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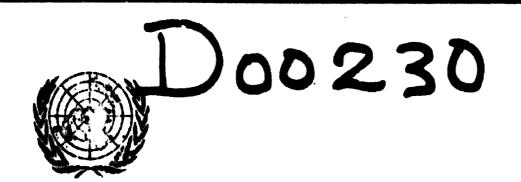
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United Nations Industrial Development Organization Organisation for Economic Co-operation and Development -Development Centre

Expert Group Neeting on the Role and Promotion of Subcontracting in Industrial Development

Paris, France, 6-11 October 1969

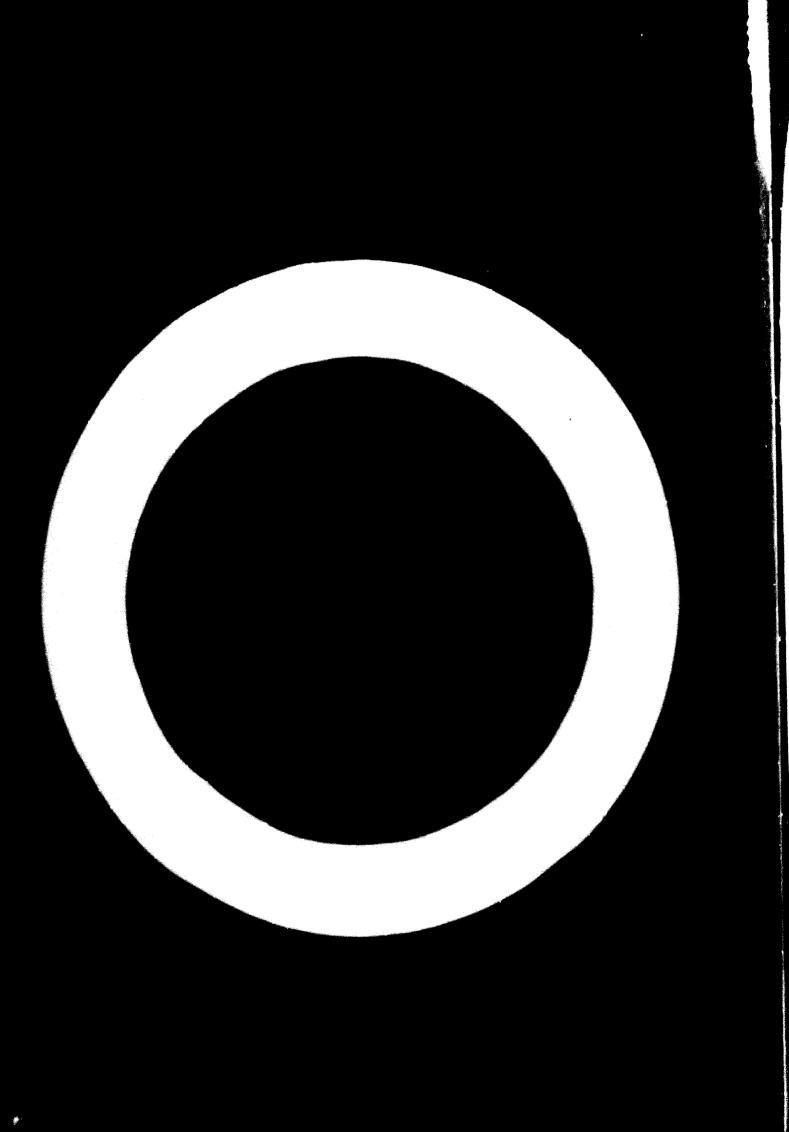
AND CONSULTANCY SERVICE

"A.G. II.C. S. "

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of Small Technomies held in Coirc from 24-27 Harch 1969, recommended AFRASES to undertake, as a matter of bigh priority and with the participation of organisations taking part in the Conference and other organisations concerned with rechnical acoperation, the establishment of a centre for information and consultancy service.

Accordingly, the Secretary-General commenced, immediately after the conclusion of the Conference, extensive consultation with principal participants and appropriate international organisations.

of the Conference has evoked widespread interest and enlisted considerable support. It was readily agreed that a scheme based on that recommendation would have many advantages to commend it. These advantages may be summarised as follows:-

- 1- Realisation of the value of an Afro-Asian initiative and enterprise.
- 2. Ensuring greater authenticity of data.
- 3. Facilities for cheeking and cross-cheeking.
- 4- Dissemination of information to wider circles in greater number of countries.
- 5- Securing rapidity of decision and action.
- 6- Carrying out the scheme on sound economic basis.

