-	-	152
Iran	-	-	-	-	100	-	-	-	-	-
Iraq	-	-	-	-	-	-	416	-	-	-
Jordan	-	-	-	-	-	-	410	-	-	-
Lebanon	99	-	-	-	-	-	-	-	-	-
Syria	-	-	-	-	160	-	-	-	-	96
Turkey	107	-	74	-	145	-	300	-	-	100
<b>Far East</b>	45	91	486	119	58	-	277	-	82	40
Bangladesh	45	-	-	-	-	-	-	-	-	40
India	-	33	268	119	59	-	277	-	82	-
Indonesia	-	-	-	-	-	-	-	-	-	-
Korea	-	58	218	-	-	-	-	-	-	-
Pakistan	-	-	-	-	-	-	-	-	-	80
Philippines	-	-	-	-	-	-	-	-	-	120
<b>Developing Market Economies</b>	482	504	960	119	464	353	2,665	523	82	2,301

C. Notes to Tables produced by UNIDO/FAO/IBRD Working Group on Fertilizers

1. The forecasts of world fertilizer production capacity, supply capability and demand at the global and regional level were prepared by the FAO/UNIDO/World Bank Working Group on Fertilizers in cooperation with representatives of fertilizer industry and other organizations in June 1978.

Capacity

2. The estimates of production capacity contained in Table B1. are based on existing capacities plus information on new capacities to be completed by 1982/83 that are either under construction or known to be firmly committed as at 31 May 1978. Capacity is measured in million of metric tons of N, P<sub>2</sub>O<sub>5</sub> and K<sub>2</sub>O. The countries included in each region are listed in Part D of the Statistical Annex.

3. Capacities of ammonia and phosphoric acid plants were taken at their nameplate rated daily capacities multiplied by 340 days of yearly operation for North America and 330 days for other countries/regions.

4. Potash capacity is based on marketable production of potash minerals with days of yearly operations based on past experience for each mine/deposit.

5. Capacity to produce nitrogen fertilizers is for anhydrous ammonia only; however such capacity is the basis for some 97 per cent of world nitrogen fertilizer capacity.

6. Capacity to produce phosphate fertilizers is for wet-process phosphoric acid only; such capacity is the basis for over 50 per cent of phosphatic fertilizers; however, in the tables estimating supply capability production of phosphatic fertilizers not based on wet-process phosphoric acid ("other phosphate") is included.

Supply Capability

7. The forecasts of nitrogen fertilizer supply capability at the global and regional levels are based on the estimates of capacity. They forecast maximum supply capability, of existing and new capacities in each region, except that cuts in capacity announced by some producers have been taken into account in some regional totals, e.g. in North America and Japan (Other Developed Countries).

8. Estimates of the maximum supply capability of existing ammonia production units is based on the maximum rate of capacity utilization achieved by such plants in each country in the past. This is called the "average past capacity utilization" for the country.
9. For new ammonia capacities coming on stream in a country, the progress of maximum supply capability is assumed to be from 20 per cent of "average capacity utilization" during the first six months to 70 per cent during the following 18 months; in the next 2 years and thereafter, maximum supply capability is assumed to reach 100 per cent of the average capacity utilization of the country.
10. Ammonia applied to non-fertilizer uses (amounting to about 15 per cent of capacity on the average) have been deducted to arrive at nitrogen fertilizer capacity. To calculate supply capability losses of 5 per cent in primary production and 5 per cent in secondary down-stream production and distribution have also been taken into account.
11. The forecast phosphate fertilizer supply capability includes wet process phosphoric acid (100%), other  $P_2O_5$  production consisting of single superphosphate (100%), basic slag (100%), the phosphate rock contribution in the manufacture of concentrated superphosphate (30%) and, nitrophosphates (60 to 100% depending on region).
12. Estimates of the maximum supply capability of existing plants in a country are based the maximum "average past capacity utilization" achieved in the past.
13. For new capacities coming on stream, the progress of capacity utilization is in the first year, second year, third year and thereafter assumed to be 40,80 and 90 per cent of "average past capacity utilization" in Developed Countries and to be 35,70 and 80 per cent of average past capacity utilization in Developing Countries and Centrally Planned Asia, respectively.

