



TOGETHER
for a sustainable future

OCCASION

This publication has been made available to the public on the occasion of the 50th anniversary of the United Nations Industrial Development Organisation.



TOGETHER
for a sustainable future

DISCLAIMER

This document has been produced without formal United Nations editing. The designations employed and the presentation of the material in this document do not imply the expression of any opinion whatsoever on the part of the Secretariat of the United Nations Industrial Development Organization (UNIDO) concerning the legal status of any country, territory, city or area or of its authorities, or concerning the delimitation of its frontiers or boundaries, or its economic system or degree of development. Designations such as "developed", "industrialized" and "developing" are intended for statistical convenience and do not necessarily express a judgment about the stage reached by a particular country or area in the development process. Mention of firm names or commercial products does not constitute an endorsement by UNIDO.

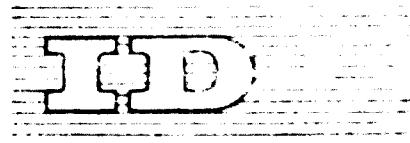
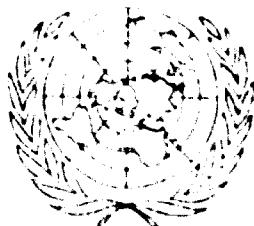
FAIR USE POLICY

Any part of this publication may be quoted and referenced for educational and research purposes without additional permission from UNIDO. However, those who make use of quoting and referencing this publication are requested to follow the Fair Use Policy of giving due credit to UNIDO.

CONTACT

Please contact publications@unido.org for further information concerning UNIDO publications.

For more information about UNIDO, please visit us at www.unido.org



D 00477

United Nations Industrial Development Organization

GENEVA, SWITZERLAND

Information and discussion paper on the
Development of the Petroleum Industry in
Latin America

