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**THE UNIDO
INDUSTRIAL PROMOTION
SERVICE**

LIST OF PARTICIPANTS

ATHENS, GREECE

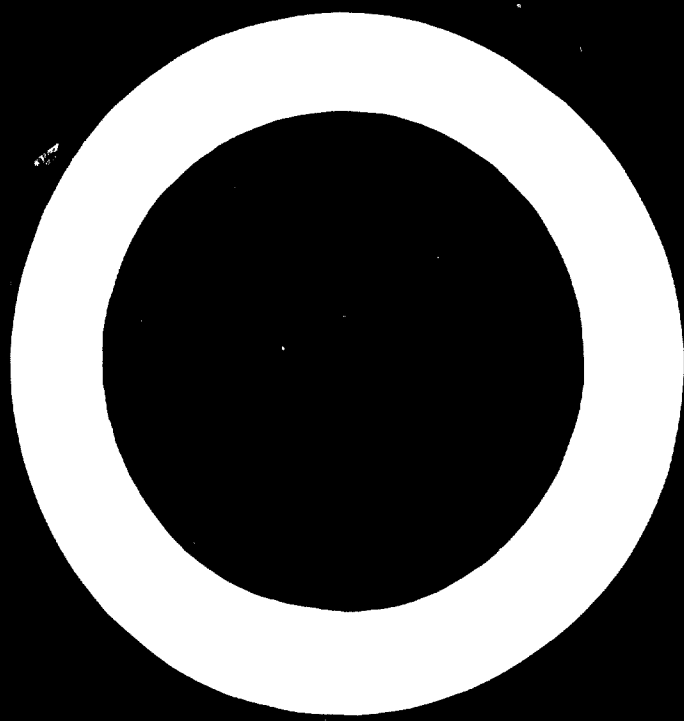
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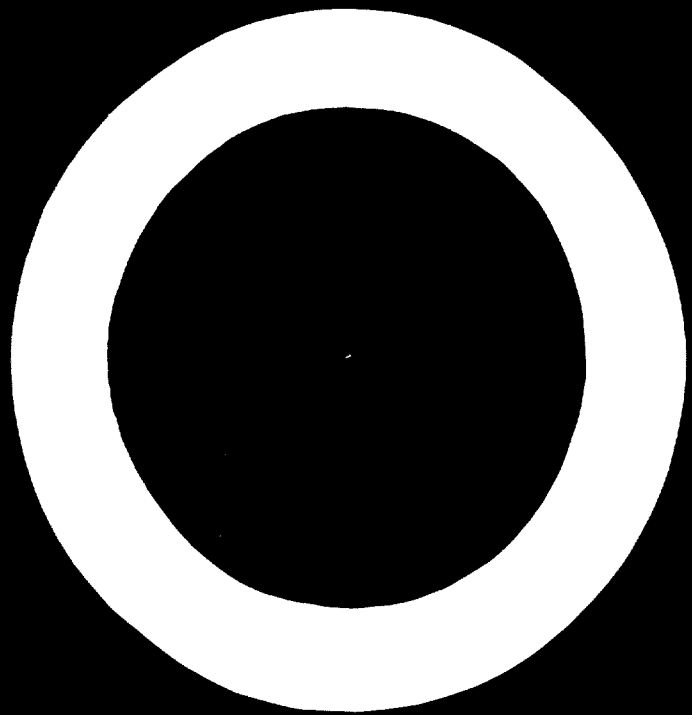
**SERVICE DE
PROMOTION
INDUSTRIELLE**

UNITED NATIONS
INDUSTRIAL DEVELOPMENT
ORGANIZATION



ORGANISATION DES NATIONS
UNIES POUR LE DEVELOPPEMENT
INDUSTRIEL





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LIST OF PARTICIPANTS

UNIDO Industrial Promotion Service

*An international clearing house for action
on industrial projects and problems
in developing countries*

*held in Athens, Greece, 29 November – 19 December 1967
concurrently with The United Nations International
Symposium on Industrial Development*

LISTE DES PARTICIPANTS

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projets à réaliser et les problèmes à résoudre
en matière industrielle dans les pays en voie de développement*

*organisé à l'occasion du Colloque International sur le
Développement Industriel qui s'est tenu à
Athènes, Grèce, du 29 novembre au 19 décembre 1967*

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INTRODUCTION

From 29 November to 19 December 1967, the UNIDO International Symposium on Industrial Development was held in Athens. Concurrently with the Symposium UNIDO launched its Industrial Promotion Service (IPS), an operation bringing together potential industrial "suppliers" and "consumers" of external financial and technical assistance.

Through governments participating in the Symposium, UNIDO had invited as "special guests" the representatives of a wide range of public and private aid organizations and of financial, consulting and industrial production firms. The object was to bring together those who would be interested in participating in the Service as "suppliers" of technical, financial or other assistance and those who would be "consumers" of such assistance.

Over 500 persons registered with the Industrial Promotion Service in Athens. About 300 were representatives of some 245 supplier organizations from 19 countries; over 200 were "consumers" from some 60 countries.

The major types of services offered by the "supplier" organizations were feasibility studies, training, joint ventures involving financial and technical participation, financial assistance, and turn-key projects.

