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List of United Nations and UNIDO Sales Publications,
Articles, Reports and Mimeographed Documents
on Small-scale Industry

PROMOTION AND DEVELOPMENT OF
SMALL-SCALE INDUSTRIES (GENERAL)

- A. Industrialization in Countries
at Early Stages of Development
- ✓ B. Small-scale Industry Outside Metropolitan
Areas/Rural Industrialization/Regional
Industrial Development
- C. Self-Help/Co-operatives/Mergers

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes the need for transparency and accountability in financial reporting.

2. The second part of the document outlines the various methods and techniques used to collect and analyze data. It includes a detailed description of the experimental procedures and the statistical analysis performed.

3. The third part of the document presents the results of the study, showing the relationship between the variables investigated. It includes several tables and graphs to illustrate the findings.

4. The final part of the document discusses the implications of the results and provides recommendations for future research. It also includes a conclusion and a list of references.

The following lists of United Nations and UNIDO Sales Publications, Articles, Reports and Mimeographed Documents on Small-scale Industry are also available:

- | | |
|-----------------------------|--|
| UNIDO/ISID/45/Add. 1/Rev. 1 | EXTENSION SERVICES, TRAINING AND TECHNICAL FACILITIES FOR SMALL-SCALE INDUSTRIES |
| UNIDO/ISID/45/Add. 2/Rev. 1 | INDUSTRIAL ESTATES, INDUSTRIAL AREAS AND FREE ZONES |
| UNIDO/ISID/45/Add. 3/Rev. 1 | FINANCING OF SMALL-SCALE INDUSTRIES |
| UNIDO/ISID/45/Add. 4/Rev. 1 | MANAGEMENT OF SMALL-SCALE INDUSTRIES |
| UNIDO/ISID/45/Add. 5/Rev. 1 | MARKETING OF SMALL INDUSTRY PRODUCTS |
| | A. Domestic Marketing |
| | B. Export Promotion |
| | C. Subcontracting |
| | D. Government Procurement Programmes |
| UNIDO/ISID/45/Add. 6/Rev. 1 | PRODUCTION IMPROVEMENT IN SMALL-SCALE MANUFACTURING |
| | A. General (Size of Plant) |
| | B. Choice of Technology and Appropriate Technology |
| | C. Capital Intensity |
| | D. Quality Control |
| | E. Standardization |
| | F. Maintenance and Repair |
| | G. Model Schemes/Profiles/Plant Models |

The publications, reports and documents listed relate not only to policies, programmes and measures directly concerned with the development of small-scale industry, but also to certain broader issues of financing, marketing, subcontracting, technological research, choice of technology, and other matters which have a bearing on the development of this sector. Studies on the broader aspects are included when directly relevant to the main subject matter of this list. In a few cases, reference is made to studies of more general scope.

The following list is arranged by main subjects and, under each heading, by date of publication or proposed publication.

For each document, the number of pages indicated is that of the English version.

PROMOTION AND DEVELOPMENT OF SMALL-SCALE INDUSTRIES (GENERAL)

Printed Publications

<u>Sales No.:</u>	<u>Title:</u>	<u>LANGUAGES:</u>
67.II.B.3 (ST/CID/16)	<p>- <u>Technical Co-operation for the Development of Small-scale Industries</u>, United Nations sales publication, New York, 1966, 42 pages.</p> <p>A description of the organization of technical co-operation and the procedures for obtaining assistance from the United Nations. An outline of the types of projects and the types of assistance which may be made available in the field of small-scale industry development. The Annexes contain a number of typical job descriptions for expert missions and outlines of requests for assistance from the UNDP (Special Fund).</p>	E F S
69.II.B.37 (ID/27)	<p>- <u>Small-scale Industry in Latin America</u>, United Nations sales publication, New York, 1969, 323 pages.</p> <p>This publication contains the "Report of the Seminar on Small-scale Industry in Latin America" held in Quito, Ecuador, in 1966, four discussion papers and the summaries of four country monographs presented to the Seminar.</p> <p>The Report (Part I) reviews the work of the Seminar and presents its findings and recommendations. It relates to the four main areas of discussion: the contribution of small-scale industry to industrialisation in Latin America, technical services and assistance for small-scale industry and regional and international co-operation in this field.</p> <p>Part II contains a "Survey of Small-scale Industry in Latin America", prepared by the Secretariat of the Economic Commission for Latin America (ECLA), which is an analytical review of the position of small-scale industries in the region. It discusses definitions of small-scale industry, its structure in various Latin American countries, and some of its major problems.</p> <p>Part III, "Development Possibilities for Small-scale Industry in Specific Fields of Industrial Activity", by Alexander Neilson, describes some of the characteristics of different types of small-scale industries. The paper includes a listing of about 50 industrial fields in which small-scale industry is prevalent.</p>	E F S

Sales No.:

Title:

Language

Part IV, "Industrial Estate Plans and Projects in Latin American Countries", by the United Nations Centre for Industrial Development (now the United Nations Industrial Development Organization), describes the status and plans of industrial estates and industrial areas in Argentina, Brazil, Chile, Colombia, Costa Rica, Ecuador, Jamaica, Mexico, the Netherlands Antilles, Nicaragua, Panama, Peru, Puerto Rico, Trinidad and Tobago and Venezuela.

Part V, "Evaluation of a Programme of Assistance to Small-scale Industry: the Case of Chile", by the Technical Co-operation Service of the Development Corporation of Chile, analyses the assistance provided by the Technical Co-operation Service (SOT) of the Development Corporation of Chile to small-scale industries and artisan undertakings in Chile from 1963 to 1966. It includes a cost-benefit analysis of the results achieved.

The four summaries of country monographs, prepared by the Secretariat of ECLA, focus on major aspects of small industry development: industrial programming (Ecuador), industrial financing (Mexico), technical assistance (Panama) and industrial zoning (Venezuela).

69.II.B.39
Vol. 11
(ID/40/11)

Small-scale Industry, Monograph No.11,
United Nations sales publication, New York,
1969, 46 pages.

