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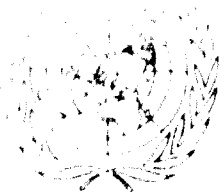
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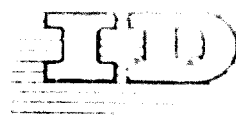
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1

OUTLOOK FOR PROPYLENE IN WESTERN EUROPE,

JAPAN AND UNITED STATES<sup>1/</sup>

by

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OUTLOOK FOR PROPYLENE DERIVATIVE  
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Strong growth is expected for propylene and propylene derivatives in Western Europe, Japan and the United States. There is an apparent deficit in production which can be met by importation, especially propylene which is expected to be imported in increasing quantities. In part in propylene derivatives for use in the production of polypropylene. Other propylene derivatives being imported include report restrictions, and other derivatives which are substituted for propylene and propylene derivatives in the production of polypropylene.

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Recent articles in various trade publications have stated that propylene is short in Western Europe, Japan and in the United States. It, therefore, seems appropriate to examine the propylene picture, look at its past and near term market and to look at its outlook through the 1970's.

Before external circumstances today, the market/industry situation is changing with a rapid pace and is continuing to change rapidly. It is not as absolute. With propylene derivatives growing at such a rapid rate, it is impossible to obtain these figures with great accuracy. In addition, since derivatives are produced by a great number of companies, variations in process conditions could lead to possible errors in calculations. Above all, propylene is produced as a co-product and is subject to displacement upon production requirements. Both a production and material balance, local economic conditions lead to other possible problems in absolute analysis.

Therefore, the market/industry should not be seen as absolute but look at this as reasonable trends which give an overall view of a market supply, demand picture, its problems and possible solutions.

This discussion will cover three major propylene consuming areas of the world: the United States, Western Europe and Japan. These areas are estimated to be producing approximately 75% of the free world's propylene.

#### United States of America

The United States propylene market differs from both the Western European and Japanese markets in that more propylene is consumed for gasoline than is used for chemical. While petroleum refineries are the major source for propylene (Figure 1).

Before looking at its future, let us first examine what has happened to propylene since 1960.

While Western Europe's demand for propylene will grow rapidly in the 1970's, supply could keep up with demand to yield an overall balanced but tight market picture. However, a case of surplus or deficit could occur. Should the other two propylene demand forecasts be inaccurate by a factor of 2, a very tight market picture could result. Possible relief could be obtained by increasing the financial program.

The present tight propylene market situation currently found in Japan is expected to persist through the early 1970's. By 1975, possible surplus will be found with 1980 the demand market is expected to be tight in balance. Under a rather conserving conditions and a stronger dollar, demand than forecast, the 1975 surplus will be lowered and in 1980 shortage could arise.

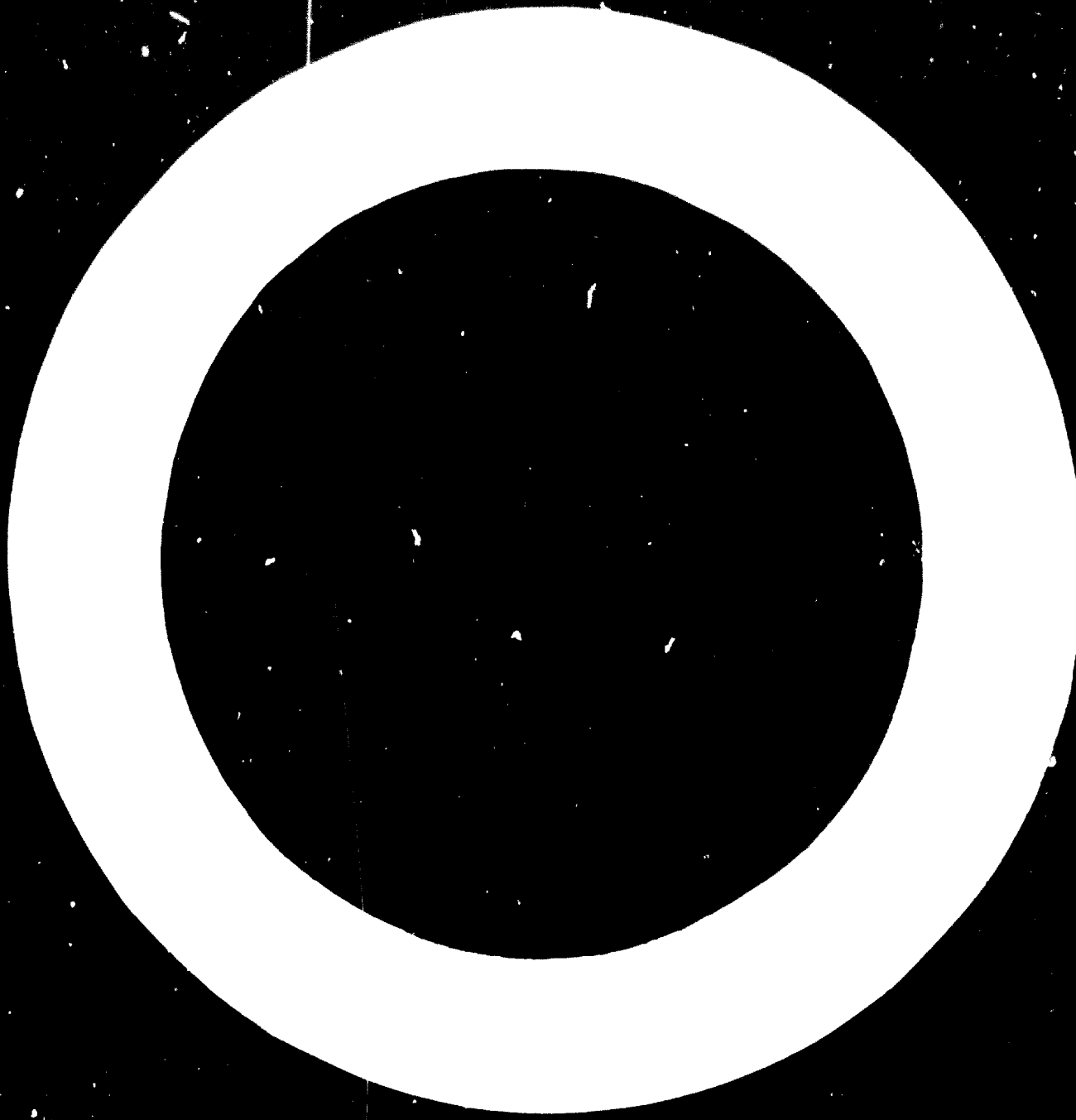
In the area of propylene supply, let us look at the U.S. refiner. The major source of propylene is catalytic cracking with minor quantities (less than 5% of total) from other refinery processes. Figure 2 (U.S. catalytic cracking capacity since 1960 on a total feed basis) shows a rapid growth in capacity in the early 1960's, a leveling off in installed capacity in the 1961-1964 period (the time period when the zeolite catalysts were being introduced), and capacity then increasing at a slow rate through 1970. The adoption of the zeolite catalyst thus allowed the U.S. refiner to increase conversion levels and increase production, therefore eliminating the near term need to increase cracking capacity.

Because use of zeolite catalyst permits higher conversion levels, additional propylene is now produced in U.S. refineries from catalytic cracking in spite of little additional capacity increases.

Of interest is the dotted line in Figure 2 which represents (on a total feed basis) the Oil and Gas Journal's estimate of capacity which might have been installed if zeolite catalysts had not been utilized.

The other source of propylene - that from ethylene units - has not lived up to earlier expectations. Postponement of heavier feedstock utilization coupled with lower propane usage resulted in less propylene production from ethylene units than had been anticipated.

Let us now examine propylene demand 1960-1970. In the chemical area, we now see that earlier U.S. forecasts were quite conservative. This was due to more rapid growth than anticipated in such major propylene derivatives as polypropylene, acrylonitrile and propylene oxide. In the refinery area, there has been a strong demand for propylene for motor alkylates. As earlier anticipated, propylene use for polymer gasoline continues to drop yearly. Table 1





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... tabulation of polymer gasoline content, (only those units which are required to produce gasoline in excess of normal capacity) for the 1967-1970. Since 1960, some 5,000 b/SD capacity has been added to the national 10,000 b/SD capacity, and by 1970, a number of new units of capacity produce gasoline in excess of normal capacity. ...

Propylene supply-demand for the years 1967-1970 is shown in Table II. During the 1967-1970 period classical demand for propylene (oxidation for gasoline products such as octane, trimethyl trimethyl) is seen to rise from 0.9 MM tons in 1967 to 1.4 MM tons in 1970, an overall growth of 50% per year.

Refinery production of propylene will increase from 1.0 MM tons in 1967 to 1.4 MM tons in 1970. This overall increase in refinery production is due to the increasing share of ethylene released propylene which in turn will utilize in part to supply increasing higher requirements.

In total, propylene demand in 1970 will rise to 1.4 MM tons in 1967 to 1.4 MM tons in 1970, and will grow to almost 1.6 MM tons in 1970.

Propylene supply from refinery operations is shown in Table II. The total supply from all the units will be 1.3 MM tons in 1967 and 1.6 MM tons in 1970 and is anticipated to increase to 1.8 MM tons in 1970.

A range is used because it is impossible to know exact conversion levels in operations conditions in these refineries.

Propylene from ethylene units is shown to increase from 1 MM tons in 1967 to 1.6 MM tons in 1970.

Total propylene supply, optimistically adjusted for production losses, will be 0.3 MM tons in 1967, 1.6 MM tons in 1970 and may reach some 1.8 MM



in 1970.

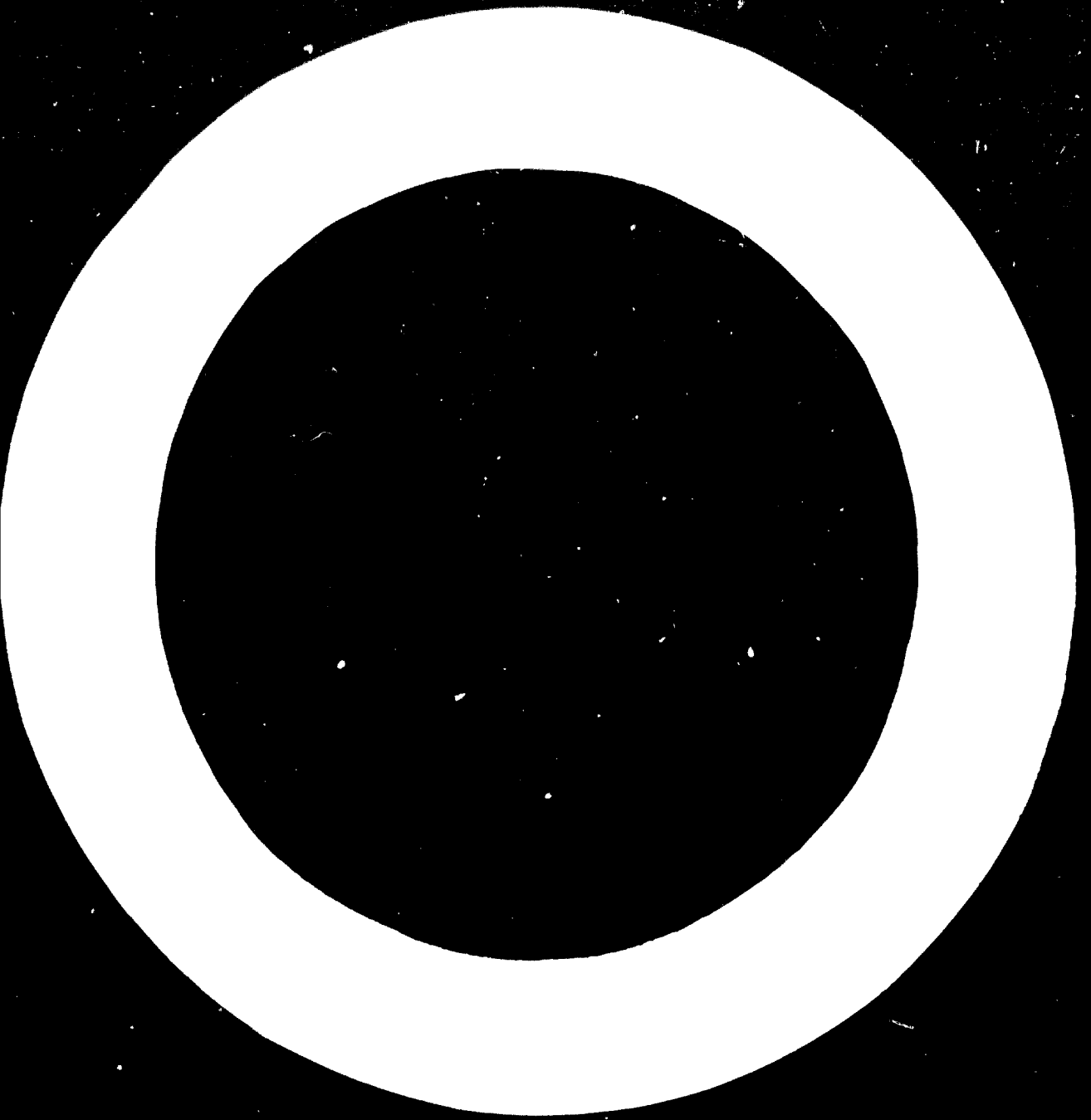
Overall, Table II shows that there had been a tight market for propylene in 1966 with a possible deficit of propylene occurring in 1970. Under possible conditions with all refineries operating at peak capacity (which is a possibility) the market still would be tight. Let us now look forward to 1970 to see what the 1970's have in store for propylene supply-demand.

