



**TOGETHER**  
*for a sustainable future*

## OCCASION

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Workshop on the Commercialization  
of Industrial Research Results

Korea/Japan, 3 - 16 November 1975

PROVISIONAL ANNOTATED AGENDA

1. Item no: 1 - Registration and Administrative Matters

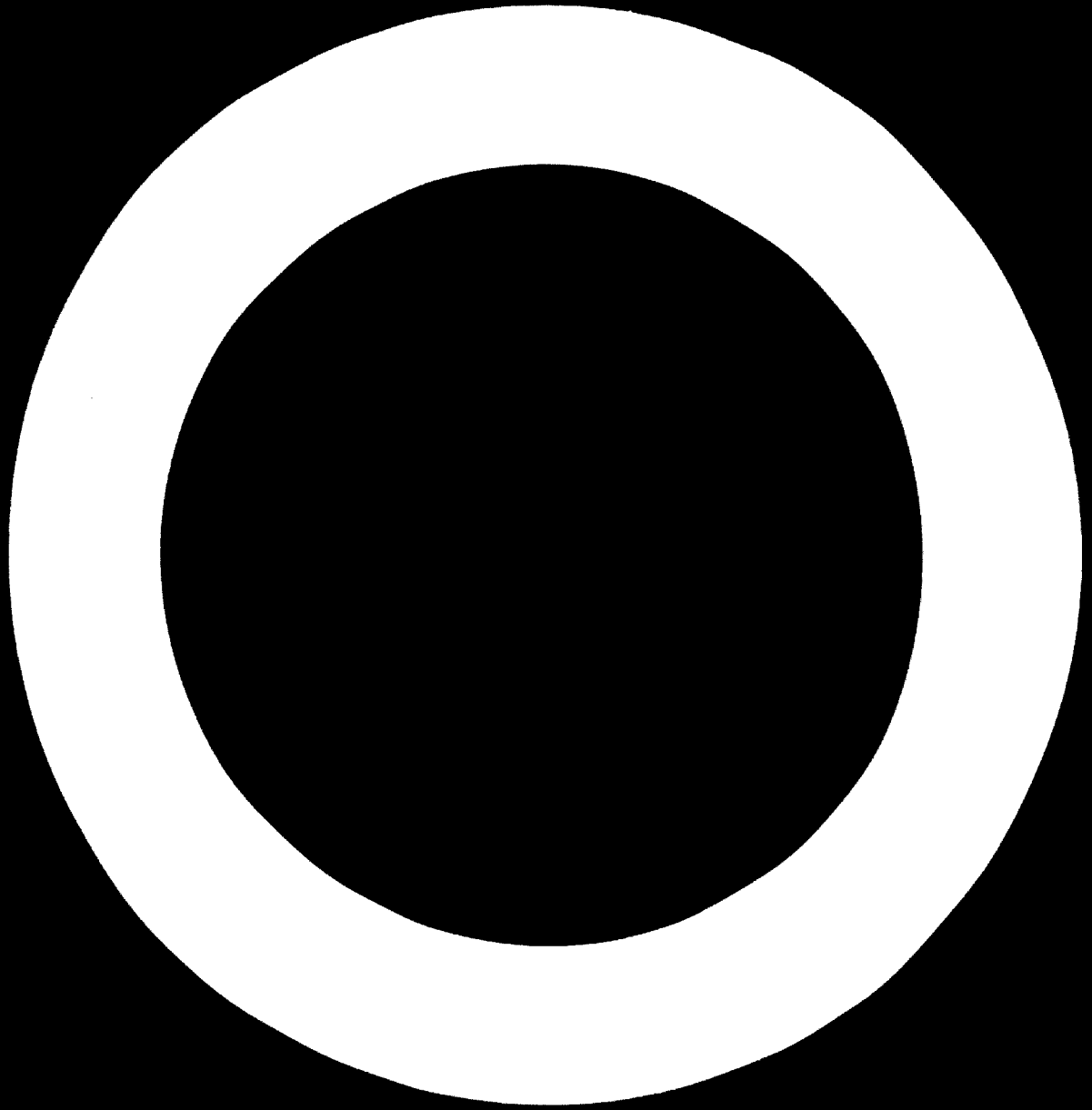
Participants and observers will be requested to fill out various registration forms. UNIDO financed participants will be paid their per diem on the basis of their dates of arrival and departure. Information material on the city of Seoul, invitations to social engagements, and other pertinent information on the Workshop will be given to them. Registration will take place from 14.00 to 19.00 hours on Sunday, 2 November at the Hotel, and from 09.00 to 09.45 hours on Monday, 3 November 1975 at the conference site. Registration for any later arrivals will be handled as the occasion arises.