E P S R

This monograph is one of twenty-one monographs on industrial development, based on the proceedings of the International Symposium on Industrial Development, Athens, November - December 1967. Monograph No.11 discusses the programmes, objectives and problems of small industry development. It reviews, among other things, Government objectives in promoting small-scale industries; modernisation of small-scale industries; transformation of artisans into small-scale industrialists; assistance programmes; co-ordination of services and facilities for small-scale industries; advisory services, training, terms of credit, etc.

Annex I outlines the areas in the field of small-scale industry in which UNIDO is in a position to provide technical assistance.

Sales No.1

Titles

Languages

70.II.B.22
(ID/21)

- Small-scale Industries in Arab Countries of the Middle East, United Nations sales publication, New York, 1970, 102 pages.

E F S

This publication contains the "Report of the Expert Group on the Development of Small-scale Industries in Arab Countries of the Middle East" held in Beirut in November 1968, and three of the documents presented to the Expert Group.

The Report (Part I) presents findings and recommendations on policies and programmes for the development of small-scale industries, the transition from artisan activities to modern small-scale manufacturing, promotion of entrepreneurship, technical services, financing, and regional and international co-operation in the field of small-scale industry. Annex 1 of the Report is a paper on the establishment of a multi-national centre for industrial development with a special department for small-scale industry. (This report is also available as a mimeographed document under United Nations symbol ID/WG.17/19).

Part II of this publication contains three documents:

"Situation, Problems and Prospects of Small-scale Industries in Six Arab Countries of the Middle East" by E. Asfour; a statistical survey of small-scale industries, an analysis of their problems, an account of government policies and incentives, and an outline of a programme of promotion and assistance. (Also ID/WG.17/2)

"A Comparative Analysis of Small-scale Industries in Arab Countries of the Middle East and in other Selected Countries", by UNIDO, provides a statistical analysis of the structure of small-scale industry in developing and developed countries. (Also ID/WG.17/3)

"The Future of the Traditional Sector in an Industrializing Economy", by UNIDO, discusses the scope for artisan, handicraft and other traditional activities in a modernising economy, with a view to providing some guidance for government policy and action within the framework of over-all industrialisation programmes. (Also ID/WG.17/5)

(A number of discussion papers presented to the above-mentioned Expert Group are published in Technical Services for Small-scale Industries (Sales No.70.II.B.19).

Sales No.:

To be
published

Title:

Promotion of Small-scale Industries in the
Developing Countries

Language:

E F

The publication will contain, among other things, material based on the following studies: "The Definition of Small-scale Industry" by P. C. Alexander, "The Role of Industrial Estates in Policies and Programmes for the Development of Small-scale Industries" by P. C. Alexander (CID/IE.1/5) and "Types of Industrial Estates", by P. C. Alexander (CID/IE.1/6); "Services and Facilities for Small-scale Industries in Industrial Estates", by A. D. Bohra (ID/NO.17/12).

Symbol:

P1/23

Small-scale Industry Development.
UNIDO Information Series, Vienna, June 1975,
8 pages.

E

This brochure is one of a series published to inform developing countries of the types of technical assistance available from UNIDO to advance their industrialisation programmes. The booklet reviews the contribution of small-scale industry to development, the types of assistance to strengthen small-scale industries, the sources of finance and how to apply for assistance from UNIDO.

PROMOTION AND DEVELOPMENT OF SMALL-SCALE INDUSTRIES (GENERAL)

Articles published in the Industrialization and Productivity Bulletin

<u>Sales No.:</u>	<u>Title:</u>	<u>Language:</u>
59.II.B.1	<p>"Organization and Operation of Cottage and Small Industries" (<u>Bulletin No.2</u>, United Nations, New York, March 1952), 6 pages.</p> <p>Recommendations of a Study Group of Small-scale Industry Experts based on a survey of cottage and small-scale industries in Japan.</p>	E F S
63.II.B.1	<p>"Industrial Development in the United Nations Development Decade" (<u>Bulletin No.6</u>, United Nations, New York, 1963), 12 pages.</p> <p>This article, which outlines in some detail certain proposals of the Secretary-General of the United Nations in the field of industrial development during the first Development Decade (<u>The United Nations Development Decade, Proposals for Action</u>, Sales No.: 62.II.B.2), refers, among other things, to the role of small-scale industries and industrial estates and to the role of the United Nations in this connexion.</p>	E F S
69.II.B.12	<p>"Policies and Programmes for the Development of Small-scale Industry", by UNIDO, (<u>Bulletin No.14</u>, United Nations, New York, 1969), 17 pages.</p> <p>An article on the role of small-scale industry in the industrialization of developing countries. It discusses the promotion policies to be adopted by Governments and outlines an integrated development programme including stimulation of entrepreneurship, technical and managerial assistance, industrial estates, financing, training and special incentives. The article also includes a summary of "The Place of Small-scale Industry in the Industrial Framework" by G. K. Boon, which presents a statistical analysis of small-scale industries (number of establishments, value added per establishment, number of persons per establishment, value added per employee, wages per employee) and comparisons with larger manufacturing establishments in a number of developed and developing countries. (This article is also available as a mimeographed document under United Nations symbol ID/OSDP.1/6).</p>	E F S

-4-

PROMOTION AND DEVELOPMENT OF SMALL-SCALE INDUSTRIES (GENERAL)

Micrographed Documents

Symbol:

Title:

Language:

The following document was originally prepared for the International Symposium on Industrial Development, Athens, 20 November - 20 December 1967. It was submitted, later on, to the Expert Group Meeting on the Development of Small-scale Industries in Arab Countries of the Middle East, Beirut, Lebanon, 11-16 November 1968:

ID/CONF.1/6
(ID/CONF.2/BP.1)
(ID/WG.17/BP.1)

- Policies and Programmes for the Development of Small-scale Industry, by UNIDO, April 1967, 46 pages. (Also published in Industrialization and Productivity Bulletin No. 14 (Sales No. 69.II.B.12)).

