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06672



Distr. LIMITED

ID/WG.212/13 8 October 1975

ORIGINALI ENGLISH

I Inited Nations Industrial Development Organization

Symposium on the Prospects for Industrial Meat Processing in Developing Countries Vienna, Austria, 13 - 17 October 1975

SOME ASPECTS OF THE MEAT INDUSTRY
IN AFRICAN COUNTRIES 1/

A.J. Weitenberg *

^{*} Food Industries Officer, Joint MCA/UNIDO Industry Division, United Nations Economic Commission for Africa.

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ID/MG.212/13 SUMMARY
8 October 1975

ORIGINAL: ENGLISH

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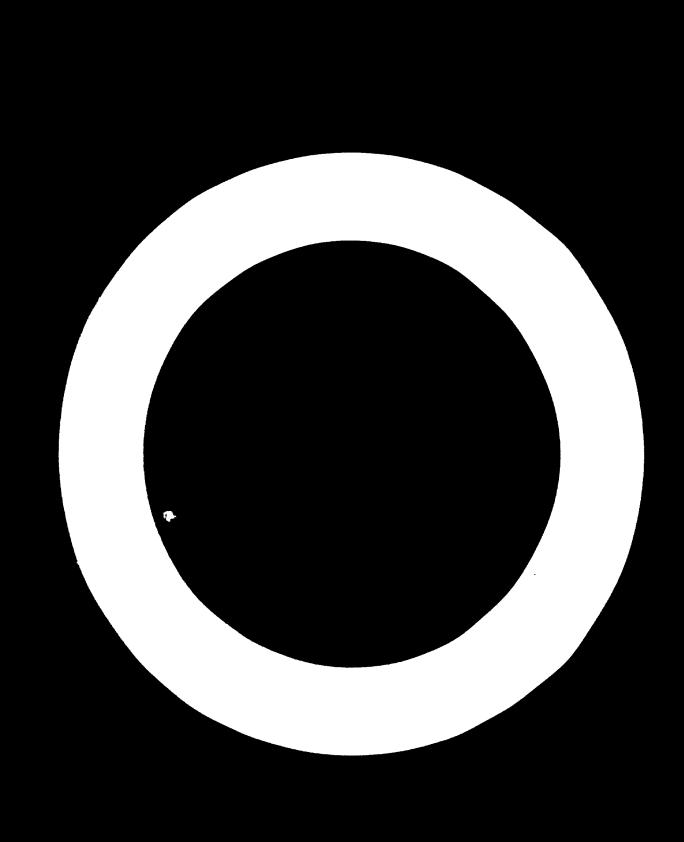
Summary

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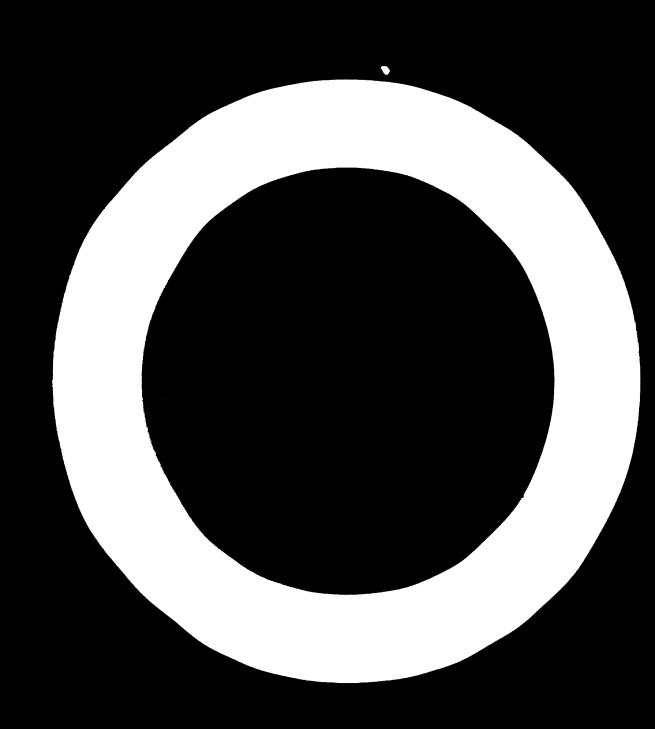


of development which is reflected by the small number of industrial sleughternounces and meat processing plants. These are characterized by their small
size, underutilization of production capacity, less hydrenic conditions, high
production costs and limited use of by-products. However, a few countries

(Botswann, hence, Medagascar and Swartland) have a relatively well developed
ment industry mainly exporting chilled and frozen beef to EEC countries. On
the other hand, most other African countries have meat industries which are
much less developed although nome of these have a good potential for development in the medium and long term (Sahelian Zone countries, Ethiopia, Somalia
and Sudan).

The production of beef and meat products is small in relation to the simeable livestock resources. There are many reasons for this but the problems related to the supply and quality of cattle are the major ones. Other problems include a low offtake (9.4 per cent), the reluctance of farmers to sell cattle and also the low growth rate of cattle. In addition, beef production is adversely affected by the low average carcass weight (127 kg) and the very high mortality rate particularly of young animals.

Prospects for the expert of beef to developed countries depend heavily on EEC veterinary and trade regulations. Intra-African trade of beef should, however, be encouraged by better transport and other facilities. Unless effective measures are taken in regard to expansion and improvement of animal production, African countries may face a substantial shortage of beef in the near future.



CONTENTS

Charter	in the same of the	
	Introduction	1
I.	Nest processing industries in African countries eccessees	8
	As Small sise	8
	B. Underwillisation	3 .
	O. Quality of meet and meet products	4
	D. Unippients conditions	4
	B. High production costs concesses c	5
	7. Maited use of by-products	6
	G. Fluctuations in supply	7
II.	The present situation and the potential for the meat industry by group of countries eccessessessesses	7
	As Countries with well developed meat industries assesses	7
	B. Countries with developing most industries	
	C. Countries with a potential for meat industries	•
	Do Countries with low potential for most industries occore	10
III.	Production of most and most products in African countries .	11
	A. Boof and vonl production	11
	In Processed meat products	11
IV.	Supply of cattle	18
	As low officials	18
	I. Low everage careace weight econococcessoroscocces	13
	C. High mortality rate	24
V.	The market for most and most products conscioussessesses	14
	As Reports of chilled and fromm boof by Mrican	• •
		14
		Ψ
	Co Imports of chilled and from the contract and contract	145

CONTENTS

Chapter			Page
	D.	Processed meat imports	17
	E.		17
		Annex	
		Statistical information	
		References	23

LIST OF TAL BE

Tables		ha
1	Data on livestock and meet production in African countries and major regions, 1973	24
2	Reef and veal, Livestock numbers, offtake, careass weight and production, 1964-66 average	26
٥	Peef and veal: Production, consumption and balances, 1964-66 average	28
4	Beef and weal production from indigenous animals in African countries and major regions	30
5	Beef and weal (fresh, chilled, frozen): World exports	31
6	Experts of chilled and frozen beef and veal by African countries and major regions	32
7	Imports of chilled and fresen beef and veal by African commercies and major regions	33
8	Production of cannod meet in African countries and major regions	34
9	Canned meat exports by African countries 1968-1973	35
10	Canned meet: World exports	36
11	Cannod meat imports by African countries and major regions, 1968-1973	37
12	Beef and veal: Not imports of selected major importing countries, 1973-74	39

INTRODUCE MINI

The development of the food and agro-industries has to overcome asually many more constructed than is the case for many other industries. The reason for this is that the development of food and agro-industries can be successful only if all the aspects of the industry (i.e. production and supply of suitable raw material, handling, processing, packaging, storage, distribution and marketing) form an integral part of the whole. Failure of even one of the production stages can easily result in fragmentation and have adverse effects on the viability of the whole project.

The above applies particularly to the development of the meat industry which is considered to have a high potential in Africa. Many surveys on the prospects of the meat industry in African countries have been conducted and have resulted in several project proposals, pre-feasibility and feasibility studies. However, on a regional level the development of the meat industry has not been very successful despite the great potential.

