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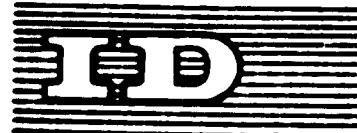
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**DO 1106**



Distr.  
LIMITED

ID/WG.67/2  
9 July 1970

ORIGINAL: ENGLISH

**United Nations Industrial Development Organization**

**Interregional Training Workshop on the  
Implementation of Industrial Projects and  
Related Systems**

**Beirut, Lebanon, 10 - 26 August 1970**

**SYSTEMS AND SYSTEMS DESIGN <sup>1/</sup>**

**Systematic Approach to the Development  
of Business Information Systems**

by

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<sup>1/</sup> The views and opinions expressed in this paper are those of the author and do not necessarily reflect the views of the secretariat of UNIDO. This document has been reproduced without formal editing.

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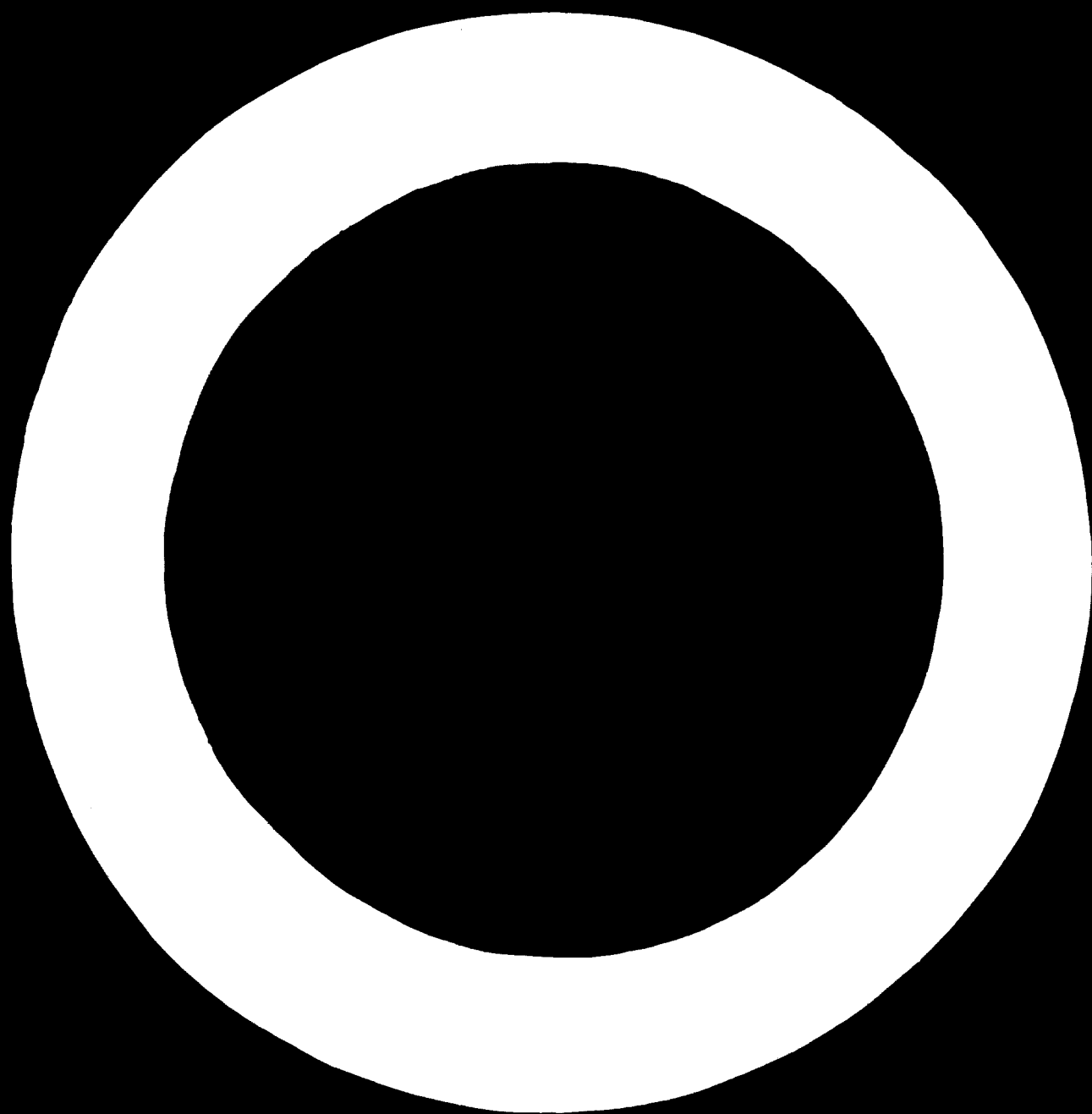


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IVc.	Completed forms processing system (3.1.1., 3.1.2., 3.2.1., 3.2.2., 3.2.6, 3.2.7, 3.3.2, 3.3.3, 3.3.4.)
IVd.	Completed forms introduction system (4.1.1., 4.1.2., 4.2.1., 4.2.2., 4.2.6, 4.2.7, 4.3.2, 4.3.3, 4.3.4.)

## 1. The organisation as a control system

### General

By system is understood: a set of components among which some or other form of interaction exists. According to a still more general definition, a system is an "organised whole". A business should also be regarded as a system. As an object of systems design the main emphasis is on the business as a controlling system.

A business as controlling system usually is extremely complex and voluminous. One of the reasons for this is the functional specialization of both human beings and tools. The resulting functional allocation of tasks requires a complicated system of co-ordination and communication. As a result, it is very difficult to see through the business in all its components and relations.

In systems design it is necessary to have an overall view of the business as a whole. This may be accomplished by approaching this whole from various points of view. In doing so, the sets of components which have to be studied separately should however be viewed in their interrelation. These requirements may be met by distinguishing the following aspects of the business as a system:

- the information system,
- the organisation system,
- the processing system,
- the instruction system.

### The information system

#### General

Once the preliminary studies (the general preliminary study, and the feasibility study) have been completed, the Business Information System (B.I.S.) is designed, by which in this respect is understood "an integrated system of all information processing, files, and information flows for the control of the business".

There is some resemblance between a B.I.S. and a bookkeeping system. The files and information flows are found in a bookkeeping system in the form of an account schedule and a booking schedule. An essential difference is that the contents of the bookkeeping system is limited to financial data, whereas the information system contains all, i.e. also the quantitative and qualitative data.

Before dealing with the set-up and the elaboration of a B.I.S. more extensively, attention will be paid to the B.I.S. itself, which, as the goal of our study, has great influence on the approach. This will be done by describing a model of a business information system.

### Model of a business information system

The position and the structure of the model will be treated first, followed by a discussion of the procedure for using the model (see Appendix I and Ia; chart and explanation).

### Position vs. other firms and organizations

The model shows first of all the position of the firm in the whole of firms and organizations in our society. On the left are the suppliers of machines, raw materials, manpower, etc., on the right are the purchasers of the various products. At the top - the relations with regard to the funds as e.g. owners, money suppliers, taxes, banks and giro services etc. At the bottom - the other organizations which influence the operation of the business and therefore influence the B I.S. This latter category includes among others the Government, employees, and employer unions.

### Information processing (activities)

Information processing serves, directly or indirectly, the purpose of controlling the business. In general, it relates to activities, represented in the chart by circles. The central activity is the one of the general management of the business. The management of the business has therefore been situated in the centre of the model. Normally the management is delegated to groups of activities such as acquisitions, purchase, recruitment, production of semi-finished products, production of end-products, sales, receipts, and payments.

Apart from the general management in the model, five types of management have been included, i.e. for "provision for production means", "production", "marketing products", and "acquiring/spending funds".

The information processing is not carried out just for the benefit of the management, but also for the execution of activities. Consequently, five processing groups for the benefit of management have been included in the model. Their structure runs parallel to the five groups mentioned before.

This specification and its order are consistent with the value cycle within the business which plays an important part in the operation of the model. It is left undecided whether the processings (including the decision forming) are prepared or carried out by men or by machines.

### Files (situations)

It is necessary that, for the benefit of the managing and executive activities within the business, data is available with regard to all sorts of "situations" in the business, among which are: files, registers, etc. (indicated by squares in the graph). In this respect by "situations" is understood the situation of the means available to the business, and of the relations as opposed to the external relations as e.g.



suppliers, employees, machines, raw materials, manpower, semi-finished products, products, clients, funds. These "situations" may be systematically divided into the following groups: production tools, products, clients (claims), funds, and suppliers (debts). They are not only a basis for the activities, they are also the result of these activities. Therefore, in the model, the situations have been included as the links between the various activities. In conjunction with the activities, they constitute a complete and closed series of the values cycle.

As in regard to information processing a distinction can be made between information files for the benefit of management and of those for the executives. For management are primarily concerned with control data; executives are mainly concerned with technical data.

#### Information flows

All information processing results directly or indirectly in one or several information flows (messages, requests, orders, etc.). These may be incoming flows for processing, and also outgoing flows, the result of the processing (indicated by arrows in the chart. External flows are indicated by arrows and form symbols).

In the model have been included:

- information flows outgoing from the management (in the form of budgets and orders);
- information flows incoming to the management (in the form of execution statements and results);
- planning data from the user to the supplier (market to production; production to provision, etc.);
- data regarding situations, i.e. from situations to activities (stock of products to production, stock of production means to provision, etc.);
- information flows outgoing from the business (orders, order confirmations, sales invoices, etc.);
- information flows incoming into the business (orders, purchase invoices, etc.);
- incoming flows of technical data (raw materials, suppliers, products, clients, etc.);
- the quantitative and financial data resulting from the external flows (receiving/sending of shipping statements and invoices).

#### Procedure for using the model

It is assumed that the model works according to the principle of management by exception. For this purpose standards are built into the model in advance with regard to all activities. These may be sales and cost budgets, quantitative plannings,

quality standards, organization prescriptions, etc. Only deviations from the fixed standards which do not fall within the tolerances are directly reported to the management in the form of result surveys, reports, etc. Inserting the standards, and reporting on the results could be regarded as the loading/unloading of the model.

Practical example of the procedure with the purchase of raw materials:

- The "general management" submits purchase budgets (sales and costs) and other standards to "provision means";
- "Production" provides "provision" with the planned amounts of raw materials to be processed;
- "Provision" receives real stock of raw materials from "production means";
- "Management of provision" decides raw materials should be supplemented, and orders "execution of provision" to purchase;
- "Execution of provision" prepares and ships the order (possibly after prior request for offer), and receives for this purpose first the technical data on raw materials as well as name etc. of the suppliers of "production means" and "suppliers";
- "Execution of provision" receives shipping notice and the invoice and forwards the raw materials received and debts to be paid to "production means" and "suppliers";
- "Execution of provision" reports on the purchase to the "management of provision";
- "Management of provision" periodically reports on the purchase results (sales and costs) and other data to the "general management".

When the actual purchases of raw materials are so different from the planned ones that they do not fall within the tolerance limits, this is reported to the "general management". They then decide whether the actual purchases should be changed to conform to the plans, or that the plans should be changed. The latter would be carried out with due regard to the other leading functions.

Integration of information processing, information files, and information flows

The example described for the procedure for the purchase of raw materials shows the relationships in a part of the information processing system, files and flows, and how they are integrated. For the example showed only the purchase procedure, and indeed only part of it. However, by means of a systematic scrutiny of the relationships it is possible to establish a direct or indirect relationship between all processing activities, files and flows from the B.I.S.

With the aid of this model it becomes possible to establish systematically the relationships between data which are at first sight independent of each other. Thus the model gives an insight into the possibilities of integration with the execution of the information processing, with the integration of processing activities, and the integration of files, as well as their relationships to one another.

The organization system  
(still to be worked out)

General

Model

The processing system  
(still to be worked out)

General

Model

The instruction system  
(still to be worked out)

General

Model

## 2. Dividing the systems study into sub-analysis

### Introduction

In administrative automation the interest is shifting more and more from programming toward systems design, and from systems design in its narrower sense (procedures) toward the designing of what are known as Business Information Systems. One of the reasons for this is the fact that the more recent computers are becoming increasingly suited to integrated application. It is precisely this integration that makes high demands on systems analysis.

A general survey will now be given of the great diversity of activities which have to be carried out in designing and introducing integrated systems. Methods and techniques used in analysis will also be dealt with. Among other things an analytical system will be discussed which has been especially designed for creating comprehensive integrated systems. Activities associated with creating new systems can be divided into three groups:

- preliminary analyses
- systems analyses
- realization

The present systems analyses step is the most important. Therefore most attention will be paid to them. However, it is desirable to devote some attention to the preceding analyses as a starting-point or background for these systems analyses. Before dealing in detail with the various sub-analyses we will first make a general survey of these.

### General preliminary analysis

The general preliminary analysis serves to obtain an insight into the desirability or otherwise of further analyses such as a feasibility study, systems analysis and so on. The degree of acquaintance of the systems analyst with the firms objectives, functions, size, and organization plays an important role in this connection. If an external systems analyst is involved, he must be briefed fully to enable him to use this information effectively.

Next, an inventory is made of the organization's weaknesses. Of course special attention is devoted to those weaknesses which can be overcome with the aid of automation. Finally conclusions are drawn, the problem is defined, and a decision made as to whether further analysis is required. In drawing conclusions care should be taken that the consequences associated with overcoming the weaknesses will not, in turn, nullify the advantages.

### Feasibility study

In this context, the feasibility study is viewed as a study of

the economic efficiency of an alternative system using electronic equipment. It resolves itself into a cost comparison between the existing system and the most advantageous alternative system. This study should provide an answer to two questions, namely:

- is it desirable, now or in the near future, to change over to automation?
- if so, at what level of automation should further study be aimed?

The first step is a very general recording of the existing system, and determining the costs of this system - the latter by determining the costs of those departments which could be changed through automation. An alternate system is then developed for the most important procedures, and savings obtainable by the introduction of these systems determined. The latter two steps require a very great deal of experience on the part of the analysts. Then, the costs of exploitation of the computer are calculated, and compared with the total savings. In many cases the result of this analysis will be determined by these advantages of automation which it is impossible or very difficult to measure.

#### Preparation for systems design

As previously stated, designing an integrated information processing system makes high demands on systems analysis. Therefore it is desirable to make thorough preparations for this analysis. Hence the insertion of a separate stage in the series of sub-analyses is discussed here. The first topic would be: the staff necessary for the analysis. This would include the steering group, the possible working groups, the individual experts, and the executives that will eventually be involved.

Another important point is the methodology of the analysis (subjects to be studied, staging, angle of incidence and the like). In this respect the objective of the analysis should be taken into account, which is the designing of an extensive, complex, and integrated system. Finally, the analytical techniques to be used will have to be determined beforehand. This is valid not only for analytical techniques, recording and designing techniques, but also for techniques of transfer of knowledge or communication.

#### Designing the information system

The first step in the actual system analysis is designing the Business Information System (B.I.S.). In this context B.I.S. is understood to mean an integrated system for all information collection and information flows within the firm. This analysis is initiated with an analysis of the need for information. The present need as well as the future need are part of this analysis.

In addition to the information itself, attention must be paid to frequency, numbers, form and presentation, and so on. After - and partly also during - this analysis the data obtained is structured, and the B.I.S. established. This could be called, as in bookkeeping: designing an account schedule (information collection), and a booking schedule (information flows).

#### Designing the organization system

In this sub-analysis the information processing organization is designed, i.e. the organization of hardware and staff. One could put it this way: the production means with which the information determined (the product) should be produced. Regarding hardware this means determining the configuration, choosing the specific equipment and the manner of its exploitation. Therefore here it is the choice of hardware-analysis that is under discussion, and is viewed mainly as a separate sub-analysis. Designing the personnel organization consists of restructuring the now, the changed, as well as the permanent functions into a new organization structure, and of writing out new job descriptions. Furthermore the requirements for the new functions must be re-phrased, functions re-allotted, and possibly new staff recruited. Finally, the man/machine co-operation must be organized.

#### Preparation for systems elaboration

Choice of hardware is followed by a re-orientation in the analysis. The analysis aimed up to this moment at the whole firm can now be sub-divided into part-projects for evaluation purposes. Now also can other analysts be engaged. Now that hardware has been chosen, the information, training and instruction as far as they are machine-dependent can be realized. Furthermore it is desirable - in view of the further division of the analysis (e.g. into procedures) and the engaging of more staff - to start paying more attention to the planning and the arrangement of the analysis. Analytical techniques and the documentation to be used can also be determined now.

#### Designing the processing system

A method must be elaborated for each procedure - of course, in conjunction with the other procedures. This is the analysis in which the flow of information throughout the firm is determined and recorded in so-called flowcharts; these flowcharts are not only produced for the information which will be processed by a computer, but also for the information which has still to be processed manually.