E F S R

The following documents were prepared for the Expert Group Meeting on the Development of Small-scale Industries in Arab Countries of the Middle East, Beirut, Lebanon, 11-16 November 1968:

ID/WG.17/2

- Situation, Problems and Prospects of Small-scale Industries in Selected Countries of the Middle East, by E. Asfour, July 1968, 73 pages. (This document is incorporated in the United Nations sales publication entitled: Small-scale Industries in Arab Countries of the Middle East (Sales No. 70.II.B.22)).

E

ID/WG.17/3

- A Comparative Analysis of Small-scale Industries in Arab Countries of the Middle East and in Selected Other Countries, by UNIDO, October 1968, 10 pages. (This document is incorporated in the United Nations sales publication entitled: Small-scale Industries in Arab Countries of the Middle East (Sales No. 70.II.B.22).)

E

ID/WG.17/5

- The Future of the Traditional Sector in an Industrializing Economy, by UNIDO, September 1968, 22 pages. (This document is incorporated in the United Nations sales publication entitled: Small-scale Industries in Arab Countries of the Middle East (Sales No. 70.II.B.22)).

E F

<u>Symbols</u>	<u>Titles</u>	<u>Language</u>
ID/WO.17/13	- Public Policies for Modernizing Traditional Village Industries in Developing Countries, by ILO, September 1968, 18 pages.	E
ID/WO.17/16	- Fostering the Development of Small-scale Industries through a Multinational Centre for Industrial Development, by UNESOB, October 1968, 23 pages. (This document is incorporated in the United Nations sales publication entitled: <u>Small-scale Industries in Arab Countries of the Middle East</u> (Sales No. 70.II.B.22).)	E
ID/WO.17/17	- Small-scale Industry and the Arab Common Market, by Y. Siouffi, 16 September 1968, 11 pages.	E
ID/WO.17/19	- Report of the Expert Group on the Development of Small-scale Industries in Arab Countries of the Middle East, 15 November 1968, 65 pages. (This document is incorporated in the United Nations sales publication entitled: <u>Small-scale Industries in Arab Countries of the Middle East</u> (Sales No. 70.II.B.22).)	E
ID/WO.17/CP.1/ Rev. 1	- Promotion of Entrepreneurship in Iraq, Small-scale Industries, by E.C.S.Paul, July 1968, 18 pages	E
ID/WO.17/CP.2	- Small-scale Industries in Iraq, by A. Abdul Majid, September 1968, 14 pages.	E
ID/WO.17/CP.3	- Promotion of Industrial Development and Entrepreneurship in Jordan, 1967-1968, by O. R. Reischer, November 1968, 6 pages.	E
ID/WO.17/CP.4	- Situation of Industry as a Whole and of Small-scale Industry in particular, in Jordan, by Faik Daher Khativ, November 1968, 15 pages.	E
ID/WO.17/CP.5	- Small-scale Industry in Saudi Arabia, by Engr. Mahmoud Taiba, November 1968, 10 pages.	E
ID/WO.17/CP.6	- Small Industries in Kuwait and their Growth-Effect on the National Economy, by the Ministry of Commerce and Industry of Kuwait, Department of Industrial Affairs, 26 May 1969, 5 pages.	E

<u>Symbol:</u>	<u>Title:</u>	<u>Language:</u>
ID/WG.17/CF.7	- Industrial Areas and Small Industries in the State of Kuwait, by the Ministry of Commerce and Industry of Kuwait, Department of Industrial Affairs, 26 May 1969, 7 pages.	E
ID/WG.17/BP.6	- Some Social Aspects of Industrialization in Selected Countries of the Middle East, by UNESOB, April 1968, 60 pages.	E

The following documents were prepared for the Training Workshop on Extension Services for Small-scale Industry in the West African Sub-region, Dakar, Senegal, 25 May - 4 June 1970:

ID/WG.53/5	- The Policies of the Government of Niger in Regard to Small-scale Industry, by Dankassoua Bako, 10 April 1970, 6 pages.	E F
ID/WG.53/6	- Industrial Development in Upper Volta, by Moumouni Traoré, 6 May 1970, 11 pages.	E F
ID/WG.53/8	- Sierra Leone's Experience, Plans or Intentions in the Field of Small-scale Industry and Industrial Extension Services.	E
ID/WG.53/9	- Actions du Gouvernement togolais pour la promotion de la petite industrie, par J. K. Hadsi, 21 May 1970, 7 pages.	F

The following documents were prepared for the Training Workshop on Extension Services for Small-scale Industries in the East African Sub-region, Kampala, Uganda, 8 - 18 June 1970:

ID/WG.54/5	- Small-scale Industries Branch, Government of Mauritius, by B. Hazareosing, 23 April 1970, 5 pages.	E
ID/WG.54/7	- Report on Small-scale Industries in the Sudan, by Mohammed Mahmoud Ali, 28 April 1970, 8 pages.	E
ID/WG.54/10	- Development of Small Enterprises in Swaziland, by Ephraim S. F. Magagula, 14 May 1970, 10 pages.	E
ID/WG.54/11	- Small-scale Industry. An Account of Tanzania's Experience, Plans and Intentions in the Field of Small-scale Industry and Extension Services, by S. A. Malai, 29 May 1970, 9 pages.	E

<u>Symbol:</u>	<u>Title:</u>	<u>Language:</u>
	The following documents were prepared for the Meeting on Promotion of Small Industries in the RCD countries, Tehran, Iran, 11 - 17 April 1971:	
ID/WG.93/9	- Scope for UNIDO Assistance, (Iran), by Abbas Shirazi, 10 April 1971, 4 pages.	E
ID/WG.93/12	- A Brief Description and Evaluation of Pakistan's Experience in Small Industries Development, by Syed Misar Ali Shah, 10 April 1971, 17 pages.	E
ID/WG.93/16	- Small-scale Industries in RCD Countries, by the RCD Secretariat, 12 April 1971, 16 pages.	E
ID/WG.93/17/ Rev.1	- Report of the Meeting on Promotion of Small Industries in the RCD Countries, 14 April 1971, 29 pages.	E
ID/WG.93/21	- Scope for Co-operation among RCD Countries (Development of Small-scale Industries) (Iran), by Kamran Hakim Abdollahi, 4 August 1971, 5 pages.	E