It seems, therefore, that a more integrated approach to the development of meat industries is required in order to realize the optimum utilisation of available livestock resources and also to ensure that scarce financial resources are more fully and effectively channelled into sound and economically viable projects.

E. TECH PROJECT SI INDECEMBER IN APRICAN COUNTRIES

The mean industry at our it we early stage of development in most African countries, which is reflected by the few industrial elaughterhouses and meat processing industries and their so it production of eat and in particular of processed west products.

Data on a regional level on the contribution of the meat industry to ODP in African countries and the value added by the industry are not available. However, for come African equatries returnal data are available and show that the meat industry is very imporbant to the economies of countries such as Botswana, Chad, Ethiopia, Renys, Medaguscar, Sudan and Tanzania. For some other countries the meat industry appears to be less important (Cameroon, Central African Republic, Rwanda, Senegal) whereas in some other countries, the meat industry is almost non-existent (Gabon, Liberia, Togo, Zuire).

As mentioned above, there are only a few industrial slaughterhouses and meat processing industries in developing African countries. A very few among them are relatively well developed and are almost up to the standards of those in developed countries. These industries in countries such as Botswans, Madagascar and Swaziland contribute greatly to the economies of these countries, particularly in terms of foreign exchange earnings. On the other hand there are several industries in other countries operating far below their production capacity which face many difficulties at all stages of the industrial process (supply of cattle, meat production and processing, meat handling and marketing). It will be clear that African meat industries cannot be considered a homogenous group. However, the following characteristics apply to most meat industries:

A. Small size

Apart from a few plants, meat industries in Africa are small. Whereas industrial slaughterhouses combined with meat processing in developed countries and also in Latin America usually produce at least 20 thousand tons of meat or more, many African industries have a production of around one thousand tons of

meat and meat products which, under proveiling African conditions, represents an intake of less than 10 thousand head of cattle per year. Some countries including Kenya, Madagascar, Foresta and Tanashia save slaughternouses and meat processing industries producing between 4 and 10 thousand tons of meat whereas Botswana has the biggest meat packing plant with an output of 24 thousand tons of deboned meat and 13 thousand tons of beef carcasses (in 1973). However, this large-scale industry cannot be considered representative for African countries. For instance, Madagascar has 10 meat processing plants but only two among them have an output of more than 1 thousand tons and only one meat processing plant produces more than 4 thousand tons.

He Underutilisation

During missions to several African countries during the past few years, the author visited several meat processing plants of which only one was working at almost full capacity. In all other countries visited the actual production was below and in many times far below full capacity. Some of them were idle for various reasons, among which the lack of regular supply of cattle was the most common. Often the supply problem covers up other reasons mainly commected with inadequate planning of the project (wite, size, market, technical staff, water, fuel, etc.). The underutilization is regrettable not only because investments are inadequately utilised in a developing country with a shortage of funds available for new projects but also because underutilization almost slways results in too high production costs. It is also regrettable because African countries import substantial quantities of meat and meat products for which considerable foreign exchange is spent. It is estimated that total value of meat and meat product imports by African countries amounted to around \$US 100 million (in 1974).

Data on the utilisation of production capacity in African countries are not available, but based on missions carried out by the author and other missions reports it is estimated that at least 40 per cent of total production capacity in African ment industries is unused.

Including Botswane, Ethiopia, Chana, Ivery Coast, Kenya, Madagasour, Migeria, Senegal and Sussiland.

This amount includes imports by South Africa and also intra-African inde estimated at about 30 per cent of total imports.

the training to side and three products

- (a) The goal of the absolute the front sect who and in most African expert as a surpression of the most is compress countries. Towever, some countries such as becomes and foods, the countries of the smaller expert Fonga and Countries such as becomes and foods, the constant of the foregoing matrix to france and the United Kingdom. Not all consignments to into becomer-blocks. Test from forequesters and other testerior outs are processed outs canned meat, sausages, meat extracts and other meat products.
- Water noising expectly. Consequently, the most loses more volume during cocking, frying or grilling and is therefore less attractive to consumers if experted to European countries.
- (c) African beef usually has a shorter shelf life sance it contains less flat than meat from cattle raised under intensive feeding. The fut content, especially the outer cover, protects meat better against dehydration and early deterioration.
- (i) On the other hand African meat is usually very suitable for processing, particularly, canning. Thanks to its excellent extractive matters, flavour and its low fat content, meat going into canned meat results in a good quality corned beef with a higher protein content and a lower fat content than European brands. Comparable research on African, European and Latin American corned beef showed that the African product could well compete in quality.
- (e) The quality of fresh, chilled and frozen meat produced in most African countries also suffers from the unhygionic conditions prevailing in many industrial alaughternouses.

Do Unavgienic conditions

It is well known that nygienic conditions under which animals are slengitured in African countries are quite poor. This is in particular the case in rural

areas where slaughtering may take place on a concrete floor in the open or only under a covered aned.

In rural areas hygienic conditions are far below acceptable standards in terms of the risk for meat contamination and its relatively short shelf life. Also, in many industrial slaughterhouses, hygienic conditions are inadequate, although the country in which the slaughterhouse is situated may well have strict veterinary regulations but often these are not sufficiently complied with. Sometimes slaughtering and trimming takes place on the floor although there are facilities for line dressing and also for transporting and dispatching the carcasses and quarters to other departments.

On the other hand there are lour diricum countries (Setswans, Yenya, Madagascar and Sweetland) whose meat industries comply with EEC veterinary regulations and from which exports of chilled and from beef are allowed into EEC countries. The export industries in these countries are under regular EEC veterinary inspection and are almost up to the developed countries' level as far as hygienic conditions are concerned.

As to the production of canned meat and other sterilised products, developed countries' veterinary import regulations are more flexible. Imports of these products are regulated through bilateral arrangements and have generally easier access to developed countries. In fact, countries such as Ethiopia and Somalia whose veterinary and eanitary conditions do not meet EC requirements for chilled and frusen beef exports, are able to expert cannot meet to Europe.

B. High production costs

Most industries, like most other food processing industries in African countries, usually suffer from high production costs. This is mainly caused by the high overhead costs resulting from the underutilisation of production capacity and high labour costs (although salaries are low compared to those in developed countries). These high labour costs result from low productivity

and from the inot that during particle of interruption, which are not uncommon, workers have to no paid. These docts cannot be massed on to other governmental bodies as is done in we, developed countries.

High production costs are also caused by high prices paid for packaging material, paradomarly for cardboard boxes and time. Meat canning is the most expensive meat processing method, particularly in those countries which have no tin plate factories. This is even more the case in those countries where the time have to be transported from the port to the meat industries — common practice in frican countries. The usual small quantities of time of several sizes required by the industries result in high prices per time.

Transportation costs of mest and mest products for export also represent a substantial share of the F.O.B. price, particularly for chilled and from beef in countries where due to inadequate and small cold storage facilities frequently the product has to be re-frozen before transport can be continued.

F. Limited use of by-products

The full utilisation of by-products is imperative for a sound coencile operation of a meat industry. It is assumed that total revenues from hyproducts (offals, hides, bonemeal, carcassmeal, bloodmeal, hornmeal, heef-meal, tallow and dripping, horns, hides trimmings, gallstones, etc.) can represent up to 10 per cent or more of the value of the production of meat and meat products.

With the exception of a few industries, the utilisation of hy-products in most African slaughterhouses, also at an industrial level, is quite poer and consequently potential protein-rich animal feeds and other industrial rememberials are wasted.

However, hides and skins are usually utilised and experted but suffer from poor treatment during slaughtering as well as during the raising of the animal and also from purasites dumaging the hide. Hides from animals slaughtered in rural areas are also badly treated when dried in sunshing.

7. Photochiom on and

The underutilization of most intertries and sometimes interruptions are mainly caused by a lack of supply of cattle. Although the lack of supply is often caused by poorly planned site for the project, the irregular supply is also caused by trade or other partiers stocking the free movement of cattle.