The Secretary-General is now in a position to present, in prief outline, the scheme which he proposes to submit to AFRASEO members, specially those who have participated in the Small Industries Conference, as well as to national and international organisations interested in technical cooperation.

## Part I: Objectives

The objectives of the proposed centre are:

L. To collect and disseminate suthentic drin and

information obtained from original Afro-Asian sources
and other forces on economic and social conditions
in general and industrial structure and development in
particular, with a view to assisting AFRASEC countries

to:-

- e) conduct preliminary surveys and feasibility studies of prejects to be undertaken at the level of country or sub-region;
- b) construct and equip plants,
- e) improve the efficiency of existing plants;
- and opportunities,

- collaboration, particularly in setting up joint enterprises,
- 1) identify appropriate areas of extra-regional besperation, and recommend the proper means of festering such cooperation.
- 3- 30 provide consultancy and extension services through AFRASES member organisations and collaborators in respect of the following:
  - e) evaluation of industrial data and information,
  - b) assessment of business opportunities,
  - e) supply of plant equipment and machinery,
  - d) management consultancy,
  - e) recruitment of technicians and experts,
  - f) investment promotion,
  - g) marketing.
- 5- To ecoperate with international and national agencies and organisations with a view to:
  - a) avoiding unnecessary Auplication of efforts.
  - (a) facilitating checking and cross-checking of information.
  - 6) filling information gaps:
  - d) ensuring regular information flow and up-todate data.

e) exchanging business and technological information.

### Part II: Fanotions

As the primary function of the Centre will consist of collection, processing and dissemination of information and data concerning specific areas or fields of concernic activities, the task involved will relate on the one hand, to problems and issues of a general character such as: (a) finance and credit techniques, (b) the use of secondhand machinery, (c) application of suitable methods of collective action, and, on the other, to specific issues of a sectoral pettern, as for example, the information and data relating to such industries as textiles, tobacce and cigarettes, food processing, shipping and insurance.

The other functions pertaining to the provision of consultancy and extension services will be examined and reported on by the tochnical conference referred to in the following section.

# Part III: Procedural Arrange ets

In agreement with the International Pederation of Small and Medium Enterprises (F.I.F.H.I.), a 3-day technical conference is to be organised as soon as possible to enable the participants who will be selected by the two Organisations (AFRASEC and F.I.P.M.I) to exchange views and experience and to recommend an action programme outlining the techniques and operational machinery. This will be followed by promotional meetings in selected countries to ensure proper deconcentration of activities and to promote regional action. It is envisaged that in the latter meetings, some experts and qualified technicians, principally from AFRASEO region, will participate in order to facilitate the adoption of appropriate techniques at the residue and regional levels. This implies the selection and briefing of those experts (including one or two from developed countries).

# Part IV: Structure

- 1. A board of trustees elected by principal contributors to an establishment capital fund.
- 2. A Central Office commisting of a director and two or three assistants.

- 3- Six regional officers.
- 4- Country cerrespondents.

## Part V: Cost

It is vitally important to ensure that the proposed scheme, though non-profit making, must be self-financing. In the initial stage, however, it is necessary to raise an establishment capital fund, principally from Afro-Asian sources, but also supplemented by subscription contributions and technical assistance offered by non-Afro-Asian erganisations interested in technical cooperation with AFRASEC countries. The establishment capital fund is estimated at \$200,000. It will be administered by a board of trustees elected by the principal contributors.

In addition to meeting the cost of setting up and maintaining the centre and branches for at least two years, the establishment fund will enable AFRASEC to undertake immediately the following measures:-

- 1- Organisation of a preparatory technical conference of 30 participants comprising representatives from half-a-dozen donor countries.
- 2- fraining advisers from intolerand developing countries in donor countries for three months.

- 3- Organization of small meetings at regional levels in six sub-regions,
- 4- Gost of exports including one from a donor country to ensure proper follow-up and application.
- 5- Salaries of four advisors from interseted gountries during one year.
- 6- Organisation of a follow-up conference after one year of operation.
- 7. Betablishment and maintenance of the Combre for the first two years.

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