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UNITED NATIONS INDUSTRIAL DEVELOPMENT ORGANIZATION

ENGLISH ONLY

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ESTABLISHMENT AND DEVELOPMENT OF AUTOMOTIVE
INDUSTRIES IN DEVELOPING COUNTRIES

Catalogue of automotive manufacturing
and assembly plants operating under licences
throughout the world

Preliminary draft

14.70-1957

We regret that some of the pages in the microfiche copy of this report may not be up to the proper legibility standards even though the best possible copy was used for preparing the master fiche

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172/16

Preface

This is a preliminary draft of a catalogue, to be distributed to automotive manufacturers for changes, updating and suggestions. It will eventually be published as an addendum to the Report of the Interrregional Seminar on the Establishment and Development of Automotive Industries in Developing Countries, held under the auspices of UNIDO and the Czech Government in Karlovy Vary, Czechoslovakia, 24 February - 14 March 1969.

The Report of this seminar has been published under the UNIDO publications symbol ID/36, Volume I and selected technical papers presented to the seminar will be published as Volume II. When the Catalogue of Automotive Manufacturing and Assembly Plants is complete, it will be published as Volume III.

Abbreviations

AMC	American Motors Corporation
BLMC	British Leyland Motors Corporation
CARAL	Construction des Automobiles Renault en Algérie
CKD	Completely knocked down
CV	Commercial vehicle
DAF	Van Doorne's Automobielfabrik
FRG	Federal Republic of Germany
GB	Great Britain
GM	General Motors
GMC	General Motors Corporation
IKA	Industrias Kaiser Argentina
KJC	Kaiser-Jeep Corporation
MB	Mercedes Benz
PV	Passenger vehicle
RNUR	Régie Nationale des Usines Renault
SAPRAR	Sociedad Anonima Franco Argentina de Automotores
SAIDA	Société Africaine pour l'Industrie Automobile
SCOA	Société Commerciale de l'Ouest Africaine
SEAT	Sociedad Española de Automobiles de Turismo
SKD	Semi-knocked down
SOMACA	Société Marocaine de Construction Automobile
STIA	Société Tunisienne Automobiles
WOB	Willys Overland do Brasil
ZGZ	Zavodi Crvena Zastava
4 x 4	Vehicle with four-wheel traction

Country	GDP Population, 1965 (thousands)	Local mills/manufacturers	Co-operating mills/manufacturers	Type of mills/manufacturers	Country of co-operating mills/manufacturers	Place of assembly/ mills/manufacturers	Degree of assembly or percentage of local mills/manufacturers	Annual production (year and no. of vehicles)	Financial participation by co-operating manufacturer	
										CV
ARGENTINA	12,147	GMAL	Renault- Saviem	PV, CV	France	El Nervach	100%	1968	0,530	< 50
		Sociedad Africana de Automobiles, Berliet	Berliet	CV, bus	France	Baibio	20-50%	1968	1,350	00
ARGENTINA	5,225	170	Brook	CV	FRS	Luzula	100%	1964	100	none
ARGENTINA	22,000	700	Chrysler Argentina	PV	USA	San Justo		1969	15,010	
			Chrysler Corp.	CV	USA	San Justo		1969	2,310	
			Ford Motors	PV	USA	Buenos Aires	90%	1969	20,671	00
			Ford Corp.	CV	USA	Buenos Aires	90%	1969	15,012	00
			Concord	PV	Italy	Buenos Aires	95%	1969	42,400	50
			Flot	CV	Italy	Cordeba	95%	1969	7,003	50
			GM Argentina SA	PV	USA	San Martin		1969	15,434	
			GM	CV	USA	San Martin		1966	14,000	

GDP
Population, per 1,000
1968
(thousands) (US\$)

Country Local builder/manufacturer Co-operating manufacturer Type of vehicle Country of co-operating manufacturer Place of assembly/ manufacture Degree of assembly or percentage of local manufacture Annual production (year and no. of vehicles) Financial participation by co-operating manufacturer (X)

ARGENTINA (cont'd)

Safran Peugeot Citroën Argentina SA	Peugeot	PV	France	Buenos Aires	95%	1969	16,978	
	Peugeot	CV	France	Buenos Aires	95%	1969	3,711	100
	Citroën	PV	France	Buenos Aires	95%	1969	12,324	> 50
	Citroën	CV	France	Buenos Aires	95%	1969	2,956	
MA Renault SA	Renault	PV	France	Cordoba	100%	1969	21,717	> 50
	MAE	PV	USA	Cordoba	93%	1969		30
	MAE	CV	France	Cordoba	95%	1969	6,002	
	MAE	CV	USA	Cordoba	92%			2.0

Dantz Cantábrica Industrial y Comercial SA
Klischer Humboldt Dantz AG

		CV	FMS	Buenos Aires	60%	Started in 1964		
--	--	----	-----	--------------	-----	-----------------	--	--

Industria Automotriz Santa Fé SA

		PV	FMS	Santa Fé		1969	650	
		CV	FMS	Santa Fé		1969	300	

ID Argentina

		CV	FMS	Buenos Aires	100%	1969	4,127	< 50
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Industrias Rosales

		CV				1969	4,000	
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ARGENTINA

11,500	1,000	Renault Australia	Renault	PV	France	Buenos Aires	100%	1969	5,700	> 50
			Peugeot	PV	France	Buenos Aires	90%	1969	1,000	none

GENERAL (cont'd)

Company Name	Share Type	Country	Year	Value	Notes
B.L.C. Australia	Ordinary	USA	1968	22,000	\$ 22,000
Ford Motor of Australia Ltd.	Ordinary	USA	1968	70,271	
Ford Corp.	Ordinary	USA	1968	10,000	
Chrysler Australia	Ordinary	USA	1968	50,072	
Chrysler Corp.	Ordinary	USA	1968	3,587	
Willis Towers Australia Pty. Ltd.	Ordinary	Japan	1968	2,310	80.5
Isuzu Australia	Ordinary	Japan	1968	800	
Leyland Australia	Ordinary	USA	1968	1,616	
IB Australia	Ordinary	USA	1968	400	< 50
Australian Rubber Industries Ltd.	Ordinary	USA	1968	800	
Triumph	Ordinary	USA	1968	1,500	< 50
Toyota	Ordinary	Japan	1968	15,157	
Bauer Australia	Ordinary	USA	1968	3,300	100

GDP
Population, 250,000
1968
(thousands) (US\$)

Country	Local builder/manufacturer	Co-operating manufacturer	Type of vehicle	Country of co-operating manufacturer	Place of assembly/manufacturer	Degree of assembly or percentage of local manufacturers	Annual production (year and no. of vehicles)	Financial participation by co-operating manufacturer (%)
AUSTRIA	Roetex Australia	Roetex	PV	GB	Melbourne	100%	1967 19,300	100
		Commer	CV	GB	Melbourne			
	R.P.L.	Volkswagen	PV, LV	FRG	Clayton	50%	1967 19,300	100
	Rack Trucks Australia Pty. Ltd.	Rack	CV	FRG	Brisbane	60%	1968 300	50
BELGIUM	Steyr Dealer-Puch AG	Flat	PV	Italy	Graz	20%	1968 511	none
	Saurer	Saurer	CV	Switzerland	Graz	100%	1965 2,400	none
	Demitt	Demitt	PV	France	Namur	100%	1968 112,407	> 50
	BLIC Belgium	BLIC	PV, CV	GB	Seneffe	100%	1968 10,238	
GERMANY	GM Continental	GM	PV	USA	Arbony	100%	1968 190,400	Several European and American GM units
		GM	CV	USA	Arbony	100%	1968 3,387	
	Ford Motor SA	Ford Corp.	PV	FRG	Coat	100%	1968 200,430	
			CV	FRG	Coat	100%	1968 38,071	