In addition, farmers tend to sell their cattle irregularly according to the eviluability of reduce. As long as there as no shortage of fodder on grazing lands, few cattle are cold whereas many animals are put for sale simultaneously after the animals have grown in weight and pastures are getting overgrased or water holes are drying up.

11. THE PRESENT SITUATION AND THE POTENTIAL FOR THE REAT INDUSTRY BY GROUP OF COUNTRIES

As mentioned before, there are wide differences in the stage of development of the meat industry in African countries ranging from relatively well advanced to quite backward. Based on several criteria related to the animal production, processing, handling and marketing of meat and meat products, African countries can be divided into the following categories:

A. Countries with well developed meat industries

This group consists of four countries, namely, notewans, Kenya, Madagascar and Swasiland which can be considered as developing African countries with most advanced meat industry. Their meat industries have the following characteristics:

- (a) Their animal production is free from rinderpest and other diseases are well controlled, particularly tuberculosis and foot and mouth.
- (b) The average carcass weight is higher than in most other African countries. In fact, Botswana and Swaziland have the highest average earcase weight in Africa (Table 1).

(d) These four countries are allowed to export chilled and frozen beef to EEC countries. For instance, Botsware exported 18 thousand tone of deboned meat in 1975 to the United Kingdom valued at \$US 30 million. Medagascer exported about 5 thousand some of deboned frozen beef to France. Kenya and Swesiland exported much smaller quantities to European countries due to smaller quantities of meat available for export. With the exception of potsward, those countries from a suprive problem. Madagascar's cattle population has been stable for several years and in view of the expected continuing increases in internal demand for beef, smaller quantities will be available for exports in the future. Fenya's cattle population has not been increasing in recent years and the production of the Kenya Newt Commission has even decreased in the last few years. Therefore, it is expected that as a result of the increase in demand for beef in Kenya, quantities available for export will decrease.

So far Botewana name no surply problem. The demand for beef is increasing but the human population is very small compared to the cattle population (Table 1).

Swaziland's potential is substantially smaller than that of Botswans but its agro-industrial development is much more diversified.

B. Countries with developing most industries

This group consists of the following countries: Angola, Ethiopia,
Tanzania, Somalia and Sudan. These countries are generally semantal less
advanced than those of group A. However, all these countries have a large
cattle population (in terms of cettie per capita) and are characterised by

(a) The cattle are not completely free from rinderpost and other diseases are less controlled than in group A countries.

- (b) The average carcass weight is on everage lower than that for group A countries.
- (c) These countries are not allowed to export unsterilised meat (chilled and fresen) to E ; countries and the hygi aic conditions in heir slaughter-houses and meat processing plants are not yet of an acceptable standard.
- (d) With the exception of Sudan all countries in this group have meat processing industries and in fact, Ethiopia, Somalia and Tanzania are Africa's most important meat canning countries.
- (e) With the exception of Tansania which is deficient in fresh meat, the countries of this group export chilled and frozen meat to other African countries and also to the Near East.

C. Countries with a notential for meat industries

Cameroon, Chad, Mali, Mauritania, Sanagal, Miger, Migeria and Upper Volta fall into this group. All countries in this group have a sizeable cattle population but these resources have not yet been tapped as in the countries of groups A and B.

- (a) Mith the exception of Higeria and Benegal these countries have a susplus of most but they have not yet susceeded in cotablishing an important most industry. Next from these countries is experted on the heaf mainly to "coastal countries" (Ivery Coast, Gabon, Chana, Liberia, Zaire, ste.) where the aminals are slanghtered. Higeria and Sonegal also belong to this group because they have a substantial cattle population but are not able to expert most due to their greater most consumption. Higeria is becoming more and more deficient in most as a result of increasing "buying power" and smaller number of animals made available for expert by traditional suppliers (Chad and Higer).
- (b) These countries have some abottoirs but operate for below their production capacity, one of the reasons being that internal domain for most

sloughtered of a smootrie is a very mode. In Ablien, these countries have not yet succeeded in expertance met marphus as frozen meat rather than on the scot.

(c) These countries have a large potential for ment processing when their herds have been restored after the stanvation of many animals from drought. Although it will be difficult to expert frozen beef to European countries, possibilities for processed mest (conner or pre-cooked frozen beef) seem quite encouraging provided supply, technical and transport problems are solved. The cattle in these countries produce meat which is very suitable for mest processing (extractive matters, flavour and little fat content).

D. Countries with low potential for seat industries

All other countries fall in this group. It should be understood that this is by no means a homogenous group. In fact, the countries vary widely as regards animal production, meat production, diseases, slaughterhouses, and the size of meat deficit. However, they have a few basic common characteristics:

- (a) Their animal production as small, particularly in terms of number of cattle related to the numan population.
- (b) All countries have a meat shortage ranging from a small deficit (Central African Republic) to a substantial shortage of meat (Ivery Coast, Zaire and Zambia).
- (c) Their meat industry is of relatively minor importance to the economy.

It should be noted that the division into the dategories distinguished above camenot be taken too etrictly. There may be some overlapping (perhaps Tansania could fall under dategory A) but they serve mainly to give a more systematic picture of the African ment industry by country and group of countries.

III. PRODUCTION OF MEAT ARE MEAT PRODUCTS IN AFRICAS COUNTRIES

A. toof and youl production

Production of beef and weal amounted to almost 2.5 million tone in 1973 representing 6.2 per nent of the world's total beef and well production. This percentage is quite low considering that the region has 12 per cent of the world's total cattle population (Table 1).

the ten years for which data are averlance (1963-1977). This ampresse is a little higher than the population growth rate for African countries during the same period (Cal per conf).

However, there are wide fluctuations in the development of beef and weal production. Some countries have been able to realise increases of 5 per cent or more in their beef production such as Sudan (7.5 per cent), Amgola (6.6 per cent) and Swasiland (5.6 per cent). However, some countries in the Sahelian sens (Mali, Mauritania, Miger and Upper Volta) saw their beef production decline because of drought.

B. Preceded meat products

As to the production of processed meat products, it is estimated that African countries produced about 39.5 thousand tens in 1973 equalling around 2.5 per cent of the world's total cannot meat production which is very low compared to Africa's large cattle population and the suitability of its meat for meat processing. In 1973, there were only 6 African countries South of Schere producing 1 thousand tens of cannot meat or more (Table 8).

It is disappointing to see that cannot next production during the last few years has been decreasing. Whereas African countries produced 45 thousand tens in 1971, production declined to 39.5 thousand tens in 1973 while the world's cannot meet production continued to rise until 1972 and only showed a decline of less than 2 per cent during 1972-1973. Although production statistics for cannot meet are not very reliable, it appears that production

tion in Kenya, Managemeter, Ingeria, Somelia and Tennamia declined by about 10 thousand tone during the last tires process. Potewone stopped meet canning although its production has not been more than a few hundred tone during the last six years.

In view of the difficulties faced by several countries in the supply of cattle, it is to be expected that canned ment production will continue to decline in African countries in short and medium term.

IV. SUPPLY OF CATTLE

A. Lon offtake

Raced on data from FAO's Production Yearbook 1973, it is estimated that annual offtake in 1973 accounted for 18.3 per cent for all countries. This percentage was much higher for developed countries, namely 30.8 per cent and substantially lower for all developing countries (9.4 per cent). Annual efficace in African countries (16.4 per cent) was the lowest of all regions, except the Far East where an extremely low offtake (3.1 per cent) occurs mainly due to religious reasone problems. The slaughter of cattle. Offtake in Latin American countries was 14.3 per cent and 15 per cent in the Bear East.

(a) Reluctance to sell cattle

An important reason for the low offtake in African countries is thought to result from the prevailing conservative attitude of the cattle owners who consider their cattle as their wealth. Cattle owners are enerally prepared to sell their cattle only when they are allort of cash or wish to buy feed or other items. Although this attitude is still common among many farmers, its importance should not be overestimited. It is true that farmers are usually reluctant to deposit their money in a bank but instead prefer to keep their cattle. However, this does not imply that farmers are not interested in selling their cattle. If in need for basic requirements (education for children, tax, food) or consumer goods (radio, television, small truck, etc.)

cattle are sold. On the other hand, farmers are reluctant to sell their cattle dem prices offered by the traders are too low. The low prices paid by middlesses and the resultant disproportionately small share cattle farmers get from cattle revenues, has a more profound effect on the offtake than is sometimes thought.