	The following documents were prepared for the Expert Group Meeting on Industrialization in Countries at Early Stages of Development with Special Reference to Small-scale Industry, Vienna, 6 - 10 December 1971	
ID/WG 109/7	- Some Problems in the Modernization of Traditional Industries in Developing Countries, by P. C. Alexander, 14 September 1971, 11 pages.	E
ID/WG.109/11	- Labour Intensity in Small-scale Industry, by Frank L. Turner, 4 November 1971, 3 pages.	E
ID/WG.109/EP.2 (UNIDO/ISID/16)	- Partnerships - A Note on Co-operation between Developed and Developing Countries in the Field of Small-scale and Medium-sized Industry in African Countries, by UNIDO, 13 October 1971, 13 pages.	E F S (G)

	The following document was prepared for the UNIDO/ECAFE-Committee on Industry and Natural Resources - Working Party on Small-scale Industries, Tenth Session, Bangkok, Thailand, 22 - 27 November 1972:	
UNIDO/ISID.40	- UNIDO's Activities in the Field of Small-scale Industry in the ECAFE Region, by the Secretariat of UNIDO, 7 September 1972, 15 pages.	E F

Symbol:

Title:

Language

The following documents were prepared for the Meeting on the Role of Small-scale Industry in Industrial Decentralization in Latin American Countries, Mexico, 10 - 19 December 1973:

- | | | |
|----------------------------|---|---|
| ID/WG.159/2 | - La pequeña y mediana industria: base indispensable para el desarrollo integral, por Edward J. Wygard, 1 noviembre 1973, 23 páginas. | E |
| ID/WG.159/12
and Corr.1 | - La pequeña industria y artesanía en Bolivia, por la Comisión Interministerial de la Pequeña Industria y la Artesanía, 20 febrero 1974, 18 páginas | S |

The following documents were prepared for the Seminar on Financial Assistance and Extension Services for the Promotion of Small-scale Industries in the Caribbean Area, Bridgetown, Barbados, 3 - 3 December 1973:

- | | | |
|-------------|--|---|
| ID/WG.167/2 | - The Economies of the Smaller Caribbean Islands and the Perspective for the Development of Small Industry, by Carleen O'Loughlin, 5 September 1973, 24 pages. | E |
| ID/WG.167/3 | - Some Problems of Project Development in the Eastern Caribbean, by Victor A. Richardson, 15 October 1973, 41 pages. | E |
| ID/WG.167/4 | - Transformation of Handicrafts into Small Industries in the Caribbean Area, by D. H. Saraf, 15 October 1973, 20 pages. | E |
| ID/WG.167/7 | - UNIDO Projects in the Field of Small-scale Industries in the Caribbean Area, by the Secretariat of UNIDO, 15 November 1973, 4 pages. | E |
| ID/WG.167/8 | - Industrial Diversification in the East Caribbean Common Market, by the Secretariat of the East Caribbean Common Market, 21 November 1973, 10 pages. | E |
-

<u>Symbol</u>	<u>Title:</u>	<u>Language</u>
	The following documents were prepared for the Training Workshop and Study Tour on Small-scale Industry in the Least Developed Countries of Asia, the Far East and the Middle East, Nepal and India, 1 - 26 April 1974e	
ID/WO.174/1 and Summary	- Some Observations on the Promotion of Small-scale Industry, by John C. de Wilde, 30 January 1974, 31 pages.	E
ID/WO.174/3	- Planning and Programming for the Development of Small-scale Enterprises, by G. Alan Major, 21 February 1974, 68 pages.	E
ID/WO.174/4	- Strategy of Small Industry Development in Countries at Different Levels of Industrialization, by the Secretariat of UNIDO, 14 March 1974, 20 pages.	E
ID/WO.174/12	- Assistance to Existing Industrial Enterprises in Nepal (with Reference to Small-scale Enterprises), by Ganga Bahadur Shah, April 1974, 16 pages.	E
ID/WO.174/14	- Brief Information regarding Economic Situation and Industrial Development and Possibilities in Afghanistan, by Fatch Mohammed Tarin, April 1974, 8 pages.	E
ID/WO.174/15	- Extracted from the First Five Year Plan - 1973-1978, prepared by the Planning Commission, Government of the People's Republic of Bangladesh in November 1973, April 1974, 15 pages.	E
ID/WO.174/16	- Brief Information on the Economy and Structure of Western Samoa, with Possibilities for Development of Small-scale Industries, by J. D. Hunter, April 1974, 17 pages.	E
ID/WO.174/17	- A Brief Outline of Sri Lanka's Experience in the Field of Small Industry, by S. R. Gunaratne, April 1974, 7 pages.	E
ID/WO.174/18	- Yemen Arab Republic, by Mohamed Abubakr Al Noalmi, April 1974, 8 pages.	E

Symbol:

Title:

Language:

The following documents were prepared for the Second General Conference of UNIDO, Lima, Peru, 12 - 26 March 1975:

ID/CONF.3/5

- Industrialization of the Developing Countries: Basic Problems and Issues for Action, by the Secretariat of UNIDO, 21 October 1974, 54 pages.

E P S R

The problems and issues discussed in this agenda paper are treated more extensively in the Industrial Development Survey: Special Issue for the Second General Conference of UNIDO (Sales No. 74.II.B.14)

ID/CONF.3/B.11

- National and International Action for Small Industry Development, by the Secretariat of UNIDO, 27 November 1974, 21 pages.

E P S

The following documents were prepared for the Group Training Programme on Extension Services for Small-scale Industries in East African Countries, Nairobi, Kenya, 12 - 23 May 1975:

ID/WG.207/5

- Technical Co-operation Activities of UNIDO in the Small-scale Industry Field in East Africa, by the Secretariat of UNIDO, 5 May 1975, 6 pages.

E

ID/WG.207/7

- The Implementation of a Small-scale Industry Programme in Botswana, by J. ter Haar, 5 May 1975, 13 pages.