In this analysis also information carriers are designed, this is in addition to determining the information flows. This concerns machine-dependent information carriers (punched cards, output forms, etc.) as well as forms to be completed by hand (among which punched documents, etc.)

### Designing the instruction system

This is the final stage of the actual systems analysis, i.e. writing out detailed instructions for hardware and staff. As far as the hardware is concerned this means programming. In addition to the procedures which were designed during the preceding sub-analysis in which the information flow within the firm was determined, in regard to programming the information flow within the computer is then determined. Instructions are written either directly in machine-language, or in a problem-oriented programming language to be translated by the machine.

The detailed instructions for manual operations are growing less and less important since it is precisely these routine operations which require detailed instruction that can be carried out better by a computer.

### Realization of the designed system

Designing the system is followed by its implementation which is usually termed introduction. The introduction is an important stage which formerly sometimes did not receive sufficient attention, with all the consequences that this entailed. The introduction can be divided into two parts, the part involved in the building up of the executive organization and the part involving the actual conversion.

Preparing the executive part of the organization comprises: equipping the computer room, instructing executives, and providing the necessary new documents.

The conversion consists mostly of converting existing files into their new form. In addition it comprises what is known as "parallel-running" during which activities are carried out in one or more cycles on the basis of the old as well as the new system in order to avoid risks. Conversion in general is a difficult period, during which many problems - some of them unexpected ones - have to be solved.

### Supervision of the realized system

Supervision of the introduced system may be viewed as the final stage in automation. It consists, first of all, of testing the introduced system against the planned system. This test concerns the information itself (quality and speed) as well as the costs of producing the information. Divergences between planning and achievement may lead to changes in the planning or to a better understanding of the limitations of the planning.

Another aspect of supervision is systems maintenance. In regard to programming this function has already for years been regarded as an important one. Maintenance is effected by means of a system of rules governing changes in information needs or additions to the equipment.

Continuity of analysis activities

In recruiting specialized automation staff the question formerly often asked was: what are we to do with this staff when, in a few years automation has been achieved?

In practice the answer to this question appears to cause fewer problems than one expected at first. First it seems that most of the time one has been too optimistic in estimating the total time needed for the implementation of an automation project. Secondly, the greater possibilities of the hardware enable greater integration to be achieved; this considerably lengthens the time needed for preparation and introduction. Furthermore the supervisory stage calls for specialized staff after the introduction of automation. And finally, because of the rapid development of the hardware replacement on the basis of economic obsolescence can be made at an earlier stage than was at first expected.

These developments enable automation staff in most cases to tackle the next analysis as soon as their jobs in the current automation project have come to an end. A number of bigger firms in the Netherlands cannot even wait for this. The result is that two teams work simultaneously, and their work overlaps.

The problem of under-utilization because of lack of continuity no longer appears to exist. Automation is growing into a more and more continuous process in which the completion of one analysis is at the same time the start of the next one.



3. The automation study as a system  
(the implementation of automation-projects)

Definition of the problem

The greater possibilities offered by computers with regard to integration as well as to programming languages is having a great influence on systems work.

Thus interest is shifting more and more from programming towards systems design, and from the design of partial systems towards the design of integrated systems. The latter especially makes high demands on systems analysis. Instead of the incidental application of individual techniques a systematic approach should be found, with an integrated application of appropriate techniques.

In this paper an attempt will be made to do this in the form of a design method for management information processing systems.

Systems analysis in the automation process

The activities in the field of automating the management information processing may be divided into three groups, i.e.:

- activities prior to the design
- activities concerned with the design
- activities concerned with the realization of the designed system.

The activities concerned with the design are the subject of this part of this paper. However, it is desirable first to devote some attention (as the starting point or background) to the position of systems analysis in the total process of automation.

In devising the design method it is assumed that the designing begins only after it has been decided that it is desirable for the sake of switching to automation now or in the very near future. It has then also been decided toward what level of automation the analysis should be directed. The above is the result of two preliminary studies, i.e. the general preliminary study which leads to the conclusion that an analysis aimed at automation is desirable, and a feasibility study closely related to the first one, which concludes that automation is desirable.

The introduction of the designed system also falls outside the scope of the design method, as well as the subsequent control of the introduced system. The actual design phases are followed by two phases to round off the total process of automation. In the first phase - the introduction phase - the structure of the new departments is dealt with, as also the instruction of the executives, and the conversion of the old system into the new one. The last phase - the controlling phase - consists of testing the new system operating it, and, finally refining it.

### Starting points for the design method

Before dealing with the form and contents of the design method it is desirable to discuss the factors which determine this form and contents. These include, among others, the:

- aim of the study
- object of the analysis
- order of the analysis.

### Aim of the study

What is the aim of our study - an information processing system or a controlling system?

In view of the great possibilities offered by computers, among other things, with regard to the controlling of a business, the choice must be - a controlling system. The most important aspect is not the choice between one type of system or another, but much more the idea of emphasis. In order to make optimum use of the computer its possibilities should be used as much as possible. In other words, a check should be made as to what management activities can be prepared or taken over by the computer. It will be clear that in designing a control system the information processing system is included.

Another characteristic of this controlling system is that, in general, it is complicated and bulky. The cause of this should be looked for in the specialized nature of the job, and the functional organization which will be carried through on the basis of this. The latter entails many problems of co-ordination. These problems grow bigger when production means specialized in certain types of jobs have greater capabilities. This makes it desirable to expand the range of products in order to make full use of the available capacity. The co-ordination problems do not only concern the various operations of one product, but also the various operations of several products. It will be clear that the above considerably increases communications, and consequently also the complexity and the volume of the information processing.

On the strength of what has been said before the first starting point for devising a design method may be defined as follows: "The aim of the study is to design control systems; these are generally complex and bulky. In the study special attention must be paid to the management activities as well as to the manifold and frequent relations existing in this kind of system."

### Object of the analysis

Designing controlling systems implies that the first phase of the study i.e. the analysis, should be centred on management activities. These management activities should be analysed against the background of the executive activities. In a

thorough analysis it may be desirable to go as far back as the primary functions, or possibly even the objectives of the business.

When analysing the management activities the main subject is management information, i.e. the information required for controlling (in the broader sense of the word). In terms of information processing one could also refer to this information as 'final information'. The intermediate information is not yet important when analysing the need for information; it becomes important only in the information processing stage. In order to be able to produce this final information (output) initial information (input) also is required, as well as the rules to be applied in the production of the information.

The above shows that management information is the object of the analysis. It should, in the first place, be looked for with the managing personnel. This is contrary to the analysis of the old information processing system.

Quite a number of objections may be brought up against the latter procedure.<sup>1/</sup>

In the first place, this system has to be adapted to qualitative and quantitative changes which have occurred in the activities since the design of the old system. Therefore, to the designer, the system should be the goal, not the starting point.

Another argument which rejects analysis of the old system procedure as the starting point for the new one, is based on the fact that the difference between the old and the new system grows bigger through the use of electronic equipment (especially where "controlling" in the narrower sense is concerned)

So it is not an imaginary danger that solutions, which are not obvious at first but which often are very interesting ones, are overlooked. One could even put it this way: the greater (more advanced) the possibilities for the design of a new system, the greater the chance that they will not be realized when the old system is taken as the starting point

Finally there is an objection which every experienced systems designer has had to deal with, i.e. the fact that "analysing" the existing system in practice often results in a very detailed "registration" of the existing situation. Consequently, apart from the expense, much costly time is lost.

For especially in designing advanced systems one is often able to use only a very limited portion of the old data which have been gathered at the expense of so much time and trouble. The

<sup>1/</sup> This does not refer to involving the old system in the introductory and feasibility studies which precede the actual study.

most important function that we think this form of "analysis" may still have is to bring the young and inexperienced systems designers "into the picture" with regard to the systematics of information processing. The same applies to analysts who have to design a system for an, to them, unfamiliar industrial process, in other words, for a process in a field they are not an expert in.

Therefore, in our opinion it is necessary in the first instance, to concentrate in the study concerning a new system on the management activities themselves, as well as on the problems and needs directly resulting from these activities. In case one would wish to check how the old system works this may still be done incidentally. One has then in any case gained in that only a limited part of the old system has been analysed and that this may be done in a more direct way and with greater effect. One of the results of this approach is that analysis and design are no longer carried out separately. And rightly so, since the designing of new systems implies an integrated way of thinking: analytical and synthetical.

Therefore our second starting point is: "The object of management information, and the initial information and rules that go with it. It is of little or no use to begin with a full and detailed analysis of the old system. If desired, however, during the designing stage of the new system, partial but directed analysis of the old system may be carried out."

#### Order of the analysis

The analysis may be carried out from various starting points, and in various orders. Two important possibilities are: by procedure, and by department. Both procedures have some advantages and disadvantages. The most important of these are as follows:

#### Advantages of analysis by procedure:

- it is centred on the integration of operations
- it is centred on the integration of files
- it gives better insight into the initial, the intermediate, and the final information
- it enables a complete and exact procedure to be achieved more easily
- independent from existing organization
- it enables duplication to be discovered more quickly.

**Advantages of analysis by department:**

- it promotes better relations with line personnel
- it gives better insight into the relationship between procedures
- it enables informal administration practices to be uncovered more quickly
- it ensures that line personnel is disturbed less frequently.

A further look at the advantages of both of the procedures that have been described reveals that it is certainly worthwhile to make use of both of them. With the "by procedure" approach it is in particular the insight into the various possibilities for integration which is important; with the "by department" approach it is the main advantage of the better relation with the line personnel. An attempt should therefore be made to find an approach which provides the advantages of both orders as much as possible. The way in which this is done depends on a number of circumstances, and it should therefore be determined in each case.

Form and contents of the design methodology

On the basis of the above considerations, it may be concluded that there is a point in using a design method for control systems. This method should be based on the principles developed above. Furthermore, it should be so flexible as to be capable of application in every situation. In view of this last requirement we should, perhaps, speak of an approach rather than of a system or method. This approach is given as a survey.

Information, organization, processes and methods

In elaborating the approach, the starting point was that in the system study four main phases could be discerned. These main phases relate to:

- the business information
- the control organization
- the control processes
- the control methods.

In this connexion, processes concern the working methods of groups of people and machines, and the methods concern the working methods of individual human beings and machines.

Each one of these four studies produces a specific part of the total control system, controlling (production) means included. The study of business information is devoted to the information systems and the form and presentation of information.

The aim of outlining the control organization is to elaborate an organizational system in which the care of equipment and personnel is included. The result of outlining the control processes is a process system, which includes different types of information carriers. The outlining of the control methods results in a methodical system, method-dependent expedients included.

The division into four main phases given above is based on the fact that each one of these phases forms a more or less complete sub-study. The result of each of those studies, however, has a determining influence on each of the subsequent studies.

#### Analysis, design and choice

The four sub-studies have the same basic pattern as regard approach. Each of them begins with an analysis of the controlling activities (analysis) and continues with the design of the controlling system (design), on the basis of which the controlling means are finally chosen (choice). These three phases concern respectively:

<u>Sub-studies</u>	<u>Analysis</u>	<u>Design</u>	<u>Choice</u>
Information	Main tasks	Information objects	Presentation information
Organization	Tasks	Tasks links	Equipment/personnel
Processes	Operations	Operation links	Information carriers
Methods	Actions	Working areas	Expedients

#### Outline of procedure

The three phases (analysis, design and choice) are also identical in their working methods, even if only in a limited way. All three start off with the outline of data to be studied and do this in chronological order, for each working place within the organization, and each kind of work. In the analysis a chronological order is chosen, because this provides the optimal number of guarantees that the activities can be studied, as much as possible, in their functional relationship and as apart from the existing system as possible. It is obvious that designing starts off with an outline of the system elements obtained by analysis according to organizational place. It is this outline that provides the structure (the framework) of the system. The reason for an outline by kind of work at the beginning of the choice-procedure is that it is more practical to combine identical kinds when a number of choices had to be made.

After having given an outline of the data comes elaboration. This is different for each of the three phases. As regards

**controlling activities**, these consist of the following: for each of the four main phases:

- determining the necessary controlling activities (main tasks, tasks operations, actions);
- determining the nature of these activities (kinds of information, kinds of responsibility, kinds of operations, kinds of action);
- classifying these activities according to system elements (information objects, task links, operation links, working areas).

In connexion with the design of the control system, elaboration implies for each of the four main phases:

- stating nature of the activities per system element (kinds of information, kinds of responsibility, kinds of operation, kinds of action);
- stating the conditions connected with the activities per system element (regulations, competences, critical points, place determinations);
- adjusting the mutual activities quantitatively (time schedule, occupation scheme, operation planning, action planning).

In connexion with the control means elaboration, for each of the four main phases, it consists of:

- determining the requirements, starting from the system element (information objects, task links, operation links, working locations);
- determining the characteristics of suitable control means (information, equipment/personnel, information carriers, expedient);
- choosing the most suitable control means (information, equipment/personnel, information carriers, expedients).

#### Other characteristics of the method survey

In each of the four main phases the survey is divided, after the analysis, into two parallel studies.

In the first main phase (study business information) this division concerns the distinction temporary/permanent information; in the three following phases - the study of the controlling organization, processes and methods.

This division relates to the distinction equipment/personnel, and is made because study aspects and techniques for both of these groups are so different that an identical approach is not easy to achieve.

This approach forms a closed system, beginning with an analysis of the activities derived from the enterprise's objectives, and ending with the choice of the simplest expedients.

The elaboration is such that all steps in each of the four studies are linked together by the data to be studied.

This implies that the data can always be logically transmitted from one kind of study to the following one. It is obvious that as more and more data are included, changes in the outline will be necessary. The results of each of the four studies are used according to a certain system of analysis, as well as the design and the choice of each of them.

The interrelationship between the four main phases is thus guaranteed, from which the final result will benefit. For the benefit of integration of the study itself all data are coded, in chronological order, as well as according to organizational place and kind. This makes it possible for the study to be executed with a high degree of uniformity (routine) and with the same tenor. This is of particular importance when the study is made by a team.

This design approach is not meant to be a methodology to be applied in detail to every situation. In many cases some parts of the system will be sufficient depending, on the one hand, on the kind and volume of the study, and, on the other hand, on the knowledge and experience of the designer.

An experienced designer, having knowledge of the specific business, will be able to design large parts of his programme without a detailed study. However, designers having to work with less experienced assistants, will find considerable assistance by applying an integrated and standardized design method.

#### Possibilities and limitations of the design methodology

The design methodology developed above is applicable widely and has many advantages. It also has some disadvantages. A list is now given of the most important application possibilities, as well as of the advantages and disadvantages.

Application possibilities are:

- manual, for use in the execution of the study (checklist, instruction, etc.);
- basis for study arrangement (planning, and follow-up control);
- starting point for the division of tasks between the analysts (sub-studies, and possibly phases);
- classification system for documentation of study (by project, by project group, incidental data, etc.). (standardized study forms);
- starting point for the training of analysts (information, education, instruction, etc.);
- basis for the calculation of study costs, (study budgeting, etc.);
- first step in the conversion of the study into a routine job (engaging grade analysts, automation of study, etc.);
- standardization of systems studies (comparison of study internally and externally, etc.);

Advantages of design methodology:

- shorter preparation time for the study (approach, techniques, etc.);
- better insight into the study for management (project manager, senior systems designer, etc.);
- simplicity of replacement of analysts (illness, transfer, discharge);
- better access to studies of complex and voluminous integrated systems.



**Disadvantages:**

- the methodology suggests a uniformity in importance of and time devoted to the various phases (in the first instance it gives a wrong impression);
- adapting the study to the situation is not easily possible (forced procedure, unnecessary work, etc.);
- adapting the approach to the analyst is not easily possible (no optimum result, feelings of unrest, etc. dictatorship of the system).

Some of the possibilities mentioned above will now be treated briefly.

Documentation of the survey.

For example, in addition to the outline, a system of study forms has been developed. These forms are so standardized that the whole survey can be completed with only four forms. These forms have been designed for analysis, design and choice. The design of all these study forms is basically the same, so possibly one basic form could be used. Only the number of columns is variable. Forms allow for completion by hand (without drawing expedients) as well as with a typewriter. Size is DIN A4, all lines and columns are standardized to normal typewriter-spaces.

Other documentation functions

Apart from the usefulness of a model as a documentation manual in the system itself, this approach can be applied also as a basis for other documentation work. For instance for storing system data in general, as well as for recording of the data of a specific concern. Such documentation data (general or from a specific concern) forms a very effective check-list for the system designer. The 'element design' of the approach, when applied to a specific concern forms an organizational guide in a broad sense, that is, including working instructions and control programmes.

Training of system designers

In training system designers this approach can be used to form a counter-weight to training programmes which, up to this moment, are set up very fragmentarily and incidentally. Especially in respect of the ever growing possibilities for integration of new equipment, a training programme centred on the development of integral systems is certainly advisable.