(b) ion erests rate

A second reason for the low offtake is the low growth rate of cattle in many African countries. It is estimated that in some West African countries (Mali, Senegal) the average increase in weight per animal is not more than around i3 kg per anima. It is assumed that the same number of animals in a region with advanced animal humbandry methods would be able to produce about 5 or 6 since as such meat during the same period.

(e) Batistics

The data giving a low offtake for African countries may be too low due to the unreliability of statistical information. It is well known that many farance do not want to register their animals in order to avoid payment of cottle was which exists in several African countries, although come countries including Malagneses and Rigoria have abelighed it.

h lar meren seneres micht

In addition to the low offiche, Africa's relatively small boof production related to its eatile population is also affected by the low average current weight which ascents to about 127 bg (oold drawed weight but wide finetunitiess event within the region. For instrue, Detaums and Brasiland average around :50 bg but cottle in several other countries have substantially lower currents weight, some of them just over 160 bg (Table 1).

Oregand to other regions, average carease weight is lowest in African countries. Developed countries everage 200 kg, the average for all developing countries is 163 kg and 100 kg for latin American countries, 166 kg for the For East and 189 kg in Shar Eastern countries.

There are neveral factors responsible for the low average carcass weight in African countries, the main ones being the lack of sufficient fodder on pastures and lack of sufficient quantities of water. Intensive feeding (in feedlots) is almost non-existent. The small size of the cattle contributes also to the low verage carcass weight.

The long distances over which outile have to be transported also affects the weight of the animal. The loss of weight may be as high as 25 per cent in terms of "live-weight" and 10-15 per cent is considered quite normal. In addition to the long distance, availability of feed and water on the "trek route" also affects weight losses. Other factors are low temperatures (on the highlands) and other energy consuming conditions such as fear when transported along highways.

C. High mortality rate

The supply of cattle for slaughtering is also hampered by the very high mortality rate. It was reported that in Madagneser, a country with relatively advanced livesteek production methods, 35 per cent of calvee die before reaching the age of one year due to a paramitical disease, comming infection of the intections. In addition many animals die from starvation and diseases, reducing number of animals available for slaughtering.

V. THE NAMEST FOR SEAT AND SEAT PRODUCTS

As Branis of shilled and from beaf by African comprise

Pereloging African countries experted 67 thousand tome of chilled and freeen beef in 1973. Further, this record level representing an experted value of 908 61 million was surpassed in 1974, according to the latest data available.

During the 1968-1973 period the volume of beef and veal experts by African countries increased by 6.4 per cent per annum (Table 6). However, it should be noted that this important growth rate in meat experts was uninly the result of the charp increase realised in 1973. Table 6 shows also that beef and veal

^{3/} PAG Commedity Person and Ontlook 1974-1975.

export by African countries fluctuated in previous years (1965-1972) around 45 thousand tons.

There are only a few developing African countries exporting more than 2 thousand tons of beef. The major exporting countries Botswana, Kenya, Madagascar and Rhodesia cover 83 per cent of all chilled and frezen beef exports. There are four more countries (Angola, Chad, Ethiopia and Sudan) exporting 2 thousand tons or more per annum.

It is estimated that in 1973 about 28 thousand tons or 37 per cent of all beef exports by African countries were to European countries, mainly France and the United Kingdom. In addition about 12 thousand tons were supplied to Bear Eastern and other countries and the balance of about 20 thousand tons consisted of intra-African trade.

It will be understood that African countries' share in total chilled and frozen beef and veal experts is very small. The world's experts for these products amounted to 2.5 million tons in 1973 so that African countries experts of 67 thousand tons represented only 2.7 per cent compared to Latin America (26 per cent), Oceania (31 per cent) and Western Europe (29.1 per cent) (Tables 6 and 7).

B. Processed meat exports

African countries' share in camed meat exports is even smaller. Although data on countries exports are not reliable, it appears that developing African countries exported about 19.5 thousand tone in 1974 out of the world's total of 827 thousand tone which equals 2.3 per cent (Table 9). Only the following African countries export more than 1 thousand tone of canned meat (mainly corned boof): Sthiopia, Konya, Shodesia, Somalia and Tammania. As a result of the stagnation in the development in the meat processing industry of which canned meat is the major produced item, exports of canned meat from African countries decreased by about 20 per cent from 25 thousand tons on average during 1966—1970 to look than 20 thousand tons in 1974. During the same period world

exports of canned meat rose from (of thousand tone in 1966-1970 to 827 thousand tone in 1972 showing an incresse of 24 per cent.

Export of canned meet earned African countries \$US 19.5 million in 1974, well below the record year of 1972 when \$"5 22.4 million worth of canned meat was exported.

Exports of processed meat, other than canned meat, totalled about \$US 3.9 million consisting of offals (\$US 2 million), pork meat (\$US 1 million) and mutton (\$US 900 thousand).

de lisports of malled and frozen best

African countries' imports of chilled and frozen beef accounted for elsest 41 thousand tons at a value of \$US 45 million (Table 8) compared to an exported quantity of 60 thousand tons valued at \$US 67 million. Imports of chilled and frozen beef rose by 9.6 per cent per annum since 1968 which is 1.2 per cent higher than the growth rate for exports. From the data presented in Table 7 it appears that imported quantities of beef were seriously affected by drought in West African countries. For instance, Upper Volta imported 7.6 and 8 thousand tons respectively in 1972 and 1973 and Gabon and Ivory Coast also imported substantially more beef, probably due to lower quantities of live animals available for imports from Sahelian some countries in the beginning of the 1970's.

It should be noted that Table 7 includes data for Northern African countries (Egypt, Libya and Tunisis) which imported 8.5 thousand tens in 1973 so that total imported quantities by African countries south of Sahara was around 33 thousand tons. Cabon, Ivory Coast, Reunion, Upper Volta, Zaire and Zambia are the major beef importing countries covering 85 per cent of all beef imports by developing African countries south of Sahara.

It is difficult to estimate the share of intra-African trade in total beef and weal imports, but it can be assumed that out of 32 thousand tons about 20

thousand tone is imported from other first an constrtes. To addition, South Africa imported about d turnsand two or incilled and flower beef (mainly in carcasses) from Botsweines.

D. Processed meat imports

Developing African countries imported 19 thousand tons of canned meat in 1973 which is about the came as the volume of canned most exported by African countries (Table 11). Egypt is the major importing country (3500 tons) and in addition Libya imported (...9 tons. Of African countries south of Schara, major importing countries of canned meat are: Chans (1565 tons), Reunion (2120 tons), Zaire (1751 tons) and Zamida (1450 tors). There are specific and small proportion (not more than 15-20 per cent) is imported from other African countries.

Import of other processed meat products by African countries is very small and accounted for only \$US 2.7 million in 1973, mainly consisting of measures.

No The potential market for beef exports by African countries

(a) Experts to developed countries

As mentioned before, only Botswana, Kenya, Madagasoar and Swasiland have eccess to the EEC market as far as chilled and from beef is concerned. The reason for this is their relatively advanced animal husbandry and the hygonic conditions in the abattoirs and man processing industries. These countries benefited from the favourable market c additions in the beginning of the 1970's and Botswana, for instance, exported \$00.30 million worth of called and fromen beef to the United Kingdom and Madagasoar's exports of chilled and from beef totalled almost \$US 15 million of which about \$US 10 million was destined to the EEC market (Presse).

Kompa's and Sunniland's exports are substantially smaller. In 1973, Kenya's exports of chilled and frozen beef ascumted to 3583 tons of which 50 per cent was exported to developed countries (mainly Greece) and the balance to African countries (40 per cent) and the Hear and Far East (10 per cent).

hope target expects of challed and trozen best amounted to 3000 tons in 1972 where \$55 4.6 thousand, mainly to the United Kinglor.