14. Wet-process phosphoric acid applied to non-fertilizer uses (estimated on a country-by-country basis) have been deducted to give the acid available for fertilizer production. Losses in the production process, which are estimated at 6 per cent for all regions, have also been deducted.
15. Past experience suggests that due to transportation and distribution losses available world supply (shown in the last line of Table B<sup>2</sup>.) can be estimated to be 97 per cent of the total world maximum supply capability. Over the past nine years, this percentage has varied between 94 and 98 per cent due to lags between production and consumption and changes in inventory levels.
16. The Potash supply capability forecasts are net of losses and based on past operating experience of each mine/deposit and other information supplied to the Working Group.
17. In calculating the total world potash supply capability for fertilizer use, it is assumed that 3.5 per cent of the potash available will be used for non-fertilizer uses (technical potash).

#### Demand

18. The forecasts of demand at the regional level are based on what is expected to be the demand in countries of the region. The possibility that the use of fertilizers by farmers may be constrained by their insufficient awareness of the benefits of applying fertilizers and/or their ability to buy fertilizers (because of inadequate availability or price) is taken into account. Thus the level of fertilizer use in a country may be constrained by limited availability of foreign exchange, its ability to create a favourable economic climate for fertilizer use and other factors. Although these considerations cannot be quantified, they are implicit in the forecasts of demand for some countries.
19. Also implicit in the forecasts of demand is an assumption on fertilizer prices in future years. Price levels are assumed to reflect increasing costs of production and investment<sup>1/</sup>; prices are quoted to be above the low levels of 1971/72 but below the high levels of 1974/75.

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<sup>1/</sup> The costs of production and investment in new fertilizer plants are considered in document ID/WG.281/.

## D. FAO CLASSIFICATION OF COUNTRIES INTO REGIONS

The Economic Classes and Regions into which the world is divided for the purposes of FAO's analytical studies are given below: (countries listed in this classification are only those for which figures are shown in the Appendix Tables).

### Class I : Developed Market Economies

Region (a) - Northern America: Canada, U.S.A.

Region (b) - Western Europe: Austria, Belgium-Luxembourg, Denmark, Finland, France, Germany Federal Republic, Greece, Iceland, Ireland, Italy, Malta, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, United Kingdom, Yugoslavia.

Region (c) - Oceania: Australia, New Zealand.

Region (d) - Other Developed Market Economics: Israel, Japan, South Africa.

### Class II : Developing Market Economies

Region (a) - Africa: Algeria, Angola, Benin, Botswana, Burundi, Cameroon, Cape Verde, Central African Empire, Chad, Congo, Equatorial Guinea, Ethiopia, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Ivory Coast, Kenya, Lesotho, Liberia, Madagascar, Malawi, Mali, Mauritania, Mauritius, Morocco, Mozambique, Niger, Nigeria, Réunion, Rhodesia, Rwanda, Senegal, Seychelles, Sierra Leone, Somalia, Swaziland, Tanzania, Togo, Tunisia, Uganda, Upper Volta, Western Sahara, Zaire, Zambia.

Region (b) - Latin America: Argentina, Barbados, Bolivia, Brazil, Belize, Chile, Colombia, Costa Rica, Cuba, Dominican Republic, Ecuador, El Salvador, Grenada, Guadeloupe, Guatemala, Guyana, Haiti, Honduras, Jamaica, Martinique, Mexico, Netherlands Antilles, Nicaragua, Panama, Paraguay, Peru, St. Kitts-Nevis-Anguilla, St. Lucia, St. Vincent, Surinam, Trinidad and Tobago, Uruguay, Venezuela, Virgin Islands (U.S.).

Region (c) - Near East: Afghanistan, Bahrain, Cyprus, Egypt, Iran, Iraq, Jordan, Kuwait, Lebanon, Libya, Oman, Qatar, Saudi Arabia, Sudan, Syria, Turkey, United Arab Emirates, Yemen Arab Republic, Yemen Democratic Republic.

Region (d) - Far East: Bangladesh, Bhutan, Burma, Hong Kong, India, Indonesia, Korea Republic of, Lao, Malaysia (Peninsular Malaysia, Sabah, Sarawak), Nepal, Pakistan, Philippines, Singapore, Sri Lanka, Thailand.

Region (e) - Other Developing Market Economies: Christmas Islands (Aust.), Fiji, French Polynesia, Gilbert Islands, Nauru, Papua New Guinea, Samoa.