TYPE A/28

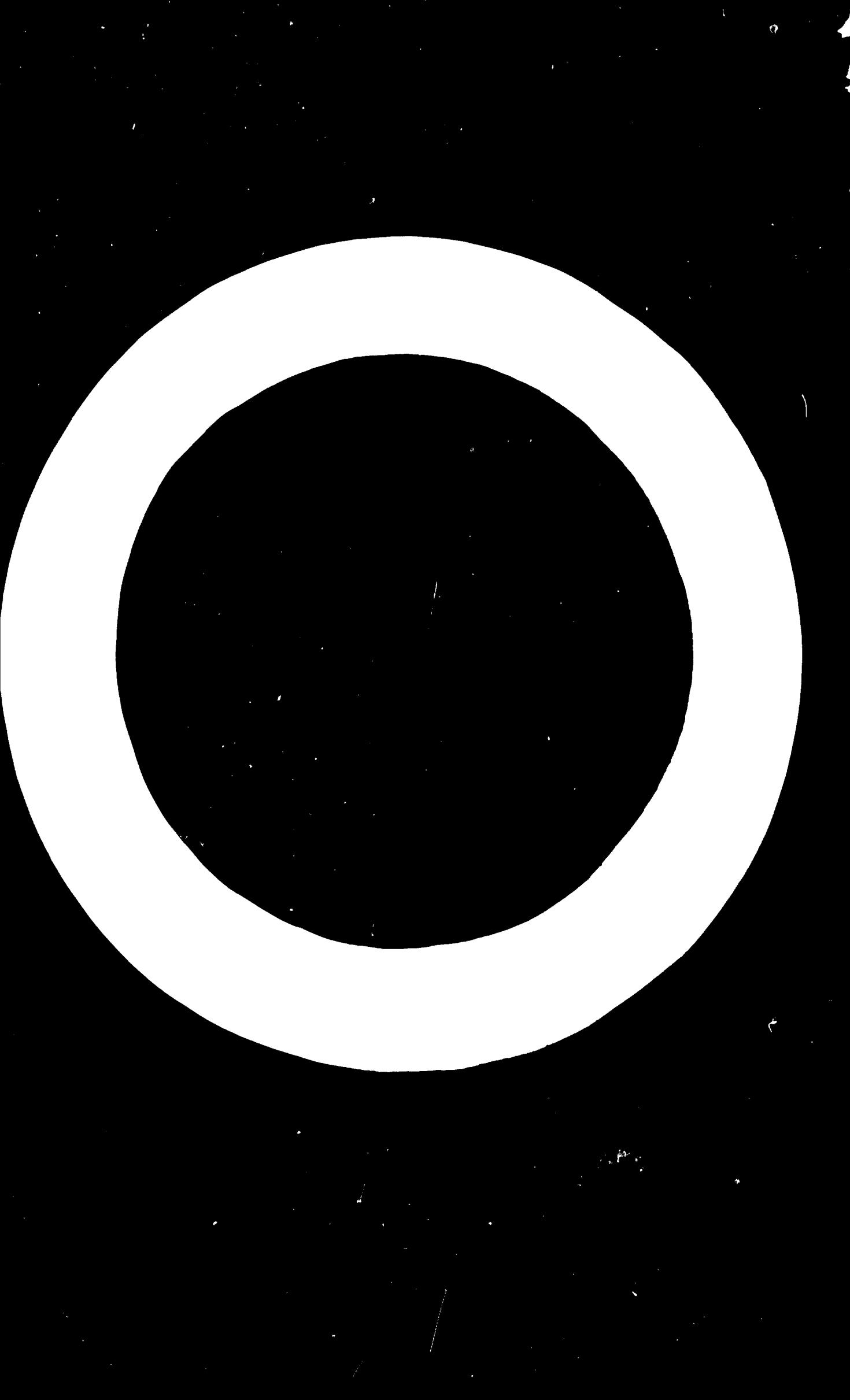
Rome, March, 21 - 25 October 1964

DEVELOPMENT OF THE PETROLEUM INDUSTRY
IN SPAIN

by

L. L. ORTIZ DE LA TORRE
Spain

- 1/ The views and opinions expressed in this paper are those of the author and do not necessarily reflect the views of the Secretariat of UNIDO. This document has been reproduced without formal editing.



~~SECRET~~

1. INDUSTRIALISATION

The political and social situation in Chile has changed little since 1967, 16 years after the last period of economic expansion. This process inevitably created difficulties that required to be overcome, which gave rise to a series of problems which have been partially solved, but still remain, and will require an intensive effort to solve, without delaying the final and "finalist" phase of the intensive effort to industrialise the country, which is still pending its adequate later development.

It is evident that the available credit for the vigorous effort mentioned above, given the country's favourable working terms of C.I.T. countries is limited, given the country's low foreign exchange reserves. It would have been impossible to reach the current stage of development, if there had been no period without the technical and financial help from other nations.

If the expansion of the pharmaceutical industry continues at the rate planned, as we hope, Chile will be in a position in the not-distant future to export greater quantities of products than hitherto to other countries, according to its geographical situation vis-à-vis potential markets as well fitted.

2. INDUSTRY OF PETROLEUM AND PETROCHEMICALS

Chilean petrochemicals are the most important basic products contributing to the development of the petrochemical industry.

a) Oil Refining

Production of refined oil products began in 1966 with the construction of the first refinery at Puentelano by the Empresa Nacional del Petróleo, a joint venture between the State and the Italian company, Agip. Subsequently, a first plant for the recovery of Sulphur (Sulphur Recovery), the first plant for the recovery of bitumen and asphalt products (PSL) at the Huemul refinery, though somewhat larger than the Puentelano refinery, was also built.