An estimate of propylene demand for chemicals is shown in Table III. That propylene demand for chemicals, which increased about 10% between 1965 and 1970, will increase 47% more between 1970 and 1980, a growth rate of strong growth in the major propylene derivatives: acrylonitrile, acrylamide, acrylonitrile-butadiene copolymer, and acrylonitrile-styrene copolymer.

Propylene demand for polymers, which were expected to have increased 40,000 tons in the 1965-1970 period, are expected to increase 100,000 tons in the 1970-1980 period, but largely by means of increased polypropylene production capacity dropping as utilization increases.

Overall, we anticipate that propylene demand for chemical and polymer will increase from some 1.5 million in 1970 to 2.2 million tons by 1980-1985 and 3.5 million by 1990. The lower 1980 figure is based on the 1970-1980 period.

Let us now examine propylene supply in the 1970-1980 period. In the foreseeable future, refining catalytic cracking is expected to be the major source of propylene. Presently 45% of 1.5 million catalytic cracking capacity is fluid catalytic cracking. However, the type of catalytic cracking used at our country is virtually nonexistent in the 1970's. Fluid catalytic cracking capacity is once again increasing.



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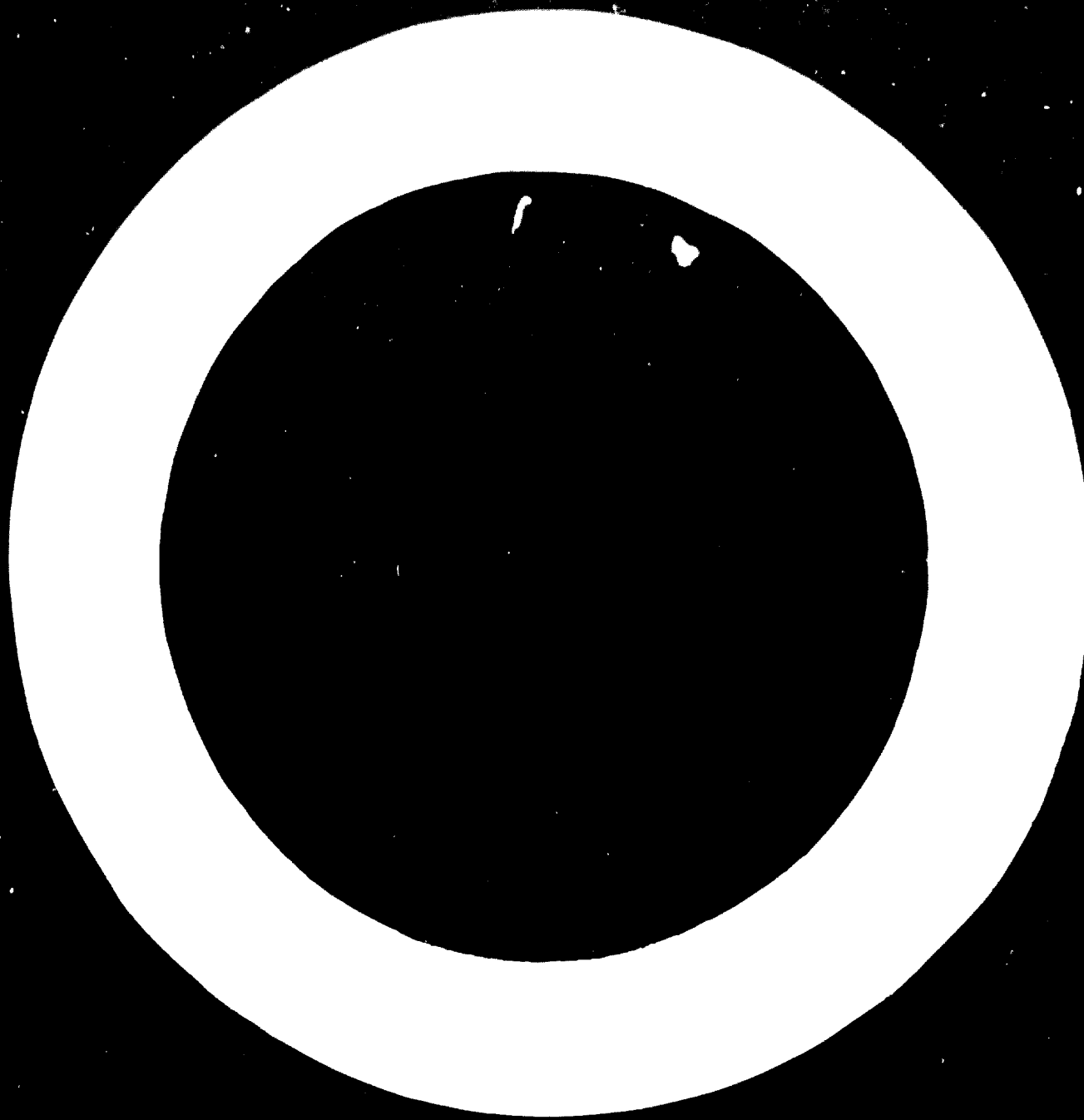
is a wide divergence of opinion as to how much it will increase in the 1970's. Some industrial sources expect that growth in catalytic cracking will be limited by hydrocracking in the 1975-1980 period while others expect catalytic cracking to remain the work horse of the refinery.

Because of these two widely diverging outlooks we have used two projections in order to bracket both possibilities; as such, refining propylene production would be expected to increase 1.5 to a maximum of 4.7 MM tons in the 1970-1980 period. Of course, not all of this propylene is economically recoverable so a significant quantity is lost to the marketplace.

Propylene supply from ethylene plants is expected to increase from 1.6 MM tons in 1970 to 3.3 MM in 1975, to a 5 MM level by 1980. This increase will be due to increased use of heavy feed (butane and heavier) as pyrolysis stocks. By 1975, heavy charge stocks are expected to be the major source of propylene in ethylene units.

Let us now bring the 1970-1980 propylene supply-demand picture into focus.

Table IV balances the propylene supply-demand picture for 1970-1980. Demand is shown increasing from 5.1 MM tons to a possible (but judged improbable by some industry sources due to alternate methods to obtain gasoline octane quality) maximum level of some 12+ MM tons by 1980. Supply is seen increasing from an average 9.4 MM tons in 1970 to a range of 13.7 to 17.1 MM tons; the latter number is that which will be found if catalytic cracking growth continues. (however, this is disputed by some industry experts) We have assumed that supply will increase 6 MM tons in the 1970-1980 period (which is the middle of the above range). Thus, based upon estimated demand, a propylene undersupply in 1970 of as little as 210,000 tons to as much as 960,000 tons



exist. This could increase to an undersupply of 1.4 MM tons or possibly as much as 5 MM tons by 1980 depending upon lead restrictions in motor gasoline which may be utilized to obtain gasoline of the same quality.

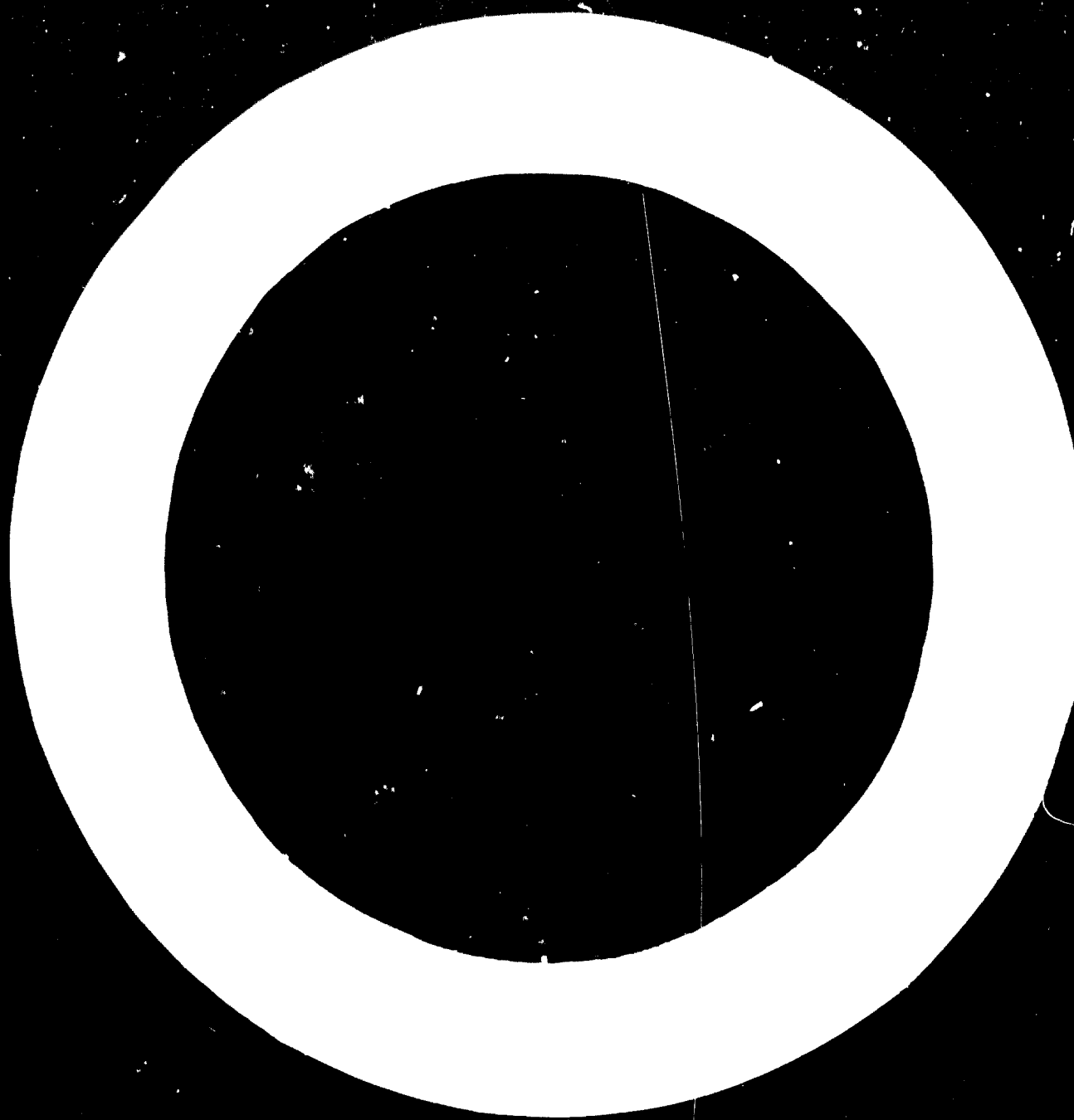
Therefore, near future increases in the tight propylene market situation with the year 1980 at present, propylene prices.

A number of things could happen to help ease the short situation:

- Chemical users could outfit refinery users to obtain the propylene necessary for their continued growth. Refineries could then utilize aromatics (reformate) to obtain necessary octane.
- Deliberate production of propylene by propane dehydrogenation and/or by isobutane cracking. The former route would yield chemical propylene while the latter could yield chemical propylene but more likely would be primarily used to supply a mixed refinery alkylation feedstock.
- Importation of propylene derivatives from overseas, such as ethene.
- Import restrictions could be removed or further eased on propane, propylene and heavy charge stocks for chemical use.
- Refiners might use other alkylation feedstocks such as ethylene and stylenes.
- Routes from charge stocks other than propylene may become for some of the chemicals which are today based on propylene.
- Modification might be made in cracking catalysts to increase olefin yields without an appreciable loss in gasoline production.

Two major factors which could cause the 1980 propylene demand projection to be low are:

- Growth of propylene derivatives faster than that forecast.
- Limitations on use of lead alkyls in motor gasoline.





In summary, United States propylene is seen in tight supply today, with

no major change seen in the 1970's.

Production Supply (Domestic)

The United States, like the United States, relies upon ethylene manufacture for its requirements of propylene. In 1973, it is estimated that some 60% of propylene used for chemical manufacture will come as an ethylene co-product as well as most the subject for ethylene, its major manufacturing routes. The materials and factors which will determine propylene's supply situation.