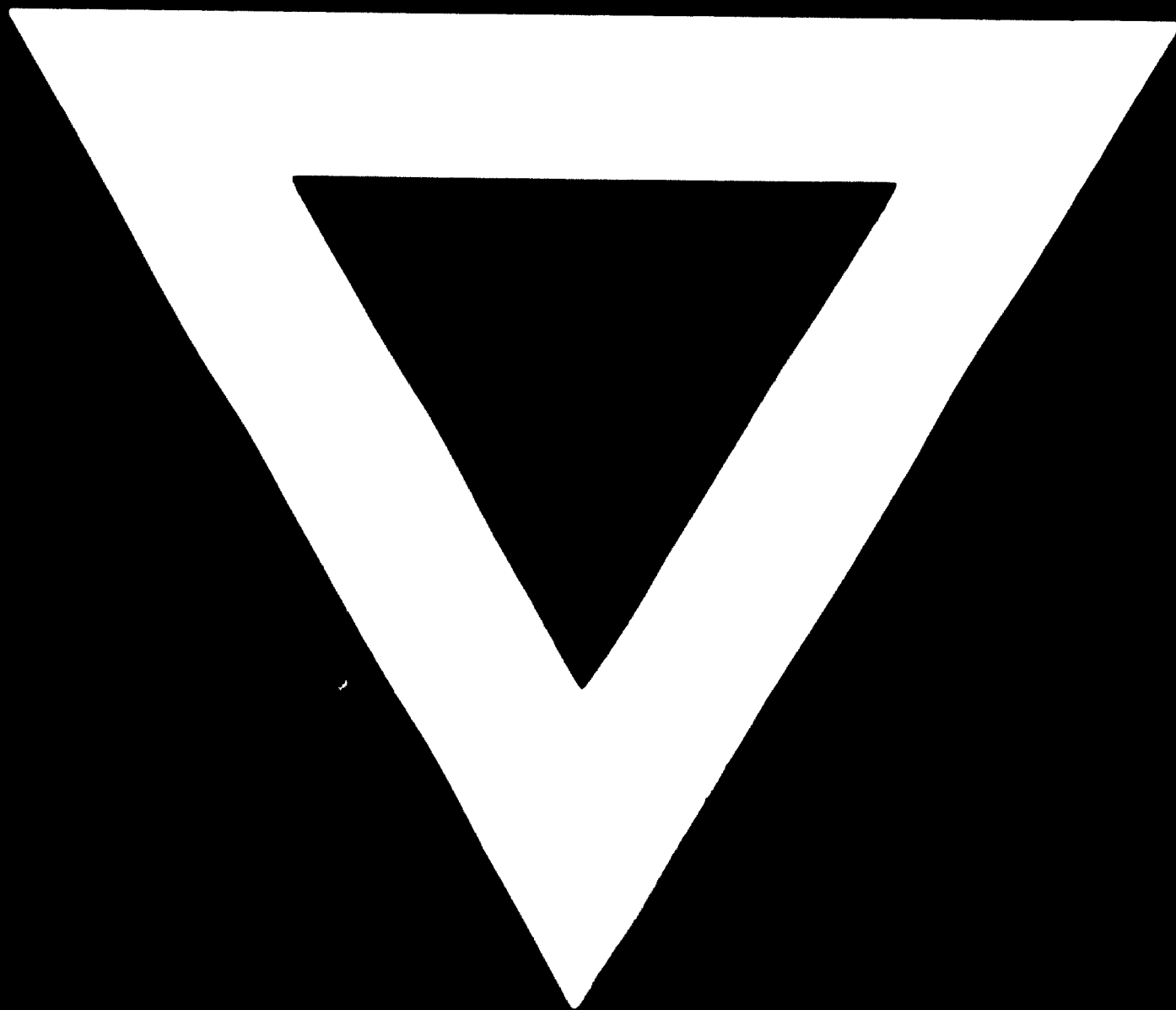
### Class III : Centrally Planned Economies

Region (a) - Asia: China, Democratic Kampuchea, Democratic People's Republic of Korea, Mongolia, Viet Nam.

Region (b) - Europe and USSR: Albania, Bulgaria, Czechoslovakia, German Democratic Republic, Hungary, Poland, Romania, USSR.



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