However, in 1974 the international market for beef deteriorated seriously. Fast increasing national bords in Europe, the United States and Oceania resulted in ourseproduction of section of the United States and Europe and for the format consend consumer resultance in the United States and Europe and for the first time in rangulation, communition of sect, in particular of beef, dropped in major consuming countries. In contrast to the United States, Oceania and Latin American countries, retail prices for seef did not weaken substantially in 1974 in the EEC. Where a seef consumption rose substantially in other regions, she retail prices are follow weakening of produce prices but indeed showed an increase. As the recession continued, there were considerable reductions in beef consumption in the first six months of 1975 in a number of countries including France, Italy and Switzerland. Another factor was the continuing increase in retail prices.

As a result too special scaroity provisions of the EEC were ended in September 1973 and duties and levies were gradually re-introduced culminating; in July 1974, in the suspension of the issuance of import licences - with the exception of certain GATT quotas - and imports from third countries were gradually stopped, including those of fresh, chilled and frozen beef from Botswana, Madagascar and Swaziland. Despite these measures, support buying under the EEC permanent intervention system accomulated over 200 thousand tone of beef in 1974 which went up to 300 thousand tone in June 1975.

Other countries such as Canada, Greece and Japan also imposed restrictions on beef imports. The United States remained a full import market where import quota remained suspended for 1974. However, African developing countries, including Botswans, Kenya, Madagascar and Swasiland have no access to the United States beef market.

Table 12 shows that net imports of beef and veal in major importing countries dropped from 1766 in 1973 to 888 thousand tons in 1974. The biggest change took place in the EEC where in place of net imports of 461 thousand tens there was an export surplus of 50 thousand tons.

With the exception of some quoties of beef imports under a special agreement between EEC and the four African countries, the restriction on exports of beef to the LEC market remained thereby seriously affecting the economy of Botswana which is heavily dependent on beef exports covering more than 50 per cent of its total exported value. Swamland's and kidagascar's export markets are more diversified and are not so sensitive to constraints in beef exports as Fotowana but ware nevertheless seriously affected.

The difficult FEC beef market also affects other market outlets since major exporting countries as Argentina (385 thousand tons in 1972), Brazil (155 thousand tons in 1972) and Coeania (800 thousand tons in 1973) offer beef to other markets (Near East, African countries, Eastern Europe) at very low prices, making it very difficult for Botswana, Madagascar and Swaziland to export beef to these markets.

Meat consumption remained low in 1974 and in 1975, and as a result large stocks of meat have accumulated. A "peef mountain" of 300 thousand tens is reported for the EEC in June 1975 representing an estimated beef consumption of about 1 week for all EEC countries. This may not seem a great amount but nevertheless it represents about 50 per cent of total EEC beef imports for 1973 and 150 per cent of estimated total beef imports for 1974.

It is expected that the EEC beef market will recover in medium or long term. EEC officials have predicted a shortage of 1 million tons of meat by 1980 in EEC countries. It is difficult to say whether this development will indeed take place. It seems that the export possibilities for African countries depend less on the volume of the shortage for beef to EEC (since their export potential is still very small compared to those of Australia and Argentina) but more on the arrangements and levies under which beef will be imported by the EEC. Total estimated exports from African countries are not expected to exceed 50-60 thousand tons by 1980 and this would therefore be only 5-6 per cent of total EEC imports, should a shortage of 1 million tons of beef occur by 1980 in the EEC.

Taking into ascount the am 11 quantities of beef involved and its apportunit to the economic of the countries concerned, it would therefore be if the greatest importance to the African countries if a special agreement notween AEC and them could be arranged.

For the remainder of 1970, the first of the formal tons for imports of teef from countries falls gunder the Lone Convention, including Between, languages and maderature Botswans and Swamland undoubtedly will benefit from this but in Madagascar elaughtering of cattle stoph after 20 testember and consequently only stocks of beef (in Burope and Madagascar) can be exported under the special quots.

(b) port resorted to deep controls

African countries import substantial quantities of beef from outside, the region. Although detailed import etatieties on countries of origin are not available for the last few years, it appears that about 20 thousand tens are imported from Europe and other developed (Australia, New Zealand) and developing countries (Argentine, Brazil).

At present major beef importing countries are Ivory Coast and Zaire but it is expected that Nigeria will soon join these countries. Zambia imports from overseas but also from Botswana and Kenya.

The lack of transport and storage facilities appear to be the major constraints for establishing better trade contacts for frozen beef between African countries. Another constraint for exporting beef to other African countries lies in the fact that in years with free access to EEC countries, Botswans, Midagasoar and Swaziland prefer to export their beef to EEC so that possibilities for diversifying their market outlets are only explored in these years with beef surpluses when heavy competition is set from other major beef exporting countries offering their beef, often at very low pricess.

Therefore, more permanent contacts should be established with their conclier (but more regular importing) markets (other African countries, Mear

East) in order to be loss dependent on the LAC market which in years with beef shortage is very remonerative but which seriously affects the economy of beef exporting countries in period of surpluses. For the promotion of intra-African best trace special attention should be given to Zeire which imports between and Additionant seriod of beef trace exernes . Nimeris will also offer a promising market for beef in the next furnite as a result of smaller quantities of live united a statistic for export from Chad and Niger (due to the starvation of large propertion of the nexts in these countries and a sharp from sec in usef companyion resulting from indused buying power).

than the traditional exporters of childed and frozen need to developed countries, there is undoubtedly a potential for limited quantities of fresen beef to Near Eastern countries for Ethiopis, Somalia and Sudano. This market is very promising in view of the fast increasing beef consumption in the Hear Baste. However, there are many beef exporting countries interested in this market but thanks to their geographical situation, Somalia and Sudan are in a very favourable position also because of their religious links with "Quif countries".

Processed or semi-processed meat (particularly pre-cooked fresen beef) from countries with a traditional surplus of beef (Chad, Ethiopia, Mali, Mauritania, Migar, Somalia and Sudan). However, the herds in these countries have been affected seriously by drought in the beginning of the 1970's and their surpluses of beef have been reduced substantially. After restoring their herds the beef resources in these countries should be tapped. It is not expected that these countries will be able to expert fresen beef to European countries in the near future due to hygenic and veterinary conditions prevailing in their animal production and meat industry and the general poer quality of their beef as "table meet". There should, however, be a good hardst in developed countries for semi-processed beef and also for precessed

meat (corned beet) if sound ocoromic meat processing industries could be established or the meat processing industry could be improved (Etniopia).

A major constraint to the realization, spart from the supply problem as the lack of reliable to major! factling as since liveston production areas are usually located at largue sames lives the course.

(c) The present and projected seef and vent communition in African countries

hases on data on the production and trade in beef it is estimated that African countries (excluding South Africa) consumed 1674 thousand tons in 1965 which clief to 966 mg in terms of per capits consumptions. The same data for 1972 show an increase to 969 mg per capits much was about 10 per cent of the per capits beef and real consumption in developed market economies (on average, since there are considerable differences within developed countries in beef consumption).

It is projected that Africa's population will irorease by 2.9 per cent per annum and would reach 430 million in 1980. It is also projected that beef and veal consumption will rise to 5.9 kg per capita in 1980 and therefore 2967 thousand tone of beef and veal should be available in African countries. In order to meet its own demand the African region should therefore increase its beef and veal production by 5.3 per cent annually during 1973-1980. Unicebtedly, this target will be very difficult to reach taking into account that African countries on the average realized a growth rate in beef production of 2.3 per cent between 1965 and 1973 (Pable 4). It tween 1963 and 1974 (so that years with severe drought are not included) the growth rate was 3.2 per cent.

Therefore, it seems unlikely that the target of 5.9 per cent will be not unless some drastic measures are taken, in particular, for the imprevenent of animal production methods.

In several countries, including Botswana, Kenya, Medagascar, Nigeria and Senegal major livestock development projects have been or will be implemented and they will perhaps have a positive impact on the increase of beef production

Acticultural Commodity Projections, 1970-1980, FAO

in the medium and long term, but it is welikely that these monemes will be able to promote beef production substantially in the short term (until 1980).