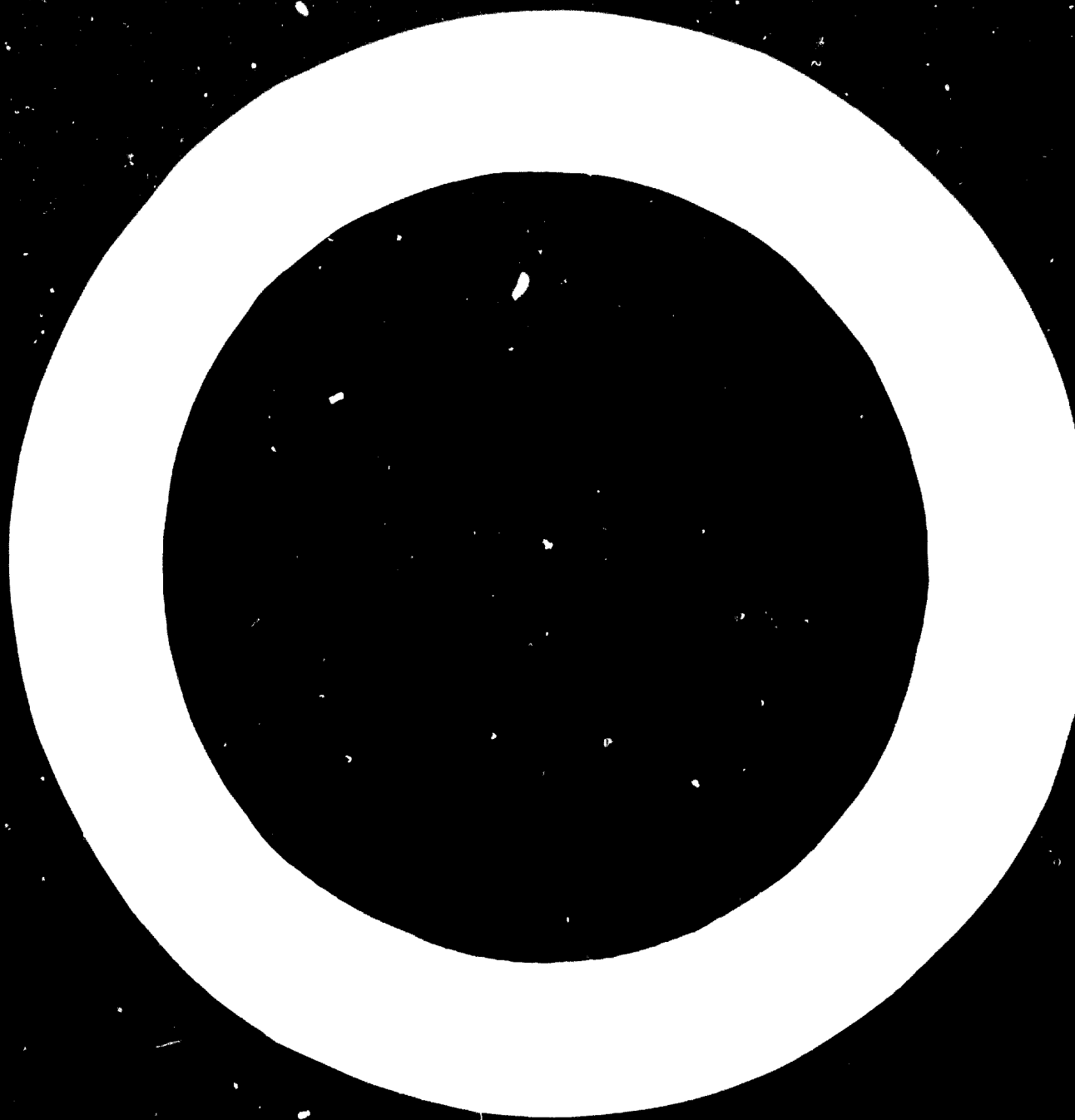
Overall ethylene demand for Western Europe is shown below:

Ethylene Demand - Western Europe  
1000 Tons/Year

|      |        |
|------|--------|
| 1965 | 7,000  |
| 1970 | 8,500  |
| 1975 | 9,000  |
| 1980 | 12,575 |

The forecast is based upon a country by country analysis, but only the total Western European picture is presented here. Ethylene is shown growing some 1 1/2% per year in the 1968-1970 period, dropping to a 1.5% overall rate in the 1970's. On an overall yearly basis ethylene demand is seen increasing some 10,000 tons/year in the 1970s-1980 period.

Based upon a country by country analysis of capacity, manufacturing programs, raw material and anticipated propylene-ethylene production ratios, an amount of propylene available from ethylene units was obtained. This available propylene supply was only included that co-produced with ethylene but not that obtained from various (either as separated propylene or as polypropylene), this amount was estimated and included in the total propylene



Based upon these calculations, propylene supply for chemicals in Western Europe is seen increasing as follows:

| Available Chemical Propylene Supply - Western Europe |       |
|--|-------|
| MM Tons/Year   |       |
| 1970   | 3,435 |
| 1975   | 5,145 |
| 1980   | 7,160 |

In addition to the estimated propylene production noted above, it is highly possible that additional propylene will be obtained from refineries and refinery expansions in Western Europe. This may well serve as the key to solving possible imbalances in parts of Western Europe.

The major outlet for propylene produced in Western Europe is the chemical market, i.e., In 1970, an estimated total 4.1 MM tons of propylene could be produced in refineries and ethylene plants, of which 3.3 MM tons is available for chemical use (as noted above). Of this, 2.1 MM tons will be consumed for chemical manufacture.

Propylene consumption for chemical production has grown very rapidly in Western Europe since 1965 with demand increasing some 19-20%/year. Approximately two-thirds of this demand is found in the EMS with the remainder in the EFTA nations and others.

Based upon an analysis of Western European propylene demand structures shown in Table V) propylene demand for chemicals is forecast to grow some 12.5%/year 1965-1975, (9.5%/year 1970-1975), before dropping to some 6.5%/year 1975-1980. As percentages growth per year are consecutive, a new high point in demand increases can be seen for year periods. The results show that on the average, the demand for propylene will increase some 35,000 tons/year in the 1975-1980 period. It should be noted that this demand incorporates estimated exports of derivatives.



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which would ease the propylene shortage in the U.S.

Currently (1970) six main end uses account for 80% of Western Europe's propylene consumption: acrylonitrile, cumene, isopropene, propylene oxide, ethylene and polypropylene (Table VI). By 1975-1980, they are projected to account for approximately 90%. The two major growth-volume outlets for propylene are acrylonitrile and polypropylene.

Major consuming nations (in order of their propylene demand) in 1975-1980 are seen as follows:

Western Germany

United Kingdom

Italy

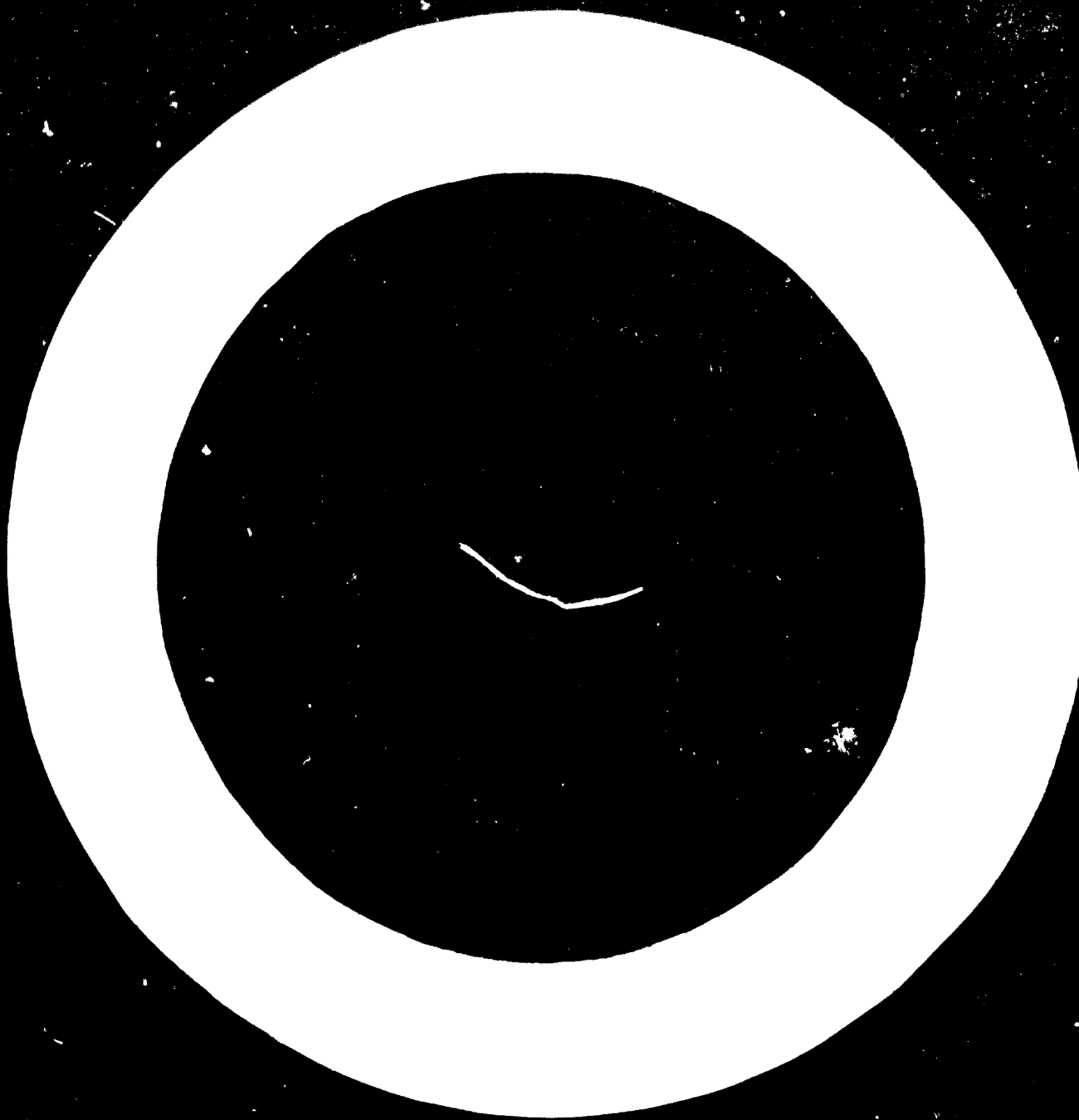
France

Benelux

These nations will account for some 90% of propylene demand in Western Europe in the 1975-1980 period. It is in these nations where future propylene supply will be most important.

Based upon our analysis, country by country, of supply-demand an overall Western European balance was developed. The balance (Table VIII) shows that regional complications there will be an overall surplus of some 3.0-4.0,000 tons of propylene in Western Europe during the 1970-1980 period, some 6-10% of total demand. An examination, however, of the balances of individual countries now seem to be in surplus while others to have shortages.

Western Europe's propylene balance may not be as bright as shown in Table VIII. Currently there are start-up problems at many of the capacity expansions in Europe that produce ethylene and propylene. Construction of the other new units in the early 1970's could curtail ethylene and



