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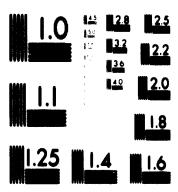
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**United Nations Industrial Development Organization** 

Third Asian Neeting to Promote Industrial Projects Kuala Lumpur, 14-21 November 1973

Project Information Sheet

# MACHINIC TAPES

COUNTY

India

PROJECT

Establishment of a Magnetic Tape

Pactory

Capacity: 13 million metres p.a.

Investment: n.s.

Policies contribution required

Technical and financial assistance

Spensored by: The Boomsmic Commission for Asia and the Far Bet (BCAFE), The United Nations Industrial Development Organization (UNIDO).

# IMPORTANT NOTICE

The basic purpose of this meeting is to provide an Exchange or Market Place for the initiation of contacts on specific industrial projects between their proponents from the Asian countries and potential suppliers of capital, finance, equipment or know-how, as the case may be, from the industrialized countries.

This Project Information Sheet has been prepared as a basis for such contacts. Its purpose is not to present detailed information about the project but to provide the recipient with an outline sufficient to determine tentative interest in principle. Any further available information on the project will be furnished on request to interested parties at the Meeting.

Experience has shown that industrialists frequently prefer to carry out their own further investigations in detail into projects in which they are interested, but assistance from UNIDO in these matters can be rendered to the Asian country concerned on request.

This Information Sheet contains only the information supplied to UNIDO by the proponent of the Project. UNIDO can therefore take no responsibility for its accuracy.

#### MACROTTIC TAPES

#### I. The Project

It is proposed to establish a plant for the production of magnetic tapes. The plant to be located at Bombay will be layed out for a capacity of 13 million metres per annum. The Indian Government favours the domestic production of magnetic tapes because of its import substitution effect. The Government has issued some letters of intent to various parties for the manufacture of approximately 450 million running metres of magnetic tapes.

#### II. Commercial Aspects

#### a) The Market

Till March 1972 the total sanctioned capacity for manufacture of sanction tape recorders was approximately 100.000 sets per ammum while the total sanctioned capacity for manufacture of magnetic tapes was 450 million running metres per amnum.

Future market trend for magnetic tapes is quite bright due to increasing demand for tape recorders as an entertainment item and greater use of computers by various institutions. Also due to increasing number of broadcasting stations being set up by All India Radio (A.I.R.) demand for magnetic tapes would increase.

#### b) Prices

The retail price of a 'C-60' cassette tape amounts to US\$ 4.-.

The price of imported tapes is US\$ 0.72 for the 'C-60 Sound' (Japanese make) and US\$ 1.17 for the 'C-60 Low Noise chromium dioxide type.

The import duty has been fixed at 65%.

### III. Pinancial Aspects

Magnitude of investment and financing plan will be determined after obtaining from prospective partners information on costs of equipment required.

#### IV. Contribution sought

Industrial firms dealing with manufacturing of magnetic tapes of supply of capital goods for the production of magnetic tapes are requested to submit quotations for the establishment of a plant for the production of 13 million metres p.a. of magnetic tapes.

## V. Other Relevant Information

The proponent of the project is Managing Director of Murphy, India Ltd., a large radio and electronic company in India.

Address: Shri D.D. Lakhanpal

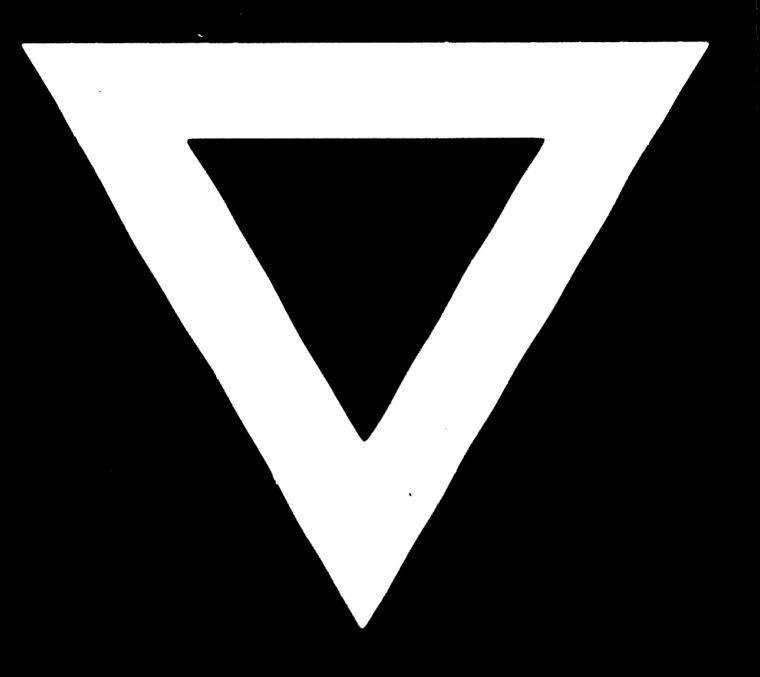
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