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FINANCING OF MANUFACTURING COMPANIES IN  
THE STATE HOLDING SYSTEM



FINANCING OF MANUFACTURING COMPANIES IN  
THE STATE HOLDING SYSTEM <sup>1/</sup>

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Industrialization has been defined as the process by which a country's economy shifts from agriculture to industry. This shift is usually accompanied by a significant increase in the gross national product (GNP) and a corresponding increase in the standard of living. The process of industrialization can be divided into several stages:

- Initiation:** This stage involves the initial stages of industrial development, characterized by small-scale, local industries.
- Expansion:** This stage involves the growth of industries, often driven by government policies or foreign investment.
- Specialization:** This stage involves the development of specific industries, such as textiles or chemicals, to meet domestic demand.
- Integration:** This stage involves the integration of different sectors of the economy, such as agriculture and industry.
- Modernization:** This stage involves the adoption of modern technology and management practices.
- Globalization:** This stage involves the integration of the country's economy with the global market.

The result of industrialization is often a significant increase in the standard of living, as well as economic growth and development. However, it can also lead to social and environmental problems, such as pollution and income inequality.

In recent years, there has been a growing interest in the concept of green industrialization, which aims to combine economic development with environmental protection. This involves the use of sustainable technologies and practices, such as recycling and energy efficiency, to reduce the negative impact of industrialization on the environment. It also involves the promotion of public awareness, education, and participation in decision-making processes related to industrial development. This approach is particularly important in developing countries, where the pace of industrialization is often rapid and uncontrolled, leading to significant environmental degradation and social inequality.

This document aims to provide an overview of the concept of green industrialization, its benefits and challenges, and its application in developing countries. It also highlights the role of government, industry, and civil society in promoting sustainable industrial development.

Industrialization has been a key factor in the economic development of many countries, particularly in the developing world. While it has brought significant economic growth and development, it has also led to environmental degradation and social inequality. The challenge for developing countries is to achieve industrialization without compromising the environment and social welfare. This requires a shift towards green industrialization, which emphasizes sustainable development and the integration of environmental, social, and economic factors. It also requires the involvement of all stakeholders, including government, industry, and civil society, in the decision-making process. The success of green industrialization will depend on the ability of countries to balance economic growth with environmental protection and social welfare, while ensuring that the benefits of industrialization are shared by all.

any type of economic activity, and it is also based upon the nature of the country, the ~~importance~~ of the **Mezzogiorno**. This area exhibits an underdevelopment which is due to the lack of industrialization in the last two centuries in Western Europe; it may also be explained by the fact that the inhabitants of the area, whose number is estimated at 18 million, are the descendants of the original inhabitants of the remaining 32 million who have been living there since ancient times.

### THE STATE IN THE ITALIAN ECONOMY - THE STATE AND THE ITALIAN INDUSTRIAL SYSTEM

The most important "state intervention" in industry arises from the fact that the Italian State is the owner of the economic system. Each industrial firm is a state-owned company which is controlled and regulated by a public body which is responsible for the carrying out of private manufacturing other than state enterprises. The State owns 100% of the capital of some state-owned companies, and 50% of others, and is represented by a public law company, called **Ente Nazionale Industrie**, or State Industrial Sector, IRI, ENI, etc. It is the function of the State to exercise its influence through functions: (a) as a shareholder in the form of the State's ownership of subsidiary companies, and (b) as a management agent in the public sector.

The first function is based on the concept of "State Capitalism" which aims to increase the economic power of the State, i.e., the financial capacity of public companies. The second function is based on the principle for pursuing industrial development, and the third function is based on the indispensable role of the State in the economy. One of the most important aspects of the State's role is the control of the maximum value of the State Shareholders in each company. This is done by the State Shareholders to ensure that the State's shareholders receive a return from the operation of their shares in the form of dividends.

b) Management: The State can manage a company itself by the management agency which is a state-owned company, a participant of the share capital;

c) Management: The State can manage a company, i.e. which

The management of agency or part-link can in practice be indirect, by way of a management committee of each company (these are also constituted by the shareholders), which are elected by the head of sub-groups of concerned industries or specific industrial sectors. This arrangement does not represent the usual pattern described in the text.