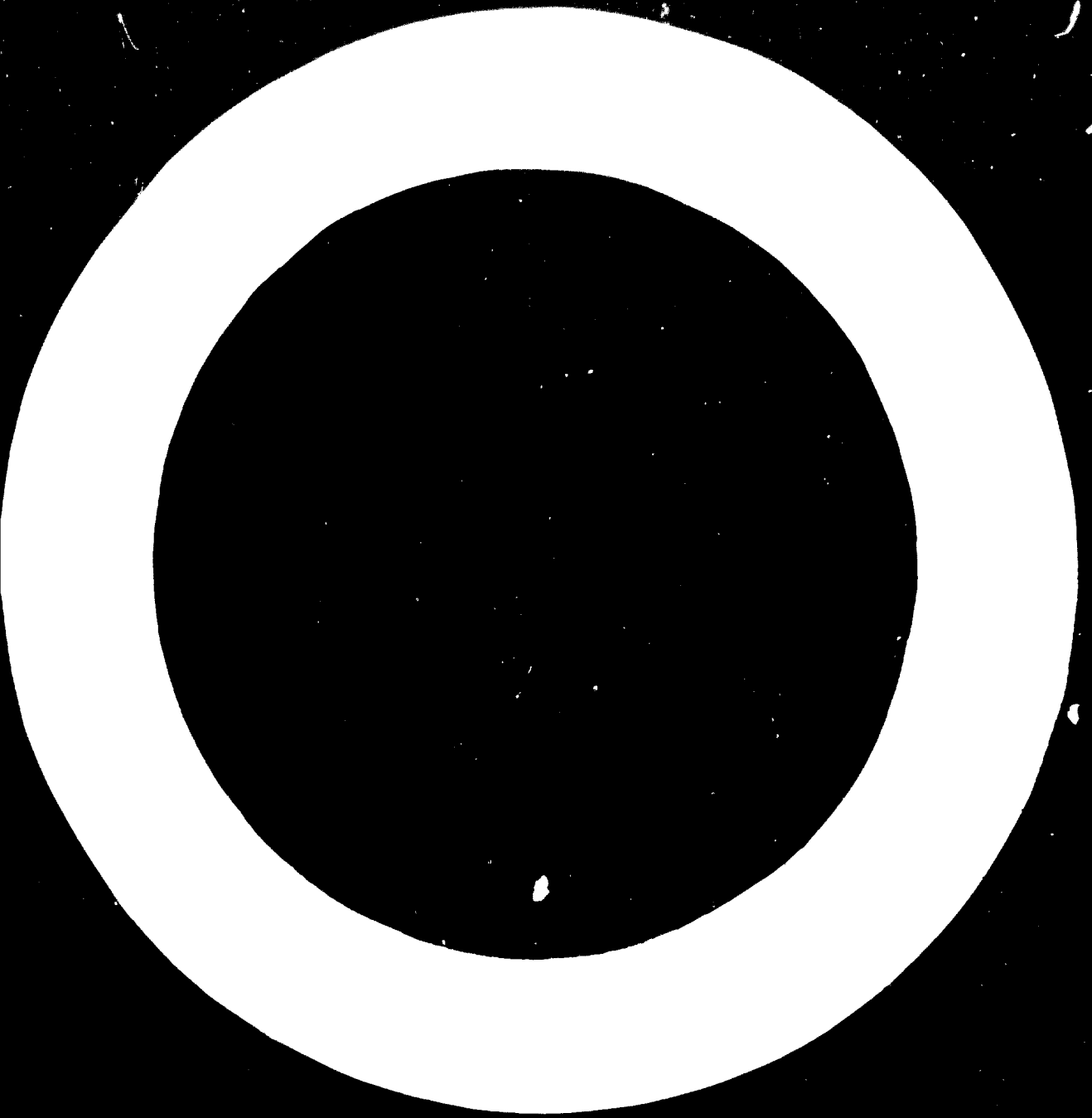
propylene output. Also, as noted in Table VII, a 5% drop in  
LEO would reduce the surplus to less than 200,000 tons and  
demand a tight market situation would occur because  
propylene demand grows faster than expected, a similar situation  
in 1974, slightly less than a 300,000 ton surplus for  
all of Western Europe. Once again, a 5% lower ethylene  
propylene demand could bring a tight market situation  
and during the mid 1970's LEO would be available to  
Africa for ethylene manufacture. Should it be utilized  
as an ethylene source, a lower propylene output would be expected.

Overall by 1980 a 300,000 ton propylene surplus is seen.  
However, long term forecasts must be utilized with care. In  
cases they turn out to be conservative (low) and, of course, a  
big error in a 10 year period to alter a forecast. One again  
noted that a 5% error in propylene demand could cause a very tight  
market in Europe.

(Western Europe's balance is shown graphically in Figure

A possible relief factor may be refinery propylene. If  
in some areas of Western Europe catalytic cracking capacity  
and the resulting propylene used for chemical manufacture  
whether or not major additional volumes of propylene are  
source in Western Europe.

In summary, while Western Europe's demand for propylene  
grows rapidly in the 1970's, supply could keep up with demand to  
prevent a tight market picture. However, trends of surplus  
near. Should ethylene demand or propylene demand be off by a





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light market picture could develop. A possible relief factor could be utilization of refinery propylene.

Going out our discussion of propylene, let us now look at the Japanese situation.

#### Japan

Propylene demand continues to soar in Japan as does the demand for copolyethylene (Figure 5). Propylene demand for chemicals which was negligible 12 years ago grew to some 453,000 tons by 1965 and is projected to reach some 1,525,000 tons by 1970, a 25% yearly growth in the 1965-1970 period. Major outlets for their estimated propylene consumption are shown in Table 1. A strong demand for such derivatives as polypropylene, acrylonitrile, propylene oxide and also alcohols and esters with propylene chemical units is anticipated to grow to some 2,400,000 tons by 1975 and to 3,750,000 tons by 1980, a 93% increase in the 1970's. Also, as with western Europe, a shortage is anticipated.

Propylene for chemical production in Japan is obtained primarily as a by-product in the production of ethylene by naphtha cracking. A very small amount is obtained from refinery catalytic cracking. As in western Europe, propylene supply is dependent upon ethylene demand, raw materials and their availability, and cracking severity.

Ethylene production began in Japan in 1958 when 14,300 tons of product were produced. Some 10 years later production has increased to some 1,700,000 tons. Ethylene demand is projected as follows:



Ethylene Demand - Japan  
000 Tons/Year

|      |       |
|------|-------|
| 1965 | 777   |
| 1970 | 2,428 |
| 1975 | 4,300 |
| 1980 | 5,100 |

(A growth equivalent to 25%/year in the 1965-1970 period dropping to 10%/year in the 1970's.) In terms of absolute demand, however, ethylene demand will grow from 365,000 tons/year in the 1970-1980 period as compared to 390,000 tons/year between 1965-1970.

The Japanese ethylene industry is dependent upon naphtha, both domestic and imported, as the charge stock for ethylene manufacture. Currently, domestic production of naphtha is forecast to be inadequate, thus increasing dependence upon world naphtha, which in turn is dependent upon supply of crude oil. Production of crude oil is being required to optimize ethylene output to economy and this which means higher severity cracking. Due to this higher severity, propylene production will suffer. Also, firms are reported looking at naphtha substitutes for pyrolysis feed, which would shift the relative ratios of propylene and ethylene production.

Based upon an analysis of the factors involved, we have forecast Japanese propylene availability to increase as follows:

Propylene Supply - Japan  
000 Tons

|      |           |
|------|-----------|
| 1965 | 540       |
| 1970 | 1330-1575 |
| 1975 | 2520-2630 |
| 1980 | 3625-3965 |



ranges are used due to possible variances in ethylene cracking severity. Based upon the analysis of propylene supply and demand a propylene balance has been developed (Table IX).

Briefly, the following is seen for 1965-1970 and 1970-1980.

In the 1965 period propylene obtained from naphtha cracking was in surplus in Japan and reportedly entered the LFG marketplace. Since then chemical manufacturers more than utilized available propylene yielding the current tight market picture. By 1970, as naphtha cracker run at higher severity cracking severity, propylene is anticipated to be tight and shortages continued. By 1975 at the lower severity conditions anticipated, propylene will be back in balance and a possible slight surplus exist.

The 1980 market outlook depends upon the severity of cracking taking place in Japan. It is anticipated that a balanced situation will be found.

Therefore, we expect the current tight propylene-supply-demand situation (see in figure 9) to exist in Japan through the early 1970's, by 1975 a surplus will exist and by 1980 the market to be back in balance.

Even, under naphtha conserving conditions and reduction of propylene demand throughout the 1975 surplus could be lowered and in 1980 a shortage could exist.

Conclusion, strong growth is foreseen for propylene and propylene derivatives in western Europe, Japan and the United States. While an apparent deficit situation could occur in the United States, adequate propylene is available for chemical growth providing it is bid away from refineries.

Factors which are expected to help offset the shortage include imports of propylene derivatives from overseas and deliberate production of ethylene. Other possibilities include easing of petroleum import restrictions,

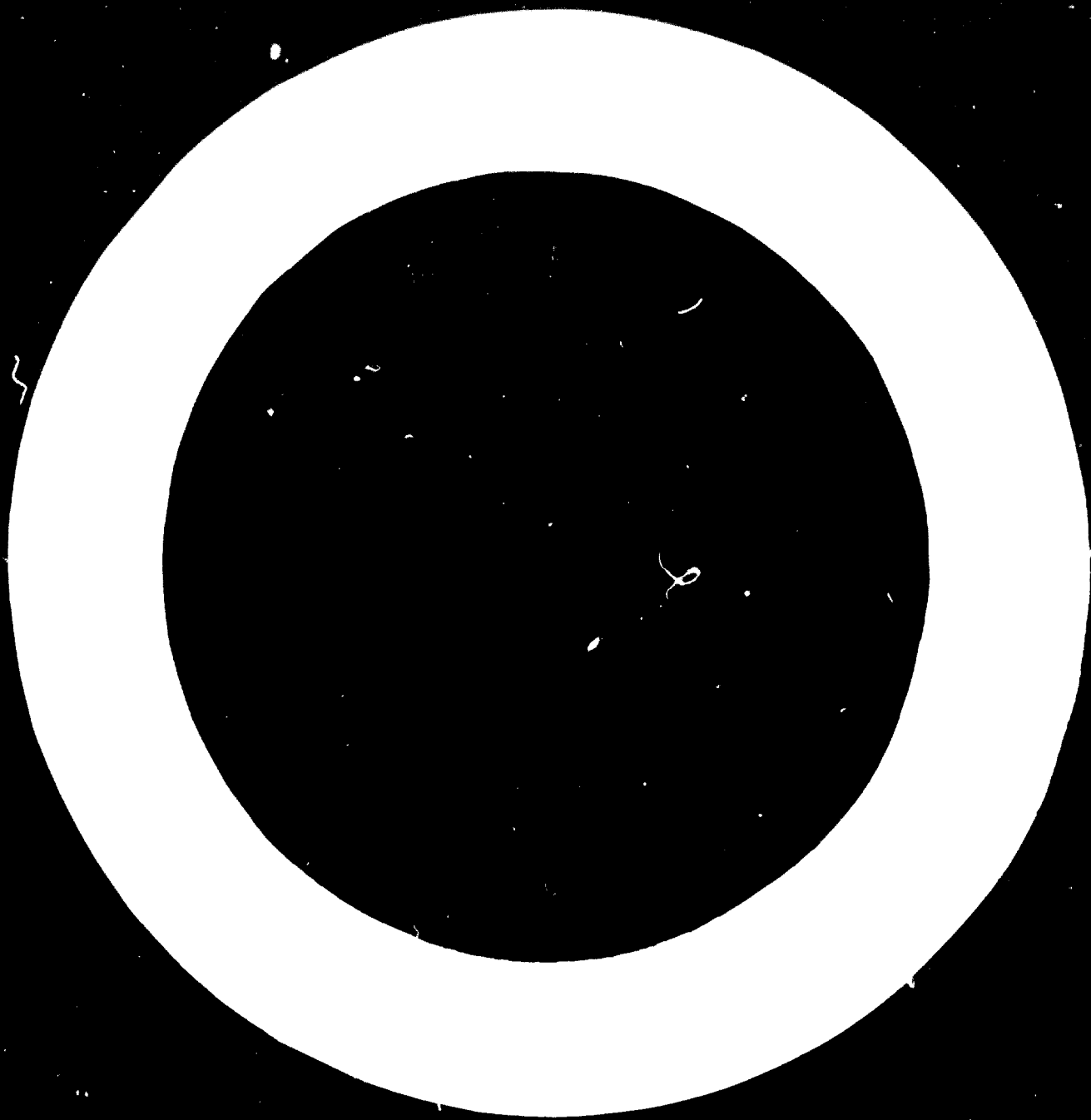


use of other alkylation feedstocks, and possible new routes to propylene based chemicals.

While Western Europe's demand for propylene will grow rapidly in the 1970's, supply could keep up with demand to yield an overall balance but tight market picture. However, areas of surplus or deficit could occur.

Should ethylene or propylene demand be off by an little areas a very tight market picture could develop. A possible relief factor could be the utilization of refinery propylene.

The present tight propylene supply demand situation currently found in Japan is expected to exist through the early 1970's. By 1975 a possible surplus will be found and by 1980 the Japanese market is expected to be back in balance. Under naphtha conserving conditions and a stronger propylene demand than forecast, the 1975 surplus could be lower and in 1980 a shortage could exist.





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TABLE I

U.S. CAPACITY OF REFINERY PROCESSES CONSUMING PROPYLENE  
1,000 Barrels/Calendar Day

|      | <u>Polymerization</u> | <u>Alkylation</u> |
|------|-----------------------|-------------------|
| 1960 | 128                   | 407               |
| 1965 | 126                   | 530               |
| 1966 | 118                   | 560               |
| 1967 | 96                    | 595               |
| 1968 | 96                    | 646               |
| 1970 | 80                    | 720               |



TABLE II  
 U.S. PROPYLENE SUPPLY-DEMAND  
 1966-1970  
 000 Metric Tons/Year

| <u>Demand</u>                  | <u>1966</u> | <u>1970</u> | <u>1975</u> |
|--------------------------------|-------------|-------------|-------------|
| Chemicals <sup>1</sup>         | 2000        | 2780        | 3000        |
| Refinery                       | 6350        | 6150        | 6000        |
| Total Demand                   | 8350        | 8930        | 9000        |
| <br><u>Supply</u>              |             |             |             |
| Refinery Production            | 8280        | 7900-8750   | 8000-8500   |
| Ethylene Units                 | 1000        | 1230        | 1000        |
| Total Available                | 9280        | 9130-9980   | 10,000      |
| Economically Available         | 8350        | 8200-8980   | 8000-8500   |
| Propylene Balance <sup>2</sup> | 0           | (730)-50    | (200)-50    |

<sup>1</sup>Excludes polymer gasoline products such as heptans, butane, and tetramer which are produced in refinery polymerization.