2. Item no: 2 - Opening of the Workshop

The Chairman of the host organizing committee will welcome the participants and observers to the Workshop in a short speech. He will then act as the Master of Ceremony to introduce the representatives of the Korean Government, UNIDO and other relevant organizations, who will deliver short addresses, not exceeding ten minutes each.

3. Item no: 3 - Organization of the Workshop

Officers of the Workshop - Vice Chairman and Rapporteur - will be elected. The chief representative of the host organization - KIST - will be the Chairman. The agenda of the Workshop will be adopted. Explanations with regard to the conduct of the Workshop will be discussed and the procedure, particularly for the discussions, adopted. Administrative announcements, with regard to lunch arrangements, social engagements, etc., will also be made.



4. Item no: 4

A short paper will be presented on the topic to set the broad and general theme of the subjects to be discussed. This paper will be discussed in a general manner to allow participants to exchange general ideas on the subjects.

5. Item nos: 5 and 10 - Discussions

Discussions on each topic will be introduced by the presentation of a short paper or case study prepared on that topic by an expert or selected participant. As these papers will be made available to all participants and observers in advance, presentation will not involve reading the article, but by a speech not exceeding ten minutes, given by the author, pinpointing the highlights of the article. This will be followed by intensive discussions on the topics of a length of time varying with the scope of the topic. At the end of the general discussion, a group of 3 - 5 persons will be selected to draft recommendations on the subject.

6. Item nos: 6, 7 and 8 - Discussions and Study Tours in Korea

Arrangements will be made for KIST, a local industrial enterprise, and an industrial establishment of a multi-national corporation, to prepare short case studies on the items indicated. These would provide an introduction into the operations of these organizations, particularly those aspects related to the commercialization of research results.

7. Item no: 9 - Country Briefs

Participants who have prepared statements on the situation in their countries related to an aspect of the Workshop will be given the opportunity to present such statements. These will be followed by general discussions on the subject, leading towards the exchange of ideas and experiences.

8. Item no: 11 - Experience of Japan in the Commercialization of Research Results

Arrangements will be made for the AIST, RDCJ and local industrial research organizations and industrial enterprises to arrange programmes involving a short introduction on the structure and operation of the organization, as related to the commercialization of research results.

These discussions will be followed by a tour of the establishment for participants to observe industrial research operations in practice, and possibly the commercialization of research results.

At the beginning of each programme a group of 3 - 5 persons will be selected to assist the rapporteur in summarizing the discussions, and drafting possible recommendations on each subject.

9. Item nos: 12 and 13 - General Discussion and Review of Draft Recommendations and Report of the Rapporteur

This will provide the opportunity for ideas on any topic that has evolved during the Workshop to be discussed. Participants and observers will be requested to submit such ideas in writing to the rapporteur so that they may be organized for more effective discussions.