**market prices cannot cover, but which the firms controlled by the agency incur because they are instrumental in pursuing objectives of general interest.**

For the coverage of requirements as in a) above it is obviously possible and normal for there to be direct access to the capital market. This takes place both directly by the firm itself and by the management agency which contributes to the financing of companies if necessary by filling up the gap between requirements and what the companies can obtain from the market on the strength of their own creditworthiness.

Clearly, however, the activities of the industrial groups under the management agencies could not be expanded indefinitely solely on the basis of the capital provided by the market without impairing the condition under b) above. Furthermore, by definition, requirement c) cannot be financed by the market.

To satisfy this body of demands on it, the management agency is provided by law with an endowment fund passed to it by the Treasury. The existence of the management agency's endowment fund is the precondition for the raising of capital on the market both by the agency itself and ultimately by the companies under its control. Indeed the creditworthiness of the subsidiary companies is itself founded on the companies' own capital, in the formation of which the management agency has participated directly or indirectly<sup>3/</sup>. At the same time, the endowment fund - which plays a role in the financial management of the agencies analogous to that of the share capital for a joint stock company - constitutes a resource which is permanently at the disposal of each management agency and, moreover, by its nature, does not entail obligatory remuneration, even though such remuneration remains a constant objective of the agencies' action.

It can therefore be concluded that the non-remuneration of the fund (or its remuneration at a rate lower than the market rate) constitutes the resource on which the agencies can draw for covering the extra costs referred to in c) above; these costs, being such as to be unacceptable to companies

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<sup>3/</sup> In those cases where a sectoral holding company stands between the operating company and the management agency... (See footnote <sup>2</sup>, page 2)

operating in a competitive environment or correctly shifted towards the management agencies on to the Treasury.

In order to illustrate the functioning of the model outlined above, reference will be made to one state-owned sector - that of the largest group of public manufacturing companies in Italy. This company is owned **respectively** by the second holding Finsider and Fininvest, both controlled by management agency IRI. The analysis will cover only part of activity and will be preceded by a brief outline of the structure and their main activities in the period under consideration.

### 3. THE STATE SHAREHOLDING MANUFACTURING GROUP FINSIDER AND FINVEST

Finsider, one of the five sector holding companies in the IRI group, embraces a group of companies which, for the size and uniformity of their plant, are the main strength of Italy's steel industry. In 1968 the Finsider companies produced about 7.4 million tons of pig iron (almost 5% of the national total), 10.1 million tons of crude steel (5%) and 9 million tons of finished products (48%). The presence of public enterprise in the steel sector can be attributed to two main reasons. On the one hand the need for developing ore-based steel making, neglected by private enterprise because of the scale of capital and risk involved compared to scrap-based production. Already before the war IRI considered the ore-based process indispensable - and this judgement was to be confirmed by post-war events - for a balanced long-term growth of the Italian steel industry parallel with a vigorous expansion in demand. On the other hand the steel sector was among those which offered concrete possibilities for locating in the underdeveloped Mezzogiorno area an important share of the new production capacity required.

The whole of Italian ore-based steel output is concentrated in the Finsider group. Most recent expansion - in the face of a growth in domestic fuel consumption of up to 17.5 million tons in 1968 - has entailed, besides the extension of the three previously existing centres in the Centre-North (Liguria and Tuscany) and South (Campania), the creation of a new major centre in the South (Taranto, in the Apulia region). The latter centre in the Mezzogiorno is one of the largest and most modern steel plants in Europe (the current production capacity is about 3 million tons) and has raised - together with the concomitant expansion of the other southern steel plant of the Finsider

group of the Finmeccanica group, which has increased from 19.5% in 1978 to 28.5% in 1980. There was an important growth in the industrial products of Finmeccanica, although its growth has been slow in the last four years, of which the main part was in the South of Italy.