Automation of systems study

The possibilities of automating the system study itself has not been achieved yet. However, it can be expected that in the near future certain elements of the system study will be capable of being automated to lesser or greater extent. For this purpose a thorough and logical method for outlining a system is a primary condition.

#### 4. Model of a systems study

In order to illustrate the procedure with the systems study discussed above, an application has been elaborated in the form of a case. With reference to the four sub-studies of the systems study this case consists of four parts. In each one of these, one of the four systems already discussed is set up and elaborated. Here, usage is made of the classification system and the standard study form (Appendices III and IIIa).

The case is described hereafter; the completed study forms have been inserted as an appendix. (Appendix IV)

##### Design of the information system (Appendix IVa)

The purpose of this study is to design a business information system; it concerns exclusively the information itself.

The first phase "analysis of the activities" is centred on an inventory of the information objects, i.e. the system elements of the information system. It begins by determining the procedures, and their classification in chronological order. Then, an inventory is made of the jobs per procedure, which also are classified chronologically. Finally, a check is made, per job, of what information is required in order to process the job in question, and to what objects this information relates. The information objects are divided into "temporary" objects (activities), and "permanent" objects (situations).

During the second phase: "design of the system", the elements of the system revealed during the analysis are put together into an information system.

First of all the temporary information object (activities) are classified according to their organizational position. (In many cases the value cycle within the business will prove to be a practical order.) The permanent information objects (situations) are dealt with in the same way. Next, the need for information is specified for each temporary information object (activity) per job (in general an information carrier). It is also checked in what way the intended information will be obtained; this will be either from a file of a permanent information object (situation), or from an operation.

Finally a specification is drawn up for the information contents and the information gathering of the files with respect to the permanent information objects (situations).

During the third phase: "choice of means" the form and the presentation of the information is determined. First an inventory is made of the requirements as defined by the user of the information. Then the various possibilities are gathered and evaluated by the analyst. Finally the user and the analyst consult each other on what choice to make, and the chosen form and presentation is recorded.

### Elaboration

The business information system to be set up according to the design system is elaborated, and recorded with the aid of the documentation system which is appropriate to the design system in question. This system consists of a classification of the phases and the sub-phases of the design system, and a set of standard analysis forms.

Classification is based on a decimal coding system consisting of three digits (see Appendix III). The analysis forms are standard, this enables the complete analysis to be carried out using only a limited number of forms (4). These four forms have been laid out for analysis, design and choice. The main lay-out, as well as the distance between lines and between columns is the same for all forms, so that one basic form may be used (see Appendix IIIa: Basic Form Systems Analysis). At the bottom of Appendix IIIa is indicated how the basic form is adapted to the analysis phase.

### Determining the main procedures (phase 1.1.1.: sectioning form)

The first step in the analysis is the division of the total business activities into main procedures. The most important criterion in this division is that as few communication lines (information flows) as possible should be cut through, in order that in the analysis, more or less complete business departments may be used as units. In many cases the structure of the model described above (B.I.S.) may serve as a practical example. The main procedures found are arranged in chronological order and coded, and entered on a heading form. See Appendix IVa form phase 1.1.1. subject 0.

### Inventory of information objects (phase 1.1.2.: analysis form)

The necessary main jobs are determined for each main procedure and entered in chronological order on the analysis form. For each job is given the time intervals, the chosen moment within these periods, and the number of times the job is carried out. A check is then made for each job in regard to what information is needed in order to carry out the job, and to what objects this job is related.

For example: in selling, products information is required e.g. in the form of an order confirmation. On this order confirmation data is given regarding the client (permanent object 'clients'), the products (permanent object 'products'), and the order itself (temporary object 'orders'). The information objects found are entered in the heads of the columns, while the horizontal lines indicate for each job what objects occur with what jobs. A mnemonic code in the upper part of the column indicates whether the objects belong to the temporary or the permanent category (i.e. activities or situations), as well as on what level they are (managerial, instruction, or execution). See form phase 1.1.2 subject 111/4.

Mutual structuring of information objects (phase 1.2.1. and 1.2.6. heading forms)

The objects found are arranged, separately for temporary and permanent ones, in a systematic order such that the structure of the information system is revealed. Here the main lay-out will mostly follow the value cycle. The object levels (management, instruction, execution) are expressed in the records using separate columns for the various levels. The position of the objects in the total structure is indicated by a decimal code. See form phase 1.2.1 subject 0 and phase 1.2.6 subject 0.

Specifications and gathering of information to be provided (phase 1.2.2. design form)

The information to be provided is specified for each temporary information object (activity) per job. For each information object a design form is therefore prepared containing all the jobs for which information is required regarding the object in question. These jobs are obtained by selecting from the analysis forms all the jobs referring to the intended object. In the column "specification of need for information" the information carrier is stated against each job, and also its contents. Then against each information unit is indicated how this information was obtained, e.g. name and address of client from the file (permanent information object) of clients, number of products from the order form, possibly as the result of applying of decision rules, etc. After the indication of the file, the code (position and structure) is stated; when decision rules are being applied, the decision tables are added. The completed design form gives a clear picture of the possibilities for the integration of both operations and files and of the files per operation to be joined together. See form phase 1.2.2. subject 121/41.

Specification and gathering of information to be stored (phase 1.2.7. design form)

The information to be stored per permanent information object (situation) is now specified. For this purpose, a design form is prepared for each object containing all information units to be stored with respect to the object in question. These information units are obtained by scanning the "gathering" column of the design forms for the temporary objects, according to the so-called exhaustical method, in order to find the code of the permanent object to be specified. Each time this code occurs the preceding information unit is copied into the design form stating the job and the information carrier that go with it. Each information unit is entered only once in the form, but the job and the information carrier are repeated.

Then, against each information unit is indicated how this information was obtained. As far as the alphabetical data are concerned these will be mostly covered in special change forms; the numerical data are entered mostly along with some form of processing information. The contents of the files which have been created in this way completely satisfy needs: all necessary information is available, and no superfluous information is stored. See form phase 1.2.7. subject 126/41.

Choice of form and presentation of the information  
(Phase 1.3.2., 1.3.3., 1.3.4; choice form)

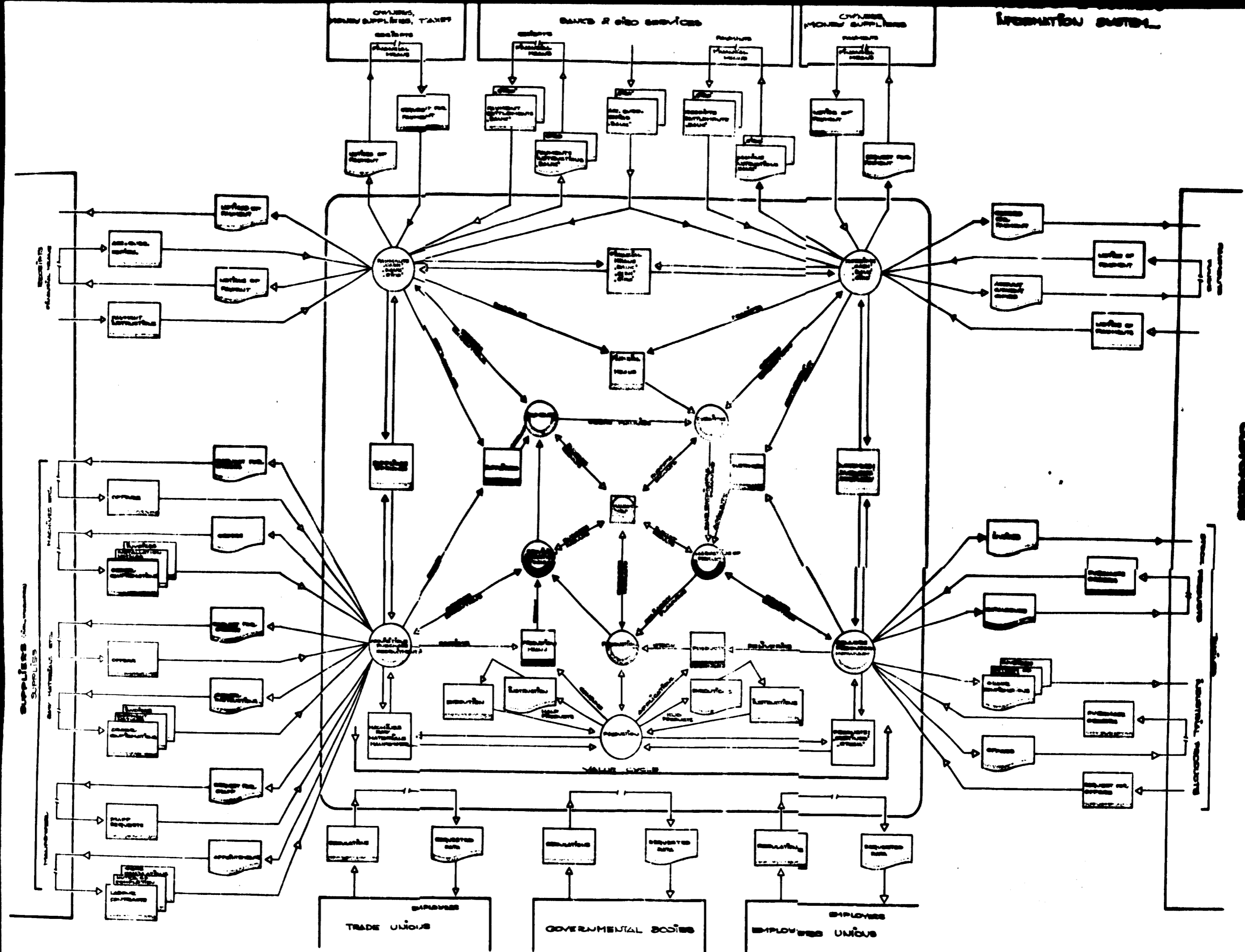
The first step in this choice is to determine the requirements of the user. The user will generally phrase his demands in a rather vague way, without any, or much knowledge of the possibilities and the limitations of the hardware. In general no forms will be completed for this purpose during the analysis. To illustrate this phase, however, an example of such a form has been added to this paper. On the left are given the various subjects covered by the form followed by a specific definition of the choice. See form phase 1.3.2. subject 121/41. In order to be able to judge how far the user's requirements regarding the form and presentation of the information can be met, the analyst must be well aware of all the possibilities. Although it is desirable that he knows these various possibilities from his own experience, and that he has full knowledge of the advantages as well as the disadvantages, it may be desirable to have a full systematic survey carried out. To illustrate this point such a survey has been added to this paper. On the left are given the various subjects that are covered followed by the specific possibilities per subject in the next columns. See form phase 1.3.3. subject 121/41.

In the end the choice lies between, on the one hand, meeting the user's requirements, and on the other hand, the possibilities of the system. The reasons for the choice should be stated on the analysis forms. The chosen form and presentation should be so defined in such a way that the intentions of the systems or forms designer are explicitly clear. See form phase 1.3.4. subject 121/41.

Design of the organization system  
(Appendix IVb)

Design of the processing system  
(Appendix IVc)

Design of the instruction system  
(Appendix IVd)



MODEL OF A BUSINESS INFORMATION SYSTEM  
Explanation of symbols  
information processing

Appendix 1a



= production of policy information



= production of management information

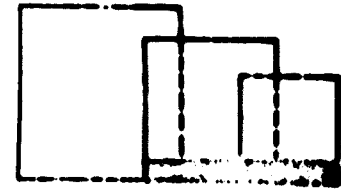


= production of execution information

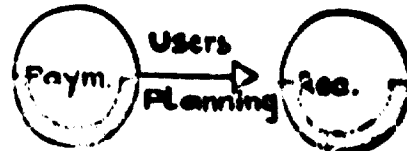
Files



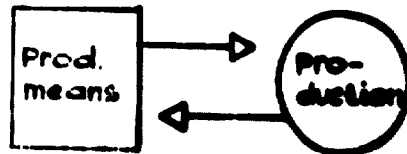
= data on "activities" (temp. inf obj)



= data on "situations" (perm. inf obj)



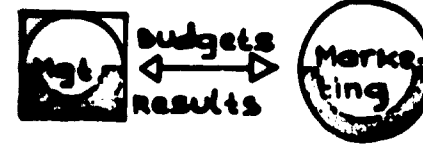
= data bank "management"



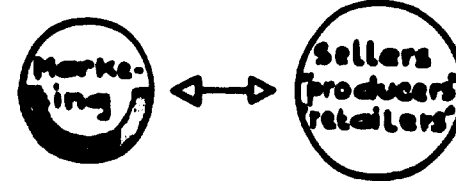
= data bank "execution"

Appendix 1a/2

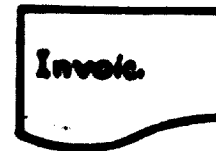
Information flows



= sales and cost budgets (→) and results (←)



= information re instructions (→) and executions (←)

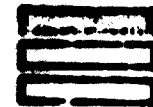


= outgoing from the business

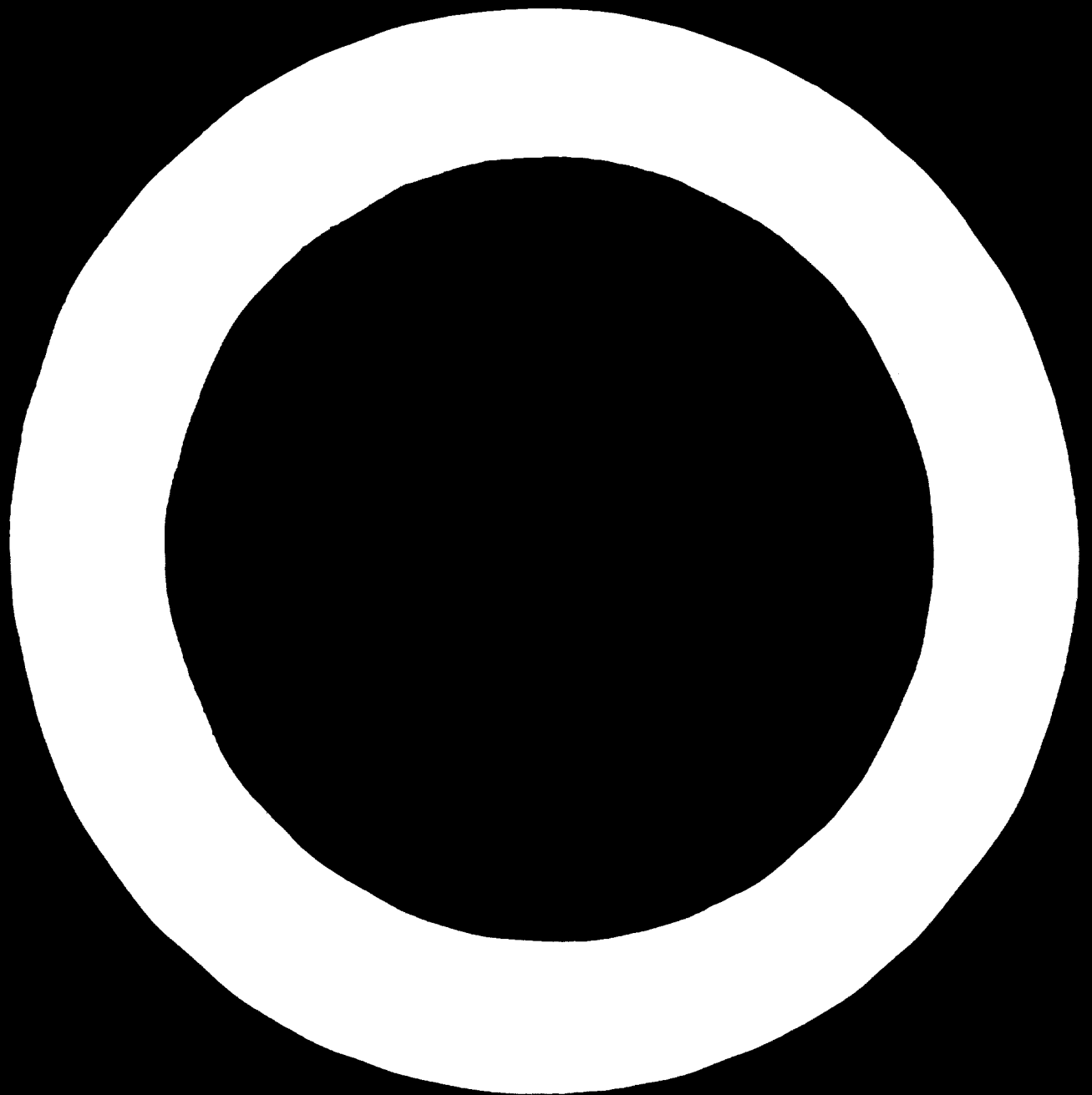


= incoming into the business

Explanation of colours:

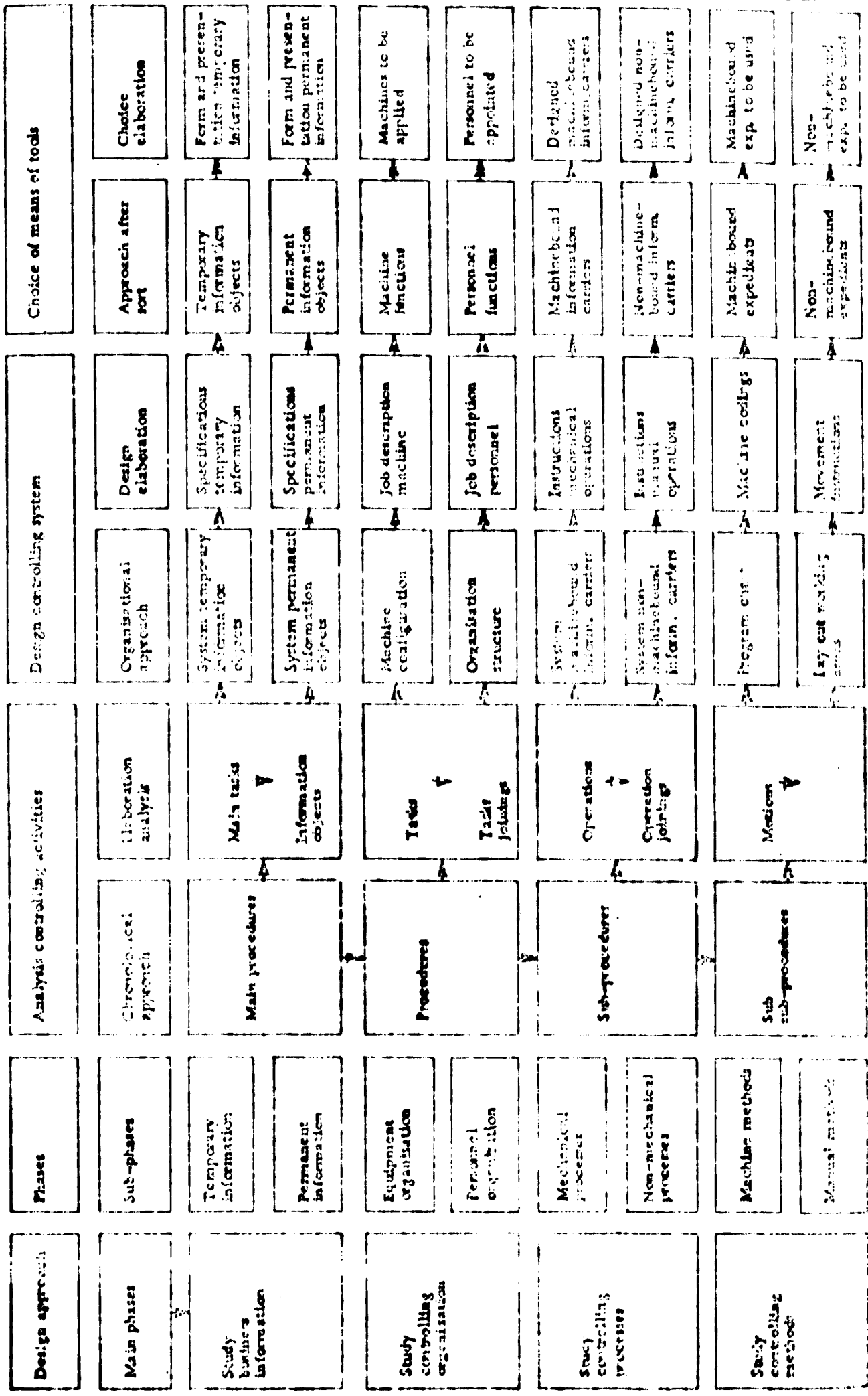


Red = data bank "management"  
 blue = data bank "execution"  
 Green = external information flows

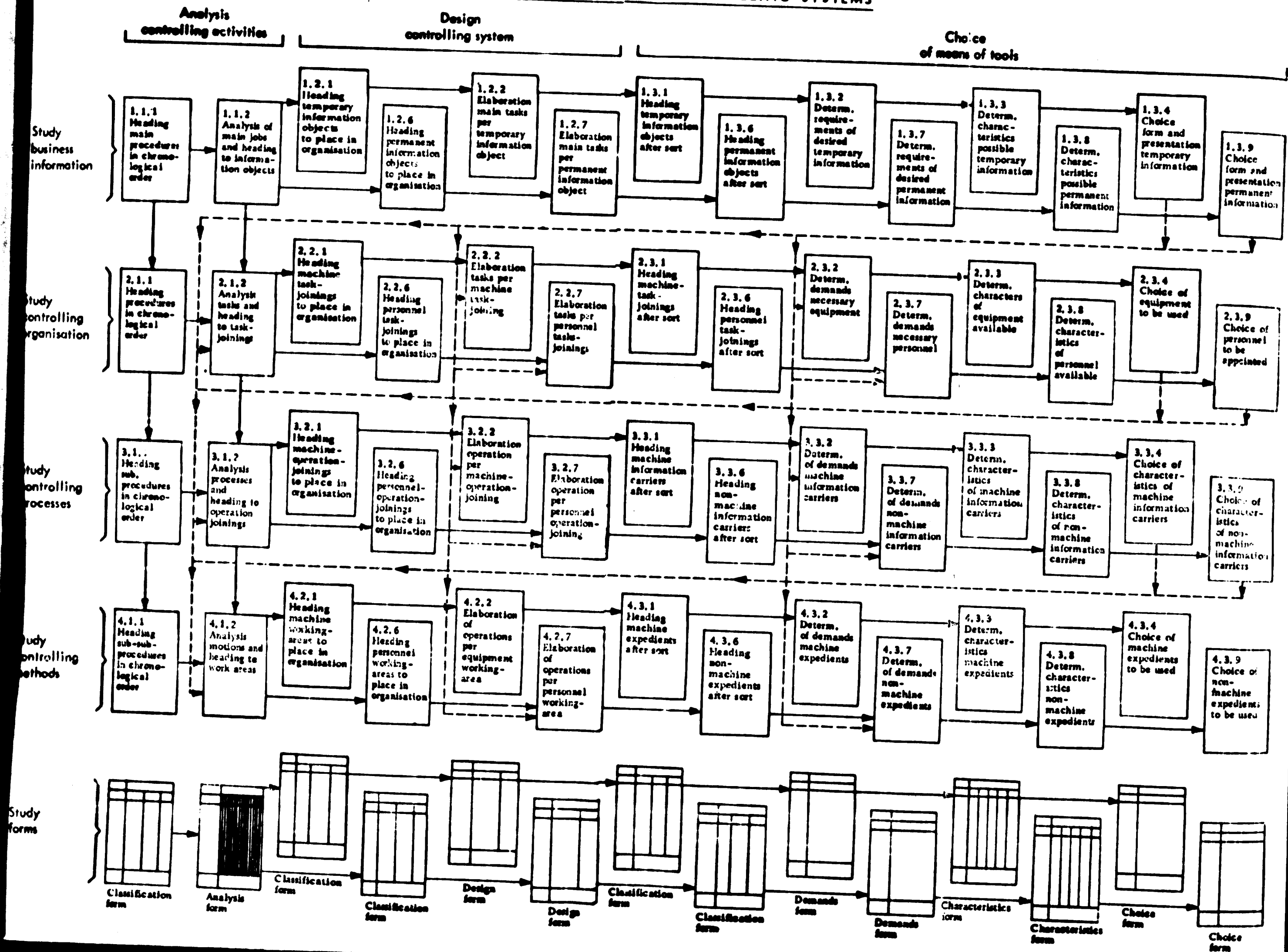




DESIGN APPROACH FOR CONTROLLING SYSTEMS



# DESIGN APPROACH FOR CONTROLLING SYSTEMS



Phase :  
 Subject :  
 Code number :

Sub-phase :  
 Description of subject :

Conte-formule system study

code sequence	Description	frequency number per period	code : clean / organ. / type	

Explanation :

Notes :

1. Agency Management Information  
 2. Product Marketing  
 3. Number 1-176

Substrate 1117 Analysis of marketing activities to determine key jobs  
 Description of subjects: Marketing of products and services, elaboration of sales planning  
 and advertising production of advertising surveys

MARKETING SUBJECTS

Description	frequency number per period	code: chain/orgn./type	MARKETING SUBJECTS										
			Advertising (total planning)	Marketing of products (sales planning)	Research	Wholesale buyers	Exec. products	Sales relations	Sales advertising	Marketing of product (executive)	Exec. sales (plans)	Post-sell practices	
			PA	MA	RA	W	EX	SA	SA	MA	AS	PS	
elaboration of sales planning	Q-0 100		✓	✓									
advertising	Q13 100			✓	✓	✓							
marketing stock products	D-1 300				✓		✓	✓					
marketing stock products	D-1 350				✓		✓	✓					
marketing stock products	W-2 100				✓		✓	✓			✓		
marketing stock products	D-1 100					✓			✓			✓	
marketing destined products	D-1 175					✓			✓			✓	
marketing destined products	W-2 100					✓					✓		
production of sales surveys	Q-3 100								✓	✓			

Section: Periodical Programs  
 1. Q-0 through 21  
 2. Q-1 through 3  
 3. Q-4 through 10  
 4. Q-11 through 13  
 5. Q-14 through 20  
 6. Q-21 through 23  
 7. Q-24 through 52  
 8. Q-53 through 55

Notes: In this subject:  
 PA - Planning activities  
 MA - Marketing activities  
 RA - Research activities  
 W - Wholesale buyers  
 EX - Executive products  
 SA - Sales relations  
 AS - Sales advertising  
 MA - Marketing of product  
 PS - Post-sell practices

Phase 1: Analysis Management Information

Sub-phase 1.1.1: Hearing main procedures in chronological order

Subject: Total activities

Description of subject: The total activities of the business starting with preparation of production and marketing up to and including evaluation

Code: 100000

code sequence	Description	frequency number per period	code: chron./organ./type	Main procedures	Procedures	Sub-procedures	Sub-sub-procedures
			1	Preparation activities			
			2	Production production means			
			3	Production			
			4	Marketing			
			5	Arrangement payments and receipts			
			6	Evaluation activities			

Explanation:

Notes:

Date: 19/11/1964

Phase : 1.2 Design information system  
 Subject : System activities  
 Page number : 101/0

Sub-phase : 1.2.1 Handling activities to personnel in organization  
 Description of subject : System for all activities of personnel  
 information objects.

APPENDIX IV

			Activities (Personnel information objects)		
Description	frequency number per period	code : chrono./organ./type	Policy data	Management data	Execution data
		0	Management		
		1		Payments	
		11			Cash payments
		12			Payments by bank
		13			Payments by giro
		2		Provision production means	
		21			Purchase of durable prod. means
		22			Purchase of raw materials
		23			Personnel recruitment
		3		Production	
		31			Production of spare parts
		32			Assembling sub-products
		33			Assembling end products
		4		Marketing production	
		41			Sales retailers
		42			Sales wholesale
		43			Sales producers
		5		Receipts	
		51			Cash receipts

Information :  
 52  
 53

Notes :  
 Receipts by bank  
 Receipts by giro

Phase : 1.2 Design information system  
 Subject : Sales retailers  
 Code number : 126/41

Sub-phase : 1.2.2 Elaboration main tasks per temporary information object  
 Description of subject: Specification need for information regarding sales retailers (per maintask)

mandate			elaboration maintasks		
code sequence	Description	frequency number per period	code : chron./organ./type	Specification of need for information	Obtaining information
1	Sales stock products	D-- 300	43	<u>Order confirmation</u> - name and address retailers - codes products - description products - number of products - date of confirmation - date of delivery	- retailers (126/51) - stock products (126/41) - stock products (126/41) - sold - too small stock - consistent - requested and too late finished
2	Delivering stock products	D-- 359	44	<u>Notice of shipment</u> - name and address retailers - codes products - description products - number of products - name of shipper - date of notice	- retailers (126/51) - stock products (126/41) - stock products (126/41) - sold - too small stock - retailers (126/51) - consistent
3	Invoices stock products	W-2 81	45	<u>Invoice</u> - name and address retailers - codes products - description products - number of products - product prices - product amount - gross total amount - discount percentage and amount - net total amount - form of payment - date of issue - date of expiry	- retailers (126/51) - stock products (126/41) - stock products (126/41) - sold - too small stock - stock products (126/41) - numbers & prices - amounts & amounts - percentage x gross amount - gross amount - discount - retailers (126/51) - consistent - retailers (126/51)

Basic formula system study

Explanation: period/moment  
 D = continuous  
 D- = once (1 through 24)  
 W = week (1 through 52)  
 W- = once (1 through 52)  
 W-2 = twice (1 through 52)  
 W-3 = three (1 through 52)  
 W-4 = four (1 through 52)  
 W-5 = five (1 through 52)  
 W-6 = six (1 through 52)  
 W-7 = seven (1 through 52)  
 W-8 = eight (1 through 52)  
 W-9 = nine (1 through 52)  
 W-10 = ten (1 through 52)  
 W-11 = eleven (1 through 52)  
 W-12 = twelve (1 through 52)  
 W-13 = thirteen (1 through 52)  
 W-14 = fourteen (1 through 52)  
 W-15 = fifteen (1 through 52)  
 W-16 = sixteen (1 through 52)  
 W-17 = seventeen (1 through 52)  
 W-18 = eighteen (1 through 52)  
 W-19 = nineteen (1 through 52)  
 W-20 = twenty (1 through 52)  
 W-21 = twenty-one (1 through 52)  
 W-22 = twenty-two (1 through 52)  
 W-23 = twenty-three (1 through 52)  
 W-24 = twenty-four (1 through 52)  
 W-25 = twenty-five (1 through 52)  
 W-26 = twenty-six (1 through 52)  
 W-27 = twenty-seven (1 through 52)  
 W-28 = twenty-eight (1 through 52)  
 W-29 = twenty-nine (1 through 52)  
 W-30 = thirty (1 through 52)  
 W-31 = thirty-one (1 through 52)  
 W-32 = thirty-two (1 through 52)  
 W-33 = thirty-three (1 through 52)  
 W-34 = thirty-four (1 through 52)  
 W-35 = thirty-five (1 through 52)  
 W-36 = thirty-six (1 through 52)  
 W-37 = thirty-seven (1 through 52)  
 W-38 = thirty-eight (1 through 52)  
 W-39 = thirty-nine (1 through 52)  
 W-40 = forty (1 through 52)  
 W-41 = forty-one (1 through 52)  
 W-42 = forty-two (1 through 52)  
 W-43 = forty-three (1 through 52)  
 W-44 = forty-four (1 through 52)  
 W-45 = forty-five (1 through 52)  
 W-46 = forty-six (1 through 52)  
 W-47 = forty-seven (1 through 52)  
 W-48 = forty-eight (1 through 52)  
 W-49 = forty-nine (1 through 52)  
 W-50 = fifty (1 through 52)  
 W-51 = fifty-one (1 through 52)  
 W-52 = fifty-two (1 through 52)  
 I = incidental/-

Notes :

1.2 Design information system  
 1.2.6 System situations  
 number: 126/0

Sub-phase: 1.2.6 Heading situations to position in organisation  
 Description of subject: System of all situations(permanent information objects)  
 APPENDIX A

Situations (or permanent information objects)					
Description	frequency number per period	code: chron./organ./type	Policy data	Management data	Execution data
		0	Management		
		1		Funds	
		11			Cash
		12			Banks
		13			Guos
		2		Suppliers	
		21			Suppliers durable production means
		22			Suppliers raw material
		23			Personnel
		3		Production means	
		31			Durable production means
		32			Raw materials
		33			Manpower
		4		Products	
		41			Stock products
		42			Destined products
		43			Part products
		5		Customers	
		51			Retailers

Information:

Notes:  
 Wholesale Producers



Phase : 1.3 Choice of presentation information  
 Subject : Sales retailers  
 Code number : 121/41

Sub-phase : 1.3.3 Determination characteristics possible temporary information  
 Description of subject : Characteristics of the form and presentation of the possible temporary information regarding sales on retailers