BRANDS (cont'd)

European factories	Parent	PI	France	Subsidiary	Year	Value
				Brussels	1969	18,787
		CI	France	Brussels	1969	509
Sateldit Dodge des Automobiles Citroen	Citroen	PI	France	Brussels	1969	75,397
	Citroen	CI	France	Brussels	1969	13,347
P10teron	Volvo	PI	FRG	Brussels	1969	65,596
GEC Continental	Leyland Motor Corp.	CI	GB		1965	77
Leyland Triumph SA	Triumph	PI	GB	Brussels	1969	15,071
NSA SA Nationale	NS	PI	FRG	Brussels	1969	6,044
Regal-dal	Regulus	CI	FRG	Konstanz	1965	199
Reo	Reo	PI	FRG	Konstanz	1969	5,794
Pierrel	Marburg-Treibstoff	PI	FRG		1969	369
Poderije	PI	CI	Italy		1965	145
Scaldia Wolpa	Rehultin	PI	USSR		1969	866
Van Doren's Automobilfabrik SA	DAF	CI	Netherlands	Geel-Boel	1965	NLJ
Volvo	Volvo	PI	Sweden		1969	16,985
	Volvo	CI	Sweden		1969	1,769

> 50

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1988 (cont'd)

Company Name	Country	Address	City	State	Zip	Phone	Telex	Year	Value
Indco Canada Ltd.	Canada								3,000
Robertson Corp of Canada Ltd.	USA		Ann Arbor	MI	48106				2,000
Canadian Motor Industries Holdings	Canada		Windsor	ON					
ME (Canada) Ltd.	USA		Windsor	ON					20,000
General and Motor Equip. Co.	USA		Windsor	ON					
United Motors Ltd.	USA		Windsor	ON					
Industrie's Automobiles (France)	France		Paris						1,200
Industrie's Automobiles (Japan)	Japan		Tokyo						1,200
Industrie's Automobiles (Germany)	Germany		Munich						400
Automobiles Saz Oriental	France		Paris						2,500
European Automobile Sales S.A.	USA		Los Angeles	CA	90008				200
Federale	USA		Los Angeles	CA	90008				1,000
Sandoz	Italy		Rome						5,700
Ford Co. (UK)	USA		San Diego	CA	92108				

ESP
 Population, 1972 1,000
 (thousands) (1971)

Local holder/manufacturer
 Co-operating type of vehicle
 Country of co-operating manufacturer
 Place of assembly/ manufacturer
 Degree of assembly or percentage of local manufacturer
 Annual production (year and no. of vehicles)
 Financial participation by co-operating manufacturer (X)

Country	Local holder/manufacturer	Co-operating type of vehicle	Country of co-operating manufacturer	Place of assembly/ manufacturer	Degree of assembly or percentage of local manufacturer	Annual production (year and no. of vehicles)	Financial participation by co-operating manufacturer (X)	Remarks
CHILE (cont'd)	Sociedad Automotora Chilena S.A.	SV	France	Arica	100	772		
	Citruda Chilena, SA	PI, CI	France	Santiago (head office)	100	7,835	> 50	Production plant in Arica
	Barfona	CV	FRG	Santiago	100	113		
	MOBIL	PI	USA	Santiago	100	200		
	12,000	200	Yes Long Motor Co.	Telshoh	100	2,300		
	10,000	200	Yes	Telshoh	100	120		
	10,000	200	Yes	Telshoh	100	00		
	10,000	200	Yes	Bayfeld	100			
	10,000	200	Yes	Bayfeld	100			

Entity	Account	LC	Comp	ISA	Dep't	Yr	1980	1981	1982
USA (cont'd)	Legation Paris	FR	FR	FR	Paris	1980	150		10
	Legation Tokyo	JP	JP	JP	Tokyo	1980	1,200		
	Legation London	UK	UK	UK	London	1980			
USA (cont'd)	Legation London	UK	UK	UK	London	1981		500	
	Legation London	UK	UK	UK	London	1982		1000	
USA (cont'd)	Legation London	UK	UK	UK	London	1980			75
	Legation London	UK	UK	UK	London	1981			25
	Legation London	UK	UK	UK	London	1982			25
	Legation London	UK	UK	UK	London	1983			25
	Legation London	UK	UK	UK	London	1984			25
	Legation London	UK	UK	UK	London	1985			25
	Legation London	UK	UK	UK	London	1986			25
	Legation London	UK	UK	UK	London	1987			25
	Legation London	UK	UK	UK	London	1988			25
	Legation London	UK	UK	UK	London	1989			25

Production, 1982 (est.)
1983
(thousands)

Local manufacturer
Local manufacturer
Local manufacturer

Co-operating manufacturer
Co-operating manufacturer
Co-operating manufacturer

Country of co-operating manufacturer
Country of co-operating manufacturer
Country of co-operating manufacturer

Type of vehicle
Type of vehicle
Type of vehicle

Place of assembly
Place of assembly
Place of assembly

Degree of assembly or percentage of local manufacture
Degree of assembly or percentage of local manufacture
Degree of assembly or percentage of local manufacture

Annual production (year and no. of vehicles)
Annual production (year and no. of vehicles)
Annual production (year and no. of vehicles)

Financial participation by co-operating manufacturer (%)
Financial participation by co-operating manufacturer (%)
Financial participation by co-operating manufacturer (%)

Production, 1982 (est.) 1983 (thousands)	Local manufacturer	Co-operating manufacturer	Country of co-operating manufacturer	Type of vehicle	Place of assembly	Degree of assembly or percentage of local manufacture	Annual production (year and no. of vehicles)	Financial participation by co-operating manufacturer (%)
50,000	1,000	Dacia	Romania	PV	Heilbronn	SMD-CMD (10-100)	1000	50
		Renault-Saen	France	CV	Munich	CMD		
		Mercedes	USA	PV (sport)	Rheine	CMD	1000	312
4,000	1,000	Ford	GB	CV	Heilsinki	CMD		
		Vauxhall	Sweden	PV				
40,000	1,000	Leyland Rover Corp.	GB	CV	Salot Denis	CMD	1000	570
		Renault	USA	CV	Paris	CMD	1000	200
		Renault	Italy	CV	Paris	CMD	1000	6,000

Under preparation

Entity	(a) No. SEC	CR	Traders and brokers	Italy	Paris	7,127	Traders
(b) No. SEC	FIAT			Italy	Paris	8,000	Traders
Industrie di Fabbricazione Automobili	FIAT			Italy	Paris	300	Traders
United States Co.	Booth SEC	CI	CR				
CR	Renault	Bus	France	Acere		45	> 50
Japan Motors Trading Co.		PI	Japan	Yoko			
Shimadzu Co. Ltd.	CR	CI, bus	FRS	Acere		70	
Chrysler Motors Ltd. and Dodge Brothers Ltd. (Delaware)	Chrysler	CI	USA	Acere		4,930	
Carroll Motors International		CI	USA	Delaware			

Nissan Motor Ltd. Japan PV Japan Colcutta CID
 Nissan Motor Ltd. Japan CV Japan Colcutta CID 2,400
 Diesel-Eng. Co. Ltd. CV, Inc. FRS Jamshedpur 1958 21,000 2-50

SIEMENS Leyland

B.M.C. CV GB Madras CID 4,000
 Standard Motors PV GB Madras CID 3,700

Windsor Motors

Bedford CV GB Colcutta CID 1,000
 B.M.C. PV GB Colcutta CID 22,000

Behindra and Behindr.