At the end of 1980 the group had 100 companies, with a number of more than 70,000 people employed, and a turnover of about 1.5 billion Lire (400,000 million \$), of which:

- Financial area, which includes banking, insurance and risk control, includes more than 30 companies, with a turnover of 100 billion Lire, consisting of 100 and of 140 million people respectively, the latter being the result of mergers for a share of 100 million. The banking and insurance activities of the company are mainly concentrated in Italy, while the rest of the turnover (10%) was from export houses. It should be noted that the shareholders of the Finmeccanica group are the State, the Italian industrialists and the Alfa Romeo, operating in the motor vehicle industry, through a subsidiary (\$200 million, 10%).
- **ASOCI**, and Analide, research and development companies, respectively, operating in the field of instrumentation, electronic materials and computing) and industrial automation.
  - **Selenia**, telecommunications, with a turnover of 100 million Lire, and **Impres** (miscellaneous enterprises).

The Finmeccanica group also includes Alfa Romeo, the largest motor industry and equipment, with some 100,000 employees, 100 million Lire.

The presence of public enterprises of Finmeccanica in other countries, in its origin, to no small extent, the problem of reorganising and integrating the industrial complex would have been avoided by placing a certain amount of Finmeccanica either the great areas of production of the most advanced, e.g., the considered potentially important for the country's economic development. In this case too it appeared important to grasp every opportunity for extending such activities to the Mezzioponte.

The Finmeccanica group has committed itself in two main directions over the years. One objective has been that of rationalisation involving a number of companies, often relatively small in size and for the most part in activities broken down among many production lines; here the problem is that

providing either fiscal discipline or monetary restraint cannot be politically safe.  
In addition, there is a danger that the public will come to expect a certain level of inflation  
as a normal part of the economic process. This could lead to a self-reinforcing cycle where  
inflation expectations lead to actual inflation, which in turn leads to further inflation  
expectations. This is known as "inflationary feedback".  
The long-term solution to inflation is to address its root causes, such as excessive  
government spending, poor monetary policy, and structural inefficiencies in the economy.  
In the short term, however, there are several steps that can be taken to combat inflation:  
1. Monetary Policy: The central bank can raise interest rates to reduce the amount of  
money available in the economy, which slows down spending and reduces inflationary  
pressure. It can also sell government bonds to reduce the money supply.  
2. Fiscal Policy: The government can reduce its budget deficit by cutting spending  
and increasing taxes. This reduces the amount of money available in the economy,  
which slows down spending and reduces inflationary pressure.  
3. Structural Reforms: The government can implement policies that improve  
the efficiency of the economy, such as deregulation, trade liberalization, and  
privatization. This can help to reduce inflation by making it easier for companies  
to compete and for consumers to find better deals.  
4. International Cooperation: Inflation is often a global phenomenon, so  
international cooperation is important. Countries can work together to coordinate  
monetary policy and fiscal policy, and to address共同的 inflationary pressures.

Interest Rates  
Interest rates are a key tool for combatting inflation. When interest rates are raised,  
it becomes more expensive for individuals and businesses to borrow money. This  
reduces the amount of money available in the economy, which slows down spending  
and reduces inflationary pressure. However, raising interest rates can also have  
negative effects on the economy, such as slowing down economic growth and  
increasing unemployment. Therefore, it is important to carefully consider the  
trade-offs involved when setting interest rates.

Monetary Policy  
Monetary policy refers to the actions of the central bank, such as the Federal Reserve  
in the United States, to manage the money supply and control inflation. One of the  
most common tools used by the central bank is the setting of interest rates.

Fiscal Policy  
Fiscal policy refers to the actions of the government to manage the budget and control  
inflation. One of the most common tools used by the government is taxation.

其後，王氏之子，繼承其業，亦有聲名。王氏之孫，繼承其業，亦有聲名。

in the first place, it is the most important, and the best way to do it.

卷之三

that's because for them, it's like they're not even there. They're not part of the family.

- 2 -

easy and cheap terms because of the high degree of liquidity in the banking system, partly due to absorption of bank capital gains and partly because of the depression of the supply curve.<sup>5/</sup>

Getting back to capital requirements, it is interesting to note that the capital requirements of the banks in 1964-67 have gone from Lit. 126.47 to more than Lit. 132,000 million. This is mainly, as indicated above, due to the increase in Lit. 3,300 million referred to in the first section.