E

A. INDUSTRIALIZATION IN COUNTRIES AT EARLY STAGES OF DEVELOPMENT

Printed Publications

<u>Sales No.1</u>	<u>Title1</u>	<u>Language1</u>
E/4990	- <u>Official Records of the Economic and Social Council, Fifty-first Session, United Nations sales publication, New York, 1971, 42 pages.</u> (See Chapter II, "Least Developed Among Developing Countries in the Context of the Second United Nations Development Decade: Identification and Special Measures", paras. 41-83).	E

A. INDUSTRIALIZATION IN COUNTRIES AT EARLY STAGES OF DEVELOPMENT

Mimeographed Documents

<u>Symbol:</u>	<u>Title:</u>	<u>Language:</u>
	The following documents were prepared for the Expert Group Meeting on Industrialisation in Countries at Early Stages of Development with Special Reference to Small-scale Industry, Vienna, 6 - 10 December 1971:	
ID/WG.109/2	- Forms and Causes of Extreme Underdevelopment, by Hans W. Singer, 11 October 1971, 7) pages.	E
ID/WG.109/3	- Industrialization in Countries at the Earliest Stages of Development, by Frank L. Turner, 16 November 1971, 83 pages.	E
ID/WG.109/4	- Development Strategy in Countries at Early Stages of Development, by Alexander Neilson, 29 September 1971, 26 pages.	E
ID/WG.109/5	- Problems of Industrialization in Swaziland, by John A. E. Orloski, 9 September 1971, 60 pages.	E
ID/WG.109/6	- Problems of Industrialization in Dominica, by Werner G. K. Voeth, 10 September 1971, 37 pages.	E
ID/WG.109/7	- Some Problems in the Modernization of Traditional Industries in Developing Countries, by P. C. Alexander, 14 September 1971, 11 pages.	E
ID/WG.109/8	- Technical Assistance for the Promotion of Small Enterprises in Countries at Early Stages of Development, by Leonard W. Reed, 30 September 1971, 13 pages.	E
ID/WG.109/9	- Problems of Technical Co-operation in the Least Developed Countries, by UNIDO, 18 November 1971, 15 pages.	E
ID/WG.109/10	- Opportunities for Small Factories in Countries at Early Stages of Development, by Eugene Staley, 5 November 1971, 4 pages.	E
ID/WG.109/11	- Labour Intensity in Small-scale Industry, by Frank L. Turner, 4 November 1971, 8 pages.	E
ID/WG.109/12	- UNIDO Technical Assistance to the Least Developed among the Developing Countries in the Field of Industrial Policies and Programming, by UNIDO, 2 December 1971, 17 pages.	E
ID/WG.109/13	- The Marketing of Artisan Products from the Least Developed among the Developing Countries, by Percy Selwyn, 29 November 1971, 4 pages.	E

<u>Symbol:</u>	<u>Title:</u>	<u>Language:</u>
ID/WG.109/14	- Technical Co-operation Projects in the Field of Small-scale Industry in Least Developed among the Developing Countries, by UNIDO, 3 December 1971, 8 pages.	E
ID/WG.109/17	- Report of the Expert Group on Industrialization in Countries at Early Stages of Development with Special Reference to Small-scale Industry, 31 December 1971, 46 pages.	E F S
ID/WG.109/EP.1	- The Role of Small-scale Industry in a Strategy for the Development of the Least Developed Countries, by Benjamin P. Spiro, 28 September 1971, 26 pages.	E
ID/WG.109/EP.3	- Les problèmes du développement industriel des pays en voie de développement les moins avancés, par l'ONUDI, 2 décembre 1971, 28 pages.	F
<hr/>		
The following document was prepared for the Expert Group Meeting on Marketing Management and Strategy for the Developing World, Vienna, Austria, 2 - 7 December 1974:		
ID/WG.173/6	- Planning the Industrial Expansion through Domestic Marketing in the Least Developed Among the Developing Countries, by Theodore Constantino Trancu, 1 October 1974, 28 pages.	E
<hr/>		
The following documents were prepared for the Training Workshop and Study Tour on Small-scale Industry in the Least Developed Countries of Asia, the Far East and the Middle East, Nepal and India, 1-23 April 1974:		
ID/WG.174/5	- Stimulation of Entrepreneurship in Less Developed Areas - Some Indian Experience, by S. V. S. Sharma, 15 March 1974, 22 pages.	E
ID/WG.174/21	- Participant's Summary Report (of the Training Workshop on Small-scale Industry in Nepal), by the Participants, April 1974, 28 pages.	E
UNIDO/IBID.95	- Report on the Training Workshop and Study Tour on Small-scale Industry in the Least Developed Countries of Asia, the Far East and the Middle East, Nepal and India, 1-23 April 1974, by the Secretariat of UNIDO, 27 June 1974, 31 pages.	E

Symbol:

Title:

Language:

ID/WG.174/23

- Report on the Training Workshop on Small-scale Industry in the Least Developed Countries of Asia, the Far East and the Middle East, by Manir Uddin Ahmed, 15 August 1974, 44 pages.

E

The following document was prepared for the Joint UNIDO/ECMA Meeting on Special Problems and Requirements of Industrial Development of Selected Countries of the Middle East, Beirut, Lebanon, 25 - 29 November 1974:

ID/WG.198/1

- Industrial Development in the Least Developed Arab Countries, by the Secretariat of UNIDO, 30 October 1974, 13 pages.