L.J. Jeep USA Bombay CID 8,740 14.7

Government

P.M. CV FRS Jabalpur CID

Prasler

Fiat PV Italy Bombay CID 12,100
 Chrysler Corp. PV USA Bombay CID
 Dodge CV USA Bombay CID 9,700
 Plant under Preparation

GEC (Holdings) PV Australia Surabaya CID

cap
 Population, per capita,
 1968
 (thousands) (US\$)

Country Local builder/manufacturer Co-operating type of vehicle manufacturer Degree of assembly or percentage of local manufacture Annual production (year and no. of vehicles) Financial participation by co-operating manufacturer (%) Remarks

INDONESIA (cont'd)

	Dana-Motor	DAF	CV	Netherlands	Batu	OK				
		Chrysler	PV, CV	USA		OK				
	B.V. Indonesian Service Co. Ltd.	KUC	Jeep	USA	Djakarta					
25,560	Selca	Fiat	PV	Italy	Tehran	OK(100%)	1968	1,632	> 50	
	Loyland Motors	BLMC	CV	GB	Tehran	OK				
	Wharrie Co. Ltd.	MB	CV	FMS	Tehran	OK	1968	1,772		
	Iran National Ind. Reperf. Co.	MB	Bus	FMS	Tehran	OK	1968	2,400		
	Pars Luz	(Michner Kunboldt Deutz AG)	CV	FMS	Tehran	50%	1968	300		
		Boston-Cumner	CV	GB	Tehran	OK				
		Reetes	PV	GB	Tehran	30%				
	Zamyad Co. Ltd.	Volvo	CV	Sweden	Solampur	OK(30%)	1967	200	25	
	Sharkote Sabant Jeep	KUC	Jeep	USA	Tehran					
		MC	Jeep	USA	Tehran		1968	7,000		

SA Italiana de Production des Automobiles	Citroën	PV, CV	France	302 (1969)	1968	990	< 50
Citroën March	Renault	CV	FMS	1002	1968	320	20
2,804	2,804						
Smith Motor Corp.	Renault	PV	France	000	1968	2,780	< 50
Volkswagen Motors	Volkswagen	PV, CV	FMS	000	1967	5,200	
Bolstridge	MG	PV	FMS	000	1968	402	
Commercial Road Vehicles Ltd.	MG	CV	GB				
Lincoln and Ireland Ltd.	SAW (Austin)	PV, CV	GB	000			
Booth Poole and Co. Ltd.	RVC (Morris, N.I., Delaney)	PV, CV	GB				
Abraham Williams and Co.	VW	CV	GB	000			
Fiat Ireland	Fiat	PV	Italy	16-202	1968	6,720	> 50
Henry Ford and Son Ltd.	Ford Corp.	PV	USA	000		12,000	
	Ford Corp.	CV	GB				
99200's Ltd.	Opel	PV	FMS	000			
	Prince	CV	Japan	000			

Population, 1982 (thousands) (1981)

Local miller/manufacturer

1982 (cont'd)

Local miller/manufacturer	o-operating manufacturer	type of vehicle	Country co-operating manufacturer	Place of assembly	Degree of assembly or percentage of local manufacture	Annual production (year and no. of vehicles)	Financial participation by co-operating manufacturer (%)
Buckley's Motors Ltd.	Reeves	PV, CV	GB		100		
Saunders and Grayley	Peugeot	PV	France	Widley	100	1982	100
Standard Triumph (EHE) Ltd.	Triumph Rover	PV, CV	GB		100		
W. G. (Garnes) Motors Ltd. (Leigh)	Scania	CV	GB		100		
	Steyr	PV	France		100		
	Wauchoir	PV	FR		100		
	Bedford	CV	GB		100		
2,600	1,100	2,600	USA	Holt's	100	1982	100
Lealand Motor	BLC (Triumph)	CV	GB	Ashed	100		
	Chrysler	CV	USA	Barnett	100		
2,600	1,100	2,600	USA	Triumph-Holman	100	1982	100

Triumph
under
pre-1982

POP
 Population, MR Castilla,
 1958 1966
 (Thousands) (1958)

Country	Local holder/manufacturer	Co-operation type of vehicle	Country of co-operation	Place of assembly	Degree of assembly or percentage of local manufacture	Annual production (year and no. of vehicles)	Financial participation by co-operating manufacturer
MEXICO	Diesel Nacional (DINA)	Remitt	France	Sahagun	30-70%	1966 10,000	97% by Ford.
		William	SP		100		
	Automobiles Ingleses	ARC	SP	Madrid	100		
	Motor Mexicana	Nissan Motors	Japan	Cuernavaca		1966 2,400	100% by Nissan
		Nissan Motors	Japan				100%
	General Motors Mexico SA	GMC	USA	Merida City	100	1966 11,000	100%
		GMC	USA	Merida City	100	1964 14,760	100%
	Industrias Rotivas Mexicanas SA	ARC	USA	Mexico City	60%	1962 10,000	30%
		ARC	USA	Mexico City	100%	1966 9,432	7.4%
	Volkswagen de Mexico	Volkswagen	FRG	Puebla	50%	1964 22,000	100%
	Fabricas Auto Bus	Chrysler Corp.	USA	Toluca		1966 24,000	100%
		Dodge Corp.	USA	Toluca		1966 9,500	100%
	Ford Motor Co SA	Ford Corp.	USA	Mexico City	60%	1966 20,500	> 50%
		Ford Corp.	USA	Mexico City		1966 8,000	100%
	Stemwielos Nacional SA	Ford Motor Co.	USA		100		100%