The main investment figures in the following table are in constant, not outside and inside the country, prices measured, in billions of Lit., in business conditions which were considered to be normal at the end of the four years under review, i.e. in 1964-67. It is evident that there has been a great fall in investment in the two years 1964-65, and a slight increase in 1966-67, although, however, still in Lit. 1,000 million per year. In 1964-65, there was a general machinery investment programme, and in 1966-67, there was a greater part of the Finance Ministry's budget allocated to the effect. The effects of the economic recession must also be taken into account of money and credit demand. The assumption is made here that there will be a further reduction of investment in the period of 1968-69, and that there will be a phase of recovery, followed by a phase of growth in 1970. Only the motor car industry, after a period of three years, showed a marked growth in demand in the following years.

On the other hand, within the Finance Ministry there is an investment programme within the latter-day sector, i.e. the construction of a new plant on the outskirts of Prague, the building of which will be a continuation of previous production capacity, but will be considerably larger, by an estimated figure of about Lit. 10,000 million of investment. The construction, of course, was chiefly engaged in a complex range of industrial products, such as administration and social facilities, communications, equipment for metallurgical engineering, heavy engineering, printing, publishing, production of scientific stock or stores. This will probably mean a further increase in the European foreign market, the export of industrial equipment, machinery, and so

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5/ A survey covering the last 10 years shows that 70% of companies listed on the Stock Exchange abroad and in the years 1964-67 obtained more than 50% of their capital requirements from the banks. It is known that banks have already during 1964-67 increased their capital requirements by about Lit. 55,000 million, bringing their flows of capital from 1963 to 1967 of total indebtedness.

part by the economic recession which was mentioned earlier.

As is shown by Table 1, self-financing in the period under review provided about Lkr. 31,000 million, equal to 29% of the financial requirements of the companies concerned. This was the balance between (a) the combined depreciation figure over the three-year period and (b) the operating loss before earnings from foreign firms. It should be added that the same figure includes the average over the four years to Lkr. 16,000 million, representing about 10% of investment planned; then take over undistributed profits and contributions to pension and retirement funds and other provisions, a similar sum for another Lkr. 17,000 million. But against these, there were losses from the foreign units of Lkr. 44,000 million, so that the resulting net figure of funds available to the figure of Lkr. 39,000 million, as shown above.

It is clear that these figures must be viewed in the context of the unfavourable market conditions already referred to. This had the effect of eroding the still healthy operating results of the 11 year companies in the group,<sup>2</sup> and it is also evident from the foregoing that foreign companies in other companies.

It should be noted that the foreign units were concentrated in a limited number of firms, and it is estimated that they suffered by five companies at least 10% of their total assets value. However, apart from the usual effects of increased competition, the effect naturally affected imports, so that the importation of some firms, like the British-owned companies, fell by 11% during the period. The **Industrial** is quoted below, showing the general trend of imports of exports over four years.

IRI's, the main trading company, has been buying up foreign oil to stock, thus temporarily, and in effect, holding it for a year for passed on to the relevant oil companies to the Treasury. This cannot be regarded as unusual, especially in view of the 1973 oil crisis, and the international reorganization of oil production by OPEC.

<sup>2</sup> In addition, the foreign units lost about Lkr. 10,000 million in 1973 made a profit, but the combination of losses, owing to the difficulties mentioned in the first part of this document, of about 10% of the total foreign units.

The consequences of this situation can be easily seen from the figures of Table 1, showing the group's recourse to external sources of finance. In the period considered the market's contribution, equal to almost Lit. 64,000 million, was proportionally much smaller than in the case of Finsider (45% of requirements against 31%). The above amount included a very marginal injection of risk capital by private minority shareholder, since these are virtually absent in the case of Finmeccanica companies. The sum of Lit. 2,100 million indicated in Table 1 actually refers to a number of new joint ventures started in the engineering sector with an equal shareholding by Finmeccanica and private groups, both Italian and foreign, who already possess well-proven technical and commercial experience in the fields in which they operate and can therefore contribute to a more rapid success of such new ventures.