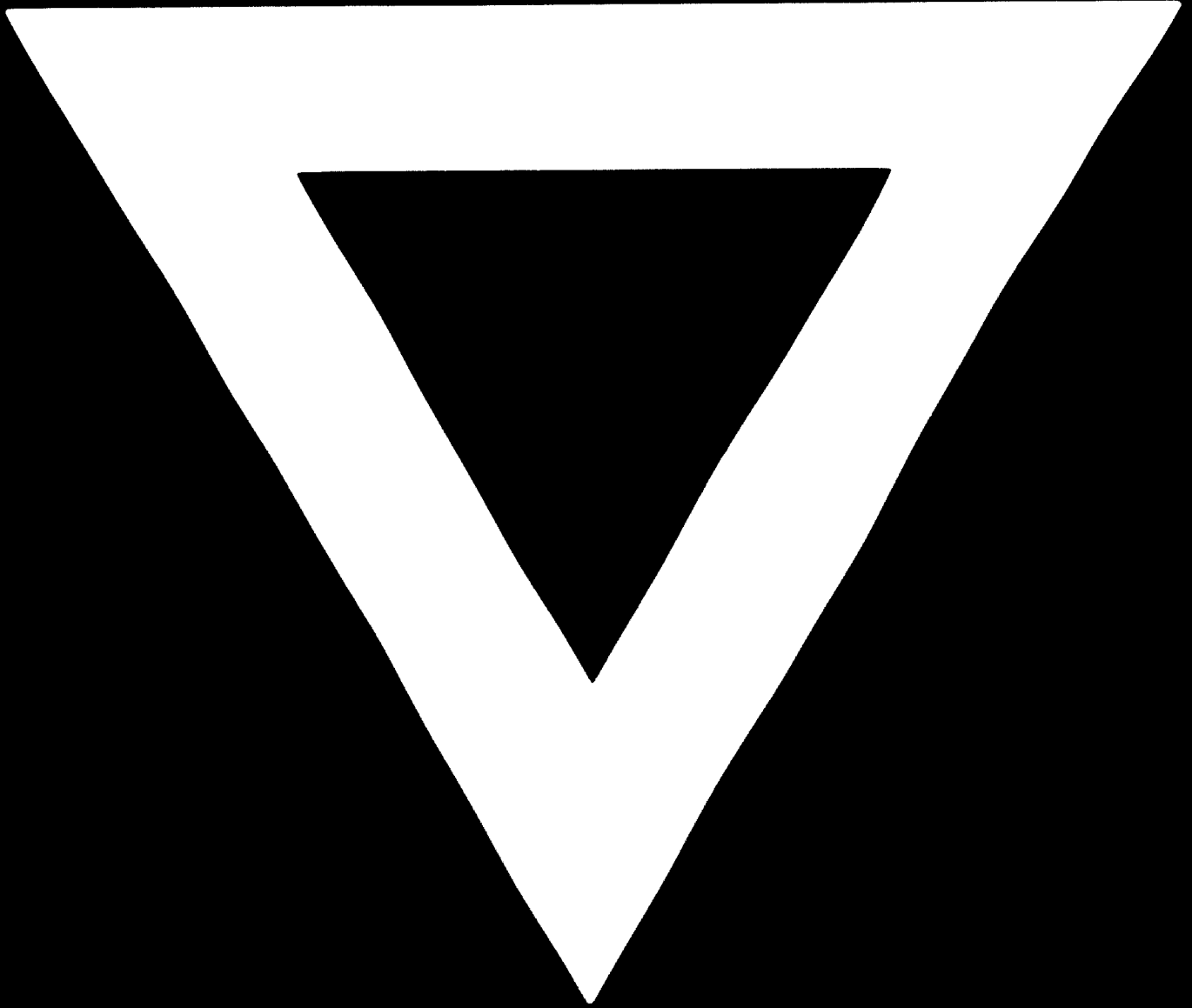
The draft report of the rapporteur, and recommendations of the Workshop will be discussed. Copies of all draft recommendations prepared on each subject by the selected group, and the draft report of the rapporteur will be distributed in advance of this session, and will be discussed by the entire Workshop.

The Workshop will then adopt these documents, which would later be amended by UNIDO in the light of the preceding discussions, as the report and recommendations of the Workshop.

10. Item no: 14 - Closing of the Workshop

This session, which will take place in Japan, will largely be attended by the **participants** and the observers. Representatives of the host organization and other dignitaries may also attend. The Chairman of the Host Organizing Committee will be the Master of Ceremony. He will introduce various speakers who, in their capacities, will present closing remarks.





**75.08.08**