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Product Code
100

Page 10

Product Name
Description

Product Name	Description	Quantity	Unit Price	Total Price	Tax	Net Price	Discount	Final Price
Product A	Description A	10	100	1000	100	900	0	900
Product B	Description B	20	50	1000	200	800	0	800
Product C	Description C	5	200	1000	50	950	0	950
Product D	Description D	15	70	1050	150	900	0	900
Product E	Description E	8	130	1040	80	960	0	960
Product F	Description F	12	90	1080	120	960	0	960
Product G	Description G	6	180	1080	60	1020	0	1020
Product H	Description H	18	60	1080	180	900	0	900
Product I	Description I	4	270	1080	40	1040	0	1040
Product J	Description J	14	80	1120	140	980	0	980
Product K	Description K	7	160	1120	70	1050	0	1050
Product L	Description L	11	100	1100	110	990	0	990
Product M	Description M	9	120	1080	90	990	0	990
Product N	Description N	13	85	1105	130	975	0	975
Product O	Description O	5	220	1100	55	1045	0	1045
Product P	Description P	17	65	1105	170	935	0	935
Product Q	Description Q	3	370	1110	33	1077	0	1077
Product R	Description R	16	70	1120	160	960	0	960
Product S	Description S	8	140	1120	80	1040	0	1040
Product T	Description T	12	95	1140	120	1020	0	1020
Product U	Description U	6	190	1140	60	1080	0	1080
Product V	Description V	14	80	1120	140	980	0	980
Product W	Description W	4	280	1120	40	1080	0	1080
Product X	Description X	18	65	1170	180	990	0	990
Product Y	Description Y	3	390	1170	33	1137	0	1137
Product Z	Description Z	16	75	1200	160	1040	0	1040

100
100
100

1	2	3	4	5	6	7	8	9	10
11	12	13	14	15	16	17	18	19	20
21	22	23	24	25	26	27	28	29	30
31	32	33	34	35	36	37	38	39	40
41	42	43	44	45	46	47	48	49	50
51	52	53	54	55	56	57	58	59	60
61	62	63	64	65	66	67	68	69	70
71	72	73	74	75	76	77	78	79	80
81	82	83	84	85	86	87	88	89	90
91	92	93	94	95	96	97	98	99	100

Company Name	Country	Company	CV	USA	Line	DOB(198)	DOB	Prod. Year to start
Chrysler Peru	USA	Chrysler Corp.	CV	USA	Line	DOB(198)		
Indus Peru	Peru	Indusperu	PV	PER	Line	DOB	1967	60%
Arcas SA	Peru	ARC	PV	PER	Line	DOB	1968	71
Fiat Peru	Peru, CV	Fiat	PV, CV	Italy	Line	DOB(198)	1966	65% > 50
Indus del Peru SA	Peru, CV	Indus del Peru Co.	PV, CV	Japan	Punto Piedra	DOB	1967	50% 50
Indus Peru	Peru, CV	Indus del Peru Ltd.	PV, CV	Japan		DOB		
Industria Marubeni	Peru	Marubeni Motors	PV	Japan		DOB		
Industrial Automotriz Peruana SA	Peru	Renault	PV	France	Line	DOB	1966	52
		ARC	PV	USA	Line	DOB(198)		50
		Pemsa	PV	France	Line	DOB	1968	30%
		Sinca	PV	France	Line	DOB		
			PV	France	Line			Under preparation
Scania SA Vialis del Peru	Peru	Scania-Vialis	CV	Sweden	Line	DOB	1967	100% 50
Volvo del Peru	Peru	Volvo	CV	Sweden	Line	DOB(198)	1967	75 100
Liberty Bus	Peru	Renault	PV	France	Manilla	DOB	1968	60% < 50

Population, 1968
1969
(thousands)

Country Local builder/manufacturer Co-operation type of vehicle manufacturer Degree of assembly or percentage of local manufacturers Annual production (year and no. of veh. sig.) Financial participation by co-operating manufacturer (%)

PHILIPPINES (cont'd)

Luzon Motors Inc.	Nissan Motors	PV 4 x 4	Japan	Cebu	100	1968	150	
	AMC	PV	USA	Calapan City	100	1968	144	
Fabearing	BLIC	PV	GB		100			
	BLIC	CV	GB		100		1,500	
Chrysler Corp.	Chrysler Corp.	PV	USA	Manila	100			
	Chrysler Corp.	CV	USA	Manila	100			
	Steca	PV	France	Manila	100		220	
Manila Trading	Ford	PV	USA	Manila	100			
	Ford	CV	GB	Manila	100			
Luzon Motors	Ford	PV, CV	GB				6,000	
G. A. Motors Inc.	Ford	PV, CV	USA					
	Rever	4 x 4	GB					
Yuteco Sons	AMC Opel	PV	USA, FRG	Manila	100			
	Vauxhall		GB					
	Holden						6,500	
	Chevrolet	CV	GB	Manila	100			
	Bedford							

EXHIBIT (cont'd)

Representative	Alfa Romeo	PN	Italy	Jeerson City	CEO	Assembly operations started 1966
	Fiat	PN, CI	Japan		CEO	1,200(PN)
	Fiat	CI	FRG		CEO	100
International Motors	IS	PN	FRG	Rubatt, Biral	CEO	870
	IS	CI	FRG	Rubatt, Biral	CEO	100
Delco Motors	Topala	PN, CI	Japan	Biral	CEO	2,500
B.A.S. Corp.	Volkswagen	PN	FRG	Bunt's	CEO	2,700
Valliant Motors Corp.	Topo Negro Co.	PN	Japan	Rubatt, Biral	CEO	200
FRANCE	Fiat	PN	Italy	Marson	CEO	1,000
Fabricsa Sarmachino Gombouch (FSO)						
GERMANY	Renault	PN	France	Uzards	CEO	1,630
Industrias Lusitanas Benedit	Renault-Saigon	CI	France	Vandot Bouas	CEO	<50
GM de Portugal	GM Opel	PN	FRG		CEO	3,550
	GM Bedford	CI	GB	Azambou	CEO	1,813
Ford Lusitania S.A.R.L.	Ford Cologne	PN	FRG	Azambou	CEO (100%)	>50
	Ford GB	PN, CI	GB	Azambou	CEO (100%)	5,000

Population, 1960
1960
(thousands)

1960

Financial participation by co-operating manufacturer

Annual production (year and month)

Degree of assembly or percentage of local production

Country of co-operation

Type of co-operation

Local holder/manufacturer

Co-operation type

Country of co-operation

Type of co-operation

Local holder/manufacturer

Co-operation type

Country of co-operation

(continued)

Compañía C. Santos
Comercio Industrial S.A.

Industrias de Santiago
Automóviles S.A.

República
Brasil

Ciudad Luchante S.A.

Siemens

Siemens

Industria Portuguesa

C. Santos

Compañía C. Santos

Industria Portuguesa

Local holder/manufacturer	Co-operation type	Country of co-operation	Type of co-operation	Place of assembly	Degree of assembly or percentage of local production	Annual production (year and month)	Financial participation by co-operating manufacturer
Compañía C. Santos Comercio Industrial S.A.	BJ	USA	Joint	Lithuania			
Industrias de Santiago Automóviles S.A.	BR	BR	JV	Santiago	100	5,210	
	BR	BR	JV	Santiago	100	1,366	
República Brasil	BR	BR	JV	Santiago	70		
	BR	BR	JV	Santiago	100	332	
Ciudad Luchante S.A.	FR	FR	JV	Nantes	100	1,002	450
	FR	FR	JV	Nantes	100	1,000	450
Siemens	FR	FR	JV	Nantes	100	1,000	450
	FR	FR	JV	Nantes	100	1,000	450
Siemens	FR	FR	JV	Nantes	100	1,000	450
	FR	FR	JV	Nantes	100	1,000	450
Industria Portuguesa	PT	PT	JV	Lisbon	100	1,000	450
	PT	PT	JV	Lisbon	100	1,000	450
C. Santos	PT	PT	JV	Lisbon	100	1,000	450
	PT	PT	JV	Lisbon	100	1,000	450
Compañía C. Santos	PT	PT	JV	Lisbon	100	1,000	450
	PT	PT	JV	Lisbon	100	1,000	450
Industria Portuguesa	PT	PT	JV	Lisbon	100	1,000	450
	PT	PT	JV	Lisbon	100	1,000	450