IRI was therefore called on to make a relatively large contribution through its subscription to capital increases amounting to more than Lit. 30,000 million, making about 23% of requirements. At least in part, these funds went to cover the above mentioned losses by the subscription afresh of the share capital of certain companies, after its having been written down.

An overall picture of the asset, liability, and capital situation of the two groups examined is given in Tables 2 and 3. These tables show the consolidated balance sheet figures as at the end of 1963 and 1967 for Finsider and Finmeccanica respectively.<sup>7/</sup>

Examination of the two balance sheets suggests some interesting points. On the assets side for the Finsider group a preponderant place is held by the item relating to "plant, equipment and other fixed assets", which at the end of 1967 accounted, net of depreciation, for 61% of total assets. This item nearly doubled over the four years, circumstances which goes a long way in explaining why the ratio of accumulated depreciation to fixed assets fell from 29% to 22% over the period under review.

Turning to Finmeccanica, one notices that the value of plant and other fixed assets less depreciation, increased by only 37% in the same period. In

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<sup>7/</sup> Note that, in order to bring out the financial role of the management agency IRI, which controls both groups, the latter's debts towards the Institute are shown separately from liabilities; moreover each group's capital and surplus are broken down between the shares belonging to IRI and that pertaining to outside shareholders.

in this case the increase in gross fixed assets (+54%) was about two fifths less than that in accumulated depreciation (+95%), so that the amortized proportion of fixed assets rose from 29% to 37% over the four-year period. At the end of 1967 the balance sheet value of plant stood at less than Lit. 4.4 million (\$7,100) per employee (compared with Lit. 1.5 million (\$30,000) per employee in the Finsider group).<sup>3/</sup> This is an indicator of the cautiousness with which balance sheet values have been calculated in the engineering sector of the IRI group.

From the balance sheets shown it can be seen that:

	Finsider group	Finmeccanica group	Total
	(billions lire)		
At the end of 1967 net <u>fixed assets</u> of the two groups amounted to	2,310.3	75.0	2,385.2
Deducting from these amounts:			
- for <u>Finsider</u>			
- current indebtedness	210.0		
- staff retirement funds and other provisions	<u>112.0</u>	<u>322.0</u>	
- for <u>Finmeccanica</u>			
- current indebtedness		68.9	
- staff retirement funds and other provisions		<u>61.3</u> <u>150.2</u>	
<u>Total to be deducted</u>			<u>472.2</u>
<u>Net investment</u> in the two groups therefore was equal to . . . . .	2,024.3	3.5.7	2,050.0

<sup>3/</sup> Net fixed assets per employee refer only to consolidated companies of the two groups (employing 75,000 and 42,000 persons respectively in the Finsider and the Finmeccanica groups).

The above net investment appears to have been financed as follows

	Finsider group	Finmeccanica group	total	%
	(billion lir)			
<b>Short-term borrowing</b>	715.0	147.1	862.3	37
Medium and long term borrowing	692.3	745.5	1,437.8	33
<b>Total borrowing from third parties</b>	1,406.3	892.6	2,298.9	70
borrowing from IRI	119.1	4.5	123.6	5
<b>Total borrowing</b>	1,527.9	897.1	2,425.0	75
Equity, surplus and profits	496.4	91.9	588.3	25
<b>Total</b>	2,024.3	989.0	2,513.0	100

The figures given above bring out that, at the end of 1967, the capital invested in the two groups under consideration was financed by outside loans to the extent of about 70% (of which more than half was short-term debt); if borrowing from IRI is also included, the proportion rises to about 75%.

The two groups own assets (share capital, surplus, undistributed profits), amounted therefore to 25%, more than one-half of this (Lit. 312,000 million) was represented by the private shareholders interest in the capital and surplus of the two groups.

It should be stressed that private shareholdings were concentrated in the Finsider group, which in the period examined offered good earnings prospects, in this case third parties hold shares not only in the holding company (40% of the stock, divided among more than 90,000 shareholder,), but also in the operating companies controlled by Finsider (Italsider, Dalmia, Terni and other smaller firms, which in their turn had about 120,000 minority shareholders). This circumstance explains why IRI's share in the equity of the Finsider group is less than 50%, though the Institute retains full control. As has been said, private shareholdings in the Finmeccanica group are very limited and mostly refer to the already mentioned joint ventures with

outside groups.

