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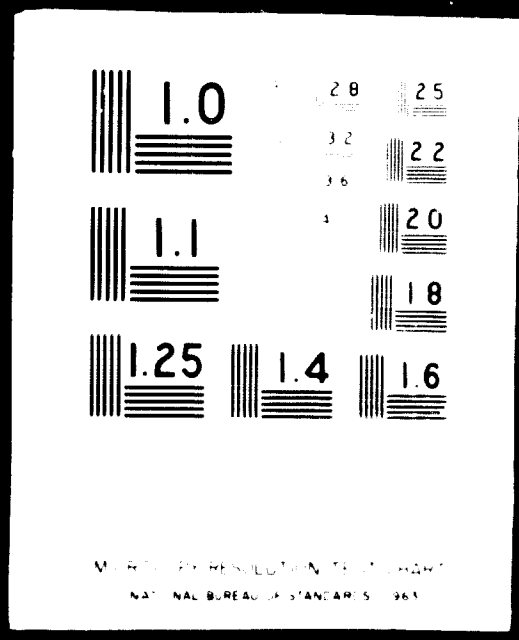
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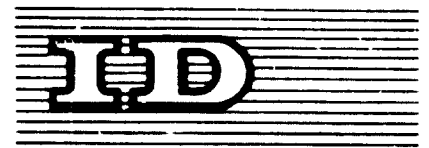
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MILITARY RESOLUTION TEST CHART
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Vienna, 17 April - 14 May 1968

REPORT OF THE
INTERNATIONAL SYMPOSIUM ON INDUSTRIAL DEVELOPMENT
held in Athens 29 November - 19 December 1967

ADDENDUM 1 PARTICIPANTS AND STAFF OF
THE INDUSTRIAL PROMOTION SERVICE

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We regret that some of the pages in the microfiche copy of this report may not be up to the proper legibility standards, even though the best possible copy was used for preparing the master fiche.

THE INDUSTRIAL PROMOTION SERVICE

1. Concurrently with the International Symposium, held in Athens in November and December 1967, UNIDO launched its Industrial Promotion Service (IPS), an operation bringing together potential industrial "suppliers" and "consumers" of external financial and technical assistance.
2. Through governments participating in the Symposium, UNIDO had invited as "special guests" the representatives of a wide range of public and private aid organizations and of financial, consulting and industrial production firms. The object was to bring together those who would be interested in participating in the Service as "suppliers" of technical, financial or other assistance and those who would be "consumers" of such assistance.
3. Over 500 persons registered with the Industrial Promotion Service in Athens. About 300 were representatives of some 245 supplier organizations from 19 countries; over 200 were "consumers" from some 60 countries.
4. The major types of services offered by the "supplier" organizations were feasibility studies, training, joint ventures involving financial and technical participation, financial assistance, and turn-key projects.
5. As each participant registered, he was interviewed by an IPS service officer. The service officer interviewed each "supplier" to determine the types of services he was interested in providing. In the case of "consumers" the service officers inquired what specific problems or projects they wished to discuss. Staff members then sought to match the "suppliers" with the "consumers" and to notify both of the suggested contacts.
6. It is too early to evaluate the definitive results of these contacts, for few arrangements for joint action between "supplier" and "consumer" organizations were actually finalized in Athens. UNIDO requests that participants keep the Industrial Promotion Service informed as to developments and send in to UNIDO Headquarters comments or suggestions they may have on the pilot operation in Athens and on further promotional activities.
7. The list of participants and staff of the IPS in Athens is presented on the following pages.

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