1980-1981 (cont'd)

Company Name	Country	Year	Value	Code	Value
McCarty Building	USA	1980	2,000	2,000	2,000
Deer Builders Ltd	USA	1980	1,000	1,000	1,000
Deer Builders Ltd	USA	1981	11,000	11,000	11,000
First South Africa	USA	1980	8,000	8,000	8,000
Deer Builders Ltd	USA	1980	1,000	1,000	1,000
Deer Builders Ltd	USA	1981	1,000	1,000	1,000
Deer Builders Ltd	USA	1982	1,000	1,000	1,000
Deer Builders Ltd	USA	1983	1,000	1,000	1,000
Deer Builders Ltd	USA	1984	1,000	1,000	1,000
Deer Builders Ltd	USA	1985	1,000	1,000	1,000
Deer Builders Ltd	USA	1986	1,000	1,000	1,000
Deer Builders Ltd	USA	1987	1,000	1,000	1,000
Deer Builders Ltd	USA	1988	1,000	1,000	1,000
Deer Builders Ltd	USA	1989	1,000	1,000	1,000
Deer Builders Ltd	USA	1990	1,000	1,000	1,000
Deer Builders Ltd	USA	1991	1,000	1,000	1,000
Deer Builders Ltd	USA	1992	1,000	1,000	1,000
Deer Builders Ltd	USA	1993	1,000	1,000	1,000
Deer Builders Ltd	USA	1994	1,000	1,000	1,000
Deer Builders Ltd	USA	1995	1,000	1,000	1,000
Deer Builders Ltd	USA	1996	1,000	1,000	1,000
Deer Builders Ltd	USA	1997	1,000	1,000	1,000
Deer Builders Ltd	USA	1998	1,000	1,000	1,000
Deer Builders Ltd	USA	1999	1,000	1,000	1,000
Deer Builders Ltd	USA	2000	1,000	1,000	1,000
Deer Builders Ltd	USA	2001	1,000	1,000	1,000
Deer Builders Ltd	USA	2002	1,000	1,000	1,000
Deer Builders Ltd	USA	2003	1,000	1,000	1,000
Deer Builders Ltd	USA	2004	1,000	1,000	1,000
Deer Builders Ltd	USA	2005	1,000	1,000	1,000
Deer Builders Ltd	USA	2006	1,000	1,000	1,000
Deer Builders Ltd	USA	2007	1,000	1,000	1,000
Deer Builders Ltd	USA	2008	1,000	1,000	1,000
Deer Builders Ltd	USA	2009	1,000	1,000	1,000
Deer Builders Ltd	USA	2010	1,000	1,000	1,000
Deer Builders Ltd	USA	2011	1,000	1,000	1,000
Deer Builders Ltd	USA	2012	1,000	1,000	1,000
Deer Builders Ltd	USA	2013	1,000	1,000	1,000
Deer Builders Ltd	USA	2014	1,000	1,000	1,000
Deer Builders Ltd	USA	2015	1,000	1,000	1,000
Deer Builders Ltd	USA	2016	1,000	1,000	1,000
Deer Builders Ltd	USA	2017	1,000	1,000	1,000
Deer Builders Ltd	USA	2018	1,000	1,000	1,000
Deer Builders Ltd	USA	2019	1,000	1,000	1,000
Deer Builders Ltd	USA	2020	1,000	1,000	1,000
Deer Builders Ltd	USA	2021	1,000	1,000	1,000
Deer Builders Ltd	USA	2022	1,000	1,000	1,000
Deer Builders Ltd	USA	2023	1,000	1,000	1,000
Deer Builders Ltd	USA	2024	1,000	1,000	1,000
Deer Builders Ltd	USA	2025	1,000	1,000	1,000
Deer Builders Ltd	USA	2026	1,000	1,000	1,000
Deer Builders Ltd	USA	2027	1,000	1,000	1,000
Deer Builders Ltd	USA	2028	1,000	1,000	1,000
Deer Builders Ltd	USA	2029	1,000	1,000	1,000
Deer Builders Ltd	USA	2030	1,000	1,000	1,000

Population, 1965, 1966, 1967

Country (1965) (1966) (1967) Co-operation Type of Co-operation Place of assembly Annual production (year and no. of vehicles) Financial participation by co-operating manufacturer

FINANCIAL PARTICIPATION

Country (1965)	Country (1966)	Country (1967)	Co-operation	Type of Co-operation	Place of assembly	Annual production (year and no. of vehicles)	Financial participation by co-operating manufacturer
South Africa	USA	France	IBEC (USA)	CV	Johannesburg	1965	700
Belgium	Belgium	Spain	Belgium	PV	Belgium		
Belgium	Spain	Austria	Stayer	Cross-country vehicle	Johannesburg	1967	100
Japan	Japan	France	Asian Motors Company Ltd.	CV	Beijing		
Japan	France	France	IBEC	CV	Beijing		
Japan	USA	USA	Shogin Motor Co.	AMP	USA		
Japan	USA	USA	Boston Motor Co. (R. Ind)	PV	USA	1,000	
Japan	USA	USA	IBEC	CV	USA	1,200	
Japan	USA	USA	Ford Motor Company of Ontario (Canada) Ltd.	PV, CV	USA	2,400	
Japan	USA	USA	Compassion Bus Zamboni	CV	USA		
Japan	USA	USA	Compassion Bus Zamboni	PV	USA		
Japan	USA	USA	Compassion Bus Zamboni	PV, CV	USA		

1. Name of the person
 2. Address
 3. City
 4. State
 5. Zip
 6. Telephone
 7. Date
 8. Signature
 9. Title
 10. Organization