As to IRI's contribution, it is worth mentioning that the Institute has obtained a market rate of return on its investment in the Pinsky group, before the holding company's own equity, of 10.5% per annum. IRI holds a residual interest in the former Pinsky group, 10.5% shareholding in the Stalrostik holding company, 10.5% in the steel plant, except in the case of half of the shares in the steel plant (from 1980 onwards). I.R.I.'s loans to the Pinsky group were made at a rate of 10.5% current market rates, or except for the first three years of the loan, when it borrowed from IRI Int. 10.5% initially, and 10.5% thereafter as part of the new steel plant, at ~~10.5%~~ 10.5% initially, and 10.5% thereafter applied in the case of half of the shares in the steel plant of the Pinsky group.

IRI's profit on its investments for the year 1978 amounted to 10.5% average yield of the Institute's participation in the Pinsky group, fluctuating between 5.5% and 4.5% in the first quarter, taking into account the engineering sector.

The Institute, after having prepared a budget for 1979, based on its own requirement, on the capital requirements proposed by the Pinsky group, an average cost of 10.5% was used to calculate the required capital for all four years. This amount, added to the amounts already invested by the Pinsky and Finance group, 10.5% initially, and 10.5% thereafter, operating in various branches of industry (steel plants, shipyards, enterprises, airlines, etc.), arrived from the Pinsky group, was considered to be sufficient income to cover the cost of investment proposed for 1979, as well as the cost of its own administration, 10.5% initially and provided by the state remaining unremunerated.

## 5. CONCLUDING REMARKS

The preceding analysis shows that, in the end of 1978, the two groups of manufacturing companies controlled by the Pinsky group of assets valued lit. 2,622,000 (lit. 1,000 million). The contribution made by IRI to the formation of the Pinsky holding company, 10.5% of lit. 461,000 million, was equal to 1.3% (or around 10% of the total assets of the Pinsky group), the total contributed by third parties, mainly by the Pinsky group, was