<sup>2</sup>Figures in brackets indicate deficiency.

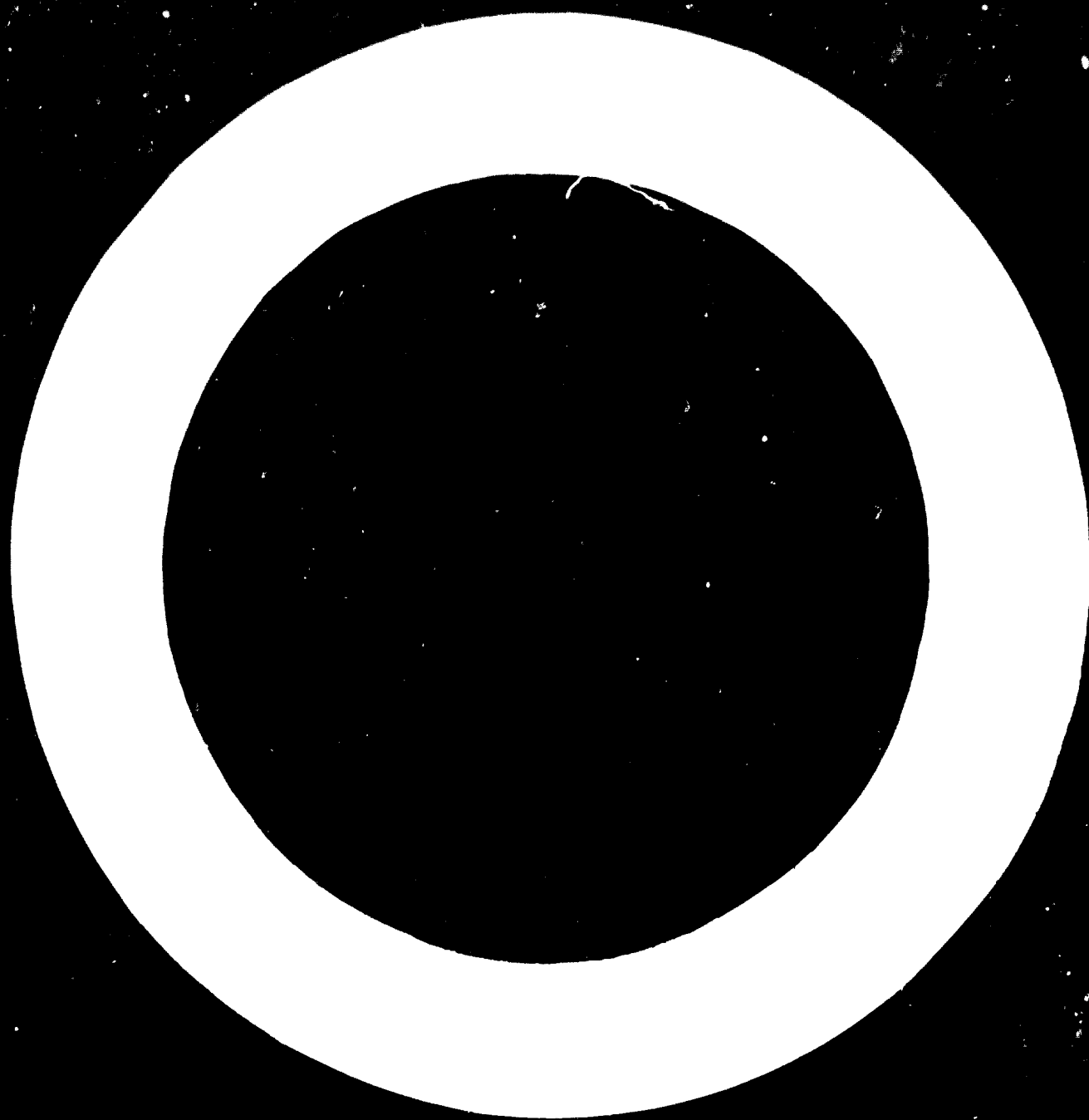


TABLE III  
 TOTAL U.S. PROPYLENE DEMAND FOR CHEMICALS<sup>1</sup>  
 000 Metric Tons/Year

|                           | <u>1965</u> | <u>1970</u> | <u>1975</u> | <u>1980</u> |
|---------------------------|-------------|-------------|-------------|-------------|
| Polypropylene             | 190         | 710         | 1320        | 2280        |
| Acrylonitrile             | 195         | 590         | 935         | 1100        |
| Propylene Oxide           | 260         | 455         | 705         | 1100        |
| Isopropanol               | 595         | 680         | 835         | 1050        |
| Oxo Alcohols <sup>2</sup> | 550         | 680         | 730         | 870         |
| Cumene                    | 105         | 240         | 545         | 690         |
| Others <sup>3</sup>       | <u>445</u>  | <u>745</u>  | <u>830</u>  | <u>1110</u> |
|                           | 2340        | 4100 ± 200  | 5900 ± 200  | 8200 ± 300  |

<sup>1</sup>Mean demand given for each end use. Data rounded off to nearest 5,000 tons.

<sup>2</sup>Includes heptenes.

<sup>3</sup>Tetramer, trimer, isoprene, glycerine, epichlorohydrin, ethylene-propylene rubber and acrylates.

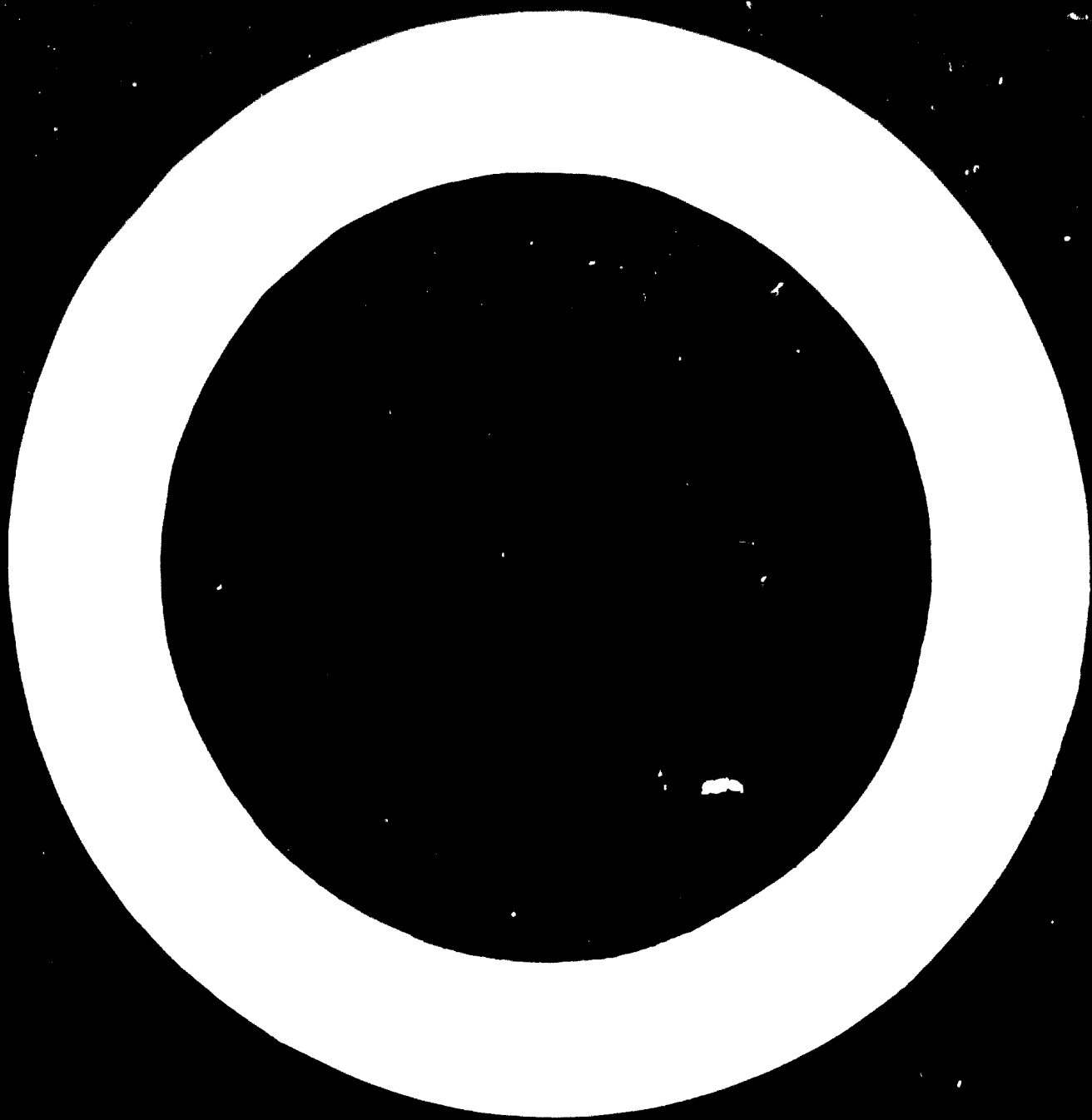


TABLE IV  
U.S. PROPYLENE SUPPLY-DEMAND  
1970-1980  
000 Metric Tons/Year

| <u>Demand</u>                  | <u>1970</u>   | <u>1975</u>   | <u>1980</u>   |
|--------------------------------|---------------|---------------|---------------|
| Chemical <sup>1</sup>          | 3360          | 5220          | 7650          |
| Refinery                       | 6600          | 7230          | 7,550-14,600  |
| Total Demand                   | 9960          | 12,450        | 15,200-22,250 |
| <u>Supply</u>                  |               |               |               |
| Refinery Production            | 8,410-9,250   | 9,350-12,150  | 10,000-13,900 |
| Ethylene Units                 | 1590          | 3320          | 5000          |
| Total Available                | 10,000-10,740 | 12,670-15,470 | 15,000-18,900 |
| Commercially Available         | 9,000-9,750   | 11,400-13,500 | 13,400-17,100 |
| Propylene Balance <sup>2</sup> | (960)-(210)   | (1650)-1450   | (1400)-(5150) |

<sup>1</sup>Excludes for polymer gasoline products such as heptane, trimers and butenes, which are produced in refinery polymerization units.

<sup>2</sup>Numbers in brackets indicate insufficient supply.





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TABLE V

WESTERN EUROPEAN PROPYLENE CONSUMPTION FOR CHEMICALS

| <u>Year</u> | <u>000 Tons/Year</u> | <u>Growth in Demand Over A<br/>5 Year Period, 000 Tons</u> |
|-------------|----------------------|--|
| 1965        | 1265                 | ---  |
| 1970        | 3110                 | 1845   |
| 1975        | 4860                 | 1750   |
| 1980        | 6615                 | 1755   |