E

B. SMALL-SCALE INDUSTRY OUTSIDE METROPOLITAN AREAS/RURAL INDUSTRIALIZATION/REGIONAL INDUSTRIAL DEVELOPMENT

Printed Publications

<u>Sales No.:</u>	<u>Title:</u>	<u>Language:</u>
69.II.B.22 (ID/19) (ID/WO.)/20)	- <u>Report of the Interregional Seminar on Industrial Location and Regional Development</u> , Minsk, 14 - 26 August 1968, United Nations sales publication, New York, 1969, 97 pages.	E F S
and		
71.II.B.18 (ID/50 Vol.I) (ID/WO.9/21)	- <u>Industrial Location and Regional Development, Proceedings of Interregional Seminar</u> , Minsk 14 - 26 August 1968, United Nations sales publication, New York, 1971, 700 pages.	E
<p>These two volumes, which are concerned with industrial location and regional development in general, contain several references to the role of small-scale industry and of industrial estates in industrial location policies and programmes. See, in particular, in ID/50. Vol.I: "Industrial Location and Regional Development in Africa" by S. Jack (p.116-126); "Relevance of Intermediate Industries and Industrial Services for Correct Location Planning", by E. S. Tosco (p.160 - 202); "Industrial Location Policies and Measures in Developing Countries", by UNIDO (p.453 - 473); "Industrial Location Policy in Mexico", by A. Lamadrid (p.553 - 623), especially pages 593 - 623; "Industrial Location and Regional Development in Chile", by ODEPLAN (p.627 - 645); "Patterns and Problems of Industrial Location in Pakistan", by S.M.Husain (p.646 - 653); and the Annex: "Report of the Ad Hoc Advisory Expert Group Meeting on Regional Industrial Planning - Geneva, 29 May - 2 June 1967 (p. 677 - 700).</p>		
74.IV.4 (ST/SEA/4)	- <u>Rural Industrialization, Report of the Expert Group Meeting on Rural Industrialization</u> , Bucharest, 24 - 28 September 1973, United Nations sales publication, New York, 1974, 18 pages.	E
<p>This publication contains the "Report of the Expert Group Meeting on Rural Industrialization". It reviews the work of the Expert Group, its findings, conclusions and recommendations on rural industrialization as an</p>		

Sales No.1

Title:

LEADERSHIP

instrument in the promotion of balanced socio-economic development. It presents the concept of rural industrialisation and its social effects, Government measures, bilateral and international assistance, co-operation among developing countries to promote rural industrialisation and industries suitable for rural areas.

**B. SMALL-SCALE INDUSTRY OUTSIDE METROPOLITAN AREAS/RURAL
INDUSTRIALIZATION/REGIONAL INDUSTRIAL DEVELOPMENT**

Articles published in the Industry and Productivity Bulletin

<u>Sales No.:</u>	<u>Title:</u>	<u>Language:</u>
69.II.B.3	- "Industrial Location Planning" by UNIDO, (Bulletin No. 13, United Nations, New York, 1969, (Sales No.: 69.II.B.3).) 19 pages. This article, prepared by UNIDO, reviews the locational considerations affecting the establishment of an industry complex. The article presents guidance on the factors of project location and discusses the policy actions involved in carrying out industrial development on a decentralized basis. (This article is also available as a reprint - in Spanish only - under symbol ID/SER.A/13).	E P S

B. SMALL-SCALE INDUSTRY OUTSIDE METROPOLITAN AREAS/RURAL
INDUSTRIALIZATION/REGIONAL INDUSTRIAL DEVELOPMENT

Mimeographed Documents

<u>Symbol:</u>	<u>Title:</u>	<u>Language:</u>
	The following document was prepared for the Interregional Symposium on Technical Services and Facilities for Small-scale Industries, Vedbaek, Denmark, 26 June - 8 July 1967:	
ID/COMP.2/16	- Technical Services and Facilities for Rural Industries, by FAO, 6 June 1967, 24 pages. (This document is incorporated in the United Nations sales publication entitled: <u>Technical Services for Small-scale Industries</u> (Sales No. 70.II.B.19).)	E
and Add.1	- Summary	E F S

	The following document was prepared for the Expert Group Meeting on the Development of Small-scale Industries in Arab Countries of the Middle East, Beirut, Lebanon, 11 - 16 November 1968:	
ID/WO.17/4	- The Future of Rural Industries in a Modernising Economy, by FAO, 12 September 1968, 30 pages.	E
ID/WO.17/13	- Public Policies for Modernising Traditional Village Industries in Developing Countries, by ILO, September 1968, 18 pages.	E

	The following documents were prepared for the Expert Group Meeting on Rural Industrialisation, Bucharest, 24 - 28 September 1973:	
ESA/SD/AC.5/4 * and Add.1 and Add.2	Rural Industrialisation in Developing Countries, by the United Nations Secretariat, 11 July 1973, 84 pages (Add.1: 4 pages, Add.2: 3 pages)	E
ESA/SD/AC.5/5 *	Social Aspects of Industrialisation of Rural Zones in Romania: A Case Study, by Ion Dragan and Dumitru Dumitru, 15 August 1973, 74 pages.	E
ESA/SD/AC.5/6 *	Rural Industrialisation in Kenya: A Case Study by Ichirou Inukai, 13 February 1973: 110 pages.	E

*/ Please note: The mimeographed documents marked with an asterisk are available only from the organiser of the Expert Group Meeting on Rural Industrialisation, the Department of Economic and Social Affairs (ESA), United Nations, New York.

<u>Symbol:</u>	<u>Title:</u>	<u>Language:</u>
ESA/SD/AC.5/7 */	Rural Industrialization in the United Republic of Tanzania: A Case Study, by J. P. Kweyemamu, 1973.	E
ESA/SD/AC.5/8 */	Rural Industrialization in China: A Case Study, by J. Sigurdson, 31 May 1973, 21 pages.	E
ESA/SD/AC.5/9 */	Rural Industrialization in Mexico: A Case Study, by I. Haissman, 27 February 1973, 113 pages.	E
ESA/SD/AC.5/10 */	Rural Industrialization in India: A Case Study, by P. M. Mathai, 2 April 1973, 21 pages.	E
ESA/SD/AC.5/11 */	Rural Industrialization in the United Republic of Cameroon: A Case Study, by Jacob Achidi Kisob, 10 April 1973, 103 pages.	E
ESA/SD/AC.5/12 */	Rural Industrialization in Japan: Case Studies, by the United Nations Secretariat, 23 August 1973, 32 pages.	E
ESA/SD/AC.5/13 */	Prospects for Rural Industrialization based on the Minimum Package Programme Approach in Ethiopia: A Case Study, by the Economic Commission for Africa of the United Nations, 5 September 1973, 19 pages.	E
ESA/SD/AC.5/14 */	Situation and Prospects of Rural Industrialization in the Middle East Region, by the United Nations Economic and Social Office in Beirut, September 1973.	E
ESA/SD/AC.5/15 */	Rural Development and the World Bank Group, by the International Bank for Reconstruction and Development, 29 September 1973, 9 pages.	E
ESA/SD/AC.5/16	Rural Industrialisation by the Secretariat of UNIDO, 2 May 1973, 18 pages.	E F
ESA/SD/AC.5/17 (also UNIDO job no.: id. 73 - 7623)	Development of Rural Industries in Africa, by the Secretariat of UNIDO, 12 July 1973, 9 pages.	E

*/ Please note: The mimeographed documents marked with an asterisk are available only from the organizer of the Expert Group Meeting on Rural Industrialisation, the Department of Economic and Social Affairs (ESA), United Nations, New York.