Consequently, African countries will most probably face a beef shortage in the near future if per capita consumption, in particular in urban areas, rises at the projected rate.

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Appendix Statistical information

Table 1: Date on livestock and goet production in Africa countries of sajor regions, 171

	Ontile population 1000 heads in 1973	Number of cattle per capits	Number of killings in 1973 (1000)	Heat produce tion from indigenous animals (1000 tens)	Total most production (1000 tems)	arrows careas mids (se)
torld	1150512	0.30	208951	39953	40972	
Africa 2/3/	138876	0,30	14929	2101	2044	119
Angola	285 0	0.48	285	40	43	140
Lotswans	2 100	3.23	195	45	41	210
Burundi	756	0.19	76	11	10	131
Cameroen	19 60	0.32	166	26	25	140
CAR	455	0.28	80	8	13	168
Chad	4100	1.02	240	48	24	100
Dehrmey	720	0.25	80	8	9	111
Ethiopia	26450	0.99	2513	2 89	296	115
Gembia	280	9.72	30	3	3	100
Chana	930	0.09	172	14	21	183
Guinea	1870	0.45	140	19	14	100
Evory Coast	460	0.10	326	6	51	155
Yenya	7370	0.61	759	111	114	140
Leaotho	570	0.52	57	8	8	100
fiberia	32	0.03	10	1	1	100
Libya A.R.	110	0.05	45	3	5	110
Nadagneour	9 500	1.25	846	110	106	129
Malawi	565	0.12	65	9	9	136
Mali	3700	0.67	300	33		100
leuri tenia	1300	1.51	100	19	12	180
Mauritius	50	0.02	16	1	2	185
Noza mbique	2200	0.27	218	34	33	199
Namibia	2650	3.95	103	65	23	223
Nigor	3000	0.71	200	28	22	110
Nigoria	10980	0.16	1630	168	209	180
Gui neo-Bissau	290	0.50	29	4	4	136
Rounion	19	0.04	11	1	1	<u> </u>

Dovine enicals only
Only data for countries South of Sahara are given
South Africa excluded

Source: Compiled from Production Tearbook 1973, PAO, 1974

Table 1 (cont'd): Date on livestock and most production in African countries and major regions.

	Gartle population 1000 heads in 1973	Number of cuttle per captie	Number 00 killings in 1973 (1900)	Neat produc- tion from indigenous asimals (1000 tess)	Total meat production (1900 tons)	Average oarcase weight (kg)
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enegul	1750	0.41	240	21	24	100
larra Leone	270	0.10	52	2	6	115
commalia	2900	0.97	131	31	17	130
udan	15200	0.87	1130	801	198	175
wasi land	600	0.77	60	33	13	210
hnzenia	11322	0.79	1036	109	109	105
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Anisia	680	0.12	140	13	14	100
ganda	4000	0.43	495	62	64	129
mper Volta	1600	0.26	135	17	15	111
RiPo	980	0.05	127	15	17	133
'ami ba	1700	0.36	189	29	29	153
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iorth America	134268	0.58	40956	10653	10676	260
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reania	33210	2+35	11219	1334	1882	168
ovel cates	663270	0.35	62742	10633	10253	163
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Centrally Plumed		1000	1134	1216	1249	+ 2,0
contrastly Lighted		6754	9424	>665	9622	+ 3.6

^{1/} Only countries with a production of 25 thousand tons or more are listed.

Source: Freduction Tearbook 1973, F.O. 1974.

of Coly for countries South of Mara.

Table 5: Reef and weal (frost, chilled, frozen): world exports

	1965-70 everene	107	1 12	16.3 G	1974 militare 12)		inge 1973 1974
	evizara					Per	roentage
CLUME OF EXPORTS							
orld total 1	1,882.3	2,008.0	2,451.1	2,584.3	2,287.6		11.5
veloped countries	1,008.8	1,256.9	1,381.0	1,611.4	1,574.6	-	2.0
Western Europe	567.4	658.5	640.0	753.2	1,017.0	**	34.9
of which: EEC (six)	(247.5)	(352.7)	(313.6)	(366.4)	(522 .3)	÷	44.4
EEC (nine)	(460.9)	(572.1)	(565.3)	(677.1)	(944.0)	+	39.4
orth America	35.8	52.5	40.2	63,2	40.8	-	35.5
Connia	405.6	545.2	691.9	734.3	921.0		34.4
which: Australia	(276.0)	$(\tilde{3}\tilde{5}\tilde{5}\tilde{.}\tilde{3})$	(505.0)	(439.4)	(239.7)	-	43.4
Others	(21000)	499944	•	•	-		-
veloping countries	666.5	656.9	956.9	816.0	549• 3	-	32.1
latin America	589.7	545.3	638.9	678.3	408.0	-	39.9
of which: Argentina	(358.4)	(230.7)	(385.3)	(294.2)	(107.5)	-	63.5
Brasil	(49.5)	(88.7)	(155.6)	(98.5)	(13.2)	•	80.5
Uruguey	(89.2)	(30.3)	(204.0)	(38,4)	(104.0)	+	5.7
	74.8	109.6	115.4	135.6	139.2	+	2,1
ifrice leia	1.8	1.6	1.9	1.4	1.4		-
Others	0.2	0.4	0.5	0.7	0.7		-
entrally planned countries		94.4	113.4	157.4	159.5	+	1.3
isia	-	-	-	-	-		-
Eastern Europe	110.5	83.5	76.4	110.4	110.5	+	0.1
U.S.S.R.	96.5	10.9	37.0	47.0	49.0	+	4•3
ALUE OF EXPORTS			million	U.S. dolls	ırs)		
- 1				4 211 4	4,458.1	+	5.9
orld total	1,517.7	2,111.2	2.959.9	4,211.4	3,275.5		19.0
eveloped countries	953.0	1,404.7	1,776.3	2,752.6	1,897.6	+	30.9
Kestern Europe	548.7	795•7	1,011.1	1,449.9	119v1	_	23.6
North America	46.4	78.5	36.3	15.9	1,258.5	+	9.8
0 ceania	357.9	530.4	578.1	1,146.5 (843.7)	(956.9)	·	12.7
of which: Amstralia	(245.4)	(339.5)	(457.5)	0.3	0.3	•	-
Others		0.1	0.2	1,222.8	865.0	etha	27.6
eveloping countries	420.7	607.3	1,042.0		754.9	_	31.5
Latin America	375.3	538.5	959.7	1,103.6 (531.1)	(198.5)	_	62.6
of which: Argentine	(213.9)	(235.0)	(473.6)		(22.5)	_	80.1
Bresil	(30.2)	(20.7)	(169.2)	(148,3)	(29.5) (136.3)	_	14.0
U ruguey	(45.8)	(58.2)	(97.3)	(119.6)	127.0	+	
Africa	43.4	67.3	79.5	116.1	2.5		
Main	1.9	1.7	2.4	2.5	0.6		-
Others	0.1	9. 3	C.4	0.6 236.0	297.6		26.1
entrally planned countries	DB 144.0	98.7	141.5	236.0	531.0	*	~
Asia			•	190 7	205.2	+	0 0
Bastern Europe	87.4	91.9	114.3	189.3		+ +	
U.S.S.R.	56. 6	6.8	27.3	46.7	91.4	•	7,701

[/] In terms of product weight.

lote: From 1970 to 1974 quantities for Oceania are given on calendar year basis, while values are on split year basis. Latest year export values for eastern Europe and U.S.S.R. are estimated on the basis of average export unit values for Western Europe.