No.	Name	Address	City	State	Zip	Telephone	Date	Signature	Title	Organization
1	John Doe	123 Main St	Springfield	IL	62760	555-1234	12/15/78	[Signature]	President	ABC Corp
2	Jane Smith	456 Oak Ave	Chicago	IL	60601	555-5678	12/16/78	[Signature]	Secretary	XYZ Inc
3	Bob Johnson	789 Elm St	Peoria	IL	61601	555-9012	12/17/78	[Signature]	Manager	DEF LLC
4	Alice Brown	101 Maple Dr	Rockford	IL	61101	555-3456	12/18/78	[Signature]	Director	GHI Partners
5	Charlie White	202 Pine Ln	Decatur	IL	62521	555-7890	12/19/78	[Signature]	Chairman	JKL Group
6	Diana Green	303 Cedar Rd	Normal	IL	62551	555-2345	12/20/78	[Signature]	Member	MNO Assoc
7	Frank Black	404 Birch St	Urbana	IL	62501	555-6789	12/21/78	[Signature]	Officer	PQR Union
8	Grace King	505 Walnut Ave	Champaign	IL	61821	555-0123	12/22/78	[Signature]	Trustee	RST Foundation
9	Henry Lee	606 Spruce Dr	Macomb	IL	61456	555-4567	12/23/78	[Signature]	Adviser	TUV Institute
10	Irene Hall	707 Ash Ln	Normal	IL	62551	555-8901	12/24/78	[Signature]	Observer	WXY Society
11	James Young	808 Hickory St	Urbana	IL	62501	555-2345	12/25/78	[Signature]	Guest	Z90 Club
12	Karen Adams	909 Cypress Ave	Champaign	IL	61821	555-6789	12/26/78	[Signature]	Special	AAA League
13	Larry Baker	1010 Dogwood Dr	Macomb	IL	61456	555-0123	12/27/78	[Signature]	Guest	BBB Alliance
14	Mary Clark	1111 Fir Ln	Normal	IL	62551	555-4567	12/28/78	[Signature]	Guest	CCD Coalition
15	Nathan Evans	1212 Gum St	Urbana	IL	62501	555-8901	12/29/78	[Signature]	Guest	EEE Network
16	Olivia Foster	1313 Hawthorn Ave	Champaign	IL	61821	555-2345	12/30/78	[Signature]	Guest	FFF Group
17	Peter Garcia	1414 Iron Dr	Macomb	IL	61456	555-6789	12/31/78	[Signature]	Guest	GGG Society
18	Quinn Hill	1515 Juniper Ln	Normal	IL	62551	555-0123	1/1/79	[Signature]	Guest	HHH Club
19	Rachel Ives	1616 Laurel St	Urbana	IL	62501	555-4567	1/2/79	[Signature]	Guest	III League
20	Samuel King	1717 Magnolia Ave	Champaign	IL	61821	555-8901	1/3/79	[Signature]	Guest	JJJ Alliance
21	Tina Lee	1818 Nectar Dr	Macomb	IL	61456	555-2345	1/4/79	[Signature]	Guest	KKK Society
22	Victor Miller	1919 Olive Ln	Normal	IL	62551	555-6789	1/5/79	[Signature]	Guest	LLL Group
23	Wendy Nelson	2020 Peach St	Urbana	IL	62501	555-0123	1/6/79	[Signature]	Guest	MMM Network
24	Xavier Ortiz	2121 Quince Ave	Champaign	IL	61821	555-4567	1/7/79	[Signature]	Guest	NNN Club
25	Yvonne Parker	2222 Rose Dr	Macomb	IL	61456	555-8901	1/8/79	[Signature]	Guest	OOO Alliance
26	Zoe Quinn	2323 Sage Ln	Normal	IL	62551	555-2345	1/9/79	[Signature]	Guest	PPP Society
27	Adam Reed	2424 Teal St	Urbana	IL	62501	555-6789	1/10/79	[Signature]	Guest	QQQ Group
28	Bella Scott	2525 Violet Ave	Champaign	IL	61821	555-0123	1/11/79	[Signature]	Guest	RRR League
29	Carl Taylor	2626 Willow Dr	Macomb	IL	61456	555-4567	1/12/79	[Signature]	Guest	SSS Alliance
30	Dora White	2727 Yucca Ln	Normal	IL	62551	555-8901	1/13/79	[Signature]	Guest	TTT Society
31	Ethan Young	2828 Zinnia St	Urbana	IL	62501	555-2345	1/14/79	[Signature]	Guest	UUU Group
32	Fiona Adams	2929 Aster Ave	Champaign	IL	61821	555-6789	1/15/79	[Signature]	Guest	VVV Network
33	Gavin Baker	3030 Begonia Dr	Macomb	IL	61456	555-0123	1/16/79	[Signature]	Guest	WWW Club
34	Hannah Clark	3131 Camellia Ln	Normal	IL	62551	555-4567	1/17/79	[Signature]	Guest	XXX Alliance
35	Ian Evans	3232 Carnation St	Urbana	IL	62501	555-8901	1/18/79	[Signature]	Guest	YYY Society
36	Jessica Foster	3333 Dandelion Ave	Champaign	IL	61821	555-2345	1/19/79	[Signature]	Guest	ZZZ Group
37	Kyle Garcia	3434 Geranium Dr	Macomb	IL	61456	555-6789	1/20/79	[Signature]	Guest	AAA Network
38	Laura Hill	3535 Hibiscus Ln	Normal	IL	62551	555-0123	1/21/79	[Signature]	Guest	BBB Club
39	Mason Ives	3636 Iris St	Urbana	IL	62501	555-4567	1/22/79	[Signature]	Guest	CCD Alliance
40	Natalie King	3737 Jasmine Ave	Champaign	IL	61821	555-8901	1/23/79	[Signature]	Guest	DDD Society
41	Oscar Lee	3838 Lavender Dr	Macomb	IL	61456	555-2345	1/24/79	[Signature]	Guest	EEE Group
42	Pamela Miller	3939 Marigold Ln	Normal	IL	62551	555-6789	1/25/79	[Signature]	Guest	FFF Network
43	Quinn Nelson	4040 Petunia St	Urbana	IL	62501	555-0123	1/26/79	[Signature]	Guest	GGG Club
44	Rachel Ortiz	4141 Poppy Ave	Champaign	IL	61821	555-4567	1/27/79	[Signature]	Guest	HHH Alliance
45	Samuel Parker	4242 Ranunculus Dr	Macomb	IL	61456	555-8901	1/28/79	[Signature]	Guest	III Society
46	Tina Quinn	4343 Snapdragons Ln	Normal	IL	62551	555-2345	1/29/79	[Signature]	Guest	JJJ Group
47	Victor Reed	4444 Verbena St	Urbana	IL	62501	555-6789	1/30/79	[Signature]	Guest	KKK Network
48	Wendy Scott	4545 Zinnia Ave	Champaign	IL	61821	555-0123	1/31/79	[Signature]	Guest	LLL Club
49	Xavier Taylor	4646 Aster Dr	Macomb	IL	61456	555-4567	2/1/79	[Signature]	Guest	MMM Alliance
50	Yvonne White	4747 Begonia Ln	Normal	IL	62551	555-8901	2/2/79	[Signature]	Guest	NNN Society