Type of characteristics			Specific characteristics							
Code reference	Description	Frequency number per period	Code : chron./organ./type	Quality	Quantity	Value	Result	Place	Origin	Destination
				1	Information aspects			Continuous	Daily	Weekly
2	Periodical of preparation			Incidental	Hour/day	Day/week	Day/month	Week/Quarter	Week/Halfyear	Week/year
3	Occurrence within period			Documents	Posts	Per frequency	Per year	Average	Spreading	
4	Number of information units			Handwritten	Typewriting	Original	Copy	Capital	Small characters	
5	Form of writing			Vertical	Horizontal	A-series	B-series	Mach. input	Mach. output	Folded
6	Step of paper			Normal	Cardfile	Postcard	Internal use	External use		
7	Nature of document			Broad	Capital/small	special paper	Special characters			
8	Transport of documents			92 fold	Together with goods	Internal	Place or Area code	Window envelope		
9	Document filing			Filing code		Size		Perforation		Duration
10	Quantity of information per information unit			Post Documents	Characters/post	Line#/documents	Characters/line			
11	Nature of information			Size of units						
12	Course of time occurrence			Average	Minim.	Maxim.				
13	Mechanically legible			only mechanical	Type of machine		Mach./Man	Type of machine		
14	Coding of information				Code Contract	Code numbers	Symbols	Colours	Mechan. sign	Combination
15	Flexibility inform./document			Information	Variable heads	Place of inf.	Size			
16	Various characteristics			Number of copies	Graphic variations					

Explanation :

Notes :

Phase 1.3 Choice of presentation information  
 Subject: Sales retailers  
 Date: November, 1971/41

Sub-phase 1.3.4 Choice form and presentation temporary information  
 Description of subject: Choice of form and presentation of the temporary information regarding sales on retailers

Class of characteristics			Systemic choice
Description	frequency number per period	code: chosen/origin/type	
Order confirmation	D-300	43	
Quality of writing			- in machine writing; original copy; characters normal size
Document paper			- A4, if necessary adapted to the dimensions of the machine
Impressions			- not too much different from the actual invoices
Support of documents			- addresses with at least 2 lines and not more than 50 characters, if possible
Quantity of information per communication unit			- 20 items (lines) per confirmation with not more than 50 characters per line
Time interval action/inform.			- transport not later than 2 days after date of sales
Encoding information			- coding by means of number code consisting of area, salesman, serial number
Various requirements			- 3 copies to be made: for client, salesman and accounts dept.
Notice of shipment	D-350	24	
Quality of writing			- in machine writing; can be double carbon copy; capitals
Quality documents (paper)			- moisture and dirt proof (strong and smooth paper)
Support of documents			- no external requirements for addressing
Impressions			- format and if possible layout similar to order confirmation
Quantity of information per communication unit			- similar to order confirmation
Time interval action/information			- notices of shipment to be prepared before shipment (not more than one day)
Various requirements			- 3 copies to be made: for client, shipping dept and administration
Invoice	W-250	45	

Explanation:

Notes:

Phase 1: 1.2 Basic information system			Sub-object: 1.2.1 Elaboration main tasks for permanent information object		
Subject: stock products (execution data)			Description of subject: Specification of need for information for stock products (execution data, divided per information object)		
Code number: 120041					
main tasks			Elaboration main tasks		
LOCATION	Description	frequency number per period	code: chron./organ./type	Specification of need for information	Obtaining information
Basic-formule system (107)	1 Selling		41	<b>CODE</b> - order confirmation	- coding instruction
	Delivering		44	- notice of shipment	
	Invoicing		45	invoice	
				<b>DESCRIPTION</b>	
	2 Selling		43	- order confirmation	- coding form
	Delivering		44	- notice of shipment	
	Invoicing		45	- invoice	
				<b>PRICE</b>	
	3 Invoice		45	- invoice	- calculation form
				<b>APPLICABILITY</b>	
	4 Advertising		42	- sales letters	- coding form
	Selling offers		42	offers	
				<b>SOME PARTS</b>	
	5 Planning use of spare parts		31	- planning list of parts	- item list
Handing out parts		32	- handing-out slips		
			<b>OPERATIONS</b>		
6 Planning used manpower		35	- planning list of operations	- operations card	
Handing out work		37	- work slips		
Explanation:			Notes		
Period/moment: C = calendar/ D = day/month/year/ W = week/month/year/ Q = quarter/year/ H = half/year/ Y = year/week/ I = incidental/			For specification of the management data for the stock products see study form 1274. This implies all the following data: planned deliveries and stocks in meters and moment, period of deliveries and stocks, real deliveries and stocks, production times, storage- and instruction costs, material costs.		

Phase : 1.3 Choice of presentation information

Subject : Sales retailers

Code number : 121/41

Sub-phase : 1.3.2 Determine requirements of desired information

APPENDIX 1

Description of subject: Requirements with regard to form and presentation of the desired information regarding sales on retailers

Type of requirements			Specific requirements
code sequence	Description	frequency number per period	code : sheet/segment/page
	<u>Order confirmation</u>	D-- 300	43
5	Quality of writing		- under all circumstances clearly legible for clients
6	Format of paper		- usual format for this type of document
8	Representativeness		- should not frighten client by adaptation to machine
9	Transport of documents		- should be able to be shipped by post
11	Quantity of information per information unit		- should be sufficiently great for 50% of the orders
12	Time interval action/information		- shipment to client as soon as possible
13	Coding information		- area and agent should clearly show from confirmation
14	Various requirements		- agent gets copy of confirmation
	<u>Notice of shipping</u>	D-- 326	44
5	Quality of writing		- not necessarily beautiful but clearly legible
7	Quality of documents (paper)		- should remain intact under bad circumstances (moisture and dirt)
9	Transport of documents		- no requirements, may be enclosed with the goods
10	Storage of documents		- preferably the same dimensions as the order confirmation (file together)
12	Quantity of information per information unit		- as order confirmation
13	Time interval action		- should be shipped with the goods
14	Various requirements		- receipt is signed for on shipping notice
	<u>Invoice</u>	W-2 800	15
Explanation :			Notes :

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Phase : 2.1 Analysis of organisation  
 Subject : Marketing  
 Code number : 111/3

Sub-phase : 2.1.1 Heading procedures in chronological order  
 Description of subject: Marketing, starting with preparation of sales planning until and including clearing of sales

			procedures				
code sequence	Description	frequency number per period	code: chron./organ./type	Main Procedures	Procedures	Sub-procedures	Sub-sub-procedures
			1	Preparation activities			
			2	Provision prod. means			
			3	Production			
			4	Marketing			
1			41		Salesplanning		
2			42		Advertising		
3			43		Orderhandling		
4			44		Delivery		
			45		Invoicing		
			46		Clearing		
			5		Arrangement payments and receipts		
6	Completion :		6	Notes : Evaluation activities			

Phase : 3.1 Analysis of organisation

Subject : Order handling

Code number : 211/45

Sub-phase : 3.1.2 Analysis tasks and heading to task-joinings

Description of subject : Order handling starting with acceptance of orders until and including overstepping of credits

code sequence	tasks	frequency number per period	code : chem./organ./type	task joinings																			
				Salesman	Ass. salesman	Ass. sales clerk	Sales manager	Stock-book keeper	Punching machine	Punching typist	Verify punching-machine	Verify punch. -typist	Sorting-machine	Operator computer	Accounting-machine	Interpreter	Computer	Computer-operator	Director	Ass. operator conv.	Director	Check man	Final judge
				P	P	P	P	P	E	P	E	P	E	F	E	F	F	P	E	P	E	P	P
1	Acceptance of oral orders	C-- 120	31	E																			
2	Acceptance of orders by telephone	C-- 250	32	E																			
3	Acceptance of written orders	D-9 300	33			E																	
4	Pre-processing of order-form	D10 670	34				P																
5	Checking of art. in stock	D11 -7k	35					C															
6	Writing forms noted	D11 -80	36			E	T																
7	Punching article cards	D12 -6j	37						M	E													
8	Verify punching article cards	D12 -6i	38								M	C											
9	Sorting article cards	D13 -6k	39										SEE										
10	Reproducing art. on cards	D13 -6k	310											E	A								
11	Sorting article card	D13 -6k	311											S	E								
12	Interpreting article cards	D13 -6k	312											E	P	I							
13	Printing order- confirmations	D14 650	313													L	A	E					
14	Separating dupli. of order confirm.	D14 650	314															F	K				
15	Printing of copies of order confirm.	D14 650	315																	K	F		
16	Checking of order confirmations	D15 650	316																			S	
17	Judgment overstepping of credits	D15 -40	317				D																
18	Stamping order confirmations	D15 610	318																				
19	Typing corr. of overstepping of cr.	D16 -40	319			E	I																

Explanation : Registration  
 C = Continuous  
 D = Day/year (0-24)  
 W = Week/day (1-7)  
 S = Season  
 A = Accounting period  
 I = Interim  
 F = Final

Notes : Type of person/task  
 T = Taking cognisance  
 I = Initiative  
 D = Decision  
 P = Preparation  
 E = Execution  
 A = Administration  
 S = Supervision  
 F = Final judgment

Type of equipment  
 M = Manual process  
 A = Automatic process  
 C = Counting  
 S = Sorting  
 P = Punching  
 I = Interpreting  
 L = Printing  
 F = Form handling

Phase : 2.2 Design of organisation.  
 Subject : Machine organisation  
 Code number : 2.21/0

Sub-phase : 2.2.1 Heading machine task-joinings to place in organisation  
 Description of subject : system of all task-joinings re machines  
 ( machine configuration)

Basic formulae system study

code sequence	Description	frequency number per period	code : chron./organ./type	MACHINES		TASK JOININGS	
				Task joinings main groups  (machines-configurations)	Task joinings groups  (machines-combinations)	Task joinings  (machines)	
			1	Preprocessing equipment			
1			11 111		Punching equipm.		Typewriter
2			112 113				Cardpuncher (num) Cardpuncher (alph.)
3			114				Cardpuncher (plug)
4			115				Card verify puncher
5			116				Reproducer
6			117				Converter
7			12		Sorting equipm.		Sequence sorter
8			121				Collator
9			122 2	Processing equipment			
10			21		Input equipm.		
11			211 212				Card reader Document reader
12			22		Processing equipm.		Comp. unit
13			221 222				Core memory Disc memory
14			223				Card sorter
15			224 225		Output equipm.		
16			226				Card puncher
17			227				Typewriter
18			228 229		In/Output		Line printer
19			231 3	Preprocessing equipment			Magn. tape unit
20			31		Card equipment		
21			311 32		Form equipment		Interpreter
22			321 322				Decoder Encoder
Explanation :				Notes :			

Phase : 2.2 Design of organization

Subject : Printer

Code number : 221/223

Sub-phase : 2.2.2 Elaboration tasks per machine task joining

Description of subject: Specification contents of tasks for printer (separate per task)

code sequence	tasks		elaboration tasks		Dependency of other tasks
	Description	frequency number per period	code : class/target/type	Specification of contents of task	
1	Addressing envelopes	Q13 10k	415	-lines per address -characters per line  -text alphabetically -format A 5	2 40   -punching address-changes
2	Preparation of order confirmation	D14 ---	431	-lines per confirmat. -characters per line  -text alphabetically -format A 4	20 50   -calcul. total amount -concl. credit value
3	Preparation of shipping notice	D-9 ---	445	-lines per notice -characters per line  -text alphanumerically -format A 4	10 35   
4	Preparation of stock lists	D17 -2k	449	-lines per day -characters per line  -text numerically	600 30   -concl. final stock -punching 'to order'
5	Preparation of invoices	W-2 500	457	-lines per invoice -characters per line  -text alphanumerically -format A 4	36 60   -calcul. amounts -punching 'to credit'
6	Preparation of lists of balance	W-2 ---	466	-lines per week -characters per line  -text alphanumerically	409 45   -concl. parts expired -punching 'to remand'
7	Calculating gross salaries	W-3 -2k	561	-lines per week -characters per line  -text numerically	2000 110   -calcul. amounts -concl. deviations  -punching 'gross wages'

Explanation :

Notes :

Preparation of	W-3 ---	569	-lines per slip -characters per line -text alphanumerically -format A	3 45   -calcul. deductions -punching 'net wages'
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Phase: 1.1 Design of organisation  
 Subject: Personnel organisation  
 Core number: 275/0

Sub-phase: 2.2.0 Heading Personnel task-joinings to place in organisation  
 Description of subject: System of all task-joinings (structure of organisation)

PERSONNEL TASKJOININGS

code sequence	Description	frequency number per period	code: chron./organ./type	Task-joinings main groups  (heads of services)	Task-joinings groups  (heads of departments)	Task-joinings  (Chiefs)
	President Director		0			
1			01		Personnel Chief	
2			02		Relations man	
3			03		Chief of Secr.	
	Director of research & development		1			
			11	Head of research		
			12	Head of development		
			13	Head of design		
	Director of production		2			
			21	Head of engineering		
			22	Head of organisation		
			23	Head of purchase		
			24	Head of mater.		
			25	suppl.	Ch. of rec. of gds.	
4			261		Ch. of mat. store	
5			262		Ch. of parts store	
6			263		Ch. Intern. transp.	
7			264		Chief of tools	
8			265			
			25	Head of prod. control		
			26	Head of prod.	Ch. of prod. parts	
9			261		Ch. of ass. prod. parts	
10			262		Ch. of ass. of prod.	
11			263		Ch. of revision & rep.	
12			264	Head of quality control		
			27			

Basic-formula - system study

Explanation:

Notes:

Phase : 2.2 Design of organisation

Sub-phase : Personnel organisation

Code number : 226/0

Sub-phase : 2.2.6 Heading personnel task-joinings to place in organisation

Description of subject: System of all task-joinings (structure of organisation)

code sequence	Description	frequency number per period	code: chron./organ./type	PERSONNEL TASK JOININGS		
				Task-joinings main groups	Task-joinings groups	Task-joining
	Director of Sales		3			
			31	Head of market research		
			32	Head of advertising		
			33	Head of sales-promotion		
			34	Head of sales-preparation		
			35	Head of sales handling		
			351		Chief of area A	
			352		Chief of area B	
			353		Chief of area C	
			354		Chief of area D	
			36	Head of distribution		
			361		Chief of prod. store	
			362		Chief of shipp. dept.	
	Director of Administration		363		Chief of service	
			41	Head of administration		
			411		Chief administrator	
			412		Chief of wages adm.	
			42	Head of automation		
			421		Chief syst. orgn.	
			422		Chief mach. departm.	
			423		Chief of prepar. contr.	
			43	Head of intern. control		
			431		Acc. centr. adm.	
			432		Acc. decontr. adm.	

Explanation :

Notes :

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Phase : 2.2 Design of organisation  
 Subject : Personnel organisation  
 Code number : 220/4

Sub-phase : 2.2.6 Heading personnel task joinings to place in organisation  
 Description of subject : System of task-joinings re bookkeeping personnel  
 (structure of organisation)

PERSONNEL TASK-JOININGS

code sequence	Description	frequency number per period	code : /tron./organ./type	Task-joinings main groups  (Heads of services)	Task-joinings groups  (Heads of departments)	Task-joinings  (Clerks)
			1	Head of administration		
1			11		Chief administr.	Stock-administration
2			111			
			112			Debtor-administration
			113			Budget-administration
1			12		Head of wages adm.	Wages-administration
			121			
2			122			Salary-administration
			2	Head of automation		
6			21		Chief syst.org.	Syst. engineer
			211			
7			212			Programmers
			213			Documentalists
8			22		Chief mach. dep.	Sub. chief punch.
			221			
10			222			Punch typists
11			223			1st Comp. operator
12			224			Comp. operators
13			225			
14			226			
15			23		Chief prepar./ctr.	Prepare clerk
			231			
16			232			Controller
			3	Head of intern-contr.		
17			31		Account centr. adm.	Assist. accounts
			311			
18			32		Account genr. adm.	Assist. accounts
			321			

Explanation :

Notes :

Basic-formule system study

Form 2.2 Design of organisation

Subject: 1st computer operator

Code number: 2.6/4225

Sub-phase: 2.2.7 Elaboration tasks per personnel task-jobings

Description of subject: Specification of contents of task for 1st computer operator (separate per task)

Tasks			elaboration tasks		
Code number	Description	frequency number per period	code: chron./organ./type	Specification of contents of task	Dependency of other tasks
	General tasks				
	Operating central unit				
	Operation peripheral equipment				
	Emptying book				
	Recognizing breakdowns / faults				
	Testing of programmes				
	Testing of computer system				
1	Preparation of order confirmation	D14 500	431		
2	Preparation of shipping notes	D19 500	415		
3	Preparation of steel bills	D17 2K	419		
4	Preparation of invoices	W12 500	457		
5	Preparation of balance sheets	W12 3K	406		

Explanation:

Notes:

Phase : 2.3 Choice of equipment

Subject : Line printer

Code number: 221/233

Sub-phase : 2.3.2 Determination demands necessary equipment

Description of subject: Demands re necessary line printer for information processing department