In view of the country's growth, need, it became evident that the capacity of the PSL plant was insufficient and that its output should be raised. The government of the period contracted in Europe in the 1962-1964 period the aforementioned, confident that an output of some 200,000 tonnes of refined oil products costs a about 10 per cent, given the economies of scale, per tonne, due to a capacity in excess of 100,000 tonnes/year. The project of the refinery, which at the assembly stage, will be operated by the State,

The second ethylene plant was built at Farnagosa by Industrias Químicas Asociadas (IQA) for a capacity of 67,000 tonnes/year and came on stream in 1967. As this plant is located in a region - Catalonia - where consumption is high, consideration has been given to either enlarging the existing plant or erecting a new large-capacity unit in the region in the near future. Authorization has recently been given for the construction of a refinery capable of treating 5 million tonnes/year of crude, and a 200,000 tonnes/year olefin plant (among others) is projected to take advantage of this facility.

With these plants and projects national requirements will be entirely covered at least until 1975.

2.2 Aromatics

The aromatics sector presents a different aspect. There are two plants producing aromatics from petroleum: the CESA plant at Algeciras, producing more than 200,000 tonnes/year of BTX, and the RIC SUD plant at Melilla producing 80,000 tonnes of benzene and 40,000 tonnes of cyclohexane.

The first began operations in 1965 and the second, now at an advanced stage of construction, will start producing by the end of this year. Both plants are of a capacity in line with those of other countries at the time of their coming into service. As output will exceed domestic demand for some years it will be necessary to export the surplus, which may be considered a notable achievement for the Spanish petrochemicals industry.

On the present scale of production, the secondary processing plants already in existence in Spain are shown in Table I.

Table II shows the trend of external trade in petrochemical products, and makes it clear that this trend is broadly favourable.

The impact of the new producing plants has been highly significant; but petrochemicals are still being imported as the increase in consumption has been so pronounced that it is still higher than production in many cases.

3. FUTURE PROSPECTS

The chemical industry in Spain has shown an imbalance between basic production (mainly petrochemicals) and processing. This has been due mainly to the extensive markets open to the processing industries which have expanded at an

increasing rate without heavy investment. The basic petrochemical industry, however, the cornerstone of development in chemicals, has not been attractive enough to raise the large amount of capital needed nor has it had adequate financial plant, technology resources or sufficient trained technical staff.

Fortunately, the entry into production of the petrochemical plants described in the preceding section has brought about a spectacular improvement in the Spanish chemical industry.

Furthermore, the plants being built or projected (tables III and IV) will contribute greatly to the improvement of the chemical picture in the very near future. It is therefore possible to look to the subsequent development of the industry with some confidence, when the increase in production will even out existing imbalances and consequently reduce our foreign trade deficit in the sector.

Current planning involves, among other projects, the extension of plants for basic products like ethylene and propylene, where the initial capacity was determined on too cautious a basis.

4. PROBLEMS

The absence of any fundamental basic industry, creating a serious disorganization in the structure of the sector, coupled with the anticipated heavy and growing demand for finished products from 1970 onwards (a growth confirmed by developments), make it necessary to establish a petrochemical industry geared primarily to supplying the domestic market and thus to import-substitution leading to substantial currency savings over the last few years. The foreign market, which was considered to be very difficult in the first stage, was discarded as a short-term possibility.

The fact of supplying a market that was really small, despite its growth without apparent cause, led to problems that were difficult to solve. To this there had to be added the constantly increasing volume necessitated by technology in other countries, in contrast with the relatively small volume of our installations.

All this has led to a series of initial problems that we shall briefly quote below:

(a) The inadequacy of independent research and technology

As the petrochemical industry is only in its early stages and owing to the lack of suitable research methods, we are faced with an almost total lack of petrochemical technology. This gap has had to be bridged by importing technology from other countries that are more advanced in this field; this has naturally produced an increase in costs of production, as the payment of licence and royalties must be included in those costs.

(b) The lack of sufficient financial resources

As the large amount of capital necessary to finance a petrochemical industry and suitable technology have not been available, it has been necessary to enlist the co-operation of enterprises from other countries, which has led to foreign participation in our petrochemical industry, as can be seen from tabl. V.

(c) The inadequacy of the capital goods industry

The fact that Spain had no suitable capital goods industry was at the beginning a serious drawback since a large percentage of the equipment necessary for the installation had to be imported, with a consequent increase in costs.