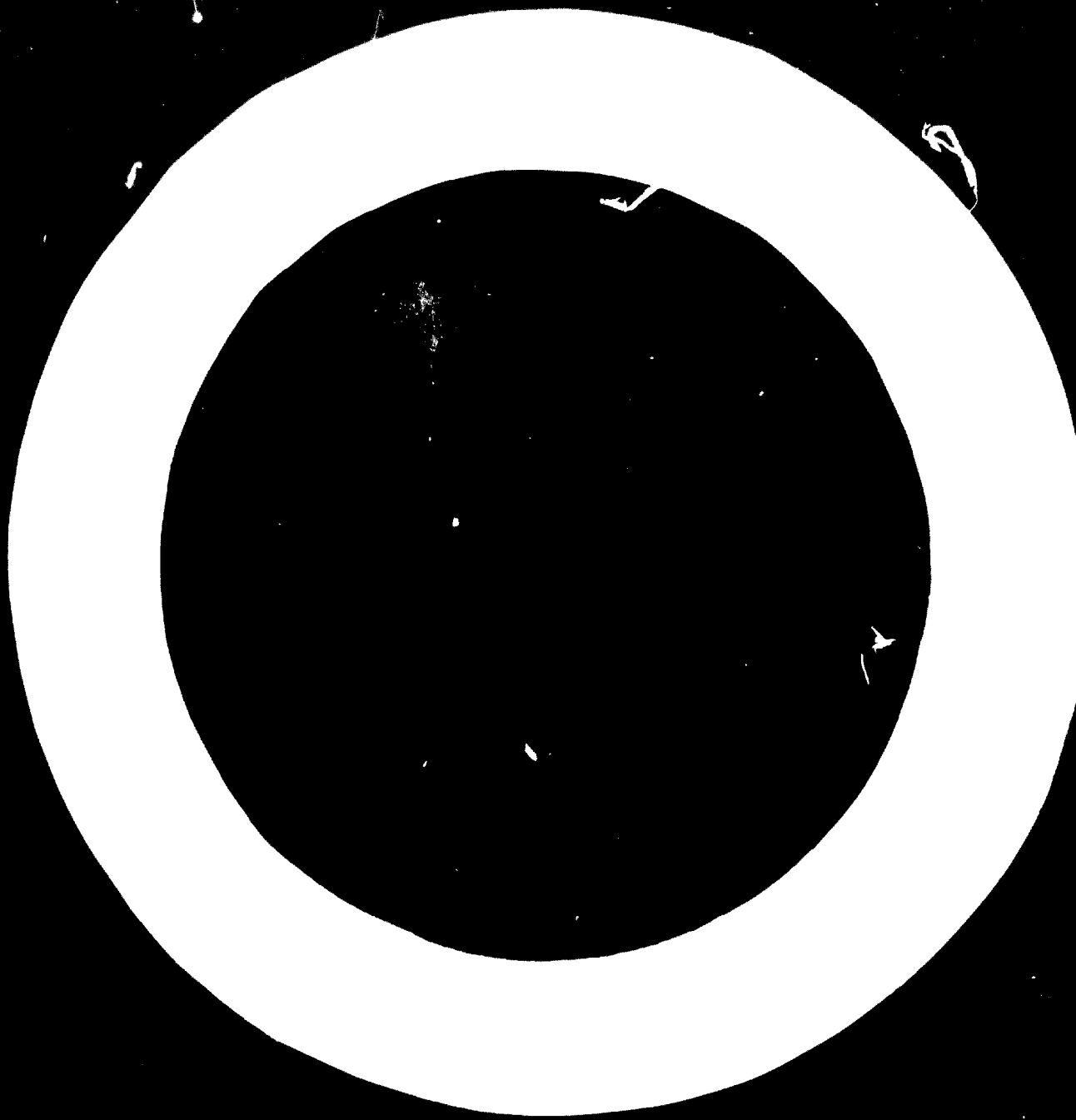


TABLE VI

WESTERN EUROPEAN  
PROPYLENE CONSUMPTION BY END USE  
000 Metric Tons/Year

|                           | <u>1975</u> | <u>1970</u> | <u>1975</u> | <u>1980</u> |
|---------------------------|-------------|-------------|-------------|-------------|
| Acrylonitrile             | 55          | 510         | 595         | 1230        |
| Cumene                    | 205         | 340         | 495         | 630         |
| Isopropanol               | 300         | 435         | 530         | 585         |
| Propylene Oxide           | 125         | 295         | 565         | 810         |
| Oxo alcohols <sup>1</sup> | 215         | 655         | 980         | 1255        |
| Polypropylene             | 90          | 410         | 890         | 1415        |
| Others <sup>2</sup>       | <u>275</u>  | <u>40</u>   | <u>505</u>  | <u>590</u>  |
| TOTAL                     | 1265        | 3110        | 4860        | 6615        |

<sup>1</sup>Includes heptenes.

<sup>2</sup>Includes glycerin, epichlorohydrin, dodecene, nonene, ethylene-propylene rubber, acrolein, perchlorethylene and others.

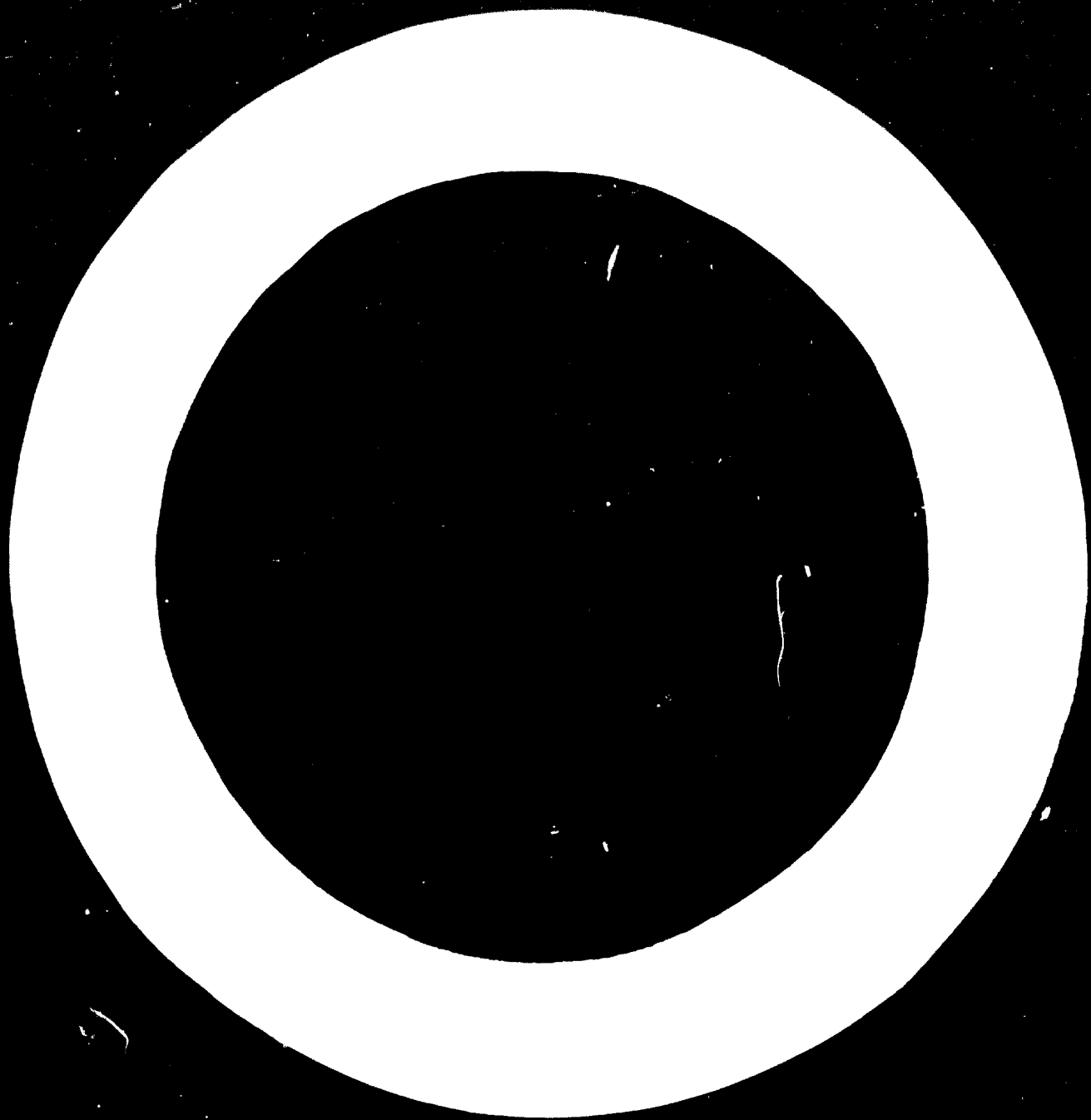


TABLE VII  
PROPYLENE BALANCE - WESTERN EUROPE

|  | <u>1970</u> | <u>1975</u> | <u>1980</u> |
|--|-------------|-------------|-------------|
| Total Surplus/(Deficit)<br>000 Tons/Year         | +325        | +295        | +545        |
| Surplus/Deficit<br>As % of Demand                | 10          | 6           | 8           |
| <u>Sensitivity analysis</u>                      |             |             |             |
| <u>Surplus Deficit if:</u>                       |             |             |             |
| Ethylene forecasts<br>Are 5% High, 000 Tons/Year | +185        | +85         | +225        |
| As % of Demand                                   | 6           | 3           | 3           |
| Propylene forecasts<br>Are 5% Low, 000 Tons/Year | +95         | +14         | +111        |
| As % of Demand                                   | 3           | 1           | 2           |



TABLE VIII

JAPANESE PROPYLENE DEMAND<sup>1</sup>  
000 Tons/Year

|                     | <u>1962</u> | <u>1970</u> | <u>1975</u> | <u>1980</u> |
|---------------------|-------------|-------------|-------------|-------------|
| Acrylonitrile       | 185         | 370         | 640         | 970         |
| Polypropylene       | 70          | 565         | 975         | 1570        |
| Propylene Oxide     | 40          | 75          | 115         | 170         |
| Acetone             | 30          | 85          | 120         | 180         |
| Cumene              | 20          | 30          | 80          | 120         |
| Oxo Alcohols        | 25          | 155         | 250         | 410         |
| Others <sup>2</sup> | <u>110</u>  | <u>145</u>  | <u>220</u>  | <u>340</u>  |
| TOTAL               | 480         | 1525        | 2400        | 3700        |

<sup>1</sup>Rounded off to the nearest 5.

<sup>2</sup>Includes tetramer, EP rubber, acrylates, epichlorohydrin, chlorinated solvents, isopropanol and others.