<u>Symbol</u>	<u>Title</u>	<u>Language</u>
ESA/SD/AC.5/18 *	Essential Requirements for a Substantial Role of Handicrafts in Employment Promotion, by the International Labour Organisation, 30 June 1973, 12 pages.	E
ESA/SD/AC.5/1) *	Role of Food and Agricultural Products Processing in Rural Development, by the Food and Agriculture Organization of the United Nations, 30 April 1973, 20 pages.	E

The following document was prepared for the Expert Group Meeting on Industrialization in Countries at Early Stages of Development with Special Reference to Small-scale Industry, Vienna, 6 - 10 December 1971:

ID/WD.109/7	Some Problems in the Modernisation of Traditional Industries in Developing Countries, by P. C. Alexander, 14 September 1971, 11 pages.	E
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The following document was prepared for the Expert Group Meeting on Domestic Marketing of Small Industry Products in Developing Countries, Dublin, Ireland, 29 May - 3 June 1972:

ID/WD.124/24	Cost/Benefit of Rural Industrial Development in Zambia, by J. J. R. Burnham, 3 June 1972, 7 pages.	E
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The following documents were prepared for the Meeting and Study Tour on the Role of Small-scale Industry in Industrial Decentralisation in Latin American Countries, Mexico, 5 - 20 November 1973:

ID/WD.159/3	Desarrollo de la pequeña industria fuera de las zonas metropolitanas en Argentina, Brasil, Colombia, Ecuador, Mexico, por Albrecht M. Lederer, 12 junio 1973, 26 páginas.	E
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*/ Please note: The mimeographed documents marked with an asterisk are available only from the organizer of the Expert Group Meeting on Rural Industrialization, the Department of Economic and Social Affairs (DESA), United Nations, New York.

<u>Symbol:</u>	<u>Title:</u>	<u>Language:</u>
ID/WO.159/4	-- El papel de la pequeña industria en el desarrollo de poblaciones no metropolitanas y zonas urbanas - Estudio del caso del noroeste argentino, por Edward J. Jefferies, 24 agosto 1973, 31 páginas.	S
ID/WO.159/5	- Desarrollo de las pequeñas industrias en las zonas provinciales de Latinoamérica, por Xavier Pomoret, 27 agosto 1973, 31 páginas.	S
ID/WO.159/6	- Small-scale Industries in Rural Scotland, by David A. Ogilvie, 3 September 1973, 36 pages.	E S
ID/WO.159/7	- La política de polos en España y su contribución a la industrialización de las áreas en que se localizan y a la expansión de las pequeñas y medianas empresas, por Eduardo Hevia, 24 agosto 1973, 63 páginas.	S
ID/WO.159/8	- Proyectos de la ONUDI en América Latina relacionados con el desarrollo de la pequeña industria fuera de las zonas metropolitanas, por la Secretaría de la ONUDI, 13 noviembre 1973, 4 páginas.	S
ID/WO.159/9	- La pequeña industria y el desarrollo regional, por Wolfgang Engländer, 12 noviembre 1973, 30 páginas.	S
ID/WO.159/10	- Informe acerca de la función de la pequeña industria en la descentralización industrial en Guatemala, por José Adalberto Herrera Ovalle, 21 noviembre 1973, 8 páginas.	S
ID/WO.159/11	- Función de la pequeña y mediana industria en la descentralización industrial: la experiencia del Brasil (estado de Bahía), por João Durval Carneiro, 22 noviembre 1973, 10 páginas.	S

The following documents were proposed to be submitted to a Conference which was cancelled (Third Afro-Asian Conference on the Development of Small Industries, Algiers, 3 - 8 December 1973):

UNIDO job no.
14. 73 - 7623
(also HRA/HR/AG.5/
17)

Development of Rural Industries in Africa, by the Secretariat of UNIDO, 12 July 1973, 9 pages.

E

Symbol

Title

Language

UNIDO job no.:
14.73 - 7624

Development of Rural Industries in Asia,
the Middle East and the Far East, by the
Secretariat of UNIDO, 12 July 1973, 6 pages.

E

The following document was prepared for the
Group Training Programme on Extension Services
for Small-scale Industries in East African
Countries, Nairobi, Kenya, 12 - 23 May 1975:

ID/WD.207/A

Rural Industrialisation Programme by
K. L. Nanjappa, 30 April 1975, 7 pages.