51	Zoe Young	4848 Camellia St	Urbana	IL	62501	555-2345	2/3/79	[Signature]	Guest	OOO Group
52	Adam Adams	4949 Carnation Ave	Champaign	IL	61821	555-6789	2/4/79	[Signature]	Guest	PPP Network
53	Bella Baker	5050 Dandelion Dr	Macomb	IL	61456	555-0123	2/5/79	[Signature]	Guest	QQQ Club
54	Carl Clark	5151 Geranium Ln	Normal	IL	62551	555-4567	2/6/79	[Signature]	Guest	RRR Alliance
55	Dora Evans	5252 Hibiscus St	Urbana	IL	62501	555-8901	2/7/79	[Signature]	Guest	SSS Society
56	Ethan Foster	5353 Iris Ave	Champaign	IL	61821	555-2345	2/8/79	[Signature]	Guest	TTT Group
57	Fiona Garcia	5454 Jasmine Dr	Macomb	IL	61456	555-6789	2/9/79	[Signature]	Guest	UUU Network
58	Gavin Hill	5555 Lavender Ln	Normal	IL	62551	555-0123	2/10/79	[Signature]	Guest	VVV Club
59	Hannah Ives	5656 Marigold St	Urbana	IL	62501	555-4567	2/11/79	[Signature]	Guest	WWW Alliance
60	Ian King	5757 Petunia Ave	Champaign	IL	61821	555-8901	2/12/79	[Signature]	Guest	XXX Society
61	Jessica Lee	5858 Ranunculus Dr	Macomb	IL	61456	555-2345	2/13/79	[Signature]	Guest	YYY Group
62	Kyle Miller	5959 Snapdragons Ln	Normal	IL	62551	555-6789	2/14/79	[Signature]	Guest	ZZZ Network
63	Laura Nelson	6060 Verbena St	Urbana	IL	62501	555-0123	2/15/79	[Signature]	Guest	AAA Club
64	Mason Ortiz	6161 Zinnia Ave	Champaign	IL	61821	555-4567	2/16/79	[Signature]	Guest	BBB Alliance
65	Natalie Parker	6262 Aster Dr	Macomb	IL	61456	555-8901	2/17/79	[Signature]	Guest	CCD Society
66	Oscar Quinn	6363 Begonia Ln	Normal	IL	62551	555-2345	2/18/79	[Signature]	Guest	DDD Group
67	Pamela Reed	6464 Camellia St	Urbana	IL	62501	555-6789	2/19/79	[Signature]	Guest	EEE Network
68	Quinn Scott	6565 Carnation Ave	Champaign	IL	61821	555-0123	2/20/79	[Signature]	Guest	FFF Club
69	Rachel Taylor	6666 Dandelion Dr	Macomb	IL	61456	555-4567	2/21/79	[Signature]	Guest	GGG Alliance
70	Samuel White	6767 Geranium Ln	Normal	IL	62551	555-8901	2/22/79	[Signature]	Guest	HHH Society
71	Tina Young	6868 Hibiscus St	Urbana	IL	62501	555-2345	2/23/79	[Signature]	Guest	III Group
72	Victor Adams	6969 Iris Ave	Champaign	IL	61821	555-6789	2/24/79	[Signature]	Guest	JJJ Network
73	Wendy Baker	7070 Jasmine Dr	Macomb	IL	61456	555-0123	2/25/79	[Signature]	Guest	KKK Club
74	Xavier Clark	7171 Lavender Ln	Normal	IL	62551	555-4567	2/26/79	[Signature]	Guest	LLL Alliance
75	Yvonne Evans	7272 Marigold St	Urbana	IL	62501	555-8901	2/27/79	[Signature]	Guest	MMM Society
76	Zoe Foster	7373 Petunia Ave	Champaign	IL	61821	555-2345	2/28/79	[Signature]	Guest	NNN Group
77	Adam Garcia	7474 Ranunculus Dr	Macomb	IL	61456	555-6789	2/29/79	[Signature]	Guest	OOO Network
78	Bella Hill	7575 Snapdragons Ln	Normal	IL	62551	555-0123	2/30/79	[Signature]	Guest	PPP Club
79	Carl Ives	7676 Verbena St	Urbana	IL	62501	555-4567	3/1/79	[Signature]	Guest	QQQ Alliance
80	Dora King	7777 Zinnia Ave	Champaign	IL	61821	555-8901	3/2/79	[Signature]	Guest	RRR Society
81	Ethan Lee	7878 Aster Dr	Macomb	IL	61456	555-2345	3/3/79	[Signature]	Guest	SSS Group
82	Fiona Miller	7979 Begonia Ln	Normal	IL	62551	555-6789	3/4/79	[Signature]	Guest	TTT Network
83	Gavin Nelson	8080 Camellia St	Urbana	IL	62501	555-0123	3/5/79	[Signature]	Guest	UUU Club
84	Hannah Ortiz	8181 Carnation Ave	Champaign	IL	61821	555-4567	3/6/79	[Signature]	Guest	VVV Alliance
85	Ian Parker	8282 Dandelion Dr	Macomb	IL	61456	555-8901	3/7/79	[Signature]	Guest	WWW Society
86	Jessica Quinn	8383 Geranium Ln	Normal	IL	62551	555-2345	3/8/79	[Signature]	Guest	XXX Group
87	Kyle Reed	8484 Hibiscus St	Urbana	IL	62501	555-6789	3/9/79	[Signature]	Guest	YYY Network
88	Laura Scott	8585 Iris Ave	Champaign	IL	61821	555-0123	3/10/79	[Signature]	Guest	ZZZ Club
89	Mason Taylor	8686 Jasmine Dr	Macomb	IL	61456	555-4567	3/11/79	[Signature]	Guest	AAA Alliance
90	Natalie White	8787 Lavender Ln	Normal	IL	62551	555-8901	3/12/79	[Signature]	Guest	BBB Society
91	Oscar Young	8888 Marigold St	Urbana	IL	62501	555-2345	3/13/79	[Signature]	Guest	CCD Group
92	Pamela Adams	8989 Petunia Ave	Champaign	IL	61821	555-6789	3/14/79	[Signature]	Guest	DDD Network
93	Quinn Baker	9090 Ranunculus Dr	Macomb	IL	61456	555-0123	3/15/79	[Signature]	Guest	EEE Club
94	Rachel Clark	9191 Snapdragons Ln	Normal	IL	62551	555-4567	3/16/79	[Signature]	Guest	FFF Alliance
95	Samuel Evans	9292 Verbena St	Urbana	IL	62501	555-8901	3/17/79	[Signature]	Guest	GGG Society
96	Tina Foster	9393 Zinnia Ave	Champaign	IL	61821	555-2345	3/18/79	[Signature]	Guest	HHH Group
97	Victor Garcia	9494 Aster Dr	Macomb	IL	61456	555-6789	3/19/79	[Signature]	Guest	III Network
98	Wendy Hill	9595 Begonia Ln	Normal	IL	62551	555-0123	3/20/79	[Signature]	Guest	JJJ Club
99	Xavier Ives	9696 Camellia St	Urbana	IL	62501	555-4567	3/21/79	[Signature]	Guest	KKK Alliance
100	Yvonne King	9797 Carnation Ave	Champaign	IL	61821	555-8901	3/22/79	[Signature]	Guest	LLL Society