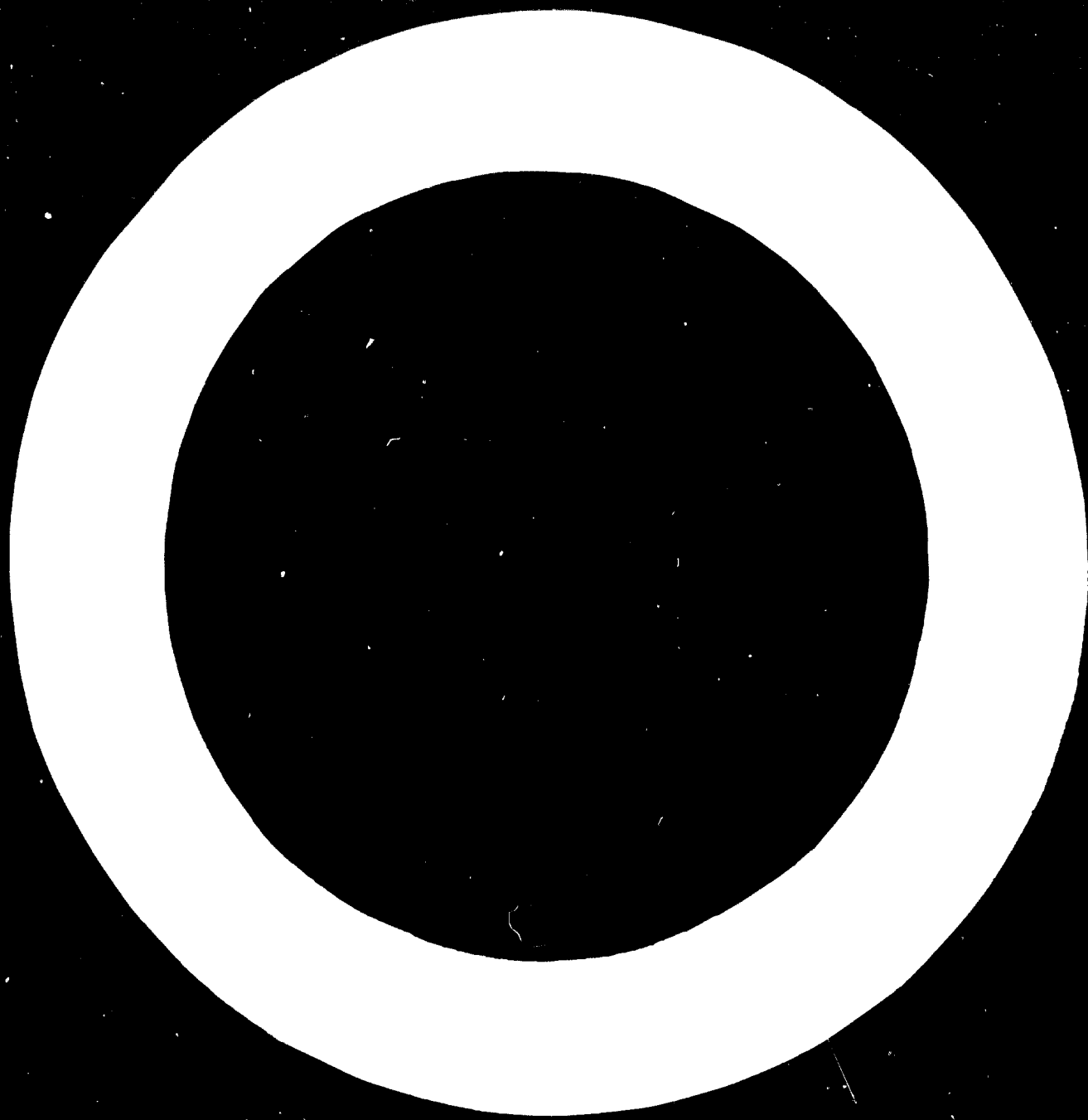




TABLE IX  
PROPYLENE BALANCE - JAPAN

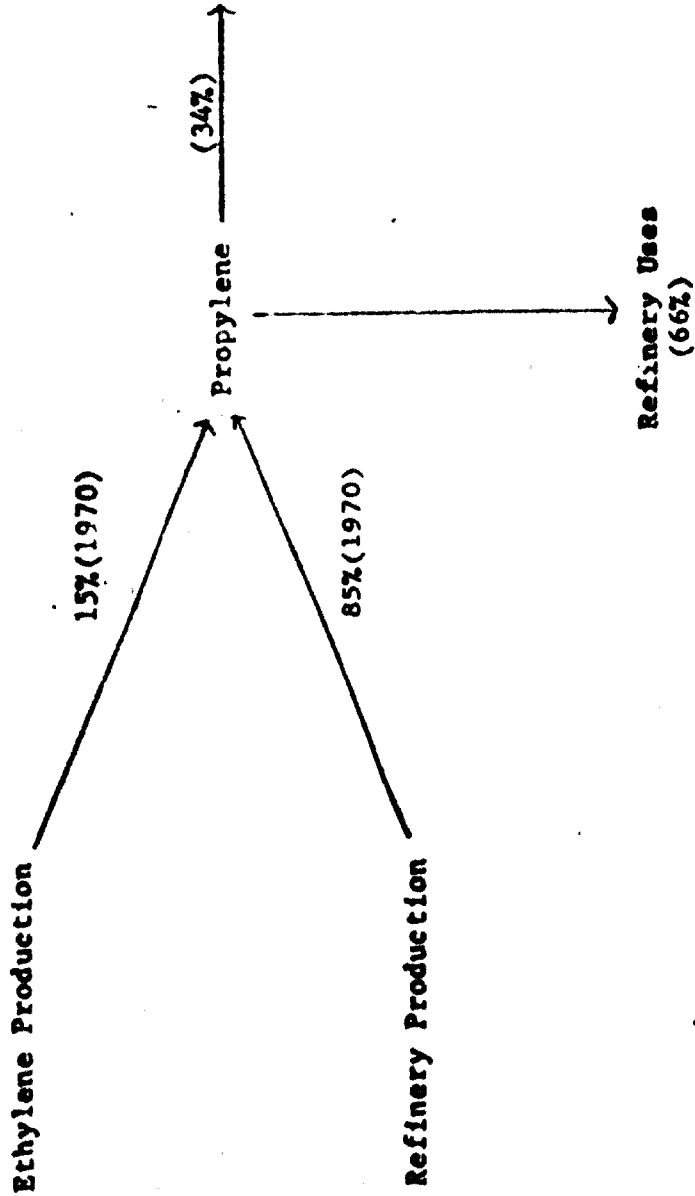
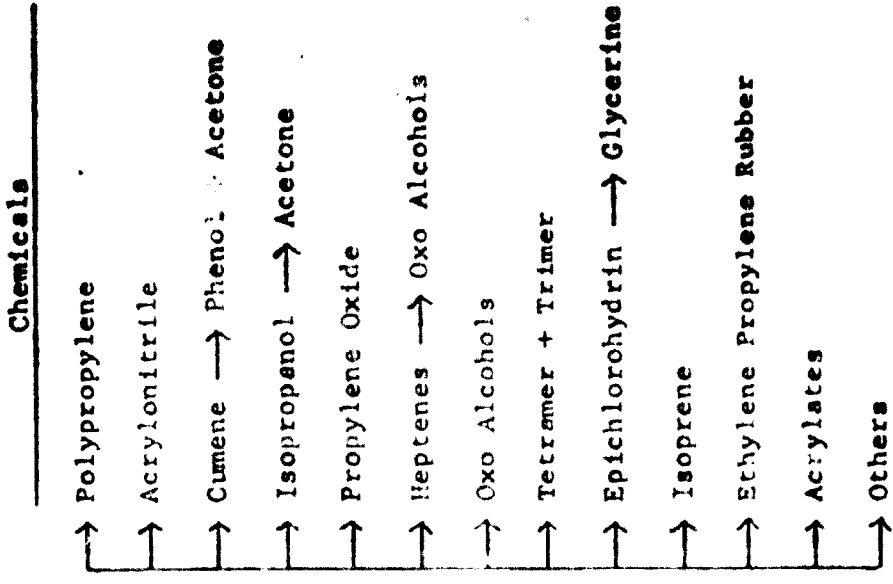
|   | <u>1965</u> | <u>1970</u> | <u>1975</u>  | <u>1980</u> |
|---|-------------|-------------|--------------|-------------|
| Surplus/Deficit <sup>1</sup><br>000 Tons/Year | +60         | +50 To -195 | +120 To +230 | -75 To +265 |
| Surplus/Deficit<br>As % of Demand             | 12%         | +3% To -12% | +5% To +9%   | -2% To +7%  |
| <u>Sensitivity</u>                            |             |             |              |             |
| Surplus/Deficit if:                           |             |             |              |             |
| Ethylene Forecast 5% High<br>000 Tons/Year    | —           | +25 To -256 | +45 To +115  | +69 To -252 |
| Propylene Forecast 5% Low<br>000 Tons/Year    | —           | -22 To -265 | +33 To +113  | +83 To -260 |

<sup>1</sup>Depends post 1965 upon cracking severity.



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UNITED STATES PROPYLENE PRODUCTION - USE PROFILE

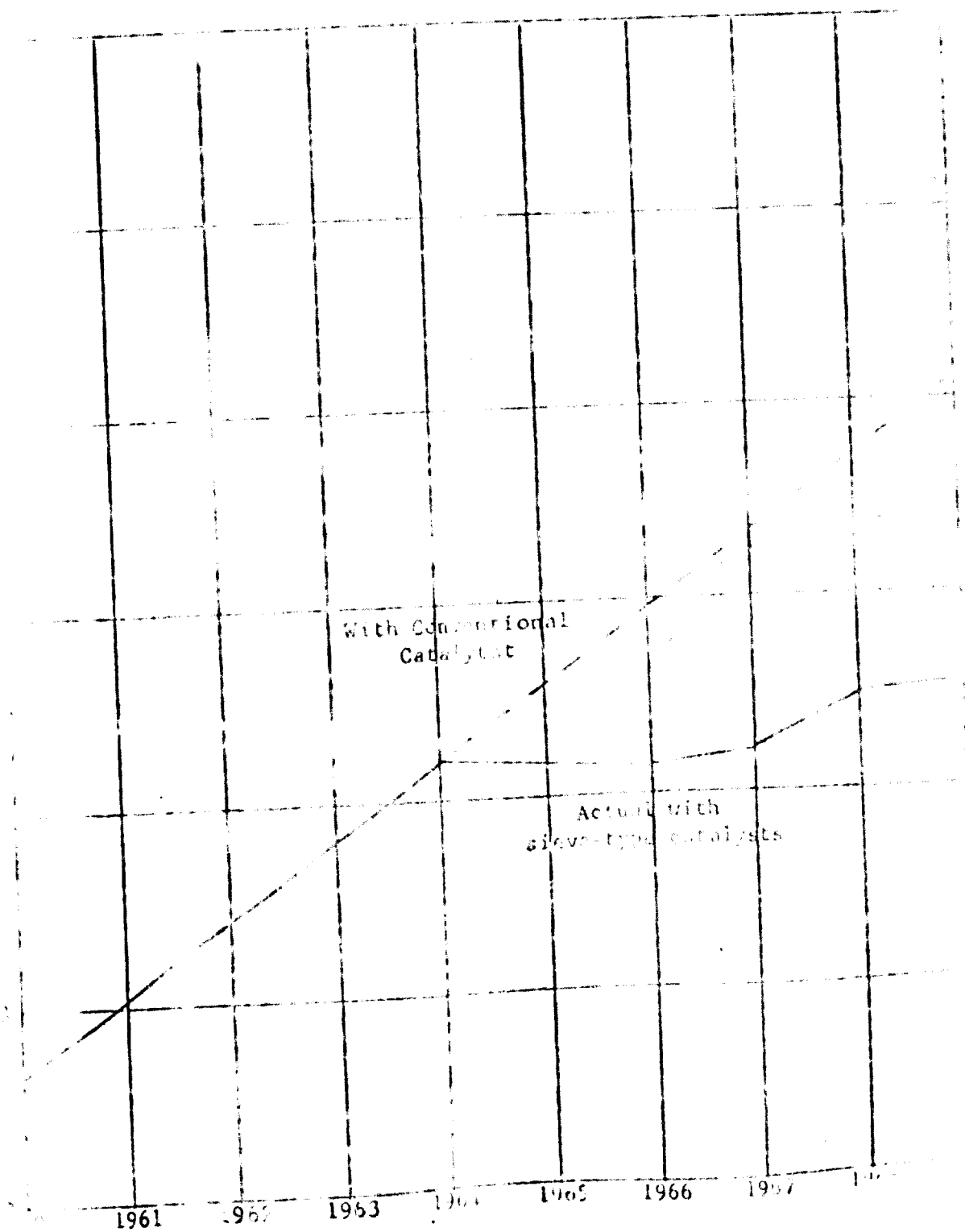




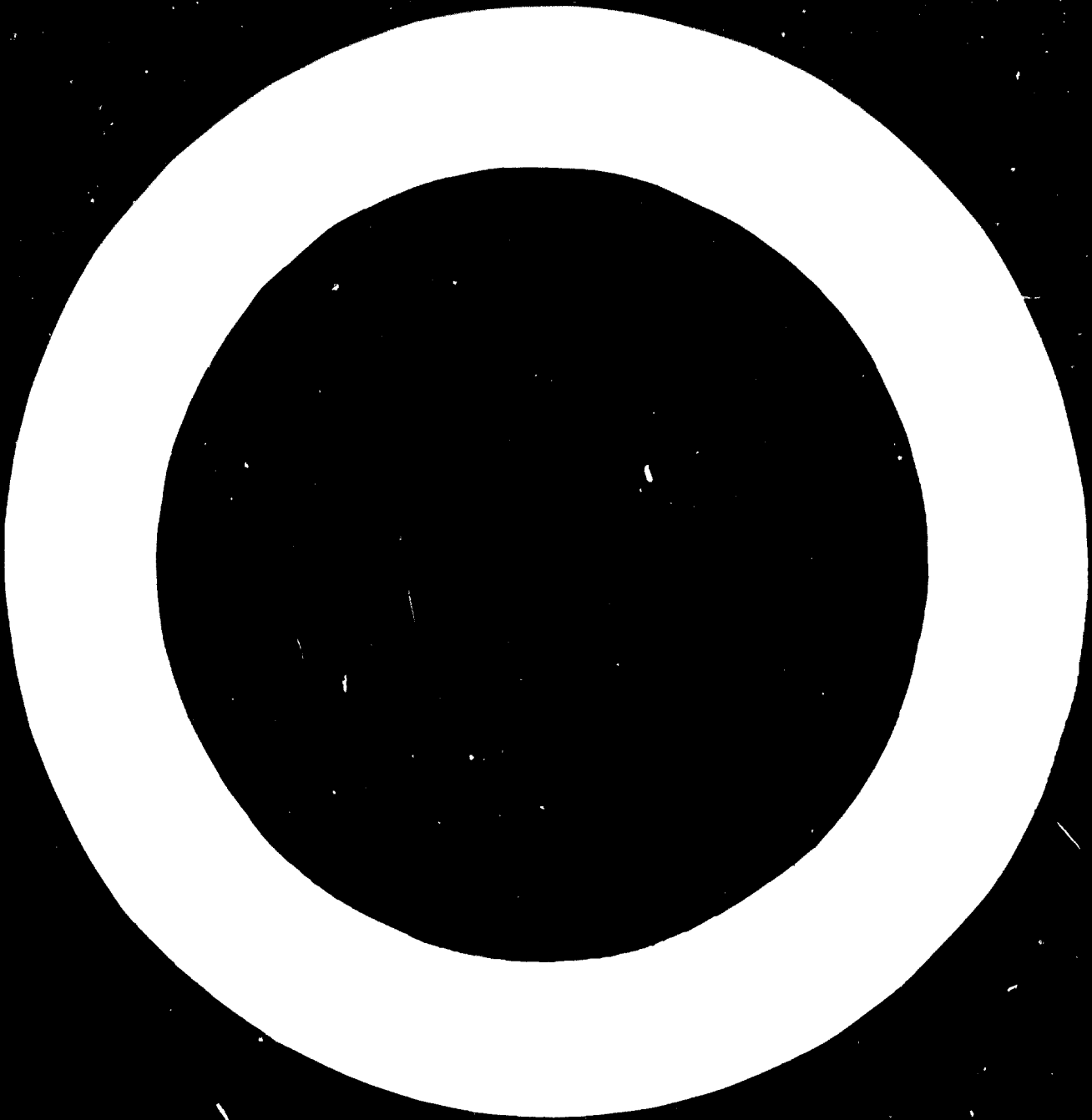
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FIGURE 2

