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### United Nations Industrial Development Organization

Espert Group Meeting on Industrial Financing Vienne, 6 - 8 December 1978

### PROVISIONAL AGENDA

# Wednesday, 6 December 1978

9130 a.m.	Ι.	Presentation of UNIDO's role in industrial financing The problem of mobilizing and channelling financial resources from developed to developing countries; conventional methods; the UNIDO approach.	Nr. Becker-Boost Director Investment Co-operative Programme Office - World Bank/UNIDO Co-operative Programma
10:00 a.m. - 10:45 a.m.	II. -	Presentation of UNIDO's Mandate on industrial co-operation The Lima Declaration and Plan of Action; the system of continuing consultations and the main conclusions of the sectoral consultations held so far; the approach of global consultations: Ref. <u>Aide-mémoire</u> para Al-4 Discussion on Items I and II	Mr. Hacini Head Negotiations Section
11:00 a.m. - 12:30 p.m.		Discussion of the issues in industrial financing Issue 1: The financial resources required and available for industry in developing countries: Ref. <u>Aide-mémoire</u> para Bl (Documents: ID/MG. 237/1; JSG/4) Discussion of issue 1.	Nr. Basak Deputy Director Investment Co-operative Programme Office - World Bank/UNIDO Co-operative Programme
14:30 p.m.	-	Issue 2: Multilateral and bilateral sources of loan finance: Ref. <u>Aide-mémoire</u> para B2 (Document: PI/61 - to be distributed at the Meeting.) Discussion of issue 2.	Mr. Losser Investment Co-operative Programme Office World Bank/UNIDO Co-operative Programme

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# Thursday, 7 December 1978

9:30 a.m. - 10:45 a.m.	Issue 3: Access to capital markets: Ref. Aide-mémotre para B3 (Document: JSQ/5) - Discussion of issue 3.	Mr. Richardson Global and Conceptional Studies Section
11:00 A.m. - 12:30 p.m.	Continuation of discussion on issue 3.	
14:30 p.m.	Issue 4: Direct foreign investment: Ref. <u>Aide-mémoire</u> para B4 (Documents: ID/WG. 287/2 ID/WG. 287/4 ID/WG. 287/6) - Discussion of issue 4.	Mr. de Faria Negotiations Section
Friday, 8 Dece	smber 1978	
9:30 a.m. - 10:45 a.m.	Suggestions on other issues in industrial financing; discussion of non-conventional methods such as trilateral co-operation, buy-back arrangements, leasing etc. (Documents: ID/MG. 287/6; Report of UNIDO's Expert Group on "Leasing"). Discussion	Mr. Loeser Investment Co-operative Programme Office - World Bank/UNIDO Co-operative Programme
11:00 a.m.	IV. <u>Summary and Conclusions</u> Problem areas and issues which would benefit from in-dept. study and from discussions at a global consultation meeting.	Mr. Becker-Boost Director Investment Co-operative Programme Office - World Bank/UNIPO Co-operative Programme

N. B. <u>Aide-mfaoire</u> issue 5 - The Problems of the Relatively Less Developed countries, will be dealt with under issues 1 to 4 as appropriate.



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