GNP
Population, 207,500,000
1968
(thousands) (US\$)

Country Local industrial producer Value of local production of goods and services % of GNP

Country	Local industrial producer Value of local production of goods and services	% of GNP
INDONESIA	4,460	200
FRANCE	31,910	200

Co-operation type of vehicle	Country of co-operation	Place of assembly	Degree of assembly or percentage of local production	Annual production (year and no. of vehicles)	Value of local production of goods and services	% of GNP
Renault	France	Soeraba	100%	1968	70	3%
Renault-Saigon	France	Soeraba	70%	1968	54	2%
Berliet	France	Soeraba	100%	1968	100	4%
Fiat	Italy	Soeraba	70%	1968	54	2%
Ford	USA, etc.	Soeraba	100%	1968	100	4%
Renault-Saigon	France	Indonesia	100%	1968	100	4%
Lucas	USA	Indonesia	100%	1968	100	4%
Clifteller Ticomat	France	Indonesia	100%	1968	100	4%
BEAC	France	Indonesia	100%	1968	100	4%
Ve Ticomat E	France	Indonesia	100%	1968	100	4%
Chrysler Soneyl AS	USA	Indonesia	100%	1968	100	4%
BEAC	France	Indonesia	100%	1968	100	4%

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Company Name	Address	City	State	Zip	Phone	Telex	Facsimile	Other
Industrial Enterprises International of America	1000	1000	1000	1000	1,100	1,100		
	1000	1000	1000	1000	1,100	1,100		
General & Sales Office	1000	1000	1000	1000	1,100	1,100		
	1000	1000	1000	1000	1,100	1,100		
East of America Co	1000	1000	1000	1000	1,100	1,100		
	1000	1000	1000	1000	1,100	1,100		
West of America Co	1000	1000	1000	1000	1,100	1,100		
	1000	1000	1000	1000	1,100	1,100		
Chicago	1000	1000	1000	1000	1,100	1,100		
	1000	1000	1000	1000	1,100	1,100		
Pacific Industrial Development America A	1000	1000	1000	1000	1,100	1,100		
	1000	1000	1000	1000	1,100	1,100		
Ford Motor Co. (America A)	1000	1000	1000	1000	1,100	1,100		
	1000	1000	1000	1000	1,100	1,100		
Industrial Enterprises of America CA	1000	1000	1000	1000	1,100	1,100		
	1000	1000	1000	1000	1,100	1,100		
Zico SA	1000	1000	1000	1000	1,100	1,100		
	1000	1000	1000	1000	1,100	1,100		

POP
 Population, 1965
 1966
 (Thousands) (US\$)

Financial participation by co-operating manufacturer (%)

Source: Local builders/manufacturers

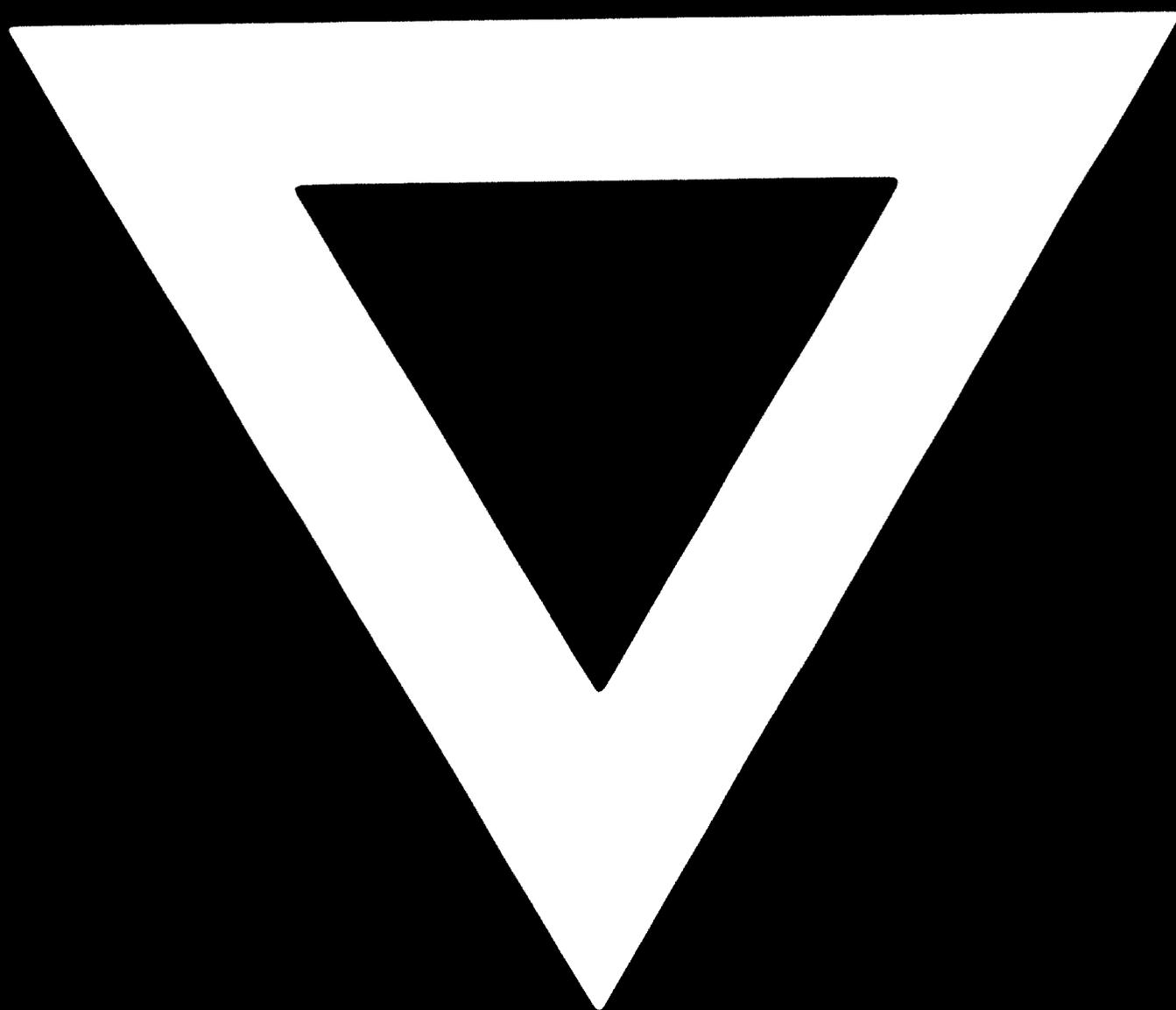
VENEZUELA (cont'd)

Local builder/manufacturers	Co-operating type of vehicle	Country of co-operating assembly/manufacturers	Place of assembly/manufacturers	Degree of assembly or percentage of local assembly/manufacturers	Annual production (year and no. of vehicles)	Financial participation by co-operating manufacturer (%)
Volkswagen Inter-Americana	VW, CV	FRG	Palos Sola	100	1967 5,400	
Willys de Venezuela SA	Jeep	USA	Tejeras	100	1,761	100
Compania Anonima Incares	Toyota Motor 4 x 4	Japan	Caracas	100	500	
	Fiat	Italy	Maripjans	100 (50%)	1966 50,724	< 50
	Fiat	Italy	Maripjans	75%		
Fabrica Automobilla Perbej	Simor	Austria	Perbej na Lima	75%	3,100	
	GM	Italy	Perbej na Lima	75%		
Ymama Automobiles Maribar	CV	FRG	Maribar	75%	3,000	
Ymama	Citroen	France	Esper	100	1,000	Competition by export to France
Proffis	GM	FRG	Sarajeno	50%	1968 6,300	
Robust-Judo	Stazo	France	Split	100		

2000000 (cont'd)

Account	1967	1968	1969	1970	1971	1972	1973
Industrial Subtotal (cont'd)	100	100	100	100	100	100	100
1-0							
Electric							
Mechanical							
Other							
2-0							
Power							
Water							
Sewer							
Sanitary							
Other							
Total	100	100	100	100	100	100	100
Total	100	100	100	100	100	100	100





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