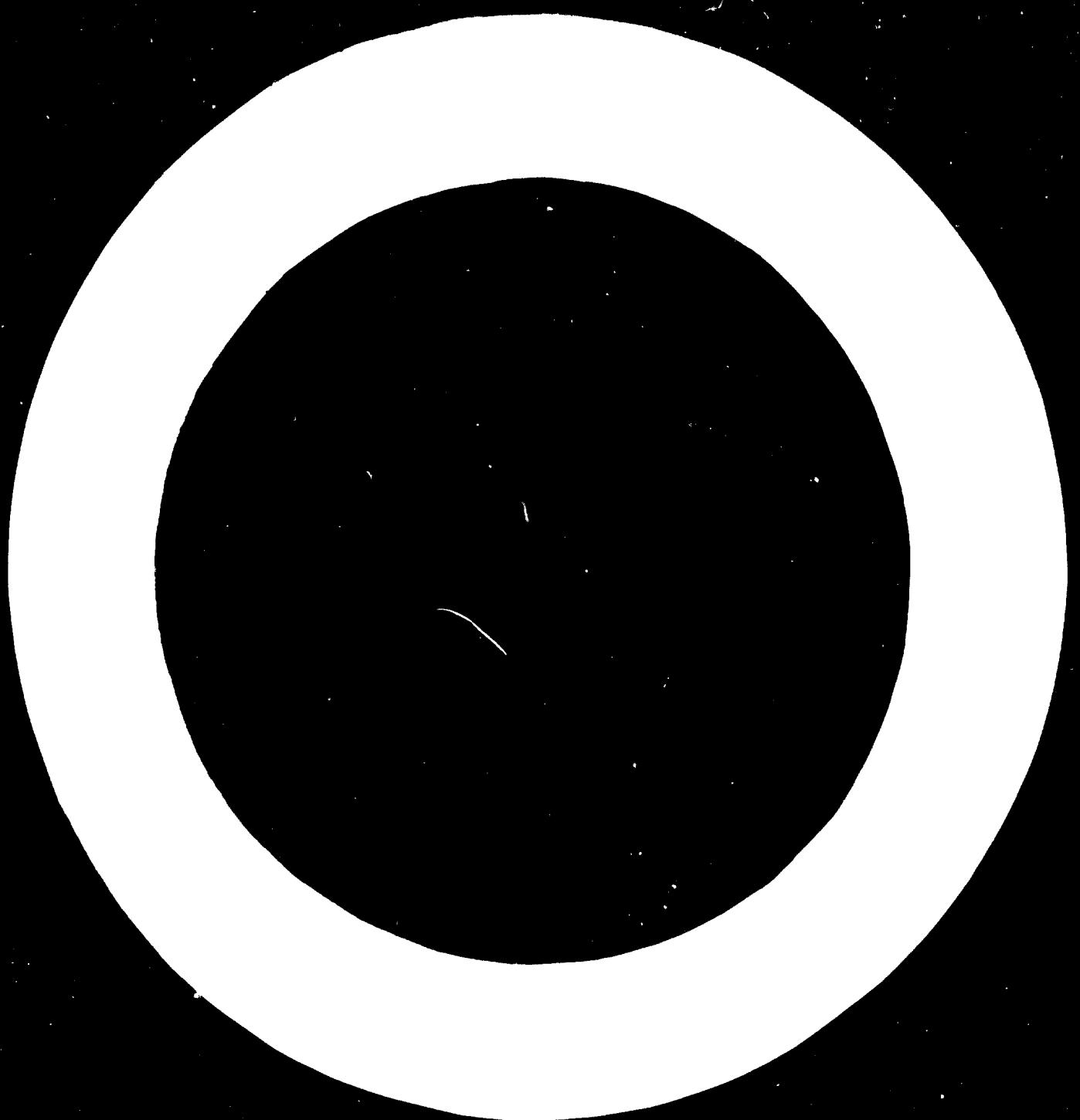
same date six times that of IRI (four times, at the end of 1963) and so played a decisive role in financing the considerable growth in requirements of the two groups of companies over the period 1964-67. Of the total of about Lit. 1,450,000 million (3,100 million) of liquid resources raised on the market, the corporate investment in the two groups by private shareholders (Lit. 16,500 billion and Lit. 10,000 billion) was comparable.

IRI, as the "main support agency" standing between the industrial companies and the State, achieves on the financial plane a number of results that are interesting. The Institute - which is the prototype of other Italian public agencies responsible for the management of industries - thanks to its diversified field of activity and to the consequent spreading of risks, has succeeded in to possess a credit orthodoxy which is greater than the sum of the solvency for credit employed by the individual subsidiary companies. IRI's balance sheet in fact shows that at the end of 1967 two-thirds of the resources available to the Institute came from the market, and only one third was derived from its "own funds" (endowment fund and surplus) which include the financial contributions of the State. These figures show that, thanks to the institutional formula adopted, it is possible to stand firmly financial commitments without a policy for the development of manufacturing industry in particular requiring the running-in phase of new ventures or in tackling the problems of conversion and reorganisation of existing companies with a limited commitment on the part of the State. Let us then be saying that IRI's action is, on the financial plane, largely freed from the restrictions traditionally imposed on the amount and the timeliness of Government expenditure.

At the same time the controlling position ultimately held by the State through its manager appears in no way compromised. It has already been shown, among other things, how the adoption of the joint stock form of company for the public industrial firms and the multi-tier structure obtained via holding sectoral holding companies between IRI and operating companies, has made it possible to attract streams of private capital prepared to run the risk of minority equity investment.

But perhaps still more important is the fact that the financing mechanism achieved, inasmuch as it maintains equality of operating conditions

for public enterprise vis-à-vis private industry (and in Italy's case the context is that of a multinationl common market) provides a stimulus to efficiency and enterprise. As a consequence the system enables one to assess much more closely than otherwise possible what are the specific extra costs that have to be incurred for the sake of the general interests pursued by the State through its industrial activities. Not only this, but it also makes it possible to minimise these costs or, in other words, to maximise the achievement of the objectives of public action.