Source: PAO Competity Review and Outlook 1974-1975

Table or Exports of chilled and frozen beaf and weal by African countries and major regions

	1968		1970	0	1971	1	1972	2	191	37	12	1
	æ	Δ	ď	Δ	ď	Δ	ď	Λ		2.*	Tobach race, 1955 - 195 (quantity)	
المعالة	1824586	1423249	2068033	1861396	1952636	2037868	2331157	2935405) •••	
trice	62629	39052	12673	42511	26526	66133	114833	5115	357265	\$26.17		-
Incela	2381	1406	2201	1325	2371	1542	2331	18?°	7553		, (1 • •) • • •)	
Botomana	17171		** 1	2085F	30.03	5400F	11000	72.		7. A. 13		
Camerroom	759			133	559	234	320	16.	F05.7	1000 C	14.1	• ·
Chad	3086		H	5047	10000F	3700F	5941	787	ZONCE	15 m	1250	•
Pthiopis	2124			518	2028	1067	4426	ا الرائد الرائد	POC.	1000 E	to to the control of	
	25. 25.	8 9 0 1 0		25 55 50 50 50 br>50 50 50 50 50 50 50 50 50 50 50 50 50 50 50 50 50 5	2()2	2913 6800	3000 2000 2000	3.5) () () () () () () () () () (350	0 90	
E-14	10001			3	1000F	650P	1000F	c, e	P.CO.	, 15 G	ı	•
one blane	599	100	8	172	476	396	62	×i	98	55.03	4 1.0	
Dodesia	10000#	50003	100007	6000F	100001	£0009	100001	5069	300 ST	国のス	/ · · ·	
Senegal	ı	ı	346	86	115	123	149	.4	8		+	
Brahan	ı	1	1	1	319	274	2753		FOR CO	22.53	+ 10.01 +	
Pamenta	279	55	360	130	149	73	1	1	1	1	!	· •
Partitle	292	330	213	26 8	1	1	•	•		1	;	
Upper Velta	1415	9503	ECOST	1407	1000%	345	10003			(C) (A)	() () ()	
South Africa	17940	12476	24191	17835	44265	2662	169 63	7904	0.00	्र १८ १८	+ 27.2	•
rel. S. Africa	45039	26576	44891	24676	51237	30218	54142	4051	67055	6036.1	# #	
forth America	30715	38393	47731	67208	52354	78328	47603	852€	500.3	149073	い******* +	• 7
f. Burope	7£0¢19	562487	614445	664978	658486	7956691	540915	591101	12005 T	139102-	0.7 10	••
Dosenia	385277	322472	499941	520400	530379	5686 24	678064	∴780c	774343	1103241	4 15.0	
Sentrally elemed	243688	160562	117821	91166	86143	82545	9£149	11624.	22.17	1,350	- 12.5	. 1
at. America	450411	257936	707520	505579	545785	538656	63 6 63	22.5%	6,613	-80623	+	ï
1			Q = metr	metric ton		(E)	PAO estimate	ø				
2/ 1969 - 1973			\$ 0001 - 1	85 ca								

Source: Trade Learbook 1973, 740, 1974

Table 7: Imports of obtilied and frozen beef and weal by African countries and major regions

											Compound airea
	1966	- 92	1970	Q	1791		1972	8	(U) Pris	1973	Andrew Pate
	ar	۷	ď	12	5	A	gy 	Δ	الاو:	:>	'questit
Werld	1753223	1445482	2122703	2012644	2037064	2254104	2361292	3115074	કેકેકેકેકેફેફેફેફેફેફેફેફેફેફેફેફેફેફેફ	4622135	C.
Ifrica	43977	30336	30225	30244	35937	31015	62535	46550	25.25	2000	3 °57
Cantral Afr. Rep.			113	121	100F	1105	1107	1102	110	1203), ()
Comes	1500	39508	1199	830F	1000F	830%	11001.	7007	100.	750	11 A 1
Ge bon	9	1130F	13,50	3,11	11,50%	11507	3000	1007	1000 m	5003	
Ivory Comet	153	259	295	337	9,51 5,51	340F	1800 1100 1100 1100 1100 1100 1100 1100	15 (b).	1000 t	300 300 300 300 300 300 300 300 300 300	
Libien A.R.	917	857	82	23.70	2112	2515	8	23.06	21.003	635	्र १
Nalesch	12	18	166	9 2 3	60 F	17 S	9 .	252	14 (v	14 C	1 , ,
Fourttion Bounton	1225	88	3.64	1891	2003	28,82	3	2130F	21.00g		(14 0) (14 0) (14)
Tensenia	186	81	83	754	247	T.	302	S	\$ \$,3		
Tunisia Tenen Volta	1	ļ	1	1	0 00 T	4000 4000 4000	ાર્જુ	2005.		(A)	100 JE +
Zedra	103	0007	1	35	1000	(B)	7588	2571	<u> </u>	9630	*.g
Zambila	8182	5623	5,462	¢0.10	10.00	633	12584	3000			14 C
South Africa	13162	1002	CONTRACTOR OF THE CONTRACTOR O	1727	200	02111 !		7	3 3 3	2)
e ol. S. Africa	25815	20795	17502	14949	3291	19600	41065	36103	:510		A
North Aperica	439201	412363	576128	644330	564575	693396	662724	846748		での語のはない	Ţ•: +
W. Burope	1028445	843712	1115731	1073585	1094775	1262923	1355704	1,26705		27,53.15.	4 7.2
Centrally planned	128122	65413	215977	129445	199065	111255	101210	72586	150202	142303	+
Jepen	13083	13112	23221	22 2553	41503	46714	57574	16651	32722	255780	9°C +
1/ 1969 - 1973 2/ 1971 - 1731			.0 * Det ∀ * 100	netric ton 1000 QUS		07E - E	MAO estimate				

Source: Trade Tearbook 1973, Fao, 1974.

	1563	1:65	1961	1,569	1970	1,71	3 T T		
Sorld	1351622	1351419	1414479	1396439	1522204	10355-2	11. 11	1 750,	1
Africa V	160002	25500 ²	34600	36400E	465℃ ^E	.5000±			. 1
Angola	10th	306	367	630	997	T:#	105		
Botevene	k.	1,500E	456	(1	1	ur\		1	
Egypt	(). ()	255	573	3 00	1620	1.62	64 (1) (1)	3	
Ethiopia	3332	3000	035	-727-	5250	:42:	95,00		
Kenya	₹	* 4 ***	1300c ²	11000#	11000	1000	12:55		
indages cer	3000g	1300 E	42c ⁻	2110	4.4%	3000E	3 000€7	10021	
ii gerie	3	55 61 61	1385	1151	125	1025	Ą	534	<u></u>
Somalia	•		₩.₩.	X.A.	2600	00175	() () ()	15064	
Seastlend	82	142	228	21.⊱	7) 7)	355	10	231	
Tenzenta	30005	5877	9 17 9	99.5	3:1 3:1	6361	4	1071	
Modesia	•	***	• 4	30005	50005	707		. उठ्ड	
South Africa	**	•!	Socie	-520t	+ 94 + 34	ا امن در	4 = +	्री	
Ordited Strites	387161	352367	2 4352	307161	3077.7	35,500		£.77.3	т
3.50	3 8 ;216 ⁵	² 98€ ,03	,2138 1 \$	24000 E	24,75			1201	
Oceania	\$1503	57436	51451	31062	5-7-6		1325.1		· · · · · · · · · · · · · · · · · · ·
USBR	35,5275	260505	005907	264500	345200	411330	550200	456500	
Polend	12500	71700	30772	00106	#38To	102762	117311	132468	1
Latin America	150000E	110000	11000CE	110000E	30005CI	100000E	80200 ²	20000	
									i

- 34 -

1 Recludes South Africa

E - ECA estimate

Had. - For available

Etry 1972 and 1973 editions

	a.		*	*	194		1971	1	1972	2	1973	
	•			•	•	٠	9	•	9	•	ď	•
	723.786	70.00	76130	30012	83.663	16988	830448	1023968	864905	0.144878	892141	1520463
	2.0000 E	Jane &		20005	1900.	2000	Secor	26,900.3	26600 ⁸	33400	38 000	29750
-	8	S	0	93	•	9	5	7	35	17	25	A +
and the same of th	8,7	ğ	989	\$	1847	2010	1800	2007	1800	2000	1800	1000
1	ě	2123	9	2188	37%	5355	4015	6706	\$7.5	86.78	4360	13390
	27.50	2	3522	200	4269	\$	1017	\$256	3861	5042	4072	9639
Beteste	***	38	328	388	310	3300	3300	3300	3100	3600	3100	3,000
Seesife	*	£	1303	\$	200	£	8	Z.	338	20%	9009	1020
į	1971	6257	3	£ 3	R.C.	193	3306	5339	3361	6075	1800	6502
Seeth Africa	2362	SE	1173	100	2638	1751	3866	27.73	2180	2689	5180	1698