As each participant registered, he was interviewed by an IPS service officer. The service officer interviewed each "supplier" to determine the types of services he was interested in providing. In the case of "consumers" the service officers inquired what specific problems or projects they wished to discuss. Staff members then sought to match the "suppliers" with the "consumers" and to notify both of the suggested contacts.

It is too early to evaluate the definitive results of these contacts, for few arrangements for joint action between "supplier" and "consumer" organizations were actually finalized in Athens. UNIDO requests that participants keep the Industrial Promotion Service informed as to developments and send in to UNIDO Headquarters comments or suggestions they may have on the pilot operation in Athens and on further promotional activities.

The list of participants and staff of the IPS in Athens is presented on the following pages.

INTRODUCTION

Le Colloque international de l'ONUDI sur le développement industriel s'est tenu à Athènes du 29 novembre au 19 décembre 1967. A l'occasion du Colloque, l'ONUDI a inauguré son Service de promotion industrielle (SPI) et cette initiative a permis de mettre en contact les «fournisseurs» et les «consommateurs» possibles d'une assistance financière et technique extérieures.

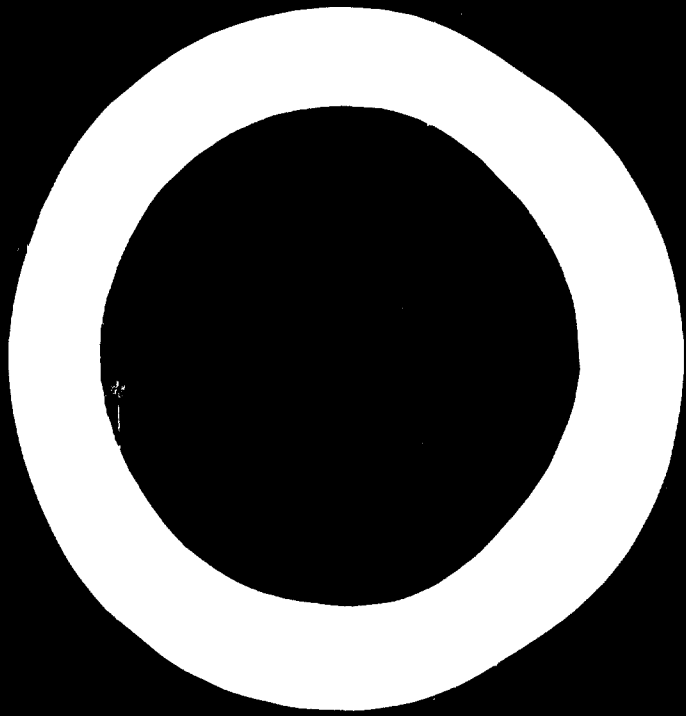
Par l'intermédiaire des gouvernements participants au Colloque, l'ONUDI avait prié de participer au SPI en qualité d'«invités spéciaux» les représentants d'une gamme étendue d'organismes publics et privés d'assistance ainsi que de bureaux d'études, d'institutions financières et d'entreprises industrielles. L'objet était de mettre en rapport ceux qui souhaiteraient participer aux activités du service en qualité de «fournisseurs» d'assistance technique, financière ou autre et ceux qui seraient des «consommateurs» d'une telle assistance. Plus de 500 personnes s'étaient inscrites au Service de promotion industrielle à Athènes. Environ 300 représentaient quelque 240 organismes «fournisseurs» de 19 pays; plus de 200 étaient des «consommateurs» d'une soixantaine de pays.

Les principaux types de services offerts par les organismes «fournisseurs» étaient les suivants: études de factibilité, formation professionnelle, entreprises communes impliquant une participation financière et technique, assistance financière et usines «clés en main».

Au moment de son inscription, chaque participant avait un entretien avec un fonctionnaire du SPI. Ce fonctionnaire demandait à chaque «fournisseur» de préciser le genre de services qu'il serait disposé à fournir et s'il s'agissait d'un «consommateur», de quels problèmes ou projets spécifiques il désirait discuter. Les membres du personnel comparaient ensuite les offres et les demandes d'assistance et au regard de ces offres et demandes, invitaient les «fournisseurs» et les «consommateurs» à entrer en contact.

On ne saurait encore évaluer les résultats définitifs de ces contacts car un petit nombre seulement d'arrangements en vue d'une action commune ont été effectivement conclus à Athènes entre «fournisseurs» et «consommateurs». L'ONUDI prie les participants de bien vouloir tenir le Service de promotion industrielle au courant de l'évolution de la situation et de faire parvenir au siège de l'Organisation les observations ou les suggestions qu'ils auraient à formuler au sujet de l'opération pilote d'Athènes et des autres activités de promotion industrielle.

On trouvera dans les pages suivantes la liste des participants et des membres du personnel du SPI à Athènes.



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In general, representatives and subsidiaries of organizations and firms operating abroad are listed under the country in which their main headquarters of the organization is located. An asterisk () against the name indicates a representative registered as an official participant or observer in the Symposium.*

Liste par pays

En règle générale, les noms des représentants et représentants suppléants des organismes et entreprises ayant des activités à l'étranger sont indiqués dans la rubrique consacrée au pays où se trouve le siège principal de l'organisme ou de l'entreprise en question. Un astérisque () est placé à côté du nom des personnes qui ont assisté au Colloque à titre de participants ou d'observateurs officiels.*

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