E

C. SELF-HELP/CO-OPERATIVES/MERGERS

Mimeographed Documents

The following document is the report of an Expert Group Meeting on Industrial Reorganization and Mergers, Vienna, Austria, 7 - 10 November 1972:

<u>Symbol</u>	<u>Title</u>	<u>Language</u>
ID/WG.138/6/Rev.1 (ID/84)	Industrial Reorganization and Mergers, Report of an Expert Group Meeting, 9 February 1973, 20 pages.	E

The following documents were prepared for the Regional Seminar for Managers of Chambers of Commerce and Industry of Arab Countries, Beirut, Lebanon, 14 - 18 January 1974:

ID/WG.170/2	Experiences of the Hungarian Chamber of Commerce in Providing Industrial Services to its Member Industrial Enterprises, by F. Siklós, 18 December 1973, 10 pages.	E
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ID/WG.170/3	Activities of the International Bureau of Chambers of Commerce and Service Activities of the London Chamber of Commerce, by W. F. Nicholas, 28 December 1973, 10 pages.	E
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ID/WG.170/4	The Economic Chambers in Austria and the Foreign Trade Promotion Activities of the Austrian Economic Chamber Organization, by Benno Koch, 2 January 1974, 10 pages.	E
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ID/WG.170/5	Services of the Spanish Chambers of Commerce, Industry and Shipping to their Members, by A. Sevilla, 8 January 1974, 9 pages.	E
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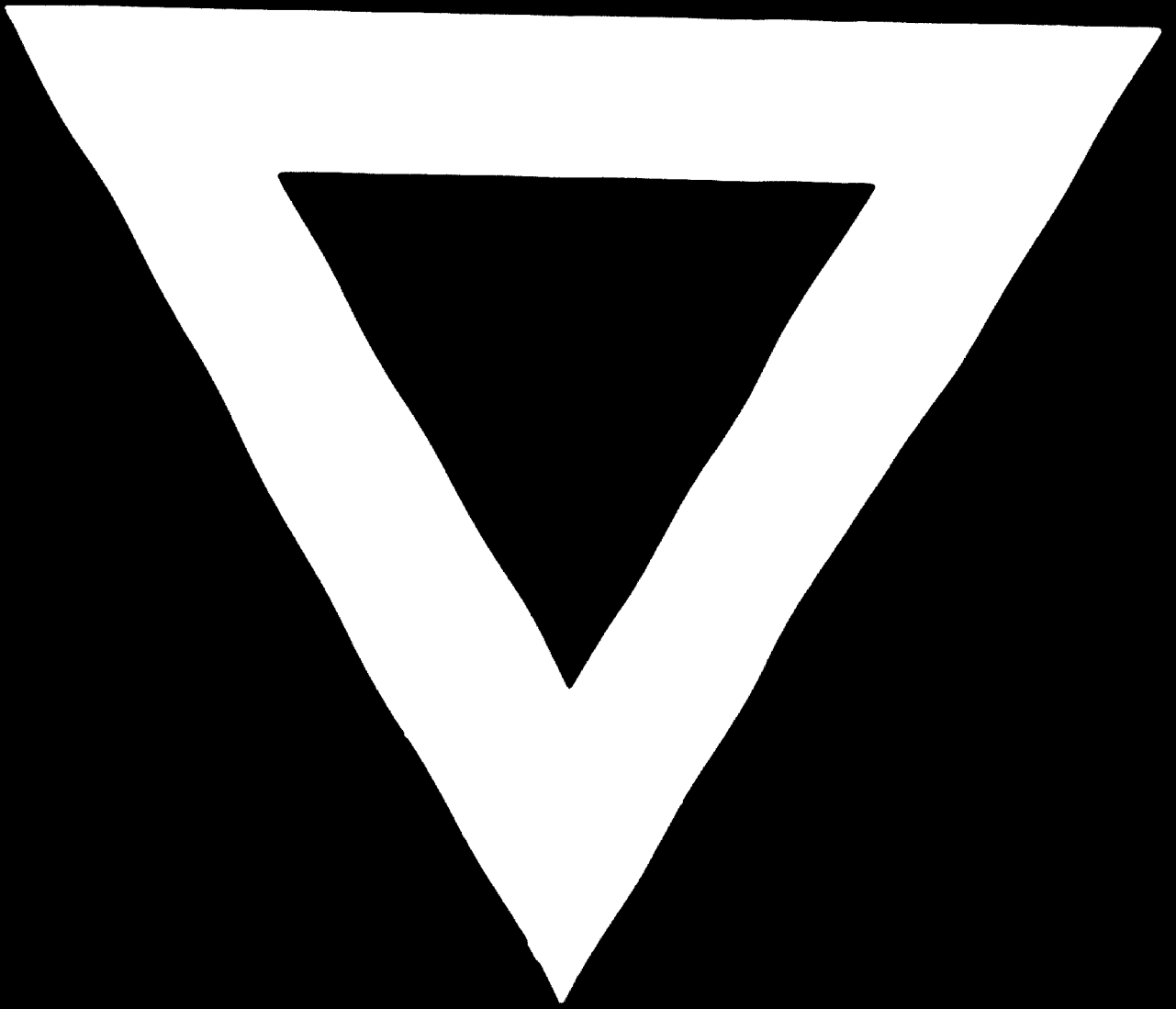
ID/WG.170/6	Report of the Regional Seminar for Managers of Chambers of Commerce and Industry of Arab Countries, 23 February 1974, 17 pages.	E
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The following document was prepared for the Second General Conference of UNIDO, Lima, Peru, 12 - 26 March 1975:

ID/CONF.3/4.2	Development of the Industrial Co-operative Movement in Hungary, as well as the Role, Social and Economic Tasks of the Industrial Co-operatives in the Hungarian National Economy, by an Expert Team of the National Alliance of Industrial Co-operatives Hungary, 21 November 1974, 45 pages.	E
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<u>Symbol:</u>	<u>Title:</u>	<u>Language:</u>
	The following papers are being prepared for the Meeting on Self-Help Programmes for Small-scale Industries in Developing Countries, Vienna, 10-14 November 1975:	
ID/WG.210/1	The Role of Firms of Engineering and Management Consultants in the Promotion of Small-scale Industry in the Developing Countries, by P. P. Gueyo, 16 December 1974, 18 pages.	E F
ID/WG.210/2 and Summary	Industrial Co-operatives in Developing Countries, by Leonora Stettner, 3 June 1975, 44 pages.	E
ID/WG.210/3	Mergers in Small Industries in India, by Abid Hussain, 3 June 1975, 23 pages.	E
ID/WG.210/. (under preparation)	Self-Help in Small-scale Industry Programmes in Developing Countries, by D. K. Malhotra, September 1975, ca. 12 pages.	E
ID/WG.210/EP.1	Help and Self-Help, by the Secretariat of UNIDO, 4 June 1975, 16 pages.	E





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