Fortunately, this problem has been largely overcome and today the Spanish capital goods industry can supply most of the equipment required.

(d) Inadequate size of the plants

The fundamental reason for this is that the national market is not large enough to absorb the production of the gigantic installations that for some years have predominated throughout the world. Since our installations have to be of sufficient volume to be competitive, it is necessary to export the surpluses produced. In this direction, Spain is at the moment making a great effort to seek markets in which to place its products.

(e) Anomalous location of raw materials in relation to the manufacture of basic, intermediate and final products

An attempt is being made to solve this initial problem by the planning of new installations.

(f) The lack of deposits of petroleum and natural gas

Although the lack of natural sources of raw materials is not an insurmountable difficulty - as is shown by other countries that are in the same position, but which have a petrochemical industry - it is in the vanguard of progress - the existence of such resources would have reduced the problem of developing the industry.

V. TECHNICAL ASSISTANCE

All of the above remarks indicate the type of assistance that Spain might need for the development of its petrochemical industry.

In broad outlines, this assistance can be划ed up under two aspects: technology and finance.

Technical assistance has been indispensable for the birth and development of this industry in Spain, since we had not a suitable tradition of research or technology in our country. Today it can be said that Spain has a growing number of technicians with sufficient experience in this field. On the other hand, research has been begun which, though modest at the moment, can be a starting point for more ambitious projects.

The technological development that characterizes the chemical industry and the petrochemical industry in particular makes necessary continuous contact with those countries that are in the forefront of progress in this field. The development of processes, engineering, technology, new products and applications is the technical assistance that Spain would need in order to keep its installations and, in fact, its petrochemical industry up to date. Many leading international enterprises are participating in Spanish companies so that this aspect of the problem is partially solved. However, at the same time, Spain should be able to acquire technology of its own and will require external aid to create and develop such technology.

Another type of assistance, not technical but just as necessary, is financial assistance. The large scale capital investment needed for the establishment of petrochemical plants large enough to be profitable entails great financing problems that are difficult to solve with only the resources of one country when, although it is advanced in its industrial development has not yet reached the desired objective.

Table 1
PETROCHEMICAL INDUSTRIES
Installations existing in Spain

Product	Proprietary company	Capacity t/year	Location	Date of going on stream
Ethylene	I.Q.A.	67,000	Tarragona	1967
Ethylene	ELTRANSG	60,000	Fuerteventura	1968
Propylene	I.Q.A.	25,000	Tarragona	1967
Propylene	ENCIASO	40,000	Fuerteventura	1968
Butadiene	CALATRAVA	7,700	Fuerteventura	1967
Benzene	CEPSA	50,000	Alicante	1968
Toluene	CEPSA	29,000	Alicante	1968
O-xylene	CEPSA	23,000	Alicante	1968
Xylenes	CEPSA	30,000	Alicante	1968
Polyethylene, low density	ELCI-PA	45,000	Fuerteventura	1968
Polyethylene, low-density	DOW-UNQUIMESA	25,000	Tarragona	1967
Polyethylene, high-density	CALATRAVA	18,000	Fuerteventura	1967
Ethylene oxide	I.Q.A.	10,000	Tarragona	1967
Ethylene oxide	ALCUDIA	11,000	Fuerteventura	1968
Octanol	I.Q.A.	10,000	Tarragona	1967
Acetic acid	I.Q.A.	15,000	Tarragona	1967
Acetaldehyde	I.Q.A.	28,000	Tarragona	1967
Polypropylene	PAULAN	12,000	Fuerteventura	1968
Isopropanol	I.Q.A.	13,500	Tarragona	1967
Acetone	I.Q.A.	7,500	Tarragona	1967
Dodecylbenzene	PETRIBSA	50,000	Alicante	1968
Caprolactam	ESSO	20,000	Castellon	1969
Cyclohexanol	ESSO	14,000	Castellon	1969
Cyclohexanone				
Methanol	ASSA	50,000	Seville	1968
Linear paraffins	PETRIBSA	50,000	Alicante	1968
Synthetic rubber	CALATRAVA	40,000	Santander	1967
Lampblack	CALATRAVA	22,500	Santander	1967
Lampblack	CAFOF	20,000	Milano	1969
Lampblack	CARBESA	15,500	Alicante	1968