Finsider and Finmeccanico Report Total Capital Requirements  
and coverage over the four-year period 1964-77

	Finsider Group	Finmeccanico Group	
	Billion Lira	Billion Lira	%
<b>INVESTMENTS</b>			
Investment in plant	646.5	47.0	47.0
Increase in working capital	323.7	23.0	23.0
<b>Total</b>	<b>1,070.0</b>	<b>100.0</b>	<b>100.0</b>
<b>COVERAGE</b>			
<u>Self-financing (a)</u>	195.4	14.3	32.7
<u>Outside funds obtained through:</u>			
a) market:			
- capital increases subscribed by minority shareholders	15.9	1.5	2.1
- Bonds and other medium and long term loans	326.6	23.0	43.5
- short-term operations	521.1	37.7	59.5
	663.5	46.7	48.1
b) IRI:			
- capital increases	15.6	1.4	2.1
- loans	-4.5	-0.4	-0.4
	11.1	1.0	22.7
	<b>1,070.0</b>	<b>100.0</b>	<b>100.0</b>

- (a) Depreciation allowances, increase in personnel retirement funds and other provisions of a similar kind, unit trusts profits, net of losses.

Table 2  
Consolidated Balance Sheet of Finsider group companies, as of 31 December 1963 and 1967  
(billion lire)

	<u>1963</u>	<u>1967</u>	<u>Change</u>
<u>Assets</u>			
Current assets			
Plant, equipment and other fixed assets, less accumulated depreciation	561.3	717.3	+ 156.0
Non-consolidated shareholdings	743.6	1,426.6	+ 683.0
Other assets	<u>30.3</u>	<u>154.1</u>	<u>+ 123.8</u>
<u>Total</u>	<u>1,352.5</u>	<u>2,340.1</u>	<u>+ 987.6</u>
<u>Liabilities and Capital</u>			
Current liabilities			
Short-term debts			
Medium and long-term debts			
Personnel retirement funds and other provisions			
Debt within IRI			
Post-tax liabilities			
Ministry shareholders' interest in capital and surpluses of consolidated companies			
Post-tax resources			
IRI's interest in capital and surplus of consolidated companies			
Grand total			

N.B. - The consolidated balance sheets include all companies controlled by the company from shareholding is at least 50%. This criterion has led to the exclusion from the analysis of financial requirements given in Table I.

"Government assets" include accounts receivable, inventories and sundry assets held in business or otherwise included in the assets.

"Other assets" include special credits for the indemnities given in the State Electricity Act, and the nationalization of electric power plant, as well as securities, prepaid expenses,

"Current liabilities" include accounts payable, wages and salaries, taxes, interest, and bank overdrafts.

Table 3

Consolidated Balance Sheet of Finmeccanica Group companies, as of 31 December 1986 and 1987  
 (billion lire)

	1983	1987	Change	
<u>Assets</u>				<u>Liabilities and capital</u>
<b>Current assets</b>				
Plant, equipment and other fixed assets, less accumulated depreciation	208.4	283.2	+ 74.7	Current liabilities
Non-consolidated shareholdings	133.3	182.0	+ 48.7	Short-term debts
<b>Total</b>	<b>349.0</b>	<b>475.2</b>	<b>+ 126.2</b>	Medium and long-term debts personnel retirement funds and other provisions
				Debt with the banks
				Total liabilities
				Minority shareholders', interest in affiliated parties, and consolidated companies
				Capital, reserves and surplus - consolidated companies
				Capital, reserves and surplus - unconsolidated subsidiaries
				Capital, reserves and surplus - joint ventures

The consolidated balance sheets include all companies monitored by Finmeccanica from which at least 50% of the shareholding is owned by Finmeccanica. The most important instance is Selexia with issued capital of L. 1,400 billion. However taken into account in the analysis of capital requirements, "current assets" include accounts receivable, inventories and similar assets, less坏账准备金.

"Current debts" include accounts payable to suppliers and other creditors and funds.

"Short-term debts" are net of cash in hand and with banks.

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