U.S. CATALYTIC CRACKING CAPACITY



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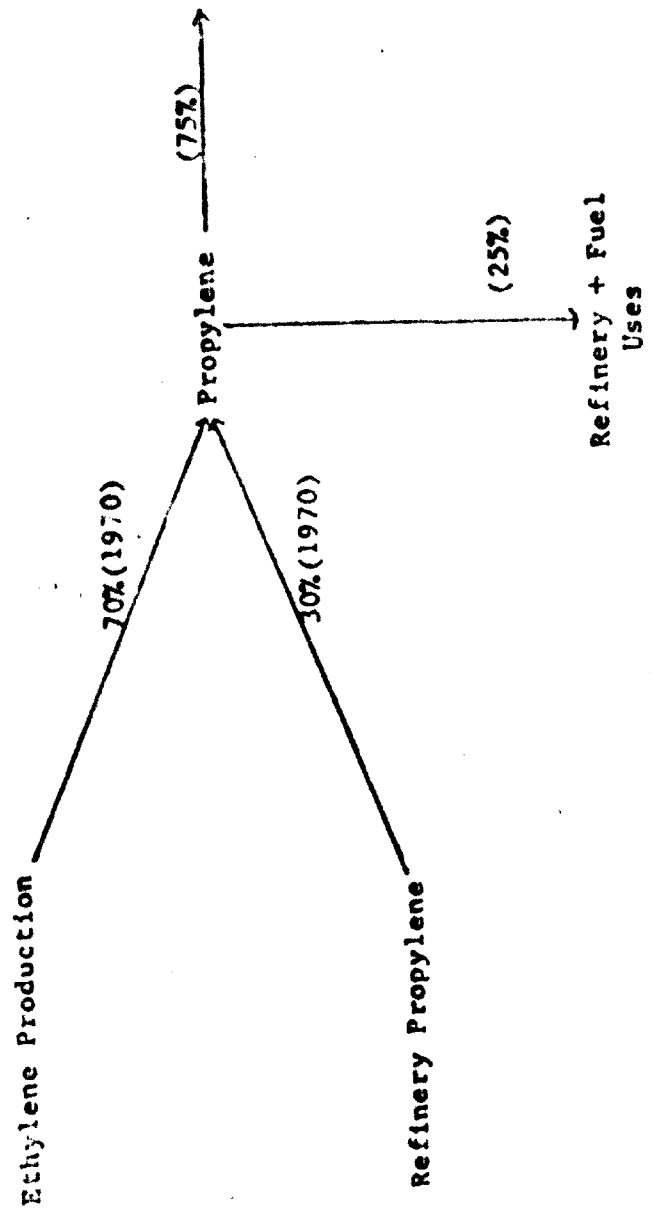


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WESTERN EUROPE PROPYLENE PRODUCTION - USE PROFILE

Chemicals

- Polypropylene
- Propylene Oxide
- Acrylonitrile
- Heptenes
- Oxo Alcohols
- Tetramer-Trimer
- Epichlorohydrin → Glycerine
- Perchloroethylene
- Isopropanol → Acetone
- Cumene → Phenol + Acetone
- Ethylene Propylene Rubber
- Others



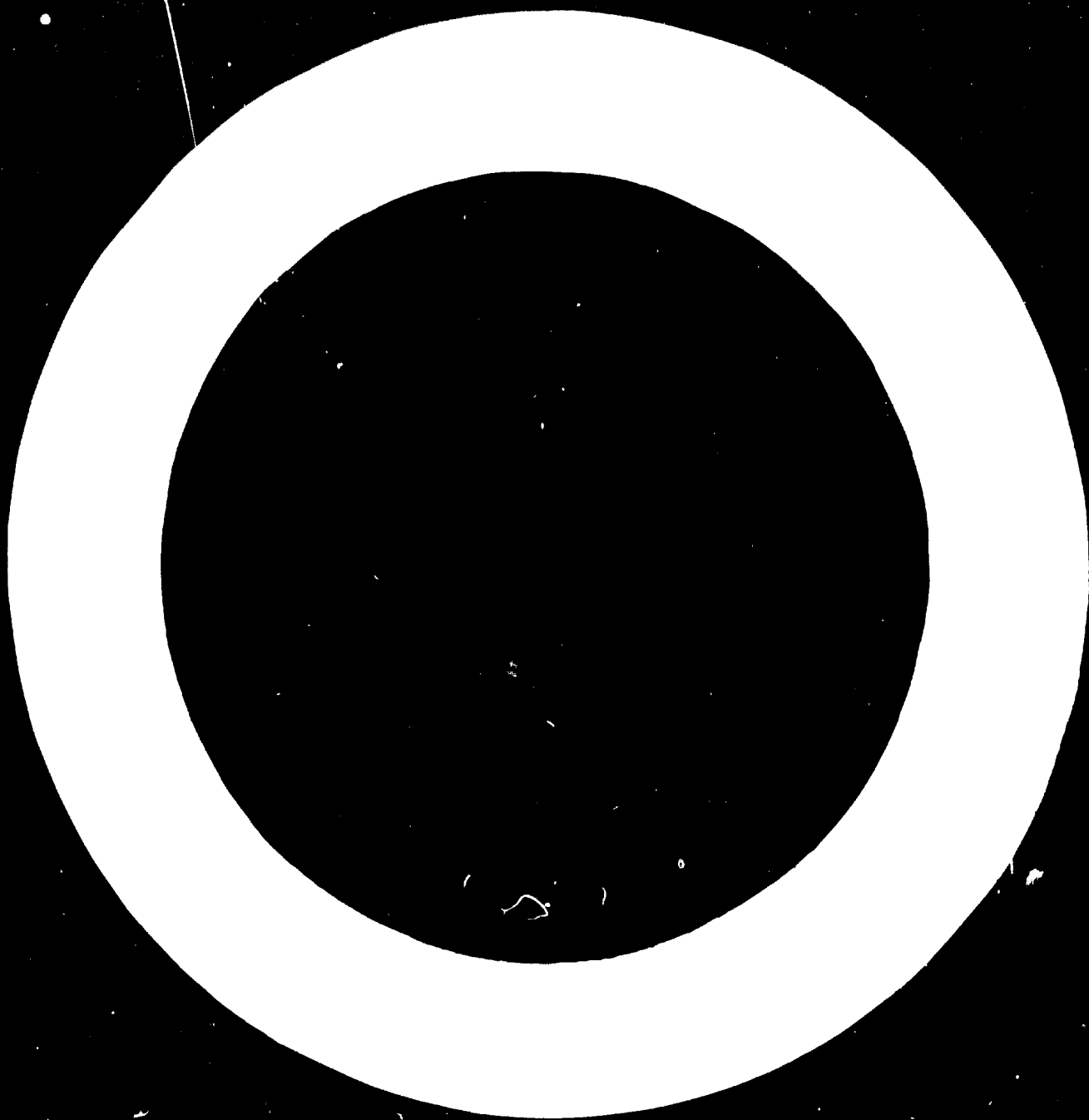
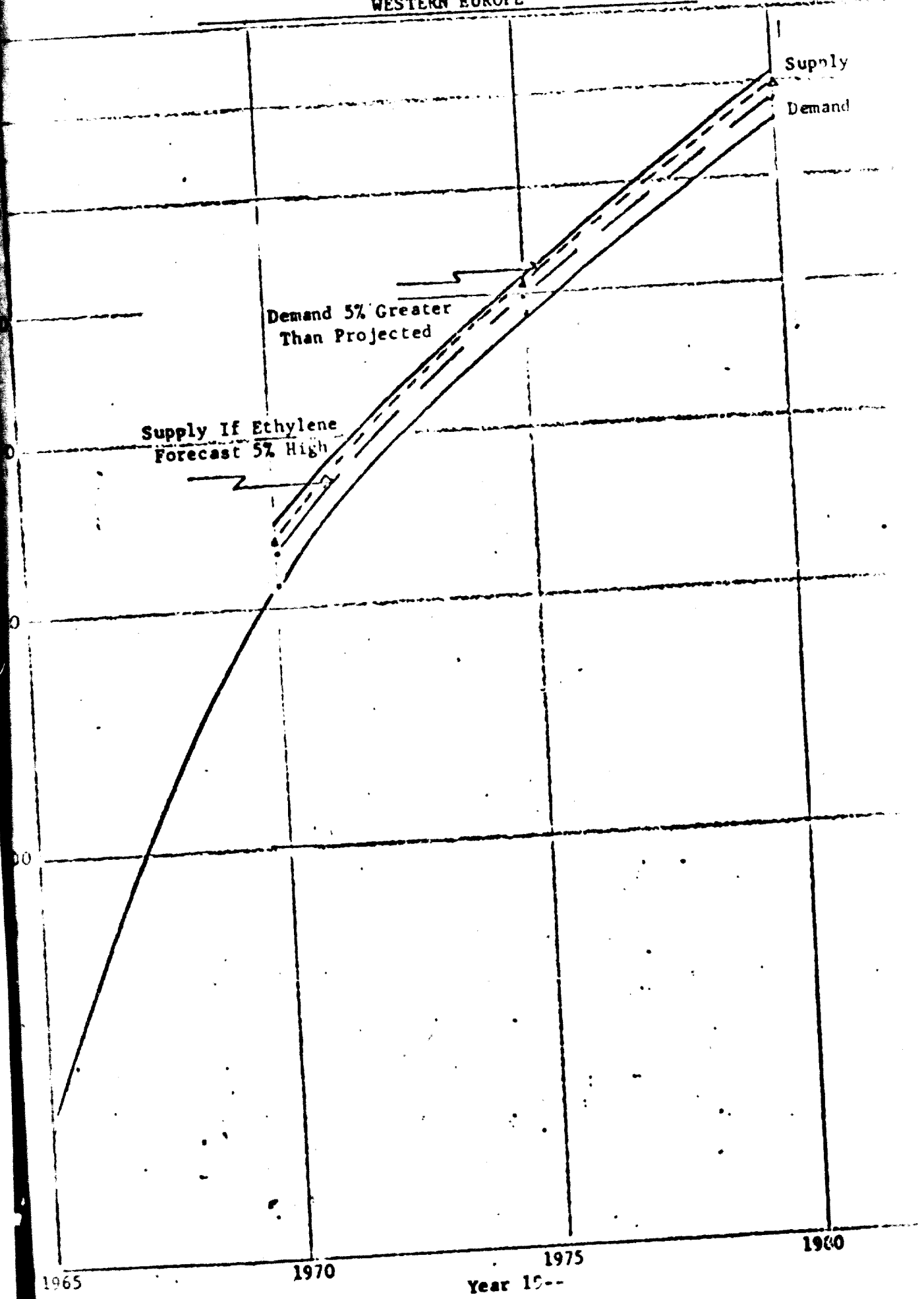




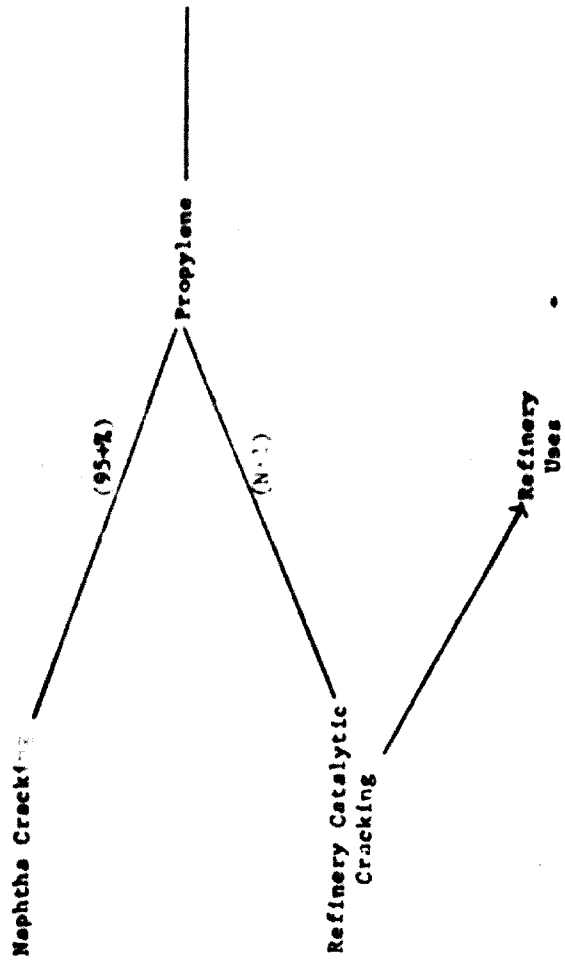
FIGURE 4

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PROPYLENE PRODUCTION - CHEMICAL DEMAND BALANCE  
WESTERN EUROPE



JAPANESE PROPYLENE PRODUCTION - 1958 PROPORTION



Chemicals

- Polypropylene
- Propylene Oxide
- Acrylonitrile
- Oxo Alcohols
- Cumene — Acetone
- Methanol
- Epichlorohydrin — Glycerine
- Chlorinated Solvents
- Isopropanol
- Acetone
- Ethylene Propylene Rubber
- Tetramer
- Acrylate Monomer
- Others

FIGURE 6

PROPYLENE PRODUCTION - CHEMICAL DEMAND BALANCE  
JAPAN

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