P . 7th centempte . With continueds

Q . metric ten T . 100 8 8

2/ No Security Dates and Online, 1994

Table 10: Canned meat: horld exports

	1966-70 average	191.	1972	-973	1974 (proliminary)	1971-10
	(**********		sand setri			
Volume of Exports			Maria Betti	l tomb	,	
World total	667.3	742.8	769.5	801.4	825.9	+ 3.
Developed countries	373.5	450.3	449.0	494.7	524.1	+ 5
Western Burope	334.2	418.7	403.5	450.3	478.0	+ 6
of chich: EEC (six)	(146.0)	(193.5)	(179.1)	(240.9)		+ 4
MEC (nine)	(303.3)	(391.2)	(376.1)	(424.6)		. 5
North America	12.8	9.3	11.6	12.9	13.2	+ 2
Oceania	26.4	22.2	33.8	30.4	31.8	+ 4
Others	0.1	0.1	0.1	1.1	1.1	
Dryeloping countries	170.9	159.1	165.3	150.8	144.0	- 4
Latin America	142.0	133.3	139.1	126.1	118.8	- 5
of which: Argentina	(107.9)	(80.2)	(90.0)	(58.4)		- 6
Brazil	(12.8)	(34.3)	(30.7)	(35.8)		- 2
Grica	25.1	22.6	52.8	19.5		+ 2
lo i a	3.5	2.4	3.1	4.9	4.9	
Others	ő.3	0.3	0.3	0.3	ŏ. j	-
Contrally planned countries	122.9	133.4	155.2	155.9	158.8	+ 1
ksia	24.9	20.0	20.0	20.0	20.0	
Sastern Europe	79.3	89.5	112.0	108.1	111.0	+ 2
U.S.S.R.	18.7	23.9	23.2	27.8	27.8	
ALUE OF EXPORTS	(million			
forld total	697.9	884.3	975.0	1.319.3	1,442.6	+ 9
Peveloped countries		523.8			905.4	
Western Europe	411.4	489.7	569. 9	8 39.3	838.3	+ 7
of which: ESC (six)	375.4 (185.4)		516.9	779.5 (440.7)	. • • • •	+ 5
ESC (nine)		(246.3)	(251.9)			
North America	(342.2)	(د.457)	(484.0)	(745.9)	18.3	+ 7
Oceania	12.3 19.4	17.0 16.6	13.0 33.2	17.7	40.0	+ 19
Othera			6.8	33.5 8.6	8.8	
Developing countries	4.3	4.5	-	250.2	269.8	+ 2
Latin America	148.7 127.4	205.2 182.6	219.8	226.7	265.6 245.4	+ 8
of which: Argentina	(100.5)	(112.2)	194.0 (122.4)	(127.5)		+ 3
Brasil	(11.3)					+ 16
Africa		(50.9)	(51.3)	(69.8)		+ 4
urios Maia	18.3	20,1	22.4	18,6	19.5	
Others	0.2		2.9			•
Controlly planned countries		0.4	0.5	0.5	0.5 267.4	+ 16
Mile Promote Countries	137.8 26.6	155.3	105.3	229.8		7 10
Sastern Burope		20.3	22.0	24.0	24.0	
J.S.J.R.	94.4 16.8	115.1	142.5	179.4	194.6	
/0 U 0 J 0 R 0	10.0	19.9	20.7	26.4	48.8	+ 00

^{1/} In terms of product weight

Note: Latest year export values for eastern Europe and the U.S.S.R. are estimated on the basis of average export unit values for western Europe.

Source: PAO Commedity Beview and Outlook, 1974-1975

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P: Trade Tearbook 1973, 780, 1974.

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Table 11 (cont'd) Canned seat imports by African countries and major regions, 1:68-19/3

Country	`						•						20 m
Country	,	-		2	,,	-	. ,	1.7					
	31.	787	1,527	1469	1.5.	51.52	1328	3.50	1,007	()		#(K) ()	
noture.	5	\$ 		>		. (\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	(9)	i C	C	fi •	32 33	,
Senegal.	Š	577	245	376		355	0	3+5	`)	2			,
Signal Same	Š	200	255	0,50	(a	\$25	ブ	17.5	34.28	35.	*	ir G	· .
2.45	1 6	0.00	100	Ţ	Ç.,	77	red (241	9.1	•	7/		ł
	200	1.62	5.70	152	C.C.	265		100	11.1 11.1 P.	53.		* · ·	
	105	C		555	100	es es	Pro-	12%	iC.	i i	ţ.,	St.	
Togo	500) (**)	O.	13	8	687	15N	35%	238	Ç.	C ₁	(सुर्म) स्थ	1
Ugarias 2	Sit.	2.47		(a)	(<u>)</u>	15:1	OH.	1525	esi Vo Esi	ુકુદુ		En. (1)	
21187	0167	97 V	1755			1521	2957	35 153 114 115	50 C C C C	1, 1		400	· -
870B87	7)		Î		i.e			ACE 12	}= 	2011	EG.	
South Africa	25.52	1323	γ.	7504	200	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \) () ()			.0000	, , ,	1	
M. Search Ca	223313	302309	230593	32365	244554	57567	51.5	d F	77.77	40700		-	-
	355292		32585	357375	354267	415916	372275	47733	33.75	17.25.		CT (\$00)	
ne course	777		6.29	I	2102	9368	100	121	6.53	13.5			
Undenta										Ş		; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;	
Planed	13234	33618	56593	4710)	02.37	16793	50707	3.536	15051				
20,000	1111	68263	13643	3830	(7535	4645	421.36	43203	46242	3.341.			
WAS A		1 2	3.7708	33973		28357	34715	37474	34637	33.500	(A)	43350	

Inble 18: Book and yeals Not imports of selected major importing countries, 1773-14 1/

	1973	1974
	000 m	\$008
Borth America M	937.0	776.0
(9)	461.6	-50.5
Others y	367.6	162.6
999AL (above countries)	1 766.2	800.1

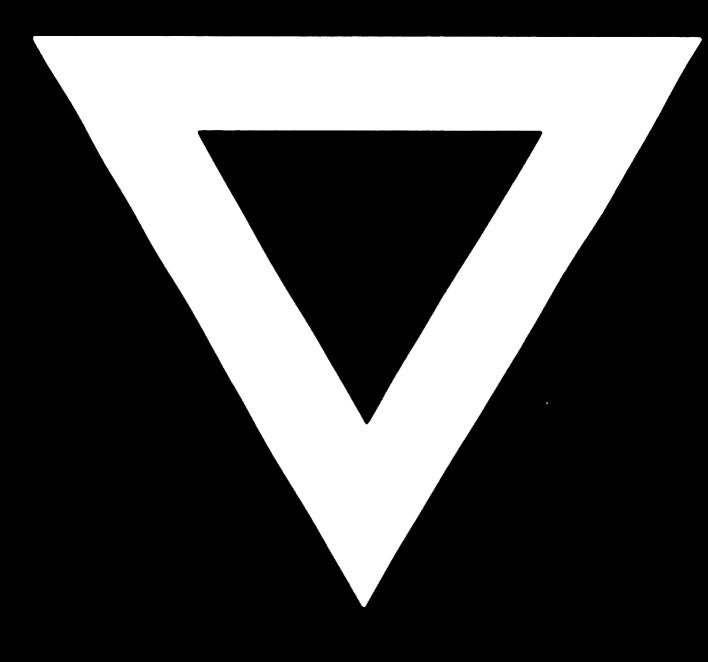
Making easeess veight equivalent of live missis; product veight.

199th Trade of North America, France and Jennest are given equivalent. (-) sign indicates not experts.

American Mil. American Landon and Anthony, 1874-1873

Maited States and Canada.

y Greece, Ierael, Jegn, Portugal, Spain and Suitouriends



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