Table II
PETROCHEMICAL PRODUCTS

Market situation
(1962)

Products	Consumption tonnes/year	Production t	Imports t	Exports t
Ethylene	81,250	81,250	-	-
Propylene	27,760	27,800	-	-
Butadiene	18,011	5,713	12,298	-
Benzene	11,156	20,000	1	8,845
Toluene	25,362	4,500	20,862	-
Xylenes	15,057	-	15,087	-
Polyethylene	102,019	62,170	41,226	477
Ethylene oxide	6,210	5,900	310	-
Vinyl chloride	77,394	55,000	22,394	-
Octanol	no figures	4,650	no figures	-
Butanol	7,377	3,960	3,417	-
Acetic acid	13,600	13,600	no figures	-
Acetaldehyde	30,521.1	30,400	121.1	-
Polypropylene	no figures	5,300	no figures	-
Isopropanol	16,424	10,000	6,494	-
Acetone	5,423.7	3,900	1,525	1.3
Propylene oxide	200	-	200	-
Acrylonitrile	5,600	-	5,300	-

Table III
PETROCHEMICAL PLANTS
Installations after construction

<u>Product</u>	<u>Proprietary company</u>	<u>Capacity t/yr</u>	<u>Location</u>	<u>Date of going on stream</u>
Ethylene	ENCASC	200,000	Fuerteventura	1/70
Propylene	ENCASC	80,000	Fuerteventura	1/70
Benzene	RIO GULF	83,000	Barcelona	1/70
Polyethylene, low-density	ALCUDIA	15,000	Fuerteventura	1/70
Polyethylene, low-density	CALATRAVA	12,000	Fuerteventura	1/70
Vinyl chloride	VINICLOR	60,500	Barcelona	1/71
Polyvinyl chloride	VINICLOR	30,000	Tarragona	1/71
Vinyl chloride	KOMSAUTO	150,000	Tarragona	1/71
Cyclohexane	RIO GULF	40,000	Barcelona	1/70

Table IV
PETROCHEMICAL PRODUCTS
Projected installations

<u>Product</u>	<u>Proprietary company</u>	<u>Capacity t</u>	<u>Location</u>	<u>Date of going on stream</u>
Oxo alcohols	BASF	25,000	Tarragona	1/71
Phthalic anhydride	BASF	14,000	Tarragona	1/71
Plasticizers	BASF	10,000	Tarragona	1/71
Di-isocyanates	BAYER K. INDUSTRIAL	12,000	Tarragona	1/71
Styrene	MONTORC	80,000	Fuerteventura	1/71
Propylene oxide	MONTORC	30,000	Fuerteventura	1/71

Table V

Foreign participation in petrochemical industry

<u>Enterprise</u>	<u>Headquarters</u>	<u>Participation</u>
PROSOL	INDIA (Government)	100%
CALATRAVA	SPAIN (Government)	50%
ALQUIMIA	INDIA (Government)	31%
DOMINICAN	INDIA (Government)	47%
FAROLAR	INDIA (Government)	62%
PETROSA	INDIA (Government)	50%
PRODUCTOS QUIMICOS FUSC	INDIA (Government)	50%
ASMA	INDIA (Government)	20%
CARIP	INDIA (Government)	100%
REFINERIA	INDIA (Government)	70%
ROMPERO	INDIA (Government)	33.33%
BAYER	GERMANY (Germany)	33.33%
CARBESA	INDIA (Government)	33.33%
VINICOR	INDIA (Government)	-
MOMSA PETROERICA	INDIA (Government)	100%
RIO GULF PETROLEUM	INDIA (Government)	50%



25. 5. 72