Basic demands system study

type of demands			specific demands
code sequence	Description	frequency number per period	code : char./organ./type
	<u>Amount of text</u>		
1	Characters per line		110 minim. (calculat. gross salaries)
2	Width of spaces		- 60 char. minim. per 21 cm. (preparation invoices)
3	Height of lines		- 30 lines minim. per 29.7 cm. (preparation invoice)
4	Distance between lines		- 3 lines minim. (preparation of wages-sheets)
5	Paper bumps		- 20 cm. minim. (preparation of shipping tickets)
6	Width of document		- 15 cm. minim. (envelopes and wages-sheets)
7	Separ. carriage		- wanted (account current copy list of balances)
	<u>Types of text</u>		
8	Alphabetical characters		- 60 minim. (preparation of invoices)
9	Numerical characters		- 110 minim. (calcul. gross salaries)
10	Other characters		- e.g. € and \$ (preparation of invoices)
11	Capital/small characters		- if possible, not necessary
12	Mechanically legible writing		- not necessary
	<u>Speed</u>		
13	Number of lines		- 20,000/hour minim. (preparation of confirm. of sale)
14	Transport of paper		- much work including big jumps
15	Setting time		- switching 12 times/day aver.
	<u>Various</u>		
<p>Explanation :</p> <p>16 Off line</p> <p>17 checks</p>			<p>Notes :</p> <p>- if possible</p> <p>- necessary</p>

Phase : 2.3 Choice of equipment

Subject : Line printer

Code number : 2/1/233

Sub-phase : 2.3.3 Determination characters of equipment available

Description of subject: Characteristics re line printer for information processing department

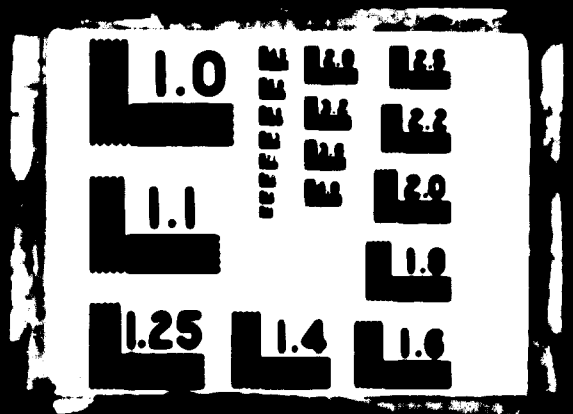
Types of characteristics			demands specific characteristics						
Seq. sequence	Description	frequency number per period	code : char/orgn/type	Line printer needed	Line printer I. B. M. 300/32	Line printer Univas 1001	Line printer Ball Gamma 12		
	<u>Quantity of text</u>								
1	Characters/line			110	100	102	120	c	c
2	Width of lines			60/21=335 mm	3.18 mm	2.54 mm	2.54 mm	c	c
3	Height of lines			60/20 cm=5 mm	3.18 mm	5.18	4.23/3.18 mm	c	c
4	Distances bet. lines			3 min.	1/2/3/4	2	1/2/3	c	c
5	Paper jumps			200 mm min.	up to 450 mm	up to 500 mm	up to 450 mm	c	c
6	Width of documents			150/300 mm	102/359 mm	102/359 mm	86/300 mm		
7	SpB carriage			2 tracks	2 tracks	no	2 tracks	c	c
	<u>Types of text</u>								
8	Alphabetic characters			60 min.	Alph/num.	Alph./num.	alph./num.	c	c
9	Numeric characters			110 min.	numeric	alph./num.	alph./num.	c	c
10	Other characters			a. c. E + \$	21 spec.	21 spec.	23 spec.	c	c
11	Capitals/small characters			if possible	no	yes	no		
12	Mechanically legible writing			not needed	no	no	C. M. C. 7	c	c
	<u>Speed</u>								
13	Number of lines			20,000/hr	150 min.	100/400 min.	300 min.	c	c
14	Paper transport			many jumps	up to 10 lines	up to 10 lines	up to 8 lines	c	c
15	Setting time			12/day	2 min.	2 min.	3/5 min.	c	c
	<u>Various</u>								
<p>Explanation :</p> <p>1. Off-line</p> <p>2. Checks</p>				<p>Notes :</p> <p>if possible                      yes                      c                      no                      no</p> <p>needed                              per char.                      c                      per pos.                      c                      per pos.</p>					



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Phase : 2.3 Choice of equipment

Subject : Line printer

Code number : 221/233

Sub-phase : 2.3.4 Choice of equipment to be used

Description of subject : Choice re line printer for information processing department. (Bill Gamm 12 Comp.)

Bill Gamm 12 Comp.

Type of characteristics			Specific choice
code sequence	Description	frequency number per period	code : clean./organ./type
	Quantity of text		
1	Characters/line		-120 (printingdam)
2	Width of spaces		-1/10 inch = 2.54 mm
3	Width of lines		-1/6 or 1/8 inch = 4.23 or 3.18 mm
4	Distance between lines		-one, two or three (program controlled)
5	Inter jumps		-various given; 450 mm max. (tape controlled)
6	Width of documents		#0 to 500 mm
	Spit carriage		-two paper transporters working independently
	Types of text		
	Alphabetical characters		-yes (alphanumeric only)
	Numerical characters		-no (alphanumeric only)
	Other characters		-yes, 23 (E and S included)
	Capital/small characters		-no small characters available
	Automatic double writing		-yes, C.M.C. 7
	Speed		
	Number of lines		-300/min. = 18,000/hr.
	Paper transport		-up to 8 lines without extra time; 1 in time above 8 lines
	Setting time		-5 minutes 1 track; 5 min. 2 tracks
	Notes		
Explanation : 0 - Out-line 1 - Checks			Notes : -not possible -yes, whether or not has been printed in every position

Phase : 2.3 Choice of personnel

Subject : System analyst

Circle number : 226/211

Sub-phase : 2.3.7 Determination of demand regarding necessary personnel

Description of subject : Demands re necessary system analyst for information processing department

type of demands			specific demands
code sequence	Description	frequency number per period	code : chron/organ./type
	<b>General</b>		
1	Age		-between 25 and 40 years, preferably about 30
2	Man/woman		-man
3	Education		-High School necessary
4	Experience		-general business experience in our branch
5	Talent		-general job factorological aptitude necessary to be able to work independently
	<b>Specific</b>		
	administrative training		-Some Practical Certificate bookkeeping, elementary Modern Business Administration
	automation training		-Practical Training Administrative Automation
	administrative experience		-through experience (3-5 years) in the field of administrative automation
	Automation experience		-specialized experience re system of data processing, as experienced in the use of punching machines
6	Talent		-analytical ability, inventiveness, initiative, systematic ability, critical aptitude
	<b>Various</b>		
11	Classification		-function classification 3.6; functional salary D.F. 15.00,--

Explanation :

Notes :

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Phase : 2.3 Choice of personnel  
 Subject : System engineer  
 Code number : 226/211

Sub-phase : 2.3.8 Determination characteristics of personnel available  
 Description of subject : Characteristics re system analyst available for information processing department

Type of characteristics			demands specific characteristics						
code sequence	Description	frequency number per period	code : char./organ./type	System anal. needed	W. Jones		D. Smith		H. Miller
<b>General</b>									
1	Age			25-30 pref. $\pm$ 30	35 years	e	30 years	e	40 years
2	Men/Woman			Man	Man	e	Man	e	Man
3	Education			High school or Latin school	Secondary school	e	Higher Ed. s. High sch.		High School
4	Experience			Own branch	Own branch	e	not in branch		not in branch
5	Talent			Normally independent	Normally independent		Extraord. independent		Limited independent
<b>Specific</b>									
6	Administrative experience			St. Cert. edn. even. M. B. A.	Bookk. : 1 yr M. B. A		M. B. A. 2y St. Cadm.	e	M. B. A.
7	Automation knowledge			P. A. A. or A. M. B. I.	Enrolled for P. A. A.		Enrolled for AMBI		A. M. B. I.
8	Administrative experience			Thorough; 3-5 years	Satisfactory		Thorough; 15 years	e	Limited
9	Automation experience			sys. anal. punch mach.	little experience		oper. P. punch mach.	e	Some experience
10	Talent			Analytic inventive	everything satisfact.	e	everything satisfact.		Everything satisfact.
				analytical practical			except cont.		except fantasy
<b>Values</b>									
11	Classification			Functions el. DFI. 18,000	Asks to DFI. 13,000		Asks to DFI. 15,000		Asks to DFI. 16,000
Explanation :				Notes :					

Basic-formula system study

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Phase : 2.3 Choice of personnel

Subject : System analyst

Case number : 1226/123

Sub-phase : 2.3.9 Choice of personnel to be appointed

Description of subject : Choice re system analyst for information processing department. (Candidate: D. Smith)

Type of characteristic			Specific class
code sequence	Description	frequency number per period	code : chron./organ./type
	<u>General</u>		
1	Age		-30 years
2	Man/woman		-man
3	Education		-Higher Elem. Educ. and Commercial School (excellent)
4	Experience		-no general experience in own branch
5	Talent		-extraordinarily independent; limited level*
	<u>Specific</u>		
6	Administrative training		-M.B.A. and 2 years H. Cert. Books
7	Automation training		-enrolled for A.M.B.I. -machine control
8	Administrative experience		-very extensive administrative experience in various firms (11 years already)
9	Automation experience		-acts thus as an operator in punched card system (also has knowledge of switching)
10	Talent		-analytical talents, as well as inventiveness are sufficiently developed; could be cont.
	<u>Various</u>		
11	Classification		-asks for a salary of DE1. 18,000.--

Explanation :

Notes :

\* according to psycho-technical test

Case No. 1226/123

Phase : 3.1 Analysis of processes

Subject : order handling

Code number : 211743

Sub-phase : 3.1.1 leading sub. procedure in chronological order

Description of subject: Order handling starting with acceptance of orders until and incl. dealing with overstepping of credit

procedure

Description	frequency number per period	code: chron./organ./type	procedure			
			Main Procedures	Procedures	Sub-procedures	Sub-sub-procedure.
		4	Marketing			
		41		Sales Planning		
		42		Advertising		
		43		Order-handling		
		431			Acceptance of orders	
		432			Pre-processing of order forms	
		433			Preparation of order confirmation	
		434			Post-processing of order confirmations	
		435			Dealing with overstepping of credits	
		44		Delivery		
		45		Invoicing		
		46		Clearing		

Explanation :

Notes :

Best form of system study

2

Phase: 3.1 Analysis of processes  
 Subject: Preparation order confirmation  
 Code number: 311/433

Sub-phase: 3.1.2 Analysis processes and heading to operation joining  
 Description of subject: Preparation of order confirmations starting with punching article cards with and including printing order confirmations

processes

process-operations

Code sequence	Description	Frequency number per period	Code: chron./sequ./type	Order form	Article card (first)	Article card (full)	Article card (final)	Article card (new)	Article cards (ready)	Repr. Document	Repr. control panel	Art. descrip. cards	Interpret. Worksheet	Interpret corr. panel	Program cards	Test cards	Order confirm. (prelim.)	Test order confirm.	Order cards	Order confirm. (copy)	Order confirm. (value)	Order confirm. (admin.)	Logbook
				F	E	F	E	F	E	F	E	F	E	F	E	F	E	F	E	F	E	F	E
1	Punching buy./for forms/art./quant.	D12 300	371	O	X																		
2	Duplicate buy. code/form numb.	D12 37k	372		O	X																	
3	Punching art. code/quantity	D12 37k	373	O		X																	
4	Verify punching buy. code/form numb.	D12 300	391		V																		
5	Verify punching art. code/quantity	D12 -6k	392		V	V																	
6	Re-punching fault cards	D12 310	393	O			O	X															
7	Screening raw cards	D12 290	394				V																
8	Destroying faulty cards	D12 290	395				S																
9	Storing order forms	D12 ---	396	H																			
10	Sorting according to art. code	D13 -6k	397		O	O		O	X														
11	Setting up reproducing-mach.	D13 ---	3101							O	X												
12	Reproducing art. descriptions	D13 -6k	3102					X			O												
13	Sorting according to log. no./post. n.	D13 -6k	3111					X															
14	Setting up interpreter	D13 ---	3121									O	X										
15	Interpreting punched data	D13 -6k	3122					X															
16	Setting up computer	D14 ---	3131												O	O	X						
17	Check setting up computer	D14 ---	3132																				
18	Tearing off order confirmations	D11 650	3133													V	=						
19	Updating logbook																	O	X	X	X		

Explanation: Repetition/frequency  
 C = Continue 24/-  
 D = Day/year (0-24)  
 W = Weekly (1-7)  
 M = Monthly (1-31)  
 Q = Quarterly/week (1-13)  
 H = Half year/week (1-26)  
 Y = Year/week (1-52)  
 I = Interval/-

Notes: Type of operation  
 X = Undergoes operation  
 O = Is basis for operation  
 V = Undergoes check  
 = = Is basis for check  
 H = Temporary filing  
 S = Definitive filing

Operation facilities  
 E = Equipment  
 P = Personnel

Phase : 3.2 Design of processes

Subject : Syst.mach. information carriers

Code number : 321/0

Sub-phase : 3.2.1 Heading mach. operations joinings to place in organization

Description of subject : System of all machine operations joinings (survey of information carriers)

**MACHINE-OPERATIONS JOININGS**

code sequence	Description	sequence number per part	code: draw/proc./type	Operations-joinings	Operations-joinings	Operations-joinings
				(procedures)	(sub-procedures)	(information-carriers)
	Preparation activities		1			
	Provision prod. means		2			
	Production		3			
	Marketing		4			
1			41	Sales-planning		
2			42	Advertising		
3			43	Order handling		
4			44	Delivery		
5			45	Invoicing		
6			46	Clearing		
	Arrangement of payments and receipts		5			
	Evaluation activities		6			

Explanation :

Notes :

Phase : 3.2.0 Design of processes  
 Subject : Syst. mach. inform. carriers  
 Code number : 321/43

Sub-phase : 3.2.1 Handling mach. operations joinings to place in organisation  
 Description of subject : System of machine operations joinings re order handling  
 (survey of info. and info. carriers)

Basic-formulae system study

code sequence	Description	frequency number per period	code : chron./organ./type	Operations-joinings main groups	Operations-joinings groups	Operations-joinings
				(procedures)	(sub-procedures)	(information-carriers)
	Marketing	4				
			3	Order-handling		
			31 310		Order-acceptance	No mach. inf. carriers
			32		Preprocessing	
			320		order documents	no mach. inf. carriers
			33		Preparation of order continuation	
1			331			Article card
2			332			Art. descr. card
3			333			Buyers card
4			334			Panel instr. repr.
5			335			Panel instr. instr. pr.
6			336			Programme card
7			337			Order conf. (system)
8			338			Order conf. (salesm.)
9			339			Order conf. (admin.)
			34		Post-processing order continuation	
			340			No mach. inf. carriers
			35		Handling of overstepping of credit	
			351			No mach. inf. carriers

Explanation :

Notes :



Phase 1 - Design of processes  
 Subject: Article card  
 Code numbers: 021/1/01

Sub-phase 1.1.2 Elaboration operation per machine operation  
 Description of subject: Specification of information in article cards  
 (separate per operation)

operation			elaboration of operations			
code reference	Description	frequency number per period	code - circuit/organ/type	Specification of information		Obtaining resp. destination of information
1	Punching	D12 590	371	- order number	(6)	- from order document to first card
				- buyers code	(5)	
				- order date - date of delivery	(5) (5)	
2	Duplicate	D12 590	371	- article code	(6)	- from first card to new card
				- quantity	(2)	
				- order number - buyers code	(6) (5)	
3	Punching	D12 61	373	- order date - date of delivery	(5) (5)	- from order document to first card
				- article code	(6)	
				- quantity	(2)	
4	Verify punching	D12 590	381	- order number	(6)	- from order document to first card
				- buyers code	(5)	
				- order date - date of delivery	(5) (5)	
5	Verify punching	D12 61	382	- article code	(6)	- from order document to first card
				- quantity	(2)	
6	Duplicate	D12 590	383	- well-punched data		- from faulty card to new card
7	Punching	D12 590	383	- faulty-punched data		- from order document to new card
8	Looking through	D12 590	384	- well-punched data		- from faulty card
Examination :	Destroying	D12 590	385	- faulty-punched data		- from order document
		D12 590	385			- faulty cards

Notes :

Phase: 3. Design of processes

Sub-phase: 1. 2. 6 (leading pers.-oper. joinings to process group)

Subject: 1. System-mech. in carrier

Description of subject: System pers. and operations in order handling (policy of content)

Code number: 3773

PERSONNEL OPERATIONS JOINTINGS

code sequence	Description	frequency number per period	code: class./origin./type	Operations- joinings main groups	Operations- joinings groups	Operations- joinings
				(procedures)	(sub-procedures)	(information carriers)
	Marketing	1				
			30	Order-handling		
			31		Order-acceptance	
			311			No. of orders
			312			Not order by tel.
			313			ten circles
			314			Catalogue
			315			Order form
			32		Preprocessing order documents	
			321			Code surveys
			322			Black list
			323			Back documents
			324			Order 'noted'
			3		Preparation order confirmation	
			331			Logbook
			33		Postprocessing order confirmation	
			330			No pers. indicators
			35		Dealing with overstepping of credit	
			351			Credit instructions
			352			Survey of payment
			353			Corrections overstepping credit

Explanation:

Notes:

Phase: 2 Description of processes  
 Subject: Order document  
 Code numbers: 126/4315

Sub-phase: 2.2 Elaboration of oper. per pers. -oper. joining  
 Description of subject: Specification of information in order documents  
 (separate per operation)

operation			elaboration of operations		
code sequence	Description	frequency number per period	code: chosen/origin/type	Specification of information	Classifying resp. distribution of information
	Write out manually	D- 670	(311) (321)	-order date -buyer	-from written, telephonic or oral order to order-document in duplicate
			(331)	-article description -number of articles -date of delivery	
	copy of	D- 670	(311) (321) (331)		-from order document back to original order
	in long order	D10 670	341	-all information	
	List for execution	D10 670		-amount of orders -credit limit	-from credit list
	Complete	D11 670	351	-address -buyer's code -shipper	-from delivery instructions
	Checking codes	D11 670	352	-article codes -available stock	-from stock administration
	Writing order document (noted)	D11 680	353	-order date -buyer -article description -number of articles -date of delivery	-from order document
	To pass on purchasing dept.	D11 670	361		
Explanation:				Notes:	

Bibliography: System study

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Phase : 3.1.3 Choice of data carriers

Subject : Punch cards

Code number : 1000000

Sub-phase : 3.2.2 Determination of demands for machine-readable data

Description of subject : Demands from organization requirements concerning punched cards to be determined

General demands

Specific demands

code sequence	Description	frequency number per period	code : class-/organ-/type
	Size of card		-187 mm (7.375") long; 82 mm (3.14") high
	Material card		-punched card - cardboard or other special material
	Columns card		-10 columns with 12 positions each
	Interpretation of punchings		-normally upper two lines: print punch upper line; filled circles: punch positions; end
	Application of character reading		-27 columns max. per side
	Description of card		-10 columns minimum before punching columns in position

Explanation :

Notes :

Phase 1: Analysis of inform. carrier  
 Task 1: 2.1.1.1 card  
 General form: 101/1011

Sub-phase: 3.1.2 Determin. of demands mach. Inform. carrier  
 Description of subject: Demands re article card to be designed for sub-procedure  
 "preparation of confirmation of sale"

Design article - system study

General demands			specific demands
Description	frequency number per period	code: char- /organ- /type	
Information (access) from			-no demands from study "business information" as article card does not contain real information
Information (access) from			for demand from organization (equipment) see standard document demands punched cards
Information (access) from			
Information (access) from			-same size as article name cards and buyers cards in view of sorting
Information (access) from			-no specific demands in view of limited use
Information (access) from			-number of columns to be used is limited (for punch)
Information (access) from			-interpretation not necessary (cards are not consulted)
Information (access) from			-possibility to be taken into account in view of shortage of punch typists
Information (access) from			-inscriptions not necessary (punching is being done from other document)
Information (access) from			-card has no function, except as a basis for confirmation of sale
Information (access) from			-compressing not necessary number of data to be recorded is limited
Information (access) from			-full columns and positions-indication (looking through) except part concerning character recording
Information (access) from			-card must not obstruct from master cards permit reduced obstruction from other cards
Information (access) from			-corner necessary, no special demands
Information (access) from			-no further demands

Explanation:

Notes:

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Project:   
 Date:   
 Name:   
 Code:   
 Frequency:   
 Number per period:   
 Code:   
 Organ:   
 Type:

Signature:   
 Date:   
 Name:   
 Code:   
 Organ:   
 Type:

Code sequence	Description	Frequency	Number per period	Code	Organ	Type	Material		Notes
							Material	Material	
	Information of vocabulary								
	Information of measurement								
	Information of length, width, area								
	Information of area								
	Material of card			12 x 20 mm	12 x 30 mm	12 x 30 mm			Metal
	Column of card			12 x 20 mm	12 x 30 mm	12 x 30 mm			Desert, etc.
	Information of punch			12 x 20 mm	12 x 30 mm	12 x 30 mm			100 per 1000
	Appearance of character on card			12 x 20 mm	12 x 30 mm	12 x 30 mm			Strip sheet
	Information of card			12 x 20 mm	12 x 30 mm	12 x 30 mm			Ready to use
	Experiments for inscription			12 x 20 mm	12 x 30 mm	12 x 30 mm			Microfilm
	Compression of data			12 x 20 mm	12 x 30 mm	12 x 30 mm			Binary
	Information of column positions			12 x 20 mm	12 x 30 mm	12 x 30 mm			Post script
	Application of colours			12 x 20 mm	12 x 30 mm	12 x 30 mm			Strip bottom
	Slanted angle			12 x 20 mm	12 x 30 mm	12 x 30 mm			12 x 30 mm
	Various points			12 x 20 mm	12 x 30 mm	12 x 30 mm			

Explanation:

Notes:

Flow chart of choice of format, extent of  
 description, characteristics  
 of the subject: (page 11)

Sub-phase 2.3.1 Choice of character of mech. information carrier  
 Description of subject: Choice re characteristics of article card  
 for sub phase "preparation of other configurations"

Data-formulae system study

Choice of format		Choice of character	
code reference	Description	frequency number per method	code system /organ./yrs
	Information presentation		- no choice in view of absence of demands from study "business information"
	Information height		- no choice in view of absence of alternatives regarding demands from organization equipment (see standard Demand-document punched card)
	Dimensions (width, height)		
	Material of card		- 250 mm (7 3/4") length, 80 mm (3 1/4") height, 60 col.
	Construction of card		- punched on card-board; without plastic edge
	Strip location of card		- 2 x 40, upper left and lower right; description head
	Application of character		- no interpretation
	Direction of character		- one-sided, card horizontally, stripes slanted; 16 mm per position
	Interpretation of card		- inscription should not be taken into account
	Implications for inscription		- other functions should not be taken into account (vertical inscription)
	Implications of data		- no impressions should not be taken into account
	Indication of punch positions		- column top and bottom; positions complete except part of character reading
	Application of colour		- colour card similar; print colour green
	Printed angle		- slanted angle top left
	Various parts		- right or rounded angles
Explanation:		Notes:	

Phase : 3.3 Choice of information carrier

Subject : Hand documents

Code number : Standard

Sub-phase : 3.3.7 Determ. of demands non-techn. information carrier

Description of subject : Demands from organisation (personnel) concerning hand documents to be designed

type of demands

specific demands

code sequence

Description

frequency  
number per period

code : chron./organ./type

Size of paper

-max. A2 (420 mm x 594 mm);  
min. A8 (52 mm x 74 mm)

Type of paper

40 gr. minim.; not too smooth or too rough a surface

Distance between lines

-5 mm minim.

Width of columns

3 mm minim.

Writing lines

-sufficient support for writing by way of writing lines or writing sections

Explanation :

Notes :



Phase : 2.3 Choice of mach. carrier

Code number : 001/010

Sub-phase : 3.3.9 Choice of char. of non-mach. inform. carrier

Description of subject : Choice re characteristics of order document for sub-procedure "preprocessing of order documents"

Sasie-formulas system study

general characteristics		specific choice
code reference	Description	frequency number per period code : chron./organ./type
	Information (pre-estimated)	no choice in view of demands from study "business information"
	Origin of info (pre-estimated)	no choice in view of absence of alternatives regarding demands from organisation (→ research see standard demands-document)
	Presence from standard (0/1)	
1	Size of paper	A3 (297 x 420 mm), horizontal
	Cost of paper	with transparent bond, unbleached, original, 50 grammes, duplicate 40 grammes
	Distance between lines	8.1 mm (2 1/4")
	Width of columns	3 mm (1/8") (numbers and characters)
2	Writing lines	one line that can be written upon
3	margin (left)	padding on one side to be filled out horizontally (from left to right); margin left
	Left margin to right	from text; as far as possible cross or mark
	type of text	if printed if wanted, color chosen to amount needed
	type of document	booklets, protective fronts and backs, etc
	number of copies	equipped with preprinted serial numbers; prepared for storage in map
	original duplicate	one original and one duplicate, chemical layer instead of carbon
	application of colours	paper of original : white, duplicate, rose-pink back
	font size type	simple typographical characters of 14 points: capital and small
	thickness of line	to clarify the documents set-up use thick, normal as well as thin lines
[explanation :		Notes :

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Phase : 3.3 Choice of information carrier

Subject : Order document

Code number : 206/1315

Sub-phase : 3.3.7 Determ. of demands (mach. information carrier)

Description of subject : Demands re order document to be designed for sub-procedure "preprocessing order documents"

code sequence	Description	frequency number per period	code : chron./organ./type
	Information presentation		-no demands from study "business information" as order document does not contain end-information
	Organisation (personnel)		-for demands from organisation (personnel) see standard documents demands "documents to be filled by hand"
	Progress of work (material)		
	Size of paper		-suited for 16 pos. (lines) max.; not too big (to be handled outside and at the office)
	Type of paper		-can be written on by hand (ball-point) allows for making one copy
	Distance between lines		-large in view of filling out while outside the office and allowing for making carbon copies
	Width of column		-large in view of filling out while outside the office and allowing for making carbon copies
	Writing lines		-in view of filling out by hand by non-administrative personnel and for clear support
	Principal layout		-suited for sheets, easily filled out (quickly and while outside office)
	Filling out technique		-easily filled out by hand (quickly and while outside office) by non-administrative personnel
	Quality of text		-enough demands in view of solely internal use
	Exclusion of document		-no equipment applied, documents should be protected, duplicated
	Handling technique		-may be checked on completion, to be stored in map
	Obtaining copies		-one original and one copy; preferably without carbon (spots)
	Application of colours		-original different from copy; print well contrasting
	Type of character		-for internal use; simple, good, legible character
	Thickness of line		-clear instructive lineage (filling out by hand)

Explanation :

Notes :

Phase : 4.1 Analysis of methods

Subject : Preparation of order confirmations

Code number : 311/433

Sub-phase : 4.1.1. Heading sub-sub-proc. in chron. order

Description of subject : Preparation of order confirmations starting with punching of article-cards until and incl. the printing

code sequence	Description	frequency number per period	code : chron./organ./type	procedures			
				Main procedures	Procedures	Sub-procedures	Sub-sub-procedures
			4	Marketing			
			43		Orderhandling		
			131			Acceptance of orders	
			452			Pre-processing of order-forms	
			434			Preparation of order confirmations	
1			4361				Punching of article-cards
2			4372				Verify punch. article-cards
3			1323				Sorting article-cards
4			4334				Reproducing article-cards
5			1335				Interpret. of article-cards
6			1336				Printing order-confirmations
			434			Post-processing order-confirmations	
			435			Dealing with overlapping of credits	

Explanation :

Notes :

Basic-formula system study

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Phase : 3.3 Choice of information carrier

Subject : Order form

Code number : 326/4316

Sub-phase : 3.3.8 Determ. char. non-mach. inform. carrier

Description of subject: Possible characteristics re order document to be designed for sub-procedure "preprocessing of order documents"

Basic-formula system study

Type of characteristics			Specific characteristics							
code sequence	Description	frequency number per period	code: chron./organ./type							
	Direction (presentation)									
	Orientation (position)									
	Progresses (on mach. b. inf. carr.)									
1	Size of paper			A3 297 420	A1 210 297	A5 145 210	A6 105 210	A4 210 297	B5 176 250	B4 176 250
2	Type of paper			Opaque	Trans- parent	Trans- parent	Hand/ writ	Hand/ writ	Fibre direct	Vel. 1 2, 3, 4
3	Distance between lines			Hand- writing	5.1 mm (13pt)	6.6 mm (15pt)	5.1 mm (13pt)	Type- writer	1 line (6pt)	1/2 line (3pt)
4	Width of columns			Hand- writing	3 mm char.	4 mm char.	3 mm char.	Type- writer	10 col. per "	1 col. per "
5	Writing lines			Dotted line	Thin line	Thick line		Screen		
6	Principal layout			One- sided	Two- sided	Head/ head	Head/ head	Vertic. 1, 2 to b.	Vertic. 1, 2 to b.	Horiz. 1, 2 to a.
7	Filling out technique			Front- text	Top text	Bottom- text		Cross		
8	Form of texts			In full	Abbre- viated		Coded	Anno- tated		
9	Exchange of document			Loose docum.	Loose sets	Slip sets	Block sets	Fan- fold	Fan- fold	Serial order
10	Folding technique			End- char.	Fold, stripe	Perfora- tion	Pre- punched	Round angles	Round angles	Serial order
11	Containing duplicate			Numbered 1-10	Normal carbon	One-sid. carbon	Carbon- less	Two-sid. carbon	Two-sid. carbon	Serial order
12	Application of colours			Paper- colour	Stripe- colour	Print- colour	Hand/ writ	Hand/ writ		Hand/ writ
13	Character type			Typo- graph	Points 6/24	Capit./ small c.	Type- writer	Pica/ elite	Pica/ elite	Capit. small c.
14	Thickness of line			Very th. (2 p.b.)	Thick (1 p.b.)	Normal dotted	Thin (0.1pt)	Very thin (0.1pt)		

Explanation :

Notes :

Figure 4.1 Analysis of methods  
 Subject: Printing order confirmations  
 Code numbers: 101/400

Sub-phase: 4.1.2 Analysis motions and heading to work areas  
 Description of subject: Printing order confirmations starting with reading name of buyer until and including punching of debtor's card

motions			working area equipment-elements										
code sequence	Description	frequency number per period	code: chron./organ./type	Card reader	Printer	Computing Unit	Card puncher	Tape puncher	Document reader	Core memory	Disc memory	Card sorter	Magnetic tape unit
				A	A	A	A	A	A	A	A	A	A
1	Reading name of buyer	D12 650	1	R 1									
2	Printing name of buyer		2		W 1								
3	Reading from file		3		R 1								
4	Calculating price article		4			M							
5	Printing price article		5		W 1								
6	Printing tax code		6								W		
7	Writing tax code		7	R 1									
8	Calculating tax code		8			M							
9	Printing tax code		9		W 1								
10	Printing tax code		10								W		
11	Printing tax code		11	R 1									
12	Printing articles price		12		W 1								
13	Printing tax code		13		W 1								
14	Printing tax code		14			M							
15	Printing tax code		15		W 1								
16	Printing tax code		16										R
17	Printing tax code		17		W 1								
18	Printing tax code		18				P 1						
19	Printing tax code		19				P 1						

Basic-formula system study

Explanation: Type of operation  
 W = Read  
 W = Write  
 P = Print  
 M = Copy  
 D = Delete  
 R = Restore  
 C = Card move  
 R = Read cards/lines

Notes:

Phase : 4.2 Design of methods  
 Subject : Syst. mach. working areas  
 Code number : 421/0

Sub-phase : 4.2.1 Head. Mach. working areas to place in organisation  
 Description of subject : System of mach. working areas (survey of standard sub-programme)

MACHINE WORKING AREAS

code sequence	Description	frequency number per period	code : class./organ./type	Working area main groups  (Machine-main groups and equipment configurations)	Working area group  (machine groups and equipment combinations)	Working areas  (machines and equipment elements)
			1	Preprocessing equipment		
			11 111		Punching equipment	Tape puncher
3			112 113			Card puncher (num) Card puncher (alf.)
4			114			Card puncher (print)
5			115			Card verify puncher
6			116			Reproducer
			117			Converter
			12 121		Sortin. equipment	Sequence sorter
			122 2	Processing equipment		Collator
			21		Input equipment	
10			211			Card reader
11			212			Document
12			22 221		Process equipment	Arithmetic unit
13			222			Core memory
14			223			Disc memory
15			224 23		Output equipment	Card sorter
16			231			Card puncher
17			232			Tape puncher
18			233 24		Imp/Outp equipment	Line printer
19			211 3	Postprocessing equipment		Magn. tape unit
			31		Card equipment	
20			311 32		Document equipment	Interpreter
21			321			Decompiler
22			322			Formatter

Explanation :

Notes :

Basic-formulae system study

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Phase 1: 4.1 Analysis of Methods  
 Subject: Punching article cards  
 Code number: 111/4331

Sub-phase 1: 4.1.7 Analysing motions and loading to working areas  
 Description of subject: Punching of article cards starting with putting cards ready until and including putting unpunched cards away

Poste-fleming system study

Sections				Working areas																	
code sequence	Description	frequency number per period	code: chron./egen./type	Start pos. of hands	Start pos. of feet	Place of upper part of C.	Card track	Keyboard	Desk through position	Master card position	Back of feet	Barrel roller	Telexplate	Cardweight	Card feeder	Line punched section I.	Card output mag.	Filter punched cards	Waste bin		
				P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
1	Putting order forms ready	D12 ---	3701	R	RG	MP R'															
2	Putting unpunched cards ready		3702	R	RG	MP															
3	Punching master card		3703		EF	EF	MP R'	PA													
4	Checking master card		3704		EF		C		ME E'												
5	Putting master card		3705	R						RG											
6	Putting in slipbin		3706							RG		MP AR									
7	Feeding article cards		3707	P R		RG							MR AG	GM MR	MP R'						
8	Feeding first card	D12 390	3711	R		FE		AV													
9	Moving line-counter	D12 -65	3721	R		RG FR															
10	Feeding next card	D12 37K	3722	R		EF		RA													
11	Feeding order form	D12 396	3731	R		RG													TM PR		
12	Feeding through article cards	D12 ---	3732			EF													RG		
13	Putting away punched cards		3743	R																MP R'	
14	Putting away unpunched cards		3744	R		MP R'								GM SR	RG						
15	Starting printer		3747	R								MP R'	RG A								
16	Destructing master card		3748	R							RG									MP R'	
17	Putting away card forms		3749	R																	
18	Putting away punched cards		3750	R																RG	
19	Putting away unpunched cards	D12 ---	3751			RG															

Explanation: T = type of motion  
 R = right  
 L = left  
 V = vertical pressure  
 H = horizontal  
 F = flexion  
 E = extension  
 G = grasp  
 S = squeeze  
 M = message  
 P = punch  
 F = focus

Notes:

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Phase : 4.2 Design of methods

Subject : Card reader

Case number : 421/212

Sub-phase : 4.2.2. Elaboration of oper. per equipment working area

Description of subject: Specification of machine-operations concerning card reading

code sequence	Description	frequency number per period	code: char./argm./typ	Specification of operation	Explanation
	Read-in cards (per card)				
1				SUBROUTINE CARDIN (CARD)	Indicate name of sub-routine Reserve read-in memory room.
2				DIMENSION CARD (50)	
3				READ (READER)	Reading of one record via variable READER numeric value
4				RETURN	
5				END	of variable READER which indicates reading unit to be used should be awarded in head- program (i.e. before calling subroutine by means of a CALL-statement
	Read-in cards (per numb. of cards)				
1				SUBROUTINE CARDIN (CARD)	Name of sub-routine. Reserve variable memory by means of
2				DIMENSION CARD (LENGTH)	
3			25	READ (READER, 25) CARD FORMAT (format specification)	read-inable dimension. value of LENGTH should be determined in head-program by instruction 25 is sufficient
4				RETURN	When all of cards can be read in one run, number of methods to do this is var- iable, besides some methods are machine-dependent, i.e. some compilers allow for 160- type-read statements, others do not
5				END	

Explanation :

Notes :

See also: system log

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Phase : 4.2 Design of methods  
 Subject : syst. pers. working areas  
 Code number : 426/0

Sub-phase : 4.2.6 Heading pers. working areas to place in organ.  
 Description of subject: System of all personnel-working areas  
 main groups (lay out)

PERSONNEL WORKING AREA MAIN GROUPS

Basic-formula system study

code sequence	Description	frequency number per period	code : chron./organ./type	Working area main groups  (departments- areas)	Working area groups  (persons- areas)	Working areas  (positions-areas)
	Production rooms		1			
1	Room for goods rec.		11			
2	Raw mater. stock		12			
1	Foods department		13			
1	Prod. hall parts		14			
5	Parts store		15			
6	Ass. hall part-prod.		16			
7	Part. prod. store		17			
8	Ass. hall products		18			
9	Quality contr. dept.		19			
10	Room for exam. on rep.		110			
11	Prod. management		111			
	Distribution rooms		2			
12	Finished store		21			
13	Shipping room		22			
14	Transport dept.		23			
15	Service dept.		24			
16	Manag. of distribution		25			
	General rooms		3			
17	Representative rooms		31			
18	Commercial rooms		32			
19	Technical rooms		33			
20	Administr. rooms		34			
1	Int. processing		35			

Explanation :

Notes :

Phase : 4.2 Design of methods  
 Subject : System pers. working areas  
 Code number : 426/3

Sub-phase : 4.2.6 Head. pers. working areas to place in organ.  
 Description of subject : System personnel working areas main groups  
 vs rooms (lay out)

PERSONNEL WORKING AREAS MAIN GROUPS

code sequence	Description	frequency number per period	code: class/room/type	Working area main groups	Working area groups	Working areas
				(departments-rooms)	(systems areas)	(patterns areas)
	General rooms		3			
	Representative rooms		31			
1			311	Reception		
2			312	Direction		
3	Commercial rooms		32			
			321	Sales department		
4			322	Purchase department		
5			323	Conversation room		
6	Technical rooms		334	Manag. comm. activ.		
			33			
			331	Laboratory		
			332	Testing rooms		
9			333	Drawing-office		
10			334	Manag. techn. act.		
	Administration rooms		34			
11			341	Wages admin.		
12			342	Cost admin.		
13			343	Administration		
14			344	Internal checking		
15	Information processing		345	Manag. admin.		
			35			
16			331	Punching room		
17			332	Machine room		
18			333	Computer		
19			334	Archives inf. proc.		
20			335	Receipt and shipping		
21			336	Manag. inf. proc.		

Explanation :

Phase :

Phase : 1.2 Design of methods  
 Subject : Syst. pers. working areas  
 Code number : 426/33

Sub-phase : 4.2.6 Head. personnel working areas to place in organ.  
 Description of subject : System of personnel working area groups re information processing (layout)

PERSONNEL WORKING AREA GROUPS

Code sequence	Description	Category number per group	Code : show/number/type	Working area main group	Working area group	Working area
				(departmental-area)	(process-area)	(machine-area)
	General rooms		3			
	Information processing		3			
1			31 311	Punching room	Number punching	
2			312 313		Alphan. punching Verify punching	
3			314 315		Print punching Tape punching	
4			316 317		Card punch Archives punch. room	
5			318		Managem. punch. room	
6			32 321	Machine room	Reproduction	
7			322 323		Sorting Collating	
8			324 325		Interpreting Recorder	
9			326 327		Buffer Managem. mach. room	
10			33 331	Computer room	Input equipment	
11			332 333		Processing equipment Output equipment	
12			334 34	Archives inf. proc.	Manag. comp. room	
13			341 342		Card archives Tape archives	
14			343 344		Forms archives Managem. archives	
15			35 351	Receipt and shipping	Receipt	
16			352 36	Manag. inf. proc.	Shipping	
17			361		Management	

Explanation :  
 31  
 32

Note :  
 Work preparation  
 Administration

Norsk-formale system study

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Phase : 4.2 Design of methods  
 Subject : Syst. person. working areas  
 Code number : 436/351

Sub-phase : 4.2.6 Heading pers. working areas to place in organ.  
 Description of subject: System of pers. working areas re numerical punching (lay out)

PERSONAL - WORKING AREAS

Basic-formulae system study

code sequence	Description	frequency number per period	code: class/organ/type	Working area main groups	Working area groups	Working area
				(department-areas)	(person-areas)	(motion areas)
	General rooms		3			
	Information Processing		35			
			1 11	Punching-room	Number-punching	
1			111			Keyboard
2			112			Docum. to be punched
3			113			Punched documents
4			114			Card supply mag.
5			115			Card weight
6			116			Level plate
7			117			Card output mag.
8			118			Mastercard position
9			119			Skip bar place
10			121			Card track
11			122			Unpunched cards
12			123			Punched cards
13			124			Resting-pos. hands
14			125			Look through-posit.
15			126			Supply table
16			127			Remove table
17			128			Row of skip-bars
18			129 13		Alph. punching	Wastebasket
			14		Print punching	
			15		Verbal punching	
			16		Tape punching	
			17		Converting	
			18		Archives punch. room	
			19		Manag. punch. room	

Explanation :

Notes :

Phase : 4.2 Design of methods  
 Subject : Card input magazine  
 Code number : 426/35117

Sub-phase : 4.2.7 Elaboration motions per personnel working area  
 Description of subject : Specification manual motions re card magazine  
 (separate per operation).

motions			elaboration motions			
code sequence	Description	frequency number per period	code: class/origin/type	Specification of left-hand-motions	Specification of right-hand-motions	
1	Inserting article cards	D12 ---	3707	-reach for unpunched cards	23	
				-grasp unpunched cards	10	-grasp for level plate
				-move to level plate	19	
				-release unpunched cards	--	
					100	-apply pressure to cards
				-reach for cardweight	10	-grasp levelled cards
				-grasp cardweight	15	-move to input magazine
				-move to input magazine	6	-position in input magazine
				-release cardweight	--	
				-reach for normal pos. hand	7	-reach for normal position hand
					200 ---	
2	Putting away unpunched cards	D12 ---	3744	-reach for cardweight	23	-reach for input magazine
				-grasp cardweight	10	
				-move supply magazine	6	-grasp unpunched cards
				-move to supply magazine	6	-move to unpunched cards
				-release cardweight	2	-position unpunched cards
				-reach for normal position	--	-release unpunched cards
					7	-reach for position hand.
					24 --	
Explanation :				Notes :		

Basic-formula system study

Phase : 4.3 Choice of expedients

Subject : Punching room

Code number : 426/351

Sub-phase : 4.3.7 Determ. of demands non. mach. expedients

Description of subject : Demands re the necessary non machine expedients in punching room

type of demands

specific demands

code sequence

Description

frequency  
number per period

code : class./organ./type

Table  
(supply or removal)

-not too big in view of limited room and reach;  
same height as punching machine

Card-  
working box

-suited for  $\geq 1,000$  cards; closable against dust  
intensive use-proof

Card transport  
box

-suited for 1,000 cards max.; internal transport;  
closable

Line  
indicator

-suited for punch documents with many positions; punch  
typist should be able to punch a great number of cards in a short time

Punch correction  
expedients

-only very thin closing can be processed by the  
computer

Switch panel  
case

-8 panels max.; should be closable against unqualified  
persons

Punched card  
case

-exclusively for cards that are periodically used in  
punching room ( $\geq 10,000$ ); closable against dust

Punched tape  
case

-room for 250 tapes max. (1 year)

Work distribution  
system

-suited for  $\geq 200$  work orders; visual oversight is  
preferred; system should be transportable

Time mark

-time worked should be easily determined; orders are  
small, no intensive use

Explanation :

Notes :

Basic-formula system study

Phase : 4.3 Choice of expedients

Subject : Punching room

Code number : 426/351

Sub-phase : 4.3.8 Determ. char. non. mach. expedients

Description of subject : Characteristics re non-machine expedients available in punching room

Bellis-formula system study

Type of characteristics			Specific characteristics								
code sequence	Description	frequency number per period	code : char./open/type								
1	Table (Supply or remov.)			Small (50x40)	Large (100x80)	Low (68 cm)	+ / - drawer	+ / - wheels			
2	Card-working box			Small 1500 c.	Medium 2000 c.	Large 3000 c.	Lid	+ / - support	Net/drawer	Crrib. Metal	
3	Card transport box			Small 1000c.	Medium 2000 c.	Large 3000 c.	Intern/extern	+ / - lock	Label holder	Wood/metal	
4	Tape Indicator			Bar		manual mov.	move by foot	Electr. mov.			
5	Switch panel case			Small 20 pan.	Medium 10 pan.	Large 5 pan.		+ / - door	+ / - lock		
6	Punched card case			Small 25 draw.	Medium 50 draw.	Large 100 draw	Drawers 2000 c.	Drawers 3000 c.	Can be locked	Work shelf	
7	Punched tape case			Small 50 tapes	Medium 120 t.	Large 170 t.			Can be locked		
8	Work distribution system			Card box	Distr. box	Distr. board		Plann. board	Plann. board		
9	Time mach.			Minutes	1/2-100 of hours	Day-cycl.	Week-cycl.	Manual power	Electr. power		

Explanation :

Notes :

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Phase : 4.3 Choice of expedients

Subject : Punching room

Code number : 426/352

Sub-phase : 4.3.9 Choice of non-mach. expedients to be used

Description of subject : Choice re non-machine expedients for punching room

type of characteristics

specific choice

code sequence	type of characteristics		specific choice
	Description	frequency number per period code : class/organ/type	
1	Table (supply or remov.)		- $\approx 80 \times 40$ cms $\approx 68$ cm height; no drawers or wheels
2	Card working box		- small box (1,000 cards); with lid; without movable support; material: metal
3	Card transport box		- medium sized box (2,000 cards); material: wood with lock
4	Line indicator		- conception holder with electrical moving of line indicator
5	Punch. correction equipments		- thin correction tape (to clip)
6	Switch panel case		- medium sized case (10 panels); equipped with door and lock
7	Punched card case		- small case (25 drawers) with short drawers (5,000 cards); equiped with working shelf and door
8	Punched tape case		- two large cases (170 drawers each); with lock
9	Work distribution system		- planning (working orders) in tape form with room for $\approx 200$ working orders
10	Time-mark		- set at hundredth of hours; day cycle; manual power

Explanation :

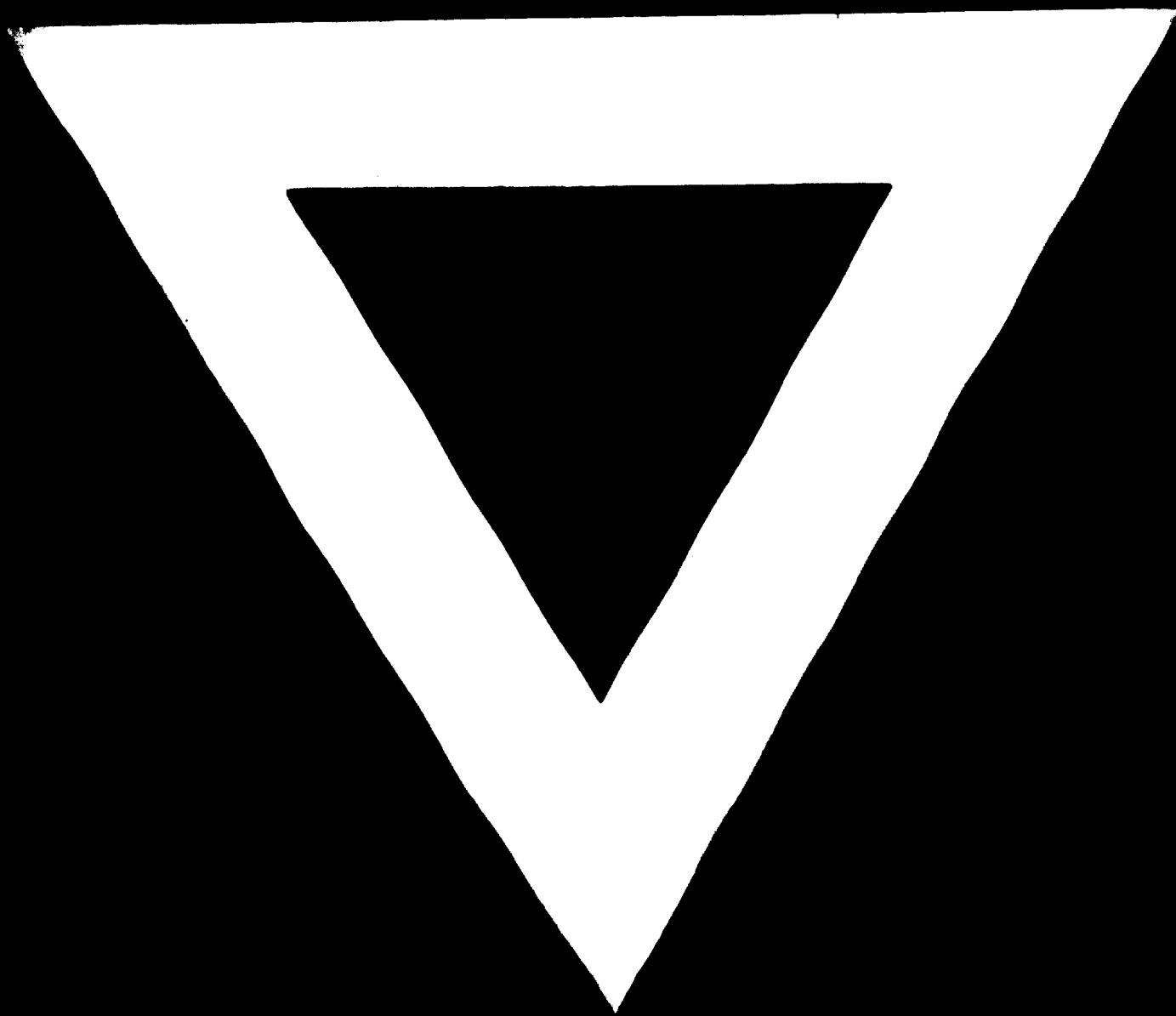
Notes :



Bulle-Formeln system used

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